



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>x</u> _____			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES <u>X</u> _____ NO _____			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #					CML5 - MAIL STATION W/5LB INTE	METER HEAD MODEL #			K7M0	
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					25,000					
MINIMUM WARRANTY PERIOD (MONTHS)					12					
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-					
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
						0.0340	0.0275	0.0235	0.0450	
			LEASE RATE FACTOR			0.0340	0.0275	0.0235	0.0450	
			METER HEAD LEASE RATE FACTOR			1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 695.00	52%	\$ 336.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
Meter Head Lease			\$ 25.00	36%	\$ 16.00	\$ 16.00	\$ 16.00	\$ 16.00	\$ 16.00	\$ 16.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 352	\$ 27.42	\$ 25.24	\$ 23.90	\$ 31.12	\$ 16.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0141	\$ 0.0011	\$ 0.0010	\$ 0.0010	\$ 0.0012	\$ 0.0006
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
Key	* = Monthly Subscription									
MailStation with 2 lb Integrated Weighing Platform	CML2		\$ 395.00	55%	\$ 176.00	\$ 5.98	\$ 4.84	\$ 4.14	\$ 7.92	\$ 0.22
Postage by Phone + Option - Monthly, Intellilink Subscription	K7M0		\$ 7.00	0%	\$ 7	\$ 0.24	\$ 0.19	\$ 0.16	\$ 0.32	\$ 0.01
Self Installation Kit	F9SN		\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PB SMART POSTAGE*	PTAA		\$ 14.00	0%	\$ 14	\$ 14	\$ 14	\$ 14	\$ 14	\$ 14
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours						\$ -				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours						\$ -				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours						\$ -				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours						\$ -				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				

Time and Material Discount and Hourly Rate, Holiday Business Hours				\$ -					
Time and Material Discount and Hourly Rate, 24x7 Business Hours				\$ -					
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours				\$ -					

Additional Service Costs (Excluding those Listed above)

FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS		4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	-	-	-				
RATED VOLUME IN FREE MAINT PERIOD		-	-	-	-				
YEARLY, MAINTENANCE COST		\$ -	\$ -	\$ -	\$ -				
FREE YEARLY MAINTENANCE TOTAL VALUE		\$ -	\$ -	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	-	-	-				
RATED VOLUME IN FREE MAINT PERIOD		-	-	-	-				
TIME & MATERIAL, MAINTENANCE COST		\$ -	\$ -	\$ -	\$ -				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE		\$ -	\$ -	\$ -	\$ -				

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
RED INK CRT- 1 PER CTN- MODEL K700	-	797-0	400-800	\$ 46.99	15%	\$ 39.94		
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS	-	601-0		\$ 46.99	15%	\$ 39.94		
EZ SEAL SEALING SOLUTION/4OZ. BTLs/1 PER CTN - DABBER BOTTLE	-	601-7	-	\$ 5.99	15%	\$ 5.09		
EZ SEAL SEALING SOLUTION/5 GAL. CUBE - REFILL FOR ALL SYSTEMS	-	605-0	-	\$ 83.99	15%	\$ 71.39		
EZ SEAL SEALING SOLUTION/50 GAL. DRUM - REFILL FOR ALL SYSTEMS	-	607-0	-	\$ 524.99	15%	\$ 446.24		
EZ SEAL SEALING SOLUTION/1/2 GAL. BTL/4 PER CTN - REFILL FOR ALL SYSTEMS	-	608-0	-	\$ 56.99	15%	\$ 48.44		
	-		-		15%	\$ -		



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 CATEGORY 1
 ATTACHMENT 1

COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.01408	0.00110	0.00101	0.00096	0.00124	0.00064
MAINTENANCE COST (Yearly 4-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00064

TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00064
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00064
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00064
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00064
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00064
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00064
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00064
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00

NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 12,672.00	\$ 987.26	\$ 1,211.52	\$ 1,433.76	\$ 186.72	\$ 96.00
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00032
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00032
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00032
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00032
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00032
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00032
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00032
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.01408	\$ 0.00110	\$ 0.00101	\$ 0.00096	\$ 0.00124	\$ 0.00032



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 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES <u>X</u> NO _____			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #			SBXC - DM100/MOIST/5# INT WEIG	METER HEAD MODEL #		P700				
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			25,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
			LEASE RATE FACTOR		0.0340	0.0275	0.0235	0.0450		
			METER HEAD LEASE RATE FACTOR		1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 1,525.00	43%	\$ 868.00	\$ 29.51	\$ 23.87	\$ 20.40	\$ 39.06	
Meter Head Lease			\$ 45.00	47%	\$ 24.00	\$ 24.00	\$ 24.00	\$ 24.00	\$ 24.00	\$ 24.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 892	\$ 53.51	\$ 47.87	\$ 44.40	\$ 63.06	\$ 24.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0357	\$ 0.0021	\$ 0.0019	\$ 0.0018	\$ 0.0025	\$ 0.0010
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
Key	* = Monthly Subscription									
INVIEW Single Meter	NVMA*	\$ -	\$ 4	0%	\$ 4	\$ 4.00	\$ 4.00	\$ 4.00	\$ 4.00	\$ 4.00
INVIEW up to 2 meters	NVMB*	\$ -	\$ 7	0%	\$ 7	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00
INVIEW up to 5 meters	NVMC*	\$ -	\$ 15	0%	\$ 15	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00
INVIEW up to 20 meters	NVMD*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00
INVIEW up to 50 meters	NVME*	\$ -	\$ 100	0%	\$ 100	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00
INVIEW up to 100 meters	NVMF*	\$ -	\$ 150	0%	\$ 150	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
INVIEW Unlimited meters	NVMG*	\$ -	\$ 250	0%	\$ 250	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00
TPM - up to 5 non PB Meters	TPM1*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TPM - up to 20 non PB Meters	TPM2*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TPM - up to 50 non PB Meters	TPM3*	\$ -	\$ 33	0%	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00
TPM - up to 100 non PB Meters	TPM4*	\$ -	\$ 42	0%	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00
TPM - unlimited non PB Meters	TPM5*	\$ -	\$ 50	0%	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00
INVIEW MMS Set up Fee	NV00	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
INVIEW Reporting	NVRT	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
INVIEW Meter Consolidation	NVCR	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
INVIEW Training	NVWE	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
PDP ON CALL SERVICE	PSNC	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
10 Dept Acccts	1FAC	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Enhanced Accounting (50 Dept) Software	1FAD	\$ -	\$ 325	19%	\$ 264.00	\$ 8.98	\$ 7.26	\$ 6.20	\$ 11.88	
CONF SV WELCOME KIT DM100	F9DX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS SPECIAL SVCS	1FS4	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
INST&CONF SV TRAIN DM100	F9SH	\$ -	\$ 99	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60	
DM100/DM200L SUPPLY PAK	516-1	\$ -	\$ 115	0%	\$ 115.00	\$ 3.91	\$ 3.16	\$ 2.70	\$ 5.18	
Professional Installation for DM100	F9SJ	\$ -	\$ 135	100%	\$ -	\$ -	\$ -	\$ -	\$ -	
DM100 with Moistener	SBBF	\$ -	\$ 1,195.00	61%	\$ 463.00	\$ 15.74	\$ 12.73	\$ 10.88	\$ 20.84	\$ 0.57
2 lb integrated weighing platform (DM100)	P7W2/MP04	\$ -	\$ 20	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	\$ 0.50
5 lb integrated weighing platform (DM100)	P7W5/MP04	\$ -	\$ 20	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	\$ 1.01
Postage by Phone + Option - Monthly, Intellilink Subscription	P700	\$ -	\$ 7.00	0%	\$ 7	\$ 0.24	\$ 0.19	\$ 0.16	\$ 0.32	\$ 0.01
Confirmation Services - Monthly and Intellilink Subscription	ZP00	\$ -	\$ 7.00	0%	\$ 7	\$ 0.24	\$ 0.19	\$ 0.16	\$ 0.32	\$ 0.01

Upgrading from 2 lb. to 5 lb. Weighing Feature on DM100i (P700)	F9P5	\$ -	\$ 245.00	19%	\$ 199.00	\$ 6.77	\$ 5.47	\$ 4.68	\$ 8.96	\$ 0.25
Adding 5 lb. Integrated Weighing Platform to DM100i (P700)	F9P6	\$ 20	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	\$ 0.53
Self Installation Kit	F9SN	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Confirmation services Activation Kit (DM100-DM450) - required when Add-on Subscription (Confirmation Services) is selected	CSAN	\$ -	\$ 99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60	\$ 0.10
Upgrading to 50 Dept. Accts. on P700/P7L1	F9A1	\$ -	\$ 395.00	18%	\$ 322.00	\$ 10.95	\$ 8.86	\$ 7.57	\$ 14.49	\$ 0.40
STANDARD POSTAGE DISC	PS00	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PDP-MONTHLY<5000 LTRS	PS01	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PDP DAILY PICKUP	PS02	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PSI TRAINING KIT	PSTU	\$ 100.00	\$ -	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	\$ 0.10
DEPT ACCTG ENABLER	1FAB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety	Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs						METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours			19	\$ 0.00006						
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours			19	\$ 0.00006						
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours			19	\$ 0.00006						
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours			19	\$ 0.00006						
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours	7/1/07	7%	405.00	\$ 0.00135						
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours	7/1/07	7%	375.00	\$ 0.00125						
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours	7/1/07	7%	375.00	\$ 0.00125						
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours	7/1/07	7%	375.00	\$ 0.00125						
Optional Additional Service Costs (Excluding those Listed above)	Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs						METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours				\$ -						
Time and Material Discount and Hourly Rate, Holiday Business Hours				\$ -						
Time and Material Discount and Hourly Rate, 24x7 Business Hours				\$ -						
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours				\$ -						
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00006	0%	\$ 0.00006	\$ 0.00006				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00135	0%	\$ 0.00125	\$ 0.00125				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH				METER HEAD 12-MONTH LEASE ONLY.
POSTAGE TAPE SHEETS-50 LABELS-MODELS DM100i, E700, E707	-	612-9	-	\$ 12.99	18%	\$ 10.70				
"UNITED WE STAND" TAPE SHEETS-300-MODELS DM100i, E700, E707	-	613-8	-	\$ 44.99	18%	\$ 37.09				
POSTAGE TAPE SHEETS - 300 LABELS - MODELS DM100i, E700, E707	-	620-9	-	\$ 35.99	18%	\$ 29.67				
RED INK CRT-1 PER CTN- MODEL DM100i, P700, DM200L	-	793-5	3000	\$ 64.99	18%	\$ 53.58				

DELUXE CLEANING KIT W/DUSTER - (2) 10 OZ OFFICE EQUIP CLEANER, (2) 10 OZ DUSTERS, (6) SWABS, (1) ANGLED SWAB	-	CKO-3	-	\$ 38.99	18%	\$ 32.15		
DM SERIES PRINTHEAD/1 PER CTN	-	771-1	-	\$ 295.99	18%	\$ 244.04		
DM SERIES PRINTHEAD W/WIPER BLADE/1EA PER CTN	-	771-2	-	\$ 37.99	18%	\$ 31.32		
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS	-	601-0	-	\$ 46.99	18%	\$ 38.74		
EZ SEAL SEALING SOLUTION/4OZ. BTL/1 PER CTN - DABBER BOTTLE	-	601-7	-	\$ 5.99	18%	\$ 4.94		
EZ SEAL SEALING SOLUTION/ 4OZ. FLIP TOP BTL - DM100, DM200, DM300, DM400	-	601-9	-	\$ 16.99	18%	\$ 14.01		
EZ SEAL SEALING SOLUTION/5 GAL. CUBE - REFILL FOR ALL SYSTEMS	-	605-0	-	\$ 83.99	18%	\$ 69.24		
EZ SEAL SEALING SOLUTION/50 GAL. DRUM - REFILL FOR ALL SYSTEMS	-	607-0	-	\$ 524.99	18%	\$ 432.85		
EZ SEAL SEALING SOLUTION/1/2 GAL. BTL/4 PER CTN - REFILL FOR ALL SYSTEMS	-	608-0	-	\$ 56.99	18%	\$ 46.98		
	-		-	\$ -				



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.03568	0.00214	0.00191	0.00178	0.00252	0.00096
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006	\$ 0.00006
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.03574	\$ 0.00221	\$ 0.00198	\$ 0.00184	\$ 0.00259	\$ 0.00102
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.03574	\$ 0.00221	\$ 0.00198	\$ 0.00184	\$ 0.00259	\$ 0.00102
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.03574	\$ 0.00221	\$ 0.00198	\$ 0.00184	\$ 0.00259	\$ 0.00102
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.03574	\$ 0.00221	\$ 0.00198	\$ 0.00184	\$ 0.00259	\$ 0.00102
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.03703	\$ 0.00349	\$ 0.00326	\$ 0.00313	\$ 0.00387	\$ 0.00231
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.03693	\$ 0.00339	\$ 0.00316	\$ 0.00303	\$ 0.00377	\$ 0.00221
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.03693	\$ 0.00339	\$ 0.00316	\$ 0.00303	\$ 0.00377	\$ 0.00221
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.03693	\$ 0.00339	\$ 0.00316	\$ 0.00303	\$ 0.00377	\$ 0.00221
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 32,170.20	\$ 1,984.63	\$ 2,375.36	\$ 2,760.88	\$ 388.06	\$ 153.70
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 32,170.20	\$ 1,984.63	\$ 2,375.36	\$ 2,760.88	\$ 388.06	\$ 153.70

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 32,170.20	\$ 1,984.63	\$ 2,375.36	\$ 2,760.88	\$ 388.06	\$ 153.70
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 32,170.20	\$ 1,984.63	\$ 2,375.36	\$ 2,760.88	\$ 388.06	\$ 153.70
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 33,327.00	\$ 3,141.43	\$ 3,917.76	\$ 4,688.88	\$ 580.86	\$ 346.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 33,237.00	\$ 3,051.43	\$ 3,797.76	\$ 4,538.88	\$ 565.86	\$ 331.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 33,237.00	\$ 3,051.43	\$ 3,797.76	\$ 4,538.88	\$ 565.86	\$ 331.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 33,237.00	\$ 3,051.43	\$ 3,797.76	\$ 4,538.88	\$ 565.86	\$ 331.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 32,170.20	\$ 1,984.63	\$ 2,375.36	\$ 2,760.88	\$ 388.06	\$ 153.70
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 32,170.20	\$ 1,984.63	\$ 2,375.36	\$ 2,760.88	\$ 388.06	\$ 153.70
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 32,170.20	\$ 1,984.63	\$ 2,375.36	\$ 2,760.88	\$ 388.06	\$ 153.70
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 32,170.20	\$ 1,984.63	\$ 2,375.36	\$ 2,760.88	\$ 388.06	\$ 153.70
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 33,327.00	\$ 3,141.43	\$ 3,917.76	\$ 4,688.88	\$ 580.86	\$ 346.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 33,237.00	\$ 3,051.43	\$ 3,797.76	\$ 4,538.88	\$ 565.86	\$ 331.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 33,237.00	\$ 3,051.43	\$ 3,797.76	\$ 4,538.88	\$ 565.86	\$ 331.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 33,237.00	\$ 3,051.43	\$ 3,797.76	\$ 4,538.88	\$ 565.86	\$ 331.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.03574	\$ 0.00221	\$ 0.00198	\$ 0.00184	\$ 0.00259	\$ 0.00051
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.03574	\$ 0.00221	\$ 0.00198	\$ 0.00184	\$ 0.00259	\$ 0.00051
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.03574	\$ 0.00221	\$ 0.00198	\$ 0.00184	\$ 0.00259	\$ 0.00051
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.03574	\$ 0.00221	\$ 0.00198	\$ 0.00184	\$ 0.00259	\$ 0.00051
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.03703	\$ 0.00349	\$ 0.00326	\$ 0.00313	\$ 0.00387	\$ 0.00116

NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.03693	\$ 0.00339	\$ 0.00316	\$ 0.00303	\$ 0.00377	\$ 0.00111
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.03693	\$ 0.00339	\$ 0.00316	\$ 0.00303	\$ 0.00377	\$ 0.00111
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.03693	\$ 0.00339	\$ 0.00316	\$ 0.00303	\$ 0.00377	\$ 0.00111



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u> _____			16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES <u>X</u> _____ NO _____			15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # SBLJ - DM200™ Mailing Machine				METER HEAD MODEL #			P7L1			
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				25,000						
MINIMUM WARRANTY PERIOD (MONTHS)				12						
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-						
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	
Base Equipment Costs			\$ 1,365.00	42%	\$ 794.00	\$ 27.00	\$ 21.84	\$ 18.66	\$ 35.73	
Meter Head Lease			\$ 45.00	27%	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 827	\$ 60.00	\$ 54.84	\$ 51.66	\$ 68.73	\$ 33.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0331	\$ 0.0024	\$ 0.0022	\$ 0.0021	\$ 0.0027	\$ 0.0013
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
Key * = Monthly Subscription										
INVIEW Single Meter	NVMA*	\$ -	\$ 4	0%	\$ 4	\$ 4.00	\$ 4.00	\$ 4.00	\$ 4.00	
INVIEW up to 2 meters	NVMB*	\$ -	\$ 7	0%	\$ 7	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00	
INVIEW up to 5 meters	NVMC*	\$ -	\$ 15	0%	\$ 15	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	
INVIEW up to 20 meters	NVMD*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	
INVIEW up to 50 meters	NVME*	\$ -	\$ 100	0%	\$ 100	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	
INVIEW up to 100 meters	NVMF*	\$ -	\$ 150	0%	\$ 150	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	
INVIEW Unlimited meters	NVMG*	\$ -	\$ 250	0%	\$ 250	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	
TPM - up to 5 non PB Meters	TPM1*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
TPM - up to 20 non PB Meters	TPM2*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
TPM - up to 50 non PB Meters	TPM3*	\$ -	\$ 33	0%	\$ 33	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	
TPM - up to 100 non PB Meters	TPM4*	\$ -	\$ 42	0%	\$ 42	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00	
TPM - unlimited non PB Meters	TPM5*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	
INVIEW MMS Set up Fee	NV00	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
INVIEW Reporting	NVRT	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
INVIEW Meter Consolidation	NVCR	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
INVIEW Training	NVWE	\$ -	\$ 195	22%	\$ 153.00	\$ 5.20	\$ 4.21	\$ 3.60	\$ 6.89	
PDP ON CALL SERVICE	PSNC	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Basic Accounting (25 Dept) Software	1FA1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Enhanced Accounting (50 Dept) Software	1FAD	\$ -	\$ 325	19%	\$ 264.00	\$ 8.98	\$ 7.26	\$ 6.20	\$ 11.88	
DM SERIES PROF INST (LV)	F9SA	\$ -	\$ 195	44%	\$ 110.00	\$ 3.74	\$ 3.03	\$ 2.59	\$ 4.95	
SELF INSTALLATION KIT	F9SN	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DM SERIES CONF SVC TRG/LV	F9DA	\$ -	\$ 65	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
USPS SPECIAL SVCS	1FS4	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
INST&CONF SV TRAIN DM100	F9SH	\$ -	\$ 99	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60	
J776 NON CONTACT WEG SCAN	T320	\$ 214	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
DM100/DM200L SUPPLY PAK	516-1	\$ -	\$ 115	3%	\$ 111.00	\$ 3.77	\$ 3.05	\$ 2.61	\$ 5.00	
ADD'L DM SERIES TRAINING	F8DB	\$ -	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
2 lb. Integrated Platform for DM200L	1GP2/MP1A	\$ 70	\$ 765.00	37%	\$ 482.00	\$ 16.39	\$ 13.26	\$ 11.33	\$ 21.69	
5 lb. Integrated Platform for DM200L	1GP5/MP1A	\$ 70	\$ 1,055.00	37%	\$ 664.00	\$ 22.58	\$ 18.26	\$ 15.60	\$ 29.88	
10 lb. Integrated Platform for DM200L	1GP9/MP1A	\$ 70	\$ 1,350.00	37%	\$ 850.00	\$ 28.90	\$ 23.38	\$ 19.98	\$ 38.25	
Work Table, 30"	FTW/30	\$ -	\$490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Closed Storage Table, 48"	FTS48D	\$ -	\$1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Postage by Phone + Option - Monthly, Intellilink Subscription	P7L1	\$ -	\$ 7.00	14%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	\$ 0.01

Confirmation Services - Monthly and Intellilink Subscription	7PL1	\$ -	\$ 7.00	14%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	\$ 0.01
Upgrading from 2 lb. to 5 lb. Weighing Feature on DM200L (P7L1)	F9L5	\$ -	\$ 295.00	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	\$ 0.30
Upgrading from 5 lb. to 10 lb. Weighing Feature on DM200L (P7L1)	F9L9	\$ -	\$ 395.00	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	\$ 0.40
Confirmation services Activation Kit (DM100-DM450) - required when Add-on Subscription (Confirmation Services) is selected	CSAN		\$ 99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60	\$ 0.10
Upgrading to 50 Dept. Accts. on P700/P7L1	F9A1		\$ 395.00	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	\$ 0.40
STANDARD POSTAGE DISC	PS00		\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PDP-MONTHLY<5000 LTRS	PS01		\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PDP DAILY PICKUP	PS02		\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PSI TRAINING KIT	PSTU		\$ 100.00	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	\$ 0.10

SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety		Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 465.00	\$ 0.00155			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 171.00	\$ 0.00057			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 171.00	\$ 0.00057			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 171.00	\$ 0.00057			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		405.00	\$ 0.00135			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		375.00	\$ 0.00125			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		375.00	\$ 0.00125			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		375.00	\$ 0.00125			
Optional Additional Service Costs (Excluding those Listed above)		Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours					\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours					\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours					\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours					\$ -				
Additional Service Costs (Excluding those Listed above)									
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS		4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD		-	0%	-	-				
YEARLY, MAINTENANCE COST		\$ 0.00155	0%	\$ 0.00057	\$ 0.00057				
FREE YEARLY MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD		-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST		\$ 0.00135	0%	\$ 0.00125	\$ 0.00125				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION		MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
POSTAGE METER TAPE-DBL TAPE SHEETS 300 -MODELS 5674,6200,6900,DM200,E600		-	612-7	-	\$ 35.99	18%	\$ 29.67		
RED INK CRT-1 PER CTN- MODEL DM200, DM300		-	765-0	3800	\$ 89.99	15%	\$ 74.20		
RED INK CRT-1 PER CTN-DM200I, DM300I, DM400I, 1P00		-	765-3	8000	\$ 89.99	15%	\$ 74.20		
RED INK CRT-1 PER CTN- MODEL DM100I, P700, DM200L		-	793-5	3000	\$ 64.99	15%	\$ 53.58		
DELUXE CLEANING KIT W/DUSTER - (2) 6OZ OFFICE EQUIP CLEANER, (2) 10 OZ DUSTERS, (6) SWABS, (1) ANGLED SWAB		-	CKO-3	-	\$ 38.99	15%	\$ 32.15		
DM SERIES PRINthead/1 PER CTN		-	771-1	-	\$ 295.99	15%	\$ 244.04		
DM SERIES PRINthead W/WIPER BLADE/1EA PERT CTN		-	771-2	-	\$ 37.99	15%	\$ 31.32		
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS		-	601-0	-	\$ 46.99	15%	\$ 38.74		
EZ SEAL SEALING SOLUTION/4OZ. BTLs/1 PER CTN - DABBER BOTTLE		-	601-7	-	\$ 5.99	15%	\$ 4.94		
EZ SEAL SEALING SOLUTION/ 4OZ. FLIP TOP BTL - DM100, DM200, DM300, DM400		-	601-9	-	\$ 16.99	15%	\$ 14.01		
EZ SEAL SEALING SOLUTION/5 GAL. CUBE - REFILL FOR ALL SYSTEMS		-	605-0	-	\$ 83.99	15%	\$ 69.25		
EZ SEAL SEALING SOLUTION/50 GAL. DRUM - REFILL FOR ALL SYSTEMS		-	607-0	-	\$ 524.99	15%	\$ 432.85		
EZ SEAL SEALING SOLUTION/1/2 GAL. BTL/4 PER CTN - REFILL FOR ALL SYSTEMS		-	608-0	-	\$ 56.99	15%	\$ 46.99		
		-	-	-	-	-	-		



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.03308	0.00240	0.00219	0.00207	0.00275	0.00132
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00155	\$ 0.00155	\$ 0.00155	\$ 0.00155	\$ 0.00155	\$ 0.00155
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00057	\$ 0.00057	\$ 0.00057	\$ 0.00057	\$ 0.00057	\$ 0.00057
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00057	\$ 0.00057	\$ 0.00057	\$ 0.00057	\$ 0.00057	\$ 0.00057
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00057	\$ 0.00057	\$ 0.00057	\$ 0.00057	\$ 0.00057	\$ 0.00057
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.03463	\$ 0.00395	\$ 0.00374	\$ 0.00362	\$ 0.00430	\$ 0.00287
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.03365	\$ 0.00297	\$ 0.00276	\$ 0.00264	\$ 0.00332	\$ 0.00189
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.03365	\$ 0.00297	\$ 0.00276	\$ 0.00264	\$ 0.00332	\$ 0.00189
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.03365	\$ 0.00297	\$ 0.00276	\$ 0.00264	\$ 0.00332	\$ 0.00189
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.03443	\$ 0.00375	\$ 0.00354	\$ 0.00342	\$ 0.00410	\$ 0.00267
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.03433	\$ 0.00365	\$ 0.00344	\$ 0.00332	\$ 0.00400	\$ 0.00257
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.03433	\$ 0.00365	\$ 0.00344	\$ 0.00332	\$ 0.00400	\$ 0.00257
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.03433	\$ 0.00365	\$ 0.00344	\$ 0.00332	\$ 0.00400	\$ 0.00257
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 31,167.00	\$ 3,554.86	\$ 4,492.08	\$ 5,424.54	\$ 644.88	\$ 430.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 30,285.00	\$ 2,672.86	\$ 3,316.08	\$ 3,954.54	\$ 497.88	\$ 283.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 30,285.00	\$ 2,672.86	\$ 3,316.08	\$ 3,954.54	\$ 497.88	\$ 283.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 30,285.00	\$ 2,672.86	\$ 3,316.08	\$ 3,954.54	\$ 497.88	\$ 283.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 30,987.00	\$ 3,374.86	\$ 4,252.08	\$ 5,124.54	\$ 614.88	\$ 400.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 30,897.00	\$ 3,284.86	\$ 4,132.08	\$ 4,974.54	\$ 599.88	\$ 385.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 30,897.00	\$ 3,284.86	\$ 4,132.08	\$ 4,974.54	\$ 599.88	\$ 385.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 30,897.00	\$ 3,284.86	\$ 4,132.08	\$ 4,974.54	\$ 599.88	\$ 385.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 31,167.00	\$ 3,554.86	\$ 4,492.08	\$ 5,424.54	\$ 644.88	\$ 430.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 30,285.00	\$ 2,672.86	\$ 3,316.08	\$ 3,954.54	\$ 497.88	\$ 283.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 30,285.00	\$ 2,672.86	\$ 3,316.08	\$ 3,954.54	\$ 497.88	\$ 283.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 30,285.00	\$ 2,672.86	\$ 3,316.08	\$ 3,954.54	\$ 497.88	\$ 283.50
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 30,987.00	\$ 3,374.86	\$ 4,252.08	\$ 5,124.54	\$ 614.88	\$ 400.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 30,897.00	\$ 3,284.86	\$ 4,132.08	\$ 4,974.54	\$ 599.88	\$ 385.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 30,897.00	\$ 3,284.86	\$ 4,132.08	\$ 4,974.54	\$ 599.88	\$ 385.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 30,897.00	\$ 3,284.86	\$ 4,132.08	\$ 4,974.54	\$ 599.88	\$ 385.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.03463	\$ 0.00395	\$ 0.00374	\$ 0.00362	\$ 0.00430	\$ 0.00144
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.03365	\$ 0.00297	\$ 0.00276	\$ 0.00264	\$ 0.00332	\$ 0.00095
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.03365	\$ 0.00297	\$ 0.00276	\$ 0.00264	\$ 0.00332	\$ 0.00095
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.03365	\$ 0.00297	\$ 0.00276	\$ 0.00264	\$ 0.00332	\$ 0.00095
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.03443	\$ 0.00375	\$ 0.00354	\$ 0.00342	\$ 0.00410	\$ 0.00134
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.03433	\$ 0.00365	\$ 0.00344	\$ 0.00332	\$ 0.00400	\$ 0.00129
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.03433	\$ 0.00365	\$ 0.00344	\$ 0.00332	\$ 0.00400	\$ 0.00129
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.03433	\$ 0.00365	\$ 0.00344	\$ 0.00332	\$ 0.00400	\$ 0.00129



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)															
CONTRACTOR NAME Pitney Bowes															
MANUFACTURER BRAND NAME Pitney Bowes Inc															
508 ADA COMPLIANT: YES _____ NO <u>X</u> _____				16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)									
ENERGY STAR COMPLIANT: YES <u>X</u> _____ NO _____				15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)									
EQUIPMENT MODEL # SBYP - DM300™ Mailing Machine				METER HEAD MODEL #			G900								
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				25,000											
MINIMUM WARRANTY PERIOD (MONTHS)				12											
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-											
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.				
				LEASE RATE FACTOR							0.0340	0.0275	0.0235	0.0450	
				METER HEAD LEASE RATE FACTOR							1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs				\$ 2,595.00	59%	\$ 1,057.00	\$ 35.94	\$ 29.07	\$ 24.84	\$ 47.57					
Meter Head Lease				\$ 50.00	34%	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00				
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE						\$ 1,090	\$ 68.94	\$ 62.07	\$ 57.84	\$ 80.57	\$ 33.00				
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME						\$ 0.0436	\$ 0.0028	\$ 0.0025	\$ 0.0023	\$ 0.0032	\$ 0.0013				
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.					
List all Optional Features/Accessories excluding all items included in the base equipment costs.															
Key	* = Monthly Subscription														
INVIEW Single Meter	NVMA*	\$ -	\$ 4	0%	\$ 4	\$ 4.00	\$ 4.00	\$ 4.00	\$ 4.00						
INVIEW up to 2 meters	NVMB*	\$ -	\$ 7	0%	\$ 7	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00						
INVIEW up to 5 meters	NVMC*	\$ -	\$ 15	0%	\$ 15	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00						
INVIEW up to 20 meters	NVMD*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00						
INVIEW up to 50 meters	NVME*	\$ -	\$ 100	0%	\$ 100	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00						
INVIEW up to 100 meters	NVMF*	\$ -	\$ 150	0%	\$ 150	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00						
INVIEW Unlimited meters	NVMG*	\$ -	\$ 250	0%	\$ 250	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00						
TPM - up to 5 non PB Meters	TPM1*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -						
TPM - up to 20 non PB Meters	TPM2*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -						
TPM - up to 50 non PB Meters	TPM3*	\$ -	\$ 33	0%	\$ 33	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00						
TPM - up to 100 non PB Meters	TPM4*	\$ -	\$ 42	0%	\$ 42	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00						
TPM - unlimited non PB Meters	TPM5*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00						
INVIEW MMS Set up Fee	NV00	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11						
INVIEW Reporting	NVRT	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -						
INVIEW Meter Consolidation	NVCR	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -						
INVIEW Training	NVWE	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11						
INTELLVIEW INSTALL KIT	SFTV	\$ -	\$ 275	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08						
DIFFERENTIAL WEIGHING	1FZ0	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -						
FUNDS MGMT METER FEATURE	1FXR	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -						
Funds Management Meter Activation	BFMF	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11						
INVIEW 100 DEPT ACCT UPGR	SVAR	\$ -	\$ 595	43%	\$ 339.00	\$ 11.53	\$ 9.32	\$ 7.97	\$ 15.26						
INVIEW 300 DEPT ACCT UPGR	SVAS	\$ -	\$ 1,495	38%	\$ 921.00	\$ 31.31	\$ 25.33	\$ 21.64	\$ 41.45						
INVIEW 300 DEPT ACCT UPGR	SVAT	\$ -	\$ 895	44%	\$ 499.00	\$ 16.97	\$ 13.72	\$ 11.73	\$ 22.46						
BUDGET MANAGER KIT	SPPX	\$ -	\$ 385	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09						
INVIEW ACCT UPG 50 ACCT	SV5A	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11						
INVIEW ACCT UPG 100 ACCT	SV6A	\$ -	\$ 795	51%	\$ 392.00	\$ 13.33	\$ 10.78	\$ 9.21	\$ 17.64						
INVIEW ACCT UPG 300 ACCT	SV7A	\$ -	\$ 1,695	26%	\$ 1,247.00	\$ 42.40	\$ 34.29	\$ 29.30	\$ 56.12						

DM SERIES INTERFACE DM300C	BMC1	\$	-	\$ 995	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41
PDP ON CALL SERVICE	PSNC	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
15 lb Interfaced Platform (DM300™-DM1000™)	1FW5/MP30	\$	146	\$ 2,345	26%	\$ 1,730.00	\$ 58.82	\$ 47.58	\$ 40.66	\$ 77.85
30lb Interfaced Platform (DM300™-DM1000™)	1FW6/MP30	\$	146	\$ 2,695	19%	\$ 2,195.00	\$ 74.63	\$ 60.36	\$ 51.58	\$ 98.78
70lb Interfaced Platform (DM300™-DM1000™)	1FW7/MP49	\$	189	\$ 2,995	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76
SPEC CONFIRMATION SVC	1FS2	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
CONF SVC WELCOME KIT	F9DD	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
DM SERIES CONF SVC TRG/LV	F9DA	\$	-	\$ 65	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
E-RETURN RECEIPT FEATURE	ERR1	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
E-RR REFERENCE# FEATURE	ERR2	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
ERR REF NUM ONLY PACKAGE	ERCL	\$	-	\$ 450	19%	\$ 366.00	\$ 12.44	\$ 10.07	\$ 8.60	\$ 16.47
E-RR REF NUM PKG (BASE)	ERCM	\$	276	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81
ERR REF NUM PKG (D-TOP)	ERCN	\$	-	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
ERR REF NUM FEATURE/SCANR	ERCP	\$	276	\$ 1,245	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63
CERT MAIL SUBSCRIPTION (Monthly Cost)	T2CS	\$	-	\$ 29	37%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26
ARRIVAL EXPRESS SOFTWARE	T540	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
J776 NON CONTACT WEG SCAN	T320	\$	214	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81
1E08 LASER PRINTER FOR DM	SPY8	\$	116	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12
DM PC INTERFACE	UXDL	\$	-	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12
DIFF WEIGHING 15-30LB	MP3X/1FW1	\$	-	\$ 395	37%	\$ 248.00	\$ 8.43	\$ 6.82	\$ 5.83	\$ 11.16
2 lb. Integrated Weighing Platform for DM300C/DM400C	1GW2/MP9G	\$	73	\$ 765.00	37%	\$ 482.00	\$ 16.39	\$ 13.26	\$ 11.33	\$ 21.69
5 lb. Integrated Weighing Platform for DM300C/DM400C	1GW5/MP9G	\$	73	\$ 1,055.00	37%	\$ 665.00	\$ 22.61	\$ 18.29	\$ 15.63	\$ 29.93
10 lb Integrated Weighing Platform for DM300C/DM400C	1GW9/MP9G	\$	73	\$ 1,350.00	37%	\$ 851.00	\$ 28.93	\$ 23.40	\$ 20.00	\$ 38.30
SMA for T540 (ARRIVAL EXPRESS SOFTWARE)	T5EM/T5A2	\$	206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Adding 100 Dept. Accts. with PC Interface to Existing DM200, DM300 Non-IBI (F800/F900)	F90M	\$	-	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12
Upgrading to 100 dept accounts on 1P00/1M00/G900	F9A2	\$	-	\$ 895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81
Confirmation services Activation Kit (DM100-DM450) - required when Add-on Subscription (Confirmation Services) is selected						\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
	CSAN	\$	-	\$ 99.00	19%					
ADD'L DM SERIES TRAINING	F8DB	\$	-	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14
Upgrading from 2 lb. to 5 lb. Weighing Feature on DM300L, DM400L (1P00 w/G800)	F9G5	\$	-	\$ 295.00	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80
Adding 5 lb. Integrated Weighing Platform to DM300L, DM400L (1P00 w/G800)	F9G6	\$	73	\$ 725.00	19%	\$ 590.00	\$ 20.06	\$ 16.23	\$ 13.87	\$ 26.55
Upgrading from 5 lb. to 10 lb. Weighing Feature on DM300L, DM400L (1P00 w/G800)	F9G9	\$	-	\$ 395.00	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45
Adding 5 lb. Integrated Platform to DM200i, DM300i, DM400i (1P00 w/DD00)	F9W5	\$	73	\$ 725.00	19%	\$ 590.00	\$ 20.06	\$ 16.23	\$ 13.87	\$ 26.55
Upgrading from 5 lb. to 10 lb. Weighing Feature on DM200i, DM300i, DM400i (1P00 w/DD00)	F9W9	\$	-	\$ 395.00	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45
Accounting (50 Dept) software for DM300/DM400	1FAE	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Postage by Phone + Option - Monthly, Intellink Subscription	G900	\$	-	\$ 7.00	14%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27
Confirmation Services - Monthly and Intellink Subscription	G800/G9SS	\$	-	\$ 7.00	14%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27
Electronic Return Receipt (requires addition of confirmation services)-Monthly Intellink Subscription	G9SS	\$	-	\$ 25.00	4%	\$ 24.00	\$ 0.82	\$ 0.66	\$ 0.56	\$ 1.08
e-Return Receipt Feature - G900	ERR3	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
e-RR Reference Number Feature -G900	ERR4	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
e-Return Receipt Rates	1FER	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
BARCODE SCANNER FOR DM	BM44	\$	276	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81
Enhanced Accounting (300 Dept.) Software (DM300C-DM1000)	1FA3	\$	276	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81
DIFF WEIGHING 70LB	MP4X/1FW1	\$	-	\$ 895	37%	\$ 563.00	\$ 19.14	\$ 15.48	\$ 13.23	\$ 25.34
DIFF WEIGHING 2-10LB	MP0X/1FW1	\$	-	\$ 195	37%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
Closed Storage Table, 72"	FTS72D	\$	-	\$1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45
Closed Storage Table, 60"	FTS60D	\$	-	\$1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04
Closed Storage Table, 48"	FTS48D	\$	-	\$1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81
Work Table, 72"	FTW72	\$	-	\$820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06
Work Table, 60"	FTW60	\$	-	\$720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37
Work Table, 30"	FTW30	\$	-	\$490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$	-	\$500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03

30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14

Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
STANDARD POSTAGE DISC	PS00	\$	-	0%		\$	-	\$	-	\$	-	\$	-	\$	-
PDP-MONTHLY-5000 LTRS	PS01	\$	-	0%		\$	-	\$	-	\$	-	\$	-	\$	-
PDP DAILY PICKUP	PS02	\$	-	0%		\$	-	\$	-	\$	-	\$	-	\$	-
PSI TRAINING KIT	PSTU	\$	-	100.00	19%	\$	81.00	\$	2.75	\$	2.23	\$	1.90	\$	3.65

SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety					Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours							\$	543.00	\$	0.00181			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours							\$	310.00	\$	0.00103			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours							\$	310.00	\$	0.00103			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours							\$	310.00	\$	0.00103			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours					7/1/07	7%	\$	405.00	\$	0.00135			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours					7/1/07	7%	\$	375.00	\$	0.00125			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours					7/1/07	7%	\$	375.00	\$	0.00125			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours					7/1/07	7%	\$	375.00	\$	0.00125			
Optional Additional Service Costs (Excluding those Listed above)					Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$	-					
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$	-					
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$	-					
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$	-					
Additional Service Costs (Excluding those Listed above)													

FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS		4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD		-	0%	-	-				
YEARLY, MAINTENANCE COST		\$ 0.00181	0%	\$ 0.00103	\$ 0.00103				
FREE YEARLY MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD		-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST		\$ 0.00135	0%	\$ 0.00125	\$ 0.00125				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
POSTAGE METER TAPE-SGL TAPE STRIPS 300- MODELS DM300, E200, E210, E500, E510, E515, E530, E565, E600	-	625-0	-	\$ 41.99	18%	\$ 34.62	
RED INK CRT- 1 PER CTN- MODEL DM200, DM300	-	765-0	3800	\$ 89.99	18%	\$ 74.20	
RED INK CRT- 1 PER CTN-DM200I, DM300I, DM400I, 1P00	-	765-3	8000	\$ 89.99	18%	\$ 74.20	
DELUXE CLEANING KIT W/DUSTER - (2) 6OZ OFFICE EQUIP CLEANER, (2) 10 OZ DUSTERS, (6) SWABS, (1) ANGLED SWAB	-	CKO-3	-	\$ 38.99	18%	\$ 32.15	
DM SERIES PRINthead/1 PER CTN	-	771-1	-	\$ 295.99	18%	\$ 244.04	
DM SERIES PRINthead W/WIPER BLADE/1EA PER CTN	-	771-2	-	\$ 37.99	18%	\$ 31.32	
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS	-	601-0	-	\$ 46.99	18%	\$ 38.74	
EZ SEAL SEALING SOLUTION/4OZ. BTLs/1 PER CTN - DABBER BOTTLE	-	601-7	-	\$ 5.99	18%	\$ 4.94	
EZ SEAL SEALING SOLUTION/ 4OZ. FLIP TOP BTL - DM100, DM200, DM300, DM400	-	601-9	-	\$ 16.99	18%	\$ 14.01	
EZ SEAL SEALING SOLUTION/5 GAL. CUBE - REFILL FOR ALL SYSTEMS	-	605-0	-	\$ 83.99	18%	\$ 69.25	
EZ SEAL SEALING SOLUTION/50 GAL. DRUM - REFILL FOR ALL SYSTEMS	-	607-0	-	\$ 524.99	18%	\$ 432.85	
EZ SEAL SEALING SOLUTION/1/2 GAL. BTL/4 PER CTN - REFILL FOR ALL SYSTEMS	-	608-0	-	\$ 56.99	18%	\$ 46.99	
DM300C/400C RED INK CTDG	-	765-9	8000	\$ 74.99	18%	\$ 61.83	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.04360	0.00276	0.00248	0.00231	0.00322	0.00132
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00181	\$ 0.00181	\$ 0.00181	\$ 0.00181	\$ 0.00181	\$ 0.00181
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00103	\$ 0.00103	\$ 0.00103	\$ 0.00103	\$ 0.00103	\$ 0.00103
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00103	\$ 0.00103	\$ 0.00103	\$ 0.00103	\$ 0.00103	\$ 0.00103
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00103	\$ 0.00103	\$ 0.00103	\$ 0.00103	\$ 0.00103	\$ 0.00103
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.04541	\$ 0.00457	\$ 0.00429	\$ 0.00412	\$ 0.00503	\$ 0.00313
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.04463	\$ 0.00379	\$ 0.00352	\$ 0.00335	\$ 0.00426	\$ 0.00235
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.04463	\$ 0.00379	\$ 0.00352	\$ 0.00335	\$ 0.00426	\$ 0.00235

TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.04463	\$ 0.00379	\$ 0.00352	\$ 0.00335	\$ 0.00426	\$ 0.00235
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.04495	\$ 0.00411	\$ 0.00383	\$ 0.00366	\$ 0.00457	\$ 0.00267
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.04485	\$ 0.00401	\$ 0.00373	\$ 0.00356	\$ 0.00447	\$ 0.00257
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.04485	\$ 0.00401	\$ 0.00373	\$ 0.00356	\$ 0.00447	\$ 0.00257
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.04485	\$ 0.00401	\$ 0.00373	\$ 0.00356	\$ 0.00447	\$ 0.00257
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 40,869.00	\$ 4,110.77	\$ 5,151.24	\$ 6,185.37	\$ 754.89	\$ 469.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 40,170.00	\$ 3,411.77	\$ 4,219.24	\$ 5,020.37	\$ 638.39	\$ 353.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 40,170.00	\$ 3,411.77	\$ 4,219.24	\$ 5,020.37	\$ 638.39	\$ 353.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 40,170.00	\$ 3,411.77	\$ 4,219.24	\$ 5,020.37	\$ 638.39	\$ 353.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 40,455.00	\$ 3,696.77	\$ 4,599.24	\$ 5,495.37	\$ 685.89	\$ 400.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 40,365.00	\$ 3,606.77	\$ 4,479.24	\$ 5,345.37	\$ 670.89	\$ 385.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 40,365.00	\$ 3,606.77	\$ 4,479.24	\$ 5,345.37	\$ 670.89	\$ 385.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 40,365.00	\$ 3,606.77	\$ 4,479.24	\$ 5,345.37	\$ 670.89	\$ 385.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 40,869.00	\$ 4,110.77	\$ 5,151.24	\$ 6,185.37	\$ 754.89	\$ 469.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 40,170.00	\$ 3,411.77	\$ 4,219.24	\$ 5,020.37	\$ 638.39	\$ 353.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 40,170.00	\$ 3,411.77	\$ 4,219.24	\$ 5,020.37	\$ 638.39	\$ 353.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 40,170.00	\$ 3,411.77	\$ 4,219.24	\$ 5,020.37	\$ 638.39	\$ 353.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 40,455.00	\$ 3,696.77	\$ 4,599.24	\$ 5,495.37	\$ 685.89	\$ 400.50

NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 40,365.00	\$ 3,606.77	\$ 4,479.24	\$ 5,345.37	\$ 670.89	\$ 385.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 40,365.00	\$ 3,606.77	\$ 4,479.24	\$ 5,345.37	\$ 670.89	\$ 385.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 40,365.00	\$ 3,606.77	\$ 4,479.24	\$ 5,345.37	\$ 670.89	\$ 385.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.04541	\$ 0.00457	\$ 0.00429	\$ 0.00412	\$ 0.00503	\$ 0.00157
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.04463	\$ 0.00379	\$ 0.00352	\$ 0.00335	\$ 0.00426	\$ 0.00118
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.04463	\$ 0.00379	\$ 0.00352	\$ 0.00335	\$ 0.00426	\$ 0.00118
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.04463	\$ 0.00379	\$ 0.00352	\$ 0.00335	\$ 0.00426	\$ 0.00118
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.04495	\$ 0.00411	\$ 0.00383	\$ 0.00366	\$ 0.00457	\$ 0.00134
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.04485	\$ 0.00401	\$ 0.00373	\$ 0.00356	\$ 0.00447	\$ 0.00129
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.04485	\$ 0.00401	\$ 0.00373	\$ 0.00356	\$ 0.00447	\$ 0.00129
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.04485	\$ 0.00401	\$ 0.00373	\$ 0.00356	\$ 0.00447	\$ 0.00129



**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT**

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)											
CONTRACTOR NAME Pitney Bowes											
MANUFACTURER BRAND NAME Pitney Bowes Inc											
508 ADA COMPLIANT: YES _____ NO <u>X</u> _____				16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES <u>X</u> _____ NO _____				15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # SBTA - DM400C Digital Mailing Syst				METER HEAD MODEL #		G900					
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				100,000							
MINIMUM WARRANTY PERIOD (MONTHS)				12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
				LEASE RATE FACTOR		0.0340	0.0275	0.0235	0.0450		
				METER HEAD LEASE RATE FACTOR		1.0000	1.0000	1.0000	1.0000	1.0000	
Base Equipment Costs				\$ 3,995.00	54%	\$ 1,824.00	\$ 62.02	\$ 50.16	\$ 42.86	\$ 82.08	
Meter Head Lease				\$ 50.00	34%	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE						\$ 1,857	\$ 95.02	\$ 83.16	\$ 75.86	\$ 115.08	\$ 33.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME						\$ 0.0186	\$ 0.0010	\$ 0.0008	\$ 0.0008	\$ 0.0012	\$ 0.0003
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.	
List all Optional Features/Accessories excluding all items included in the base equipment costs.											
Key	* = Monthly Subscription										
INVIEW Single Meter	NVMA*	\$ -	\$ 4	0%	\$ 4	\$ 4	\$ 4	\$ 4	\$ 4	\$ 4	
INVIEW up to 2 meters	NVMB*	\$ -	\$ 7	0%	\$ 7	\$ 7	\$ 7	\$ 7	\$ 7	\$ 7	
INVIEW up to 5 meters	NVMC*	\$ -	\$ 15	0%	\$ 15	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	
INVIEW up to 20 meters	NVMD*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	
INVIEW up to 50 meters	NVME*	\$ -	\$ 100	0%	\$ 100	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	
INVIEW up to 100 meters	NVMF*	\$ -	\$ 150	0%	\$ 150	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	
INVIEW Unlimited meters	NVMG*	\$ -	\$ 250	0%	\$ 250	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	
TPM - up to 5 non PB Meters	TPM1*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
TPM - up to 20 non PB Meters	TPM2*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
TPM - up to 50 non PB Meters	TPM3*	\$ -	\$ 33	0%	\$ 33	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	
TPM - up to 100 non PB Meters	TPM4*	\$ -	\$ 42	0%	\$ 42	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00	
TPM - unlimited non PB Meters	TPM5*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	
INVIEW MMS Set up Fee	NV00	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	\$ 7.11	
INVIEW Reporting	NVRT	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
INVIEW Meter Consolidation	NVCR	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
INVIEW Training	NVWE	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	\$ 7.11	
INTELLVIEW INSTALL KIT	SFTV	\$ -	\$ 275	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08	\$ 10.08	
120LPM PERFORMANCE UPG	1FZ9	\$ -	\$ 995	32%	\$ 675.00	\$ 22.95	\$ 18.56	\$ 15.86	\$ 30.38	\$ 30.38	
DIFFERENTIAL WEIGHING	1FZ0	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
FUNDS MGMT METER FEATURE	1FXR	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Funds Management Meter Activation	BMFM	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	\$ 7.11	
INVIEW 100 DEPT ACCT UPGR	SVAR	\$ -	\$ 595	43%	\$ 339.00	\$ 11.53	\$ 9.32	\$ 7.97	\$ 15.26	\$ 15.26	
INVIEW 300 DEPT ACCT UPGR	SVAS	\$ -	\$ 1,495	38%	\$ 921.00	\$ 31.31	\$ 25.33	\$ 21.64	\$ 41.45	\$ 41.45	
INVIEW 300 DEPT ACCT UPGR	SVAT	\$ -	\$ 895	44%	\$ 499.00	\$ 16.97	\$ 13.72	\$ 11.73	\$ 22.46	\$ 22.46	
BUDGET MANAGER KIT	SPPX	\$ -	\$ 385	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	\$ 14.09	
INVIEW ACCT UPG 50 ACCT	SV5A	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	\$ 7.11	
INVIEW ACCT UPG 100 ACCT	SV6A	\$ -	\$ 795	51%	\$ 392.00	\$ 13.33	\$ 10.78	\$ 9.21	\$ 17.64	\$ 17.64	
INVIEW ACCT UPG 300 ACCT	SV7A	\$ -	\$ 1,695	26%	\$ 1,247.00	\$ 42.40	\$ 34.29	\$ 29.30	\$ 56.12	\$ 56.12	

PDP ON CALL SERVICE	PSNC	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
15 lb Interfaced Platform (DM300™-DM1000™)	1FW5/MP30	\$ 146	\$ 2,345	26%	\$ 1,730.00	\$ 58.82	\$ 47.58	\$ 40.66	\$ 77.85	
30lb Interfaced Platform (DM300™-DM1000™)	1FW6/MP30	\$ 146	\$ 2,695	19%	\$ 2,195.00	\$ 74.63	\$ 60.36	\$ 51.58	\$ 98.78	
70lb Interfaced Platform (DM300™-DM1000™)	1FW7/MP49	\$ 189	\$ 2,995	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
SPEC CONFIRMATION SVC	1FS2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
CONF SVC WELCOME KIT	F9DD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DM SERIES CONF SVC TRG/LV	F9DA	\$ -	\$ 65	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
E-RETURN RECEIPT FEATURE	ERR1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
E-RR REFERENCE# FEATURE	ERR2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ERR REF NUM ONLY PACKAGE	ERCL	\$ -	\$ 450	19%	\$ 366.00	\$ 12.44	\$ 10.07	\$ 8.60	\$ 16.47	
E-RR REF NUM PKG (BASE)	ERCM	\$ 276	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
ERR REF NUM PKG (D-TOP)	ERCN	\$ -	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ERR REF NUM FEATURE/SCANR	ERCP	\$ 276	\$ 1,245	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63	
CERT MAIL SUBSCRIPTION (Monthly Cost)	T2CS	\$ -	\$ 29	3%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
ARRIVAL EXPRESS SOFTWARE	T540	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
J776 NON CONTACT WEG SCAN	T320	\$ 214	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
1E08 LASER PRINTER FOR DM	SPY8	\$ 116	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
DM PC INTERFACE	UXDL	\$ -	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
2 lb. Integrated Weighing Platform for DM300C/DM400C	1GW2/MP9G	\$ 73	\$ 765.00	37%	\$ 482.00	\$ 16.39	\$ 13.26	\$ 11.33	\$ 21.69	
5 lb. Integrated Weighing Platform for DM300C/DM400C	1GW5/MP9G	\$ 73	\$ 1,055.00	37%	\$ 665.00	\$ 22.61	\$ 18.29	\$ 15.63	\$ 29.93	
10 lb Integrated Weighing Platform for DM300C/DM400C	1GW9/MP9G	\$ 73	\$ 1,350.00	37%	\$ 851.00	\$ 28.93	\$ 23.40	\$ 20.00	\$ 38.30	
SMA for T540 (ARRIVAL EXPRESS SOFTWARE)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Upgrading to 100 dept accounts on 1P00/1M00/G900	F9A2	\$ -	\$ 895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
Confirmation services Activation Kit (DM100-DM450) - required when Add-on Subscription (Confirmation Services) is selected	CSAN	\$ -	\$ 99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60	
ADD'L DM SERIES TRAINING	F8DB	\$ -	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
Upgrading from 2 lb. to 5 lb. Weighing Feature on DM300L, DM400L (1P00 w/G800)	F9G5	\$ -	\$ 295.00	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
Adding 5 lb. Integrated Weighing Platform to DM300L, DM400L (1P00 w/G800)	F9G6	\$ 73	\$ 725.00	19%	\$ 590.00	\$ 20.06	\$ 16.23	\$ 13.87	\$ 26.55	
Upgrading from 5 lb. to 10 lb. Weighing Feature on DM300L, DM400L (1P00 w/G800)	F9G9	\$ -	\$ 395.00	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	
Adding 5 lb. Integrated Platform to DM200i, DM300i, DM400i (1P00 w/DD00)	F9W5	\$ 73	\$ 725.00	19%	\$ 590.00	\$ 20.06	\$ 16.23	\$ 13.87	\$ 26.55	
Upgrading from 5 lb. to 10 lb. Weighing Feature on DM200i, DM300i, DM400i (1P00 w/DD00)	F9W9	\$ -	\$ 395.00	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	
DIFF WEIGHING 15-30LB	MP3X/1FW1	\$ -	\$ 395	37%	\$ 248.00	\$ 8.43	\$ 6.82	\$ 5.83	\$ 11.16	
DM400C Digital Mailing System	SBTA	\$ 396	\$ 3,995.00	54%	\$ 1,824.00	\$ 62.02	\$ 50.16	\$ 42.86	\$ 82.08	
Accounting (50 Dept) software for DM300/DM400	1FAE	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Postage by Phone + Option - Monthly, Intellilink Subscription	G900	\$ -	\$ 7.00	14%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	
Confirmation Services - Monthly and Intellilink Subscription	G800/G9SS	\$ -	\$ 7.00	14%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	
Electronic Return Receipt (requires addition of confirmation services)-Monthly Intellilink Subscription	G9SS	\$ -	\$ 25.00	4%	\$ 24.00	\$ 0.82	\$ 0.66	\$ 0.56	\$ 1.08	
e-Return Receipt Feature - G900	ERR3	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-RR Reference Number Feature -G900	ERR4	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return Receipt Rates	1FER	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
BARCODE SCANNER FOR DM	BM44	\$ 276	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
Enhanced Accounting (300 Dept.) Software (DM300C-DM1000)	1FA3	\$ 276	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
DIFF WEIGHING 70LB	MP4X/1FW1	\$ -	\$ 895	37%	\$ 563.00	\$ 19.14	\$ 15.48	\$ 13.23	\$ 25.34	
DIFF WEIGHING 2-10LB	MP0X/1FW1	\$ -	\$ 195	37%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
Locking Storage Table, 48"	FAP7224	\$ -	\$ 425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
Table Casters	FACASTK	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$ 635.00	19%	\$ 517.00	\$ 17.58	\$ 14.22	\$ 12.15	\$ 23.27	
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$ -	\$ 940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43	

Sorter, 60"L x 48"H x 15"D	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$ -	\$1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$ -	\$1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23
Label Holder	F90145	\$ -	\$20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Shelf, 12"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Power Strip (six outlets)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Remote Power Strip (six outlets)	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$ -	\$940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$ -	\$1,030.00	19%	\$ 839.00	\$ 28.53	\$ 23.07	\$ 19.72	\$ 37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$ -	\$1,095.00	19%	\$ 892.00	\$ 30.33	\$ 24.53	\$ 20.96	\$ 40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$ -	\$1,425.00	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$ -	\$1,510.00	19%	\$ 1,230.00	\$ 41.82	\$ 33.83	\$ 28.91	\$ 55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$ -	\$1,245.00	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$ -	\$1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$ -	\$1,660.00	19%	\$ 1,352.00	\$ 45.97	\$ 37.18	\$ 31.77	\$ 60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$ -	\$1,420.00	19%	\$ 1,157.00	\$ 39.34	\$ 31.82	\$ 27.19	\$ 52.07
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$ -	\$1,530.00	19%	\$ 1,246.00	\$ 42.36	\$ 34.27	\$ 29.28	\$ 56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$ -	\$1,975.00	19%	\$ 1,609.00	\$ 54.71	\$ 44.25	\$ 37.81	\$ 72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$ -	\$1,020.00	19%	\$ 831.00	\$ 28.25	\$ 22.85	\$ 19.53	\$ 37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$ -	\$1,395.00	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$ -	\$1,930.00	19%	\$ 1,572.00	\$ 53.45	\$ 43.23	\$ 36.94	\$ 70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$ -	\$1,705.00	19%	\$ 1,389.00	\$ 47.23	\$ 38.20	\$ 32.64	\$ 62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$ -	\$1,655.00	19%	\$ 1,348.00	\$ 45.83	\$ 37.07	\$ 31.68	\$ 60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$ -	\$2,335.00	19%	\$ 1,902.00	\$ 64.67	\$ 52.31	\$ 44.70	\$ 85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$ -	\$2,000.00	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$ -	\$1,905.00	19%	\$ 1,552.00	\$ 52.77	\$ 42.68	\$ 36.47	\$ 69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$ -	\$2,715.00	19%	\$ 2,212.00	\$ 75.21	\$ 60.83	\$ 51.98	\$ 99.54
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Fabric Tackboard, 48"L	FATB4FK	\$ -	\$135.00	19%	\$ 109.00	\$ 3.71	\$ 3.00	\$ 2.56	\$ 4.91
Fabric Tackboard, 60"L	FATB5FK	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Fabric Tackboard, 72"L	FATB6FK	\$ -	\$200.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Dump Rails, Pair	FADR2	\$ -	\$85.00	19%	\$ 69.00	\$ 2.35	\$ 1.90	\$ 1.62	\$ 3.11
Dump Rails, 48"	FADR34	\$ -	\$120.00	19%	\$ 97.00	\$ 3.30	\$ 2.67	\$ 2.28	\$ 4.37
Dump Rails, 60"	FADR35	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Dump Rails, 72"	FADR36	\$ -	\$130.00	19%	\$ 105.00	\$ 3.57	\$ 2.89	\$ 2.47	\$ 4.73
Mail Cart - Wire	FWC39	\$ -	\$480.00	19%	\$ 391.00	\$ 13.29	\$ 10.75	\$ 9.19	\$ 17.60
Mail Cart - Panel	F90126	\$ -	\$650.00	19%	\$ 529.00	\$ 17.99	\$ 14.55	\$ 12.43	\$ 23.81
Label Holders	F90145	\$ -	\$20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Task Light, 36"L	F3704K	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Locking Utility Drawer	FADRW2K	\$ -	\$205.00	19%	\$ 167.00	\$ 5.68	\$ 4.59	\$ 3.92	\$ 7.52
Pencil Drawer	F1211	\$ -	\$195.00	25%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Keyboard Tray	FAKEYB	\$ -	\$250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14
Power Strip (six outlet)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Power Strip with Remote Switch	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Shelf, 11"W x 12"D	F1112M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16

Shelf, 11"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57	
Shelf, 12"W x 12"D	F1212M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16	
Shelf, 12"W x 15"D	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$ -	\$1,605.00	19%	\$ 1,307.00	\$ 44.44	\$ 35.94	\$ 30.71	\$ 58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$ -	\$815.00	19%	\$ 664.00	\$ 22.58	\$ 18.26	\$ 15.60	\$ 29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$ -	\$840.00	19%	\$ 684.00	\$ 23.26	\$ 18.81	\$ 16.07	\$ 30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$ -	\$1,265.00	19%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$ -	\$1,420.00	19%	\$ 1,157.00	\$ 39.34	\$ 31.82	\$ 27.19	\$ 52.07	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$ -	\$1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$ -	\$1,615.00	19%	\$ 1,315.00	\$ 44.71	\$ 36.16	\$ 30.90	\$ 59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$ -	\$1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$ -	\$1,575.00	19%	\$ 1,283.00	\$ 43.62	\$ 35.28	\$ 30.15	\$ 57.74	
Tube Sorter	FSB7241	\$ -	\$900.00	19%	\$ 733.00	\$ 24.92	\$ 20.16	\$ 17.23	\$ 32.99	
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$ -	\$1,675.00	19%	\$ 1,364.00	\$ 46.38	\$ 37.51	\$ 32.05	\$ 61.38	
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$ -	\$1,585.00	19%	\$ 1,291.00	\$ 43.89	\$ 35.50	\$ 30.34	\$ 58.10	
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$ -	\$1,810.00	19%	\$ 1,474.00	\$ 50.12	\$ 40.54	\$ 34.64	\$ 66.33	
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$ -	\$1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
Riser, 48"L	FAP4824	\$ -	\$350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 60"L	FAP6024	\$ -	\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
Riser, 72"L	FAP7224	\$ -	\$425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
Floor Stand for Monitor/PC	BM46	\$ -	\$1,125.00	19%	\$ 916.00	\$ 31.14	\$ 25.19	\$ 21.53	\$ 41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$ -	\$895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$ -	\$820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Optional Flat-Screen Panel Monitor	W408	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
STANDARD POSTAGE DISC	PS00	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PDP-MONTHLY-5000 LTRS	PS01	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PDP DAILY PICKUP	PS02	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PSI TRAINING KIT	PSTU	\$ -	\$ 100.00	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 674.00	\$ 0.00056				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 384.00	\$ 0.00032				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 384.00	\$ 0.00032				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 384.00	\$ 0.00032				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00034				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours					\$ -					
Time and Material Discount and Hourly Rate, Holiday Business Hours					\$ -					
Time and Material Discount and Hourly Rate, 24x7 Business Hours					\$ -					
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours					\$ -					
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.

# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
YEARLY, MAINTENANCE COST			\$ 0.00056	0%	\$ 0.00032	\$ 0.00032			
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00034	0%	\$ 0.00031	\$ 0.00031			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
RED INK CRT- 1 PER CTN-DM200i, DM300i, DM400i, 1P00	-	765-3	8000	\$ 89.99	18%	\$ 74.20	
DELUXE CLEANING KIT W/DUSTER - (2) 6OZ OFFICE EQUIP CLEANER, (2) 10 OZ DUSTERS, (6) SWABS, (1) ANGLED SWAB	-	CKO-3	-	\$ 38.99	18%	\$ 32.15	
DM SERIES PRINthead/1 PER CTN	-	771-1	-	\$ 295.99	18%	\$ 244.04	
DM SERIES PRINthead W/WIPER BLADE/1EA PERT CTN	-	771-2	-	\$ 37.99	18%	\$ 31.32	
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS	-	601-0	-	\$ 46.99	18%	\$ 38.74	
EZ SEAL SEALING SOLUTION/4OZ. BTLs/1 PER CTN - DABBER BOTTLE	-	601-7	-	\$ 5.99	18%	\$ 4.94	
EZ SEAL SEALING SOLUTION/ 4OZ. FLIP TOP BTL - DM100, DM200, DM300, DM400	-	601-9	-	\$ 16.99	18%	\$ 14.01	
EZ SEAL SEALING SOLUTION/5 GAL. CUBE - REFILL FOR ALL SYSTEMS	-	605-0	-	\$ 83.99	18%	\$ 69.25	
EZ SEAL SEALING SOLUTION/50 GAL. DRUM - REFILL FOR ALL SYSTEMS	-	607-0	-	\$ 524.99	18%	\$ 432.85	
EZ SEAL SEALING SOLUTION/1/2 GAL. BTL/4 PER CTN - REFILL FOR ALL SYSTEMS	-	608-0	-	\$ 56.99	18%	\$ 46.99	
DM300C/400C RED INK CTDG	-	765-9	8000	\$ 74.99	18%	\$ 61.83	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS

	PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST	0.01857	0.00095	0.00083	0.00076	0.00115	0.00033
MAINTENANCE COST (Yearly 4-Hour Response)	\$ 0.00056	\$ 0.00056	\$ 0.00056	\$ 0.00056	\$ 0.00056	\$ 0.00056
MAINTENANCE COST (Yearly 8-Hour Response)	\$ 0.00032	\$ 0.00032	\$ 0.00032	\$ 0.00032	\$ 0.00032	\$ 0.00032
MAINTENANCE COST (Yearly 12-Hour Response)	\$ 0.00032	\$ 0.00032	\$ 0.00032	\$ 0.00032	\$ 0.00032	\$ 0.00032
MAINTENANCE COST (Yearly 24-Hour Response)	\$ 0.00032	\$ 0.00032	\$ 0.00032	\$ 0.00032	\$ 0.00032	\$ 0.00032
MAINTENANCE COST (Time & Material 4-Hour Response)	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Time & Material 8-Hour Response)	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 12-Hour Response)	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 24-Hour Response)	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies	\$ 0.01913	\$ 0.00151	\$ 0.00139	\$ 0.00132	\$ 0.00171	\$ 0.00089
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies	\$ 0.01889	\$ 0.00127	\$ 0.00115	\$ 0.00108	\$ 0.00147	\$ 0.00065
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies	\$ 0.01889	\$ 0.00127	\$ 0.00115	\$ 0.00108	\$ 0.00147	\$ 0.00065
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies	\$ 0.01889	\$ 0.00127	\$ 0.00115	\$ 0.00108	\$ 0.00147	\$ 0.00065
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies	\$ 0.01891	\$ 0.00129	\$ 0.00117	\$ 0.00110	\$ 0.00149	\$ 0.00067

TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.01888	\$ 0.00126	\$ 0.00114	\$ 0.00107	\$ 0.00146	\$ 0.00064
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.01888	\$ 0.00126	\$ 0.00114	\$ 0.00107	\$ 0.00146	\$ 0.00064
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.01888	\$ 0.00126	\$ 0.00114	\$ 0.00107	\$ 0.00146	\$ 0.00064
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 68,874.00	\$ 5,442.58	\$ 6,687.68	\$ 7,921.84	\$ 1,027.48	\$ 535.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 68,004.00	\$ 4,572.58	\$ 5,527.68	\$ 6,471.84	\$ 882.48	\$ 390.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 68,004.00	\$ 4,572.58	\$ 5,527.68	\$ 6,471.84	\$ 882.48	\$ 390.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 68,004.00	\$ 4,572.58	\$ 5,527.68	\$ 6,471.84	\$ 882.48	\$ 390.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 68,067.00	\$ 4,635.58	\$ 5,611.68	\$ 6,576.84	\$ 892.98	\$ 400.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 67,977.00	\$ 4,545.58	\$ 5,491.68	\$ 6,426.84	\$ 877.98	\$ 385.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 67,977.00	\$ 4,545.58	\$ 5,491.68	\$ 6,426.84	\$ 877.98	\$ 385.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 67,977.00	\$ 4,545.58	\$ 5,491.68	\$ 6,426.84	\$ 877.98	\$ 385.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 68,874.00	\$ 5,442.58	\$ 6,687.68	\$ 7,921.84	\$ 1,027.48	\$ 535.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 68,004.00	\$ 4,572.58	\$ 5,527.68	\$ 6,471.84	\$ 882.48	\$ 390.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 68,004.00	\$ 4,572.58	\$ 5,527.68	\$ 6,471.84	\$ 882.48	\$ 390.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 68,004.00	\$ 4,572.58	\$ 5,527.68	\$ 6,471.84	\$ 882.48	\$ 390.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 68,067.00	\$ 4,635.58	\$ 5,611.68	\$ 6,576.84	\$ 892.98	\$ 400.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 67,977.00	\$ 4,545.58	\$ 5,491.68	\$ 6,426.84	\$ 877.98	\$ 385.50

NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 67,977.00	\$ 4,545.58	\$ 5,491.68	\$ 6,426.84	\$ 877.98	\$ 385.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 67,977.00	\$ 4,545.58	\$ 5,491.68	\$ 6,426.84	\$ 877.98	\$ 385.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01913	\$ 0.00151	\$ 0.00139	\$ 0.00132	\$ 0.00171	\$ 0.00045
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01889	\$ 0.00127	\$ 0.00115	\$ 0.00108	\$ 0.00147	\$ 0.00033
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01889	\$ 0.00127	\$ 0.00115	\$ 0.00108	\$ 0.00147	\$ 0.00033
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01889	\$ 0.00127	\$ 0.00115	\$ 0.00108	\$ 0.00147	\$ 0.00033
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.01891	\$ 0.00129	\$ 0.00117	\$ 0.00110	\$ 0.00149	\$ 0.00033
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.01888	\$ 0.00126	\$ 0.00114	\$ 0.00107	\$ 0.00146	\$ 0.00032
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.01888	\$ 0.00126	\$ 0.00114	\$ 0.00107	\$ 0.00146	\$ 0.00032
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.01888	\$ 0.00126	\$ 0.00114	\$ 0.00107	\$ 0.00146	\$ 0.00032



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT


TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES <u>X</u> NO _____			15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # SVXA - DM475™ Mailing Machine				METER HEAD MODEL # G900						
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				100,000						
MINIMUM WARRANTY PERIOD (MONTHS)				12						
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-						
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	
Base Equipment Costs			\$ 9,995.00	42%	\$ 5,817.00	\$ 197.78	\$ 159.97	\$ 136.70	\$ 261.77	
Meter Head Lease			\$ 50.00	14%	\$ 43.00	\$ 43.00	\$ 43.00	\$ 43.00	\$ 43.00	\$ 43.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 5,860	\$ 240.78	\$ 202.97	\$ 179.70	\$ 304.77	\$ 43.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0586	\$ 0.0024	\$ 0.0020	\$ 0.0018	\$ 0.0030	\$ 0.0004
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
Key * = Monthly Subscription - can't be discounted										
INVIEW Single Meter	NVMA*	\$ -	\$ 4	0%	\$ 4	\$ 4.00	\$ 4.00	\$ 4.00	\$ 4.00	\$ 4.00
INVIEW up to 2 meters	NVMB*	\$ -	\$ 7	0%	\$ 7	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00
INVIEW up to 5 meters	NVMC*	\$ -	\$ 15	0%	\$ 15	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00
INVIEW up to 20 meters	NVMD*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00
INVIEW up to 50 meters	NVME*	\$ -	\$ 100	0%	\$ 100	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00
INVIEW up to 100 meters	NVMF*	\$ -	\$ 150	0%	\$ 150	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00
INVIEW Unlimited meters	NVMG*	\$ -	\$ 250	0%	\$ 250	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00
TPM - up to 5 non PB Meters	TPM1*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TPM - up to 20 non PB Meters	TPM2*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TPM - up to 50 non PB Meters	TPM3*	\$ -	\$ 33	0%	\$ 33	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00
TPM - up to 100 non PB Meters	TPM4*	\$ -	\$ 42	0%	\$ 42	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00
TPM - unlimited non PB Meters	TPM5*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00
INVIEW MMS Set up Fee	NV00	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
INVIEW Reporting	NVRT	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
INVIEW Meter Consolidation	NVCR	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
INVIEW Training	NVVE	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
INTELLVIEW INSTALL KIT	SFTV	\$ -	\$ 275	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08	
10 lb Integrated Weighing Platform for DM475	1GW9/MP4D	\$ 66	\$ 1,350.00	37%	\$ 851.00	\$ 29	\$ 23	\$ 20	\$ 38	
Accounting (50 Dept) Software for DM300™ & DM475	1FAE	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Enhanced Accounting (100 Dept) Software	1FA2	\$ -	\$ 595	19%	\$ 484.00	\$ 16.46	\$ 13.31	\$ 11.37	\$ 21.78	
Enhanced Accounting (300 Dept) Software	1FA3	\$ -	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
15 lb Interfaced Platform (DM300™-DM1000™)	1FW5/MP30	\$ 146	\$ 2,745	37%	\$ 1,730.00	\$ 58.82	\$ 47.58	\$ 40.66	\$ 77.85	
30lb Interfaced Platform (DM300™-DM1000™)	1FW6/MP30	\$ 146	\$ 2,695	19%	\$ 2,195.00	\$ 74.63	\$ 60.36	\$ 51.58	\$ 98.78	
70lb Interfaced Platform (DM300™-DM1000™)	1FW7/MP49	\$ 189	\$ 2,995	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
SPEC CONFIRMATION SVC	1FS2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
CONF SVC WELCOME KIT	F9DD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DM SERIES CONF SVC TRG/LV	F9DA	\$ -	\$ 65	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
E-RETURN RECEIPT FEATURE	ERR1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
E-RR REFERENCE# FEATURE	ERR2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ERR REF NUM ONLY PACKAGE	ERCL	\$ -	\$ 450	19%	\$ 366.00	\$ 12.44	\$ 10.07	\$ 8.60	\$ 16.47	
E-RR REF NUM PKG (BASE)	ERCM	\$ 276	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
ERR REF NUM PKG (D-TOP)	ERCN	\$ -	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ERR REF NUM FEATURE/SCANR	ERCP	\$ 276	\$ 1,245	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63	
CERT MAIL SUBSCRIPTION (Monthly Cost)	T2CS	\$ -	\$ 29	3%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	

ARRIVAL EXPRESS SOFTWARE	T540	\$	-	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	-
J776 NON CONTACT WEG SCAN	T320	\$	214	\$	1,495	19%	\$	1,218.00	\$	41.41	\$	33.50	\$	28.62	\$	54.81
DM PC INTERFACE	UXDL	\$	-	\$	795	19%	\$	647.00	\$	22.00	\$	17.79	\$	15.20	\$	29.12
PC INTERFACE/DATA XCHANGE	UXDM	\$	-	\$	795	19%	\$	647.00	\$	22.00	\$	17.79	\$	15.20	\$	29.12
DIFF WEIGHING 15-30LB	MP3X/1FW1	\$	-	\$	395	37%	\$	248.00	\$	8.43	\$	6.82	\$	5.83	\$	11.16
PM100 POST MGR W/PC/PRTR	T2PT	\$	458	\$	8,250	19%	\$	6,722.00	\$	228.55	\$	184.86	\$	157.97	\$	302.49
2 lb. Interfaced Weighing Platform for DM300C/DM4	1GW2/MP9G	\$	73	\$	765.00	37%	\$	482.00	\$	16.39	\$	13.26	\$	11.33	\$	21.69
5 lb. Interfaced Weighing Platform for DM300C/DM4	1GW5/MP9G	\$	73	\$	1,055.00	37%	\$	665.00	\$	22.61	\$	18.29	\$	15.63	\$	29.93
10 lb Interfaced Weighing Platform for DM300C/DM4	1GW9/MP9G	\$	73	\$	1,350.00	37%	\$	851.00	\$	28.93	\$	23.40	\$	20.00	\$	38.30
SMA for T540 (ARRIVAL EXPRESS SOFTWARE)	T5EM/T5A2	\$	206	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA for SPMJ/SPMS (ASCENT TURKEY FOR DM SOL/WGH)	T345/T2B1	\$	580	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA for T2PT (PM100 POST MGR W/PC/PRTR)	T347/T2A7	\$	275	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Upgrading to 100 dept accounts on 1P00/1M00/G900	F9A2	\$	-	\$	895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81
Confirmation services Activation Kit (DM100-DM450) - required when Add-on Subscription (Confirmation Services) is selected	CSAN	\$	-	\$	99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
ADD'L DM SERIES TRAINING	F8DB	\$	-	\$	495	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
Upgrading from 2 lb. to 5 lb. Weighing Feature on DM300L, DM400L (1P00 w/G800)	F9G5	\$	-	\$	295.00	19%	\$	240.00	\$	8.16	\$	6.60	\$	5.64	\$	10.80
Adding 5 lb. Integrated Weighing Platform to DM300L, DM400L (1P00 w/G800)	F9G6	\$	73	\$	725.00	19%	\$	590.00	\$	20.06	\$	16.23	\$	13.87	\$	26.55
Upgrading from 5 lb. to 10 lb. Weighing Feature on DM300L, DM400L (1P00 w/G800)	F9G9	\$	-	\$	395.00	19%	\$	321.00	\$	10.91	\$	8.83	\$	7.54	\$	14.45
Adding 5 lb. Integrated Platform to DM200i, DM300i, DM400i (1P00 w/DD00)	F9W5	\$	73	\$	725.00	19%	\$	590.00	\$	20.06	\$	16.23	\$	13.87	\$	26.55
Upgrading from 5 lb. to 10 lb. Weighing Feature on DM200i, DM300i, DM400i (1P00 w/DD00)	F9W9	\$	-	\$	395.00	19%	\$	321.00	\$	10.91	\$	8.83	\$	7.54	\$	14.45
Postage by Phone + Option - Monthly, Intellink Subscription	G900	\$	-	\$	7.00	14%	\$	6.00	\$	0.20	\$	0.17	\$	0.14	\$	0.27
Confirmation Services - Monthly and Intellink Subscription	G800/G9SS	\$	-	\$	7.00	14%	\$	6.00	\$	0.20	\$	0.17	\$	0.14	\$	0.27
Electronic Return Receipt (requires addition of confirmation services)-Monthly Intellink Subscription	G9SS	\$	-	\$	25.00	4%	\$	24.00	\$	0.82	\$	0.66	\$	0.56	\$	1.08
e-Return Receipt Feature - G900	ERR3	\$	-	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	-
e-RR Reference Number Feature -G900	ERR4	\$	-	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	-
e-Return Receipt Rates	1FER	\$	-	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	-
BARCODE SCANNER FOR DM	BM44	\$	276	\$	1,495	19%	\$	1,218.00	\$	41.41	\$	33.50	\$	28.62	\$	54.81
DIFF WEIGHING 70LB	MP4X/1FW1	\$	-	\$	895	37%	\$	563.00	\$	19.14	\$	15.48	\$	13.23	\$	25.34
DIFF WEIGHING 2-10LB	MP0X/1FW1	\$	-	\$	195	37%	\$	122.00	\$	4.15	\$	3.36	\$	2.87	\$	5.49
Closed Storage Table, 72"	FTS72D	\$	-	\$	1,240.00	19%	\$	1,010.00	\$	34.34	\$	27.78	\$	23.74	\$	45.45
Closed Storage Table, 60"	FTS60D	\$	-	\$	1,120.00	19%	\$	912.00	\$	31.01	\$	25.08	\$	21.43	\$	41.04
Closed Storage Table, 48"	FTS48D	\$	-	\$	1,005.00	19%	\$	818.00	\$	27.81	\$	22.50	\$	19.22	\$	36.81
Work Table, 72"	FTW72	\$	-	\$	820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06
Work Table, 60"	FTW60	\$	-	\$	720.00	19%	\$	586.00	\$	19.92	\$	16.12	\$	13.77	\$	26.37
Work Table, 30"	FTW30	\$	-	\$	490.00	19%	\$	399.00	\$	13.57	\$	10.97	\$	9.38	\$	17.96
Work Table, 60" (must include FFLSF60 shelf)	FTB60	\$	-	\$	500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
Shelf for FTB60 Work Table only	SLF60	\$	-	\$	895.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$	350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$	385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$	425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$	165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$	635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24"L x 48"H x 15"D	FSC248G	\$	-	\$	940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$	-	\$	1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$	-	\$	2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$	-	\$	1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$	-	\$	1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$	20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$	145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$	165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$	190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$	215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$	140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$	70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$	70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$	55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$	180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$	940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$	1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$	1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14

Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H, 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22

Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$ -	\$895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$ -	\$820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Optional Flat-Screen Panel Monitor	W408	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
STANDARD POSTAGE DISC	PS00	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PDP-MONTHLY<5000 LTRS	PS01	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PDP DAILY PICKUP	PS02	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PSI TRAINING KIT	PSTU	\$ -	\$ 100.00	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 1,338.00	\$ 0.00112				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 779.00	\$ 0.00065				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 779.00	\$ 0.00065				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 779.00	\$ 0.00065				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00034				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ 0.00112	0%	\$ 0.00065	\$ 0.00065			
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST				\$ 0.00034	0%	\$ 0.00031	\$ 0.00031			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS			-	601-0	-	\$ 46.99	18%	\$ 38.74		
EZ SEAL SEALING SOLUTION/4OZ. BTL/S/1 PER CTN - DABBER BOTTLE			-	601-7	-	\$ 5.99	18%	\$ 4.94		
EZ SEAL SEALING SOLUTION/5 GAL. CUBE - REFILL FOR ALL SYSTEMS			-	605-0	-	\$ 83.99	18%	\$ 69.25		
EZ SEAL SEALING SOLUTION/50 GAL. DRUM - REFILL FOR ALL SYSTEMS			-	607-0	-	\$ 524.99	18%	\$ 432.85		
EZ SEAL SEALING SOLUTION/1/2 GAL. BTL/4 PER CTN - REFILL FOR ALL SYSTEMS			-	608-0	-	\$ 56.99	18%	\$ 46.99		
DM300C/400C RED INK CTDG			-	765-9	8000	\$ 74.99	18%	\$ 61.83		
OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet CATEGORY 1 ATTACHMENT 1										



CC SIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
	IRD CONFIGURED EQUIPMENT COST			0.05860	0.00241	0.00203	0.00180	0.00305	0.00043
	MAINTENANCE COST (Yearly 4-Hour Response)			\$ 0.00112	\$ 0.00112	\$ 0.00112	\$ 0.00112	\$ 0.00112	\$ 0.00112
	MAINTENANCE COST (Yearly 8-Hour Response)			\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065
	MAINTENANCE COST (Yearly 12-Hour Response)			\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065
	MAINTENANCE COST (Yearly 24-Hour Response)			\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065
	MAINTENANCE COST (Time & Material 4-Hour Response)			\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
	MAINTENANCE COST (Time & Material 8-Hour Response)			\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
	MAINTENANCE COST (Time & Material 12-Hour Response)			\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
	MAINTENANCE COST (Time & Material 24-Hour Response)			\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
	TOTAL COST (Yearly 4-Hour Response) Excluding Supplies			\$ 0.05972	\$ 0.00352	\$ 0.00314	\$ 0.00291	\$ 0.00416	\$ 0.00155
	TOTAL COST (Yearly 8-Hour Response) Excluding Supplies			\$ 0.05925	\$ 0.00306	\$ 0.00268	\$ 0.00245	\$ 0.00370	\$ 0.00108
	TOTAL COST (Yearly 12-Hour Response) Excluding Supplies			\$ 0.05925	\$ 0.00306	\$ 0.00268	\$ 0.00245	\$ 0.00370	\$ 0.00108
	TOTAL COST (Yearly 24-Hour Response) Excluding Supplies			\$ 0.05925	\$ 0.00306	\$ 0.00268	\$ 0.00245	\$ 0.00370	\$ 0.00108
	TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies			\$ 0.05894	\$ 0.00275	\$ 0.00237	\$ 0.00213	\$ 0.00339	\$ 0.00077
	TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies			\$ 0.05891	\$ 0.00272	\$ 0.00234	\$ 0.00211	\$ 0.00336	\$ 0.00074
	TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies			\$ 0.05891	\$ 0.00272	\$ 0.00234	\$ 0.00211	\$ 0.00336	\$ 0.00074
	TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies			\$ 0.05891	\$ 0.00272	\$ 0.00234	\$ 0.00211	\$ 0.00336	\$ 0.00074
	TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies			\$ 214,974.00	\$ 12,682.01	\$ 15,094.44	\$ 17,471.97	\$ 2,497.59	\$ 927.00
	TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies			\$ 213,297.00	\$ 11,005.01	\$ 12,858.44	\$ 14,676.97	\$ 2,218.09	\$ 647.50
	TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies			\$ 213,297.00	\$ 11,005.01	\$ 12,858.44	\$ 14,676.97	\$ 2,218.09	\$ 647.50
	TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies			\$ 213,297.00	\$ 11,005.01	\$ 12,858.44	\$ 14,676.97	\$ 2,218.09	\$ 647.50
	TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies			\$ 212,175.00	\$ 9,883.01	\$ 11,362.44	\$ 12,806.97	\$ 2,031.09	\$ 460.50
	TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies			\$ 212,085.00	\$ 9,793.01	\$ 11,242.44	\$ 12,656.97	\$ 2,016.09	\$ 445.50
	TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies			\$ 212,085.00	\$ 9,793.01	\$ 11,242.44	\$ 12,656.97	\$ 2,016.09	\$ 445.50
	TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies			\$ 212,085.00	\$ 9,793.01	\$ 11,242.44	\$ 12,656.97	\$ 2,016.09	\$ 445.50
	FREE MAINTENANCE VALUE- 4 Hour Response Yearly			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	FREE MAINTENANCE VALUE- 8 Hour Response Yearly			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	FREE MAINTENANCE VALUE- 12 Hour Response Yearly			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	FREE MAINTENANCE VALUE- 24 Hour Response Yearly			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	FREE MAINTENANCE VALUE-Time & Material 4-Hour response			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	FREE MAINTENANCE VALUE-Time & Material 8-Hour response			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 214,974.00	\$ 12,682.01	\$ 15,094.44	\$ 17,471.97	\$ 2,497.59	\$ 927.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 213,297.00	\$ 11,005.01	\$ 12,858.44	\$ 14,676.97	\$ 2,218.09	\$ 647.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 213,297.00	\$ 11,005.01	\$ 12,858.44	\$ 14,676.97	\$ 2,218.09	\$ 647.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 213,297.00	\$ 11,005.01	\$ 12,858.44	\$ 14,676.97	\$ 2,218.09	\$ 647.50
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 212,175.00	\$ 9,883.01	\$ 11,362.44	\$ 12,806.97	\$ 2,031.09	\$ 460.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 212,085.00	\$ 9,793.01	\$ 11,242.44	\$ 12,656.97	\$ 2,016.09	\$ 445.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 212,085.00	\$ 9,793.01	\$ 11,242.44	\$ 12,656.97	\$ 2,016.09	\$ 445.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 212,085.00	\$ 9,793.01	\$ 11,242.44	\$ 12,656.97	\$ 2,016.09	\$ 445.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.05972	\$ 0.00352	\$ 0.00314	\$ 0.00291	\$ 0.00416	\$ 0.00077
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.05925	\$ 0.00306	\$ 0.00268	\$ 0.00245	\$ 0.00370	\$ 0.00054
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.05925	\$ 0.00306	\$ 0.00268	\$ 0.00245	\$ 0.00370	\$ 0.00054
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.05925	\$ 0.00306	\$ 0.00268	\$ 0.00245	\$ 0.00370	\$ 0.00054
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.05894	\$ 0.00275	\$ 0.00237	\$ 0.00213	\$ 0.00339	\$ 0.00038
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.05891	\$ 0.00272	\$ 0.00234	\$ 0.00211	\$ 0.00336	\$ 0.00037
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.05891	\$ 0.00272	\$ 0.00234	\$ 0.00211	\$ 0.00336	\$ 0.00037
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.05891	\$ 0.00272	\$ 0.00234	\$ 0.00211	\$ 0.00336	\$ 0.00037

Upgrade to 149 lb. Weighing (DM500-DM1000)	F9B5	\$ 189	\$ 2,905.00	19%	\$ 2,366.00	\$ 80.44	\$ 65.07	\$ 55.60	\$ 106.47
DM Series Scale Stand	F990009	\$ -	\$ 90.00	19%	\$ 73.00	\$ 2.48	\$ 2.01	\$ 1.72	\$ 3.29
DM1000 DIM UPRGRD MODULE	1FSD	\$ -	\$ 4,300.00	19%	\$ 3,503.00	\$ 119.10	\$ 96.33	\$ 82.32	\$ 157.64
Postage by Phone + Option - Monthly, Intellilink Subscription	1M00	\$ -	\$ 15.00	7%	\$ 14.00	\$ 0.48	\$ 0.39	\$ 0.33	\$ 0.63
Confirmation Services - Monthly and Intellilink Subscription	1D00	\$ -	\$ 15.00	7%	\$ 14.00	\$ 0.48	\$ 0.39	\$ 0.33	\$ 0.63
Electronic Return Receipt (requires addition of confirmation services)-Monthly Intellilink Subscription	1D00	\$ -	\$ 45.00	4%	\$ 43.00	\$ 1.46	\$ 1.18	\$ 1.01	\$ 1.94
e-Return Receipt Feature - 1M00	ERR1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
e-RR Reference Number Feature - 1M00	ERR2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
e-Return Receipt Rates	1FER	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Permit printing option DM500, DM550, DM900 and DM1000 Series	1A04	\$ -	\$ 95.00	3%	\$ 92.00	\$ 3.13	\$ 2.53	\$ 2.16	\$ 4.14
Permit Printing Professional Install	F9PM	\$ -	\$ 65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
RESIDUAL RATES	1FOR	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12
USPS Confirmation Services Software (DM800/900/1000)	1FS1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09
Locking Storage Table, 48"	FAP7224	\$ -	\$ 425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57
Table Casters	FACASTK	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$ 635.00	19%	\$ 517.00	\$ 17.58	\$ 14.22	\$ 12.15	\$ 23.27
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$ -	\$ 940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$ -	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$ -	\$ 2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$ -	\$ 1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$ -	\$ 1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23
Label Holder	F90145	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Display Board, 36"L	FADB3	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$ 190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$ 215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Task Light, 48"L	F4904K	\$ -	\$ 140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Shelf, 12"W x 15"D	F1115M	\$ -	\$ 70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$ -	\$ 70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Power Strip (six outlets)	FAPS	\$ -	\$ 55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Remote Power Strip (six outlets)	FARPS	\$ -	\$ 180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$ -	\$ 940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$ -	\$ 1,030.00	19%	\$ 839.00	\$ 28.53	\$ 23.07	\$ 19.72	\$ 37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$ -	\$ 1,095.00	19%	\$ 892.00	\$ 30.33	\$ 24.53	\$ 20.96	\$ 40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$ -	\$ 1,425.00	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$ -	\$ 1,510.00	19%	\$ 1,230.00	\$ 41.82	\$ 33.83	\$ 28.91	\$ 55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$ -	\$ 1,245.00	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$ -	\$ 1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$ -	\$ 1,660.00	19%	\$ 1,352.00	\$ 45.97	\$ 37.18	\$ 31.77	\$ 60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$ -	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$ -	\$ 1,420.00	19%	\$ 1,157.00	\$ 39.34	\$ 31.82	\$ 27.19	\$ 52.07
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$ -	\$ 1,530.00	19%	\$ 1,246.00	\$ 42.36	\$ 34.27	\$ 29.28	\$ 56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$ -	\$ 1,975.00	19%	\$ 1,609.00	\$ 54.71	\$ 44.25	\$ 37.81	\$ 72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$ -	\$ 2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$ -	\$ 1,020.00	19%	\$ 831.00	\$ 28.25	\$ 22.85	\$ 19.53	\$ 37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$ -	\$ 1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$ -	\$ 1,395.00	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$ -	\$ 1,930.00	19%	\$ 1,572.00	\$ 53.45	\$ 43.23	\$ 36.94	\$ 70.74

Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1.050	\$	-	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12

SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$ -	\$600.00	19%	\$ 488.00	\$ 16.59	\$ 13.42	\$ 11.47	\$ 21.96
VeriMove™ Net for 36,000 records processed	WMP1	\$ -	\$324.00	23%	\$ 251.00	\$ 8.53	\$ 6.90	\$ 5.90	\$ 11.30
VeriMove™ Net for 360,000 records processed	WMP2	\$ -	\$1,800.00	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97
VeriMove™ Net for 900,000 records processed	WMP3	\$ -	\$3,600.00	19%	\$ 2,933.00	\$ 99.72	\$ 80.66	\$ 68.93	\$ 131.99
Delivery Point Validation (DPV)	WSDP	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
Enhanced Line of Travel (ELOT)	WSEL	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
Palletization Feature	WSPA	\$ -	\$2,200.00	19%	\$ 1,792.00	\$ 60.93	\$ 49.28	\$ 42.11	\$ 80.64
Mixed Weights Feature	WSMW	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Package Services Feature	WSPS	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Enhanced Merge/Purge	WSEM	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Geocodes	WSGC	\$ -	\$299.00	19%	\$ 243.00	\$ 8.26	\$ 6.68	\$ 5.71	\$ 10.94
Address Conversion System (LACS)	WSLC	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
HP External Multi DVD Writer	W985025	\$ -	\$158.00	19%	\$ 128.00	\$ 4.35	\$ 3.52	\$ 3.01	\$ 5.76
1 User License for SmartMailer	WSL1	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
50 user Licenses for SmartMailer	WSLL	\$ -	\$7,495.00	19%	\$ 6,106.00	\$ 207.60	\$ 167.92	\$ 143.49	\$ 274.77
10 User Licenses for SmartMailer	WSLX	\$ -	\$4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11
1 User License for AddressRight Pro	WSA1	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$ 371	\$2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$ 378	\$2,795.00	19%	\$ 2,277.00	\$ 77.42	\$ 62.62	\$ 53.51	\$ 102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33

PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PLANETPRESS PRODUCTION	WPP7		\$13,995	19%	\$ 11,335.00	\$ 385.39	\$ 311.71	\$ 266.37	\$ 510.08
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
On-Site PlanetPress Standard Training - 2 Days	WPPA		\$4,000.00	19%	\$ 3,240.00	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80
Per Diem for Onsite Visit	WPPH		\$425.00	19%	\$ 344.00	\$ 11.70	\$ 9.46	\$ 8.08	\$ 15.48
Airfare for On-Site Visit	WPPX		\$1,295.00	19%	\$ 1,048.00	\$ 35.63	\$ 28.82	\$ 24.63	\$ 47.16
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WDF1 (Document Formatting Option)	WDF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPCP (Advanced Checking Option)	WPCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPSM (SmartMailer Interface Option)	WPSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
					Plan A: Yearly "4 Hour Response" Plan Normal Business Hours	\$ 3,739	\$ 0.01285		
					Plan A: Yearly "8 Hour Response" Plan Normal Business Hours	\$ 2,768	\$ 0.00951		
					Plan A: Yearly "12 Hour Response" Plan Normal Business Hours	\$ 2,768	\$ 0.00951		

Plan A: Yearly "24 Hour Response" Plan Normal Business Hours			\$ 2,768	\$ 0.00951						
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ -				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ -				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ -				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ -				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.	
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.	
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD YEARLY, MAINTENANCE COST			\$ 0.01285	1%	\$ 0.00951	\$ 0.00951				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			\$ -	0%	\$ -	\$ -				
TIME & MATERIAL, MAINTENANCE COST			\$ -	0%	\$ -	\$ -				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.	
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet										
CATEGORY 1										
ATTACHMENT 1										
COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.81576	0.02774	0.02243	0.01917	0.03671	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.01285	\$ 0.01285	\$ 0.01285	\$ 0.01285	\$ 0.01285	\$ 0.01285
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00951	\$ 0.00951	\$ 0.00951	\$ 0.00951	\$ 0.00951	\$ 0.00951

MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00951	\$ 0.00951	\$ 0.00951	\$ 0.00951	\$ 0.00951	\$ 0.00951
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00951	\$ 0.00951	\$ 0.00951	\$ 0.00951	\$ 0.00951	\$ 0.00951
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.82861	\$ 0.04059	\$ 0.03528	\$ 0.03202	\$ 0.04956	\$ 0.01285
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.82527	\$ 0.03725	\$ 0.03195	\$ 0.02868	\$ 0.04622	\$ 0.00951
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.82527	\$ 0.03725	\$ 0.03195	\$ 0.02868	\$ 0.04622	\$ 0.00951
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.82527	\$ 0.03725	\$ 0.03195	\$ 0.02868	\$ 0.04622	\$ 0.00951
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.81576	\$ 0.02774	\$ 0.02243	\$ 0.01917	\$ 0.03671	\$ -
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.81576	\$ 0.02774	\$ 0.02243	\$ 0.01917	\$ 0.03671	\$ -
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.81576	\$ 0.02774	\$ 0.02243	\$ 0.01917	\$ 0.03671	\$ -
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.81576	\$ 0.02774	\$ 0.02243	\$ 0.01917	\$ 0.03671	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 745,750.20	\$ 36,528.46	\$ 42,341.68	\$ 48,032.54	\$ 7,434.08	\$ 1,927.70
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 742,745.40	\$ 33,523.66	\$ 38,335.28	\$ 43,024.54	\$ 6,933.28	\$ 1,426.90
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 742,745.40	\$ 33,523.66	\$ 38,335.28	\$ 43,024.54	\$ 6,933.28	\$ 1,426.90
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 742,745.40	\$ 33,523.66	\$ 38,335.28	\$ 43,024.54	\$ 6,933.28	\$ 1,426.90
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 734,184.00	\$ 24,962.26	\$ 26,920.08	\$ 28,755.54	\$ 5,506.38	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 734,184.00	\$ 24,962.26	\$ 26,920.08	\$ 28,755.54	\$ 5,506.38	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 734,184.00	\$ 24,962.26	\$ 26,920.08	\$ 28,755.54	\$ 5,506.38	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 734,184.00	\$ 24,962.26	\$ 26,920.08	\$ 28,755.54	\$ 5,506.38	\$ -
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 745,750.20	\$ 36,528.46	\$ 42,341.68	\$ 48,032.54	\$ 7,434.08	\$ 1,927.70
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 742,745.40	\$ 33,523.66	\$ 38,335.28	\$ 43,024.54	\$ 6,933.28	\$ 1,426.90
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 742,745.40	\$ 33,523.66	\$ 38,335.28	\$ 43,024.54	\$ 6,933.28	\$ 1,426.90
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 742,745.40	\$ 33,523.66	\$ 38,335.28	\$ 43,024.54	\$ 6,933.28	\$ 1,426.90
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 734,184.00	\$ 24,962.26	\$ 26,920.08	\$ 28,755.54	\$ 5,506.38	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 734,184.00	\$ 24,962.26	\$ 26,920.08	\$ 28,755.54	\$ 5,506.38	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 734,184.00	\$ 24,962.26	\$ 26,920.08	\$ 28,755.54	\$ 5,506.38	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 734,184.00	\$ 24,962.26	\$ 26,920.08	\$ 28,755.54	\$ 5,506.38	\$ -
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.82861	\$ 0.04059	\$ 0.03528	\$ 0.03202	\$ 0.04956	\$ 0.00643
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.82527	\$ 0.03725	\$ 0.03195	\$ 0.02868	\$ 0.04622	\$ 0.00476
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.82527	\$ 0.03725	\$ 0.03195	\$ 0.02868	\$ 0.04622	\$ 0.00476
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.82527	\$ 0.03725	\$ 0.03195	\$ 0.02868	\$ 0.04622	\$ 0.00476
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.81576	\$ 0.02774	\$ 0.02243	\$ 0.01917	\$ 0.03671	\$ -
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.81576	\$ 0.02774	\$ 0.02243	\$ 0.01917	\$ 0.03671	\$ -
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.81576	\$ 0.02774	\$ 0.02243	\$ 0.01917	\$ 0.03671	\$ -
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.81576	\$ 0.02774	\$ 0.02243	\$ 0.01917	\$ 0.03671	\$ -

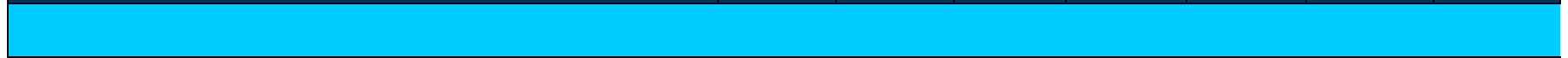
Upgrade 15 lb. to 30 lb. Weighing Feature (DM500-DM1000), Excluding DM800i	F9B3	\$ -	\$ 995.00	19%	\$ 1,621	\$ 55.10	\$ 44.57	\$ 38.08	\$ 72.93	\$ 2.01
Upgrade to 70 lb. Weighing (DM500-DM1000)	F9B4	\$ 189	\$ 1,980.00	7%	\$ 3,461	\$ 117.67	\$ 95.18	\$ 81.33	\$ 155.75	\$ 4.28
Upgrade to 149 lb. Weighing (DM500-DM1000)	F9B5	\$ 189	\$ 2,905.00	7%	\$ 5,077	\$ 172.63	\$ 139.63	\$ 119.32	\$ 228.48	\$ 6.28
DM Series Scale Stand	F990009	\$ -	\$ 90.00	4%	\$ 159	\$ 5.41	\$ 4.37	\$ 3.74	\$ 7.16	\$ 0.20
DM1000 DIM UPGRD MODULE	1FSD	\$ -	\$ 4,300.00	0%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
e-Return Receipt Feature - 1M00	ERR1	\$ -	\$ -	0%	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
e-RR Reference Number Feature - 1M00	ERR2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
e-Return Receipt Rates	1FER	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Permit printing option DM500, DM550, DM900 and DM1000 Series	1A04	\$ -	\$ 95.00	19%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Permit Printing Professional Install	F9PM	\$ -	\$ 65.00	19%	\$ 105	\$ 3.57	\$ 2.89	\$ 2.47	\$ 4.72	\$ 0.13
RESIDUAL RATES	1FOR	\$ -	\$ 795.00	19%	\$ 7,803	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	\$ 0.80
USPS Confirmation Services Software (DM800/900/1000)	1FS1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 2,019	\$ 68.65	\$ 55.53	\$ 47.45	\$ 90.87	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 1,824	\$ 62.02	\$ 50.16	\$ 42.86	\$ 82.08	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 1,636	\$ 55.63	\$ 44.99	\$ 38.45	\$ 73.62	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 1,333	\$ 45.31	\$ 36.65	\$ 31.32	\$ 59.97	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 1,172	\$ 39.86	\$ 32.24	\$ 27.55	\$ 52.75	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 797	\$ 27.11	\$ 21.93	\$ 18.74	\$ 35.88	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 814	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 154	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.94	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 570	\$ 19.38	\$ 15.67	\$ 13.39	\$ 25.65	
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 626	\$ 21.30	\$ 17.22	\$ 14.72	\$ 28.18	
Locking Storage Table, 48"	FAP7224	\$ -	\$ 425.00	19%	\$ 692	\$ 23.53	\$ 19.03	\$ 16.26	\$ 31.14	
Table Casters	FACASTK	\$ -	\$ 165.00	19%	\$ 268	\$ 9.13	\$ 7.38	\$ 6.31	\$ 12.08	
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$ 635.00	19%	\$ 1,034	\$ 35.16	\$ 28.44	\$ 24.30	\$ 46.53	
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$ -	\$ 940.00	19%	\$ 1,531	\$ 52.04	\$ 42.09	\$ 35.97	\$ 68.88	
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$ -	\$ 1,750.00	20%	\$ 2,825	\$ 96.05	\$ 77.69	\$ 66.39	\$ 127.13	
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$ -	\$ 2,055.00	19%	\$ 3,346	\$ 113.78	\$ 92.02	\$ 78.64	\$ 150.59	
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$ -	\$ 1,465.00	19%	\$ 2,383	\$ 81.01	\$ 65.53	\$ 55.99	\$ 107.22	
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$ -	\$ 1,725.00	19%	\$ 2,803	\$ 95.31	\$ 77.09	\$ 65.87	\$ 126.14	
Label Holder	F90145	\$ -	\$ 20.00	19%	\$ 32	\$ 1.10	\$ 0.89	\$ 0.76	\$ 1.45	
Display Board, 36"L	FADB3	\$ -	\$ 145.00	19%	\$ 236	\$ 8.03	\$ 6.49	\$ 5.55	\$ 10.62	
Display Board, 48"L	FADB4	\$ -	\$ 165.00	19%	\$ 268	\$ 9.12	\$ 7.38	\$ 6.31	\$ 12.08	
Display Board, 60"L	FADB5	\$ -	\$ 190.00	19%	\$ 309	\$ 10.50	\$ 8.49	\$ 7.25	\$ 13.89	
Display Board, 72"L	FADB6	\$ -	\$ 215.00	20%	\$ 347	\$ 11.80	\$ 9.54	\$ 8.15	\$ 15.62	
Task Light, 48"L	F4904K	\$ -	\$ 140.00	19%	\$ 228	\$ 7.74	\$ 6.26	\$ 5.35	\$ 10.24	
Shelf, 12"W x 15"D	F1115M	\$ -	\$ 70.00	19%	\$ 113	\$ 3.84	\$ 3.11	\$ 2.65	\$ 5.08	
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$ -	\$ 70.00	19%	\$ 114	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
Power Strip (six outlets)	FAPS	\$ -	\$ 55.00	19%	\$ 89	\$ 3.02	\$ 2.44	\$ 2.09	\$ 4.00	
Remote Power Strip (six outlets)	FARPS	\$ -	\$ 180.00	19%	\$ 293	\$ 9.95	\$ 8.05	\$ 6.88	\$ 13.17	
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$ -	\$ 940.00	19%	\$ 1,531	\$ 52.04	\$ 42.09	\$ 35.97	\$ 68.88	
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$ -	\$ 1,030.00	19%	\$ 1,678	\$ 57.05	\$ 46.14	\$ 39.43	\$ 75.51	
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$ -	\$ 1,095.00	19%	\$ 1,784	\$ 60.66	\$ 49.06	\$ 41.93	\$ 80.28	
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$ -	\$ 1,425.00	19%	\$ 2,322	\$ 78.93	\$ 63.84	\$ 54.56	\$ 104.47	
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$ -	\$ 1,510.00	19%	\$ 2,460	\$ 83.63	\$ 67.64	\$ 57.80	\$ 110.68	
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$ -	\$ 1,245.00	19%	\$ 2,028	\$ 68.97	\$ 55.78	\$ 47.67	\$ 91.28	
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$ -	\$ 1,295.00	19%	\$ 2,110	\$ 71.73	\$ 58.01	\$ 49.58	\$ 94.93	
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$ -	\$ 1,660.00	19%	\$ 2,704	\$ 91.95	\$ 74.37	\$ 63.55	\$ 121.70	
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$ -	\$ 1,750.00	19%	\$ 2,851	\$ 96.92	\$ 78.39	\$ 66.99	\$ 128.27	
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$ -	\$ 1,420.00	19%	\$ 2,314	\$ 78.67	\$ 63.63	\$ 54.38	\$ 104.12	
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$ -	\$ 1,530.00	19%	\$ 2,492	\$ 84.72	\$ 68.52	\$ 58.55	\$ 112.12	
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$ -	\$ 1,975.00	19%	\$ 3,217	\$ 109.39	\$ 88.48	\$ 75.61	\$ 144.78	
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$ -	\$ 2,055.00	19%	\$ 3,348	\$ 113.83	\$ 92.06	\$ 78.67	\$ 150.65	
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$ -	\$ 1,020.00	19%	\$ 1,661	\$ 56.49	\$ 45.69	\$ 39.04	\$ 74.76	
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$ -	\$ 1,415.00	19%	\$ 2,305	\$ 78.36	\$ 63.38	\$ 54.16	\$ 103.71	
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$ -	\$ 1,395.00	19%	\$ 2,272	\$ 77.26	\$ 62.49	\$ 53.40	\$ 102.25	
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$ -	\$ 1,930.00	19%	\$ 3,144	\$ 106.90	\$ 86.46	\$ 73.89	\$ 141.48	
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$ -	\$ 1,205.00	19%	\$ 1,962	\$ 66.71	\$ 53.96	\$ 46.11	\$ 88.29	
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$ -	\$ 1,705.00	19%	\$ 2,778	\$ 94.44	\$ 76.39	\$ 65.28	\$ 125.00	
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$ -	\$ 1,655.00	19%	\$ 2,696	\$ 91.68	\$ 74.15	\$ 63.36	\$ 121.33	

Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$ -	\$2,335.00	19%	\$ 3,804	\$ 129.35	\$ 104.62	\$ 89.40	\$ 171.20
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$ -	\$1,415.00	19%	\$ 2,304	\$ 78.32	\$ 63.35	\$ 54.13	\$ 103.66
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$ -	\$2,000.00	19%	\$ 3,253	\$ 110.61	\$ 89.46	\$ 76.45	\$ 146.40
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$ -	\$1,905.00	19%	\$ 3,096	\$ 105.27	\$ 85.14	\$ 72.76	\$ 139.32
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$ -	\$2,715.00	19%	\$ 4,422	\$ 150.34	\$ 121.60	\$ 103.91	\$ 198.98
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 235	\$ 7.99	\$ 6.46	\$ 5.52	\$ 10.58
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 268	\$ 9.11	\$ 7.37	\$ 6.29	\$ 12.05
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 308	\$ 10.47	\$ 8.47	\$ 7.24	\$ 13.86
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 350	\$ 11.88	\$ 9.61	\$ 8.21	\$ 15.73
Fabric Tackboard, 48"L	FATB4FK	\$ -	\$135.00	19%	\$ 218	\$ 7.42	\$ 6.00	\$ 5.13	\$ 9.82
Fabric Tackboard, 60"L	FATB5FK	\$ -	\$180.00	19%	\$ 291	\$ 9.91	\$ 8.01	\$ 6.85	\$ 13.11
Fabric Tackboard, 72"L	FATB6FK	\$ -	\$200.00	19%	\$ 324	\$ 11.00	\$ 8.90	\$ 7.60	\$ 14.56
Dump Rails, Pair	FADR2	\$ -	\$85.00	19%	\$ 138	\$ 4.70	\$ 3.80	\$ 3.25	\$ 6.22
Dump Rails, 48"	FADR34	\$ -	\$120.00	19%	\$ 195	\$ 6.62	\$ 5.35	\$ 4.57	\$ 8.76
Dump Rails, 60"	FADR35	\$ -	\$125.00	20%	\$ 201	\$ 6.83	\$ 5.53	\$ 4.72	\$ 9.05
Dump Rails, 72"	FADR36	\$ -	\$130.00	19%	\$ 210	\$ 7.14	\$ 5.78	\$ 4.94	\$ 9.45
Mail Cart - Wire	FWC39	\$ -	\$480.00	19%	\$ 782	\$ 26.58	\$ 21.50	\$ 18.37	\$ 35.18
Mail Cart - Panel	F90126	\$ -	\$650.00	19%	\$ 1,059	\$ 35.99	\$ 29.11	\$ 24.88	\$ 47.63
Label Holders	F90145	\$ -	\$20.00	19%	\$ 32	\$ 1.09	\$ 0.89	\$ 0.76	\$ 1.45
Task Light, 36"L	F3704K	\$ -	\$125.00	19%	\$ 7,803	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 228	\$ 7.74	\$ 6.26	\$ 5.35	\$ 10.25
Locking Utility Drawer	FADRW2K	\$ -	\$205.00	20%	\$ 331	\$ 11.25	\$ 9.10	\$ 7.78	\$ 14.90
Pencil Drawer	F1211	\$ -	\$195.00	19%	\$ 304	\$ 10.34	\$ 8.36	\$ 7.15	\$ 13.69
Table Casters	FACASTK	\$ -	\$165.00	20%	\$ 266	\$ 9.04	\$ 7.32	\$ 6.25	\$ 11.97
Keyboard Tray	FAKEYB	\$ -	\$250.00	19%	\$ 407	\$ 13.82	\$ 11.18	\$ 9.55	\$ 18.30
Power Strip (six outlet)	FAPS	\$ -	\$55.00	20%	\$ 88	\$ 2.99	\$ 2.42	\$ 2.07	\$ 3.96
Power Strip with Remote Switch	FARPS	\$ -	\$180.00	19%	\$ 293	\$ 9.95	\$ 8.05	\$ 6.88	\$ 13.17
Shelf, 11"W x 12"D	F1112M	\$ -	\$60.00	19%	\$ 97	\$ 3.29	\$ 2.66	\$ 2.28	\$ 4.36
Shelf, 11"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 113	\$ 3.84	\$ 3.11	\$ 2.66	\$ 5.09
Shelf, 12"W x 12"D	F1212M	\$ -	\$60.00	19%	\$ 97	\$ 3.29	\$ 2.66	\$ 2.28	\$ 4.36
Shelf, 12"W x 15"D	F1215M	\$ -	\$70.00	19%	\$ 114	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$ -	\$70.00	19%	\$ 114	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$ -	\$70.00	19%	\$ 114	\$ 3.88	\$ 3.13	\$ 2.68	\$ 5.13
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$ -	\$1,605.00	19%	\$ 2,614	\$ 88.87	\$ 71.88	\$ 61.43	\$ 117.62
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$ -	\$815.00	19%	\$ 1,328	\$ 45.15	\$ 36.52	\$ 31.21	\$ 59.76
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$ -	\$840.00	19%	\$ 1,368	\$ 46.51	\$ 37.62	\$ 32.15	\$ 61.56
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$ -	\$1,205.00	19%	\$ 1,962	\$ 66.71	\$ 53.96	\$ 46.11	\$ 88.30
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$ -	\$1,265.00	19%	\$ 2,060	\$ 70.05	\$ 56.66	\$ 48.42	\$ 92.72
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$ -	\$1,420.00	19%	\$ 2,314	\$ 78.67	\$ 63.63	\$ 54.37	\$ 104.12
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$ -	\$1,465.00	19%	\$ 2,386	\$ 81.13	\$ 65.62	\$ 56.07	\$ 107.38
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$ -	\$1,615.00	19%	\$ 2,630	\$ 89.42	\$ 72.33	\$ 61.81	\$ 118.36
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$ -	\$1,725.00	19%	\$ 2,810	\$ 95.54	\$ 77.28	\$ 66.04	\$ 126.45
Satellite Sorter, 30 Pockets	FSA3680G1	\$ -	\$1,575.00	19%	\$ 2,566	\$ 87.23	\$ 70.55	\$ 60.29	\$ 115.45
Tub Sorter	FSB7241	\$ -	\$900.00	19%	\$ 1,466	\$ 49.85	\$ 40.32	\$ 34.46	\$ 65.98
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$ -	\$1,675.00	19%	\$ 2,728	\$ 92.75	\$ 75.02	\$ 64.11	\$ 122.76
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$ -	\$1,585.00	19%	\$ 2,580	\$ 87.71	\$ 70.94	\$ 60.62	\$ 116.08
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$ -	\$1,810.00	19%	\$ 2,948	\$ 100.22	\$ 81.06	\$ 69.27	\$ 132.64
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$ -	\$1,695.00	19%	\$ 2,761	\$ 93.88	\$ 75.93	\$ 64.89	\$ 124.25
Riser, 48"L	FAP4824	\$ -	\$350.00	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65
Riser, 60"L	FAP6024	\$ -	\$385.00	19%	\$ 627	\$ 21.31	\$ 17.23	\$ 14.73	\$ 28.20
Riser, 72"L	FAP7224	\$ -	\$425.00	19%	\$ 692	\$ 23.53	\$ 19.03	\$ 16.26	\$ 31.15
Floor Stand for Monitor/PC	BM46	\$ -	\$1,125.00	19%	\$ 7,803	\$ 31.14	\$ 25.19	\$ 21.53	\$ 41.22
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$ -	\$895.00	19%	\$ 7,803	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$ -	\$820.00	19%	\$ 1,488	\$ 50.59	\$ 40.92	\$ 34.97	\$ 66.96
Optional Flat-Screen Panel Monitor	W408	\$ -	\$695.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
SMA FOR WSAV (AddressRight Pro)	WMAV	2330			\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180			\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$ 1,050			\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	

SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$ -	\$600.00	19%	\$ 973	\$ 33.08	\$ 26.75	\$ 22.86	\$ 43.78
VeriMove™ Net for 36,000 records processed	WMP1	\$ -	\$324.00	19%	\$ 513	\$ 17.44	\$ 14.10	\$ 12.05	\$ 23.08
VeriMove™ Net for 360,000 records processed	WMP2	\$ -	\$1,800.00	19%	\$ 2,932	\$ 99.69	\$ 80.64	\$ 68.91	\$ 131.95
VeriMove™ Net for 900,000 records processed	WMP3	\$ -	\$3,600.00	19%	\$ 5,864	\$ 199.38	\$ 161.26	\$ 137.80	\$ 263.88
Delivery Point Validation (DPV)	WSDP	\$ -	\$99.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
Enhanced Line of Travel (ELOT)	WSEL	\$ -	\$99.00	19%	\$ 161	\$ 5.46	\$ 4.42	\$ 3.77	\$ 7.23
Palletization Feature	WSPA	\$ -	\$2,200.00	19%	\$ 3,580	\$ 121.72	\$ 98.45	\$ 84.13	\$ 161.10
Mixed Weights Feature	WSMW	\$ -	\$1,200.00	19%	\$ 1,947	\$ 66.19	\$ 53.53	\$ 45.75	\$ 87.60
Package Services Feature	WSPS	\$ -	\$1,200.00	19%	\$ 1,949	\$ 66.27	\$ 53.60	\$ 45.81	\$ 87.71
Enhanced Merge/Purge	WSEM	\$ -	\$1,200.00	19%	\$ 1,954	\$ 66.43	\$ 53.73	\$ 45.92	\$ 87.92
Geocodes	WSGC	\$ -	\$299.00	19%	\$ 487	\$ 16.54	\$ 13.38	\$ 11.43	\$ 21.90
Address Conversion System (LACS)	WSLC	\$ -	\$99.00	19%	\$ 161	\$ 5.46	\$ 4.42	\$ 3.78	\$ 7.23
HP External Multi DVD Writer	W985025	\$ -	\$158.00	19%	\$ 257	\$ 8.73	\$ 7.06	\$ 6.03	\$ 11.55
1 User License for SmartMailer	WSL1	\$ -	\$995.00	19%	\$ 1,621	\$ 55.10	\$ 44.56	\$ 38.08	\$ 72.92
50 user Licenses for SmartMailer	WSLL	\$ -	\$7,495.00	19%	\$ 12,212	\$ 415.21	\$ 335.83	\$ 286.98	\$ 549.54
10 User Licenses for SmartMailer	WSLX	\$ -	\$4,995.00	19%	\$ 8,135	\$ 276.60	\$ 223.72	\$ 191.18	\$ 366.09
1 User License for AddressRight Pro	WSA1	\$ -	\$995.00	19%	\$ 1,616	\$ 54.94	\$ 44.44	\$ 37.97	\$ 72.72
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$ 371	\$2,195.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$ 378	\$2,795.00	19%	\$ 4,552	\$ 154.78	\$ 125.19	\$ 106.98	\$ 204.85
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$ -	\$199.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 806	\$ 27.41	\$ 22.17	\$ 18.94	\$ 36.28
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 1,376	\$ 46.79	\$ 37.85	\$ 32.34	\$ 61.93
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 1,132	\$ 38.49	\$ 31.13	\$ 26.60	\$ 50.94
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 324	\$ 11.02	\$ 8.91	\$ 7.62	\$ 14.58
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 1,132	\$ 38.49	\$ 31.13	\$ 26.61	\$ 50.95
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 1,132	\$ 38.49	\$ 31.13	\$ 26.61	\$ 50.95
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 1,140	\$ 38.77	\$ 31.36	\$ 26.80	\$ 51.31
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 2,280	\$ 77.53	\$ 62.71	\$ 53.59	\$ 102.62
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	32%	\$ 4,182	\$ 142.19	\$ 115.00	\$ 98.28	\$ 188.19
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 9,124	\$ 310.23	\$ 250.92	\$ 214.42	\$ 410.60
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 5,580	\$ 189.73	\$ 153.46	\$ 131.14	\$ 251.11
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 5,580	\$ 189.71	\$ 153.44	\$ 131.12	\$ 251.08
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	19%	\$ 13,134	\$ 446.54	\$ 361.17	\$ 308.64	\$ 591.01
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	20%	\$ 16,139	\$ 548.73	\$ 443.82	\$ 379.27	\$ 726.26
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	20%	\$ 12,433	\$ 422.72	\$ 341.91	\$ 292.18	\$ 559.49
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 1,132	\$ 38.50	\$ 31.14	\$ 26.61	\$ 50.95
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
10' Parallel Cable	W190016	\$ -	\$65.00	19%	\$ 105	\$ 3.57	\$ 2.89	\$ 2.47	\$ 4.72
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 112	\$ 3.81	\$ 3.08	\$ 2.64	\$ 5.05
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 8,596	\$ 292.27	\$ 236.39	\$ 202.01	\$ 386.82
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 488	\$ 16.60	\$ 13.43	\$ 11.47	\$ 21.97
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 1,954	\$ 66.43	\$ 53.73	\$ 45.91	\$ 87.92
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 1,954	\$ 66.45	\$ 53.75	\$ 45.93	\$ 87.95
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 4,074	\$ 138.52	\$ 112.04	\$ 95.74	\$ 183.33
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 1,628	\$ 55.36	\$ 44.78	\$ 38.26	\$ 73.27
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 1,629	\$ 55.38	\$ 44.79	\$ 38.28	\$ 73.29
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 448	\$ 15.23	\$ 12.32	\$ 10.53	\$ 20.16
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	#N/A	#N/A	#N/A	#N/A	#N/A
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	26%	#N/A	#N/A	#N/A	#N/A	#N/A
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	#N/A	#N/A	#N/A	#N/A	#N/A
PlanetPress Server Full	WPP4	\$ -	\$12,500	26%	#N/A	#N/A	#N/A	#N/A	#N/A

PlanetPress Image	WPP5	\$ -	\$4,625	26%	\$ 7,172	\$ 243.86	\$ 197.24	\$ 168.55	\$ 322.75
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 2,061	\$ 70.06	\$ 56.66	\$ 48.42	\$ 92.72
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	26%	\$ 4,342	\$ 147.63	\$ 119.41	\$ 102.04	\$ 195.40
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 8,244	\$ 280.30	\$ 226.72	\$ 193.74	\$ 370.99
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 12,367	\$ 420.47	\$ 340.08	\$ 290.62	\$ 556.50
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	19%	\$ 17,370	\$ 590.57	\$ 477.66	\$ 408.19	\$ 781.63
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	0%	\$ 29,167	\$ 991.68	\$ 802.09	\$ 685.42	\$ 1,312.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	0%	\$ 38,889	\$ 1,322.23	\$ 1,069.45	\$ 913.89	\$ 1,750.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	0%	\$ 68,057	\$ 2,313.94	\$ 1,871.57	\$ 1,599.34	\$ 3,062.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	0%	#N/A	#N/A	#N/A	#N/A	#N/A
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%		\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%		\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%		\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%		\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%		\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	19%		\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	19%		\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	19%		\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	19%		\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
5 User Account	F91B	\$ -	\$ 750.00	19%	#N/A	#N/A	#N/A	#N/A	#N/A
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 7,803	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 7,803	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 7,803	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 7,803	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	#N/A	#N/A	#N/A	#N/A	#N/A
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	#N/A	#N/A	#N/A	#N/A	#N/A
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	#N/A	#N/A	#N/A	#N/A	#N/A
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ -	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ -	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ -	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ -	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					#N/A	#N/A			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					#N/A	#N/A			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					#N/A	#N/A			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					#N/A	#N/A			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	#N/A	#N/A			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	#N/A	#N/A			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	#N/A	#N/A			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	#N/A	#N/A			

Optional Additional Service Costs (Excluding those Listed above)	Material Parts Dated Catalog	Material Parts % Off Dated Catalog	#VALUE!						METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours				\$	-				
Time and Material Discount and Hourly Rate, Holiday Business Hours				\$	-				
Time and Material Discount and Hourly Rate, 24x7 Business Hours				\$	-				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours				\$	-				
Additional Service Costs (Excluding those Listed above)									



FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			#N/A	#N/A	#N/A	#N/A				
FREE YEARLY MAINTENANCE TOTAL VALUE			#N/A	#N/A	#N/A	#N/A				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			#N/A	#N/A	#N/A	#N/A				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			#N/A	#N/A	#N/A	#N/A				

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH			METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.04616	0.00157	0.00127	0.00108	0.00208	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
MAINTENANCE COST (Yearly 8-Hour Response)				#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
MAINTENANCE COST (Yearly 12-Hour Response)				#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
MAINTENANCE COST (Yearly 24-Hour Response)				#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
MAINTENANCE COST (Time & Material 4-Hour Response)				#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
MAINTENANCE COST (Time & Material 8-Hour Response)				#N/A	#N/A	#N/A	#N/A	#N/A	#N/A

MAINTENANCE COST (Time & Material 12-Hour Response)					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
MAINTENANCE COST (Time & Material 24-Hour Response)					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A

NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					#N/A	#N/A	#N/A	#N/A	#N/A	#N/A



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00%		OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)				
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00%		OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)				
EQUIPMENT MODEL # DA7S - DA75S Color High Speed Ink										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					250,000					
MINIMUM WARRANTY PERIOD (MONTHS)					12					
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-					
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 16,045.00	32%	\$ 10,895	\$ 370.43	\$ 299.61	\$ 256.03	\$ 490.28	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 10,895	\$ 370.43	\$ 299.61	\$ 256.03	\$ 490.28	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0436	\$ 0.0015	\$ 0.0012	\$ 0.0010	\$ 0.0020	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.97
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	0	\$ 1,400	32%	\$ 950.00	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92	
AddressRight Pro	WSAX	0	\$ 1,800	19%	\$ 1,466.00	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00	
Installation of software on customer's PC or Smart	WS80	0	\$ 125.00	19%	\$ 101.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SmartMailer 7 Training	WS90	0	\$ 865.00	19%	\$ 704.00	\$ -	\$ -	\$ -	\$ -	
SmartMailer 7 Premium Edition Training	WS91	0	\$ 995.00	19%	\$ 810.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
Mail Coach - 1 to 2 operators	WSMC	0	\$ 995.00	19%	\$ 810.00	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92	
Mailling Assistant Customization (up to 4 hours)	WS93	0	\$ 395.00	19%	\$ 321.00	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	

Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36" L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48" L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60" L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72" L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48" L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12" W x 15" D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12" W x 15" D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36" L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48" L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60" L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72" L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48" L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60" L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72" L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36" L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48" L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13


Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
50 user Licenses for SmartMailer	WSL1	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47

Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32

5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						\$ 2,314	\$ 0.00077			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						\$ 2,000	\$ 0.00067			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						\$ 2,000	\$ 0.00067			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						\$ 2,000	\$ 0.00067			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ 0.00077	0%	\$ 0.00067	\$ 0.00067			
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			

TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH			METER HEAD 12-MONTH LEASE ONLY.	
	-	0%	-	\$ -	0%	\$ -				
	-	0%	-	\$ -	0%	\$ -				
	-	0%	-	\$ -	0%	\$ -				
	-	0%	-	\$ -	0%	\$ -				
	-	0%	-	\$ -	0%	\$ -				
	-	0%	-	\$ -	0%	\$ -				
	-	0%	-	\$ -	0%	\$ -				

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

 COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.04358	0.00148	0.00120	0.00102	0.00196	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00077	\$ 0.00077	\$ 0.00077	\$ 0.00077	\$ 0.00077	\$ 0.00077
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00067	\$ 0.00067	\$ 0.00067	\$ 0.00067	\$ 0.00067	\$ 0.00067
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00067	\$ 0.00067	\$ 0.00067	\$ 0.00067	\$ 0.00067	\$ 0.00067
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00067	\$ 0.00067	\$ 0.00067	\$ 0.00067	\$ 0.00067	\$ 0.00067
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.04435	\$ 0.00225	\$ 0.00197	\$ 0.00180	\$ 0.00273	\$ 0.00077
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.04425	\$ 0.00215	\$ 0.00187	\$ 0.00169	\$ 0.00263	\$ 0.00067
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.04425	\$ 0.00215	\$ 0.00187	\$ 0.00169	\$ 0.00263	\$ 0.00067
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.04425	\$ 0.00215	\$ 0.00187	\$ 0.00169	\$ 0.00263	\$ 0.00067
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.04372	\$ 0.00162	\$ 0.00133	\$ 0.00116	\$ 0.00210	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.04371	\$ 0.00161	\$ 0.00132	\$ 0.00115	\$ 0.00209	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.04371	\$ 0.00161	\$ 0.00132	\$ 0.00115	\$ 0.00209	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.04371	\$ 0.00161	\$ 0.00132	\$ 0.00115	\$ 0.00209	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 399,164.70	\$ 20,278.79	\$ 23,639.13	\$ 26,934.11	\$ 4,098.87	\$ 1,157.21
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 398,221.86	\$ 19,335.95	\$ 22,382.01	\$ 25,362.71	\$ 3,941.73	\$ 1,000.07

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 398,221.86	\$ 19,335.95	\$ 22,382.01	\$ 25,362.71	\$ 3,941.73	\$ 1,000.07
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 398,221.86	\$ 19,335.95	\$ 22,382.01	\$ 25,362.71	\$ 3,941.73	\$ 1,000.07
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 393,436.44	\$ 14,550.53	\$ 16,001.45	\$ 17,387.01	\$ 3,144.16	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 393,346.44	\$ 14,460.53	\$ 15,881.45	\$ 17,237.01	\$ 3,129.16	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 393,346.44	\$ 14,460.53	\$ 15,881.45	\$ 17,237.01	\$ 3,129.16	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 393,346.44	\$ 14,460.53	\$ 15,881.45	\$ 17,237.01	\$ 3,129.16	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 399,164.70	\$ 20,278.79	\$ 23,639.13	\$ 26,934.11	\$ 4,098.87	\$ 1,157.21
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 398,221.86	\$ 19,335.95	\$ 22,382.01	\$ 25,362.71	\$ 3,941.73	\$ 1,000.07
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 398,221.86	\$ 19,335.95	\$ 22,382.01	\$ 25,362.71	\$ 3,941.73	\$ 1,000.07
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 398,221.86	\$ 19,335.95	\$ 22,382.01	\$ 25,362.71	\$ 3,941.73	\$ 1,000.07
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 393,436.44	\$ 14,550.53	\$ 16,001.45	\$ 17,387.01	\$ 3,144.16	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 393,346.44	\$ 14,460.53	\$ 15,881.45	\$ 17,237.01	\$ 3,129.16	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 393,346.44	\$ 14,460.53	\$ 15,881.45	\$ 17,237.01	\$ 3,129.16	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 393,346.44	\$ 14,460.53	\$ 15,881.45	\$ 17,237.01	\$ 3,129.16	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.04435	\$ 0.00225	\$ 0.00197	\$ 0.00180	\$ 0.00273	\$ 0.00039
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.04425	\$ 0.00215	\$ 0.00187	\$ 0.00169	\$ 0.00263	\$ 0.00033
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.04425	\$ 0.00215	\$ 0.00187	\$ 0.00169	\$ 0.00263	\$ 0.00033

NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.04425	\$ 0.00215	\$ 0.00187	\$ 0.00169	\$ 0.00263	\$ 0.00033
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.04372	\$ 0.00162	\$ 0.00133	\$ 0.00116	\$ 0.00210	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.04371	\$ 0.00161	\$ 0.00132	\$ 0.00115	\$ 0.00209	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.04371	\$ 0.00161	\$ 0.00132	\$ 0.00115	\$ 0.00209	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.04371	\$ 0.00161	\$ 0.00132	\$ 0.00115	\$ 0.00209	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # DA5S - DA55S Color High Speed Ink										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					100,000					
MINIMUM WARRANTY PERIOD (MONTHS)					12					
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-					
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 9,090.00	32%	\$ 6,172	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 6,172	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0617	\$ 0.0021	\$ 0.0017	\$ 0.0015	\$ 0.0028	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	0	\$ 1,400	32%	\$ 950.00	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92	
AddressRight Pro	WSAX	0	\$ 1,800	19%	\$ 1,466.00	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00	
Installation of software on customer's PC or Smart	WS80	0	\$ 125.00	19%	\$ 101.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SmartMailer 7 Training	WS90	0	\$ 865.00	19%	\$ 704.00	\$ -	\$ -	\$ -	\$ -	
SmartMailer 7 Premium Edition Training	WS91	0	\$ 995.00	19%	\$ 810.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
Mail Coach - 1 to 2 operators	WSMC	0	\$ 995.00	19%	\$ 810.00	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92	
Mailling Assistant Customization (up to 4 hours)	WS93	0	\$ 395.00	19%	\$ 321.00	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	

Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52

Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	

Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63

5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 2,093	\$ 0.00174				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 1,725	\$ 0.00144				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 1,725	\$ 0.00144				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 1,725	\$ 0.00144				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00034				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours					\$ -					
Time and Material Discount and Hourly Rate, Holiday Business Hours					\$ -					
Time and Material Discount and Hourly Rate, 24x7 Business Hours					\$ -					
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours					\$ -					
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00174	0%	\$ 0.00144	\$ 0.00144				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00034	0%	\$ 0.00031	\$ 0.00031				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1



COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.06172	0.00210	0.00170	0.00145	0.00278	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00174	\$ 0.00174	\$ 0.00174	\$ 0.00174	\$ 0.00174	\$ 0.00174
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00144	\$ 0.00144	\$ 0.00144	\$ 0.00144	\$ 0.00144	\$ 0.00144
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00144	\$ 0.00144	\$ 0.00144	\$ 0.00144	\$ 0.00144	\$ 0.00144
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00144	\$ 0.00144	\$ 0.00144	\$ 0.00144	\$ 0.00144	\$ 0.00144
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.06346	\$ 0.00384	\$ 0.00344	\$ 0.00319	\$ 0.00452	\$ 0.00174
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.06316	\$ 0.00354	\$ 0.00313	\$ 0.00289	\$ 0.00421	\$ 0.00144
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.06316	\$ 0.00354	\$ 0.00313	\$ 0.00289	\$ 0.00421	\$ 0.00144
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.06316	\$ 0.00354	\$ 0.00313	\$ 0.00289	\$ 0.00421	\$ 0.00144
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.06206	\$ 0.00244	\$ 0.00203	\$ 0.00179	\$ 0.00311	\$ 0.00034
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.06203	\$ 0.00241	\$ 0.00201	\$ 0.00176	\$ 0.00309	\$ 0.00031
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.06203	\$ 0.00241	\$ 0.00201	\$ 0.00176	\$ 0.00309	\$ 0.00031
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.06203	\$ 0.00241	\$ 0.00201	\$ 0.00176	\$ 0.00309	\$ 0.00031
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 228,471.78	\$ 13,834.31	\$ 16,520.08	\$ 19,168.82	\$ 2,713.07	\$ 1,046.63
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 227,365.98	\$ 12,728.51	\$ 15,045.68	\$ 17,325.82	\$ 2,528.77	\$ 862.33
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 227,365.98	\$ 12,728.51	\$ 15,045.68	\$ 17,325.82	\$ 2,528.77	\$ 862.33

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 227,365.98	\$ 12,728.51	\$ 15,045.68	\$ 17,325.82	\$ 2,528.77	\$ 862.33
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 223,407.00	\$ 8,769.53	\$ 9,767.04	\$ 10,727.52	\$ 1,868.94	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 223,317.00	\$ 8,679.53	\$ 9,647.04	\$ 10,577.52	\$ 1,853.94	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 223,317.00	\$ 8,679.53	\$ 9,647.04	\$ 10,577.52	\$ 1,853.94	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 223,317.00	\$ 8,679.53	\$ 9,647.04	\$ 10,577.52	\$ 1,853.94	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 228,471.78	\$ 13,834.31	\$ 16,520.08	\$ 19,168.82	\$ 2,713.07	\$ 1,046.63
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 227,365.98	\$ 12,728.51	\$ 15,045.68	\$ 17,325.82	\$ 2,528.77	\$ 862.33
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 227,365.98	\$ 12,728.51	\$ 15,045.68	\$ 17,325.82	\$ 2,528.77	\$ 862.33
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 227,365.98	\$ 12,728.51	\$ 15,045.68	\$ 17,325.82	\$ 2,528.77	\$ 862.33
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 223,407.00	\$ 8,769.53	\$ 9,767.04	\$ 10,727.52	\$ 1,868.94	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 223,317.00	\$ 8,679.53	\$ 9,647.04	\$ 10,577.52	\$ 1,853.94	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 223,317.00	\$ 8,679.53	\$ 9,647.04	\$ 10,577.52	\$ 1,853.94	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 223,317.00	\$ 8,679.53	\$ 9,647.04	\$ 10,577.52	\$ 1,853.94	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.06346	\$ 0.00384	\$ 0.00344	\$ 0.00319	\$ 0.00452	\$ 0.00087
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.06316	\$ 0.00354	\$ 0.00313	\$ 0.00289	\$ 0.00421	\$ 0.00072
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.06316	\$ 0.00354	\$ 0.00313	\$ 0.00289	\$ 0.00421	\$ 0.00072
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.06316	\$ 0.00354	\$ 0.00313	\$ 0.00289	\$ 0.00421	\$ 0.00072
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.06206	\$ 0.00244	\$ 0.00203	\$ 0.00179	\$ 0.00311	\$ 0.00017

NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.06203	\$ 0.00241	\$ 0.00201	\$ 0.00176	\$ 0.00309	\$ 0.00016
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.06203	\$ 0.00241	\$ 0.00201	\$ 0.00176	\$ 0.00309	\$ 0.00016
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.06203	\$ 0.00241	\$ 0.00201	\$ 0.00176	\$ 0.00309	\$ 0.00016

Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57

Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29

Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49

Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP (Advanced Checking Option)	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						\$ 1,874	\$ 0.00062			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						\$ 1,506	\$ 0.00050			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						\$ 1,506	\$ 0.00050			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						\$ 1,506	\$ 0.00050			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ 0.00062	0%	\$ 0.00050	\$ 0.00050			
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST				\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.02389	0.00081	0.00066	0.00056	0.00107	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00050	\$ 0.00050	\$ 0.00050	\$ 0.00050	\$ 0.00050	\$ 0.00050
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00050	\$ 0.00050	\$ 0.00050	\$ 0.00050	\$ 0.00050	\$ 0.00050
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00050	\$ 0.00050	\$ 0.00050	\$ 0.00050	\$ 0.00050	\$ 0.00050
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.02451	\$ 0.00144	\$ 0.00128	\$ 0.00119	\$ 0.00170	\$ 0.00062
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.02439	\$ 0.00131	\$ 0.00116	\$ 0.00106	\$ 0.00158	\$ 0.00050
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.02439	\$ 0.00131	\$ 0.00116	\$ 0.00106	\$ 0.00158	\$ 0.00050
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.02439	\$ 0.00131	\$ 0.00116	\$ 0.00106	\$ 0.00158	\$ 0.00050
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.02402	\$ 0.00095	\$ 0.00079	\$ 0.00070	\$ 0.00121	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.02401	\$ 0.00094	\$ 0.00078	\$ 0.00069	\$ 0.00120	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.02401	\$ 0.00094	\$ 0.00078	\$ 0.00069	\$ 0.00120	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.02401	\$ 0.00094	\$ 0.00078	\$ 0.00069	\$ 0.00120	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 220,614.12	\$ 12,931.85	\$ 15,379.20	\$ 17,790.72	\$ 2,549.46	\$ 937.02
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 219,511.23	\$ 11,828.96	\$ 13,908.68	\$ 15,952.57	\$ 2,365.65	\$ 753.21
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 219,511.23	\$ 11,828.96	\$ 13,908.68	\$ 15,952.57	\$ 2,365.65	\$ 753.21

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 219,511.23	\$ 11,828.96	\$ 13,908.68	\$ 15,952.57	\$ 2,365.65	\$ 753.21
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 216,207.00	\$ 8,524.73	\$ 9,503.04	\$ 10,445.52	\$ 1,814.94	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 216,117.00	\$ 8,434.73	\$ 9,383.04	\$ 10,295.52	\$ 1,799.94	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 216,117.00	\$ 8,434.73	\$ 9,383.04	\$ 10,295.52	\$ 1,799.94	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 216,117.00	\$ 8,434.73	\$ 9,383.04	\$ 10,295.52	\$ 1,799.94	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 220,614.12	\$ 12,931.85	\$ 15,379.20	\$ 17,790.72	\$ 2,549.46	\$ 937.02
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 219,511.23	\$ 11,828.96	\$ 13,908.68	\$ 15,952.57	\$ 2,365.65	\$ 753.21
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 219,511.23	\$ 11,828.96	\$ 13,908.68	\$ 15,952.57	\$ 2,365.65	\$ 753.21
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 219,511.23	\$ 11,828.96	\$ 13,908.68	\$ 15,952.57	\$ 2,365.65	\$ 753.21
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 216,207.00	\$ 8,524.73	\$ 9,503.04	\$ 10,445.52	\$ 1,814.94	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 216,117.00	\$ 8,434.73	\$ 9,383.04	\$ 10,295.52	\$ 1,799.94	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 216,117.00	\$ 8,434.73	\$ 9,383.04	\$ 10,295.52	\$ 1,799.94	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 216,117.00	\$ 8,434.73	\$ 9,383.04	\$ 10,295.52	\$ 1,799.94	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.02451	\$ 0.00144	\$ 0.00128	\$ 0.00119	\$ 0.00170	\$ 0.00031
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.02439	\$ 0.00131	\$ 0.00116	\$ 0.00106	\$ 0.00158	\$ 0.00025
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.02439	\$ 0.00131	\$ 0.00116	\$ 0.00106	\$ 0.00158	\$ 0.00025
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.02439	\$ 0.00131	\$ 0.00116	\$ 0.00106	\$ 0.00158	\$ 0.00025
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.02402	\$ 0.00095	\$ 0.00079	\$ 0.00070	\$ 0.00121	\$ 0.00007

NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.02401	\$ 0.00094	\$ 0.00078	\$ 0.00069	\$ 0.00120	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.02401	\$ 0.00094	\$ 0.00078	\$ 0.00069	\$ 0.00120	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.02401	\$ 0.00094	\$ 0.00078	\$ 0.00069	\$ 0.00120	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>					16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)			
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>					15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)			
EQUIPMENT MODEL # DA30 - DA300 Envelope Printer										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					25,000					
MINIMUM WARRANTY PERIOD (MONTHS)					12					
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-					
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 4,995.00	32%	\$ 3,392	\$ 115.33	\$ 93.28	\$ 79.71	\$ 152.64	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 3,392	\$ 115.33	\$ 93.28	\$ 79.71	\$ 152.64	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.1357	\$ 0.0046	\$ 0.0037	\$ 0.0032	\$ 0.0061	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	0	\$ 1,400	32%	\$ 950.00	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92	
AddressRight Pro	WSAX	0	\$ 1,800	19%	\$ 1,466.00	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00	
Installation of software on customer's PC or Smart	WS80	0	\$ 125.00	19%	\$ 101.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SmartMailer 7 Training	WS90	0	\$ 865.00	19%	\$ 704.00	\$ -	\$ -	\$ -	\$ -	
SmartMailer 7 Premium Edition Training	WS91	0	\$ 995.00	19%	\$ 810.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
Mail Coach - 1 to 2 operators	WSMC	0	\$ 995.00	19%	\$ 810.00	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92	
Mailling Assistant Customization (up to 4 hours)	WS93	0	\$ 395.00	19%	\$ 321.00	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	

Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color 'Gray' (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36" L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48" L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60" L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72" L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48" L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12" W x 15" D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12" W x 15" D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36" L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48" L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60" L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72" L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48" L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60" L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72" L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36" L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48" L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57

Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tab Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	

Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63

5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 1,338.00	\$ 0.00446				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 975	\$ 0.00325				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 975	\$ 0.00325				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 975	\$ 0.00325				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00135				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00125				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00125				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00125				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours					\$ -					
Time and Material Discount and Hourly Rate, Holiday Business Hours					\$ -					
Time and Material Discount and Hourly Rate, 24x7 Business Hours					\$ -					
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours					\$ -					
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00446	0%	\$ 0.00325	\$ 0.00325				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00135	0%	\$ 0.00125	\$ 0.00125				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.13568	0.00461	0.00373	0.00319	0.00611	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00446	\$ 0.00446	\$ 0.00446	\$ 0.00446	\$ 0.00446	\$ 0.00446
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00325	\$ 0.00325	\$ 0.00325	\$ 0.00325	\$ 0.00325	\$ 0.00325
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00325	\$ 0.00325	\$ 0.00325	\$ 0.00325	\$ 0.00325	\$ 0.00325
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00325	\$ 0.00325	\$ 0.00325	\$ 0.00325	\$ 0.00325	\$ 0.00325
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.14014	\$ 0.00907	\$ 0.00819	\$ 0.00765	\$ 0.01057	\$ 0.00446
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.13893	\$ 0.00786	\$ 0.00698	\$ 0.00644	\$ 0.00936	\$ 0.00325
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.13893	\$ 0.00786	\$ 0.00698	\$ 0.00644	\$ 0.00936	\$ 0.00325
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.13893	\$ 0.00786	\$ 0.00698	\$ 0.00644	\$ 0.00936	\$ 0.00325
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.13703	\$ 0.00596	\$ 0.00508	\$ 0.00454	\$ 0.00746	\$ 0.00135
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.13693	\$ 0.00586	\$ 0.00498	\$ 0.00444	\$ 0.00736	\$ 0.00125
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.13693	\$ 0.00586	\$ 0.00498	\$ 0.00444	\$ 0.00736	\$ 0.00125
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.13693	\$ 0.00586	\$ 0.00498	\$ 0.00444	\$ 0.00736	\$ 0.00125
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 126,129.24	\$ 8,165.92	\$ 9,829.56	\$ 11,472.85	\$ 1,584.86	\$ 669.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 125,040.98	\$ 7,077.66	\$ 8,378.55	\$ 9,659.09	\$ 1,403.49	\$ 487.62
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 125,040.98	\$ 7,077.66	\$ 8,378.55	\$ 9,659.09	\$ 1,403.49	\$ 487.62
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 125,040.98	\$ 7,077.66	\$ 8,378.55	\$ 9,659.09	\$ 1,403.49	\$ 487.62

TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 123,330.24	\$ 5,366.92	\$ 6,097.56	\$ 6,807.85	\$ 1,118.36	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 123,240.24	\$ 5,276.92	\$ 5,977.56	\$ 6,657.85	\$ 1,103.36	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 123,240.24	\$ 5,276.92	\$ 5,977.56	\$ 6,657.85	\$ 1,103.36	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 123,240.24	\$ 5,276.92	\$ 5,977.56	\$ 6,657.85	\$ 1,103.36	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 126,129.24	\$ 8,165.92	\$ 9,829.56	\$ 11,472.85	\$ 1,584.86	\$ 669.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 125,040.98	\$ 7,077.66	\$ 8,378.55	\$ 9,659.09	\$ 1,403.49	\$ 487.62
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 125,040.98	\$ 7,077.66	\$ 8,378.55	\$ 9,659.09	\$ 1,403.49	\$ 487.62
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 125,040.98	\$ 7,077.66	\$ 8,378.55	\$ 9,659.09	\$ 1,403.49	\$ 487.62
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 123,330.24	\$ 5,366.92	\$ 6,097.56	\$ 6,807.85	\$ 1,118.36	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 123,240.24	\$ 5,276.92	\$ 5,977.56	\$ 6,657.85	\$ 1,103.36	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 123,240.24	\$ 5,276.92	\$ 5,977.56	\$ 6,657.85	\$ 1,103.36	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 123,240.24	\$ 5,276.92	\$ 5,977.56	\$ 6,657.85	\$ 1,103.36	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.14014	\$ 0.00907	\$ 0.00819	\$ 0.00765	\$ 0.01057	\$ 0.00223
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.13893	\$ 0.00786	\$ 0.00698	\$ 0.00644	\$ 0.00936	\$ 0.00163
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.13893	\$ 0.00786	\$ 0.00698	\$ 0.00644	\$ 0.00936	\$ 0.00163
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.13893	\$ 0.00786	\$ 0.00698	\$ 0.00644	\$ 0.00936	\$ 0.00163
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.13703	\$ 0.00596	\$ 0.00508	\$ 0.00454	\$ 0.00746	\$ 0.00068
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.13693	\$ 0.00586	\$ 0.00498	\$ 0.00444	\$ 0.00736	\$ 0.00063
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.13693	\$ 0.00586	\$ 0.00498	\$ 0.00444	\$ 0.00736	\$ 0.00063

NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.13693	\$ 0.00586	\$ 0.00498	\$ 0.00444	\$ 0.00736	\$ 0.00063
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Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,157	\$	39.34	\$	31.82	\$	27.19	\$	52.07
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167	\$	5.68	\$	4.59	\$	3.92	\$	7.52

Pencil Drawer	F1211	\$	-	\$195.00	19%	\$	146	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157	\$	39.34	\$	31.82	\$	27.19	\$	52.07	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162	\$	5.51	\$	4.46	\$	3.81	\$	7.29	

Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 403	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 810	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 566	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 162	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70	
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44	
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29	
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79	
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41	
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08	
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00	
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14	
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56	
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35	
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49	
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24	
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98	
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52	
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01	
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57	
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	

5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP (Advanced Checking Option)	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						\$ 2,006	\$ 0.00167			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						\$ 1,635	\$ 0.00136			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						\$ 1,635	\$ 0.00136			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						\$ 1,635	\$ 0.00136			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00034			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00031			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00031			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00031			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ 0.00167	0%	\$ 0.00136	\$ 0.00136			
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST				\$ 0.00034	0%	\$ 0.00031	\$ 0.00031			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

COST ANALYSIS		PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST		0.04936	0.00168	0.00136	0.00116	0.00222	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)		\$ 0.00167	\$ 0.00167	\$ 0.00167	\$ 0.00167	\$ 0.00167	\$ 0.00167
MAINTENANCE COST (Yearly 8-Hour Response)		\$ 0.00136	\$ 0.00136	\$ 0.00136	\$ 0.00136	\$ 0.00136	\$ 0.00136
MAINTENANCE COST (Yearly 12-Hour Response)		\$ 0.00136	\$ 0.00136	\$ 0.00136	\$ 0.00136	\$ 0.00136	\$ 0.00136
MAINTENANCE COST (Yearly 24-Hour Response)		\$ 0.00136	\$ 0.00136	\$ 0.00136	\$ 0.00136	\$ 0.00136	\$ 0.00136
MAINTENANCE COST (Time & Material 4-Hour Response)		\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Time & Material 8-Hour Response)		\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 12-Hour Response)		\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 24-Hour Response)		\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies		\$ 0.05103	\$ 0.00335	\$ 0.00303	\$ 0.00283	\$ 0.00389	\$ 0.00167
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies		\$ 0.05073	\$ 0.00304	\$ 0.00272	\$ 0.00252	\$ 0.00358	\$ 0.00136
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies		\$ 0.05073	\$ 0.00304	\$ 0.00272	\$ 0.00252	\$ 0.00358	\$ 0.00136
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies		\$ 0.05073	\$ 0.00304	\$ 0.00272	\$ 0.00252	\$ 0.00358	\$ 0.00136
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies		\$ 0.04970	\$ 0.00202	\$ 0.00169	\$ 0.00150	\$ 0.00256	\$ 0.00034
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies		\$ 0.04968	\$ 0.00199	\$ 0.00167	\$ 0.00147	\$ 0.00253	\$ 0.00031
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies		\$ 0.04968	\$ 0.00199	\$ 0.00167	\$ 0.00147	\$ 0.00253	\$ 0.00031
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies		\$ 0.04968	\$ 0.00199	\$ 0.00167	\$ 0.00147	\$ 0.00253	\$ 0.00031
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies		\$ 183,725.76	\$ 12,059.95	\$ 14,539.80	\$ 16,990.03	\$ 2,335.79	\$ 1,002.98
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies		\$ 182,612.45	\$ 10,946.64	\$ 13,055.39	\$ 15,134.51	\$ 2,150.24	\$ 817.43

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 182,612.45	\$ 10,946.64	\$ 13,055.39	\$ 15,134.51	\$ 2,150.24	\$ 817.43
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 182,612.45	\$ 10,946.64	\$ 13,055.39	\$ 15,134.51	\$ 2,150.24	\$ 817.43
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 178,922.88	\$ 7,257.07	\$ 8,135.96	\$ 8,985.23	\$ 1,535.31	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 178,832.88	\$ 7,167.07	\$ 8,015.96	\$ 8,835.23	\$ 1,520.31	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 178,832.88	\$ 7,167.07	\$ 8,015.96	\$ 8,835.23	\$ 1,520.31	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 178,832.88	\$ 7,167.07	\$ 8,015.96	\$ 8,835.23	\$ 1,520.31	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 183,725.76	\$ 12,059.95	\$ 14,539.80	\$ 16,990.03	\$ 2,335.79	\$ 1,002.98
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 182,612.45	\$ 10,946.64	\$ 13,055.39	\$ 15,134.51	\$ 2,150.24	\$ 817.43
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 182,612.45	\$ 10,946.64	\$ 13,055.39	\$ 15,134.51	\$ 2,150.24	\$ 817.43
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 182,612.45	\$ 10,946.64	\$ 13,055.39	\$ 15,134.51	\$ 2,150.24	\$ 817.43
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 178,922.88	\$ 7,257.07	\$ 8,135.96	\$ 8,985.23	\$ 1,535.31	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 178,832.88	\$ 7,167.07	\$ 8,015.96	\$ 8,835.23	\$ 1,520.31	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 178,832.88	\$ 7,167.07	\$ 8,015.96	\$ 8,835.23	\$ 1,520.31	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 178,832.88	\$ 7,167.07	\$ 8,015.96	\$ 8,835.23	\$ 1,520.31	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.05103	\$ 0.00335	\$ 0.00303	\$ 0.00283	\$ 0.00389	\$ 0.00084
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.05073	\$ 0.00304	\$ 0.00272	\$ 0.00252	\$ 0.00358	\$ 0.00068
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.05073	\$ 0.00304	\$ 0.00272	\$ 0.00252	\$ 0.00358	\$ 0.00068
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.05073	\$ 0.00304	\$ 0.00272	\$ 0.00252	\$ 0.00358	\$ 0.00068

NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.04970	\$ 0.00202	\$ 0.00169	\$ 0.00150	\$ 0.00256	\$ 0.00017
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.04968	\$ 0.00199	\$ 0.00167	\$ 0.00147	\$ 0.00253	\$ 0.00016
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.04968	\$ 0.00199	\$ 0.00167	\$ 0.00147	\$ 0.00253	\$ 0.00016
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.04968	\$ 0.00199	\$ 0.00167	\$ 0.00147	\$ 0.00253	\$ 0.00016



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT


TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)											
CONTRACTOR NAME Pitney Bowes											
MANUFACTURER BRAND NAME Pitney Bowes Inc											
508 ADA COMPLIANT:		YES _____	NO <input checked="" type="checkbox"/>	16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT:		YES _____	NO <input checked="" type="checkbox"/>	15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #					WSM7 - SmartMailer 7 for Windows						
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					250,000						
MINIMUM WARRANTY PERIOD (MONTHS)					12						
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-						
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
					LEASE RATE FACTOR						
							0.0340	0.0275	0.0235	0.0450	
					METER HEAD LEASE RATE FACTOR						
							1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs				\$ 400.00	32%	\$ 271.00	\$ 9.21	\$ 7.45	\$ 6.37	\$ 12.20	
Meter Head Lease				\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE							\$ 271	\$ 9.21	\$ 7.45	\$ 6.37	\$ 12.20
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME							\$ 0.0011	\$ 0.0000	\$ 0.0000	\$ 0.0000	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.	
List all Optional Features/Accessories excluding all items included in the base equipment costs.											
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94		
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29		
SMA for WMPU (VeriMove Net Unlimited Subscription)	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65		
DA300 ADDRESSRT PRINTER	DA30	\$ 1,005	\$ 4,995	32%	\$ 3,391.00	\$ 115.29	\$ 93.25	\$ 79.69	\$ 152.60		
DA55S ADDR PRINTER - CLR	DA5C	\$ 1,685	\$ 7,270	32%	\$ 4,936.00	\$ 167.82	\$ 135.74	\$ 116.00	\$ 222.12		
DA55S ADDR PRINTER - CLR	DA5S	\$ 1,778	\$ 9,090	32%	\$ 6,172.00	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74		
DA700 ADDRESSRT PRINTER	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81		
DA75S ADDR PRINTER - CLR	DA7S	\$ 2,062	\$ 16,045	32%	\$ 10,894.00	\$ 370.40	\$ 299.59	\$ 256.01	\$ 490.23		
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER	DA9N	\$ 2,427	\$ 16,995	32%	\$ 11,539.00	\$ 392.33	\$ 317.32	\$ 271.17	\$ 519.26		
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ STACKER	DA9M	\$ 2,779	\$ 23,830	19%	\$ 19,415.00	\$ 660.11	\$ 533.91	\$ 456.25	\$ 873.68		
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEEDER, STACKER, DRYER, STAND	DA9L	\$ 2,854	\$ 24,270	19%	\$ 19,775.00	\$ 672.35	\$ 543.81	\$ 464.71	\$ 889.88		
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER	DA9K	\$ 2,502	\$ 18,995	19%	\$ 15,477.00	\$ 526.22	\$ 425.62	\$ 363.71	\$ 696.47		
Closed Storage Table, 72"	FTS72D	\$ -	\$1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45		
Closed Storage Table, 60"	FTS60D	\$ -	\$1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04		
Closed Storage Table, 48"	FTS48D	\$ -	\$1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81		
Work Table, 72"	FTW72	\$ -	\$820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06		
Work Table, 60"	FTW60	\$ -	\$720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37		
Work Table, 30"	FTW30	\$ -	\$490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96		
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32		
Shelf for FTB60 Work Table only	SLF60	\$ -	\$95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47		
Riser, 48"	FAP4824	\$ -	\$350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83		
Riser, 48"	FAP6024	\$ -	\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09		
Locking Storage Table, 48"	FAP7224	\$ -	\$425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57		
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03		

30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36" L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48" L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60" L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72" L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48" L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12" W x 15" D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12" W x 15" D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36" L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48" L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60" L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72" L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48" L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60" L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72" L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36" L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48" L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14

Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74
Tube Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00
SMA FOR WSM7 (Smartmailer)	WMM7	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29

SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
					\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ -	\$ -	\$ -	\$ -	\$ -
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100.00	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250.00	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500.00	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625.00	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
					\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMP5	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
					\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -

SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAX	0	\$ 1,800	19%	\$ 1,466.00	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00	
Dryer	DA86	133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	-	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
AddressRight Pro	WSAV	0	\$ 1,400	32%	\$ 950.00	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					1,018.00	\$ 0.00034				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					1,018.00	\$ 0.00034				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					1,018.00	\$ 0.00034				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					1,018.00	\$ 0.00034				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00034	0%	\$ 0.00034	\$ 0.00034				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	\$ -	0%	\$ -		

	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.00108	0.00004	0.00003	0.00003	0.00005	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00142	\$ 0.00038	\$ 0.00037	\$ 0.00036	\$ 0.00039	\$ 0.00034
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00142	\$ 0.00038	\$ 0.00037	\$ 0.00036	\$ 0.00039	\$ 0.00034
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00142	\$ 0.00038	\$ 0.00037	\$ 0.00036	\$ 0.00039	\$ 0.00034
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00142	\$ 0.00038	\$ 0.00037	\$ 0.00036	\$ 0.00039	\$ 0.00034
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.00122	\$ 0.00017	\$ 0.00016	\$ 0.00016	\$ 0.00018	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.00121	\$ 0.00016	\$ 0.00015	\$ 0.00015	\$ 0.00017	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.00121	\$ 0.00016	\$ 0.00015	\$ 0.00015	\$ 0.00017	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.00121	\$ 0.00016	\$ 0.00015	\$ 0.00015	\$ 0.00017	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 12,810.00	\$ 3,385.70	\$ 4,429.72	\$ 5,472.11	\$ 582.17	\$ 509.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 12,810.00	\$ 3,385.70	\$ 4,429.72	\$ 5,472.11	\$ 582.17	\$ 509.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 12,810.00	\$ 3,385.70	\$ 4,429.72	\$ 5,472.11	\$ 582.17	\$ 509.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 12,810.00	\$ 3,385.70	\$ 4,429.72	\$ 5,472.11	\$ 582.17	\$ 509.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 10,971.00	\$ 1,546.70	\$ 1,977.72	\$ 2,407.11	\$ 275.67	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 10,881.00	\$ 1,456.70	\$ 1,857.72	\$ 2,257.11	\$ 260.67	\$ 187.50

TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 10,881.00	\$ 1,456.70	\$ 1,857.72	\$ 2,257.11	\$ 260.67	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 10,881.00	\$ 1,456.70	\$ 1,857.72	\$ 2,257.11	\$ 260.67	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 12,810.00	\$ 3,385.70	\$ 4,429.72	\$ 5,472.11	\$ 582.17	\$ 509.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 12,810.00	\$ 3,385.70	\$ 4,429.72	\$ 5,472.11	\$ 582.17	\$ 509.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 12,810.00	\$ 3,385.70	\$ 4,429.72	\$ 5,472.11	\$ 582.17	\$ 509.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 12,810.00	\$ 3,385.70	\$ 4,429.72	\$ 5,472.11	\$ 582.17	\$ 509.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 10,971.00	\$ 1,546.70	\$ 1,977.72	\$ 2,407.11	\$ 275.67	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 10,881.00	\$ 1,456.70	\$ 1,857.72	\$ 2,257.11	\$ 260.67	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 10,881.00	\$ 1,456.70	\$ 1,857.72	\$ 2,257.11	\$ 260.67	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 10,881.00	\$ 1,456.70	\$ 1,857.72	\$ 2,257.11	\$ 260.67	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00142	\$ 0.00038	\$ 0.00037	\$ 0.00036	\$ 0.00039	\$ 0.00017
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00142	\$ 0.00038	\$ 0.00037	\$ 0.00036	\$ 0.00039	\$ 0.00017
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00142	\$ 0.00038	\$ 0.00037	\$ 0.00036	\$ 0.00039	\$ 0.00017
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00142	\$ 0.00038	\$ 0.00037	\$ 0.00036	\$ 0.00039	\$ 0.00017
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.00122	\$ 0.00017	\$ 0.00016	\$ 0.00016	\$ 0.00018	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.00121	\$ 0.00016	\$ 0.00015	\$ 0.00015	\$ 0.00017	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.00121	\$ 0.00016	\$ 0.00015	\$ 0.00015	\$ 0.00017	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.00121	\$ 0.00016	\$ 0.00015	\$ 0.00015	\$ 0.00017	\$ 0.00006



**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT**

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # WSM4 - SmartMailer 7 and Mail Coa										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					250,000					
MINIMUM WARRANTY PERIOD (MONTHS)					12					
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-					
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000		1.0000
Base Equipment Costs			\$ 2,980.00	32%	\$ 2,023	\$ 68.80	\$ 55.64	\$ 47.55	\$ 91.05	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 2,023	\$ 68.80	\$ 55.64	\$ 47.55	\$ 91.05	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0081	\$ 0.0003	\$ 0.0002	\$ 0.0002	\$ 0.0004	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHR-G-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA300 ADDRESSRT PRINTER	DA30	\$ 1,005	\$ 4,995	32%	\$ 3,391.00	\$ 115.29	\$ 93.25	\$ 79.69	\$ 152.60	
DA55S ADDR PRINTER - CLR	DA5C	\$ 1,685	\$ 7,270	32%	\$ 4,936.00	\$ 167.82	\$ 135.74	\$ 116.00	\$ 222.12	
DA55S ADDR PRINTER - CLR	DA5S	\$ 1,778	\$ 9,090	32%	\$ 6,172.00	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	
DA700 ADDRESSRT PRINTER	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
DA75S ADDR PRINTER - CLR	DA7S	\$ 2,062	\$ 16,045	32%	\$ 10,894.00	\$ 370.40	\$ 299.59	\$ 256.01	\$ 490.23	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9N	\$ 2,427	\$ 16,995	32%	\$ 11,539.00	\$ 392.33	\$ 317.32	\$ 271.17	\$ 519.26	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9M	\$ 2,779	\$ 23,830	19%	\$ 19,415.00	\$ 660.11	\$ 533.91	\$ 456.25	\$ 873.68	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9L	\$ 2,854	\$ 24,270	19%	\$ 19,775.00	\$ 672.35	\$ 543.81	\$ 464.71	\$ 889.88	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9K	\$ 2,502	\$ 18,995	19%	\$ 15,477.00	\$ 526.22	\$ 425.62	\$ 363.71	\$ 696.47	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	

Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
Shelf for FTB60 Work Table only	SLF60	\$ -	\$95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47
Riser, 48"	FAP4824	\$ -	\$350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83
Riser, 48"	FAP6024	\$ -	\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09
Locking Storage Table, 48"	FAP7224	\$ -	\$425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$635.00	19%	\$ 517.00	\$ 17.58	\$ 14.22	\$ 12.15	\$ 23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$ -	\$940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$ -	\$1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$ -	\$1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23
Label Holder	F90145	\$ -	\$20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Shelf, 12"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Power Strip (six outlets)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Remote Power Strip (six outlets)	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$ -	\$940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$ -	\$1,030.00	19%	\$ 839.00	\$ 28.53	\$ 23.07	\$ 19.72	\$ 37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$ -	\$1,095.00	19%	\$ 892.00	\$ 30.33	\$ 24.53	\$ 20.96	\$ 40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$ -	\$1,425.00	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$ -	\$1,510.00	19%	\$ 1,230.00	\$ 41.82	\$ 33.83	\$ 28.91	\$ 55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$ -	\$1,245.00	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$ -	\$1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$ -	\$1,660.00	19%	\$ 1,352.00	\$ 45.97	\$ 37.18	\$ 31.77	\$ 60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$ -	\$1,420.00	19%	\$ 1,156.00	\$ 39.30	\$ 31.79	\$ 27.17	\$ 52.02
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$ -	\$1,530.00	19%	\$ 1,246.00	\$ 42.36	\$ 34.27	\$ 29.28	\$ 56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$ -	\$1,975.00	19%	\$ 1,609.00	\$ 54.71	\$ 44.25	\$ 37.81	\$ 72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$ -	\$1,020.00	19%	\$ 831.00	\$ 28.25	\$ 22.85	\$ 19.53	\$ 37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$ -	\$1,395.00	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$ -	\$1,930.00	19%	\$ 1,572.00	\$ 53.45	\$ 43.23	\$ 36.94	\$ 70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$ -	\$1,705.00	19%	\$ 1,389.00	\$ 47.23	\$ 38.20	\$ 32.64	\$ 62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$ -	\$1,655.00	19%	\$ 1,348.00	\$ 45.83	\$ 37.07	\$ 31.68	\$ 60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$ -	\$2,335.00	19%	\$ 1,902.00	\$ 64.67	\$ 52.31	\$ 44.70	\$ 85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$ -	\$2,000.00	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$ -	\$1,905.00	19%	\$ 1,552.00	\$ 52.77	\$ 42.68	\$ 36.47	\$ 69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$ -	\$2,715.00	19%	\$ 2,212.00	\$ 75.21	\$ 60.83	\$ 51.98	\$ 99.54
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Fabric Tackboard, 48"L	FATB4FK	\$ -	\$135.00	19%	\$ 109.00	\$ 3.71	\$ 3.00	\$ 2.56	\$ 4.91
Fabric Tackboard, 60"L	FATB5FK	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Fabric Tackboard, 72"L	FATB6FK	\$ -	\$200.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Dump Rails, Pair	FADR2	\$ -	\$85.00	19%	\$ 69.00	\$ 2.35	\$ 1.90	\$ 1.62	\$ 3.11
Dump Rails, 48"	FADR34	\$ -	\$120.00	19%	\$ 97.00	\$ 3.30	\$ 2.67	\$ 2.28	\$ 4.37
Dump Rails, 60"	FADR35	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Dump Rails, 72"	FADR36	\$ -	\$130.00	19%	\$ 105.00	\$ 3.57	\$ 2.89	\$ 2.47	\$ 4.73
Mail Cart - Wire	FWC39	\$ -	\$480.00	19%	\$ 391.00	\$ 13.29	\$ 10.75	\$ 9.19	\$ 17.60
Mail Cart - Panel	F90126	\$ -	\$650.00	19%	\$ 529.00	\$ 17.99	\$ 14.55	\$ 12.43	\$ 23.81

Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72	
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55	
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSVA (AddressRight Pro)	WMAV		2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92
SMA FOR WSAX (AddressRight Pro)	WMAX		3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	


Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications*)	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Performatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$	305.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-

2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ -	0%	\$ -	\$ -			

FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH			METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet

CATEGORY 1
ATTACHMENT 1

									
COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.00809	0.00028	0.00022	0.00019	0.00036	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00809	\$ 0.00028	\$ 0.00022	\$ 0.00019	\$ 0.00036	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00809	\$ 0.00028	\$ 0.00022	\$ 0.00019	\$ 0.00036	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00809	\$ 0.00028	\$ 0.00022	\$ 0.00019	\$ 0.00036	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00809	\$ 0.00028	\$ 0.00022	\$ 0.00019	\$ 0.00036	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.00823	\$ 0.00041	\$ 0.00036	\$ 0.00033	\$ 0.00050	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.00822	\$ 0.00040	\$ 0.00035	\$ 0.00032	\$ 0.00049	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.00822	\$ 0.00040	\$ 0.00035	\$ 0.00032	\$ 0.00049	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.00822	\$ 0.00040	\$ 0.00035	\$ 0.00032	\$ 0.00049	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 72,843.12	\$ 2,476.67	\$ 2,670.91	\$ 2,853.02	\$ 546.32	\$ -

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 72,843.12	\$ 2,476.67	\$ 2,670.91	\$ 2,853.02	\$ 546.32	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 72,843.12	\$ 2,476.67	\$ 2,670.91	\$ 2,853.02	\$ 546.32	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 72,843.12	\$ 2,476.67	\$ 2,670.91	\$ 2,853.02	\$ 546.32	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 74,058.12	\$ 3,691.67	\$ 4,290.91	\$ 4,878.02	\$ 748.82	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 73,968.12	\$ 3,601.67	\$ 4,170.91	\$ 4,728.02	\$ 733.82	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 73,968.12	\$ 3,601.67	\$ 4,170.91	\$ 4,728.02	\$ 733.82	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 73,968.12	\$ 3,601.67	\$ 4,170.91	\$ 4,728.02	\$ 733.82	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 72,843.12	\$ 2,476.67	\$ 2,670.91	\$ 2,853.02	\$ 546.32	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 72,843.12	\$ 2,476.67	\$ 2,670.91	\$ 2,853.02	\$ 546.32	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 72,843.12	\$ 2,476.67	\$ 2,670.91	\$ 2,853.02	\$ 546.32	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 72,843.12	\$ 2,476.67	\$ 2,670.91	\$ 2,853.02	\$ 546.32	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 74,058.12	\$ 3,691.67	\$ 4,290.91	\$ 4,878.02	\$ 748.82	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 73,968.12	\$ 3,601.67	\$ 4,170.91	\$ 4,728.02	\$ 733.82	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 73,968.12	\$ 3,601.67	\$ 4,170.91	\$ 4,728.02	\$ 733.82	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 73,968.12	\$ 3,601.67	\$ 4,170.91	\$ 4,728.02	\$ 733.82	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00809	\$ 0.00028	\$ 0.00022	\$ 0.00019	\$ 0.00036	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00809	\$ 0.00028	\$ 0.00022	\$ 0.00019	\$ 0.00036	\$ -

NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00809	\$ 0.00028	\$ 0.00022	\$ 0.00019	\$ 0.00036	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00809	\$ 0.00028	\$ 0.00022	\$ 0.00019	\$ 0.00036	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.00823	\$ 0.00041	\$ 0.00036	\$ 0.00033	\$ 0.00050	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.00822	\$ 0.00040	\$ 0.00035	\$ 0.00032	\$ 0.00049	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00822	\$ 0.00040	\$ 0.00035	\$ 0.00032	\$ 0.00049	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00822	\$ 0.00040	\$ 0.00035	\$ 0.00032	\$ 0.00049	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #			WSM6 - SmartMailer 7 and Mail Coa							
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 4,470.00	32%	\$ 3,035	\$ 103.19	\$ 83.47	\$ 71.33	\$ 136.58	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 3,035	\$ 103.19	\$ 83.47	\$ 71.33	\$ 136.58	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0121	\$ 0.0004	\$ 0.0003	\$ 0.0003	\$ 0.0005	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA300 ADDRESSRT PRINTER	DA30	\$ 1,005	\$ 4,995	32%	\$ 3,391.00	\$ 115.29	\$ 93.25	\$ 79.69	\$ 152.60	
DA55S ADDR PRINTER - CLR	DA5C	\$ 1,685	\$ 7,270	32%	\$ 4,936.00	\$ 167.82	\$ 135.74	\$ 116.00	\$ 222.12	
DA55S ADDR PRINTER - CLR	DA5S	\$ 1,778	\$ 9,090	32%	\$ 6,172.00	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	
DA700 ADDRESSRT PRINTER	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
DA75S ADDR PRINTER - CLR	DA7S	\$ 2,062	\$ 16,045	32%	\$ 10,894.00	\$ 370.40	\$ 299.59	\$ 256.01	\$ 490.23	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9N	\$ 2,427	\$ 16,995	32%	\$ 11,539.00	\$ 392.33	\$ 317.32	\$ 271.17	\$ 519.26	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ STACKER	DA9M	\$ 2,779	\$ 23,830	19%	\$ 19,415.00	\$ 660.11	\$ 533.91	\$ 456.25	\$ 873.68	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEEDER, STACKER, DRYER, STAND	DA9L	\$ 2,854	\$ 24,270	19%	\$ 19,775.00	\$ 672.35	\$ 543.81	\$ 464.71	\$ 889.88	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER	DA9K	\$ 2,502	\$ 18,995	19%	\$ 15,477.00	\$ 526.22	\$ 425.62	\$ 363.71	\$ 696.47	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	

Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$	-	\$500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81

Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72	
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55	
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	

Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-

SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
2 User Account	F91A	-	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	-	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	-	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	-	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	-	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	-	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	-	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	-	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			

YEARLY, MAINTENANCE COST		\$ -	0%	\$ -	\$ -				
FREE YEARLY MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD		-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST		\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

COST ANALYSIS	PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST	0.01214	0.00041	0.00033	0.00029	0.00055	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies	\$ 0.01214	\$ 0.00041	\$ 0.00033	\$ 0.00029	\$ 0.00055	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies	\$ 0.01214	\$ 0.00041	\$ 0.00033	\$ 0.00029	\$ 0.00055	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies	\$ 0.01214	\$ 0.00041	\$ 0.00033	\$ 0.00029	\$ 0.00055	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies	\$ 0.01214	\$ 0.00041	\$ 0.00033	\$ 0.00029	\$ 0.00055	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies	\$ 0.01228	\$ 0.00055	\$ 0.00047	\$ 0.00042	\$ 0.00068	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies	\$ 0.01227	\$ 0.00054	\$ 0.00046	\$ 0.00041	\$ 0.00067	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies	\$ 0.01227	\$ 0.00054	\$ 0.00046	\$ 0.00041	\$ 0.00067	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies	\$ 0.01227	\$ 0.00054	\$ 0.00046	\$ 0.00041	\$ 0.00067	\$ 0.00013

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 109,264.68	\$ 3,715.00	\$ 4,006.37	\$ 4,279.53	\$ 819.49	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 109,264.68	\$ 3,715.00	\$ 4,006.37	\$ 4,279.53	\$ 819.49	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 109,264.68	\$ 3,715.00	\$ 4,006.37	\$ 4,279.53	\$ 819.49	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 109,264.68	\$ 3,715.00	\$ 4,006.37	\$ 4,279.53	\$ 819.49	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 110,479.68	\$ 4,930.00	\$ 5,626.37	\$ 6,304.53	\$ 1,021.99	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 110,389.68	\$ 4,840.00	\$ 5,506.37	\$ 6,154.53	\$ 1,006.99	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 110,389.68	\$ 4,840.00	\$ 5,506.37	\$ 6,154.53	\$ 1,006.99	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 110,389.68	\$ 4,840.00	\$ 5,506.37	\$ 6,154.53	\$ 1,006.99	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 109,264.68	\$ 3,715.00	\$ 4,006.37	\$ 4,279.53	\$ 819.49	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 109,264.68	\$ 3,715.00	\$ 4,006.37	\$ 4,279.53	\$ 819.49	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 109,264.68	\$ 3,715.00	\$ 4,006.37	\$ 4,279.53	\$ 819.49	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 109,264.68	\$ 3,715.00	\$ 4,006.37	\$ 4,279.53	\$ 819.49	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 110,479.68	\$ 4,930.00	\$ 5,626.37	\$ 6,304.53	\$ 1,021.99	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 110,389.68	\$ 4,840.00	\$ 5,506.37	\$ 6,154.53	\$ 1,006.99	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 110,389.68	\$ 4,840.00	\$ 5,506.37	\$ 6,154.53	\$ 1,006.99	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 110,389.68	\$ 4,840.00	\$ 5,506.37	\$ 6,154.53	\$ 1,006.99	\$ 187.50



NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01214	\$ 0.00041	\$ 0.00033	\$ 0.00029	\$ 0.00055	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01214	\$ 0.00041	\$ 0.00033	\$ 0.00029	\$ 0.00055	\$ -
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01214	\$ 0.00041	\$ 0.00033	\$ 0.00029	\$ 0.00055	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01214	\$ 0.00041	\$ 0.00033	\$ 0.00029	\$ 0.00055	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.01228	\$ 0.00055	\$ 0.00047	\$ 0.00042	\$ 0.00068	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.01227	\$ 0.00054	\$ 0.00046	\$ 0.00041	\$ 0.00067	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.01227	\$ 0.00054	\$ 0.00046	\$ 0.00041	\$ 0.00067	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.01227	\$ 0.00054	\$ 0.00046	\$ 0.00041	\$ 0.00067	\$ 0.00006

Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" x 48"H x 15"D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72" x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57

Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tube Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	

Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$	305.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
2 User Account	F91A	\$	-	\$ 500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
5 User Account	F91B	\$	-	\$ 750.00	19%	\$	611.00	\$	20.77	\$	16.80	\$	14.36	\$	27.50
10 User Account	F91C	\$	-	\$ 1,500.00	19%	\$	1,222.00	\$	41.55	\$	33.61	\$	28.72	\$	54.99
Website Personalization	F91D	\$	-	\$ 1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63

5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	\$ -	\$ 800	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						2,260.00	\$ 0.00075			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						2,260.00	\$ 0.00075			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						2,260.00	\$ 0.00075			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						2,260.00	\$ 0.00075			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ 0.00075	0%	\$ 0.00075	\$ 0.00075			

FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
 SUPPLY DESCRIPTION		MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.	
		-	0%	-	\$ -	0%	\$ -			
		-	0%	-	\$ -	0%	\$ -			
		-	0%	-	\$ -	0%	\$ -			
		-	0%	-	\$ -	0%	\$ -			
		-	0%	-	\$ -	0%	\$ -			
		-	0%	-	\$ -	0%	\$ -			
 OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet CATEGORY 1 ATTACHMENT 1										
COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.00380	0.00013	0.00010	0.00009	0.00017	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075	\$ 0.00075
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.00456	\$ 0.00088	\$ 0.00086	\$ 0.00084	\$ 0.00092	\$ 0.00075
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.00456	\$ 0.00088	\$ 0.00086	\$ 0.00084	\$ 0.00092	\$ 0.00075
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00456	\$ 0.00088	\$ 0.00086	\$ 0.00084	\$ 0.00092	\$ 0.00075
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00456	\$ 0.00088	\$ 0.00086	\$ 0.00084	\$ 0.00092	\$ 0.00075
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.00394	\$ 0.00026	\$ 0.00024	\$ 0.00022	\$ 0.00031	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 41,001.60	\$ 7,943.53	\$ 10,294.79	\$ 12,640.35	\$ 1,386.66	\$ 1,130.00

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 41,001.60	\$ 7,943.53	\$ 10,294.79	\$ 12,640.35	\$ 1,386.66	\$ 1,130.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 41,001.60	\$ 7,943.53	\$ 10,294.79	\$ 12,640.35	\$ 1,386.66	\$ 1,130.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 41,001.60	\$ 7,943.53	\$ 10,294.79	\$ 12,640.35	\$ 1,386.66	\$ 1,130.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 35,436.60	\$ 2,378.53	\$ 2,874.79	\$ 3,365.35	\$ 459.16	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 35,346.60	\$ 2,288.53	\$ 2,754.79	\$ 3,215.35	\$ 444.16	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 35,346.60	\$ 2,288.53	\$ 2,754.79	\$ 3,215.35	\$ 444.16	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 35,346.60	\$ 2,288.53	\$ 2,754.79	\$ 3,215.35	\$ 444.16	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 41,001.60	\$ 7,943.53	\$ 10,294.79	\$ 12,640.35	\$ 1,386.66	\$ 1,130.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 41,001.60	\$ 7,943.53	\$ 10,294.79	\$ 12,640.35	\$ 1,386.66	\$ 1,130.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 41,001.60	\$ 7,943.53	\$ 10,294.79	\$ 12,640.35	\$ 1,386.66	\$ 1,130.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 41,001.60	\$ 7,943.53	\$ 10,294.79	\$ 12,640.35	\$ 1,386.66	\$ 1,130.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 35,436.60	\$ 2,378.53	\$ 2,874.79	\$ 3,365.35	\$ 459.16	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 35,346.60	\$ 2,288.53	\$ 2,754.79	\$ 3,215.35	\$ 444.16	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 35,346.60	\$ 2,288.53	\$ 2,754.79	\$ 3,215.35	\$ 444.16	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 35,346.60	\$ 2,288.53	\$ 2,754.79	\$ 3,215.35	\$ 444.16	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00456	\$ 0.00088	\$ 0.00086	\$ 0.00084	\$ 0.00092	\$ 0.00038
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00456	\$ 0.00088	\$ 0.00086	\$ 0.00084	\$ 0.00092	\$ 0.00038


NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00456	\$ 0.00088	\$ 0.00086	\$ 0.00084	\$ 0.00092	\$ 0.00038
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00456	\$ 0.00088	\$ 0.00086	\$ 0.00084	\$ 0.00092	\$ 0.00038
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.00394	\$ 0.00026	\$ 0.00024	\$ 0.00022	\$ 0.00031	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00006

Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$	-	\$500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H, 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81


Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72	
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55	
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	

Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPR (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$	305.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-

2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ -	0%	\$ -	\$ -			

FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION		MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.	
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		

**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1**

					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
COST ANALYSIS										
STANDARD CONFIGURED EQUIPMENT COST					0.00380	0.00013	0.00010	0.00009	0.00017	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.00380	\$ 0.00013	\$ 0.00010	\$ 0.00009	\$ 0.00017	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.00380	\$ 0.00013	\$ 0.00010	\$ 0.00009	\$ 0.00017	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00380	\$ 0.00013	\$ 0.00010	\$ 0.00009	\$ 0.00017	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00380	\$ 0.00013	\$ 0.00010	\$ 0.00009	\$ 0.00017	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.00394	\$ 0.00026	\$ 0.00024	\$ 0.00022	\$ 0.00031	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 34,200.00	\$ 1,162.80	\$ 1,254.00	\$ 1,339.50	\$ 256.50	\$ -

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 34,200.00	\$ 1,162.80	\$ 1,254.00	\$ 1,339.50	\$ 256.50	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 34,200.00	\$ 1,162.80	\$ 1,254.00	\$ 1,339.50	\$ 256.50	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 34,200.00	\$ 1,162.80	\$ 1,254.00	\$ 1,339.50	\$ 256.50	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 35,415.00	\$ 2,377.80	\$ 2,874.00	\$ 3,364.50	\$ 459.00	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 35,325.00	\$ 2,287.80	\$ 2,754.00	\$ 3,214.50	\$ 444.00	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 35,325.00	\$ 2,287.80	\$ 2,754.00	\$ 3,214.50	\$ 444.00	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 35,325.00	\$ 2,287.80	\$ 2,754.00	\$ 3,214.50	\$ 444.00	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 34,200.00	\$ 1,162.80	\$ 1,254.00	\$ 1,339.50	\$ 256.50	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 34,200.00	\$ 1,162.80	\$ 1,254.00	\$ 1,339.50	\$ 256.50	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 34,200.00	\$ 1,162.80	\$ 1,254.00	\$ 1,339.50	\$ 256.50	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 34,200.00	\$ 1,162.80	\$ 1,254.00	\$ 1,339.50	\$ 256.50	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 35,415.00	\$ 2,377.80	\$ 2,874.00	\$ 3,364.50	\$ 459.00	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 35,325.00	\$ 2,287.80	\$ 2,754.00	\$ 3,214.50	\$ 444.00	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 35,325.00	\$ 2,287.80	\$ 2,754.00	\$ 3,214.50	\$ 444.00	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 35,325.00	\$ 2,287.80	\$ 2,754.00	\$ 3,214.50	\$ 444.00	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00380	\$ 0.00013	\$ 0.00010	\$ 0.00009	\$ 0.00017	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00380	\$ 0.00013	\$ 0.00010	\$ 0.00009	\$ 0.00017	\$ -

NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00380	\$ 0.00013	\$ 0.00010	\$ 0.00009	\$ 0.00017	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00380	\$ 0.00013	\$ 0.00010	\$ 0.00009	\$ 0.00017	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.00394	\$ 0.00026	\$ 0.00024	\$ 0.00022	\$ 0.00031	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00393	\$ 0.00025	\$ 0.00023	\$ 0.00021	\$ 0.00030	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00%		OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)				
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00%		OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)				
EQUIPMENT MODEL # WPF2 - Document Processing Integ										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					250,000					
MINIMUM WARRANTY PERIOD (MONTHS)					12					
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-					
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 2,800.00	32%	\$ 1,901	\$ 64.64	\$ 52.28	\$ 44.68	\$ 85.55	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 1,901	\$ 64.64	\$ 52.28	\$ 44.68	\$ 85.55	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0076	\$ 0.0003	\$ 0.0002	\$ 0.0002	\$ 0.0003	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA300 ADDRESSRT PRINTER	DA30	\$ 1,005	\$ 4,995	32%	\$ 3,391.00	\$ 115.29	\$ 93.25	\$ 79.69	\$ 152.60	
DA55S ADDR PRINTER - CLR	DA5C	\$ 1,685	\$ 7,270	32%	\$ 4,936.00	\$ 167.82	\$ 135.74	\$ 116.00	\$ 222.12	
DA55S ADDR PRINTER - CLR	DA5S	\$ 1,778	\$ 9,090	32%	\$ 6,172.00	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	
DA700 ADDRESSRT PRINTER	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
DA75S ADDR PRINTER - CLR	DA7S	\$ 2,062	\$ 16,045	32%	\$ 10,894.00	\$ 370.40	\$ 299.59	\$ 256.01	\$ 490.23	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9N	\$ 2,427	\$ 16,995	32%	\$ 11,539.00	\$ 392.33	\$ 317.32	\$ 271.17	\$ 519.26	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ STACKER	DA9M	\$ 2,779	\$ 23,830	19%	\$ 19,415.00	\$ 660.11	\$ 533.91	\$ 456.25	\$ 873.68	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEEDER, STACKER, DRYER, STAND	DA9L	\$ 2,854	\$ 24,270	19%	\$ 19,775.00	\$ 672.35	\$ 543.81	\$ 464.71	\$ 889.88	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER	DA9K	\$ 2,502	\$ 18,995	19%	\$ 15,477.00	\$ 526.22	\$ 425.62	\$ 363.71	\$ 696.47	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	

Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$	-	\$500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color 'Gray' (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" x 48"H x 15"D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" x 48"H x 15"D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" x 48"H x 15"D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" x 48"H x 15"D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" x 48"H x 15"D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72" x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72

Task Light, 36"L	F3704K	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Locking Utility Drawer	FADRW2K	\$ -	\$205.00	19%	\$ 167.00	\$ 5.68	\$ 4.59	\$ 3.92	\$ 7.52
Pencil Drawer	F1211	\$ -	\$195.00	25%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Keyboard Tray	FAKEYB	\$ -	\$250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14
Power Strip (six outlet)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Power Strip with Remote Switch	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Shelf, 11"W x 12"D	F1112M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16
Shelf, 11"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 12"D	F1212M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16
Shelf, 12"W x 15"D	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$ -	\$1,605.00	19%	\$ 1,307.00	\$ 44.44	\$ 35.94	\$ 30.71	\$ 58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$ -	\$815.00	19%	\$ 664.00	\$ 22.58	\$ 18.26	\$ 15.60	\$ 29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$ -	\$840.00	19%	\$ 684.00	\$ 23.26	\$ 18.81	\$ 16.07	\$ 30.78
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$ -	\$1,265.00	19%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$ -	\$1,420.00	19%	\$ 1,156.00	\$ 39.30	\$ 31.79	\$ 27.17	\$ 52.02
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$ -	\$1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$ -	\$1,615.00	19%	\$ 1,315.00	\$ 44.71	\$ 36.16	\$ 30.90	\$ 59.18
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$ -	\$1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23
Satellite Sorter, 30 Pockets	FSA3680G1	\$ -	\$1,575.00	19%	\$ 1,283.00	\$ 43.62	\$ 35.28	\$ 30.15	\$ 57.74
Tube Sorter	FSB7241	\$ -	\$900.00	19%	\$ 733.00	\$ 24.92	\$ 20.16	\$ 17.23	\$ 32.99
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$ -	\$1,675.00	19%	\$ 1,364.00	\$ 46.38	\$ 37.51	\$ 32.05	\$ 61.38
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$ -	\$1,585.00	19%	\$ 1,291.00	\$ 43.89	\$ 35.50	\$ 30.34	\$ 58.10
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$ -	\$1,810.00	19%	\$ 1,474.00	\$ 50.12	\$ 40.54	\$ 34.64	\$ 66.33
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$ -	\$1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15
Riser, 48"L	FAP4824	\$ -	\$350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83
Riser, 60"L	FAP6024	\$ -	\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09
Riser, 72"L	FAP7224	\$ -	\$425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57
Floor Stand for Monitor/PC	BM46	\$ -	\$1,125.00	19%	\$ 916.00	\$ 31.14	\$ 25.19	\$ 21.53	\$ 41.22
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$ -	\$895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$ -	\$820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06
Optional Flat-Screen Panel Monitor	W408	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$ -	0%	\$ -	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$ -	0%	\$ -	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00
SMA FOR WSM7 (Smartmailer)	WMM7	\$ 1,050	\$ -	0%	\$ -	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$ -	\$600.00	19%	\$ 488.00	\$ 16.59	\$ 13.42	\$ 11.47	\$ 21.96
VeriMove™ Net for 36,000 records processed	WMP1	\$ -	\$324.00	23%	\$ 251.00	\$ 8.53	\$ 6.90	\$ 5.90	\$ 11.30
VeriMove™ Net for 360,000 records processed	WMP2	\$ -	\$1,800.00	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97
VeriMove™ Net for 900,000 records processed	WMP3	\$ -	\$3,600.00	19%	\$ 2,933.00	\$ 99.72	\$ 80.66	\$ 68.93	\$ 131.99
Delivery Point Validation (DPV)	WSDP	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
Enhanced Line of Travel (ELOT)	WSEL	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
Palletization Feature	WSPA	\$ -	\$2,200.00	19%	\$ 1,792.00	\$ 60.93	\$ 49.28	\$ 42.11	\$ 80.64
Mixed Weights Feature	WSMW	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Package Services Feature	WSPS	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Enhanced Merge/Purge	WSEM	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Geocodes	WSGC	\$ -	\$299.00	19%	\$ 243.00	\$ 8.26	\$ 6.68	\$ 5.71	\$ 10.94
Address Conversion System (LACS)	WSLC	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
HP External Multi DVD Writer	W985025	\$ -	\$158.00	19%	\$ 128.00	\$ 4.35	\$ 3.52	\$ 3.01	\$ 5.76
1 User License for SmartMailer	WSL1	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
50 user Licenses for SmartMailer	WSLL	\$ -	\$7,495.00	19%	\$ 6,106.00	\$ 207.60	\$ 167.92	\$ 143.49	\$ 274.77
10 User Licenses for SmartMailer	WSLX	\$ -	\$4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11
1 User License for AddressRight Pro	WSA1	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$ 371	\$2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46

Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$	305.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-

2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD YEARLY, MAINTENANCE COST			\$ -	0%	\$ -	\$ -				

FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION		MFG. BRAND		PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
		-		0%	-	\$ -	0%	\$ -	
		-		0%	-	\$ -	0%	\$ -	
		-		0%	-	\$ -	0%	\$ -	
		-		0%	-	\$ -	0%	\$ -	
		-		0%	-	\$ -	0%	\$ -	
		-		0%	-	\$ -	0%	\$ -	
		-		0%	-	\$ -	0%	\$ -	



**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1**



COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.00760	0.00026	0.00021	0.00018	0.00034	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.00760	\$ 0.00026	\$ 0.00021	\$ 0.00018	\$ 0.00034	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.00760	\$ 0.00026	\$ 0.00021	\$ 0.00018	\$ 0.00034	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00760	\$ 0.00026	\$ 0.00021	\$ 0.00018	\$ 0.00034	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00760	\$ 0.00026	\$ 0.00021	\$ 0.00018	\$ 0.00034	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.00774	\$ 0.00039	\$ 0.00034	\$ 0.00031	\$ 0.00048	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.00773	\$ 0.00038	\$ 0.00033	\$ 0.00030	\$ 0.00047	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.00773	\$ 0.00038	\$ 0.00033	\$ 0.00030	\$ 0.00047	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.00773	\$ 0.00038	\$ 0.00033	\$ 0.00030	\$ 0.00047	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 68,443.20	\$ 2,327.07	\$ 2,509.58	\$ 2,680.69	\$ 513.32	\$ -

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 68,443.20	\$ 2,327.07	\$ 2,509.58	\$ 2,680.69	\$ 513.32	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 68,443.20	\$ 2,327.07	\$ 2,509.58	\$ 2,680.69	\$ 513.32	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 68,443.20	\$ 2,327.07	\$ 2,509.58	\$ 2,680.69	\$ 513.32	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 69,658.20	\$ 3,542.07	\$ 4,129.58	\$ 4,705.69	\$ 715.82	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 69,568.20	\$ 3,452.07	\$ 4,009.58	\$ 4,555.69	\$ 700.82	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 69,568.20	\$ 3,452.07	\$ 4,009.58	\$ 4,555.69	\$ 700.82	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 69,568.20	\$ 3,452.07	\$ 4,009.58	\$ 4,555.69	\$ 700.82	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 68,443.20	\$ 2,327.07	\$ 2,509.58	\$ 2,680.69	\$ 513.32	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 68,443.20	\$ 2,327.07	\$ 2,509.58	\$ 2,680.69	\$ 513.32	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 68,443.20	\$ 2,327.07	\$ 2,509.58	\$ 2,680.69	\$ 513.32	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 68,443.20	\$ 2,327.07	\$ 2,509.58	\$ 2,680.69	\$ 513.32	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 69,658.20	\$ 3,542.07	\$ 4,129.58	\$ 4,705.69	\$ 715.82	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 69,568.20	\$ 3,452.07	\$ 4,009.58	\$ 4,555.69	\$ 700.82	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 69,568.20	\$ 3,452.07	\$ 4,009.58	\$ 4,555.69	\$ 700.82	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 69,568.20	\$ 3,452.07	\$ 4,009.58	\$ 4,555.69	\$ 700.82	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00760	\$ 0.00026	\$ 0.00021	\$ 0.00018	\$ 0.00034	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00760	\$ 0.00026	\$ 0.00021	\$ 0.00018	\$ 0.00034	\$ -

NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00760	\$ 0.00026	\$ 0.00021	\$ 0.00018	\$ 0.00034	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00760	\$ 0.00026	\$ 0.00021	\$ 0.00018	\$ 0.00034	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.00774	\$ 0.00039	\$ 0.00034	\$ 0.00031	\$ 0.00048	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.00773	\$ 0.00038	\$ 0.00033	\$ 0.00030	\$ 0.00047	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00773	\$ 0.00038	\$ 0.00033	\$ 0.00030	\$ 0.00047	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00773	\$ 0.00038	\$ 0.00033	\$ 0.00030	\$ 0.00047	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT


TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # WPF3 - Document Processing Integ										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
					LEASE RATE FACTOR	0.0340	0.0275	0.0235	0.0450	
					METER HEAD LEASE RATE FACTOR	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 5,600.00	32%	\$ 3,802	\$ 129.28	\$ 104.57	\$ 89.36	\$ 171.11	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 3,802	\$ 129.28	\$ 104.57	\$ 89.36	\$ 171.11	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0152	\$ 0.0005	\$ 0.0004	\$ 0.0004	\$ 0.0007	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHR-G-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA300 ADDRESSRT PRINTER	DA30	\$ 1,005	\$ 4,995	32%	\$ 3,391.00	\$ 115.29	\$ 93.25	\$ 79.69	\$ 152.60	
DA55S ADDR PRINTER - CLR	DA5C	\$ 1,685	\$ 7,270	32%	\$ 4,936.00	\$ 167.82	\$ 135.74	\$ 116.00	\$ 222.12	
DA55S ADDR PRINTER - CLR	DA5S	\$ 1,778	\$ 9,090	32%	\$ 6,172.00	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	
DA700 ADDRESSRT PRINTER	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
DA75S ADDR PRINTER - CLR	DA7S	\$ 2,062	\$ 16,045	32%	\$ 10,894.00	\$ 370.40	\$ 299.59	\$ 256.01	\$ 490.23	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9N	\$ 2,427	\$ 16,995	32%	\$ 11,539.00	\$ 392.33	\$ 317.32	\$ 271.17	\$ 519.26	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ STACKER	DA9M	\$ 2,779	\$ 23,830	19%	\$ 19,415.00	\$ 660.11	\$ 533.91	\$ 456.25	\$ 873.68	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEEDER, STACKER, DRYER, STAND	DA9L	\$ 2,854	\$ 24,270	19%	\$ 19,775.00	\$ 672.35	\$ 543.81	\$ 464.71	\$ 889.88	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER	DA9K	\$ 2,502	\$ 18,995	19%	\$ 15,477.00	\$ 526.22	\$ 425.62	\$ 363.71	\$ 696.47	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	

Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55

Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	

Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50

10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ -	0%	\$ -	\$ -			
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			

# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION		MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1



COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.01521	0.00052	0.00042	0.00036	0.00068	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01521	\$ 0.00052	\$ 0.00042	\$ 0.00036	\$ 0.00068	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01521	\$ 0.00052	\$ 0.00042	\$ 0.00036	\$ 0.00068	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01521	\$ 0.00052	\$ 0.00042	\$ 0.00036	\$ 0.00068	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01521	\$ 0.00052	\$ 0.00042	\$ 0.00036	\$ 0.00068	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.01534	\$ 0.00065	\$ 0.00055	\$ 0.00049	\$ 0.00082	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.01533	\$ 0.00064	\$ 0.00054	\$ 0.00048	\$ 0.00081	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.01533	\$ 0.00064	\$ 0.00054	\$ 0.00048	\$ 0.00081	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.01533	\$ 0.00064	\$ 0.00054	\$ 0.00048	\$ 0.00081	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 136,886.40	\$ 4,654.14	\$ 5,019.17	\$ 5,361.38	\$ 1,026.65	\$ -

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 136,886.40	\$ 4,654.14	\$ 5,019.17	\$ 5,361.38	\$ 1,026.65	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 136,886.40	\$ 4,654.14	\$ 5,019.17	\$ 5,361.38	\$ 1,026.65	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 136,886.40	\$ 4,654.14	\$ 5,019.17	\$ 5,361.38	\$ 1,026.65	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 138,101.40	\$ 5,869.14	\$ 6,639.17	\$ 7,386.38	\$ 1,229.15	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 138,011.40	\$ 5,779.14	\$ 6,519.17	\$ 7,236.38	\$ 1,214.15	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 138,011.40	\$ 5,779.14	\$ 6,519.17	\$ 7,236.38	\$ 1,214.15	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 138,011.40	\$ 5,779.14	\$ 6,519.17	\$ 7,236.38	\$ 1,214.15	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 136,886.40	\$ 4,654.14	\$ 5,019.17	\$ 5,361.38	\$ 1,026.65	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 136,886.40	\$ 4,654.14	\$ 5,019.17	\$ 5,361.38	\$ 1,026.65	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 136,886.40	\$ 4,654.14	\$ 5,019.17	\$ 5,361.38	\$ 1,026.65	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 136,886.40	\$ 4,654.14	\$ 5,019.17	\$ 5,361.38	\$ 1,026.65	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 138,101.40	\$ 5,869.14	\$ 6,639.17	\$ 7,386.38	\$ 1,229.15	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 138,011.40	\$ 5,779.14	\$ 6,519.17	\$ 7,236.38	\$ 1,214.15	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 138,011.40	\$ 5,779.14	\$ 6,519.17	\$ 7,236.38	\$ 1,214.15	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 138,011.40	\$ 5,779.14	\$ 6,519.17	\$ 7,236.38	\$ 1,214.15	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.01521	\$ 0.00052	\$ 0.00042	\$ 0.00036	\$ 0.00068	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.01521	\$ 0.00052	\$ 0.00042	\$ 0.00036	\$ 0.00068	\$ -

NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01521	\$ 0.00052	\$ 0.00042	\$ 0.00036	\$ 0.00068	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01521	\$ 0.00052	\$ 0.00042	\$ 0.00036	\$ 0.00068	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.01534	\$ 0.00065	\$ 0.00055	\$ 0.00049	\$ 0.00082	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.01533	\$ 0.00064	\$ 0.00054	\$ 0.00048	\$ 0.00081	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.01533	\$ 0.00064	\$ 0.00054	\$ 0.00048	\$ 0.00081	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.01533	\$ 0.00064	\$ 0.00054	\$ 0.00048	\$ 0.00081	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>				16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)				
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>				15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)				
EQUIPMENT MODEL #			WPF4 - Document Processing Integ							
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 8,400.00	32%	\$ 5,703.00	\$ 193.90	\$ 156.83	\$ 134.02	\$ 256.64	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 5,703	\$ 193.90	\$ 156.83	\$ 134.02	\$ 256.64	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0228	\$ 0.0008	\$ 0.0006	\$ 0.0005	\$ 0.0010	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeniMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeniMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA300 ADDRESSRT PRINTER	DA30	\$ 1,005	\$ 4,995	32%	\$ 3,391.00	\$ 115.29	\$ 93.25	\$ 79.69	\$ 152.60	
DA55S ADDR PRINTER - CLR	DA5C	\$ 1,685	\$ 7,270	32%	\$ 4,936.00	\$ 167.82	\$ 135.74	\$ 116.00	\$ 222.12	
DA55S ADDR PRINTER - CLR	DA5S	\$ 1,778	\$ 9,090	32%	\$ 6,172.00	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	
DA700 ADDRESSRT PRINTER	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
DA75S ADDR PRINTER - CLR	DA7S	\$ 2,062	\$ 16,045	32%	\$ 10,894.00	\$ 370.40	\$ 299.59	\$ 256.01	\$ 490.23	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9N	\$ 2,427	\$ 16,995	32%	\$ 11,539.00	\$ 392.33	\$ 317.32	\$ 271.17	\$ 519.26	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ STACKER	DA9M	\$ 2,779	\$ 23,830	19%	\$ 19,415.00	\$ 660.11	\$ 533.91	\$ 456.25	\$ 873.68	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEEDER, STACKER, DRYER, STAND	DA9L	\$ 2,854	\$ 24,270	19%	\$ 19,775.00	\$ 672.35	\$ 543.81	\$ 464.71	\$ 889.88	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER	DA9K	\$ 2,502	\$ 18,995	19%	\$ 15,477.00	\$ 526.22	\$ 425.62	\$ 363.71	\$ 696.47	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	

Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55

Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	

Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14	
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65	
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30	
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65	
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29	
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55	
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55	
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70	
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44	
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29	
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79	
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34	
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34	
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52	
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41	
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98	
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67	
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63	
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63	
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08	
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67	
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13	
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00	
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14	
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33	
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56	
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65	
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49	
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24	
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98	
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52	
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01	
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57	
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26	
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00	
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$	305.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
2 User Account	F91A	\$	-	\$	500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
5 User Account	F91B	\$	-	\$	750.00	19%	\$	611.00	\$	20.77	\$	16.80	\$	14.36	\$	27.50

