

WSCA EPS050076-A2-2-A18 Pricebook  
Effective 8/25/2010

ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
<b>Standalone Mailing Machines</b>								
<b>Stand-Alone Meters</b>								
<b>MailStation</b>								
CML2	MailStation with 2 lb Integrated Weighing Platform	\$395.00	\$181.70	54%	\$0	\$0	\$0	\$0
CML5	MailStation with 5 lb Integrated Weighing Platform	\$695.00	\$347.00	50%	\$0	\$0	\$0	\$0
<b>DM100-DM200 Low Volume Mailing Systems</b>								
<b>Low volume, Manual Mailing Machine</b>								
<b>DM100 Systems</b>								
SBBF	DM100 Mailing Machine with Moistener	\$1,195.00	\$478.00	60%	\$0	\$0	\$0	\$0
<b>DM200 Systems</b>								
SBLJ	DM200 Mailing Machine	\$1,365.00	\$819.00	40%	\$139	\$14	\$0	\$0
<b>DM300-DM400 Medium Volume Mailing Systems</b>								
<b>DM300C Systems</b>								
SBYP	DM300C Digital Mailing System	\$2,595.00	\$1,090.00	58%	\$251	\$25	\$0	\$0
<b>DM400C Systems</b>								
SBTA	DM400C Mailing System	\$3,995.00	\$1,881.00	53%	\$312	\$31	\$0	\$0
<b>DM475-DM875 Medium-High Volume Mailing Systems</b>								
<b>DM475 Systems</b>								
SVXA	DM475 Digital Mailing System	\$9,995.00	\$5,997.00	40%	\$377	\$37	\$0	\$0
<b>DM525 Systems</b>								
SVAA	DM525 Digital Mailing System	\$5,995.00	\$3,555.00	41%	\$278	\$27	\$0	\$0
<b>DM575 Systems</b>								
SVAB	DM575 Digital Mailing System	\$7,995.00	\$4,850.00	39%	\$339	\$34	\$0	\$0
<b>DM825 Systems</b>								
SVAC	DM825 Digital Mailing System	\$10,995.00	\$5,794.84	47%	\$711	\$71	\$0	\$0
<b>DM875 Systems</b>								
SVAD	DM875 Digital Mailing System	\$12,995.00	\$8,794.66	32%	\$774	\$77	\$0	\$0



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1FWF P7W2/MP 04	10lb Integrated Weighing for DM525 Series 2 lb Integrated Weighing	\$1,995.00	\$1,596.00	20%	\$0	\$0	\$0	\$0
P7W3/JP7 7	30 lb Weighing Option for DM200L	\$500.00	\$176.00	65%	\$0	\$0	\$0	\$0
P7W5/MP 04	5 lb Integrated Weighing	\$2,595.00	\$2,076.00	20%	\$136	\$14	\$0	\$0
P7W7/JP7 7	70 lb Weighing Option for DM200L	\$1,000.00	\$244.00	76%	\$0	\$0	\$0	\$0
1FW6/MP 30	30lb Interfaced Platform	\$2,895.00	\$2,316.00	20%	\$136	\$14	\$0	\$0
1FW7/MP 49	70 lb Interfaced Platform (DM300-DM1100)	\$2,595.00	\$2,024.00	22%	\$114	\$12	\$0	\$0
1FW8/MP 49	149 lb Interfaced Platform (DM525-DM1100)	\$2,895.00	\$2,316.00	20%	\$148	\$15	\$0	\$0
MP0X/1F W1	DIFF WEIGHING 2-10LB	\$3,995.00	\$3,196.00	20%	\$148	\$15	\$0	\$0
MP3X/1F W1	DIFF WEIGHING 15- 30LB	\$195.00	\$126.00	35%	\$0	\$0	\$0	\$0
MP4X/1F W1	DIFF WEIGHING 70LB	\$395.00	\$256.00	35%	\$0	\$0	\$0	\$0
MP5X/1F W1	DIFF WEIGHING 149LB DIFFERENTIAL	\$895.00	\$581.00	35%	\$0	\$0	\$0	\$0
1FZ0	WEIGHING	\$1,195.00	\$776.00	35%	\$0	\$0	\$0	\$0
<b>Accounting Options</b>								
1FAC	Accounting (10 Dept) Software for DM100	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FAE	Accounting (50 Dept) Software for DM300/DM400	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FAD	Enhanced Accounting (50 Dept) Software for DM100/DM200L	\$325.00	\$273.00	16%	\$0	\$0	\$0	\$0

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1FA1	Basic Accounting DM200 (25 Dept) Software	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FA2	Enhanced Accounting DM200 (100 Dept) Software	\$595.00	\$500.00	16%	\$0	\$0	\$0	\$0
1FA3	Enhanced Accounting DM200 (300 Dept) Software	\$1,495.00	\$1,256.00	16%	\$0	\$0	\$0	\$0
1FAL	INVIEW 50 Accounts	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FAM	INVIEW 100 Accounts	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FAN	INVIEW 300 Accounts	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FA4	Budget Manager / Department Manager Accounting Package (500 accounts)	\$2,495.00	\$2,095.00	16%	\$0	\$0	\$0	\$0
1FA5	Budget Manager / Cost Management Package (1500 accounts)	\$2,995.00	\$2,516.00	16%	\$0	\$0	\$0	\$0
1FA7/1D0 0	Intelliview Subscription INVIEW 100 DEPT ACCT	\$395.00	\$331.00	16%	\$0	\$0	\$0	\$0
SVAR	UPGR INVIEW 300 DEPT ACCT	\$595.00	\$405.00	32%	\$0	\$0	\$0	\$0
SVAS	UPGR INVIEW 300 DEPT ACCT	\$1,495.00	\$1,286.00	14%	\$0	\$0	\$0	\$0
SVAT	UPGR Funds Management	\$895.00	\$770.00	14%	\$0	\$0	\$0	\$0
BMFM	Meter Activation DM Interfce for INVIEW	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
1FXA	WEB ACCOUNTING FUNDS MGMT METER	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FXR	FEATURE BUDG MGR KIT	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
SFFK	DM300C-475 BUDG MGR KIT DM500-	\$275.00	\$231.00	0%	\$0	\$0	\$0	\$0
SPMK	1000	\$275.00	\$231.00	16%	\$0	\$0	\$0	\$0
SPPX	BUDGET MANAGER KIT	\$385.00	\$323.00	16%	\$0	\$0	\$0	\$0

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<b>ITEM</b>	<b>Description</b>	<b>2010 Com'l List Price</b>	<b>2010 WSCA Price</b>	<b>2010 Discount %</b>	<b>2010 Annual SLA Yr 2-5</b>	<b>2010 Leased SLA Monthly Yr 2-5</b>	<b>2010 Annual SMA Yr 2-5</b>	<b>2010 Leased SMA Monthly Yr 2-5</b>
SV2A	INVIEW ACCTUPG BSC DM500+	\$695.00	\$584.00	16%	\$0	\$0	\$0	\$0
SV3A	INVIEW ACCT UPG 100 ACCT	\$1,295.00	\$1,087.00	16%	\$0	\$0	\$0	\$0
SV4A	INVIEW ACCT UPG 300 ACCT	\$1,695.00	\$1,423.00	16%	\$0	\$0	\$0	\$0
SV5A	INVIEW ACCT UPG 50 ACCT	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
SV6A	INVIEW ACCT UPG 100 ACCT	\$795.00	\$405.00	49%	\$0	\$0	\$0	\$0
SV7A	INVIEW ACCT UPG 300 ACCT	\$1,695.00	\$1,286.00	24%	\$0	\$0	\$0	\$0
NV00	INVIEW MMS Set up Fee	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
NV99	INVIEW MMS BASE SOFTWARE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
NVAR	INVIEW Web Accounting	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0
NVRT	INVIEW Reporting INVIEW Meter	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
NVCR	Consolidation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
NVWE	INVIEW Training	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
NVAA	INVIEW PRO SVC LEVEL1	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
NVAB	INVIEW PRO SVC LEVEL2	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0
NVAC	INVIEW PRO SVC LEVEL3	\$795.00	\$667.00	16%	\$0	\$0	\$0	\$0
NVAD	INVIEW PRO SVC LEVEL4	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0
NVAE	INVIEW PRO SVC LEVEL5	\$1,795.00	\$1,507.00	16%	\$0	\$0	\$0	\$0
NVAF	INVIEW PRO SVC LEVEL6	\$3,495.00	\$2,935.00	16%	\$0	\$0	\$0	\$0
NVBA	INVIEW DEPLOYMENT SVC L1	\$295.00	\$247.00	16%	\$0	\$0	\$0	\$0
NVBB	INVIEW DEPLOYMENT SVC L2	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0
NVBC	INVIEW DEPLOYMENT SVC L3	\$795.00	\$667.00	16%	\$0	\$0	\$0	\$0

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		2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
	ITEM	List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
	NVBD	\$1,495.00	\$1,255.00	16%	\$0	\$0	\$0	\$0
	NVBE	\$2,995.00	\$2,515.00	16%	\$0	\$0	\$0	\$0
	SFTV	\$275.00	\$231.00	16%	\$0	\$0	\$0	\$0
<b>Rates/Features</b>	1FX0	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0
	1FC0	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0
<b>Options Upgrade</b>	ERCL	\$450.00	\$378.00	16%	\$0	\$0	\$0	\$0
	SBZB	\$6,840.00	\$5,246.00	23%	\$200	\$20	\$0	\$0
	SBYD	\$4,995.00	\$3,030.11	39%	\$200	\$20	\$0	\$0
	SBSY	\$4,995.00	\$2,632.58	47%	\$191	\$19	\$0	\$0
<b>Installation/Training Kits</b>								
	F9DD	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	F8DB	\$495.00	\$416.00	16%	\$0	\$0	\$0	\$0
	F9PM	\$65.00	\$55.00	15%	\$0	\$0	\$0	\$0
	F9PA	\$99.00	\$84.00	15%	\$0	\$0	\$0	\$0
	F8DA	\$65.00	\$55.00	15%	\$0	\$0	\$0	\$0
	F9DA	\$65.00	\$55.00	15%	\$0	\$0	\$0	\$0

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F9SA	DM SERIES PROF INST (LV)	\$195.00	\$114.00	42%	\$0	\$0	\$0	\$0
F9SH	Professional Installation for DM100-DM300 w/ Conf Services	\$99.00	\$83.16	16%	\$0	\$0	\$0	\$0
F9SJ	DM100 Professional Installation	\$135.00	\$114.00	16%	\$0	\$0	\$0	\$0
<b>Stands/Consoles</b>								
N199	Integrated Scale Stand	\$95.00	\$80.00	16%	\$0	\$0	\$0	\$0
U7C1	Console with built in drop stacker for DM825/925	\$940.00	\$790.00	16%	\$0	\$0	\$0	\$0
F990009	DM Series Scale Stand	\$90.00	\$76.00	16%	\$0	\$0	\$0	\$0
<b>Options/Attachments</b>								
SPY8	1E05 Laser Printer	\$795.00	\$668.00	16%	\$89	\$9	\$0	\$0
SBZA	DM800 WOW Module (Aftermarket)	\$7,835.00	\$5,814.00	26%	\$191	\$19	\$0	\$0
SBDS	Dm Series Scanner for Confirmation Services (DM525DM1100)	\$795.00	\$668.00	16%	\$218	\$22	\$0	\$0
SVWA	DMD CONSOLE W/SCALE STAND	\$1,395.00	\$1,171.00	16%	\$0	\$0	\$0	\$0
SVWB	BRIDGE DMD SERIES CONSOLE	\$345.00	\$289.00	16%	\$0	\$0	\$0	\$0
SVWC	DBL DRAWER/DOOR LOCK KIT	\$695.00	\$583.00	16%	\$0	\$0	\$0	\$0
SVWD	SCALE STAND DMD CONSOLE	\$245.00	\$205.00	16%	\$0	\$0	\$0	\$0
SVWE	DMD CONSOLE W/CASTER KIT	\$1,295.00	\$1,087.00	16%	\$0	\$0	\$0	\$0
U7PS	Power Stacker for DM825/925	\$1,630.00	\$1,369.00	16%	\$237	\$24	\$0	\$0
U7DS	Drop Stacker for DM925, DM1100	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
DJPS	DM825 SERIES POWER STACK	\$1,630.00	\$1,369.00	16%	\$200	\$20	\$0	\$0

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USR1	Power Stacker Ramp Extension (Compatible with U7PS, DJPS, Power Stacker required for installation)	\$625.00	\$531.00	15%	\$0	\$0	\$0	\$0
SFGK	PC TRANSFER UTILITY KIT	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
<b>DM Series Options</b>								
1FZ9	120LPM PERFORMANCE UPG E-Return Receipt Reference Number (base package)	\$995.00	\$697.00	30%	\$0	\$0	\$0	\$0
ERCM	E-Return Receipt Reference Number (desktop only)	\$1,495.00	\$1,256.00	16%	\$218	\$22	\$0	\$0
ERCN	E-Return Receipt Reference Number Feature + Scanner (	\$145.00	\$121.80	16%	\$0	\$0	\$0	\$0
ERCP	Customer Has Existing Label Printer Solution) e-Receipt Reference Number Package	\$1,245.00	\$1,046.00	16%	\$218	\$22	\$0	\$0
ERCR	(without Scanner) PC Interface for DM200L-	\$695.00	\$584.00	16%	\$0	\$0	\$0	\$0
UXDL	DM450C PC Interface for DM525	\$795.00	\$668.00	16%	\$0	\$0	\$0	\$0
UXDM	and up PC INTERFACE DATA	\$795.00	\$668.00	16%	\$0	\$0	\$0	\$0
UXDN	EXCHANG	\$375.00	\$315.00	16%	\$0	\$0	\$0	\$0
J796038	Ascent Interface to Intellink DM300-DM1100 Interface for DM Series to DataPac 36/77	\$695.00	\$584.00	16%	\$0	\$0	\$0	\$0
SBTP	(DM525DM1100)	\$895.00	\$752.00	16%	\$0	\$0	\$0	\$0
1E90002	USB HUB	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Confirmation Services Installation &amp; Training</b>								
CSAL	Constant Connection Activation Kit	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0

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CSAM	Confirmation Services Activation Kit (DM525- DM1100)	\$145.00	\$122.00	16%	\$0	\$0	\$0	\$0
CSAN	Confirmation services Activation Kit (DM100- DM450) -required when Add-on Subscription (Confirmation Services) is selected	\$99.00	\$83.00	16%	\$0	\$0	\$0	\$0
<b>DM Series Upgrade Pricing</b>								
<b>DM100 Mailing System</b>								
F9A1	Upgrading to 50 Dept Accts on P700/P7L1	\$395.00	\$332.00	16%	\$0	\$0	\$0	\$0
F9P5	Upgrading from 2 LB to 5LB Weighing Feature on DM100I (P700)	\$245.00	\$205.80	16%	\$0	\$0	\$0	\$0
F9P6	Adding 5 LB Integrated Weighing Platform to DM100i (P700)	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0
<b>DM200L Mailing System</b>								
F9L5	Upgrading from 2 LB to 5LB Weighing Feature on DM100I (P7L1)	\$295.00	\$247.80	16%	\$0	\$0	\$0	\$0
F9L9	Upgrading from 5 LB to 10 LB Weighing Feature on DM200I (P7L1)	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0
<b>DM300L/DM400L Mailing Systems</b>								
F9A2	Upgrade to 100 Dept Accts on 1P00/1A00	\$895.00	\$751.80	16%	\$0	\$0	\$0	\$0
F9G5	Upgrading from 2 LB to 5 LB Weighing Feature on DM300L, DM400L (1P00 W/G800)	\$295.00	\$247.80	16%	\$0	\$0	\$0	\$0
F9G6	Adding 5 LB Integrated Weighing Platform to DM300L DM400L (1P00 W/G800)	\$725.00	\$609.00	16%	\$57	\$6	\$0	\$0

