Price Book MPA # ADSPO11-00000411-7

Table of Contents

Postage Meter Rental Mailing Systems, Ultra Low Volume Mailing Systems, Low Volume Mailing Systems, Medium Volume Mailing Systems, High Volume Integrated Postal Scales Letter Folders, High Volume Inserters Production Folder-Inserters, Low Volume Folder-Inserters, Medium Volume Folder-Inserters, High Volume Folders-Inserters, Production Envelope Addressing System, Low Volume Envelope Addressing System, Medium Volume Envelope Addressing System, High Volume Envelope Addressing System, Production Tabbers, Low Volume Tabbers, Medium Volume Tabbers, High Volume Tabbers, Production Pre-sorting Equipment, Production Mailing Furniture Installation-Assembly-Production

Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

PCN	Description		ice Per ⁄Ionth		rice Per Juarter
K7M0	Mailstation 2 Meter	Ś	17.00	Ś	51.00
P700	DM100 Meter	\$	30.00	\$	90.00
P7L1	DM200L Meter	\$	30.00	\$	90.00
PRL1	DM225 Meter	\$	30.00	\$	90.00
1M00	Green DM Series Meter Mid Vol	\$	50.00	\$	150.00
1W00	Connect+ Meter Mid Vol	\$	50.00	\$	150.00
1W00	Connect+ Meter High Vol	\$	70.00	\$	210.00
1M00	Green DM Series Meter High Vol	\$	70.00	\$	210.00
G900	DM400/DM475 Meter	\$	35.00	\$	105.00

Mailing Systems, Low Volume

Distance struct in low core of ensure of a second	Image: New Year State Sta
Bar of the bar spectrates with the contents spectra of the bar spe	n/a n/a n/a n/a n/a n/a n/a n/a
Increasing (%) Accounting (%) Account	n/a n/a n/a n/a n/a n/a n/a n/a
Processor (b) Discont of Accounting Options Accounting Options Constraint of Accounting Options Cocounting Options Cocounting Options	n/a n/a n/a n/a n/a n/a n/a n/a
Processor (b) Discont of Accounting Options Accounting Options Constraint of Accounting Options Cocounting Options Cocounting Options	n/a n/a n/a n/a n/a n/a n/a n/a
Nextensities (sol) Decount of Supples and commalities does not of Mailing Fumines Synth Image: Synthesis Mark Synthesis Synthesis <th< td=""><td>n/a n/a n/a n/a n/a n/a n/a n/a</td></th<>	n/a n/a n/a n/a n/a n/a n/a n/a
Processing (%) Decount off Malling Fumitine 30% Image: Constraint of a system 2.5 Ima	n/a n/a n/a n/a n/a n/a n/a n/a
Nationance mathematics mathematics <thmathmatics< th=""> <thmathmatics< th=""> <t< td=""><td>n/a n/a n/a n/a n/a n/a n/a n/a</td></t<></thmathmatics<></thmathmatics<>	n/a n/a n/a n/a n/a n/a n/a n/a
Namework Control <	n/a n/a n/a n/a n/a n/a n/a n/a
If and users building Time and Materials minimume Second Stable Image of Materials (Second Second Second Weekensh, and holdings (Second Sec	n/a n/a n/a n/a n/a n/a n/a n/a
Time and Muterials- regular business hours, weekads, and holdsy Stable Image Image <td>n/a n/a n/a n/a n/a n/a n/a n/a</td>	n/a n/a n/a n/a n/a n/a n/a n/a
Time and Materials- onside business bars, executed, and holdsys Skill for Skill for Annual Annual Percentage descents of Pats for Time and Martiness of Pats for Time and Martiness of Pats for Time and Martiness of Pats for Time and Skill for Time and Martiness of Pats for Time and Pat	n/a n/a n/a n/a n/a n/a n/a n/a
weekends, sub lobiditys \$360 br \$360 br \$56 \$57 \$56 \$57 \$56 \$57 \$56 \$57 \$56 \$57 \$57 \$56 \$57	n/a n/a n/a n/a n/a n/a n/a n/a
Materials 5% Image: contract price	n/a n/a n/a n/a n/a n/a n/a n/a
Pen Category Description MSP EQUIPMENT contract price % OFF MSP MsRP MAINTENACE* 2.5 % OFF MSP 1FA1 Accounting Options Soft Avare 50.00 50.00 45% n/a n/a 1FA2 Accounting Options Depth Software 5595.00 5327.00 45% n/a n/a 1FA2 Accounting Options Depth Software 51,495.00 582.200 45% n/a n/a 1FA3 Accounting Options Depth Software 51,495.00 51,272.00 45% n/a n/a 1/a 1FA4 Accounting Options Budget Manager: Cost 52,295.00 51,472.00 45% n/a n/a 1/a 1FA5 Accounting Options Medget Manager: Cost 52,995.00 51,470.00 45% n/a n/a 1/a 1/a 1FA5 Accounting Options Medget Manager: Cost 52,995.00 51,470.00 45% n/a n/a 1/a 1/a 1/a 1/a 1/a 1/a<	n/a n/a n/a n/a n/a n/a n/a n/a
PCNCategoryDescriptionMSRP EQUIPMENTontract price% OF FMSRMSRP ANINTENACE*2.5% OF FMSR1FA1Accounting OptionsSoftware\$0.00\$0.0045%n/an/a11FA2Accounting OptionsDept) Software\$595.00\$327.0045%n/an/a11FA2Accounting OptionsDept) Software\$595.00\$327.0045%n/an/a11FA3Accounting OptionsDept) Software\$51.495.00\$822.0045%n/an/a11FA4Accounting OptionsBudget Manager: Dept Acct\$2.495.00\$1.372.0045%n/an/a11FA5Accounting OptionsMgmnt\$2.995.00\$1.372.0045%n/an/a111FA7Accounting OptionsMgmnt\$2.995.00\$1.477.0045%n/an/a111FA7Accounting OptionsDept Accounting f10Dept)\$1.677.0045%n/an/a1111FA6Accounting OptionsSoftware\$0.00\$0.0045%n/an/a11 <td< td=""><td>n/a n/a n/a n/a n/a n/a n/a n/a</td></td<>	n/a n/a n/a n/a n/a n/a n/a n/a
PCM Category Description MSRP EQUIPMENT ontract price % OFF MSR MSRP MAINTENACE* 2.5 % OFF MSR 1FA1 Accounting Options Soltware 50.00 45% n/a n/a 1 1FA2 Accounting Options Soltware 50.00 45% n/a n/a 1 1FA2 Accounting Options Budget Manager: Dept Acct 52.955.00 \$327.00 45% n/a n/a 1 1FA3 Accounting Options Budget Manager: Dept Acct \$2.495.00 \$31.372.0 45% n/a n/a 1 1 1FA4 Accounting Options Budget Manager: Cost \$2.995.00 \$31.372.0 45% n/a n/a 1	n/a n/a n/a n/a n/a n/a n/a n/a
1FA1 Accounting Options Software \$0.00 </td <td>n/a n/a n/a n/a n/a n/a n/a n/a</td>	n/a n/a n/a n/a n/a n/a n/a n/a
Enhanced Accounting (100 Dept) Software \$595.00 \$327.00 45%. n/a n/a 1FA2 Accounting Options Dept) Software \$143.00 1453.00 \$227.00 45%. n/a n/a 1FA4 Accounting Options Dept) Software \$1,495.00 \$22.00 45%. n/a n/a 1FA4 Accounting Options Budget Manager: Dept Acct \$2,495.00 \$1,372.00 45%. n/a n/a 1FA5 Accounting Options Migmit \$2,295.00 \$1,647.00 45%. n/a n/a 1FA7 Accounting Options Dept Accounting Enabler \$3095.00 \$1,647.00 45%. n/a n/a 1FA8 Accounting Options Software \$0.00 \$0.00 45%. n/a n/a 1FAC Accounting Options Software \$0.00 \$0.00 45%. n/a n/a 1FA1 Accounting Options Software \$0.00 \$0.00 45%. n/a n/a 1FA2 Accounti	n/a n/a n/a n/a n/a n/a n/a n/a
1FA2 Accounting Options Dept) Software \$595.00 \$327.00 45% n/a n/a 1FA3 Accounting Options Dept) Software \$1,495.00 \$822.00 45% n/a n/a 1FA4 Accounting Options Budget Manager: Dept Acct \$2,495.00 \$1,372.00 45% n/a n/a 1FA5 Accounting Options Budget Manager: Cost \$2,995.00 \$21,700 45% n/a n/a 1 1FA5 Accounting Options Mgmmt \$2,995.00 \$21,700 45% n/a n/a 1 1FA7 Accounting Options Dept Accounting Tobet) 0 45% n/a n/a 1 1FA6 Accounting Options Dept Accounting Tobet) 0	n/a n/a n/a n/a n/a n/a n/a n/a
1FA3 Accounting Options Dept) Software \$1,495.00 \$822.00 45% n/a n/a 1FA4 Accounting Options Budget Manager: Dept Acct \$2,495.00 \$1,372.00 45% n/a n/a 1FA5 Accounting Options Mgmmt \$2,995.00 \$21,647.00 45% n/a n/a 1FA7 Accounting Options Intelliview Subscription \$3395.00 \$217.00 45% n/a n/a 1FA6 Accounting Options Dept Accounting (10 Dept) 0 45% n/a n/a 1 1FAC Accounting (10 Dept) 0 0 45% n/a n/a 1 1FAC Accounting (50 Dept) 0 0 45% n/a n/a 1 1FAE Accounting Options Software \$0.00 \$0.00 45% n/a n/a 1 1FAE Accounting Options Software \$0.00 \$0.00 45% n/a n/a 1 1FAE Accounti	n/a n/a n/a n/a n/a n/a n/a n/a
IFA4 Accounting Options Budget Manager: Dept Acct \$2,495.00 \$1,372.00 45% n/a n/a IFA5 Accounting Options Mgmnt \$2,995.00 \$1,647.00 45% n/a n/a IFA5 Accounting Options Intellivie Subscription \$395.00 \$217.00 45% n/a n/a IFA7 Accounting Options Dept Accounting Enabler \$0.00 \$0.00 45% n/a n/a IFA8 Accounting Options Dept Accounting Enabler \$0.00 \$0.00 45% n/a n/a IFAC Accounting Options Software \$0.00 \$0.00 45% n/a n/a IFAC Accounting (50 Dept) n/a n/a IFAE Accounting Options Software \$0.00 \$0.00 45% n/a n/a IFAE Accounting Options Software \$0.00 \$0.00 45% n/a n/a in/a IFAE Accounting Options Accounting -50 \$0.00 \$0.00 45% n/a n/a in/a	n/a n/a n/a n/a n/a n/a n/a n/a
Budget Manager: Cost IFA5 Sudget Manager: Cost Mgmnt Sudget Manager: Cost S2,995.00 Sudget Manager: Cost S2,17.00 Accounting Options Intelliver Subscription Suget Manager: Cost S2,995.00 Accounting Options Intelliver Subscription Suget Manager: Cost Subscription Main Manager: Cost Subscription Main Manager: Cost Subscription Subscription Subscription <thsubscription< th=""> Subscription</thsubscription<>	n/a n/a n/a n/a n/a n/a n/a
1FAS Accounting Options Mgmn \$2,995.00 \$1,647.00 45% n/a n/a 1FA7 Accounting Options Intelliview Subscription \$395.00 \$217.00 45% n/a n/a Intelliview Subscription \$395.00 \$200.0 45% n/a n/a Intelliview Subscription \$395.00 \$200.0 45% n/a n/a Intelliview Subscription \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0 \$300.0	n/a n/a n/a n/a n/a n/a
1FA7 Accounting Options Intelliview Subscription \$395.00 \$217.00 45% n/a n/a 1FA8 Accounting Options Dept Accounting Enabler \$0.00 \$0.00 45% n/a n/a n/a 1FAB Accounting Options Software \$0.00 \$0.00 45% n/a n/a n/a 1FAC Accounting Options Software \$0.00 \$0.00 45% n/a n/a n/a 1FAD Accounting (S0 Dept) Accounting (S0 Dept) n/a n/a n/a n/a 1FAE Accounting Options No Accounting Software \$0.00 \$0.00 45% n/a n/a 1FAE Accounting Options No Accounting Software \$0.00 \$0.00 45% n/a n/a n/a 1FAE Accounting Options No Accounting - 50 No n/a	n/a n/a n/a n/a n/a n/a
IFACAccounting (10 Dept) Software\$0.00\$0.0045%n/an/aIFADAccounting OptionsSoftware\$325.00\$178.0045%n/an/aIFADAccounting OptionsSoftware\$325.00\$178.0045%n/an/aIFAEAccounting OptionsSoftware\$0.00\$0.0045%n/an/aIFAEAccounting OptionsSoftware\$0.00\$0.0045%n/an/aIFAEAccounting OptionsNo Accounting Software\$0.00\$0.0045%n/an/aIFAEAccounting OptionsNo Accounting -50\$0.00\$0.0045%n/an/aIFALAccounting OptionsAccounting -100\$0.00\$0.0045%n/an/aIFAMAccounting OptionsAccountis - 300\$0.00\$0.0045%n/an/aIFANAccounting OptionsAccounting - 300\$0.00\$0.0045%n/an/aIFANAccounting OptionsINVIEW Accounting - 300\$0.00\$0.0045%n/an/aIFANAccounting OptionsINVIEW 50 Dept Accounting\$325.00\$178.0045%n/an/aIFBNAccounting OptionsINVIEW 100 Dept Accounting\$795.00\$437.0045%n/an/aIFBNAccounting OptionsINVIEW 300 Dept Accounting\$1,695.00\$932.0045%n/an/aIFANAccounting OptionsINVIEW 300 Dept Accounting\$1	n/a n/a n/a n/a
1FAC Accounting Options Software \$0.00 \$0.00 45% n/a n/a IFAD Accounting (50 Dept) Accounting (50 Dept) <td< td=""><td>n/a n/a n/a n/a</td></td<>	n/a n/a n/a n/a
IFADAccounting (50 Dept) Software\$325.00\$178.0045%n/an/aIFADAccounting OptionsSoftware\$325.00\$178.0045%n/an/aIFAEAccounting OptionsSoftware\$0.00\$0.0045%n/an/aIFAFAccounting OptionsNo Accounting Software\$0.00\$0.0045%n/an/aIFALAccounting OptionsNo Accounting Software\$0.00\$0.0045%n/an/aIFALAccounting OptionsAccounting - 50INVIEW Accounting - 100\$0.0045%n/an/aIFAMAccounting OptionsAccountis\$0.00\$0.0045%n/an/aIFANAccounting OptionsAccounting - 300\$0.0045%n/an/aIFANAccounting OptionsINVIEW Accounting - 300\$0.0045%n/an/aIFBLAccounting OptionsINVIEW 50 Dept Accounting\$178.0045%n/an/aIFBLAccounting OptionsINVIEW 100 Dept Accounting\$178.0045%n/an/aIFBNAccounting OptionsINVIEW 300 Dept Accounting\$1,695.00\$932.0045%n/an/aIFM2Weighing OptionsINVIEW 300 Dept Accounting\$1,695.00\$932.0045%n/an/aIFM2Weighing OptionsINVIEW 300 Dept Accounting\$1,695.00\$0.0045%n/an/aIFM2Weighing OptionsINVIEW 300 Dept Accounting\$1,69	n/a n/a n/a n/a
IFAEAccounting (50 Dept) Software\$0.00\$0.0045%n/an/aIFAFAccounting OptionsNo Accounting Software\$0.00\$0.0045%n/an/aIFAFAccounting OptionsNo Accounting Software\$0.00\$0.0045%n/an/aIFALAccounting OptionsAccounting - 50 Accounting - 100\$0.0045%n/an/aIFAMAccounting OptionsAccounting - 100 Accounting - 100\$0.0045%n/an/aIFAMAccounting OptionsAccounting - 300 Accounts\$0.00\$0.0045%n/an/aIFANAccounting OptionsAccounting - 300 Accounting - 300\$0.00\$0.0045%n/an/aIFBLAccounting OptionsINVIEW 50 Dept Accounting\$325.00\$178.0045%n/an/aIFBMAccounting OptionsINVIEW 100 Dept Accounting\$795.00\$437.0045%n/an/aIFBNAccounting OptionsINVIEW 300 Dept Accounting\$1,695.00\$932.0045%n/an/aIFBNAccounting OptionsINVIEW 300 Dept Accounting\$1,695.00\$932.0045%n/an/aIFM2Weighing OptionsISVIEW 300 Dept Accounting\$1,695.00\$0.0045%n/an/aUSPS Special ServicesUSPS Special ServicesUSPS Special ServicesISUISUISUISU	n/a n/a n/a
1FAE Accounting Options Software \$0.00 \$0.00 45% n/a n/a 1FAF Accounting Options No Accounting Software \$0.00 \$0.00 45% n/a n/a 1FAL Accounting Options Accountis \$0.00 \$0.00 45% n/a n/a 1FAL Accounting Options Accounts \$0.00 \$0.00 45% n/a n/a 1FAM Accounting Options Accounting - 100 \$0.00 \$0.00 45% n/a n/a 1FAN Accounting Options Accounting - 300 \$0.00 \$0.00 45% n/a n/a 1FBL Accounting Options Accounting - 300 \$0.00 \$0.00 45% n/a n/a 1FBL Accounting Options Accounting - 300 \$0.00 \$0.00 45% n/a n/a 1FBL Accounting Options INVIEW Accounting \$0.00 \$0.00 45% n/a n/a 1FBL Accounting Options INVIEW 50 Dept Accounting \$178.00 45% n/a n/a 1FBN Accounting Options INVIEW 100 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a 1FM2	n/a n/a
IFAF Accounting Options No Accounting Software \$0.00 \$0.00 45% n/a n/a IFAL Accounting Options Accounts \$0.00	n/a
1FAL Accounting Options Accounts \$0.00 \$0.00 45% n/a n/a 1FAM Accounting Options Accounts \$0.00 \$0.00 45% n/a n/a 1FAM Accounting Options Accounts \$0.00 \$0.00 45% n/a n/a 1FAM Accounting Options Accounts \$0.00 \$0.00 45% n/a n/a 1FAN Accounting Options Accounts \$0.00 \$0.00 45% n/a n/a 1FBL Accounting Options INVIEW 50 Dept Accounting \$325.00 \$178.00 45% n/a n/a 1FBM Accounting Options INVIEW 100 Dept Accounting \$795.00 \$437.00 45% n/a n/a 1FBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a 1FM2 Weighing Options INVIEW 300 Dept Accounting \$1,695.00 \$0.00 45% n/a n/a 1FM2 Weighing Options INVIEW 300 Dept Accounting \$1,695.00 \$0.00 45% n/a n/a 1FM2 Weighing Options ISSPS Special Services \$0.00 45% n/a n/a	
IFAM Accounting Options INVIEW Accounting - 100 Accounts \$0.00 \$0.00 45% n/a n/a IFAN Accounting Options INVIEW Accounting - 300 INVIEW Accounting - 300 \$0.00 \$0.00 45% n/a n/a 1FAN Accounting Options Accounting Options \$0.00 \$0.00 45% n/a n/a 1FBL Accounting Options INVIEW 50 Dept Accounting \$325.00 \$178.00 45% n/a n/a 1FBM Accounting Options INVIEW 100 Dept Accounting \$795.00 \$437.00 45% n/a n/a 1FBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a 1FBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a 1FM2 Weighing Options ISVIEW 300 Dept Accounting \$1,695.00 \$0.00 45% n/a n/a USPS Special Services USPS Special Services USPS Special Services Image: Special Services Image: Special Services Image: Special Services	
IFANAccounting OptionsINVIEW Accounting - 300 Accounts\$0.00\$0.0045%n/an/a1FBLAccounting OptionsINVIEW 50 Dept Accounting\$325.00\$178.0045%n/an/a1FBMAccounting OptionsINVIEW 100 Dept Accounting\$795.00\$437.0045%n/an/a1FBNAccounting OptionsINVIEW 100 Dept Accounting\$1,695.00\$932.0045%n/an/a1FBNAccounting OptionsINVIEW 300 Dept Accounting\$1,695.00\$932.0045%n/an/a1FM2Weighing OptionsDisable Manual Weight Feature\$0.00\$0.0045%n/an/ain/aUSPS Special ServicesUSPS Special Se	n/a
1FAN Accounting Options Accounts \$0.00 \$0.00 45% n/a n/a 1FBL Accounting Options INVIEW 50 Dept Accounting \$325.00 \$178.00 45% n/a n/a 1FBM Accounting Options INVIEW 100 Dept Accounting \$795.00 \$437.00 45% n/a n/a 1FBN Accounting Options INVIEW 100 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a 1FBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a 1FM2 Weighing Options ISABle Manual Weight Feature \$0.00 \$0.00 45% n/a n/a USPS Special Services USPS Special Services USPS S0.00 45% n/a n/a	.4 *
IFBL Accounting Options INVIEW 50 Dept Accounting \$325.00 \$178.00 45% n/a n/a IFBM Accounting Options INVIEW 100 Dept Accounting \$795.00 \$437.00 45% n/a n/a IFBN Accounting Options INVIEW 100 Dept Accounting \$795.00 \$932.00 45% n/a n/a IFBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a IFBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a IFM2 Weighing Options Feature \$0.00 \$0.00 45% n/a n/a USPS Special Services USPS Special Services Image: Special Services Image: Special Services Image: Special Services Image: Special Services	n/a
IFBM Accounting Options INVIEW 100 Dept Accounting \$795.00 \$437.00 45% n/a n/a IFBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a IFBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a IFM2 Weighing Options Feature \$0.00 \$0.00 45% n/a n/a USPS Special Services USPS Special Services Image: Constraint of the service ser	
IFBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a IFM2 Weighing Options Disable Manual Weight Feature \$0.00 \$0.00 45% n/a n/a USPS Special Services	n/a
1FBN Accounting Options INVIEW 300 Dept Accounting \$1,695.00 \$932.00 45% n/a n/a 1FM2 Weighing Options Disable Manual Weight Feature \$0.00 \$0.00 45% n/a n/a USPS Special Services	n/a
Disable Manual Weight IFM2 Disable Manual Weight Feature \$0.00 \$0.00 45% n/a USPS Special Services	
1FM2 Weighing Options Feature \$0.00 \$0.00 45% n/a n/a USPS Special Services USPS Special Services <t< td=""><td>n/a</td></t<>	n/a
	n/a
	n/a
1FX1 Software Feature Constant Connection \$0.00 \$0.00 45% n/a n/a	n/a
DM Interface for INVIEW (one DM Interface for INVIEW (one Interface	n/a
Funda Management Meter	iiy a
1FXR Software Feature Feature \$0.00 \$0.00 45% n/a n/a	n/a
1FZ0 Weighing Options Differential Weighing \$0.00 \$0.00 45% n/a n/a DM400c 120lpm Performance DM400c 120l	n/a
1FZ9 Performance Upgrade \$995.00 \$547.00 45% n/a n/a	n/a
F9DS accessories Mail Machine Tune Up \$395.00 \$217.00 45% n/a n/a F9SA accessories Professional Installation \$215.00 \$118.00 45% n/a n/a	n/a n/a
F9SA accessories Professional Installation \$215.00 \$118.00 45% n/a n/a 1724 accessories Image Alert Scanner \$2,995.00 \$1,647.00 45% \$286.00 \$214.00	n/a 5% \$18
DM100 Desktop Mailing	
SBDD Base System System \$20.00 \$11.00 45% n/a n/a SBLJ Base System DM200L \$1,445.00 \$794.00 45% \$156.00 \$111.00	n/a 5% \$10
DM400C Digital Meter	
SBTA Base System \$4,145.00 \$2,279.00 45% \$438.00 \$361.00	5% \$31
DM300C Digital Meter SBYP Base System System \$2,595.00 \$1,427.00 45% \$262.50 \$131.00	5% \$11
Soft Outcome Operation Opera	5% \$8
Green DM300C Digital Meter	
SVBA Base System System Factory Certified \$1,945.00 \$1,069.00 45% \$262.50 \$216.00	5% \$18
Green DM400C Digital Meter SVBB Base System System Factory Certified \$2,995.00 \$1,647.00 45% \$438.00 \$361.00	5% \$31
DM225 Digital Mailing	
SVDF Base System System \$1,680.00 \$924.00 45% \$148.00 \$111.00	5% \$10
DM475 Digital Mailing SVXA Base System System \$8,995.00 \$4,947.00 45% \$824.00 \$386.00	5% \$33
Non-Contact Programmable Non-Contact Programmable State State </td <td></td>	
1F52 accessories SPEC CONFIRMATION SVC \$0.00 \$0.00 0% n/a n/a n/a	5% ć1¢
F9DA accessories CONF SERVICES TRAINING \$70.00 \$0.00 100% n/a n/a n/a	5% \$16 \$0
F9DD accessories CONF SVC WELCOME KIT \$0.00 \$0.00 0% n/a n/a n/a F9SJ accessories Prof. Install DM100 \$150.00 \$0.00 100% n/a n/a n/a	\$0 \$0
1330 accessories From bintoo 31,000 1000 100 100 100 100 100 100 100 1	\$0

Mailing Systems, Low-Volume	Offerors Response								
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.									
Percentage(%) Discount off MSRP/Catalog	45%								
Percentage (%) Discount off Accessories	45%								
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%								
Percentage (%) Discount off Mailing Furniture	30%								
Maintenance									
Maintenance- Fixed for years 2-5	25%								
If end user is utilizing Time and Materials maintenance									
Time and Materials- regular business hours	\$180/hr.								
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.								
Percentage discounts of Parts for Time and Materials	5%								
							Annual Maintenance Years		
PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	2-5	% OFF MSRP	Monthly SLA
F9SH	accessories	Professional Installation and T	\$109.00	83	24%	n/a	n/a	n/a	\$0.00
F9SN	Base System	DM200 Self Installation Kit	\$0.00	0	0%	n/a	n/a	n/a	\$0.00
SBDR	Base System	DM100 Desktop Mailing System	\$0.00	0	0%	n/a	n/a	n/a	\$0.00
771-8	accessories	CONSTANT CONNECTION	\$95.00	57	40%	n/a	n/a	n/a	\$0.00
SVXB	Base System	DM475 Pro Digital Mailing Syst	\$9,495.00	7500	21%	n/a	n/a	n/a	\$33.00

		i					1		
Mailing Systems, Medium Volume	Offertory Response								
All products offered for this category of equipment shall meet or exceed the listed specifications with this									
Solicitation Scope of Work.									
Percentage(%) Discount off MSRP/Catalog	35%								
Percentage (%) Discount off Accessories Percentage (%) Discount off Supplies and	35%	-							
Consumables (does not include paper)	15%								
Percentage (%) Discount off Mailing Furniture	30%								
Maintenance									
Maintenance- Fixed for years 2-5 If end user is utilizing Time and Materials	25%								
maintenance									
Time and Materials- regular business hours	\$180/hr.								
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.								
Percentage discounts of Parts for Time and									
Materials	5%	J					I		
							Annual		
				contract			Maintenance Years	% OFF	
PCN	Category	Description	MSRP EQUIPMENT	price	% OFF MSRP	MSRP MAINTENACE*	2-5	MSRP	Monthly SLA
1FOP	Rates	PDP Rates Module	0	0	0%	n/a	n/a		n/a
1500	Deter	USPS Residual	705	477	400/		- (-		- 1-
1FOR	Rates	Postage Rates	795	477	40%	n/a	n/a		n/a
		Basic Accounting							
1FA1	Accounting Options	(25 Dept) Software	0	0	0%	n/a	n/a		n/a
		Enhanced Accounting (100							
1FA2	Accounting Options	Dept) Software	595	327	45%	n/a	n/a		n/a
		Enhanced Accounting (300							
1FA3	Accounting Options	Dept) Software	1495	822	45%	n/a	n/a		n/a
		Budget Manager:							
1FA4	Accounting Options	Dept Acct Budget Manager:	2495	1372	45%	n/a	n/a		n/a
1FA5	Accounting Options	Cost Mgmnt	2995	1647	45%	n/a	n/a		n/a
		Intelliview							
1FA7	Accounting Options	Subscription Dept Accounting	395	217	45%	n/a	n/a		n/a
1FAB	Accounting Options	Enabler	0	0	0%	n/a	n/a		n/a
1540	A	Accounting (10			00/		- (-		- 1-
1FAC	Accounting Options	Dept) Software Accounting (50	0	0	0%	n/a	n/a		n/a
1FAD	Accounting Options	Dept) Software	325	178	45%	n/a	n/a		n/a
1FAF	Accounting Options	No Accounting Software	0	0	0%	n/a	n/a		n/a
10	Accounting Options	Software	0	0	078	11/4	174		11/ d
		INVIEW Accounting -				,			,
1FAL	Accounting Options	50 Accounts	0	0	0%	n/a	n/a		n/a
		INVIEW Accounting -							
1FAM	Accounting Options	100 Accounts	0	0	0%	n/a	n/a		n/a
		INVIEW Accounting -							
1FAN	Accounting Options	300 Accounts	0	0	0%	n/a	n/a		n/a
		Carrier Rate							
		Package (Standard							
1FC0	Rates	Rates, UPS, FedEx)	495	297	40%	n/a	n/a		n/a
		Carrier Rate Software (FedEx							
1FC1	Rates	Standard)	0	0	0%	n/a	n/a		n/a
		USPS Confirmation Services Software							
1FS0	Conf Services	(DM500/550)	0	0	0%	n/a	n/a		n/a
		SmartClass feature							
		(DM800-DM900							
1FX0	Options	WOW only)	795	477	40%	n/a	n/a		n/a
1FX1	Software Feature	Constant Connection	0	0	0%	n/a	n/a		n/a
		DM Interface for			570				
15/4	Association Option	INVIEW (one per				a (a	- /-		n/n
1FXA	Accounting Options	Mail Machine)	0	0	0%	n/a	n/a		n/a
		Funds Management							
1FXR	Software Feature	Meter Feature 100 Dept	0	0	0%	n/a	n/a		n/a
APA2	Accounting Options	Accounting	0	0	0%	n/a	n/a		n/a
		300 Dept	_						
APA3	Accounting Options	Accounting 1000 Dept	595	357	40%	n/a	n/a		n/a
APA5	Accounting Options	Accounting	1245	747	40%	n/a	n/a		n/a
	= ·			-					

Application to the throw mark to the second of th										
Inter of the line gradients on the second									Offertory Response	Mailing Systems, Medium Volume
Strong Wei Image										All products offered for this category of equipment shall
Processors 10 Society 10 Soci										
Processors 10 Society 10 Soci										
Processors 10 Society 10 Soci									250	Barcanto 20(0) Discount off MCDD/Catalog
Processor of Subsect of Supple and 15% in the subsect of Supple and 15% in the subsect of Supple subse										
Vextuage //L Use of the set of the se										
Mainzanzer Mainzanzer Ford ver stilling Time and Matchiks indivanzer for early under statistications of the and Matchiks indivanzer for andiks indin andiks indivanzer for and Matchiks indin and Matchiks									15%	Consumables (does not include paper)
Mainzanzer Mainzanzer Ford ver stilling Time and Matchiks indivanzer for early under statistications of the and Matchiks indivanzer for andiks indin andiks indivanzer for and Matchiks indin and Matchiks									30%	Percentage (%) Discount off Mailing Furniture
If ord set utilizing The and Matrick main instance with utilizing The and Matrick strate busines hours in the set of th										
maintensionSintryImage </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>25%</td> <td></td>									25%	
The and Mannak-regular bosines hown S100 hr.										
The and Material- onside Numes, bars, weak, and hubber, bars, barband, and hubber, barband, and hubber, barband, ba										maintenance
webends, and biology Maerials Stoolage (security of Parts for Time and Startis) Stoolage (security of Parts for Time and Startis) Non- stop Annual (security of Parts for Time and Startis) Non- stop									\$180/hr.	
Pecomp discussion of Pais for Time and Materials Sign Annual Annual PCN Category Description MSP EQUIPMENT price % OFF MSP MSP MAINTENACE* 25 Mole PCN Category Description MSP EQUIPMENT price % OFF MSP MSP MAINTENACE* 25 Mole APA7 Accounting Options More applies 245 1347 40% n/a n/a A APA8 Rates Accounting 245 1347 40% n/a n/a A A A n/a A<									\$360/br	
PCN Category Description MSRP EQUIPMENT Price SOFF MSRP MSRP MAINTENACE* Xoff APA7 Accounting Options 2000 Dept 145 Dot7 400 n/a //a APA7 Accounting Options 3000 Dept 145 Dot7 400 n/a //a APA3 Rates Accounting 2245 1347 400 n/a //a APA Graphics Designet Fabled 0 0 0% n/a //a //a APFA Graphics Designet Fabled 0 0 0% n/a //a /a APFD Options Energy Star Enabled 0 0 0% n/a /a /a APSA Performance 130 LPM Fraintre 2455 1621 255K N/a n/a /a										Percentage discounts of Parts for Time and
Description Description MSRP EQUIPMENT price % OF MSR MSRP MAINTENACE* % OF MSR MSRP MAINTENACE* MSRP APA7 Accounting Option Accounting International Control 1047 4005 n/a n/a 1007 APA9 Rates Accounting Option Accounting 2245 1347 4005 n/a n/a 1007 APA9 Graphics Designer Fasheld 0 0 0% n/a n/a 1007 APFA Graphics Designer Fasheld 0 0 0% n/a n/a 1007 APFA Options Energy Star Enabled 0 0 0% n/a n/a 1007 APFA Options Energy Star Enabled 0 0 0% n/a n/a 1007 APFA Options Energy Star Enabled 0 0 0% n/a n/a 1007 APFA Options Energy Star Enabled 0 0 0%									5%	Materials
Description Description MSRP EQUIPMENT price % OF MSR MSRP MAINTENACE* % OF MSR MSRP MAINTENACE* MSRP APA7 Accounting Option Accounting International Control 1047 4005 n/a n/a 1007 APA9 Rates Accounting Option Accounting 2245 1347 4005 n/a n/a 1007 APA9 Graphics Designer Fasheld 0 0 0% n/a n/a 1007 APFA Graphics Designer Fasheld 0 0 0% n/a n/a 1007 APFA Options Energy Star Enabled 0 0 0% n/a n/a 1007 APFA Options Energy Star Enabled 0 0 0% n/a n/a 1007 APFA Options Energy Star Enabled 0 0 0% n/a n/a 1007 APFA Options Energy Star Enabled 0 0 0%			Annual							
PCN Cetagory Description MSRP EQUIPMENT price NOP MRM PAINT MSRP MAINTENACE* 2.5 MSRP APA7 Accounting Option Accounting Option 1045 1047 406 n^2 n/a <		% OFF				contract				
APA7 Accounting Options Accounting 1245 1047 40% n/a n/a Image: constraint of the second option of the second option op	Monthly S	MSRP		MSRP MAINTENACE*	OFF MSRP		MSRP EQUIPMENT	Description	Category	PCN
APA9 Rates Accounting 2225 1347 40% $n'a$ $n'a$ APA9 Rates Accounting 2245 1347 40% $n'a$ $n'a$ APFA Graphics Designer finibled 0 0% $n'a$ $n'a$ APFD Options Feature 6495 3897 40% $n'a$ $n'a$ APFD Options Energy Star finabled 0 0 0% $n'a$ $n'a$ APFD Options Energy Star finabled 0 0 0% $n'a$ $n'a$ APFD Options Finiter Finabled 0 0 0% $n'a$ $n'a$ APFD Petromance 130 IPM Feature 2495 1622 35% $n'a$ $n'a$ APSD Petromance 180 IPM Feature 2495 1337 $n'a$ $n'a$ APSD Petromance Feature 1745 1343 35% $n'a$ $n'a$ <										
APA9 Rates Accounting 2245 1347 40% n/a n/a APFA Graphics Designer fnabled 0 0 0% n/a n/a 1 APFA Graphics Designer fnabled 0 0 0% n/a n/a 1 APFC Options Feature 6495 3897 40% n/a n/a 1 APFD Options Energy Star Enabled 0 0 0% n/a n/a 1 APFD Options Energy Star Enabled 0 0 0% n/a n/a 1 APFS Performance 130 1PM Feature 745 484 35% n/a n/a 1 APSD Performance 130 /70 UPM 2495 1631 355% n/a n/a 1 1 APSD Performance Fature 0 0 0% n/a n/a 1 APSD Performance Fature 1745 1134 355% n/a n/a n/a 1 <td>n/a</td> <td></td> <td>n/a</td> <td>n/a</td> <td>40%</td> <td>1047</td> <td>1745</td> <td></td> <td>Accounting Options</td> <td>АРА7</td>	n/a		n/a	n/a	40%	1047	1745		Accounting Options	АРА7
AFFA Graphics Designer fabled 0 0 0% n/a n/a AFFA Graphics Connect+ WOW 6495 3897 40% n/a n/a AFFC Options Feature 6495 3897 40% n/a n/a AFFD Options Energy Star fnabled 0 0 0% n/a n/a AFFD Options Frinter Enabled 0 0 0% n/a n/a AFA Performance 130 LPM feature 2495 1621 35% n/a n/a AFSE Performance 130 LPM feature 2495 1621 35% n/a n/a 160 AFSE Performance 130/70 LPM 0 0 0% n/a n/a 161 AFSE Performance 130/70 LPM 0 0 0% n/a n/a 161 AFSE Performance Fature 1134 35% n/a n/	n/2		2/2	n/2	4000	1047	33.45		Pates	APA9
APFA Graphics Designer fnabled 0 0 0% n/a n/a APFC Options Feature 6495 3897 40% n/a n/a 1 APFD Options Energy Star Enabled 0 0 0% n/a n/a 1 APFM Options Energy Star Enabled 0 0 0% n/a n/a 1 APFM Options Energy Star Enabled 0 0 0% n/a n/a 1 APFA Performance 130 LPM Feature 2495 1621 35% n/a n/a 1 <td>n/a</td> <td></td> <td>u/ d</td> <td>ny d</td> <td>40%</td> <td>1347</td> <td>2245</td> <td>-</td> <td>ndles</td> <td>AF A7</td>	n/a		u/ d	ny d	40%	1347	2245	-	ndles	AF A7
AFFC Options Feature 6495 3897 40% n/a AFFC Options Energy Star Enabled 0 0 0% n/a n/a AFFD Options Energy Star Enabled 0 0 0% n/a n/a AFFM Options Energy Star Enabled 0 0 0% n/a n/a AFA Performance 130 IPM Feature 0 0 0% n/a n/a AFSC Performance 130 IPM Feature 2495 1621 35% n/a n/a 1/a APSD Performance 130/70 IPM 0 0 0% n/a n/a 1/a APSC Performance 180/115 IPM 395 256 35% n/a n/a 1/a APSE Performance Feature 3995 256 35% n/a n/a 1/a APSE Performance Feature 3995 256 35% n/a n/a 1/a 1/a <td< td=""><td>n/a</td><td></td><td>n/a</td><td>n/a</td><td>0%</td><td>0</td><td>0</td><td></td><td>Graphics</td><td>APFA</td></td<>	n/a		n/a	n/a	0%	0	0		Graphics	APFA
APFD Options Energy Star Enabled 0								Connect+ WOW		
AFFM Options Printer Fnabled 0 0 0% n/a n/a APSA Performance 130 LPM Feature 0 0 0% n/a n/a 100 APSA Performance 160 LPM Feature 745 444 35% n/a n/a 100 APSG Performance 180 LPM Feature 2495 1621 35% n/a n/a 100 APSD Performance 180 LPM Feature 2495 1621 35% n/a n/a 100 APSD Performance 180 LPM Feature 2495 1521 35% n/a n/a 160 APSD Performance Feature 0 0 0% n/a n/a 160 APSE Performance Feature 1745 1134 35% n/a n/a 1/a APSE Performance Feature 3995 2596 35% n/a n/a AZBA Base sytem Series 11745 7634 35% <td< td=""><td>n/a</td><td></td><td>n/a</td><td>n/a</td><td>40%</td><td>3897</td><td>6495</td><td>Feature</td><td>Options</td><td>APFC</td></td<>	n/a		n/a	n/a	40%	3897	6495	Feature	Options	APFC
AFFM Options Printer Fnabled 0 0 0% n/a n/a APSA Performance 130 LPM Feature 0 0 0% n/a n/a 100 APSA Performance 160 LPM Feature 745 444 35% n/a n/a 100 APSG Performance 180 LPM Feature 2495 1621 35% n/a n/a 100 APSD Performance 180 LPM Feature 2495 1621 35% n/a n/a 100 APSD Performance 180 LPM Feature 2495 1521 35% n/a n/a 160 APSD Performance Feature 0 0 0% n/a n/a 160 APSE Performance Feature 1745 1134 35% n/a n/a 1/a APSE Performance Feature 3995 2596 35% n/a n/a AZBA Base sytem Series 11745 7634 35% <td< td=""><td>2/2</td><td></td><td>2/2</td><td>2/2</td><td>00/</td><td>_</td><td>_</td><td>Eporty Star Frahled</td><td>Ontions</td><td>ARED</td></td<>	2/2		2/2	2/2	00/	_	_	Eporty Star Frahled	Ontions	ARED
APFM Options PrinterEnabled 0 0 0% n/a n/a APSA Performance 130 LPM Feature 745 444 35% n/a n/a APSA APSB Performance 130 LPM Feature 2495 1621 35% n/a n/a APSC APSC Performance 180 LPM Feature 2495 1621 35% n/a n/a APSC APSD Performance Feature 0 0 0 0% n/a n/a APSC APSE Performance Feature 1745 1134 35% n/a n/a APSC n/a n/a APSC Performance Feature 3995 2596 35% n/a n/a APSC APSE Performance Feature 3995 2596 35% 10 232.5 0 AZBA Base sytem Series 11745 7634 35% 670 502.5 0 <td< td=""><td>n/a</td><td></td><td>n/a</td><td>n/a</td><td>0%</td><td>0</td><td>U</td><td></td><td>Options</td><td>APFD</td></td<>	n/a		n/a	n/a	0%	0	U		Options	APFD
PPSA Performance 130 LPM Feature 0 0 0% n/a n/a APSB Performance 160 LPM Feature 745 484 35% n/a n/a n/a APSC Performance 130/70 LPM 621 35% n/a n/a n/a APSD Performance Feature 0 0 0% n/a n/a n/a APSD Performance Feature 0 0 0% n/a n/a n/a APSE Performance Feature 1745 1134 35% n/a n/a n/a APSE Performance Feature 3995 2596 35% n/a n/a n/a APSE Performance Feature 3995 2596 35% 310 232.5 0 AZBA Base sytem Series 11745 7634 35% 670 502.5 0 AZBB Base sytem Series 3395 256 35% 10 0 0	n/a		n/a	n/a	0%	0	0		Options	APFM
APSC Performance 180 LPM Feature 2495 1621 33% n/a n/a n/a APSD Performance Feature 0 0 0% n/a n/a n/a APSD Performance Feature 0 0 0% n/a n/a n/a APSE Performance Feature 1745 1134 35% n/a n/a n/a APSE Performance Feature 1745 1134 35% n/a n/a n/a APSE Performance Feature 3995 2596 35% n/a n/a n/a APSE Performance Feature 0295 35% 310 232.5 0 AZBA Base sytem Series 11745 7634 35% 670 502.5 0 ER1 Options Feature 0 0 0% n/a n/a 1 Karea Services Services 395 256 35% n/a n/a 1 <td>n/a</td> <td></td> <td>n/a</td> <td>n/a</td> <td>0%</td> <td>0</td> <td>0</td> <td>130 LPM Feature</td> <td>Performance</td> <td></td>	n/a		n/a	n/a	0%	0	0	130 LPM Feature	Performance	
APSD Performance Feature 0	n/a									
APSD Performance Feature 0 0 0% n/a n/a APSE Performance Feature 1745 1134 ASS n/a 160/35 LPM APSE Performance Feature 3995 2596 35% n/a n/a 160/35 LPM APSE Performance Feature 3995 2596 35% n/a n/a 160/35 LPM APSE Performance Feature 3995 2596 35% n/a n/a 160/35 LPM AZBA Base sytem Series 6245 4059 35% 310 232.5 0 AZBB Base sytem Series 11745 7634 35% 670 502.5 0 ER1 Options Feature Receipt 0 0 0% n/a n/a 16 ER2 Options Feature Neceipt 0 0 0% n/a n/a 16 MSSA Services Se	n/a		n/a	n/a	35%	1621	2495		Performance	APSC
APSE Performance Feature 1745 1134 35% n/a n/a APSE Performance Feature 395 2596 35% n/a n/a APSF Performance Feature 395 2596 35% n/a n/a AZBA Base sytem Series 6245 4059 35% 310 232.5 0 AZBB Base sytem Series 11745 7634 35% 670 502.5 0 Connect+ 2000 -	n/a		n/a	n/a	0%	0	0		Performance	APSD
APSE Performance Feature 1134 35% n/a n/a APSF Performance Feature 3995 2556 35% n/a n/a - APSF Performance Feature 3995 2556 35% n/a n/a - AZBA Base sytem Series 6245 4059 35% 310 232.5 0 AZBA Base sytem Series 11745 7634 35% 670 502.5 0 AZBA Base sytem Series 11745 7634 35% 670 502.5 0 AZBA Base sytem Series 11745 7634 35% 670 502.5 0 Connect+ 0 0 0% n/a n/a -	11/ 0		iyu -	in a	0/0		0		T eriorinance	
APSF Performance Feature 3995 2596 35% n/a n/a AZBA Base sytem Series 6245 4059 35% 310 232.5 0 AZBA Base sytem Series 11745 7634 35% 670 502.5 0 AZBA Base sytem Series 11745 7634 35% 670 502.5 0 ER1 Options Feature 0 0 0% n/a n/a 1 ER2 Options Feature 0 0 0% n/a n/a 1 <	n/a		n/a	n/a	35%	1134	1745		Performance	APSE
AZBA Base sytem Connect+ 1000 Series 6245 4059 35% 310 232.5 0 AZBA Base sytem Series 11745 7634 35% 670 502.5 0 AZBB Base sytem Series 11745 7634 35% 670 502.5 0 ER1 Options Feature 0 0% n/a n/a 10% Reference Number e-Return Receipt Reference Number Reference Number 0 0% n/a n/a 10% NSSA Services Services 395 256 35% n/a 10% NVCR Options Consolidation 0 0 0% n/a n/a 10% SSP Options PresortXtra for Flats 0 0 0% n/a n/a 10% SSYE Options PresortXtra for Flats 0 0 0% n/a 10% 10% 10% 10% 10% 1										
AZBA Base sytem Series 6245 4059 35% 310 232.5 0 AZBB Base sytem Series 11745 7634 35% 670 502.5 0 AZBB Base sytem Series 11745 7634 35% 670 502.5 0 ERR1 Options Feature 0 0 0% n/a n/a 1 ERR2 Options Feature Receipt Reference Number 1	n/a		n/a	n/a	35%	2596	3995		Performance	APSF
AZBB Base sytem Series 11745 7634 35% 670 502.5 0 ERR1 Options Feature 0 0 0% n/a n/a 0 0 0 0% n/a n/a 0 0 0 0% n/a n/a 0	5	0.25	222 F	210	250/	4050	6245		Pace sutem	4784
AZBB Base sytem Series 11745 7634 35% 670 502.5 0 ERR1 Options Feature neceipt Reference Number 0 0 0% n/a n/a 0 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0% 0 0% 0 0% 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0 0% 0% 0 0% 0 0% 0% 0 0% 0% 0% 0 0%	5	0.25	232.5	510	53%	4039	0243		base sylem	ALDA
ER1 Options Feature 0 0 0% n/a n/a Reference Number Reference Number Reference Number 0 0% n/a n/a n/a ER2 Options Feature 0 0 0% n/a n/a n/a MSSA Services Services 395 256 35% n/a n/a n/a NVCR Options Consolidation 0 0 0% n/a n/a n/a PSOF Options PresortXtra for Flats 0 0 0% n/a n/a 1 SBYE Options Module 3495 2271 35% 275 206.25 0 SURE Options Green DM500 Series WOW Series WOW Series WOW 1	5	0.25	502.5	670	35%	7634	11745		Base sytem	AZBB
ERR2Optionse-Return Receipt Reference Number000%n/an/aERR2OptionsFeature000%n/an/aMSSAServicesServices39525635%n/an/aNVCROptionsConsolidation000%n/an/aNVCROptionsConsolidation000%n/an/aPSOFOptionsPresortXtra for Flats000%n/an/aSBYEOptionsModule3495227135%275206.250SBYEOptionsGreen DM500 Series WOWGreen DM525 Digital Mailing System Factory000%n/an/aSVAGBase sytemCertified4495292135%791.75930OptionalingDigital Mailing Digital MailingDigital MailingDigital MailingDigital MailingDigital Mailing								e-Return Receipt		
ERR2OptionsReference Number Feature000%n/an/aConnect+ ProfessionalConnect+ Professionaln/an/a1MSSAServicesServices39525635%n/an/aNVCROptionsConsolidation000%n/an/aPSOFOptionsPresortXtra for Flats000%n/an/aSBFEOptionsModule3495227135%275206.250SBYEOptionsGreen DM525 Digital MailingSystem FactorySystem FactorySystem Factory5930SVAGBase sytemCertified4495292135%791.75930	n/a		n/a	n/a	0%	0	0		Options	ERR1
ERR2 Options Feature 0 0 0% n/a n/a MSSA Services Services 395 256 35% n/a n/a NVCR Options Consolidation 0 0 0% n/a n/a PSOF Options PresortXtra for Flats 0 0 0% n/a n/a SBYE Options Module 3495 2271 35% 275 206.25 0 SWAG Base sytem Certified 4495 2921 35% 791.7 593 0										
MSSAServicesConnect+ Professionaln/aMSSAServicesServices39525635%n/an/aNVCROptionsINVIEW Meter Consolidation000%n/an/aPSOFOptionsPresortXtra for Flats000%n/an/aSBYEOptionsModule3495227135%275206.250SBYEOptionsModule3495227135%791.75930SVAGBase sytemCertified4495292135%791.75930Optional InfigureDigital Mailing Digital MailingImage: State of the stat	n/a		n/a	n/a	0%	0	0		Options	FBB2
MSSA Services Services 395 256 35% n/a n/a NVCR Options INVIEW Meter 0 0 0% n/a n/a PSOF Options PresortXtra for Flats 0 0 0% n/a n/a SBFE Options Green DM500 Series WOW Series WOW 3495 2271 35% 275 206.25 0 SBYE Options Green DM525 Gigtal Mailing System Factory System Factory 35% 791.7 593 0 SVAG Base sytem Certified 4495 2921 35% 791.7 593 0	, a		iy d	in d	0,0				options	
NVCR Options INVIEW Meter Consolidation 0 0 0% n/a n/a PSOF Options PresortXtra for Flats 0 0 0% n/a n/a SERE Options Series WOW 3495 2271 35% 275 206.25 0 SBYE Options Module 3495 2271 35% 275 206.25 0 SVAG Base sytem Certified 4495 2921 35% 791.7 593 0 SVAG Base sytem Certified 4495 2921 35% 791.7 593 0								Professional		
NVCR Options Consolidation 0 0 0% n/a n/a PSOF Options PresortXtra for Flats 0 0 0% n/a n/a SBYE Options Module 3495 2271 35% 275 206.25 0 SBYE Options Module 3495 2271 35% 791.7 593 0 SVAG Base sytem Certified 4495 2921 35% 791.7 593 0 Digital Mailing Digital Mailing Options Green DM575 Digital Mailing 1 1 1 1 SVAG Base sytem Certified 4495 2921 35% 791.7 593 0	n/a		n/a	n/a	35%	256	395		Services	MSSA
PSOF Options PresortXtra for Flats 0 0 0% n/a n/a SBYE Options Module 3495 2271 35% 275 206.25 0 SBYE Options Module 3495 2271 35% 275 206.25 0 SVAG Base sytem Certified 4495 2921 35% 791.7 593 0 Green DM575 Digital Mailing Supervision Supervision Supervision Supervision Supervision Supervision			- /	n/n	00/	0	0		Ontinne	NV/CD
Green DM500 Series WOW Series WOW SBYE Options Module 3495 2271 35% 275 206.25 0 Green DM525 Digital Mailing System Factory SVAG Base sytem Certified 4495 2921 35% 791.7 593 0 Green DM575 Digital Mailing Digital Mailing 0	n/a		n/ d	ll/d	0%	0	0	Consolidation	Options	INVER
SPE Options Green DM500 Series WOW 3495 2271 35% 275 206.25 0 SBYE Options Module 3495 2271 35% 275 206.25 0 Green DM525 Digital Mailing System Factory System Factory System Factory 35% 791.7 593 0 Green DM575 Digital Mailing Green DM575 Digital Mailing 1 1 1 1 1	n/a		n/a	n/a	0%	0	0	PresortXtra for Flats	Options	PSOF
SBYE Options Module 3495 2271 35% 275 206.25 0 Green DM525 Digital Mailing System Factory System Factory System Factory Strain Certified 4495 2921 35% 791.7 593 0 Green DM575 Digital Mailing Green DM575 Digital Mailing Strain Certified Strain Cerified								Green DM500		
SVAG Base sytem Green DM525 Digital Mailing System Factory 4495 2921 35% 791.7 593 0 Green DM575 Digital Mailing Green DM575 Digital Mailing 0 0										l
Digital Mailing System Factory Digital Mailing SVAG Base sytem Certified 4495 2921 35% 791.7 593 0 Green DM575 Digital Mailing Digital Mailing Digi	5	0.25	206.25	275	35%	2271	3495		Options	SBYE
System Factory SVAG Base sytem Certified 4495 2921 35% 791.7 593 0 Green DM575 Digital Mailing										1
SVAG Base sytem Certified 4495 2921 35% 791.7 593 0 Green DM575 Digital Mailing										1
Digital Mailing	5	0.25	593	791.7	35%	2921	4495	Certified	Base sytem	SVAG
								Digital Mailing System Factory		
	5	0.25	673	897 A	35%	3896	5005		Base sytem	SVAL
	-	0.23	575	037.4	5578	5090	5555		- se sycen	
INVIEW Accounting -								-		
100 Accounts			,	,						
SVAR Accounting Options Upgrade 595 357 40% n/a n/a	n/a		n/a	n/a	40%	357	595	Upgrade	Accounting Options	SVAR
INVIEW Accounting -								INVIEW Accounting		1
300 Accounts										1
SVAS Accounting Options Upgrade 1495 897 40%	n/a				40%	897	1495	Upgrade	Accounting Options	SVAS
Connect+ VAS	1.									
MSDA Training 95 0 100% n/a n/a Connect+ 2000 Connect+ 2	n/a		n/a	n/a	100%	0	95		Training	MSDA
	5	0.25	283	511	40%	1677	2795		Options	AZBL
Connect+ Mono Co	-	0.23	555	511		10,7	2,33			
AZBE Options Printer 0 0 0% 389 292 0	5	0.25	292	389	0%	0	0	Printer	Options	AZBE
Connect+ 1000										
AZBF Options Color Printer 1995 1197 40% 485 363 0	5	0.25	363	485	40%	1197	1995	Color Printer	Options	AZBF