10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
					0.00	\$ -				
					0.00	\$ -				
					0.00	\$ -				
					0.00	\$ -				
					405.00	\$ 0.00014				
					375.00	\$ 0.00013				
					375.00	\$ 0.00013				
					375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
					\$ -					
					\$ -					
					\$ -					
					\$ -					
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ -	0%	\$ -	\$ -				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				

RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.		
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

COST ANALYSIS	PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST	0.02281	0.00078	0.00063	0.00054	0.00103	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies	\$ 0.02281	\$ 0.00078	\$ 0.00063	\$ 0.00054	\$ 0.00103	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies	\$ 0.02281	\$ 0.00078	\$ 0.00063	\$ 0.00054	\$ 0.00103	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies	\$ 0.02281	\$ 0.00078	\$ 0.00063	\$ 0.00054	\$ 0.00103	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies	\$ 0.02281	\$ 0.00078	\$ 0.00063	\$ 0.00054	\$ 0.00103	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies	\$ 0.02295	\$ 0.00091	\$ 0.00076	\$ 0.00067	\$ 0.00116	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies	\$ 0.02294	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies	\$ 0.02294	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies	\$ 0.02294	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies	\$ 205,308.00	\$ 6,980.47	\$ 7,527.96	\$ 8,041.23	\$ 1,539.81	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies	\$ 205,308.00	\$ 6,980.47	\$ 7,527.96	\$ 8,041.23	\$ 1,539.81	\$ -

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 205,308.00	\$ 6,980.47	\$ 7,527.96	\$ 8,041.23	\$ 1,539.81	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 205,308.00	\$ 6,980.47	\$ 7,527.96	\$ 8,041.23	\$ 1,539.81	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 206,523.00	\$ 8,195.47	\$ 9,147.96	\$ 10,066.23	\$ 1,742.31	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 206,433.00	\$ 8,105.47	\$ 9,027.96	\$ 9,916.23	\$ 1,727.31	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 206,433.00	\$ 8,105.47	\$ 9,027.96	\$ 9,916.23	\$ 1,727.31	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 206,433.00	\$ 8,105.47	\$ 9,027.96	\$ 9,916.23	\$ 1,727.31	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 205,308.00	\$ 6,980.47	\$ 7,527.96	\$ 8,041.23	\$ 1,539.81	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 205,308.00	\$ 6,980.47	\$ 7,527.96	\$ 8,041.23	\$ 1,539.81	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 205,308.00	\$ 6,980.47	\$ 7,527.96	\$ 8,041.23	\$ 1,539.81	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 205,308.00	\$ 6,980.47	\$ 7,527.96	\$ 8,041.23	\$ 1,539.81	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 206,523.00	\$ 8,195.47	\$ 9,147.96	\$ 10,066.23	\$ 1,742.31	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 206,433.00	\$ 8,105.47	\$ 9,027.96	\$ 9,916.23	\$ 1,727.31	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 206,433.00	\$ 8,105.47	\$ 9,027.96	\$ 9,916.23	\$ 1,727.31	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 206,433.00	\$ 8,105.47	\$ 9,027.96	\$ 9,916.23	\$ 1,727.31	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.02281	\$ 0.00078	\$ 0.00063	\$ 0.00054	\$ 0.00103	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.02281	\$ 0.00078	\$ 0.00063	\$ 0.00054	\$ 0.00103	\$ -
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.02281	\$ 0.00078	\$ 0.00063	\$ 0.00054	\$ 0.00103	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.02281	\$ 0.00078	\$ 0.00063	\$ 0.00054	\$ 0.00103	\$ -


NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.02295	\$ 0.00091	\$ 0.00076	\$ 0.00067	\$ 0.00116	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.02294	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.02294	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.02294	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00006

Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color 'Gray' (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55

Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	

Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65
Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50

10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ -	0%	\$ -	\$ -			
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			

# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION		MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.03042	0.00103	0.00084	0.00071	0.00137	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.03042	\$ 0.00103	\$ 0.00084	\$ 0.00071	\$ 0.00137	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.03042	\$ 0.00103	\$ 0.00084	\$ 0.00071	\$ 0.00137	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.03042	\$ 0.00103	\$ 0.00084	\$ 0.00071	\$ 0.00137	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.03042	\$ 0.00103	\$ 0.00084	\$ 0.00071	\$ 0.00137	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.03055	\$ 0.00117	\$ 0.00097	\$ 0.00085	\$ 0.00150	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.03054	\$ 0.00116	\$ 0.00096	\$ 0.00084	\$ 0.00149	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.03054	\$ 0.00116	\$ 0.00096	\$ 0.00084	\$ 0.00149	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.03054	\$ 0.00116	\$ 0.00096	\$ 0.00084	\$ 0.00149	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 273,744.00	\$ 9,307.30	\$ 10,037.28	\$ 10,721.64	\$ 2,053.08	\$ -

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 273,744.00	\$ 9,307.30	\$ 10,037.28	\$ 10,721.64	\$ 2,053.08	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 273,744.00	\$ 9,307.30	\$ 10,037.28	\$ 10,721.64	\$ 2,053.08	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 273,744.00	\$ 9,307.30	\$ 10,037.28	\$ 10,721.64	\$ 2,053.08	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 274,959.00	\$ 10,522.30	\$ 11,657.28	\$ 12,746.64	\$ 2,255.58	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 274,869.00	\$ 10,432.30	\$ 11,537.28	\$ 12,596.64	\$ 2,240.58	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 274,869.00	\$ 10,432.30	\$ 11,537.28	\$ 12,596.64	\$ 2,240.58	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 274,869.00	\$ 10,432.30	\$ 11,537.28	\$ 12,596.64	\$ 2,240.58	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 273,744.00	\$ 9,307.30	\$ 10,037.28	\$ 10,721.64	\$ 2,053.08	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 273,744.00	\$ 9,307.30	\$ 10,037.28	\$ 10,721.64	\$ 2,053.08	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 273,744.00	\$ 9,307.30	\$ 10,037.28	\$ 10,721.64	\$ 2,053.08	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 273,744.00	\$ 9,307.30	\$ 10,037.28	\$ 10,721.64	\$ 2,053.08	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 274,959.00	\$ 10,522.30	\$ 11,657.28	\$ 12,746.64	\$ 2,255.58	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 274,869.00	\$ 10,432.30	\$ 11,537.28	\$ 12,596.64	\$ 2,240.58	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 274,869.00	\$ 10,432.30	\$ 11,537.28	\$ 12,596.64	\$ 2,240.58	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 274,869.00	\$ 10,432.30	\$ 11,537.28	\$ 12,596.64	\$ 2,240.58	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.03042	\$ 0.00103	\$ 0.00084	\$ 0.00071	\$ 0.00137	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.03042	\$ 0.00103	\$ 0.00084	\$ 0.00071	\$ 0.00137	\$ -

NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.03042	\$ 0.00103	\$ 0.00084	\$ 0.00071	\$ 0.00137	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.03042	\$ 0.00103	\$ 0.00084	\$ 0.00071	\$ 0.00137	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.03055	\$ 0.00117	\$ 0.00097	\$ 0.00085	\$ 0.00150	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.03054	\$ 0.00116	\$ 0.00096	\$ 0.00084	\$ 0.00149	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.03054	\$ 0.00116	\$ 0.00096	\$ 0.00084	\$ 0.00149	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.03054	\$ 0.00116	\$ 0.00096	\$ 0.00084	\$ 0.00149	\$ 0.00006

Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$	-	\$500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72

Task Light, 36"L	F3704K	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
Locking Utility Drawer	FADRW2K	\$ -	\$205.00	19%	\$ 167.00	\$ 5.68	\$ 4.59	\$ 3.92	\$ 7.52	
Pencil Drawer	F1211	\$ -	\$195.00	25%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57	
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
Keyboard Tray	FAKEYB	\$ -	\$250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
Power Strip (six outlet)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98	
Power Strip with Remote Switch	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57	
Shelf, 11"W x 12"D	F1112M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16	
Shelf, 11"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57	
Shelf, 12"W x 12"D	F1212M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16	
Shelf, 12"W x 15"D	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$ -	\$1,605.00	19%	\$ 1,307.00	\$ 44.44	\$ 35.94	\$ 30.71	\$ 58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$ -	\$815.00	19%	\$ 664.00	\$ 22.58	\$ 18.26	\$ 15.60	\$ 29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$ -	\$840.00	19%	\$ 684.00	\$ 23.26	\$ 18.81	\$ 16.07	\$ 30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$ -	\$1,265.00	19%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$ -	\$1,420.00	19%	\$ 1,156.00	\$ 39.30	\$ 31.79	\$ 27.17	\$ 52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$ -	\$1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$ -	\$1,615.00	19%	\$ 1,315.00	\$ 44.71	\$ 36.16	\$ 30.90	\$ 59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$ -	\$1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$ -	\$1,575.00	19%	\$ 1,283.00	\$ 43.62	\$ 35.28	\$ 30.15	\$ 57.74	
Tub Sorter	FSB7241	\$ -	\$900.00	19%	\$ 733.00	\$ 24.92	\$ 20.16	\$ 17.23	\$ 32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$ -	\$1,675.00	19%	\$ 1,364.00	\$ 46.38	\$ 37.51	\$ 32.05	\$ 61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$ -	\$1,585.00	19%	\$ 1,291.00	\$ 43.89	\$ 35.50	\$ 30.34	\$ 58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$ -	\$1,810.00	19%	\$ 1,474.00	\$ 50.12	\$ 40.54	\$ 34.64	\$ 66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$ -	\$1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
Riser, 48"L	FAP4824	\$ -	\$350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 60"L	FAP6024	\$ -	\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
Riser, 72"L	FAP7224	\$ -	\$425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
Floor Stand for Monitor/PC	BM46	\$ -	\$1,125.00	19%	\$ 916.00	\$ 31.14	\$ 25.19	\$ 21.53	\$ 41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$ -	\$895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$ -	\$820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Optional Flat-Screen Panel Monitor	W408	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$ -	0%	\$ -	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$ -	0%	\$ -	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$ 1,050	\$ -	0%	\$ -	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$ -	\$600.00	19%	\$ 488.00	\$ 16.59	\$ 13.42	\$ 11.47	\$ 21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$ -	\$324.00	23%	\$ 251.00	\$ 8.53	\$ 6.90	\$ 5.90	\$ 11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$ -	\$1,800.00	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$ -	\$3,600.00	19%	\$ 2,933.00	\$ 99.72	\$ 80.66	\$ 68.93	\$ 131.99	
Delivery Point Validation (DPV)	WSDP	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60	
Palletization Feature	WSPA	\$ -	\$2,200.00	19%	\$ 1,792.00	\$ 60.93	\$ 49.28	\$ 42.11	\$ 80.64	
Mixed Weights Feature	WSMW	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
Package Services Feature	WSPS	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
Enhanced Merge/Purge	WSEM	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
Geocodes	WSGC	\$ -	\$299.00	19%	\$ 243.00	\$ 8.26	\$ 6.68	\$ 5.71	\$ 10.94	
Address Conversion System (LACS)	WSLC	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60	
HP External Multi DVD Writer	W985025	\$ -	\$158.00	19%	\$ 128.00	\$ 4.35	\$ 3.52	\$ 3.01	\$ 5.76	
1 User License for SmartMailer	WSL1	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
50 user Licenses for SmartMailer	WSLL	\$ -	\$7,495.00	19%	\$ 6,106.00	\$ 207.60	\$ 167.92	\$ 143.49	\$ 274.77	
10 User Licenses for SmartMailer	WSLX	\$ -	\$4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
1 User License for AddressRight Pro	WSA1	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$ 371	\$2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	

Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$	305.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-

2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ -	0%	\$ -	\$ -			

FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1



COST ANALYSIS	PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST	0.04563	0.00155	0.00125	0.00107	0.00205	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies	\$ 0.04563	\$ 0.00155	\$ 0.00125	\$ 0.00107	\$ 0.00205	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies	\$ 0.04563	\$ 0.00155	\$ 0.00125	\$ 0.00107	\$ 0.00205	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies	\$ 0.04563	\$ 0.00155	\$ 0.00125	\$ 0.00107	\$ 0.00205	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies	\$ 0.04563	\$ 0.00155	\$ 0.00125	\$ 0.00107	\$ 0.00205	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies	\$ 0.04576	\$ 0.00169	\$ 0.00139	\$ 0.00121	\$ 0.00219	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies	\$ 0.04575	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies	\$ 0.04575	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies	\$ 0.04575	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies	\$ 410,652.00	\$ 13,962.17	\$ 15,057.24	\$ 16,083.87	\$ 3,079.89	\$ -

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 410,652.00	\$ 13,962.17	\$ 15,057.24	\$ 16,083.87	\$ 3,079.89	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 410,652.00	\$ 13,962.17	\$ 15,057.24	\$ 16,083.87	\$ 3,079.89	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 410,652.00	\$ 13,962.17	\$ 15,057.24	\$ 16,083.87	\$ 3,079.89	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 411,867.00	\$ 15,177.17	\$ 16,677.24	\$ 18,108.87	\$ 3,282.39	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 411,777.00	\$ 15,087.17	\$ 16,557.24	\$ 17,958.87	\$ 3,267.39	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 411,777.00	\$ 15,087.17	\$ 16,557.24	\$ 17,958.87	\$ 3,267.39	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 411,777.00	\$ 15,087.17	\$ 16,557.24	\$ 17,958.87	\$ 3,267.39	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 410,652.00	\$ 13,962.17	\$ 15,057.24	\$ 16,083.87	\$ 3,079.89	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 410,652.00	\$ 13,962.17	\$ 15,057.24	\$ 16,083.87	\$ 3,079.89	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 410,652.00	\$ 13,962.17	\$ 15,057.24	\$ 16,083.87	\$ 3,079.89	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 410,652.00	\$ 13,962.17	\$ 15,057.24	\$ 16,083.87	\$ 3,079.89	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 411,867.00	\$ 15,177.17	\$ 16,677.24	\$ 18,108.87	\$ 3,282.39	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 411,777.00	\$ 15,087.17	\$ 16,557.24	\$ 17,958.87	\$ 3,267.39	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 411,777.00	\$ 15,087.17	\$ 16,557.24	\$ 17,958.87	\$ 3,267.39	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 411,777.00	\$ 15,087.17	\$ 16,557.24	\$ 17,958.87	\$ 3,267.39	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.04563	\$ 0.00155	\$ 0.00125	\$ 0.00107	\$ 0.00205	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.04563	\$ 0.00155	\$ 0.00125	\$ 0.00107	\$ 0.00205	\$ -

NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.04563	\$ 0.00155	\$ 0.00125	\$ 0.00107	\$ 0.00205	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.04563	\$ 0.00155	\$ 0.00125	\$ 0.00107	\$ 0.00205	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.04576	\$ 0.00169	\$ 0.00139	\$ 0.00121	\$ 0.00219	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.04575	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.04575	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.04575	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>				16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)				
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>				15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)				
EQUIPMENT MODEL #				WPF7 - Document Processing Integ						
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				250,000						
MINIMUM WARRANTY PERIOD (MONTHS)				12						
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-						
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 22,400.00	32%	\$ 15,209.00	\$ 517.11	\$ 418.25	\$ 357.41	\$ 684.41	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 15,209	\$ 517.11	\$ 418.25	\$ 357.41	\$ 684.41	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0608	\$ 0.0021	\$ 0.0017	\$ 0.0014	\$ 0.0027	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA300 ADDRESSRT PRINTER	DA30	\$ 1,005	\$ 4,995	32%	\$ 3,391.00	\$ 115.29	\$ 93.25	\$ 79.69	\$ 152.60	
DA55S ADDR PRINTER - CLR	DA5C	\$ 1,685	\$ 7,270	32%	\$ 4,936.00	\$ 167.82	\$ 135.74	\$ 116.00	\$ 222.12	
DA55S ADDR PRINTER - CLR	DA5S	\$ 1,778	\$ 9,090	32%	\$ 6,172.00	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	
DA700 ADDRESSRT PRINTER	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
DA75S ADDR PRINTER - CLR	DA7S	\$ 2,062	\$ 16,045	32%	\$ 10,894.00	\$ 370.40	\$ 299.59	\$ 256.01	\$ 490.23	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9N	\$ 2,427	\$ 16,995	32%	\$ 11,539.00	\$ 392.33	\$ 317.32	\$ 271.17	\$ 519.26	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ STACKER	DA9M	\$ 2,779	\$ 23,830	19%	\$ 19,415.00	\$ 660.11	\$ 533.91	\$ 456.25	\$ 873.68	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEEDER, STACKER, DRYER, STAND	DA9L	\$ 2,854	\$ 24,270	19%	\$ 19,775.00	\$ 672.35	\$ 543.81	\$ 464.71	\$ 889.88	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER	DA9K	\$ 2,502	\$ 18,995	19%	\$ 15,477.00	\$ 526.22	\$ 425.62	\$ 363.71	\$ 696.47	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	

Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$	-	\$500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color 'Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	19%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81

Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72	
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55	
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	

Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPR (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-

SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32		
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50		
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99		
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63		
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49		
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49		
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15		
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38		
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25		
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50		
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23		
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55		
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78		
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24		
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.	
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.	
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -				
Additional Service Costs (Excluding those Listed above)											
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.

# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
YEARLY, MAINTENANCE COST			\$ -	0%	\$ -	\$ -			
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION		MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.06084	0.00207	0.00167	0.00143	0.00274	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.06084	\$ 0.00207	\$ 0.00167	\$ 0.00143	\$ 0.00274	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.06084	\$ 0.00207	\$ 0.00167	\$ 0.00143	\$ 0.00274	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.06084	\$ 0.00207	\$ 0.00167	\$ 0.00143	\$ 0.00274	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.06084	\$ 0.00207	\$ 0.00167	\$ 0.00143	\$ 0.00274	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.06097	\$ 0.00220	\$ 0.00181	\$ 0.00156	\$ 0.00287	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.06096	\$ 0.00219	\$ 0.00180	\$ 0.00155	\$ 0.00286	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.06096	\$ 0.00219	\$ 0.00180	\$ 0.00155	\$ 0.00286	\$ 0.00013

TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.06096	\$ 0.00219	\$ 0.00180	\$ 0.00155	\$ 0.00286	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 547,524.00	\$ 18,615.82	\$ 20,075.88	\$ 21,444.69	\$ 4,106.43	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 547,524.00	\$ 18,615.82	\$ 20,075.88	\$ 21,444.69	\$ 4,106.43	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 547,524.00	\$ 18,615.82	\$ 20,075.88	\$ 21,444.69	\$ 4,106.43	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 547,524.00	\$ 18,615.82	\$ 20,075.88	\$ 21,444.69	\$ 4,106.43	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 548,739.00	\$ 19,830.82	\$ 21,695.88	\$ 23,469.69	\$ 4,308.93	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 548,649.00	\$ 19,740.82	\$ 21,575.88	\$ 23,319.69	\$ 4,293.93	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 548,649.00	\$ 19,740.82	\$ 21,575.88	\$ 23,319.69	\$ 4,293.93	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 548,649.00	\$ 19,740.82	\$ 21,575.88	\$ 23,319.69	\$ 4,293.93	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 547,524.00	\$ 18,615.82	\$ 20,075.88	\$ 21,444.69	\$ 4,106.43	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 547,524.00	\$ 18,615.82	\$ 20,075.88	\$ 21,444.69	\$ 4,106.43	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 547,524.00	\$ 18,615.82	\$ 20,075.88	\$ 21,444.69	\$ 4,106.43	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 547,524.00	\$ 18,615.82	\$ 20,075.88	\$ 21,444.69	\$ 4,106.43	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 548,739.00	\$ 19,830.82	\$ 21,695.88	\$ 23,469.69	\$ 4,308.93	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 548,649.00	\$ 19,740.82	\$ 21,575.88	\$ 23,319.69	\$ 4,293.93	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 548,649.00	\$ 19,740.82	\$ 21,575.88	\$ 23,319.69	\$ 4,293.93	\$ 187.50

NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 548,649.00	\$ 19,740.82	\$ 21,575.88	\$ 23,319.69	\$ 4,293.93	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.06084	\$ 0.00207	\$ 0.00167	\$ 0.00143	\$ 0.00274	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.06084	\$ 0.00207	\$ 0.00167	\$ 0.00143	\$ 0.00274	\$ -
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.06084	\$ 0.00207	\$ 0.00167	\$ 0.00143	\$ 0.00274	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.06084	\$ 0.00207	\$ 0.00167	\$ 0.00143	\$ 0.00274	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.06097	\$ 0.00220	\$ 0.00181	\$ 0.00156	\$ 0.00287	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.06096	\$ 0.00219	\$ 0.00180	\$ 0.00155	\$ 0.00286	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.06096	\$ 0.00219	\$ 0.00180	\$ 0.00155	\$ 0.00286	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.06096	\$ 0.00219	\$ 0.00180	\$ 0.00155	\$ 0.00286	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #				WPF8 - Document Processing Integ						
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				250,000						
MINIMUM WARRANTY PERIOD (MONTHS)				12						
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-						
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000		1.0000
Base Equipment Costs			\$ 39,200.00	32%	\$ 26,616.00	\$ 904.94	\$ 731.94	\$ 625.48	\$ 1,197.72	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 26,616	\$ 904.94	\$ 731.94	\$ 625.48	\$ 1,197.72	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.1065	\$ 0.0036	\$ 0.0029	\$ 0.0025	\$ 0.0048	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA300 ADDRESSRT PRINTER	DA30	\$ 1,005	\$ 4,995	32%	\$ 3,391.00	\$ 115.29	\$ 93.25	\$ 79.69	\$ 152.60	
DA55S ADDR PRINTER - CLR	DA5C	\$ 1,685	\$ 7,270	32%	\$ 4,936.00	\$ 167.82	\$ 135.74	\$ 116.00	\$ 222.12	
DA55S ADDR PRINTER - CLR	DA5S	\$ 1,778	\$ 9,090	32%	\$ 6,172.00	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	
DA700 ADDRESSRT PRINTER	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
DA75S ADDR PRINTER - CLR	DA7S	\$ 2,062	\$ 16,045	32%	\$ 10,894.00	\$ 370.40	\$ 299.59	\$ 256.01	\$ 490.23	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9N	\$ 2,427	\$ 16,995	32%	\$ 11,539.00	\$ 392.33	\$ 317.32	\$ 271.17	\$ 519.26	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ STACKER	DA9M	\$ 2,779	\$ 23,830	19%	\$ 19,415.00	\$ 660.11	\$ 533.91	\$ 456.25	\$ 873.68	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEEDER, STACKER, DRYER, STAND	DA9L	\$ 2,854	\$ 24,270	19%	\$ 19,775.00	\$ 672.35	\$ 543.81	\$ 464.71	\$ 889.88	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER	DA9K	\$ 2,502	\$ 18,995	19%	\$ 15,477.00	\$ 526.22	\$ 425.62	\$ 363.71	\$ 696.47	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	

Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$	-	\$500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81

Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72	
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55	
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	

Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ NC with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-

SMA FOR WSLC (Address Conversion System (LACS)	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			

YEARLY, MAINTENANCE COST		\$ -	0%	\$ -	\$ -				
FREE YEARLY MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD		-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST		\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.		
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			
	-	0%	-	\$ -	0%	\$ -			



**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT**

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # WPF9 - Document Processing Integ										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					250,000					
MINIMUM WARRANTY PERIOD (MONTHS)					12					
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-					
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 56,000.00	32%	\$ 38,024.00	\$ 1,292.82	\$ 1,045.66	\$ 893.56	\$ 1,711.08	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 38,024	\$ 1,292.82	\$ 1,045.66	\$ 893.56	\$ 1,711.08	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.1521	\$ 0.0052	\$ 0.0042	\$ 0.0036	\$ 0.0068	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHR-G-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA300 ADDRESSRT PRINTER	DA30	\$ 1,005	\$ 4,995	32%	\$ 3,391.00	\$ 115.29	\$ 93.25	\$ 79.69	\$ 152.60	
DA55S ADDR PRINTER - CLR	DA5C	\$ 1,685	\$ 7,270	32%	\$ 4,936.00	\$ 167.82	\$ 135.74	\$ 116.00	\$ 222.12	
DA55S ADDR PRINTER - CLR	DA5S	\$ 1,778	\$ 9,090	32%	\$ 6,172.00	\$ 209.85	\$ 169.73	\$ 145.04	\$ 277.74	
DA700 ADDRESSRT PRINTER	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
DA75S ADDR PRINTER - CLR	DA7S	\$ 2,062	\$ 16,045	32%	\$ 10,894.00	\$ 370.40	\$ 299.59	\$ 256.01	\$ 490.23	
DA95F HIGH PERFORMANCE FIXED HEAD PRIN	DA9N	\$ 2,427	\$ 16,995	32%	\$ 11,539.00	\$ 392.33	\$ 317.32	\$ 271.17	\$ 519.26	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ STACKER	DA9M	\$ 2,779	\$ 23,830	19%	\$ 19,415.00	\$ 660.11	\$ 533.91	\$ 456.25	\$ 873.68	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEEDER, STACKER, DRYER, STAND	DA9L	\$ 2,854	\$ 24,270	19%	\$ 19,775.00	\$ 672.35	\$ 543.81	\$ 464.71	\$ 889.88	
DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER	DA9K	\$ 2,502	\$ 18,995	19%	\$ 15,477.00	\$ 526.22	\$ 425.62	\$ 363.71	\$ 696.47	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SM Premium	WSPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	

Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
Shelf for FTB60 Work Table only	SLF60	\$ -	\$95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47
Riser, 48"	FAP4824	\$ -	\$350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83
Riser, 48"	FAP6024	\$ -	\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09
Locking Storage Table, 48"	FAP7224	\$ -	\$425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$635.00	19%	\$ 517.00	\$ 17.58	\$ 14.22	\$ 12.15	\$ 23.27
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$ -	\$940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$ -	\$1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$ -	\$1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23
Label Holder	F90145	\$ -	\$20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Shelf, 12"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Power Strip (six outlets)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Remote Power Strip (six outlets)	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Sorter, 24" L x 48" H x 15" D, 30 Pockets	FSC2448G	\$ -	\$940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 48" L x 33" H x 12" D, 40 Pockets	FSC4833L	\$ -	\$1,030.00	19%	\$ 839.00	\$ 28.53	\$ 23.07	\$ 19.72	\$ 37.76
Sorter, 48" L x 33" H x 15" D, 40 Pockets	FSC4833G	\$ -	\$1,095.00	19%	\$ 892.00	\$ 30.33	\$ 24.53	\$ 20.96	\$ 40.14
Sorter, 48" L x 48" H x 12" D, 60 Pockets	FSC4848L	\$ -	\$1,425.00	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25
Sorter, 48" L x 48" H x 15" D, 60 Pockets	FSC4848G	\$ -	\$1,510.00	19%	\$ 1,230.00	\$ 41.82	\$ 33.83	\$ 28.91	\$ 55.35
Sorter, 60" L x 33" H x 12" D, 50 Pockets	FSC6033L	\$ -	\$1,245.00	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63
Sorter, 60" L x 33" H x 15" D, 50 Pockets	FSC6033G	\$ -	\$1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48
Sorter, 60" L x 48" H x 12" D, 75 Pockets	FSC6048L	\$ -	\$1,660.00	19%	\$ 1,352.00	\$ 45.97	\$ 37.18	\$ 31.77	\$ 60.84
Sorter, 60" L x 48" H x 15" D, 75 Pockets	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72" L x 33" H x 12" D, 60 Pockets	FSC7233L	\$ -	\$1,420.00	19%	\$ 1,156.00	\$ 39.30	\$ 31.79	\$ 27.17	\$ 52.02
Sorter, 72" L x 33" H x 15" D, 60 Pockets	FSC7233G	\$ -	\$1,530.00	19%	\$ 1,246.00	\$ 42.36	\$ 34.27	\$ 29.28	\$ 56.07
Sorter, 72" L x 48" H x 12" D, 90 Pockets	FSC7248L	\$ -	\$1,975.00	19%	\$ 1,609.00	\$ 54.71	\$ 44.25	\$ 37.81	\$ 72.41
Sorter, 72" L x 48" H x 15" D, 90 Pockets	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Open Back Sort, 48" L x 33" H, 36 Pockets	FSN4833C	\$ -	\$1,020.00	19%	\$ 831.00	\$ 28.25	\$ 22.85	\$ 19.53	\$ 37.40
Open Back Sort w/Plexiglass, 48" L x 33" H, 36 Pockets	FSN4833CD	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort, 48" L x 48" H, 56 Pockets	FSN4848C	\$ -	\$1,395.00	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12
Open Back Sort w/Plexiglass, 48" L x 48" H, 56 Pockets	FSN4848CD	\$ -	\$1,930.00	19%	\$ 1,572.00	\$ 53.45	\$ 43.23	\$ 36.94	\$ 70.74
Open Back Sort, 60" L x 33" H, 45 Pockets	FSN6033C	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15
Open Back Sort w/Plexiglass, 60" L x 33" H, 45 Pockets	FSN6033CD	\$ -	\$1,705.00	19%	\$ 1,389.00	\$ 47.23	\$ 38.20	\$ 32.64	\$ 62.51
Open Back Sort, 60" L x 48" H 70 Pockets	FSN6048C	\$ -	\$1,655.00	19%	\$ 1,348.00	\$ 45.83	\$ 37.07	\$ 31.68	\$ 60.66
Open Back Sort w/Plexiglass, 60" L x 48" H, 70 Pockets	FSN6048CD	\$ -	\$2,335.00	19%	\$ 1,902.00	\$ 64.67	\$ 52.31	\$ 44.70	\$ 85.59
Open Back Sort, 72" L x 33" H, 54 Pockets	FSN7233C	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort w/Plexiglass, 72" L x 33" H, 54 Pockets	FSN7233CD	\$ -	\$2,000.00	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31
Open Back Sort, 72" L x 48" H, 84 Pockets	FSN7248C	\$ -	\$1,905.00	19%	\$ 1,552.00	\$ 52.77	\$ 42.68	\$ 36.47	\$ 69.84
Open Back Sort w/Plexiglass, 72" L x 48" H, 84 Pockets	FSN7248CD	\$ -	\$2,715.00	19%	\$ 2,212.00	\$ 75.21	\$ 60.83	\$ 51.98	\$ 99.54
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Fabric Tackboard, 48"L	FATB4FK	\$ -	\$135.00	19%	\$ 109.00	\$ 3.71	\$ 3.00	\$ 2.56	\$ 4.91
Fabric Tackboard, 60"L	FATB5FK	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Fabric Tackboard, 72"L	FATB6FK	\$ -	\$200.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Dump Rails, Pair	FADR2	\$ -	\$85.00	19%	\$ 69.00	\$ 2.35	\$ 1.90	\$ 1.62	\$ 3.11
Dump Rails, 48"	FADR34	\$ -	\$120.00	19%	\$ 97.00	\$ 3.30	\$ 2.67	\$ 2.28	\$ 4.37
Dump Rails, 60"	FADR35	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Dump Rails, 72"	FADR36	\$ -	\$130.00	19%	\$ 105.00	\$ 3.57	\$ 2.89	\$ 2.47	\$ 4.73
Mail Cart - Wire	FWC39	\$ -	\$480.00	19%	\$ 391.00	\$ 13.29	\$ 10.75	\$ 9.19	\$ 17.60
Mail Cart - Panel	F90126	\$ -	\$650.00	19%	\$ 529.00	\$ 17.99	\$ 14.55	\$ 12.43	\$ 23.81

Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72	
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55	
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 User Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	

Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-

SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			METER HEAD 12-MONTH LEASE ONLY.
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			

YEARLY, MAINTENANCE COST		\$ -	0%	\$ -	\$ -				
FREE YEARLY MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD		-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST		\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -				

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1



COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.15210	0.00517	0.00418	0.00357	0.00684	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 27.20000	\$ 27.20000	\$ 27.20000	\$ 27.20000	\$ 27.20000	\$ 27.20000
MAINTENANCE COST (Yearly 8-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 27.35210	\$ 27.20517	\$ 27.20418	\$ 27.20357	\$ 27.20684	\$ 27.20000
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 246,168,864.00	#####	\$ 326,450,191.68	\$ 408,053,613.84	\$ 40,810,266.48	\$ 40,800,000.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ 1,711.00	\$ 1,711.00	\$ 1,711.00	\$ 1,711.00	\$ 1,711.00	\$ 1,711.00
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ 59.98	\$ 59.98	\$ 59.98	\$ 59.98	\$ 59.98	\$ 59.98
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 246,168,864.00	#####	\$ 326,450,191.68	\$ 408,053,613.84	\$ 40,810,266.48	\$ 40,800,000.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 1,368,864.00	\$ 46,541.38	\$ 50,191.68	\$ 53,613.84	\$ 10,266.48	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 1,367,153.00	\$ 44,830.38	\$ 48,480.68	\$ 51,902.84	\$ 8,555.48	\$ (1,711.00)
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 1,368,804.02	\$ 46,481.40	\$ 50,131.70	\$ 53,553.86	\$ 10,206.50	\$ (59.98)


NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 27.35210	\$ 27.20517	\$ 27.20418	\$ 27.20357	\$ 27.20684	\$ 13.60000
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.15210	\$ 0.00517	\$ 0.00418	\$ 0.00357	\$ 0.00684	\$ -
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.15191	\$ 0.00498	\$ 0.00404	\$ 0.00346	\$ 0.00570	\$ (0.00057)
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.15209	\$ 0.00516	\$ 0.00418	\$ 0.00357	\$ 0.00680	\$ (0.00002)

Sorter, 72"L x 48"H x 15"D	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$ -	\$1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$ -	\$1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23
Label Holder	F90145	\$ -	\$20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Shelf, 12"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Power Strip (six outlets)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Remote Power Strip (six outlets)	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$ -	\$940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$ -	\$1,030.00	19%	\$ 839.00	\$ 28.53	\$ 23.07	\$ 19.72	\$ 37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$ -	\$1,095.00	19%	\$ 892.00	\$ 30.33	\$ 24.53	\$ 20.96	\$ 40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$ -	\$1,425.00	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$ -	\$1,510.00	19%	\$ 1,230.00	\$ 41.82	\$ 33.83	\$ 28.91	\$ 55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$ -	\$1,245.00	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$ -	\$1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$ -	\$1,660.00	19%	\$ 1,352.00	\$ 45.97	\$ 37.18	\$ 31.77	\$ 60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$ -	\$1,420.00	19%	\$ 1,157.00	\$ 39.34	\$ 31.82	\$ 27.19	\$ 52.07
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$ -	\$1,530.00	19%	\$ 1,246.00	\$ 42.36	\$ 34.27	\$ 29.28	\$ 56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$ -	\$1,975.00	19%	\$ 1,609.00	\$ 54.71	\$ 44.25	\$ 37.81	\$ 72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$ -	\$1,020.00	19%	\$ 831.00	\$ 28.25	\$ 22.85	\$ 19.53	\$ 37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$ -	\$1,395.00	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$ -	\$1,930.00	19%	\$ 1,572.00	\$ 53.45	\$ 43.23	\$ 36.94	\$ 70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$ -	\$1,705.00	19%	\$ 1,389.00	\$ 47.23	\$ 38.20	\$ 32.64	\$ 62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$ -	\$1,655.00	19%	\$ 1,348.00	\$ 45.83	\$ 37.07	\$ 31.68	\$ 60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$ -	\$2,335.00	19%	\$ 1,902.00	\$ 64.67	\$ 52.31	\$ 44.70	\$ 85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$ -	\$2,000.00	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$ -	\$1,905.00	19%	\$ 1,552.00	\$ 52.77	\$ 42.68	\$ 36.47	\$ 69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$ -	\$2,715.00	19%	\$ 2,212.00	\$ 75.21	\$ 60.83	\$ 51.98	\$ 99.54
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Fabric Tackboard, 48"L	FATB4FK	\$ -	\$135.00	19%	\$ 109.00	\$ 3.71	\$ 3.00	\$ 2.56	\$ 4.91
Fabric Tackboard, 60"L	FATB5FK	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Fabric Tackboard, 72"L	FATB6FK	\$ -	\$200.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Dump Rails, Pair	FADR2	\$ -	\$85.00	19%	\$ 69.00	\$ 2.35	\$ 1.90	\$ 1.62	\$ 3.11
Dump Rails, 48"	FADR34	\$ -	\$120.00	19%	\$ 97.00	\$ 3.30	\$ 2.67	\$ 2.28	\$ 4.37
Dump Rails, 60"	FADR35	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Dump Rails, 72"	FADR36	\$ -	\$130.00	19%	\$ 105.00	\$ 3.57	\$ 2.89	\$ 2.47	\$ 4.73
Mail Cart - Wire	FWC39	\$ -	\$480.00	19%	\$ 391.00	\$ 13.29	\$ 10.75	\$ 9.19	\$ 17.60
Mail Cart - Panel	F90126	\$ -	\$650.00	19%	\$ 529.00	\$ 17.99	\$ 14.55	\$ 12.43	\$ 23.81
Label Holders	F90145	\$ -	\$20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Task Light, 36"L	F3704K	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Locking Utility Drawer	FADRW2K	\$ -	\$205.00	19%	\$ 167.00	\$ 5.68	\$ 4.59	\$ 3.92	\$ 7.52
Pencil Drawer	F1211	\$ -	\$195.00	25%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Keyboard Tray	FAKEYB	\$ -	\$250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14
Power Strip (six outlet)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Power Strip with Remote Switch	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Shelf, 11"W x 12"D	F1112M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16

Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14	
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	

AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$	305.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
2 User Account	F91A	\$	-	\$ 500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
5 User Account	F91B	\$	-	\$ 750.00	19%	\$	611.00	\$	20.77	\$	16.80	\$	14.36	\$	27.50
10 User Account	F91C	\$	-	\$ 1,500.00	19%	\$	1,222.00	\$	41.55	\$	33.61	\$	28.72	\$	54.99
Website Personalization	F91D	\$	-	\$ 1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
5 Additional Users	F91E	\$	-	\$ 150.00	19%	\$	122.00	\$	4.15	\$	3.36	\$	2.87	\$	5.49
Additional Per Hour Phone Support	F91F	\$	-	\$ 150.00	19%	\$	122.00	\$	4.15	\$	3.36	\$	2.87	\$	5.49
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$	530.00	\$ -	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR F91C (10 User Account)	F9ZB	\$	1,010.00	\$ -	0%	\$	-	\$	-	\$	-	\$	-	\$	-

SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						\$ 726	\$ 0.00024			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						\$ 726	\$ 0.00024			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						\$ 726	\$ 0.00024			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						\$ 726	\$ 0.00024			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	\$ -	-	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	\$ -	-	-	-			
YEARLY, MAINTENANCE COST			\$ 0.00024	\$ 0.00	\$ 0.00024	\$ 0.00024				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	\$ -	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	\$ -	-	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	\$ -	-	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	\$ 0.00	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	\$ -	\$ -	\$ -				

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	\$ -	-	\$ -	0%	\$ -	
	-	\$ -	-	\$ -	0%	\$ -	
	-	\$ -	-	\$ -	0%	\$ -	
	-	\$ -	-	\$ -	0%	\$ -	
	-	\$ -	-	\$ -	0%	\$ -	
	-	\$ -	-	\$ -	0%	\$ -	
	-	\$ -	-	\$ -	0%	\$ -	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.01954	0.00066	0.00054	0.00046	0.00088	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024	\$ 0.00024
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01978	\$ 0.00091	\$ 0.00078	\$ 0.00070	\$ 0.00112	\$ 0.00024
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01978	\$ 0.00091	\$ 0.00078	\$ 0.00070	\$ 0.00112	\$ 0.00024
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01978	\$ 0.00091	\$ 0.00078	\$ 0.00070	\$ 0.00112	\$ 0.00024
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01978	\$ 0.00091	\$ 0.00078	\$ 0.00070	\$ 0.00112	\$ 0.00024
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.01967	\$ 0.00080	\$ 0.00067	\$ 0.00059	\$ 0.00101	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.01966	\$ 0.00079	\$ 0.00066	\$ 0.00058	\$ 0.00100	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.01966	\$ 0.00079	\$ 0.00066	\$ 0.00058	\$ 0.00100	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.01966	\$ 0.00079	\$ 0.00066	\$ 0.00058	\$ 0.00100	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 178,002.00	\$ 8,156.02	\$ 9,350.88	\$ 10,516.44	\$ 1,681.68	\$ 363.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 178,002.00	\$ 8,156.02	\$ 9,350.88	\$ 10,516.44	\$ 1,681.68	\$ 363.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 178,002.00	\$ 8,156.02	\$ 9,350.88	\$ 10,516.44	\$ 1,681.68	\$ 363.00

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 178,002.00	\$ 8,156.02	\$ 9,350.88	\$ 10,516.44	\$ 1,681.68	\$ 363.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 177,039.00	\$ 7,193.02	\$ 8,066.88	\$ 8,911.44	\$ 1,521.18	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 176,949.00	\$ 7,103.02	\$ 7,946.88	\$ 8,761.44	\$ 1,506.18	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 176,949.00	\$ 7,103.02	\$ 7,946.88	\$ 8,761.44	\$ 1,506.18	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 176,949.00	\$ 7,103.02	\$ 7,946.88	\$ 8,761.44	\$ 1,506.18	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 178,002.00	\$ 8,156.02	\$ 9,350.88	\$ 10,516.44	\$ 1,681.68	\$ 363.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 178,002.00	\$ 8,156.02	\$ 9,350.88	\$ 10,516.44	\$ 1,681.68	\$ 363.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 178,002.00	\$ 8,156.02	\$ 9,350.88	\$ 10,516.44	\$ 1,681.68	\$ 363.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 178,002.00	\$ 8,156.02	\$ 9,350.88	\$ 10,516.44	\$ 1,681.68	\$ 363.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 177,039.00	\$ 7,193.02	\$ 8,066.88	\$ 8,911.44	\$ 1,521.18	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 176,949.00	\$ 7,103.02	\$ 7,946.88	\$ 8,761.44	\$ 1,506.18	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 176,949.00	\$ 7,103.02	\$ 7,946.88	\$ 8,761.44	\$ 1,506.18	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 176,949.00	\$ 7,103.02	\$ 7,946.88	\$ 8,761.44	\$ 1,506.18	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01978	\$ 0.00091	\$ 0.00078	\$ 0.00070	\$ 0.00112	\$ 0.00012
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01978	\$ 0.00091	\$ 0.00078	\$ 0.00070	\$ 0.00112	\$ 0.00012
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01978	\$ 0.00091	\$ 0.00078	\$ 0.00070	\$ 0.00112	\$ 0.00012
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01978	\$ 0.00091	\$ 0.00078	\$ 0.00070	\$ 0.00112	\$ 0.00012
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.01967	\$ 0.00080	\$ 0.00067	\$ 0.00059	\$ 0.00101	\$ 0.00007

NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.01966	\$ 0.00079	\$ 0.00066	\$ 0.00058	\$ 0.00100	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.01966	\$ 0.00079	\$ 0.00066	\$ 0.00058	\$ 0.00100	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.01966	\$ 0.00079	\$ 0.00066	\$ 0.00058	\$ 0.00100	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT


TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # W350 - Tabber (Order W760 if Stack)										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			100,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 4,100.00	32%	\$ 2,783.00	\$ 94.62	\$ 76.53	\$ 65.40	\$ 125.24	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 2,783	\$ 94.62	\$ 76.53	\$ 65.40	\$ 125.24	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0278	\$ 0.0009	\$ 0.0008	\$ 0.0007	\$ 0.0013	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
Locking Storage Table, 48"	FAP7224	\$ -	\$ 425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
Table Casters	FACASTK	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$ 635.00	19%	\$ 517.00	\$ 17.58	\$ 14.22	\$ 12.15	\$ 23.27	
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$ -	\$ 940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43	
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$ -	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$ -	\$ 2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33	
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$ -	\$ 1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69	
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$ -	\$ 1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
Label Holder	F90145	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Display Board, 36"L	FADB3	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Display Board, 48"L	FADB4	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
Display Board, 60"L	FADB5	\$ -	\$ 190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93	
Display Board, 72"L	FADB6	\$ -	\$ 215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88	

Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Shelf, 12"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Power Strip (six outlets)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Remote Power Strip (six outlets)	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$ -	\$940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$ -	\$1,030.00	19%	\$ 839.00	\$ 28.53	\$ 23.07	\$ 19.72	\$ 37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$ -	\$1,095.00	19%	\$ 892.00	\$ 30.33	\$ 24.53	\$ 20.96	\$ 40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$ -	\$1,425.00	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$ -	\$1,510.00	19%	\$ 1,230.00	\$ 41.82	\$ 33.83	\$ 28.91	\$ 55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$ -	\$1,245.00	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$ -	\$1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$ -	\$1,660.00	19%	\$ 1,352.00	\$ 45.97	\$ 37.18	\$ 31.77	\$ 60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$ -	\$1,420.00	19%	\$ 1,157.00	\$ 39.34	\$ 31.82	\$ 27.19	\$ 52.07
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$ -	\$1,530.00	19%	\$ 1,246.00	\$ 42.36	\$ 34.27	\$ 29.28	\$ 56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$ -	\$1,975.00	19%	\$ 1,609.00	\$ 54.71	\$ 44.25	\$ 37.81	\$ 72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$ -	\$1,020.00	19%	\$ 831.00	\$ 28.25	\$ 22.85	\$ 19.53	\$ 37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$ -	\$1,395.00	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$ -	\$1,930.00	19%	\$ 1,572.00	\$ 53.45	\$ 43.23	\$ 36.94	\$ 70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$ -	\$1,705.00	19%	\$ 1,389.00	\$ 47.23	\$ 38.20	\$ 32.64	\$ 62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$ -	\$1,655.00	19%	\$ 1,348.00	\$ 45.83	\$ 37.07	\$ 31.68	\$ 60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$ -	\$2,335.00	19%	\$ 1,902.00	\$ 64.67	\$ 52.31	\$ 44.70	\$ 85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$ -	\$2,000.00	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$ -	\$1,905.00	19%	\$ 1,552.00	\$ 52.77	\$ 42.68	\$ 36.47	\$ 69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$ -	\$2,715.00	19%	\$ 2,212.00	\$ 75.21	\$ 60.83	\$ 51.98	\$ 99.54
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Fabric Tackboard, 48"L	FATB4FK	\$ -	\$135.00	19%	\$ 109.00	\$ 3.71	\$ 3.00	\$ 2.56	\$ 4.91
Fabric Tackboard, 60"L	FATB5FK	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Fabric Tackboard, 72"L	FATB6FK	\$ -	\$200.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Dump Rails, Pair	FADR2	\$ -	\$85.00	19%	\$ 69.00	\$ 2.35	\$ 1.90	\$ 1.62	\$ 3.11
Dump Rails, 48"	FADR34	\$ -	\$120.00	19%	\$ 97.00	\$ 3.30	\$ 2.67	\$ 2.28	\$ 4.37
Dump Rails, 60"	FADR35	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Dump Rails, 72"	FADR36	\$ -	\$130.00	19%	\$ 105.00	\$ 3.57	\$ 2.89	\$ 2.47	\$ 4.73
Mail Cart - Wire	FWC39	\$ -	\$480.00	19%	\$ 391.00	\$ 13.29	\$ 10.75	\$ 9.19	\$ 17.60
Mail Cart - Panel	F90126	\$ -	\$650.00	19%	\$ 529.00	\$ 17.99	\$ 14.55	\$ 12.43	\$ 23.81
Label Holders	F90145	\$ -	\$20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Task Light, 36"L	F3704K	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Locking Utility Drawer	FADRW2K	\$ -	\$205.00	19%	\$ 167.00	\$ 5.68	\$ 4.59	\$ 3.92	\$ 7.52
Pencil Drawer	F1211	\$ -	\$195.00	25%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Keyboard Tray	FAKEYB	\$ -	\$250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14
Power Strip (six outlet)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Power Strip with Remote Switch	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Shelf, 11"W x 12"D	F1112M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16
Shelf, 11"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 12"D	F1212M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16
Shelf, 12"W x 15"D	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$ -	\$1,605.00	19%	\$ 1,307.00	\$ 44.44	\$ 35.94	\$ 30.71	\$ 58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$ -	\$815.00	19%	\$ 664.00	\$ 22.58	\$ 18.26	\$ 15.60	\$ 29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$ -	\$840.00	19%	\$ 684.00	\$ 23.26	\$ 18.81	\$ 16.07	\$ 30.78

ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	3%	\$	674.00	\$	22.92	\$	18.54	\$	15.84	\$	30.33	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14	
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65	
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30	
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65	
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29	
High Speed Conveyor Stackers for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55	
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55	

DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ NC with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WDF1 (Document Formatting Option)	WDF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPCP Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -

SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 785.00	\$ 0.00065				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 547.00	\$ 0.00046				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 547.00	\$ 0.00046				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 547.00	\$ 0.00046				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00034				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00065	0%	\$ 0.00046	\$ 0.00046				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00034	0%	\$ 0.00031	\$ 0.00031				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		

	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1


COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.02783	0.00095	0.00077	0.00065	0.00125	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065	\$ 0.00065
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00046	\$ 0.00046	\$ 0.00046	\$ 0.00046	\$ 0.00046	\$ 0.00046
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00046	\$ 0.00046	\$ 0.00046	\$ 0.00046	\$ 0.00046	\$ 0.00046
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00046	\$ 0.00046	\$ 0.00046	\$ 0.00046	\$ 0.00046	\$ 0.00046
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.02848	\$ 0.00160	\$ 0.00142	\$ 0.00131	\$ 0.00191	\$ 0.00065
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.02829	\$ 0.00140	\$ 0.00122	\$ 0.00111	\$ 0.00171	\$ 0.00046
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.02829	\$ 0.00140	\$ 0.00122	\$ 0.00111	\$ 0.00171	\$ 0.00046
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.02829	\$ 0.00140	\$ 0.00122	\$ 0.00111	\$ 0.00171	\$ 0.00046
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.02817	\$ 0.00128	\$ 0.00110	\$ 0.00099	\$ 0.00159	\$ 0.00034
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.02814	\$ 0.00126	\$ 0.00108	\$ 0.00097	\$ 0.00156	\$ 0.00031
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.02814	\$ 0.00126	\$ 0.00108	\$ 0.00097	\$ 0.00156	\$ 0.00031
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.02814	\$ 0.00126	\$ 0.00108	\$ 0.00097	\$ 0.00156	\$ 0.00031
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 102,543.00	\$ 5,761.39	\$ 6,813.56	\$ 7,849.03	\$ 1,143.91	\$ 392.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 101,829.00	\$ 5,047.39	\$ 5,861.56	\$ 6,659.03	\$ 1,024.91	\$ 273.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 101,829.00	\$ 5,047.39	\$ 5,861.56	\$ 6,659.03	\$ 1,024.91	\$ 273.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 101,829.00	\$ 5,047.39	\$ 5,861.56	\$ 6,659.03	\$ 1,024.91	\$ 273.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 101,403.00	\$ 4,621.39	\$ 5,293.56	\$ 5,949.03	\$ 953.91	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 101,313.00	\$ 4,531.39	\$ 5,173.56	\$ 5,799.03	\$ 938.91	\$ 187.50

TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 101,313.00	\$ 4,531.39	\$ 5,173.56	\$ 5,799.03	\$ 938.91	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 101,313.00	\$ 4,531.39	\$ 5,173.56	\$ 5,799.03	\$ 938.91	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 102,543.00	\$ 5,761.39	\$ 6,813.56	\$ 7,849.03	\$ 1,143.91	\$ 392.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 101,829.00	\$ 5,047.39	\$ 5,861.56	\$ 6,659.03	\$ 1,024.91	\$ 273.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 101,829.00	\$ 5,047.39	\$ 5,861.56	\$ 6,659.03	\$ 1,024.91	\$ 273.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 101,829.00	\$ 5,047.39	\$ 5,861.56	\$ 6,659.03	\$ 1,024.91	\$ 273.50
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 101,403.00	\$ 4,621.39	\$ 5,293.56	\$ 5,949.03	\$ 953.91	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 101,313.00	\$ 4,531.39	\$ 5,173.56	\$ 5,799.03	\$ 938.91	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 101,313.00	\$ 4,531.39	\$ 5,173.56	\$ 5,799.03	\$ 938.91	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 101,313.00	\$ 4,531.39	\$ 5,173.56	\$ 5,799.03	\$ 938.91	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.02848	\$ 0.00160	\$ 0.00142	\$ 0.00131	\$ 0.00191	\$ 0.00033
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.02829	\$ 0.00140	\$ 0.00122	\$ 0.00111	\$ 0.00171	\$ 0.00023
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.02829	\$ 0.00140	\$ 0.00122	\$ 0.00111	\$ 0.00171	\$ 0.00023
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.02829	\$ 0.00140	\$ 0.00122	\$ 0.00111	\$ 0.00171	\$ 0.00023
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.02817	\$ 0.00128	\$ 0.00110	\$ 0.00099	\$ 0.00159	\$ 0.00017
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.02814	\$ 0.00126	\$ 0.00108	\$ 0.00097	\$ 0.00156	\$ 0.00016
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.02814	\$ 0.00126	\$ 0.00108	\$ 0.00097	\$ 0.00156	\$ 0.00016
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.02814	\$ 0.00126	\$ 0.00108	\$ 0.00097	\$ 0.00156	\$ 0.00016

Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35

ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tab Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	3%	\$	674.00	\$	22.92	\$	18.54	\$	15.84	\$	30.33	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14	
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65	
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30	
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65	
Data Mapping and Integration - Four Days	WSP4	\$	219	\$3,425.00	-33%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29	
High Speed Conveyor Stackers for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55	
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55	
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70	
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44	
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29	

W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79	
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34	
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34	
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52	
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41	
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98	
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67	
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63	
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63	
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08	
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67	
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13	
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00	
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14	
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33	
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56	
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65	
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49	
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24	
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98	
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52	
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01	
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57	
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26	
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00	
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$	305.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
2 User Account	F91A	\$	-	\$	500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
5 User Account	F91B	\$	-	\$	750.00	19%	\$	611.00	\$	20.77	\$	16.80	\$	14.36	\$	27.50
10 User Account	F91C	\$	-	\$	1,500.00	19%	\$	1,222.00	\$	41.55	\$	33.61	\$	28.72	\$	54.99
Website Personalization	F91D	\$	-	\$	1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
5 Additional Users	F91E	\$	-	\$	150.00	19%	\$	122.00	\$	4.15	\$	3.36	\$	2.87	\$	5.49
Additional Per Hour Phone Support	F91F	\$	-	\$	150.00	19%	\$	122.00	\$	4.15	\$	3.36	\$	2.87	\$	5.49
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$	530.00	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	
SMA FOR F91C (10 User Account)	F92B	\$	1,010.00	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$	65	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$	260	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	
SMA FOR WDF1 (Document Formatting Option)	WDF1	\$	260	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	
SMA FOR WPCP (Advanced Checking Option)	WPCR	\$	175	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	
SMA FOR WPSM (SmartMailer Interface Option)	WPSM	\$	225	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	
SMA FOR WPFA (Additional Application(s))	WMFA	\$	55	\$	-	0%	\$	-	\$	-	\$	-	\$	-	\$	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
SMA FOR WPP1 (Printer License (1 Printer))	Part # provided upon Qu	\$210	\$0.00	\$0.00	0%	\$	1,425.00	\$	49.98	\$	40.43	\$	34.55	\$	66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers))	Part # provided upon Qu	\$252	\$0.00	\$0.00	0%	\$	1,711.00	\$	59.98	\$	48.51	\$	41.45	\$	79.38	

SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAX	-	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	-	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
AddressRight Pro	WSAV	-	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 217	\$ 0.00007				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 217	\$ 0.00007				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 217	\$ 0.00007				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 217	\$ 0.00007				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00007	0%	\$ 0.00007	\$ 0.00007				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		

	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.00731	0.00025	0.00020	0.00017	0.00033	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007	\$ 0.00007
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.00738	\$ 0.00032	\$ 0.00027	\$ 0.00024	\$ 0.00040	\$ 0.00007
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.00738	\$ 0.00032	\$ 0.00027	\$ 0.00024	\$ 0.00040	\$ 0.00007
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00738	\$ 0.00032	\$ 0.00027	\$ 0.00024	\$ 0.00040	\$ 0.00007
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00738	\$ 0.00032	\$ 0.00027	\$ 0.00024	\$ 0.00040	\$ 0.00007
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.00744	\$ 0.00038	\$ 0.00034	\$ 0.00031	\$ 0.00046	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.00743	\$ 0.00037	\$ 0.00033	\$ 0.00030	\$ 0.00045	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.00743	\$ 0.00037	\$ 0.00033	\$ 0.00030	\$ 0.00045	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.00743	\$ 0.00037	\$ 0.00033	\$ 0.00030	\$ 0.00045	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 66,406.20	\$ 2,887.49	\$ 3,280.11	\$ 3,661.78	\$ 601.80	\$ 108.64
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 66,406.20	\$ 2,887.49	\$ 3,280.11	\$ 3,661.78	\$ 601.80	\$ 108.64
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 66,406.20	\$ 2,887.49	\$ 3,280.11	\$ 3,661.78	\$ 601.80	\$ 108.64
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 66,406.20	\$ 2,887.49	\$ 3,280.11	\$ 3,661.78	\$ 601.80	\$ 108.64
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 66,969.36	\$ 3,450.65	\$ 4,030.99	\$ 4,600.38	\$ 695.66	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 66,879.36	\$ 3,360.65	\$ 3,910.99	\$ 4,450.38	\$ 680.66	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 66,879.36	\$ 3,360.65	\$ 3,910.99	\$ 4,450.38	\$ 680.66	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 66,879.36	\$ 3,360.65	\$ 3,910.99	\$ 4,450.38	\$ 680.66	\$ 187.50

FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 66,406.20	\$ 2,887.49	\$ 3,280.11	\$ 3,661.78	\$ 601.80	\$ 108.64
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 66,406.20	\$ 2,887.49	\$ 3,280.11	\$ 3,661.78	\$ 601.80	\$ 108.64
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 66,406.20	\$ 2,887.49	\$ 3,280.11	\$ 3,661.78	\$ 601.80	\$ 108.64
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 66,406.20	\$ 2,887.49	\$ 3,280.11	\$ 3,661.78	\$ 601.80	\$ 108.64
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 66,969.36	\$ 3,450.65	\$ 4,030.99	\$ 4,600.38	\$ 695.66	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 66,879.36	\$ 3,360.65	\$ 3,910.99	\$ 4,450.38	\$ 680.66	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 66,879.36	\$ 3,360.65	\$ 3,910.99	\$ 4,450.38	\$ 680.66	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 66,879.36	\$ 3,360.65	\$ 3,910.99	\$ 4,450.38	\$ 680.66	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00738	\$ 0.00032	\$ 0.00027	\$ 0.00024	\$ 0.00040	\$ 0.00004
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00738	\$ 0.00032	\$ 0.00027	\$ 0.00024	\$ 0.00040	\$ 0.00004
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00738	\$ 0.00032	\$ 0.00027	\$ 0.00024	\$ 0.00040	\$ 0.00004
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00738	\$ 0.00032	\$ 0.00027	\$ 0.00024	\$ 0.00040	\$ 0.00004
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.00744	\$ 0.00038	\$ 0.00034	\$ 0.00031	\$ 0.00046	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.00743	\$ 0.00037	\$ 0.00033	\$ 0.00030	\$ 0.00045	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.00743	\$ 0.00037	\$ 0.00033	\$ 0.00030	\$ 0.00045	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.00743	\$ 0.00037	\$ 0.00033	\$ 0.00030	\$ 0.00045	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT


TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # W763 - W760 Stacker with Interface										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
					LEASE RATE FACTOR	0.0340	0.0275	0.0235	0.0450	
					METER HEAD LEASE RATE FACTOR	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 1,830.00	19%	\$ 1,490.00	\$ 50.66	\$ 40.98	\$ 35.02	\$ 67.05	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 1,490	\$ 50.66	\$ 40.98	\$ 35.02	\$ 67.05	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0060	\$ 0.0002	\$ 0.0002	\$ 0.0001	\$ 0.0003	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA750	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
Locking Storage Table, 48"	FAP7224	\$ -	\$ 425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
Table Casters	FACASTK	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$ 635.00	19%	\$ 517.00	\$ 17.58	\$ 14.22	\$ 12.15	\$ 23.27	
Sorter, 24" L x 48" H x 15" D	FSC2448G	\$ -	\$ 940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43	
Sorter, 60" L x 48" H x 15" D	FSC6048G	\$ -	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Sorter, 72" L x 48" H x 15" D	FSC7248G	\$ -	\$ 2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33	
Elevated Sorter, 60" L x 48" H x 15" D	FSC6048GH	\$ -	\$ 1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69	
Elevated Sorter, 72" L x 48" H x 15" D	FSC7248GH	\$ -	\$ 1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
Label Holder	F90145	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Display Board, 36"L	FADB3	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Display Board, 48"L	FADB4	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
Display Board, 60"L	FADB5	\$ -	\$ 190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93	

Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82
EleveSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88

ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14	
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65	
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30	
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65	
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29	
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55	

HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70	
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44	
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29	
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79	
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41	
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08	
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00	
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14	
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56	
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35	
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49	
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24	
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98	
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52	
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01	
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57	
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WDF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP (Advanced Checking Option)	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 138	\$ 0.00005				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 138	\$ 0.00005				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 138	\$ 0.00005				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 138	\$ 0.00005				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00005	0%	\$ 0.00005	\$ 0.00005				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		

	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.00596	0.00020	0.00016	0.00014	0.00027	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00601	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00005
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00601	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00005
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00601	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00005
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00601	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00005
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.00610	\$ 0.00034	\$ 0.00030	\$ 0.00028	\$ 0.00040	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.00609	\$ 0.00033	\$ 0.00029	\$ 0.00027	\$ 0.00039	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.00609	\$ 0.00033	\$ 0.00029	\$ 0.00027	\$ 0.00039	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.00609	\$ 0.00033	\$ 0.00029	\$ 0.00027	\$ 0.00039	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 54,054.00	\$ 2,237.76	\$ 2,518.80	\$ 2,790.90	\$ 471.30	\$ 69.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 54,054.00	\$ 2,237.76	\$ 2,518.80	\$ 2,790.90	\$ 471.30	\$ 69.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 54,054.00	\$ 2,237.76	\$ 2,518.80	\$ 2,790.90	\$ 471.30	\$ 69.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 54,054.00	\$ 2,237.76	\$ 2,518.80	\$ 2,790.90	\$ 471.30	\$ 69.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 54,855.00	\$ 3,038.76	\$ 3,586.80	\$ 4,125.90	\$ 604.80	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 54,765.00	\$ 2,948.76	\$ 3,466.80	\$ 3,975.90	\$ 589.80	\$ 187.50

TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 54,765.00	\$ 2,948.76	\$ 3,466.80	\$ 3,975.90	\$ 589.80	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 54,765.00	\$ 2,948.76	\$ 3,466.80	\$ 3,975.90	\$ 589.80	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 54,054.00	\$ 2,237.76	\$ 2,518.80	\$ 2,790.90	\$ 471.30	\$ 69.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 54,054.00	\$ 2,237.76	\$ 2,518.80	\$ 2,790.90	\$ 471.30	\$ 69.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 54,054.00	\$ 2,237.76	\$ 2,518.80	\$ 2,790.90	\$ 471.30	\$ 69.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 54,054.00	\$ 2,237.76	\$ 2,518.80	\$ 2,790.90	\$ 471.30	\$ 69.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 54,855.00	\$ 3,038.76	\$ 3,586.80	\$ 4,125.90	\$ 604.80	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 54,765.00	\$ 2,948.76	\$ 3,466.80	\$ 3,975.90	\$ 589.80	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 54,765.00	\$ 2,948.76	\$ 3,466.80	\$ 3,975.90	\$ 589.80	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 54,765.00	\$ 2,948.76	\$ 3,466.80	\$ 3,975.90	\$ 589.80	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.00601	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00002
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.00601	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00002
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00601	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00002
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00601	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00002
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.00610	\$ 0.00034	\$ 0.00030	\$ 0.00028	\$ 0.00040	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.00609	\$ 0.00033	\$ 0.00029	\$ 0.00027	\$ 0.00039	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00609	\$ 0.00033	\$ 0.00029	\$ 0.00027	\$ 0.00039	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00609	\$ 0.00033	\$ 0.00029	\$ 0.00027	\$ 0.00039	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT


TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # W765 - W760 Stacker without Interf										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.		
LEASE RATE FACTOR				0.0340	0.0275	0.0235	0.0450			
METER HEAD LEASE RATE FACTOR				1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs	\$ 1,795.00	19%	\$ 1,463	\$ 49.73	\$ 40.23	\$ 34.37	\$ 65.82			
Meter Head Lease	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE			\$ 1,463	\$ 49.73	\$ 40.23	\$ 34.37	\$ 65.82	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME			\$ 0.0059	\$ 0.0002	\$ 0.0002	\$ 0.0001	\$ 0.0003	\$ -	\$ -	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE, TRAVL CHRGR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
Locking Storage Table, 48"	FAP7224	\$ -	\$ 425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
Table Casters	FACASTK	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$ 635.00	19%	\$ 517.00	\$ 17.58	\$ 14.22	\$ 12.15	\$ 23.27	
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$ -	\$ 940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43	
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$ -	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$ -	\$ 2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33	
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$ -	\$ 1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69	
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$ -	\$ 1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
Label Holder	F90145	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Display Board, 36"L	FADB3	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Display Board, 48"L	FADB4	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
Display Board, 60"L	FADB5	\$ -	\$ 190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93	

Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Shelf, 12"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Power Strip (six outlets)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Remote Power Strip (six outlets)	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$ -	\$940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$ -	\$1,030.00	19%	\$ 839.00	\$ 28.53	\$ 23.07	\$ 19.72	\$ 37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$ -	\$1,095.00	19%	\$ 892.00	\$ 30.33	\$ 24.53	\$ 20.96	\$ 40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$ -	\$1,425.00	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$ -	\$1,510.00	19%	\$ 1,230.00	\$ 41.82	\$ 33.83	\$ 28.91	\$ 55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$ -	\$1,245.00	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$ -	\$1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$ -	\$1,660.00	19%	\$ 1,352.00	\$ 45.97	\$ 37.18	\$ 31.77	\$ 60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$ -	\$1,420.00	19%	\$ 1,156.00	\$ 39.30	\$ 31.79	\$ 27.17	\$ 52.02
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$ -	\$1,530.00	19%	\$ 1,246.00	\$ 42.36	\$ 34.27	\$ 29.28	\$ 56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$ -	\$1,975.00	19%	\$ 1,609.00	\$ 54.71	\$ 44.25	\$ 37.81	\$ 72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$ -	\$1,020.00	19%	\$ 831.00	\$ 28.25	\$ 22.85	\$ 19.53	\$ 37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$ -	\$1,395.00	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$ -	\$1,930.00	19%	\$ 1,572.00	\$ 53.45	\$ 43.23	\$ 36.94	\$ 70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$ -	\$1,705.00	19%	\$ 1,389.00	\$ 47.23	\$ 38.20	\$ 32.64	\$ 62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$ -	\$1,655.00	19%	\$ 1,348.00	\$ 45.83	\$ 37.07	\$ 31.68	\$ 60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$ -	\$2,335.00	19%	\$ 1,902.00	\$ 64.67	\$ 52.31	\$ 44.70	\$ 85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$ -	\$2,000.00	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$ -	\$1,905.00	19%	\$ 1,552.00	\$ 52.77	\$ 42.68	\$ 36.47	\$ 69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$ -	\$2,715.00	19%	\$ 2,212.00	\$ 75.21	\$ 60.83	\$ 51.98	\$ 99.54
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Fabric Tackboard, 48"L	FATB4FK	\$ -	\$135.00	19%	\$ 109.00	\$ 3.71	\$ 3.00	\$ 2.56	\$ 4.91
Fabric Tackboard, 60"L	FATB5FK	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Fabric Tackboard, 72"L	FATB6FK	\$ -	\$200.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Dump Rails, Pair	FADR2	\$ -	\$85.00	19%	\$ 69.00	\$ 2.35	\$ 1.90	\$ 1.62	\$ 3.11
Dump Rails, 48"	FADR34	\$ -	\$120.00	19%	\$ 97.00	\$ 3.30	\$ 2.67	\$ 2.28	\$ 4.37
Dump Rails, 60"	FADR35	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Dump Rails, 72"	FADR36	\$ -	\$130.00	19%	\$ 105.00	\$ 3.57	\$ 2.89	\$ 2.47	\$ 4.73
Mail Cart - Wire	FWC39	\$ -	\$480.00	19%	\$ 391.00	\$ 13.29	\$ 10.75	\$ 9.19	\$ 17.60
Mail Cart - Panel	F90126	\$ -	\$650.00	19%	\$ 529.00	\$ 17.99	\$ 14.55	\$ 12.43	\$ 23.81
Label Holders	F90145	\$ -	\$20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Task Light, 36"L	F3704K	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Locking Utility Drawer	FADRW2K	\$ -	\$205.00	19%	\$ 167.00	\$ 5.68	\$ 4.59	\$ 3.92	\$ 7.52
Pencil Drawer	F1211	\$ -	\$195.00	25%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Keyboard Tray	FAKEYB	\$ -	\$250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14
Power Strip (six outlet)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Power Strip with Remote Switch	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Shelf, 11"W x 12"D	F1112M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16
Shelf, 11"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 12"D	F1212M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16
Shelf, 12"W x 15"D	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57

Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$ -	\$1,605.00	19%	\$ 1,307.00	\$ 44.44	\$ 35.94	\$ 30.71	\$ 58.82
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$ -	\$815.00	19%	\$ 664.00	\$ 22.58	\$ 18.26	\$ 15.60	\$ 29.88
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$ -	\$840.00	19%	\$ 684.00	\$ 23.26	\$ 18.81	\$ 16.07	\$ 30.78
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$ -	\$1,265.00	19%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$ -	\$1,420.00	19%	\$ 1,156.00	\$ 39.30	\$ 31.79	\$ 27.17	\$ 52.02
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$ -	\$1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$ -	\$1,615.00	19%	\$ 1,315.00	\$ 44.71	\$ 36.16	\$ 30.90	\$ 59.18
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$ -	\$1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23
Satellite Sorter, 30 Pockets	FSA3680G1	\$ -	\$1,575.00	19%	\$ 1,283.00	\$ 43.62	\$ 35.28	\$ 30.15	\$ 57.74
Tub Sorter	FSB7241	\$ -	\$900.00	19%	\$ 733.00	\$ 24.92	\$ 20.16	\$ 17.23	\$ 32.99
FreeSort, 36"L x 60H x 12"D, 72 Pockets	FSF3680BL1	\$ -	\$1,675.00	19%	\$ 1,364.00	\$ 46.38	\$ 37.51	\$ 32.05	\$ 61.38
FreeSort, 36"L x 60H x 12"D, 57 Pockets	FSF3680DL1	\$ -	\$1,585.00	19%	\$ 1,291.00	\$ 43.89	\$ 35.50	\$ 30.34	\$ 58.10
FreeSort, 36"L x 60H x 15"D, 72 Pockets	FSF3680BG1	\$ -	\$1,810.00	19%	\$ 1,474.00	\$ 50.12	\$ 40.54	\$ 34.64	\$ 66.33
FreeSort, 36"L x 60H x 15"D, 57 Pockets	FSF3680DG1	\$ -	\$1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15
Riser, 48"L	FAP4824	\$ -	\$350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83
Riser, 60"L	FAP6024	\$ -	\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09
Riser, 72"L	FAP7224	\$ -	\$425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57
Floor Stand for Monitor/PC	BM46	\$ -	\$1,125.00	19%	\$ 916.00	\$ 31.14	\$ 25.19	\$ 21.53	\$ 41.22
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$ -	\$895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$ -	\$820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06
Optional Flat-Screen Panel Monitor	W408	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$ -	#DIV/0!	\$ -	\$ 39.98	\$ 32.34	\$ 27.64	\$ 52.92
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$ -	#DIV/0!	\$ -	\$ 61.20	\$ 49.50	\$ 42.30	\$ 81.00
SMA FOR WSM7 (Smartmailer)	WMM7	\$ 1,050	\$ -	#DIV/0!	\$ -	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$ -	\$600.00	19%	\$ 488.00	\$ 16.59	\$ 13.42	\$ 11.47	\$ 21.96
VeriMove™ Net for 36,000 records processed	WMP1	\$ -	\$324.00	23%	\$ 251.00	\$ 8.53	\$ 6.90	\$ 5.90	\$ 11.30
VeriMove™ Net for 360,000 records processed	WMP2	\$ -	\$1,800.00	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97
VeriMove™ Net for 900,000 records processed	WMP3	\$ -	\$3,600.00	19%	\$ 2,933.00	\$ 99.72	\$ 80.66	\$ 68.93	\$ 131.99
Delivery Point Validation (DPV)	WSDP	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
Enhanced Line of Travel (ELOT)	WSEL	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
Palletization Feature	WSPA	\$ -	\$2,200.00	19%	\$ 1,792.00	\$ 60.93	\$ 49.28	\$ 42.11	\$ 80.64
Mixed Weights Feature	WSMW	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Package Services Feature	WSPS	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Enhanced Merge/Purge	WSEM	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Geocodes	WSGC	\$ -	\$299.00	19%	\$ 243.00	\$ 8.26	\$ 6.68	\$ 5.71	\$ 10.94
Address Conversion System (LACS)	WSLC	\$ -	\$99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60
HP External Multi DVD Writer	W985025	\$ -	\$158.00	19%	\$ 128.00	\$ 4.35	\$ 3.52	\$ 3.01	\$ 5.76
1 User License for SmartMailer	WSL1	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
50 user Licenses for SmartMailer	WSLL	\$ -	\$7,495.00	19%	\$ 6,106.00	\$ 207.60	\$ 167.92	\$ 143.49	\$ 274.77
10 User Licenses for SmartMailer	WSLX	\$ -	\$4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11
1 User License for AddressRight Pro	WSA1	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$ 371	\$2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$ 378	\$2,795.00	19%	\$ 2,277.00	\$ 77.42	\$ 62.62	\$ 53.51	\$ 102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$ -	\$0.00	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -
Basic Postal Knowledge Training	DAPK	\$ -	\$495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14
AddressRight Pro Training	WS92	\$ -	\$995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
AddressRight Printer Installation and Training	DAST	\$ -	\$199.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
SmartMailer Data Mapping Service	WS81	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
SmartMailer System Integration Service	WS82	\$ -	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Data Mapping and Integration - Half Day	WSP0	\$ -	\$700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65

Data Mapping and Integration - One Day	WSP1	\$ -	\$1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30
Data Mapping and Integration - Two Days	WSP2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WDF1 (Document Formatting Option)	WDF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -

SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%						
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAX	\$ -	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						144.00	\$ 0.00005			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						144.00	\$ 0.00005			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						144.00	\$ 0.00005			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						144.00	\$ 0.00005			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ 0.00005	0%	\$ 0.00005	\$ 0.00005			
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST				\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.00585	0.00020	0.00016	0.00014	0.00026	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00590	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00005
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00590	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00005
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00590	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00005
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00590	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00005
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.00599	\$ 0.00033	\$ 0.00030	\$ 0.00027	\$ 0.00040	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.00598	\$ 0.00032	\$ 0.00029	\$ 0.00026	\$ 0.00039	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.00598	\$ 0.00032	\$ 0.00029	\$ 0.00026	\$ 0.00039	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.00598	\$ 0.00032	\$ 0.00029	\$ 0.00026	\$ 0.00039	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 53,091.36	\$ 2,222.42	\$ 2,506.84	\$ 2,782.49	\$ 466.95	\$ 72.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 53,091.36	\$ 2,222.42	\$ 2,506.84	\$ 2,782.49	\$ 466.95	\$ 72.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 53,091.36	\$ 2,222.42	\$ 2,506.84	\$ 2,782.49	\$ 466.95	\$ 72.00

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 53,091.36	\$ 2,222.42	\$ 2,506.84	\$ 2,782.49	\$ 466.95	\$ 72.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 53,874.36	\$ 3,005.42	\$ 3,550.84	\$ 4,087.49	\$ 597.45	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 53,784.36	\$ 2,915.42	\$ 3,430.84	\$ 3,937.49	\$ 582.45	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 53,784.36	\$ 2,915.42	\$ 3,430.84	\$ 3,937.49	\$ 582.45	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 53,784.36	\$ 2,915.42	\$ 3,430.84	\$ 3,937.49	\$ 582.45	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 53,091.36	\$ 2,222.42	\$ 2,506.84	\$ 2,782.49	\$ 466.95	\$ 72.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 53,091.36	\$ 2,222.42	\$ 2,506.84	\$ 2,782.49	\$ 466.95	\$ 72.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 53,091.36	\$ 2,222.42	\$ 2,506.84	\$ 2,782.49	\$ 466.95	\$ 72.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 53,091.36	\$ 2,222.42	\$ 2,506.84	\$ 2,782.49	\$ 466.95	\$ 72.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 53,874.36	\$ 3,005.42	\$ 3,550.84	\$ 4,087.49	\$ 597.45	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 53,784.36	\$ 2,915.42	\$ 3,430.84	\$ 3,937.49	\$ 582.45	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 53,784.36	\$ 2,915.42	\$ 3,430.84	\$ 3,937.49	\$ 582.45	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 53,784.36	\$ 2,915.42	\$ 3,430.84	\$ 3,937.49	\$ 582.45	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00590	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00002
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00590	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00002
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00590	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00002
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00590	\$ 0.00025	\$ 0.00021	\$ 0.00019	\$ 0.00031	\$ 0.00002
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.00599	\$ 0.00033	\$ 0.00030	\$ 0.00027	\$ 0.00040	\$ 0.00007

NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.00598	\$ 0.00032	\$ 0.00029	\$ 0.00026	\$ 0.00039	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00598	\$ 0.00032	\$ 0.00029	\$ 0.00026	\$ 0.00039	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00598	\$ 0.00032	\$ 0.00029	\$ 0.00026	\$ 0.00039	\$ 0.00006



**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT**


TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # W760 - Stacker for Tabber										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)					12					
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-					
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
					LEASE RATE FACTOR	0.0340	0.0275	0.0235	0.0450	
					METER HEAD LEASE RATE FACTOR	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 1,775.00	32%	\$ 1,205.00	\$ 40.97	\$ 33.14	\$ 28.32	\$ 54.23	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 1,205	\$ 40.97	\$ 33.14	\$ 28.32	\$ 54.23	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0048	\$ 0.0002	\$ 0.0001	\$ 0.0001	\$ 0.0002	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE,TRAVL CHR-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
Locking Storage Table, 48"	FAP7224	\$ -	\$ 425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
Table Casters	FACASTK	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$ 635.00	19%	\$ 517.00	\$ 17.58	\$ 14.22	\$ 12.15	\$ 23.27	
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$ -	\$ 940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43	
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$ -	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$ -	\$ 2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33	
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$ -	\$ 1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69	
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$ -	\$ 1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
Label Holder	F90145	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Display Board, 36"L	FADB3	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Display Board, 48"L	FADB4	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
Display Board, 60"L	FADB5	\$ -	\$ 190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93	

Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Shelf, 12"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Power Strip (six outlets)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Remote Power Strip (six outlets)	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$ -	\$940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$ -	\$1,030.00	19%	\$ 839.00	\$ 28.53	\$ 23.07	\$ 19.72	\$ 37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$ -	\$1,095.00	19%	\$ 892.00	\$ 30.33	\$ 24.53	\$ 20.96	\$ 40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$ -	\$1,425.00	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$ -	\$1,510.00	19%	\$ 1,230.00	\$ 41.82	\$ 33.83	\$ 28.91	\$ 55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$ -	\$1,245.00	19%	\$ 1,014.00	\$ 34.48	\$ 27.89	\$ 23.83	\$ 45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$ -	\$1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$ -	\$1,660.00	19%	\$ 1,352.00	\$ 45.97	\$ 37.18	\$ 31.77	\$ 60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$ -	\$1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$ -	\$1,420.00	19%	\$ 1,157.00	\$ 39.34	\$ 31.82	\$ 27.19	\$ 52.07
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$ -	\$1,530.00	19%	\$ 1,246.00	\$ 42.36	\$ 34.27	\$ 29.28	\$ 56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$ -	\$1,975.00	19%	\$ 1,609.00	\$ 54.71	\$ 44.25	\$ 37.81	\$ 72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$ -	\$2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$ -	\$1,020.00	19%	\$ 831.00	\$ 28.25	\$ 22.85	\$ 19.53	\$ 37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$ -	\$1,395.00	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$ -	\$1,930.00	19%	\$ 1,572.00	\$ 53.45	\$ 43.23	\$ 36.94	\$ 70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$ -	\$1,205.00	19%	\$ 981.00	\$ 33.35	\$ 26.98	\$ 23.05	\$ 44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$ -	\$1,705.00	19%	\$ 1,389.00	\$ 47.23	\$ 38.20	\$ 32.64	\$ 62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$ -	\$1,655.00	19%	\$ 1,348.00	\$ 45.83	\$ 37.07	\$ 31.68	\$ 60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$ -	\$2,335.00	19%	\$ 1,902.00	\$ 64.67	\$ 52.31	\$ 44.70	\$ 85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$ -	\$1,415.00	19%	\$ 1,152.00	\$ 39.17	\$ 31.68	\$ 27.07	\$ 51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$ -	\$2,000.00	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$ -	\$1,905.00	19%	\$ 1,552.00	\$ 52.77	\$ 42.68	\$ 36.47	\$ 69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$ -	\$2,715.00	19%	\$ 2,212.00	\$ 75.21	\$ 60.83	\$ 51.98	\$ 99.54
Display Board, 36"L	FADB3	\$ -	\$145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31
Display Board, 48"L	FADB4	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Display Board, 60"L	FADB5	\$ -	\$190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93
Display Board, 72"L	FADB6	\$ -	\$215.00	19%	\$ 175.00	\$ 5.95	\$ 4.81	\$ 4.11	\$ 7.88
Fabric Tackboard, 48"L	FATB4FK	\$ -	\$135.00	19%	\$ 109.00	\$ 3.71	\$ 3.00	\$ 2.56	\$ 4.91
Fabric Tackboard, 60"L	FATB5FK	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Fabric Tackboard, 72"L	FATB6FK	\$ -	\$200.00	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29
Dump Rails, Pair	FADR2	\$ -	\$85.00	19%	\$ 69.00	\$ 2.35	\$ 1.90	\$ 1.62	\$ 3.11
Dump Rails, 48"	FADR34	\$ -	\$120.00	19%	\$ 97.00	\$ 3.30	\$ 2.67	\$ 2.28	\$ 4.37
Dump Rails, 60"	FADR35	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Dump Rails, 72"	FADR36	\$ -	\$130.00	19%	\$ 105.00	\$ 3.57	\$ 2.89	\$ 2.47	\$ 4.73
Mail Cart - Wire	FWC39	\$ -	\$480.00	19%	\$ 391.00	\$ 13.29	\$ 10.75	\$ 9.19	\$ 17.60
Mail Cart - Panel	F90126	\$ -	\$650.00	19%	\$ 529.00	\$ 17.99	\$ 14.55	\$ 12.43	\$ 23.81
Label Holders	F90145	\$ -	\$20.00	19%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72
Task Light, 36"L	F3704K	\$ -	\$125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55
Task Light, 48"L	F4904K	\$ -	\$140.00	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13
Locking Utility Drawer	FADRW2K	\$ -	\$205.00	19%	\$ 167.00	\$ 5.68	\$ 4.59	\$ 3.92	\$ 7.52
Pencil Drawer	F1211	\$ -	\$195.00	25%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Table Casters	FACASTK	\$ -	\$165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03
Keyboard Tray	FAKEYB	\$ -	\$250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14
Power Strip (six outlet)	FAPS	\$ -	\$55.00	20%	\$ 44.00	\$ 1.50	\$ 1.21	\$ 1.03	\$ 1.98
Power Strip with Remote Switch	FARPS	\$ -	\$180.00	19%	\$ 146.00	\$ 4.96	\$ 4.02	\$ 3.43	\$ 6.57
Shelf, 11"W x 12"D	F1112M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16
Shelf, 11"W x 15"D	F1115M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shelf, 12"W x 12"D	F1212M	\$ -	\$60.00	20%	\$ 48.00	\$ 1.63	\$ 1.32	\$ 1.13	\$ 2.16
Shelf, 12"W x 15"D	F1215M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$ -	\$70.00	19%	\$ 57.00	\$ 1.94	\$ 1.57	\$ 1.34	\$ 2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$ -	\$1,605.00	19%	\$ 1,307.00	\$ 44.44	\$ 35.94	\$ 30.71	\$ 58.82

ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,157.00	\$	39.34	\$	31.82	\$	27.19	\$	52.07	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1.050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	#DIV/0!	\$	-	\$	-	\$	-	\$	-	\$	-	
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14	
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65	
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30	
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65	

Data Mapping and Integration - Four Days	WSP4	\$ -	\$5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29
High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F92A	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR F91C (10 User Account)	F92B	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -

SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15		
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38		
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25		
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50		
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00		
AddressRight Pro	WSAX	-	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97		
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23		
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55		
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78		
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24		
AddressRight Pro	WSAV	\$ -	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75		
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12		
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					138.00	\$ 0.00005					
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					138.00	\$ 0.00005					
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					138.00	\$ 0.00005					
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					138.00	\$ 0.00005					
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014					
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013					
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013					
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013					
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -					
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -					
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -					
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -					
Additional Service Costs (Excluding those Listed above)											
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS											
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-					METER HEAD 12-MONTH LEASE ONLY.
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-					
YEARLY, MAINTENANCE COST			\$ 0.00005	0%	\$ 0.00005	\$ 0.00005					
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -					
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-					
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-					
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013					
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -					
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH			METER HEAD 12-MONTH LEASE ONLY.

	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.00482	0.00016	0.00013	0.00011	0.00022	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005	\$ 0.00005
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00487	\$ 0.00021	\$ 0.00018	\$ 0.00016	\$ 0.00026	\$ 0.00005
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00487	\$ 0.00021	\$ 0.00018	\$ 0.00016	\$ 0.00026	\$ 0.00005
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00487	\$ 0.00021	\$ 0.00018	\$ 0.00016	\$ 0.00026	\$ 0.00005
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00487	\$ 0.00021	\$ 0.00018	\$ 0.00016	\$ 0.00026	\$ 0.00005
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.00496	\$ 0.00030	\$ 0.00027	\$ 0.00025	\$ 0.00035	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.00495	\$ 0.00029	\$ 0.00026	\$ 0.00024	\$ 0.00034	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.00495	\$ 0.00029	\$ 0.00026	\$ 0.00024	\$ 0.00034	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.00495	\$ 0.00029	\$ 0.00026	\$ 0.00024	\$ 0.00034	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 43,794.00	\$ 1,888.92	\$ 2,142.60	\$ 2,389.05	\$ 394.35	\$ 69.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 43,794.00	\$ 1,888.92	\$ 2,142.60	\$ 2,389.05	\$ 394.35	\$ 69.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 43,794.00	\$ 1,888.92	\$ 2,142.60	\$ 2,389.05	\$ 394.35	\$ 69.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 43,794.00	\$ 1,888.92	\$ 2,142.60	\$ 2,389.05	\$ 394.35	\$ 69.00

TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 44,595.00	\$ 2,689.92	\$ 3,210.60	\$ 3,724.05	\$ 527.85	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 44,505.00	\$ 2,599.92	\$ 3,090.60	\$ 3,574.05	\$ 512.85	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 44,505.00	\$ 2,599.92	\$ 3,090.60	\$ 3,574.05	\$ 512.85	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 44,505.00	\$ 2,599.92	\$ 3,090.60	\$ 3,574.05	\$ 512.85	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 43,794.00	\$ 1,888.92	\$ 2,142.60	\$ 2,389.05	\$ 394.35	\$ 69.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 43,794.00	\$ 1,888.92	\$ 2,142.60	\$ 2,389.05	\$ 394.35	\$ 69.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 43,794.00	\$ 1,888.92	\$ 2,142.60	\$ 2,389.05	\$ 394.35	\$ 69.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 43,794.00	\$ 1,888.92	\$ 2,142.60	\$ 2,389.05	\$ 394.35	\$ 69.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 44,595.00	\$ 2,689.92	\$ 3,210.60	\$ 3,724.05	\$ 527.85	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 44,505.00	\$ 2,599.92	\$ 3,090.60	\$ 3,574.05	\$ 512.85	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 44,505.00	\$ 2,599.92	\$ 3,090.60	\$ 3,574.05	\$ 512.85	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 44,505.00	\$ 2,599.92	\$ 3,090.60	\$ 3,574.05	\$ 512.85	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00487	\$ 0.00021	\$ 0.00018	\$ 0.00016	\$ 0.00026	\$ 0.00002
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00487	\$ 0.00021	\$ 0.00018	\$ 0.00016	\$ 0.00026	\$ 0.00002
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00487	\$ 0.00021	\$ 0.00018	\$ 0.00016	\$ 0.00026	\$ 0.00002
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00487	\$ 0.00021	\$ 0.00018	\$ 0.00016	\$ 0.00026	\$ 0.00002
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.00496	\$ 0.00030	\$ 0.00027	\$ 0.00025	\$ 0.00035	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.00495	\$ 0.00029	\$ 0.00026	\$ 0.00024	\$ 0.00034	\$ 0.00006

NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00495	\$ 0.00029	\$ 0.00026	\$ 0.00024	\$ 0.00034	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00495	\$ 0.00029	\$ 0.00026	\$ 0.00024	\$ 0.00034	\$ 0.00006



**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT**


TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #			W853 - Ink Dryer Sold with W763 Sta							
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
					LEASE RATE FACTOR	0.0340	0.0275	0.0235	0.0450	
					METER HEAD LEASE RATE FACTOR	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 860.00	32%	\$ 583.00	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0023	\$ 0.0001	\$ 0.0001	\$ 0.0001	\$ 0.0001	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
VERIMOVE TRAINING SERVICE	WS83	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FLAT RATE,TRAVL CHR-G-MAIL	W4MC	\$ -	\$ 545	19%	\$ 443.00	\$ 15.06	\$ 12.18	\$ 10.41	\$ 19.94	
VeriMove Net Unlimited Subscription	WMPU	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA for WMPU (VeriMove Net Unlimited Subscript	WMMU	\$ 840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
VERIMOVE NET 10K RECORDS	WMP4	\$ -	\$ 100	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	
DA750	DA7C	\$ 1,902	\$ 13,905	19%	\$ 11,329.00	\$ 385.19	\$ 311.55	\$ 266.23	\$ 509.81	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,240.00	19%	\$ 1,010.00	\$ 34.34	\$ 27.78	\$ 23.74	\$ 45.45	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,120.00	19%	\$ 912.00	\$ 31.01	\$ 25.08	\$ 21.43	\$ 41.04	
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81	
Work Table, 72"	FTW72	\$ -	\$ 820.00	19%	\$ 668.00	\$ 22.71	\$ 18.37	\$ 15.70	\$ 30.06	
Work Table, 60"	FTW60	\$ -	\$ 720.00	19%	\$ 586.00	\$ 19.92	\$ 16.12	\$ 13.77	\$ 26.37	
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96	
Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Shelf for FTB60 Work Table only	SLF60	\$ -	\$ 95.00	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
Riser, 48"	FAP4824	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Riser, 48"	FAP6024	\$ -	\$ 385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
Locking Storage Table, 48"	FAP7224	\$ -	\$ 425.00	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
Table Casters	FACASTK	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$ -	\$ 635.00	19%	\$ 517.00	\$ 17.58	\$ 14.22	\$ 12.15	\$ 23.27	
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$ -	\$ 940.00	19%	\$ 765.00	\$ 26.01	\$ 21.04	\$ 17.98	\$ 34.43	
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$ -	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$ -	\$ 2,055.00	19%	\$ 1,674.00	\$ 56.92	\$ 46.04	\$ 39.34	\$ 75.33	
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$ -	\$ 1,465.00	19%	\$ 1,193.00	\$ 40.56	\$ 32.81	\$ 28.04	\$ 53.69	
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$ -	\$ 1,725.00	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
Label Holder	F90145	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Display Board, 36"L	FADB3	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Display Board, 48"L	FADB4	\$ -	\$ 165.00	19%	\$ 134.00	\$ 4.56	\$ 3.69	\$ 3.15	\$ 6.03	
Display Board, 60"L	FADB5	\$ -	\$ 190.00	19%	\$ 154.00	\$ 5.24	\$ 4.24	\$ 3.62	\$ 6.93	

Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D: Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81
Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82

ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tube Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	0%	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	0%	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	0%	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC; 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	
Pentium Dual Core PC; 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47	
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-	
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14	
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29	
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65	
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30	
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65	
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29	

High Speed Conveyor Stacker for DA95F	DA79	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$ 219	\$3,425.00	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$ 1,553	\$8,795.00	32%	\$ 5,971.00	\$ 203.01	\$ 164.20	\$ 140.32	\$ 268.70
High Capacity High Speed Laser Printer	WP5H	\$ 1,475	\$9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44
High Speed Laser Printer	WP5A	\$ 1,475	\$7,700.00	19%	\$ 6,273.00	\$ 213.28	\$ 172.51	\$ 147.42	\$ 282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$ 149	\$1,795.00	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79
Laser Tray Tag/Label and Report Printer	W624	\$ 116	\$695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Parallel Cable	W190016	\$ -	\$65.00	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$ -	\$69.00	19%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$ 352	\$5,275.00	19%	\$ 4,298.00	\$ 146.13	\$ 118.20	\$ 101.00	\$ 193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$ -	\$300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98
Preformatted Document Option	WPD1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Document Formatting Option	WDF1	\$ -	\$1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97
Advanced Checking Option	WPCP	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
PDF Extraction Option	WPDF	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
SmartMailer Interface Option	WPSM	\$ -	\$1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
Additional Application(s)	WPFA	\$ -	\$275.00	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08
Process Verification Software	WPPF	\$ -	\$2,500.00	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67
Printer License (1 Printer)	WPP1	\$ -	\$1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13
Printer Licenses (2 Printers)	WPP2	\$ -	\$2,100	19%	\$ 1,711.00	\$ 58.17	\$ 47.05	\$ 40.21	\$ 77.00
PlanetPress Server Light	WPP3	\$ -	\$6,250	19%	\$ 5,092.00	\$ 173.13	\$ 140.03	\$ 119.66	\$ 229.14
PlanetPress Server Full	WPP4	\$ -	\$12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33
PlanetPress Image	WPP5	\$ -	\$4,625	19%	\$ 3,768.00	\$ 128.11	\$ 103.62	\$ 88.55	\$ 169.56
PB FIRST Project Management - Level 1	WPR1	\$ -	\$1,400.00	26%	\$ 1,030.00	\$ 35.02	\$ 28.33	\$ 24.21	\$ 46.35
PB FIRST Project Management - Level 2	WPR2	\$ -	\$2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65
PB FIRST Project Management - Level 3	WPR3	\$ -	\$5,600.00	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49
PB FIRST Project Management - Level 4	WPR4	\$ -	\$8,400.00	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24
PB FIRST Project Management - Level 5	WPR5	\$ -	\$11,200.00	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98
PB FIRST Project Management - Level 6	WPR6	\$ -	\$16,800.00	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52
PB FIRST Project Management - Level 7	WPR7	\$ -	\$22,400.00	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01
PB FIRST Project Management - Level 8	WPR8	\$ -	\$39,200.00	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57
PB FIRST Project Management - Level 9	WPR9	\$ -	\$56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records)	WMM7	\$ 1,050	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSAP (AddressRight Pro)	WMAP	\$ 1,690	\$0.00	0%	\$ -	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$ 415.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPA (Palletization Feature)	WMPA	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSPS (Package Services Feature)	WMPS	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$ 1,050.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSGC (Geocodes)	WMGC	\$ 945.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$ 305.00	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -
2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WDF1 (Document Formatting Option)	WDF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA FOR WPCP (Advanced Checking Option)	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -

SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s))	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer))	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers))	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
AddressRight Pro	WSAP	0	\$ 800	19%	\$ 651.00	\$ 27.20	\$ 22.00	\$ 18.80	\$ 36.00	
AddressRight Pro	WSAX	-	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	-	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
AddressRight Pro	WSAV	-	\$ 1,400	32%	\$ 950.00	\$ 32.30	\$ 26.13	\$ 22.33	\$ 42.75	
SmartMailer	WSM7	0	\$ 400	32%	\$ 271.00	\$ 11.42	\$ 9.24	\$ 7.90	\$ 15.12	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						\$ 78	\$ 0.00003			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						\$ 78	\$ 0.00003			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						\$ 78	\$ 0.00003			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						\$ 78	\$ 0.00003			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ 0.00003	0%	\$ 0.00003	\$ 0.00003			
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST				\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION				MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.

	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		
	-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.00233	0.00008	0.00006	0.00005	0.00010	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003	\$ 0.00003
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00236	\$ 0.00011	\$ 0.00009	\$ 0.00008	\$ 0.00013	\$ 0.00003
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00236	\$ 0.00011	\$ 0.00009	\$ 0.00008	\$ 0.00013	\$ 0.00003
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00236	\$ 0.00011	\$ 0.00009	\$ 0.00008	\$ 0.00013	\$ 0.00003
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00236	\$ 0.00011	\$ 0.00009	\$ 0.00008	\$ 0.00013	\$ 0.00003
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies				\$ 0.00247	\$ 0.00021	\$ 0.00020	\$ 0.00019	\$ 0.00024	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies				\$ 0.00246	\$ 0.00020	\$ 0.00019	\$ 0.00018	\$ 0.00023	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies				\$ 0.00246	\$ 0.00020	\$ 0.00019	\$ 0.00018	\$ 0.00023	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies				\$ 0.00246	\$ 0.00020	\$ 0.00019	\$ 0.00018	\$ 0.00023	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies				\$ 21,222.00	\$ 947.59	\$ 1,081.56	\$ 1,212.03	\$ 196.41	\$ 39.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 21,222.00	\$ 947.59	\$ 1,081.56	\$ 1,212.03	\$ 196.41	\$ 39.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 21,222.00	\$ 947.59	\$ 1,081.56	\$ 1,212.03	\$ 196.41	\$ 39.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 21,222.00	\$ 947.59	\$ 1,081.56	\$ 1,212.03	\$ 196.41	\$ 39.00

TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 22,203.00	\$ 1,928.59	\$ 2,389.56	\$ 2,847.03	\$ 359.91	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 22,113.00	\$ 1,838.59	\$ 2,269.56	\$ 2,697.03	\$ 344.91	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 22,113.00	\$ 1,838.59	\$ 2,269.56	\$ 2,697.03	\$ 344.91	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 22,113.00	\$ 1,838.59	\$ 2,269.56	\$ 2,697.03	\$ 344.91	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 21,222.00	\$ 947.59	\$ 1,081.56	\$ 1,212.03	\$ 196.41	\$ 39.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 21,222.00	\$ 947.59	\$ 1,081.56	\$ 1,212.03	\$ 196.41	\$ 39.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 21,222.00	\$ 947.59	\$ 1,081.56	\$ 1,212.03	\$ 196.41	\$ 39.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 21,222.00	\$ 947.59	\$ 1,081.56	\$ 1,212.03	\$ 196.41	\$ 39.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 22,203.00	\$ 1,928.59	\$ 2,389.56	\$ 2,847.03	\$ 359.91	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 22,113.00	\$ 1,838.59	\$ 2,269.56	\$ 2,697.03	\$ 344.91	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 22,113.00	\$ 1,838.59	\$ 2,269.56	\$ 2,697.03	\$ 344.91	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 22,113.00	\$ 1,838.59	\$ 2,269.56	\$ 2,697.03	\$ 344.91	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.00236	\$ 0.00011	\$ 0.00009	\$ 0.00008	\$ 0.00013	\$ 0.00001
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00236	\$ 0.00011	\$ 0.00009	\$ 0.00008	\$ 0.00013	\$ 0.00001
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.00236	\$ 0.00011	\$ 0.00009	\$ 0.00008	\$ 0.00013	\$ 0.00001
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.00236	\$ 0.00011	\$ 0.00009	\$ 0.00008	\$ 0.00013	\$ 0.00001
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.00247	\$ 0.00021	\$ 0.00020	\$ 0.00019	\$ 0.00024	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.00246	\$ 0.00020	\$ 0.00019	\$ 0.00018	\$ 0.00023	\$ 0.00006


NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00246	\$ 0.00020	\$ 0.00019	\$ 0.00018	\$ 0.00023	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00246	\$ 0.00020	\$ 0.00019	\$ 0.00018	\$ 0.00023	\$ 0.00006

Work Table, 60" (must include FFSLF60 shelf)	FTB60	\$	-	\$500.00	19%	\$	407.00	\$	13.84	\$	11.19	\$	9.56	\$	18.32
Shelf for FTB60 Work Table only	SLF60	\$	-	\$95.00	19%	\$	77.00	\$	2.62	\$	2.12	\$	1.81	\$	3.47
Riser, 48"	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83
Riser, 48"	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09
Locking Storage Table, 48"	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
30" Work Table, Short Leg Kit, Casters, Color "Gray" (for 3 Series Desktop Inserting System)	FT3SERIES	\$	-	\$635.00	19%	\$	517.00	\$	17.58	\$	14.22	\$	12.15	\$	23.27
Sorter, 24"L x 48"H x 15"D	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 60"L x 48"H x 15"D	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 48"H x 15"D	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Elevated Sorter, 60"L x 48"H x 15"D	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69
Elevated Sorter, 72"L x 48"H x 15"D	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23
Label Holder	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13
Shelf, 12"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Shelf, 12"W x 15"D; Note: Fast Furniture is available in pebble gray/ice gray only	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57
Power Strip (six outlets)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98
Remote Power Strip (six outlets)	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Sorter, 24"L x 48"H x 15"D, 30 Pockets	FSC2448G	\$	-	\$940.00	19%	\$	765.00	\$	26.01	\$	21.04	\$	17.98	\$	34.43
Sorter, 48"L x 33"H x 12"D, 40 Pockets	FSC4833L	\$	-	\$1,030.00	19%	\$	839.00	\$	28.53	\$	23.07	\$	19.72	\$	37.76
Sorter, 48"L x 33"H x 15"D, 40 Pockets	FSC4833G	\$	-	\$1,095.00	19%	\$	892.00	\$	30.33	\$	24.53	\$	20.96	\$	40.14
Sorter, 48"L x 48"H x 12"D, 60 Pockets	FSC4848L	\$	-	\$1,425.00	19%	\$	1,161.00	\$	39.47	\$	31.93	\$	27.28	\$	52.25
Sorter, 48"L x 48"H x 15"D, 60 Pockets	FSC4848G	\$	-	\$1,510.00	19%	\$	1,230.00	\$	41.82	\$	33.83	\$	28.91	\$	55.35
Sorter, 60"L x 33"H x 12"D, 50 Pockets	FSC6033L	\$	-	\$1,245.00	19%	\$	1,014.00	\$	34.48	\$	27.89	\$	23.83	\$	45.63
Sorter, 60"L x 33"H x 15"D, 50 Pockets	FSC6033G	\$	-	\$1,295.00	19%	\$	1,055.00	\$	35.87	\$	29.01	\$	24.79	\$	47.48
Sorter, 60"L x 48"H x 12"D, 75 Pockets	FSC6048L	\$	-	\$1,660.00	19%	\$	1,352.00	\$	45.97	\$	37.18	\$	31.77	\$	60.84
Sorter, 60"L x 48"H x 15"D, 75 Pockets	FSC6048G	\$	-	\$1,750.00	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Sorter, 72"L x 33"H x 12"D, 60 Pockets	FSC7233L	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02
Sorter, 72"L x 33"H x 15"D, 60 Pockets	FSC7233G	\$	-	\$1,530.00	19%	\$	1,246.00	\$	42.36	\$	34.27	\$	29.28	\$	56.07
Sorter, 72"L x 48"H x 12"D, 90 Pockets	FSC7248L	\$	-	\$1,975.00	19%	\$	1,609.00	\$	54.71	\$	44.25	\$	37.81	\$	72.41
Sorter, 72"L x 48"H x 15"D, 90 Pockets	FSC7248G	\$	-	\$2,055.00	19%	\$	1,674.00	\$	56.92	\$	46.04	\$	39.34	\$	75.33
Open Back Sort, 48"L x 33"H, 36 Pockets	FSN4833C	\$	-	\$1,020.00	19%	\$	831.00	\$	28.25	\$	22.85	\$	19.53	\$	37.40
Open Back Sort w/Plexiglass, 48"L x 33"H, 36 Pockets	FSN4833CD	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort, 48"L x 48"H, 56 Pockets	FSN4848C	\$	-	\$1,395.00	19%	\$	1,136.00	\$	38.62	\$	31.24	\$	26.70	\$	51.12
Open Back Sort w/Plexiglass, 48"L x 48"H, 56 Pockets	FSN4848CD	\$	-	\$1,930.00	19%	\$	1,572.00	\$	53.45	\$	43.23	\$	36.94	\$	70.74
Open Back Sort, 60"L x 33"H, 45 Pockets	FSN6033C	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15
Open Back Sort w/Plexiglass, 60"L x 33"H, 45 Pockets	FSN6033CD	\$	-	\$1,705.00	19%	\$	1,389.00	\$	47.23	\$	38.20	\$	32.64	\$	62.51
Open Back Sort, 60"L x 48"H 70 Pockets	FSN6048C	\$	-	\$1,655.00	19%	\$	1,348.00	\$	45.83	\$	37.07	\$	31.68	\$	60.66
Open Back Sort w/Plexiglass, 60"L x 48"H, 70 Pockets	FSN6048CD	\$	-	\$2,335.00	19%	\$	1,902.00	\$	64.67	\$	52.31	\$	44.70	\$	85.59
Open Back Sort, 72"L x 33"H, 54 Pockets	FSN7233C	\$	-	\$1,415.00	19%	\$	1,152.00	\$	39.17	\$	31.68	\$	27.07	\$	51.84
Open Back Sort w/Plexiglass, 72"L x 33"H, 54 Pockets	FSN7233CD	\$	-	\$2,000.00	19%	\$	1,629.00	\$	55.39	\$	44.80	\$	38.28	\$	73.31
Open Back Sort, 72"L x 48"H, 84 Pockets	FSN7248C	\$	-	\$1,905.00	19%	\$	1,552.00	\$	52.77	\$	42.68	\$	36.47	\$	69.84
Open Back Sort w/Plexiglass, 72"L x 48"H, 84 Pockets	FSN7248CD	\$	-	\$2,715.00	19%	\$	2,212.00	\$	75.21	\$	60.83	\$	51.98	\$	99.54
Display Board, 36"L	FADB3	\$	-	\$145.00	19%	\$	118.00	\$	4.01	\$	3.25	\$	2.77	\$	5.31
Display Board, 48"L	FADB4	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03
Display Board, 60"L	FADB5	\$	-	\$190.00	19%	\$	154.00	\$	5.24	\$	4.24	\$	3.62	\$	6.93
Display Board, 72"L	FADB6	\$	-	\$215.00	19%	\$	175.00	\$	5.95	\$	4.81	\$	4.11	\$	7.88
Fabric Tackboard, 48"L	FATB4FK	\$	-	\$135.00	19%	\$	109.00	\$	3.71	\$	3.00	\$	2.56	\$	4.91
Fabric Tackboard, 60"L	FATB5FK	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57
Fabric Tackboard, 72"L	FATB6FK	\$	-	\$200.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Dump Rails, Pair	FADR2	\$	-	\$85.00	19%	\$	69.00	\$	2.35	\$	1.90	\$	1.62	\$	3.11
Dump Rails, 48"	FADR34	\$	-	\$120.00	19%	\$	97.00	\$	3.30	\$	2.67	\$	2.28	\$	4.37
Dump Rails, 60"	FADR35	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55
Dump Rails, 72"	FADR36	\$	-	\$130.00	19%	\$	105.00	\$	3.57	\$	2.89	\$	2.47	\$	4.73
Mail Cart - Wire	FWC39	\$	-	\$480.00	19%	\$	391.00	\$	13.29	\$	10.75	\$	9.19	\$	17.60
Mail Cart - Panel	F90126	\$	-	\$650.00	19%	\$	529.00	\$	17.99	\$	14.55	\$	12.43	\$	23.81


Label Holders	F90145	\$	-	\$20.00	20%	\$	16.00	\$	0.54	\$	0.44	\$	0.38	\$	0.72	
Task Light, 36"L	F3704K	\$	-	\$125.00	19%	\$	101.00	\$	3.43	\$	2.78	\$	2.37	\$	4.55	
Task Light, 48"L	F4904K	\$	-	\$140.00	19%	\$	114.00	\$	3.88	\$	3.14	\$	2.68	\$	5.13	
Locking Utility Drawer	FADRW2K	\$	-	\$205.00	19%	\$	167.00	\$	5.68	\$	4.59	\$	3.92	\$	7.52	
Pencil Drawer	F1211	\$	-	\$195.00	25%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Table Casters	FACASTK	\$	-	\$165.00	19%	\$	134.00	\$	4.56	\$	3.69	\$	3.15	\$	6.03	
Keyboard Tray	FAKEYB	\$	-	\$250.00	19%	\$	203.00	\$	6.90	\$	5.58	\$	4.77	\$	9.14	
Power Strip (six outlet)	FAPS	\$	-	\$55.00	20%	\$	44.00	\$	1.50	\$	1.21	\$	1.03	\$	1.98	
Power Strip with Remote Switch	FARPS	\$	-	\$180.00	19%	\$	146.00	\$	4.96	\$	4.02	\$	3.43	\$	6.57	
Shelf, 11"W x 12"D	F1112M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 11"W x 15"D	F1115M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shelf, 12"W x 12"D	F1212M	\$	-	\$60.00	20%	\$	48.00	\$	1.63	\$	1.32	\$	1.13	\$	2.16	
Shelf, 12"W x 15"D	F1215M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 11"W x 14-1/2"D	F1114M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Open Back Shelf, 12"W x 14-1/2"D	F1214M	\$	-	\$70.00	19%	\$	57.00	\$	1.94	\$	1.57	\$	1.34	\$	2.57	
Shipping Station Note: Fast Furniture is available in pebble gray/ice gray only	FSW1	\$	-	\$1,605.00	19%	\$	1,307.00	\$	44.44	\$	35.94	\$	30.71	\$	58.82	
ElevSort, 24"L x 48"H x 12"D, 20 Pockets	FSC2448LH	\$	-	\$815.00	19%	\$	664.00	\$	22.58	\$	18.26	\$	15.60	\$	29.88	
ElevSort, 24"L x 48"H x 15"D, 20 Pockets	FSC2448GH	\$	-	\$840.00	19%	\$	684.00	\$	23.26	\$	18.81	\$	16.07	\$	30.78	
ElevSort, 48"L x 48"H x 12"D, 40 Pockets	FSC4848LH	\$	-	\$1,205.00	19%	\$	981.00	\$	33.35	\$	26.98	\$	23.05	\$	44.15	
ElevSort, 48"L x 48"H x 15"D, 40 Pockets	FSC4848GH	\$	-	\$1,265.00	19%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35	
ElevSort, 60"L x 48"H x 12"D, 50 Pockets	FSC6048LH	\$	-	\$1,420.00	19%	\$	1,156.00	\$	39.30	\$	31.79	\$	27.17	\$	52.02	
ElevSort, 60"L x 48"H x 15"D, 50 Pockets	FSC6048GH	\$	-	\$1,465.00	19%	\$	1,193.00	\$	40.56	\$	32.81	\$	28.04	\$	53.69	
ElevSort, 72"L x 48"H x 12"D, 60 Pockets	FSC7248LH	\$	-	\$1,615.00	19%	\$	1,315.00	\$	44.71	\$	36.16	\$	30.90	\$	59.18	
ElevSort, 72"L x 48"H x 15"D, 60 Pockets	FSC7248GH	\$	-	\$1,725.00	19%	\$	1,405.00	\$	47.77	\$	38.64	\$	33.02	\$	63.23	
Satellite Sorter, 30 Pockets	FSA3680G1	\$	-	\$1,575.00	19%	\$	1,283.00	\$	43.62	\$	35.28	\$	30.15	\$	57.74	
Tub Sorter	FSB7241	\$	-	\$900.00	19%	\$	733.00	\$	24.92	\$	20.16	\$	17.23	\$	32.99	
FreeSort, 36"L x 60"H x 12"D, 72 Pockets	FSF3680BL1	\$	-	\$1,675.00	19%	\$	1,364.00	\$	46.38	\$	37.51	\$	32.05	\$	61.38	
FreeSort, 36"L x 60"H x 12"D, 57 Pockets	FSF3680DL1	\$	-	\$1,585.00	19%	\$	1,291.00	\$	43.89	\$	35.50	\$	30.34	\$	58.10	
FreeSort, 36"L x 60"H x 15"D, 72 Pockets	FSF3680BG1	\$	-	\$1,810.00	19%	\$	1,474.00	\$	50.12	\$	40.54	\$	34.64	\$	66.33	
FreeSort, 36"L x 60"H x 15"D, 57 Pockets	FSF3680DG1	\$	-	\$1,695.00	19%	\$	1,381.00	\$	46.95	\$	37.98	\$	32.45	\$	62.15	
Riser, 48"L	FAP4824	\$	-	\$350.00	19%	\$	285.00	\$	9.69	\$	7.84	\$	6.70	\$	12.83	
Riser, 60"L	FAP6024	\$	-	\$385.00	19%	\$	313.00	\$	10.64	\$	8.61	\$	7.36	\$	14.09	
Riser, 72"L	FAP7224	\$	-	\$425.00	19%	\$	346.00	\$	11.76	\$	9.52	\$	8.13	\$	15.57	
Floor Stand for Monitor/PC	BM46	\$	-	\$1,125.00	19%	\$	916.00	\$	31.14	\$	25.19	\$	21.53	\$	41.22	
Flat Screen Monitor Mount (For Use with DMC5)	BM4A	\$	-	\$895.00	19%	\$	729.00	\$	24.79	\$	20.05	\$	17.13	\$	32.81	
Flat-Screen Monitor Mount Custom Kit (Customer Installable)	BM4B	\$	-	\$820.00	19%	\$	668.00	\$	22.71	\$	18.37	\$	15.70	\$	30.06	
Optional Flat-Screen Panel Monitor	W408	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47	
SMA FOR WSAV (AddressRight Pro)	WMAV	2330	\$	-	#DIV/0!	\$	-	\$	39.98	\$	32.34	\$	27.64	\$	52.92	
SMA FOR WSAX (AddressRight Pro)	WMAX	3180	\$	-	#DIV/0!	\$	-	\$	61.20	\$	49.50	\$	42.30	\$	81.00	
SMA FOR WSM7 (Smartmailer)	WMM7	\$	1,050	\$	-	#DIV/0!	\$	-	\$	11.42	\$	9.24	\$	7.90	\$	15.12
SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeriMove Net records	WSPR	\$	-	\$600.00	19%	\$	488.00	\$	16.59	\$	13.42	\$	11.47	\$	21.96	
VeriMove™ Net for 36,000 records processed	WMP1	\$	-	\$324.00	23%	\$	251.00	\$	8.53	\$	6.90	\$	5.90	\$	11.30	
VeriMove™ Net for 360,000 records processed	WMP2	\$	-	\$1,800.00	19%	\$	1,466.00	\$	49.84	\$	40.32	\$	34.45	\$	65.97	
VeriMove™ Net for 900,000 records processed	WMP3	\$	-	\$3,600.00	19%	\$	2,933.00	\$	99.72	\$	80.66	\$	68.93	\$	131.99	
Delivery Point Validation (DPV)	WSDP	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Enhanced Line of Travel (ELOT)	WSEL	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
Palletization Feature	WSPA	\$	-	\$2,200.00	19%	\$	1,792.00	\$	60.93	\$	49.28	\$	42.11	\$	80.64	
Mixed Weights Feature	WSMW	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Package Services Feature	WSPS	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Enhanced Merge/Purge	WSEM	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97	
Geocodes	WSGC	\$	-	\$299.00	19%	\$	243.00	\$	8.26	\$	6.68	\$	5.71	\$	10.94	
Address Conversion System (LACS)	WSLC	\$	-	\$99.00	19%	\$	80.00	\$	2.72	\$	2.20	\$	1.88	\$	3.60	
HP External Multi DVD Writer	W985025	\$	-	\$158.00	19%	\$	128.00	\$	4.35	\$	3.52	\$	3.01	\$	5.76	
1 User License for SmartMailer	WSL1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
50 user Licenses for SmartMailer	WSLL	\$	-	\$7,495.00	19%	\$	6,106.00	\$	207.60	\$	167.92	\$	143.49	\$	274.77	
10 User Licenses for SmartMailer	WSLX	\$	-	\$4,995.00	19%	\$	4,069.00	\$	138.35	\$	111.90	\$	95.62	\$	183.11	
1 User License for AddressRight Pro	WSA1	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45	
Celeron PC: 3.2 GHZ, 512 MB RAM, Windows XP with DVD/CD-RW	W54D	\$	371	\$2,195.00	19%	\$	1,788.00	\$	60.79	\$	49.17	\$	42.02	\$	80.46	

Pentium Dual Core PC: 3.4 GHZ, 2 GB, 1 GB RAM, Windows XP with DVD/DL Burner	W56D	\$	378	\$2,795.00	19%	\$	2,277.00	\$	77.42	\$	62.62	\$	53.51	\$	102.47
Compaq 15" Flat Panel (When Purchased with W544, and W546)	W406	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
Compaq 17" Monitor (When Purchased with W544 and W546)	W407	\$	-	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
Basic Postal Knowledge Training	DAPK	\$	-	\$495.00	19%	\$	403.00	\$	13.70	\$	11.08	\$	9.47	\$	18.14
AddressRight Pro Training	WS92	\$	-	\$995.00	19%	\$	810.00	\$	27.54	\$	22.28	\$	19.04	\$	36.45
Advanced AddressRight Printer Training for all Printers	DAPT	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
AddressRight Printer Installation and Training	DAST	\$	-	\$199.00	19%	\$	162.00	\$	5.51	\$	4.46	\$	3.81	\$	7.29
SmartMailer Data Mapping Service	WS81	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
SmartMailer System Integration Service	WS82	\$	-	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Data Mapping and Integration - Half Day	WSP0	\$	-	\$700.00	19%	\$	570.00	\$	19.38	\$	15.68	\$	13.40	\$	25.65
Data Mapping and Integration - One Day	WSP1	\$	-	\$1,400.00	19%	\$	1,140.00	\$	38.76	\$	31.35	\$	26.79	\$	51.30
Data Mapping and Integration - Two Days	WSP2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
Data Mapping and Integration - Four Days	WSP4	\$	-	\$5,600.00	19%	\$	4,562.00	\$	155.11	\$	125.46	\$	107.21	\$	205.29
High Speed Conveyor Stacker for DA95F	DA79	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
HI SPD CONVEYOR STK DA80F	DA8A	\$	219	\$3,425.00	19%	\$	2,790.00	\$	94.86	\$	76.73	\$	65.57	\$	125.55
DA80F HI SPD FIXED HD PRT	DA8N	\$	1,553	\$8,795.00	32%	\$	5,971.00	\$	203.01	\$	164.20	\$	140.32	\$	268.70
High Capacity High Speed Laser Printer	WP5H	\$	1,475	\$9,995.00	19%	\$	8,143.00	\$	276.86	\$	223.93	\$	191.36	\$	366.44
High Speed Laser Printer	WP5A	\$	1,475	\$7,700.00	19%	\$	6,273.00	\$	213.28	\$	172.51	\$	147.42	\$	282.29
W760 Stacker without Interface for DA30, DA50, DA55, and W68F	W765	\$	149	\$1,795.00	19%	\$	1,462.00	\$	49.71	\$	40.21	\$	34.36	\$	65.79
Laser Tray Tag/Label and Report Printer	W624	\$	116	\$695.00	19%	\$	566.00	\$	19.24	\$	15.57	\$	13.30	\$	25.47
Parallel Cable (10') Included @ N/C with All New Printers.	J096003	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Parallel Cable	W190016	\$	-	\$65.00	20%	\$	52.00	\$	1.77	\$	1.43	\$	1.22	\$	2.34
10' Serial Cable inc w/AddressRight Printer	W190017	\$	-	\$69.00	19%	\$	56.00	\$	1.90	\$	1.54	\$	1.32	\$	2.52
Stacker Combo: DA98, DA86, and DA99	DASC	\$	352	\$5,275.00	19%	\$	4,298.00	\$	146.13	\$	118.20	\$	101.00	\$	193.41
PB FIRST Base License (Includes First 5 Applications)*	WPB5	\$	-	\$300.00	19%	\$	244.00	\$	8.30	\$	6.71	\$	5.73	\$	10.98
Preformatted Document Option	WPD1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Document Formatting Option	WDF1	\$	-	\$1,200.00	19%	\$	977.00	\$	33.22	\$	26.87	\$	22.96	\$	43.97
Advanced Checking Option	WPCP	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
PDF Extraction Option	WPDF	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
SmartMailer Interface Option	WPSM	\$	-	\$1,000.00	19%	\$	814.00	\$	27.68	\$	22.39	\$	19.13	\$	36.63
Additional Application(s)	WPFA	\$	-	\$275.00	19%	\$	224.00	\$	7.62	\$	6.16	\$	5.26	\$	10.08
Process Verification Software	WPPF	\$	-	\$2,500.00	19%	\$	2,037.00	\$	69.26	\$	56.02	\$	47.87	\$	91.67
Printer License (1 Printer)	WPP1	\$	-	\$1,750	19%	\$	1,425.00	\$	48.45	\$	39.19	\$	33.49	\$	64.13
Printer Licenses (2 Printers)	WPP2	\$	-	\$2,100	19%	\$	1,711.00	\$	58.17	\$	47.05	\$	40.21	\$	77.00
PlanetPress Server Light	WPP3	\$	-	\$6,250	19%	\$	5,092.00	\$	173.13	\$	140.03	\$	119.66	\$	229.14
PlanetPress Server Full	WPP4	\$	-	\$12,500	19%	\$	10,185.00	\$	346.29	\$	280.09	\$	239.35	\$	458.33
PlanetPress Image	WPP5	\$	-	\$4,625	19%	\$	3,768.00	\$	128.11	\$	103.62	\$	88.55	\$	169.56
PB FIRST Project Management - Level 1	WPR1	\$	-	\$1,400.00	26%	\$	1,030.00	\$	35.02	\$	28.33	\$	24.21	\$	46.35
PB FIRST Project Management - Level 2	WPR2	\$	-	\$2,800.00	19%	\$	2,281.00	\$	77.55	\$	62.73	\$	53.60	\$	102.65
PB FIRST Project Management - Level 3	WPR3	\$	-	\$5,600.00	26%	\$	4,122.00	\$	140.15	\$	113.36	\$	96.87	\$	185.49
PB FIRST Project Management - Level 4	WPR4	\$	-	\$8,400.00	26%	\$	6,183.00	\$	210.22	\$	170.03	\$	145.30	\$	278.24
PB FIRST Project Management - Level 5	WPR5	\$	-	\$11,200.00	26%	\$	8,244.00	\$	280.30	\$	226.71	\$	193.73	\$	370.98
PB FIRST Project Management - Level 6	WPR6	\$	-	\$16,800.00	26%	\$	12,367.00	\$	420.48	\$	340.09	\$	290.62	\$	556.52
PB FIRST Project Management - Level 7	WPR7	\$	-	\$22,400.00	26%	\$	16,489.00	\$	560.63	\$	453.45	\$	387.49	\$	742.01
PB FIRST Project Management - Level 8	WPR8	\$	-	\$39,200.00	26%	\$	28,857.00	\$	981.14	\$	793.57	\$	678.14	\$	1,298.57
PB FIRST Project Management - Level 9	WPR9	\$	-	\$56,000.00	19%	\$	45,628.00	\$	1,551.35	\$	1,254.77	\$	1,072.26	\$	2,053.26
SMA FOR WSPR (SmartMailer™ 7 Premium Edition for Windows DVD format includes Main Program National Postal Coding, Presort, Dup Detect, DPV, ELOT, LACS, Geocoding, Art Mania, Envelope Designer Plus and 18,000 free VeniMove Net records)	WMM7	\$	1,050	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSAP (AddressRight Pro)	WMAP	\$	1,690	\$0.00	0%	\$	-	\$	27.20	\$	22.00	\$	18.80	\$	36.00
SMA FOR WSEL (Enhanced Line of Travel (ELOT))	WMEL	\$	415.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPA (Palletization Feature)	WMPA	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSMW (Mixed Weights Feature)	WMMW	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSPS (Package Services Feature)	WMPS	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSEM (Enhanced Merge/Purge)	WMEM	\$	1,050.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSGC (Geocodes)	WMGC	\$	945.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-
SMA FOR WSLC (Address Conversion System (LACS))	WMLC	\$	305.00	\$0.00	0%	\$	-	\$	-	\$	-	\$	-	\$	-

2 User Account	F91A	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
5 User Account	F91B	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
10 User Account	F91C	\$ -	\$ 1,500.00	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Website Personalization	F91D	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
5 Additional Users	F91E	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Additional Per Hour Phone Support	F91F	\$ -	\$ 150.00	19%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
SMA FOR F91A (2 User Account) and SMA FOR F91B (5 User Account)	F9ZA	\$ 530.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR F91C (10 User Account)	F9ZB	\$ 1,010.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPB5 (PB FIRST Base License (Includes First 5 Applications)*	WMB5	\$ 65	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPD1 (Preformatted Document Option)	WMD1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WDF1 (Document Formatting Option)	WMF1	\$ 260	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPCP) Advanced Checking Option	WMCR	\$ 175	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPSM (SmartMailer Interface Option)	WMSM	\$ 225	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPFA (Additional Application(s)	WMFA	\$ 55	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPPF (Process Verification Software)	Part # provided upon Qu	\$300	\$0.00	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR WPP1 (Printer License (1 Printer)	Part # provided upon Qu	\$210	\$0.00	0%	\$ 1,425.00	\$ 49.98	\$ 40.43	\$ 34.55	\$ 66.15	
SMA FOR WPP2 (Printer Licenses (2 Printers)	Part # provided upon Qu	\$252	\$0.00	0%	\$ 1,711.00	\$ 59.98	\$ 48.51	\$ 41.45	\$ 79.38	
SMA FOR WPP3 (PlanetPress Server Light)	Part # provided upon Qu	\$750	\$0.00	0%	\$ 5,092.00	\$ 178.50	\$ 144.38	\$ 123.38	\$ 236.25	
SMA FOR WPP4 (PlanetPress Server Full)	Part # provided upon Qu	\$1,500	\$0.00	0%	\$ 10,185.00	\$ 357.00	\$ 288.75	\$ 246.75	\$ 472.50	
Dryer	DA86	\$ 133	\$ 1,725	19%	\$ 1,405.00	\$ 47.77	\$ 38.64	\$ 33.02	\$ 63.23	
INTEGRATED STACKER	DA98	\$ 219	\$ 3,425	19%	\$ 2,790.00	\$ 94.86	\$ 76.73	\$ 65.57	\$ 125.55	
FeedRight Feeder	W823	\$ 749	\$ 5,995	19%	\$ 4,884.00	\$ 166.06	\$ 134.31	\$ 114.77	\$ 219.78	
Stand	DA99	\$ -	\$ 825	19%	\$ 672.00	\$ 22.85	\$ 18.48	\$ 15.79	\$ 30.24	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours						0.00	\$ -			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	405.00	\$ 0.00014			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours				7/1/07	7%	375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)				Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs			METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours							\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours							\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours							\$ -			
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response			METER HEAD 12-MONTH LEASE ONLY.
				-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-			
YEARLY, MAINTENANCE COST				\$ -	0%	\$ -	\$ -			

FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-			
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-			
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013			
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -			
SUPPLY DESCRIPTION		MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		
		-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
COST ANALYSIS										
STANDARD CONFIGURED EQUIPMENT COST					0.00100	0.00003	0.00003	0.00002	0.00005	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 27.20000	\$ 27.20000	\$ 27.20000	\$ 27.20000	\$ 27.20000	\$ 27.20000
MAINTENANCE COST (Yearly 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 27.20100	\$ 27.20003	\$ 27.20003	\$ 27.20002	\$ 27.20005	\$ 27.20000
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 244,809,036.00	#####	\$ 326,400,331.32	\$ 408,000,353.91	\$ 40,800,067.77	\$ 40,800,000.00

TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
FREE MAINTENANCE VALUE- 4 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ 1,711.00	\$ 1,711.00	\$ 1,711.00	\$ 1,711.00	\$ 1,711.00	\$ 1,711.00
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ 59.98	\$ 59.98	\$ 59.98	\$ 59.98	\$ 59.98	\$ 59.98
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 244,809,036.00	#####	\$ 326,400,331.32	\$ 408,000,353.91	\$ 40,800,067.77	\$ 40,800,000.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 9,036.00	\$ 307.22	\$ 331.32	\$ 353.91	\$ 67.77	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 7,325.00	\$ (1,403.78)	\$ (1,379.68)	\$ (1,357.09)	\$ (1,643.23)	\$ (1,711.00)
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 8,976.02	\$ 247.25	\$ 271.34	\$ 293.93	\$ 7.79	\$ (59.98)
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 27.20100	\$ 27.20003	\$ 27.20003	\$ 27.20002	\$ 27.20005	\$ 13.60000
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -

NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00003	\$ 0.00002	\$ 0.00005	\$ -
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00081	\$ (0.00016)	\$ (0.00011)	\$ (0.00009)	\$ (0.00110)	\$ (0.00057)
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00100	\$ 0.00003	\$ 0.00002	\$ 0.00002	\$ 0.00001	\$ (0.00002)



**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT**

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #			VBSM - BASIC SNGL SITE MULT US							
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
					LEASE RATE FACTOR	0.0340	0.0275	0.0235	0.0450	
					METER HEAD LEASE RATE FACTOR	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 6,995.00	19%	\$ 5,698.00	\$ 193.73	\$ 156.70	\$ 133.90	\$ 256.41	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 5,698	\$ 193.73	\$ 156.70	\$ 133.90	\$ 256.41	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0228	\$ 0.0008	\$ 0.0006	\$ 0.0005	\$ 0.0010	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
Install Software on Customer's PC	VP13	0	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Special Services	VP16	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Custom LTL or TL Rates Update	VP17	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
1 Day Travel and Accommodations Package	VP1T	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Consulting Services	VP27	0	\$ 1,000	75%	\$ 247.00	\$ 8.40	\$ 6.79	\$ 5.80	\$ 11.12	
2 Day Travel and Accommodations Package	VP2T	0	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
3 Day Travel and Accommodations Package	VP3T	0	\$ 2,000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	
4 Day Travel and Accommodations Package	VP4T	0	\$ 2,200	19%	\$ 1,792.00	\$ 60.93	\$ 49.28	\$ 42.11	\$ 80.64	
5 Day Travel and Accommodations Package	VP5T	0	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
System Administrator Classroom Training - 3 Days	VPET	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Project Management	VPM2	0	\$ 2,800	26%	\$ 2,061.00	\$ 70.07	\$ 56.68	\$ 48.43	\$ 92.75	
Project Management	VPM3	0	\$ 5,600	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49	
Project Management	VPM5	0	\$ 11,200	26%	\$ 8,245.00	\$ 280.33	\$ 226.74	\$ 193.76	\$ 371.03	
Project Management	VPM6	0	\$ 16,800	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52	
Project Management	VPM7	0	\$ 22,400	26%	\$ 16,490.00	\$ 560.66	\$ 453.48	\$ 387.52	\$ 742.05	
Installation Project - Up to one day	VPP1	0	\$ 1,400	29%	\$ 989.00	\$ 33.63	\$ 27.20	\$ 23.24	\$ 44.51	
Installation Project - Up to 2 days	VPP2	0	\$ 2,800	26%	\$ 2,061.00	\$ 70.07	\$ 56.68	\$ 48.43	\$ 92.75	
Installation Project - Up to 4 days	VPP3	0	\$ 5,600	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49	
Installation Project - Up to 6 days	VPP4	0	\$ 8,400	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24	
Installation Project - Up to 8 days	VPP5	0	\$ 11,200	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98	
Installation Project - Up to 12 days	VPP6	0	\$ 16,800	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52	
Installation Project - Up to 16 days	VPP7	0	\$ 22,400	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01	
Installation Project - Up to 28 days	VPP8	0	\$ 39,200	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57	
Installation Project - Up to 40 days	VPP9	0	\$ 56,000	26%	\$ 41,224.00	\$ 1,401.62	\$ 1,133.66	\$ 968.76	\$ 1,855.08	
Shipping Operator On-Site Training - 1 Day	VPYT	0	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
EasyShip Platinum Web Server Software - 1 to 5 Users	VS1A	\$0	\$ 800	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
EasyShip Platinum Web Server Software - 6 to 15 Users	VS1B	\$0	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
EasyShip Platinum Web Server Software - 16+ Users	VS1C	\$0	\$ 1,150	19%	\$ 937.00	\$ 31.86	\$ 25.77	\$ 22.02	\$ 42.17	
EasyShip Platinum Web Client License - per User	VS1L	\$0	\$ 500	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Custom Carrier Enable	VSCC	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PB Built Custom Carrier	VSCP	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
DHL Activation	VSDB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
DHL Activation	VSDM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
DHL Activation	VSDS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Email Notification	VSEM	0	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation	VSFB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
FedEx Activation	VSFM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
FedEx Activation	VSFS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
LTL LOCATION LICENSE	VSLL	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Add 1 Multiple User Location License	VSM1	\$0	\$ 3,495	81%	\$ 654.00	\$ 22.24	\$ 17.99	\$ 15.37	\$ 29.43	
Add 100 Multiple User Location License	VSMC	\$0	\$ 219,000	81%	\$ 40,812.00	\$ 1,387.61	\$ 1,122.33	\$ 959.08	\$ 1,836.54	
Add 50 Multiple User Location License	VSMI	\$0	\$ 132,000	81%	\$ 24,528.00	\$ 833.95	\$ 674.52	\$ 576.41	\$ 1,103.76	
Software Meter Interface	VSMT	\$0	\$ 295	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
Add 10 Multiple User Location License	VSMX	\$0	\$ 30,750	81%	\$ 5,729.00	\$ 194.79	\$ 157.55	\$ 134.63	\$ 257.81	
USPS Activation	VSPB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
USPS Internet Postage	VSPF	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
USPS Activation	VSPS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Site RDI Feature	VSR1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multiple Site RDI Feature	VSR2	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
Add 1 Single User Location License	VSS1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Add 100 Single User Location License	VSSC	\$0	\$ 49,500	19%	\$ 40,332.00	\$ 1,371.29	\$ 1,109.13	\$ 947.80	\$ 1,814.94	
Add 50 Single User Location License	VSSL	\$0	\$ 29,750	19%	\$ 24,240.00	\$ 824.16	\$ 666.60	\$ 569.64	\$ 1,090.80	
Add 10 Single User Location License	VSSX	\$0	\$ 6,950	19%	\$ 5,662.00	\$ 192.51	\$ 155.71	\$ 133.06	\$ 254.79	
Send suite Desktop Base System License	VSDP	\$0	\$ 4,995	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Desktop Software	VSDE	0	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	
Site License for Send suite Desktop Software	VSDL	0	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Send suite Desktop On-Site Training -Full Day	VPCT	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
SendSuite Desktop On-Site Training - Half Day	VPDT	0	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
1Site License for Limited Users (up to 20 per License)	VSK1	0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
10 Site License for Limited Users (up to 20 per License)	VSKX	0	\$ 1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
50 Site License for Limited Users (up to 20 per License)	VSKL	0	\$ 7,500	19%	\$ 6,111.00	\$ 207.77	\$ 168.05	\$ 143.61	\$ 275.00	
100 Site License for Limited Users (up to 20 per License)	VSKC	0	\$ 12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	
1 Site License for Unlimited Users	VSN1	\$0	\$ 2,500	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	
10 Site License for Unlimited Users	VSNX	\$0	\$ 22,000	19%	\$ 17,925.00	\$ 609.45	\$ 492.94	\$ 421.24	\$ 806.63	
50 Site License for Unlimited Users	VSNL	\$0	\$ 94,000	19%	\$ 76,591.00	\$ 2,604.09	\$ 2,106.25	\$ 1,799.89	\$ 3,446.60	
100 Site License for Unlimited Users	VSNC	\$0	\$ 156,000	19%	\$ 127,108.00	\$ 4,321.67	\$ 3,495.47	\$ 2,987.04	\$ 5,719.86	
UPS Activation	VUS0	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
AAA COOPER	VTA0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ABF FREIGHT SYSTEM	VTA1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
AVERITT EXPRESS	VTAD	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
BULLET FREIGHT SYSTEMS	VTB0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL FREIGHT LINES	VTC4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY CENTRAL	VTCA	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY SOUTHERN	VTCB	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY WESTERN	VTCB	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CUSTOM TRANSPORT COMPANIES	VTCH	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAWES TRANSPORT	VTDO	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYLIGHT	VTD2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYTON FREIGHT	VTD3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ESTES EXPRESS	VTE0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FEDEX FREIGHT EAST	VTF1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HOWARDS EXPRESS	VTH4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CARRIER EXPRESS	VTHM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
JEVIC TRANSPORTATION	VTJ0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
K & R DELIVERY	VTK0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
LAKEVILLE MOTOR EXPRESS	VTL0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MILAN EXPRESS	VTM0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MOTOR CARGO	VTM1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW ENGLAND MOTOR FREIGHT	VTN1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW PENN	VTN2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OAK HARBOR	VTNM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
OLD DOMINION	VTNP	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OVERNITE	VTNS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
PITT OHIO	VTP0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
PJAX	VTP1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADRUNNER FREIGHT SYSTEMS	VTR1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY	VTR2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY TO CANADA	VTR3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SAIA MOTOR FREIGHT	VTS0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHEASTERN FREIGHT	VTS3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHWESTERN MOTOR TRANSPORT	VTS5	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER TRANSPORT	VTS6	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER VAN	VTS7	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF BESTWAY	VTU0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF DUGAN	VTU1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF HOLLAND	VTU2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF REDDAWAY	VTU4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VOLUNTEER EXPRESS	VTV2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VITRAN EXPRESS	VTV3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WARD TRUCKING	VTW0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WATKINS MOTOR LINES	VTW1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WILSON	VTW2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT	VTY0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT TO CANADA	VTY1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
Custom LTL Rates	VTZ1	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Custom Truckload (TL) Rates	VTZ2	0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
Custom Routes (per carrier) - Used with VT22 Czar LITE	VTZX	0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
Czar LITE	VTZZ	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
AAA COOPER	VUA0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ABF FREIGHT SYSTEM	VUA1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
AVERITT EXPRESS	VUAD	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
BULLET FREIGHT SYSTEMS	VUB0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CENTRAL FREIGHT LINES	VUC4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY CENTRAL	VUCA	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY SOUTHERN	VUCB	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY WESTERN	VUCC	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CUSTOM TRANSPORT COMPANIES	VUCH	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAWES TRANSPORT	VUD0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYLIGHT	VUD2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYTON FREIGHT	VUD3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ESTES EXPRESS	VUE0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FEDEX FREIGHT WEST	VUF1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HOWARDS EXPRESS	VUH4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CARRIER EXPRESS	VUHM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
JEVIC TRANSPORTATION	VUJ0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
LAKEVILLE MOTOR EXPRESS	VUL0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MILAN EXPRESS	VUM0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MOTOR CARGO	VUM1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW ENGLAND MOTOR FREIGHT	VUN1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW PENN	VUN2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OAK HARBOR	VUNM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OLD DOMINION	VUNP	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OVERNITE	VUNS	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PITT OHIO	VUP0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PJAX	VUP1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADRUNNER FREIGHT SYSTEMS	VUR1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY	VUR2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY TO CANADA	VUR3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SAIA MOTOR FREIGHT	VUS0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHEASTERN FREIGHT	VUS3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHWESTERN MOTOR TRANSPORT	VUS5	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER TRANSPORT	VUS6	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER VAN	VUS7	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
USF BESTWAY	VUU0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF DUGAN	VUU1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF HOLLAND	VUU2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF REDDAWAY	VUU4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VOLUNTEER EXPRESS	VUV2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VITRAN EXPRESS	VUV3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WARD TRUCKING	VUW0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WATKINS MOTOR LINES	VUW1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WILSON	VUW2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT	VUY0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT TO CANADA	VUY1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SendSuite e-Certified Mail	VSCM	0	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SendSuite e-Return Receipt	VSER	0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
SendSuite Secure Archive	VSAS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
J677 Forms Printer (Airbill, COD, HazMat, Bill of Lading)	V316	161	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
1E08 Laser Printer	V321	116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SMA FOR VSDE (SendSuite Desktop Software)	T2D2/T2D1	599	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
Site License for Desktop Express Plus	T2SL	\$ -	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Mail Center productivity reporting	T5PR	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multi-site Identification	T5MS	\$ -	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
Win CE Tracking Assistant Plus	J594	\$ 333.00	\$ 2,495.00	34%	\$ 1,644.00	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
Tracking Assistant plus Win Mobile	T741	\$ 333.00	\$ 3,495.00	29%	\$ 2,468.00	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
Wireless connect for T741	T5WC	\$ -	\$ 300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
4 Bay Ethernet Cradle for Tracking Assistant Plus (J592, J595)	J596022	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
T741 Battery Adaptors for use with J596017 (kit of 2)	T790003	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$ -	\$ 475.00	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
Four bay Ethernet cradle for Tracking Assistant Plus	J596035	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Four Bay Ethernet Docking Station	T590009	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142.00	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
GSA Power Gummed Tape Dispenser	TS10	\$ -	\$ 895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
GSA Gummed Tape Dispenser	TS11	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J592/J595	TS58	\$ -	\$ 72.00	19%	\$ 58.00	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Advanced Training	T515	\$ -	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Installation Project - 1 Day	T6P0	\$ -	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Basic Arrival™ Software Subscription - Required	T5SMT5A1	\$ 412.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Enhanced Arrival™ Software Subscription - Required	T5SE/T5B1	\$ 515.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Premium Arrival™ Software Subscription - Required	T5SP/T5C1	\$ 773.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBSM (BASIC SINGL SITE MULT USER)	Part # provided upon Qu	\$839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSC (Add 100 Single User Location License)	Part # provided upon Qu	\$5,940	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSL (Add 50 Single User Location License)	Part # provided upon Qu	\$3,570	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSX (Add 10 Single User Location License)	Part # provided upon Qu	\$834	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUS (UPS Activation)	Part # provided upon Qu	\$119	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1A (EasyShip Platinum Web Server Software - 1 to 5 Users)	Part # provided upon Qu	\$120	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1B (EasyShip Platinum Web Server Software - 6 to 15 Users)	Part # provided upon Qu	\$143	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1C (EasyShip Platinum Web Server Software - 16+ Users)	Part # provided upon Qu	\$173	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1L (EasyShip Platinum Web Client License - per User)	Part # provided upon Qu	\$75	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCC (Custom Carrier Enable)	Part # provided upon Qu	\$30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCP (PB Built Custom Carrier)	Part # provided upon Qu	\$188	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	


OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDP (Send suite Desktop Base System License)	Part # provided upon Qu	\$599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFB (FedEx Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VFSM (FedEx Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFS (FedEx Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSK1 (1 Site License for Limited Users - up to 20 per License)	Part # provided upon Qu	24	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSM1 (Add 1 Multiple User Location License)	Part # provided upon Qu	\$419	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMC (Add 100 Multiple User Location License)	Part # provided upon Qu	\$26,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSML (Add 50 Multiple User Location License)	Part # provided upon Qu	\$15,840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMT (Software Meter Interface)	Part # provided upon Qu	\$44	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMX (Add 10 Multiple User Location License)	Part # provided upon Qu	\$3,690	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSN1 (1 Site License for Unlimited Users)	Part # provided upon Qu	\$300	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNX (10 Site License for Unlimited Users)	Part # provided upon Qu	\$2,640	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (50 Site License for Unlimited Users)	Part # provided upon Qu	\$11,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (100 Site License for Unlimited Users)	Part # provided upon Qu	\$18,720	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPB (USPS Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPB (USPS Internet Postage)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPS (USPS Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR1 (Single Site RDI Feature)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR2 (Multiple Site RDI Feature)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSS1 (Add 1 Single User Location License)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL Activation 1st Origin	VSDF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation 1 Origin	VSFF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Activation	VSPF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
OnTrac Activation	VS10	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS11	\$ -	\$ 995.00	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41	
Golden State Activation	VS13	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS12	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
Golden State Express	VS15	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
OnTrac Activation	VS16	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Golden State Express	VS17	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PB Hosting Services (yearly cost)	VPH1	\$ -	\$ 39,000	19%	\$ 31,777.00	\$ 1,080.42	\$ 873.87	\$ 746.76	\$ 1,429.97	
DHL Activation - Additional Zip	VSDX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation - Additional Zip	VSFX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUB	\$ -	\$ 495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
SMA FOR VSUB (UPS Activation)	Part # provided upon Qu	\$ 59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Alaska	VSUH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Hawaii	VSUK	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Contract Rates	VSUC	\$ -	\$ 1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
SMA FOR VSUC (UPS Contract Rates)	Part # provided upon Qu	\$ 180	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Add 1 Workstation to Single Site Single Workstation License	VSU1	\$ 95	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	\$ 30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKX (10 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 210.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKL (50 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 900.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VSKC (100 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 1,500.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Pick and Pack Single User System	F9VA	\$ -	\$ 25,995.00	19%	\$ 21,180.00	\$ 720.12	\$ 582.45	\$ 497.73	\$ 953.10	
Pick and Pack Multi-User System	F9VB	\$ -	\$ 38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Locator Express	F9VC	\$ -	\$ 38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Yearly Subscription for Pick and Pack Single User System	FMTA	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Pick and Pack Multi-User System	FMTB	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Locator Express	FMTC	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
USPS Activation	VSPM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
UPS Activation	VSUM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
SMA FOR VSPM (USPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUM (UPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CDRW, 17" Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PC	\$ 342	\$ 2,995.00	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CD-RW, Flat Panel Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PD	\$ 342	\$ 3,195.00	19%	\$ 2,603.00	\$ 88.50	\$ 71.58	\$ 61.17	\$ 117.14	
J693 High Speed Label Printer - Includes 4" Continuous Labels	V319	\$ 273	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E03 4" Adhesive Label Printer	V322	\$ 154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J692/J69D Continuous Label Supply - Case	TS02	\$ -	\$ 290	19%	\$ 236.00	\$ 8.02	\$ 6.49	\$ 5.55	\$ 10.62	
JB75 100 lb. Tabletop Scale	V310	\$ 162.00	\$ 1,195.00	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 150 lb. Rollertop Scale	V312	\$ 226.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149 lb. Rollertop Scale (California)	V313	\$ 230.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
J782 Non-Contact Programmable Wedge Scanner	V320	\$ 214	\$ 1,495.00	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
J783 Cordless Wedge Scanner	V339	\$ 285	\$ 2,295.00	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
HBSS MU SITE LIC	VBH1	\$ -	\$ 6,995.00	19%	\$ 5,698.00	\$ 193.73	\$ 156.70	\$ 133.90	\$ 256.41	
HBMS MU Site Lic	VBH2	\$ -	\$ 15,995.00	19%	\$ 13,031.00	\$ 443.05	\$ 358.35	\$ 306.23	\$ 586.40	
HESS MU SITE LIC	VBH3	\$ -	\$ 13,995.00	19%	\$ 11,402.00	\$ 387.67	\$ 313.56	\$ 267.95	\$ 513.09	
HEMS MU Site Lic	VBH4	\$ -	\$ 26,995.00	19%	\$ 21,994.00	\$ 747.80	\$ 604.84	\$ 516.86	\$ 989.73	
Hosted SendSuite Shipping Desktop Software	VSDH	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SMA FOR VBH1 (HBSS MU SITE LIC)	Part # provided upon Qu	\$ 839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH2 (HBMS MU Site Lic)	Part # provided upon Qu	\$ 1,919	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH3 (HESS MU SITE LIC)	Part # provided upon Qu	\$ 2,099	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH4 (HEMS MU Site Lic)	Part # provided upon Qu	\$ 4,049	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SendSuite Usage Band 1 Annual Cost (Maximum Band Level - 500,000 Transactions)	VS1U	\$ -	\$ 80,000.00	19%	\$ 65,184.00	\$ 2,216.26	\$ 1,792.56	\$ 1,531.82	\$ 2,933.28	
SendSuite Usage Band 2 Annual Cost (Maximum Band Level - 1,000,000 Transactions)	VS2U	\$ -	\$ 125,000.00	19%	\$ 101,850.00	\$ 3,462.90	\$ 2,800.88	\$ 2,393.48	\$ 4,583.25	
SendSuite Usage Band 3 Annual Cost (Maximum Band Level - 2,000,000 Transactions)	VS3U	\$ -	\$ 200,000.00	19%	\$ 162,960.00	\$ 5,540.64	\$ 4,481.40	\$ 3,829.56	\$ 7,333.20	
SendSuite Usage Band 4 Annual Cost (Maximum Band Level - 3,000,000 Transactions)	VS7U	\$ -	\$ 290,000.00	19%	\$ 236,292.00	\$ 8,033.93	\$ 6,498.03	\$ 5,552.86	\$ 10,633.14	
SendSuite Shipping PM300	VSA1	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Shipping PM400	VSA2	\$ -	\$ 3,995.00	19%	\$ 3,254.00	\$ 110.64	\$ 89.49	\$ 76.47	\$ 146.43	
SendSuite Shipping Package Manager	VSA3	\$ -	\$ 5,895.00	19%	\$ 4,802.00	\$ 163.27	\$ 132.06	\$ 112.85	\$ 216.09	
SendSuite Shipping Post Manager	VSA4	\$ -	\$ 3,195.00	19%	\$ 2,602.00	\$ 88.47	\$ 71.56	\$ 61.15	\$ 117.09	
SendSuite Shipping Post Manager	VSA5	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Post Manager 1	VSA6	\$ -	\$ 7,950.00	19%	\$ 6,477.00	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	
SendSuite Shipping Post Manager 2	VSA7	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Warehouse 101	VS31	\$ -	\$ 39,749.00	19%	\$ 32,387.00	\$ 1,101.16	\$ 890.64	\$ 761.09	\$ 1,457.42	
SendSuite Shipping Warehouse 102	VS32	\$ -	\$ 65,625.00	19%	\$ 53,471.00	\$ 1,818.01	\$ 1,470.45	\$ 1,256.57	\$ 2,406.20	
SendSuite Shipping Desktop Upgrade on PC	T5AU	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
SendSuite Shipping Upgrade on PC	VPA1	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
Custom Report - 2 Days	VPA2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Custom Screens - 2 Hours	VPA3	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Quick Cards	VPA5	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Peripheral Addition 2 HRS	T5AG	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Peripheral Addition 4 HRS	T5AH	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Peripheral Addition 8 HRS	T5AJ	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Custom Label 2 HRS	T5AK	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Label 4 HRS	T5Z0	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Screen 2 HRS	T5AM	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Screen 4	T5AN	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 2 HRS	T5AP	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Report 4 HRS	T5AR	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 8 HRS	T5AV	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Network/Work Station 2 HR	T5AS	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Network/Work Station 4 HR	T5AW	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Network/Work Station 8 HR	T5AY	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Screen Customization 2HR	T4A2	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Reports - 4 HRS	T4A3	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Integration 4 HRS	T4A4	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
BM V2 or V3 to New	BMH4	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
CENTRAL TRANSPORT	VTC5	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OHIO CONNECTION	VTNN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
R+L CARRIERS	VTR0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HERCULES FORWARDING	VTH0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CONSOLIDATION	VTHN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL TRANSPORT	VUC5	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OHIO CONNECTION	VUNN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
R&L CARRIERS	VUR0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HERCULES FORWARDING	VUH0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CONSOLIDATION	VHUN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CHRIS TRUCK LINE	VTC7	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CHRIS TRUCK LINE	VUC7	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SMA FOR VTC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR0 (R+L CARRIERS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR0 (R&L CARRIERS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VHUN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSL (LTL LOCATION LICENSE)	Part # provided upon Qu	\$ 150.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA0 (AAA COOPER)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FRO VTCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD0 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD2 (DAYLIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF1 (FEDEX FREIGHT EAST)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VTHM (INTERSTATE CARRIER EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTK0 (K & R DELIVERY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTN1 (NEW ENGLAND MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTN2 (NEW PENN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNM (OAK HARBOR)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNP (OLD DOMINION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNS (OVERNITE)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP0 (PITT OHIO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP1 (PJAX)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR1 (ROADRUNNER FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR2 (ROADWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS7 (SUPER VAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU0 (USF BESTWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU1 (USF DUGAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU2 (USF HOLLAND)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW2 (WILSON)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA0 (AAA COOPER)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA 1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAYLIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF1 (FEDEX FREIGHT WEST)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUHM (INTERSTATE CARRIER EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN1 (NEW ENGLAND MOTOR FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN2 (NEW PENN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNM (OAK HARBOR)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNP (OLD DOMINION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNS (OVERNITE)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP0 (PITT OHIO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP1 (PJAX)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VUR1 (ROADRUNNER FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR21 (ROADWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VUS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS7 (SUPER VAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU0 (USF BESTWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU1 (USF DUGAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU2 (USF HOLLAND)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU4 (USF REDDARWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW2 (WILSON)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ1 (Custom LTL Rates)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ2 (Custom Truckload (TL) Rates)	Part # provided upon Qu	\$ 112.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZX (Custom Routes (per carrier) - Used with VT22 Czar LITE)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZZ (Czar LITE)	Part # provided upon Qu	\$ 45.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA1 (SendSuite Shipping PM300)	Part # provided upon Qu	\$ 503.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA2 (SendSuite Shipping PM400)	Part # provided upon Qu	\$ 402.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA3 (SendSuiteShipping PackageManager)	Part # provided upon Qu	\$ 594.22	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA4 (SendSuite Shipping Post Manager)	Part # provided upon Qu	\$ 322.06	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA5 (SendSuite Shipping Post Manager)	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA6 (SendSuite Shipping Post Manager 1)	Part # provided upon Qu	\$ 801.36	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA7 (SendSuite Shipping Post Manager 2)	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS31 (SendSuite Shipping Warehouse 101)	Part # provided upon Qu	\$ 4,006.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS32 (SendSuite Shipping Warehouse 102)	Part # provided upon Qu	\$ 6,615.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					813.00	\$ 0.00027				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					813.00	\$ 0.00027				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					813.00	\$ 0.00027				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					813.00	\$ 0.00027				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00027	0%	\$ 0.00027	\$ 0.00027				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet CATEGORY 1 ATTACHMENT 1										
										
COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.02279	0.00077	0.00063	0.00054	0.00103	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027	\$ 0.00027
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.02306	\$ 0.00105	\$ 0.00090	\$ 0.00081	\$ 0.00130	\$ 0.00027
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.02306	\$ 0.00105	\$ 0.00090	\$ 0.00081	\$ 0.00130	\$ 0.00027
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.02306	\$ 0.00105	\$ 0.00090	\$ 0.00081	\$ 0.00130	\$ 0.00027

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.02306	\$ 0.00105	\$ 0.00090	\$ 0.00081	\$ 0.00130	\$ 0.00027
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.02293	\$ 0.00091	\$ 0.00076	\$ 0.00067	\$ 0.00116	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.02292	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.02292	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.02292	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 207,567.00	\$ 9,413.35	\$ 10,773.36	\$ 12,099.18	\$ 1,944.96	\$ 406.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 207,567.00	\$ 9,413.35	\$ 10,773.36	\$ 12,099.18	\$ 1,944.96	\$ 406.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 207,567.00	\$ 9,413.35	\$ 10,773.36	\$ 12,099.18	\$ 1,944.96	\$ 406.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 207,567.00	\$ 9,413.35	\$ 10,773.36	\$ 12,099.18	\$ 1,944.96	\$ 406.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 206,343.00	\$ 8,189.35	\$ 9,141.36	\$ 10,059.18	\$ 1,740.96	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 206,253.00	\$ 8,099.35	\$ 9,021.36	\$ 9,909.18	\$ 1,725.96	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 206,253.00	\$ 8,099.35	\$ 9,021.36	\$ 9,909.18	\$ 1,725.96	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 206,253.00	\$ 8,099.35	\$ 9,021.36	\$ 9,909.18	\$ 1,725.96	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 207,567.00	\$ 9,413.35	\$ 10,773.36	\$ 12,099.18	\$ 1,944.96	\$ 406.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 207,567.00	\$ 9,413.35	\$ 10,773.36	\$ 12,099.18	\$ 1,944.96	\$ 406.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 207,567.00	\$ 9,413.35	\$ 10,773.36	\$ 12,099.18	\$ 1,944.96	\$ 406.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 207,567.00	\$ 9,413.35	\$ 10,773.36	\$ 12,099.18	\$ 1,944.96	\$ 406.50

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 206,343.00	\$ 8,189.35	\$ 9,141.36	\$ 10,059.18	\$ 1,740.96	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 206,253.00	\$ 8,099.35	\$ 9,021.36	\$ 9,909.18	\$ 1,725.96	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 206,253.00	\$ 8,099.35	\$ 9,021.36	\$ 9,909.18	\$ 1,725.96	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 206,253.00	\$ 8,099.35	\$ 9,021.36	\$ 9,909.18	\$ 1,725.96	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.02306	\$ 0.00105	\$ 0.00090	\$ 0.00081	\$ 0.00130	\$ 0.00014
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.02306	\$ 0.00105	\$ 0.00090	\$ 0.00081	\$ 0.00130	\$ 0.00014
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.02306	\$ 0.00105	\$ 0.00090	\$ 0.00081	\$ 0.00130	\$ 0.00014
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.02306	\$ 0.00105	\$ 0.00090	\$ 0.00081	\$ 0.00130	\$ 0.00014
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.02293	\$ 0.00091	\$ 0.00076	\$ 0.00067	\$ 0.00116	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.02292	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.02292	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.02292	\$ 0.00090	\$ 0.00075	\$ 0.00066	\$ 0.00115	\$ 0.00006

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Custom Carrier Enable	VSCC	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PB Built Custom Carrier	VSCP	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
DHL Activation	VSDB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
DHL Activation	VSDM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
DHL Activation	VSDS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Email Notification	VSEM	0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation	VSF	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
FedEx Activation	VSFM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
FedEx Activation	VSFS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
LTL LOCATION LICENSE	VSL	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Add 1 Multiple User Location License	VSM1	\$0	\$ 3,495	81%	\$ 654.00	\$ 22.24	\$ 17.99	\$ 15.37	\$ 29.43	
Add 100 Multiple User Location License	VSMC	\$0	\$ 219,000	81%	\$ 40,812.00	\$ 1,387.61	\$ 1,122.33	\$ 959.08	\$ 1,836.54	
Add 50 Multiple User Location License	VSM	\$0	\$ 132,000	81%	\$ 24,528.00	\$ 833.95	\$ 674.52	\$ 576.41	\$ 1,103.76	
Software Meter Interface	VSMI	\$0	\$ 295	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
Add 10 Multiple User Location License	VSMX	\$0	\$ 30,750	81%	\$ 5,729.00	\$ 194.79	\$ 157.55	\$ 134.63	\$ 257.81	
USPS Activation	VSPB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
USPS Internet Postage	VSP	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
USPS Activation	VSPS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Site RDI Feature	VSR1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multiple Site RDI Feature	VSR2	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
Add 1 Single User Location License	VSS1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Add 100 Single User Location License	VSSC	\$0	\$ 49,500	19%	\$ 40,332.00	\$ 1,371.29	\$ 1,109.13	\$ 947.80	\$ 1,814.94	
Add 50 Single User Location License	VSSL	\$0	\$ 29,750	19%	\$ 24,240.00	\$ 824.16	\$ 666.60	\$ 569.64	\$ 1,090.80	
Add 10 Single User Location License	VSSL	\$0	\$ 6,950	19%	\$ 5,662.00	\$ 192.51	\$ 155.71	\$ 133.06	\$ 254.79	
Send suite Desktop Base System License	VSDP	\$0	\$ 4,995	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Desktop Software	VSDE	0	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	
Site License for Send suite Desktop Software	VSDL	0	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Send suite Desktop On-Site Training -Full Day	VPCT	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
SendSuite Desktop On-Site Training - Half Day	VPDT	0	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
1Site License for Limited Users (up to 20 per Lic	VSK1	0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
10 Site License for Limited Users (up to 20 per L	VSKX	0	\$ 1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
50 Site License for Limited Users (up to 20 per L	VSKL	0	\$ 7,500	19%	\$ 6,111.00	\$ 207.77	\$ 168.05	\$ 143.61	\$ 275.00	
100 Site License for Limited Users (up to 20 per L	VSKC	0	\$ 12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	
1 Site License for Unlimited Users	VSN1	\$0	\$ 2,500	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	
10 Site License for Unlimited Users	VSNX	\$0	\$ 22,000	19%	\$ 17,925.00	\$ 609.45	\$ 492.94	\$ 421.24	\$ 806.63	
50 Site License for Unlimited Users	VSNL	\$0	\$ 94,000	19%	\$ 76,591.00	\$ 2,604.09	\$ 2,106.25	\$ 1,799.89	\$ 3,446.60	
100 Site License for Unlimited Users	VSNC	\$0	\$ 156,000	19%	\$ 127,108.00	\$ 4,321.67	\$ 3,495.47	\$ 2,987.04	\$ 5,719.86	
UPS Activation	VUS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
AAA COOPER	VTA0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ABF FREIGHT SYSTEM	VTA1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
AVERITT EXPRESS	VTAD	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
BULLET FREIGHT SYSTEMS	VTB0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL FREIGHT LINES	VTC4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY CENTRAL	VTC	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY SOUTHERN	VTCB	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY WESTERN	VTCC	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CUSTOM TRANSPORT COMPANIES	VTCH	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAWES TRANSPORT	VTD0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYLIGHT	VTD2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYTON FREIGHT	VTD3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ESTES EXPRESS	VTE0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FEDEX FREIGHT EAST	VTF1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HOWARDS EXPRESS	VTH4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CARRIER EXPRESS	VTHM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
JEVIC TRANSPORTATION	VTJ0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
K & R DELIVERY	VTK0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
LAKEVILLE MOTOR EXPRESS	VTL0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MILAN EXPRESS	VTM0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MOTOR CARGO	VTM1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW ENGLAND MOTOR FREIGHT	VTN1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW PENN	VTN2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OAK HARBOR	VTNM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
OLD DOMINION	VTNP	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OVERNITE	VTNS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
PITT OHIO	VTP0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
PJAX	VTP1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADRUNNER FREIGHT SYSTEMS	VTR1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY	VTR2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY TO CANADA	VTR3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SAIA MOTOR FREIGHT	VT50	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHEASTERN FREIGHT	VT53	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHWESTERN MOTOR TRANSPORT	VT55	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER TRANSPORT	VT56	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER VAN	VT57	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF BESTWAY	VTU0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF DUGAN	VTU1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF HOLLAND	VTU2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF REDDAWAY	VTU4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VOLUNTEER EXPRESS	VTV2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VITRAN EXPRESS	VTV3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WARD TRUCKING	VTW0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WATKINS MOTOR LINES	VTW1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WILSON	VTW2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT	VTY0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT TO CANADA	VTY1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
Custom LTL Rates	VTZ1	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Custom Truckload (TL) Rates	VTZ2	0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
Custom Routes (per carrier) - Used with VT22 Czar	VTZX	0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
Czar LITE	VTZZ	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
AAA COOPER	VUA0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ABF FREIGHT SYSTEM	VUA1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
AVERITT EXPRESS	VUAD	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
BULLET FREIGHT SYSTEMS	VUB0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CENTRAL FREIGHT LINES	VUC4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY CENTRAL	VUCA	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY SOUTHERN	VUCB	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY WESTERN	VUCC	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CUSTOM TRANSPORT COMPANIES	VUCH	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAWES TRANSPORT	VUD0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYLIGHT	VUD2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYTON FREIGHT	VUD3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ESTES EXPRESS	VUE0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FEDEX FREIGHT WEST	VUF1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HOWARDS EXPRESS	VUH4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CARRIER EXPRESS	VUHM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
JEVIC TRANSPORTATION	VUJ0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
LAKEVILLE MOTOR EXPRESS	VUL0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MILAN EXPRESS	VUM0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MOTOR CARGO	VUM1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW ENGLAND MOTOR FREIGHT	VUN1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW PENN	VUN2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OAK HARBOR	VUNM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OLD DOMINION	VUNP	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OVERNITE	VUNS	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PITT OHIO	VUP0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PJAX	VUP1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADRUNNER FREIGHT SYSTEMS	VUR1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY	VUR2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY TO CANADA	VUR3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SAIA MOTOR FREIGHT	VUS0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHEASTERN FREIGHT	VUS3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHWESTERN MOTOR TRANSPORT	VUS5	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER TRANSPORT	VUS6	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER VAN	VUS7	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
USF BESTWAY	VUU0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF DUGAN	VUU1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF HOLLAND	VUU2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF REDDAWAY	VUU4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VOLUNTEER EXPRESS	VUV2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VITRAN EXPRESS	VUV3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WARD TRUCKING	VUW0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WATKINS MOTOR LINES	VUW1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WILSON	VUW2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT	VUY0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT TO CANADA	VUY1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SendSuite e-Certified Mail	VSCM	0	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SendSuite e-Return Receipt	VSER	0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
SendSuite Secure Archive	VSAS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
J677 Forms Printer (Airbill, COD, HazMat, Bill of L	V316	161	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
1E08 Laser Printer	V321	116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SMA FOR VSDE (SendSuite Desktop Software)	T2D2/T2D1	599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Site License for Desktop Express Plus	T2SL	\$ -	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Mail Center productivity reporting	T5PR	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multi-site Identification	T5MS	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Win CE Tracking Assistant Plus	J594	\$ 333.00	\$ 2,495.00	34%	\$ 1,644.00	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
Tracking Assistant plus Win Mobile	T741	\$ 333.00	\$ 3,495.00	29%	\$ 2,468.00	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
Wireless connect for T741	T5WC	\$ -	\$ 300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
4 Bay Ethernet Cradle for Tracking Assistant Plus (J592, J595)	J596022	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
T741 Battery Adaptors for use with J596017 (kit of 2)	T790003	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$ -	\$ 475.00	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
Four bay Ethernet cradle for Tracking Assistant Plus	J596035	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Four Bay Ethernet Docking Station	T590009	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142.00	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
GSA Power Gummed Tape Dispenser	TS10	\$ -	\$ 895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
GSA Gummed Tape Dispenser	TS11	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J	TS58	\$ -	\$ 72.00	19%	\$ 58.00	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Advanced Training	T515	\$ -	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Installation Project - 1 Day	T6P0	\$ -	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Basic Arrival™ Software Subscription - Required	T5SM/T5A1	\$ 412.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Enhanced Arrival™ Software Subscription - Required	T5SE/T5B1	\$ 515.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Premium Arrival™ Software Subscription - Required	T5SP/T5C1	\$ 773.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBSM (BASIC SNGL SITE MULT USER)	Part # provided upon Qu	\$ 839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSC (Add 100 Single User Location Lic	Part # provided upon Qu	\$ 5,940	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSL (Add 50 Single User Location License)	Part # provided upon Qu	\$ 3,570	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSX (Add 10 Singe User Location License)	Part # provided upon Qu	\$ 834	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUS (UPS Activation)	Part # provided upon Qu	\$ 119	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1A (EasyShip Platinum Web Server Software - 1 to 5 Users)	Part # provided upon Qu	\$ 120	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1B (EasyShip Platinum Web Server Software - 6 to 15 Users)	Part # provided upon Qu	\$ 143	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1C (EasyShip Platinum Web Server Software - 16+ Users)	Part # provided upon Qu	\$ 173	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VS1L (EasyShip Platinum Web Client License - per User)	Part # provided upon Qu	\$75	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCC (Custom Carrier Enable)	Part # provided upon Qu	\$30	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCP (PB Built Custom Carrier)	Part # provided upon Qu	\$188	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$59	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDM (DHL Activation)	Part # provided upon Qu	\$449	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDP (Send suite Desktop Base System License)	Part # provided upon Qu	\$599	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDS (DHL Activation)	Part # provided upon Qu	\$149	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFB (FedEx Activation)	Part # provided upon Qu	\$59	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VFSM (FedEx Activation)	Part # provided upon Qu	\$449	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFS (FedEx Activation)	Part # provided upon Qu	\$149	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSK1 (1 Site License for Limited Users - up to 20 per License)	Part # provided upon Qu	24	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSM1 (Add 1 Multiple User Location License)	Part # provided upon Qu	\$419	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMC (Add 100 Multiple User Location License)	Part # provided upon Qu	\$26,280	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSML (Add 50 Multiple User Location License)	Part # provided upon Qu	\$15,840	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMT (Software Meter Interface)	Part # provided upon Qu	\$44	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMX (Add 10 Multiple User Location License)	Part # provided upon Qu	\$3,690	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSN1 (1 Site License for Unlimited Users)	Part # provided upon Qu	\$300	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNX (10 Site License for Unlimited Users)	Part # provided upon Qu	\$2,640	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (50 Site License for Unlimited Users)	Part # provided upon Qu	\$11,280	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (50 Site License for Unlimited Users)	Part # provided upon Qu	\$18,720	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPB (USPS Activation)	Part # provided upon Qu	\$59	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPP (USPS Internet Postage)	Part # provided upon Qu	\$179	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPP (USPS Internet Postage)	Part # provided upon Qu	\$179	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPP (USPS Internet Postage)	Part # provided upon Qu	\$179	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPP (USPS Internet Postage)	Part # provided upon Qu	\$179	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR1 (Single Site RDI Feature)	Part # provided upon Qu	\$95	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR2 (Multiple Site RDI Feature)	Part # provided upon Qu	\$179	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSS1 (Add 1 Single User Location License)	Part # provided upon Qu	\$95	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
DHL Activation 1st Origin	VSDF	\$ -	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
FedEx Activation 1st Origin	VSFF	\$ -	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
USPS Activation	VSPF	\$ -	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUF	\$ -	\$ -	#DIV/0!		\$ -	\$ -	\$ -	\$ -	
OnTrac Activation	VS10	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS11	\$ -	\$ 995.00	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41	
Golden State Activation	VS13	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS12	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
Golden State Express	VS15	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
OnTrac Activation	VS16	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Golden State Express	VS17	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
1E08 Laser Printer (yearly cost)	VPH1	\$ -	\$ 39,000	19%	\$ 31,777.00	\$ 1,080.42	\$ 873.87	\$ 746.76	\$ 1,429.97	
DHL Activation - Additional Zip	VSDX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation - Additional Zip	VSFX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUB	\$ -	\$ 495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
SMA FOR VSUB (UPS Activation)	Part # provided upon Qu	\$ 59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Alaska	VSUH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Hawaii	VSUK	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Contract Rates	VSUC	\$ -	\$ 1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
SMA FOR VSUC (UPS Contract Rates)	Part # provided upon Qu	\$ 180	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Add 1 Workstation to Single Site Single Workstation License	VSU1	\$ 95	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	\$ 30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VSKX (10 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 210.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKL (50 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 900.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKC (100 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 1,500.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Pick and Pack Single User System	F9VA	\$ -	\$25,995.00	19%	\$ 21,180.00	\$ 720.12	\$ 582.45	\$ 497.73	\$ 953.10	
Pick and Pack Multi-User System	F9VB	\$ -	\$38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Locator Express	F9VC	\$ -	\$38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Yearly Subscription for Pick and Pack Single User System	FMTA	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Pick and Pack Multi-User System	FMTB	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Locator Express	FMTC	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
USPS Activation	VSPM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
UPS Activation	VSUM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
SMA FOR VSPM (USPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUM (UPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CDRW, 17" Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PC	\$ 342	\$ 2,995.00	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CD-RW, Flat Panel Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PD	\$ 342	\$ 3,195.00	19%	\$ 2,603.00	\$ 88.50	\$ 71.58	\$ 61.17	\$ 117.14	
J693 High Speed Label Printer - Includes 4" Continuous Labels	V319	\$ 273	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E03 4" Adhesive Label Printer	V322	\$ 154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J692/J69D Continuous Label Supply - Case	TS02	\$ -	\$ 290	19%	\$ 236.00	\$ 8.02	\$ 6.49	\$ 5.55	\$ 10.62	
JB75 100 lb. Tabletop Scale	V310	\$ 162.00	\$ 1,195.00	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 150 lb. Rollertop Scale	V312	\$ 226.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149 lb. Rollertop Scale (California)	V313	\$ 230.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
J782 Non-Contact Programmable Wedge Scanner	V320	\$ 214	\$ 1,495.00	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
J783 Cordless Wedge Scanner	V339	\$ 285	\$ 2,295.00	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
HBSS MU SITE LIC	VBH1	\$ -	\$ 6,995.00	19%	\$ 5,698.00	\$ 193.73	\$ 156.70	\$ 133.90	\$ 256.41	
HBMS MU Site Lic	VBH2	\$ -	\$ 15,995.00	19%	\$ 13,031.00	\$ 443.05	\$ 358.35	\$ 306.23	\$ 586.40	
HESS MU SITE LIC	VBH3	\$ -	\$ 13,995.00	19%	\$ 11,402.00	\$ 387.67	\$ 313.56	\$ 267.95	\$ 513.09	
HEMS MU Site Lic	VBH4	\$ -	\$ 26,995.00	19%	\$ 21,994.00	\$ 747.80	\$ 604.84	\$ 516.86	\$ 989.73	
Hosted SendSuite Shipping Desktop Software	VSDH	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SMA FOR VBH1 (HBSS MU SITE LIC)	Part # provided upon Qu	\$ 839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH2 (HBMS MU Site Lic)	Part # provided upon Qu	\$ 1,919	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH3 (HESS MU SITE LIC)	Part # provided upon Qu	\$ 2,099	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH4 (HEMS MU Site Lic)	Part # provided upon Qu	\$ 4,049	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDH (Hosted SendSuite Shipping Desktop Software)	Part # provided upon Qu	\$ 599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SendSuite Usage Band 1 (Maximum Band Level - 500,000)	VS1U	\$ -	\$ 80,000.00	19%	\$ 65,184.00	\$ 2,216.26	\$ 1,792.56	\$ 1,531.82	\$ 2,933.28	
SendSuite Usage Band 2 (Maximum Band Level - 1,000,000)	VS2U	\$ -	\$ 125,000.00	19%	\$ 101,850.00	\$ 3,462.90	\$ 2,800.88	\$ 2,393.48	\$ 4,583.25	
SendSuite Usage Band 3 (Maximum Band Level - 2,000,000)	VS3U	\$ -	\$ 200,000.00	19%	\$ 162,960.00	\$ 5,540.64	\$ 4,481.40	\$ 3,829.56	\$ 7,333.20	
SendSuite Usage Band 4 (Maximum Band Level - 3,000,000)	VS7U	\$ -	\$ 290,000.00	19%	\$ 236,292.00	\$ 8,033.93	\$ 6,498.03	\$ 5,552.86	\$ 10,633.14	
SendSuite Shipping PM300	VSA1	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Shipping PM400	VSA2	\$ -	\$ 3,995.00	19%	\$ 3,254.00	\$ 110.64	\$ 89.49	\$ 76.47	\$ 146.43	
SendSuite Shipping Package Manager	VSA3	\$ -	\$ 5,895.00	19%	\$ 4,802.00	\$ 163.27	\$ 132.06	\$ 112.85	\$ 216.09	
SendSuite Shipping Post Manager	VSA4	\$ -	\$ 3,195.00	19%	\$ 2,602.00	\$ 88.47	\$ 71.56	\$ 61.15	\$ 117.09	
SendSuite Shipping Post Manager	VSA5	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Post Manager 1	VSA6	\$ -	\$ 7,950.00	19%	\$ 6,477.00	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	

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SendSuite Shipping Post Manager 2	VSA7	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Warehouse 101	VS31	\$ -	\$ 39,749.00	19%	\$ 32,387.00	\$ 1,101.16	\$ 890.64	\$ 761.09	\$ 1,457.42	
SendSuite Shipping Warehouse 102	VS32	\$ -	\$ 65,625.00	19%	\$ 53,471.00	\$ 1,818.01	\$ 1,470.45	\$ 1,256.57	\$ 2,406.20	
SendSuite Shipping Desktop Upgrade on PC	T5AU	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
SendSuite Shipping Upgrade on PC	VPA1	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
Custom Report - 2 Days	VPA2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Custom Screens - 2 Hours	VPA3	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Quick Cards	VPA5	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Peripheral Addition 2 HRS	T5AG	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Peripheral Addition 4 HRS	T5AH	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Peripheral Addition 8 HRS	T5AJ	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Custom Label 2 HRS	T5AK	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Label 4 HRS	T5Z0	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Screen 2 HRS	T5AM	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Screen 4	T5AN	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 2 HRS	T5AP	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Report 4 HRS	T5AR	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 8 HRS	T5AV	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Network/Work Station 2 HR	T5AS	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Network/Work Station 4 HR	T5AW	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Network/Work Station 8 HR	T5AY	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Screen Customization 2HR	T4A2	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Reports - 4 HRS	T4A3	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Integration 4 HRS	T4A4	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
BM V2 or V3 to New	BMH4	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
CENTRAL TRANSPORT	VTC5	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OHIO CONNECTION	VTNN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
R+L CARRIERS	VTR0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HERCULES FORWARDING	VTH0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CONSOLIDATION	VTHN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL TRANSPORT	VUC5	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OHIO CONNECTION	VUNN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
R&L CARRIERS	VUR0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HERCULES FORWARDING	VUH0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CONSOLIDATION	VHUN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CHRIS TRUCK LINE	VTC7	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CHRIS TRUCK LINE	VUC7	\$ -	\$ 250.00	19%	\$ 203	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SMA FOR VTC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR0 (R+L CARRIERS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR0 (R&L CARRIERS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VHUN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSLL (LTL LOCATION LICENSE)	Part # provided upon Qu	\$ 150.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA0 (AAA COOPER)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTBO (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FRO VTCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VTCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD0 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD2 (DAYLIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF1 (FEDEX FREIGHT EAST)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTK0 (K & R DELIVERY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTN1 (NEW ENGLAND MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTN2 (NEW PENN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNM (OAK HARBOR)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNP (OLD DOMINION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNS (OVERNITE)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP0 (PITT OHIO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP1 (PJAX)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR1 (ROADRUNNER FREIGHT SYST	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR2 (ROADWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS7 (SUPER VAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU0 (USF BESTWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU1 (USF DUGAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU2 (USF HOLLAND)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU4 (USF REDDWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW2 (WILSON)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA0 (AAA COOPER)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA 1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAYLIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF1 (FEDEX FREIGHT WEST)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VUM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN1 (NEW ENGLAND MOTOR FREIG	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN2 (NEW PENN)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNM (OAK HARBOR)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNP (OLD DOMINION)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNS (OVERNITE)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP0 (PITT OHIO)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP1 (PJAX)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR1 (ROADRUNNER FREIGHT SYST	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR21 (ROADWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VUS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS7 (SUPER VAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU0 (USF BESTWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU1 (USF DUGAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU2 (USF HOLLAND)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW2 (WILSON)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ1 (Custom LTL Rates)	Part # provided upon Qu	\$ 225.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ2 (Custom Truckload (TL) Rates)	Part # provided upon Qu	\$ 112.50	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZX (Custom Routes (per carrier) - Used with VT22 Czar LITE)	Part # provided upon Qu	\$ 225.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZZ (Czar LITE)	Part # provided upon Qu	\$ 45.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA1 (SendSuite Shipping PM300)	Part # provided upon Qu	\$ 503.50	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA2 (SendSuite Shipping PM400)	Part # provided upon Qu	\$ 402.70	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA3 (SendSuiteShipping PackageMan	Part # provided upon Qu	\$ 594.22	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA4 (SendSuite Shipping Post Manag	Part # provided upon Qu	\$ 322.06	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA5 (SendSuite Shipping Post Manag	Part # provided upon Qu	\$ 932.40	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA6 (SendSuite Shipping Post Manag	Part # provided upon Qu	\$ 801.36	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA7 (SendSuite Shipping Post Manag	Part # provided upon Qu	\$ 932.40	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VS31 (SendSuite Shipping Warehouse	Part # provided upon Qu	\$ 4,006.70	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SMA FOR VS32 (SendSuite Shipping Warehouse	Part # provided upon Qu	\$ 6,615.00	\$ -	0%		\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
						1,861.00	\$ 0.00062			
						1,861.00	\$ 0.00062			
						1,861.00	\$ 0.00062			
						1,861.00	\$ 0.00062			
						405.00	\$ 0.00014			
						375.00	\$ 0.00013			
						375.00	\$ 0.00013			
						375.00	\$ 0.00013			
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
							\$ -			

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										

FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS		4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response					METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	0%	-	-					
RATED VOLUME IN FREE MAINT PERIOD		-	0%	-	-					
YEARLY, MAINTENANCE COST		\$ 0.00062	0%	\$ 0.00062	\$ 0.00062					
FREE YEARLY MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -					
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE		-	0%	-	-					
RATED VOLUME IN FREE MAINT PERIOD		-	0%	-	-					
TIME & MATERIAL, MAINTENANCE COST		\$ 0.00014	0%	\$ 0.00013	\$ 0.00013					
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE		\$ -	0%	\$ -	\$ -					

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1



COST ANALYSIS				PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST				0.05212	0.00177	0.00143	0.00122	0.00235	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)				\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062
MAINTENANCE COST (Yearly 8-Hour Response)				\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062
MAINTENANCE COST (Yearly 12-Hour Response)				\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062
MAINTENANCE COST (Yearly 24-Hour Response)				\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062	\$ 0.00062
MAINTENANCE COST (Time & Material 4-Hour Response)				\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)				\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.05274	\$ 0.00239	\$ 0.00205	\$ 0.00185	\$ 0.00297	\$ 0.00062
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.05274	\$ 0.00239	\$ 0.00205	\$ 0.00185	\$ 0.00297	\$ 0.00062
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.05274	\$ 0.00239	\$ 0.00205	\$ 0.00185	\$ 0.00297	\$ 0.00062
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.05274	\$ 0.00239	\$ 0.00205	\$ 0.00185	\$ 0.00297	\$ 0.00062
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.05226	\$ 0.00191	\$ 0.00157	\$ 0.00136	\$ 0.00248	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.05225	\$ 0.00190	\$ 0.00156	\$ 0.00135	\$ 0.00247	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.05225	\$ 0.00190	\$ 0.00156	\$ 0.00135	\$ 0.00247	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.05225	\$ 0.00190	\$ 0.00156	\$ 0.00135	\$ 0.00247	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 474,699.00	\$ 21,532.94	\$ 24,644.92	\$ 27,678.71	\$ 4,448.87	\$ 930.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 474,699.00	\$ 21,532.94	\$ 24,644.92	\$ 27,678.71	\$ 4,448.87	\$ 930.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 474,699.00	\$ 21,532.94	\$ 24,644.92	\$ 27,678.71	\$ 4,448.87	\$ 930.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 474,699.00	\$ 21,532.94	\$ 24,644.92	\$ 27,678.71	\$ 4,448.87	\$ 930.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 470,331.00	\$ 17,164.94	\$ 18,820.92	\$ 20,398.71	\$ 3,720.87	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 470,241.00	\$ 17,074.94	\$ 18,700.92	\$ 20,248.71	\$ 3,705.87	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 470,241.00	\$ 17,074.94	\$ 18,700.92	\$ 20,248.71	\$ 3,705.87	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 470,241.00	\$ 17,074.94	\$ 18,700.92	\$ 20,248.71	\$ 3,705.87	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 474,699.00	\$ 21,532.94	\$ 24,644.92	\$ 27,678.71	\$ 4,448.87	\$ 930.50

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 474,699.00	\$ 21,532.94	\$ 24,644.92	\$ 27,678.71	\$ 4,448.87	\$ 930.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 474,699.00	\$ 21,532.94	\$ 24,644.92	\$ 27,678.71	\$ 4,448.87	\$ 930.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 474,699.00	\$ 21,532.94	\$ 24,644.92	\$ 27,678.71	\$ 4,448.87	\$ 930.50
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 470,331.00	\$ 17,164.94	\$ 18,820.92	\$ 20,398.71	\$ 3,720.87	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 470,241.00	\$ 17,074.94	\$ 18,700.92	\$ 20,248.71	\$ 3,705.87	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 470,241.00	\$ 17,074.94	\$ 18,700.92	\$ 20,248.71	\$ 3,705.87	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 470,241.00	\$ 17,074.94	\$ 18,700.92	\$ 20,248.71	\$ 3,705.87	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.05274	\$ 0.00239	\$ 0.00205	\$ 0.00185	\$ 0.00297	\$ 0.00031
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.05274	\$ 0.00239	\$ 0.00205	\$ 0.00185	\$ 0.00297	\$ 0.00031
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.05274	\$ 0.00239	\$ 0.00205	\$ 0.00185	\$ 0.00297	\$ 0.00031
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.05274	\$ 0.00239	\$ 0.00205	\$ 0.00185	\$ 0.00297	\$ 0.00031
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.05226	\$ 0.00191	\$ 0.00157	\$ 0.00136	\$ 0.00248	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.05225	\$ 0.00190	\$ 0.00156	\$ 0.00135	\$ 0.00247	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.05225	\$ 0.00190	\$ 0.00156	\$ 0.00135	\$ 0.00247	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.05225	\$ 0.00190	\$ 0.00156	\$ 0.00135	\$ 0.00247	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # VBSS - BASIC SNGL SITE SNGL US										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
					LEASE RATE FACTOR	0.0340	0.0275	0.0235	0.0450	
					METER HEAD LEASE RATE FACTOR	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 2,995.00	20%	\$ 2,393.00	\$ 81.36	\$ 65.81	\$ 56.24	\$ 107.69	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 2,393	\$ 81.36	\$ 65.81	\$ 56.24	\$ 107.69	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0096	\$ 0.0003	\$ 0.0003	\$ 0.0002	\$ 0.0004	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
Install Software on Customer's PC	VP13	0	\$ 145	17%	\$ 121.00	\$ 4.11	\$ 3.33	\$ 2.84	\$ 5.45	
Special Services	VP16	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Custom LTL or TL Rates Update	VP17	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
1 Day Travel and Accommodations Package	VP1T	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Consulting Services	VP27	0	\$ 1,000	75%	\$ 247.00	\$ 8.40	\$ 6.79	\$ 5.80	\$ 11.12	
2 Day Travel and Accommodations Package	VP2T	0	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
3 Day Travel and Accommodations Package	VP3T	0	\$ 2,000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	
4 Day Travel and Accommodations Package	VP4T	0	\$ 2,200	19%	\$ 1,792.00	\$ 60.93	\$ 49.28	\$ 42.11	\$ 80.64	
5 Day Travel and Accommodations Package	VP5T	0	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
System Administrator Classroom Training - 3 Days	VPET	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Project Management	VPM2	0	\$ 2,800	26%	\$ 2,061.00	\$ 70.07	\$ 56.68	\$ 48.43	\$ 92.75	
Project Management	VPM3	0	\$ 5,600	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49	
Project Management	VPM5	0	\$ 11,200	26%	\$ 8,245.00	\$ 280.33	\$ 226.74	\$ 193.76	\$ 371.03	
Project Management	VPM6	0	\$ 16,800	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52	
Project Management	VPM7	0	\$ 22,400	26%	\$ 16,490.00	\$ 560.66	\$ 453.48	\$ 387.52	\$ 742.05	
Installation Project - Up to one day	VPP1	0	\$ 1,400	29%	\$ 989.00	\$ 33.63	\$ 27.20	\$ 23.24	\$ 44.51	
Installation Project - Up to 2 days	VPP2	0	\$ 2,800	26%	\$ 2,061.00	\$ 70.07	\$ 56.68	\$ 48.43	\$ 92.75	
Installation Project - Up to 4 days	VPP3	0	\$ 5,600	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49	
Installation Project - Up to 6 days	VPP4	0	\$ 8,400	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24	
Installation Project - Up to 8 days	VPP5	0	\$ 11,200	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98	
Installation Project - Up to 12 days	VPP6	0	\$ 16,800	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52	
Installation Project - Up to 16 days	VPP7	0	\$ 22,400	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01	
Installation Project - Up to 28 days	VPP8	0	\$ 39,200	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57	
Installation Project - Up to 40 days	VPP9	0	\$ 56,000	26%	\$ 41,224.00	\$ 1,401.62	\$ 1,133.66	\$ 968.76	\$ 1,855.08	
Shipping Operator On-Site Training - 1 Day	VPYT	0	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	
EasyShip Platinum Web Server Software - 1 to 5 Users	VS1A	\$0	\$ 800	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
EasyShip Platinum Web Server Software - 6 to 15 Users	VS1B	\$0	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
EasyShip Platinum Web Server Software - 16+ Users	VS1C	\$0	\$ 1,150	19%	\$ 937.00	\$ 31.86	\$ 25.77	\$ 22.02	\$ 42.17	
EasyShip Platinum Web Client License - per User	VS1L	\$0	\$ 500	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Custom Carrier Enable	VSCC	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
PB Built Custom Carrier	VSCP	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
DHL Activation	VSDB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
DHL Activation	VSDM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
DHL Activation	VSDS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Email Notification	VSEM	0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation	VFSB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
FedEx Activation	VFSM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
FedEx Activation	VFSF	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
LTL LOCATION LICENSE	VSLL	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Add 1 Multiple User Location License	VSM1	\$0	\$ 3,495	81%	\$ 654.00	\$ 22.24	\$ 17.99	\$ 15.37	\$ 29.43	
Add 100 Multiple User Location License	VSMC	\$0	\$ 219,000	81%	\$ 40,812.00	\$ 1,387.61	\$ 1,122.33	\$ 959.08	\$ 1,836.54	
Add 50 Multiple User Location License	VSMI	\$0	\$ 132,000	81%	\$ 24,528.00	\$ 833.95	\$ 674.52	\$ 576.41	\$ 1,103.76	
Software Meter Interface	VSMI	\$0	\$ 295	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
Add 10 Multiple User Location License	VSMX	\$0	\$ 30,750	81%	\$ 5,729.00	\$ 194.79	\$ 157.55	\$ 134.63	\$ 257.81	
USPS Activation	VSPB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
USPS Internet Postage	VSPF	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
USPS Activation	VSPS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Site RDI Feature	VSR1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multiple Site RDI Feature	VSR2	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
Add 1 Single User Location License	VSS1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Add 100 Single User Location License	VSSC	\$0	\$ 49,500	19%	\$ 40,332.00	\$ 1,371.29	\$ 1,109.13	\$ 947.80	\$ 1,814.94	
Add 50 Single User Location License	VSSL	\$0	\$ 29,750	19%	\$ 24,240.00	\$ 824.16	\$ 666.60	\$ 569.64	\$ 1,090.80	
Add 10 Single User Location License	VSSX	\$0	\$ 6,950	19%	\$ 5,662.00	\$ 192.51	\$ 155.71	\$ 133.06	\$ 254.79	
Send suite Desktop Base System License	VSDP	\$0	\$ 4,995	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Desktop Software	VSDE	0	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	
Site License for Send suite Desktop Software	VSDL	0	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Send suite Desktop On-Site Training -Full Day	VPCT	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
SendSuite Desktop On-Site Training - Half Day	VPDT	0	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
1Site License for Limited Users (up to 20 per Lic	VSK1	0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
10 Site License for Limited Users (up to 20 per Li	VSKX	0	\$ 1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
50 Site License for Limited Users (up to 20 per Li	VSKL	0	\$ 7,500	19%	\$ 6,111.00	\$ 207.77	\$ 168.05	\$ 143.61	\$ 275.00	
100 Site License for Limited Users (up to 20 per Li	VSKC	0	\$ 12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	
1 Site License for Unlimited Users	VSN1	\$0	\$ 2,500	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	
10 Site License for Unlimited Users	VSNX	\$0	\$ 22,000	19%	\$ 17,925.00	\$ 609.45	\$ 492.94	\$ 421.24	\$ 806.63	
50 Site License for Unlimited Users	VSNL	\$0	\$ 94,000	19%	\$ 76,591.00	\$ 2,604.09	\$ 2,106.25	\$ 1,799.89	\$ 3,446.60	
100 Site License for Unlimited Users	VSNC	\$0	\$ 156,000	19%	\$ 127,108.00	\$ 4,321.67	\$ 3,495.47	\$ 2,987.04	\$ 5,719.86	
UPS Activation	VUSU	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
AAA COOPER	VTA0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ABF FREIGHT SYSTEM	VTA1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
AVERITT EXPRESS	VTAD	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
BULLET FREIGHT SYSTEMS	VTB0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL FREIGHT LINES	VTC4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY CENTRAL	VTCA	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY SOUTHERN	VTCA	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY WESTERN	VTCB	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CUSTOM TRANSPORT COMPANIES	VTCH	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAWES TRANSPORT	VTD0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYLIGHT	VTD2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYTON FREIGHT	VTD3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ESTES EXPRESS	VTE0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FEDEX FREIGHT EAST	VTF1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HOWARDS EXPRESS	VTH4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CARRIER EXPRESS	VTHM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
JEVIC TRANSPORTATION	VTJ0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
K & R DELIVERY	VTK0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
LAKEVILLE MOTOR EXPRESS	VTL0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MILAN EXPRESS	VTM0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MOTOR CARGO	VTM1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW ENGLAND MOTOR FREIGHT	VTN1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW PENN	VTN2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OAK HARBOR	VTNM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OLD DOMINION	VTNP	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OVERNITE	VTNS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
PITT OHIO	VTP0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
PJAX	VTP1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADRUNNER FREIGHT SYSTEMS	VTR1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY	VTR2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY TO CANADA	VTR3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SAIA MOTOR FREIGHT	VTS0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHEASTERN FREIGHT	VTS3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHWESTERN MOTOR TRANSPORT	VTS5	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER TRANSPORT	VTS6	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER VAN	VTS7	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF BESTWAY	VTU0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF DUGAN	VTU1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF HOLLAND	VTU2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF REDDAWAY	VTU4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VOLUNTEER EXPRESS	VTV2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VITRAN EXPRESS	VTV3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WARD TRUCKING	VTW0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WATKINS MOTOR LINES	VTW1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WILSON	VTW2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT	VTY0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT TO CANADA	VTY1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
Custom LTL Rates	VTZ1	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Custom Truckload (TL) Rates	VTZ2	0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
Custom Routes (per carrier) - Used with VT22 Czar	VTZX	0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
Czar LITE	VTZZ	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
AAA COOPER	VUA0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ABF FREIGHT SYSTEM	VUA1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
AVERITT EXPRESS	VUAD	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
BULLET FREIGHT SYSTEMS	VUB0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CENTRAL FREIGHT LINES	VUC4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY CENTRAL	VUCA	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY SOUTHERN	VUCB	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY WESTERN	VUCC	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CUSTOM TRANSPORT COMPANIES	VUCH	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAWES TRANSPORT	VUD0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYLIGHT	VUD2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYTON FREIGHT	VUD3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ESTES EXPRESS	VUE0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FEDEX FREIGHT WEST	VUF1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HOWARDS EXPRESS	VUH4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CARRIER EXPRESS	VUHM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
JEVIC TRANSPORTATION	VUJ0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
LAKEVILLE MOTOR EXPRESS	VUL0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MILAN EXPRESS	VUM0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MOTOR CARGO	VUM1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW ENGLAND MOTOR FREIGHT	VUN1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW PENN	VUN2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OAK HARBOR	VUNM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OLD DOMINION	VUNP	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OVERNITE	VUNS	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PITT OHIO	VUP0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PJAX	VUP1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADRUNNER FREIGHT SYSTEMS	VUR1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY	VUR2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY TO CANADA	VUR3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SAIA MOTOR FREIGHT	VUS0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHEASTERN FREIGHT	VUS3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHWESTERN MOTOR TRANSPORT	VUS5	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER TRANSPORT	VUS6	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER VAN	VUS7	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF BESTWAY	VUU0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF DUGAN	VUU1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF HOLLAND	VUU2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
USF REDDAWAY	VUU4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VOLUNTEER EXPRESS	VUV2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VITRAN EXPRESS	VUV3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WARD TRUCKING	VUW0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WATKINS MOTOR LINES	VUW1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WILSON	VUW2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT	VUY0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT TO CANADA	VUY1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SendSuite e-Certified Mail	VSCM	0	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SendSuite e-Return Receipt	VSER	0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
SendSuite Secure Archive	VVAS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
J677 Forms Printer (Airbill, COD, HazMat, Bill of L	V316	161	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
1E08 Laser Printer	V321	116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SMA FOR VSDE (SendSuite Desktop Software)	T2D2/T2D1	599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Site License for Desktop Express Plus	T2SL	\$ -	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Mail Center productivity reporting	T5PR	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multi-site Identification	T5MS	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Win CE Tracking Assistant Plus	J594	\$ 333.00	\$ 2,495.00	34%	\$ 1,644.00	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
Tracking Assistant plus Win Mobile	T741	\$ 333.00	\$ 3,495.00	29%	\$ 2,468.00	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
Wireless connect for T741	T5WC	\$ -	\$ 300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
4 Bay Ethernet Cradle for Tracking Assistant Plus (J592, J595)	J596022	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
T741 Battery Adaptors for use with J596017 (kit of 2)	T790003	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$ -	\$ 475.00	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
Four bay Ethernet cradle for Tracking Assistant Plus	J596035	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Four Bay Ethernet Docking Station	T590009	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142.00	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
GSA Power Gummed Tape Dispenser	TS10	\$ -	\$ 895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
GSA Gummed Tape Dispenser	TS11	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J	TS58	\$ -	\$ 72.00	19%	\$ 58.00	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Advanced Training	T515	\$ -	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Installation Project - 1 Day	T6P0	\$ -	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Basic Arrival™ Software Subscription - Required	T5SM/T5A1	\$ 412.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Enhanced Arrival™ Software Subscription - Required	T5SE/T5B1	\$ 515.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Premium Arrival™ Software Subscription - Required	T5SP/T5C1	\$ 773.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBSM (BASIC SNGL SITE MULT USER)	Part # provided upon Qu	839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSC (Add 100 Single User Location Lic	Part # provided upon Qu	\$5,940	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSL (Add 50 Single User Location License)	Part # provided upon Qu	\$3,570	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSX (Add 10 Singe User Location License)	Part # provided upon Qu	\$834	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUS (UPS Activation)	Part # provided upon Qu	\$119	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1A (EasyShip Platinum Web Server Software - 1 to 5 Users)	Part # provided upon Qu	\$120	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1B (EasyShip Platinum Web Server Software - 6 to 15 Users)	Part # provided upon Qu	\$143	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1C (EasyShip Platinum Web Server Software - 16+ Users)	Part # provided upon Qu	\$173	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1L (EasyShip Platinum Web Client License - per User)	Part # provided upon Qu	\$75	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCC (Custom Carrier Enable)	Part # provided upon Qu	\$30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCP (PB Built Custom Carrier)	Part # provided upon Qu	\$188	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VSDM (DHL Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDP (Send suite Desktop Base System License)	Part # provided upon Qu	\$599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDS (DHL Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSF (FedEx Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFM (FedEx Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSF (FedEx Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSK1 (1 Site License for Limited Users - up to 20 per License)	Part # provided upon Qu	24	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSM1 (Add 1 Multiple User Location License)	Part # provided upon Qu	\$419	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMC (Add 100 Multiple User Location License)	Part # provided upon Qu	\$26,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSML (Add 50 Multiple User Location License)	Part # provided upon Qu	\$15,840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMT (Software Meter Interface)	Part # provided upon Qu	\$44	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMX (Add 10 Multiple User Location License)	Part # provided upon Qu	\$3,690	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSN1 (1 Site License for Unlimited Users)	Part # provided upon Qu	\$300	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNX (10 Site License for Unlimited Users)	Part # provided upon Qu	\$2,640	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (50 Site License for Unlimited Users)	Part # provided upon Qu	\$11,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (100 Site License for Unlimited Users)	Part # provided upon Qu	\$18,720	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPB (USPS Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPP (USPS Internet Postage)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPP (USPS Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR1 (Single Site RDI Feature)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR2 (Multiple Site RDI Feature)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSS1 (Add 1 Single User Location License)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL Activation 1st Origin	VSDP	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation 1st Origin	VSDP	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Activation	VSPF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSPF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
OnTrac Activation	VS10	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS11	\$ -	\$ 995.00	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41	
Golden State Activation	VS13	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS12	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
Golden State Express	VS15	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
OnTrac Activation	VS16	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Golden State Express	VS17	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
1E08 Laser Printer (yearly cost)	VPH1	\$ -	\$ 39,000	19%	\$ 31,777.00	\$ 1,080.42	\$ 873.87	\$ 746.76	\$ 1,429.97	
DHL Activation - Additional Zip	VSDX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation - Additional Zip	VSDX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUB	\$ -	\$ 495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
SMA FOR VSUB (UPS Activation)	Part # provided upon Qu	\$ 59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Alaska	VSUH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Hawaii	VSUH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Contract Rates	VSUC	\$ -	\$ 1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
SMA FOR VSUC (UPS Contract Rates)	Part # provided upon Qu	180	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Add 1 Workstation to Single Site Single Workstation License	VSU1	\$ 95	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKX (10 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	210.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKL (50 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	900.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKC (100 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	1,500.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Pick and Pack Single User System	F9VA	\$ -	\$25,995.00	19%	\$ 21,180.00	\$ 720.12	\$ 582.45	\$ 497.73	\$ 953.10	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Pick and Pack Multi-User System	F9VB	\$ -	\$38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Locator Express	F9VC	\$ -	\$38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Yearly Subscription for Pick and Pack Single User System	FMTA	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Pick and Pack Multi-User System	FMTB	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Locator Express	FMTC	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
USPS Activation	VSPM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
UPS Activation	VSUM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
SMA FOR VSPM (USPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUM (UPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CDRW, 17" Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PC	\$ 342	\$ 2,995.00	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CD-RW, Flat Panel Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PD	\$ 342	\$ 3,195.00	19%	\$ 2,603.00	\$ 88.50	\$ 71.58	\$ 61.17	\$ 117.14	
J693 High Speed Label Printer - Includes 4" Continuous Labels	V319	\$ 273	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E03 4" Adhesive Label Printer	V322	\$ 154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J692/J69D Continuous Label Supply - Case	TS02	\$ -	\$ 290	19%	\$ 236.00	\$ 8.02	\$ 6.49	\$ 5.55	\$ 10.62	
JB75 100 lb. Tabletop Scale	V310	\$ 162.00	\$ 1,195.00	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 150 lb. Rollertop Scale	V312	\$ 226.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149 lb. Rollertop Scale (California)	V313	\$ 230.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
J782 Non-Contact Programmable Wedge Scanner	V320	\$ 214	\$ 1,495.00	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
J783 Cordless Wedge Scanner	V339	\$ 285	\$ 2,295.00	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
HBSS MU SITE LIC	VBH1	\$ -	\$ 6,995.00	19%	\$ 5,698.00	\$ 193.73	\$ 156.70	\$ 133.90	\$ 256.41	
HBMS MU Site Lic	VBH2	\$ -	\$ 15,995.00	19%	\$ 13,031.00	\$ 443.05	\$ 358.35	\$ 306.23	\$ 586.40	
HESS MU SITE LIC	VBH3	\$ -	\$ 13,995.00	19%	\$ 11,402.00	\$ 387.67	\$ 313.56	\$ 267.95	\$ 513.09	
HEMS MU Site Lic	VBH4	\$ -	\$ 26,995.00	19%	\$ 21,994.00	\$ 747.80	\$ 604.84	\$ 516.86	\$ 989.73	
Hosted SendSuite Shipping Desktop Software	VSDH	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SMA FOR VBH1 (HBSS MU SITE LIC)	Part # provided upon Qu	\$ 839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH2 (HBMS MU Site Lic)	Part # provided upon Qu	\$ 1,919	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH3 (HESS MU SITE LIC)	Part # provided upon Qu	\$ 2,099	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH4 (HEMS MU Site Lic)	Part # provided upon Qu	\$ 4,049	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SendSuite Usage Band 1 (Maximum Band Level - 500,000)	VS1U	\$ -	\$ 80,000.00	19%	\$ 65,184.00	\$ 2,216.26	\$ 1,792.56	\$ 1,531.82	\$ 2,933.28	
SendSuite Usage Band 2 (Maximum Band Level - 1,000,000)	VS2U	\$ -	\$ 125,000.00	19%	\$ 101,850.00	\$ 3,462.90	\$ 2,800.88	\$ 2,393.48	\$ 4,583.25	
SendSuite Usage Band 3 (Maximum Band Level - 2,000,000)	VS3U	\$ -	\$ 200,000.00	19%	\$ 162,960.00	\$ 5,540.64	\$ 4,481.40	\$ 3,829.56	\$ 7,333.20	
SendSuite Usage Band 4 (Maximum Band Level - 3,000,000)	VS7U	\$ -	\$ 290,000.00	19%	\$ 236,292.00	\$ 8,033.93	\$ 6,498.03	\$ 5,552.86	\$ 10,633.14	
SendSuite Shipping PM300	VSA1	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Shipping PM400	VSA2	\$ -	\$ 3,995.00	19%	\$ 3,254.00	\$ 110.64	\$ 89.49	\$ 76.47	\$ 146.43	
SendSuite Shipping Package Manager	VSA3	\$ -	\$ 5,895.00	19%	\$ 4,802.00	\$ 163.27	\$ 132.06	\$ 112.85	\$ 216.09	
SendSuite Shipping Post Manager	VSA4	\$ -	\$ 3,195.00	19%	\$ 2,602.00	\$ 88.47	\$ 71.56	\$ 61.15	\$ 117.09	
SendSuite Shipping Post Manager	VSA5	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Post Manager 1	VSA6	\$ -	\$ 7,950.00	19%	\$ 6,477.00	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	
SendSuite Shipping Post Manager 2	VSA7	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Warehouse 101	VS31	\$ -	\$ 39,749.00	19%	\$ 32,387.00	\$ 1,101.16	\$ 890.64	\$ 761.09	\$ 1,457.42	
SendSuite Shipping Warehouse 102	VS32	\$ -	\$ 65,625.00	19%	\$ 53,471.00	\$ 1,818.01	\$ 1,470.45	\$ 1,256.57	\$ 2,406.20	
SendSuite Shipping Desktop Upgrade on PC	T5AU	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
SendSuite Shipping Upgrade on PC	VPA1	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
Custom Report - 2 Days	VPA2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Custom Screens - 2 Hours	VPA3	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Quick Cards	VPA5	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Peripheral Addition 2 HRS	T5AG	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Peripheral Addition 4 HRS	T5AH	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Peripheral Addition 8 HRS	T5AJ	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Custom Label 2 HRS	T5AK	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Label 4 HRS	T5Z0	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Screen 2 HRS	T5AM	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Screen 4	T5AN	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 2 HRS	T5AP	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Report 4 HRS	T5AR	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 8 HRS	T5AV	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Network/Work Station 2 HR	T5AS	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Network/Work Station 4 HR	T5AW	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Network/Work Station 8 HR	T5AY	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Screen Customization 2HR	T4A2	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Reports - 4 HRS	T4A3	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Integration 4 HRS	T4A4	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
BM V2 or V3 to New	BMH4	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
CENTRAL TRANSPORT	VTC5	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OHIO CONNECTION	VTNN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
R+L CARRIERS	VTR0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HERCULES FORWARDING	VTH0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CONSOLIDATION	VTHN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL TRANSPORT	VUC5	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OHIO CONNECTION	VUNN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
R&L CARRIERS	VUR0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HERCULES FORWARDING	VUH0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CONSOLIDATION	VHUN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CHRIS TRUCK LINE	VTC7	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CHRIS TRUCK LINE	VUC7	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SMA FOR VTC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR0 (R+L CARRIERS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR0 (R&L CARRIERS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VHUN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSLI (LTL LOCATION LICENSE)	Part # provided upon Qu	\$ 150.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA0 (AAA COOPER)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FRO VTCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD0 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD2 (DAYLIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF1 (FEDEX FREIGHT EAST)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTK0 (K & R DELIVERY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VTL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTN1 (NEW ENGLAND MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTN2 (NEW PENN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNM (OAK HARBOR)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNP (OLD DOMINION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNS (OVERNITE)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP0 (PITT OHIO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP1 (PJAX)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR1 (ROADRUNNER FREIGHT SYST	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR2 (ROADWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS7 (SUPER VAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU0 (USF BESTWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU1 (USF DUGAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU2 (USF HOLLAND)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW2 (WILSON)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA0 (AAA COOPER)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA 1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAYLIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF1 (FEDEX FREIGHT WEST)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN1 (NEW ENGLAND MOTOR FREIG	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN2 (NEW PENN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNM (OAK HARBOR)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNP (OLD DOMINION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNS (OVERNITE)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP0 (PITT OHIO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP1 (PJAX)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR1 (ROADRUNNER FREIGHT SYST	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR21 (ROADWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR FOR VUS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS7 (SUPER VAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU0 (USF BESTWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU1 (USF DUGAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU2 (USF HOLLAND)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW2 (WILSON)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ1 (Custom LTL Rates)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ2 (Custom Truckload (TL) Rates)	Part # provided upon Qu	\$ 112.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZX (Custom Routes (per carrier) - Used with VT22 Czar LITE)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZZ (Czar LITE)	Part # provided upon Qu	\$ 45.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA1 (SendSuite Shipping PM300)	Part # provided upon Qu	\$ 503.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA2 (SendSuite Shipping PM400)	Part # provided upon Qu	\$ 402.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA3 (SendSuiteShipping PackageMan	Part # provided upon Qu	\$ 594.22	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA4 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 322.06	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA5 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA6 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 801.36	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA7 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS31 (SendSuite Shipping Warehouse	Part # provided upon Qu	\$ 4,006.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS32 (SendSuite Shipping Warehouse	Part # provided upon Qu	\$ 6,615.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
					348	\$ 0.00012				
					348	\$ 0.00012				
					348	\$ 0.00012				
					348	\$ 0.00012				
			7/1/07	7%	405.00	\$ 0.00014				
			7/1/07	7%	375.00	\$ 0.00013				
			7/1/07	7%	375.00	\$ 0.00013				
			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
						\$ -				
						\$ -				
						\$ -				
						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00012	0%	\$ 0.00012	\$ 0.00012				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.00957	0.00033	0.00026	0.00022	0.00043	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012	\$ 0.00012
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.00969	\$ 0.00044	\$ 0.00038	\$ 0.00034	\$ 0.00055	\$ 0.00012
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.00969	\$ 0.00044	\$ 0.00038	\$ 0.00034	\$ 0.00055	\$ 0.00012
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00969	\$ 0.00044	\$ 0.00038	\$ 0.00034	\$ 0.00055	\$ 0.00012
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00969	\$ 0.00044	\$ 0.00038	\$ 0.00034	\$ 0.00055	\$ 0.00012
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.00971	\$ 0.00046	\$ 0.00040	\$ 0.00036	\$ 0.00057	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.00970	\$ 0.00045	\$ 0.00039	\$ 0.00035	\$ 0.00056	\$ 0.00013