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F9G9	Upgrading from 5 LB to 10 LB Weighing Feature on DM300L, DM400L (1P00-W/DD00)	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0
<b>DM200I DM300I &amp; DM400L Mailing Systems</b>								
F9W5	Adding 5 LB Integrated Platform to DM200I,DM300I DM400I, (1P00 w/DD00)	\$725.00	\$609.00	16%	\$57	\$6	\$0	\$0
F9W9	Upgrading from 5 LB to 10LB Weighing Feature on DM200I DM300I (1P00 w/DD00)	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0
<b>Non-IBI DM200&amp;DM300</b>								
F90M	Adding 100 Dept Accts w/PC Interface to Existing DM200, DM300 Non-IBI (F800/F900)	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0
<b>DM500-DM-DM1000 Mailing Systems</b>								
F9A3	Upgrading to 300 Dept Accts on 1A00	\$1,495.00	\$1,255.80	16%	\$0	\$0	\$0	\$0
F9B1	Upgrade to 5LB to 15 LB Weighing (DM525/DM575)	\$1,135.00	\$953.40	16%	\$114	\$12	\$0	\$0
F9C0	Adding Carrier Rate Package (DM525/DM575)	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0
F9B2	Upgrade to 15LB to 30LB Weighing (DM825)	\$995.00	\$835.80	16%	\$114	\$12	\$0	\$0
F9B3	Upgrade to 15 LB to 30 LB Weighing Feature (DM525DM1100)	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
F9B4	Excluding DM800I Upgrading to 70 LB Weighing (DM525- DM1100)	\$1,980.00	\$1,663.20	16%	\$148	\$15	\$0	\$0

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F9B5	Upgrade to 149 LB Weighing (DM525-1100) Adding SmartClass to	\$2,905.00	\$2,440.20	16%	\$148	\$15	\$0	\$0
F9XS	DM925	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0
<b>Connect+</b>								
<b>Connect+ Base Systems</b>								
AZBA	Connect+ 1000 Series - Requires AZBE Must order either MW90007 or MSPS Subscription: M9SS	\$6,245.00	\$5,245.00	16%	\$240	\$19	\$0	\$0
AZBB	Connect+ 2000 Series - Requires AZBE Must order either MW90007 or MSPS Subscription: M9SS	\$11,245.00	\$9,455.00	16%	\$503	\$40	\$0	\$0
AZBC	Connect+ 3000 Series - Requires AZBE Must order either MW90007 or MSPS Subscription: M9SS	\$10,995.00	\$9,235.00	16%	\$1,425	\$113	\$0	\$0
AZBD	Connect+ Series WOW - Requires AZBE & MW90007 Subscription: M9SS	\$16,995.00	\$14,275.00	16%	\$1,425	\$113	\$0	\$0
MSD1	Standard Apps Center	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
MSD2	High Res Apps Center	\$895.00	\$751.00	16%	\$0	\$0	\$0	\$0
APSA	130 LPM Feature	\$0.00	\$0.00	0%	\$0	\$0		
APSB	160 LPM Feature	\$745.00	\$625.00	16%	\$0	\$0	\$0	\$0
APSC	180 LPM Feature	\$2,495.00	\$2,095.00	16%	\$0	\$0	\$0	\$0
APSD	130/70 LPM Feature	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
APSE	160/190 LPM Feature	\$1,245.00	\$1,045.00	16%	\$0	\$0	\$0	\$0
APSF	180/110 LPM Feature	\$3,495.00	\$2,935.00	16%	\$0	\$0	\$0	\$0
APSG	160/100 LPM Feature	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
APSH	210/130 LPM Feature	\$1,495.00	\$1,255.00	16%	\$0	\$0	\$0	\$0
APSJ	260/160 LPM Feature	\$5,995.00	\$5,035.00	16%	\$0	\$0	\$0	\$0
APSK	300/200 LPM Feature	\$12,995.00	\$10,915.00	16%	\$0	\$0	\$0	\$0
MW90007	Connect+ Drop Stacker	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
MSPS	Connect+ Power Stacker	\$1,695.00	\$1,423.00	16%	\$220	\$18	\$0	\$0

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MW90806	Power Stacker Extension	\$395.00	\$331.00	16%	\$0	\$0	\$0	\$0
<b>Connect+ Printers</b>								
AZBE	Connect+ Mono Printer	\$0.00	\$0.00	0%	\$292	\$23	\$0	\$0
AZBF	Connect+ 1000 Series Color Printer - <b>Temporary Promotion</b>	\$2,495.00	\$2,095.00	16%	\$335	\$27	\$0	\$0
AZBL	Connect+ 2000 Series Color Printer - Point of Sale - <b>Temporary Promotion</b>	\$2,795.00	\$2,345.00	16%	\$335	\$27	\$0	\$0
AZBM	Connect+ 3000 Series Color Printer - Point of Sale - <b>Temporary Promotion</b>	\$3,245.00	\$2,725.00	16%	\$335	\$27	\$0	\$0
AZBN	Connect+ 1000 Series Color Printer Upgrade - <b>When Available</b>	\$3,695.00	\$3,100.00	16%	\$335	\$27	\$0	\$0
AZBJ	Connect+ 2000 Series Color Printer Upgrade - <b>When Available</b>	\$3,995.00	\$3,355.00	16%	\$335	\$27	\$0	\$0
AZBP	Connect+ 3000 Series Color Printer Upgrade - <b>When Available</b>	\$4,495.00	\$3,775.00	16%	\$335	\$27	\$0	\$0
APFB	Color Graphics Printing Feature	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Information Management Options</b>								
APA2	100 Dept Accounting	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
APA3	300 Dept Accounting	\$595.00	\$499.00	16%	\$0	\$0	\$0	\$0
APA4	500 Dept Accounting	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0
APA5	1000 Dept Accounting	\$1,245.00	\$1,045.00	16%	\$0	\$0	\$0	\$0
APA7	2000 Dept Accounting	\$1,745.00	\$1,465.00	16%	\$0	\$0	\$0	\$0
APA9	3000 Dept Accounting	\$2,245.00	\$1,885.00	16%	\$0	\$0	\$0	\$0
BMZ1	Connect+ BM Interface - Requires 1FAH	\$995.00	\$836.00	0%	\$0	\$0	\$0	\$0
<b>Weighing Options</b>								
1FWV	5 lb Interfaced Weighing - Requires MW96000	\$1,645.00	\$1,381.00	16%	\$0	\$0	\$0	\$0
1FWW	10 lb Interfaced Weighing - Requires MW96000	\$2,045.00	\$1,717.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
1FWX	15 lb Interfaced Weighing - Requires MW96000	\$2,345.00	\$1,969.00	16%	\$0	\$0	\$0	\$0
MW96000	15 lb. Scale Platform/Stand	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
MP30	15 / 30 lb Scale Platform	\$0.00	\$0.00	0%	\$118	\$9	\$0	\$0
MP49	70 / 150 lb Scale Platform	\$0.00	\$0.00	0%	\$152	\$12	\$0	\$0
<b>Differential Weighing Options</b>								
1FW1	Differential Weighing Feature	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Connectivity Options</b>								
MW97182	Wireless LAN Adaptor	\$145.00	\$121.00	17%	\$0	\$0	\$0	\$0
MW90705	Connect+ PC Meter Connect	\$145.00	\$121.00	17%	\$0	\$0	\$0	\$0
MW90701	100' LAN Cable	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
MW90702	Wireless LAN Bridge Kit	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
<b>Connect+ Subscriptions</b>								
M9SS	Connect+ Subscription	17/month	17/month		\$0	\$0	\$0	\$0
MSG5	Sprint 3G Subscription (90/qtr -CELL030R, CELL030L)	45/month	45/month		\$0	\$0	\$0	\$0
<b>Confirmation Services / eRR</b>								
MSDA	Connect+ VAS Training	\$95.00	\$79.00	17%	\$0	\$0	\$0	\$0
MW90008	Connect+ VBS Welcome Kit	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
F9ZZ	DM Series Label Printer	\$199.00	\$167.00	16%	\$0	\$0	\$0	\$0
<b>Peripherals</b>								
FTW48	Work Table, 48"	\$680.00	\$571.00	16%	\$0	\$0	\$0	\$0
FTS60D	Closed Storage Table, 60"	\$1,230.00	\$1,033.00	16%	\$0	\$0	\$0	\$0
FTS72D	Closed Storage Table, 72"	\$1,365.00	\$1,146.00	16%	\$0	\$0	\$0	\$0
FTW60	Work Table, 60"	\$790.00	\$663.00	16%	\$0	\$0	\$0	\$0
FTW72	Work Table, 72"	\$900.00	\$756.00	16%	\$0	\$0	\$0	\$0
AZBH	FREE Black Graphics Upgrade - Requires APFA	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
APFM	Connect+ Laser Printer Enabled	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
AZBG	Black Graphics Upgrade - Requires APFA	\$295.00	\$247.00	16%	\$0	\$0	\$0	\$0
MW90147	Wireless Keyboard	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
APFA	Black Graphics Printing Feature	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Software Options</b>								
1FR4	Connect+ USPS BRM Rates	\$495.00	\$416.00	16%	\$0	\$0	\$0	\$0
AZBK	Connect+ Energy Star Kit - Requires APFD	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
APFD	Energy Star Enabled	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Presort Xtra Options</b>						\$0		
PS0F	Presort Xtra Feature	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FR3	USPS Presort Xtra Rates	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Postage Meter and Intellilink Subscription</b>								
<b>Postage Meter - Rates Monthly</b>								
K7M0	MailStation Meter	\$25.00	\$17.00	32%	\$0	\$0	\$0	\$0
P700	DM100 Postal Security Device	\$45.00	\$25.00	44%	\$0	\$0	\$0	\$0
P7L1	DM200L Postal Security Device	\$45.00	\$35.00	22%	\$0	\$0	\$0	\$0
G900	Intellilink Interface /PSD FOR DM300C/DM400C	\$50.00	\$35.00	30%	\$0	\$0	\$0	\$0
1M00	DM525/DM575 Postal Security Device	\$75.00	\$55.00	27%	\$0	\$0	\$0	\$0
1M00	DM825-DM1100 Postal Security Device	\$99.00	\$65.00	34%	\$0	\$0	\$0	\$0
1W00	Connect+ Meter for Connect+ 1000 & 2000 Series Machines	\$65.00	\$55.00	0%	\$0	\$0	\$0	\$0
1W00	Connect+ Meter for Connect+ 3000 & WOW Series Machines	\$99.00	\$65.00	0%	\$0	\$0	\$0	\$0
1P0A	I-BUTTON - POSTAL KIOSK	\$100.00	\$100.00	0%	\$0	\$0	\$0	\$0
K705	Mailstation OMRS Meter - Gov't Only	N/A	\$28.00	N/A	\$0	\$0	\$0	\$0
P705	DM100 OMRS Meter - Gov't Only	N/A	\$39.00	N/A	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
P7L5	DM200L OMRS Meter - Gov't Only	N/A	\$60.00	N/A	\$0	\$0	\$0	\$0
G905	DM300C/DM400C OMRS Meter - Gov't Only	N/A	\$60.00	N/A	\$0	\$0	\$0	\$0
1M05	DM525-DM1100 OMRS Meter - Gov't Only	N/A	\$77.25	N/A	\$0	\$0	\$0	\$0
1R00	PSD DM SERIES	\$84.00	\$84.00	0%	\$0	\$0	\$0	\$0
1R0T	CYGNUS X3 PSD, TURBOJET U	\$84.00	\$84.00	0%	\$0	\$0	\$0	\$0
<b>Inview MMS</b>								
NVMA	INVIEW Single Meter	\$4.00	\$4.00	0%	\$0	\$0	\$0	\$0
NVMB	INVIEW up to 2 meters	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0
NVMC	INVIEW up to 5 meters	\$15.00	\$15.00	0%	\$0	\$0	\$0	\$0
NVMD	INVIEW up to 20 meters	\$50.00	\$50.00	0%	\$0	\$0	\$0	\$0
NVME	INVIEW up to 50 meters	\$100.00	\$100.00	0%	\$0	\$0	\$0	\$0
NVMF	INVIEW up to 100 meters	\$150.00	\$150.00	0%	\$0	\$0	\$0	\$0
NVMG	INVIEW Unlimited meters	\$250.00	\$250.00	0%	\$0	\$0	\$0	\$0
<b>Total Postage Management</b>								
TPM1	TPM - up to 5 non PB Meters	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
TPM2	TPM - up to 20 non PB Meters	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
TPM3	TPM - up to 50 non PB Meters	\$33.00	\$33.00	0%	\$0	\$0	\$0	\$0
TPM4	TPM - up to 100 non PB Meters	\$42.00	\$42.00	0%	\$0	\$0	\$0	\$0
TPM5	TPM - unlimited non PB Meters	\$50.00	\$50.00	0%	\$0	\$0	\$0	\$0
<b>Value Based Services</b>								
ATR1	Postage Pass	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
ERR1	e-Return Receipt - 1M00 e-RR Reference#	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
ERR2	Feature - 1M00	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
ERR3	e-Return Receipt Feature - G900	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
ERR4	e-RR Reference Number Feature -G900	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FER	e-Return Receipt Rates	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FX3	Custom Messaging	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FX4	Time Date Stamping	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FS0	Confirmation Services	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FA7	Intelliview	\$395.00	\$331.00	16%	\$0	\$0	\$0	\$0
1FS1	Confirmation SVC/High Vol	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FS2	SPEC CONFIRMATION SVC	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
1FS4	USPS SPECIAL SVCS	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Postage by Phone + Option - Monthly,</b>								
K7M0	MailStation Series	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0
P700								
P7L1								
G900	DM100-DM400 Series	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0
1M00	DM525-DM1100 Series	\$15.00	\$15.00	0%	\$0	\$0	\$0	\$0
<b>Confirmation Services - Monthly and</b>								
7P00								
7PL1								
G800	DM100-DM400 Series G900 Subscription Based	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0
G9SS	Service	\$7.00	\$7.00	0%	\$0	\$0	\$0	\$0
1D00	DM525-DM1100 Series	\$15.00	\$15.00	0%	\$0	\$0	\$0	\$0
<b>Permit Printing-Monthlyand Intellilink</b>								
1M04/ 1D04	Permit Printing Option DM525,DM575,DM925,D M1100	95/month	95/month	0%	\$0	\$0	\$0	\$0
PSL1	EPP SUBSCRIPTION LEVEL 1	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
PSL2	EPP SUBSCRIPTION LEVEL 2	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
PSL3	EPP SUBSCRIPTION LEVEL 3	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Special Meter-Monthlyand Intellilink</b>								
1M0T/1A0 T	Intellilink Interface/PSD for DM Infinity Series	\$84.00	\$84.00	0%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
<b>Electronic Return Receipt (requires addition of confirmation services)-Monthly</b>								
G9SS	DM300-DM400	\$21.00	\$21.00	0%	\$0	\$0	\$0	\$0
1D00	DM525-DM575 Series	\$25.00	\$25.00	0%	\$0	\$0	\$0	\$0
1D00	DM825-DM1100 Series	\$45.00	\$45.00	0%	\$0	\$0	\$0	\$0
<b>Mail Openers</b>								
DL01	DL50 Desktop Letter Opener	\$395.00	\$331.00	16%	\$38	\$4.00	\$0	\$0
DLA1	DL100 Letter Opener	\$1,995.00	\$1,675.00	16%	\$143	\$14.00	\$0	\$0
DLA2	DL200 Letter Opener	\$2,995.00	\$2,515.00	16%	\$203	\$20.00	\$0	\$0
<b>Seminars</b>								
DW90060	Mailstream Educational Seminar - 2 Hours	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0
AWLS	E-LEARNING SEMINAR	\$149.00	\$126.00	15%	\$0	\$0	\$0	\$0
<b>Arrival</b>								
T5XE	Arrival XE Software standard Edition INCLUDES: T5F4 Screen Bulider, T5F5 Power Act, T5RD Remote Diagnostics, T5FM Tracking Assistant Manifest Module, T5FD Tracking Asst Delivery Module, T5FR Tracking Asst Receiving Module, T514 Arrival Basic Application T	\$5,395.00	\$4,531.00	16%	\$0	\$0	\$412	\$39