Mailing Systems, Medium Volume

Mailing Systems, Medium Volume	Offertory Response								
All products offered for this category of equipment shall meet or exceed the listed specifications with this									
Solicitation Scope of Work.									
Percentage(%) Discount off MSRP/Catalog	35%								
Percentage (%) Discount off Accessories	35%								
Percentage (%) Discount off Supplies and									
Consumables (does not include paper)	15%				_				
Percentage (%) Discount off Mailing Furniture	30%								
Maintenance									
Maintenance- Fixed for years 2-5 If end user is utilizing Time and Materials	25%								
maintenance									
Time and Materials- regular business hours	\$180/hr.								
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.								
Percentage discounts of Parts for Time and									
Materials	5%]							
							Annual		
				contract			Annuai Maintenance Years	% OFF	
PCN	Category	Description	MSRP EQUIPMENT	price	% OFF MSRP	MSRP MAINTENACE*	2-5	MSRP	Monthly SLA
		Connect+ 3000							
AZBM	Options	Color Printer	3245	1947	40%	485	364	0.25	31
		Green Connect+							
AZCF	Options	1000 Color Printer	1395	1171	16%	n/a	n/a		n/a
AZCL	Options	Green Connect+ 2000 Color Printer	0	0	0%	n/a	n/a		n/a
	options	Green Connect+		0	0,0	iiyu	170		iiy a
AZCW	Base sytem	1000 Series	4375	3675	16%	n/a	n/a		n/a
		Green Connect+							
AZCX	Base sytem	2000 Series	8225	6909	16%	n/a	n/a		n/a
		Adding Carrier Rate							
F9C0	Options	Package (DM500/DM550)	495	415	16%	n/a	n/a		n/a
1900	Options	DM Series Label	495	415	10%	11/ a	11/ a		iiya
F9ZZ	Options	Printer	995	835	16%	n/a	n/a		n/a
		Green DM500							
		Series WOW							
		Module Factory			1.54	,			
SBSP	Base sytem	Certified DM Series PC	2495	2095	16%	n/a	n/a		18
		Interface for the							
		DM300C/							
UXDL	Options	DM400C/DM450C	795	667	16%	n/a	n/a		n/a
		DM Series PC							
UXDM	Options	Interface	795	667	16%	n/a	n/a		n/a
UXDN	Options	DM Series Interface	375	315	16%	n/a	n/a		n/a
	options	Upgrading to 50	575	515	10%	170	170		11/ 0
		Dept Accts on							
F9A1	Accounting Options	P700/P7L1	395	331	16%	n/a	n/a		n/a
		Upgrading to 100							
5040		Dept Accts on				- 1-	- /-		- 1-
F9A2	Accounting Options	1P00/1M00/G900	895	751	16%	n/a	n/a		n/a
		Upgrading to 300							
F9A3	Accounting Options	Dept Accts on 1M00	1495	1255	16%	n/a	n/a		n/a
		DM Scale Stand							
F990009	Options	(Integra)	90	75	17%		n/a		n/a
F9SL		PC Meter Connect In	\$99.00	83	16%	n/a	n/a		n/a

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Catagory	Description	MSRP EQUIPMENT	contract price	% OFF MCDP	MSRP MAINTENACE*	Annual Maintenance Years 2-5		Monthly SLA
1FOP	Category Rates	PDP Rates Module	\$0.00	\$0.00	% OFF WISRP 0%		n/a	76 OFF WISKP	n/a
1101	hates	1 Di Hates Module	Ş0.00	Ş0.00	0/0	ii/u	174		nya
1FOR	Rates	USPS Residual Postage Rates Basic Accounting (25 Dept)	\$795.00	\$477.00	40%	n/a	n/a		n/a
1FA1	Accounting Options	Software Enhanced Accounting (100	\$0.00	\$0.00	0%	n/a	n/a		n/a
1FA2	Accounting Options	Dept) Software Enhanced Accounting (300	\$595.00	\$327.00	45%	n/a	n/a		n/a
1FA3	Accounting Options	Dept) Software	\$1,495.00	\$822.00	45%	n/a	n/a		n/a
1FA4	Accounting Options	Budget Manager: Dept Acct	\$2,495.00	\$1,372.00	45%		n/a		n/a
1FA5	Accounting Options	Budget Manager: Cost Mgmnt	\$2,995.00	\$1,647.00	45%	n/a	n/a		n/a
1FA7	Accounting Options	Intelliview Subscription	\$395.00	\$217.00	45%		n/a		n/a
1FAB	Accounting Options	Dept Accounting Enabler	\$0.00	\$0.00	0%	n/a	n/a		n/a
1FAF	Accounting Options	No Accounting Software INVIEW Accounting - 50	\$0.00	\$0.00	0%	n/a	n/a		n/a
1FAL	Accounting Options	Accounts INVIEW Accounting - 100	\$0.00	\$0.00	0%	n/a	n/a		n/a
1FAM	Accounting Options	Accounts INVIEW Accounting - 300	\$0.00	\$0.00	0%	n/a	n/a		n/a
1FAN	Accounting Options	Accounts	\$0.00	\$0.00	0%	n/a	n/a		n/a
		Carrier Rate Package							
1FC0	Rates	(Standard Rates, UPS, FedEx) Carrier Rate Software (FedEx	\$495.00	\$297.00	40%	n/a	n/a		n/a
1FC1	Bates	Standard)	\$0.00	\$0.00	0%	n/a	n/a		n/a
1FR4	Rates	USPS BRM Rates	\$495.00	\$297.00	40%		n/a		n/a
1FS1	Conf Services	USPS Confirmation Services Software (DM800/900/1000)	\$0.00	\$0.00	0%	n/a	n/a		n/a
		SmartClass feature (DM800-				,	,		
1FX0 1FX1	Options Software Feature	DM900 WOW only)	\$795.00 \$0.00	\$477.00 \$0.00	40% 0%		n/a		n/a
		Constant Connection DM Interface for INVIEW (one					n/a		n/a
1FXA	Accounting Options	per Mail Machine) Funds Management Meter	\$0.00	\$0.00	0%	n/a	n/a		n/a
1FXR	Software Feature	Feature	\$0.00	\$0.00	0%		n/a		n/a
APA2	Accounting Options	100 Dept Accounting	\$0.00	\$0.00	0%		n/a		n/a
APA3 APA4	Accounting Options Accounting Options	300 Dept Accounting 500 Dept Accounting	\$595.00 \$995.00	\$357.00 \$597.00	40% 40%		n/a n/a		n/a n/a
APA4 APA5	Accounting Options	1000 Dept Accounting	\$1,245.00	\$747.00	40%		n/a		n/a
APA7	Accounting Options	2000 Dept Accounting	\$1,745.00	\$1,047.00	40%		n/a		n/a
APA9	Accounting Options	3000 Dept Accounting Connect+ Vertical Market	\$2,245.00	\$1,347.00	40%		n/a		n/a
APF8	Graphics	Fonts	\$145.00	\$87.00	40%	n/a	n/a		n/a
APF9	Graphics	Connect+ Creative Fonts	\$145.00	\$87.00	40%	n/a	n/a		n/a
APFA	Graphics	MyGraphics Designer Enabled	0	\$0.00	0%	n/a	n/a		n/a
APFB	Options	Color Graphics Printing	\$0.00	\$0.00	0%	n/a	n/a		n/a
APFC	Options	Connect+ WOW Feature	\$6,495.00	\$3,897.00	40%		n/a		n/a
APFD	Options	Energy Star Enabled	\$0.00	\$0.00	0%		n/a		n/a
APSG APSH	Performance	165/105 LPM Feature	\$0.00	\$0.00	0%		n/a		n/a
APSH	Performance Performance	220/135 LPM Feature 270/170 LPM Feature	\$1,495.00 \$5,995.00	\$897.00 \$3,597.00	40% 40%		n/a		n/a n/a
APSK	Performance	310/205 LPM Feature	\$12,995.00	\$7,797.00	40%		n/a n/a		n/a
AZBC	Base sytem	Connect+ 3000 Series Non- WOW	\$11,495.00	\$6,897.00	40%	\$1,900.00	\$1,425.00	25%	\$119.00
AZBD	Base sytem	Connect+ 3000 Series WOW	\$17,245.00	\$10,347.00	40%	\$1,900.00	\$1,425.00	25%	\$119.00
AZBM	Options	Connect+ 3000 Color Printer	\$0.00	\$0.00	0%	\$485.00	\$363.75	25%	\$31.00
BMZ1	Ontions	Connect+ Business Manager Interface	\$995.00	\$597.00	40%	n/a	n/2		n/a
BMZ1 ERR1	Options Options	interrace e-Return Receipt Feature	\$995.00 \$0.00	\$597.00 \$0.00	40% 0%		n/a n/a		n/a n/a
		e-Return Receipt Reference							
ERR2	Options	Number Feature	\$0.00	\$0.00	0%		n/a		n/a
MSD1	Options	Standard Apps Center	\$0.00	\$0.00	0%		n/a		n/a
MSD2	Options	High Res Apps Center	\$895.00	\$537.00	40%		n/a		n/a
MSGS	Options	Sprint 3G Subscription	\$45/MO	\$45/MO	0%	ii/d	n/a		n/a

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$2604-
Percentage discounts of Parts for Time and	\$360/hr.
Materials	5%

							Annual Maintenance			
PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP MSR	P MAINTENACE*	Years 2-5	% OFF MSRP	Mor	nthly SLA
		Software Meter Interface - per								
MSPQ	Options	meter (Connect+ only)	\$295.00	\$177.00	40% n/a		n/a		n/a	
MSPS	Options	Connect+ Power Stacker	\$1,695.00	\$1,017.00	40%	\$293.00	\$219.75	25%	6	\$19.00
MW90007	Options	Connect+ Drop Stacker	\$0.00	\$0.00	0% n/a		n/a		n/a	
		Connect+ Power Distribution								
MW90090	Options	Kit	\$95.00	\$57.00	40% n/a		n/a		n/a	
MW90147	Options	Wireless Keyboard	\$195.00	\$117.00	40%				n/a	
MW90651	Options	Roll Tape Kit	\$0.00	\$0.00	0%				n/a	
MW90701	Options	100ft LAN Cable	\$195.00	\$117.00	40% n/a		n/a		n/a	
MW90702	Options	Wireless 4-Port Router	\$295.00	\$177.00	40% n/a		n/a		n/a	
			4	4			,		,	
MW90705	Options	Connect+ PC System Connect	\$145.00	\$87.00	40% n/a		n/a		n/a	
MW97182	Options	Wireless LAN Adapter	\$145.00	\$87.00	40% n/a		n/a		n/a	
PSOF	Options	PresortXtra for Flats	\$0.00	\$0.00	0% n/a	¢152.00	n/a	250	n/a	ć10.00
SBDS	Options	Barcode Scanner	\$795.00	\$477.00	40%	\$153.00	\$114.00	25%	0	\$10.00
6061/	0.11	Green DM800 Series WOW	62.405.00	\$2.097.00	100/	6277.00	6207.00	250	,	640.00
SBSX SPY8	Options	Module Factory Certified	\$3,495.00	1 7	40% 45%	\$277.00 \$138.00	\$207.00 \$103.00	259 259		\$18.00 \$8.00
3810	Options	Printer	\$795.00	\$437.00	43%	\$158.00	\$105.00	257	0	Ş8.00
		Green DM825 Digital Mailing								
SVAK	Base sytem	System Factory Certified	\$7,995.00	\$4,797.00	40%	\$1,360.45	\$1,020.00	25%	ć	\$86.00
JVAR	base sytem	System ractory certined	\$7,555.00	34,737.00	40%	\$1,500.45	\$1,020.00	237		380.00
		Green DM875 Digital Mailing								
SVAL	Base sytem	System Factory Certified	\$9,495.00	\$5,697.00	40%	\$1,511.10	\$1,133.00	25%	4	\$95.00
JVAL	buse sytem	INVIEW Accounting - 100	ç5, 4 55.00	\$5,057.00	4070	\$1,511.10	\$1,155.00	257		<i>\$55.00</i>
SVAR	Accounting Options	Accounts Upgrade	\$595.00	\$357.00	40% n/a		n/a		n/a	
SVAR	Accounting options	INVIEW Accounting - 300	\$555.00	\$337.00	40% 11/4		170		n, u	
SVAS	Accounting Options	Accounts Upgrade	\$1,495.00	\$897.00	40% n/a		n/a		n/a	
5775	Accounting Options	Connect+ Series Console with	Ş1, 4 55.00	<i>2007</i> .00	40% 11/4		170		ny u	
SVWA	Options	Scale Stand	\$1,395.00	\$837.00	40% n/a		n/a		n/a	
1FC1	Options	Carrier Rate Software (FedEx St	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
1FNV	Options	INVIEW Startup Kit	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
1FR2	Options	USPS Retail Shipping Rates	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
1FR3	Options	USPS Presort Xtra Rates	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
1FX6	Options	Auto Inscriptions	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
APFA	Options	MyGraphics Designer Enabled	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
APG2	Options	Connect+ Residual Rates	\$995.00	\$835.00	16% n/a		n/a	n/a	n/a	
AZBG	Options	Black Graphics Upgrade	\$695.00	\$239.00	66% n/a		n/a	n/a	n/a	
AZBH	Options	No Charge Black Graphics Upgra	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
AZBR	Base sytem	Connect+ 3000 Pro Non-WOW	\$26,990.00	\$22,671.00	16% n/a		n/a	n/a		\$148.00
AZBS	Base sytem	Connect+ 3000 Pro WOW	\$32,990.00	\$22,711.00	31% n/a		n/a	n/a		\$148.00
AZCE	Base sytem	Green Connect+ Mono Printer	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
AZCM	Base sytem	Green Connect+ 3000 Color Prin	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
AZCR	Base sytem	Green Connect+ 3000 Pro Non-	\$18,895.00	\$15,871.00	16% n/a		n/a	n/a		\$29.00
AZCS	Base sytem	Green Connect+ 3000 Pro WOV	\$23,090.00	\$19,395.00	16% n/a		n/a	n/a		\$29.00
AZCY	Base sytem	Green Connect+ 3000 Series No	\$8,050.00	\$6,762.00	16% n/a		n/a	n/a	n/a	
AZCZ	Base sytem	Green Connect+ 3000 Series WI	\$12,075.00	\$10,143.00	16% n/a		n/a	n/a	n/a	
BMX1	Options	DM Series Interface (DM500-DI	\$995.00	\$835.00	16% n/a		n/a	n/a	n/a	
BMX2	Options	DM Series Interface (DM500-DI	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
DJPS	Options	Power Stacker for DM800i	\$1,630.00	\$1,369.00	16% n/a		n/a	n/a	n/a	
ERCL	Options	e-Return Receipt Reference Nur	\$450.00	\$378.00	16% n/a		n/a	n/a	n/a	
ERCM	Options	e-Return Receipt Reference Nur	\$1,495.00	\$1,255.00	16% n/a		n/a	n/a		\$10.00
ERCN	Options	e-Return Receipt Reference Nur	\$145.00	\$117.00	19% n/a		n/a	n/a	n/a	
ERCP	Options	e-Return Receipt Reference Nur	\$1,245.00	\$1,045.00	16% n/a		n/a	n/a		\$10.00
ERCR	Options	e-Return Receipt Reference Nur	\$695.00	\$583.00	16% n/a		n/a	n/a	n/a	
F9XS	Options	Adding SmartClass to DM900	\$795.00	\$667.00	16% n/a		n/a	n/a	n/a	
MW90006	Options	Power Stacker Portrait Flats Kit	\$495.00	\$415.00	16% n/a		n/a	n/a	n/a	
MW90650	Options	Roll Tape Kit	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
MW90651	Options	Roll Tape Kit	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
MW90802	Options	Software Meter Interface - per	\$295.00	\$247.00	16% n/a		n/a	n/a	n/a	
MW90806	Options	Power Stacker Extension	\$395.00	\$321.00	19% n/a		n/a	n/a	n/a	
N199	Options	Scale Stand	\$95.00	\$79.00	17% n/a		n/a	n/a	n/a	
NV20	Options	INVIEW MMS Setup Fee with No	\$195.00	\$163.00	16% n/a		n/a	n/a	n/a	
NV21	Options	INVIEW MMS with Web Accoun		\$999.00	16% n/a		n/a	n/a	n/a	
NV22	Options	INVIEW MMS Web Acct & Custo	\$1,690.00	\$1,413.00	16% n/a		n/a	n/a	n/a	
NV2A	Options	INVIEW Custom Reports and Tr	\$495.00	\$415.00	16% n/a		n/a	n/a	n/a	
NVCR	Options	INVIEW Meter Consolidation	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
NVRT NVWE	Options	INVIEW Reporting	\$0.00	\$0.00	0% n/a		n/a	n/a	n/a	
	Options	INVIEW Training	\$195.00	\$163.00	16% n/a		n/a	n/a	n/a	
	D									
SBSN SV1B	Base sytem Accounting Options	Green DM800 Series WOW Moi 5 Site - INVIEW Accounting - 50	\$2,495.00 \$1,995.00	\$2,095.00 \$1,675.00	16% n/a 16% n/a		n/a n/a	n/a n/a	n/a n/a	

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
	100
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenanc	e	
PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Years 2-5	% OFF MSRP	Monthly SLA
SV2A	Accounting Options	Upgrade to INVIEW Accounting	\$695.00	\$591.00	15% n	/a	n/a	n/a	n/a
SV2B	Accounting Options	5 Site - INVIEW Accounting - 10	\$3,795.00	\$3,187.00	16% n	/a	n/a	n/a	n/a
SV3A	Accounting Options	Upgrade to INVIEW Accounting	\$1,295.00	\$1,087.00	16% n	/a	n/a	n/a	n/a
SV3B	Accounting Options	5 Site - INVIEW Accounting - 30	\$4,995.00	\$4,195.00	16% n	/a	n/a	n/a	n/a
SV4A	Accounting Options	Upgrade to INVIEW Accounting	\$1,695.00	\$1,423.00	16% n	/a	n/a	n/a	n/a
SV4B	Accounting Options	5 Site - Budget Manager - 500 A	\$6,195.00	\$5,203.00	16% n	/a	n/a	n/a	n/a
SV5A	Accounting Options	INVIEW 50 Dept Accounting Up	\$195.00	\$163.00	16% n	/a	n/a	n/a	n/a
SV5B	Accounting Options	5 Site - Budget Manager - 1,500	\$7,395.00	\$6,211.00	16% n	/a	n/a	n/a	n/a
SV6A	Accounting Options	INVIEW 100 Dept Accounting U	\$795.00	\$667.00	16% n	/a	n/a	n/a	n/a
SV7A	Accounting Options	INVIEW 300 Dept Accounting U	\$1,695.00	\$1,423.00	16% n	/a	n/a	n/a	n/a
U7C1	Accounting Options	Galaxy Console	\$940.00	\$789.00	16% n	/a	n/a	n/a	n/a
U7DS	Options	Drop Stacker for DM900, DM11	\$0.00	\$0.00	0% n	/a	n/a	n/a	n/a
U7PR	Options	Green Power Stacker for DM90	\$1,195.00	\$1,003.00	16% n	/a	n/a	n/a	n/a
U7PS	Options	Power Stacker for DM900, DM1	\$1,695.00	\$1,369.00	19% n	/a	n/a	n/a	n/a
USR1	Options	Extension Ramp for Power Stac	\$695.00	\$531.00	24% n	/a	n/a	n/a	n/a
SVAP	Base sytem	Green DM925 Non-WOW Digita	\$11,995.00	\$10,075.00	16% n	/a	n/a	n/a	n/a
SVAT	Options	INVIEW Accounting - 300 Accou	\$895.00	\$770.00	14% n	/a	n/a	n/a	n/a
SVAU	Base sytem	Green DM925 WOW Digital Ma	\$15,745.00	\$13,225.00	16% n	/a	n/a	n/a	n/a
SVWB	Options	Bridge for Connect+ Series Cons	\$345.00	\$289.00	16% n	/a	n/a	n/a	n/a
SVWC	Options	Double Drawer and Door Kit for	\$695.00	\$583.00	16% n	/a	n/a	n/a	n/a
SVWD	Options	Additional Scale Stand for Conn	\$245.00	\$205.00	16% n	/a	n/a	n/a	n/a
SVWX	Options	Console Extension Kit	\$495.00	\$415.00	16% n	/a	n/a	n/a	n/a
SBTP	Options	Data-Pac AMS 36/77 Interface t	\$895.00	\$751.00	16% n	/a	n/a	n/a	n/a
SFFK	Options	Budget Manager Professional Ir	\$275.00	\$231.00	16% n	/a	n/a	n/a	n/a
ERPP	Options	E-Certified/eRR Productivity Pac	\$1,540.00	\$1,293.00	16% n	/a	n/a	n/a	n/a
G385134	Options	Programmable Keyboard	\$50.00	\$42.00	16% n	/a	n/a	n/a	n/a

Integrated Postal Scales	ierors Respo
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture Maintenance	25%
Maintenance Fixed for years 2-5	25%
If end user is utilizing Time and Materials	
maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Main Years 2		P Mor	nthly SLA
1FW1	Weighing	Differential Weighing CFeature	\$0.00	\$0.00	0%	n/a	n/a		n/a	
1FW4		(5 lb Integrated Weighing		\$822.00	50%		n/a		n/a	
		15 lb Interfaced								
1FW5	1	C Weighing 30 lb Interfaced	\$2,345.00	\$1,172.00	50%		n/a		n/a	
1FW6	Weighing	C Weighing 70 lb Interfaced	\$2,695.00	\$1,347.00	50%	n/a	n/a		n/a	
1FW7	Weighing	CWeighing 149 lb Interfaced	\$2,995.00	\$1,497.00	50%	n/a	n/a		n/a	
1FW8	Weighing	CWeighing 10 lb Integrated	\$4,145.00	\$2,072.00	50%	n/a	n/a		n/a	
1FWF	Weighing	(Weighing	\$2,045.00	\$1,022.00	50%	n/a	n/a		n/a	
1FWG	Weighing	15 lb Integrated C Weighing (DM800 Only) Green 15 lb Interfaced	\$2,345.00	\$1,172.00	50%	n/a	n/a		n/a	
1FWN	Weighing	Weighing Factory C Certified Green 15 lb Integrated	\$1,695.00	\$847.00	50%	n/a	n/a		n/a	
1FWP	Weighing	Weighing Factory C Certified Green 30 lb Interfaced Weighing Factory	\$1,695.00	\$847.00	50%	n/a	n/a		n/a	
1FWR	Weighing	C Certified Green 70 lb Interfaced Weighing Factory	\$1,895.00	\$947.00	50%	n/a	n/a		n/a	
1FWS	Weighing	C Certified Green 149 lb Interfaced Weighing Factory	\$2,095.00	\$1,047.00	50%	n/a	n/a		n/a	
1FWT	Weighing	(Certified	\$2,895.00	\$1,447.00	50%	n/a	n/a		n/a	
1FWV	Weighing	C 5 lb Interfaced Weighing 10 lb Interfaced	\$1,645.00	\$822.00	50%	n/a	n/a		n/a	
1FWW	Weighing	(Weighing	\$2,045.00	\$1,022.00	50%	n/a	n/a		n/a	
1FWX	Weighing	15 lb Interfaced (Weighing	\$2,345.00	\$1,172.00	50%	n/a	n/a		n/a	
MP30	Weighing	15/30 LB SCALE (PLATFORM	maintenance p	ocn only		\$161.00	\$	120.00 25	%	\$11.00
MP49	Weighing	70/150 LB SCALE C PLATFORM GREEN 70/149LB WEIGH	maintenance p	ocn only		\$208.00	\$	156.00 25	%	\$13.00
MP4R	Weighing		maintenance p	ocn only		\$208.00	\$	156.00 25	%	\$13.00
MP04	Weighing		maintenance p	ocn only		\$21.00		\$15.75 25	%	\$2.00
MP3R	Weighing		maintenance p	ocn only		\$174.00	\$	130.00 25	%	\$11.00
MP4D		C 10LB SCALE	maintenance pcn only			\$73.00		\$54.00 26		\$5.00
MP06		C Phoenix 10lb Scale K700 WEIGH PLATFORM	maintenance p	ocn only		\$75.00		\$56.00 25	%	\$5.00
MP08	Weighing	C 2/5# 10LB INTEGRATED	maintenance p	pcn only		\$67.00		\$50.25 25	%	\$5.00
MP1A	Weighing	C PLATFORM 10LB INTEGRATED	maintenance p	ocn only		\$70.00		\$52.50 25	%	\$5.00
MP9G	Weighing	(WEIGHING RECONDITIONED	maintenance p	ocn only		\$70.00		\$52.50 25	%	\$5.00
MP9R	Weighing	C MP9G(INTEGR 2LB INTG WEIGHING	maintenance p	ocn only		\$70.00		\$52.50 25	%	\$5.00
1GP2	Weighing	(DM200L	725	362	50%	n/a	n/a		n/a	
1GP5	Weighing	5LB INTG WEIGHING C DM200L 10LB INTG WEIGHING	1075	5 537	50%	n/a	n/a		n/a	
1GP9	Weighing	CDM200L	1375	687	50%	n/a	n/a		n/a	
1GW2	Weighing	2LB INTEGRATED (WEIGHING	725	362	50%	n/a	n/a		n/a	
1GW5		(5LB INTG WEIGHING	1075		50%		n/a		n/a	

Integrated Postal Scales	ferors Respo
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

						Annual Maintenance		
PCN	Category Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Years 2-5	% OFF MSRP M	onthly SLA
1GW9	Weighing (10LB INTG WEIGHING	1375	687	50%	n/a	n/a	n/	а
PRW3	Weighing (30 LB WEIGHING DM225	2695	1347	50%	n/2	n/a	n/	2
FRWS	Weighing C30 LB WEIGHING DIVIZZS	2055	1347	50%	n/a	пуа	117	,
PRW7	Weighing (70 LB WEIGHING DM225	2995	1497	50%	n/a	n/a	n/	а
PRP9	Weighing (10LB INTG WEIGHING	1375	687	50%	n/a	n/a	n/	a
PRP5	Weighing C 5LB INTG WEIGHING 2LB INTEGRATED	1075	537	50%	n/a	n/a	n/	3
P7W2	Weighing (WEIGHING	535	267	50%	n/a	n/a	n/	a
	5LB INTEGRATED							
P7W5	Weighing (WEIGHING	1070	535	50%	n/a	n/a	n/	a
F9B1	Weighing CUpgrade 5lb to 15lb Weig	\$1,195.00	953	20%	\$161.00	\$120.00	25%	\$11.00
F9B2	Weighing CUpgrade 15lb to 30lb We	\$895.00	835	7%	\$161.00	\$120.00	25%	\$11.00
F9B3	Weighing CUpgrade 15lb to 30lb We	\$995.00	835	16%	n/a	n/a	n/	a
F9B4	Weighing CUpgrade to 70lb Weighin	\$1,980.00	1663	16%	\$208.00	\$156.00	25%	\$13.00
F9B5	Weighing CUpgrade to 149lb Weighi	\$3,795.00	2440	36%	\$208.00	\$156.00	25%	\$13.00
F9G5	Weighing CUpgrading from 2lb to 5lt	\$345.00	247	28%		n/a	n/	a
F9G6	Weighing C Adding 5lb Integrated We	\$745.00	609	18%	\$70.00	\$52.50	25%	\$5.00
F9G9	Weighing CUpgrading from 5lb to 10	\$445.00	331	26%	n/a	n/a	n/	a
F9L5	Weighing CUpgrading from 2lb to 5lt	\$345.00	247	28%	n/a	n/a	n/	a
F9L9	Weighing CUpgrading from 5lb to 10	\$445.00	331	26%	n/a	n/a	n/	a
F9P5	Weighing CUpgrading from 2lb to 5lt	\$299.00	205	31%	n/a	n/a	n/	a
F9P6	Weighing C Adding 5lb Integrated We	\$545.00	441	19%	\$21.00	\$15.75	25%	\$2.00
F9W5	Weighing C Adding 5lb Integrated Pla	\$725.00	609	16%	\$70.00	\$52.50	25%	\$5.00
F9W9	Weighing CUpgrading from 5lb to 10	\$445.00	331	26%	n/a	n/a	n/	a
P7W2	Weighing C 2 lb Integrated Weighing	\$608.00	400	34%	n/a	n/a	n/	a
P7W5	Weighing (5 lb Integrated Weighing	\$925.00	800	14%	n/a	n/a	n/	a
PRW3	Weighing C 30 lb Interfaced Weighing	\$2,695.00	2263	16%	n/a	n/a	n/	a
PRW7	Weighing (70 lb Interfaced Weighing	\$2,995.00	2515	16%	n/a	n/a	n/	з

Letter Folders, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture Maintenance	30%
Maintenance-Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	23%
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years		
PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	2-5	% OFF MSRP	Monthly SLA
DF80	Base System	DF800 OfficeRight Folder	\$3,995.00	\$3,275.00	18%	\$467.40	\$350.00	25%	\$30.00
DF90	Base System	DF900 OfficeRight Folder	\$5,495.00	\$4,505.00	18%	\$701.06	\$525.00	25%	\$45.00
		Green FD78 Extended Power							
FD9R	Base System	Stacker Factory Certified	\$875.00	\$717.00	18%	\$98.00	\$73.50	25%	\$7.00
		Green DF500 Folder w/Green FD78 Extended Power Stacker							
FD7S	Base System	Factory Certified Green DF500 Folder Factory	\$4,795.00	\$3,931.00	18%	\$1,047.13	\$785.00	25%	\$67.00
FD7R	Base System	Certified	\$3,995.00	\$3,275.00	18%	\$949.13	\$711.00	25%	\$60.00
SVWE	Accessories	Console with Caster Kit	\$1,295.00	\$841.00	35%		\$0.00		\$0.00
DFCS	Accessories	Conveyor Stacker	\$795.00	\$651.00	18%	\$70.06	\$52.50	25%	n/a
DFHC	Accessories	High Capacity Extension	\$295.00	\$241.00	18%	n/a	n/a		n/a
		Basic Installation and Training							
DF2F	Accessories	for Folder DF800/900	\$0.00	\$0.00	0%	n/a	n/a		n/a
FDT0	Accessories	Training and Installation	\$0.00	\$0.00	0%	n/a	n/a		n/a
DF10	Base System	DF100 Letter Perfect Folder	\$340.00	\$238.00	30%	n/a	n/a		n/a
DF40	Base System	DF400 Electronic Folder	2735	\$2,298.00	16%	n/a	n/a		n/a
DF50	Base System	DF500 Electronic Folder	4855	\$4,079.00	16%	n/a	n/a		n/a
DF9C	Accessories	Cross Fold Kit	\$595.00	499	16%	n/a	n/a		n/a
FD1R	Base System	Green DF100 OfficeRight Folder	\$205.00	\$143.50	30%	\$ 50	\$ 37	25%	\$3

Annual Maintenance Years 2-

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Catagony	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP
F7ZE	Category				10.0%	WISKF WAINTENACE	3	
F/2E FL2C	Inserters Production	30" Table Extension Surefeed feeders-SE 900 EX	581 4,968	523 4,471	10.0%	400	- 380	5.0%
FL2D	Inserters Production	Feeder-ECO 900 EX	6,323		10.0%	400	466	5.0%
	Inserters Production			5,690				
FL2E	Inserters Production	Belt Turnover	8,065	7,258	10.0%	650	618	5.0%
FL2F	Inserters Production	Bump Turn	4,516	4,065	10.0%	364	346	5.0%
FL3A	Inserters Production	RS Chassis 6 station 6X9 Pkg	111,161	100,045	10.0%	8,960	8,512	5.0%
FL3C	Inserters Production	RS Chassis 9 station 6X9 Pkg	126,355	113,719	10.0%	10,184	9,675	5.0%
FL3E	Inserters Production	RS Chassis 6 station 10X13 Pkg	149,871	134,884	10.0%	12,080	11,476	5.0%
FL3G	Inserters Production	RS Chassis 9 station 10X13 Pkg	165,065	148,558	10.0%	13,304	12,639	5.0%
FL3J	Inserters Production	RS Chassis 12 station 6X9 Pkg	141,548	127,394	10.0%	11,409	10,839	5.0%
FL3K	Inserters Production	RS Chassis 12 sta 10X13 Pkg	180,258	162,232	10.0%	14,529	13,803	5.0%
FLFB	Inserters Production	10 X 13 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFC	Inserters Production	6 X 9 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFD	Inserters Production	Surefeed feeders-SE 1200 EI	5,419	4,877	10.0%	437	415	5.0%
FLFE	Inserters Production	Surefeed feeders-SE 1200 MP	5,935	5,342	10.0%	460	437	5.0%
FLFH	Inserters Production	Feeder-SE 900 EI	3,516	3,165	10.0%	272	258	5.0%
FLFM	Inserters Production	2 up Cutter	41,935	37,742	10.0%	3,380	3,211	5.0%
FLFN	Inserters Production	20" inline folder	23,477	21,130	10.0%	1,892	1,797	5.0%
FLFP	Inserters Production	Fold plates	955	859	10.0%	77	73	5.0%
FLNO	Inserters Production	FlowMaster Blank Feeder	1,387	1,248	10.0%	-	-	5.0%
FLU0	Inserters Production	Friction Feeder 6X9	7,839	7,055	10.0%	590	561	5.0%
FLUB	Inserters Production	6X9 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FLV0	Inserters Production	Friction Feeder 10X13	7,839	7,055	10.0%	590	561	5.0%
FLV1	Inserters Production	Rotary Feeder (FlowMaster RS)	20,000	18,000	10.0%	1,547	1,470	5.0%
FLVB	Inserters Production	10X13 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FLY6	Inserters Production	Speed Sort 6'	7,097	6,387	10.0%	550	523	5.0%
FLY7	Inserters Production	Speed Sort 9'	7,871	7,084	10.0%	610	580	5.0%
MD26	Inserters Production	Speed Sort(9 Ft)	7,871	7,084	10.0%	610	580	5.0%
MD30	Inserters Production	Vacuum Base W- Pattern Reader	19,355	17,419	10.0%	1,560	1,482	5.0%
RD2D	Inserters Production	Camera Scan-Input, Videk	22,194	19,974	10.0%	2,322	2,206	5.0%
Y1A0	Inserters Production	Bulk Feeder 6'	6,452	5,806	10.0%	500	475	5.0%
Y1A1	Inserters Production	Bulk Feeder 9'	6,903	6,213	10.0%	535	508	5.0%
			0,503	0,213	10.0%	333	508	5.0/6
Y1B0	Inserters Production	Flexible Bindery Interface - Integrated	34,090	30,681	10.0%	2,661	2,528	5.0%
		Flexible Bindery Interface -						
Y1B1	Inserters Production	Standalone Retrofit	47,781	43,003	10.0%	3,730	3,544	5.0%
Y1C2	Inserters Production	Surefeed 9' Feedmax	14,097	12,687	10.0%	1,092	1,037	5.0%
Y30Y	Inserters Production	VPS Stand	1,613	1,452	10.0%	-	-	5.0%
Y30Z	Inserters Production	Pattern Reader	6,581	5,923	10.0%	187	178	5.0%
¥360	Incontors Develoption	Industrial Mount For Screen-Keyboard	1,935	1 742	10.0%	141	124	F 00/
Y3C0	Inserters Production			1,742	10.0%	141	134	5.0%
Y3C1	Inserters Production	Add'I BW Mircovision Camera	6,452	5,806	10.0%	468	445	5.0%
Y3C2	Inserters Production	Read-Up Bracketry For FlowMaster	3,226	2,903	10.0%	234	222	5.0%
Y3C3	Inserters Production	MCS 2" Array System	21,290	19,161	10.0%	1,545	1,468	5.0%
Y3C5	Inserters Production	S-800 Near IR Dryer-9000 Watt	9,677	8,710	10.0%	234	222	5.0%
Y3C6	Inserters Production	MCS 4" Array System Single Head	34,194	30,774	10.0%	2,480	2,356	5.0%
1500	Inserters rioudetion		54,154	50,774	10.076	2,400	2,330	5.0%
Y3C7	Inserters Production	MCS 4" Array System 2" + 2" Heads	34,194	30,774	10.0%	2,480	2,356	5.0%
		MCS 6" Array System 4" + 2" Heads						
Y3C8	Inserters Production	MC3 0 Allay System 4 + 2 Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3C9	Inserters Production	MCS 6" Array System Three 2" Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3CA	Inserters Production	MCS 6" Array System Single Head	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3CB	Inserters Production	MCS 8" Array System 4" + 2" + 2" Heads	53,548	48,194	10.0%	3,885	3,691	5.0%
1565	inscreers rioudedon		55,540	40,154	10.070	5,005	5,051	5.676
Y3CD	Inserters Production	Industrial Mount For Screen-Keyboard	968	871	10.0%	69	66	5.0%
Y3CE	Inserters Production	Perfect Match System	41,935	37,742	10.0%	3,042	2,890	5.0%
		Perfect Match System With Read-Up						
Y3CF	Inserters Production	Configuration	45,161	40,645	10.0%	3,276	3,112	5.0%
Y3CG	Inserters Production	Perfect Match Sys For Swingarms	41,935	37,742	10.0%	3,042	2,890	5.0%
¥201		Add'l Perfect Match 2nd Machine						
Y3CJ	Inserters Production	Wiring	9,032	8,129	10.0%	656	623	5.0%
үзск	Inserters Production	IMS Bulk Ink Supply For 2" Print Head	3,613	3,252	10.0%	262	249	5.0%
			5,013	5,232	10.0%	202	243	5.0/6
Y3CL	Inserters Production	IMS Bulk Ink Supply For 4" Print Head	4,774	4,297	10.0%	347	330	5.0%
Y3CZ	Inserters Production	6' Feedmax	11,516	10,365	10.0%	864	821	5.0%
Y3D0	Inserters Production	Infrared Dryer-9000 Watt	-	-	10.0%	468	445	5.0%
Y3DA	Inserters Production	Surefeed Feedmax S	15,484	13,935	10.0%	1,144	1,087	5.0%
Y3DB	Inserters Production	Tabber with a 4 inch kit	29,465	26,518	10.0%	702	667	5.0%
Y3DC	Inserters Production	Tabber with a 2 inch kit	29,032	26,129	10.0%	639	607	5.0%
Y3F1	Inserters Production	Divert (Attchd prior to IJ)	6,452	5,806	10.0%	500	475	5.0%
Y3F3		9' CONVEYOR	5,161	4,645	10.0%	416	395	5.0%
Y3F4	Inserters Production	6' CONVEYOR	4,516	4,065	10.0%	364	346	5.0%
Y3FB	Inserters Production	Select SW Add'I - Current User	19,355	17,419	10.0%	1,560	1,482	5.0%
Y3FC	Inserters Production	Selects SW/HW-New User	27,742	24,968	10.0%	2,236	2,124	5.0%
Y3FD	Inserters Production	Selects SW/HW-Database Cntrl	27,742	24,968	10.0%	2,230	2,124	5.0%
Y3FF	Inserters Production	Output Scanning SW/HW	31,613	28,452	10.0%	2,230	2,124	5.0%
Y3FG	Inserters Production	GIS 4250 - Stand alone Inkjet	83,871	75,484	10.0%	6,760	6,422	5.0%
Y3FM	Inserters Production	36" Flexible Inkjet Transport	12,258	11,032	10.0%	950	903	5.0%
Y3FN	Inserters Production	56" Flexible Inkjet Transport	13,871	12,484	10.0%	1,075	1,021	5.0%
Y3FR	Inserters Production	72" Flexible Inkjet Transport	16,129	12,484	10.0%	1,073	1,021	5.0%
Y3FT		30" Dryer bases - Hi Temp	3,355		10.0%	260	247	5.0%
	Inserters Production			3,019				
Y3FY	Inserters Production	Divert Att'd (after inkjet)	6,452	5,806	10.0%	500	475	5.0%
Y3FZ	Inserters Production	MCS Exp Mod max 3 addl cameras	3,226	2,903	10.0%	260	247	5.0%
2908	Inserters Production	Std. Integr with ShtFdr at DMS FL	9,677	9,194	5.0%	-	-	5.0%
2909	Inserters Production	Std. Integr - ShtFdr on site	19,355	18,387	5.0%			5.0%
ZX10	Inserters Production	Forceflex Feeder 14"	6,710	6,039	10.0%	520	494	5.0%
21.29		Forceflex Feeder 20"	8,581	7,723	10.0%	665	632	5.0%
7V11					10.0%	665	632	
ZX11 ZXAO	Inserters Production Inserters Production	FMI Cut Sheet Input	109,032	98,129	10.0%	7,605	7,225	5.0%

Folder/Inserters, Low Volume	Offerors Response
All productsoffered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

					% OFF	Δn	nual Maintenance		
PCN	Category	Description	MSRP EQUIPMENT	contract price		MSRP MAINTENACE*	Years 2-5	% OFF MSRP	Monthly SI A
ren	category	Description		contract price	WISI	MISKE WAINTENACE	Tears 2-5	76 OFF WISKF	WOITIN JLA
DI22	Base System	OfficeRight DI200 (2) Station	\$3,600.00	\$2,880.00	20%	\$730.40	\$547.00	25%	\$46.00
DI23	Base System	OfficeRight DI200 (3) Station Green OfficeRight DI200 (2)	\$5,145.00	\$4,116.00	20%	\$730.40	\$547.00	25%	\$46.00
DI2R	Base System	Station Factory Certified	\$2,645.00	\$2,116.00	20%	\$581.00	\$435.00	25%	\$37.00
DI3C	Base System	3 Station DI380 with OMR	\$13,720.00	\$10,976.00	20%	\$1,612.90	\$1,209.00	25%	\$101.00
DI3F	Base System	1 Station DI380 without OMR	\$7,345.00	\$5,876.00	20%	\$1,612.90	\$1,209.00	25%	\$101.00
DI3G	Base System	2 Station DI380 without OMR	\$10,995.00	\$8,796.00	20%	\$1,612.90	\$1,209.00	25%	\$101.00
DI3H	Base System	3 Station DI380 without OMR	\$12,620.00	\$10,096.00	20%	\$1,612.90	\$1,209.00	25%	
DI4F	Base System	3 Station DI425 with OMR	\$16,495.00	\$13,196.00	20%	\$1,719.90	\$1,290.00	25%	\$108.00
DI4G	Base System	3 Station DI425 without OMR Green 3 Station DI425 with	\$15,395.00	\$12,316.00	20%	\$1,719.90	\$1,290.00	25%	\$108.00
DI4R	Base System	OMR Factory Certified	\$11,550.00	\$9,240.00	20%	\$1,719.90	\$1,290.00	25%	\$108.00
		Green 3 Station DI425 without							
DI4X	Base System	OMR Factory Certified DM500 - DM925 Interface	\$10,775.00	\$8,620.00	20%	\$1,365.00	\$1,023.00	25%	\$86.00
DIMM	Accessories	(DI380/DI425) DM1000/DM1100 interface	\$3,195.00	\$2,556.00	20% n	/a n/a	а		n/a
DIMR	Accessories	(DI380/DI425)	3195	\$2,556.00	20% n	/a n/a	a		n/a
DIRS	Accessories	OptiFlow Power Stacker	\$1,495.00	\$1,196.00	20%	\$140.00	\$105.00	25%	\$9.00
		Height Adjustable Table, 72in.							
DITO	Accessories	w/Shelf & Locking Doors	\$1,795.00	\$1,436.00	20% n	/a n/a	Э		n/a
		Height Adjustable Table, 60in.							
DIT1	Accessories	w/Shelf & Locking Doors	\$1,595.00	\$1,276.00	20% n	/a n/a	а		n/a
		Height Adjustable Table, 60in.							
DIT2	Accessories	w/Shelf	\$1,425.00	\$1,140.00	20% n	/a n/a	a		n/a
		Install & Training for Power	40.00	40.00		, ,			,
DITA	Accessories	Stackers OfficeRight Additional Sheet	\$0.00	\$0.00	0% n	/a n/a	3		n/a
DP19	Accessories	Feeder Operator Training for	\$1,195.00	\$956.00	20% n	/a n/a	а		n/a
F35B	Accessories	DI380/DI425, 1 hour	\$0.00	\$0.00	- n	/a n/a	а		n/a
F37A	Accessories	OMR Add-On Scanning Kit for DI380/DI425	\$1,250.00	\$1,000.00	20% n	/a n/a	а		n/a
		Enhanced OMR Option for							
F37S	Accessories	DI380/DI425 OMR Operator Training for	\$1,500.00	\$1,200.00	20% n	/a n/a	Э		n/a
F3C1	Accessories	DI380/DI425, 1 hour	\$0.00	\$0.00	0% n	/a n/a	а		n/a
		Product Application Support							
F3C2	Accessories	Training for DI380/DI425 OMR Add-On Scanning Kit	\$325.00	\$260.00	20% n	/a n/a	а		n/a
F3C3	Accessories	Training and Installation	\$0.00	\$0.00	0% n	/a n/a	а		n/a
WSSB	Accessories	PlanetPress EnvelopeNow	\$995.00	\$796.00	20% n	/a n/a	-		n/a

Annual

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture Maintenance	30%
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

							Annuai		
					% OFF		Maintenance Years		
PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	MSRP	MSRP MAINTENACE*	2-5		Monthly SLA
DI53	Base System	DI500 3 Station	\$17,995.00	\$14,396.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
		DI500 3 Station w/DIT1 60 in.							
DI5A	Base System	Table w/Locking Doors	\$19,590.00	\$15,672.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
DI5C	Base System	DI500 4 Station	\$18,995.00	\$15,196.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
DI5D	Base System	DI500 5 Station	\$20,995.00	\$16,796.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
DISE	Base System	DI500 6 Station	\$22,995.00	\$18,396.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
		Green DI500 4 Station Factory							
DI5W	Base System	Certified	\$13,295.00	\$10,636.00	20%	\$2,073.00	\$1,554.00	25%	\$130.00
		Green DI500 6 Station Factory							
DI5Z	Base System	Certified	\$16,095.00	\$12,876.00	20%	\$2,073.00	\$1,554.00	25%	\$130.00
D164	Base System	DI600 4 Station	\$21,045.00	\$16,836.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
DI65	Base System	DI600 5 Station	\$23,595.00	\$18,876.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
DI66	Base System	DI600 6 Station	\$25,825.00	\$20,660.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
		DI600 4 Station w/DIT1 60 in.							
DI6A	Base System	Table w/Locking Doors	\$21,545.00	\$17,236.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
		DI600 6 Station w/DIT0 72 in.							
DI6B	Base System	Table w/Locking Doors	\$26,825.00	\$21,460.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
		DI600 4 Station w/DIT2 60 in.							
DI6C	Base System	Table	\$22,470.00	\$17,976.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
	, , , , , , , , , , , , , , , , , , , ,	DI600 6 Station w/DIT2 60 in.							
DI6G	Base System	OptiFlow Table	\$27,250.00	\$21,800.00	20%	\$2,487.60	\$1,865.00	25%	\$156.00
		OptiFlow Belt Stacker no	+,	+/		+-,	+-,		
DIBE	Accessories	stand, in line	\$2,800.00	\$2,240.00	20%	\$189.00	\$141.00	25%	\$12.00
DIDE	Accessores	OptiFlow Belt Stacker with	\$2,000.00	\$2,240.00	2070	\$105.00	Ş141.00	23/0	J12.00
DIBF	Accessories	install to height stand	\$3,295.00	\$2,636.00	20%	\$189.00	\$141.00	25%	\$12.00
DIBI	Accessories	DM500 - DM925 Interface	\$3,293.00	\$2,030.00	2076	\$185.00	\$141.00	2378	\$12.00
DIMN	Accessories	(DI500/DI600)	62 10F 00	¢3 556 00	20% n	10	n/n		#N/A
DIVIN	Accessories	DM1000/DM1100 Interface	\$3,195.00	\$2,556.00	20% 1	// d	n/a		#IN/A
DIMT	Accessories	(DI500/DI600)	3195	\$2,556.00	20% n	10	n/a		#N/A
								25%	
DIPS	Accessories	OptiFlow Power Stacker	\$1,495.00	\$1,196.00	20%	\$140.00	\$105.00	25%	\$9.00
0.170		Operator Training for	ÁF 45 00	A 405 00	200/	,			
DITB	Accessories	DI500/DI600	\$545.00	\$436.00	20% r	i/a	n/a		#N/A
0.70		Product Application Support	6405 00	42.40.00	2004	,	,		
DITC	Accessories	Training for DI500/DI600	\$435.00	\$348.00	20% r	i/a	n/a		#N/A
		DI500/DI600 OMR Install &							
DITD	Accessories	Operator Training	\$765.00	\$612.00	20% r	i/a	n/a		#N/A
		Training for DI500/DI600 OMR							
DIVN	Accessories	Matching Module	\$215.00	\$172.00	20% r	i/a	n/a		#N/A
		Training for DI500/DI600 OMR							
		Single & Z Fold Selective Feed							
DIVT	Accessories	Module	\$435.00	\$348.00	20% n		n/a		#N/A
DNR1	Accessories	DI500 OMR Level 1 Basic	\$1,000.00	\$800.00	20% r	i/a	n/a		#N/A
DNR2	Accessories	DI500 OMR Level 2 Advanced	\$2,500.00	\$2,000.00	20% n	ı/a	n/a		#N/A
DNR3	Accessories	DI600 OMR Level 1 Basic	\$1,250.00	\$1,000.00	20% n	i/a	n/a		#N/A
DNR4	Accessories	DI600 OMR Level 2 Advanced	\$3,000.00	\$2,400.00	20% r	i/a	n/a		#N/A
		DI500/DI600 OMR Single & Z							
DNR6	Accessories	Fold Selective Feed Module	\$1,500.00	\$1,200.00	20% n	/a	n/a		#N/A
		DI500/DI600 OMR Matching							
DNR7	Accessories	Module	\$1,500.00	\$1,200.00	20% r	/a	n/a		#N/A
DI5X	Base System	Green DI500 3 Station Factory (\$12,595.00	10579	16%				\$130.00
DI6X	Base System	Green DI600 4 Station Factory (\$14,735.00	12377	16%				\$130.00
DIGY	Base System	Green DI600 5 Station Factory (\$16,495.00	13855	16%				\$130.00
DI6Z	Base System	Green DI600 6 Station Factory (\$18,075.00	15183	16%				\$130.00
	Succession and	2.22. Biodo o Station Factory (\$10,07,5100	15105	10/0				\$150.00

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
DI90	Base System	DI900 Inserting System: 4 Feeder Tower	\$37,095.00	\$22,257.00	40%	\$3,404.60	\$2,553.00	25%	\$213.00
DI91	Base System	DI900: 2 Feeder Tower w/ High Cap Sheet Feeder	\$41,095.00	\$24,657.00	40%	\$4,166.60	\$3,124.00	25%	\$261.00
DI95	Base System	DI950 Inserting System: 4 Feeder Tower	\$43,695.00	\$26,217.00	40%	\$4,170.12	\$3,109.00	25%	\$260.00
DI96	Base System	DI950: 2 Feeder Tower w/ High Cap Sheet Feeder	\$47,695.00	\$28,617.00	40%	\$4,932.12	\$3,680.00	25%	\$308.00
DI90	Base System	DI900 Base System	\$31,595.00	\$18,957.00	40%	\$3,404.60	\$2,553.00	25%	
DI9B	Base System	DI950 Base System	\$38,195.00	\$22,917.00	40%	\$4,170.12	\$3,109.00	25%	\$260.00
DI9C	Base System	DI950: Enhanced Base System DI900 4 Feeder Tower , 60 in.	\$60,000.00	\$36,000.00	40%	\$8,153.28	\$6,114.96	25%	\$510.00
DI9G	Base System	Table DI900 4 Feeder Tower , High Capacity Sheet Feeder , 90 in.	\$39,545.00	\$23,727.00	40%	\$3,404.60	\$2,553.00	25%	\$213.00
DI9H	Base System	Table DI950 4 Feeder Tower , High Capacity Sheet Feeder , 90 in.	\$46,295.00	\$27,777.00	40%	\$4,166.60	\$3,124.00	25%	\$261.00
D191	Base System	Table DI900 Standard Package: 4 Feeder Tower, 60 in. Table,	\$52,895.00	\$31,737.00	40%	\$4,932.12	\$3,680.00	25%	\$308.00
DI9K	Base System	Optiflow Power Stacker and Training DI950 Premium Package: 4 Feeder Tower, High Cap Sheet Feeder, 90 in. Table w/Extention, Belt Stacker,	\$42,435.00	\$25,461.00	40%	\$3,544.60	\$2,658.00	25%	\$222.00
DI9L	Base System	Scanning Software and Training DI950: 2 Feeder Tower	\$66,310.00	\$39,786.00	40%	\$5,628.12	\$4,202.00	25%	\$352.00
DI9M	Base System	w/Universal Feeder DI950: 4 Feeder Tower	\$77,000.00	\$46,200.00	40%	\$11,277.28	\$7,707.00	32%	\$644.00
DI9N	Base System	w/Universal Feeder OptiFlow Belt Stacker no	\$84,000.00	\$50,400.00	40%	\$11,277.28	\$7,707.00	32%	\$644.00
DIBA	Accessories	stand, in line OptiFlow Belt Stacker with	\$2,800.00	\$1,680.00	40%	\$189.00	\$141.00	25%	\$12.00
DIBB	Accessories	install to height stand OptiFlow Tandem Belt Stacker	\$3,295.00	\$1,977.00	40%	\$189.00	\$141.00	25%	\$12.00
DIBC	Accessories	no stand OptiFlow Tandem Belt Stacker with install to height stand, in	\$4,500.00	\$2,700.00	40%	\$189.00	\$141.00	25%	\$12.00
DIBD	Accessories	line 2nd Stacker 4 Tandem Belt	\$5,000.00	\$3,000.00	40%	\$189.00	\$141.00	25%	\$12.00
DIBX	Accessories	Stacker Non-contact Keyboard Wedge	\$0.00	\$0.00	#DIV/0!	\$189.00	\$141.00	25%	\$12.00
DIHS	Accessories	Scanner Process Verification Connection Kit for Multiple	\$1,495.00	\$897.00	40%	\$270.00	\$202.00	25%	\$17.00
DIPK	Accessories	Inserters	\$1,000.00	\$600.00	40% r	n/a	n/a	25%	n/a
DIPV	Accessories	Process Verification w/Adapter Kit, PC, and Monitor	\$10,000.00	\$6,000.00	40%	\$453.00	\$339.00	25%	\$29.00
DIPW	Accessories	Process Verification Software Flat Screen Monitor Mount	\$5,400.00	\$3,240.00	40% r	n/a	n/a	25%	n/a
DIRM	Accessories	and PC Storage Bin for IDP	\$950.00	\$570.00	40% r	n/a	n/a	25%	n/a
DIT8	Accessories	Height Adjustable Table, 60in. No Doors, Sliding Shelf	\$2,450.00	\$1,470.00	40% r	ı/a	n/a	25%	n/a
DIT9	Accessories	Height Adjustable Table, 90in. No Doors, Sliding Shelf	\$2,700.00	\$1,620.00	40% r	n/a	n/a	25%	n/a
DITM	Accessories	Height Adjustable Table, 60in. w/Locking Doors, Sliding Shelf 90 in. Motorized Table	\$2,700.00	\$1,620.00	40% r	n/a	n/a	25%	n/a
DITR	Accessories	Extension	\$1,640.00	\$984.00	40% r	n/a	n/a	25%	n/a
DITS	Accessories	Scanning Installation & Operator Training Operator Training for	\$545.00	\$327.00	40% r	n/a	n/a	25%	n/a
DITT	Accessories	DI900/DI950	\$1,320.00	\$792.00	40% r	n/a	n/a	25%	n/a
DITU	Accessories	Installation & Training for High Capacity Sheet Feeder	\$420.00	\$252.00	40% r	ı/a	n/a	25%	n/a