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.00970	\$ 0.00045	\$ 0.00039	\$ 0.00035	\$ 0.00056	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.00970	\$ 0.00045	\$ 0.00039	\$ 0.00035	\$ 0.00056	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 87,192.69	\$ 3,973.72	\$ 4,551.68	\$ 5,115.28	\$ 820.23	\$ 174.12
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 87,192.69	\$ 3,973.72	\$ 4,551.68	\$ 5,115.28	\$ 820.23	\$ 174.12
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 87,192.69	\$ 3,973.72	\$ 4,551.68	\$ 5,115.28	\$ 820.23	\$ 174.12
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 87,192.69	\$ 3,973.72	\$ 4,551.68	\$ 5,115.28	\$ 820.23	\$ 174.12
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 87,363.00	\$ 4,144.03	\$ 4,778.76	\$ 5,399.13	\$ 848.61	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 87,273.00	\$ 4,054.03	\$ 4,658.76	\$ 5,249.13	\$ 833.61	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 87,273.00	\$ 4,054.03	\$ 4,658.76	\$ 5,249.13	\$ 833.61	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 87,273.00	\$ 4,054.03	\$ 4,658.76	\$ 5,249.13	\$ 833.61	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 87,192.69	\$ 3,973.72	\$ 4,551.68	\$ 5,115.28	\$ 820.23	\$ 174.12
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 87,192.69	\$ 3,973.72	\$ 4,551.68	\$ 5,115.28	\$ 820.23	\$ 174.12
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 87,192.69	\$ 3,973.72	\$ 4,551.68	\$ 5,115.28	\$ 820.23	\$ 174.12
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 87,192.69	\$ 3,973.72	\$ 4,551.68	\$ 5,115.28	\$ 820.23	\$ 174.12
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 87,363.00	\$ 4,144.03	\$ 4,778.76	\$ 5,399.13	\$ 848.61	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 87,273.00	\$ 4,054.03	\$ 4,658.76	\$ 5,249.13	\$ 833.61	\$ 187.50

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 87,273.00	\$ 4,054.03	\$ 4,658.76	\$ 5,249.13	\$ 833.61	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 87,273.00	\$ 4,054.03	\$ 4,658.76	\$ 5,249.13	\$ 833.61	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.00969	\$ 0.00044	\$ 0.00038	\$ 0.00034	\$ 0.00055	\$ 0.00006
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.00969	\$ 0.00044	\$ 0.00038	\$ 0.00034	\$ 0.00055	\$ 0.00006
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.00969	\$ 0.00044	\$ 0.00038	\$ 0.00034	\$ 0.00055	\$ 0.00006
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.00969	\$ 0.00044	\$ 0.00038	\$ 0.00034	\$ 0.00055	\$ 0.00006
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.00971	\$ 0.00046	\$ 0.00040	\$ 0.00036	\$ 0.00057	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.00970	\$ 0.00045	\$ 0.00039	\$ 0.00035	\$ 0.00056	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.00970	\$ 0.00045	\$ 0.00039	\$ 0.00035	\$ 0.00056	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.00970	\$ 0.00045	\$ 0.00039	\$ 0.00035	\$ 0.00056	\$ 0.00006

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Custom Carrier Enable	VSCC	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PB Built Custom Carrier	VSCP	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
DHL Activation	VSDB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
DHL Activation	VSDM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
DHL Activation	VSDS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Email Notification	VSEM	0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation	VSFB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
FedEx Activation	VSFM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
FedEx Activation	VSFS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
LTL LOCATION LICENSE	VSLL	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Add 1 Multiple User Location License	VSM1	\$0	\$ 3,495	81%	\$ 654.00	\$ 22.24	\$ 17.99	\$ 15.37	\$ 29.43	
Add 100 Multiple User Location License	VSMC	\$0	\$ 219,000	81%	\$ 40,812.00	\$ 1,387.61	\$ 1,122.33	\$ 959.08	\$ 1,836.54	
Add 50 Multiple User Location License	VSMC	\$0	\$ 132,000	81%	\$ 24,528.00	\$ 833.95	\$ 674.52	\$ 576.41	\$ 1,103.76	
Software Meter Interface	VSMT	\$0	\$ 295	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
Add 10 Multiple User Location License	VSMX	\$0	\$ 30,750	81%	\$ 5,729.00	\$ 194.79	\$ 157.55	\$ 134.63	\$ 257.81	
USPS Activation	VSPB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
USPS Internet Postage	VSPD	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
USPS Activation	VSPS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Site RDI Feature	VSR1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multiple Site RDI Feature	VSR2	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
Add 1 Single User Location License	VSS1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Add 100 Single User Location License	VSSC	\$0	\$ 49,500	19%	\$ 40,332.00	\$ 1,371.29	\$ 1,109.13	\$ 947.80	\$ 1,814.94	
Add 50 Single User Location License	VSSL	\$0	\$ 29,750	19%	\$ 24,240.00	\$ 824.16	\$ 666.60	\$ 569.64	\$ 1,090.80	
Add 10 Single User Location License	VSSX	\$0	\$ 6,950	19%	\$ 5,662.00	\$ 192.51	\$ 155.71	\$ 133.06	\$ 254.79	
Send suite Desktop Base System License	VSDP	\$0	\$ 4,995	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Desktop Software	VSDP	0	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	
Site License for Send suite Desktop Software	VSDL	0	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Send suite Desktop On-Site Training -Full Day	VPCT	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
SendSuite Desktop On-Site Training - Half Day	VPDT	0	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
1Site License for Limited Users (up to 20 per Location)	VSK1	0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
10 Site License for Limited Users (up to 20 per Location)	VSKX	0	\$ 1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
50 Site License for Limited Users (up to 20 per Location)	VSKL	0	\$ 7,500	19%	\$ 6,111.00	\$ 207.77	\$ 168.05	\$ 143.61	\$ 275.00	
100 Site License for Limited Users (up to 20 per Location)	VSKC	0	\$ 12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	
1 Site License for Unlimited Users	VSN1	\$0	\$ 2,500	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	
10 Site License for Unlimited Users	VSNX	\$0	\$ 22,000	19%	\$ 17,925.00	\$ 609.45	\$ 492.94	\$ 421.24	\$ 806.63	
50 Site License for Unlimited Users	VSNL	\$0	\$ 94,000	19%	\$ 76,591.00	\$ 2,604.09	\$ 2,106.25	\$ 1,799.89	\$ 3,446.60	
100 Site License for Unlimited Users	VNSC	\$0	\$ 156,000	19%	\$ 127,108.00	\$ 4,321.67	\$ 3,495.47	\$ 2,987.04	\$ 5,719.86	
UPS Activation	VSUS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
AAA COOPER	VTA0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ABF FREIGHT SYSTEM	VTA1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
AVERITT EXPRESS	VTAD	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
BULLET FREIGHT SYSTEMS	VTB0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL FREIGHT LINES	VTB4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY CENTRAL	VTCA	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY SOUTHERN	VTCB	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY WESTERN	VTCC	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CUSTOM TRANSPORT COMPANIES	VTCH	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAWES TRANSPORT	VTD0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYLIGHT	VTD2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYTON FREIGHT	VTD3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ESTES EXPRESS	VTE0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FEDEX FREIGHT EAST	VTF1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HOWARDS EXPRESS	VTH4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CARRIER EXPRESS	VTHM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
JEVIC TRANSPORTATION	VTJ0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
K & R DELIVERY	VTK0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
LAKEVILLE MOTOR EXPRESS	VTL0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MILAN EXPRESS	VTM0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MOTOR CARGO	VTM1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW ENGLAND MOTOR FREIGHT	VTN1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW PENN	VTN2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OAK HARBOR	VTNM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
OLD DOMINION	VTNP	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OVERNITE	VTNS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
PITT OHIO	VTP0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
PJAX	VTP1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADRUNNER FREIGHT SYSTEMS	VTR1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY	VTR2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY TO CANADA	VTR3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SAIA MOTOR FREIGHT	VT50	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHEASTERN FREIGHT	VTS3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHWESTERN MOTOR TRANSPORT	VTS5	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER TRANSPORT	VTS6	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER VAN	VTS7	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF BESTWAY	VTU0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF DUGAN	VTU1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF HOLLAND	VTU2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF REDDAWAY	VTU4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VOLUNTEER EXPRESS	VTV2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VITRAN EXPRESS	VTV3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WARD TRUCKING	VTW0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WATKINS MOTOR LINES	VTW1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WILSON	VTW2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT	VTY0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT TO CANADA	VTY1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
Custom LTL Rates	VTZ1	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Custom Truckload (TL) Rates	VTZ2	0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
Custom Routes (per carrier) - Used with VT22 Czar	VTZX	0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
Czar LITE	VTZZ	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
AAA COOPER	VUA0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ABF FREIGHT SYSTEM	VUA1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
AVERITT EXPRESS	VUAD	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
BULLETT FREIGHT SYSTEMS	VUB0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CENTRAL FREIGHT LINES	VUC4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY CENTRAL	VUCA	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY SOUTHERN	VUCB	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY WESTERN	VUCC	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CUSTOM TRANSPORT COMPANIES	VUCH	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAWES TRANSPORT	VUD0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYLIGHT	VUD2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYTON FREIGHT	VUD3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ESTES EXPRESS	VUE0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FEDEX FREIGHT WEST	VUF1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HOWARDS EXPRESS	VUH4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CARRIER EXPRESS	VUHM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
JEVIC TRANSPORTATION	VUJ0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
LAKEVILLE MOTOR EXPRESS	VUL0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MILAN EXPRESS	VUM0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MOTOR CARGO	VUM1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW ENGLAND MOTOR FREIGHT	VUN1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW PENN	VUN2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OAK HARBOR	VUNM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OLD DOMINION	VUNP	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OVERNITE	VUNS	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PITT OHIO	VUP0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PJAX	VUP1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADRUNNER FREIGHT SYSTEMS	VUR1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY	VUR2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY TO CANADA	VUR3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SAIA MOTOR FREIGHT	VUS0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHEASTERN FREIGHT	VUS3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHWESTERN MOTOR TRANSPORT	VUS5	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER TRANSPORT	VUS6	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER VAN	VUS7	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
USF BESTWAY	VUU0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF DUGAN	VUU1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF HOLLAND	VUU2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF REDDAWAY	VUU4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VOLUNTEER EXPRESS	VUV2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VITRAN EXPRESS	VUV3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WARD TRUCKING	VUW0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WATKINS MOTOR LINES	VUW1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WILSON	VUW2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT	VUY0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT TO CANADA	VUY1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SendSuite e-Certified Mail	VSCM	0	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SendSuite e-Return Receipt	VSER	0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
SendSuite Secure Archive	VVAS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
J677 Forms Printer (Airbill, COD, HazMat, Bill of	V316	161	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
1E08 Laser Printer	V321	116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SMA FOR VSDE (SendSuite Desktop Software)	T2D2/T2D1	599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Site License for Desktop Express Plus	T2SL	\$ -	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Mail Center productivity reporting	T5PR	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multi-site Identification	T5MS	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Win CE Tracking Assistant Plus	J594	\$ 333.00	\$ 2,495.00	34%	\$ 1,644.00	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
Tracking Assistant plus Win Mobile	T741	\$ 333.00	\$ 3,495.00	29%	\$ 2,468.00	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
Wireless connect for T741	T5WC	\$ -	\$ 300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
4 Bay Ethernet Cradle for Tracking Assistant Plus (J592, J595)	J596022	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
T741 Battery Adaptors for use with J596017 (kit of 2)	T790003	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$ -	\$ 475.00	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
Four bay Ethernet cradle for Tracking Assistant Plus	J596035	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Four Bay Ethernet Docking Station	T590009	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142.00	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
GSA Power Gummed Tape Dispenser	TS10	\$ -	\$ 895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
GSA Gummed Tape Dispenser	TS11	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J	TS58	\$ -	\$ 72.00	19%	\$ 58.00	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Advanced Training	T515	\$ -	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Installation Project - 1 Day	T6P0	\$ -	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Basic Arrival™ Software Subscription - Required	T5SM/T5A1	\$ 412.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Enhanced Arrival™ Software Subscription - Required	T5SE/T5B1	\$ 515.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Premium Arrival™ Software Subscription - Required	T5SP/T5C1	\$ 773.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBSM (BASIC SNGL SITE MULT USER)	Part # provided upon Qu	\$ 839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSC (Add 100 Single User Location Lic	Part # provided upon Qu	\$ 5,940	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSL (Add 50 Single User Location License)	Part # provided upon Qu	\$ 3,570	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSX (Add 10 Singe User Location License)	Part # provided upon Qu	\$ 834	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUS (UPS Activation)	Part # provided upon Qu	\$ 119	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1A (EasyShip Platinum Web Server Software - 1 to 5 Users)	Part # provided upon Qu	\$ 120	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1B (EasyShip Platinum Web Server Software - 6 to 15 Users)	Part # provided upon Qu	\$ 143	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1C (EasyShip Platinum Web Server Software - 16+ Users)	Part # provided upon Qu	\$ 173	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VS1L (EasyShip Platinum Web Client License - per User)	Part # provided upon Qu	\$75	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCC (Custom Carrier Enable)	Part # provided upon Qu	\$30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCP (PB Built Custom Carrier)	Part # provided upon Qu	\$188	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDM (DHL Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDP (Send suite Desktop Base System License)	Part # provided upon Qu	\$599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSF (FedEx Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFM (FedEx Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFS (FedEx Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSK1 (1 Site License for Limited Users - up to 20 per License)	Part # provided upon Qu	24	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSM1 (Add 1 Multiple User Location License)	Part # provided upon Qu	\$419	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMC (Add 100 Multiple User Location License)	Part # provided upon Qu	\$26,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSML (Add 50 Multiple User Location License)	Part # provided upon Qu	\$15,840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMT (Software Meter Interface)	Part # provided upon Qu	\$44	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMX (Add 10 Multiple User Location License)	Part # provided upon Qu	\$3,690	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSN1 (1 Site License for Unlimited Users)	Part # provided upon Qu	\$300	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNX (10 Site License for Unlimited Users)	Part # provided upon Qu	\$2,640	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (50 Site License for Unlimited Users)	Part # provided upon Qu	\$11,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (100 Site License for Unlimited Users)	Part # provided upon Qu	\$18,720	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPB (USPS Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPP (USPS Internet Postage)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPS (USPS Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR1 (Single Site RDI Feature)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR2 (Multiple Site RDI Feature)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSS1 (Add 1 Single User Location License)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL Activation 1st Origin	VSDF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation 1 Origin	VSPF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Activation	VSPF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
OnTrac Activation	VS10	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS11	\$ -	\$ 995.00	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41	
Golden State Activation	VS13	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS12	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
Golden State Express	VS15	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
OnTrac Activation	VS16	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Golden State Express	VS17	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
1E08 Laser Printer (yearly cost)	VPH1	\$ -	\$ 39,000	19%	\$ 31,777.00	\$ 1,080.42	\$ 873.87	\$ 746.76	\$ 1,429.97	
DHL Activation - Additional Zip	VSDX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation - Additional Zip	VSPX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUB	\$ -	\$ 495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
SMA FOR VSUB (UPS Activation)	Part # provided upon Qu	\$ 59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Alaska	VSUH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Hawaii	VSUK	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Contract Rates	VSUC	\$ -	\$ 1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
SMA FOR VSUC (UPS Contract Rates)	Part # provided upon Qu	\$ 180	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Add 1 Workstation to Single Site Single Workstation License	VSU1	\$ 95	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	\$ 30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VSKX (10 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 210.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKL (50 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 900.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKC (100 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 1,500.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Pick and Pack Single User System	F9VA	\$ -	\$25,995.00	19%	\$ 21,180.00	\$ 720.12	\$ 582.45	\$ 497.73	\$ 953.10	
Pick and Pack Multi-User System	F9VB	\$ -	\$38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Locator Express	F9VC	\$ -	\$38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Yearly Subscription for Pick and Pack Single User System	FMTA	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Pick and Pack Multi-User System	FMTB	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Locator Express	FMTC	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
USPS Activation	VSPM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
UPS Activation	VSUM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
SMA FOR VSPM (USPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUM (UPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CDRW, 17" Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PC	\$ 342	\$ 2,995.00	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CD-RW, Flat Panel Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PD	\$ 342	\$ 3,195.00	19%	\$ 2,603.00	\$ 88.50	\$ 71.58	\$ 61.17	\$ 117.14	
J693 High Speed Label Printer - Includes 4" Continuous Labels	V319	\$ 273	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E03 4" Adhesive Label Printer	V322	\$ 154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J692/J69D Continuous Label Supply - Case	TS02	\$ -	\$ 290	19%	\$ 236.00	\$ 8.02	\$ 6.49	\$ 5.55	\$ 10.62	
JB75 100 lb. Tabletop Scale	V310	\$ 162.00	\$ 1,195.00	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 150 lb. Rollertop Scale	V312	\$ 226.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149 lb. Rollertop Scale (California)	V313	\$ 230.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
J782 Non-Contact Programmable Wedge Scanner	V320	\$ 214	\$ 1,495.00	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
J783 Cordless Wedge Scanner	V339	\$ 285	\$ 2,295.00	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
HBSS MU SITE LIC	VBH1	\$ -	\$ 6,995.00	19%	\$ 5,698.00	\$ 193.73	\$ 156.70	\$ 133.90	\$ 256.41	
HBMS MU Site Lic	VBH2	\$ -	\$ 15,995.00	19%	\$ 13,031.00	\$ 443.05	\$ 358.35	\$ 306.23	\$ 586.40	
HESS MU SITE LIC	VBH3	\$ -	\$ 13,995.00	19%	\$ 11,402.00	\$ 387.67	\$ 313.56	\$ 267.95	\$ 513.09	
HEMS MU Site Lic	VBH4	\$ -	\$ 26,995.00	19%	\$ 21,994.00	\$ 747.80	\$ 604.84	\$ 516.86	\$ 989.73	
Hosted SendSuite Shipping Desktop Software	VSDH	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SMA FOR VBH1 (HBSS MU SITE LIC)	Part # provided upon Qu	\$ 839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH2 (HBMS MU Site Lic)	Part # provided upon Qu	\$ 1,919	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH3 (HESS MU SITE LIC)	Part # provided upon Qu	\$ 2,099	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH4 (HEMS MU Site Lic)	Part # provided upon Qu	\$ 4,049	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SendSuite Usage Band 1 (Maximum Band Level - 500,000)	VS1U	\$ -	\$ 80,000.00	19%	\$ 65,184.00	\$ 2,216.26	\$ 1,792.56	\$ 1,531.82	\$ 2,933.28	
SendSuite Usage Band 2 (Maximum Band Level - 1,000,000)	VS2U	\$ -	\$ 125,000.00	19%	\$ 101,850.00	\$ 3,462.90	\$ 2,800.88	\$ 2,393.48	\$ 4,583.25	
SendSuite Usage Band 3 (Maximum Band Level - 2,000,000)	VS3U	\$ -	\$ 200,000.00	19%	\$ 162,960.00	\$ 5,540.64	\$ 4,481.40	\$ 3,829.56	\$ 7,333.20	
SendSuite Usage Band 4 (Maximum Band Level - 3,000,000)	VS7U	\$ -	\$ 290,000.00	19%	\$ 236,292.00	\$ 8,033.93	\$ 6,498.03	\$ 5,552.86	\$ 10,633.14	
SendSuite Shipping PM300	VSA1	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Shipping PM400	VSA2	\$ -	\$ 3,995.00	19%	\$ 3,254.00	\$ 110.64	\$ 89.49	\$ 76.47	\$ 146.43	
SendSuite Shipping Package Manager	VSA3	\$ -	\$ 5,895.00	19%	\$ 4,802.00	\$ 163.27	\$ 132.06	\$ 112.85	\$ 216.09	
SendSuite Shipping Post Manager	VSA4	\$ -	\$ 3,195.00	19%	\$ 2,602.00	\$ 88.47	\$ 71.56	\$ 61.15	\$ 117.09	
SendSuite Shipping Post Manager	VSA5	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Post Manager 1	VSA6	\$ -	\$ 7,950.00	19%	\$ 6,477.00	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	
SendSuite Shipping Post Manager 2	VSA7	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Warehouse 101	VS31	\$ -	\$ 39,749.00	19%	\$ 32,387.00	\$ 1,101.16	\$ 890.64	\$ 761.09	\$ 1,457.42	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SendSuite Shipping Warehouse 102	VS32	\$ -	\$ 65,625.00	19%	\$ 53,471.00	\$ 1,818.01	\$ 1,470.45	\$ 1,256.57	\$ 2,406.20	
SendSuite Shipping Desktop Upgrade on PC	T5AU	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
SendSuite Shipping Upgrade on PC	VPA1	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
Custom Report - 2 Days	VPA2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Custom Screens - 2 Hours	VPA3	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Quick Cards	VPA5	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Peripheral Addition 2 HRS	T5AG	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Peripheral Addition 4 HRS	T5AH	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Peripheral Addition 8 HRS	T5AJ	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Custom Label 2 HRS	T5AK	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Label 4 HRS	T5Z0	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Screen 2 HRS	T5AM	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Screen 4	T5AN	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 2 HRS	T5AP	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Report 4 HRS	T5AR	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 8 HRS	T5AV	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Network/Work Station 2 HR	T5AS	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Network/Work Station 4 HR	T5AW	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Network/Work Station 8 HR	T5AY	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Screen Customization 2HR	T4A2	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Reports - 4 HRS	T4A3	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Integration 4 HRS	T4A4	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
BM V2 or V3 to New	BMH4	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
CENTRAL TRANSPORT	VTC5	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OHIO CONNECTION	VTNN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
R-L CARRIERS	VTR0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HERCULES FORWARDING	VTH0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CONSOLIDATION	VTHN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL TRANSPORT	VUC5	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OHIO CONNECTION	VUNN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
R&L CARRIERS	VUR0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HERCULES FORWARDING	VUHO	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CONSOLIDATION	VHUN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CHRIS TRUCK LINE	VTC7	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CHRIS TRUCK LINE	VUC7	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SMA FOR VTC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR0 (R-L CARRIERS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR0 (R&L CARRIERS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUHO (HERCULES FORWARDING)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VHUN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSLL (LTL LOCATION LICENSE)	Part # provided upon Qu	\$ 150.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA0 (AAA COOPER)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FRO VTCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD0 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VTD2 (DAYLIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF1 (FEDEX FREIGHT EAST)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTK0 (K & R DELIVERY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTN1 (NEW ENGLAND MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTN2 (NEW PENN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNM (OAK HARBOR)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNP (OLD DOMINION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTN3 (OVERNITE)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP0 (PITT OHIO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP1 (PJAX)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR1 (ROADRUNNER FREIGHT SYST	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR2 (ROADWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS6 (SUPER VAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS7 (SUPER VAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU0 (USF BESTWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU1 (USF DUGAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU2 (USF HOLLAND)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW2 (WILSON)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA0 (AAA COOPER)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA 1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAYLIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF1 (FEDEX FREIGHT WEST)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN1 (NEW ENGLAND MOTOR FREIG	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN2 (NEW PENN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VUNM (OAK HARBOR)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNP (OLD DOMINION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNS (OVERNITE)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP0 (PITT OHIO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP1 (PJAX)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR1 (ROADRUNNER FREIGHT SYST	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR21 (ROADWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VUS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS7 (SUPER VAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU0 (USF BESTWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU1 (USF DUGAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU2 (USF HOLLAND)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW2 (WILSON)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ1 (Custom LTL Rates)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ2 (Custom Truckload (TL) Rates)	Part # provided upon Qu	\$ 112.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZX (Custom Routes (per carrier) - Used with VT22 Czar LITE)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZZ (Czar LITE)	Part # provided upon Qu	\$ 45.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA1 (SendSuite Shipping PM300)	Part # provided upon Qu	\$ 503.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA2 (SendSuite Shipping PM400)	Part # provided upon Qu	\$ 402.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA3 (SendSuiteShipping PackageMan	Part # provided upon Qu	\$ 594.22	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA4 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 322.06	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA5 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA6 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 801.36	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA7 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS31 (SendSuite Shipping Warehouse)	Part # provided upon Qu	\$ 4,006.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS32 (SendSuite Shipping Warehouse)	Part # provided upon Qu	\$ 6,615.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					1,628.00	\$ 0.00054				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					1,628.00	\$ 0.00054				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					1,628.00	\$ 0.00054				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					1,628.00	\$ 0.00054				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										

FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00054	0%	\$ 0.00054	\$ 0.00054				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				

SUPPLY DESCRIPTION	MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH	METER HEAD 12-MONTH LEASE ONLY.
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	
	-	0%	-	\$ -	0%	\$ -	

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.04702	0.00155	0.00125	0.00107	0.00205	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.04758	\$ 0.00211	\$ 0.00181	\$ 0.00163	\$ 0.00261	\$ 0.00054
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.04758	\$ 0.00211	\$ 0.00181	\$ 0.00163	\$ 0.00261	\$ 0.00054
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.04758	\$ 0.00211	\$ 0.00181	\$ 0.00163	\$ 0.00261	\$ 0.00054
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.04758	\$ 0.00211	\$ 0.00181	\$ 0.00163	\$ 0.00261	\$ 0.00054
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.04716	\$ 0.00169	\$ 0.00139	\$ 0.00121	\$ 0.00219	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.04715	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.04715	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.04715	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 428,217.00	\$ 18,993.48	\$ 21,767.10	\$ 24,472.31	\$ 3,918.13	\$ 814.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 428,217.00	\$ 18,993.48	\$ 21,767.10	\$ 24,472.31	\$ 3,918.13	\$ 814.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 428,217.00	\$ 18,993.48	\$ 21,767.10	\$ 24,472.31	\$ 3,918.13	\$ 814.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 428,217.00	\$ 18,993.48	\$ 21,767.10	\$ 24,472.31	\$ 3,918.13	\$ 814.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 424,395.00	\$ 15,171.48	\$ 16,671.10	\$ 18,102.31	\$ 3,281.13	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 424,305.00	\$ 15,081.48	\$ 16,551.10	\$ 17,952.31	\$ 3,266.13	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 424,305.00	\$ 15,081.48	\$ 16,551.10	\$ 17,952.31	\$ 3,266.13	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 424,305.00	\$ 15,081.48	\$ 16,551.10	\$ 17,952.31	\$ 3,266.13	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 428,217.00	\$ 18,993.48	\$ 21,767.10	\$ 24,472.31	\$ 3,918.13	\$ 814.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 428,217.00	\$ 18,993.48	\$ 21,767.10	\$ 24,472.31	\$ 3,918.13	\$ 814.00

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 428,217.00	\$ 18,993.48	\$ 21,767.10	\$ 24,472.31	\$ 3,918.13	\$ 814.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 428,217.00	\$ 18,993.48	\$ 21,767.10	\$ 24,472.31	\$ 3,918.13	\$ 814.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 424,395.00	\$ 15,171.48	\$ 16,671.10	\$ 18,102.31	\$ 3,281.13	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 424,305.00	\$ 15,081.48	\$ 16,551.10	\$ 17,952.31	\$ 3,266.13	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 424,305.00	\$ 15,081.48	\$ 16,551.10	\$ 17,952.31	\$ 3,266.13	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 424,305.00	\$ 15,081.48	\$ 16,551.10	\$ 17,952.31	\$ 3,266.13	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.04758	\$ 0.00211	\$ 0.00181	\$ 0.00163	\$ 0.00261	\$ 0.00027
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.04758	\$ 0.00211	\$ 0.00181	\$ 0.00163	\$ 0.00261	\$ 0.00027
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.04758	\$ 0.00211	\$ 0.00181	\$ 0.00163	\$ 0.00261	\$ 0.00027
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.04758	\$ 0.00211	\$ 0.00181	\$ 0.00163	\$ 0.00261	\$ 0.00027
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.04716	\$ 0.00169	\$ 0.00139	\$ 0.00121	\$ 0.00219	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.04715	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.04715	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.04715	\$ 0.00168	\$ 0.00138	\$ 0.00120	\$ 0.00218	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)											
CONTRACTOR NAME Pitney Bowes											
MANUFACTURER BRAND NAME Pitney Bowes Inc											
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>				16.00%		OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)			
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>				15.00%		OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)			
EQUIPMENT MODEL # VEMM - EXTND MULT SITE MULT U											
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				250,000							
MINIMUM WARRANTY PERIOD (MONTHS)				12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
				LEASE RATE FACTOR		0.0340	0.0275	0.0235	0.0450		
				METER HEAD LEASE RATE FACTOR		1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs				\$ 26,995.00	19%	\$ 21,994.00	\$ 747.80	\$ 604.84	\$ 516.86	\$ 989.73	
Meter Head Lease				\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE						\$ 21,994	\$ 747.80	\$ 604.84	\$ 516.86	\$ 989.73	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME						\$ 0.0880	\$ 0.0030	\$ 0.0024	\$ 0.0021	\$ 0.0040	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.	
List all Optional Features/Accessories excluding all items included in the base equipment costs.											
Install Software on Customer's PC	VP13	0	\$ 145	17%	\$ 121.00	\$ 4.11	\$ 3.33	\$ 2.84	\$ 5.45		
Special Services	VP16	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63		
Custom LTL or TL Rates Update	VP17	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63		
1 Day Travel and Accommodations Package	VP1T	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99		
Consulting Services	VP27	0	\$ 1,000	75%	\$ 247.00	\$ 8.40	\$ 6.79	\$ 5.80	\$ 11.12		
2 Day Travel and Accommodations Package	VP2T	0	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97		
3 Day Travel and Accommodations Package	VP3T	0	\$ 2,000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31		
4 Day Travel and Accommodations Package	VP4T	0	\$ 2,200	19%	\$ 1,792.00	\$ 60.93	\$ 49.28	\$ 42.11	\$ 80.64		
5 Day Travel and Accommodations Package	VP5T	0	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98		
System Administrator Classroom Training - 3 Days	VPET	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63		
Project Management	VPM2	0	\$ 2,800	26%	\$ 2,061.00	\$ 70.07	\$ 56.68	\$ 48.43	\$ 92.75		
Project Management	VPM3	0	\$ 5,600	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49		
Project Management	VPM5	0	\$ 11,200	26%	\$ 8,245.00	\$ 280.33	\$ 226.74	\$ 193.76	\$ 371.03		
Project Management	VPM6	0	\$ 16,800	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52		
Project Management	VPM7	0	\$ 22,400	26%	\$ 16,490.00	\$ 560.66	\$ 453.48	\$ 387.52	\$ 742.05		
Installation Project - Up to one day	VPP1	0	\$ 1,400	29%	\$ 989.00	\$ 33.63	\$ 27.20	\$ 23.24	\$ 44.51		
Installation Project - Up to 2 days	VPP2	0	\$ 2,800	26%	\$ 2,061.00	\$ 70.07	\$ 56.68	\$ 48.43	\$ 92.75		
Installation Project - Up to 4 days	VPP3	0	\$ 5,600	26%	\$ 4,122.00	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49		
Installation Project - Up to 6 days	VPP4	0	\$ 8,400	26%	\$ 6,183.00	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24		
Installation Project - Up to 8 days	VPP5	0	\$ 11,200	26%	\$ 8,244.00	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98		
Installation Project - Up to 12 days	VPP6	0	\$ 16,800	26%	\$ 12,367.00	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52		
Installation Project - Up to 16 days	VPP7	0	\$ 22,400	26%	\$ 16,489.00	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01		
Installation Project - Up to 28 days	VPP8	0	\$ 39,200	26%	\$ 28,857.00	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57		
Installation Project - Up to 40 days	VPP9	0	\$ 56,000	26%	\$ 41,224.00	\$ 1,401.62	\$ 1,133.66	\$ 968.76	\$ 1,855.08		
Shipping Operator On-Site Training - 1 Day	VPYT	0	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97		
EasyShip Platinum Web Server Software - 1 to 5 U	VS1A	\$0	\$ 800	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30		
EasyShip Platinum Web Server Software - 6 to 15 U	VS1B	\$0	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83		
EasyShip Platinum Web Server Software - 16+ User	VS1C	\$0	\$ 1,150	19%	\$ 937.00	\$ 31.86	\$ 25.77	\$ 22.02	\$ 42.17		
EasyShip Platinum Web Client License - per User	VS1L	\$0	\$ 500	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32		

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Custom Carrier Enable	VSCC	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PB Built Custom Carrier	VSCP	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
DHL Activation	VSDB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
DHL Activation	VSDM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
DHL Activation	VSDS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Email Notification	VSEM	0	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation	VSFB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
FedEx Activation	VSFM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
FedEx Activation	VSFS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
LTL LOCATION LICENSE	VSLL	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Add 1 Multiple User Location License	VSM1	\$0	\$ 3,495	81%	\$ 654.00	\$ 22.24	\$ 17.99	\$ 15.37	\$ 29.43	
Add 100 Multiple User Location License	VSMC	\$0	\$ 219,000	81%	\$ 40,812.00	\$ 1,387.61	\$ 1,122.33	\$ 959.08	\$ 1,836.54	
Add 50 Multiple User Location License	VSML	\$0	\$ 132,000	81%	\$ 24,528.00	\$ 833.95	\$ 674.52	\$ 576.41	\$ 1,103.76	
Software Meter Interface	VSMT	\$0	\$ 295	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
Add 10 Multiple User Location License	VSMX	\$0	\$ 30,750	81%	\$ 5,729.00	\$ 194.79	\$ 157.55	\$ 134.63	\$ 257.81	
USPS Activation	VSPB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
USPS Internet Postage	VSPF	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
USPS Activation	VSPS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Site RDI Feature	VSR1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multiple Site RDI Feature	VSR2	\$0	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
Add 1 Single User Location License	VSS1	\$0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Add 100 Single User Location License	VSSC	\$0	\$ 49,500	19%	\$ 40,332.00	\$ 1,371.29	\$ 1,109.13	\$ 947.80	\$ 1,814.94	
Add 50 Single User Location License	VSSL	\$0	\$ 29,750	19%	\$ 24,240.00	\$ 824.16	\$ 666.60	\$ 569.64	\$ 1,090.80	
Add 10 Single User Location License	VSSX	\$0	\$ 6,950	19%	\$ 5,662.00	\$ 192.51	\$ 155.71	\$ 133.06	\$ 254.79	
Send suite Desktop Base System License	VSDP	\$0	\$ 4,995	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Desktop Software	VSDE	0	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	
Site License for Send suite Desktop Software	VSDL	0	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Send suite Desktop On-Site Training -Full Day	VPCT	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
SendSuite Desktop On-Site Training - Half Day	VPDT	0	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
1Site License for Limited Users (up to 20 per Lic	VSK1	0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
10 Site License for Limited Users (up to 20 per L	VSKX	0	\$ 1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
50 Site License for Limited Users (up to 20 per L	VSKL	0	\$ 7,500	19%	\$ 6,111.00	\$ 207.77	\$ 168.05	\$ 143.61	\$ 275.00	
100 Site License for Limited Users (up to 20 per L	VSKC	0	\$ 12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	
1 Site License for Unlimited Users	VSN1	\$0	\$ 2,500	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	
10 Site License for Unlimited Users	VSNX	\$0	\$ 22,000	19%	\$ 17,925.00	\$ 609.45	\$ 492.94	\$ 421.24	\$ 806.63	
50 Site License for Unlimited Users	VSNL	\$0	\$ 94,000	19%	\$ 76,591.00	\$ 2,604.09	\$ 2,106.25	\$ 1,799.89	\$ 3,446.60	
100 Site License for Unlimited Users	VSNC	\$0	\$ 156,000	19%	\$ 127,108.00	\$ 4,321.67	\$ 3,495.47	\$ 2,987.04	\$ 5,719.86	
UPS Activation	VSUS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
AAA COOPER	VTA0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ABF FREIGHT SYSTEM	VTA1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
AVERITT EXPRESS	VTAD	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
BULLET FREIGHT SYSTEMS	VTB0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL FREIGHT LINES	VTC4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY CENTRAL	VTCA	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY SOUTHERN	VTCB	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CON-WAY WESTERN	VTCC	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CUSTOM TRANSPORT COMPANIES	VTCH	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAWES TRANSPORT	VTD0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYLIGHT	VTD2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
DAYTON FREIGHT	VTD3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ESTES EXPRESS	VTE0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FEDEX FREIGHT EAST	VTF1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HOWARDS EXPRESS	VTH4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CARRIER EXPRESS	VTHM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
JEVIC TRANSPORTATION	VTJ0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
K & R DELIVERY	VTK0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
LAKEVILLE MOTOR EXPRESS	VTL0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MILAN EXPRESS	VTM0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
MOTOR CARGO	VTM1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW ENGLAND MOTOR FREIGHT	VTN1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
NEW PENN	VTN2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OAK HARBOR	VTNM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OLD DOMINION	VTNP	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
OVERNITE	VTNS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
PITT OHIO	VTP0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
PJAX	VTP1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADRUNNER FREIGHT SYSTEMS	VTR1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY	VTR2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
ROADWAY TO CANADA	VTR3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SAIA MOTOR FREIGHT	VTS0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHEASTERN FREIGHT	VTS3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SOUTHWESTERN MOTOR TRANSPORT	VTS5	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER TRANSPORT	VTS6	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
SUPER VAN	VTS7	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF BESTWAY	VTU0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF DUGAN	VTU1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF HOLLAND	VTU2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
USF REDDAWAY	VTU4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VOLUNTEER EXPRESS	VTV2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
VITRAN EXPRESS	VTV3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WARD TRUCKING	VTW0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WATKINS MOTOR LINES	VTW1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
WILSON	VTW2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT	VTY0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
YELLOW FREIGHT TO CANADA	VTY1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
Custom LTL Rates	VTZ1	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
Custom Truckload (TL) Rates	VTZ2	0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
Custom Routes (per carrier) - Used with VT22 Czar	VTZX	0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
Czar LITE	VTZZ	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
AAA COOPER	VUA0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ABF FREIGHT SYSTEM	VUA1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
AVERITT EXPRESS	VUAD	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
BULLET FREIGHT SYSTEMS	VUB0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CENTRAL FREIGHT LINES	VUC4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY CENTRAL	VUCA	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY SOUTHERN	VUCB	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CON-WAY WESTERN	VUCC	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CUSTOM TRANSPORT COMPANIES	VUCH	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAWES TRANSPORT	VUD0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYLIGHT	VUD2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DAYTON FREIGHT	VUD3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ESTES EXPRESS	VUE0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FEDEX FREIGHT WEST	VUF1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HOWARDS EXPRESS	VUH4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CARRIER EXPRESS	VUHM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
JEVIC TRANSPORTATION	VUJ0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
LAKEVILLE MOTOR EXPRESS	VUL0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MILAN EXPRESS	VUM0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
MOTOR CARGO	VUM1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW ENGLAND MOTOR FREIGHT	VUN1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
NEW PENN	VUN2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OAK HARBOR	VUNM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OLD DOMINION	VUNP	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OVERNITE	VUNS	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PITT OHIO	VUP0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
PJAX	VUP1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADRUNNER FREIGHT SYSTEMS	VUR1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY	VUR2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
ROADWAY TO CANADA	VUR3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SAIA MOTOR FREIGHT	VUS0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHEASTERN FREIGHT	VUS3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SOUTHWESTERN MOTOR TRANSPORT	VUS5	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER TRANSPORT	VUS6	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SUPER VAN	VUS7	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF BESTWAY	VUU0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF DUGAN	VUU1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
USF HOLLAND	VUU2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USF REDDAWAY	VUU4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VOLUNTEER EXPRESS	VUV2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
VITRAN EXPRESS	VUV3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WARD TRUCKING	VUW0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WATKINS MOTOR LINES	VUW1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
WILSON	VUW2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT	VUY0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
YELLOW FREIGHT TO CANADA	VUY1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SendSuite e-Certified Mail	VSCM	0	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SendSuite e-Return Receipt	VSER	0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
SendSuite Secure Archive	VSAS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
J677 Forms Printer (Airbill, COD, HazMat, Bill of L1E08 Laser Printer	V316	161	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
1E08 Laser Printer	V321	116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
SMA FOR VSDE (SendSuite Desktop Software)	T2D2/T2D1	599	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
Site License for Desktop Express Plus	T2SL	\$ -	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Mail Center productivity reporting	T5PR	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multi-site Identification	T5MS	\$ -	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
Win CE Tracking Assistant Plus	J594	\$ 333.00	\$ 2,495.00	34%	\$ 1,644.00	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
Tracking Assistant plus Win Mobile	T741	\$ 333.00	\$ 3,495.00	29%	\$ 2,468.00	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
Wireless connect for T741	T5WC	\$ -	\$ 300.00	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
4 Bay Ethernet Cradle for Tracking Assistant Plus (J592, J595)	J596022	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
T741 Battery Adaptors for use with J596017 (kit of 2)	T790003	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$ -	\$ 475.00	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
Four bay Ethernet cradle for Tracking Assistant Plus	J596035	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Four Bay Ethernet Docking Station	T590009	\$ -	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142.00	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
GSA Power Gummed Tape Dispenser	TS10	\$ -	\$ 895.00	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
GSA Gummed Tape Dispenser	TS11	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J	TS58	\$ -	\$ 72.00	19%	\$ 58.00	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Advanced Training	T515	\$ -	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Installation Project - 1 Day	T6P0	\$ -	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Basic Arrival™ Software Subscription - Required	T5SM/T5A1	\$ 412.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Enhanced Arrival™ Software Subscription - Required	T5SE/T5B1	\$ 515.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Premium Arrival™ Software Subscription - Required	T5SP/T5C1	\$ 773.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBSM (BASIC SNGL SITE MULT USER)	Part # provided upon Qu	839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSC (Add 100 Single User Location Lic	Part # provided upon Qu	\$5,940	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSL (Add 50 Single User Location License)	Part # provided upon Qu	\$3,570	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSX (Add 10 Singe User Location License)	Part # provided upon Qu	\$834	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUS (UPS Activation)	Part # provided upon Qu	\$119	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1A (EasyShip Platinum Web Server Software - 1 to 5 Users)	Part # provided upon Qu	\$120	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1B (EasyShip Platinum Web Server Software - 6 to 15 Users)	Part # provided upon Qu	\$143	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1C (EasyShip Platinum Web Server Software - 16+ Users)	Part # provided upon Qu	\$173	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1L (EasyShip Platinum Web Client License - per User)	Part # provided upon Qu	\$75	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCC (Custom Carrier Enable)	Part # provided upon Qu	\$30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCP (PB Built Custom Carrier)	Part # provided upon Qu	\$188	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDM (DHL Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDP (Send suite Desktop Base System License)	Part # provided upon Qu	\$599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFB (FedEx Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFM (FedEx Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFS (FedEx Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSK1 (1 Site License for Limited Users - up to 20 per License)	Part # provided upon Qu	24	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSM1 (Add 1 Multiple User Location License)	Part # provided upon Qu	\$419	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMC (Add 100 Multiple User Location License)	Part # provided upon Qu	\$26,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSML (Add 50 Multiple User Location License)	Part # provided upon Qu	\$15,840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMT (Software Meter Interface)	Part # provided upon Qu	\$44	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMX (Add 10 Multiple User Location License)	Part # provided upon Qu	\$3,690	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSN1 (1 Site License for Unlimited Users)	Part # provided upon Qu	\$300	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNX (10 Site License for Unlimited Users)	Part # provided upon Qu	\$2,640	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (50 Site License for Unlimited Users)	Part # provided upon Qu	\$11,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (100 Site License for Unlimited Users)	Part # provided upon Qu	\$18,720	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPB (USPS Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPD (USPS Internet Postage)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPS (USPS Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR1 (Single Site RDI Feature)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR2 (Multiple Site RDI Feature)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSS1 (Add 1 Single User Location License)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL Activation 1st Origin	VSDF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation 1 Origin	VSFF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Activation	VSPF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
OnTrac Activation	VS10	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS11	\$ -	\$ 995.00	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41	
Golden State Activation	VS13	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS12	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
Golden State Express	VS15	\$ -	\$ 2,995.00	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
OnTrac Activation	VS16	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Golden State Express	VS17	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
1E08 Laser Printer (yearly cost)	VPH1	\$ -	\$ 39,000	19%	\$ 31,777.00	\$ 1,080.42	\$ 873.87	\$ 746.76	\$ 1,429.97	
DHL Activation - Additional Zip	VSDX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation - Additional Zip	VSFX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUB	\$ -	\$ 495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
SMA FOR VSUB (UPS Activation)	Part # provided upon Qu	\$ 59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Alaska	VSUH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Hawaii	VSUK	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Contract Rates	VSUC	\$ -	\$ 1,200.00	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
SMA FOR VSUC (UPS Contract Rates)	Part # provided upon Qu	\$ 180	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Add 1 Workstation to Single Site Single Workstation License	VSU1	\$ 95	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	\$ 30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKX (10 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 210.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKL (50 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 900.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKC (100 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 1,500.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Pick and Pack Single User System	F9VA	\$ -	\$25,995.00	19%	\$ 21,180.00	\$ 720.12	\$ 582.45	\$ 497.73	\$ 953.10	
Pick and Pack Multi-User System	F9VB	\$ -	\$38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Locator Express	F9VC	\$ -	\$38,995.00	19%	\$ 31,773.00	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Yearly Subscription for Pick and Pack Single User System	FMTA	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Pick and Pack Multi-User System	FMTB	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Locator Express	FMTC	\$ -	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
USPS Activation	VSPM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
UPS Activation	VSUM	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
SMA FOR VSPM (USPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUM (UPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CDRW, 17" Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PC	\$ 342	\$ 2,995.00	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CD-RW, Flat Panel Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PD	\$ 342	\$ 3,195.00	19%	\$ 2,603.00	\$ 88.50	\$ 71.58	\$ 61.17	\$ 117.14	
J693 High Speed Label Printer - Includes 4" Continuous Labels	V319	\$ 273	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E03 4" Adhesive Label Printer	V322	\$ 154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J692/J69D Continuous Label Supply - Case	TS02	\$ -	\$ 290	19%	\$ 236.00	\$ 8.02	\$ 6.49	\$ 5.55	\$ 10.62	
JB75 100 lb. Tabletop Scale	V310	\$ 162.00	\$ 1,195.00	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 150 lb. Rollertop Scale	V312	\$ 226.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149 lb. Rollertop Scale (California)	V313	\$ 230.00	\$ 1,695.00	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
J782 Non-Contact Programmable Wedge Scanner	V320	\$ 214	\$ 1,495.00	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
J783 Cordless Wedge Scanner	V339	\$ 285	\$ 2,295.00	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
HBSS MU SITE LIC	VBH1	\$ -	\$ 6,995.00	19%	\$ 5,698.00	\$ 193.73	\$ 156.70	\$ 133.90	\$ 256.41	
HBMS MU Site Lic	VBH2	\$ -	\$ 15,995.00	19%	\$ 13,031.00	\$ 443.05	\$ 358.35	\$ 306.23	\$ 586.40	
HESS MU SITE LIC	VBH3	\$ -	\$ 13,995.00	19%	\$ 11,402.00	\$ 387.67	\$ 313.56	\$ 267.95	\$ 513.09	
HEMS MU Site Lic	VBH4	\$ -	\$ 26,995.00	19%	\$ 21,994.00	\$ 747.80	\$ 604.84	\$ 516.86	\$ 989.73	
Hosted SendSuite Shipping Desktop Software	VSDH	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SMA FOR VBH1 (HBSS MU SITE LIC)	Part # provided upon Qu	\$ 839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH2 (HBMS MU Site Lic)	Part # provided upon Qu	\$ 1,919	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH3 (HESS MU SITE LIC)	Part # provided upon Qu	\$ 2,099	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH4 (HEMS MU Site Lic)	Part # provided upon Qu	\$ 4,049	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SendSuite Usage Band 1 (Maximum Band Level - 500,000)	VS1U	\$ -	\$ 80,000.00	19%	\$ 65,184.00	\$ 2,216.26	\$ 1,792.56	\$ 1,531.82	\$ 2,933.28	
SendSuite Usage Band 2 (Maximum Band Level - 1,000,000)	VS2U	\$ -	\$ 125,000.00	19%	\$ 101,850.00	\$ 3,462.90	\$ 2,800.88	\$ 2,393.48	\$ 4,583.25	
SendSuite Usage Band 3 (Maximum Band Level - 2,000,000)	VS3U	\$ -	\$ 200,000.00	19%	\$ 162,960.00	\$ 5,540.64	\$ 4,481.40	\$ 3,829.56	\$ 7,333.20	
SendSuite Usage Band 4 (Maximum Band Level - 3,000,000)	VS7U	\$ -	\$ 290,000.00	19%	\$ 236,292.00	\$ 8,033.93	\$ 6,498.03	\$ 5,552.86	\$ 10,633.14	
SendSuite Shipping PM300	VSA1	\$ -	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Shipping PM400	VSA2	\$ -	\$ 3,995.00	19%	\$ 3,254.00	\$ 110.64	\$ 89.49	\$ 76.47	\$ 146.43	
SendSuite Shipping Package Manager	VSA3	\$ -	\$ 5,895.00	19%	\$ 4,802.00	\$ 163.27	\$ 132.06	\$ 112.85	\$ 216.09	
SendSuite Shipping Post Manager	VSA4	\$ -	\$ 3,195.00	19%	\$ 2,602.00	\$ 88.47	\$ 71.56	\$ 61.15	\$ 117.09	
SendSuite Shipping Post Manager	VSA5	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Post Manager 1	VSA6	\$ -	\$ 7,950.00	19%	\$ 6,477.00	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	
SendSuite Shipping Post Manager 2	VSA7	\$ -	\$ 9,250.00	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Warehouse 101	VS31	\$ -	\$ 39,749.00	19%	\$ 32,387.00	\$ 1,101.16	\$ 890.64	\$ 761.09	\$ 1,457.42	
SendSuite Shipping Warehouse 102	VS32	\$ -	\$ 65,625.00	19%	\$ 53,471.00	\$ 1,818.01	\$ 1,470.45	\$ 1,256.57	\$ 2,406.20	
SendSuite Shipping Desktop Upgrade on PC	T5AU	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
SendSuite Shipping Upgrade on PC	VPA1	\$ -	\$ 800.00	19%	\$ 651.00	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
Custom Report - 2 Days	VPA2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Custom Screens - 2 Hours	VPA3	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Quick Cards	VPA5	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Peripheral Addition 2 HRS	T5AG	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Peripheral Addition 4 HRS	T5AH	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Peripheral Addition 8 HRS	T5AJ	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Custom Label 2 HRS	T5AK	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Label 4 HRS	T5Z0	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Screen 2 HRS	T5AM	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Screen 4	T5AN	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 2 HRS	T5AP	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Report 4 HRS	T5AR	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 8 HRS	T5AV	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Network/Work Station 2 HR	T5AS	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Network/Work Station 4 HR	T5AW	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Network/Work Station 8 HR	T5AY	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Screen Customization 2HR	T4A2	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Reports - 4 HRS	T4A3	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Integration 4 HRS	T4A4	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
BM V2 or V3 to New	BMH4	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
CENTRAL TRANSPORT	VTC5	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OHIO CONNECTION	VTNN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
R+L CARRIERS	VTR0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HERCULES FORWARDING	VTH0	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CONSOLIDATION	VTHN	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL TRANSPORT	VUC5	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OHIO CONNECTION	VUNN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
R&L CARRIERS	VUR0	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HERCULES FORWARDING	VUHO	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CONSOLIDATION	VHUN	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CHRIS TRUCK LINE	VTC7	\$ -	\$ 400.00	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CHRIS TRUCK LINE	VUC7	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SMA FOR VTC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR0 (R+L CARRIERS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR0 (R&L CARRIERS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUHO (HERCULES FORWARDING)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VHUN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSLL (LTL LOCATION LICENSE)	Part # provided upon Qu	\$ 150.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA0 (AAA COOPER)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FRO VTCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD0 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD2 (DAYLIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF1 (FEDEX FREIGHT EAST)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VTJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTK0 (K & R DELIVERY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTN1 (NEW ENGLAND MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTN2 (NEW PENN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNM (OAK HARBOR)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNP (OLD DOMINION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNS (OVERNITE)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP0 (PITT OHIO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP1 (PJAX)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR1 (ROADRUNNER FREIGHT SYST	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR2 (ROADWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS7 (SUPER VAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU0 (USF BESTWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU1 (USF DUGAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU2 (USF HOLLAND)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW2 (WILSON)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA0 (AAA COOPER)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA 1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAYLIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF1 (FEDEX FREIGHT WEST)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN1 (NEW ENGLAND MOTOR FREIG	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN2 (NEW PENN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNM (OAK HARBOR)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNP (OLD DOMINION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNS (OVERNITE)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP0 (PITT OHIO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP1 (PJAX)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR1 (ROADRUNNER FREIGHT SYST	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR21 (ROADWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VUR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VUS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS7 (SUPER VAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU0 (USF BESTWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU1 (USF DUGAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU2 (USF HOLLAND)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW2 (WILSON)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ1 (Custom LTL Rates)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ2 (Custom Truckload (TL) Rates)	Part # provided upon Qu	\$ 112.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZX (Custom Routes (per carrier) - Used with VT22 Czar LITE)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZZ (Czar LITE)	Part # provided upon Qu	\$ 45.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA1 (SendSuite Shipping PM300)	Part # provided upon Qu	\$ 503.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA2 (SendSuite Shipping PM400)	Part # provided upon Qu	\$ 402.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA3 (SendSuiteShipping PackageMan	Part # provided upon Qu	\$ 594.22	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA4 (SendSuite Shipping Post Manag	Part # provided upon Qu	\$ 322.06	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA5 (SendSuite Shipping Post Manag	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA6 (SendSuite Shipping Post Manag	Part # provided upon Qu	\$ 801.36	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA7 (SendSuite Shipping Post Manag	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS31 (SendSuite Shipping Warehouse)	Part # provided upon Qu	\$ 4,006.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS32 (SendSuite Shipping Warehouse)	Part # provided upon Qu	\$ 6,615.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					3,141.00	\$ 0.00105				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					3,141.00	\$ 0.00105				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					3,141.00	\$ 0.00105				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					3,141.00	\$ 0.00105				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00105	0%	\$ 0.00105	\$ 0.00105				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.08798	0.00299	0.00242	0.00207	0.00396	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105	\$ 0.00105
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.08902	\$ 0.00404	\$ 0.00347	\$ 0.00311	\$ 0.00501	\$ 0.00105
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.08902	\$ 0.00404	\$ 0.00347	\$ 0.00311	\$ 0.00501	\$ 0.00105
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.08902	\$ 0.00404	\$ 0.00347	\$ 0.00311	\$ 0.00501	\$ 0.00105
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.08902	\$ 0.00404	\$ 0.00347	\$ 0.00311	\$ 0.00501	\$ 0.00105

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.08811	\$ 0.00313	\$ 0.00255	\$ 0.00220	\$ 0.00409	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.08810	\$ 0.00312	\$ 0.00254	\$ 0.00219	\$ 0.00408	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.08810	\$ 0.00312	\$ 0.00254	\$ 0.00219	\$ 0.00408	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.08810	\$ 0.00312	\$ 0.00254	\$ 0.00219	\$ 0.00408	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 801,207.00	\$ 36,343.66	\$ 41,596.08	\$ 46,716.54	\$ 7,508.88	\$ 1,570.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 801,207.00	\$ 36,343.66	\$ 41,596.08	\$ 46,716.54	\$ 7,508.88	\$ 1,570.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 801,207.00	\$ 36,343.66	\$ 41,596.08	\$ 46,716.54	\$ 7,508.88	\$ 1,570.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 801,207.00	\$ 36,343.66	\$ 41,596.08	\$ 46,716.54	\$ 7,508.88	\$ 1,570.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 792,999.00	\$ 28,135.66	\$ 30,652.08	\$ 33,036.54	\$ 6,140.88	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 792,909.00	\$ 28,045.66	\$ 30,532.08	\$ 32,886.54	\$ 6,125.88	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 792,909.00	\$ 28,045.66	\$ 30,532.08	\$ 32,886.54	\$ 6,125.88	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 792,909.00	\$ 28,045.66	\$ 30,532.08	\$ 32,886.54	\$ 6,125.88	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 801,207.00	\$ 36,343.66	\$ 41,596.08	\$ 46,716.54	\$ 7,508.88	\$ 1,570.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 801,207.00	\$ 36,343.66	\$ 41,596.08	\$ 46,716.54	\$ 7,508.88	\$ 1,570.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 801,207.00	\$ 36,343.66	\$ 41,596.08	\$ 46,716.54	\$ 7,508.88	\$ 1,570.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 801,207.00	\$ 36,343.66	\$ 41,596.08	\$ 46,716.54	\$ 7,508.88	\$ 1,570.50

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 792,999.00	\$ 28,135.66	\$ 30,652.08	\$ 33,036.54	\$ 6,140.88	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 792,909.00	\$ 28,045.66	\$ 30,532.08	\$ 32,886.54	\$ 6,125.88	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 792,909.00	\$ 28,045.66	\$ 30,532.08	\$ 32,886.54	\$ 6,125.88	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 792,909.00	\$ 28,045.66	\$ 30,532.08	\$ 32,886.54	\$ 6,125.88	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.08902	\$ 0.00404	\$ 0.00347	\$ 0.00311	\$ 0.00501	\$ 0.00052
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.08902	\$ 0.00404	\$ 0.00347	\$ 0.00311	\$ 0.00501	\$ 0.00052
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.08902	\$ 0.00404	\$ 0.00347	\$ 0.00311	\$ 0.00501	\$ 0.00052
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.08902	\$ 0.00404	\$ 0.00347	\$ 0.00311	\$ 0.00501	\$ 0.00052
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.08811	\$ 0.00313	\$ 0.00255	\$ 0.00220	\$ 0.00409	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.08810	\$ 0.00312	\$ 0.00254	\$ 0.00219	\$ 0.00408	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.08810	\$ 0.00312	\$ 0.00254	\$ 0.00219	\$ 0.00408	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.08810	\$ 0.00312	\$ 0.00254	\$ 0.00219	\$ 0.00408	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #			VESS - EXTND SNGL SITE SNGL US							
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000		1.0000
Base Equipment Costs			\$ 10,495.00	19%	\$ 8,550.00	\$ 290.70	\$ 235.13	\$ 200.93	\$ 384.75	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 8,550	\$ 290.70	\$ 235.13	\$ 200.93	\$ 384.75	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0342	\$ 0.0012	\$ 0.0009	\$ 0.0008	\$ 0.0015	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
Install Software on Customer's PC	VP13	0	\$ 145	17%	\$ 121.00	\$ 4.11	\$ 3.33	\$ 2.84	\$ 5.45	\$ 0.15
Special Services	VP16	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	\$ 1.01
Custom LTL or TL Rates Update	VP17	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	\$ 1.01
1 Day Travel and Accommodations Package	VP1T	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	\$ 1.51
Consulting Services	VP27	0	\$ 1,000	75%	\$ 247	\$ 8.40	\$ 6.79	\$ 5.80	\$ 11.12	
2 Day Travel and Accommodations Package	VP2T	0	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	\$ 1.81
3 Day Travel and Accommodations Package	VP3T	0	\$ 2,000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	\$ 2.02
4 Day Travel and Accommodations Package	VP4T	0	\$ 2,200	19%	\$ 1,792.00	\$ 60.93	\$ 49.28	\$ 42.11	\$ 80.64	\$ 2.22
5 Day Travel and Accommodations Package	VP5T	0	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	\$ 2.42
System Administrator Classroom Training - 3 Days	VPET	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	\$ 1.01
Project Management	VPM2	0	\$ 2,800	26%	\$ 2,061	\$ 70.07	\$ 56.68	\$ 48.43	\$ 92.75	
Project Management	VPM3	0	\$ 5,600	26%	\$ 4,122	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49	
Project Management	VPM5	0	\$ 11,200	26%	\$ 8,245	\$ 280.33	\$ 226.74	\$ 193.76	\$ 371.03	
Project Management	VPM6	0	\$ 16,800	26%	\$ 12,367	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52	
Project Management	VPM7	0	\$ 22,400	26%	\$ 16,490	\$ 560.66	\$ 453.48	\$ 387.52	\$ 742.05	
Installation Project - Up to one day	VPP1	0	\$ 1,400	29%	\$ 989	\$ 33.63	\$ 27.20	\$ 23.24	\$ 44.51	
Installation Project - Up to 2 days	VPP2	0	\$ 2,800	26%	\$ 2,061	\$ 70.07	\$ 56.68	\$ 48.43	\$ 92.75	
Installation Project - Up to 4 days	VPP3	0	\$ 5,600	26%	\$ 4,122	\$ 140.15	\$ 113.36	\$ 96.87	\$ 185.49	
Installation Project - Up to 6 days	VPP4	0	\$ 8,400	26%	\$ 6,183	\$ 210.22	\$ 170.03	\$ 145.30	\$ 278.24	
Installation Project - Up to 8 days	VPP5	0	\$ 11,200	26%	\$ 8,244	\$ 280.30	\$ 226.71	\$ 193.73	\$ 370.98	
Installation Project - Up to 12 days	VPP6	0	\$ 16,800	26%	\$ 12,367	\$ 420.48	\$ 340.09	\$ 290.62	\$ 556.52	
Installation Project - Up to 16 days	VPP7	0	\$ 22,400	26%	\$ 16,489	\$ 560.63	\$ 453.45	\$ 387.49	\$ 742.01	
Installation Project - Up to 28 days	VPP8	0	\$ 39,200	26%	\$ 28,857	\$ 981.14	\$ 793.57	\$ 678.14	\$ 1,298.57	
Installation Project - Up to 40 days	VPP9	0	\$ 56,000	26%	\$ 41,224	\$ 1,401.62	\$ 1,133.66	\$ 968.76	\$ 1,855.08	
Shipping Operator On-Site Training - 1 Day	VPYT	0	\$ 1,800	19%	\$ 1,466.00	\$ 49.84	\$ 40.32	\$ 34.45	\$ 65.97	\$ 1.81
EasyShip Platinum Web Server Software - 1 to 5 Users	VS1A	\$0	\$ 800	19%	\$ 651	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
EasyShip Platinum Web Server Software - 6 to 15 Users	VS1B	\$0	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	\$ 0.96
EasyShip Platinum Web Server Software - 16+ Users	VS1C	\$0	\$ 1,150	19%	\$ 937.00	\$ 31.86	\$ 25.77	\$ 22.02	\$ 42.17	\$ 1.16
EasyShip Platinum Web Client License - per User	VS1L	\$0	\$ 500	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	\$ 0.50