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
T5XC	Arrival XE Software Client Server Edition -5 Users Includes remote diagnostics modem 4 hours of on site training at host site and Arrival client licenses for 5 concurrent users. Requires Micorsoft SQL Server DBMS licenses for 5 users, See Arrival Client	\$13,750.00	\$11,550.00	16%	\$0	\$0	\$1,133	\$107
T5C3	Arrival XE C/S additional Client Licenses-Tier 1 (max 5) Additional Arrival Client Licenses for systems requiring concurrent users. Use with Arrival C/S Edition only (T5XC and T5U2)	\$500.00	\$255.00	49%	\$0	\$0	\$0	\$0
T5C4	Arrival XE C/S additional Client Licenses-Tier 2 unlimited Additional Arrival Client Licenses for systems requiring concurrent users. Use with Arrival C/S Edition only (T5XC and T5U2)	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0
T5R0	Arrival Customer Loyalty Package Existing Leasing Cutomers only-Includes Arrival XE Software (T5XE) Celeron PC AND Monitor.	\$5,395.00	\$4,531.80	16%	\$256	\$26	\$305	\$29

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			<b>2010 Com'l</b>	<b>2010 WSCA</b>	<b>2010</b>	<b>2010 Annual</b>	<b>2010 Leased</b>	<b>2010 Annual SMA</b>	<b>2010 Leased</b>
	<b>ITEM</b>	<b>Description</b>	<b>List Price</b>	<b>Price</b>	<b>Discount %</b>	<b>SLA Yr 2-5</b>	<b>SLA Monthly Yr 2-5</b>	<b>Yr 2-5</b>	<b>SMA Monthly Yr 2-5</b>
<b>Computers</b>	T5P7	LobbyTrac Workstation - 2 Ghz Celeron PC Package for Windows XP	\$4,595.00	\$3,859.80	16%	\$462	\$44	\$0	\$0
	T5P3	1.8Ghz Celeron PC Package for Windows 2000	\$2,195.00	\$1,843.80	16%	\$256	\$26	\$0	\$0
<b>Monitor</b>	T5P4	2.26Ghz Pentium 4 PC Package for Windows 2000	\$2,795.00	\$2,347.80	16%	\$256	\$26	\$0	\$0
<b>Arrival Law Enforcement Options</b>	T885035	Compaq 17 inch Flat Panel Display	\$699.00	\$587.16	16%	\$0	\$0	\$0	\$0
	T5LE	Arrival Law Enforcement - Software Only	\$3,450.00	\$2,899.00	16%	\$0	\$0	\$305	\$29
	T5LP	Arrival Law Enforcement Peripheral Package. Incl Software, J781 Scanner, J620 Graphis Printer, Counter Signature Pad	\$6,495.00	\$5,455.80	16%	\$225	\$22	\$305	\$29
	T5LX	Arrival Law Enforcement turnKey Package Incl. Software, T5P3 Celeron PC, 15" Flat Panel Monitor, J781 Scanner, J620 Graphics Printer, Counter Signature Pad	\$8,495.00	\$7,138.00	16%	\$481	\$48	\$0	\$0
	T52C	Arrival Law Enforcement Client Server Edition - 5 Users	\$11,000.00	\$9,240.00	16%	\$0	\$0	\$1,133	\$107
<b>Lobbytrac Software</b>	T52D	Arrival Law Enforcement Client Server Edition - 10+ Users	\$17,000.00	\$14,280.00	16%	\$0	\$0	\$1,648	\$155
	T5L1	LobbyTrac Turnkey Package	\$7,395.00	\$6,211.80	16%	\$462	\$46	\$412	\$39

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
T5L3	LobbyTrac Software Only	\$2,825.00	\$2,373.00	16%	\$0	\$0	\$412	\$39
<b>Software only systems</b>								
T52P	Special: Arrival client Server 5 Client System	\$10,400.00	\$8,736.00	16%	\$0	\$0	\$1,133	\$107
<b>Remote Site &amp; Upgrade Options</b>								
T591	ARRIVAL C/S Remote Site ID Pack (Maximum of 5) Inc. User Manual and Installation documentation for remote sites. Must order one T591 per remote location connect ed to an Arrival C/S system. Must order T5MS Remote Site identification on Arrival Software Ag	\$75.00	\$63.00	16%	\$0	\$0	\$0	\$0
T518	Arrival C/S Remote Site Installation & Training. Incls. Arrival C/S Remote Software and up to 4 hours of training at remote site. Must order one T518 per remote location connected to an Arrival C/S system.	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$0	\$0
T5MS	Arrival C/S Multi-Site Identification. Must order 1 per remote site	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Optional Software Features</b>								
T5F2	Background Import feature	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0
T5F3	File link / scan link / global	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0
T5F8	ODBC Integration	\$1,995.00	\$1,675.80	16%	\$0	\$0	\$0	\$0
T5FB	Scale Interface Feature	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
T5FE	Printer Interface (Must be ordered with T538 printer)	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T5FF	Imaging Feature Manifest Module (Can only be used with J580/J581 Scanner)	\$1,250.00	\$1,050.00	16%	\$0	\$0	\$0	\$0
T5FM	Visitor Tracking Feature	\$1,195.00	\$1,003.80	16%	\$0	\$0	\$0	\$0
T5VT	Arrival Web Module Arrival Web is an optional feature for Arrival C/S Edition that extends the capabilities to add packages to the systems and change package status location. Does not support specialized functionally including thermal label image capture	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0
T5FW	Route Activity Logging	\$2,995.00	\$2,515.80	16%	\$0	\$0	\$0	\$0
T5FG	Feature MAIL CTR	\$1,250.00	\$1,050.00	16%	\$0	\$0	\$0	\$0
T5PR	PRODUCTIVITY REP	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0
<b>Network Options</b>								
T5NL	Multi-Workstation Network License (for customer-provided network environments) - Order one license per ARRIVAL workstation connected to a customer's network. Not needed for a single Arrival Workstations connected to a network. An additional license is nee	\$500.00	\$420.00	16%	\$0	\$0	\$0	\$0

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			<b>2010 Com'l</b>	<b>2010 WSCA</b>	<b>2010</b>	<b>2010 Annual</b>	<b>2010 Leased</b>	<b>2010 Annual SMA</b>	<b>2010 Leased</b>
	<b>ITEM</b>	<b>Description</b>	<b>List Price</b>	<b>Price</b>	<b>Discount %</b>	<b>SLA Yr 2-5</b>	<b>SLA Monthly Yr 2-5</b>	<b>Yr 2-5</b>	<b>SMA Monthly Yr 2-5</b>
	T5F1	NetQuery Option (Must order (1) T5NL beyond number of processing stations for NetQuery)	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0
<b>Printers</b>									
	T531	J683 High Speed Thermal 4" Laser Printer	\$2,195.00	\$1,843.80	16%	\$0	\$0	\$0	\$0
	T534	J624 Laser Printer	\$695.00	\$583.80	16%	\$89	\$9	\$0	\$0
	T536	J644 4" Label Printer	\$995.00	\$835.80	16%	\$122	\$12	\$0	\$0
	T544	2" Graphis Printer	\$395.00	\$331.80	16%	\$42	\$5	\$0	\$0
	T896001	External USB Adapter	\$275.00	\$231.00	16%	\$0	\$0	\$0	\$0
	TS47	LobbyTrac Color Badge Printer	\$159.00	\$133.56	16%	\$0	\$0	\$0	\$0
<b>Portable Data Terminals</b>									
	T538	Arrival Belt Printer	\$1,385.00	\$1,088.00	21%	\$93	\$10	\$0	\$0
	T790002	Four Bay Cradle Kit for T741 Tracking Assistant	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
	T790004	Single Bay Cradle Kit for T741 Tracking Assistant	\$475.00	\$399.00	16%	\$0	\$0	\$0	\$0
	T5WC	Wireless Connect for Tracking Assistant Plus Win Mobile	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0
	J540	Counter Signature Pad (direct computer serial attachment)	\$1,995.00	\$1,675.80	16%	\$0	\$0	\$0	\$0
	J542	Counter Signature Pad	\$1,995.00	\$1,675.80	16%	\$0	\$0	\$0	\$0
	J596025	Wireless Access Point (for use with J595 TA)	\$1,395.00	\$1,171.80	16%	\$0	\$0	\$0	\$0
	J596035	Four Bay Ethernet Cradle for J594 Tracking Assistant	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
	J596021	Single Bay USB/Serial Cradle for J594 Tracking Assistant	\$475.00	\$399.00	16%	\$0	\$0	\$0	\$0
	J596023	4 Slot Battery Charger for Tracking Assistant Plus	\$1,425.00	\$1,197.00	16%	\$0	\$0	\$0	\$0

**WSCA EPS050076-A2-2-A18 Pricebook**  
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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
J596024	Battery Adaptors (Kit of 2) for J592/j595 TA Plus	\$350.00	\$233.00	33%	\$0	\$0	\$0	\$0
<b>Tracking Assistants</b>								
J594	Tracking Assistant Plus WinCE5.0 Device	\$2,495.00	\$1,695.00	32%	\$254	\$26	\$0	\$0
T741	Tracking Assistant Plus Win Mobile	\$3,495.00	\$2,545.00	27%	\$254	\$26	\$0	\$0
T790003	Tracking Assistant Plus Win Mobile Battery Adapter	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T590009	4 Bay EtherNet Docking Cradle (for use with multiple J580's or J582s and Network Sync)	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0
T530	J776 Non Contact keyboard wedge scanner	\$1,495.00	\$1,255.80	16%	\$164	\$15	\$0	\$0
T539	Arrival Cordless Scanner	\$2,295.00	\$1,927.80	16%	\$218	\$22	\$0	\$0
T542	J774 Scanner	\$2,400.00	\$2,016.00	16%	\$164	\$17	\$0	\$0
T543	Arrival Web Cam (718-5)	\$245.00	\$205.80	16%	\$0	\$0	\$0	\$0
<b>System Accessories</b>								
TS10	Power Gummed Tape Disp	\$895.00	\$751.80	16%	\$0	\$0	\$0	\$0
TS11	Manual Gummed Tape Disp	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
TS14	J693 4" Continuous Labels Supply Case Anti Fatigue/Anti Static	\$260.00	\$218.40	16%	\$0	\$0	\$0	\$0
TS22	Mat 3x5	\$140.00	\$117.60	16%	\$0	\$0	\$0	\$0
TS23	Data Vac	\$83.00	\$69.00	17%	\$0	\$0	\$0	\$0
TS30	J693 4" Continuous Thermal Direct Labels Supply Case	\$240.00	\$201.60	16%	\$0	\$0	\$0	\$0
TS31	J645 Continuous Thermal Direct Labels Supply Case	\$140.00	\$117.60	16%	\$0	\$0	\$0	\$0

**WSCA EPS050076-A2-2-A18 Pricebook**  
**Effective 8/25/2010**

ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
TS32	J692 Continuous Thermal Direct Labels Supply Case	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
TS33	J530 2" Continuous Thermal Direct Labels Supply Case	\$73.00	\$61.32	16%	\$0	\$0	\$0	\$0
TS34	J779 Spare Battery	\$113.00	\$94.92	16%	\$0	\$0	\$0	\$0
TS35	J530 Spare Battery	\$88.00	\$73.00	17%	\$0	\$0	\$0	\$0
TS36	J530 Soft Carry Case	\$77.00	\$64.00	17%	\$0	\$0	\$0	\$0
TS37	J530 Belt - Soft Carry Case	\$9.00	\$7.00	22%	\$0	\$0	\$0	\$0
TS39	J779 Holster	\$90.00	\$75.00	17%	\$0	\$0	\$0	\$0
TS40	928-7 Multi Funciton Badges for Ink Jet Printers and LobbyTrac	\$70.00	\$58.00	17%	\$0	\$0	\$0	\$0
TS41	928-8 J620 Adhesive Badge Stock, 2x4 badge 750 badges per box	\$70.00	\$58.00	17%	\$0	\$0	\$0	\$0
TS42	928-9 J620 Non- Adhesive Badge Stock 2x4 badge 750 per box	\$69.00	\$57.00	17%	\$0	\$0	\$0	\$0
TS44	718-9 1 Day Self Expiring Security Stickers, 300 per box	\$109.00	\$91.00	17%	\$0	\$0	\$0	\$0
TS55	BELT CLIP REPLACEMENT	\$20.00	\$16.80	16%	\$0	\$0	\$0	\$0
TS56	BATTERY REPLACEMENT	\$125.00	\$105.00	16%	\$0	\$0	\$0	\$0
TS57	SCREEN PROTECTOR REPLACE	\$35.00	\$29.40	16%	\$0	\$0	\$0	\$0
TS58	HOLSTER/STRAP FOR T/A	\$72.00	\$60.48	16%	\$0	\$0	\$0	\$0
<b>Installation Projects</b>								
T6P0	INSTALLATION PROJECT	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
T6P1	Install. Project Incls basic install and config of software system and hardware plus integration and configuration as defined in the Statement of Work. Up to One Day	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T6P2	Same as T6P1 but Up to 2 Days	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
T6P3	Same as T6P1 but Up to 4 Days	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0
T6P4	Same as T6P1 but Up to 6 Days	\$8,400.00	\$7,056.00	16%	\$0	\$0	\$0	\$0
T6P5	Same as T6P1 but Up to 8 Days	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0
T6P6	Same as T6P1 but Up to 12 Days	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0
T6P7	Same as T6P1 but Up to 16 Days	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0
T6P8	Same as T6P1 but Up to 28 Days	\$39,200.00	\$32,928.00	16%	\$0	\$0	\$0	\$0
T6P9	Same as T6P1 but Up to 40 Days	\$56,000.00	\$47,040.00	16%	\$0	\$0	\$0	\$0
<b>Professional Services</b>								
T513	Install Software on Customers PC. Req if installing ARRIVAL on cust provided PC. Include one charge per PC.	\$145.00	\$121.80	16%	\$0	\$0	\$0	\$0
T514	Additional Basic Operator Training - 4 hours on site. Order if needed for additional trainee's or special application.	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0
T515	PROFESSIONAL SERVICES	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0
T516	Special Services	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0

**WSCA EPS050076-A2-2-A18 Pricebook**  
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ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
T517	Consulting Services Arrival Live Application	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
T537	Support	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0
<b>Project Management</b>								
T5M1	Arrival Project Management	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T5M2	Arrival Project Management	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
T5M3	Arrival Project Management	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0
T5M5	Arrival Project Management	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0
T5M6	Arrival Project Management	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0
T5M7	Arrival Project Management	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0
<b>Express Software Option</b>								
T54A	Arrival Express Plus Software Includes remote diagnostics and unlimited transactions also includes upt one day of installation services and 4 hours of on-site training Requires T513 if installing on a customer provided PC	\$2,295.00	\$1,865.00	19%	\$0	\$0	\$206	\$20
T54B	Arrival Express Plus Basics Package Includes Arrival Express PLUS Software J583 PDT Tracking Assistant and minnum professional services	\$4,995.00	\$4,195.80	16%	\$254	\$26	\$206	\$20