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Divide Application hopport Statuto Stat	PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Mont	hly SLA
DirWo Accession Training for MR00/0850 558 0.0 333 200 40% 6% 100 6% 6% 226 00 300	DITV	Accessories	Install & Training for Stackers	\$215.00	\$129.00	40% n	/a	n/a	25%	n/a	
DirWo Accession Training for MR00/0850 558 0.0 333 200 40% 6% 100 6% 6% 226 00 300			Product Application Support								
Nork Accession Bindlamb & Training for Integrated Printing 3.4.8.0 4.5.4.15.0 </td <td>DITW</td> <td>Accessories</td> <td></td> <td>\$545.00</td> <td>\$327.00</td> <td>40% n</td> <td>/a</td> <td>n/a</td> <td>25%</td> <td>n/a</td> <td></td>	DITW	Accessories		\$545.00	\$327.00	40% n	/a	n/a	25%	n/a	
DMM Accessor Accessor<	DIVP		OptiFlow Power Stacker							-	\$9.00
bitArcson installator installator installator installator installator installator 	DIVX	Accessories	Integrated Printer w/PC	\$2,365.00	\$1,419.00	40% n	/a	n/a		n/a	
NUMAccessor <td>DIVY</td> <td>Accessories</td> <td>Integrated Printer</td> <td>\$3,438.00</td> <td>\$2,062.80</td> <td>40% n</td> <td>/a</td> <td>n/a</td> <td></td> <td>n/a</td> <td></td>	DIVY	Accessories	Integrated Printer	\$3,438.00	\$2,062.80	40% n	/a	n/a		n/a	
Dittle Accessive Instantion Spaces	DIWD	Accessories	Process Verification w/PC	\$1,293.00	\$775.80	40% n	/a	n/a		n/a	
UNITYAccession instanceSales instance instance 	DIWE	Accessories	Process Verification	\$2,365.00	\$1,419.00	40% n	/a	n/a		n/a	
Dirt Accessores Init Tansport Sp30.00	DIME	Accessories		¢220.00	¢109.00	40%	10	n/n		n/n	
Back Back Back Back Back Back Back Back											
DEG Accessories Support Vacader Instantiano Francisories Support Vacader Support Va	DIXT	Accessories		\$1,500.00	\$900.00	40/6 1	/ a	iiy a		iiy a	
Dick Accessorie Universal feeder (1) Standing for High Capacity Stant Feder High Capacity Stant Feder (2) Capacity Capacity Capacity Capacity Capacity Capacity Capa	DIZG	Accessories	Capacity Loader	\$380.00	\$228.00	40% n	/a	n/a		n/a	
F70027 Accessorie Special Tower Feder NI S220.00 S100.00 K0K v/s v/s v/s F770 Accessorie Datamatics for High Capacity Set Feder S4.600.00 S5.100.00 40% S1.010.20 S82.00 25% S80.00 F776 Accessorie S00000 S5.000.00 40% S1.000.00 S1.000.00 </td <td></td> <td></td> <td>-</td> <td>4000.00</td> <td>4000.00</td> <td></td> <td>,</td> <td>,</td> <td></td> <td>,</td> <td></td>			-	4000.00	4000.00		,	,		,	
7720 Accessores Capacity issere freeder Sammer Nr. Universal Feeder Sammer Nr. Universal Feeder Sammer Nr. Universal Feeder Sammer Nr. Universal Feeder Noting Beam Brance Scammer Moning Beam Moning Beam Moning Beam Moning Beam Moning Beam Moning Moning Beam Moning	F700327										
Standard UMT roybeting Org Ander Net - Universite Standard Barrole Research (Net Obj Ander Standard Stroke Research (Net Obj Ander Stroke Standard (Net Obj Ander Stand (Net Obj Ander Standard (Net Obj Ander Standard (Net Obj Ander S			Datamatrix Scanning for High								
F736 Accessorie Only \$8,500.0 \$5,100.0 40% \$1,405.00 \$1,121.00 2% \$3,20 F737 Accessorie Accessorie F(Acce Only) \$5,000.00 A0% \$27.00 \$5,500.00 2% \$5,400 F737 Accessorie Accessorie \$1,000.00 \$7,500.00 40% \$2,200.00 \$1,650.00 2% \$3,730 F738 Accessorie Sinder Informate for Chroinwerl Feeder Plokk \$1,2500.00 \$7,500.00 40% \$2,400.00 \$3,730.00 2% \$317.00 F748 Accessorie 20 seaming \$15,200.00 \$9,130.00 40% \$2,441.80 \$3,730.00 2% \$518.00 F761 Accessorie 20 caming feaming faits \$15,000.00 \$2,800.00 40% \$1,461.00 2% \$158.00 \$2,441.80 \$1,810.00 2% \$159.00 \$1,420.00 \$1,420.00 \$1,420.00 \$1,400.00 40% \$1,461.00 \$1,400.00 40% \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$	F72D	Accessories	Standard OMR Top/Bottom	\$8,600.00	\$5,160.00	40%	\$1,109.22	\$832.00	25%		\$69.00
777 Accessories Feeder Only Monig Beam Backsemer It for Universal Feeder (Picker S12,0000 52,0000 40% 5877.00 5693.00 254.00 7730 Accessories Ladder) Custom Samming Software for Custom Samming Software for S12,0000 51,200.00 40% 52,200.00 55,650.00 254 51,570.00 7730 Accessories Universal Feeder (Picker S12,200.00 51,200.00 40% 52,673.00 52,004.00 254 515.00 7730 Accessories Universal Feeder (Picker S12,200.00 53,120.00 40% 54,971.00 52,004.00 254 511.00 7761 Accessories Disaming Samming 513,200.00 53,200.00 40% 54,971.00 52,004.00 254 531.00 7701 Accessories Disaming Rate Feeder 5300.00 5300.00 40% n/a n/a n/a n/a n/a 770002 Accessories Disame Machines Interefer (Picker S12,000.00 5300.00 40% n/a n/a n/a n/a 1/a	F736	Accessories	Only Standard Barcode Reader Kit	\$8,500.00	\$5,100.00	40%	\$1,495.00	\$1,121.00	25%		\$93.00
Kit for Universal Feeder (field: Custom Scanning Software for Custom Scanning Software for Custom Scanning Software for F735 \$7,500,00 \$0% \$2,200,00 \$5,150,00 \$5,170,00 \$5,150,00 \$5,170	F737	Accessories	Feeder Only	\$5,000.00	\$3,000.00	40%	\$879.00	\$659.00	25%		\$54.00
Custon Saming Software for Size 20:00 Size 30:00			Kit for Universal Feeder (Picket								
7745 Accessories 20 Samning 51,200.00 40% \$4,976.10 \$3,72.00 25% \$311.00 7762 Accessories 20 Output samner \$3,395.00 \$5,337.00 40% \$2,441.88 \$18,31.00 25% \$152.00 7763 Accessories Custom Channel OMK \$15,400.00 59,840.00 40% \$2,865.48 \$2,164.00 25% \$152.00 7780134 Accessories Sine/Plat Em. Tray \$200.00 \$152.00 40% n/a n/a n/a 7780134 Accessories 30 in Table Extension \$550.00 \$270.00 40% n/a n/a n/a n/a 7790135 Accessories 30 in Table Extension \$550.00 \$270.00 40% n/a n/a n/a n/a 790136 Accessories Same Mounting Kr for High \$595.00 \$477.00 40% n/a n/a \$2,318.00 253.00 \$1,400.00 40% n/a n/a \$2,318.00 25,500.00 \$1,97.00 \$2,318.00 \$2,318.00 \$1,97.00 \$2,318.00 \$1,97.00 \$1,97.00 \$1,97.00 \$1,97.00 \$1,97.00			Custom Scanning Software for								
F722 Accessories Moving Beim Scanner \$8,895.00 \$5,337.00 40% \$15,66.36 \$1,174.00 25% \$197.00 F783 Accessories 20 Output scanner \$13,956.00 \$5,837.00 40% \$2,486.48 \$2,164.00 25% \$130.00 F780 Accessories Sheet/Fait fun. Tay \$200.00 \$120.00 40% n/a n/a n/a n/a F780138 Accessories 18 in. Table Extension \$350.00 \$210.00 40% n/a n/a <td>F739</td> <td>Accessories</td> <td>Universal Feeder</td> <td></td> <td>\$9,120.00</td> <td>40%</td> <td>\$2,673.00</td> <td>\$2,004.00</td> <td>25%</td> <td>\$</td> <td>167.00</td>	F739	Accessories	Universal Feeder		\$9,120.00	40%	\$2,673.00	\$2,004.00	25%	\$	167.00
F753 Accessories Output scamer \$13,99.00 \$3,97.00 40% \$2,41.88 \$1,81.00 25% \$15.00 F759 Accessories Cutota CAnnel OMR \$16,400.00 \$3,94.00 40% \$2,44.18 \$2,14.00 25% \$15.00.0 F780184 Accessories Insert/Fit Env. Tray \$200.00 \$120.00 40% n/a n/a n/a n/a F780184 Accessories Ins. Table Extension \$350.00 \$210.00 40% n/a n/a n/a n/a F780184 Accessories 30 in. Table Extension \$350.00 \$271.00 40% n/a n/a n/a n/a F79019 Accessories Satomer Mounting Kit for High \$590.00 \$417.00 40% n/a n/a n/a \$50.00 F7901 Accessories Batca A Write Integrated \$19.000.00 \$11,400.00 40% n/a n/a \$2,318.00 \$2,318.00 \$2,318.00 \$2,318.00 \$2,318.00 \$2,318.00 \$2,318.00 \$2,318.00 \$2,318.00 \$2,318.00 \$2,318.00 \$2,318.00 \$2,319.70 \$1,4100 \$1,4100 \$1,4100											
7799 Accessories Cutom 2 Channel ONR \$16,400.00 \$39,400.00 40% \$2,886.48 \$2,164.00 25% \$180.00 7780183 Accessories Sheer/Faite Extension \$200.00 \$120.00 40% n/a n/a n/a n/a n/a 7780184 Accessories Sheer/Faite Extension \$200.00 \$120.00 40% n/a n/a n/a n/a n/a 778018 Accessories JB in Table Extension \$500.00 \$270.00 40% n/a	F762	Accessories	Moving Beam Scanner	\$8,895.00	\$5,337.00	40%			25%		\$97.00
T780183 Accessories Sheet/Flat Env. Tray \$200.00 \$120.00 40% r/a n/a n/a n/a T780184 Accessories 18 in. Table Extension \$350.00 \$210.00 40% r/a n/a n/a n/a T780184 Accessories 18 in. Table Extension \$350.00 \$210.00 40% r/a n/a n/a n/a T790052 Accessories 30 in. Table Extension \$450.00 \$270.00 40% r/a n/a n/a n/a T790052 Accessories Scanner Mounting Kit for High \$955.00 \$477.00 40% n/a n/a n/a	F763	Accessories			\$8,397.00						
F78018A Accessories Insert Tray \$200.00 \$120.00 40% n/a n/a n/a n/a F79013 Accessories 18 in Table Extension 350.00 5210.00 40% n/a n/a n/a n/a F79013 Accessories 21 in Table Extension 350.00 5210.00 40% n/a n/a n/a n/a F79013 Accessories Samer Mounters 530.00 5477.00 40% n/a n/a n/a n/a F790250 Accessories Bottom Address Inverter Nt 595.00 5477.00 40% n/a n/a n/a 50.00 F701 Accessories Bottom Address Inverter Nt 595.00 5417.00 40% n/a n/a 52,318.00 25% 51.90.00 F701 Accessories Botto & White Integrated 518.00.00 51.90.00 40% n/a 53.091.0 52,318.00 25% 51.90.00 F700 Accessories Integrater Adapter 51.90.00 51.90.00 40% n/a n/a 51.90.00 7/a 51.200.00 F710 Accessories Integrater Adapter											180.00
F790018 Accessories Bin. Table Extension \$350.00 \$210.00 40% n/a n/a n/a n/a F790019 Accessories 30.10 Table Extension \$500.00 \$500.00 \$40% n/a n/a n/a n/a F790250 Accessories 20.10 Table Extension \$500.00 \$477.00 40% n/a n/a n/a n/a F790250 Accessories Capacity Sheet Feeder \$595.00 \$477.00 40% n/a n/a n/a \$500.00 F701 Accessories Botom Address Inverter Kit Black & White Integrated \$695.00 \$11,400.00 40% \$3.091.00 \$2,318.00 25% \$19.00 F705 Accessories Printer with PC Package Black & White Integrated \$19,00.00 \$11,40.00 40% \$2,638.00 \$1,97.00 25% \$19.00 F705 Accessories High Capacity Feeder Adapter (for Color IDP only) \$1,99.00 \$1,197.00 40% n/a n/a n/a n/a F775 Accessories High Capacity Sheet Feeder (for Color IDP only) \$1,99.00 \$1,90.00 40% n/a \$19.00 \$1,40.00 27% (a \$12.00 F775 Accessories High Capacity Sheet Feeder (for Color IDP only) \$1,99.00 <t< td=""><td></td><td>Accessories</td><td></td><td></td><td></td><td></td><td></td><td>n/a</td><td></td><td>n/a</td><td></td></t<>		Accessories						n/a		n/a	
F790019 Accessories 30 in Table Extension \$450.00 \$270.00 40% n/a n/a n/a n/a F790250 Accessories Capacity Sheet Feder \$795.00 \$477.00 40% n/a n/a n/a n/a F790250 Accessories Batty Sheet Feder \$595.00 \$477.00 40% n/a n/a n/a n/a F701 Accessories Batty Sheet Feder \$595.00 \$417.00 40% n/a n/a \$0.00 \$0.00 F701 Accessories Batty Sheet Feder \$19.000.00 \$11.400.00 40% n/a n/a \$2,318.00 25% \$193.00 F705 Accessories High Capacity Feder Adapter \$19.000.00 \$11.400.00 40% n/a n/a n/a n/a n/a F700 Accessories High Capacity Feder Adapter \$19.900.00 \$1.197.00 40% n/a n/a n/a n/a n/a F710 Accessories High Capacity Sheet Feder \$1.950.00 \$1.970.00 40% n/a \$1.960.0 n/a \$1.40.00 \$2.76.00 \$1.97.00 \$2.90.00 \$1.90.00											
F790052 Accessories 42 in. Table Extension \$500.00 \$300.00 40% n/a n/a n/a F790250 Accessories Canner Mounting Kit for High Capacity Sheet Feeder \$795.00 \$477.00 40% n/a n/a n/a											
F790250AccessoriesSamer Mounting Kit for High Capacity Sheet Feeder 5795.00 5477.00 40% n/a n/a n/a F7D1AccessoriesBottom Address Inverter Kit Black & While Integrated Printer with PC Package Printer with PC Package F7D5 $519,000.0$ $511,400.00$ 40% $53,091.00$ $52,318.00$ 25% 519.00 F7D2AccessoriesPrinter with PC Package Printer With PC Package Printer With PC Package Printer $519,000.00$ $511,400.00$ 40% $52,638.00$ $51,977.00$ 25% 519.00 F7D2AccessoriesHigh Capacity Feeder Adapter (for Color IDP niv) $51,995.00$ $51,197.00$ 40% n/a n/a n/a n/a F7D3AccessoriesHigh Capacity Sheet Feeder Saming Hardware wy Basic Canning Hardw	F790019										
F790250 Accessories Capacity Sheet Feeder S795.00 S477.00 40% n/a n/a n/a n/a F7D1 Accessories Bottom Address Inverter Kit Black & White Integrated S695.00 S417.00 40% n/a n/a s2,318.00 25% \$19.00.00 F7D2 Accessories Printer with PC Package Black & White Integrated S19,00.00 \$11,400.00 40% \$3,091.00 \$2,318.00 25% \$193.00 F7D2 Accessories Figh Capacity Feeder Adapter (for Color IDP only) \$1,995.00 \$1,197.00 40% n/a n/a s1,977.00 25% \$164.00 F7D4 Accessories Figh Capacity Feeder Adapter (for Color IDP only) \$1,995.00 \$1,197.00 40% n/a n/a n/a n/a F7F5 Accessories Figh Capacity Sheet Feeder Scanning Hardware w/ Basic Scanning Hardware w/ Basic Scannin	F790052	Accessories		\$500.00	\$300.00	40% n	/a	n/a		n/a	
F7DP Accessorie Black & White Integrated Printer with PC Package Black & White Integrated Printer \$19,000.0 \$11,400.0 40% \$3,091.0 \$2,318.00 \$2,618.00 F7DS Accessorie Printer \$18,000.00 \$10,800.00 40% \$2,638.00 \$1,977.00 25% \$164.00 F7DQ Accessorie Ithic Capacity Feeder Adapter (for Color IDP only) \$1,995.00 \$1,197.00 40% n/a n/a	F790250	Accessories		\$795.00	\$477.00	40% n	/a	n/a		n/a	
F7DPAccessoriesPrinter with PC Package Black & White Integrated Printer\$19,00.00\$11,400.0040%\$3,091.00\$2,318.00\$2,318.00\$25%\$193.00F7DSAccessoriesHigh Capacity Feeder Adapter (for Color IDP only)\$1,995.00\$10,800.0040%\$2,638.00\$1,977.0025%\$164.00F7DUAccessoriesHigh Capacity Feeder Adapter (for Color IDP only)\$1,995.00\$1,197.0040% n/an/an/an/aF7FS F7FFAccessoriesHigh Capacity Sheet Feeder Fixed Beam OMR & Barcode Scanning Hardware w/ Basic F1ATS Sealer\$2,500.00\$1,500.0040% n/a\$196.00\$144.0027% n/a\$12.00F7HCAccessoriesHigh Capacity Sheet Feeder Flats Sealer\$5,500.00\$3,900.0040% n/a\$196.00\$14.0025%\$48.00F7HSAccessoriesHigh Capacity Sheet Feeder Flats Sealer\$3,750.00\$3,900.0040% n/a\$196.00\$14.0025%\$48.00F7HSAccessoriesHigh Capacity Sheet Feeder Flats Sealer\$3,350.00\$3,900.0040% n/a\$196.00\$14.0025%\$48.00F7HSAccessoriesMigh Capacity Sheet Feeder Mal Machine Interface for the Mal Mach	F7DI	Accessories		\$695.00	\$417.00	40% n	/a	n/a			\$0.00
F7DSAccessoriesPrinter\$18,000.00\$10,800.0040%\$2,638.00\$1,977.0025%\$164.00F7DUAccessories(for Color IDP only)\$1,995.00\$1,197.0040% n/an/an/an/aF7FSAccessories(for Color IDP only)\$1,995.00\$1,197.0040% n/a196.00\$144.0027%\$12.00F7FSAccessoriesHigh Capacity Sheet Feeder Fixed Beam OMR & Barcode Scanning Hardware w/ Basic\$2,500.00\$1,500.0040%\$196.00n/a\$144.0027%\$12.00F7FTAccessoriesHigh Capacity Sheet Feeder Flats Sealer\$3,750.00\$2,2250.0040%\$762.00\$571.0025%\$48.00F7HCAccessoriesHigh Capacity Loader for Universal Feeder Mill Machine Interface for the Mail Machine Interface for the <b< td=""><td>F7DP</td><td>Accessories</td><td>Printer with PC Package</td><td>\$19,000.00</td><td>\$11,400.00</td><td>40%</td><td>\$3,091.00</td><td>\$2,318.00</td><td>25%</td><td>\$</td><td>193.00</td></b<>	F7DP	Accessories	Printer with PC Package	\$19,000.00	\$11,400.00	40%	\$3,091.00	\$2,318.00	25%	\$	193.00
F7DU Accessories (for Color IDP only) \$1,995.00 \$1,197.00 40% n/a n/a n/a F7FS Recessories High Capacity Sheet Feeder Fixed Beam OMR & Barcode Scanning Hardware w/ Basic \$1,500.00 \$1,500.00 40% n/a \$196.00 \$144.00 27% \$12.00 F7FF Accessories High Capacity Sheet Feeder Fixed Beam OMR & Barcode Scanning Hardware w/ Basic \$3,750.00 \$1,500.00 40% n/a \$196.00 n/a 27% \$12.00 F7FF Accessories High Capacity Sheet Feeder High Capacity Loader for \$3,750.00 \$2,250.00 40% \$762.00 \$571.00 25% \$48.00 F7HS Accessories Universal Feeder High Capacity Loader for \$13,150.00 \$7,890.00 40% \$2,224.00 \$1,668.00 25% \$139.00 F7MM Accessories DM8001 \$3,195.00 \$1,917.00 40% n/a n/a n/a n/a F7MP Accessories DM8001 \$3,195.00 \$1,917.00 40% n/a n/a n/a n/a	F7DS	Accessories		\$18,000.00	\$10,800.00	40%	\$2,638.00	\$1,977.00	25%	\$	164.00
High Capacity Sheet Feeder Fixed Beam OMR & Barcode Scanning Hardware w/ Basic\$1,500.0040%\$196.00\$144.0027%\$12.00F7FSAccessories F7FTIntegrity OMR Software Flats Sealer\$2,500.00\$1,500.0040%\$196.00\$144.0027%\$12.00F7HCAccessories High Capacity Sheet Feeder High Capacity Loader for Mall Machine Interface for the Mall Machine Interface for the Ma	F7DU	Accessories		\$1 995 00	\$1 197 00	40% n	/a	n/a		n/a	
F7FSScanning Hardware w/ Basic AccessoriesScanning Hardware w/ Basic Pats SealerS2,500.00\$1,500.0040%\$196.00\$144.0027%\$1.20F7FGAccessoriesHigh Capacity Sheet Feeder High Capacity Loader for High Capacity Sealer\$6,500.00\$3,900.0040%\$762.00\$571.0025%\$48.00F7HSAccessoriesHigh Capacity Sheet Feeder Mall Machine Interface for the Mall Machine Interface for t	1700	Accessines	High Capacity Sheet Feeder	<i>\$1,555.00</i>	\$1,157.00	4078	70	1,0		17 0	
F7FS PFTAccessories AccessoriesIntegrity OMR Software Flats Sealer\$2,500.00 \$3,750.00\$1,500.00 \$2,250.0040% 40% n/a\$196.00 n/a\$144.00 n/a27% \$12.00 n/a\$12.00 n/aF7HCAccessories High Capacity Loader for High Capacity L											
F7FT Accessories Flats Sealer \$3,750.00 \$2,250.00 40% n/a n/a n/a F7HC Accessories High Capacity Sheet Feeder High Capacity Loader for \$6,500.00 \$3,900.00 40% \$762.00 \$571.00 25% \$48.00 F7HS Accessories Universal Feeder Mail Machine Interface for the Mail Machine Interface for the \$13,150.00 \$7,890.00 40% \$2,224.00 \$1,668.00 25% \$139.00 F7MM Accessories DM800i \$3,195.00 \$1,917.00 40% n/a n/a n/a F7MP Accessories DM800i \$3,195.00 \$1,917.00 40% n/a n/a n/a	F7FS	Accessories		\$2.500.00	\$1.500.00	40%	\$196.00	\$144.00	27%		\$12.00
High Capacity Loader for High Capacity Loader for \$13,150.00 \$7,890.00 40% \$2,224.00 \$1,668.00 25% \$139.00 F7MS Accessories Diversal Feeder \$13,150.00 \$1,917.00 40% n/a n/a n/a F7MM Accessories DM800i \$3,195.00 \$1,917.00 40% n/a n/a F7MP Accessories DM100 \$3,195.00 \$1,917.00 40% n/a n/a Moving Beam Picket Barcode Scanner for High Capacity	F7FT										
Mail Machine Interface for the F7MM Accessories DM800i \$3,195.00 \$1,917.00 40% n/a n/a n/a Mail Machine Interface for the Nali Machine Interface for the Nali Machine Interface for the n/a n/a F7MP Accessories DM1100 \$3,195.00 \$1,917.00 40% n/a n/a n/a Moving Beam Picket Barcode Scanner for High Capacity Scanner for High Capacity Scanner for High Capacity Scanner for High Capacity	F7HC	Accessories		\$6,500.00	\$3,900.00	40%	\$762.00	\$571.00	25%		\$48.00
Mail Machine Interface for the F7MP Accessories DM1100 \$3,195.00 Moving Beam Picket Barcode Scanner for High Capacity	F7HS	Accessories		\$13,150.00	\$7,890.00	40%	\$2,224.00	\$1,668.00	25%	\$	139.00
F7MP Accessories DM1100 \$3,195.00 \$1,917.00 40% n/a n/a n/a Moving Beam Picket Barcode Scanner for High Capacity	F7MM	Accessories		\$3,195.00	\$1,917.00	40% n	/a	n/a		n/a	
	F7MP	Accessories	DM1100 Moving Beam Picket Barcode	\$3,195.00	\$1,917.00	40% n	/a	n/a		n/a	
	F7MS	Accessories		\$3,500.00	\$2,100.00	40%	\$189.00	\$141.00	25%		\$12.00

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

							Annual Maintenance		
PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENANCE*	Years 2-5	% OFF MSRP	Monthly SLA
		Mail Machine Interface for							
F7MT	Accessories	Connect+ 1000/2000	\$3,195.00	\$1,917.00	40%	n/a	n/a		n/a
		Mail Machine Interface for							
F7MU	Accessories	Connect+ 3000	\$3,195.00	\$1,917.00	40%	n/a	n/a		n/a
F7S1	Accessories	Enhanced Integrity OMR	\$1,500.00	\$900.00	40%	n/a	n/a		n/a
F7S2	Accessories	Selective Operations OMR	\$1,500.00	\$900.00	40%	n/a	n/a		n/a
F7SB	Accessories	Barcode Scanning Software	\$3,000.00	\$1,800.00	40%	n/a	n/a		n/a
F7T2	Accessories	2 Feeder Tower	\$3,000.00	\$1,800.00	40%	n/a	n/a		n/a
F7T4	Accessories	4 Feeder Tower	\$5,500.00	\$3,300.00	40%	n/a	n/a		\$0.00
F7TB	Accessories	Tower OMR & Barcode Scanning Hardware w/ Basic Integrity OMR Software	\$2,500.00	\$1,500.00	40%	\$317.00	\$237.00	25%	\$20.00
F71B	Accessories	Integrity Olvik Software	\$2,500.00	\$1,500.00	40%	\$517.00	\$257.00	2370	\$20.00
		AVS (Advanced Verification							
F90G	Accessories	System) Control Kit	\$32,995.00	\$19,797.00	40%	\$5,800.46	\$4,350.35	25%	\$365.00
F90H	Accessories	AVS Letter Exit Scan	\$5,495.00	\$3,297.00	40%	n/a	n/a		n/a
F90J	Accessories	AVS Flat Exit Scan	\$5,495.00	\$3,297.00	40%	n/a	n/a		n/a

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
921H	Folder Inserters Production
921J	Folder Inserters Production
921K	Folder Inserters Production
921L	Folder Inserters Production
921V	Folder Inserters Production
922R	Folder Inserters Production
DITP	Folder Inserters Production
F7ZE	Folder Inserters Production
FL56	Folder Inserters Production
FL57	Folder Inserters Production
FL58	Folder Inserters Production
FL7E	Folder Inserters Production
R254	Folder Inserters Production
R257	Folder Inserters Production
R503	Folder Inserters Production
R751	Folder Inserters Production
R752	Folder Inserters Production
R753	Folder Inserters Production
R754	Folder Inserters Production
R756	Folder Inserters Production
R764	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
R766	Folder Inserters Production
R767	Folder Inserters Production
R76X	Folder Inserters Production
R770	Folder Inserters Production
R77H	Folder Inserters Production
R77W	Folder Inserters Production
R77X	Folder Inserters Production
R77Z	Folder Inserters Production
R7AZ	Folder Inserters Production
RD87	Folder Inserters Production
RD88	Folder Inserters Production
RD8A	Folder Inserters Production
RD8N	Folder Inserters Production
RD92	Folder Inserters Production
RD93	Folder Inserters Production
RD96	Folder Inserters Production
RDA8	Folder Inserters Production
RDA9	Folder Inserters Production
RDFW	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
RDFX	Folder Inserters Production
RDFY	Folder Inserters Production
RDFZ	Folder Inserters Production
RDGE	Folder Inserters Production
RDH0	Folder Inserters Production
RDPM	Folder Inserters Production
RDPN	Folder Inserters Production
RDSV	Folder Inserters Production
RDYA	Folder Inserters Production
Y103	Folder Inserters Production
Y12A	Folder Inserters Production
Y12B	Folder Inserters Production
Y12C	Folder Inserters Production
Y12D	Folder Inserters Production
Y12E	Folder Inserters Production
Y12F	Folder Inserters Production
Y12G	Folder Inserters Production
Y12H	Folder Inserters Production
Y12K	Folder Inserters Production
Y13A	Folder Inserters Production
Y13B	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Y13C	Folder Inserters Production
Y13D	Folder Inserters Production
Y13E	Folder Inserters Production
Y13F	Folder Inserters Production
Y13G	Folder Inserters Production
Y15F	Folder Inserters Production
Y15G	Folder Inserters Production
Y15J	Folder Inserters Production
Y15K	Folder Inserters Production
Y15L	Folder Inserters Production
Y15U	Folder Inserters Production
Y180	Folder Inserters Production
Y194	Folder Inserters Production
Y199	Folder Inserters Production
Y19A	Folder Inserters Production
Y19B	Folder Inserters Production
Y19C	Folder Inserters Production
Y1C2	Folder Inserters Production
Y201	Folder Inserters Production
Y202	Folder Inserters Production
Y203	Folder Inserters Production
Y204	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Y206	Folder Inserters Production
Y207	Folder Inserters Production
Y208	Folder Inserters Production
Y209	Folder Inserters Production
Y20A	Folder Inserters Production
Y20B	Folder Inserters Production
Y20C	Folder Inserters Production
Y20D	Folder Inserters Production
Y20E	Folder Inserters Production
Y20F	Folder Inserters Production
Y20G	Folder Inserters Production
Y20H	Folder Inserters Production
Y20J	Folder Inserters Production
Y20JA	Folder Inserters Production
Ү20ЈВ	Folder Inserters Production
Y20JC	Folder Inserters Production
Y20JD	Folder Inserters Production
Y21D	Folder Inserters Production
Y21E	Folder Inserters Production
Y235	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category
Y236	Folder Inserters Production
Y237	Folder Inserters Production
Y238	Folder Inserters Production
Y239	Folder Inserters Production
Y23A	Folder Inserters Production
Y23B	Folder Inserters Production
Y23C	Folder Inserters Production
Y25A	Folder Inserters Production
Y25B	Folder Inserters Production
Y25D	Folder Inserters Production
Y26A	Folder Inserters Production
Y26B	Folder Inserters Production
Y26C	Folder Inserters Production
Y26D	Folder Inserters Production
Y26E	Folder Inserters Production
Y270	Folder Inserters Production
Y271	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Y275	Folder Inserters Production
Y30B	Folder Inserters Production
Y30Y	Folder Inserters Production
Y30Z	Folder Inserters Production
Y315B	Folder Inserters Production
Y316	Folder Inserters Production
Y318	Folder Inserters Production
Y319	Folder Inserters Production
Y320	Folder Inserters Production
Y322	Folder Inserters Production
Y323	Folder Inserters Production
Y326	Folder Inserters Production
Y327	Folder Inserters Production
Y328	Folder Inserters Production
Y32A	Folder Inserters Production
Y32E	Folder Inserters Production
Y32F	Folder Inserters Production
Y32G	Folder Inserters Production
Y32H	Folder Inserters Production
Y32K	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Y32L	Folder Inserters Production
Y32M	Folder Inserters Production
Y32N	Folder Inserters Production
Y35A	Folder Inserters Production
Y35B	Folder Inserters Production
Y35C	Folder Inserters Production
Y35D	Folder Inserters Production
Y380	Folder Inserters Production
Y388	Folder Inserters Production
Y3D0	Folder Inserters Production
Y3DB	Folder Inserters Production
Y3DC	Folder Inserters Production
Y3F1	Folder Inserters Production
Y3F3	Folder Inserters Production
Y3F4	Folder Inserters Production
Y3FB	Folder Inserters Production
Y3FC	Folder Inserters Production
Y3FD	Folder Inserters Production
Y3FE	Folder Inserters Production
Y3FF	Folder Inserters Production
Y3FG	Folder Inserters Production
Y3FM	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Y3FN	Folder Inserters Production
Y3FR	Folder Inserters Production
Y3FT	Folder Inserters Production
Y3FY	Folder Inserters Production
Y3FZ	Folder Inserters Production
Y3S0	Folder Inserters Production
Y3S1	Folder Inserters Production
Y3S2	Folder Inserters Production
Y3S3	Folder Inserters Production
Y3SA	Folder Inserters Production
Y3SB	Folder Inserters Production
Y3SC	Folder Inserters Production
Y3SD	Folder Inserters Production
Y3SE	Folder Inserters Production
Y3SF	Folder Inserters Production
Y3SG	Folder Inserters Production
Y3SH	Folder Inserters Production
Y3SJ	Folder Inserters Production
Y3SL	Folder Inserters Production
Y3SM	Folder Inserters Production
Y3SN	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Y3SP	Folder Inserters Production
Y3ST	Folder Inserters Production
Y3SU	Folder Inserters Production
Y3SV	Folder Inserters Production
Y3SW	Folder Inserters Production
Y3SX	Folder Inserters Production
Y3SY	Folder Inserters Production
Y3Z0	Folder Inserters Production
Y3Z0	Folder Inserters Production
Y3Z0	Folder Inserters Production
Y3Z1	Folder Inserters Production
Y3Z1	Folder Inserters Production
Y431	Folder Inserters Production
Y43A	Folder Inserters Production
Y43B	Folder Inserters Production
Y43C	Folder Inserters Production
Y43D	Folder Inserters Production
Y43L	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	T 04
Materials	5%

PCN	Category
Y43L	Folder Inserters Production
Y43M	Folder Inserters Production
Y43M	Folder Inserters Production
Y470	Folder Inserters Production
Y471	Folder Inserters Production
Y472	Folder Inserters Production
Y473	Folder Inserters Production
Y474	Folder Inserters Production
Y475	Folder Inserters Production
Y476	Folder Inserters Production
Y479	Folder Inserters Production
Y47A	Folder Inserters Production
Ү47В	Folder Inserters Production
Y47C	Folder Inserters Production
Y47D	Folder Inserters Production
Y47E	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Y47F	Folder Inserters Production
Y47G	Folder Inserters Production
ү47Н	Folder Inserters Production
Y47J	Folder Inserters Production
ү47К	Folder Inserters Production
Y47L	Folder Inserters Production
Y47M	Folder Inserters Production
Y47N	Folder Inserters Production
Y47P	Folder Inserters Production
Y47R	Folder Inserters Production
Y47S	Folder Inserters Production
Y47W	Folder Inserters Production
Y47X	Folder Inserters Production
Y47Y	Folder Inserters Production
Y47Z	Folder Inserters Production
Y484	Folder Inserters Production
Y485	Folder Inserters Production
Y48A	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Y48B	Folder Inserters Production
Y48C	Folder Inserters Production
Y48D	Folder Inserters Production
Y48E	Folder Inserters Production
Y48F	Folder Inserters Production
Y48G	Folder Inserters Production
Y48W	Folder Inserters Production
Y490	Folder Inserters Production
Y491	Folder Inserters Production
Y491	Folder Inserters Production
Y49B	Folder Inserters Production
Y49D	Folder Inserters Production
Y49D	Folder Inserters Production
Y49E	Folder Inserters Production
Y49E	Folder Inserters Production
Y49H	Folder Inserters Production
Y49K	Folder Inserters Production
Y49L	Folder Inserters Production
Y4H0	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Y4H1	Folder Inserters Production
Y4H2	Folder Inserters Production
Y4H3	Folder Inserters Production
Y503	Folder Inserters Production
Y504	Folder Inserters Production
Y506	Folder Inserters Production
Y507	Folder Inserters Production
Y508	Folder Inserters Production
Y509	Folder Inserters Production
Y510	Folder Inserters Production
Y512	Folder Inserters Production
Y514	Folder Inserters Production
Y516	Folder Inserters Production
Y518	Folder Inserters Production
Y540	Folder Inserters Production
Y551	Folder Inserters Production
Y554	Folder Inserters Production
Y554T	Folder Inserters Production
Y557	Folder Inserters Production
Y56B	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	T 04
Materials	5%

PCN	Category
Y56C	Folder Inserters Production
Y56C	Folder Inserters Production
Y572	Folder Inserters Production
Y574	Folder Inserters Production
Y574	Folder Inserters Production
Y580	Folder Inserters Production
Y581	Folder Inserters Production
Y582	Folder Inserters Production
Y583	Folder Inserters Production
Y584	Folder Inserters Production
Y701	Folder Inserters Production
Y703	Folder Inserters Production
Y732	Folder Inserters Production
Y734	Folder Inserters Production
Y735	Folder Inserters Production
Y780	Folder Inserters Production
Y941	Folder Inserters Production
Y980	Folder Inserters Production
Y9DO	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
Ү9МВ	Folder Inserters Production
Y9VS	Folder Inserters Production
Z99K	Folder Inserters Production
Z9FP	Folder Inserters Production
Z9MP	Folder Inserters Production
Z9U8	Folder Inserters Production
Z9U9	Folder Inserters Production
Z9UA	Folder Inserters Production
ZX01	Folder Inserters Production
ZX02	Folder Inserters Production
ZX05	Folder Inserters Production
ZX07	Folder Inserters Production
ZXOE	Folder Inserters Production
ZX0F	Folder Inserters Production
ZXOJ	Folder Inserters Production
ZX10	Folder Inserters Production
ZX11	Folder Inserters Production
ZX1C	Folder Inserters Production
ZX23	Folder Inserters Production
ZX25	Folder Inserters Production
ZX30	Folder Inserters Production
ZX31	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
ZX50	Folder Inserters Production
ZX53	Folder Inserters Production
ZX55	Folder Inserters Production
ZX5A	Folder Inserters Production
ZX5B	Folder Inserters Production
ZX5C	Folder Inserters Production
ZX5C	Folder Inserters Production
ZXA0	Folder Inserters Production
ZXB1	Folder Inserters Production
ZXB2	Folder Inserters Production
ZXEM	Folder Inserters Production
ZXEX	Folder Inserters Production
ZXG1	Folder Inserters Production
ZXG2	Folder Inserters Production
ZXG3	Folder Inserters Production
ZXG4	Folder Inserters Production
ZXG5	Folder Inserters Production
ZXG6	Folder Inserters Production
ZXG7	Folder Inserters Production
ZXG8	Folder Inserters Production
ZXH3	Folder Inserters Production
ZXH4	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category
ZXH5	Folder Inserters Production
ZXH6	Folder Inserters Production
ZXH7	Folder Inserters Production
ZXH8	Folder Inserters Production
ZXM1	Folder Inserters Production
ZXM2	Folder Inserters Production
ZXM3	Folder Inserters Production
ZXM4	Folder Inserters Production
ZXM5	Folder Inserters Production
ZXM6	Folder Inserters Production
ZXM7	Folder Inserters Production
ZXM8	Folder Inserters Production
ZXMA	Folder Inserters Production
ZXMB	Folder Inserters Production
ZXMC	Folder Inserters Production
ZXMD	Folder Inserters Production
ZXME	Folder Inserters Production
ZXMF	Folder Inserters Production
ZXMG	Folder Inserters Production
ZXSA	Folder Inserters Production
SR9R	Folder Inserters Production

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	T 04
Materials	5%

PCN	Category
SR9S	Folder Inserters Production
SR9T	Folder Inserters Production
R771	Folder Inserters Production
R772	Folder Inserters Production
R773	Folder Inserters Production
R774	Folder Inserters Production
RDB1	Folder Inserters Production
RDB2	Folder Inserters Production
RDB3	Folder Inserters Production
RDBV	Folder Inserters Production
RDEV	Folder Inserters Production
RDG1	Folder Inserters Production
RDG2	Folder Inserters Production
RDGE	Folder Inserters Production
RDM1	Folder Inserters Production
RDM2	Folder Inserters Production
RDM3	Folder Inserters Production
RDM6	Folder Inserters Production
RDN1	Folder Inserters Production

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
Upper Fold Plate	774	526	32.0%
Lower Fold Plate	774	526	32.0%
Lower Deflector	774	526	32.0%
Upper Deflector	774	526	32.0%
Add. Folding capability	9,916	6,743	32.0%
6-1-4" Lower Buckle Chute	5,355	3,641	32.0%
90" Table- 110V	3,484	2,369	32.0%
30" Table Extension	581	395	32.0%
MSE Top Edge Marker	11,381	7,739	32.0%
Bottom Edge Marker 6X9	11,381	7,739	32.0%
Bottom Edge Marker 10x13	11,381	7,739	32.0%
9' Flat Collecting Conveyor	6,581	4,475	32.0%
Forms Conveyor-Domestic	12,658	8,607	32.0%
Low Cap Divert w-Smart Deflect	8,123	5,523	32.0%
DC Meterlink Kit (6500 Series)	1,484	1,009	32.0%
DM16K (Non-PB Upgrade)	23,865	16,228	32.0%
DM16K (PB Upgrade)	23,865	16,228	32.0%
DM16KR (Non-PB Upgrade)	23,865	16,228	32.0%
DM16KR (PB Upgrade)	23,865	16,228	32.0%
DM Infinity DM16KR Non PB	23,865	16,228	32.0%
DM16KR (New Placements)	23,865	16,228	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
DM16KR (New - Competitive			
Displacement)	23,865	16,228	32.0%
DM INFINITY-MPS26K Resettable	40,639	27,634	32.0%
B&H Modular Output Kit	671	456	32.0%
DM Infinity Non-PB System Install	671	456	32.0%
R150-6500 Series Seal Only Head	1,548	1,053	32.0%
B&H Integrated Output Kit	1,678	1,141	32.0%
Accessory Kit (Hasler, Short Deck,			
S309)	406	276	32.0%
DM Infinity Stand - Non PB Sys	671	456	32.0%
Weigh On The Fly Software	23,510	15,987	32.0%
Prime DC	53,175	36,159	32.0%
Advanced DC	116,968	79,538	32.0%
Upgrade Prime To Advanced DC	70,968	48,258	32.0%
DC Idle Time Control, Per Inserter	6,452	4,387	32.0%
Filebase Enabler	20,645	14,039	32.0%
Application Support - Per Job-Field	7,129	4,848	32.0%
File Server Set-Up Charge	-	-	32.0%
Scanning Kit - Moving Beam (Input Or			
Output, Per Chnl)	6,387	4,343	32.0%
Camera Scan Kit (Non-Cognex; Input			
Or Output, Per Chnl)	12,903	8,774	32.0%
DC Verify Foundation 1-4	69,677	47,381	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
DC Verify Foundation 5+	96,774	65,806	32.0%
DC Verify Prime DC Sys	32,258	21,935	32.0%
DC Verify Adv DC Sys	12,903	8,774	32.0%
DFWords Ent Server	54,194	36,852	32.0%
MPS/APS Advanced DC	121,290	82,477	32.0%
Local DC Insite - Base - 4 Inserters or			
Less	12,903	8,774	32.0%
DFW Insite - Std (5+ Systems)	25,806	17,548	32.0%
DFWorks Std Server Pkg	56,129	38,168	32.0%
Hand Held Barcode-OCR Scanner	826	562	32.0%
Forms Conveyor, In-Line	17,548	11,933	32.0%
1/8" L>R Blade Block Assy	16,129	10,968	32.0%
1/6" L>R Blade Block Assy	16,129	10,968	32.0%
1/4" L>R Blade Block Assy	16,129	10,968	32.0%
Dual Blade Block Assy	16,129	10,968	32.0%
7.8MM L>R Blade Block Assy	16,129	10,968	32.0%
1/8" R>L Blade Block Assy	16,129	10,968	32.0%
1/6" R>L Blade Block Assy	16,129	10,968	32.0%
1/4" R>L Blade Block Assy	16,129	10,968	32.0%
7.8MM R>L Blade Block Assy	16,129	10,968	32.0%
Trim Kit Right W- Bucket	3,032	2,062	32.0%
Trim Kit Left W- Bucket	3,032	2,062	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
Trim Kit Center	3,032	2,062	32.0%
Trim Kit Right W- Funnel	3,032	2,062	32.0%
Trim Kit Left W- Funnel	3,032	2,062	32.0%
Dual Slit Assembly With Bucket	4,265	2,900	32.0%
Dual Slit Assembly With Funnel	4,065	2,764	32.0%
Bouncing Buckle Chute < 5 Pgs	3,871	2,632	32.0%
Bouncing Buckle Chute > 5 Pgs	3,871	2,632	32.0%
Bouncing Buckle Chute	3,871	2,632	32.0%
Mini Buckle Chute	3,871	2,632	32.0%
Lower 14" Buckle Chute	3,871	2,632	32.0%
Upper 14" Buckle Chute	3,871	2,632	32.0%
Elevator Module	12,839	8,730	32.0%
Funnel Assembly	1,142	777	32.0%
Trim Collector	26,316	17,895	32.0%
Dual Trim Collector	28,574	19,430	32.0%
Bin for Trim And Vac Plus Y19C	645	439	32.0%
Trim And Vac Plus	50,258	34,175	32.0%
Surefeed 9' Feedmax	14,097	9 <i>,</i> 586	32.0%
API TM1 Single Input Westport	46,645	31,719	32.0%
Dual Input Merging TM Westport	51,832	35,246	32.0%
Standard FIM	12,194	8,292	32.0%
Wide Body FIM	15,342	10,433	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
API TM1 Single Input Eastport	46,645	31,719	32.0%
Dual Input Merging TM Eastport	51,832	35,246	32.0%
Dual Accumulator Folder	73,497	49,978	32.0%
Flexible Dual Accumulator	80,645	54,839	32.0%
Reverse Accumulate	3,110	2,115	32.0%
Reverse Accumulate	3,110	2,115	32.0%
Addl Monitor- API Dual Accum- Folder Mount	5,806	3,948	32.0%
Addl Monitor- API Sheet Fdr- Stitcher Mount	5,806	3,948	32.0%
FDA FIM North Port	12,194	8,292	32.0%
FDA Transport - TM1	15,342	10,433	32.0%
FDA Standard Accumulate	3,871	2,632	32.0%
FDA Reverse Accumulate	3,871	2,632	32.0%
Automatic foldplates	19,355	13,161	32.0%
Y234 3 autochutes + 1 deflector	12,903	8,774	32.0%
Auto foldplate 1234 Y208	19,355	13,161	32.0%
Auto foldplate 1234 Y209	19,355	13,161	32.0%
Auto foldplate 1234 Y471	19,355	13,161	32.0%
18K Dual Web Cutter	98,710	67,123	32.0%
New Dual Web Cutter (replaces Y21D)	98,710	67,123	32.0%
Fixed Beam scanner	3,639	2,474	32.0%