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
T54C	Arrival Express Plus Software Includes remote diagnostics and unlimited transactions also includes up to one day of installation services and 4 hours of on-site training.	\$8,495.00	\$1,865.00	78%	\$674	\$67	\$206	\$20
T54D	Arrival Express Plus Basics w/ J583 Tracking Assistant and J782	\$6,295.00	\$1,865.00	70%	\$418	\$41	\$206	\$20
T54X	ARRIVAL EXPRESS PLUS	\$2,770.00	\$2,330.00	16%	\$0	\$0	\$206	\$20
T540	Arrival Express Software	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
TNPB	Standard Arrival Software	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Express Optional Software Features</b>								
T5EN	EmailNotification	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0
<b>Ascent</b>								
T2SL	Site license for Desktop Express Plus	\$1,650.00	\$1,402.00	15%	\$0	\$0	\$0	\$0
<b>Ascent Software Only Systems</b>								
T2B3	PM300 STARTER PKG Ascent PM300 - 3 Carrier	\$5,995.00	\$4,028.00	33%	\$243	\$24	\$682	\$65
T2P3	Solution Ascent PM400 - 4 Carrier	\$4,995.00	\$3,356.00	33%	\$0	\$0	\$682	\$65
T2P4	Solution	\$6,195.00	\$4,196.00	32%	\$0	\$0	\$682	\$65
T2PP	Package Manager Plus Ascent PM1000 - All Carrier Soltuin &	\$7,395.00	\$4,952.00	33%	\$0	\$0	\$1,111	\$105
T2PX	Integration	\$12,495.00	\$8,396.00	33%	\$0	\$0	\$1,270	\$120
T2P1	Ascent PM 100-USPS ONLY	\$4,195.00	\$2,683.80	36%	\$0	\$0	\$0	\$0
T2PT	PM100 POST MGR W/PC/PRTR	\$10,295.00	\$6,930.00	33%	\$345	\$26	\$0	\$0
T2R0	Ascent PM300 - Customer Loyalty License	\$4,995.00	\$3,395.00	32%	\$256	\$26	\$682	\$65

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	<b>ITEM</b>	<b>Description</b>	<b>2010 Com'l List Price</b>	<b>2010 WSCA Price</b>	<b>2010 Discount %</b>	<b>2010 Annual SLA Yr 2-5</b>	<b>2010 Leased SLA Monthly Yr 2-5</b>	<b>2010 Annual SMA Yr 2-5</b>	<b>2010 Leased SMA Monthly Yr 2-5</b>
	T2R1	Ascent PM400 - Customer Loyalty License	\$6,195.00	\$4,196.00	32%	\$256	\$26	\$682	\$65
	T2R2	Ascent PM500 - Customer Loyalty License	\$8,695.00	\$5,876.00	32%	\$256	\$26	\$1,004	\$95
	T2R3	Ascent PM1000 - Customer Loyalty License	\$12,395.00	\$8,396.00	32%	\$256	\$26	\$1,377	\$130
	SPMS	Package Manager System (USPS, UPS, FedEx rates), T125 PC with Flat Screen Monitor, 100 lb Scale, IntelliLink Interface, Installation/Training (Max Term = 54 months)	\$9,995.00	\$6,678.00	33%	\$377	\$36	\$0	\$0
	SPMJ	Package Manager System (USPS, UPS, FedEx rates), T125 PC with Flat Screen Monitor, 100 lb Scale, J645 Label Printer, 1E05 Laser Printer, IntelliLink Interface, Installation/Training (Max Term = 54 months)	\$11,495.00	\$7,770.00	32%	\$588	\$57	\$0	\$0
<b>Carriers USPS</b>	T215	USPS Domestic Rate Bundle - Zip to ZONE, Domestic Express, Book and Library; 1st/Std. A Single Piece, Std. B Parcel Post & Priority	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	T216	USPS International Raate Bundle	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0

**WSCA EPS050076-A2-2-A18 Pricebook**  
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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
T217	USPS Automation/Non=Automat ion Rate Bundle	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T209	USPS Standard A Bulk Manifesting	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T218	USPS Mixed Mail Manifest	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T265	USPS Standard A Non- Profit Service	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T219	USPS Drop Shipment Points - Max.of 28 allowed. (Meter Cust.) charge for each point. (must also order T243- T220) Include origin ZIP Code for each point with order. Not available for Alaska or Hawaii.	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
T290	USPS Manifesting Drop Shipment Points (Manifest Customer)- Charge for each point. Include origin ZIP Code for each point with order, maximum of 28	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
T245	USPS 4th Class DBMC Manifesting (required for T218)	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T271	USPS International Manifesting	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T2MM	USPS EXPRESS MAIL MFST	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T242	USPS ZIP TO ZONE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0

**FED-EX**

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**Effective 8/25/2010**

	ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
		Fed Ex On Site Server Bundle - Provides for domestic and International processing, label printing & electronic connection. *Must choose T158 FedEx Server with Monitor or T159 FedEx Server w/ Switch View A/B box; J644 Printer not Compatible							
	T230		\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	T221	Fedex Ground Multi-Weight	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	T243	Fedex Ground Zip to Zone	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	T289	FEDEX OS SERVER DROP SHIP	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
<b>UPS</b>	T210	UPS Standard Rates	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	T211	UPS Hundredweight Rate Bundle	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	T212	UPS Non-Manifested Rates	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	T246	UPS Online Plus for PLD Electronic Manifesting UPS Drop Shipment Points - charge for each point. Include origin Zip Code for each point with order, maximum of 28	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	T213	allowed.	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
	T214	UPS Contract Rates	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
<b>DHL</b>	T291	DHL Plus Drop Ships (up to 28 allowed)	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
	T293	DHL MIGRATION SW	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	<b>DHL/AIRBORNE Combined</b>								



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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
T2CM	Certified Mail Label Feature - Sale Only - Requires Dedicated 1E03 or J645 (Certified Mail Subscription -Lease Customers @ \$29/month - PCN T2CS)	\$895.00	\$420.00	53%	\$0	\$0	\$0	\$0
T2AC	STREETSMART ADDR CLEANSNG	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T2AF	RDI Feature	\$795.00	\$668.00	16%	\$0	\$0	\$0	\$0
T101	Additional Carrier Log-1 (3 included) - maximum of 20	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
T102	Additional Custom Programable Carrier- 1 (3 included) - maximum of 20	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
T103	LTL Customer Programmable Carrier - Order as many as needed up to 20 Max. EACH	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T104	HazMat	\$950.00	\$798.00	16%	\$0	\$0	\$0	\$0
T105	Differential Weighing (Offweight) can be used for all carriers. Not available with T312 - 200 lb scale.	\$500.00	\$420.00	16%	\$0	\$0	\$0	\$0
T2EM	E-Mail Notification	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0
T113	NETQUERY/INQUIRY/R ATE SHO	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T196027	ASCENT SOFTWARE METER INT	\$295.00	\$247.80	16%	\$0	\$0	\$0	\$0
T2ER	E-RR SUBSCRIPTION	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
T2EU	E-RETURN RECEIPT	\$1,895.00	\$1,591.80	16%	\$0	\$0	\$0	\$0
T2SA	SECURE ARCHIVE SUBSCRIPTN	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Installation Projects</b>								
T4P0	Installation Project	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0

**WSCA EPS050076-A2-2-A18 Pricebook**  
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<b>ITEM</b>	<b>Description</b>	<b>2010 Com'l List Price</b>	<b>2010 WSCA Price</b>	<b>2010 Discount %</b>	<b>2010 Annual SLA Yr 2-5</b>	<b>2010 Leased SLA Monthly Yr 2-5</b>	<b>2010 Annual SMA Yr 2-5</b>	<b>2010 Leased SMA Monthly Yr 2-5</b>
T4P1	Install and configure all PB hardware, basic system configuration, totaling up to one day of on-site Installation service --- MINIMUM REQUIRED Includes - Install and configure all PB hardware, basic system configuration, totaling up to 2 days on-site	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T4P2	installation service. Includes - Install and configure all PB hardware, basic system configuration, totaling up to 4 days on-site	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
T4P3	installation service. Includes - Install and configure all PB hardware, basic system configuration, totaling up to 6 days on-site	\$5,600.00	\$4,707.00	16%	\$0	\$0	\$0	\$0
T4P4	installation service. Includes - Install and configure all PB hardware, basic system configuration, totaling up to 8 days on-site	\$8,400.00	\$7,056.00	16%	\$0	\$0	\$0	\$0
T4P5	installation service. Includes - Install and configure all PB hardware, basic system configuration, totaling up to 12 days on-site	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0
T4P6	installation service.	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
T4P7	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 16 days on-site installation service.	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0
T4P8	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 28 days on-site installation service.	\$39,200.00	\$32,928.00	16%	\$0	\$0	\$0	\$0
T4P9	Includes - Install and configure all PB hardware, basic system configuration, totaling up to 40 days on-site installation service.	\$56,000.00	\$47,040.00	16%	\$0	\$0	\$0	\$0
<b>Project Management</b>								
T4M1	Ascent Project Managerment	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T4M2	Ascent Project Managerment	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
T4M3	Ascent Project Managerment	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0
T4M5	Ascent Project Managerment	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0
T4M6	Ascent Project Managerment	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0
T4M7	Ascent Project Managerment	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0
<b>Professional Services</b>								
T413	Install Software on Customers PC. Required if installing ASCENT on a cust provided PC. Include one charge per PC.	\$145.00	\$121.80	16%	\$0	\$0	\$0	\$0
T414	Basic Operator Training - 4 hours On-Site	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0

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			<b>2010 Com'l</b>	<b>2010 WSCA</b>	<b>2010</b>	<b>2010 Annual</b>	<b>2010 Leased</b>	<b>2010 Annual SMA</b>	<b>2010 Leased</b>	
	<b>ITEM</b>	<b>Description</b>	<b>List Price</b>	<b>Price</b>	<b>Discount %</b>	<b>SLA Yr 2-5</b>	<b>SLA Monthly Yr 2-5</b>	<b>Yr 2-5</b>	<b>SMA Monthly Yr 2-5</b>	
	T415	Advanced Operator Training - 4 hours On-Site	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
	T427	Consulting Services (Per Day Charge)	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0	
	T430	Special Services	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0	
	T437	Ascent Live Application Support	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0	
	T434	Integration Client Billing	\$2,600.00	\$2,210.00	15%	\$0	\$0	\$0	\$0	
	<b>Computers</b>									
	T124	2.26Ghz Pentium 4 PC Package for Windows 2000	\$2,795.00	\$2,347.80	16%	\$256	\$26	\$0	\$0	
	T125	1.8Ghz Celeron PC Package for Windows 2000	\$2,195.00	\$1,843.80	16%	\$256	\$26	\$0	\$0	
	<b>Scales</b>									
	T310	JN75 100 lb. TableTop Scale	\$1,195.00	\$1,003.80	16%	\$121	\$12	\$0	\$0	
	T312	JN64 150 lb. RollerTop Scale	\$1,695.00	\$1,423.80	16%	\$170	\$17	\$0	\$0	
	T313	JN67 149 lb. RollerTop Scale (California Only)	\$1,695.00	\$1,423.80	16%	\$173	\$17	\$0	\$0	
	<b>Printers</b>									
	T316	J676 Forms Printer (Airbill, COD, HazMat)	\$1,195.00	\$1,003.80	16%	\$122	\$12	\$0	\$0	
	T319	J692 4" Adhesive Label Printer	\$2,195.00	\$1,843.80	16%	\$0	\$0	\$0	\$0	
	T321	J624 Laser Printer	\$695.00	\$583.80	16%	\$89	\$9	\$0	\$0	
	T322	J645 4" Label Printer	\$995.00	\$835.80	16%	\$122	\$12	\$0	\$0	
	<b>Bar Code Scanners</b>									
	T320	J776 Non-Contact Programmable Wedge Scanner	\$1,495.00	\$1,255.80	16%	\$164	\$15	\$0	\$0	
	T330	ShipRequest Software, Two Dimensional Scanner & Scan Link	\$1,750.00	\$1,470.00	16%	\$183	\$18	\$0	\$0	
	T331	ShipRequest Software, Two Dimensional Scanner	\$1,750.00	\$1,470.00	16%	\$183	\$18	\$0	\$0	

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
T332	J775 Two Dimensional Scanner	\$2,400.00	\$2,016.00	16%	\$183	\$18	\$0	\$0
T339	Ascent Cordless Scanner ShipRequest Multi-Pack	\$2,295.00	\$1,927.80	16%	\$218	\$22	\$0	\$0
T196003	(5 CD's)	\$125.00	\$105.00	16%	\$0	\$0	\$0	\$0
<b>Miscellaneous</b>								
J796029	Factory Installed PCI Client Network Card - COAX CABLE	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0
J796027	Field Installable PCI Client Network Card - COAX CABLE ONLY	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0
J796025	Scanner Stand	\$144.00	\$120.96	16%	\$0	\$0	\$0	\$0
T896006	32 MB SDRAM	\$175.00	\$147.00	16%	\$0	\$0	\$0	\$0
JN96002	Base Mount Display Kit for JN75 Scale	\$160.00	\$134.40	16%	\$0	\$0	\$0	\$0
JB96002	Base Mount Display Kit for JB64 and JB67 Scales	\$160.00	\$134.40	16%	\$0	\$0	\$0	\$0
VS96030	METER INTERFACE EXPANSION	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0
TS1A	Crystal Report Run Time License	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0
<b>Accounting System</b>								
<b>Site Options</b>								
BMAS	Package Manager Interface to Business Manager	\$695.00	\$583.80	16%	\$0	\$0	\$0	\$0
1FAH	Intellilink Software Feature Code	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
Z690034	Secondary Network Card for Data Transfers	\$195.00	\$163.00	16%	\$0	\$0	\$0	\$0
<b>Administrative Options</b>								
BM52	Business Manager Remote Workstation	\$5,895.00	\$4,951.80	16%	\$270	\$20	\$700	\$66
BM60	Business Manager Administrative Workstation	\$3,250.00	\$2,730.00	16%	\$270	\$20	\$325	\$31

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
<b>General Options</b>								
BMPC	BUSINESS MANAGER PC	\$2,795.00	\$2,347.00	16%	\$248	\$25.00	\$0	\$0
BM43	High Volume Laser Printer	\$1,360.00	\$1,142.40	16%	\$143	\$0	\$0	\$0
BM42	Barcode Scanner for PC Data Collector	\$1,495.00	\$1,255.80	16%	\$268	\$27	\$0	\$0
BM44	Barcode Scanner for Budget Manager and Business Manager	\$1,495.00	\$1,255.80	16%	\$111	\$11	\$0	\$0
BM41	Receipt Printer	\$1,045.00	\$877.80	16%	\$122	\$12	\$0	\$0
BMA1	Crystal Reporting (Latest Retail Version)	\$199.00	\$167.16	16%	\$0	\$0	\$0	\$0
BM45	Monitor Stand	\$450.00	\$378.00	16%	\$0	\$0	\$0	\$0
<b>Funds Management</b>								
Z6FM	Funds Mgmt Feature Enabled (Master and Client Host)	\$1,195.00	\$1,003.00	16%	\$0	\$0	\$0	\$0
<b>Interfaces</b>								
BMX1	DM SERIES INTF DM500-1000	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0
BMX2	BM DM500+ INTERFACE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
BMC1	DM SERIES INTERFCE DM300C	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0
BMC2	BM DM300/400 INTERFACE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
BMT1	BM DM INFINITY INTERFACE	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0
BMT2	BM DM INFINITY INTERFACE	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Other Options</b>								
BMSW	Upgrade to Business Manager SQL Edition	\$4,255.00	\$3,574.20	16%	\$0	\$0	\$0	\$0
BMSU	Upgrade to SQL Editions for Current Customers	\$4,895.00	\$4,111.80	16%	\$0	\$0	\$0	\$0
BMS1	BUSINESS MANAGER HOST SW	\$8,995.00	\$7,555.00	16%	\$74	\$1	\$114	\$11