Description	EQUIPMENT	contract price	% OFF MSRP
Moving Beam scanner	5,419	3,685	32.0%
Camera scanner	12,903	8,774	32.0%
Extended hopper for Y234	9,032	6,142	32.0%
Add'I monitor Y234 mount	5,806	3,948	32.0%
LowCap Divert w/chutes Y234	8,123	5,523	32.0%
Reverse accumulator option Y234	3,871	2,632	32.0%
Set of std. chutes Y234	-	-	32.0%
Barcode Scan- Y250, Top	3,639	2,474	32.0%
Barcode Scan- Y250, Btm	3,639	2,474	32.0%
Trapping Hi-Cap	7,226	4,914	32.0%
OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan	2,903	1,974	32.0%
OMR Scan- Y250, 1st Chnl, Last Two- Third Of Btm Only	2,903	1,974	32.0%
OMR Scan- Y250, 2nd Chnl, Top-Btm Scan	1,477	1,005	32.0%
OMR Scan- Y250, 3rd Chnl, Top-Btm Scan	1,477	1,005	32.0%
OMR Scan- Y250, 4th Chnl, Top-Btm Scan	1,477	1,005	32.0%
Barcode Scan- Dual Web Cutter (2 Scanners)	7,277	4,949	32.0%
OMR Scan- Dual Web Cutter (2 Scanners)	5,806	3,948	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
OMR Scan- Dual Web C', Add'l Chnl			
(2 Scanners)	2,955	2,009	32.0%
Add'l Monitor- 17" On Stand (Non-			
Touch)	3,600	2,448	32.0%
VPS Stand	1,613	1,097	32.0%
Pattern Reader	6,581	4,475	32.0%
Vertical Stacker	11,742	7,985	32.0%
Heavies Vertical Stacker	19,484	13,249	32.0%
Output Rotate Module	54,839	37,290	32.0%
Servo V-Bin	11,742	7,985	32.0%
Vacuum Transport Standard	21,355	14,521	32.0%
MCS 2" Array Print Sys - DC	48,335	32,868	32.0%
MCS 4600 4 Print (Two 2 Print Heads	56,077	38,133	32.0%
MCS 8 Inch Print System	70,426	47,890	32.0%
MCS GIS4250 Print System	104,335	70,948	32.0%
Universal Vacuum Base	21,355	14,521	32.0%
IMSInk Management System	5,394	3,668	32.0%
Output LineScan MPS	52,258	35,535	32.0%
Output LineScan FPS	52,258	35,535	32.0%
2" Array Compact EFS for MPS	81,974	55,742	32.0%
4" Array Compact EFS for MPS	89,716	61,007	32.0%
4250 Compact EFS for MPS	125,071	85,048	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
2" Array VTT EFS for FPS SD	81,974	55,742	32.0%
4" Array VTT EFS for FPS SD	89,716	61,007	32.0%
4250 VTT EFS for FPS SD	125,071	85,048	32.0%
MPS Print+ Package	258,065	175,484	32.0%
MSE Print+ Package	225,806	153,548	32.0%
Print+ Workstation Pkg	14,710	10,003	32.0%
Print+ Server Package	40,000	27,200	32.0%
Power Stacker	12,155	8,265	32.0%
Weigh-On-The-FlyScale	36,296	24,682	32.0%
Infrared Dryer-9000 Watt	#N/A	#N/A	32.0%
Tabber with a 4 inch kit	29,465	20,036	32.0%
Tabber with a 2 inch kit	29,032	19,742	32.0%
Divert (Attchd prior to IJ)	6,452	4,387	32.0%
9' CONVEYOR	5,161	3,510	32.0%
6' CONVEYOR	4,516	3,071	32.0%
Select SW Add'I - Current User	19,355	13,161	32.0%
Selects SW/HW-New User	27,742	18,865	32.0%
Selects SW/HW-Database Cntrl	27,742	18,865	32.0%
Selectivity Install/Training	3,871	2,632	32.0%
Output Scanning SW/HW	31,613	21,497	32.0%
GIS 4250 - Stand alone Inkjet	83,871	57,032	32.0%
36" Flexible Inkjet Transport	12,258	8,335	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
56" Flexible Inkjet Transport	13,871	9,432	32.0%
72" Flexible Inkjet Transport	16,129	10,968	32.0%
30" Dryer bases - Hi Temp	3,355	2,281	32.0%
Divert Att'd (after inkjet)	6,452	4,387	32.0%
MCS Exp Mod max 3 addl cameras	3,226	2,194	32.0%
iSite Area Scan Camera 1024x768	27,774	18,886	32.0%
iSite High Res Area Scan Cam 1400x	29,619	20,141	32.0%
iSite Line Scan Camera 2k 6x9	32,555	22,137	32.0%
iSite High Res Line Scan Camera	35,077	23,853	32.0%
Add'l Area Scan Camera 1024x768	7,408	5,037	32.0%
Add'l High Res Area Scan Cam 1400x	8,471	5,760	32.0%
iSite Floating Transport	12,697	8,634	32.0%
iSite Bolt-on Mount	361	246	32.0%
iSite Rollling Adjustable Stand	3,077	2,093	32.0%
Image Archive	2,373	1,614	32.0%
iData Repair/System	23,375	15,895	32.0%
iDataRepair Lite	13,826	9,402	32.0%
iDataView	20,323	13,819	32.0%
22" Touch Screen	623	423	32.0%
iSite Hand Scanner	1,077	733	32.0%
iSite Tracking Module	10,929	7,432	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
iData Printer Interfacing	2,581	1,755	32.0%
Add' Line Scan Camera 2K 6X9	11,111	7,555	32.0%
Add'l High Res Line Scan Cam 4K 10x	13,246	9,008	32.0%
iSite Area Scan Camera 640x480	26,549	18,054	32.0%
Add'l iSite Area Scan Camera 640x480	6,734	4,579	32.0%
iData Repair Opt 2/system	58,065	39,484	32.0%
iData Repair Opt 2/seat	10,968	7,458	32.0%
21K Sheet Feeder	49,174	33,438	32.0%
21K Sheet Feeder	49,174	33,438	32.0%
21K Sheet Feeder	49,174	33,438	32.0%
36K Sheet Feeder	75,097	51,066	32.0%
36K Sheet Feeder	75,097	51,066	32.0%
50K Sheet Feeder	126,581	86,075	32.0%
Barcode Scan- Y431, Fixed Scanning, Btm	3,639	2,474	32.0%
Barcode Scan- Y431, Fixed Scanning, Top Left	3,639	2,474	32.0%
Barcode Scan- Y431, Fixed Scanning, Top Right	3,639	2,474	32.0%
Barcode Scan- Y431, MBS, Top Mount	3,639	2,474	32.0%
Cutsheet Input Line scan - Top mount	68,387	46,503	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
Cutsheet Input Line scan - Top mount	68,387	46,503	32.0%
Cutsheet Input Line scan - Bottom mount	68,387	46,503	32.0%
Cutsheet Input Line scan - Bottom mount	68,387	46,503	32.0%
HPI Accumulator	82,581	56,155	32.0%
HPI PB Legacy Folder 6 Roller	17,161	11,670	32.0%
HPI Reverse Accumulator	82,581	56,155	32.0%
HPI Heavy Duty Folder 6 Roller	38,065	25,884	32.0%
36K Cutter- Pinfeed	148,387	100,903	32.0%
25K Cutter- Pinfeed	106,452	72,387	32.0%
HPI Heavy Duty Folder-Accumulator Interf	4,774	3,246	32.0%
HPI Heavy Duty Folder Bypass Kit For Flats	2,000	1,360	32.0%
Blade Block L>R, E-port, 1/8" Chip Out	16,129	10,968	32.0%
Blade Block L>R, E-port, 1/6" Chip Out	16,129	10,968	32.0%
Blade Block L>R, E-port, 7.8MM Chip Out	16,129	10,968	32.0%
Blade Block L>R, E-port, Chamfer (No Chip)	16,129	10,968	32.0%
HPI Eastport TM1	104,516	71,071	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
HPI Eastport TM1 Tubes- 7"	3,419	2,325	32.0%
HPI Eastport TM1 Tubes- 8.5"	3,419	2,325	32.0%
OMR Scan- Cutter, 1st Pos. (2			
Scanners)	5,806	3,948	32.0%
OMR Scan- Cutter, Add'l Chnl (2			
Scanners)	2,955	2,009	32.0%
OMR Scan- Cutter, 2nd Pos. (2			
Scanners)	2,955	2,009	32.0%
Barcode Scan- Cutter, Fixed			
Scanning (2 Scanners)	7,277	4,949	32.0%
Barcode Scan- Cutter, MBS Scanning			
(2 Scanners)	12,774	8,686	32.0%
Kit-No North Port	2,839	1,930	32.0%
Kit-HPI TM1 Northport Fim	12,315	8,375	32.0%
Quad Cart Adaptor	4,103	2,790	32.0%
Camera- Cutter (2 Cameras)	28,387	19,303	32.0%
HPI Westport TM1	104,516	71,071	32.0%
HPI Westport TM1 Tubes- 7"	3,419	2,325	32.0%
HPI Westport TM1 Tubes- 8.5"	3,419	2,325	32.0%
Cutter- Gutter Cut Knives Assy	12,903	8,774	32.0%
36K Cutter- Pinless	148,387	100,903	32.0%
25K Cutter- Pinless	106,452	72,387	32.0%
Blade Block L>R, W-port, 1/8" Chip Out	16,129	10,968	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
Blade Block L>R, W-port, 1/6" Chip			
Out	16,129	10,968	32.0%
Blade Block L>R, W-port, 7.8MM Chip			
Out	16,129	10,968	32.0%
Blade Block L>R, W-port, Chamfer	10.100	10.000	
(No Chip)	16,129	10,968	32.0%
HPI Eastport Brokerfold- Flats TM	61,516	41,831	32.0%
Add'l Monitor- HPI (Y471/ 47P/ 47W/			
48W/ 48E)	5,806	3,948	32.0%
Add'l Monitor- HPI (Y47E Or Y470-	5 000	2.040	22.00/
Y472)	5,806	3,948	32.0%
HPI Westport Brokerfold- Flats TM	61,516	41,831	32.0%
On-Edge Stacker (FPS)	25,742	17,505	32.0%
On-Edge Stacker (MPS/APS)	34,168	23,234	32.0%
On-Edge Stacker (MPS/APS)	34,168	23,234	32.0%
OES Offset Kit	11,381	7,739	32.0%
In Line OES	64,516	43,871	32.0%
In Line OES	64,516	43,871	32.0%
Privacy Guard MPS	35,655	24,246	32.0%
Privacy Guard MPS	35,655	24,246	32.0%
Light Table - US	323	219	32.0%
TrayTag Printer OES Mount	6,452	4,387	32.0%
TrayTag Printer Vbin Mount	6,452	4,387	32.0%
Hunkeler Unwinder Base	52,258	35,535	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
Hunkeler Unwinder Core (3")	3,600	2,448	32.0%
Hunkeler Unwinder Core (5")	5,922	4,027	32.0%
Hunkeler Unwinder Core (150Mm)	5,922	4,027	32.0%
MPS/APS 3 Station Chassis	106,323	72,299	32.0%
MPS/APS 4 Station Chassis	112,903	76,774	32.0%
MPS/APS 6 Station Chassis	136,258	92,655	32.0%
MPS/APS 7 Station Chassis	141,677	96,341	32.0%
MPS/APS 8 Station Chassis	145,419	98,885	32.0%
MPS/APS 9 Station Chassis	165,290	112,397	32.0%
MPS/APS 10 Station Chassis	168,774	114,766	32.0%
MPS/APS 12 Station Chassis	186,839	127,050	32.0%
MPS/APS 14 Station Chassis	204,774	139,246	32.0%
MPS/APS 16 Station Chassis	212,000	144,160	32.0%
MPS/APS 18 Station Chassis	236,258	160,655	32.0%
Mail Stream Merge Module	196,774	133,806	32.0%
Barcode Scanner - Encl Fdr	5,032	3,422	32.0%
MPS Friction Feeder	14,839	10,090	32.0%
MPS Friction feeder - (Thick version			
of the Y554)	#N/A	#N/A	32.0%
MPS Rotary Feeder	20,000	13,600	32.0%
MPS 22K Engine-Takeaway-Sealer-2 VS	383,419	260,725	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
MPS 26K Engine-Takeaway-Sealer-2			
VS	512,452	348,467	32.0%
MPS 26K Engine-Takeaway-Sealer-2			
VS	512,452	348,467	32.0%
6 Stage Buffer	57,935	39,396	32.0%
TnT MPS	105,161	71,510	32.0%
TnT MPS	105,161	71,510	32.0%
Touchscreen Monitor - Factory	3,562	2,422	32.0%
Add'l Monitor- W-port TM1 (Non-			
Touch)	5,806	3,948	32.0%
Add'l Monitor- E-port TM1 (Non-			
Touch)	5,806	3,948	32.0%
Add'l Monitor-Roll-Around (Non-			
Touchscreen)	5,806	3,948	32.0%
Touchscreen Monitor - Field	3,871	2,632	32.0%
MPS-APS Output 2 VS Module	28,387	19,303	32.0%
Infinity - VS Module	17,419	11,845	32.0%
MPS/APS Bottom Edge Marker	11,381	7,739	32.0%
Edge Marker, Top One Color	11,381	7,739	32.0%
Edge Marker, Top Second Color	11,381	7,739	32.0%
VS Mid-Station Power Stacker	8,387	5,703	32.0%
Flats & Letters Stacker	4,839	3,290	32.0%
Letters - Horizontal Belt Stacker	4,252	2,891	32.0%
Companion Base System	113,554	77,216	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
HCSF MBSC	7,054	4,797	32.0%
Letters - Vertical Power Stacker	1,929	1,312	32.0%
Std Installation - FPS9K	5,806	3,948	32.0%
Std Installation - FPS12/14k	9,677	6,581	32.0%
Std Installation - MPS	12,903	8,774	32.0%
Std. Integr with ShtFdr at DMS FL	9,677	6,581	32.0%
Std. Integr - ShtFdr on site	19,355	13,161	32.0%
Customer Tech training at DMS FL	3,226	2,194	32.0%
Short footprint Turn Over	16,000	10,880	32.0%
Privacy Guard FPS SD	35,655	24,246	32.0%
Short footprint Turnover (Rival)	16,000	10,880	32.0%
Belt Turnover MSE	23,742	16,145	32.0%
Inputless Kit For MSE 3 Or 6	6,129	4,168	32.0%
Inputless Kit For MSE 9 Or 12	6,129	4,168	32.0%
MSE In-Line Folder Feeder	77,252	52,531	32.0%
Forceflex Feeder 14"	6,710	4,563	32.0%
Forceflex Feeder 20"	8,581	5,835	32.0%
Air Compressor	3,626	2,466	32.0%
No Changeover Module	15,484	10,529	32.0%
12k speed upgrade	6,452	4,387	32.0%
6x9 Chassis Upgrade 9K to 12K	125,161	85,110	32.0%
10x13 Chassis Upgr 9K to 12K	125,161	85,110	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
Modular Friction Feeder	10,323	7,019	32.0%
Greenhouse - Blank Feeder	4,516	3,071	32.0%
Modular Rotary Feeder	15,484	10,529	32.0%
MB Scan Friction Fdr-Top	5,032	3,422	32.0%
MB Scan Friction Fdr-Btm	5,032	3,422	32.0%
MB Scan Rotary Fdr-Top	5,032	3,422	32.0%
MB Scan Rotary Fdr-Top	5,032	3,422	32.0%
FMI Cut Sheet Input	109,032	74,142	32.0%
MSE Buffer	36,310	24,691	32.0%
MSE Buffer with TnT	85,806	58,348	32.0%
Edge marker	11,381	7,739	32.0%
2nd Edge marker	11,381	7,739	32.0%
MSE12 - 3 Fdr 10X13 Chassis	244,516	166,271	32.0%
MSE12 - 6 Fdr 10X13 Chassis	239,355	162,761	32.0%
MSE12 - 9 Fdr 10X13 Chassis	253,548	172,413	32.0%
MSE12 - 12 Fdr 10X13 Chassis	293,548	199,613	32.0%
MSE14 - 3 Fdr 10X13 Chassis	270,323	183,819	32.0%
MSE14 - 6 Fdr 10X13 Chassis	265,161	180,310	32.0%
MSE14 - 9 Fdr 10X13 Chassis	279,355	189,961	32.0%
MSE14 - 12 Fdr 10X13 Chassis	319,355	217,161	32.0%
MSE 9 - 3 Fdr 6X9 Chassis	203,226	138,194	32.0%
MSE 9 - 6 Fdr 6X9 Chassis	204,516	139,071	32.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
MSE 9 - 3 Fdr 10X13 Chassis	232,903	158,374	32.0%
MSE 9 - 6 Fdr 10X13 Chassis	234,194	159,252	32.0%
MSE 9 - 9 Fdr 6X9 Chassis	218,710	148,723	32.0%
MSE 9 - 9 Fdr 10X13 Chassis	248,387	168,903	32.0%
MSE12 - 3 Fdr 6X9 Chassis	214,839	146,090	32.0%
MSE12 - 6 Fdr 6X9 Chassis	209,677	142,581	32.0%
MSE12 - 9 Fdr 6X9 Chassis	223,871	152,232	32.0%
MSE12 - 12 Fdr 6X9 Chassis	263,871	179,432	32.0%
MSE14 - 3 Fdr 6X9 Chassis	240,645	163,639	32.0%
MSE14 - 6 Fdr 6X9 Chassis	235,484	160,129	32.0%
MSE14 - 9 Fdr 6X9 Chassis	249,677	169,781	32.0%
MSE14 - 12 Fdr 6X9 Chassis	289,677	196,981	32.0%
Mid Tier MSE 2 Encl.	179,355	121,961	32.0%
Mid Tier MSE 3 Encl.	187,097	127,226	32.0%
Mid Tier MSE 4 Encl.	194,839	132,490	32.0%
Mid Tier MSE 5 Encl.	206,452	140,387	32.0%
Mid Tier MSE 6 Encl.	214,194	145,652	32.0%
MSE Short Footprint Turnover V-Bin	14,839	10,090	32.0%
MSE Turnover + V-Bin	22,581	15,355	32.0%
Standalone Short Footprint Turnover	16,000	10,880	32.0%
SiteVue	-	-	5.0%

	MSRP		
Description	EQUIPMENT	contract price	% OFF MSRP
SiteVue + HelpDesk	-	-	5.0%
SiteVue PC	-	-	5.0%
Accounting Integr Kit -1 Meter	632	531	16.0%
Accounting Integr Kit -2 Meter	710	596	16.0%
Accounting Integr Kit -3 Meter	774	650	16.0%
Funds Refill Kit - 1 DM1000, Shared Netw	632	531	16.0%
MSM to Infinity Mtr Conn. Kit-1 meter	968	813	16.0%
MSM to Infinity Mtr Conn. Kit-2 meters	1,161	975	16.0%
MSM to Infinity Mtr Conn. Kit-3 meters	1,290	1,084	16.0%
DFWorks Base Server Pkg	24,129	20,268	16.0%
DFWorks Ent Server Pkg	82,581	69,368	16.0%
DFWorks Base Server	17,419	14,632	16.0%
DFWorks Std Server	28,387	23,845	16.0%
DFWords Ent Server	54,194	45,523	16.0%
MSM - 1 meter(ISC-Competitive)	9,548	8,021	16.0%
MSM for 2 meters inserter	10,194	8,563	16.0%
MSM for 3 meters inserter	13,935	11,706	16.0%
MSM for DM series mailing mach. connectivity	8,645	7,262	16.0%
Msm Rollup Integrity Module	51,484	43,246	16.0%

MSRP	Annual Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
692	657	5.0%	
419	398	5.0%	
-	-	5.0%	
-	-	5.0%	
794	754	5.0%	
794	754	5.0%	
794	754	5.0%	
253	240	5.0%	
1,850	1,758	5.0%	
567	538	5.0%	
173	164	5.0%	
1,606	1,526	5.0%	
1,606	1,526	5.0%	
1,606	1,526	5.0%	
1,606	1,526	5.0%	
1,606	1,526	5.0%	
1,606	1,526	5.0%	

MSRP	Annual Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
1,606	1,526	5.0%	
2,835	2,693	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
2,733	2,596	5.0%	
6,182	5,872	5.0%	
13,598	12,918	5.0%	
8,250	7,838	5.0%	
1,000	950	5.0%	
2,400	2,280	5.0%	
-	-	5.0%	
2,551	2,423	5.0%	
,	,		
445	423	5.0%	
1,080	1,026	5.0%	
6,100	5,795	5.0%	

MSRP	Annual Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
12,700	12,065	5.0%	
6,500	6,175	5.0%	
100	95	5.0%	
6,300	5,985	5.0%	
14,100	13,395	5.0%	
2,000	1,900	5.0%	
4,000	3,800	5.0%	
5,700	5,415	5.0%	
100	95	5.0%	
1,224	1,163	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
212	201	5.0%	
212	201	5.0%	

	Annual		
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
212	201	5.0%	
212	201	5.0%	
212	201	5.0%	
297	283	5.0%	
284	269	5.0%	
270	257	5.0%	
270	257	5.0%	
270	257	5.0%	
270	257	5.0%	
270	257	5.0%	
270	257	5.0%	
896	851	5.0%	
80	76	5.0%	
1,836	1,744	5.0%	
1,993	1,893	5.0%	
-	-	5.0%	
4,124	3,918	5.0%	
1,092	1,037	5.0%	
3,615	3,434	5.0%	
4,017	3,816	5.0%	
851	808	5.0%	
1,070	1,017	5.0%	

	Annual		
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
3,615	3,434	5.0%	
4,017	3,816	5.0%	
5,126	4,870	5.0%	
5,625	5,344	5.0%	
217	206	5.0%	
217	206	5.0%	
405	385	5.0%	
405	385	5.0%	
851	808	5.0%	
1,070	1,017	5.0%	
270	257	5.0%	
270	257	5.0%	
1,350	1,283	5.0%	
900	855	5.0%	
1,350	1,283	5.0%	
1,350	1,283	5.0%	
1,350	1,283	5.0%	
6,885	6,541	5.0%	
6,885	6,541	5.0%	
255	242	5.0%	

	Annual		
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
380	361	5.0%	
1,080	1,026	5.0%	
630	599	5.0%	
405	385	5.0%	
567	539	5.0%	
255	242	5.0%	
-	-	5.0%	
255	242	5.0%	
255	242	5.0%	
504	479	5.0%	
200	190	5.0%	
200	190	5.0%	
100	95	5.0%	
100	95	5.0%	
100	95	5.0%	
510	485	5.0%	
400	380	5.0%	

MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
200	190	5.0%	
251	239	5.0%	
-	-	5.0%	
187	178	5.0%	
819	778	5.0%	
1,359	1,291	5.0%	
4,420	4,199	5.0%	
820	779	5.0%	
1,490	1,415	5.0%	
3,746	3,559	5.0%	
3,911	3,716	5.0%	
4,912	4,667	5.0%	
7,277	6,914	5.0%	
1,490	1,415	5.0%	
376	357	5.0%	
6,318	6,002	5.0%	
6,318	6,002	5.0%	
6,607	6,277	5.0%	
7,231	6,869	5.0%	
10,080	9,576	5.0%	

	Annual		
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
6,353	6,035	5.0%	
6,953	6,605	5.0%	
9,693	9,208	5.0%	
14,000	13,300	5.0%	
12,000	11,400	5.0%	
660	627	5.0%	
3,600	3,420	5.0%	
848	805	5.0%	
2,532	2,405	5.0%	
468	445	5.0%	
702	667	5.0%	
639	607	5.0%	
500	475	5.0%	
416	395	5.0%	
364	346	5.0%	
1,560	1,482	5.0%	
2,236	2,124	5.0%	
2,236	2,124	5.0%	
312	296	5.0%	
2,548	2,421	5.0%	
6,760	6,422	5.0%	
950	903	5.0%	

	Annual		
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
1,075	1,021	5.0%	
1,250	1,188	5.0%	
260	247	5.0%	
500	475	5.0%	
260	247	5.0%	
1,300	1,235	5.0%	
1,300	1,235	5.0%	
1,300	1,235	5.0%	
1,300	1,235	5.0%	
350	333	5.0%	
350	333	5.0%	
1,031	979	5.0%	
26	25	5.0%	
250	238	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
98	93	5.0%	
-		5.0%	

	Annual		
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
-	-	5.0%	
500	475	5.0%	
500	475	5.0%	
1,300	1,235	5.0%	
400	380	5.0%	
-	-	5.0%	
-	-	5.0%	
8,179	7,770	5.0%	
8,179	7,770	5.0%	
8,179	7,770	5.0%	
9,714	9,228	5.0%	
9,714	9,228	5.0%	
8,829	8,388	5.0%	
255	242	5.0%	
255	242	5.0%	
255	242	5.0%	
255	242	5.0%	
6,625	6,294	5.0%	

MSRP	Annual Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
6,625	6,294	5.0%	
6,625	6,294	5.0%	
6,625	6,294	5.0%	
5,760	5,472	5.0%	
1,197	1,137	5.0%	
5,760	5,472	5.0%	
2,655	2,522	5.0%	
10,350	9,833	5.0%	
7,425	7,054	5.0%	
333	316	5.0%	
140	133	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
7,290	6,926	5.0%	

MSRP	Annual Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
-	-	5.0%	
-	-	5.0%	
400	380	5.0%	
200	190	5.0%	
200	190	5.0%	
510	485	5.0%	
890	846	5.0%	
-	-	5.0%	
859	816	5.0%	
286	272	5.0%	
2,375	2,256	5.0%	
7,290	6,926	5.0%	
-	-	5.0%	
-	-	5.0%	
900	855	5.0%	
10,350	9,833	5.0%	
7,425	7,054	5.0%	
-	-	5.0%	

MSRP	Annual Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
-	-	5.0%	
-	-	5.0%	
_	-	5.0%	
4,291	4,076	5.0%	
405	385	5.0%	
405	385	5.0%	
4,291	4,076	5.0%	
1,795	1,705	5.0%	
2,383	2,264	5.0%	
2,383	2,264	5.0%	
794	754	5.0%	
3,328	3,162	5.0%	
3,328	3,162	5.0%	
2,487	2,363	5.0%	
2,487	2,363	5.0%	
25	24	5.0%	
500	475	5.0%	
500	475	5.0%	
3,645	3,463	5.0%	

MCDD	Annual		N A a a a b b b a
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
251	239	5.0%	
413	392	5.0%	
413	392	5.0%	
8,240	7,828	5.0%	
8,750	8,313	5.0%	
10,560	10,032	5.0%	
10,980	10,431	5.0%	
11,270	10,707	5.0%	
12,810	12,170	5.0%	
13,080	12,426	5.0%	
14,480	13,756	5.0%	
15,870	15,077	5.0%	
16,430	15,609	5.0%	
18,310	17,395	5.0%	
15,250	14,488	5.0%	
351	333	5.0%	
1,150	1,093	5.0%	
1,563	1,485	5.0%	
1,550	1,473	5.0%	
29,715	28,229	5.0%	

MSRP	Annual Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
39,715	37,729	5.0%	
39,715	37,729	5.0%	
4,041	3,839	5.0%	
7,335	6,968	5.0%	
7,335	6,968	5.0%	
248	236	5.0%	
405	385	5.0%	
405	385	5.0%	
405	385	5.0%	
270	257	5.0%	
1,980	1,881	5.0%	
1,215	1,154	5.0%	
794	754	5.0%	
794	754	5.0%	
794	754	5.0%	
585	556	5.0%	
400	380	5.0%	
216	205	5.0%	
11,113	10,557	5.0%	

	Annual		
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
515	489	5.0%	
156	148	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
-	-	5.0%	
1,075	1,021	5.0%	
2,487	2,363	5.0%	
1,075	1,021	5.0%	
1,375	1,306	5.0%	
428	406	5.0%	
428	406	5.0%	
6,517	6,191	5.0%	
520	494	5.0%	
665	632	5.0%	
253	240	5.0%	
1,200	1,140	5.0%	
625	594	5.0%	
12,272	11,658	5.0%	
12,272	11,658	5.0%	

	Annual		
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
800	760	5.0%	
350	333	5.0%	
1,200	1,140	5.0%	
351	333	5.0%	
351	333	5.0%	
351	333	5.0%	
351	333	5.0%	
7,605	7,225	5.0%	
2,533	2,406	5.0%	
5,985	5,686	5.0%	
794	754	5.0%	
794	754	5.0%	
18,950	18,003	5.0%	
18,550	17,623	5.0%	
19,650	18,668	5.0%	
22,750	21,613	5.0%	
20,950	19,903	5.0%	
20,550	19,523	5.0%	
21,650	20,568	5.0%	
24,750	23,513	5.0%	
15,750	14,963	5.0%	
15,850	15,058	5.0%	

	Annual		
MSRP	Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	SLA
18,050	17,148	5.0%	
18,150	17,243	5.0%	
16,950	16,103	5.0%	
19,250	18,288	5.0%	
16,650	15,818	5.0%	
16,250	15,438	5.0%	
17,350	16,483	5.0%	
20,450	19,428	5.0%	
18,650	17,718	5.0%	
18,250	17,338	5.0%	
19,350	18,383	5.0%	
22,450	21,328	5.0%	
9,550	9,073	5.0%	
9,850	9,358	5.0%	
10,550	10,023	5.0%	
10,850	10,308	5.0%	
11,200	10,640	5.0%	
1,075	1,021	5.0%	
1,375	1,306	5.0%	
1,075	1,021	5.0%	
2,000	1,900	5.0%	

MSRP	Annual Maintenance		Monthly
MAINTENACE*	Years 2-5	% OFF MSRP	Monthly SLA
5,000	4,750	5.0%	JLA
1,500	1,425	5.0%	
1,500	1,423		
-	-	25.0%	
-	-	25.0%	
-	-	25.0%	
-	-	25.0%	
-	-	25.0%	
-	-	25.0%	
-	-	25.0%	
2,805	2,104	25.0%	
8,775	6,581	25.0%	
2,025	1,519	25.0%	
3,300	2,475	25.0%	
6,300	4,725	25.0%	
1,110	833	25.0%	
1,185	889	25.0%	
1,620	1,215	25.0%	
1,005	754	25.0%	
6,675	5,006	25.0%	

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

201	6 -1	Description				~ off		Annual Maintenance Years 2-	0 OFF MCDD
PCN RD17	Category Software License Subscription	Description Doc. Lifecycle Tracking - Base	S MSRP EQ	28.387.10	S 23.845.16	% OFF MSRP 16.0%	MSRP MAINTENACE* \$ 4.400.00	5 \$ 3,300.00	% OFF MSRP Monthly SLA 25.0%
RD90	Software License Subscription	Remote Service Access unit	ş	1,406.45	\$ 1,181.42	16.0%		\$ 122.63	25.0%
RD95	Software License Subscription	Output Scanning-DC Screen	\$	10,838.71		16.0%		\$ 945.00	25.0%
RD9A	Software License Subscription	Auto Job Setup	\$	3,483.87	\$ 2,926.45	16.0%		\$ 303.75	25.0%
RDP4 RDP5	Software License Subscription Software License Subscription	Insert Plan-Mailrun Mgmt- Base Insert Plan-Mailrun Mgmt-Ent.	\$ S	21,290.32 49,677.42	\$ 17,883.87 \$ 41,729.03	16.0% 16.0%		\$ 3,276.00 \$ 7,371.00	25.0% 25.0%
RDP6	Software License Subscription	Insert Plan-Mailrun Mgmt - Std	ş	35,483.87	\$ 29,806.45	16.0%		\$ 5,733.00	25.0%
RDPK	Software License Subscription	DFW Shop Floor Control	\$	14,709.68	\$ 12,356.13	16.0%		\$ 1,523.25	25.0%
RDV7	Software License Subscription	Doc Lifecycle Tracking - Ent.	\$		\$ 59,612.90	16.0%		\$ 7,371.00	25.0%
RDV8 RDV9	Software License Subscription Software License Subscription	Doc. Lifecycle Tracking - Std DFW Manifesting - Ent.	ş c	51,612.90 109,677.42		16.0% 16.0%		\$ 5,733.00 \$ 11,056.50	25.0% 25.0%
RDV9	Software License Subscription	DFW Manifesting - Std	s .	70,967.74		16.0%		\$ 7,371.00	25.0%
RDVB	Software License Subscription	DFW Postage Accounting-Base	ş	28,387.10		16.0%		\$ 2,948.25	25.0%
RDVC	Software License Subscription	DFW Postage Accounting - Ent.	\$	70,967.74		16.0%		\$ 7,371.00	25.0%
RDVD	Software License Subscription	DFW Postage Accounting - Std	\$	49,677.42	\$ 41,729.03	16.0%		\$ 4,422.75	25.0%
RDVE RDVF	Software License Subscription Software License Subscription	DFW Productivity Reports-Base DFW Productivity Reports-Ent.	\$ \$	28,387.10 70,967.74	\$ 23,845.16 \$ 59,612.90	16.0% 16.0%		\$ 2,948.25 \$ 7,371.00	25.0% 25.0%
RDVG	Software License Subscription	DFW Productivity Reports-Std	ŝ	42,580.65	\$ 35,767.74	16.0%		\$ 4,422.75	25.0%
RDVH	Software License Subscription	DFW Platform Software - Base	\$	25,806.45	\$ 21,677.42	16.0%		\$ 2,866.50	25.0%
RDVJ	Software License Subscription	DFW Platform Software - Ent.	\$	83,870.97	\$ 70,451.61	16.0%		\$ 7,371.00	25.0%
RDVK RDVL	Software License Subscription Software License Subscription	DFW Platform Software - Std DFW Production Workflow - Base	s s	58,064.52	\$ 48,774.19 \$ 54,193.55	16.0% 16.0%		\$ 6,224.25 \$ 6,552.00	25.0% 25.0%
RDVL	Software License Subscription	DFW Production Workflow - Base		129,032.26	\$ 108,387.10	16.0%		\$ 11,056.50	25.0%
RDVN	Software License Subscription	DFW Production Workflow - Std	\$	96,774.19	\$ 81,290.32	16.0%		\$ 9,009.00	25.0%
RD4Z	Software License Subscription	PI Direct Access 1 to 4 Inserters	\$	19,354.84	\$ 16,258.06	16.0%		\$ 2,250.00	25.0%
RD5Z	Software License Subscription	PI Direct Access 5+ Inserters	\$	32,258.06	\$ 27,096.77	16.0%		\$ 3,750.00	25.0%
RD8N EF0Y	Software License Subscription Software License Subscription	DC Idle Time Control, Per Inserter SFW ENT CORE	s s	6,451.61 51,612.90		16.0% 16.0%		\$ 750.00 \$ 6,000.00	25.0% 25.0%
EF0Z	Software License Subscription	SFW ENT CORE UPG	ŝ	51,612.90		16.0%		\$ 6,000.00	25.0%
EFA0	Software License Subscription	FlexServer Base		51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%
EFA1	Software License Subscription	Flex JESConnect for JES2	ş	25,806.45		16.0%		\$ 3,000.00	25.0%
EFA2 EFA3	Software License Subscription Software License Subscription	Flex JESConnect for JES3 OPS-DT for Unix (per Site)	ş	25,806.45 12,903.23	\$ 21,677.42 \$ 10,838.71	16.0% 16.0%		\$ 3,000.00 \$ 1,500.00	25.0% 25.0%
EFA3 EFA4	Software License Subscription Software License Subscription	OPS-DT for Unix (per Site) OPS-DT for Windows (Per Site)	s s	12,903.23	\$ 10,838.71 \$ 10,838.71	16.0%		\$ 1,500.00 \$ 1,500.00	25.0%
EFA5	Software License Subscription	Window Print Driver (per Site)	ŝ	12,903.23	\$ 10,838.71	16.0%		\$ 1,500.00	25.0%
EFA6	Software License Subscription	FlexServer Peer to Peer Module	\$	12,903.23		16.0%		\$ 1,500.00	25.0%
EFA8	Software License Subscription	Flex PS,PCL, and PDF Output FTP Module Output Manager	\$	12,903.23		16.0%		\$ 1,500.00	25.0%
EFA9 EFAC	Software License Subscription Software License Subscription	Flex Xerox Output for EPS	\$ S	6,451.61 12,903.23	\$ 5,419.35 \$ 10,838.71	16.0% 16.0%		\$ 750.00 \$ 1,500.00	25.0% 25.0%
EFAF	Software License Subscription	FlexServer Test System	ŝ	-	\$ -	16.0%		\$ -	25.0%
EFAG	Software License Subscription	Flex Band A Output	\$	3,354.84	\$ 2,818.06	16.0%		\$ 390.00	25.0%
EFAH	Software License Subscription	Flex Band B Output	\$	8,774.19	\$ 7,370.32	16.0%		\$ 1,020.00	25.0%
EFAJ EFAK	Software License Subscription Software License Subscription	Flex Band C Output Flex Band D Output	s s	13,548.39 20,258.06	\$ 11,380.65 \$ 17,016.77	16.0% 16.0%		\$ 1,575.00 \$ 2,355.00	25.0% 25.0%
EFAL	Software License Subscription	Flex Band D Color Output	ŝ	25,419.35		16.0%		\$ 2,955.00	25.0%
EFAM	Software License Subscription	Flex Band E Output	\$	40,645.16		16.0%		\$ 4,725.00	25.0%
EFAN	Software License Subscription	Flex Band E Color Output		50,322.58	\$ 42,270.97	16.0%		\$ 5,850.00	25.0%
EFAP EFAR	Software License Subscription Software License Subscription	Flex IPDS - Band F Output Flex Band F Color Output	\$ \$	58,064.52 72,258.06	\$ 48,774.19 \$ 60,696.77	16.0% 16.0%		\$ 6,750.00 \$ 8,400.00	25.0% 25.0%
EFAS	Software License Subscription	Flex IJPDS - Band A Output	ŝ	33,548.39	\$ 28,180.65	16.0%		\$ 3,900.00	25.0%
EFAT	Software License Subscription	Flex IJPDS - Band B Output	ş	54,193.55	\$ 45,522.58	16.0%		\$ 6,300.00	25.0%
EFAU	Software License Subscription	Flex IJPDS - Band C Output	\$			16.0%		\$ 8,550.00	25.0%
EFAV	Software License Subscription	Flex IJPDS - Band D Output	\$	94,838.71		16.0%		\$ 11,025.00	25.0%
EFAW EFAX	Software License Subscription Software License Subscription	Flex Metacode - Online Output Flex Metacode - Other	s s	13,548.39 21,935.48	\$ 11,380.65 \$ 18,425.81	16.0% 16.0%		\$ 1,575.00 \$ 2,550.00	25.0% 25.0%
EFAY	Software License Subscription	Flex PS - Band B Color Out		13,548.39	\$ 11,380.65	16.0%		\$ 1,575.00	25.0%
EFAZ	Software License Subscription	Flex PS - Band C Color Out	\$	20,258.06	\$ 17,016.77	16.0%		\$ 2,355.00	25.0%
EFBO	Software License Subscription	Flex PS - Out to other hosts	Ş	21,935.48	\$ 18,425.81	16.0%		\$ 2,550.00	25.0%
EFB1 EFB2	Software License Subscription Software License Subscription	Flex PCL - Out to other hosts Flex AFPDS output	\$ S	21,935.48 21.935.48	\$ 18,425.81 \$ 18.425.81	16.0% 16.0%		\$ 2,550.00 \$ 2,550.00	25.0% 25.0%
EFB3	Software License Subscription	Flex TIFF output	ŝ	21,935.48	\$ 18,425.81	16.0%		\$ 2,550.00	25.0%
EFB4	Software License Subscription	Flex PDF Output	\$	21,935.48	\$ 18,425.81	16.0%		\$ 2,550.00	25.0%
EFB5	Software License Subscription	Flex PDF Security UPGRADE	\$		\$ 9,321.29	16.0%		\$ 1,290.00	25.0%
EFB6	Software License Subscription	Flex KCMS ICC Profile Support	\$	21,935.48	\$ 18,425.81	16.0%		\$ 2,550.00	25.0%
EFB7 EFB8	Software License Subscription Software License Subscription	Flex IJPDS MICR Font Support Flex Xerox Input	\$ \$	21,935.48 16,129.03	\$ 18,425.81 \$ 13,548.39	16.0% 16.0%		\$ 2,550.00 \$ 1,875.00	25.0% 25.0%
EFB9	Software License Subscription	Flex AFPDS Input	\$	16,129.03	\$ 13,548.39	16.0%		\$ 1,875.00	25.0%
EFBA	Software License Subscription	Flex PostScript Input	\$	16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%
EFBB	Software License Subscription	Flex PDF Input	\$	16,129.03		16.0%		\$ 1,875.00	25.0%
EFBC EFBD	Software License Subscription Software License Subscription	Flex New PDF Input Flex PCL Input	\$ S	16,129.03 16,129.03		16.0% 16.0%		\$ 1,875.00 \$ 1,875.00	25.0% 25.0%
EFBE	Software License Subscription	FlexServer 2009 Core	\$ \$	51,612.90		16.0%			25.0%
		SFW AES 128-bit encryption							
EFBM	Software License Subscription	Receiver	\$	12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%
EFBN	Software License Subscription	SFW AES 128-bit encryption Sender	\$	6,451.61	\$ 5,419.35	16.0%		\$ 750.00	25.0%
EM11	Software License Subscription	VIP JESConnect for JES2	\$	25,806.45		16.0%	+ .)	\$ 3,000.00	25.0%
EM12	Software License Subscription	VIP JESConnect for JES3 RESConnect for JESConnect	\$	25,806.45 25.806.45		16.0%			25.0%
EM13 EM14	Software License Subscription Software License Subscription	RESConnect for JESConnect RESConnect for other	\$ S	25,806.45	\$ 21,677.42 \$ 21.677.42	16.0% 16.0%		\$ 3,000.00 \$ 3,000.00	25.0% 25.0%
EM14 EM15	Software License Subscription	VIP Connect Host Download	\$	12,903.23	\$ 10,838.71	16.0%		\$ 1,500.00	25.0%
EM1B	Software License Subscription	Xerox (LCDS/Metacode) Input	\$	16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%
EM1C	Software License Subscription	AFP Input	\$	16,129.03	\$ 13,548.39	16.0%		\$ 1,875.00	25.0%
EM1D EM1E	Software License Subscription Software License Subscription	PostScript (level 2) Input PDF Input	\$ S	16,129.03 16,129.03	\$ 13,548.39 \$ 13,548.39	16.0% 16.0%		\$ 1,875.00 \$ 1,875.00	25.0% 25.0%
EM1E	Software License Subscription	New PDF Input	ş Ş	16,129.03		16.0%		\$ 1,875.00 \$ 1,875.00	25.0%
EM1G	Software License Subscription	PCL Input	ş	16,129.03		16.0%	\$ 2,500.00	\$ 1,875.00	25.0%
EM1H	Software License Subscription	VIP Remote GUI	\$	4,258.06	\$ 3,576.77	16.0%	\$ 660.00	\$ 495.00	25.0%
	Software License Subscription	Advanced Indexing	\$ ¢	32,258.06	\$ 27,096.77	16.0%		\$ 3,750.00	25.0%
EM1J	Software License Subscription	Kodak CMS using ICC Profiles IJPDS MICR Font Support	\$ \$	21,290.32 21,290.32	\$ 17,883.87 \$ 17,883.87	16.0% 16.0%		\$ 2,475.00 \$ 2,475.00	25.0% 25.0%
EM1K	Software License Subscription		÷		\$ 17,883.87 \$ 9,212.90	16.0%		\$ 2,475.00 \$ 1,275.00	25.0%
	Software License Subscription Software License Subscription	VIP Proofing Station	\$	10,967.74					25.0%
EM1K EM1L		VIP Proofing Station VIP Proofing Station UPGRADE	\$ \$	6,451.61	\$ 5,419.35	16.0%		\$ 750.00	25.0%
EM1K EM1L EM1M EM1N EM1P	Software License Subscription Software License Subscription Software License Subscription	VIP Proofing Station VIP Proofing Station UPGRADE VIP Automated Reprint Manager	\$ \$	6,451.61 32,258.06	\$ 5,419.35 \$ 27,096.77	16.0%	\$ 5,000.00	\$ 750.00 \$ 3,750.00	25.0% 25.0%
EM1K EM1L EM1M EM1N EM1P EM1R	Software License Subscription Software License Subscription Software License Subscription Software License Subscription	VIP Proofing Station VIP Proofing Station UPGRADE VIP Automated Reprint Manager VIP Standby License	\$ \$ \$	6,451.61 32,258.06 9,677.42	\$ 5,419.35 \$ 27,096.77 \$ 8,129.03	16.0% 16.0%	\$ 5,000.00 \$ 1,500.00	\$ 750.00 \$ 3,750.00 \$ 1,125.00	25.0% 25.0% 25.0%
EM1K EM1L EM1M EM1N EM1P EM1R EM20	Software License Subscription Software License Subscription Software License Subscription Software License Subscription Software License Subscription	VIP Proofing Station VIP Proofing Station UPGRADE VIP Automated Reprint Manager VIP Standby License VIP IPDS - Band A	s s s	6,451.61 32,258.06 9,677.42 3,354.84	\$ 5,419.35 \$ 27,096.77 \$ 8,129.03 \$ 2,818.06	16.0% 16.0% 16.0%	\$ 5,000.00 \$ 1,500.00 \$ 520.00	\$ 750.00 \$ 3,750.00 \$ 1,125.00 \$ 390.00	25.0% 25.0% 25.0% 25.0%
EM1K EM1L EM1M EM1N EM1P EM1R	Software License Subscription Software License Subscription Software License Subscription Software License Subscription	VIP Proofing Station VIP Proofing Station UPGRADE VIP Automated Reprint Manager VIP Standby License	\$ \$ \$	6,451.61 32,258.06 9,677.42 3,354.84	\$ 5,419.35 \$ 27,096.77 \$ 8,129.03	16.0% 16.0%	\$ 5,000.00 \$ 1,500.00 \$ 520.00 \$ 1,360.00	\$ 750.00 \$ 3,750.00 \$ 1,125.00	25.0% 25.0% 25.0%
EM1K EM1L EM1M EM1N EM1P EM1R EM20 EM21	Software License Subscription Software License Subscription Software License Subscription Software License Subscription Software License Subscription Software License Subscription	VIP Proofing Station VIP Proofing Station UPGRADE VIP Automated Reprint Manager VIP Standby License VIP IPDS - Band A VIP IPDS - Band B	s s s s s	6,451.61 32,258.06 9,677.42 3,354.84 8,774.19	\$ 5,419.35 \$ 27,096.77 \$ 8,129.03 \$ 2,818.06 \$ 7,370.32	16.0% 16.0% 16.0%	\$ 5,000.00 \$ 1,500.00 \$ 520.00 \$ 1,360.00 \$ 2,100.00	\$ 750.00 \$ 3,750.00 \$ 1,125.00 \$ 390.00 \$ 1,020.00	25.0% 25.0% 25.0% 25.0% 25.0%

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

M25 M26	Software License Subscription	VIP IPDS - Band E	Ş	40,645.16	\$ 34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%
VI26	Software License Subscription	VID IDDO David E Oalas	ć.	50 333 50	ć 42.270.07	46.00/		ć <u>5 050 00</u>	
/27	Software License Subscription	VIP IPDS - Band E Color VIP IPDS - Band F		50,322.58 58.064.52		16.0% 16.0%		\$ 5,850.00 \$ 6,750.00	25.0% 25.0%
128	Software License Subscription	VIP IPDS - Band F Color		,	\$ 60,696.77	16.0%		\$ 8,400.00	25.0%
//29	Software License Subscription	VIP IJPDS - Band A	\$		\$ 28,180.65	16.0%		\$ 3,900.00	25.0%
//2A	Software License Subscription	VIP IJPDS - Band B	\$		\$ 45,522.58	16.0%		\$ 6,300.00	25.0%
M2B	Software License Subscription	VIP IJPDS - Band C		-,	\$ 61,780.65	16.0%		\$ 8,550.00	25.0%
И2С И2D	Software License Subscription Software License Subscription	VIP IJPDS - Band D VIP Metacode - Online		94,838.71 13,548.39	\$ 79,664.52 \$ 11,380.65	16.0% 16.0%		\$ 11,025.00 \$ 1,575.00	25.0% 25.0%
//2E	Software License Subscription	VIP Metacode - Other		21,935.48		16.0%		\$ 2,550.00	25.0%
//2F	Software License Subscription	VIP PS - Band A	ŝ	3,354.84		16.0%		\$ 390.00	25.0%
12G	Software License Subscription	VIP PS - Band B	ŝ	8,774.19		16.0%		\$ 1,020.00	25.0%
/12H	Software License Subscription	VIP PS - Band B Color	\$	8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%
/12J	Software License Subscription	VIP PS - Band C	\$		\$ 11,380.65	16.0%		\$ 1,575.00	25.0%
Л2К	Software License Subscription	VIP PS - Band C Color	\$		\$ 11,380.65	16.0%		\$ 1,575.00	25.0%
A2L	Software License Subscription	VIP PS - Band D			\$ 17,016.77	16.0%		\$ 2,355.00	25.0%
/2M	Software License Subscription	VIP PS - Band E VIP PS - Band F		40,645.16 58,064.52		16.0%		\$ 4,725.00	25.0%
12N 12P	Software License Subscription Software License Subscription	VIP PS - Band P VIP PS - Other		21,935.48		16.0% 16.0%		\$ 6,750.00 \$ 2,550.00	25.0% 25.0%
12R	Software License Subscription	VIP PCI - Band A	ŝ	3,354.84		16.0%		\$ 390.00	25.0%
125	Software License Subscription	VIP PCL - Band B	ŝ		\$ 7,370.32	16.0%		\$ 1,020.00	25.0%
2T	Software License Subscription	VIP PCL - Band C	\$	13,548.39	\$ 11,380.65	16.0%		\$ 1,575.00	25.0%
12U	Software License Subscription	VIP PCL - Band D			\$ 17,016.77	16.0%		\$ 2,355.00	25.0%
12V	Software License Subscription	VIP PCL - Band E	\$	40,645.16	\$ 34,141.94	16.0%		\$ 4,725.00	25.0%
12W	Software License Subscription	VIP PCL - Band F		58,064.52		16.0%		\$ 6,750.00	25.0%
12X	Software License Subscription	VIP PCL - Other		21,935.48		16.0%		\$ 2,550.00	25.0%
12Y 12Z	Software License Subscription	VIP AFPDS output		21,935.48		16.0%		\$ 2,550.00	25.0% 25.0%
30	Software License Subscription Software License Subscription	VIP TIFF output VIP PDF Output		21,935.48 21.935.48		16.0% 16.0%		\$ 2,550.00 \$ 2,550.00	25.0%
30	Software License Subscription	VIP PDF Output VIP PDF Security UPGRADE		,	\$ 18,425.81 \$ 9,321.29	16.0%		\$ 2,550.00 \$ 1,290.00	25.0%
33	Software License Subscription	VIP IJPDS MICR Font Support			\$ 17,883.87	16.0%		\$ 2,475.00	25.0%
3Y	Software License Subscription	SFW MGR CORE			\$ 16,258.06	16.0%		\$ 2,250.00	25.0%
3Z	Software License Subscription	SFW MGR CORE UPG			\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%
41	Software License Subscription	AFP In - AFP Out		16,129.03		16.0%	\$ 2,500.00	\$ 1,875.00	25.0%
42	Software License Subscription	Metacode In - Metacode Out		16,129.03		16.0%		\$ 1,875.00	25.0%
43	Software License Subscription	PCL In - PCL Out PostScript In - PostScript Out		16,129.03		16.0%		\$ 1,875.00	25.0%
44 45	Software License Subscription	PostScript In - PostScript Out PDF In - PDF Out		16,129.03	1	16.0% 16.0%		\$ 1,875.00	25.0% 25.0%
45	Software License Subscription Software License Subscription	VDE Add		16,129.03 10,645.16		16.0%		\$ 1,875.00 \$ 1,237.50	25.0%
47	Software License Subscription	VDE Advanced Indexing			\$ 8,941.94	16.0%		\$ 1,237.50	25.0%
8	Software License Subscription	VDE Barcode		10.645.16		16.0%		\$ 1,237.50	25.0%
19	Software License Subscription	VDE Calculate	\$	10,645.16		16.0%		\$ 1,237.50	25.0%
1A	Software License Subscription	VDE Color	\$	10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%
1B	Software License Subscription	VDE Delete		10,645.16		16.0%		\$ 1,237.50	25.0%
iC	Software License Subscription	VDE Disk		10,645.16		16.0%		\$ 1,237.50	25.0%
ID	Software License Subscription	VDE IMB		10,645.16		16.0%		\$ 1,237.50	25.0%
4E 4F	Software License Subscription Software License Subscription	VDE Output Device Control VDE Page Control		10,645.16 10,645.16	\$ 8,941.94 \$ 8,941.94	16.0% 16.0%		\$ 1,237.50 \$ 1,237.50	25.0% 25.0%
4F 4G	Software License Subscription	VDE Insert			\$ 17,883.87	16.0%		\$ 2,475.00	25.0%
4K	Software License Subscription	VDE Merge and Switch		21,290.32		16.0%		\$ 2,475.00	25.0%
4L	Software License Subscription	VDE Split	\$	21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%
4M	Software License Subscription	VDE XML	\$	21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%
4N	Software License Subscription	VDE Editor	\$	10,967.74	\$ 9,212.90	16.0%	\$ 1,700.00	\$ 1,275.00	25.0%
4P	Software License Subscription	Additional VDE Editor	\$	1,935.48		16.0%		\$ 225.00	25.0%
4R	Software License Subscription	Basic VDE Bundle - Entry		32,258.06		16.0%		\$ 3,750.00	25.0%
4S	Software License Subscription	Basic VDE Bundle - Base		45,161.29		16.0%		\$ 5,250.00	25.0%
4T 4U	Software License Subscription	Basic VDE Bundle - Standard Basic VDE Bundle - Large			\$ 43,354.84 \$ 48,774.19	16.0%		\$ 6,000.00 \$ 6,750.00	25.0%
10 1V	Software License Subscription Software License Subscription	VDE Barcode Bundle - Entry		,	\$ 48,774.19 \$ 16,258.06	16.0% 16.0%		\$ 6,750.00 \$ 2,250.00	25.0% 25.0%
1W	Software License Subscription	VDE Barcode Bundle - Base		25,806.45		16.0%		\$ 3,000.00	25.0%
4X	Software License Subscription	VDE Barcode Bundle - Standard		32,258.06		16.0%		\$ 3,750.00	25.0%
ŧγ	Software License Subscription	VDE Barcode Bundle - Large		32,258.06		16.0%		\$ 3,750.00	25.0%
4Z	Software License Subscription	VDE Control Bundle - Entry	\$	19,354.84	\$ 16,258.06	16.0%		\$ 2,250.00	25.0%
50	Software License Subscription	PIW Barcode - Base			\$ 32,516.13	16.0%		\$ 4,500.00	25.0%
51	Software License Subscription	PIW Barcode - Standard			\$ 54,193.55	16.0%		\$ 7,500.00	25.0%
52	Software License Subscription	PIW Barcode - Enterprise			\$ 81,290.32	16.0%		\$ 11,250.00	25.0%
53 54	Software License Subscription Software License Subscription	PIW IMB - Base PIW IMB - Std		38,709.68		16.0%		\$ 4,500.00 \$ 7,500.00	25.0%
4 5	Software License Subscription Software License Subscription	PIW IMB - Sta PIW IMB - Enterprise		64,516.13 96,774.19		16.0% 16.0%		\$ 7,500.00 \$ 11,250.00	25.0% 25.0%
6	Software License Subscription	PIW Integrity Solution - Base		12,903.23		16.0%		\$ 1,500.00	25.0%
57	Software License Subscription	PIW Integrity Solution - Std		25,806.45		16.0%		\$ 3,000.00	25.0%
58	Software License Subscription	PIW Integrity Solution - Ent			\$ 32,516.13	16.0%		\$ 4,500.00	25.0%
9	Software License Subscription	PIW Offset Shell - Base	\$	38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%
5A	Software License Subscription	PIW Offset Shell - Std	\$		\$ 54,193.55	16.0%		\$ 7,500.00	25.0%
5B	Software License Subscription	PIW Offset Shell - Ent			\$ 81,290.32	16.0%		\$ 11,250.00	25.0%
5C	Software License Subscription	PIW RedTag Solution - Base		38,709.68		16.0%		\$ 4,500.00	25.0%
5D	Software License Subscription	PIW RedTag Solution - Std PIW RedTag Solution - Ent	ş	- ,	\$ 54,193.55 \$ 91,200,22	16.0%		\$ 7,500.00 \$ 11.250.00	25.0%
5E 5F	Software License Subscription	PIW RedTag Solution - Ent PIW TransPromo Local - Base	\$ \$		\$ 81,290.32 \$ 32,516.13	16.0% 16.0%		\$ 11,250.00 \$ 4,500.00	25.0% 25.0%
iG	Software License Subscription Software License Subscription	PIW TransPromo Local - Std		64.516.13		16.0%		\$ 4,500.00 \$ 7,500.00	25.0%
56 5H	Software License Subscription	PIW TransPromo Local - Ent		- ,	\$ 81,290.32	16.0%		\$ 11,250.00	25.0%
iJ	Software License Subscription	PIW TransPromo Integ - Base	ş		\$ 32,516.13	16.0%		\$ 4,500.00	25.0%
5К	Software License Subscription	PIW TransPromo Integ - Std			\$ 54,193.55	16.0%		\$ 7,500.00	25.0%
5L	Software License Subscription	PIW TransPromo Integ - Ent	\$	96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%
5M	Software License Subscription	PIW Barcode - Entry		22,580.65		16.0%		\$ 2,625.00	25.0%
5N	Software License Subscription	PIW IMB - Entry		22,580.65		16.0%		\$ 2,625.00	25.0%
5P	Software License Subscription	PIW Integrity Solution - Entry	\$	9,677.42		16.0%		\$ 1,125.00	25.0%
5R	Software License Subscription	PIW Offset Shell - Entry		22,580.65		16.0%		\$ 2,625.00	25.0%
5S	Software License Subscription Software License Subscription	PIW RedTag Solution - Entry PIW Trans Promo Local - Entry		22,580.65		16.0%		\$ 2,625.00 \$ 2,625.00	25.0%
5T 5U		PIW TransPromo Local - Entry PIW TransPromo Integ - Entry			\$ 18,967.74 \$ 18,967.74	16.0%		\$ 2,625.00	25.0% 25.0%
50 5W	Software License Subscription Software License Subscription	PIW TransPromo Integ - Entry SFW ENH BASIC BNDL ENTRY		32,2580.65		16.0% 16.0%		\$ 2,625.00 \$ 3,750.00	25.0%
5W	Software License Subscription	SFW ENH BASIC BNDL ENTRY		32,258.06		16.0%		\$ 3,750.00	25.0%
	Software License Subscription	SFW ENH BASIC BNDL LARGE		32,258.06		16.0%		\$ 3,750.00	25.0%
ISW	and the second public public of the second public second s					16.0%		\$ 3,750.00	25.0%
5W 15W	Software License Subscription	SFW ENH BASIC BNDL STD	5						
	Software License Subscription Software License Subscription	SFW ENH BASIC BNDL STD SFW ENH BASIC BNDL LARGE		32,258.06 32.258.06					
5W	Software License Subscription Software License Subscription Software License Subscription		\$		\$ 27,096.77	16.0% 16.0%	\$ 5,000.00	\$ 3,750.00 \$ 5,250.00	25.0% 25.0%