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
BMS2	BUSINESS MGR WORKSTATION CLIENT HOST	\$3,250.00	\$2,730.00	16%	\$86	\$11	\$624	\$59
BMS3	SOFTWARE ONLY	\$1,995.00	\$1,675.00	16%	\$86	\$11	\$624	\$59
<b>Business Manager to DM Infinity</b>								
BM48	Infinity Interface Includes Data Collector Infinity and Data Collection	\$4,995.00	\$4,195.80	16%	\$270	\$20	\$190	\$18
BM47	Collection	\$4,995.00	\$4,195.80	16%	\$561	\$56	\$0	\$0
BM65	6500 Upgrade to Infinity	\$895.00	\$751.80	16%	\$0	\$0	\$0	\$0
<b>SIP/SOW Required Options</b>								
Z690000	Ethernet 4 Port Hub	\$265.00	\$222.60	16%	\$0	\$0	\$0	\$0
Z690001	Ethernet 16 Port Hub	\$625.00	\$525.00	16%	\$0	\$0	\$0	\$0
Z690003	Ethernet Cable 14 Ft	\$45.00	\$37.00	18%	\$0	\$0	\$0	\$0
Z690004	Ethernet Cable 25 Ft	\$45.00	\$37.00	18%	\$0	\$0	\$0	\$0
Z690005	Ethernet Cable 100 Ft	\$205.00	\$172.20	16%	\$0	\$0	\$0	\$0
Z690006	Ethernet Cable 250 Ft	\$310.00	\$260.40	16%	\$0	\$0	\$0	\$0
Z690012	Kit, Data Coll to Galaxy meter	\$310.00	\$260.40	16%	\$0	\$0	\$0	\$0
Z690014	Kit, Data Coll to Integra scale	\$105.00	\$88.20	16%	\$0	\$0	\$0	\$0
Z690017	Kit, J050 Business Manager Extension cable	\$105.00	\$88.20	16%	\$0	\$0	\$0	\$0
<b>Professional Services</b>								
BMH1	Business Manager Operator Training - up to 4 hours	\$520.00	\$436.80	16%	\$0	\$0	\$0	\$0
BMH3	Business Manager Data Conversion Services	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
MFP1	Dedicated Installation Support - Level 1	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
MFP2	Dedicated Installation Support - Level 2	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
MFP3	Dedicated Installation Support - Level 3	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0
MFP4	Dedicated Installation Support - Level 4	\$8,400.00	\$7,056.00	16%	\$0	\$0	\$0	\$0
MFP5	Dedicated Installation Support - Level 5	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
MFP6	Dedicated Installation Support - Level 6	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0
MFP7	Dedicated Installation Support - Level 7	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0
MFP8	Dedicated Installation Support - Level 8	\$33,222.00	\$27,906.48	16%	\$0	\$0	\$0	\$0
BMP0	Business Manager Project Management	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
BMP1	Business Manager Project Management - Level 1	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
BMP2	Business Manager Project Management - Level 2	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
BMP3	Business Manager Project Management - Level 3	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0
BMP4	Business Manager Project Management - Level 4	\$8,400.00	\$7,056.00	16%	\$0	\$0	\$0	\$0
BMP5	Business Manager Project Management - Level 5	\$11,200.00	\$9,408.00	16%	\$0	\$0	\$0	\$0
BMP6	Business Manager Project Management - Level 6	\$16,800.00	\$14,112.00	16%	\$0	\$0	\$0	\$0
BMP7	Business Manager Project Management - Level 7	\$22,400.00	\$18,816.00	16%	\$0	\$0	\$0	\$0
BMP8	Business Manager Project Management - Level 8	\$39,200.00	\$28,728.00	27%	\$0	\$0	\$0	\$0
BMP9	Business Manager Project Management - Level 9	\$56,000.00	\$47,040.00	16%	\$0	\$0	\$0	\$0
BMPD	BM PC SPECIAL	\$995.00	\$835.00	16%	\$248	\$25	\$0	\$0
BMUP	BM 6.0 UPGRADE XP	\$795.00	\$667.00	16%	\$0	\$0	\$0	\$0
BMWA	BUSINESS MGR INVUEW FEATR	\$295.00	\$247.00	16%	\$0	\$0	\$0	\$0

**PC Upgrade Options**

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
Z6C3	Host / Client Host Upgrade to Windows XP / 5.5	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
Z6C4	ADMIN/REPORT/DATA COLL UP	\$798.00	\$670.00	16%	\$0	\$0	\$0	\$0
Z6C5	BUS MGR SW UPG FR V 3.0	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
Z6V4	BUS MGR SW UPG FR V3.2-5.	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
Z6V5	BUS MGR SW UPG FR V4.0-5.	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Addressing</b>								
<b>Smartmailer Software for Windows</b>								
WSM7	SmartMailer 7 for Windows CD Format Includes Main Program and National Postal Coding, Presort, Dup Detect, Art Mania, Envelope Designer Plus SmartMailer 7 Premium Edition for Windows DVD Format Includes Main Program and National Postal Coding, Presort, Dup Detect, DPV,ELOT,LACS,	\$400.00	\$280.00	30%	\$0	\$0	\$1,050	\$99
WSPR	Geocoding	\$600.00	\$504.00	16%	\$0	\$0	\$1,585	\$149
<b>VeriMove Net for SmartMailer 7, SmartMailer</b>								
WMP1	VeriMove Net for 36,000 Records Processed	\$324.00	\$259.00	20%	\$0	\$0	\$0	\$0
WMP2	VeriMove Net for 360,000 Records Processed	\$1,800.00	\$1,512.00	16%	\$0	\$0	\$0	\$0
WMP3	VeriMove Net for 900,000 Records Processed	\$3,600.00	\$3,024.00	16%	\$0	\$0	\$0	\$0
WMP4	VeriMove Net for 10,000 Records Processed	\$100.00	\$84.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
WMPU	VeriMove Net Unlimited Subscription	\$200.00	\$168.00	16%	\$0	\$0	\$840	\$79
WS83	VERIMOVE TRAINING SERVICE	\$435.00	\$365.00	16%	\$0	\$0	\$0	\$0
<b>Smartmailer 7 Software Options</b>								
WSEL	Enhanced Line of Travel (ELOT)	\$99.00	\$83.16	16%	\$0	\$0	\$415	\$39
<b>Track My Mail</b>								
MTS1	PRECISIONTRK 4SM TIER1	\$595.00	\$499.00	16%	\$0	\$0	\$1,907	\$179
MTS2	PRECISIONTRK 4SM TIER2	\$845.00	\$709.00	16%	\$0	\$0	\$2,663	\$250
MTS3	PRECISIONTRK 4SM TIER3	\$1,695.00	\$1,423.00	16%	\$0	\$0	\$5,325	\$500
MTS4	PRECISIONTRK 4SM TIER4	\$3,195.00	\$2,683.00	16%	\$0	\$0	\$10,650	\$1,000
MTS5	PRECISIONTRK 4SM TIER5	\$4,795.00	\$4,027.00	16%	\$0	\$0	\$16,975	\$1,500
MTS6	PRECISIONTRK 4SM TIER6	\$7,795.00	\$6,547.00	16%	\$0	\$0	\$26,625	\$2,500
MTS7	PRECISIONTRK 4SM TIER7	\$15,395.00	\$12,931.00	16%	\$0	\$0	\$47,924	\$4,500
MTS8	PRECISIONTRK 4SM TIER8	\$28,895.00	\$24,271.00	16%	\$0	\$0	\$99,042	\$9,300
MTP5	PTRACK ADD'L SITE LICENSE	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
<b>Professional Services - SmartMailer 7</b>								
WS90	SmartMailer 7 Training	\$865.00	\$726.60	16%	\$0	\$0	\$0	\$0
WS91	SmartMailer 7 Premium Edition Training	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
WS92	Addressright Pro Training Mailing Assistant	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
WS93	Customization ( up to 4 hr)	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0
WS80	Installation of PB Software on Customer's PC or upgrading existing PB system.	\$125.00	\$105.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
WSMC	Mail Coach Training up to 8 hours, 1-2 Operators	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
WSM4	SmartMailer 7 and Mail Coach Bundle Training, Four Operators	\$2,980.00	\$2,086.00	30%	\$0	\$0	\$0	\$0
WSM6	SmartMailer 7 and Mail Coach Bundle Training, Six Operators	\$4,470.00	\$3,129.00	30%	\$0	\$0	\$0	\$0
W4MC	FLAT RATE,TRAVL CHRG-MAIL	\$545.00	\$457.00	16%	\$0	\$0	\$0	\$0
<b>AddressRight Pro Software</b>								
WSAP	Addressright Pro Mail Management Software	\$800.00	\$672.00	16%	\$0	\$0	\$1,690	\$159
WSAV	AddressRight Pro w/Delivery Point Validation	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$2,330	\$219
WSAX	AddressRight Pro w/Adress Quality Enhancements	\$1,800.00	\$1,512.00	16%	\$0	\$0	\$1,690	\$159
WSMW	Mixed Weights Feature Package Services	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$1,050	\$99
WSPS	Feature	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$1,050	\$99
WSPA	Palletization Feature	\$2,200.00	\$1,848.00	16%	\$0	\$0	\$1,050	\$99
WSEM	Enhanced Merge/Purge	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$1,050	\$99
WSGC	Geocodes	\$299.00	\$251.16	16%	\$0	\$0	\$945	\$89
WSLC	Address Conversion System	\$99.00	\$83.16	16%	\$0	\$0	\$305	\$29
<b>Additional Licenses</b>								
WSL1	1 User License for SmartMailer	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0
WSLL	50 User Licenses for SmartMailer	\$7,495.00	\$6,295.00	16%	\$0	\$0	\$0	\$0
WSLX	10 User Licenses for SmartMailer	\$4,995.00	\$4,195.00	16%	\$0	\$0	\$0	\$0
<b>Data Mapping &amp; Integrated Services</b>								
WSP0	Data Mapping and Integration - Half Day	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
WSP1	Data Mapping and Integration - One Day	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
WSP2	Data Mapping and Integration - Two Days	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
WSP4	Data Mapping and Integration - Four Days	\$5,600.00	\$4,704.00	16%	\$0	\$0	\$0	\$0
<b>PB First Document Processing Software</b>								
WPB5	PB First Base License (Includes first 5 applications)	\$300.00	\$252.00	16%	\$0	\$0	\$65	\$7
<b>PB First for Preformatted Documents</b>								
WPD1	Preformatted Document Option	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$260	\$25
<b>PB First for Document Formatting</b>								
WDF1	Document Formatting Option	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$260	\$25
WPCP	Advanced Checking Option	\$2,500.00	\$2,100.00	16%	\$0	\$0	\$175	\$17
WPDF	PDF Extraction Option	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
<b>PB First Software Options</b>								
WPSM	SmartMailer Interface Option	\$1,000.00	\$840.00	16%	\$0	\$0	\$225	\$22
WPF A	Additional Applications	\$275.00	\$231.00	16%	\$0	\$0	\$55	\$6
<b>PB First Professional Integration Services</b>								
WPF1	Document Processing Professional Services	\$1,400.00	\$980.00	30%	\$0	\$0	\$0	\$0
WPF2	Document Processing Professional Services	\$2,800.00	\$1,960.00	30%	\$0	\$0	\$0	\$0
WPF3	Document Processing Professional Services	\$5,600.00	\$3,920.00	30%	\$0	\$0	\$0	\$0
WPF4	Document Processing Professional Services	\$8,400.00	\$5,880.00	30%	\$0	\$0	\$0	\$0
WPF5	Document Processing Professional Services	\$11,200.00	\$7,840.00	30%	\$0	\$0	\$0	\$0
WPF6	Document Processing Professional Services	\$16,800.00	\$11,760.00	30%	\$0	\$0	\$0	\$0
WPF7	Document Processing Professional Services	\$22,400.00	\$15,680.00	30%	\$0	\$0	\$0	\$0
WPF8	Document Processing Professional Services	\$39,200.00	\$27,440.00	30%	\$0	\$0	\$0	\$0
WPF9	Document Processing Professional Services	\$56,000.00	\$39,200.00	30%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
<b>PB First Project Management Services</b>								
WPR1	Document Processing Project Management	\$1,400.00	\$1,062.00	24%	\$0	\$0	\$0	\$0
WPR2	Document Processing Project Management	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
WPR3	Document Processing Project Management	\$5,600.00	\$4,250.00	24%	\$0	\$0	\$0	\$0
WPR4	Document Processing Project Management	\$8,400.00	\$6,375.00	24%	\$0	\$0	\$0	\$0
WPR5	Document Processing Project Management	\$11,200.00	\$8,500.00	24%	\$0	\$0	\$0	\$0
WPR6	Document Processing Project Management	\$16,800.00	\$12,750.00	24%	\$0	\$0	\$0	\$0
WPR7	Document Processing Project Management	\$22,400.00	\$17,000.00	24%	\$0	\$0	\$0	\$0
WPR8	Document Processing Project Management	\$39,200.00	\$29,750.00	24%	\$0	\$0	\$0	\$0
<b>PlanetPress</b>								
WPP1	Printer License (1 Printer)	\$1,750.00	\$1,470.00	16%	\$0	\$0	\$0	\$0
WPP2	Printer Licenses (2 Printers)	\$2,100.00	\$1,764.00	16%	\$0	\$0	\$0	\$0
WPP3	PlanetPress Server Light	\$6,250.00	\$5,250.00	16%	\$0	\$0	\$0	\$0
WPP4	PlanetPress Server Full	\$12,500.00	\$10,500.00	16%	\$0	\$0	\$0	\$0
<b>PlanetPress Options</b>								
WPP5	PlanetPress Image	\$4,625.00	\$3,885.00	16%	\$0	\$0	\$0	\$0
<b>New Addressright Printers &amp; Hardware</b>								
DA30	DA300 Envelope Printer	\$4,995	\$3,496.50	30%	\$1,049	\$104	\$0	\$0
WP5A	High Speed Laser Printer	\$7,700	\$6,468.00	16%	\$1,505	\$149	\$0	\$0
WP5H	High Capacity High Speed Laser Printers	\$9,995	\$8,395.80	16%	\$1,505	\$149	\$0	\$0
DA5C	DA50S Envelope Address Printer Black & White	\$7,270	\$5,089.00	30%	\$1,752	\$174	\$0	\$0
DA5S	D55S Envelope Address Printer: Color	\$9,090	\$6,363.00	30%	\$1,849	\$183	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
DA7C	DA70S High Speed Envelope Address Printer Black & White	\$13,905	\$11,680.20	16%	\$1,977	\$196	\$0	\$0
DA7S	DA75S High Speed Envelope Address Printer Color	\$16,045	\$11,231.50	30%	\$2,145	\$213	\$0	\$0
DAST	Addressright Printer Installation and Training	\$199	\$167.16	16%	\$0	\$0	\$0	\$0
DA8N	DA80F High Speed Fixed Head Printer	\$9,411	\$6,157.00	35%	\$903	\$90	\$0	\$0
DA9K	DA95F High Performance Fixed Head Printer with Feed Right Feeder	\$20,325	\$15,955.80	21%	\$2,532	\$251	\$0	\$0
DA9L	DA95F High Performance Fixed Head Printer with Feed Right Feeder, Stacker, Dryer and Stand	\$25,969	\$20,386.80	21%	\$2,890	\$286	\$0	\$0
DA9M	DA95F High Performance Fixed Head Printer with Integrated Stacker	\$23,829	\$20,016.00	16%	\$2,111	\$209	\$0	\$0
DA9N	DA95F High Performance Fixed Head Printer	\$18,185	\$11,896.50	35%	\$1,753	\$174	\$0	\$0
<b>New DA Series Options</b>								
DASC	Integrated Stacker w/Dryer and Stand	\$5,275	\$4,431.00	16%	\$928	\$92	\$0	\$0
W823	FeedRight Feeder for DA950	\$5,995	\$5,035.80	16%	\$779	\$77	\$0	\$0
DA86	High Output Dryer	\$1,725	\$1,449.00	16%	\$139	\$14	\$0	\$0
DA99	Stand for DA980 Stacker	\$825	\$693.00	16%	\$0	\$0	\$0	\$0
DAPT	Advanced AddressRight Printer Training for ALL Printers	\$695	\$583.80	16%	\$0	\$0	\$0	\$0
DA79	High Speed Conveyor Stacker for DA95F	\$3,425	\$2,877.00	16%	\$219	\$22	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
DA8A	High Speed Conveyor Stacker for DA80F	\$3,425	\$2,877.00	16%	\$219	\$22	\$0	\$0
<b>Addressright Options &amp; Peripherals</b>								
F790050	Scanner Mounting Kit for High Capacity Sheet Feeder	\$500	\$420.00	16%	\$0	\$0	\$0	\$0
F790052	42" Inch Table Extension	\$500	\$420.00	16%	\$0	\$0	\$0	\$0
W350	Tabber (order (W760 if stacker is required)	\$4,100	\$2,870.00	30%	\$587	\$58	\$0	\$0
W764	W760 Stacker and Dryer for W700 and W890	\$2,690	\$1,883.00	30%	\$233	\$24	\$0	\$0
W763	W760 Stacker for W700, W770 (Includes printer Interface)	\$1,830	\$1,537.00	16%	\$233	\$24	\$0	\$0
W760	Stacker for Tabber	\$1,775	\$1,242.50	30%	\$233	\$24	\$0	\$0
W853	Ink Dryer sold with W763 Stacker	\$860	\$602.00	30%	\$84	\$9	\$0	\$0
W624	Laser Tray Tag / Label and Report Printer	\$695	\$583.80	16%	\$118	\$12	\$0	\$0
W709	W709 Envelope Designer "Plus" Software for Windows 98/ME	\$370	\$259.00	30%	\$0	\$0	\$0	\$0
DAPK	Basic Postal Knowledge Training	\$495	\$415.80	16%	\$0	\$0	\$0	\$0
<b>AddressRight PC's</b>								
W406	Compaq 15" Flat Panel	\$0	\$0.00	0%	\$0	\$0	\$0	\$0
<b>Print Services</b>								
F91A	2 User Account	\$500	\$420.00	16%	\$0	\$0	\$530	\$50
<b>Documatch</b>								
WS80	Installation of PB Software on Customer's PC or upgrading existing PB system	\$125	\$105.00	16%	\$0	\$0	\$0	\$0
WSMC	Mail Coach Training up to 8 hours, 1-2 Operators	\$995	\$835.80	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
<b>Folders &amp; Inserters</b>								
<b>DI200 OfficeRight Inserting System</b>								
DI23	OfficeRight DI23 3 Station (includes installation and training)	\$5,145	\$4,321.80	16%	\$649	\$65	\$0	\$0
DI22	OfficeRight DI22 2 Station (includes installation and training)	\$3,600	\$3,024.00	16%	\$649	\$65	\$0	\$0
DP19	OfficeRight Second Sheet Feeder	\$1,195	\$1,003.80	16%	\$0	\$0	\$0	\$0
<b>DI380-DI425</b>								
DI4F	3 Station DI425 with OMR	\$16,495	\$13,855.80	16%	\$1,474	\$146	\$0	\$0
DI4G	3 Station DI425 without OMR	\$15,395	\$10,776.50	30%	\$1,474	\$146	\$0	\$0
DI3C	3 Station DI380 with/ OMR	\$14,845	\$12,469.80	16%	\$1,430	\$142	\$0	\$0
DI3F	1 Station DI380 without OMR	\$7,345	\$6,172.00	16%	\$1,430	\$142	\$0	\$0
DI3G	2 Station DI380 without OMR	\$10,995	\$7,696.50	30%	\$1,430	\$142	\$0	\$0
DI3H	3 Station DI380 without OMR	\$12,620	\$8,834.00	30%	\$1,430	\$142	\$0	\$0
F37S	Enhanced OMR Option for DI380/DI425	\$1,500	\$1,260.00	16%	\$0	\$0	\$0	\$0
F3C1	OMR Operator Training for DI380/DI425 - 1 hour Product Application	\$495	\$415.80	16%	\$0	\$0	\$0	\$0
F3C2	Support Training for DI380/DI425	\$295	\$247.80	16%	\$0	\$0	\$0	\$0
F35B	Operator Training for DI350/DI400 & Classic 3 Series - 1 Hour	\$195	\$163.80	16%	\$0	\$0	\$0	\$0
DITB	Operator Training for DI500/DI600	\$495	\$415.80	16%	\$0	\$0	\$0	\$0
<b>DI380-DI425 Options</b>								
DIMR	DM1K 2 DI380/425 INTRFACE	\$3,195	\$2,684.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
<b>DI500/DI600 FastPac Inserters</b>								
DI53	DI500 3 Station Inserter DI600 4 Station, 2 Sheet	\$17,995	\$15,115.00	16%	\$1,590	\$158	\$0	\$0
DI64	Feeders, 2 Insert Feeders	\$19,995	\$16,795.80	16%	\$2,120	\$210	\$0	\$0
DI65	DI600 5 Station, 4 Sheet Feeders, 1 Insert Feeder	\$22,495	\$18,895.80	16%	\$2,120	\$210	\$0	\$0
DI66	DI600 6 Station Inserter DI600 4 Station, 2 Sheet	\$25,825	\$21,693.00	16%	\$1,590	\$158	\$0	\$0
DI6A	Feeders, 2 Insert Feeders, 60" Table with Lock	\$20,495	\$17,215.80	16%	\$2,120	\$210	\$0	\$0
DI6B	DI600 4 Station, 2 Sheet Feeders, 2 Insert Feeders, 72" Table with Lock	\$25,495	\$21,415.80	16%	\$2,120	\$210	\$0	\$0
DI5A	DI500 3 Station, 2 Sheet Feeders, 1 Insert Feeder, 60" Adjustable Table with Lock	\$19,590	\$13,713.00	30%	\$2,120	\$210	\$0	\$0
DI6C	DI600 3 Station, 2 Sheet Feeders, 2 Insert Feeders, 60" Adjustable Table with Lock	\$21,420	\$14,994.00	30%	\$2,120	\$210	\$0	\$0
DI6G	DI600 6 Station, w/60" Table (DIT2)	\$25,920	\$18,144.00	30%	\$2,120	\$210	\$0	\$0
<b>DI500/DI600 Options</b>								
DIMM	Mail Machine Interface for DM525, DM575, DM825	\$2,750	\$1,270.00	54%	\$0	\$0	\$0	\$0
DIMN	MM INTERFACE DI500/600	\$3,195.00	\$2,684.00	16%	\$0	\$0	\$0	\$0
DIMT	DM1K 2 DI500/600 INTRFACE	\$3,195.00	\$2,684.00	16%	\$0	\$0	\$0	\$0
DIRS	Optiflow Power Stacker OptiFlow Table 72" with Shelf & Locking Doors	\$1,495.00	\$1,255.80	16%	\$90	\$9	\$0	\$0
DITO	OptiFlow Table 60" with Shelf & Locking Doors	\$1,795.00	\$1,507.80	16%	\$0	\$0	\$0	\$0
DIT1	Shelf & Locking Doors	\$1,595.00	\$1,339.80	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
DIT2	OptiFlow Table 60" with Shelf	\$1,425.00	\$1,197.00	16%	\$0	\$0	\$0	\$0
DIBE	Belt Stacker no stand, in line	\$2,800.00	\$2,352.00	16%	\$122	\$12	\$0	\$0
DIBF	Belt Stacker with install to height stand	\$3,295.00	\$2,767.80	16%	\$122	\$12	\$0	\$0
DIPS	OPTIFLOW POWER STACKER	\$1,495.00	\$1,255.80	16%	\$90	\$9	\$0	\$0
DIVS	Optiflow Power Stacker	\$1,495.00	\$1,255.80	16%	\$90	\$9	\$0	\$0
DITA	Install & Training for Power Stackers	\$195.00	\$163.80	16%	\$0	\$0	\$0	\$0
DITC	Product Application Support Training for DI500/DI600	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0
<b>DI500/DI600 OMR Options</b>								
DNR1	DI500 OMR Level 1 - Basic	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
DNR2	DI500 OMR Level 2 - Advanced	\$2,500.00	\$2,100.00	16%	\$0	\$0	\$0	\$0
DNR3	DI600 OMR Level 1 - Basic	\$1,250.00	\$1,050.00	16%	\$0	\$0	\$0	\$0
DNR4	DI600 OMR Level 2 - Advanced	\$3,000.00	\$2,520.00	16%	\$0	\$0	\$0	\$0
DITD	DI500/DI600 OMR Install & Operator Training	\$695.00	\$583.00	16%	\$0	\$0	\$0	\$0
DIVN	Training for DI500/DI600 OMR Matching Modules	\$195.00	\$163.80	16%	\$0	\$0	\$0	\$0
DIVT	Training for DI500/DI600 OMR Single & Z Fold Selective Feed Module	\$395.00	\$331.80	16%	\$0	\$0	\$0	\$0
<b>DI900/DI950 FastPac Inserting System</b>								
DI90	DI900 Inserting System: 2 Drop Stackers and 4 Feeder Tower	\$35,500.00	\$24,850.00	30%	\$2,178	\$216	\$0	\$0
DI91	DI900 Inserting System: 2 Drop Stackers, 2 Feeder Tower and High Capacity Sheet Feeder	\$39,500.00	\$27,650.00	30%	\$2,664	\$264	\$0	\$0

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<b>ITEM</b>	<b>Description</b>	<b>2010 Com'l List Price</b>	<b>2010 WSCA Price</b>	<b>2010 Discount %</b>	<b>2010 Annual SLA Yr 2-5</b>	<b>2010 Leased SLA Monthly Yr 2-5</b>	<b>2010 Annual SMA Yr 2-5</b>	<b>2010 Leased SMA Monthly Yr 2-5</b>
DI95	DI950 Inserting System: 2 Drop Stackers, 4 Feeder Tower and High Capacity Envelop Feeder	\$41,500.00	\$29,050.00	30%	\$2,668	\$264	\$0	\$0
DI96	DI950 Inserting System: 2 Drop Stackers, 2 Feeder Tower, High Capacity Envelop Feeder and High Capacity Sheet Feeder	\$45,500.00	\$31,850.00	30%	\$3,154	\$312	\$0	\$0
DI9A	DI900 Base Inserting System	\$30,000.00	\$21,000.00	30%	\$2,178	\$216	\$0	\$0
DI9B	DI905 Base Inserting System	\$36,000.00	\$25,200.00	30%	\$2,668	\$264	\$0	\$0
DI9G	DI900: 4 feeder tower, 60" table	\$37,950.00	\$26,565.00	30%	\$2,178	\$216	\$0	\$0
DI9H	DI900: 4 feeder tower, high capacity sheet feeder, 90" table	\$44,700.00	\$31,290.00	30%	\$2,664	\$264	\$0	\$0
DI9J	DI950: feeder tower, high capacity sheet feeder, 90" table	\$50,700.00	\$35,490.00	30%	\$3,154	\$312	\$0	\$0
DI9K	DI900 Standard Package - 4 feeder tower, 60" table, Optiflow Powerstacker and training	\$40,840.00	\$28,588.00	30%	\$2,268	\$225	\$0	\$0
DI9L	DI950 Premium package: 4 feeder tower, high capacity sheet feeder, 90" table w/ extension, Optiflow Belt stacker, scanning software and training	\$64,115.00	\$44,880.50	30%	\$3,601	\$356	\$0	\$0
DI9C	DI950: Enhanced Base System	\$60,000.00	\$50,400.00	16%	\$6,750	\$668	\$0	\$0
DI9M	DI950: 2 feeder tower w/Pro Feeder	\$77,000.00	\$64,680.00	16%	\$8,810	\$871	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
DI9N	DI950: 4 feeder tower w/Pro Feeder	\$84,000.00	\$70,560.00	16%	\$8,810	\$871	\$0	\$0
<b>DI900/DI950 FastPac Options</b>								
F7T2	2 Feeder Tower	\$3,000.00	\$2,520.00	16%	\$0	\$0	\$0	\$0
F7T4	4 Feeder Tower	\$5,500.00	\$4,620.00	16%	\$0	\$0	\$0	\$0
F780183	Sheet/Fats Tray	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0
F780184	Insert Tray	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0
F7HC	High Capacity Sheet Feeder	\$6,500.00	\$5,460.00	16%	\$486	\$48	\$0	\$0
F700327	Special Feeder Kit	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
DIXT	Exit Transport	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0
F7MM	Mail Machine Interface for DM825 Bottom Address Inverter	\$3,000.00	\$850.00	72%	\$0	\$0	\$0	\$0
F7DI	Kit	\$695.00	\$583.80	16%	\$0	\$0	\$0	\$0
F7FT	Flat Sealer	\$3,750.00	\$3,150.00	16%	\$0	\$0	\$0	\$0
DITT	Operator Training for DI900/DI950	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$0	\$0
DITU	Installation & Training for High Capacity Sheet Feeder	\$380.00	\$319.20	16%	\$0	\$0	\$0	\$0
DITW	Product Application Support Training for DI900/DI950	\$334.00	\$280.56	16%	\$0	\$0	\$0	\$0
DIHS	Non-contact Keyboard wedge scanner	\$1,495.00	\$1,255.80	16%	\$173	\$17	\$0	\$0
DIVX	Installation & Training for Integrated Printer w/PC	\$2,150.00	\$1,806.00	16%	\$0	\$0	\$0	\$0
DIWD	Installation & Training for Process Verification w/PC	\$1,175.00	\$987.00	16%	\$0	\$0	\$0	\$0
DIWE	Installation & Training for Process Verification	\$2,150.00	\$1,806.00	16%	\$0	\$0	\$0	\$0
DIWF	Installation & Training for Flat Sealer	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0
F7HS	High Capacity Loader for Universal Feeder	\$13,150.00	\$11,046.00	16%	\$1,480	\$147	\$0	\$0
F736	Standard OMR Top/Bottom Scanner Kit	\$8,500.00	\$7,140.00	16%	\$956	\$95	\$0	\$0