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

Mankenance for years 2 5	- J	4							
PCN	Category	Description	MSPD EO	UIDMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP Monthly SLA
EM61	Software License Subscription	VIP AFPDS In, AFPDS Out - Std	\$	64,516.13	\$ 54,193.55	16.0%		\$ 7,500.00	25.0%
EM62	Software License Subscription	VIP AFPDS In, AFPDS Out - Ent	\$	96,774.19	\$ 81,290.32	16.0%		\$ 11,250.00	25.0%
EM63	Software License Subscription	VIP Metacode In, Out - Base	\$	32,258.06	\$ 27,096.77	16.0%		\$ 3,750.00	25.0%
EM64 EM65	Software License Subscription Software License Subscription	VIP Metacode In, Out - Std VIP Metacode In, Out - Ent	s s	64,516.13 96,774.19	\$ 54,193.55 \$ 81,290.32	16.0% 16.0%		\$ 7,500.00 \$ 11,250.00	25.0% 25.0%
EM66	Software License Subscription	VIP PCL In, PCL Out - Base	s	32,258.06	\$ 27,096.77	16.0%		\$ 3,750.00	25.0%
EM67	Software License Subscription	VIP PCL In, PCL Out - Std	ş	64,516.13	\$ 54,193.55	16.0%		\$ 7,500.00	25.0%
EM68	Software License Subscription	VIP PCL In, PCL Out - Ent	\$	96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%
EM69	Software License Subscription	VIP PS In, PS Out - Base	\$			16.0%		\$ 3,750.00	25.0%
EM6A EM6B	Software License Subscription Software License Subscription	VIP PS In, PS Out - Std VIP PS In, PS Out - Ent	\$ \$		\$ 54,193.55 \$ 81,290.32	16.0% 16.0%		\$ 7,500.00 \$ 11,250.00	25.0% 25.0%
EM6C	Software License Subscription	VIP PDF In. PDF Out - Base	s		\$ 27,096.77	16.0%		\$ 3,750.00	25.0%
EM6D	Software License Subscription	VIP PDF In, PDF Out - Std	ŝ	64,516.13	\$ 54,193.55	16.0%		\$ 7,500.00	25.0%
EM6E	Software License Subscription	VIP PDF In, PDF Out - Ent	\$	96,774.19	\$ 81,290.32	16.0%		\$ 11,250.00	25.0%
EM6F	Software License Subscription	VIP AFPDS In, AFPDS Out -Entry	\$	19,354.84	\$ 16,258.06	16.0%		\$ 2,250.00	25.0%
EM6G EM6H	Software License Subscription Software License Subscription	VIP Metacode In, Out - Entry VIP PCL In, PCL Out - Entry	s s	19,354.84 19,354.84	\$ 16,258.06 \$ 16,258.06	16.0% 16.0%		\$ 2,250.00 \$ 2.250.00	25.0% 25.0%
EMGJ	Software License Subscription	VIP PS In, PS Out - Entry	ŝ	19,354.84	\$ 16,258.06	16.0%		\$ 2,250.00	25.0%
EM6K	Software License Subscription	VIP PDF In, PDF Out - Entry	\$	19,354.84	\$ 16,258.06	16.0%		\$ 2,250.00	25.0%
EM6W	Software License Subscription	SFW ENH BASIC BNDL ENTRY UPG	Ś	9.677.42	Ś 8.129.03	16.0%	\$ 1.500.00	\$ 1.125.00	25.0%
EM80	Software License Subscription	VDE Control Bundle - Base	s s	9,677.42 25,806.45		16.0%		\$ 1,125.00 \$ 3,000.00	25.0%
EM81	Software License Subscription	VDE Control Bundle - Standard	ŝ		\$ 37,935.48	16.0%		\$ 5,250.00	25.0%
EM82	Software License Subscription	VDE Control Bundle - Large	\$	45,161.29	\$ 37,935.48	16.0%		\$ 5,250.00	25.0%
EM83	Software License Subscription	VDE MERGE - Entry	\$	16,129.03	\$ 13,548.39	16.0%		\$ 1,875.00	25.0%
EM84	Software License Subscription	VDE MERGE - Base VDE MERGE - Standard	\$	19,354.84	\$ 16,258.06	16.0%		\$ 2,250.00	25.0%
EM85 EM86	Software License Subscription Software License Subscription	VDE MERGE - Large	\$ \$	19,354.84 25,806.45	\$ 16,258.06 \$ 21,677.42	16.0% 16.0%		\$ 2,250.00 \$ 3,000.00	25.0% 25.0%
EM87	Software License Subscription	VDE SPLIT - Entry	ŝ	16.129.03	\$ 13.548.39	16.0%		\$ 1,875.00	25.0%
EM88	Software License Subscription	VDE SPLIT - Base	ŝ	19,354.84	\$ 16,258.06	16.0%		\$ 2,250.00	25.0%
EM89	Software License Subscription	VDE SPLIT - Standard	\$	19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%
EM8A	Software License Subscription	VDE SPLIT - Large	\$	25,806.45	\$ 21,677.42	16.0%		\$ 3,000.00	25.0%
EMM0 EMM1	Software License Subscription Software License Subscription	OFMA Low/10K Pages OFMA Med/10K Pages	s s	967.74 580.65	\$ 812.90 \$ 487.74	16.0% 16.0%		\$ - \$ -	25.0% 25.0%
EMM2	Software License Subscription	OFMA High/10K Pages	ŝ	296.77	\$ 249.29	16.0%		s -	25.0%
EMMA	Software License Subscription	OFMA Low/10K Pieces	ŝ	1,741.94	\$ 1,463.23	16.0%		\$ -	25.0%
EMMB	Software License Subscription	OFMA Med/10K Pieces	\$	1,045.16	\$ 877.94	16.0%	\$ -	\$ -	25.0%
EMMC	Software License Subscription	OFMA High/10K Pieces	\$		\$ 433.55	16.0%		\$ -	25.0%
EMMY	Software License Subscription	OFMA Actual/10K Pages	Ş	1,458.06	\$ 1,224.77	16.0%		\$ -	25.0%
EMMZ SR25	Software License Subscription Software License Subscription	OFMA Actual/10K Pieces Lic 24K SIL OCR In No DRS	\$ \$	2,606.45 15,057.94	\$ 2,189.42 \$ 10,917.00	16.0% 16.0%		\$ - \$ -	25.0% 25.0%
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	ŝ		\$ 14.392.42	16.0%		\$ -	25.0%
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	ŝ	21,690.32	\$ 15,725.48	16.0%		\$ -	25.0%
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	\$	12,322.58	\$ 8,933.87	16.0%	\$-	\$ -	25.0%
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	\$	12,322.58	\$ 8,933.87	16.0%		\$ -	25.0%
SR4W SR4X	Software License Subscription	Lic 13K SIL OCR I/O No DRS Lic 13K Plat OCR w/DRS	- T.	17,109.68	\$ 12,404.52	16.0%		\$ - \$ -	25.0%
SR4X SR97	Software License Subscription Software License Subscription	Lic fee, 13K Read-Write OCR	ş	17,793.55 9,580.65	\$ 12,900.32 \$ 6,945.97	16.0% 16.0%		\$ - \$	25.0% 25.0%
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	ŝ	1,612.90	\$ 1,169.35	16.0%		\$ -	25.0%
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	\$	19,851.61	\$ 14,392.42	16.0%	\$ -	\$ -	25.0%
SRMW	Software License Subscription	Lic Fee, Move Update	\$	5,477.42	\$ 3,971.13	16.0%		\$ -	25.0%
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	Ş	3,987.10	\$ 2,890.65	16.0%		\$ -	25.0%
SRNP SRNY	Software License Subscription Software License Subscription	Lic Fee, 8K RAF Platinum Quad Lic Fee, Standard Parcels	ş	12,387.10 1.612.90	\$ 8,980.65 \$ 1.169.35	16.0% 16.0%		\$ - \$ -	25.0% 25.0%
SRUH	Software License Subscription	Lic, UMove Gov't	ŝ			16.0%		\$ -	25.0%
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	\$	15,058.06	\$ 10,917.10	16.0%		\$ -	25.0%
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	\$			16.0%		\$ -	25.0%
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	ş	17,793.55	\$ 12,900.32	16.0%		\$ - \$ -	25.0%
SRVT SRVU	Software License Subscription Software License Subscription	Lic Read/Write 24K Lic 36K SIL OCR In No DRS	\$ \$	12,322.58 17,793.55	\$ 8,933.87 \$ 12,900.32	16.0% 16.0%		\$ - \$	25.0% 25.0%
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	ŝ	16,492.90	\$ 11,957.35	16.0%		\$ -	25.0%
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	\$	541.94	\$ 392.90	16.0%	\$ -	\$ -	25.0%
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st CI Parcels	\$	1,612.90	\$ 1,169.35	16.0%		\$ -	25.0%
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	\$			16.0%		\$ -	25.0%
SR97 SR9Y	Software License Subscription Software License Subscription	Lic fee, 13K Read-Write OCR Lic Fee, BPM Parcels	Ş	9,580.65 1,612.90	\$ 6,945.97 \$ 1,169.35	16.0% 16.0%		\$ - \$ -	25.0% 25.0%
SRMW	Software License Subscription	Lic Fee, Move Update	ŝ		\$ 3.971.13	16.0%		s -	25.0%
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	ŝ	3,987.10	\$ 2,890.65	16.0%		\$ -	25.0%
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	s	12,387.10	\$ 8,980.65	16.0%	\$ -	\$ -	25.0%
SRNY	Software License Subscription	Lic Fee, Standard Parcels	\$	1,612.90	\$ 1,169.35	16.0%		\$ -	25.0%
SRZH SRZV	Software License Subscription Software License Subscription	Lic Fee, EZ Flats 1st CI Parcels Lic Fee, EZ Flats Priority Mail	ş	1,612.90 1,612.90	\$ 1,169.35 \$ 1,169.35	16.0% 16.0%		\$ - \$ -	25.0% 25.0%
SR1B	Software License Subscription	SW-24K Plat OCR w/DRS	ŝ	122,270.97	\$ 88,646.45	16.0%		s -	25.0%
SR1F	Software License Subscription	SW-36K SIL OCR I/O No DRS			\$ 134,896.77	16.0%		\$ -	25.0%
SR1J	Software License Subscription	SW-24K SIL OCR I/O No DRS	\$	139,548.39	\$ 101,172.58	16.0%	\$ -	\$ -	25.0%
SR1S	Software License Subscription	SW-24K SIL OCR Out No DRS	\$			16.0%	ş -	\$ -	25.0%
SR1T	Software License Subscription	SW-24K SIL OCR In No DRS SW-36K Plat OCR w/DRS	5 ¢	79,741.94	\$ 57,812.90 \$ 105.026.77	16.0%	\$- ¢	\$ - ¢	25.0%
SR1U SR8S	Software License Subscription Software License Subscription	SW-36K Plat OCR w/DRS SW for Add'I Sorter. Full Service IMB		144,864.52 24,516.13	\$ 105,026.77 \$ 17,774.19	16.0% 16.0%		\$ - \$ -	25.0% 25.0%
SR8V	Software License Subscription	SW for CSA, Full Service IMB	ş	25,677.42	\$ 18,616.13	16.0%		\$ -	25.0%
SR9Z	Software License Subscription	SW- EZ Flats BPM Parcel	\$	8,387.00	\$ 6,080.58	16.0%		\$ -	25.0%
SRAR	Software License Subscription	SW-36K SIL OCR Out No DRS			\$ 90,573.55	16.0%		\$ -	25.0%
SRAW	Software License Subscription	SW-Read/Write 24K		79,741.94		16.0%		\$ -	25.0%
SRB4 SRJP	Software License Subscription Software License Subscription	SW-36K SIL OCR In No DRS SW-13K Plat OCR w/DRS	s s			16.0% 16.0%		\$ - \$ -	25.0% 25.0%
SRJP SRJZ	Software License Subscription Software License Subscription	SW-13K Plat OCR W/DRS SW 13K SIL OCR Out No DRS	ŝ	73,096.77	\$ 52,995.16 \$ 38,541.94	16.0%		\$ - \$ -	25.0%
SRK6	Software License Subscription	SW-13K SIL OCR In No DRS	ş	46,516.13	\$ 33,724.19	16.0%		\$ -	25.0%
SRKH	Software License Subscription	SW-13K SIL OCR I/O No DRS	ŝ	73,096.77	\$ 52,995.16	16.0%	\$-	\$ -	25.0%
SRNZ	Software License Subscription	SW- EZ Flats Std Parcel	s	9,032.00		16.0%		\$ -	25.0%
SRYC SRYD	Software License Subscription	EZFlats 1st Class Parcels SW EZFlats Priority Mail SW	\$ S	8,387.10 8,387.10		16.0% 16.0%		\$ - \$ -	25.0% 25.0%
SRTD	Software License Subscription Software License Subscription	EZ Flats 1 st Class Flats SW	s s	- 10,307.10	\$ 6,080.65 \$ -	16.0%		\$ - \$ -	25.0%
SRZF	Software License Subscription	EZ Flats Std Class Flats SW	ş	1,612.90		16.0%		\$ -	25.0%
SRZG	Software License Subscription	EZ Flats Bnd Printed Matter SW	\$	1,612.90	\$ 1,169.35	16.0%		\$ -	25.0%
SRZL	Software License Subscription	2K Plat Inbound, OCR SW	ş	12,903.23	\$ 9,354.84	16.0%		\$ -	25.0%
SRZR SRZW	Software License Subscription Software License Subscription	2K Plat Combo, OCR SW EZElate 1et Class Elate SW	\$ ¢		\$ 16,370.97	16.0%		\$ - ¢ .	25.0%
SRZW SRZX	Software License Subscription Software License Subscription	EZFlats 1st Class Flats SW EZFlats Std Cl Flats SW	s s	8,387.10 8,387.10		16.0% 16.0%		\$ - \$ -	25.0% 25.0%
SRZY	Software License Subscription	EZFlats Bnd Prntd Mtr SW	ŝ	8,387.10		16.0%		\$ -	25.0%
	-			-					

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	MSRP FO	DUIPMENT	CONTRAC	T PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP	Monthly SLA
SR07	Software License Subscription	Ann. Lic. Fee, WABCR-only	\$	10,954.84		9,202.06	16.0%		\$ -	25.0%	WORLING SLA
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	\$	15,057.94		2,648.67	16.0%		\$ -	25.0%	
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	\$	19,851.61		6,675.35	16.0%		\$ -	25.0%	
SR2B SR4U	Software License Subscription Software License Subscription	Lic 36K SIL OCR I/O No DRS Lic 13K SIL OCR Out No DRS	\$ \$	21,690.32 12,322.58		.8,219.87 .0,350.97	16.0% 16.0%		\$ - \$ -	25.0% 25.0%	
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	ŝ	12,322.58		.0,350.97		\$ -	\$ -	25.0%	
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	\$	17,109.68		4,372.13	16.0%	\$-	\$ -	25.0%	
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	\$	17,793.55		4,946.58	16.0%		\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	ş	9,580.65		8,047.74	16.0%		\$ -	25.0%	
SDDD SLA0	Software License Subscription Software License Subscription	DRS Annual License (Smartmatch) Binarizer Lic	\$	4,186.45	Ş	3,516.62	16.0% 16.0%		\$ - \$ 490	25.0% 25.0%	\$ 41
SLAU SLA1	Software License Subscription	WABCR Lic	-				16.0%		\$ 2,145	25.0%	\$ 179
SLVH	Software License Subscription	WABCR Lic	-				16.0%		\$ 2,452	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$	1,612.90		1,354.84	16.0%		\$ -	25.0%	
SRBE	Software License Subscription	1M Addresscript Clicks 500K Addresscript Clicks	ş	23,258.06		9,536.77		\$ -	\$ -	25.0%	n/a
SRBF SRBG	Software License Subscription Software License Subscription	250K Addresscript Clicks	ş s	12,958.06 6,645.16		.0,884.77 5,581.94	16.0% 16.0%		\$ - \$ -	25.0% 25.0%	n/a n/a
SRBH	Software License Subscription	50K Addresscript Clicks	ŝ	1,528.39		1,283.85	16.0%		\$ -	25.0%	
SRDL	Software License Subscription	Ann. Lic. Fee, FastForward	\$	28,468.39	\$ 2	3,913.45	16.0%	\$ -	\$ -	25.0%	n/a
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	Ş	19,851.61		6,675.35	16.0%		\$ -	25.0%	n/a
SRMW SRMZ	Software License Subscription	Lic Fee, Move Update Lic Fee, Full Service IMB	Ş	5,477.42		4,601.03	16.0%		\$ -	25.0%	n/a
SRMZ	Software License Subscription Software License Subscription	Lic Fee, 8K RAF Platinum Quad	ş	3,987.10 12,387.10		3,349.16 0,405.16	16.0% 16.0%		\$ - \$ -	25.0% 25.0%	n/a n/a
SRNY	Software License Subscription	Lic Fee, Standard Parcels	ŝ	1,612.90		1,354.84	16.0%		s -	25.0%	n/a
SRUH	Software License Subscription	Lic, UMove Gov/t	\$	7,818.06		6,567.17	16.0%		\$ -	25.0%	n/a
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	\$	15,058.06		2,648.77	16.0%		\$ -	25.0%	n/a
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	Ş	21,689.81		8,219.44	16.0%		\$ -	25.0%	n/a
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	\$	17,793.55		4,946.58	16.0%		\$ -	25.0%	n/a
SRVT SRVU	Software License Subscription Software License Subscription	Lic Read/Write 24K Lic 36K SIL OCR In No DRS	\$ \$	12,322.58 17,793.55		.0,350.97 .4,946.58	16.0% 16.0%		\$ - \$ -	25.0% 25.0%	n/a n/a
SRVV	Software License Subscription	Lic 2K Plat OCR w/DRS	s	16,492.90		.4,940.38		ş - Ş -	s -	25.0%	n/a
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	\$	541.94	\$.	455.23	16.0%		\$ -	25.0%	n/a
SRZA	Software License Subscription	Annual Lic, 2K RAF Platinum	\$	10,000.00	\$	8,400.00	16.0%	\$ -	\$ -	25.0%	n/a
SRZB	Software License Subscription	SFW-Parascript 20k Clicks	\$	7,419.35		6,232.26	16.0%		\$ -	25.0%	n/a
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st CI Parcels	ş	1,612.90		1,354.84	16.0%		\$ -	25.0%	
SRZN SRZT	Software License Subscription Software License Subscription	EZ Flats IB Application EZ Flats Combo Application	ş s	6,451.61 14,838.71	\$ \$:	5,419.35 2,464.52	16.0% 16.0%		\$ - \$ -	25.0% 25.0%	n/a n/a
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	ş	1,612.90		1.354.84	16.0%		s -	25.0%	
Y3T3	Software License Subscription	Lic Fee, Tracking Module	ŝ	1,019.35		856.26	16.0%		\$ -	25.0%	
Y3T0	Software License Subscription	Lic Fee, iSite Area Scan Camera	\$	2,709.68	\$	2,276.13	16.0%		\$ -	25.0%	n/a
Y3T0	Software License Subscription	Lic Fee iSite Area Scan Cam 640x480	- T	2,709.68		2,276.13	16.0%		\$ -	25.0%	n/a
Y3T1	Software License Subscription	Lic Fee, iSite Line Scan Camera	\$	3,096.77		2,601.29	16.0%		\$ -	25.0%	n/a
Y3T2	Software License Subscription Software License Subscription	Lic Fee, Add'l Area Scan Camera	\$	774.19	Ş	650.32	16.0% 16.0%	ş -	\$ -	25.0% 25.0%	n/a n/a
Y3T4	Software License Subscription	Lic Fee, Image Archive	s	238.71	ŝ	200.52	16.0%	s -	s -	25.0%	n/a
Y3T5	Software License Subscription	Lic Fee iData Repair / System	ş	2,338.06		1,963.97	16.0%		\$ -	25.0%	n/a
Y3T6	Software License Subscription	Lic Fee, iDataRepair Lite	\$	1,380.65	\$	1,159.74	16.0%	\$-	\$-	25.0%	n/a
Y3T7	Software License Subscription	Lic Fee, iDataView	\$	2,032.26	\$	1,707.10		\$ -	\$ -	25.0%	n/a
Y3T8 Y3T9	Software License Subscription	Lic Fee, iData Printer Interfacing Lic Fee LineScan Camera 2k	Ş	258.06 1.096.77		216.77 921.29	16.0% 16.0%		\$ -	25.0% 25.0%	n/a n/a
Y3TA	Software License Subscription Software License Subscription	Lic Fee LineScan Camera 2k Lic Fee LineScan Camera 4k	ş	1,096.77		921.29 1,083.87	16.0%		\$ - \$ -	25.0%	
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	ŝ	6,220.65		5,225.34	16.0%		\$ -	25.0%	n/a
		Lic Fee, iData Repair Opt 2/system									
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$	6,220.65		5,225.34	16.0%		\$ -	25.0%	
Y3TC Y3TC	Software License Subscription Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$ \$	1,175.48 1,175.48		987.41 987.41	16.0% 16.0%		\$ - \$ -	25.0% 25.0%	n/a n/a
RD04	Software License Subscription	DC MCS Printer Integration SW	ŝ	27,354.84		2,978.06	16.0%		\$ 2,385.00	25.0%	n/a
RD12	Software License Subscription	Smartscan Barcode Scan SW	\$	15,483.87		3,006.45	16.0%	\$ 1,800.00	\$ 1,350.00	25.0%	
RD60	Software License Subscription	Direct Reports w-Meter Report SW	Ş	7,122.58		5,982.97	16.0%		\$ 621.00	25.0%	
RD62	Software License Subscription	DC Workstation Base SW	\$	6,838.71	\$	5,744.52	16.0%		\$ 596.25	25.0%	n/a
RD63 RD66	Software License Subscription Software License Subscription	Auto Re-Synchronization SW Fdr To Fdr Match-TM Merging SW	ş	40,645.16 11,741.94		4,141.94 9,863.23	16.0% 16.0%		\$ 3,543.75 \$ 1,023.75	25.0% 25.0%	n/a n/a
RD68	Software License Subscription	Prioritized Select SW	ŝ	22.193.55		8.642.58	16.0%	, ,	\$ 1,935.00	25.0%	n/a
RD69	Software License Subscription	Outsort On Account Number SW	ŝ	11,032.26		9,267.10	16.0%		\$ 961.88		
RD72	Software License Subscription	Total Weigh W- Meter Select Sw	\$	22,193.55		8,642.58	16.0%		\$ 1,935.00	25.0%	
RD73	Software License Subscription	Resettable Meter Control SW	\$	7,161.29		6,015.48	16.0%		\$ 624.38	25.0%	
RD80	Software License Subscription	Mastertrack High Integrity SW	\$	34,193.55		8,722.58	16.0%		\$ 2,981.25	25.0%	
J542 J546	Arrival SendSuite Tracking	Counter Signature Pad Plus Counter Signature Pad Plus	ş	1,995.00 1,995.00	s s	1,675.80 1,675.80	16.0% 16.0%		n/a \$ 183.00	25.0%	n/a 15
J540 J582	Arrival	Tracking Assistant	ŝ	1,795.00	\$	1,507.80	16.0%		5 105.00 n/a	23.0%	n/a
J583	Arrival	Tracking Assistant with Cradle	ŝ	2,195.00		1,843.80	16.0%		n/a		n/a
J58U	Arrival	J570 Upgrade	\$	1,500.00		1,260.00	16.0%		n/a		n/a
J596005	Arrival	Docking Cradle for J560	Ş	495.00	\$	415.80	16.0%	n/a	n/a		n/a
J596007	Arrival	4 Slot Battery Charger & 4 batteries for J560 & J561	s	1,195.00	¢	1.003.80	16.0%	n/a	n/a		n/a
	. 411901	for J560 & J561 4 Bay Docking Station (for use with	ç	1,195.00	ړ	1003.8U	10.0%	ny a			.1/ 0
J596015	Arrival	multiple J580s)	\$	995.00	\$	835.80	16.0%	n/a	n/a		n/a
		4 Bay Battery Charger & 4 batteries									
J596017	Arrival	and Adaptors for J580 or J582 units	ş	1,395.00		1,171.80	16.0%		n/a		n/a
J596018	Arrival	J580 4Bay Interconnecting Cable	\$	75.00	Ş	63.00	16.0%	n/a	n/a		n/a
J596019	Arrival	Single Bay Cradle (for use with J582)	ć	425.00	ć	357.00	16.0%	n/a	n/a		n/a
3350015	Annai	Single Port USB/Serial Cradle for	Ş	425.00	Ş	337.00	10.076	11/4	iiya		11/ 4
J596021	Arrival	T762 Tracking Assistant	\$	475.00	\$	399.00	16.0%	n/a	n/a		n/a
		Four Slot Battery Charger for									
J596023	Arrival	Tracking Assistant Plus	\$	1,425.00	\$	1,197.00	16.0%	n/a	n/a		n/a
1505024	Arrival	Battery Adaptors (Kit of 2) for T762	¢	250.00	¢	204.00	10.000	n/n	n/n		<i>n</i> / <i>n</i>
J596024 J596025	Arrival Arrival	TA Plus Device Wireless Access Point	\$ \$	350.00 1,395.00		294.00 1,171.80	16.0% 16.0%		n/a n/a		n/a n/a
3330323		Four Bay Ethernet Cradle for	ç	1,393.00	ب	1,1/1.00	10.0%				/ a
J596035	Arrival	Tracking Assistant Plus	\$	995.00	\$	835.80	16.0%	n/a	n/a		n/a
		16 MB RAM memory upgrade									
J796016	Arrival Express	(SIMM) to upgrade V928/V929 CPUs		500.00		420.00	16.0%		n/a		n/a
J796070	SendSuite Live	Scanner Stand Software Meter Interface - per	\$	144.00	5	120.96	16.0%	n/a	n/a		n/a
MSPQ.	SendSuite Shipping	Software Meter Interface - per meter (Connect+ only)	\$	295.00	ś	177.00	40.0%	n/a	n/a		n/a
SFCF	Arrival Express	Arrival Express Plus	\$	2,047.00		1,719.48	16.0%		n/a		n/a

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

DCN	Catagony	Description	MCPP FOU	DMENT	CONTRACT DRICE			Annual Maintenance Years 2 5		Monthluce
PCN SGB1	Category SendSuite Live	Description UPS Domestic API (1)	MSRP EQUI	600.00	\$ 504.00	% OFF MSRP 16.0%	MSRP MAINTENACE*	n/a 5	% OFF MSRP	Monthly SLA n/a
SGB2	SendSuite Live	UPS Domestic API (2)			\$ 1,008.00	16.0%		n/a		n/a
SGBC	SendSuite Live	UPS Domestic API (100)			\$ 6,720.00	16.0%		n/a		n/a
SGBE	SendSuite Live	UPS Domestic API (Enterprise)			\$ 16,800.00	16.0%		n/a		n/a
SGBL	SendSuite Live	UPS Domestic API (50)			\$ 5.040.00	16.0%		n/a		n/a
SGBT	SendSuite Live	UPS Domestic API (25)	ŝ.	4,000.00	\$ 3,360.00	16.0%	n/a	n/a		n/a
SGBV	SendSuite Live	UPS Domestic API (5)			\$ 1,209.60	16.0%		n/a		n/a
SGBX	SendSuite Live	UPS Domestic API (10)			\$ 1,680.00	16.0%		n/a		n/a
SGC1	SendSuite Live	UPS Domestic Basic (1)	\$	600.00	\$ 504.00	16.0%	n/a	n/a		n/a
SGC2	SendSuite Live	UPS Domestic Basic (2)	\$	1,200.00	\$ 1,008.00	16.0%	n/a	n/a		n/a
SGCC	SendSuite Live	UPS Domestic Basic (100)	s :	8,000.00	\$ 6,720.00	16.0%	n/a	n/a		n/a
SGCE	SendSuite Live	UPS Domestic Basic (Enterprise)			\$ 16,800.00	16.0%		n/a		n/a
SGCL	SendSuite Live	UPS Domestic Basic (50)	\$	6,000.00	\$ 5,040.00	16.0%	n/a	n/a		n/a
SGCT	SendSuite Live	UPS Domestic Basic (25)			\$ 3,360.00	16.0%	n/a	n/a		n/a
SGCV	SendSuite Live	UPS Domestic Basic (5)	\$	1,440.00	\$ 1,209.60	16.0%	n/a	n/a		n/a
SGCX	SendSuite Live	UPS Domestic Basic (10)	\$.	2,000.00	\$ 1,680.00	16.0%	n/a	n/a		n/a
SGM1	SendSuite Live	UPS Domestic Mail Innovations (1)	\$	600.00	\$ 504.00	16.0%	n/a	n/a		n/a
SGM2	SendSuite Live	UPS Domestic Mail Innovations (2)	\$	1,200.00	\$ 1,008.00	16.0%	n/a	n/a		n/a
SGMC	SendSuite Live	UPS Domestic Mail Innovations (100)	\$	8,000.00	\$ 6,720.00	16.0%	n/a	n/a		n/a
SGME	SendSuite Live	UPS Domestic Mail Innovations (Enterprise)	\$ 2	0,000.00	\$ 16,800.00	16.0%	n/a	n/a		n/a
SGML	SendSuite Live	UPS Domestic Mail Innovations (50)	\$	6,000.00	\$ 5,040.00	16.0%	n/a	n/a		n/a
SGMT	SendSuite Live	UPS Domestic Mail Innovations (25)	\$	4,000.00	\$ 3,360.00	16.0%	n/a	n/a		n/a
SGMV	SendSuite Live	UPS Domestic Mail Innovations (5)	\$	1,440.00	\$ 1,209.60	16.0%	n/a	n/a		n/a
SCHAY	CondCuite Liv-	URC Domestic Mail Incometion (12)	÷ .	2 000 00	¢ 4 000.00	** ***	n/a	n/n		2/2
SGMX	SendSuite Live	UPS Domestic Mail Innovations (10)			\$ 1,680.00	16.0%		n/a		n/a
SGT1	SendSuite Live	UPS Supply Chain Solutions (1)			\$ 7,560.00 \$ 15.120.00	16.0%		n/a		n/a n/a
SGT2	SendSuite Live	UPS Supply Chain Solutions (2)			\$ 15,120.00 \$ 84,000.00	16.0%		n/a		n/a n/a
SGTC	SendSuite Live	UPS Supply Chain Solutions (100) UPS Supply Chain Solutions			\$ 84,000.00	16.0%		n/a		n/a
SGTE	SendSuite Live	(Enterprise)		0,000.00		16.0%		n/a		n/a
SGTL	SendSuite Live	UPS Supply Chain Solutions (50)			\$ 75,600.00	16.0%		n/a		n/a
SGTT	SendSuite Live	UPS Supply Chain Solutions (25)	+ •		\$ 50,400.00	16.0%	, =	n/a		n/a
SGTV	SendSuite Live	UPS Supply Chain Solutions (5)			\$ 18,144.00	16.0%		n/a		n/a
SGTX	SendSuite Live	UPS Supply Chain Solutions (10)			\$ 25,200.00	16.0%		n/a		n/a
SGW1	SendSuite Live	UPS Domestic Worldease (1)	\$		\$ 504.00	16.0%		n/a		n/a
SGW2	SendSuite Live	UPS Domestic Worldease (2)			\$ 1,008.00	16.0%		n/a		n/a
SGWC	SendSuite Live	UPS Domestic Worldease (100) UPS Domestic Worldease		8,000.00		16.0%		n/a		n/a
SGWE	SendSuite Live	(Enterprise)			\$ 16,800.00	16.0%		n/a		n/a
SGWL	SendSuite Live	UPS Domestic Worldease (50)			\$ 5,040.00	16.0%	, =	n/a		n/a
SGWT	SendSuite Live	UPS Domestic Worldease (25)			\$ 3,360.00	16.0%		n/a		n/a
SGWV	SendSuite Live	UPS Domestic Worldease (5)			\$ 1,209.60	16.0%		n/a		n/a
SGWX	SendSuite Live	UPS Domestic Worldease (10)			\$ 1,680.00 \$ 504.00	16.0%	n/a	n/a		n/a
SHL1 SHL2	SendSuite Live SendSuite Live	DHL (1) DHL (2)	\$ \$		\$ 504.00 \$ 1,008.00	16.0% 16.0%		n/a n/a		n/a n/a
SHLC	SendSuite Live	DHL (100)			\$ 6,720.00	16.0%		n/a		n/a
SHLE	SendSuite Live	DHL (Enterprise)			\$ 16,800.00	16.0%		n/a		n/a
SHLL	SendSuite Live	DHL (50)			\$ 5,040.00	16.0%		n/a		n/a
SHLT	SendSuite Live	DHL (25)			\$ 3,360.00	16.0%		n/a		n/a
SHLV	SendSuite Live	DHL (5)			\$ 1,209.60	16.0%		n/a		n/a
SHLX	SendSuite Live	DHL (10)			\$ 1,680.00	16.0%		n/a		n/a
SL19	SendSuite Live	High Volume 4in. Adhesive Label Printer Non-Contact Programmable Wedge	\$	2,195.00	\$ 1,843.80	16.0%	\$ 335.00	\$ 251.00	259	% 21
SL20	SendSuite Live	Scanner Low to Mid Volume 4in. Adhesive	\$	1,495.00	\$ 1,255.80	16.0%	n/a	n/a		
SL22	SendSuite Live	Label Printer	\$	995.00	\$ 835.80	16.0%	\$ 187.00	\$ 140.00	259	% 11
SL26	SendSuite Live	Forms Printer (Airbill, COD, HazMat)	\$	1,195.00	\$ 1,003.80	16.0%	\$ 197.00	\$ 147.00	259	% 12
SL30	SendSuite Live	100 lb. Tabletop Scale			\$ 1,003.80	16.0%				
SL32	SendSuite Live	200 lb. Rollertop Scale 149 lb. Rollertop Scale (California			\$ 1,423.80	16.0%				
SL33	SendSuite Live	only)	\$	1,695.00	\$ 1,423.80	16.0%	\$ 278.00	\$ 208.00	259	% 17
SL39	SendSuite Live	Cordless Wedge Scanner Inbound Supplier Shipping			\$ 1,927.80	16.0%				
SLBA	SendSuite Live	Application	ś	900.00	\$ 756.00	16.0%	n/a	n/a		n/a
SLCA	SendSuite Live	UPS Custom Carrier Rate		2,000.00		16.0%		n/a n/a		n/a n/a
SLD1	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (1)		9,000.00		16.0%		n/a		n/a
SLD2	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (2)		8,000.00		16.0%		n/a		n/a
SLDZ	SendSuite Live	UPS Trade Direct and Cross Border Consolidation (100)		0,000.00		16.0%		n/a		n/a
		UPS Trade Direct and Cross Border								
SLDE	SendSuite Live	Consolidation (Enterprise) UPS Trade Direct and Cross Border		0,000.00		16.0%		n/a		n/a
SLDL	SendSuite Live	Consolidation (50) UPS Trade Direct and Cross Border		0,000.00		16.0%		n/a		n/a
SLDT	SendSuite Live	Consolidation (25) UPS Trade Direct and Cross Border		0,000.00		16.0%		n/a		n/a
	SendSuite Live	Consolidation (5) UPS Trade Direct and Cross Border Consolidation (10)		1,600.00		16.0%		n/a		n/a
SLDV		CONSOLIDATION (10)	\$ 31	0,000.00	\$ 25,200.00	16.0%	11/d	n/a		n/a
SLDX	SendSuite Live		¢ .	2 080 00	ć	** ***	n/n	n/n		n/n
SLDX SLEP	SendSuite Live	E-Certified/eRR Productivity Pack ERR, Certified Mail, and Proof of		3,080.00		16.0%		n/a		n/a
SLDX		E-Certified/eRR Productivity Pack	s : s	3,080.00 795.00 900.00	\$ 667.80	16.0% 16.0% 16.0%	n/a	n/a n/a n/a		n/a n/a n/a

Annual Maintenance Years 2-

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

I	PCN	Category	Description	MSRP EQ	UIPMENT	CONT	RACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP	Monthly SLA
			Parcel Logistics Event Management									
-	SLFC	SendSuite Live	Activation (100)	\$	12,000.00	Ş	10,080.00	16.0%	n/a	n/a		n/a
			Parcel Logistics Event Management									
5	SLFE	SendSuite Live	Activation (Enterprise)	\$	15,000.00	\$	12,600.00	16.0%	n/a	n/a		n/a
			Parcel Logistics Event Management						,	,		,
-	SLFL	SendSuite Live	Activation (50) Parcel Logistics Event Management	\$	9,000.00	Ş	7,560.00	16.0%	n/a	n/a		n/a
5	SLFT	SendSuite Live	Activation (25)	\$	6,000.00	\$	5,040.00	16.0%	n/a	n/a		n/a
			Parcel Logistics Event Management									
	ŝLFV	SendSuite Live	Activation (5) Parcel Logistics Event Management	\$	2,160.00	Ş	1,814.40	16.0%	n/a	n/a		n/a
5	SLFX	SendSuite Live	Activation (10)	s	3,000.00	Ś	2,520.00	16.0%	n/a	n/a		n/a
			Parcel Spend Management									
1	SLG1	SendSuite Live	Activation (1)	\$	900.00	\$	756.00	16.0%	n/a	n/a		n/a
	SLG2	SendSuite Live	Parcel Spend Management Activation (2)	s	1,800.00	s	1,512.00	16.0%	n/a	n/a		n/a
			Parcel Spend Management	•	_,	*	-,		.,=	.,=		.,.
1	SLGC	SendSuite Live	Activation (100)	\$	12,000.00	\$	10,080.00	16.0%	n/a	n/a		n/a
	SLGE	SendSuite Live	Parcel Spend Management Activation (Enterprise)	s	15,000.00	ć	12,600.00	16.0%	n/a	n/a		n/a
		Schuballe Eve	Parcel Spend Management	Ŷ	15,000.00	Ŷ	12,000.00	10.070	170	170		1,0
2	SLGL	SendSuite Live	Activation (50)	\$	9,000.00	\$	7,560.00	16.0%	n/a	n/a		n/a
			Parcel Spend Management						,	,		,
-	SLGT	SendSuite Live	Activation (25) Parcel Spend Management	\$	6,000.00	Ş	5,040.00	16.0%	n/a	n/a		n/a
3	SLGV	SendSuite Live	Activation (5)	\$	2,160.00	\$	1,814.40	16.0%	n/a	n/a		n/a
			Parcel Spend Management									
	SLGX	SendSuite Live	Activation (10)	\$	3,000.00		2,520.00	16.0%		n/a		n/a
	SLH1 SLH2	SendSuite Live	Hazardous Materials (1)	\$ \$		\$ \$	4,200.00 5,040.00	16.0% 16.0%		n/a		n/a
	SLHC	SendSuite Live SendSuite Live	Hazardous Materials (2) Hazardous Materials (100)	ŝ		ŝ	33,600.00	16.0%		n/a n/a		n/a n/a
	SLHE	SendSuite Live	Hazardous Materials (1907) Hazardous Materials (Enterprise)	ŝ			42,000.00	16.0%		n/a		n/a
	SLHL	SendSuite Live	Hazardous Materials (50)	ŝ			25,200.00	16.0%		n/a		n/a
	SLHT	SendSuite Live	Hazardous Materials (25)				16,800.00	16.0%		n/a		n/a
1	SLHV	SendSuite Live	Hazardous Materials (5)	\$		\$	6,048.00	16.0%	n/a	n/a		n/a
	SLHX	SendSuite Live	Hazardous Materials (10)	\$		\$	8,400.00	16.0%		n/a		n/a
	5U1	SendSuite Live	Pack Verification (1)	\$	9,000.00	\$	7,560.00	16.0%		n/a		n/a
	5	SendSuite Live	Pack Verification (2)			\$	15,120.00	16.0%		n/a		n/a
	SLIC SLIE	SendSuite Live SendSuite Live	Pack Verification (100) Pack Verification (Enterprise)			\$ \$	84,000.00 84,000.00	16.0% 16.0%		n/a n/a		n/a n/a
	SUL	SendSuite Live	Pack Verification (50)	ç.			75,600.00	16.0%		n/a		n/a
	SUT	SendSuite Live	Pack Verification (25)	ŝ			50,400.00	16.0%		n/a		n/a
	5LIV	SendSuite Live	Pack Verification (5)				18,144.00	16.0%		n/a		n/a
1	SLIX	SendSuite Live	Pack Verification (10)	\$	30,000.00	\$	25,200.00	16.0%	n/a	n/a		n/a
			In-motion Scale/Conveyor Controller									
-	5LK1	SendSuite Live	(1)	Ş	9,000.00	\$	7,560.00	16.0%	n/a	n/a		n/a
	5LK2	SendSuite Live	In-motion Scale/Conveyor Controller (2)	ś	18,000.00	Ś	15,120.00	16.0%	n/a	n/a		n/a
		SendSuite Life	In-motion Scale/Conveyor Controller	Ŷ	10,000.00	Ŷ	15,120.00	10.070	174	iiyu		170
1	SLKC	SendSuite Live	(100)	\$	100,000.00	\$	84,000.00	16.0%	n/a	n/a		n/a
			In-motion Scale/Conveyor Controller									
-	SLKE	SendSuite Live	(Enterprise)	\$:	100,000.00	\$	84,000.00	16.0%	n/a	n/a		n/a
	SLKL	SendSuite Live	In-motion Scale/Conveyor Controller (50)	s	90,000.00	s	75,600.00	16.0%	n/a	n/a		n/a
		Schuballe Eve	In-motion Scale/Conveyor Controller	Ŷ	50,000.00	Ŷ	75,000.00	10.070	170	170		1,0
2	SLKT	SendSuite Live	(25)	\$	60,000.00	\$	50,400.00	16.0%	n/a	n/a		n/a
			In-motion Scale/Conveyor Controller						,	,		,
-	5LKV	SendSuite Live	(5) In-motion Scale/Conveyor Controller	\$	21,600.00	Ş	18,144.00	16.0%	n/a	n/a		n/a
	SLKX	SendSuite Live	(10)	s	30,000.00	Ś	25.200.00	16.0%	n/a	n/a		n/a
	5LL1	SendSuite Live	Ship to Hold (1)	ŝ			7,560.00	16.0%		n/a		n/a
3	SLL2	SendSuite Live	Ship to Hold (2)	\$		\$	15,120.00	16.0%		n/a		n/a
1	SLLC	SendSuite Live	Ship to Hold (100)	\$	100,000.00	\$	84,000.00	16.0%		n/a		n/a
	SLLE	SendSuite Live	Ship to Hold (Enterprise)			\$	84,000.00	16.0%		n/a		n/a
	SLLL	SendSuite Live	Ship to Hold (50)	\$			75,600.00	16.0%		n/a		n/a
	SLLT	SendSuite Live	Ship to Hold (25)	\$			50,400.00	16.0%		n/a		n/a
	SLLV	SendSuite Live	Ship to Hold (5)			\$	18,144.00	16.0%		n/a		n/a
	SLLX	SendSuite Live	Ship to Hold (10)			\$	25,200.00	16.0%		n/a		n/a
	SLM1	SendSuite Live	Oracle (1) Oracle (2)	s s		\$ ¢	7,560.00	16.0%		n/a n/a		n/a n/a
	SLM2 SLMC	SendSuite Live SendSuite Live	Oracle (2) Oracle (100)		18,000.00 100,000.00	\$ \$	15,120.00 84,000.00	16.0% 16.0%		n/a n/a		n/a n/a
	SLMC	SendSuite Live	Oracle (100) Oracle (Enterprise)			ş	84,000.00	16.0%		n/a n/a		n/a n/a
	SLML	SendSuite Live	Oracle (50)			ŝ	75,600.00	16.0%		n/a		n/a
	SLMT	SendSuite Live	Oracle (25)	ŝ		ş	50,400.00	16.0%		n/a		n/a
	SLMV	SendSuite Live	Oracle (5)	\$		\$	18,144.00	16.0%		n/a		n/a
5	SLMX	SendSuite Live	Oracle (10)		30,000.00		25,200.00	16.0%		n/a		n/a
	5LN1	SendSuite Live	SAP (1)	\$	9,000.00	\$	7,560.00	16.0%	n/a	n/a		n/a
	SLN2	SendSuite Live	SAP (2)			\$	15,120.00	16.0%		n/a		n/a
	SLNC	SendSuite Live	SAP (100)		100,000.00	\$	84,000.00	16.0% 16.0%		n/a		n/a
	SLNE SLNL	SendSuite Live SendSuite Live	SAP (Enterprise) SAP (50)			\$ \$	84,000.00 75.600.00	16.0% 16.0%		n/a n/a		n/a n/a
	SLNT	SendSuite Live	SAP (50) SAP (25)	s s		\$ \$	50,400.00	16.0%		n/a		n/a n/a
	SLNV	SendSuite Live	SAP (5)			ş	18,144.00	16.0%		n/a		n/a
	SLNX	SendSuite Live	SAP (10)			ŝ	25,200.00	16.0%		n/a		n/a
	SLP1	SendSuite Live	IBM iSeries (1)	\$	9,000.00	\$	7,560.00	16.0%	n/a	n/a		n/a
	SLP2	SendSuite Live	IBM iSeries (2)			\$	15,120.00	16.0%		n/a		n/a
	SLPC	SendSuite Live	IBM iSeries (100)			\$	84,000.00	16.0%		n/a		n/a
	SLPE	SendSuite Live	IBM iSeries (Enterprise)			\$	84,000.00	16.0%		n/a		n/a
	SLPL	SendSuite Live	IBM iSeries (50)			\$	75,600.00	16.0%		n/a		n/a
	SLPT	SendSuite Live SendSuite Live	IBM iSeries (25)	Ş		\$	50,400.00	16.0%		n/a		n/a
	SLPV SLPX	SendSuite Live	IBM iSeries (5) IBM iSeries (10)			\$ \$	18,144.00 25,200.00	16.0% 16.0%		n/a n/a		n/a n/a
	SLPX SLR1	SendSuite Live	.NET Host Connector (1)	s s		ş	7,560.00	16.0%		n/a n/a		n/a n/a
	SLR2	SendSuite Live	.NET Host Connector (2)			ş	15,120.00	16.0%		n/a		n/a
	SLRC	SendSuite Live	.NET Host Connector (100)			ş	84,000.00	16.0%		n/a		n/a
	SLRE	SendSuite Live	.NET Host Connector (Enterprise)		100,000.00	\$	84,000.00	16.0%	n/a	n/a		n/a
	SLRL	SendSuite Live	.NET Host Connector (50)			\$	75,600.00	16.0%		n/a		n/a
-	SLRT	SendSuite Live	.NET Host Connector (25)	\$	60,000.00	\$	50,400.00	16.0%	n/a	n/a		n/a

Software, License and Subscription	Offerors Response
e product offered for this category of equipment shall et or exceed the listed specifications with this licitation Scope of Work. recentage(%) Discount off MSRP/Catalog	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	MSPD COULO		CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP	Monthly SLA
PCN SLRV	Category SendSuite Live	Description .NET Host Connector (5)			\$ 18,144.00	% OFF MSRP 16.0%		n/a	% OFF MSRP	n/a
SLRX	SendSuite Live	.NET Host Connector (10)		000.00		16.0%		n/a		n/a
SLW1	SendSuite Live	Management Dynamics Restricted Party Screening (1)	\$3,	000.00	\$ 2,520.00	16.0%	n/a	n/a		n/a
SLW2	SendSuite Live	Management Dynamics Restricted Party Screening (2)	\$ 6,	000.00	\$ 5,040.00	16.0%	n/a	n/a		n/a
SLWC	SendSuite Live	Management Dynamics Restricted Party Screening (100)		000.00		16.0%		n/a		n/a
SLWC	SendSuite Live		у чо,	000.00	5 55,000.00	10.0%	174	1/ 8		17.8
SLWE	SendSuite Live	Management Dynamics Restricted Party Screening (Enterprise)	\$ 50,	000.00	\$ 42,000.00	16.0%	n/a	n/a		n/a
SLWL	SendSuite Live	Management Dynamics Restricted Party Screening (50)	\$ 30,	000.00	\$ 25,200.00	16.0%	n/a	n/a		n/a
SLWT	SendSuite Live	Management Dynamics Restricted Party Screening (25)	\$ 20,	000.00	\$ 16,800.00	16.0%	n/a	n/a		n/a
SLWV	SendSuite Live	Management Dynamics Restricted Party Screening (5)	\$7,	200.00	\$ 6,048.00	16.0%	n/a	n/a		n/a
SLWX	SendSuite Live	Management Dynamics Restricted Party Screening (10)	\$	000.00	\$ 8,400.00	16.0%	n/a	n/a		n/a
SLX1	SendSuite Live	Management Dynamics License Validation (1)	\$3,	000.00	\$ 2,520.00	16.0%	n/a	n/a		n/a
SLX2	SendSuite Live	Management Dynamics License Validation (2)	\$ 6,	000.00	\$ 5,040.00	16.0%	n/a	n/a		n/a
SLXC	SendSuite Live	Management Dynamics License Validation (100)	\$ 40,	000.00	\$ 33,600.00	16.0%	n/a	n/a		n/a
SLXE	SendSuite Live	Management Dynamics License Validation (Enterprise)	\$ 50,	000.00	\$ 42,000.00	16.0%	n/a	n/a		n/a
SLXL	SendSuite Live	Management Dynamics License Validation (50)	\$ 30,	000.00	\$ 25,200.00	16.0%	n/a	n/a		n/a
SLXT	SendSuite Live	Management Dynamics License Validation (25)	\$ 20,	000.00	\$ 16,800.00	16.0%	n/a	n/a		n/a
SLXV	SendSuite Live	Management Dynamics License Validation (5)		200.00		16.0%		n/a		n/a
SLXX	SendSuite Live	Management Dynamics License Validation (10)	\$ 10,	000.00	\$ 8,400.00	16.0%	n/a	n/a		n/a
SLY1	SendSuite Live	Black Box SDK (1)			\$ 7,560.00	16.0%		n/a		n/a
SLY2	SendSuite Live	Black Box SDK (2)			\$ 15,120.00	16.0%		n/a		n/a
SLYC	SendSuite Live	Black Box SDK (100)			\$ 84,000.00	16.0%		n/a		n/a
SLYE	SendSuite Live	Black Box SDK (Enterprise)			\$ 84,000.00	16.0%		n/a		n/a
SLYL	SendSuite Live	Black Box SDK (50)			\$ 75,600.00	16.0%		n/a		n/a
SLYT	SendSuite Live	Black Box SDK (25)			\$ 50,400.00	16.0%		n/a		n/a
SLYV	SendSuite Live	Black Box SDK (5)			\$ 18,144.00	16.0%		n/a		n/a
SLYX	SendSuite Live	Black Box SDK (10) CTSI - 3PL Management Activation	\$ 30,	000.00	\$ 25,200.00	16.0%	n/a	n/a		n/a
SMF1	SendSuite Live	(1) CTSI - 3PL Management Activation	\$ 9,	000.00	\$ 7,560.00	16.0%	n/a	n/a		n/a
SMF2	SendSuite Live	(2) CTSI - 3PL Management Activation	\$ 18,	000.00	\$ 15,120.00	16.0%	n/a	n/a		n/a
SMFC	SendSuite Live	(100) CTSI - 3PL Management Activation	\$ 100,	000.00	\$ 84,000.00	16.0%	n/a	n/a		n/a
SMFE	SendSuite Live	(Enterprise) CTSI - 3PL Management Activation	\$ 100,	000.00	\$ 84,000.00	16.0%	n/a	n/a		n/a
SMFL	SendSuite Live	(50) CTSI - 3PL Management Activation	\$ 90,	000.00	\$ 75,600.00	16.0%	n/a	n/a		n/a
SMFT	SendSuite Live	(25) CTSI - 3PL Management Activation	\$ 60,	000.00	\$ 50,400.00	16.0%	n/a	n/a		n/a
SMFV	SendSuite Live	(5) CTSI - 3PL Management Activation	\$ 21,	600.00	\$ 18,144.00	16.0%	n/a	n/a		n/a
SMFX	SendSuite Live	(10)	\$ 30,	000.00	\$ 25,200.00	16.0%	n/a	n/a		n/a
SMG1	SendSuite Live	CTSI - Optimization Activation (1)	\$ 9,	000.00	\$ 7,560.00	16.0%	n/a	n/a		n/a
SMG2	SendSuite Live	CTSI - Optimization Activation (2)	\$ 18,	000.00	\$ 15,120.00	16.0%	n/a	n/a		n/a
SMGC	SendSuite Live	CTSI - Optimization Activation (100) CTSI - Optimization Activation	\$ 100,	000.00	\$ 84,000.00	16.0%		n/a		n/a
SMGE	SendSuite Live	(Enterprise)	\$ 100,	000.00	\$ 84,000.00	16.0%	n/a	n/a		n/a
SMGL	SendSuite Live	CTSI - Optimization Activation (50)	\$ 90,	000.00	\$ 75,600.00	16.0%	n/a	n/a		n/a
SMGT	SendSuite Live	CTSI - Optimization Activation (25)	\$ 60,	000.00	\$ 50,400.00	16.0%	n/a	n/a		n/a
SMGV	SendSuite Live	CTSI - Optimization Activation (5)	\$ 21,	600.00	\$ 18,144.00	16.0%	n/a	n/a		n/a
SMGX	SendSuite Live	CTSI - Optimization Activation (10) CTSI: Shipment Tracking/Event	\$ 30,	000.00	\$ 25,200.00	16.0%	n/a	n/a		n/a
SMN1	SendSuite Live	Management (1) CTSI: Shipment Tracking/Event	\$	900.00	\$ 756.00	16.0%	n/a	n/a		n/a
SMN2	SendSuite Live	Management (2) CTSI: Shipment Tracking/Event	\$ 1,	800.00	\$ 1,512.00	16.0%	n/a	n/a		n/a
SMNC	SendSuite Live	Management (100) CTSI: Shipment Tracking/Event	\$ 12,	000.00	\$ 10,080.00	16.0%	n/a	n/a		n/a
SMNE	SendSuite Live	Management (Enterprise) CTSI: Shipment Tracking/Event	\$ 15,	000.00	\$ 12,600.00	16.0%	n/a	n/a		n/a
SMNL	SendSuite Live	Management (50) CTSI: Shipment Tracking/Event	\$9,	00.00	\$ 7,560.00	16.0%	n/a	n/a		n/a
SMNT	SendSuite Live	Management (25) CTSI: Shipment Tracking/Event	\$6,	000.00	\$ 5,040.00	16.0%	n/a	n/a		n/a
SMNV	SendSuite Live	Management (5) CTSI: Shipment Tracking/Event	\$ 2,	160.00	\$ 1,814.40	16.0%	n/a	n/a		n/a
SMNX	SendSuite Live	Management (10)		000.00		16.0%		n/a		n/a
SNB1	SendSuite Live	BAX Global (1)		600.00		16.0%		n/a		n/a
SNB2	SendSuite Live	BAX Global (2)		200.00		16.0%		n/a		n/a
SNBC	SendSuite Live	BAX Global (100)		000.00		16.0%		n/a		n/a
SNBE	SendSuite Live	BAX Global (Enterprise)		000.00		16.0%		n/a		n/a
SNBL	SendSuite Live	BAX Global (50)			\$ 5,040.00	16.0%		n/a		n/a
										n/a
SNBT	SendSuite Live	BAX Global (25)			\$ 3,360.00	16.0%		n/a		
	SendSuite Live SendSuite Live SendSuite Live	BAX Global (25) BAX Global (5) BAX Global (10)	\$ 1,	440.00	\$ 3,360.00 \$ 1,209.60 \$ 1,680.00	16.0% 16.0%	n/a	n/a n/a n/a		n/a n/a

Software, License and Subscription	Offerors Response
he product offered for this category of equipment shall be ere or exceed the listed specifications with this obcataton.Scope of Work. ercentage(%) Discount off MSRP/Catalog. ercentage (%) Discount off Accessories	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PR	CE % OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2 5	% OFF MSRP	Monthly SLA
SNJ1	SendSuite Live	Miscellaneous Domestic carriers (1)	\$ 600.00) \$ 50	.00 16.0%	6 n/a	n/a		n/a
NJ2	SendSuite Live	Miscellaneous Domestic carriers (2)	\$ 1,200.00) \$ 1,00	.00 16.0%	6 n/a	n/a		n/a
NJC	SendSuite Live	Miscellaneous Domestic carriers (100)	\$ 8,000.00) \$ 6,72	.00 16.0%	6 n/a	n/a		n/a
		Miscellaneous Domestic carriers							
UE .	SendSuite Live	(Enterprise)	\$ 20,000.00) \$ 16,80	0.00 16.0%	6 n/a	n/a		n/a
IJL	SendSuite Live	Miscellaneous Domestic carriers (50)	\$ 6,000.00) \$ 5,04	0.00 16.0%	6 n/a	n/a		n/a
υт	SendSuite Live	Miscellaneous Domestic carriers (25)	\$ 4,000.00) \$ 3,36	0.00 16.0%	6 n/a	n/a		n/a
VLV	SendSuite Live	Miscellaneous Domestic carriers (5)	\$ 1,440.00	0 \$ 1,20	16.0%	6 n/a	n/a		n/a
NJX	SendSuite Live	Miscellaneous Domestic carriers (10)	\$ 2,000.00) \$ 1,68	.00 16.0%	6 n/a	n/a		n/a
NL1	SendSuite Live	Purolator (1)	\$ 600.00			6 n/a	n/a		n/a
NL2 NLC	SendSuite Live SendSuite Live	Purolator (2) Purolator (100)	\$ 1,200.00 \$ 8,000.00			6 n/a 6 n/a	n/a n/a		n/a n/a
NLE	SendSuite Live	Purolator (Enterprise)	\$ 20,000.00			6 n/a	n/a		n/a
NLL	SendSuite Live	Purolator (50)	\$ 6,000.00			6 n/a	n/a		n/a
NLT	SendSuite Live	Purolator (25)	\$ 4,000.00			6 n/a	n/a		n/a
NLV	SendSuite Live	Purolator (5)	\$ 1,440.00			6 n/a	n/a		n/a
NLX	SendSuite Live	Purolator (10)	\$ 2,000.00) \$ 1,68	0.00 16.0%	6 n/a	n/a		n/a
1C	SendSuite Live	SendSuite Live Mail Center Package	\$ 5,000.00			6 n/a	n/a		n/a
51M	SendSuite Live	Migration Package Single User	\$ 13,910.00						
2M	SendSuite Live	Migration Package Multi User	\$ 21,410.00) \$ 17,98	.40 16.0%	6 \$ 187.00	\$ 140.00	25	% 11
CA	SendSuite Live	Additional Carrier Account Activation	\$ 1,000.00) \$ 84	1.00 16.0%	6 n/a	n/a		n/a
CF	SendSuite Live	Standard FedEx Carrier Activation	ş -	\$		6 n/a	n/a		n/a
2S	SendSuite Live	Standard USPS Carrier Activation	\$ -	\$		6 n/a	n/a		n/a
CU	SendSuite Live	Standard UPS Carrier Activation USPS On-Line Postage Activation	\$ -	\$	- 16.0%	6 n/a	n/a		n/a
cw	SendSuite Live	(IOP) Additional SendSuite Live (1)	\$ -	\$	- 16.0%	6 n/a	n/a		n/a
H1	SendSuite Live	Standard Single User Locations Additional SendSuite Live (2)	\$ 3,750.00) \$ 3,15	0.00 16.0%	6 n/a	n/a		n/a
H2	SendSuite Live	Standard Single User Locations Additional SendSuite Live (100)	\$ 7,500.00	\$ 6,30	0.00 16.0%	6 n/a	n/a		n/a
нс	SendSuite Live	Standard Single User Locations Additional SendSuite Live (Enterprise) Standard Single User	\$ 50,000.00	0 \$ 42,00	0.00 16.0%	6 n/a	n/a		n/a
HE	SendSuite Live	Locations Additional SendSuite Live (50)	\$ 250,000.00	\$ 210,00	0.00 16.0%	6 n/a	n/a		n/a
HL	SendSuite Live	Standard Single User Locations Additional SendSuite Live (25)	\$ 37,500.00	\$ 31,50	0.00 16.0%	6 n/a	n/a		n/a
HT	SendSuite Live	Standard Single User Locations Additional SendSuite Live (5)	\$ 25,000.00	0 \$ 21,00	0.00 16.0%	6 n/a	n/a		n/a
HV	SendSuite Live	Standard Single User Locations Additional SendSuite Live (10)	\$ 9,000.00) \$ 7,56	0.00 16.0%	6 n/a	n/a		n/a
SHX	SendSuite Live	Standard Single User Locations Additional SendSuite Live (1)	\$ 12,500.00	\$ 10,50	0.00 16.0%	6 n/a	n/a		n/a
J1	SendSuite Live	Extended Single User Locations Additional SendSuite Live (2)	\$ 12,500.00) \$ 10,50	0.00 16.0%	6 n/a	n/a		n/a
J2	SendSuite Live	Extended Single User Locations Additional SendSuite Live (100)	\$ 20,000.00	\$ 16,80	0.00 16.0%	6 n/a	n/a		n/a
SIC	SendSuite Live	Extended Single User Locations Additional SendSuite Live	\$ 175,000.00	0 \$ 147,00	.00 16.0%	6 n/a	n/a		n/a
5JE	SendSuite Live	(Enterprise) Extended Single User Locations	\$ 500,000.00) \$ 420,00	0.00 16.0%	6 n/a	n/a		n/a
JL	SendSuite Live	Additional SendSuite Live (50) Extended Single User Locations	\$ 125,000.00	\$ 105,00	0.00 16.0%	6 n/a	n/a		n/a
т	SendSuite Live	Additional SendSuite Live (25) Extended Single User Locations	\$ 75,000.00) \$ 63,00	0.00 16.0%	6 n/a	n/a		n/a
VL	SendSuite Live	Additional SendSuite Live (5) Extended Single User Locations	\$ 25,000.00	\$ 21,00	0.00 16.0%	6 n/a	n/a		n/a
xu	SendSuite Live	Additional SendSuite Live (10) Extended Single User Locations	\$ 37,500.00) \$ 31,50	.00 16.0%	6 n/a	n/a		n/a
5L1	SendSuite Live	SendSuite Live Standard License - Single Location/Single Workstation	\$ 7,500.00	0 \$ 6,30	0.00 16.0%	6 n/a	n/a		n/a
iL2	SendSuite Live	SendSuite Live Standard License - 2 Locations/Unlimited Workstations	\$ 16,000.00) \$ 13,44	0.00 16.0%	6 n/a	n/a		n/a
SLC	SendSuite Live	SendSuite Live Standard License - 100 Location/Unlimited Workstations	s \$ 100,000.00) \$ 84,00	0.00 16.0%	6 n/a	n/a		n/a
SLE	SendSuite Live	SendSuite Live Standard License - Enterprise/Unlimited Workstations	\$ 250,000.00	\$ 210,00	16.0%	6 n/a	n/a		n/a
SLL	SendSuite Live	SendSuite Live Standard License - 50 Location/Unlimited Workstations SendSuite Live Standard License -	\$ 75,000.00) \$ 63,00	0.00 16.0%	6 n/a	n/a		n/a
SLN	SendSuite Live	Single Location/Unlimited Workstations	\$ 15,000.00) \$ 12,60	0.00 16.0%	6 n/a	n/a		n/a
SLT	SendSuite Live	SendSuite Live Standard License - 25 Location/Unlimited Workstations	\$ 50,000.00	0 \$ 42,00	0.00 16.0%	6 n/a	n/a		n/a
SLV	SendSuite Live	SendSuite Live Standard License - 5 Location/Unlimited Workstations	\$ 18,000.00) \$ 15,12	16.0%	6 n/a	n/a		n/a
SLX	SendSuite Live	SendSuite Live Standard License - 10 Location/Unlimited Workstations	\$ 25,000.00	0 \$ 21,00	0.00 16.0%	6 n/a	n/a		n/a