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
F737	Standard Barcode Reader Kit (Picket Only)	\$5,000.00	\$4,200.00	16%	\$563	\$56	\$0	\$0
F739	Custom Scanning Software for Universal Feeder	\$15,200.00	\$12,768.00	16%	\$1,710	\$169	\$0	\$0
F738	Moving Beam Barcode Scanner for Universal Feeder (Picket & Ladder)	\$12,500.00	\$10,500.00	16%	\$1,406	\$139	\$0	\$0
DITR	3rd Leg Table Extension	\$1,640.00	\$1,377.60	16%	\$0	\$0	\$0	\$0
<b>DI900/DI950 FastPac Furniture and Stacker</b>								
DITM	Height Adjustable Table, 60" w/Locking Doors	\$2,700.00	\$2,268.00	16%	\$0	\$0	\$0	\$0
DIT8	Height Adjustable Table, 60" w/o Doors	\$2,450.00	\$2,058.00	16%	\$0	\$0	\$0	\$0
DIT9	Height Adjustable Table, 90"	\$2,700.00	\$2,268.00	16%	\$0	\$0	\$0	\$0
F790018	18 inch Table Extension	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
F790019	30 inch Table Extension	\$450.00	\$378.00	16%	\$0	\$0	\$0	\$0
DIBA	Belt Stacker no stand, in line	\$2,800.00	\$2,352.00	16%	\$122	\$12	\$0	\$0
DIBB	Belt Stacker with install to height stand	\$3,295.00	\$2,767.80	16%	\$122	\$12	\$0	\$0
DIBC	Tandem Belt Stacker no stand	\$4,500.00	\$3,780.00	16%	\$122	\$12	\$0	\$0
DIBD	Tandem Belt Stacker with install to height stand, in line	\$5,000.00	\$4,200.00	16%	\$122	\$12	\$0	\$0
DIVP	Optiflow power stacker Install & Training for	\$1,495.00	\$1,255.80	16%	\$90	\$9	\$0	\$0
DITV	Stackers PROCESS	\$195.00	\$163.80	16%	\$0	\$0	\$0	\$0
DIPV	VERIFICATION PKG	\$10,000.00	\$7,056.00	29%	\$292	\$29	\$0	\$0
<b>DI900/DI950 FastPac Scanning Options</b>								
F7TB	Tower Beam Barcode Scanners w/Basic Integrity OMR Software	\$2,500.00	\$2,100.00	16%	\$203	\$20	\$0	\$0

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<b>ITEM</b>	<b>Description</b>	<b>2010 Com'l List Price</b>	<b>2010 WSCA Price</b>	<b>2010 Discount %</b>	<b>2010 Annual SLA Yr 2-5</b>	<b>2010 Leased SLA Monthly Yr 2-5</b>	<b>2010 Annual SMA Yr 2-5</b>	<b>2010 Leased SMA Monthly Yr 2-5</b>
F7S1	Enhanced Integrity OMR Software	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0
F7S2	Selective Operations OMR	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0
F7SB	Ladder Barcode Software	\$3,000.00	\$2,520.00	16%	\$0	\$0	\$0	\$0
F7FS	Fixed Beam Barcode Scanner with Basic Integrity OMR Software for High Capacity Sheet Feeder	\$2,500.00	\$2,100.00	16%	\$122	\$11	\$0	\$0
F7MS	Moving Beam Barcode Scanner for High Capacity Sheet Feeder	\$3,500.00	\$2,940.00	16%	\$122	\$12	\$0	\$0
DITS	Scanning Installation and Operator Training	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0
<b>DI900/DI950 Integrated Document Printing</b>								
F7DP	DI950 Doc Printer B&W with PC	\$19,000.00	\$15,960.00	16%	\$2,043	\$202	\$0	\$0
F7DR	DI950 Doc Printer Color with PC	\$26,000.00	\$21,840.00	16%	\$2,315	\$229	\$0	\$0
F7DS	DI950 Integrated Document Black and White printing solution without PC	\$18,000.00	\$15,120.00	16%	\$1,751	\$173	\$0	\$0
F7DT	DI950 Integrated Document Color Printing Solution without PC	\$25,000.00	\$21,000.00	16%	\$2,023	\$200	\$0	\$0
<b>Folding Machines/Accessories</b>								
DF10	DF100 OfficeRight Folder DF400 OfficeRight Folder (Includes Training and Installation)	\$340.00	\$238.00	30%	\$42	\$5	\$0	\$0
DF40		\$2,735.00	\$2,297.40	16%	\$440	\$44	\$0	\$0
DF50	DF500 Electronic Folder	\$4,855.00	\$4,079.00	16%	\$609	\$61	\$0	\$0
DF80	DF800 Folder with Drop Stacker	\$3,995.00	\$3,355.00	16%	\$300	\$30.00	\$0.00	\$0.00

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ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
DF90	DF900 Folder with Conveyor Stacker	\$5,495.00	\$4,615.00	16%	\$450	\$45.00	\$0.00	\$0.00
DF9C	Cross Fold Kit	\$595.00	\$499.00	16%	\$0.00	\$0.00	\$0.00	\$0.00
DFCS	CS88- Conveyor Stacker High Capacity Stacker	\$795.00	\$667.00	16%	\$0.00	\$0.00	\$0.00	\$0.00
DFHC	Extension	\$295.00	\$247.00	16%	\$0.00	\$0.00	\$0.00	\$0.00
DF2F	BASIC INSTALLATION AND TRAINING FOR DF800/900 FOLDERS	\$185.00	\$155.00	16%	\$0.00	\$0.00	\$0.00	\$0.00
SP6R	DF500 Folder and FD78 Extended Power Stacker	\$5,795.00	\$4,867.80	16%	\$674	\$67	\$0	\$0
SP6Z	FD48 Power Stacker for FD40 when purchased separately	\$1,245.00	\$1,045.80	16%	\$65	\$7	\$0	\$0
<b>Web Base PB TMS Software Options</b>								
<b>Computers</b>								
V3PC	2.5 Ghz Pentium IV PC package For Windows XP Compaq 512 MB Ram 40 GB Hared Drive CDROM, 17" Monitor, Keyboard, 56k Modem, Compaq 10/100 Lan Card, External USB Adapter, Mouse	\$2,995.00	\$2,515.80	16%	\$256	\$24	\$0	\$0
V3PD	2.5 Ghz Pentium IV PC package For Windows XP Compaq 512 MB Ram 40 GB Hared Drive CD-RW, Flat Panel Monitor, Keyboard, 56k Modem, Compaq 10/100 Lan Card, External USB Adapter, Mouse	\$3,195.00	\$2,683.80	16%	\$256	\$24	\$0	\$0

**WSCA EPS050076-A2-2-A18 Pricebook**  
**Effective 8/25/2010**

	ITEM	Description	2010 Com'l List Price	2010 WSCA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
<b>Printers</b>	V3PE	ASCENT TO SENDSUITE LOYALTY PC	\$0.00	\$0.00	0%	\$256	\$24	\$0	\$0
	V316	J676 Forms Printer ( Airbill, COD Hazmat Bill of Lading, etc)	\$1,195.00	\$1,003.80	16%	\$122	\$12	\$0	\$0
	V319	J693 High Speed Label Printer - Includes 4" continous labels	\$2,195.00	\$1,843.80	16%	\$0	\$0	\$0	\$0
	V321	1E05 Laser Printer	\$695.00	\$583.80	16%	\$89	\$9	\$0	\$0
	V322	1E03 4 in Adhesive Label Printer	\$995.00	\$835.80	16%	\$122	\$12	\$0	\$0
<b>Scales</b>	TS02	J692/J69D Continuous Label Supply - Case	\$290.00	\$243.60	16%	\$0	\$0	\$0	\$0
	V310	JB75 100lb. Tabletop Scale	\$1,195.00	\$1,003.80	16%	\$121	\$12	\$0	\$0
	V312	JB64 150lb. Rollertop Scale	\$1,695.00	\$1,423.80	16%	\$170	\$17	\$0	\$0
<b>Scanners</b>	V313	JB67 149lb. Rollertop Scale (California)	\$1,695.00	\$1,423.80	16%	\$173	\$17	\$0	\$0
	V320	J776 Noncontact Programmable Wedge Scanner	\$1,495.00	\$1,255.80	16%	\$164	\$15	\$0	\$0
	V339	J779 Cordless Wedge Scanner	\$2,295.00	\$1,927.80	16%	\$218	\$22	\$0	\$0
	<b>Send Suite Solutions</b>								
	VBMM	Basic Multiple Sites Multiple Users: Must Activate Carries, Add Features, and PC	\$15,995.00	\$13,435.00	16%	\$0	\$0	\$2,061	\$194
	VBSM	Basic Single Site Multiple User: Must Activate Carries, Add Features, and PC	\$6,995.00	\$5,875.00	16%	\$0	\$0	\$2,832	\$266

**WSCA EPS050076-A2-2-A18 Pricebook**  
**Effective 8/25/2010**

<b>ITEM</b>	<b>Description</b>	<b>2010 Com'l List Price</b>	<b>2010 WSCA Price</b>	<b>2010 Discount %</b>	<b>2010 Annual SLA Yr 2-5</b>	<b>2010 Leased SLA Monthly Yr 2-5</b>	<b>2010 Annual SMA Yr 2-5</b>	<b>2010 Leased SMA Monthly Yr 2-5</b>
VBSS	Basic Single Site Single User: Must Activate Carries, Add Features, and PC	\$2,995.00	\$2,375.00	21%	\$0	\$0	\$580	\$55
VEMM	Extended Multiple Sites Multiple Users: Must Activate Carries, Add Features, and PC	\$26,995.00	\$22,675.00	16%	\$0	\$0	\$4,080	\$384
VESM	Extended Single Site Multiple Users: Must Activate Carries, Add Features, and PC	\$13,995.00	\$11,755.00	16%	\$0	\$0	\$2,272	\$214
VESS	Extended Single Site Single User: Must Activate Carries, Add Features, and PC	\$10,495.00	\$8,815.00	16%	\$0	\$0	\$1,695	\$160
VP13	Install Software on Customer's PC	\$145.00	\$121.80	16%	\$0	\$0	\$0	\$0
VP1T	1 Day Travel and Accommodations Package	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0
VP27	2 Day Travel and Accommodations Consulting Services	\$1,000.00	\$255.00	75%	\$0	\$0	\$0	\$0
VP2T	2 Day Travel and Accommodations Package	\$1,800.00	\$1,512.00	16%	\$0	\$0	\$0	\$0
VP3T	3 Day Travel and Accommodations Package	\$2,000.00	\$1,680.00	16%	\$0	\$0	\$0	\$0
VP4T	4 Day Travel and Accommodations Package	\$2,200.00	\$1,848.00	16%	\$0	\$0	\$0	\$0
VP5T	5 Day Travel and Accommodations Package	\$2,400.00	\$2,016.00	16%	\$0	\$0	\$0	\$0
VPET	System Administrator Classroom Training - 3 Days	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
VPM2	Project Management	\$2,800.00	\$2,125.00	24%	\$0	\$0	\$0	\$0
VPM3	Project Management	\$5,600.00	\$4,250.00	24%	\$0	\$0	\$0	\$0
VPM5	Project Management	\$11,200.00	\$8,500.00	24%	\$0	\$0	\$0	\$0

**WSCA EPS050076-A2-2-A18 Pricebook**  
**Effective 8/25/2010**

ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
VPM6	Project Management	\$16,800.00	\$12,750.00	24%	\$0	\$0	\$0	\$0
VPM7	Project Management	\$22,400.00	\$17,000.00	24%	\$0	\$0	\$0	\$0
VPP1	Installation Project - Up to one day	\$1,400.00	\$1,020.00	27%	\$0	\$0	\$0	\$0
VPP2	Installation Project - Up to 2 days	\$2,800.00	\$2,125.00	24%	\$0	\$0	\$0	\$0
VPP3	Installation Project - Up to 4 days	\$5,600.00	\$4,250.00	24%	\$0	\$0	\$0	\$0
VPP4	Installation Project - Up to 6 days	\$8,400.00	\$6,375.00	24%	\$0	\$0	\$0	\$0
VPP5	Installation Project - Up to 8 days	\$11,200.00	\$8,500.00	24%	\$0	\$0	\$0	\$0
VPP6	Installation Project - Up to 12 days	\$16,800.00	\$12,750.00	24%	\$0	\$0	\$0	\$0
VPP7	Installation Project - Up to 16 days	\$22,400.00	\$17,000.00	24%	\$0	\$0	\$0	\$0
VPP8	Installation Project - Up to 28 days	\$39,200.00	\$29,750.00	24%	\$0	\$0	\$0	\$0
VPP9	Installation Project - Up to 40 days	\$56,000.00	\$42,500.00	24%	\$0	\$0	\$0	\$0
VPYT	Shipping Operator On-Site Training - 1 Day	\$1,800.00	\$1,512.00	16%	\$0	\$0	\$0	\$0
VS1A	EasyShip Platinum Web Server Software - 1 to 5 Users	\$800.00	\$672.00	16%	\$0	\$0	\$2,800	\$263
VS1B	EasyShip Platinum Web Server Software - 6 to 15 Users	\$950.00	\$798.00	16%	\$0	\$0	\$3,400	\$320
VS1C	EasyShip Platinum Web Server Software - 16+ Users	\$1,150.00	\$966.00	16%	\$0	\$0	\$4,200	\$395
VS1L	EasyShip Platinum Web Client License - per User	\$500.00	\$420.00	16%	\$0	\$0	\$550	\$52
VSCC	Custom Carrier Enable	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VSCP	PB Built Custom Carrier	\$1,250.00	\$1,050.00	16%	\$0	\$0	\$0	\$0
VSDB	DHL Activation	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0
VSDF	DHL Activation 1st Origin	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSDM	DHL Activation	\$2,995.00	\$2,515.80	16%	\$0	\$0	\$0	\$0

**WSCA EPS050076-A2-2-A18 Pricebook**  
**Effective 8/25/2010**

ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
VSDS	DHL Activation	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
VSEM	Email Notification	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSFB	FedEx Activation	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0
VSFF	FedEx Activation 1 Origin	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSFM	FedEx Activation	\$2,995.00	\$2,515.80	16%	\$0	\$0	\$0	\$0
VSFS	FedEx Activation	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
	LTL LOCATION							
VSLL	LICENSE	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
	Add 1 Multiple User							
VSM1	Location License	\$3,495.00	\$675.00	81%	\$0	\$0	\$580	\$55
	Add 100 Multiple User							
VSMC	Location License	\$219,000.00	\$42,075.00	81%	\$0	\$0	\$26,053	\$2,447
	Add 50 Multiple User							
VSML	Location License	\$132,000.00	\$25,287.00	81%	\$0	\$0	\$15,223	\$1,430
VSMT	Software Meter Interface	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
	Add 10 Multiple User							
VSMX	Location License	\$30,750.00	\$5,907.00	81%	\$0	\$0	\$3,524	\$331
VSPB	USPS Activation	\$495.00	\$415.80	16%	\$0	\$0	\$0	\$0
	USPS BULK PROF OF							
VSPD	DELIVER	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSPF	USPS Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSPM	USPS ACTIVATION	\$2,995.00	\$2,515.00	16%	\$0	\$0	\$0	\$0
VSPN	USPS Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSPQ	USPS Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSPR	USPS Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSPS	USPS Activation	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
VSR1	Single Site RDI Feature	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0
VSR2	Multiple Site RDI Feature	\$1,495.00	\$1,255.80	16%	\$0	\$0	\$0	\$0
	Add 1 Single User							
VSS1	Location License	\$795.00	\$667.80	16%	\$0	\$0	\$0	\$0
	Add 100 Single User							
VSSC	Location License	\$49,500.00	\$41,580.00	16%	\$0	\$0	\$0	\$0
	Add 50 Single User							
VSSL	Location License	\$29,750.00	\$24,990.00	16%	\$0	\$0	\$3,524	\$331
	Add 10 Single User							
VSSX	Location License	\$6,950.00	\$5,838.00	16%	\$0	\$0	\$815	\$77
	Send suite Desktop Base							
VSDP	System License	\$4,995.00	\$4,195.80	16%	\$0	\$0	\$815	\$77