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall need or exceed the listed specifications with this oblication Scope of Work. Percentage(%) Discount off MSRP/Catalog. Percentage (%) Discount off Accessories	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN .	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2 5	2- % OFF MSRP	Monthly SL4
		Additional Workstation License							
LZ	SendSuite Live	(SendSuite Live Standard Single Location) SendSuite Live Extended License -	\$ 3,000.00	\$ 2,520.00	16.0%	n/a	n/a		n/a
V1	SendSuite Live	Single Location/Unlimited Workstations	\$ 25,000.00	\$ 21,000.00	16.0%	n/a	n/a		n/a
12	SendSuite Live	SendSuite Live Extended License - 2 Locations/Unlimited Workstations	\$ 40,000.00	\$ 33,600.00	16.0%	n/a	n/a		n/a
с	SendSuite Live	SendSuite Live Extended License - 100 Location/Unlimited Workstations	s \$ 350,000.00	\$ 294,000.00	16.0%	n/a	n/a		n/a
E	SendSuite Live	SendSuite Live Extended License - Enterprise/Unlimited Workstations	\$ 500,000.00) \$ 420,000.00	16.0%	n/a	n/a		n/a
L	SendSuite Live	SendSuite Live Extended License - 50 Location/Unlimited Workstations					n/a		n/a
т	SendSuite Live	SendSuite Live Extended License - 25 Location/Unlimited Workstations	\$ 150,000.00	\$ 126,000.00	16.0%	n/a	n/a		n/a
v	SendSuite Live	SendSuite Live Extended License - 5 Location/Unlimited Workstations	\$ 50,000.00		16.0%	n/a	n/a		n/a
		SendSuite Live Extended License - 10							
IX	SendSuite Live	Location/Unlimited Workstations	\$ 75,000.00	\$ 63,000.00	0 16.0%	n/a	n/a		n/a
B	SendSuite Express	SendSuite Xpress Postal Manager- Software only - USPS Meter Rates Can Add USPS Manifesting	\$ 4,580.00	\$ 3,847.20	16.0%	n/a	n/a		n/a
c	SendSuite Express	SendSuite Xpress 300 Can Add Any Three Carriers	\$ 5,380.00	\$ 4,519.20	16.0%	n/a	n/a		n/a
D	SendSuite Express	SendSuite Xpress 400 Can Add Any Four Carriers	\$ 6,580.00	\$ 5,527.20	16.0%	n/a	n/a		n/a
ε	SendSuite Express	SendSuite Xpress 500 - All Carriers, Networking and Simple Integration SendSuite Xpress Postal Manager	\$ 7,780.00	\$ 6,535.20	16.0%	n/a	n/a		n/a
F	SendSuite Express	Turnkey - USPS Meter Rates - USPS Meter Rates Can Add USPS Manifesting	\$ 10,680.00	\$ 8,971.20	16.0%	\$ 516.00	\$ 387.0	0 25	% 3
G	SendSuite Express	SendSuite Xpress 1000 - All Carriers, Networking and Integration	\$ 12,880.00	\$ 10,819.20	16.0%	n/a	n/a		n/a
5	SendSuite Express	SendSuite Xpress Speedee Turnkey	\$ 6,680.00	\$ 5,611.20	16.0%	\$ 747.00	\$ 560.0	0 25	% 4
L	SendSuite Express	SendSuite Xpress Postal Manager 1	\$ 3,535.00	\$ 2,969.40	16.0%	n/a	n/a		
c	SendSuite Express	Cross Sell SendSuite Xpress Package SendSuite Xpress 400 - 4 Carrier	\$ 5,380.00	\$ 4,519.20	16.0%	\$ 561.00	\$ 420.0	0 25	% 3
D	SendSuite Express	Loyalty Package	\$ 6,580.00	\$ 5,527.20	16.0%	\$ 374.00	\$ 280.0	0 25	% 2
<u>-</u>	SendSuite Express	SendSuite Xpress 500 - All Carrier Loyalty Package SendSuite Xpress 1000 - All Carriers,	\$ 9,880.00	\$ 8,299.20	16.0%	\$ 374.00	\$ 280.0	0 25	% 2
G	SendSuite Express	Networking and Integration Loyalty Package Ascent to Sendsuite Xpress 300 - 3	\$ 12,880.00	\$ 10,819.20	16.0%	\$ 374.00	\$ 280.0	0 25	% 2
4	SendSuite Express	Carrier Loyalty Package Ascent to Sendsuite Xpress 400 - 4	\$ 5,380.00	\$ 4,519.20	16.0%	n/a	n/a		n/a
I	SendSuite Express	Carrier Loyalty Package Ascent to Sendsuite Xpress 500 - All	\$ 6,580.00	\$ 5,527.20	16.0%	n/a	n/a		n/a
K	SendSuite Express	Carrier Loyalty Package Ascent to SS Sendsuite 1000 - All	\$ 9,880.00	\$ 8,299.20	16.0%	n/a	n/a		n/a
L	SendSuite Express	Carrier Networking and Integration Loyalty Package SS Tracking Single Site Unlimited	\$ 12,880.00	\$ 10,819.20	16.0%	n/a	n/a		n/a
1	SendSuite Tracking	Workstations Hosted SS Tracking Single Site	\$ 8,615.00	\$ 7,236.60	16.0%	n/a	n/a		n/a
2	SendSuite Tracking	Unlimited Workstations Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited	\$ 8,615.00	\$ 7,236.60	16.0%	n/a	n/a		n/a
3	SendSuite Tracking	Workstations	\$ 4,615.00	\$ 3,876.60	16.0%	n/a	n/a		n/a
4	SendSuite Tracking	Upgrade SS Arrival Software Only To Hosted SS Tracking Single Site Unlimited Workstations	\$ 2,000.00	\$ 1,680.00	16.0%	n/a	n/a		n/a
c	SendSuite Express	eCommerce Interface for SendSuite Xpress	\$ 2,000.00	\$ 1,680.00	16.0%	n/a	n/a		n/a
)	Arrival	Arrival Application Software	\$ - \$ -		16.0%		n/a		n/a
2	Arrival Express Arrival	Arrival Express Arrival Software	\$ 7,895.00	\$ - \$ 6,631.80	16.0% 16.0%		n/a n/a		n/a n/a
A	Arrival	Arrival Client Server 5 Client System Arrival Client Server 10+ Client	\$ 12,500.00	\$ 10,500.00	16.0%	n/a	n/a		n/a
В	Arrival	System Arrival Law Enforcement Client	\$ 18,500.00	\$ 15,540.00	16.0%	n/a	n/a		n/a
c	Arrival	Server Edition - 5 Users Arrival Law Enforcement Client	\$ 12,540.00	\$ 10,533.60	16.0%	n/a	n/a		n/a
D	Arrival	Server Edition - 10+ Users High Volume 4in. Adhesive Label	\$ 18,540.00				n/a		n/a
1 6	Arrival Arrival	Printer 4in. Adhesive Label Printer	\$ 2,195.00 \$ 995.00				\$ 251.0 n/a	0 25	% 2
8	Arrival	Tracking Assistant Portable Belt Printer	\$ 1,385.00	\$ 1,163.40	16.0%	\$ 148.00	\$ 111.0	0 25	%
19	Arrival	Cordless Scanner	\$ 2,295.00	\$ 1,927.80		\$ 349.00	\$ 261.0		
40	Arrival Express	Arrival Express Software	\$ -	s -		n/a	n/a		

Software, License and Subscription	Offerors Response
he product offered for this category of equipment shall neet or exceed the listed specifications with this olicitation Scope of Work. Percentage(%) Discount off MSRP/Catalog	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

N	Category	Description	MSRP EQUIPMEN	CONT	RACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Yea 5	vrs 2- % OFF MSRP	Monthly	dv SLA
43	Arrival	Arrival Web Cam	\$ 245.0		205.80	16.0%	n/a	n/a		wonting	19 304
44	Arrival	2in. Graphics Printer		0\$	331.80	16.0%		\$ 5:	1.00 25%		4
45	SendSuite Tracking	Add 1 site w/ single Workstation	\$ 795.0	0\$	667.80	16.0%	n/a	n/a		n/a	
4A	Arrival Express	Arrival Express Plus - Software Only	\$ 3,765.0	0 Ś	3,162.60	16.0%	n/a	n/a		n/a	
		Arrival Express Plus w/Tracking	,		0,000		.,=	.,-		.,=	
IB	Arrival Express	Assistant & Cradle	\$ 5,765.0	0\$	4,842.60	16.0%	\$ 295.50	\$ 22	1.00 259	6\$	18
D	Arrival Express	Arrival Express Plus Basics w/J594 Tracking Assistant and J782	\$ 7,065.0	n ś	5,934.60	16.0%	n/a	n/a		n/a	
-		Arrival Express Plus - Inbound	<i>\$</i> 7,005.0	Ų Ų	5,554.00	10.070	174	1,0		1,4	
(Arrival Express	Package Management	\$ 2,770.0		2,326.80	16.0%		n/a		n/a	
0	Arrival	24/7 Standby Support	\$ -	\$		16.0%	n/a	n/a		n/a	
A	Arrival Express	Arrival Express Electronic Log Only	\$ 1,735.0	n ś	1,457.40	16.0%	\$ 262.00	\$ 19	0.00 25%	6	16
		Arrival Express Counter Pickup	<i>ç</i> 2,755.0	Ų Ų	1,457.40	10.070	ç 202.00	ý 13.	5.00 257		10
В	Arrival Express	(signature capture at counter)	\$ 3,835.0	0\$	3,221.40	16.0%	\$ 262.00	\$ 19	0.00 25%	6	16
		Arrival Express Delivery Route									
c	Arrival Express	(signature capture on portable device)	\$ 5,240.0	o ć	4,401.60	16.0%	n/n	n/a		n/a	
0009	Arrival	4 Bay Ethernet Docking Station		0\$	835.80	16.0%		n/a		n/a	
1	Arrival	Client Server Multi-Site ID Pack		0 \$	63.00	16.0%		n/a		n/a	
5002	Arrival	Arrival Ethernet Switch	\$ 250.0	0\$	210.00	16.0%	n/a	n/a		n/a	
		SendSuite Arrival Tracking System									
3	Arrival	Post Sales Peripheral Addition 2 Hours Of Service Time	Ś 385.0	0\$	323.40	16.0%	n/a	n/a		n/a	
		SendSuite Arrival Tracking System	<i>ç</i> 303.0	Ų Ų	525.40	10.070	174	1,0		1,4	
		Post Sales Peripheral Addition 4									
н	Arrival	Hours Of Service Time	\$ 770.0	0\$	646.80	16.0%	n/a	n/a		n/a	
		SendSuite Arrival Tracking Sustan									
		SendSuite Arrival Tracking System Post Sales Peripheral Addition Full									
	Arrival	Day Of Service Time	\$ 1,540.0	0\$	1,293.60	16.0%	n/a	n/a		n/a	
		SendSuite Arrival Tracking System									
	Andreal	Post Sales Custom Label Creation 2	A	o ć			- (-	- (-		- (
(Arrival	Hours of Service Time	\$ 385.0	0\$	323.40	16.0%	n/a	n/a		n/a	
		SendSuite Arrival Tracking System									
		Post Sales Custom Screen Creation 2									
M	Arrival	Hours of Service Time	\$ 385.0	0\$	323.40	16.0%	n/a	n/a		n/a	
		Constitution Andreal Translation Constants									
		SendSuite Arrival Tracking System Post Sales Custom Screen Creation 4									
4	Arrival	Hours of Service Time	\$ 770.0	0\$	646.80	16.0%	n/a	n/a		n/a	
		SendSuite Arrival Tracking System									
	Arrival	Post Sales Custom Report Generation 2 Hours of Service Time	\$ 385.0	0\$	323.40	16.0%	n/2	n/a		n/a	
	Arrival	Generation 2 hours of Service time	ý 303.c	Ų Į	525.40	10.076	178	iiya		11/ 8	
		SendSuite Arrival Tracking System									
		Post Sales Custom Report									
	Arrival	Generation 4 Hours of Service Time	\$ 770.0	0\$	646.80	16.0%	n/a	n/a		n/a	
		SendSuite Arrival Tracking System									
		Post Sales Network, Site, or Work									
i	Arrival	Station 2 Hours of Service	\$ 385.0	0\$	323.40	16.0%	n/a	n/a		n/a	
		Constitution Andreal Translation Constants									
		SendSuite Arrival Tracking System Post Sales Custom Report									
1	Arrival		\$ 1,540.0	0\$	1,293.60	16.0%	n/a	n/a		n/a	
		SendSuite Arrival Tracking System									
v	Arrival	Post Sales Network, Site, or Work Station 4 Hours of Service	\$ 770.0	0\$	646.80	16.0%	n/a	n/a		n/a	
	AITIVA	Station 4 Hours of Service	\$ 770.0	υş	040.00	10.0%	li/d	II/d		II/d	
		SendSuite Arrival Tracking System									
		Post Sales Network, Site, or Work									
1	Arrival	Station Full Day Of Service Time	\$ 1,540.0	0\$	1,293.60	16.0%	n/a	n/a		n/a	
	Arrival	Arrival Extended Edition License, Tier 1 (max 5)		0\$	420.00	16.0%	n/a	n/a		n/a	
		Arrival Extended Edition License -	- 500.0		-20.00	10.0%	.,			, a	
	Arrival	Tier 2		0\$	252.00	16.0%		n/a		n/a	
	Arrival	Multi-Workstation Client License	\$ 250.0		210.00	16.0%		n/a		n/a	
;	Arrival	Arrival Client Server Feature Arrival Client Server DBMS(MS/SQL)	\$ -	\$		16.0%	n/a	n/a		n/a	
	Arrival	Feature	\$ 5,900.0	0 Ś	4,956.00	16.0%	n/a	n/a		n/a	
	Arrival Express	E-Mail Notification	\$-	\$	-	16.0%	n/a	n/a		n/a	
	Arrival	NetQuery	\$ 1,500.0	0\$	1,260.00	16.0%	n/a	n/a		n/a	
	Arrival	Background Import Feature	\$ 750.0	υ\$	630.00	16.0%	n/a	n/a		n/a	
	Arrival	File Link / Scan Link / Global Update	s -	\$		16.0%	n/a	n/a		n/a	
	Arrival	Screen Builder	\$ -	\$	-	16.0%		n/a		n/a	
	Arrival	Power Act	\$ -	\$	-	16.0%		n/a		n/a	
3	Arrival	ODBC Integration	\$ 1,995.0		1,675.80	16.0%		n/a		n/a	
9	Arrival Arrival	50 Transactions Unlimited Transactions	\$ - \$ -	\$ \$		16.0% 16.0%		n/a n/a		n/a n/a	
1	Arrival	Scale Interface Feature	\$ -	\$ \$		16.0%		n/a n/a		n/a n/a	
			-				-				
			s -	\$	-	16.0%		n/a		n/a	
	Arrival	Tracking Assistant Activation Feature		\$	-	16.0%		n/a		n/a	
	Arrival	Delivery Feature	\$-								
	Arrival Arrival	Delivery Feature Printer Interface	\$ - \$ -	\$	-	16.0%		n/a		n/a	
	Arrival Arrival Arrival	Delivery Feature Printer Interface Arrival Imaging	\$ - \$ - \$ 1,250.0	\$ 0 \$	- 1,050.00 1.050.00	16.0%	n/a	n/a		n/a	
	Arrival Arrival	Delivery Feature Printer Interface	\$ - \$ -	\$ 0 \$ 0 \$	- 1,050.00 1,050.00 -		n/a n/a				
5 5 6 7	Arrival Arrival Arrival Arrival Arrival Arrival	Delivery Feature Printer Interface Arrival Imaging Route Activity Logging Feature Manifest Module Receiving Feature	\$ \$ \$ 1,250.0 \$ 1,250.0 \$ \$ \$	\$ 0 \$ 0 \$ \$ \$	1,050.00 - -	16.0% 16.0% 16.0%	n/a n/a n/a n/a	n/a n/a n/a		n/a n/a n/a n/a	
3 C C C C C C M R R L	Arrival Arrival Arrival Arrival Arrival Arrival Arrival	Delivery Feature Printer Interface Arrival Imaging Route Activity Logging Feature Manifest Module Receiving Feature LobbyTrac Turnkey Package	\$ \$ 1,250.0 \$ 1,250.0 \$ 1,250.0 \$ \$ \$ 8,165.0	\$ 0 \$ \$ \$ 0 \$	1,050.00 - - 6,858.60	16.0% 16.0% 16.0% 16.0%	n/a n/a n/a n/a	n/a n/a n/a n/a		n/a n/a n/a n/a	
A B D E F G M R 1 3	Arrival Arrival Arrival Arrival Arrival Arrival	Delivery Feature Printer Interface Arrival Imaging Route Activity Logging Feature Manifest Module Receiving Feature	\$ \$ \$ 1,250.0 \$ 1,250.0 \$ \$ \$	\$ 0 \$ \$ \$ 0 \$	1,050.00 - -	16.0% 16.0% 16.0%	n/a n/a n/a n/a	n/a n/a n/a		n/a n/a n/a n/a	

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Year 5	% OFF MSRP	Monthly SLA
T5LP	Arrival	Arrival Law Enforcement Edition - Peripheral Package	\$ 7,265.00		16.0%		n/a		n/a
		Arrival Law Enforcement Edition -							
r5LX	Arrival	Turnkey Package Add 100 sites w/ Multiple	\$ 9,265.00	\$ 7,782.60	16.0%	n/a	n/a		n/a
ISMC	SendSuite Tracking	Workstations Add 50 Sites w/Multiple	\$ 219,000.00	\$ 183,960.00	16.0%	n/a	n/a		n/a
5ML 5MS	SendSuite Tracking	Workstations	\$ 132,000.00		16.0%		n/a		n/a
51415	Arrival	Multi-site identification Add 10 Sites w/ Multiple	\$ -	\$ -	16.0%	n/a	n/a		n/a
5MX	SendSuite Tracking	Workstations	\$ 30,750.00		16.0%		n/a		n/a
5NL 5P7	Arrival Arrival	Multi-Workstation Client License LobbyTrac Workstation	\$ 500.00 \$ 4,595.00		16.0% 16.0%		n/a n/a		n/a n/a
5PR	Arrival	Mail Center Productivity Reporting	\$ 795.00	\$ 667.80	16.0%	n/a	n/a		n/a
RO	Arrival	Arrival XE Customer Loyalty	\$ 6,165.00	\$ 5,178.60	16.0%	n/a	n/a		n/a
5RD	Arrival	Remote Diagnostics	\$ -	\$ -	16.0%	n/a	n/a		n/a
5SC	SendSuite Tracking	Add 100 sites w/ single Workstation	\$ 49,500.00	\$ 41,580.00	16.0%	n/a	n/a		n/a
75SL 75SU	SendSuite Tracking	Add 50 Sites w/ single Workstation	\$ 29,750.00 \$ 795.00		16.0% 16.0%		n/a		n/a
	SendSuite Tracking	Add 1 single user					n/a		n/a
T5SX	SendSuite Tracking	Add 10 sites w/ single Workstation Upgrade to Client Server from	\$ 6,950.00	\$ 5,838.00	16.0%	n/a	n/a		n/a
r5U1	Arrival	Existing Arrival Upgrade Client Server from from 5 to	\$ 8,500.00	\$ 7,140.00	16.0%	n/a	n/a		n/a
1502	Arrival	10 clients Upgrade from Arrival Express to	\$ 6,000.00	\$ 5,040.00	16.0%	n/a	n/a		n/a
15U4	Arrival	Arrival XE	\$ 2,800.00	\$ 2,352.00	16.0%	n/a	n/a		n/a
5U5	Arrival	Upgrade from Arrival XE to Arrival XE Client/Server	\$ 8,000.00	\$ 6,720.00	16.0%	n/a	n/a		n/a
5U6	Arrival	Upgrade from Arrival Express to Arrival Express Plus	\$ 2,000.00	\$ 1,680.00	16.0%	n/a	n/a		n/a
5U7	Arrival	Upgrade from Arrival to Arrival XE	\$ 1,950.00	Ś 1.638.00	16.0%	n/a	n/a		n/a
SUC	SendSuite Tracking	Add 1 site w/ Multiple Workstations Arrival Test Tracking System -			16.0%		n/a		n/a
5V1	Arrival	Software Only Arrival Test Tracking System - Client	\$ 14,565.00	\$ 12,234.60	16.0%	n/a	n/a		n/a
5V2	Arrival	Server	\$ 23,690.00		16.0%		n/a		n/a
5VT 5WC	Arrival Arrival	Visitor Tracking Feature Wireless Connectivity Module	\$ 750.00 \$ 300.00		16.0% 16.0%		n/a n/a		n/a n/a
5XC	Arrival	Arrival Extended Edition Client Server - Software Only	\$ 15,280.00		16.0%		n/a		n/a
5XE	Arrival	Arrival Extended Edition - Software Only	\$ 6,160.00		16.0%		n/a		n/a
		SendSuite Tracking Project							
5YB	SendSuite Tracking	Management SendSuite Tracking Project	\$ 770.00	\$ 646.80	16.0%	n/a	n/a		n/a
SYC	SendSuite Tracking	Management SendSuite Tracking Project	\$ 1,540.00	\$ 1,293.60	16.0%	n/a	n/a		n/a
SYD	SendSuite Tracking	Management SendSuite Tracking Project	\$ 3,080.00	\$ 2,587.20	16.0%	n/a	n/a		n/a
SYE	SendSuite Tracking	Management SendSuite Tracking Project	\$ 6,160.00	\$ 5,174.40	16.0%	n/a	n/a		n/a
SYF	SendSuite Tracking	Management	\$ 12,320.00	\$ 10,348.80	16.0%	n/a	n/a		n/a
5YG	SendSuite Tracking	SendSuite Tracking Project Management	\$ 18,480.00	\$ 15,523.20	16.0%	n/a	n/a		n/a
5YH	SendSuite Tracking	SendSuite Tracking Project Management	\$ 24,640.00	\$ 20,697.60	16.0%	n/a	n/a		n/a
520	Arrival	SendSuite Arrival Custom Label 4 Hours of Service Time	\$ 770.00		16.0%		n/a		n/a
741	Arrival	Tracking Assistant Plus Win Mobile	\$ 3,495.00	\$ 2,935.80	16.0%	n/a	n/a		n/a
742 762	Arrival Arrival	Tracking Assistant Plus Win Mobile Win CE Tracking Assistant Plus	\$ 3,495.00 \$ 2,495.00		16.0% 16.0%				
		T742 Battery Adaptors for use with						.00 237	
790003	Arrival	J596017 (Kit of 2) USB Communications Charge/Sync	\$ 350.00		16.0%		n/a		n/a
790009	Arrival	Cable Four Bay Cradle Kit for T742 Tracking	\$ 200.00	\$ 168.00	16.0%	n/a	n/a		n/a
790025	Arrival	Assistant	\$ 995.00	\$ 835.80	16.0%	n/a	n/a		n/a
90026	Arrival	Single Bay Cradle Kit for T742 Tracking Assistant	\$ 475.00	\$ 399.00	16.0%	n/a	n/a		n/a
396000	Arrival	CPU Accessory Kit	\$-	\$ -	16.0%	n/a	n/a		n/a
396007	Arrival	USB to Parallel Cable Hosted SS Tracking Multiple Sites	\$ -	\$-	16.0%	n/a	n/a		n/a
RMH	SendSuite Tracking	Unlimited Workstations	\$ 17,225.00	\$ 14,469.00	16.0%	n/a	n/a		n/a
RMM	SendSuite Tracking	SS Tracking Multiple Sites Unlimited Workstations	\$ 17,225.00	\$ 14,469.00	16.0%	n/a	n/a		n/a
		Upgrade SS Arrival Client Server To Hosted SS Tracking Multiple Site							
RUH	SendSuite Tracking	Unlimited Workstations Upgrade SS Arrival Client Server To	\$ 4,000.00	\$ 3,360.00	16.0%	n/a	n/a		n/a
DUNA	CondCuite Trackir -	SS Tracking Multiple Site Unlimited	ć	6 2266.00	** ***	n/a	2/2		2/2
RUM	SendSuite Tracking	Workstations Continuous Labels Supply for Low to	\$ 4,000.00		16.0%		n/a		n/a
602	Arrival	Mid Volume Printer J644 Continuous Thrml Direct Lbls	\$ 290.00	\$ 243.60	16.0%	n/a	n/a		n/a
\$05	Arrival	Supply - Case (4in.X 9600in.) J690/J69S Continuous Lbls Supply -	\$ 235.00	\$ 197.40	16.0%	n/a	n/a		n/a
508	Arrival	Case (4in.X 5200in.)	\$ 290.00	\$ 243.60	16.0%	n/a	n/a		n/a
\$15	Arrival	J645 Continuous Thermal Direct Labels Supply Case	\$ 235.00	\$ 197.40	16.0%	n/a	n/a		n/a
	SendSuite Express	Crystal Report Run Time and Developer License	\$ 200.00		16.0%		n/a		n/a
'S1A									

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

And Bellower (and a construction)	PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP	Monthly SLA
No. No. No. No. No. <th></th>										
Barbary matrix particular problem	rsa2	SendSuite Express		Ś 2.495.00	Ś 2.095.80	16.0%	n/a	n/a		n/a
Backer with the second seco				,	-,		.,_	.,		
Shate Martine decome Solution										
Balan Separation of any and any		Construite Construit		ć <u> </u>	ć 2,025,00	10.00	- (-	- 1-		- 1-
Bill State strateging in a strateging	SA3	SendSuite Express		\$ 3,495.00	\$ 2,935.80	16.0%	n/a	n/a		n/a
Mathematical and and any and any										
And Schultwicksmetric										
NMC Notation Marches Solution Marches Solutin Marches Solution Marches Solution Marc	rsa4	SendSuite Express		\$ 4,095.00	\$ 3,439.80	16.0%	n/a	n/a		n/a
Inder type Inder type Image: State sta										
Math	TWSC	Arrival		\$ 9,090.00	\$ 7,635.60	16.0%	n/a	n/a		n/a
Said Said Carbon Single Sing	V320	SendSuite Shipping		\$ 1.495.00	\$ 1,255.80	16.0%	n/a	n/a		n/a
MethMethod	V339								259	
Ander Support Note Support Supp										
Mail Matchick Maps Matchick Maps Matchick Maps Matchick Maps Matchick Maps Map	VBH1	SendSuite Shipping		\$ 8,225.00	\$ 6,909.00	16.0%	n/a	n/a		n/a
And And Lander James A	VPH2	CondCuito Chipping		ć 17.225.00	ć 14.460.00	16.0%	n/n	<i>n/n</i>		2/2
min min min min min min min min min min min min <	VDH2	SendSuite Shipping		\$ 17,225.00	5 14,405.00	10.0%	174	iiya		11/ 8
Markate Markat	VBH3	SendSuite Shipping		\$ 15,225.00	\$ 12,789.00	16.0%	n/a	n/a		n/a
MMMMMMMMMNN </td <td>VBH4</td> <td>SendSuite Shipping</td> <td></td> <td>\$ 28,225.00</td> <td>\$ 23,709.00</td> <td>16.0%</td> <td>n/a</td> <td>n/a</td> <td></td> <td>n/a</td>	VBH4	SendSuite Shipping		\$ 28,225.00	\$ 23,709.00	16.0%	n/a	n/a		n/a
And Subject Support Single Support	VDANA	CondCuito Chinning		ć 17.225.00	ć 14.460.00	16.0%	n/n	<i>n/n</i>		2/2
MSMMSMMSMMSMNMSMMMMMMMMSMMedials StoppedMSMS1.2130S1.2130S1.2140MMMMMMMAMMedials StoppedMARADANS1.2130S1.2130S1.2130MM	DIVIIVI	SendSuite Shipping		\$ 17,223.00	5 14,469.00	10.0%	1i/d	II/d		11/ d
	VBSM	SendSuite Shipping		\$ 8,225.00	\$ 6,909.00	16.0%	n/a	n/a		n/a
MMMSerial stypeWeissateVeissat	VBSS	SendSuite Shipping		\$ 4,225.00	\$ 3,549.00	16.0%	n/a	n/a		n/a
And Andread single Mathematical and	VENANA	CondCuito Chinning		ć 28.225.00	ć 22.700.00	16.0%	n/n	<i>n/n</i>		2/2
Model Second biology Wetaking Notice in the second		SendSuite Shipping		\$ 28,223.00	\$ 25,709.00	10.0%	11/d	II/d		11/ d
	VESM	SendSuite Shipping		\$ 15,225.00	\$ 12,789.00	16.0%	n/a	n/a		n/a
origin of the state o			Extended Single Site Single							
Market Barbare Sendate Commit or 1 tates Market Barbare	VESS									
Physical sensitive Subpring Problem update sensitive Tracking Update Supprime 5 1000 5 9 1000 100 1000 100 <td>VP16</td> <td>SendSuite Shipping</td> <td></td> <td>\$ 1,000.00</td> <td>\$ 840.00</td> <td>16.0%</td> <td>n/a</td> <td>n/a</td> <td></td> <td>n/a</td>	VP16	SendSuite Shipping		\$ 1,000.00	\$ 840.00	16.0%	n/a	n/a		n/a
Model Samolar Stepping	VP17	SendSuite Shipping		\$ 1.000.00	Ś 840.00	16.0%	n/a	n/a		n/a
Profile Senset	VP50									
PA2 Sendblick Shipping Sindblick Shipping <td></td>										
MA2 Sendicis Shipping Stability Shipping (and source may array of sou	VP51	SendSuite Tracking	Support	\$ -	\$ -	16.0%	n/a	n/a		n/a
MA2 Sendicis Shipping Stability Shipping (and source may array of sou			Condition Children Contrast Descent							
MAI Sendult Shipping Lutton Sorrer- Line und Sonre Line Theorem Social E Shipping Sindult Shipping Lutton Sorrer- Line Line Theorem Contract line Tables Social E Shipping Sindult Shipping Line Line Tables Social E Tables Social	VPA2	SendSuite Shinning		\$ 3.080.00	\$ 2 587 20	16.0%	n/a	n/a		n/a
MA3 Sendbate Shipping Sendbate Transfer Sendbate Shipping <		SendSuite Shipping	2 buys of service time per nepore	ç 3,000.00	ç 2,507.20	10.070	170	174		170
Ansale shipping Bardial shipping			SendSuite Shipping Custom Screens -							
MAS Sendbulk Shipping Convertient for for Small Sendbulk Shipping Sendbulk Shipping <td>VPA3</td> <td>SendSuite Shipping</td> <td></td> <td>\$ 385.00</td> <td>\$ 323.40</td> <td>16.0%</td> <td>n/a</td> <td>n/a</td> <td></td> <td>n/a</td>	VPA3	SendSuite Shipping		\$ 385.00	\$ 323.40	16.0%	n/a	n/a		n/a
Construction burdence Construction burdence Construction burdence Solution burdenc							,	,		,
	VPA5	SendSuite Shipping		\$ 1,540.00	\$ 1,293.60	16.0%	n/a	n/a		n/a
bindbulke tracking bindbul	VPEC	SendSuite Shipping		\$ 2.000.00	\$ 1.680.00	16.0%	n/a	n/a		n/a
wh2 SendSule Project SendSule Pro										
IPMA SendSuite Project Management S 6, 16,000 5 5, 17,40 1,50% 1/A 1/A 1/A IPMA SendSuite Shipping SendSuite Project Management S 1,5,23,200 1,50% 1/A 1/A 1/A IPMA SendSuite Shipping SendSuite Project Management S 1,5,23,200 1,60% 1/A 1/A 1/A IPMA SendSuite Taxing SendSuite Project Management S 1,5,23,200 1,60% 1/A 1/A 1/A IPPU SendSuite Taxing SendSuite Taxing Project Management S 1,5,000 S 2,32,00 1,60% 1/A 1/A 1/A IPPU SendSuite Taxing Peripheral Addition 4 Hours S 1,5,000 S 2,32,300 1,60% 1/A 1/A 1/A 1/A IPPU SendSuite Taxing Peripheral Addition 4 Hours S 1,5,000 S 2,32,300 1,60% 1/A 1/A 1/A 1/A IPPU SendSuite Taxing Port Site Taxing Por	VPH1									
Implex SendSute Project Management 5 1,2,2000 6 0,348.80 1,50% n/a n/a n/a Implex SendSute Shipping SendSute Project Management 5 1,220.00 5 0,238.80 1,60% n/a n/a n/a Implex SendSute Project Management 5 2,464.00 5 0,458.80 1,60% n/a n/a n/a Implex SendSute Project Management 5 1,440.00 5 0,468.80 1,60% n/a n/a n/a Implex SendSute Training Part Suite SendSute Training Part Suite 5 3,233.40 1,60% n/a n/a n/a Implex SendSute Training Part Suite SendSute Training Part Suite 5 3,233.40 1,60% n/a n/a n/a Implex SendSute Training Part Suite SendSute Training Part Suite SendSute Training Part Suite 5 3,233.40 1,60% n/a n/a n/a Implex SendSute Training Part Suite SendSute Training										
White SendSuite Shipping SendSuite Project Management 5 18,4800.0 5 15,523.20 16,0% n/a <td></td>										
PMPA SendSuite Shipping SendSuite Shipping <td></td>										
oppend SendSuite Shipping SendSuite Shipping<										
preperSendSuite SuppingSendSuite Project ManagementS1.28.01.00NN </td <td>VPPD</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	VPPD									
VPPU SendSulte Tracking Peripheral Addition 2 Hours S R No No No No No VPPV SendSulte Tracking Peripheral Addition 4 Hours S No S 160% Na Na Na VPPV SendSulte Tracking Peripheral Addition Full Day S 1,500% Na Na Na Na VPPV SendSulte Tracking SendSulte Tracking Post Sales SendSulte Tracking Pos	VPPE			\$ 1,540.00	\$ 1,293.60	16.0%	n/a			
Sendbulke Tracking Sendbulke Tracking Post Sales										
UPPV SendSule Tracking Peripheral Addition 4 locup S 700 S 64.68.0 16.0% n/a n/a n/a VPPV SendSule Tracking Peripheral Addition Full Day S 1,500 6 1,60% n/a n/a n/a VPPA SendSule Tracking SendSule Tracking Post Sales SendSule Tracking Post Sales Cuttom report Generation 2 Hours SendSule Tracking Post Sales SendSule Tracking Post Sales SendSule Tracking Post Sales SendSule Tracking Post Sales Cuttom report Generation 2 Hours SendSule Tracking Post Sales SendSule Tracking Post Sales SendSule Tracking Post Sales SendSule Tracking Post Sales SendSule Tracking Post Sales Cuttom report Generation 2 Hours SendSule Tracking Post Sales SendSule Tracking Post Sales SendSule Tracking Post Sales SendSule Tracking Post Sales Cuttom report Generation 2 Hours SendSule Tracking Post Sales SendSule Tracking Post Sales SendSale Tracking Post Sales SendSule Tracking Post Sale	VPPU	SendSuite Tracking		\$ 385.00	\$ 323.40	16.0%	n/a	n/a		n/a
SendSulte TrackingSendSulte Tracking Port SalesIncludeFund <th< td=""><td>VRRV</td><td>SendSuite Tracking</td><td></td><td>\$ 770.00</td><td>\$ 646.90</td><td>16.0%</td><td>n/a</td><td>n/a</td><td></td><td>n/a</td></th<>	VRRV	SendSuite Tracking		\$ 770.00	\$ 646.90	16.0%	n/a	n/a		n/a
yPPW SendSuite Tracking Peripheral Addition Full Day S 1,240.00 S 1,230.00 16.0% n/a n/a n/a PPPZ SendSuite Tracking SendSuite Tracking Poot Sales N/a n/a n/a PPR2 SendSuite Tracking Poot Sales SendSuite Tracking Poot Sales SendSuite Tracking Poot Sales SendSuite Tracking Poot Sales N/a n/a n/a PPR3 SendSuite Tracking Poot Sales SendSuite Tracking Poot Sales SendSuite Tracking Poot Sales SendSuite Tracking Poot Sales N/a n/a n/a PPR3 SendSuite Tracking Poot Sales Support SendSuite Tracking Poot Sales SendSuite Tracking Poot Sales N/a n/a n/a PPR4 SendSuite Tracking Poot Sales Support Sales All Poot Sales Sales All Poot Sales N/a n/a n/a PPR4 SendSuite Tracking Poot Sales Support Sales All Poot Sales Sales All Poot Sales N/a n/a n/a PPR4 SendSuite Tracking Poot Sales	VPPV	SendSuite Hacking		\$ 770.00	\$ 040.60	10.0%	li/d	II/d		II/d
VPP2 SendSuite Tracking Custom Label Generation 2 Hours Socies S ABS S A22.40 Info n/a n/a n/a VPR1 SendSuite Tracking Custom Screen A Hours Screen	VPPW	SendSuite Tracking		\$ 1,540.00	\$ 1,293.60	16.0%	n/a	n/a		n/a
VPP2 SendSuite Tracking Custom Label Generation 2 Hours Socies S ABS S A22.40 Info n/a n/a n/a VPR1 SendSuite Tracking Custom Screen A Hours Screen										
VPR1SendSuite TrackingSendSuite Tracking Post SalesS385.00S322.4.0016.0%n/an/an/an/aVPR2SendSuite TrackingCustom Screen A Hours SendSuite Tracking Post Sales SendSuite Tracking Post SalesS770.00S646.8016.0%n/an/an/an/aVPR3SendSuite Tracking Post Sales SendSuite Tracking Post SalesS770.00S646.8016.0%n/an/an/an/aVPR4SendSuite Tracking Post Sales Custom report Generation 2 HoursS770.00S646.8016.0%n/an/an/an/aVPR5SendSuite TrackingSendSuite Tracking Post Sales Custom report Generation 2 HoursS1.540.00S1.293.6016.0%n/an/an/an/aVR51SendSuite ShippingActivation - 15t Origin 2P Golden Salet SpreadS495.00S415.8016.0%n/an/an/an/aVS12SendSuite ShippingActivation - 15t Origin 2P Golden Salet Streps Activation - 15t Golden Salet Suite Spread Suite ShippingS495.00S2.515.8016.0%n/an/an/an/aVS13SendSuite ShippingActivation - 15t Origin 2P Golden Salet Suite Spread Suite ShippingGolden Salet Spread Suite Spread Suite ShippingS495.00S2.515.8016.0%n/an/an/an/aVS13SendSuite ShippingOrigin ZP Golden Salet Spread Suite ShippingGolden Salet Sp							,	,		,
VPR1 SendSuite Tracking Outsom Screen 2 Hours SendSuite Tracking Post Sales SendSuite Tracking Post Sales Custom report Generation 2 Hours SendSuite Tracking Post Sales Custom report Generation 2 Hours On Track (formerly CA Overnight) NTTack (formerly CA Overnight) SendSuite Tracking Post Sales Custom report Generation 1 Hours On Track (formerly CA Overnight) SendSuite Tracking Post Sales Custom report Generation 1 Hours On Track (formerly CA Overnight) On Track (formerly CA Overnight) SendSuite Tracking Post Sales Custom report Generation 1 Hours On Track (formerly CA Overnight) On Track (formerly CA Overnight) SendSuite Shipping SendSuite Shippin	VPPZ	SendSuite Tracking		\$ 385.00	\$ 323.40	16.0%	n/a	n/a		n/a
SendSuite Tracking SendSuite Tracking Post Sales SendSuite Tracking Post Sales SendSuite Tracking Post Sales SendSuite Tracking Post Sales N/a n/a n/a VPRA SendSuite Tracking Support S 770.00 S 646.80 16.0% n/a n/a n/a VPRA SendSuite Tracking Support S 770.00 S 646.80 16.0% n/a n/a n/a VPRA SendSuite Tracking SendSuite Tracking Post Sales SendSuite Tracking Post Sales SendSuite Tracking Post Sales N/a n/a n/a n/a VPRA SendSuite Tracking SendSuite Tracking Post Sales SendSuite Tracking Post Sales N/a n/a n/a n/a VPRA SendSuite Shipping Custom Report Generation 8 Hours S 1,540.00 S 1,293.60 16.0% n/a n/a n/a VS10 SendSuite Shipping Activation - 110 Ging Tap S 495.00 S 8135.80 16.0% n/a n/a n/a VS11	VPR1	SendSuite Tracking		\$ 385.00	\$ 323.40	16.0%	n/a	n/a		n/a
VPR2 SendSuite Tracking Custom Screen 4 Hours ScredSuite Tracking S 770.00 S 646.80 16.0% n/a n/a n/a n/a VPR3 SendSuite Tracking Support S 770.00 S 646.80 16.0% n/a n/a n/a n/a VPR4 SendSuite Tracking SendSuite Tracking Post Sales Custom report Generation 2 Hours S 385.00 S 323.40 16.0% n/a n/a n/a n/a VPR4 SendSuite Tracking SendSuite Tracking Post Sales Custom report Generation 2 Hours S 1,540.00 S 323.40 16.0% n/a n/a n/a n/a VS10 SendSuite Tracking Custom Report Generation 2 Hours S 1,540.00 S 1,520.00 n/a n/a n/a n/a VS10 SendSuite Shipping Activation - 1st Origin Zip OnTrack (formerly CA Overnight) S 995.00 S 2,515.80 1.60% n/a n/a n/a n/a VS12 SendSuite Shipping Origin Zip Origin Zip S 995.00 S 2,515.80 1.60%								.,		
VPR3 SendSuite Tracking Support S 770.00 S 646.80 16.0% n/a n/a n/a n/a VPR4 SendSuite Tracking SendSuite Tracking Post Sales Custom report Generation 2 Hours S 385.00 S 322.40 n/a n/a n/a n/a VPR4 SendSuite Tracking SendSuite Tracking Post Sales Custom report Generation 2 Hours S 1,540.00 S 1,293.60 n/a n/a n/a n/a VPR5 SendSuite Tracking SendSuite Tracking Post Sales Custom report Generation 150 Origin 270 S 1,540.00 S 1,293.60 16.0% n/a n/a n/a VS10 SendSuite Shipping Activation - 150 Origin 270 S 995.00 S 1,519.00 16.0% n/a n/a n/a VS12 SendSuite Shipping Activation - 150 Origin 270 S 995.00 S 2,515.80 16.0% n/a n/a n/a VS13 SendSuite Shipping Activation - 150 Origin 270 S 495.00 S 2,515.80 16.0% n/a n/a VS14 SendSuite Shipping Origin 270 S 995.00 S 2,515.80 16.0% n/a n/a	VPR2	SendSuite Tracking	Custom Screen 4 Hours	\$ 770.00	\$ 646.80	16.0%	n/a	n/a		n/a
VPR4 SendSuite Tracking SendSuite Tracking Post Sales Custom report Generation 2 Hours S 385.00 \$ 323.40 16.0% n/a n/a n/a VPR5 SendSuite Tracking Custom Report Generation 2 Hours \$ 1,540.00 \$ 1,293.60 16.0% n/a n/a n/a VPR5 SendSuite Tracking Custom Report Generation 8 Hours \$ 1,540.00 \$ 1,293.60 16.0% n/a n/a n/a VS10 SendSuite Shipping Activation - 1st Origin Zip \$ 495.00 \$ 415.80 16.0% n/a n/a n/a VS11 SendSuite Shipping Activation - 1st Origin Zip \$ 95.00 \$ 835.80 16.0% n/a n/a n/a VS12 SendSuite Shipping Activation - 1st Origin Zip \$ 2,995.00 \$ 8,35.80 16.0% n/a n/a n/a VS13 SendSuite Shipping Origin Zip \$ 2,995.00 \$ 415.80 16.0% n/a n/a n/a VS14 SendSuite Shipping Origin Zip \$ 2,995.00 \$ 415.80 16.0% n/a n/a n/a VS14 SendSuite Shipping			SendSuite Tracking 24/7 Stand By							
VPR4 SendSuite Tracking Custom report Generation 2 Hours \$ 385.00 \$ 323.40 16.00 n/a n/a n/a n/a VPR5 SendSuite Tracking SendSuite Tracking Post Sales Custom Report Generation 8 Hours On Track (formerly CA Overnight) VS10 S 1,243.60 16.0% n/a n/a n/a n/a VS10 SendSuite Tracking Custom Report Generation 8 Hours On Track (formerly CA Overnight) On Track (formerly CA Overnight) \$ 1,243.60 n/a n/a n/a n/a VS10 SendSuite Shipping Activation - 1st Origin Zip On Track (formerly CA Overnight) \$ 995.00 \$ 823.80 n/a n/a n/a n/a VS11 SendSuite Shipping Activation - 1st Origin Zip Origin Zip \$ 995.00 \$ 823.80 n/a n/a n/a n/a VS12 SendSuite Shipping Activation - 1st Origin Zip Origin Zip \$ 995.00 \$ 82.515.80 16.0% n/a n/a n/a VS13 SendSuite Shipping Origin Zip \$ 995.00 \$ 835.80 16.0% n/a n/a n/a VS14 SendSuite Shipping Origin Zip \$ 995.00 \$ 835.80 16.0%	VPR3	SendSuite Tracking	Support	\$ 770.00	\$ 646.80	16.0%	n/a	n/a		n/a
VPR4 SendSuite Tracking Custom report Generation 2 Hours \$ 385.00 \$ 323.40 16.00 n/a n/a n/a n/a VPR5 SendSuite Tracking SendSuite Tracking Post Sales Custom Report Generation 8 Hours On Track (formerly CA Overnight) VS10 S 1,243.60 16.0% n/a n/a n/a n/a VS10 SendSuite Tracking Custom Report Generation 8 Hours On Track (formerly CA Overnight) On Track (formerly CA Overnight) \$ 1,243.60 n/a n/a n/a n/a VS10 SendSuite Shipping Activation - 1st Origin Zip On Track (formerly CA Overnight) \$ 995.00 \$ 823.80 n/a n/a n/a n/a VS11 SendSuite Shipping Activation - 1st Origin Zip Origin Zip \$ 995.00 \$ 823.80 n/a n/a n/a n/a VS12 SendSuite Shipping Activation - 1st Origin Zip Origin Zip \$ 995.00 \$ 82.515.80 16.0% n/a n/a n/a VS13 SendSuite Shipping Origin Zip \$ 995.00 \$ 835.80 16.0% n/a n/a n/a VS14 SendSuite Shipping Origin Zip \$ 995.00 \$ 835.80 16.0%			SendSuite Tracking Post Sales							
VPR5 SendSuite Tracking Custom Report Generation 8 Hours 8 OnTrack (formerly CA Overnight) 1,540.00 \$ 1,293.60 10.% n/a n/a n/a n/a VS10 SendSuite Shipping Activation 1:10 Origin 2/p OnTrack (formerly CA Overnight) 495.00 \$ 1,293.60 16.0% n/a n/a n/a n/a VS11 SendSuite Shipping Activation 1:10 Origin 2/p OnTrack (formerly CA Overnight) 5 95.00 \$ 835.80 16.0% n/a n/a n/a n/a VS12 SendSuite Shipping Activation 1:10 Origin 2/p Ontrack (formerly CA Overnight) 5 2,515.80 16.0% n/a n/a n/a n/a VS12 SendSuite Shipping Origin 2/p Origin 2/p Origin 2/p 5 2,515.80 16.0% n/a n/a n/a n/a VS13 SendSuite Shipping Origin 2/p Origin 2/p 5 2,955.80 16.0% n/a n/a n/a n/a VS14 SendSuite Shipping Origin 2/p Origin 2/p 2,955.80 5 2,515.80	VPR4	SendSuite Tracking		\$ 385.00	\$ 323.40	16.0%	n/a	n/a		n/a
VPR5 SendSuite Tracking Custom Report Generation 8 Hours 8 OnTrack (formerly CA Overnight) 1,540.00 \$ 1,293.60 10.% n/a n/a n/a n/a VS10 SendSuite Shipping Activation 1:10 Origin 2/p OnTrack (formerly CA Overnight) 495.00 \$ 1,293.60 16.0% n/a n/a n/a n/a VS11 SendSuite Shipping Activation 1:10 Origin 2/p OnTrack (formerly CA Overnight) 5 95.00 \$ 835.80 16.0% n/a n/a n/a n/a VS12 SendSuite Shipping Activation 1:10 Origin 2/p Ontrack (formerly CA Overnight) 5 2,515.80 16.0% n/a n/a n/a n/a VS12 SendSuite Shipping Origin 2/p Origin 2/p Origin 2/p 5 2,515.80 16.0% n/a n/a n/a n/a VS13 SendSuite Shipping Origin 2/p Origin 2/p 5 2,955.80 16.0% n/a n/a n/a n/a VS14 SendSuite Shipping Origin 2/p Origin 2/p 2,955.80 5 2,515.80										
OTTACk (formerly CA Overnight) Unitable (formerly CA Overnight) Image: formerly CA Overnight) Main and the formerly CA Overnight)										
VS10 SendSuite Shipping Activation -1st Origin Zip OnTrack (formerly CA Overnight) SendSuite Shipping Activation -1st Origin Zip OnTrack (formerly CA Overnight) V 15.00% n/a n/a n/a VS10 SendSuite Shipping Activation -1st Origin Zip OnTrack (formerly CA Overnight) 995.00 S 835.80 16.0% n/a n/a n/a n/a VS12 SendSuite Shipping Activation -1st Origin Zip Origin Zip S 2,995.00 S 2,515.80 16.0% n/a n/a n/a VS13 SendSuite Shipping Origin Zip Origin Zip S 2,995.00 S 2,515.80 16.0% n/a n/a n/a VS14 Origin Zip Origin Zip Origin Zip S 2,995.00 S 415.80 n/a n/a n/a VS14 Origin Zip Origin Zip S 2,995.00 S 415.80 n/a n/a n/a VS14 Origin Zip Origin Zip S 2,995.00 S 415.80 n/a n/a n/a VS14 Origin Zip Origin Zip S 2,995.00 S 2,515.80 n/a n/a n/a VS15 SendSuite Shipping Origin Zip S 2,995.00 S <td>VPR5</td> <td>SendSuite Tracking</td> <td></td> <td>\$ 1,540.00</td> <td>\$ 1,293.60</td> <td>16.0%</td> <td>n/a</td> <td>n/a</td> <td></td> <td>n/a</td>	VPR5	SendSuite Tracking		\$ 1,540.00	\$ 1,293.60	16.0%	n/a	n/a		n/a
OTTGAC (formerly CA Overnight) Unitable (formerly CA Ove	V\$10	SandSuite Shipping		\$ 495.00	¢ 415.90	16.0%	n/a	n/a		n/a
VS11 SendSuite Shipping Activation - 1st Origin Zip Orrack (formerly CA Overnight) S 995.00 S 835.80 16.0% n/a n/a n/a VS12 SendSuite Shipping Activation - 1st Origin Zip Golden State Express Activation - 1st Golden State Exp		senasare smbbing		- 495.00	÷ 413.00	10.0%				
VS12 SendSuite Shipping Activation - 1st Oping Zip Golden State Express Activation - 1st Origin Zip SendSuite Shipping Activation - 1st Origin Zip Golden State Express Activation - 1st Origin Zip SendSuite Shipping Activation - 1st Origin Zip Golden State Express Activation - 1st Origin Zip Track (former/y CA Overnight) SendSuite Shipping SendSuite Shipping Activation - 1st Origin Zip Track (former/y CA Overnight) SendSuite Shipping SendSuite Shipping Activation - 1st Origin Zip Track (former/y CA Overnight) SendSuite Shipping Activation - 1st Sister SendSuite Shipping Name n/a n/a VS16 SendSuite Shipping Origin Zip Origin Zip Origin Zip SendSuite Shipping SendSuite Shipping Name n/a n/a n/a	V\$11	SendSuite Shipping	Activation - 1st Origin Zip	\$ 995.00	\$ 835.80	16.0%	n/a	n/a		n/a
Golden State Express Activation - 1st										
VS13 SendSuite Shipping Origin Zip S 495.00 S 415.80 16.0% n/a n/a n/a VS14 SendSuite Shipping Origin Zip S 995.00 S 835.80 16.0% n/a n/a n/a VS14 Golden State Express Activation - 1st S 995.00 S 835.80 16.0% n/a n/a n/a VS15 SendSuite Shipping Origin Zip S 2,995.00 S 2,515.80 16.0% n/a n/a n/a VS16 SendSuite Shipping Origin Zip S 2,995.00 S 2,515.80 16.0% n/a n/a n/a	V\$12	SendSuite Shipping		\$ 2,995.00	\$ 2,515.80	16.0%	n/a	n/a		n/a
Golden State Express Activation - 1st VS14 SendSuite Shipping Origin Zip \$ 995.00 \$ 835.80 16.0% n/a n/a n/a VS14 SendSuite Shipping Origin Zip \$ 995.00 \$ 835.80 16.0% n/a n/a n/a VS15 SendSuite Shipping Origin Zip \$ 2,995.00 \$ 2,515.80 16.0% n/a n/a n/a VS16 SendSuite Shipping Ontrack (formerly CA Overnight) - - 16.0% n/a n/a n/a	V\$13	SendSuite Shinning		\$ 495.00	\$ <u>415 90</u>	16.0%	n/a	n/a		n/a
VS14 SendSuite Shipping Origin Zip S 995.00 S 835.80 16.0% n/a n/a n/a VS15 SendSuite Shipping Origin Zip Origin Zip S 2,995.00 S 2,515.80 16.0% n/a n/a n/a vS15 SendSuite Shipping Origin Zip S 2,995.00 S 2,515.80 16.0% n/a n/a n/a vS16 SendSuite Shipping Activation S - S - 16.0% n/a n/a n/a		seurgaire suibhink		÷ 495.00	÷ 413.80	10.0%				11/ 0
Golden State Express Activation - 1st VS15 SendSuite Shipping Origin Zip \$ 2,995,00 \$ 2,515,80 16.0% n/a n/a n/a VS15 SendSuite Shipping OnTrack (formerly CA Overnight) n/a n/a n/a VS16 SendSuite Shipping Activation \$ - \$ - 16.0% n/a n/a n/a	V\$14	SendSuite Shipping		\$ 995.00	\$ 835.80	16.0%	n/a	n/a		n/a
OnTrack (formerly CA Overnight) VS16 SendSuite Shipping Activation \$ - \$ - 16.0% n/a n/a n/a			Golden State Express Activation - 1st							
SendSuite Shipping Activation \$ - \$ 16.0% n/a n/a n/a	V\$15	SendSuite Shipping		\$ 2,995.00	\$ 2,515.80	16.0%	n/a	n/a		n/a
	V\$16	CondCuite Chinning		ć	ć	16 000	n/a	n/a		n/a
	VS16 VS17									
		B			· ·	10.076		1. C		