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**Effective 8/25/2010**

ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
VSDE	SendSuite Desktop Software	\$8,295.00	\$6,967.80	16%	\$0	\$0	\$599	\$57
VSDL	Site License for Send suite Desktop Software	\$1,650.00	\$1,386.00	16%	\$0	\$0	\$0	\$0
VPCT	Send suite Desktop On-Site Training -Full Day SENDSUITE	\$1,000.00	\$840.00	16%	\$0	\$0	\$0	\$0
VSCM	ECERTIFIED MAIL SENDSUITE ERETURN	\$695.00	\$583.00	16%	\$0	\$0	\$0	\$0
VSER	RECEIPT SENDSUITE SECURE	\$795.00	\$667.00	16%	\$0	\$0	\$0	\$0
VSAS	ARCHIVE	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VSUB	UPS ACTIVATION CONTRACT UPS	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0
VSUC	RATES	\$1,200.00	\$1,008.00	16%	\$0	\$0	\$0	\$0
VSUD	USPS Priority Mail Open & Distribute	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSUM	UPS ACTIVATION	\$2,995.00	\$2,515.00	16%	\$0	\$0	\$0	\$0
VSK1	1Site License for Limited Users (up to 20 per License)	\$200.00	\$168.00	16%	\$0	\$0	\$0	\$0
<b>Site Licenses for Unlimited Users</b>								
VSN1	1 Site License for Unlimited Users	\$2,500.00	\$2,100.00	16%	\$0	\$0	\$0	\$0
VSNX	10 Site License for Unlimited Users	\$22,000.00	\$18,480.00	16%	\$0	\$0	\$0	\$0
VSNL	50 Site License for Unlimited Users	\$94,000.00	\$78,960.00	16%	\$0	\$0	\$0	\$0
VSNL	100 Site License for Unlimited Users	\$156,000.00	\$131,040.00	16%	\$0	\$0	\$0	\$0
VSNC	UPS Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VSUF	UPS Activation	\$995.00	\$835.80	16%	\$0	\$0	\$0	\$0
VSUS	UPS Activation	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0
VS10	OnTrac Activation	\$995.00	\$835.00	16%	\$0	\$0	\$0	\$0
VS11	OnTrac Activation	\$495.00	\$415.00	16%	\$0	\$0	\$0	\$0
VS13	Golden State Activation	\$2,995.00	\$2,515.00	16%	\$0	\$0	\$0	\$0
VS12	OnTrac Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VS16	OnTract Activation	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
VS17	Golden State Express	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTA0	AAA COOPER	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0

WSCA EPS050076-A2-2-A18 Pricebook  
 Effective 8/25/2010

ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
VTA1	ABF FREIGHT SYSTEM	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTAD	AVERITT EXPRESS BULLET FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTB0	SYSTEMS CENTRAL FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTC4	LINES	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTCA	CON-WAY CENTRAL	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTCB	CON-WAY SOUTHERN	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTCC	CON-WAY WESTERN CUSTOM TRANSPORT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTCH	COMPANIES	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTDO	DAWES TRANSPORT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTD2	DAYLIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTD3	DAYTON FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTE0	ESTES EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTF1	FEDEX FREIGHT EAST FRAMES MOTOR	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTF2	EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTH4	HOWARDS EXPRESS INTERSTATE CARRIER	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTHM	EXPRESS JEVIC	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTJ0	TRANSPORTATION LAKEVILLE MOTOR	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTL0	EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTM0	MILAN EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTM1	MOTOR CARGO ENGLAND MOTOR	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTN1	FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTN2	PENN	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTNM	OAK HARBOR	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTNP	OLD DOMINION	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTNS	OVERNITE	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTP0	PITT OHIO	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTP1	PJAX ROADRUNNER	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTR1	FREIGHT SYSTEMS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTR2	ROADWAY	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0

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ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
VTR3	ROADWAY TO CANADA	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTS0	SAIA MOTOR FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTS3	SOUTHEASTERN FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTS5	SOUTHWESTERN MOTOR TRANSPORT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTS7	SUPER VAN	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTU0	USF BESTWAY	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTU2	USF HOLLAND	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTU4	USF REDDAWAY	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTV2	VOLUNTEER EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTV3	VITRAN EXPRESS	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTW0	WARD TRUCKING	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTW1	WATKINS MOTOR LINES	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTW2	WILSON	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTY0	YELLOW FREIGHT	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTY1	YELLOW FREIGHT TO CANADA	\$400.00	\$336.00	16%	\$0	\$0	\$0	\$0
VTZ1	Custom LTL Rates	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0
VTZ2	Custom Truckload (TL) Rates	\$750.00	\$630.00	16%	\$0	\$0	\$0	\$0
VTZX	Custom Routes (per carrier) - Used with VT22	\$300.00	\$252.00	16%	\$0	\$0	\$0	\$0
VTZZ	Czar LITE	\$1,500.00	\$1,260.00	16%	\$0	\$0	\$0	\$0
VUA0	AAA COOPER	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUA1	ABF FREIGHT SYSTEM	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUAD	AVERITT EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUB0	BULLET FREIGHT SYSTEMS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUC4	CENTRAL FREIGHT LINES	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUCA	CON-WAY CENTRAL	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUCB	CON-WAY SOUTHERN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUCC	CON-WAY WESTERN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0

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**Effective 8/25/2010**

ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
VUCH	CUSTOM TRANSPORT COMPANIES	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUD0	DAWES TRANSPORT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUD2	DAYLIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUD3	DAYTON FREIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUE0	ESTES EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUF1	FEDEX FREIGHT WEST FRAMES MOTOR	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUF2	EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUH4	HOWARDS EXPRESS INTERSTATE CARRIER	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUHM	EXPRESS JEVIC	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUJ0	TRANSPORTATION LAKEVILLE MOTOR	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUL0	EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUM0	MILAN EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUM1	MOTOR CARGO ENGLAND MOTOR	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUN1	FREIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUN2	PENN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUNM	OAK HARBOR	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUNP	OLD DOMINION	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUNS	OVERNITE	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUP0	PITT OHIO	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUP1	PJAX ROADRUNNER	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUR1	FREIGHT SYSTEMS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUR2	ROADWAY	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUR3	ROADWAY TO CANADA	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUS0	SAIA MOTOR FREIGHT SOUTHEASTERN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUS3	FREIGHT SOUTHWESTERN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUS5	MOTOR TRANSPORT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUS7	SUPER VAN	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0
VUU0	USF BESTWAY	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0

**WSCA EPS050076-A2-2-A18 Pricebook**  
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ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual	2010 Leased	
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	SMA Yr 2-5	SMA Monthly Yr 2-5	
VUU2	USF HOLLAND	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUU4	USF REDDAWAY	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUV2	VOLUNTEER EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUV3	VITRAN EXPRESS	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUW0	WARD TRUCKING	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
	WATKINS MOTOR								
VUW1	LINES	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUW2	WILSON	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
VUY0	YELLOW FREIGHT	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
	YELLOW FREIGHT TO								
VUY1	CANADA	\$250.00	\$210.00	16%	\$0	\$0	\$0	\$0	
<b>PBDS Hosting</b>									
VBH1	HBSS MU SITE LIC	\$6,995.00	\$5,875.00	16%	\$0	\$0	\$2,832	\$266	
VBH2	HBMS MU Site Lic	\$15,995.00	\$13,435.00	16%	\$0	\$0	\$2,630	\$247	
VBH3	HESS MU SITE LIC	\$13,995.00	\$11,755.00	16%	\$0	\$0	\$2,762	\$260	
VBH4	HEMS MU Site Lic	\$26,995.00	\$22,675.00	16%	\$0	\$0	\$4,080	\$384	
	Hosted SendSuite								
	Shipping Desktop								
VSDH	Software	\$4,995.00	\$4,195.00	16%	\$0	\$0	\$815	\$77	
	PB Hosting Services								
VPH1	(YEARLY COST)	\$39,000.00	\$32,760.00	16%	\$0	\$0	\$0	\$0	
<b>SendSuite Usage Band</b>									
	SendSuite Usage Band 1								
	Annual Cost (Maximum								
	Band Level - 500,000								
VS1U	Transactions)	\$80,000.00	\$67,200.00	16%	\$0	\$0	\$0	\$0	
	SendSuite Usage Band 2								
	Annual Cost (Maximum								
	Band Level - 1,000,000								
VS2U	Transactions)	\$125,000.00	\$105,000.00	16%	\$0	\$0	\$0	\$0	
	SendSuite Usage Band 3								
	Annual Cost (Maximum								
	Band Level - 2,000,000								
VS3U	Transactions)	\$200,000.00	\$168,000.00	16%	\$0	\$0	\$0	\$0	
	SendSuite Usage Band 4								
	Annual Cost (Maximum								
	Band Level - 3,000,000								
VS7U	Transactions)	\$290,000.00	\$243,600.00	16%	\$0	\$0	\$0	\$0	
<b>SendSuite Shipping</b>									

**WSCA EPS050076-A2-2-A18 Pricebook**  
**Effective 8/25/2010**

ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
VSA1	SendSuite Shipping PM300	\$3,995.00	\$3,355.00	16%	\$0	\$0	\$609	\$58
VSA2	SendSuite Shipping PM400	\$4,995.00	\$3,355.00	33%	\$0	\$0	\$740	\$70
VSA3	SendSuiteShipping PackageManager	\$5,895.00	\$4,951.00	16%	\$0	\$0	\$856	\$81
VSA4	SendSuite Shipping Post Manager	\$3,195.00	\$2,683.00	16%	\$0	\$0	\$580	\$55
VSA5	SendSuite Shipping Post Manager	\$9,250.00	\$7,770.00	16%	\$345	\$33	\$1,205	\$114
VSA6	SendSuite Shipping Post Manager 1	\$7,950.00	\$6,678.00	16%	\$377	\$36	\$991	\$94
VSA7	SendSuite Shipping Post Manager 2	\$9,250.00	\$7,770.00	16%	\$588	\$57	\$1,205	\$114
VS31	SendSuite Shipping Warehouse 101	\$39,749.00	\$33,389.00	16%	\$751	\$72	\$4,723	\$444
VS32	SendSuite Shipping Warehouse 102	\$65,625.00	\$55,125.00	16%	\$751	\$72	\$8,078	\$759
<b>Additional Services</b>								
T5AU	SendSuite Shipping Desktop Upgrade on PC	\$800.00	\$672.00	16%	\$0	\$0	\$0	\$0
VPA1	SendSuite Shipping Upgrade on PC	\$800.00	\$672.00	16%	\$0	\$0	\$0	\$0
VPA2	Custom Report - 2 Days Custom Screens - 2	\$2,800.00	\$2,352.00	16%	\$0	\$0	\$0	\$0
VPA3	Hours	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
VPA5	Custom Quick Cards Peripheral Addition 2	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T5AG	HRS Peripheral Addition 4	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T5AH	HRS Peripheral Addition 8	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
T5AJ	HRS	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T5AK	Custom Label 2 HRS	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T5Z0	Custom Label 4 HRS	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
T5AM	Custom Screen 2 HRS	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T5AN	Custom Screen 4	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
T5AP	Custom Report 2 HRS	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0

WSCA EPS050076-A2-2-A18 Pricebook  
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ITEM	Description	2010 Com'l	2010 WSCA	2010	2010 Annual	2010 Leased	2010 Annual SMA	2010 Leased
		List Price	Price	Discount %	SLA Yr 2-5	SLA Monthly Yr 2-5	Yr 2-5	SMA Monthly Yr 2-5
T5AR	Custom Report 4 HRS	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
T5AV	Custom Report 8 HRS	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T5AS	Network/Work Station 2 HR	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T5AW	Network/Work Station 4 HR	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
T5AY	Network/Work Station 8 HR	\$1,400.00	\$1,176.00	16%	\$0	\$0	\$0	\$0
T4A2	Screen Customization 2HR	\$350.00	\$294.00	16%	\$0	\$0	\$0	\$0
T4A3	Reports - 4 HRS	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
T4A4	Integration 4 HRS	\$700.00	\$588.00	16%	\$0	\$0	\$0	\$0
BMH4	BM V2 or V3 to	\$525.00	\$441.00	16%	\$0	\$0	\$0	\$0
<b>SendSuite Xpress</b>								
T25C	SendSuite XPRESS 300 +3 CARRIERS	\$5,380.00	\$4,519.00	16%	\$0	\$0	\$1,076.00	\$102
T25D	SendSuite XPRESS 400 +4 CARRIERS	\$6,580.00	\$5,527.00	16%	\$0	\$0	\$1,076.00	\$102
T25E	SendSuite XPRESS 500 ALL CARRIERS	\$7,780.00	\$6,535.00	16%	\$0	\$0	\$1,397.00	\$132
T25G	SendSuite Xpress 1000 - ALL CARRIERS	\$12,880.00	\$10,819.00	16%	\$0	\$0	\$1,660.00	\$156
TSA2	SendSuite Xpress Postal Manager LT USPS	\$2,495.00	\$2,096.00	16%	\$0	\$0	\$275.00	\$26
TSA3	SendSuite Xpress Postal Manager LT +1 Carrier	\$3,495.00	\$2,936.00	16%	\$0	\$0	\$275.00	\$26
TSA4	SendSuite Xpress Postal Manager LT +1 Carrier and scale	\$4,095.00	\$3,440.00	16%	\$0	\$0	\$275.00	\$26
T25B	SendSuite Xpress Postal Manager- Software only	\$4,580.00	\$3,847.00	16%	\$0	\$0	\$275.00	\$26
T25F	SendSuite Xpress Postal Manager Turnkey	\$10,680.00	\$8,971.00	16%	\$0	\$0	\$275.00	\$26
<b>Postal Kiosk</b>								
KGML	KIOSK LEASE PACKAGE	\$26,500.00	\$22,260.00	16%	\$2,223	\$209	\$0	\$0

WCSA EPS050076-A2-2-A18 Pricebook  
Effective 8/25/2010

ITEM	Description	2010 Com'l List Price	2010 WCSA Price	2010 Discount %	2010 Annual SLA Yr 2-5	2010 Leased SLA Monthly Yr 2-5	2010 Annual SMA Yr 2-5	2010 Leased SMA Monthly Yr 2-5
KGMR	KIOSK RENT PKG FOR GMS	\$0.00	\$0.00	0%	\$0	\$0	\$0	\$0
2P11	PB POSTAL KIOSK - TOPPER	\$1,795.00	\$1,507.00	16%	\$0	\$0	\$0	\$0
KC01	KIOSK NETWORKIN CONSULTNG	\$695.00	\$584.00	16%	\$0	\$0	\$0	\$0
<b>High Volume Mailing Systems for Production Inserters</b>								
R751	DM16K (Non-PB System Upgrade)	\$18,495.00	\$15,789.00	15%	\$1,574	\$148	\$0	\$0
R752	DM16K (PB System Upgrade)	\$18,495.00	\$15,789.00	15%	\$1,574	\$148	\$0	\$0
R763	DM22KR Reset-on-the- Fly™ ( PB System)	\$31,995.00	\$30,795.00	4%	\$2,777	\$261	\$0	\$0
R76X	B&H Modular Output Kit	\$500.00	\$451.00	10%	\$0	\$0	\$0	\$0
R770	DM Infinity Non-PB System Installation	\$500.00	\$451.00	10%	\$0	\$0	\$0	\$0
R77H	Seal Only Head	\$1,160.00	\$1,016.00	12%	\$0	\$0	\$0	\$0
R77W	B&H Integrated Output Kit	\$1,250.00	\$1,129.00	10%	\$0	\$0	\$0	\$0
R77Y	DM Infinity Series Roll-Up Module	\$95,000.00	\$86,838.00	9%	\$12,093	\$1,136	\$0	\$0
R77Z	DM Infinity Stand - Non PB Systems	\$500.00	\$451.00	10%	\$0	\$0	\$0	\$0































































