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMEN	NT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP	Monthly SLA
VS1A	SendSuite Shipping	EasyShip Web Server License - 1 to 5 Users (for Hazardous Shipping)	\$ 800	.00	\$ 672.00	16.0%	n/a	n/a		n/a
		EasyShip Web Server License - 6 to								
VS1B	SendSuite Shipping	15 Users (for Hazardous Shipping) EasyShip Web Server License - 16+	\$ 950	.00	\$ 798.00	16.0%	n/a	n/a		n/a
VS1C	SendSuite Shipping	Users (for Hazardous Shipping) EasyShip Web Client License - Per	\$ 1,150	.00	\$ 966.00	16.0%	n/a	n/a		n/a
VS1L	SendSuite Shipping	User SendSuite Shipping and Desktop	\$ 500	.00	\$ 420.00	16.0%	n/a	n/a		n/a
VS1U	SendSuite Shipping	Usage Band Level One USPS Delivery Confirmation Setup and Commissioning for Hosted	\$ 88,000	.00	\$ 73,920.00	16.0%	n/a	n/a		n/a
VS24	SendSuite Shipping	Solutions PB Backup Services - one per		.00	\$ 415.80	16.0%		n/a		n/a
VS27	Arrival Express	workstation	\$		\$ -	16.0%		n/a		n/a
VS33 VS34	SendSuite Shipping SendSuite Shipping	AES Direct USPS Bulk Proof Of Delivery	\$ 1,200 \$ 1,200		\$ 1,008.00 \$ 1,008.00	16.0% 16.0%		n/a n/a		n/a n/a
		USPS Priority Mail Open and			, ,					
V\$35	SendSuite Shipping	Distribute	\$ 1,200	.00	\$ 1,008.00	16.0%	n/a	n/a		n/a
VS42	SendSuite Express	SendSuite Xpress Package Manager 2	\$ 7,885	.00	\$ 6,623.40	16.0%	n/a	n/a		n/a
VS43	SendSuite Express	SendSuite Xpress Package Manager 3 Peripheral Package 2 (100lb Scale,	\$ \$ 11,000	.00	\$ 9,240.00	16.0%	n/a	n/a		n/a
VS45	SendSuite Express	Label Printer) Peripheral Package 3 (Ship Request	\$ 2,190	.00	\$ 1,839.60	16.0%	n/a	n/a		n/a
VS46	SendSuite Express	with Scanner) Software Meter Interface - per	\$ 1,750	.00	\$ 1,470.00	16.0%	n/a	n/a		n/a
VS96014	SendSuite Shipping	meter	\$ 295		\$ 247.80	16.0%		n/a		n/a
VSA1 VSA2	SendSuite Shipping	SendSuite Shipping PM300	\$ 5,225 \$ 6.225		\$ 4,389.00 \$ 5,229.00	16.0% 16.0%		n/a		n/a
	SendSuite Shipping	SendSuite Shipping PM400 SendSuite Shipping Package						n/a		n/a
VSA3 VSAS	SendSuite Shipping SendSuite Shipping	Manager SendSuite Secure Archive	\$ 7,125 \$ 400		\$ 5,985.00 \$ 336.00	16.0% 16.0%		n/a n/a		n/a n/a
VSC1	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip		.00		16.0%		n/a		n/a
VSC2	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip		.00		16.0%		n/a		n/a
VSC2	SendSuite Shipping	Eastern Connection Activation - 1st Origin Zip	\$ 2,995			16.0%		n/a		n/a
VSC4		Eastern Connection Activation -	s 2,595		\$ -	16.0%				n/a
VSC4	SendSuite Shipping SendSuite Shipping	Additional Origin Zip Custom Carrier Feature	\$ 250		\$ 210.00	16.0%		n/a n/a		n/a
VSCM	SendSuite Shipping	SendSuite e-Certified Mail	\$ 695	.00	\$ 583.80	16.0%	n/a	n/a		n/a
VSCP	SendSuite Shipping	PB built Custom Carrier	\$ 1,250		\$ 1,050.00	16.0%		n/a		n/a
VSDB	SendSuite Shipping	DHL Activation - 1st Origin Zip USPS Delivery Confirmation Setup	\$ 495		\$ 415.80	16.0%		n/a		n/a
VSDC VSDM	SendSuite Shipping SendSuite Shipping	and Commissioning DHL Activation - 1st Origin Zip SendSuite Desktop Base System	\$ 495 \$ 2,995		\$ 415.80 \$ 2,515.80	16.0% 16.0%		n/a n/a		n/a n/a
VSDP	SendSuite Shipping	License	\$ 4,995			16.0%		n/a		n/a
VSDS VSEM	SendSuite Shipping SendSuite Shipping	DHL Activation - 1st Origin Zip Email Notification	\$ 995 \$		\$ 835.80 \$ -	16.0% 16.0%		n/a n/a		n/a n/a
VSEP	SendSuite Shipping	E-Certified/eRR Productivity Pack	\$ 3,080	.00	\$ 2,587.20	16.0%	n/a	n/a		n/a
VSER	SendSuite Shipping	SendSuite e-Return Receipt	\$ 795		\$ 667.80	16.0%		n/a		n/a
VSFB	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$ 495		\$ 415.80	16.0%		n/a		n/a
VSFM VSFS	SendSuite Shipping	FedEx Activation - 1st Origin Zip	\$ 2,995 \$ 995		\$ 2,515.80 \$ 835.80	16.0%		n/a		n/a
VSFS VSG1	SendSuite Shipping SendSuite Tracking	FedEx Activation - 1st Origin Zip Add One User To Site License	\$ 995		\$ 835.80 \$ 168.00	16.0% 16.0%		n/a n/a		n/a n/a
VSG2	SendSuite Tracking	1 Site License For Limited Users (up to 2 Users)	\$ 200	.00	\$ 168.00	16.0%	n/a	n/a		n/a
VSG3	SendSuite Tracking	10 Sites License For Limited Users (up to 2 Users) 50 Sites License For Limited Users	\$ 1,750	.00	\$ 1,470.00	16.0%	n/a	n/a		n/a
VSG4	SendSuite Tracking	(up to 2 Users)	\$ 7,500	.00	\$ 6,300.00	16.0%	n/a	n/a		n/a
VSG5	SendSuite Tracking	100 Sites License For Limited Users (up to 2 Users)	\$ 12,500	.00	\$ 10,500.00	16.0%	n/a	n/a		n/a
VSK1	SendSuite Shipping	1 Site License for Limited Users (Up to 20 per License)	\$ 200	.00	\$ 168.00	16.0%	n/a	n/a		n/a
VSKC	SendSuite Shipping	100 Site Licenses for Limited Users (Up to 20 per License)	\$ 12,500	.00	\$ 10,500.00	16.0%	n/a	n/a		n/a
VSKL	SendSuite Shipping	50 Site Licenses for Limited Users (Up to 20 per License) 10 Site Licenses for Limited Users (Up	\$ 7,500	.00	\$ 6,300.00	16.0%	n/a	n/a		n/a
VSKX	SendSuite Shipping	to 20 per License)	\$ 1,750	.00	\$ 1,470.00	16.0%	n/a	n/a		n/a
VSLL	SendSuite Shipping	LTL Location License	\$ 1,000	.00	\$ 840.00	16.0%	n/a	n/a		n/a
VSM1	SendSuite Shipping	1 Site for Multiple Users	\$ 3,495		\$ 2,935.80	16.0%		n/a		n/a
VSMC	SendSuite Shipping	100 Sites for Multiple Users	\$ 219,000		\$ 183,960.00	16.0%		n/a		n/a
VSML	SendSuite Shipping	50 Sites for Multiple Users	\$ 132,000		\$ 110,880.00	16.0%		n/a		n/a
VSMT VSMX	SendSuite Shipping SendSuite Shipping	Software Meter Interface Feature 10 Sites for Multiple Users	\$ \$ 30,750		\$ - \$ 25,830.00	16.0% 16.0%		n/a n/a		n/a n/a
VSN1	SendSuite Shipping	1 Site License for Unlimited Users	\$ 2,500	.00	\$ 2,100.00	16.0%	n/a	n/a		n/a
VSNC	SendSuite Shipping	100 Site Licenses for Unlimited Users	\$ 156,000	.00	\$ 131,040.00	16.0%	n/a	n/a		n/a
VSNL	SendSuite Shipping	50 Site Licenses for Unlimited Users	\$ 94,000	.00	\$ 78,960.00	16.0%	n/a	n/a		n/a
VSNX	SendSuite Shipping	10 Site Licenses for Unlimited Users	\$ 22,000	.00	\$ 18,480.00	16.0%	n/a	n/a		n/a
VSPB	SendSuite Shipping	USPS Activation		.00		16.0%		n/a		n/a
VSPD	SendSuite Shipping	USPS Bulk Proof Of Delivery	#N/A		#N/A	16.0%		n/a		n/a
VSPM VSPP	SendSuite Shipping SendSuite Shipping	USPS Activation USPS Internet Postage	\$ 2,995 \$ 1,495		\$ 2,515.80 \$ 1,255.80	16.0% 16.0%		n/a n/a		n/a n/a
VSPP VSPS	SendSuite Shipping SendSuite Shipping	USPS Internet Postage USPS Activation	\$ 1,495 \$ 995		\$ 1,255.80 \$ 835.80	16.0% 16.0%		n/a n/a		n/a n/a
			, 333		, 000.00	10.076				

Annual Maintenance Years 2-

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	MSRP E	QUIPMENT	CON	NTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP	Monthly SLA
VSR1	SendSuite Shipping	RDI - Single Site	\$	795.00		667.80	16.0%	n/a	n/a		n/a
VSR2	SendSuite Shipping	RDI - Multiple Site	\$	1,495.00		1,255.80	16.0%	n/a	n/a		n/a
VSS1	SendSuite Shipping	1 Site for a Single User	ş	795.00	\$	667.80		n/a	n/a		n/a
VSSC	SendSuite Shipping	100 Sites for Single Users	Ş	49,500.00	ş	41,580.00		n/a	n/a		n/a
VSSL VSSX	SendSuite Shipping SendSuite Shipping	50 Sites for Single Users 10 Sites for Single Users	\$ \$	29,750.00 6,950.00		24,990.00 5,838.00	16.0% 16.0%		n/a n/a		n/a n/a
VSU1	SendSuite Shipping	1 Single User	ŝ	795.00		667.80	16.0%		n/a		n/a
VSUB	SendSuite Shipping	UPS Activation	ş	495.00		415.80	16.0%		n/a		n/a
VSUC	SendSuite Shipping	Contract UPS Rates	\$	1,200.00	\$	1,008.00	16.0%	n/a	n/a		n/a
VSUD	SendSuite Shipping	Priority Mail Open & Distribute		#N/A		#N/A		n/a	n/a		n/a
VSUM	SendSuite Shipping	UPS Activation	\$	2,995.00		2,515.80		n/a	n/a		n/a
VSUS	SendSuite Shipping	UPS Activation	\$	995.00	\$	835.80	16.0%	n/a	n/a		n/a
1670	Constitution Translations	SendSuite Hosting Services 200 Gigs	<i>c</i>	2 000 00	~	4 600 00	46.000	- 1-	- (-		- 1-
VSZR VTA0	SendSuite Tracking SendSuite Shipping	of Storage AAA Cooper	\$ e	2,000.00 400.00		1,680.00 336.00	16.0% 16.0%		n/a n/a		n/a n/a
VTA1	SendSuite Shipping	ABF Freight System	ŝ	400.00	ŝ	336.00	16.0%		n/a		n/a
VTA2	SendSuite Shipping	ABF Freight to Canada	ŝ	400.00	ŝ	336.00	16.0%		n/a		n/a
VTAD	SendSuite Shipping	Averitt Express	\$	400.00	\$	336.00	16.0%	n/a	n/a		n/a
VTB0	SendSuite Shipping	Bullet Freight Systems	\$	400.00	\$	336.00	16.0%	n/a	n/a		n/a
VTC4	SendSuite Shipping	Central Freight Lines	\$	400.00	\$	336.00		n/a	n/a		n/a
VTC5	SendSuite Shipping	Central Transport	ş	400.00	\$	336.00		n/a	n/a		n/a
VTC7 VTC9	SendSuite Shipping SendSuite Shipping	Chris Truck Line Clipper Express	\$ ¢	400.00 400.00		336.00 336.00	16.0% 16.0%		n/a n/a		n/a n/a
VTCD	SendSuite Shipping	Conway	ŝ	400.00		336.00	16.0%		n/a		n/a
VTCH	SendSuite Shipping	Custom Transport Companies	ŝ	400.00		336.00	16.0%		n/a		n/a
VTD0	SendSuite Shipping	Dawes Transport	\$	400.00	ş	336.00	16.0%		n/a		n/a
VTD2	SendSuite Shipping	Daylight	\$	400.00		336.00		n/a	n/a		n/a
VTD3	SendSuite Shipping	Dayton Freight	\$	400.00	\$	336.00		n/a	n/a		n/a
VTE0	SendSuite Shipping	Estes Express Lines	\$	400.00	\$	336.00	16.0%		n/a		n/a
VTFO	SendSuite Shipping	Frames Motor Express	\$	400.00		336.00	16.0%		n/a		n/a
VTF1	SendSuite Shipping	FedEx Freight East	\$	400.00		336.00	16.0%		n/a		n/a
VTF2 VTH0	SendSuite Shipping	FedEx Freight West	\$ \$	400.00 400.00	\$ \$	336.00 336.00	16.0% 16.0%		n/a		n/a
VTH4	SendSuite Shipping SendSuite Shipping	Hercules Forwarding Howards Express	ŝ	400.00	ŝ	336.00		n/a n/a	n/a n/a		n/a n/a
VTHM	SendSuite Shipping	Interstate Carrier Xpress	ŝ	400.00		336.00		n/a	n/a		n/a
VTHN	SendSuite Shipping	Interstate Consolidation	ŝ	400.00		336.00	16.0%	n/a	n/a		n/a
OLIA	SendSuite Shipping	Jevic Transportation	\$	400.00	\$	336.00	16.0%	n/a	n/a		n/a
VTKO	SendSuite Shipping	K & R Delivery	\$	400.00	\$	336.00		n/a	n/a		n/a
VTL0	SendSuite Shipping	Lakeville Motor Express	\$	400.00		336.00	16.0%		n/a		n/a
VTM0	SendSuite Shipping	Milan Express	\$	400.00		336.00	16.0%		n/a		n/a
VTM1	SendSuite Shipping	Motor Cargo	ş	400.00	\$	336.00	16.0%		n/a		n/a
VTN1 VTN2	SendSuite Shipping SendSuite Shipping	New England Motor Freight New Penn Motor Express	ş s	400.00 400.00	\$ \$	336.00 336.00	16.0% 16.0%		n/a n/a		n/a n/a
VTNM	SendSuite Shipping	Oak Harbor Freight Lines	ş	400.00		336.00		n/a	n/a		n/a
VTNN	SendSuite Shipping	Ohio Connection	ŝ	400.00	ŝ	336.00		n/a	n/a		n/a
VTNP	SendSuite Shipping	Old Dominion Freight Line	ŝ	400.00	ŝ	336.00	16.0%		n/a		n/a
VTNS	SendSuite Shipping	Overnight Transportation	\$	400.00	\$	336.00	16.0%	n/a	n/a		n/a
VTP0	SendSuite Shipping	Pit Ohio	\$	400.00	\$	336.00	16.0%	n/a	n/a		n/a
VTP1	SendSuite Shipping	PJAX	\$	400.00	\$	336.00		n/a	n/a		n/a
VTR1	SendSuite Shipping	Roadrunner Freight	ş	400.00		336.00	16.0%		n/a		n/a
VTR2	SendSuite Shipping	Roadway Express	\$	400.00		336.00		n/a	n/a		n/a
VTR3 VTS0	SendSuite Shipping SendSuite Shipping	Roadway Express to Canada SAIA Motor Freight Lines	\$ \$	400.00 400.00		336.00 336.00	16.0% 16.0%	n/a n/a	n/a n/a		n/a n/a
VTS3	SendSuite Shipping	Southeastern Freight Lines	ŝ	400.00	ş	336.00	16.0%	n/a	n/a		n/a
VTS5	SendSuite Shipping	Southwestern Motor	ŝ	400.00	ś	336.00		n/a	n/a		n/a
VTS7	SendSuite Shipping	Super Van	\$	400.00	ş	336.00	16.0%		n/a		n/a
VTU0	SendSuite Shipping	USF Bestway	\$	400.00	\$	336.00	16.0%	n/a	n/a		n/a
VTU2	SendSuite Shipping	USF Holland	\$	400.00		336.00	16.0%		n/a		n/a
VTU4	SendSuite Shipping	USF Reddaway	\$	400.00		336.00	16.0%		n/a		n/a
VTV2	SendSuite Shipping	Volunteer Express	\$	400.00		336.00			n/a		n/a
VTV3 VTW0	SendSuite Shipping SendSuite Shipping	Vitran Express Ward Trucking	ŝ	400.00 400.00	\$ \$	336.00 336.00	16.0% 16.0%	n/a n/a	n/a n/a		n/a n/a
VTW1	SendSuite Shipping	FedEx National	ŝ	400.00	ŝ	336.00	16.0%		n/a		n/a
VTW2	SendSuite Shipping	Wilson Trucking	ŝ	400.00		336.00	16.0%		n/a		n/a
VTY0	SendSuite Shipping	Yellow Freight System	\$	400.00		336.00	16.0%		n/a		n/a
VTY1	SendSuite Shipping	Yellow Freight to Canada	\$	400.00		336.00	16.0%	n/a	n/a		n/a
VTZ1	SendSuite Shipping	Custom LTL Carrier Rates	\$	1,500.00	\$	1,260.00	16.0%	n/a	n/a		n/a
VTZ2	SendSuite Shipping	Custom Truckload (TL) Carrier Rates Custom Routes	Ş	750.00		630.00	16.0%		n/a		n/a
VTZX	SendSuite Shipping	custom noutes	ş	300.00	\$	252.00	16.0%	11/ 0	n/a		n/a
VTZZ	SendSuite Shipping	CZAR Lite (Must be Licensed by SMC)	Ś	1,500.00	\$	1,260.00	16.0%	n/a	n/a		n/a
VUA0	SendSuite Shipping	AAA Cooper	\$	250.00		210.00	16.0%		n/a		n/a
VUA1	SendSuite Shipping	ABF Freight System	ş	250.00		210.00	16.0%		n/a		n/a
VUA2	SendSuite Shipping	ABF Freight to Canada	\$	250.00		210.00	16.0%	n/a	n/a		n/a
VUAD	SendSuite Shipping	Averitt Express	\$	250.00		210.00	16.0%		n/a		n/a
VUB0	SendSuite Shipping	Bullet Freight Systems	\$	250.00	\$	210.00	16.0%		n/a		n/a
VUC4	SendSuite Shipping	Central Freight Lines	Ş	250.00		210.00	16.0%		n/a		n/a
VUC5 VUC7	SendSuite Shipping SendSuite Shipping	Central Transport Chris Truck Line	ş s	250.00 250.00	\$ \$	210.00 210.00	16.0% 16.0%		n/a n/a		n/a n/a
VUC9	SendSuite Shipping	Clipper Express	ŝ	250.00		210.00	16.0%		n/a		n/a
VUCD	SendSuite Shipping	Conway	ş	250.00		210.00	16.0%		n/a		n/a
VUCH	SendSuite Shipping	Custom Transport Companies	ş	250.00		210.00	16.0%	n/a	n/a		n/a
VUD0	SendSuite Shipping	Dawes Transport	\$	250.00	\$	210.00	16.0%	n/a	n/a		n/a
VUD2	SendSuite Shipping	Daylight	\$	250.00		210.00	16.0%		n/a		n/a
VUD3	SendSuite Shipping	Dayton Freight	\$	250.00		210.00		n/a	n/a		n/a
VUE0	SendSuite Shipping	Estes Express Lines	\$ ¢	250.00	\$	210.00		n/a	n/a		n/a
VUF0 VUF1	SendSuite Shipping SendSuite Shipping	Frames Motor Express FedEx Freight East	\$ \$	250.00 250.00	\$ \$	210.00 210.00	16.0% 16.0%		n/a n/a		n/a n/a
VUF1 VUF2	SendSuite Shipping SendSuite Shipping	FedEx Freight East FedEx Freight West	s s	250.00		210.00	16.0% 16.0%		n/a n/a		n/a n/a
VUHO	SendSuite Shipping	Hercules Forwarding	ŝ	250.00		210.00	16.0%		n/a		n/a
VUH4	SendSuite Shipping	Howards Express	ş	250.00		210.00	16.0%		n/a		n/a
VUHM	SendSuite Shipping	Interstate Carrier Xpress	\$	250.00		210.00	16.0%	n/a	n/a		n/a
VUHN	SendSuite Shipping	Interstate Consolidation	\$	250.00		210.00	16.0%		n/a		n/a
VUIO	SendSuite Shipping	Jevic Transportation	\$	250.00		210.00	16.0%		n/a		n/a
VUKO	SendSuite Shipping	K & R Delivery	Ş	250.00		210.00	16.0%		n/a		n/a
VULO	SendSuite Shipping	Lakeville Motor Express	\$ ¢	250.00	\$	210.00	16.0%		n/a		n/a
VUM0 VUM1	SendSuite Shipping SendSuite Shipping	Milan Express Motor Cargo	\$ \$	250.00 250.00		210.00 210.00	16.0% 16.0%		n/a n/a		n/a n/a
	senarance surbhing	motor cargo	ç	250.00	ç	210.00	10.0%		n/a		/ a

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

201	6 -1	Description			~ 055 MCDD		Annual Maintenance Years 2-	0/ 055 MCDD	
PCN VUN1	Category SendSuite Shipping	Description New England Motor Freight	\$ 250.00	\$ 210.00	% OFF MSRP 16.0%	MSRP MAINTENACE*	5 n/a	% OFF MSRP	Monthly SLA n/a
VUN2	SendSuite Shipping	New Penn Motor Express	\$ 250.00	\$ 210.00	16.0%		n/a		n/a
VUNM	SendSuite Shipping	Oak Harbor Freight Lines	\$ 250.00	\$ 210.00	16.0%		n/a		n/a
VUNN VUNP	SendSuite Shipping	Ohio Connection Old Dominion Freight Line	\$ 250.00 \$ 250.00	\$ 210.00 \$ 210.00	16.0%		n/a		n/a
VUNS	SendSuite Shipping SendSuite Shipping	Overnight Transportation	\$ 250.00 \$ 250.00	\$ 210.00 \$ 210.00	16.0% 16.0%		n/a n/a		n/a n/a
VUPO	SendSuite Shipping	Pit Ohio	\$ 250.00	\$ 210.00	16.0%	n/a	n/a		n/a
VUP1	SendSuite Shipping	PJAX	\$ 250.00	\$ 210.00	16.0%		n/a		n/a
VUR1	SendSuite Shipping	Roadrunner Freight	\$ 250.00	\$ 210.00	16.0%		n/a		n/a
VUR2 VUR3	SendSuite Shipping SendSuite Shipping	Roadway Express Roadway Express to Canada	\$ 250.00 \$ 250.00	\$ 210.00 \$ 210.00	16.0% 16.0%		n/a n/a		n/a n/a
VUS0	SendSuite Shipping	SAIA Motor Freight Lines	\$ 250.00 \$ 250.00	\$ 210.00	16.0%		n/a n/a		n/a n/a
VUS3	SendSuite Shipping	Southeastern Freight Lines	\$ 250.00	\$ 210.00	16.0%	n/a	n/a		n/a
VUS5	SendSuite Shipping	Southwestern Motor	\$ 250.00	\$ 210.00	16.0%	n/a	n/a		n/a
VUS7	SendSuite Shipping	Super Van	\$ 250.00	\$ 210.00	16.0%		n/a		n/a
VUU0 VUU2	SendSuite Shipping SendSuite Shipping	USF Bestway USF Holland	\$ 250.00 \$ 250.00	\$ 210.00 \$ 210.00	16.0% 16.0%		n/a n/a		n/a
V002 VUU4	SendSuite Shipping	USF Reddaway	\$ 250.00 \$ 250.00	\$ 210.00	16.0%	1.	n/a		n/a n/a
VUV2	SendSuite Shipping	Volunteer Express	\$ 250.00	\$ 210.00	16.0%		n/a		n/a
VUV3	SendSuite Shipping	Vitran Express	\$ 250.00	\$ 210.00	16.0%	n/a	n/a		n/a
VUW0	SendSuite Shipping	Ward Trucking	\$ 250.00	\$ 210.00	16.0%		n/a		n/a
VUW1	SendSuite Shipping	FedEx National	\$ 250.00	\$ 210.00	16.0%		n/a		n/a
VUW2 VUY0	SendSuite Shipping SendSuite Shipping	Wilson Trucking Yellow Freight System	\$ 250.00 \$ 250.00	\$ 210.00 \$ 210.00	16.0% 16.0%		n/a n/a		n/a n/a
VUY1	SendSuite Shipping	Yellow Freight to Canada	\$ 250.00	\$ 210.00	16.0%		n/a		n/a
BMS1	Information Management	Master Host Software Only	\$ 8,995.00	\$ 7,555.00	16.0%		\$ 94.00	259	
BM10	Information Management	Administrative Win2000 Workstation	\$ 3,250.00	\$ 2,730.00	16.0%	\$ 1,508.00	\$ 1,131.00	259	6 \$ 94.00
BM11	Information Management	Reporting Win2000 Workstation w/15		\$ 2,730.00	16.0%		\$ 1,131.00	259	
BMS2	Information Management	Business Manager Workstation - Softv		\$ 2,730.00	16.0%		\$ 94.00	259	
BM02 BM52	Information Management Information Management	Business Manager Win2000 Remote S Client Host w/Flat Panel Monitor	\$ 5,895.00 \$ 5.895.00	\$ 4,952.00 \$ 4,952.00	16.0% 16.0%		\$ 1,131.00 \$ 366.00		6 \$ 94.00 6 \$ 29.00
BM52 BMS3	Information Management	Client Host W/Flat Panel Monitor Client Host Software Only	\$ 5,895.00 \$ 1.995.00	\$ 4,952.00 \$ 1.675.00	16.0%		\$ 306.00 \$ 94.00		6 \$ 29.00 6 \$ 7.00
BM40	Information Management	PC Data Collector (for Non-DM Series		\$ 4,028.00	16.0%		\$ 678.00		6 \$ 7.00 6 \$ 56.00
BM48	Information Management	PC Data Collector (for DM Infinity Syst		\$ 4,196.00	16.0%		\$ 366.00	259	
BM90	Information Management	PC Data Collector (for Non DM Series		\$ 4,028.00	16.0%		\$ 366.00	259	
1FAH	Information Management	IntelliLink Software Feature Code	\$ -	\$ -		n/a	n/a	~	n/a
BM47 BM65	Information Management Information Management	New Infinity: Interface and Win2000 E Kit for 6500 Upgrade to Infinity	\$ 4,995.00 \$ 895.00	\$ 4,196.00 \$ 752.00	16% 16%		\$ 672.00 n/a	259	% \$ 56.00 n/a
BMAS	Information Management	Business Manager Interface to Ascent		\$ 732.00 \$ 584.00	16%		n/a		n/a
BMC1	Information Management	DM Series Interface (DM300C-DM450		\$ 835.00	16%		n/a		n/a
BMC2	Information Management	DM Series Interface (DM300C-DM450	\$ -	\$ -	0%	n/a	n/a		n/a
BMFM	Information Management	Funds Management Meter Activation		\$ 163.00	16%		n/a		n/a
BMH1	Information Management	Business Manager Operator Training		\$ 478.00	16%		n/a		n/a
BMH2 BMH4	Information Management Information Management	AccuTrac HT Data Migration Services Business Manager V2 or V3 to New Sy	\$ 570.00 \$ 525.00	\$ 478.00 \$ 441.00	16% 16%		n/a n/a		n/a n/a
BMP0	Information Management	Business Manager Project Manageme		\$ 646.00	16%	n/a	n/a		n/a
BMP1	Information Management	Business Manager Project Manageme		\$ 1,293.00	16%		n/a		n/a
BMP2	Information Management	Business Manager Project Manageme	\$ 3,080.00	\$ 2,587.00	16%	n/a	n/a		n/a
BMP3	Information Management	Business Manager Project Manageme		\$ 5,174.00	16%		n/a		n/a
BMP4	Information Management	Business Manager Project Manageme		\$ 7,761.00	16%		n/a		n/a
BMP5 BMP6	Information Management Information Management	Business Manager Project Manageme Business Manager Project Manageme		\$ 10,348.00 \$ 15.523.00	16% 16%		n/a n/a		n/a n/a
BMP7	Information Management	Business Manager Project Manageme	, .,	\$ 20.697.00	16%	1.	n/a		n/a
BMP8	Information Management	Business Manager Project Manageme		\$ 36,220.00	16%	n/a	n/a		n/a
BMP9	Information Management	Business Manager Project Manageme		\$ 51,744.00	16%	n/a	n/a		n/a
BMSW	Information Management	Upgrade to Business Manager SQL Edi		\$ 3,574.00	16%		n/a		n/a
BMT1 BMT2	Information Management Information Management	DM Infinity Interface DM Infinity Interface	\$ 995.00 ¢	\$ 835.00 \$ -	16%	n/a n/a	n/a n/a		n/a n/a
BMT2 BMT3	Information Management	Business Manager Win XP Upgrade	\$ 1,195.00	\$ 1,003.00	16%		n/a		n/a
BMUP	Information Management	Business Manager 6.0 Upgrade for XP		\$ 667.00	16%		n/a		n/a
BMUR	Information Management	Business Manager 6.0 Upgrade for Wi	\$ 795.00	\$ 667.00	16%		n/a		n/a
BMWA	Information Management	Business Manager Interface for INVIE		\$ 247.00	16%		n/a		n/a
JR64 JR76	Information Management	Green 150 lb Rollertop Scale Factory C		\$ 556.00 \$ 396.00	20% 20%	n/a	n/a		n/a
MEP0	Information Management Information Management	Green J075 100 lb Tabletop Scale Fact Dedicated Installation Support	\$ 495.00 \$ 770.00	\$ 396.00 \$ 646.00	20%	1.	n/a n/a		n/a n/a
MFP1	Information Management	Dedicated Installation Support - Level		\$ 1,293.00	16%		n/a		n/a
MFP2	Information Management	Dedicated Installation Support - Level	\$ 3,080.00	\$ 2,587.00	16%		n/a		n/a
MFP3	Information Management	Dedicated Installation Support - Level		\$ 5,174.00	16%		n/a		n/a
MFP4 MFP5	Information Management Information Management	Dedicated Installation Support - Level Dedicated Installation Support - Level		\$ 7,761.00 \$ 10,348.00	16% 16%		n/a n/a		n/a n/a
MFP5 MFP6	Information Management Information Management	Dedicated Installation Support - Level Dedicated Installation Support - Level	\$ 12,320.00 \$ 18,480.00	\$ 10,348.00 \$ 15,523.00	16%	n/a n/a	n/a n/a		n/a n/a
MFP7	Information Management	Dedicated Installation Support - Level Dedicated Installation Support - Level		\$ 20,697.00	16%		n/a		n/a
MFP8	Information Management	Dedicated Installation Support - Level		\$ 36,220.00	16%		n/a		n/a
MFP9	Information Management	Dedicated Installation Support - Level		\$ 51,744.00	16%		n/a		n/a
MSC1	Information Management	Mailstream Education Services - 2 Hou		\$ 457.00	16%		n/a		n/a
MTP5 MTS1	Information Management	PrecisionTrack Additional Site License	\$ 700.00 \$ 595.00	\$ 588.00 \$ 499.00	16%		n/a		n/a
MTS1 MTS2	Information Management Information Management	Tier 1 PrecisionTrack Tier 2 PrecisionTrack	\$ 595.00 \$ 845.00	\$ 499.00 \$ 709.00	16%	n/a n/a	n/a n/a		n/a n/a
MTS3	Information Management	Tier 3 PrecisionTrack	\$ 1,695.00	\$ 1,423.00		n/a	n/a		n/a
MTS4	Information Management	Tier 4 PrecisionTrack	\$ 3,195.00	\$ 2,683.00	16%		n/a		n/a
MTS5	Information Management	Tier 5 PrecisionTrack	\$ 4,795.00	\$ 4,027.00	16%		n/a		n/a
MTS6	Information Management	Tier 6 PrecisionTrack	\$ 7,795.00 \$ 15.305.00	\$ 6,547.00	16%		n/a		n/a
MTS7 MTS8	Information Management Information Management	Tier 7 PrecisionTrack PrecisionTrack for SmartMailer Tier 8	\$ 15,395.00 \$ 28,895.00	\$ 12,931.00 \$ 24,271.00	16%	n/a n/a	n/a n/a		n/a n/a
PT2B	Information Management	pbSmartPostage Shipping Label Printe		\$ 24,271.00 \$ 218.00	16%		n/a n/a		n/a n/a
PT2S	Information Management	5 pbSmartPostage postage sheets	\$ 17.00	\$ 14.00	18%		n/a		n/a
PT3B	Information Management	pbSmartPostage Shipping Label Printe		\$ 315.00	16%		n/a		n/a
PT3S	Information Management	pbSmartPostage 30 lb scale with Displ		\$ 105.00	16%		n/a		n/a
PT4C PT4P	Information Management	Continuous Roll of Postage labels for 5		\$ 33.00 \$ 99.00	18%		n/a		n/a
PT4P PT4R	Information Management Information Management	pbSmartPostage Stamp Label Printer a Roll of Labels for pbSmartPostage Star		\$ 99.00 \$ 15.00	16% 17%		n/a n/a		n/a n/a
PT5S	Information Management	pbSmartPostage 5 lb scale with Displa			17%		n/a n/a		n/a n/a
РТ7В	Information Management	pbSmartPostage Shipping Label Printe		\$ 357.00	16%		n/a		n/a
PT7S	Information Management	pbSmartPostage 70 lb scale with Displ	\$ 175.00	\$ 147.00	16%		n/a		n/a
РТ9В	Information Management	pbSmartPostage Shipping Label Printe		\$ 294.00	16%		n/a		n/a
PT9S SDAK	Information Management	pbSmartPostage 10 lb scale with Displ Budget Manager Professional Installat		\$ 83.00	16%		n/a		n/a
SPMK	Information Management			\$ 231.00 \$ 210.00	16% 16%		n/a n/a		n/a n/a
T101	Information Management	Carrier Log 1	\$ 250.00						

Annual Maintenance Years 2-

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP	Monthly SLA
T103	Information Management	LTL Customer Programmable Carrier	\$ 350.00	\$ 294.00	16%	n/a	n/a	<i>x</i> or more	n/a
T104	Information Management	HazMat	\$ 950.00	\$ 798.00	16%	n/a	n/a		n/a
T105	Information Management	Differential Weighing (Offweight)	\$ 500.00	\$ 420.00	16%	n/a	n/a		n/a
T113	Information Management	NetQuery	\$ -	\$ -	0%	n/a	n/a		n/a
T116	Information Management	DDX Link ODBC Link	\$ 1,995.00	\$ 1,676.00	16%	n/a	n/a		n/a
T118 T196027	Information Management Information Management		\$ 1,295.00 \$ 295.00	\$ 1,088.00 \$ 247.00	16% 16%		n/a n/a		n/a n/a
T209	Information Management	USPS Std A Bulk Manifesting	\$ -	\$ -		n/a	n/a		n/a
T210	Information Management	UPS Standard Rates	ş -	ş -	0%	n/a	n/a		n/a
T211	Information Management	UPS HundredWeight Rates	\$-	\$ -	0%	n/a	n/a		n/a
T212	Information Management	UPS Non-Manifested Rates	\$ -	\$-	0%	n/a	n/a		n/a
T213	Information Management	UPS Drop Shipment Points	\$ 250.00	\$ 210.00	16%	n/a	n/a		n/a
T214	Information Management	UPS Contract Rates	\$ 1,000.00	\$ 840.00	16%	n/a	n/a		n/a
T215 T216	Information Management Information Management	USPS Domestic Rates USPS International Rates	\$ -	ş - s -		n/a n/a	n/a n/a		n/a n/a
T217	Information Management	USPS Automation / Non Automation F	s -	\$ -	0%		n/a		n/a
T218	Information Management	USPS Mixed Mail Manifest (Single Piec		s -	0%	n/a	n/a		n/a
T219	Information Management	USPS Drop Shipment Points	\$ 250.00	\$ 210.00	16%	n/a	n/a		n/a
T241	Information Management	UPS Zip to Zone	\$ -	\$-	0%	n/a	n/a		n/a
T242	Information Management	USPS Zip to Zone	ş -	\$ -	0%	n/a	n/a		n/a
T245 T246	Information Management	USPS 4th Class DBMC Manifesting (red UPS Online Plus for PLD Electronic Ma		\$ -	0%	n/a n/a	n/a		n/a
T265	Information Management	USPS Std A Non-Profit Rates	ş - \$ -	\$ - \$ -		n/a	n/a n/a		n/a n/a
T271	Information Management	USPS International Manifesting	s -	\$ -	0%		n/a		n/a
T286	Information Management	SpeeDee	\$ 750.00	\$ 630.00	16%	n/a	n/a		n/a
T290	Information Management	USPS Manifesting Drop Shipment Poir	\$ 250.00	\$ 210.00	16%	n/a	n/a		n/a
T2AF	Information Management	RDI Feature	\$ 795.00	\$ 667.00	16%		n/a		n/a
T2CM	Information Management	Certified Mail Feature	\$ 895.00	\$ 751.00	16%		n/a		n/a
T2MM T2P1	Information Management	USPS Express Mail Manifesting	\$ - \$ 4,580.00	\$ - \$ 2.683.00	0% 41%	n/a	n/a		n/a
T2P1 T2PT	Information Management Information Management	Post Manager Accounting (Unlimited PM100, Post Manager Turnkey Packag		\$ 2,683.00 \$ 6,930.00	41%		n/a n/a		n/a n/a
T2SU	Information Management	Secure Archive Feature	\$ 495.00	\$ 415.00	16%		n/a		n/a
T310	Information Management	100 lb. Tabletop Scale	\$ 1,195.00	\$ 1,004.00	16%		n/a		n/a
T312	Information Management	200 lb. Rollertop Scale	\$ 1,695.00	\$ 1,424.00	16%	n/a	n/a		n/a
T313	Information Management	JB67 149 lb. Rollertop Scale (California	\$ 1,695.00	\$ 1,424.00	16%	n/a	n/a		n/a
T316	Information Management	J676 Forms Printer (Airbill, COD, HazN		\$ 1,004.00	16%		n/a		n/a
T321	Information Management	1E05 Laser Printer	\$ 695.00	\$ 583.00	16%	n/a	n/a		n/a
T330	Information Management	ShipRequest, 2D Scanner and ScanLinl		\$ 1,470.00	16%	n/a	n/a		n/a
T331 T437	Information Management Information Management	ShipRequest Software and 2D Scanne Live Application Support	\$ 1,750.00 \$ 580.00	\$ 1,264.00 \$ 442.00	28% 24%	n/a n/a	n/a n/a		n/a n/a
T4A2	Information Management	Screen Customization - 2 hours of Sen		\$ 294.00	24%		n/a		n/a
T4A3	Information Management	Reports - 4 hours of Service Time	\$ 770.00	\$ 588.00	24%		n/a		n/a
T4A4	Information Management	Integration - 4 hours of Service Time	\$ 770.00	\$ 588.00	24%		n/a		n/a
T52P	Information Management	SPECIAL: Arrival Client Server 5 Client	\$ 11,940.00	\$ 8,736.00	27%		n/a		n/a
T537	Information Management	Arrival Live Application Support	\$ 580.00	\$ 441.00	24%		n/a		n/a
T54A	Information Management	Arrival Express Plus - Software Only	\$ 3,765.00	\$ 3,160.00	16%	n/a	n/a		n/a
T54B	Information Management	Arrival Express Plus w/Tracking Assista		\$ 4,840.00 \$ 7,780.00	16%		n/a		n/a
T54C T54D	Information Management Information Management	Arrival Express Plus - Turnkey Package Arrival Express Plus Basics w/T762 Tra		\$ 7,780.00 \$ 5,930.00	16% 16%		n/a n/a		n/a n/a
TSAU	Information Management	SendSuite Desktop Software Upgrade		\$ 672.00	24%		n/a		n/a
T5M1	Information Management	Arrival Project Management	\$ 1,540.00	\$ 1,176.00	24%	n/a	n/a		n/a
T5M2	Information Management	Arrival Project Management	\$ 3,080.00	\$ 2,352.00	24%	n/a	n/a		n/a
T5M3	Information Management	Arrival Project Management	\$ 6,160.00	\$ 4,704.00	24%	n/a	n/a		n/a
T5M5	Information Management	Arrival Project Management	\$ 12,320.00	\$ 9,408.00	24%	n/a	n/a		n/a
T5M6	Information Management	Arrival Project Management	\$ 18,480.00	\$ 14,112.00	24%	n/a	n/a		n/a
T5M7 T5Y1	Information Management Information Management	Arrival Project Management SendSuite Tracking Installation Project	\$ 24,640.00 \$ 770.00	\$ 18,816.00 \$ 646.00	24% 16%		n/a n/a		n/a n/a
T5Y2	Information Management	SendSuite Tracking Installation Project		\$ 1,293.00	16%		n/a		n/a
T5Y3	Information Management	SendSuite Tracking Installation Project		\$ 2,587.00	16%		n/a		n/a
T5Y4	Information Management	SendSuite Tracking Installation Project		\$ 5,174.00	16%	n/a	n/a		n/a
T5Y5	Information Management	SendSuite Tracking Installation Project		\$ 7,761.00	16%		n/a		n/a
T5Y6	Information Management	SendSuite Tracking Installation Project		\$ 10,348.00	16%		n/a		n/a
T5Y7 T5Y8	Information Management	SendSuite Tracking Installation Project SendSuite Tracking Installation Project		\$ 15,523.00 \$ 20.697.00	16%	n/a	n/a		n/a
T5Y9	Information Management Information Management	SendSuite Tracking Installation Project		\$ 20,697.00 \$ 36,220.00	16% 16%		n/a n/a		n/a n/a
TS10	Information Management	GSA Power Gummed Tape Dispenser		\$ 752.00	16%		n/a		n/a
TS11	Information Management	GSA Gummed Tape Dispenser	\$ 350.00	\$ 294.00	16%		n/a		n/a
TS44	Information Management	718-9 - 1 Day Self Expiring Security Sti		\$ 91.00	17%	n/a	n/a		n/a
V310	Information Management	100 lb. Tabletop Scale	\$ 1,195.00	\$ 1,004.00	16%		n/a		n/a
V312	Information Management	200 lb. Rollertop Scale	\$ 1,695.00 \$ 1,695.00	\$ 1,424.00	16%	n/a	n/a		n/a
V313 VP12	Information Management	149 lb. Rollertop Scale (California only PB IPS Integration Kit for SendSuite Sh		\$ 1,424.00 \$ 3,192.00	16% 16%	n/a n/a	n/a n/a		n/a n/a
VP12 VP13	Information Management	SendSuite Install Software on Custom		\$ 122.00	24%		n/a		n/a
VP27	Information Management	SendSuite Consulting Services	\$ 1,100.00	\$ 924.00	16%		n/a		n/a
VPA1	Information Management	SendSuite Shipping Software Upgrade		\$ 672.00	24%		n/a		n/a
VPA6	Information Management	24/7 Standby Support	\$ 595.00	\$ 499.00	16%		n/a		n/a
VSPF	Information Management	USPS Activation	ş -	\$ -		n/a	n/a		n/a
VSUF	Information Management	UPS Activation	\$ -	\$ -	0%	n/a	n/a		n/a
WPP3 WPP4	Information Management Information Management	PlanetPress Server Lite PlanetPress Server Full	\$ 6,250.00 \$ 12,500.00	\$ 5,250.00 \$ 10,500.00	16% 16%		n/a n/a		n/a n/a
WPP5	Information Management	PlanetPress Image	\$ 4.625.00	\$ 3.885.00	16%		n/a		n/a
WPP6	Information Management	PlanetPress Office	\$ 8,195.00	\$ 6,883.00	16%	n/a	n/a		n/a
WPP7	Information Management	PlanetPress Production	\$ 13,995.00	\$ 11,755.00	16%		n/a		n/a
WPPA	Information Management	On-Site PlanetPress Standard Training		\$ 3,360.00	16%		n/a		n/a
WPPB	Information Management	On-Site PlanetPress Custom Training -		\$ 2,520.00	16%		n/a		n/a
WPPC	Information Management Information Management	On-Site PlanetPress Advanced Training Per Diem for Onsite Visit		\$ 3,360.00	16%		n/a		n/a n/a
WPPH WPPI	Information Management Information Management	Per Diem for Onsite Visit E-Learning Module for Planet Press	\$ 425.00 \$ 995.00	\$ 357.00 \$ 835.00	16% 16%		n/a n/a		n/a n/a
WPPL	Information Management	SmartMailer Interface Option for PB F		\$ 835.00 \$ 840.00	16%		n/a		n/a n/a
WPXE	Information Management	DP40S Color Toner Starter Kit - Black,		\$ 814.00	16%		n/a		n/a
WSMW	Information Management	Mixed Weights Feature	\$ 1,200.00	\$ 1,008.00	16%		n/a		n/a
WSPA	Information Management	Palletization Feature	\$ 2,200.00	\$ 1,848.00	16%		n/a		n/a
WSPS	Information Management	Package Services Feature	\$ 1,200.00	\$ 1,008.00	16%		n/a		n/a
Z5DE Z5DF	Information Management Information Management	DM Series AccuTrac Interface (AccuTr DM Series AccuTrac Interface (Accutra		\$ 1,146.00 \$ 583.00	16% 16%		n/a n/a		n/a n/a
Z5DF Z690012	Information Management	Kit: One PC Data Collector to Galaxy		\$ 583.00 \$ 260.00	16% 16%		n/a n/a		n/a n/a
Z690012 Z690014	Information Management	Kit: One PC Data Collector to Galaxy		\$ 260.00	16%		n/a		n/a
Z690017	Information Management	Kit: J050 Business Manager Extention		\$ 88.00	16%		n/a		n/a
Z6C4	Information Management	Business manager Business Manager	\$ 798.00	\$ 670.00	16%	n/a	n/a		n/a

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
	[
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

								Annual Maintenance Years 2-		
PCN	Category	Description	MSRP EQUIPMENT	CONT	RACT PRICE	% OFF MSRP	MSRP MAINTENACE*	5	% OFF MSRP	Monthly SLA
Z6C5	Information Management	Business Manager Software Upgrade	- \$	\$	-	0%	n/a	n/a		n/a
Z6FM	Information Management	Funds Management Base Feature	\$ 1,195.00	\$	1,003.00	16%	n/a	n/a		n/a
Z6V4	Information Management	Business Manager SW upgrade from	·\$ -	\$	-	0%	n/a	n/a		n/a
Z5DE	Information Management	DM Series AccuTrac Interface (AccuTr	\$ 1,365.00	\$	1,146.00	16%	n/a	n/a		n/a
Z5DF	Information Management	DM Series AccuTrac Interface (Accutr	\$ 695.00	\$	583.00	16%	n/a	n/a		n/a
Z690012	Information Management	Kit: One PC Data Collector to Galaxy	\$ 310.00	\$	260.00	16%	n/a	n/a		n/a
Z690014	Information Management	Kit: One PC Data Collector to Integra 5	\$ 105.00	\$	88.00	16%	n/a	n/a		n/a
Z690017	Information Management	Kit: J050 Business Manager Extention	\$ 105.00	\$	88.00	16%	n/a	n/a		n/a
Z6C4	Information Management	Business manager Business Manager	\$ 798.00	\$	670.00	16%	n/a	n/a		n/a
Z6C5	Information Management	Business Manager Software Upgrade	- \$	\$	-	0%	n/a	n/a		n/a
Z6FM	Information Management	Funds Management Base Feature	\$ 1,195.00	\$	1,003.00	16%	n/a	n/a		n/a
Z6V4	Information Management	Business Manager SW upgrade from	·\$ -	\$	-	0%	n/a	n/a		n/a
SPMS	Information Management	Package Manager Solution 1 (new As	\$ 10,380.00	\$	8,720.00	16%	n/a	n/a		n/a

Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	*
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthy SLA
		Green DA300 Address System:							
		Black & White Factory							
DA3R	Base System	Certified	\$3,845.00	\$3,076.00	20%	\$1,566.48	\$1,174.00	25%	\$97.00
		DA30S Envelope Address							
DA3S	Base System	System: Black & White	\$6,045.00	\$4,836.00	20%	\$1,312.00	\$984.00	25%	\$82.00
W190016	Accessories	10 ft Parallel Cable	\$65.00	\$52.00	20% r	n/a	n/a		n/a
		10 ft Serial Cable inc w/							
		AddressRight System (Not							
W190017	Accessories	compatible with W650)	\$69.00	\$55.20	20% r	n/a	n/a		n/a
		Laser Tray Tag Label and							
W624	Accessories	Report Printer	\$695.00	\$556.00	20%	\$138.00	\$103.00	25%	\$8.00
		Envelope Designer Plus							
		Software and Art Manias CD							
		w/ over 5,000 cliparts and							
W709	Accessories	fonts	\$370.00	\$296.00	20% r	n/a	n/a		n/a
		W760 Stacker for							
		AddressRight Systems (incls							
W763	Accessories	printer interface)	\$2,015.00	\$1,612.00	20%	\$174.00	\$130.00	25%	\$11.00
		W760 Stacker and Dryer for							
W764	Accessories	AddressRight Systems	\$2,955.00	\$2,364.00	20%	\$271.00	\$202.00	25%	\$17.00
		Green W760 Stacker Factory							
W76C	Accessories	Certified	\$1,415.00	\$1,132.00	20%	\$174.00	\$130.00	25%	\$11.00
W823	Accessories	FeedRight Feeder for DA950	\$6,895.00	\$5,516.00	20%	\$909.00	\$681.00	25%	\$57.00
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	\$756.00	20%	\$97.00	\$72.00	26%	\$6.00
		Green W853 Ink Dryer for							
		W760 Stacker Factory							
W85R	Accessories	Certified	\$675.00	\$540.00	20%	\$97.00	\$73.00	25%	\$6.00
DA30	Base System	DA300 Envelope Printer	\$4,995.00	3497	30% r	n/a	n/a		n/a

Annual Maint

Envelope Addressing System, Ink Jet, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360 hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
DASC	Base System	DA50S Envelope Address System: Black & White	\$8.735.00	\$6.988.00	20%	\$1,977.19	\$1,482.00	25%	\$124.00
DASS	Base System	DA55S Envelope Address System: Color	\$10.665.00	\$8.532.00	20%	\$2,084.49	\$1.563.00	25%	\$131.00
		Green DA50S Address System:							
DASX	Base System	Black & White Factory Certified	\$6,235.00	\$4,988.00	20%	\$1,213.00	\$909.00	25%	\$76.00
DASY	Base System	Green DA55S Address System: Color Factory Certified	\$7,675.00	\$6,140.00	20%	\$1,192.00	\$894.00	25%	\$75.00
DA7C	Base System	DA70S High Speed Envelope Address System: Black & White	\$16,495.00	\$13,196.00	20%	\$2,308.77	\$1,731.00	25%	\$145.00
DA75	Base System	DA75S High Speed Envelope Address System: Color	\$19,135.00	\$15,308.00	20%	\$2,503.08	\$1,877.00	25%	\$157.00
DA7X	Base System	Green DA705 High Speed Address System: Black & White Factory Certified	\$11,905.00	\$9,524.00	20%	\$1,508.00	\$1,131.00	25%	\$95.00
DA7Y	Base System	Green DA75S High Speed Address System: Color Factory Certified	\$13,845.00	\$11,076.00	20%	\$1,636.00	\$1,227.00	25%	\$103.00
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495.00	\$396.00	20% n	/a	n/a		n/a
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495.00	\$396.00	20% n	/a	n/a		n/a
HP4-D	Accessories	PB Compatible 51629A Black Inkjet print cartridge	\$26.00	\$20.80	20% n	/a	n/a		n/a
MTSA	Accessories	PrecisionTrack Basic Service	\$175.00	\$140.00	20% n	/a	n/a		n/a
MTSC	Accessories	PrecisionTrack Service for Syntel	\$495.00	\$396.00	20% n	/a	n/a		n/a
P20-A W190016	Accessories Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge 10 ft Parallel Cable	\$34.00 \$65.00	\$27.20 \$52.00	20% n 20% n	/a /a	n/a n/a		n/a n/a
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	\$55.20	20% n		n/a		n/a
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00	\$556.00	20%	\$138.00	\$103.00	25%	\$8.00
	Accessines	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and	505530	5550.00	10/0	5150.00	\$105.00	23/2	30.00
W709	Accessories	fonts W760 Stacker for AddressRight Systems (incls printer	\$370.00	\$296.00	20% n	/a	n/a		n/a
W763	Accessories	interface) W760 Stacker and Dryer for	\$2,015.00	\$1,612.00	20%	\$174.00	\$130.00	25%	\$11.00
W764	Accessories	AddressRight Systems Green W760 Stacker Factory	\$2,955.00	\$2,364.00	20%	\$271.00	\$203.00	25%	\$17.00
W76C	Accessories	Certified	\$1,415.00	\$1,132.00	20%	\$174.00	\$130.00	25%	\$11.00
W823 W853	Accessories Accessories	FeedRight Feeder for DA950 Ink Dryer for W760 Stacker	\$6,895.00 \$945.00	\$5,516.00 \$756.00	20% 20%	\$909.00 \$97.00	\$681.00 \$72.00	25% 26%	\$57.00 \$6.00
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	\$540.00	20%	\$97.00	\$72.00	26%	\$6.00
W985025 WMP1	Accessories Accessories	HP External Multi DVD Writer VeriMove Net for 36,000	\$158.00 \$324.00	\$126.40 \$259.20	20% n 20% n		n/a n/a		n/a n/a
WMP2	Accessories	VeriMove Net for 360,000	\$1,800.00	\$1,440.00	20% n	/a	n/a		n/a
WMP3 WMP4	Accessories	VeriMove Net for 900,000	\$3,600.00	\$2,880.00	20% n		n/a		n/a
WMP4	Accessories Accessories	VeriMove Net for 10,000 VeriMove Net - Subscription (up to 300k records/day)	\$100.00	\$80.00	20% n 20% n		n/a n/a		n/a n/a
WS81	Accessories	(up to 300k records/day) Smart Mailer Data Mapping Service (formerly data conversion)	\$200.00	\$160.00	20% n 20% n		n/a		n/a n/a
W581		conversion) MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer	\$520.00	\$416.00	20% n 20% n				
	Accessories	1 User License for					n/a		n/a
WSA1 WSDE	Accessories Accessories	AddressRight Pro Electronic Documentation	\$995.00 \$295.00	\$796.00 \$236.00	20% n 20% n	/a	n/a n/a		n/a n/a
WSDE WSEL	Accessories Accessories	Electronic Documentation Enhanced Line of Travel	\$295.00 \$99.00	\$236.00 \$79.20	20% n 20% n	/a /a	n/a n/a		n/a n/a
WSEM	Accessories	Enhanced Merge/Purge	\$1,200.00	\$960.00	20% n	/a	n/a		n/a
WSFB	Accessories	Firm Bundles	\$295.00	\$236.00	20% n	/a	n/a		n/a
WSGC WSL1	Accessories Accessories	Geocodes 1 User License for SmartMailer	\$299.00	\$239.20 \$796.00	20% n 20% n		n/a n/a		n/a n/a
WSLC	Accessories	Address Conversion System	\$99.00	\$79.20	20% n		n/a		n/a
WSLL	Accessories	50 User Licenses for SmartMailer 10 User Licenses for	\$7,495.00	\$5,996.00	20% n		n/a		n/a
WSLX	Accessories	SmartMailer	\$4,995.00	\$3,996.00	20% n	/a	n/a		n/a
WSM7	Accessories	SmartMailer 7 SmartMailer 7 Premium	\$400.00	\$320.00	20% n	/a	n/a		n/a
WSPR	Accessories	Edition Upgrade to SmartMailer 7	\$600.00	\$480.00	20% n		n/a		n/a
WSU2	Accessories	Premium	\$200.00	\$160.00	20% n	/a	n/a		n/a
WS92 WSAX	Accessories Accessories	AddressRight Pro Training - Basi AddressRight Pro with Address	\$1,095.00 \$1,800.00	836 \$1.512.00	24% n 16% n	/a /a	n/a n/a		n/a n/a
DAPK	Accessories	Basic Postal Knowledge Training	\$1,800.00	\$1,512.00 \$416.00	24% n		n/a n/a		n/a n/a
DAPT	Accessories	AddressRight Printer Training - J	\$765.00	\$584.00	24% n	/a	n/a		n/a
DAST	Accessories	AddressRight Printer Installation	\$220.00	\$167.00	24% n	/a	n/a		n/a

ope Addressing System, Ink Jet, High V	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP MS	RP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
DA79	Base System	High Speed Conveyor Stacker for DA95F	\$3,935.00	\$3,148.00	20%	\$255.00	\$191.00	25%	
DA86	Base System	High Output Dryer for DA98 Stacker	\$1,985.00	\$1,588.00	20%	\$161.00	\$120.00	25%	
		DA80F High Speed Fixed Head							
DA8N	Base System	Printer	\$10,995.00	\$8,796.00	20%	\$1,054.00	\$790.00	25%	\$ 66
DA8X	Base System	Green DA80F High Speed Fixed Head Printer Factory Certified	\$7,895.00	\$6,316.00	20%	\$926.00	\$694.00	25%	\$ 58
DA99	Base System	Stand for DA98 Stacker DA95F High Performance Fixed	\$945.00	\$756.00	20% n/a		n/a		,
DA9K	Base System	Head Printer with FeedRight Feeder DA95F High Performance Fixed Head Printer with FeedRight	\$25,455.00	\$20,364.00	20%	\$2,955.80	\$2,217.00	25%	\$ 185
DA9L	Base System	Feeder, Stacker, Dryer and Stand DA95F High Performance Fixed	\$31,945.00	\$25,556.00	20%	\$3,371.80	\$2,528.00	25%	\$ 211
DA9M	Base System	Head Printer with Integrated Stacker	\$29,485.00	\$23,588.00	20%	\$2,462.80	\$1,847.00	25%	\$ 154
DA9N	Base System	DA95F High Performance Fixed Head Printer	\$22,995.00	\$18,396.00	20%	\$2,046.80	\$1,536.00	25%	\$ 128
DA9X	Base System	Green DA95F High Speed Fixed Head Printer Factory Certified	\$16,095.00	\$12,876.00	20%	\$731.00	\$548.00	25%	\$ 46
		Integrated Stacker w/ Stand	+,	+)		,			
DASC	Base System	and High Output Dryer PrecisionTrack Service Interface and Subscription -	\$6,065.00	\$4,852.00	20%	\$428.00	\$321.00	25%	\$ 27
F9YT	Accessories	Up to Tier 2 PrecisionTrack Service	\$495.00	\$396.00	20% n/a		n/a		n/a
F9YU	Accessories	Interface and Subscription - Tier 3 and above	\$495.00	\$396.00	20% n/a		n/a		n/a
HP4-D	Accessories	PB Compatible 51629A Black Inkjet print cartridge	\$26.00	\$20.80	20% n/a		n/a		n/a
MTSA	Accessories	PrecisionTrack Basic Service	\$175.00	\$140.00	20% n/a		n/a		n/a
MTSC	Accessories	PrecisionTrack Service for Syntel Prism DFL-1000 Black Speed	\$495.00	\$396.00	20% n/a		n/a		n/a
PZO-A W190016	Accessories Accessories	Ink Inkjet Cartridge 10 ft Parallel Cable 10 ft Serial Cable inc w/	\$34.00 \$65.00	\$27.20 \$52.00	20% n/a 20% n/a		n/a n/a		n/a n/a
W190017	Accessories	AddressRight System (Not compatible with W650) Compaq 17in. Flat Panel	\$69.00	\$55.20	20% n/a		n/a		n/a
W409	Accessories	Display	\$199.00	\$159.20	20% n/a		n/a		n/a
W413	Accessories	Compaq 19in. Flat Panel Display	\$699.00	\$559.20	20% n/a		n/a		n/a
W4MC	Accessories	Trip Charge - 75 miles + from District Office	\$545.00	\$436.00	20% n/a		n/a		n/a
W624	Accessories	Laser Tray Tag Label and Report Printer Envelope Designer Plus Software and Art Manias CD	\$695.00	\$556.00	20%	\$138.00	\$103.00	25%	\$8
W709	Accessories	w/ over 5,000 cliparts and fonts W760 Stacker for AddressRight	\$370.00	\$296.00	20% n/a		n/a		n/a
W763	Accessories	Systems (incls printer interface) W760 Stacker and Dryer for	\$2,015.00	\$1,612.00	20%	\$174.00	\$130.00	25%	\$ 11
W764	Accessories	AddressRight Printers Green W760 Stacker Factory	\$2,955.00	\$2,364.00	20%	\$271.00	\$202.00	25%	\$ 17
W76C	Accessories	Certified	\$1,415.00	\$1,132.00	20%	\$174.00	\$130.00	25%	\$ 11
W823 W853	Accessories Accessories	FeedRight Feeder for DA950 Ink Dryer for W760 Stacker	\$6,895.00 \$945.00	\$5,516.00 \$756.00	20% 20%	\$909.00 \$97.00	\$681.00 \$72.00	25% 26%	
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	\$540.00	20%	\$97.00	\$72.00	26%	\$6
W985025	Accessories	HP External Multi DVD Writer	\$158.00	\$126.40	20% n/a		n/a		n/a
WMP1 WMP2	Accessories	VeriMove Net for 36,000 VeriMove Net for 360,000	\$324.00 \$1,800.00	\$259.20 \$1,440.00	20% n/a 20% n/a		n/a n/a		n/a n/a
WMP3	Accessories Accessories	VeriMove Net for 900,000	\$3,600.00	\$2,880.00	20% n/a		n/a		n/a
WMP4	Accessories	VeriMove Net for 10,000	\$100.00	\$80.00	20% n/a		n/a		n/a

ope Addressing System, Ink Jet, High V	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

							Annual Maintenance Years		
PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	2-5	% OFF MSRP	Monthly SLA
		VeriMove Net - Subscription							
WMPU	Accessories	(up to 300k records/day)	\$200.00	\$160.00	20% 1	n/a	n/a		n/a
WP94	Accessories	Subscription for Print Services SmartMailer Installation	\$0.00	\$0.00	20% (n/a	n/a		n/a
WS80	Accessories	Service Smart Mailer Data Mapping Service (formerly data	\$140.00	\$112.00	20%	n/a	n/a		n/a
WS81	Accessories	conversion) Smart Mailer System	\$520.00	\$416.00	20% (n/a	n/a		n/a
WS82	Accessories	Integration Service	\$520.00	\$416.00	20%	n/a	n/a		n/a
WS83	Accessories	Verimove Training Service MailDirector Service - Mail Merge Interface - Requires	\$435.00	\$348.00	20% 1	n/a	n/a		n/a
WS84	Accessories	WDF1 and SmartMailer	\$3,080.00	\$2,464.00	20% 1	n/a	n/a		n/a
WS90	Accessories	Smartmailer Training SmartMailer Premium Training	\$950.00	\$760.00	20% (n/a	n/a		n/a
WS91	Accessories	- Basic Mailing Assistant	\$1,095.00	\$876.00	20%	n/a	n/a		n/a
WS93	Accessories	Customization 1 User License for	\$435.00	\$348.00	20% (n/a	n/a		n/a
WSA1	Accessories	AddressRight Pro	\$995.00	\$796.00	20%	n/a	n/a		n/a
WSDE	Accessories	Electronic Documentation	\$295.00	\$236.00	20%	n/a	n/a		n/a
WSEL	Accessories	Enhanced Line of Travel	\$99.00	\$79.20	20% 1	n/a	n/a		n/a
WSEM	Accessories	Enhanced Merge/Purge	\$1,200.00	\$960.00	20%	n/a	n/a		n/a
WSFB	Accessories	Firm Bundles	\$295.00	\$236.00	20% 1	n/a	n/a		n/a
WSGC	Accessories	Geocodes	\$299.00	\$239.20	20% (n/a	n/a		n/a
WSL1	Accessories	1 User License for SmartMailer	\$995.00	\$796.00	20% (n/a	n/a		n/a
WSLC	Accessories	Address Conversion System 50 User Licenses for	\$99.00	\$79.20	20%	n/a	n/a		n/a
WSLL	Accessories	SmartMailer 10 User Licenses for	\$7,495.00	\$5,996.00	20% (n/a	n/a		n/a
WSLX	Accessories	SmartMailer MailCoach Training - 4	\$4,995.00	\$3,996.00	20% (n/a	n/a		n/a
WSM4	Accessories	Operators MailCoach Training - 6	\$3,280.00	\$2,624.00	20% (n/a	n/a		n/a
WSM6	Accessories	Operators	\$4,920.00	\$3,936.00	20%	n/a	n/a		n/a
WSM7	Accessories	SmartMailer 7	\$400.00	\$320.00	20%	n/a	n/a		n/a
WSMC	Accessories	MailCoach Training Data Mapping n Integration	\$1,095.00	\$876.00	20% (n/a	n/a		n/a
WSP0	Accessories	Bundled up to 4 hours Data Mapping n Integration	\$770.00	\$616.00	20% (n/a	n/a		n/a
WSP1	Accessories	Bundled up to 1 day Data Mapping n Integration	\$1,540.00	\$1,232.00	20% (n/a	n/a		n/a
WSP2	Accessories	Bundled up to 2 days Data Mapping n Integration	\$3,080.00	\$2,464.00	20%	n/a	n/a		n/a
WSP4	Accessories	Bundled up to 4 days SmartMailer 7 Premium	\$6,160.00	\$4,928.00	20%	n/a	n/a		n/a
WSPR	Accessories	Edition Upgrade to SmartMailer 7	\$600.00	\$480.00	20%	n/a	n/a		n/a
WSU2	Accessories	Premium	\$200.00	\$160.00	20% 1	n/a	n/a		n/a
DA8A	Accessories	High Speed Conveyor Stacker fo		2877	24%	\$240.00			\$ 16

Envelope Addressing System, Ink Jet, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category
Y3C7	Addressing Production
Y3CD	Addressing Production
FLY7	Addressing Production
Y3C5	Addressing Production
Y3FN	Addressing Production
Y3FT	Addressing Production
Y3CZ	Addressing Production

Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
MCS 4" Array System 2" + 2" Heads	34,194	29,065	15.0%	6,008	5,708	5.0%	
Industrial Mount For Screen-Keyboard	1,935	1,645	15.0%	-	-		
Speed Sort 9'	7,871	6,690	15.0%	-	-		
S-800 Near IR Dryer-9000 Watt	9,677	8,226	15.0%	-	-		
56" Flexible Inkjet Transport	13,871	11,790	15.0%	-	-		
30" Dryer bases - Hi Temp	3,355	2,852	15.0%	-	-		
6' Feedmax	11,516	9,789	15.0%	-	-		

Tabbers, Low Volume

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and	20%
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours,	
weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and	
Materials	5%

* if blank - no sla

							Annual Maintenance Years		
PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	2-5	% OFF MSRP	Monhly SLA
		Tabber (order W760 if Stacker							
W350	Base System	is required) W760 Stacker for W350	\$4,100.00	\$3,280.00	20%	\$684.95	\$509.00	25%	\$ 43.00
W760	Accessories	Tabber	\$1,775.00	\$1,420.00	20%	\$174.00	\$130.00	25%	\$ 11.00
W35R	Base System	Green W350 Tabber Factory Ce	\$3,075.00	\$2,153.00	30%	N/A	N/A		N/A

Tabbers, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
		W360 Multifunction Tabber							
DT3A	Base System	System	\$19,995.00	\$12,996.00	35%	\$2,127.24	\$1,590.00	25%	\$134.00
SVWE	Accessories	Console with Caster Kit W985 Conveyor Stacker for W360 Multifunction Tabber	\$1,295.00	\$841.00	35% r	n/a	n/a		n/a
DT3S	Accessories	System	\$3,425.00	\$2,226.00	35%	\$255.00	\$191.00	25%	\$16.00
DT3T	Accessories	Stand for W985 Conveyor Stacke	\$825.00	693	16%				

Tabbers, High Volume	Offerors Response
All productsoffered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	25%
0	35%
Percentage (%) Discount off Accessories Percentage (%) Discount off Supplies and	35%
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours,	
weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and	
Materials	5%

							Annual Maintenance Years		Monthly
PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	2-5	% OFF MSRP	SLA
		W360 Multifunction Tabber							
DT3A	Base System	System	\$19,995.00	\$12,996.00	35%	\$2,127.24	\$1,590.00	25%	\$134.00
SVWE	Accessories	Console with Caster Kit W985 Conveyor Stacker for W360 Multifunction Tabber	\$1,295.00	\$841.00	35%	n/a	n/a		n/a
DT3S	Accessories	System	\$3,425.00	\$2,226.00	35%	\$255.00	\$191.00	25%	\$16.00

Tabbers, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and	
holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

							Annual		
							MSRP	Maintenance	
1	PCN	Category	Description	MSRP EQUIPMENT	contract price	% OFF MSRP	MAINTENACE*	Years 2-5	% OFF MSRP
	Y3DC	Tabbers Production	PB Tabber	29,032	24,677	15.0%	639	607	5.0%

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	Annual Maintenance Years 2- 5	% OFF MSRP
D2D	Category Pre-Sorting Equipment Production	1D/2D Enhanced WABCR	11,955	8,667	27.5%	1,500	3 1,425	5.05
3D		3D Measurement Option	11,955		27.5%	1,500	1,425	5.09
	Pre-Sorting Equipment Production			8,335		-	-	
A0	Pre-Sorting Equipment Production	MT3.0 Tray Tag Printer - Dom	2,865	2,077	27.5%	193	183	5.0
C0	Pre-Sorting Equipment Production	Automatic Feeder	110,243	79,926	27.5%	9,124	8,668	5.0
C2	Pre-Sorting Equipment Production	Manual Feeder Master	54,693	39,653	27.5%	2,739	2,602	5.0
C3	Pre-Sorting Equipment Production	Manual Feeder Secondary	19,803	14,357	27.5%	-		5.0
DO	Pre-Sorting Equipment Production	Camera Section	172,774	125,261	27.5%	11,448	10,876	5.0
DD2	Pre-Sorting Equipment Production	WOF Scale option	52,497	38,060	27.5%	4,345	4,128	5.0
DD3	Pre-Sorting Equipment Production	No Scale option	3,429	2,486	27.5%	-	-	5.0
DD4	Pre-Sorting Equipment Production	Delay Section	33,152	24,035	27.5%	2,195	2,085	5.0
007	Pre-Sorting Equipment Production	DRS, 8K Incoming	12,903	9,355	27.5%	-	-	5.0
DE0	Pre-Sorting Equipment Production	Output Section	22,594	16,380	27.5%	-	-	5.0
DE2	Pre-Sorting Equipment Production	Labeler Section, incl Printer	60,471	43,841	27.5%	5,005	4,755	5.0
DE3	Pre-Sorting Equipment Production	InkJet Print Section, incl. Printer	60,471	43,841	27.5%	2,104	1,999	5.0
		Verifier Area Scan Section, incl.						
DE7	Pre-Sorting Equipment Production	Camera	20,600	14,935	27.5%	1,705	1,620	5.0
DE9	Pre-Sorting Equipment Production	Standard Cabinet Blower	3,156	2,288	27.5%	105	100	5.0
DF0	Pre-Sorting Equipment Production	Ramp, plus Last Stacker Kit	68,088	49,364	27.5%	3,575	3,396	5.0
DF2	Pre-Sorting Equipment Production	Leading Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0
DF4	Pre-Sorting Equipment Production	Trailing Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0
DG0	Pre-Sorting Equipment Production	Full Tub Conveyors	3,987	2,891	27.5%	-	-	5.0
DG1	Pre-Sorting Equipment Production	Gravity Output Conveyor	997	723	27.5%	-	-	5.0
DG2	Pre-Sorting Equipment Production	Left Turn Powered Output Conveyor	11,297	8,190	27.5%	-	-	5.0
	3 1 1 1		, -	.,				
DG3	Pre-Sorting Equipment Production	Right Turn Powered Output Conveyor	11,297	8,190	27.5%	-	-	5.0
DG5	Pre-Sorting Equipment Production	Auto Tub Set of 3 Pockets	10,965	7,949	27.5%	2,599	2,469	5.0
DG6	Pre-Sorting Equipment Production	Tub Label terminal	9,659	7,003	27.5%	-	-	5.0
DG8	Pre-Sorting Equipment Production	Distributed Label printers	3,655	2,650	27.5%	385	366	5.0
DHO	Pre-Sorting Equipment Production	Extreme Environment Package	22,461	16,284	27.5%	-		5.0
		Machine Status Monitor		987	27.5%			5.0
DMM	Pre-Sorting Equipment Production	Transport (Includes transport, camera,	1,362	987	27.5%	-	-	5.0
		workstation						
LVO	Pre-Sorting Equipment Production	computer touch screen monitor)	116,129	84,194	27.5%	-	-	5.0
LV1	Pre-Sorting Equipment Production	Binarizer	3,642	2,640	27.5%			5.0
LV2	Pre-Sorting Equipment Production	WABCR	5,827	4,225	27.5%			5.0
	Pre-Sorting Equipment Production	Hand Scanner (1D)						
LVA	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB	724	525	27.5%	-	-	5.0
LVB	Pre-Sorting Equipment Production	Verifier)	12,383	8,978	27.5%		-	5.0
200	The borting Equipment Foundation	Separator Card (Currently handled via	12,505	0,570	27.570			5.0
LVC	Pre-Sorting Equipment Production	software)	3,578	2,594	27.5%	-	-	5.0
	0 1 1	Front/Back Printer Assy (Jet Engine, 3-						
LVP	Pre-Sorting Equipment Production	Pen Printer)	15,848	11,490	27.5%	-	-	5.0
LVR	Pre-Sorting Equipment Production	Router	520	377	27.5%	-	-	5.05
		Charling Conting (4 king par conting)						
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	11,346	8,226	27.5%	-	-	5.09
LVT	Pre-Sorting Equipment Production	Thickness Measurement	4,527	3,282	27.5%	-	-	5.0
LVU	Pre-Sorting Equipment Production	Tray Tag Printer	1,353	981	27.5%	-	-	5.09
R04	Pre-Sorting Equipment Production	ST Pocket Section - Dom	21,069	15,275	27.5%	1,243	1,181	5.0
R08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	21,265	15,417	27.5%		-	5.09
R1M	Pre-Sorting Equipment Production	Imaje Bar Code, Printer POS 4	23,790	17,248	27.5%	1,712	1,626	5.0
R2C	Pre-Sorting Equipment Production	WABCR in conjunction w/MLOCR	10,898	7,901	27.5%	-		5.0
R2R	Pre-Sorting Equipment Production	ST Selective letter Opener	31,065	22,522	27.5%	1,769	1,681	5.0
R2S		RDS		3,372	27.5%	254	241	5.0
	Pre-Sorting Equipment Production		4,652	3,372				
R2V	Pre-Sorting Equipment Production	Support Level 1-Helpdesk (Dom)			27.5%	10,000	9,500	5.0
R3C	Pre-Sorting Equipment Production	IMB Kit Olyll Std-Imj FW	23,097	16,745	27.5%	-	-	5.0
R3D	Pre-Sorting Equipment Production	IMB Kit OLY I, Std-Imj FW	23,097	16,745	27.5%	-	-	5.0
R3E	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra	23,097	16,745	27.5%	-	-	5.0
R3G	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70	46,323	33,584	27.5%	-	-	5.0
зк	Pre-Sorting Equipment Production	IMB Kit Exemplar B w/VPC37	14,065	10,197	27.5%	-	-	5.0
R3M	Pre-Sorting Equipment Production	IMB Kit Olyll Std-Imj FW GE	33,419	24,229	27.5%			5.0
R3N	Pre-Sorting Equipment Production	IMB Kit OLY I Std-Imj FW GE	33,419	24,229	27.5%	-	-	5.0
R3P	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra GE	33,419	24,229	27.5%	-	-	5.0
R3S	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70 GE	56,645	41,068	27.5%		-	5.0
R3W	Pre-Sorting Equipment Production	Barcode Reader	9,702	7,034	27.5%	698	663	5.0
R3Z	Pre-Sorting Equipment Production	Barcode Reader with Grading	20,025	14,518	27.5%	1,552	1,474	5.0
						1,552	1,474	
R4H	Pre-Sorting Equipment Production	IMB Kit OLYII IMB Opt - Imj FW	23,097	16,745	27.5%	-	-	5.0
R4J	Pre-Sorting Equipment Production	IMB Kit Oly I IMB, Std Trident	23,097	16,745	27.5%	-	-	5.0
R4K	Pre-Sorting Equipment Production	IMB Kit Olyll Std Trident GE	33,419	24,229	27.5%	-	-	5.0
iR4L	Pre-Sorting Equipment Production	IMB Kit Oly I Std Trident GE	33,419	24,229	27.5%	-	-	5.0
R4P	Pre-Sorting Equipment Production	IMB Kit PTI Explr, IMB Option	46,323	33,584	27.5%	-	-	5.0
R4S	Pre-Sorting Equipment Production	IMB Kit PTI Explr, Option GE	56,645	41,068	27.5%	-	-	5.0
R5K	Pre-Sorting Equipment Production	Flats Station Printer (Dom)	2,865	2,077	27.5%	206	196	5.0
R5L	Pre-Sorting Equipment Production	ST tray tag printers (pair)	5,492	3,981	27.5%	378	359	5.0
R5S	Pre-Sorting Equipment Production	Mail Justifier Station	1,987	1,441	27.5%		-	5.0
R6G	Pre-Sorting Equipment Production	ST 2-line LCD Displays	2,219	1,609	27.5%			5.0
R6J	Pre-Sorting Equipment Production	LVE - LCD monitor (Domestic)	5,529	4,008	27.5%	397	377	5.0
		Double Detector (Dom & Int'l)						
R7S	Pre-Sorting Equipment Production		15,284	11,081	27.5%	140	133	5.0
R8G	Pre-Sorting Equipment Production	IMB Kit Olyll FW-SW-bracket GE	16,645	12,068	27.5%	-	-	5.0
R8H	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed GE	20,516	14,874	27.5%	-	-	5.0
R8M	Pre-Sorting Equipment Production	Oly II ST Base Transport (Dom)	202,013	146,459	27.5%	15,968	15,170	5.0
R8P	Pre-Sorting Equipment Production	Wireless Hand Scanner	6,452	4,677	27.5%	100	95	5.0
R8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	24,903	18,055	27.5%	4,900	4,655	5.0
R8W	Pre-Sorting Equipment Production	IMB Upgrade Training - Per Day	1,290	935	27.5%	.,200	-	5.0
R8X	Pre-Sorting Equipment Production	Full Service IMB Installation			27.5%	-	-	5.0
			3,226	2,339		-	-	
5R98	Pre-Sorting Equipment Production	Read-Write OCR, 13K	53,161	38,542	27.5%	-	-	5.09
SR9B	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII Std Im FW	25,501	18,488	27.5%	-	-	5.0
	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII New Supra	49,746	36,066	27.5%	-	-	5.09
SR9C SR9K	Pre-Sorting Equipment Production	LED Marquee	8,602	6,237	27.5%	675	641	5.0

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	5	% OFF MSRP
R9R R9S	Pre-Sorting Equipment Production	SiteVue	-	-	27.5%	2,000	1,900	5.0 5.0
(95 (97	Pre-Sorting Equipment Production Pre-Sorting Equipment Production	SiteVue + HelpDesk SiteVue PC	-	-	27.5% 27.5%	5,000	4,750	5.0
RAE	Pre-Sorting Equipment Production	3D-WEIGHING DETECTOR	-	-	27.5%	1,500	1,425	5.0
RA9	Pre-Sorting Equipment Production	Extension Section	11,297	8,190	27.5%	781	742	5.0
RAV	Pre-Sorting Equipment Production	Kit, Image Processor	9,503	6,890	27.5%	-	-	5.0
RB5	Pre-Sorting Equipment Production	OUTGOING IP SYS PKG	-,	-,				
RBJ	Pre-Sorting Equipment Production	Pos 1 ID Tag printer	33,492	24,281	27.5%	1,712	1,626	5.0
RBK	Pre-Sorting Equipment Production	Kit, Imaje Option 120V (Dom)	4,319	3,132	27.5%		-	5.0
RBP	Pre-Sorting Equipment Production	Pos 2 Redater-Endorse Printer	23,790	17,248	27.5%	1,712	1,626	5.0
RDF	Pre-Sorting Equipment Production	Image Server PC for LVE	19,935	14,453	27.5%	1,434	1,362	5.0
RDK	Pre-Sorting Equipment Production	Pos 3 FastForward Printer	23,790	17,248	27.5%	1,712	1,626	5.0
SRDR	Pre-Sorting Equipment Production	LAST STACKER ASSEMBLY KIT						
SRE4	Pre-Sorting Equipment Production	SINGLE TIER INT KIT, 5 STA						
RGH	Pre-Sorting Equipment Production	ST Std Sorting Racks (1-sect)	2,193	1,590	27.5%	-	-	5.0
RGT	Pre-Sorting Equipment Production	Site Server w-Sequel Server	27,100	19,648	27.5%	-	-	5.0
RH8	Pre-Sorting Equipment Production	Host PC Option	6,645	4,818	27.5%	-	-	5.0
RHJ	Pre-Sorting Equipment Production	Intellischeme	19,935	14,453	27.5%	-	-	5.0
RHT	Pre-Sorting Equipment Production	Separator cards (100)	608	441	27.5%	-	-	5.0
RHX	Pre-Sorting Equipment Production	ABSEENTEE BALLOT DATA CAP						
RHY	Pre-Sorting Equipment Production	REPORT PKG RELIAVOTE STD	4 533	4 4 95	27.50			5.0
RJO	Pre-Sorting Equipment Production	UPS	1,523	1,105	27.5%	-	-	5.0
RJ1	Pre-Sorting Equipment Production	Rack for Server	6,245	4,528	27.5%	-	-	5.0
iRJ5	Pre-Sorting Equipment Production	Access 2003						
RJF	Pre-Sorting Equipment Production	SFW IMAGE ARCHIVING	43.300	0.025	37 5%			
RJL RJM	Pre-Sorting Equipment Production	Return Mail Sorter Software Standard Inbound Pass Software	13,290 19,935	9,635 14,453	27.5% 27.5%	-		5.0 5.0
SRLY	Pre-Sorting Equipment Production	Standard Indound Pass Software SMA, Spare PC, UMove Gov't			27.5%	- 2,424	2,303	5.0
DIVET	Pre-Sorting Equipment Production	Kit, 4.8" AIM BCR, Front/Stamp	-	-	27.5%	2,424	2,303	5.0
RM5	Pre-Sorting Equipment Production	Leading	21,785	15,794	27.5%	1,568	1,490	5.0
RM6	Pre-Sorting Equipment Production	Kit, 4.8" Postal BCR, Front/Stamp Lead		23,364	27.5%	2,318	2,202	5.0
RM7	Pre-Sorting Equipment Production	Kit, Barcode Camera, Back/Stamp Tra	24,107	17,478	27.5%	1,734	1,647	5.0
RM8	Pre-Sorting Equipment Production	Kit, Barcode Camera, Front/Stamp Lea		13,267	27.5%	1,317	1,251	5.0
RM9	Pre-Sorting Equipment Production	Kit, Oly II Camera Link Hardware	2,684	1,946	27.5%	194	184	5.0
RMT	Pre-Sorting Equipment Production	Move Update Kit	25,888	18,769	27.5%		-	5.0
RMV	Pre-Sorting Equipment Production	Move Update Option	28,468	20,640	27.5%	1,999	1,899	5.0
RMX	Pre-Sorting Equipment Production	Move Update Installation	1,935	1,403	27.5%		-	5.0
RMY	Pre-Sorting Equipment Production	Move Update Conversion Kit	6,452	4,677	27.5%	-	-	5.0
RPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	21,626	21,626				5.0
SRRB	Pre-Sorting Equipment Production	S/A Binarizer						
RSA	Pre-Sorting Equipment Production	Service Product - Sorter Base						
RS2	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed	10,194	7,390	27.5%	-	-	5.0
iRS5	Pre-Sorting Equipment Production	1 unit IMB Upgr. Installation	1,290	935	27.5%	-	-	5.0
iRS6	Pre-Sorting Equipment Production	IMB Kit Olyll FW, SW & bracket	6,323	4,584	27.5%	-	-	5.0
RSC	Pre-Sorting Equipment Production	Separator Card Option	12,302	8,919	27.5%	-	-	5.0
RT3	Pre-Sorting Equipment Production	MT3.0 Base Transport - Dom	252,383	182,978	27.5%	19,459	18,486	5.0
RT5	Pre-Sorting Equipment Production	MT3.0 Pocket Section - Dom	43,858	31,797	27.5%	3,156	2,998	5.0
RT6	Pre-Sorting Equipment Production	MT Selective Letter Opener	46,387	33,631	27.5%	2,660	2,527	5.0
RTE	Pre-Sorting Equipment Production	Tray Conveyor, Flex Tier Pkts	3,419	2,479	27.5%	-	-	5.0
RTH	Pre-Sorting Equipment Production	Flex Tier Pockets, 2-Tier	29,871	21,656	27.5%	2,315	2,199	5.0
RTL	Pre-Sorting Equipment Production	Flex Tier Pockets, 3-Tier	37,548	27,222	27.5%	2,910	2,765	5.0
RUC	Pre-Sorting Equipment Production	PC, UMove Gov't	7,818	5,668	27.5%	900	855	5.0
RUE	Pre-Sorting Equipment Production	Move Update Kit	25,888	18,769	27.5%	-	-	5.0
RZO	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	60,332	43,740	27.5%	-	-	5.0
RZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	18,084	13,111	27.5%	-	-	5.0
RZ2	Pre-Sorting Equipment Production	EZ Flats Site Server Kit	10,850	7,866	27.5%	-	-	5.0
RZ3	Pre-Sorting Equipment Production	EZFlats Manual Sort case	603	437	27.5%	-	-	5.0
RZ4	Pre-Sorting Equipment Production	EZFlats Hi-Density Insert Case	603	437	27.5%	-	-	5.0
RZ5	Pre-Sorting Equipment Production	EZFlats 2K RAF Plat&Parascript	11,290	8,185	27.5%	-	-	5.0
RZ8 RZJ	Pre-Sorting Equipment Production Pre-Sorting Equipment Production	EZFlats Spare Kit Base Transport EZFlats Spare Kit/Stkr Section	7,742	5,613 702	27.5% 27.5%	-		5.0 5.0
RZJ RZK					27.5%	-		
RZK RZM	Pre-Sorting Equipment Production	EZ Flats Air Compressor 2K Plat Inbound, OCR Maint.	7,088 5,161	5,139 3,742	27.5%	-		5.0 5.0
	Pre-Sorting Equipment Production Pre-Sorting Equipment Production	EZ Flats IB SMA/Helpdesk	10,323	7,484	27.5%		-	
iRZP iRZS		2K Plat Combo, OCR Maint.			27.5%		-	5.0 5.0
RZU	Pre-Sorting Equipment Production Pre-Sorting Equipment Production	EZ Flats Combo SMA/Helpdesk	11,935 12,258	8,653 8,887	27.5%	-	-	5.0
STPS	Pre-Sorting Equipment Production	CIJ Printer Support Kit	4,319	3,131	27.5%		-	5.0
STV1	Pre-Sorting Equipment Production	Feeder, High Speed Letter	186,794	135,425	27.5%	15,649	14,867	5.0
STV2	Pre-Sorting Equipment Production	Feeder, Mixed Mail	167,200	121,220	27.5%	16,107	15,301	5.0
STV3	Pre-Sorting Equipment Production	Integrated Air Compressor Option	7,527	5,457	27.5%	10,107	15,501	5.0
TV4	Pre-Sorting Equipment Production	3D Measurement	5,761	4,177	27.5%	-	_	5.0
STV5	Pre-Sorting Equipment Production	4.8" Verifier w/cam, Back	26,882	19,489	27.5%	2,292	2,177	5.0
TV6	Pre-Sorting Equipment Production	Separator Card Option	1,028	745	27.5%			5.0
TV7	Pre-Sorting Equipment Production	Double Feed Detection	23,920	17,342	27.5%	2,304	2,189	5.0
TVA	Pre-Sorting Equipment Production	Base Transport, Short	37,151	26,934	27.5%	3,579	3,400	5.0
TVB	Pre-Sorting Equipment Production	Base Transport, Medium	62,957	45,644	27.5%	6,065	5,762	5.0
TVC	Pre-Sorting Equipment Production	Base Transport, Long	101,667	73,709	27.5%	9,794	9,304	5.0
TVD	Pre-Sorting Equipment Production	Alibi Storage Option	6,563	4,758	27.5%		- 5,304	5.0
TVE	Pre-Sorting Equipment Production	Base Transport Med - Postjet	67,484	48,926	27.5%	5,230	4,969	5.0
TVF	Pre-Sorting Equipment Production	In-line WOF Scale Module	175,357	127,134	27.5%	10,872	10,328	5.0
	Pre-Sorting Equipment Production	Sing-Tier Interface 60hz	49,433	35,839	27.5%	4,762	4,524	5.0
		Multi Tier Interface w/Elevator 60hz	106,000	76,850	27.5%	4,762	4,524 9,367	5.0
			100,000	/0,850	21.3%			5.0
STVJ	Pre-Sorting Equipment Production		77 501	16 271	77 50/	1 075	1 0 1 0	E 0
STVJ STVR	Pre-Sorting Equipment Production	4.8" Verifier, Back	22,581	16,371	27.5%	1,925	1,829	
STVG STVJ STVR STVS STVT			22,581 6,409 13,118	16,371 4,646 9,511	27.5% 27.5% 27.5%	1,925 671 671	1,829 637 637	5.09 5.09 5.09

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and	
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
Maintenance	
Maintenance- Fixed for years 2-5	MSRP less 5%
If end user is utilizing Time and Materials	
maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

						Ar	nual Maintenance Years 2-	
PCN	Category	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP	MSRP MAINTENACE*	5	% OFF MSRP
STVV	Pre-Sorting Equipment Production	4.8" Verifier w/cam Front	26,882	19,489	27.5%	2,292	2,177	5.0%
STVW	Pre-Sorting Equipment Production	4.8" Verifier, Front	22,581	16,371	27.5%	1,925	1,829	5.0%
STVX	Pre-Sorting Equipment Production	1.0" Verifier Black, Front side	9,702	7,034	27.5%	671	637	5.0%
STVY	Pre-Sorting Equipment Production	1" Verifier Fluor. Front	13,118	9,511	27.5%	671	637	5.0%
STW1	Pre-Sorting Equipment Production	Printer, Black CIJ, Back	23,790	17,248	27.5%	1,712	1,626	5.0%
STW2	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Back	33,492	24,281	27.5%	1,712	1,626	5.0%
STW3	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Back	16,351	11,854	27.5%	1,394	1,324	5.0%
STW6	Pre-Sorting Equipment Production	Printer, Black CIJ, Front	21,235	15,396	27.5%	2,292	2,177	5.0%
STW7	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Front	23,790	17,248	27.5%	1,712	1,626	5.0%
STW8	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Front	16,351	11,854	27.5%	1,394	1,324	5.0%
STWG	Pre-Sorting Equipment Production	Kit, High Rail Guide, Long Transport	3,226	2,339	27.5%	-		5.0%
STWH	Pre-Sorting Equipment Production	Kit, High Rail Guide, Short Transport	2,151	1,559	27.5%			5.0%
STWJ	Pre-Sorting Equipment Production	Kit, High Rail Guide, Med Transport	2,581	1,871	27.5%	-	-	5.0%
STWK	Pre-Sorting Equipment Production	Kit, High Rail Guide, Selective Opener	2,151	1,559	27.5%	-		5.0%
STWL	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale w/o meter	1,613	1,169	27.5%	-	-	5.0%
STWM	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale and Meter Module	2,151	1,559	27.5%	-	-	5.0%
STWN	Pre-Sorting Equipment Production	Kit, High Rail Guide, Domino Printer Module	1,613	1,169	27.5%	-	-	5.0%
STWP	Pre-Sorting Equipment Production	Kit, High Rail Guide, Addtl I/O	1,613	1,169	27.5%			5.0%
STWW	Pre-Sorting Equipment Production	Addtl Workstation Monitor	813	589	27.5%	-	-	5.0%

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP
	* all furniture is related	to mailrooms only		
	Bookcase 30 in x			
BCM30291	29 in	\$570.00	\$399.00	30%
	Bookcase with			
	Adjustable Shelves			
BCM30482	30 in. x 48 in.	\$630.00	\$441.00	30%
	Bookcase 30 in x			
BCM30543	54 in	\$725.00	\$507.00	30%
	Bookcase 30 in x			
BCM30664	66 in	\$775.00	\$542.00	30%
	Bookcase 30 in x			
BCM30724	72 in	\$850.00	\$595.00	30%
	Bookcase 36 in x			
BCM36291	29 in	\$610.00	\$427.00	30%
	Bookcase 36 in x			
BCM36482	48 in	\$670.00	\$469.00	30%
	Bookcase 36 in x			
BCM36543	54 in	\$765.00	\$535.00	30%
	Bookcase 36 in x			
BCM36664	66 in	\$815.00	\$570.00	30%
	Bookcase with			
	Adjustable Shelves			
BCM36724	36 in. x 72 in.	\$885.00	\$619.00	30%
	Closed Bookcase			
CBCM30291	30x29	\$770.00	\$539.00	30%
	Closed Bookcase			
CBCM30482	30 in. x 48 in.	\$860.00	\$602.00	30%
	Closed Bookcase			
CBCM30543	30x54	\$1,105.00	\$773.00	30%
	Closed Bookcase			
CBCM30664	30x66	\$1,180.00	\$826.00	30%
			·	

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP
	Closed Bookcase			
CBCM30724	30 in. x 72 in.	\$1,240.00	\$868.00	30%
	Closed Bookcase			
CBCM36291	36x29	\$810.00	\$567.00	30%
	Closed Bookcase			
CBCM36482	36x48	\$900.00	\$630.00	30%
	Closed Bookcase			
CBCM36543	36x54	\$1,010.00	\$707.00	30%
	Closed Bookcase			
CBCM36664	36x66	\$1,130.00	\$791.00	30%
	Closed Bookcase			
CBCM36724	36x72	\$1,265.00	\$885.00	30%
	60 in. Connect+			
	Modular Table			
	with Central			
CP6028CON	Display Arm	\$2,195.00	\$1,536.00	30%
	72 in. Connect+			
	Modular Table			
	with Central			
CP7228CON	Display Arm	\$2,295.00	\$1,606.00	30%
	Credenza			
CRED4824LD	(48x24x29)	\$1,085.00	\$759.00	30%
	Credenza			
CRED6024LD	(60x24x29)	\$1,325.00	\$927.00	30%
	Credenza			
CRED7224LD	(72x24x29)	\$1,845.00	\$1,291.00	30%
	Printer Stand /			
CSTAND59	Storage Stand	\$1,455.00	\$1,018.00	30%
	Closed Storage			
FTS48D	Table, 48in.	\$1,105.00	\$773.00	30%
	Closed Storage			
FTS60D	Table, 60in.	\$1,230.00	\$861.00	30%
	-		·	
FTW60	Work Table, 60in.	\$790.00	\$553.00	30%
		,	,	

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP
	Lateral Files (27-	-		
LF236	1/2 in.)	\$770.00	\$539.00	30%
	Lateral Files (40			
LF336	in.)	\$1,025.00	\$717.00	30%
	Lateral Files (52-			
LF436	1/2 in.)	\$1,280.00	\$896.00	30%
	Label Holders (4			
LH410	in. L)	\$10.00	\$7.00	30%
	Label Holders (8			
LH810	in. L)	\$25.00	\$17.00	30%
	33 in. Storage			
M073301	Table	\$1,035.00	\$724.00	30%
	45-1/2 in. Storage			
M074501	Table	\$1,130.00	\$791.00	30%
	45-1/2 in.			
	Modular Table			
	with Slanted Tote			
M0745SL	Bin	\$1,370.00	\$959.00	30%
	60 Pocket Free-			
	Standing Sorter			
M076001	Module	\$2,665.00	\$1,865.00	30%
	68 in. Storage			
M076801	Table	\$1,340.00	\$938.00	30%
	68 in. Modular			
	Table with Slanted			
M0768SL	Tote Bin	\$1,595.00	\$1,116.00	30%
	90 Pocket Free-			
	Standing Sorter			
M079001	Module	\$3,475.00	\$2,432.00	30%
M07MST3301	33 in. Basic Table	\$435.00	\$304.00	30%
	45-1/2 in. Basic			
M07MST4501	Table	\$495.00	\$346.00	30%
M07MST6801	68 in. Basic Table	\$575.00	\$402.00	30%

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP
	Document Shelf	·		
M903230	30 in. Table	\$185.00	\$129.00	30%
	Document Shelf			
M903236	36 in. Table	\$185.00	\$129.00	30%
	Document Shelf			
M903248	48 in. Table	\$200.00	\$140.00	30%
	Straight Uprights			
M9098	(2)	\$105.00	\$73.00	30%
	Presort Module:			
MBS451515	45-1/2 in.	\$530.00	\$371.00	30%
	Presort Module:			
MBS681515	68 in.	\$530.00	\$371.00	30%
	Bin Sorter			
MBS681522	68x15x22	\$545.00	\$381.00	30%
	Clsd Bse Rsr 45-			
MCLR451513	1/2x15x13	\$285.00	\$199.00	30%
	Clsd Base Rsr 45-			
MCLR45156	1/2x15x6	\$250.00	\$175.00	30%
	Clsd Base Rsr			
MCLR681513	68x15x13	\$350.00	\$245.00	30%
	Clsd Base Rsr			
MCLR68156	68x15x6	\$300.00	\$210.00	30%
	Lift Table 45-1/2			
MD90064533	in. x 33 in.	\$1,650.00	\$1,155.00	30%
	Lift Table 68 in. x			
MD90066833	33 in.	\$1,875.00	\$1,312.00	30%
MP22	Pedestal 1-Box	\$810.00	\$567.00	30%
MP23	Pedestal 3-Box	\$880.00	\$616.00	30%
	Furniture			
	Solutions			
MP24	Welcome Pack	\$0.00	\$0.00	30%
	Plexi Visors 22-5/8			
MPDV22	in. Sort	\$175.00	\$122.00	30%
	Plexi Visors 45-1/2			
MPDV45	in. Sort	\$210.00	\$147.00	30%

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP
	Plexi Visors 68 in.			
MPDV68	Sorter	\$240.00	\$168.00	30%
MR221513	13 in. Corner Riser	\$205.00	\$143.00	30%
MR221522	22 in. Corner Riser Corner Riser 22-	\$250.00	\$175.00	30%
MR22156	5/8x15x6 45-1/2 in. Riser -	\$175.00	\$122.00	30%
MR451513	13 in. Tall 45-1/2 in. Riser 22	\$250.00	\$175.00	30%
MR451522	in. Tall	\$295.00	\$206.00	30%
MR45156	Riser 45-1/2x15x6 68 in. Riser - 13 in.	\$210.00	\$147.00	30%
MR681513	Tall 68 in. Riser 22 in.	\$315.00	\$220.00	30%
MR681522	Tall	\$355.00	\$248.00	30%
MR68156	Riser 68x15x6 Chan Stiff 22-5/8	\$265.00	\$185.00	30%
MRHCH22	in. Risr Chan Stiff 45-1/2	\$105.00	\$73.00	30%
MRHCH45	in. Risr Chan Stiff 68 in.	\$140.00	\$98.00	30%
MRHCH68	Riser Remote Platform	\$175.00	\$122.00	30%
MRPT2418	Table 10-Bin Sorter (22-	\$605.00	\$423.00	30%
MS221510	5/8 in.) 20-Bin Sorter for	\$365.00	\$255.00	30%
MS451520	45-1/2 in. Table 25-Bin Sortr	\$465.00	\$325.00	30%
MS681525	68x15x17-3/8 30-Bin Sorter for	\$545.00	\$381.00	30%
MS681530	68 in. Table	\$565.00	\$395.00	30%

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP
	Wall Brackets 2x2-			
MSDWALL2	3/4x10	\$35.00	\$24.00	30%
	Sorter Shelves for			
	10 - 20 - 30 Bin			
	Sorters (for 20 in.			
MSH1511	sorter)	\$20.00	\$14.00	30%
	Sorter Shelves			
MSH1513	30in Sorter	\$20.00	\$14.00	30%
	Dump Rails for 33			
MSP3333	in. x 33 in. table	\$110.00	\$77.00	30%
	Dump Rails for 45-			
	1/2 in. x 33 in.			
MSP4533	table	\$130.00	\$91.00	30%
	Dump Rails for 68			
MSP6833	in. x 33 in. table	\$150.00	\$105.00	30%
	Metal Side			
MSSP33	Splashers	\$95.00	\$66.00	30%
	Wall Brackets 22-			
MSWMBR22	5/8 in. Sort	\$60.00	\$42.00	30%
	Wall Brackets 45-			
MSWMBR45	1/2 in. Sort	\$75.00	\$52.00	30%
	Wall Brackets 68			
MSWMBR68	in. Sorter	\$85.00	\$59.00	30%
	Tackboard 13 in. H			
MTB2213	Riser	\$95.00	\$66.00	30%
	Tackboard 22 in. H			
MTB2222	Riser	\$135.00	\$94.00	30%
	Tackboard for 45-			
	1/2 in. x 13 in. H			
MTB4513	Riser	\$115.00	\$80.00	30%
	Tackboard for 45-			
	1/2 in. x 22 in. H			
MTB4522	Riser	\$160.00	\$112.00	30%

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP
	Tackboard for 68	4		
MTB6813	in. x 13 in. H Riser	\$155.00	\$108.00	30%
	Tackboard for 68			
MTB6822	in. x 22 in. H Riser	\$235.00	\$164.00	30%
	Caster Set for			
MTC3	Modular Tables	\$235.00	\$164.00	30%
	Free-Standing 45-			
	1/2 in. Bulk			
MTH545	Sorting Module	\$730.00	\$511.00	30%
	Free-Standing 68			
	in. Bulk Sorting			
MTH568	Module	\$730.00	\$511.00	30%
	Crnr ThruRsr 22-			
MTR221513	5/8x15x13	\$225.00	\$157.00	30%
	Crnr ThruRsr 22-			
MTR221522	5/8x15x22	\$265.00	\$185.00	30%
	Crnr Thru-Rsr 22-	·		
MTR22156	5/8x15x6	\$195.00	\$136.00	30%
	Thru Riser 45-			
MTR451513	1/2x15x13	\$265.00	\$185.00	30%
	Thru Riser 45-			
MTR451522	1/2x15x22	\$315.00	\$220.00	30%
	Thru Riser 45-		,	
MTR45156	1/2x15x6	\$225.00	\$157.00	30%
	Thru Riser	,	,	
MTR68156	68x15x6	\$280.00	\$196.00	30%
	10-Bin Corner	,	,	
MTS221510	Thru Sorter	\$415.00	\$290.00	30%
		,	,	
MTS451520	20-Bin Thru Sorter	\$510.00	\$357.00	30%
MTS681525	25-Bin Thru Sorter	\$595.00	\$416.00	30%
MTS681530	30-Bin Thru Sorter	\$610.00	\$427.00	30%

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP
	Sorter Retaining		CONTRACT FRICE	IVISIN
MTSB15	Brackets (2)	\$25.00	\$17.00	30%
	Thru-Sorter		,	
MTSH1511	Shelves - 11 in.	\$20.00	\$14.00	30%
	Thru-Sorter			
MTSH1513	Shelves - 13 in.	\$20.00	\$14.00	30%
	Vertical Divider for			
MVD15	Vertical Sorters	\$20.00	\$14.00	30%
	Vertical Sorter 22			
MVS2215	in. Table	\$465.00	\$325.00	30%
	Vertical Sorter for			
MVS4515	45-1/2 in. Table	\$560.00	\$392.00	30%
	Vertical Sorter 68			
MVS6815	in. Table	\$650.00	\$455.00	30%
NB430	Anti-Fatigue Mat	\$450.00	\$315.00	30%
	Mobile Table			
NEST36	36x24x31	\$760.00	\$532.00	30%
	Mobile Table			
NEST48	48x24x36	\$795.00	\$556.00	30%
	68 in. Ship Station			
PB001	with Storage Shelf	\$2,545.00	\$1,781.00	30%
	68 in. Ship Station			
	with Material			
	Dividers (No			
PB002	Storage Shelf)	\$2,565.00	\$1,795.00	30%
	Paper Roll Stand	4	4	
PB003	with Cutter	\$1,025.00	\$717.00	30%
	Mobile Cabinet			
	with Storage and			
PBCAB19	Pull Out Trays	\$385.00	\$269.00	30%

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	CONTRACT PRICE	% OFF MSRP
	30 in. x 22 in.			
SD3022	Deep Utility Table	\$325.00	\$227.00	30%
	36 in. x 22 in.			
CD2020		6345 00	¢241.00	200/
SD3622	Deep Utility Table	\$345.00	\$241.00	30%
	42 in. x 22 in.			
SD4222	Deep Utility Table	\$360.00	\$252.00	30%
	48 in. x 22 in.			
SD4822	Deep Utility Table	\$380.00	\$266.00	30%
	54 in. x 22 in.		4	
SD5422	Deep Utility Table	\$395.00	\$276.00	30%
	60 in. x 22 in.			
SD6022	Deep Utility Table	\$415.00	\$290.00	30%
		÷	<i>+</i>	0070
	66 in. x 22 in.			
SD6622	Deep Utility Table	\$430.00	\$301.00	30%
	72 in. x 22 in.			
SD7222	Deep Utility Table	\$450.00	\$315.00	30%
0000000	Storage Shelf	605 00	¢.c. 00	200/
SDSS3022	30x22 Table	\$95.00	\$66.00	30%
SDSS3622	Storage Shelf 36x22 Table	\$120.00	\$84.00	30%
0000022	Storage Shelf	Ş120.00	Ş04.UU	50%
SDSS4822	48x22 Table	\$145.00	\$101.00	30%
	CALL TONIC	÷= 15.00	<i>\</i> 101.00	2070

Installation-Assembly, Production Only	Offerors Response
The product offered for this category of equipment shall meet	
or exceed the listed specifications with this Solicitation	
Scope of Work.	
Hourly rate - Total number of hours agreed to in	
writing by both parties before any Installation	
work is started.	\$180/hr.
Hourly rate for Installation performed outside	
business hours, weekends, and holidays. Total	
number of hours agreed to in writing by both	
parties before any Installation work is started	\$540/hr.

Mailing Systems, Ultra Low Volume	Offerors Response
All products offered for this category of equipment shall	
meet or exceed the listed specifications with this	
Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and	4570
Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
Maintenance	
Maintenance- Fixed for years 2-5	25%
If end user is utilizing Time and Materials	
maintenance	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours,	
weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and	
Materials	5%

				% OFF		Annual Maintenance	% OFF	
PCN	Description	MSRP EQUIPMENT	contract price	MSRP	MSRP MAINTENACE	Years 2-5	MSRP	Monthly SLA
M0L2	Mailstation 2 with 2lb scale	425	234	45%	included	included	N/A	included
M0L5	Mailstation 2 with 5lb scale	745	409	45%	included	included	N/A	included
							,	