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Custom Carrier Enable	VSCC	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
PB Built Custom Carrier	VSCP	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	\$ 1.26
DHL Activation	VSDB	\$0	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	\$ 0.50
DHL Activation	VSDM	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	\$ 3.02
DHL Activation	VSDS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	\$ 1.00
Email Notification	VSEM	0	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FedEx Activation	VSF6	\$0	\$ 495	19%	\$ 403	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
FedEx Activation	VSFM	\$0	\$ 2,995	19%	\$ 2,440	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
FedEx Activation	VSFS	\$0	\$ 995	19%	\$ 810	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
LTL LOCATION LICENSE	VSLL	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	\$ 1.01
Add 1 Multiple User Location License	VSM1	\$0	\$ 3,495	81%	\$ 654	\$ 22.24	\$ 17.99	\$ 15.37	\$ 29.43	
Add 100 Multiple User Location License	VSMC	\$0	\$ 219,000	81%	\$ 40,812	\$ 1,387.61	\$ 1,122.33	\$ 959.08	\$ 1,836.54	
Add 50 Multiple User Location License	VSML	\$0	\$ 132,000	81%	\$ 24,528	\$ 833.95	\$ 674.52	\$ 576.41	\$ 1,103.76	
Software Meter Interface	VSMT	\$0	\$ 295	19%	\$ 240	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
Add 10 Multiple User Location License	VSMX	\$0	\$ 30,750	81%	\$ 5,729	\$ 194.79	\$ 157.55	\$ 134.63	\$ 257.81	
USPS Activation	VSPB	\$0	\$ 495	19%	\$ 403	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
USPS Internet Postage	VSPD	\$0	\$ 1,495	19%	\$ 1,218	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
USPS Activation	VSPS	\$0	\$ 995	19%	\$ 810	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Site RDI Feature	VSR1	\$0	\$ 795	19%	\$ 647	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multiple Site RDI Feature	VSR2	\$0	\$ 1,495	19%	\$ 1,218	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
Add 1 Single User Location License	VSS1	\$0	\$ 795	19%	\$ 647	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Add 100 Single User Location License	VSSC	\$0	\$ 49,500	19%	\$ 40,332	\$ 1,371.29	\$ 1,109.13	\$ 947.80	\$ 1,814.94	
Add 50 Single User Location License	VSSL	\$0	\$ 29,750	19%	\$ 24,240	\$ 824.16	\$ 666.60	\$ 569.64	\$ 1,090.80	
Add 10 Single User Location License	VSSX	\$0	\$ 6,950	19%	\$ 5,662	\$ 192.51	\$ 155.71	\$ 133.06	\$ 254.79	
Send suite Desktop Base System License	VSDP	\$0	\$ 4,995	19%	\$ 4,069	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Desktop Software	VSDE	0	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	\$ 8.36
Site License for Send suite Desktop Software	VSDL	0	\$ 1,650	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	\$ 1.66
Send suite Desktop On-Site Training -Full Day	VPCT	0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	\$ 1.01
SendSuite Desktop On-Site Training - Half Day	VPDT	0	\$ 700	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	\$ 0.71
1Site License for Limited Users (up to 20 per Lic	VSK1	0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	\$ 0.20
10 Site License for Limited Users (up to 20 per Lic	VSKX	0	\$ 1,750	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	\$ 1.76
50 Site License for Limited Users (up to 20 per Lic	VSKL	0	\$ 7,500	19%	\$ 6,111.00	\$ 207.77	\$ 168.05	\$ 143.61	\$ 275.00	\$ 7.56
100 Site License for Limited Users (up to 20 per Lic	VSKC	0	\$ 12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	\$ 12.60
1 Site License for Unlimited Users	VSN1	\$0	\$ 2,500	19%	\$ 2,037.00	\$ 69.26	\$ 56.02	\$ 47.87	\$ 91.67	\$ 2.52
10 Site License for Unlimited Users	VSNX	\$0	\$ 22,000	19%	\$ 17,925.00	\$ 609.45	\$ 492.94	\$ 421.24	\$ 806.63	\$ 22.18
50 Site License for Unlimited Users	VSNL	\$0	\$ 94,000	19%	\$ 76,591.00	\$ 2,604.09	\$ 2,106.25	\$ 1,799.89	\$ 3,446.60	\$ 94.78
100 Site License for Unlimited Users	VSNC	\$0	\$ 156,000	19%	\$ 127,108.00	\$ 4,321.67	\$ 3,495.47	\$ 2,987.04	\$ 5,719.86	\$ 157.30
UPS Activation	VSUS	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	\$ 1.00
AAA COOPER	VTA0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
ABF FREIGHT SYSTEM	VTA1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
AVERITT EXPRESS	VTAD	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
BULLET FREIGHT SYSTEMS	VTB0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
CENTRAL FREIGHT LINES	VTC4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
CON-WAY CENTRAL	VTCA	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
CON-WAY SOUTHERN	VTCB	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
CON-WAY WESTERN	VTCC	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
CUSTOM TRANSPORT COMPANIES	VTCH	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
DAWES TRANSPORT	VTDO	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
DAYLIGHT	VTD2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
DAYTON FREIGHT	VTD3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
ESTES EXPRESS	VTE0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
FEDEX FREIGHT EAST	VTF1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
FRAMES MOTOR EXPRESS	VTF2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
HOWARDS EXPRESS	VTH4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
INTERSTATE CARRIER EXPRESS	VTHM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
JEVIC TRANSPORTATION	VTJ0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
K & R DELIVERY	VTK0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
LAKEVILLE MOTOR EXPRESS	VTL0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
MILAN EXPRESS	VTM0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
MOTOR CARGO	VTM1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
NEW ENGLAND MOTOR FREIGHT	VTN1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
NEW PENN	VTN2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
OAK HARBOR	VTNM	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
OLD DOMINION	VTNP	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
OVERNITE	VTNS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
PITT OHIO	VTP0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
PJAX	VTP1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
ROADRUNNER FREIGHT SYSTEMS	VTR1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
ROADWAY	VTR2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
ROADWAY TO CANADA	VTR3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
SAIA MOTOR FREIGHT	VTS0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
SOUTHEASTERN FREIGHT	VTS3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
SOUTHWESTERN MOTOR TRANSPORT	VTS5	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
SUPER TRANSPORT	VTS6	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
SUPER VAN	VTS7	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
USF BESTWAY	VTU0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
USF DUGAN	VTU1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
USF HOLLAND	VTU2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
USF REDDAWAY	VTU4	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
VOLUNTEER EXPRESS	VTV2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
VITRAN EXPRESS	VTV3	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
WARD TRUCKING	VTW0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
WATKINS MOTOR LINES	VTW1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
WILSON	VTW2	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
YELLOW FREIGHT	VTY0	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
YELLOW FREIGHT TO CANADA	VTY1	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
Custom LTL Rates	VTZ1	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	\$ 1.51
Custom Truckload (TL) Rates	VTZ2	0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	\$ 0.76
Custom Routes (per carrier) - Used with VT22 Czar	VTZX	0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	\$ 0.30
Czar LITE	VTZZ	0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	\$ 1.51
AAA COOPER	VUA0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
ABF FREIGHT SYSTEM	VUA1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
AVERITT EXPRESS	VUAD	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
BULLET FREIGHT SYSTEMS	VUB0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
CENTRAL FREIGHT LINES	VUC4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
CON-WAY CENTRAL	VUCA	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
CON-WAY SOUTHERN	VUCB	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
CON-WAY WESTERN	VUCC	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
CUSTOM TRANSPORT COMPANIES	VUCH	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
DAWES TRANSPORT	VUD0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
DAYLIGHT	VUD2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
DAYTON FREIGHT	VUD3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
ESTES EXPRESS	VUE0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
FEDEX FREIGHT WEST	VUF1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
FRAMES MOTOR EXPRESS	VUF2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
HOWARDS EXPRESS	VUH4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
INTERSTATE CARRIER EXPRESS	VUHM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
JEVIC TRANSPORTATION	VUJ0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
LAKEVILLE MOTOR EXPRESS	VUL0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
MILAN EXPRESS	VUM0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
MOTOR CARGO	VUM1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
NEW ENGLAND MOTOR FREIGHT	VUN1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
NEW PENN	VUN2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
OAK HARBOR	VUNM	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
OLD DOMINION	VUNP	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
OVERNITE	VUNS	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
PITT OHIO	VUP0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
PJAX	VUP1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
ROADRUNNER FREIGHT SYSTEMS	VUR1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
ROADWAY	VUR2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
ROADWAY TO CANADA	VUR3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
SAIA MOTOR FREIGHT	VUS0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
SOUTHEASTERN FREIGHT	VUS3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
SOUTHWESTERN MOTOR TRANSPORT	VUS5	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
SUPER TRANSPORT	VUS6	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
SUPER VAN	VUS7	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
USF BESTWAY	VUU0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
USF DUGAN	VUU1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
USF HOLLAND	VUU2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
USF REDDAWAY	VUU4	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
VOLUNTEER EXPRESS	VUV2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
VITRAN EXPRESS	VUV3	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
WARD TRUCKING	VUW0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
WATKINS MOTOR LINES	VUW1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
WILSON	VUW2	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
YELLOW FREIGHT	VUY0	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
YELLOW FREIGHT TO CANADA	VUY1	0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	\$ 0.25
SendSuite e-Certified Mail	VSCM	0	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	\$ 0.70
SendSuite e-Return Receipt	VSER	0	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	\$ 0.80
SendSuite Secure Archive	VSAS	0	\$ 400	19%	\$ 325.00	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	\$ 0.40
J677 Forms Printer (Airbill, COD, HazMat, Bill of Lading)	V316	161	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	\$ 1.20
1E08 Laser Printer	V321	116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	\$ 0.70
SMA FOR VSDE (SendSuite Desktop Software)	T2D2/T2D1	599	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Site License for Desktop Express Plus	T2SL	\$ -	\$ 1,650	19%	\$ 1,344	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Mail Center productivity reporting	T5PR	\$ -	\$ 795.00	19%	\$ 647	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Multi-site Identification	T5MS	\$ -	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
Win CE Tracking Assistant Plus	J594	\$ 333.00	\$ 2,495.00	34%	\$ 1,644	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
Tracking Assistant plus Win Mobile	T741	\$ 333.00	\$ 3,495.00	29%	\$ 2,468	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
Wireless connect for T741	T5WC	\$ -	\$ 300.00	19%	\$ 244	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
4 Bay Ethernet Cradle for Tracking Assistant Plus (J592, J595)	J596022	\$ -	\$ 995	19%	\$ 810	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$ -	\$ 995.00	19%	\$ 810	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
T741 Battery Adaptors for use with J596017 (kit of 2)	T790003	\$ -	\$ 350.00	19%	\$ 285	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$ -	\$ 475.00	19%	\$ 387	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
Four bay Ethernet cradle for Tracking Assistant Plus	J596035	\$ -	\$ 995.00	19%	\$ 810	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Four Bay Ethernet Docking Station	T590009	\$ -	\$ 995.00	19%	\$ 810	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
GSA Power Gummed Tape Dispenser	TS10	\$ -	\$ 895.00	19%	\$ 729	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
GSA Gummed Tape Dispenser	TS11	\$ -	\$ 350.00	19%	\$ 285	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J592/J595	TS58	\$ -	\$ 72.00	19%	\$ 58	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Advanced Training	T515	\$ -	\$ 525	19%	\$ 427	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Installation Project - 1 Day	T6P0	\$ -	\$ 700	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Basic Arrival™ Software Subscription - Required	T5SM/T5A1	\$ 412.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Enhanced Arrival™ Software Subscription - Required	T5SE/T5B1	\$ 515.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Premium Arrival™ Software Subscription - Required	T5SP/T5C1	\$ 773.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBSM (BASIC SNGL SITE MULT USER)	Part # provided upon Qu	\$ 839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSC (Add 100 Single User Location Lic	Part # provided upon Qu	\$ 5,940	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSL (Add 50 Single User Location License)	Part # provided upon Qu	\$ 3,570	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSSX (Add 10 Singe User Location License)	Part # provided upon Qu	\$ 834	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUS (UPS Activation)	Part # provided upon Qu	\$ 119	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1A (EasyShip Platinum Web Server Software - 1 to 5 Users)	Part # provided upon Qu	\$ 120	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1B (EasyShip Platinum Web Server Software - 6 to 15 Users)	Part # provided upon Qu	\$ 143	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1C (EasyShip Platinum Web Server Software - 16+ Users)	Part # provided upon Qu	\$ 173	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS1L (EasyShip Platinum Web Client License - per User)	Part # provided upon Qu	\$ 75	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCC (Custom Carrier Enable)	Part # provided upon Qu	\$ 30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSCP (PB Built Custom Carrier)	Part # provided upon Qu	\$ 188	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VSDB (DHL Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDBM (DHL Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDP (Send suite Desktop Base System License)	Part # provided upon Qu	\$599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSDBS (DHL Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFB (FedEx Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VFSM (FedEx Activation)	Part # provided upon Qu	\$449	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSFS (FedEx Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSK1 (1 Site License for Limited Users - up to 20 per License)	Part # provided upon Qu	24	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSM1 (Add 1 Multiple User Location License)	Part # provided upon Qu	\$419	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMC (Add 100 Multiple User Location License)	Part # provided upon Qu	\$26,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSML (Add 50 Multiple User Location License)	Part # provided upon Qu	\$15,840	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMT (Software Meter Interface)	Part # provided upon Qu	\$44	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSMX (Add 10 Multiple User Location License)	Part # provided upon Qu	\$3,690	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSN1 (1 Site License for Unlimited Users)	Part # provided upon Qu	\$300	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNX (10 Site License for Unlimited Users)	Part # provided upon Qu	\$2,640	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (50 Site License for Unlimited Users)	Part # provided upon Qu	\$11,280	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSNL (100 Site License for Unlimited Users)	Part # provided upon Qu	\$18,720	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPB (USPS Activation)	Part # provided upon Qu	\$59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPD (USPS Internet Postage)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSPS (USPS Activation)	Part # provided upon Qu	\$149	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR1 (Single Site RDI Feature)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSR2 (Multiple Site RDI Feature)	Part # provided upon Qu	\$179	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSS1 (Add 1 Single User Location License)	Part # provided upon Qu	\$95	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL Activation 1st Origin	VSDF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation 1 Origin	VSFF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Activation	VSPF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
OnTrac Activation	VS10	\$ -	\$ 495.00	19%	\$ 402	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS11	\$ -	\$ 995.00	19%	\$ 809	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41	
Golden State Activation	VS13	\$ -	\$ 495.00	19%	\$ 402	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
OnTrac Activation	VS12	\$ -	\$ 2,995.00	19%	\$ 2,439	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
Golden State Express	VS15	\$ -	\$ 2,995.00	19%	\$ 2,439	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
OnTrac Activation	VS16	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Golden State Express	VS17	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
1E08 Laser Printer (yearly cost)	VPH1	\$ -	\$ 39,000	19%	\$ 31,777	\$ 1,080.42	\$ 873.87	\$ 746.76	\$ 1,429.97	
DHL Activation - Additional Zip	VSDX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Activation - Additional Zip	VSFX	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Activation	VSUB	\$ -	\$ 495.00	19%	\$ 403	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
SMA FOR VSUB (UPS Activation)	Part # provided upon Qu	\$ 59	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Alaska	VSUH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Origin Hawaii	VSUK	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Contract Rates	VSUC	\$ -	\$ 1,200.00	19%	\$ 977	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
SMA FOR VSUC (UPS Contract Rates)	Part # provided upon Qu	\$ 180	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Add 1 Workstation to Single Site Single Workstation License	VSU1	\$ 95	\$ 795	19%	\$ 647	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	\$ 30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKX (10 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 210.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKL (50 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 900.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSKC (100 SendSuite Desktop Sites for up to 20 Users)	Part # provided upon Qu	\$ 1,500.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Pick and Pack Single User System	F9VA	\$ -	\$25,995.00	19%	\$ 21,180	\$ 720.12	\$ 582.45	\$ 497.73	\$ 953.10	
Pick and Pack Multi-User System	F9VB	\$ -	\$38,995.00	19%	\$ 31,773	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Locator Express	F9VC	\$ -	\$38,995.00	19%	\$ 31,773	\$ 1,080.28	\$ 873.76	\$ 746.67	\$ 1,429.79	
Yearly Subscription for Pick and Pack Single User System	FMTA	\$ -	\$ 2,400	19%	\$ 1,955	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Pick and Pack Multi-User System	FMTB	\$ -	\$ 2,400	19%	\$ 1,955	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
Yearly Subscription for Locator Express	FMTC	\$ -	\$ 2,400	19%	\$ 1,955	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
USPS Activation	VSPM	\$ -	\$ 2,995	19%	\$ 2,440	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
UPS Activation	VSUM	\$ -	\$ 2,995	19%	\$ 2,440	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
SMA FOR VSPM (USPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSUM (UPS Activation)	Part # provided upon Qu	\$ 449.25	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CDRW, 17" Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PC	\$ 342	\$ 2,995.00	19%	\$ 2,440	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
3.06GHz Pentium IV PC Package for Windows XP, Compaq 512MB Ram, 40GB Hard Drive, CD-RW, Flat Panel Monitor, Keyboard, 56K Modem, Compaq 10/100 LAN Card, External USB Adapter, Mouse	V3PD	\$ 342	\$ 3,195.00	19%	\$ 2,603	\$ 88.50	\$ 71.58	\$ 61.17	\$ 117.14	
J693 High Speed Label Printer - Includes 4" Continuous Labels	V319	\$ 273	\$ 2,195	19%	\$ 1,788	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E03 4" Adhesive Label Printer	V322	\$ 154	\$ 995	19%	\$ 810	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J692/J69D Continuous Label Supply - Case	TS02	\$ -	\$ 290	19%	\$ 236	\$ 8.02	\$ 6.49	\$ 5.55	\$ 10.62	
JB75 100 lb. Tabletop Scale	V310	\$ 162.00	\$ 1,195.00	19%	\$ 973	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 150 lb. Rollertop Scale	V312	\$ 226.00	\$ 1,695.00	19%	\$ 1,381	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149 lb. Rollertop Scale (California)	V313	\$ 230.00	\$ 1,695.00	19%	\$ 1,381	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
J782 Non-Contact Programmable Wedge Scanner	V320	\$ 214	\$ 1,495.00	19%	\$ 1,218	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
J783 Cordless Wedge Scanner	V339	\$ 285	\$ 2,295.00	19%	\$ 1,869	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
HBSS MU SITE LIC	VBH1	\$ -	\$ 6,995.00	19%	\$ 5,698	\$ 193.73	\$ 156.70	\$ 133.90	\$ 256.41	
HBMS MU Site Lic	VBH2	\$ -	\$ 15,995.00	19%	\$ 13,031	\$ 443.05	\$ 358.35	\$ 306.23	\$ 586.40	
HESS MU SITE LIC	VBH3	\$ -	\$ 13,995.00	19%	\$ 11,402	\$ 387.67	\$ 313.56	\$ 267.95	\$ 513.09	
HEMS MU Site Lic	VBH4	\$ -	\$ 26,995.00	19%	\$ 21,994	\$ 747.80	\$ 604.84	\$ 516.86	\$ 989.73	
Hosted SendSuite Shipping Desktop Software	VSDH	\$ -	\$ 4,995.00	19%	\$ 4,069	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SMA FOR VBH1 (HBSS MU SITE LIC)	Part # provided upon Qu	\$ 839	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH2 (HBMS MU Site Lic)	Part # provided upon Qu	\$ 1,919	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH3 (HESS MU SITE LIC)	Part # provided upon Qu	\$ 2,099	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VBH4 (HEMS MU Site Lic)	Part # provided upon Qu	\$ 4,049	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SendSuite Usage Band 1 (Maximum Band Level - 500,000)	VS1U	\$ -	\$ 80,000.00	19%	\$ 65,184	\$ 2,216.26	\$ 1,792.56	\$ 1,531.82	\$ 2,933.28	
SendSuite Usage Band 2 (Maximum Band Level - 1,000,000)	VS2U	\$ -	\$ 125,000.00	19%	\$ 101,850	\$ 3,462.90	\$ 2,800.88	\$ 2,393.48	\$ 4,583.25	
SendSuite Usage Band 3 (Maximum Band Level - 2,000,000)	VS3U	\$ -	\$ 200,000.00	19%	\$ 162,960	\$ 5,540.64	\$ 4,481.40	\$ 3,829.56	\$ 7,333.20	
SendSuite Usage Band 4 (Maximum Band Level - 3,000,000)	VS7U	\$ -	\$ 290,000.00	19%	\$ 236,292	\$ 8,033.93	\$ 6,498.03	\$ 5,552.86	\$ 10,633.14	
SendSuite Shipping PM300	VSA1	\$ -	\$ 4,995.00	19%	\$ 4,069	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
SendSuite Shipping PM400	VSA2	\$ -	\$ 3,995.00	19%	\$ 3,254	\$ 110.64	\$ 89.49	\$ 76.47	\$ 146.43	
SendSuite Shipping Package Manager	VSA3	\$ -	\$ 5,895.00	19%	\$ 4,802	\$ 163.27	\$ 132.06	\$ 112.85	\$ 216.09	
SendSuite Shipping Post Manager	VSA4	\$ -	\$ 3,195.00	19%	\$ 2,602	\$ 88.47	\$ 71.56	\$ 61.15	\$ 117.09	
SendSuite Shipping Post Manager	VSA5	\$ -	\$ 9,250.00	19%	\$ 7,536	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Post Manager 1	VSA6	\$ -	\$ 7,950.00	19%	\$ 6,477	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	
SendSuite Shipping Post Manager 2	VSA7	\$ -	\$ 9,250.00	19%	\$ 7,536	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SendSuite Shipping Warehouse 101	VS31	\$ -	\$ 39,749.00	19%	\$ 32,387	\$ 1,101.16	\$ 890.64	\$ 761.09	\$ 1,457.42	
SendSuite Shipping Warehouse 102	VS32	\$ -	\$ 65,625.00	19%	\$ 53,471	\$ 1,818.01	\$ 1,470.45	\$ 1,256.57	\$ 2,406.20	
SendSuite Shipping Desktop Upgrade on PC	T5AU	\$ -	\$ 800.00	19%	\$ 651	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
SendSuite Shipping Upgrade on PC	VPA1	\$ -	\$ 800.00	19%	\$ 651	\$ 22.13	\$ 17.90	\$ 15.30	\$ 29.30	
Custom Report - 2 Days	VPA2	\$ -	\$ 2,800.00	19%	\$ 2,281	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Custom Screens - 2 Hours	VPA3	\$ -	\$ 350.00	19%	\$ 285	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Quick Cards	VPA5	\$ -	\$ 1,400.00	19%	\$ 1,140	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Peripheral Addition 2 HRS	T5AG	\$ -	\$ 350.00	19%	\$ 285	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Peripheral Addition 4 HRS	T5AH	\$ -	\$ 700.00	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Peripheral Addition 8 HRS	T5AJ	\$ -	\$ 1,400.00	19%	\$ 1,140	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Custom Label 2 HRS	T5AK	\$ -	\$ 350.00	19%	\$ 285	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Label 4 HRS	T5Z0	\$ -	\$ 700.00	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Screen 2 HRS	T5AM	\$ -	\$ 350.00	19%	\$ 285	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Screen 4	T5AN	\$ -	\$ 700.00	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 2 HRS	T5AP	\$ -	\$ 350.00	19%	\$ 285	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Custom Report 4 HRS	T5AR	\$ -	\$ 700.00	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Custom Report 8 HRS	T5AV	\$ -	\$ 1,400.00	19%	\$ 1,140	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Network/Work Station 2 HR	T5AS	\$ -	\$ 350.00	19%	\$ 285	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Network/Work Station 4 HR	T5AW	\$ -	\$ 700.00	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Network/Work Station 8 HR	T5AY	\$ -	\$ 1,400.00	19%	\$ 1,140	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Screen Customization 2HR	T4A2	\$ -	\$ 350.00	19%	\$ 285	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Reports - 4 HRS	T4A3	\$ -	\$ 700.00	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Integration 4 HRS	T4A4	\$ -	\$ 700.00	19%	\$ 570	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
BM V2 or V3 to New	BMH4	\$ -	\$ 525.00	19%	\$ 427	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
CENTRAL TRANSPORT	VTC5	\$ -	\$ 400.00	19%	\$ 325	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
FRAMES MOTOR EXPRESS	VTF0	\$ -	\$ 400.00	19%	\$ 325	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
OHIO CONNECTION	VTNN	\$ -	\$ 400.00	19%	\$ 325	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
R-L CARRIERS	VTR0	\$ -	\$ 400.00	19%	\$ 325	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
HERCULES FORWARDING	VTH0	\$ -	\$ 400.00	19%	\$ 325	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
INTERSTATE CONSOLIDATION	VTHN	\$ -	\$ 400.00	19%	\$ 325	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CENTRAL TRANSPORT	VUC5	\$ -	\$ 250.00	19%	\$ 203	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FRAMES MOTOR EXPRESS	VUF0	\$ -	\$ 250.00	19%	\$ 203	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
OHIO CONNECTION	VUNN	\$ -	\$ 250.00	19%	\$ 203	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
R&L CARRIERS	VUR0	\$ -	\$ 250.00	19%	\$ 203	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
HERCULES FORWARDING	VUH0	\$ -	\$ 250.00	19%	\$ 203	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
INTERSTATE CONSOLIDATION	VHUN	\$ -	\$ 250.00	19%	\$ 203	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
CHRIS TRUCK LINE	VTC7	\$ -	\$ 400.00	19%	\$ 325	\$ 11.05	\$ 8.94	\$ 7.64	\$ 14.63	
CHRIS TRUCK LINE	VUC7	\$ -	\$ 250.00	19%	\$ 203	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
SMA FOR VTC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR0 (R+L CARRIERS)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC5 (CENTRAL TRANSPORT)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF0 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNN (OHIO CONNECTION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR0 (R&L CARRIERS)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH0 (HERCULES FORWARDING)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VHUN (INTERSTATE CONSOLIDATION)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 60	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC7 (CHRIS TRUCK LINE)	Part # provided upon Qu	\$ 38	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSLL (LTL LOCATION LICENSE)	Part # provided upon Qu	\$ 150.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA0 (AAA COOPER)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTA1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTC4 (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FRO VTCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCC (CON-WAY WESTERN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD0 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD2 (DAYLIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF1 (FEDEX FREIGHT EAST)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VTJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTK0 (K & R DELIVERY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTN1 (NEW ENGLAND MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTN2 (NEW PENN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNM (OAK HARBOR)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNP (OLD DOMINION)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTNS (OVERNITE)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP0 (PITT OHIO)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTP1 (PJAX)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR1 (ROADRUNNER FREIGHT SYSTE	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR2 (ROADWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTS7 (SUPER VAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU0 (USF BESTWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU1 (USF DUGAN)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU2 (USF HOLLAND)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VTW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTW2 (WILSON)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 60.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA0 (AAA COOPER)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUA 1 (ABF FREIGHT SYSTEM)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUAD (AVERITT EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUB0 (BULLET FREIGHT SYSTEMS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUC4 (CENTRAL FREIGHT LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCA (CON-WAY CENTRAL)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCB (CON-WAY SOUTHERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCH (CON-WAY WESTERN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUCH (CUSTOM TRANSPORT COMPANIES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAWES TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD2 (DAYLIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUD3 (DAYTON FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUE0 (ESTES EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF1 (FEDEX FREIGHT WEST)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUF2 (FRAMES MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUH4 (HOWARDS EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUHM (INTERSTATE CARRIER EXPRE	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUJ0 (JEVIC TRANSPORTATION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUL0 (LAKEVILLE MOTOR EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM0 (MILAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUM1 (MOTOR CARGO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN1 (NEW ENGLAND MOTOR FREIG	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUN2 (NEW PENN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNM (OAK HARBOR)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNP (OLD DOMINION)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUNS (OVERNITE)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP0 (PITT OHIO)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUP1 (PJAX)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR1 (ROADRUNNER FREIGHT SYSTE	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUR21 (ROADWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR VUR3 (ROADWAY TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS0 (SAIA MOTOR FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS3 (SOUTHEASTERN FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR FOR VUS5 (SOUTHWESTERN MOTOR TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS6 (SUPER TRANSPORT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUS7 (SUPER VAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU0 (USF BESTWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU1 (USF DUGAN)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU2 (USF HOLLAND)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUU4 (USF REDDAWAY)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV2 (VOLUNTEER EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUV3 (VITRAN EXPRESS)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW0 (WARD TRUCKING)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW1 (WATKINS MOTOR LINES)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUW2 (WILSON)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY0 (YELLOW FREIGHT)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VUY1 (YELLOW FREIGHT TO CANADA)	Part # provided upon Qu	\$ 38.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ1 (Custom LTL Rates)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZ2 (Custom Truckload (TL) Rates)	Part # provided upon Qu	\$ 112.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZX (Custom Routes (per carrier) - Used with VT22 Czar LITE)	Part # provided upon Qu	\$ 225.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VTZZ (Czar LITE)	Part # provided upon Qu	\$ 45.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA1 (SendSuite Shipping PM300)	Part # provided upon Qu	\$ 503.50	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA2 (SendSuite Shipping PM400)	Part # provided upon Qu	\$ 402.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA3 (SendSuiteShipping PackageManag	Part # provided upon Qu	\$ 594.22	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA4 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 322.06	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA5 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA6 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 801.36	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VSA7 (SendSuite Shipping Post Manage	Part # provided upon Qu	\$ 932.40	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS31 (SendSuite Shipping Warehouse 1	Part # provided upon Qu	\$ 4,006.70	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR VS32 (SendSuite Shipping Warehouse 1	Part # provided upon Qu	\$ 6,615.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					1,221.00	\$ 0.00041				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					1,221.00	\$ 0.00041				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					1,221.00	\$ 0.00041				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					1,221.00	\$ 0.00041				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00041	0%	\$ 0.00041	\$ 0.00041				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.03420	0.00116	0.00094	0.00080	0.00154	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041	\$ 0.00041
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.03461	\$ 0.00157	\$ 0.00135	\$ 0.00121	\$ 0.00195	\$ 0.00041
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.03461	\$ 0.00157	\$ 0.00135	\$ 0.00121	\$ 0.00195	\$ 0.00041
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.03461	\$ 0.00157	\$ 0.00135	\$ 0.00121	\$ 0.00195	\$ 0.00041
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.03461	\$ 0.00157	\$ 0.00135	\$ 0.00121	\$ 0.00195	\$ 0.00041

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.03434	\$ 0.00130	\$ 0.00108	\$ 0.00094	\$ 0.00167	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.03433	\$ 0.00129	\$ 0.00107	\$ 0.00093	\$ 0.00166	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.03433	\$ 0.00129	\$ 0.00107	\$ 0.00093	\$ 0.00166	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.03433	\$ 0.00129	\$ 0.00107	\$ 0.00093	\$ 0.00166	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 311,463.00	\$ 14,128.20	\$ 16,170.00	\$ 18,160.50	\$ 2,919.00	\$ 610.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 311,463.00	\$ 14,128.20	\$ 16,170.00	\$ 18,160.50	\$ 2,919.00	\$ 610.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 311,463.00	\$ 14,128.20	\$ 16,170.00	\$ 18,160.50	\$ 2,919.00	\$ 610.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 311,463.00	\$ 14,128.20	\$ 16,170.00	\$ 18,160.50	\$ 2,919.00	\$ 610.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 309,015.00	\$ 11,680.20	\$ 12,906.00	\$ 14,080.50	\$ 2,511.00	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 308,925.00	\$ 11,590.20	\$ 12,786.00	\$ 13,930.50	\$ 2,496.00	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 308,925.00	\$ 11,590.20	\$ 12,786.00	\$ 13,930.50	\$ 2,496.00	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 308,925.00	\$ 11,590.20	\$ 12,786.00	\$ 13,930.50	\$ 2,496.00	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 311,463.00	\$ 14,128.20	\$ 16,170.00	\$ 18,160.50	\$ 2,919.00	\$ 610.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 311,463.00	\$ 14,128.20	\$ 16,170.00	\$ 18,160.50	\$ 2,919.00	\$ 610.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 311,463.00	\$ 14,128.20	\$ 16,170.00	\$ 18,160.50	\$ 2,919.00	\$ 610.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 311,463.00	\$ 14,128.20	\$ 16,170.00	\$ 18,160.50	\$ 2,919.00	\$ 610.50

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 309,015.00	\$ 11,680.20	\$ 12,906.00	\$ 14,080.50	\$ 2,511.00	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 308,925.00	\$ 11,590.20	\$ 12,786.00	\$ 13,930.50	\$ 2,496.00	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 308,925.00	\$ 11,590.20	\$ 12,786.00	\$ 13,930.50	\$ 2,496.00	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 308,925.00	\$ 11,590.20	\$ 12,786.00	\$ 13,930.50	\$ 2,496.00	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.03461	\$ 0.00157	\$ 0.00135	\$ 0.00121	\$ 0.00195	\$ 0.00020
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.03461	\$ 0.00157	\$ 0.00135	\$ 0.00121	\$ 0.00195	\$ 0.00020
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.03461	\$ 0.00157	\$ 0.00135	\$ 0.00121	\$ 0.00195	\$ 0.00020
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.03461	\$ 0.00157	\$ 0.00135	\$ 0.00121	\$ 0.00195	\$ 0.00020
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.03434	\$ 0.00130	\$ 0.00108	\$ 0.00094	\$ 0.00167	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.03433	\$ 0.00129	\$ 0.00107	\$ 0.00093	\$ 0.00166	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.03433	\$ 0.00129	\$ 0.00107	\$ 0.00093	\$ 0.00166	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.03433	\$ 0.00129	\$ 0.00107	\$ 0.00093	\$ 0.00166	\$ 0.00006



**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT**

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)											
CONTRACTOR NAME Pitney Bowes											
MANUFACTURER BRAND NAME Pitney Bowes Inc											
508 ADA COMPLIANT:		YES _____	NO <u>X</u>	16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT:		YES _____	NO <u>X</u>	15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #				T5XE - ARRIVAL EXTENDED EDITIO							
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				250,000							
MINIMUM WARRANTY PERIOD (MONTHS)				12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
						LEASE RATE FACTOR	0.0340	0.0275	0.0235	0.0450	
						METER HEAD LEASE RATE FACTOR	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs				\$ 5,395.00	19%	\$ 4,395.00	\$ 149.43	\$ 120.86	\$ 103.28	\$ 197.78	
Meter Head Lease				\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE						\$ 4,395	\$ 149.43	\$ 120.86	\$ 103.28	\$ 197.78	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME						\$ 0.0176	\$ 0.0006	\$ 0.0005	\$ 0.0004	\$ 0.0008	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.	
List all Optional Features/Accessories excluding all items included in the base equipment costs.											
SendSuite XPRESS 300 +3 CARRIERS	T25C	\$ 1,076.00	\$ 5,380	19%	\$ 4,383.00	\$ 149.02	\$ 120.53	\$ 103.00	\$ 197.24		
SendSuite XPRESS 400 +4 CARRIERS	T25D	\$ 1,076.00	\$ 6,580	19%	\$ 5,361.00	\$ 182.27	\$ 147.43	\$ 125.98	\$ 241.25		
SendSuite XPRESS 500 ALL CARRIERS	T25E	\$ 1,397.00	\$ 7,780	19%	\$ 6,339.00	\$ 215.53	\$ 174.32	\$ 148.97	\$ 285.26		
SendSuite Xpress 1000 -ALL CARRIERS	T25G	\$ 1,660.00	\$ 12,880	19%	\$ 10,494.00	\$ 356.80	\$ 288.59	\$ 246.61	\$ 472.23		
SendSuite Xpress Postal Manager LT USPS	TSA2	\$ 275	\$ 2,495	19%	\$ 2,032.00	\$ 69.09	\$ 55.88	\$ 47.75	\$ 91.44		
SendSuite Xpress Postal Manager LT +1 Carrier	TSA3	\$ 275	\$ 3,495	19%	\$ 2,847.00	\$ 96.80	\$ 78.29	\$ 66.90	\$ 128.12		
SendSuite Xpress Postal Manager LT +1 Carrier and s	TSA4	\$ 275	\$ 4,095	19%	\$ 3,336.00	\$ 113.42	\$ 91.74	\$ 78.40	\$ 150.12		
SendSuite Xpress Postal Manager- Software only	T25B	\$ 275	\$ 4,580	19%	\$ 3,731.00	\$ 126.85	\$ 102.60	\$ 87.68	\$ 167.90		
SendSuite Xpress Postal Manager Turnkey	T25F	\$ 275	\$ 10,680	19%	\$ 8,702.00	\$ 295.87	\$ 239.31	\$ 204.50	\$ 391.59		
SPEEDEE DELIVERY SERVICE	T286	\$ -	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50		
CRYSTAL RPT RUN TIME LIC	TS1A	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29		
E-RR SUBSCRIPTION	T2ER	\$ -	\$ 91	18%	\$ 75.00	\$ 2.55	\$ 2.06	\$ 1.76	\$ 3.38		
SECURE ARCHIVE SUBSCRIPTN	T2SA	\$ -	\$ 27	22%	\$ 21.00	\$ 0.71	\$ 0.58	\$ 0.49	\$ 0.95		
SMA FOR T2ER AND T2SA (E-RR SUBSCRIPTION and	T2C0	\$ 204	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
LOBBYTRAC WORKSTATION PKG	T5P7	\$ 610	\$ 4,595	19%	\$ 3,744.00	\$ 127.30	\$ 102.96	\$ 87.98	\$ 168.48		
ARRIVAL EXPRESS PLUS	T54X	\$ -	\$ 2,000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31		
UPGRADE TO ARRIVAL XE	T5U4	\$ -	\$ 2,800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65		
ARRIVAL PC	T5P3	\$ 342	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46		
ARRIVAL PC	T5P4	\$ 342	\$ 2,795	19%	\$ 2,277.00	\$ 77.42	\$ 62.62	\$ 53.51	\$ 102.47		
COMPAQ 17 INCH MONIOTR (M	T885021	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
Compaq 15" Flat Pnl Monit	T885022	\$ -	\$ 199	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29		
COMPAQ 17 INCH FLAT PANEL	T885035	\$ -	\$ 699	19%	\$ 569.00	\$ 19.35	\$ 15.65	\$ 13.37	\$ 25.61		
LOBBYTRAC TURNKEY PKG	T5L1	\$ 610	\$ 7,395	19%	\$ 6,025.00	\$ 204.85	\$ 165.69	\$ 141.59	\$ 271.13		
LOBBYTRAC SOFTWR ONLY PKG	T5L3	\$ -	\$ 2,825	19%	\$ 2,301.00	\$ 78.23	\$ 63.28	\$ 54.07	\$ 103.55		
ARRIVAL SW ONLY WIN 95	T520	\$ -	\$ 4,895	19%	\$ 3,988.00	\$ 135.59	\$ 109.67	\$ 93.72	\$ 179.46		
ARRIVAL STD SYSTEM UPGRD	T526	\$ -	\$ 3,100	19%	\$ 2,525.00	\$ 85.85	\$ 69.44	\$ 59.34	\$ 113.63		
SPECIAL: ARIVAL SOFTWARE	T52P	\$ -	\$ 10,400	19%	\$ 8,473.00	\$ 288.08	\$ 233.01	\$ 199.12	\$ 381.29		
ARRIVAL CLIENT SERVER	T52A	\$ -	\$ 12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33		
ARRIVAL CLIENT SERVER	T52B	\$ -	\$ 18,500	19%	\$ 15,073.00	\$ 512.48	\$ 414.51	\$ 354.22	\$ 678.29		



OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
ARRIVAL CUSTOMER LOYALTY	T5R0	\$ 342	\$ 5,395	19%	\$ 4,395.00	\$ 149.43	\$ 120.86	\$ 103.28	\$ 197.78	
MULTI-SITE ID PACK	T591	\$ -	\$ 75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
CLIENT/SRVR INSTALL & TRG	T518	\$ -	\$ 1,200	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
MULTI-SITE IDENTIFIER	T5MS	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPGRADE TO CLIENT/SERVER	T5U1	\$ -	\$ 8,500	19%	\$ 6,925.00	\$ 235.45	\$ 190.44	\$ 162.74	\$ 311.63	
UPG FROM 5 TO 10 CLIENTS	T5U2	\$ -	\$ 6,000	19%	\$ 4,888.00	\$ 166.19	\$ 134.42	\$ 114.87	\$ 219.96	
ADDL CLIENT/SRVR LICENSES	T5CC	\$ -	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
BACKGROUND IMPORT	T5F2	\$ -	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
FILE LINK/SCAN LINK	T5F3	\$ -	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
HOTEL APPLICATION PKG	T5F6	\$ -	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
ODBC INTEGRATION	T5F8	\$ -	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
SCALE SUPPORT	T5FB	\$ -	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
TRACKING ASST ACTIVATION	T5FC	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PRINTER INTERFACE	T5FE	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL IMAGING FEATURE	T5FF	\$ -	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
MANIFEST MODULE	T5FM	\$ -	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
VISITOR TRACKING FEATURE	T5VT	\$ -	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
DESKTOP EXPRESS PLUS SW	T2DE	\$ -	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	
ARRIVAL WEB MODULE	T5FW	\$ -	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
ROUTE ACTIVITY LOGGING	T5FG	\$ -	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
NETWORK SYNC FEATURE	T5NS	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
NET SYNC LIC- UP TO 4	T5N1	\$ -	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
NET SYNC LIC- UP TO 10	T5N2	\$ -	\$ 2,000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	
NET SYNC LIC- UP TO 20	T5N3	\$ -	\$ 3,000	19%	\$ 2,444.00	\$ 83.10	\$ 67.21	\$ 57.43	\$ 109.98	
NET SYNC LIC- UP TO 50	T5N4	\$ -	\$ 6,000	19%	\$ 4,888.00	\$ 166.19	\$ 134.42	\$ 114.87	\$ 219.96	
CLIENT LICENSE	T5NL	\$ -	\$ 500	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
NET QUERY	T5F1	\$ -	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
FACTORY INSTALLED PCI LAN	J796029	\$ -	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
SALES KIT-PCI LAN CARD	J796027	\$ -	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
MS SQL SERVER RUNTIME LCS	T557	\$ -	\$ 3,495	19%	\$ 2,847.00	\$ 96.80	\$ 78.29	\$ 66.90	\$ 128.12	
J692 4"ADHESV LABL PRINTR	T531	\$ 273	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
J624 LASER PRINTER	T534	\$ 116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
LABEL PRINTER J644	T536	\$ 154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J620 2" GRAPHICS PRINTER	T544	\$ 54	\$ 395	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	
7 POR USB HUB SALES KIT	T896001	\$ -	\$ 275	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08	
LobbyTrac Color Badge Printer	T547	\$ -	\$ 159	19%	\$ 129.00	\$ 4.39	\$ 3.55	\$ 3.03	\$ 5.81	
JB75 100LB TABLETOP SCALE	T310	\$ 162	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 200LB ROLLERTOP SCAL	T312	\$ 226	\$ 1,695	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149LB ROLLERTOP SCAL	T313	\$ 230	\$ 1,695	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
ARRIVAL BELT PRINTER	T538	\$ 115	\$ 1,385	24%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$ -	\$ 475	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
WIRELESS CONNECT FOR T741	T5WC	\$ -	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
MAIL CTR COMM MODULE T741	T5VC	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
COUNTER SIGNATURE PAD	J540	\$ -	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
COUNTER SIGNATURE PAD+	J542	\$ -	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
ARRIVAL TA PLUS WIRELESS	J596025	\$ -	\$ 1,395	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12	
4 Bay Ethernet Docking Crdle (for use with multiple J580s	J590009	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Bay USB/Serial Cradle for J594 Tracking Assistant	J596021	\$ -	\$ 475	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
FOUR BAY ETHERNET CRADLE	J596035	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
ARRIVAL TA PLUS - 4 BAY B	J596023	\$ -	\$ 1,425	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25	
BATRY ADAPTR KIT2 J594/J5	J596024	\$ -	\$ 350	35%	\$ 226.00	\$ 7.68	\$ 6.22	\$ 5.31	\$ 10.17	
TA+ WINCES5.0 DEVICE	J594	\$ 333	\$ 2,495	34%	\$ 1,644.00	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
TA+ WINDMOBILE 5.0	T741	\$333	\$ 3,495	29%	\$ 2,468.00	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
MC7090 BATTERY ADAPTOR	T790003	\$ -	\$ 350	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
TRACK ASSIST + W/CRAD	J593	\$ 333	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
J570 UPGRADE PROGRAM	J58U	\$ 339	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
SINGLE BAY CRADLE FOR J58	J596019	\$ -	\$ 425	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
4-SLOT CRADLE TRACK ASST.	J596015	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
SINGLE SLOT CRADLE-TRACK	J596014	\$ -	\$ 425	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
KIT / ETHERNET CRADLE - 4	T590009	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
BATTERY CHARGER 1700 SALE	J596017	\$ -	\$ 1,395	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
J580 FOUR-BAY DOCKING CRA	J596018	\$ -	\$ 75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
J690 FIRMWARE UPGR. SALES	J696021	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
NON CONTACT KYBD SCANNER	T530	\$ 214	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
ARRIVAL CORDLESS SCANNER	T539	\$ 285	\$ 2,295	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
2D IMAGER	T542	\$ 240	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
WEB CAMERA	T543	\$ -	\$ 245	19%	\$ 199.00	\$ 6.77	\$ 5.47	\$ 4.68	\$ 8.96	
J776 SCANNER STAND KIT	J796025	\$ -	\$ 144	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
POWER GUMMED TAP DISP	TS10	\$ -	\$ 895	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
MANUAL GUMMED TAPE DIS	TS11	\$ -	\$ 350	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
J693 4'CONT THER TRANSF L	TS14	\$ -	\$ 260	19%	\$ 211.00	\$ 7.17	\$ 5.80	\$ 4.96	\$ 9.50	
J693 4'CONT THERM LABELS	TS30	\$ -	\$ 240	19%	\$ 195.00	\$ 6.63	\$ 5.36	\$ 4.58	\$ 8.78	
J645 CONT THERM DIR LABEL	TS31	\$ -	\$ 140	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
J692 CONTINUOUS THERMAL	TS32	\$ -	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
J530 CONTINUOUS THERMAL	TS33	\$ -	\$ 73	19%	\$ 59.00	\$ 2.01	\$ 1.62	\$ 1.39	\$ 2.66	
J530 SPARE BATTERY	TS35	\$ -	\$ 88	20%	\$ 70.00	\$ 2.38	\$ 1.93	\$ 1.65	\$ 3.15	
J530 SOFT CARRY CASE	TS36	\$ -	\$ 77	19%	\$ 62.00	\$ 2.11	\$ 1.71	\$ 1.46	\$ 2.79	
J530 BELT SOFT CARRY CASE	TS37	\$ -	\$ 9	33%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	
J530 PROTECTIVE BOOT	TS38	\$ -	\$ 95	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
928-7 MULTI FUNC BADGES	TS40	\$ -	\$ 70	20%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
928-8 J620 ADH BADGES	TS41	\$ -	\$ 70	20%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
928-9 J620 NON-ADH BADGES	TS42	\$ -	\$ 69	20%	\$ 55.00	\$ 1.87	\$ 1.51	\$ 1.29	\$ 2.48	
718-8 BADGE CLIPS	TS43	\$ -	\$ 39	21%	\$ 31.00	\$ 1.05	\$ 0.85	\$ 0.73	\$ 1.40	
718-9 SELF EXP SEC STICKR	TS44	\$ -	\$ 109	19%	\$ 88.00	\$ 2.99	\$ 2.42	\$ 2.07	\$ 3.96	
MONITOR ARM	TS06	\$ -	\$ 90	19%	\$ 73.00	\$ 2.48	\$ 2.01	\$ 1.72	\$ 3.29	
STD SYS MAINTENANCE KIT	TS20	\$ -	\$ 26	19%	\$ 21.00	\$ 0.71	\$ 0.58	\$ 0.49	\$ 0.95	
PREMIUM SYS MAINT KIT	TS21	\$ -	\$ 93	19%	\$ 75.00	\$ 2.55	\$ 2.06	\$ 1.76	\$ 3.38	
ANTI FATIGUE/STATIC MAT	TS22	\$ -	\$ 140	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
DATA VAC	TS23	\$ -	\$ 83	20%	\$ 66.00	\$ 2.24	\$ 1.82	\$ 1.55	\$ 2.97	
J779 SPARE BATTERY	TS34	\$ -	\$ 113	19%	\$ 92.00	\$ 3.13	\$ 2.53	\$ 2.16	\$ 4.14	
J779 HOLSTER	TS39	\$ -	\$ 90	20%	\$ 72.00	\$ 2.45	\$ 1.98	\$ 1.69	\$ 3.24	
INSTALLATION PROJECT	T6P1	\$ -	\$ 1,400	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
INSTALLATION PROJECT	T6P2	\$ -	\$ 2,800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
INSTALLATION PROJECT	T6P3	\$ -	\$ 5,600	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
INSTALLATION PROJECT	T6P4	\$ -	\$ 8,400	19%	\$ 6,844.00	\$ 232.70	\$ 188.21	\$ 160.83	\$ 307.98	
INSTALLATION PROJECT	T6P5	\$ -	\$ 11,200	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
INSTALLATION PROJECT	T6P6	\$ -	\$ 16,800	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
INSTALLATION PROJECT	T6P7	\$ -	\$ 22,400	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
INSTALLATION PROJECT	T6P8	\$ -	\$ 39,200	19%	\$ 31,940.00	\$ 1,085.96	\$ 878.35	\$ 750.59	\$ 1,437.30	
INSTALLATION PROJECT	T6P9	\$ -	\$ 56,000	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
INST SW CHARGE ON CUST PC	T513	\$ -	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ARRIVAL BASIC APPL TRAIN	T514	\$ -	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
PROFESSIONAL SERVICES	T516	\$ -	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
PROFESSIONAL SERVICES	T517	\$ -	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
ARRIVAL LIVE APPLICATION	T537	\$ -	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
ONGOING TRAIN- ARRIVAL	T5TH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL PROJECT MANAGEMNT	T5M1	\$ -	\$ 1,400	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
ARRIVAL PROJECT MANAGEMNT	T5M2	\$ -	\$ 2,800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
ARRIVAL PROJECT MANAGEMNT	T5M3	\$ -	\$ 5,600	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
ARRIVAL PROJECT MANAGEMNT	T5M5	\$ -	\$ 11,200	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
ARRIVAL PROJECT MANAGEMNT	T5M6	\$ -	\$ 16,800	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
ARRIVAL PROJECT MANAGEMNT	T5M7	\$ -	\$ 22,400	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
ARRIVAL EXPRESS PLUS	T54A	\$ -	\$ 2,295	21%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
ARRIVAL EXPRESS+ TA/CR	T54B	\$ 339	\$ 4,995	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
ARRIVAL EXPRESS+ TURNKEY	T54C	\$ 895	\$ 8,495	19%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
Arrival Express Plus Basics w/J583 Tracking Assistant and J782	T54D	\$ 553	\$ 6,295	71%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
ARRIVAL EXPRESS SOFTWARE	T541	\$ -	\$ 1,795	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79	
ARRIVAL EXPRESS SOFTWARE	T540	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
STD ARRIVAL	TNPB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
J624 LASER PRINTER	T534	\$ 116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
LABEL PRINTER J644	T536	\$ 154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
COUNTER SIGNATURE PAD	J540	\$ -	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
EMAIL NOTIFICATION	T5EN	\$ -	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	

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UNLIMITED TRANSACTIONS	T5FA	\$ -	\$ 1,200	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
ARRIVAL BASIC APPL TRAIN	T514	\$ -	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
INST SW CHARGE ON CUST PC	T513	\$ -	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ARRIVAL STD SYSTEM UPGRD	T526	\$ 599	\$ 3,100	19%	\$ 2,525.00	\$ 85.85	\$ 69.44	\$ 59.34	\$ 113.63	
ARRIVAL C/S LIC TIER 1	T5C3	\$ -	\$ 500	51%	\$ 247.00	\$ 8.40	\$ 6.79	\$ 5.80	\$ 11.12	
ARRIVAL C/S LIC TIER 2	T5C4	\$ -	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
SMA for T540 (ARRIVAL EXPRESS SOFTWARE)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL LE CLIENT SVR-5	T52C	\$0	11000	19%	\$ 8,962.00	\$ 304.71	\$ 246.46	\$ 210.61	\$ 403.29	
ARRIVAL LE CLIENT SVR-10+	T52D	\$0	17000	19%	\$ 13,851.00	\$ 470.93	\$ 380.90	\$ 325.50	\$ 623.30	
SMA FOR T52C (ARRIVAL LE CLIENT SVR-5)	T5RM/T5R1	\$1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T52D (ARRIVAL LE CLIENT SVR-10+)	T5TM/T5S1	\$1,648	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2DE (DESKTOP EXPRESS PLUS SW)	T2D2/T2D1	\$ 599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T52P (SPECIAL: ARRIVAL SOFTWARE)	T5RM/T5R1	\$ 1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54A (ARRIVAL EXPRESS PLUS)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54B (ARRIVAL EXPRESS+ TA/CR)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54C (ARRIVAL EXPRESS+ TURNKEY)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54D (Arrival Express Plus Basics w/J583 Tracking Assistant and J782)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5L1 (LOBBYTRAC TURNKEY PKG)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5L3 (LOBBYTRAC SOFTWR ONLY PKG)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5R0 (ARRIVAL CUSTOMER LOYALTY)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5XE (ARRIVAL EXTENDED EDITION)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PM100 POST MGR W/PC/PRTR	T2PT	\$ 458	\$ 8,250	19%	\$ 6,722.00	\$ 228.55	\$ 184.86	\$ 157.97	\$ 302.49	
SMA for T2PT (PM100 POST MGR W/PC/PRTR)	T347/T2A7	\$ 275	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ASCENT TURNKEY FOR DM WGH	SPMS	\$ 504	\$ 7,950	19%	\$ 6,477.00	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	
ASCENT TURNKEY FOR DM SOL	SPMJ	\$ 774	\$ 9,250	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SMA for SPMJ/SPMS (ASCENT TURNKEY FOR DM SOL/WGH)	T345/T2B1	\$ 580	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ASCENT SOFTWARE METER INT	T196027	\$ -	\$ 295	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
ShipRequest, 2D Scanner and ScanLink	T330	\$ 239.00	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Site License for Desktop Express PLUS	T2SL	\$ -	\$ 1,650.00	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Ascent PMPLUS - All Carrier Solution and Simple Integration	T2PP	\$ -	\$ 5,895.00	19%	\$ 4,803.00	\$ 163.30	\$ 132.08	\$ 112.87	\$ 216.14	
Ascent PM300 - Customer Loyalty License (incl PC and monitor) Req - T4P0 (T540 is required and has SMA)	T2R0	\$ 342.00	\$ 5,995.00	45%	\$ 3,293.00	\$ 111.96	\$ 90.56	\$ 77.39	\$ 148.19	
Ascent PM400 - Customer Loyalty License (incl PC and monitor) Req - T4P1 (T540 is required and has SMA)	T2R1	\$ 342.00	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
Ascent PM500 - Customer Loyalty License (incl PC and monitor) Req - T4P2 (T540 is required and has SMA)	T2R2	\$ 342.00	\$ 6,995.00	19%	\$ 5,699.00	\$ 193.77	\$ 156.72	\$ 133.93	\$ 256.46	
Ascent PM1000 - Customer Loyalty License (incl PC and monitor) Req - T4P3 (T540 is required and has SMA)	T2R3	\$ 342.00	\$ 9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44	
Arrival Express Software	T540	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PM300 Ascent™ software w/UPS, USPS and FedEx rates, 1E03 printer, 100 lb. scale, e-mail notification, StreetSmart address cleansing, installation on customer's PC, initial training	T2B3	\$ 316.00	\$ 4,795.00	19%	\$ 3,906.00	\$ 132.80	\$ 107.42	\$ 91.79	\$ 175.77	
SMA FOR T2PP (Ascent PMPLUS - All Carrier Solution and Simple Integration)	T137/T3A1	\$ 1,397.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R0 (Ascent PM300 - Customer Loyalty License (incl PC and monitor) Req - T4P0 (T540 is required and has SMA)	T344/T2A1	\$ 1,076.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R1 (Ascent PM400 - Customer Loyalty License (incl PC and monitor) Req - T4P1 (T540 is required and has SMA)	T344/T2A1	\$ 1,076.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R2 (Ascent PM500 - Customer Loyalty License (incl PC and monitor) Req - T4P2 (T540 is required and has SMA)	T137/T3A1	\$ 1,397.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R3 (Ascent PM1000 - Customer Loyalty License (incl PC and monitor) Req - T4P3 (T540 is required and has SMA)	T122/T1A1	\$ 1,660.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T540 (Arrival Express Software)	T5EM/T5A2	\$ 206.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

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SMA FOR T2B3 (PM300 Ascent™ software w/UPS, USPS and FedEx rates, 1E03 printer, 100 lb. scale, e-mail notification, StreetSmart address cleansing, installation on customer's PC, initial training)	T344/T2A1	\$ 316.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Multi-Workstation Network License - For customer-provided network environments. Order one license per Ascent workstation connected to a customer's network. Not needed for a single Ascent workstation connected to a network. An additional license is needed for NetQuery.	T110	\$ -	\$ 750.00	45%	\$ 412.00	\$ 14.01	\$ 11.33	\$ 9.68	\$ 18.54	
Plus Carrier Enabler - Upgrade to Ascent MC	T1PC	\$ -	\$ 4,600.00	19%	\$ 3,748.00	\$ 127.43	\$ 103.07	\$ 88.08	\$ 168.66	
Integration Enabler - Upgrade to Ascent IS	T1NT	\$ -	\$ 3,000.00	19%	\$ 2,444.00	\$ 83.10	\$ 67.21	\$ 57.43	\$ 109.98	
DDX Link (Display Data Exchange)	T116	\$ -	\$ 1,995.00	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
ODBC Link (Open Database Connection)	T118	\$ -	\$ 1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48	
RUMBA Communications Software for AS400	T120	\$ -	\$ 295.00	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
RUMBA Communications Software for IBM	T129	\$ -	\$ 675.00	19%	\$ 549.00	\$ 18.67	\$ 15.10	\$ 12.90	\$ 24.71	
RUMBA Communications Software for UNIX	T130	\$ -	\$ 445.00	19%	\$ 362.00	\$ 12.31	\$ 9.96	\$ 8.51	\$ 16.29	
Ascent Interface	J796038	\$ -	\$ 695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
Additional Carrier Log-1 (3 included) - Maximum of 20	T101	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
Additional Custom Programmable Carrier-1 (3 included) - Maximum of 20	T102	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
StreetSmart Address Cleansing	T2AC	\$ -	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS RDI - Residential Delivery Indicator (Additional license required)	T2AF	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Differential Weighing (offweight) - Can be used for all carriers; Not available with T312 - 200 lb. scale	T105	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
HazMat	T104	\$ -	\$ 950.00	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
NetQuery	T113	\$ -	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
E-Mail Notification	T2EM	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
LTL Customer Programmable Carrier	T103	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Certified Mail Label Feature	T2CM	\$ -	\$ 895.00	55%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Sale Only- Requires dedicated 1E03 or J645	T2EU	\$ -	\$ 1,895.00	19%	\$ 1,544.00	\$ 52.50	\$ 42.46	\$ 36.28	\$ 69.48	
e-Return receipt feature	T2SU	\$ -	\$ 495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
Secure archive feature	T221	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Ground	T243	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Ground Zip to Zone	T230	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Ship manager	T211	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS HundredWeight	T245	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS 4th Class DBMC	T217	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Automation	T215	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Domestic Rates	T2MM	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Express Mail	T271	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS International	T216	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS International	T218	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Mixed Mail	T209	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Std A bulk	T265	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Std A Non-Profit	T242	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Zip to Zone	T293	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL Rates	T2DH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL/Airborne Legacy	T21A	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Airborne Reseller Rates	T214	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
UPS Contract Rates	T289	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
FedEx Onsite server	T213	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
UPS Drop Shipment	T219	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USPS Drop Shipment	T290	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USPS Manifesting Drop	T291	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DHL Plus drop Shipment	T208	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
Airborne Plus Drop Ship					\$ 2,277.00	\$ 77.42	\$ 62.62	\$ 53.51	\$ 102.47	
2.8Ghz Pentium 4 PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CDRW-DVD drive, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse	T124	\$ 342.00	\$ 2,795.00	19%						

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
2.3Ghz Celeron PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CD-ROM, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse	T125	\$ 342.00	\$ 2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142.00	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
Ascent Basic Application Training - 4 hours on-site	T414	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Advanced Operator Training - 4 hours on-site	T415	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Ascent Live Application Support	T437	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Ongoing Training Support for Ascent (Monthly Subscription - TRAIN2)	T2TH	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Install software on customer's PC; Required if installing Ascent on a customer-provided PC. Include one charge per PC.	T413	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Consulting Services - per day charge	T427	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Special Services	T430	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Ascent client billing system integration for Legal industry	T434	\$ -	\$ 2,600.00	19%	\$ 2,118.00	\$ 72.01	\$ 58.25	\$ 49.77	\$ 95.31	
Installation Project	T4P0	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Installation Project - Up to 1 day	T4P1	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Installation Project - Up to 2 days	T4P2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Installation Project - Up to 4 days	T4P3	\$ -	\$ 5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
Installation Project - Up to 6 days	T4P4	\$ -	\$ 8,400.00	19%	\$ 6,844.00	\$ 232.70	\$ 188.21	\$ 160.83	\$ 307.98	
Installation Project - Up to 8 days	T4P5	\$ -	\$ 11,200.00	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
Installation Project - Up to 12 days	T4P6	\$ -	\$ 16,800.00	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
Installation Project - Up to 16 days	T4P7	\$ -	\$ 22,400.00	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
Installation Project - Up to 28 days	T4P8	\$ -	\$ 39,200.00	19%	\$ 31,940.00	\$ 1,085.96	\$ 878.35	\$ 750.59	\$ 1,437.30	
Installation Project - Up to 40 days	T4P9	\$ -	\$ 56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
Project Management	T4M1	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Project Management	T4M2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Project Management	T4M3	\$ -	\$ 5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
Project Management	T4M5	\$ -	\$ 11,200.00	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
Project Management	T4M6	\$ -	\$ 16,800.00	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
Project Management	T4M7	\$ -	\$ 22,400.00	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
J676 Forms Printer (Airbill, COD, HazMat)	T316	\$ 161.00	\$ 1,195.00	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
J693 4" Adhesive Label Printer	T319	\$ 273.00	\$ 2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E05 Laser Printer	T321	\$ 116.00	\$ 695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
1E03 4" Label Printer	T322	\$ 154.00	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
ShipRequest Software, 2 Dimensional Scanner	T331	\$ 239.00	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
J775 - 2 Dimensional Scanner	T332	\$ 239.00	\$ 2,400.00	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
J779 - Cordless Scanner	T339	\$ 285.00	\$ 2,295.00	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
ShipRequest Multi-Pack (5 CDs)	T196003	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Certified labels for 1E03 label printer	TS48	\$ -	\$ 115.00	19%	\$ 93.00	\$ 3.16	\$ 2.56	\$ 2.19	\$ 4.19	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J592/J595	TS58	\$ -	\$ 72.00	19%	\$ 58.00	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	\$ 30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					399.00	\$ 0.00013				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					399.00	\$ 0.00013				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					399.00	\$ 0.00013				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					399.00	\$ 0.00013				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.	
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013					
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013					
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013					
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.	
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -					
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -					
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -					
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -					
Additional Service Costs (Excluding those Listed above)											
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.	
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-					
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-					
YEARLY, MAINTENANCE COST			\$ 0.00013	0%	\$ 0.00013	\$ 0.00013					
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -					
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-					
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-					
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013					
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -					
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.	
			-		-	\$ -	0%	\$ -			
			-		-	\$ -	0%	\$ -			
			-		-	\$ -	0%	\$ -			
			-		-	\$ -	0%	\$ -			
			-		-	\$ -	0%	\$ -			
			-		-	\$ -	0%	\$ -			
			-		-	\$ -	0%	\$ -			
			-		-	\$ -	0%	\$ -			
OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet CATEGORY 1 ATTACHMENT 1											
 											
COST ANALYSIS						PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST						0.01758	0.00060	0.00048	0.00041	0.00079	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)						\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Yearly 8-Hour Response)						\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00092	\$ 0.00013
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00092	\$ 0.00013
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00092	\$ 0.00013
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00092	\$ 0.00013
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.01772	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00093	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 159,417.00	\$ 6,576.48	\$ 7,397.40	\$ 8,191.95	\$ 1,386.15	\$ 199.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 159,417.00	\$ 6,576.48	\$ 7,397.40	\$ 8,191.95	\$ 1,386.15	\$ 199.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 159,417.00	\$ 6,576.48	\$ 7,397.40	\$ 8,191.95	\$ 1,386.15	\$ 199.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 159,417.00	\$ 6,576.48	\$ 7,397.40	\$ 8,191.95	\$ 1,386.15	\$ 199.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 159,435.00	\$ 6,594.48	\$ 7,421.40	\$ 8,221.95	\$ 1,389.15	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 159,345.00	\$ 6,504.48	\$ 7,301.40	\$ 8,071.95	\$ 1,374.15	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 159,345.00	\$ 6,504.48	\$ 7,301.40	\$ 8,071.95	\$ 1,374.15	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 159,345.00	\$ 6,504.48	\$ 7,301.40	\$ 8,071.95	\$ 1,374.15	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 159,417.00	\$ 6,576.48	\$ 7,397.40	\$ 8,191.95	\$ 1,386.15	\$ 199.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 159,417.00	\$ 6,576.48	\$ 7,397.40	\$ 8,191.95	\$ 1,386.15	\$ 199.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 159,417.00	\$ 6,576.48	\$ 7,397.40	\$ 8,191.95	\$ 1,386.15	\$ 199.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 159,417.00	\$ 6,576.48	\$ 7,397.40	\$ 8,191.95	\$ 1,386.15	\$ 199.50
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 159,435.00	\$ 6,594.48	\$ 7,421.40	\$ 8,221.95	\$ 1,389.15	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 159,345.00	\$ 6,504.48	\$ 7,301.40	\$ 8,071.95	\$ 1,374.15	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 159,345.00	\$ 6,504.48	\$ 7,301.40	\$ 8,071.95	\$ 1,374.15	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 159,345.00	\$ 6,504.48	\$ 7,301.40	\$ 8,071.95	\$ 1,374.15	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00092	\$ 0.00007
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00092	\$ 0.00007
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00092	\$ 0.00007
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00092	\$ 0.00007
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.01772	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00093	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.01771	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00006



OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
CLIENT/SRVR INSTALL & TRG	T518	\$0	\$ 1,200	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
MULTI-SITE IDENTIFIER	T5MS	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPGRADE TO CLIENT/SERVER	T5U1	\$0	\$ 8,500	19%	\$ 6,925.00	\$ 235.45	\$ 190.44	\$ 162.74	\$ 311.63	
UPG FROM 5 TO 10 CLIENTS	T5U2	\$0	\$ 6,000	19%	\$ 4,888.00	\$ 166.19	\$ 134.42	\$ 114.87	\$ 219.96	
ADDL CLIENT/SRVR LICENSES	T5CC	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
BACKGROUND IMPORT	T5F2	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
FILE LINK/SCAN LINK	T5F3	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
HOTEL APPLICATION PKG	T5F6	\$0	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
ODBC INTEGRATION	T5F8	\$0	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
SCALE SUPPORT	T5FB	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
TRACKING ASST ACTIVATION	T5FC	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PRINTER INTERFACE	T5FE	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL IMAGING FEATURE	T5FF	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
MANIFEST MODULE	T5FM	\$0	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
VISITOR TRACKING FEATURE	T5VT	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
DESKTOP EXPRESS PLUS SW	T2DE	\$ -	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	
ARRIVAL WEB MODULE	T5FW	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
ROUTE ACTIVITY LOGGING	T5FG	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
NETWORK SYNC FEATURE	T5NS	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
NET SYNC LIC- UP TO 4	T5N1	\$0	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
NET SYNC LIC- UP TO 10	T5N2	\$0	\$ 2,000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	
NET SYNC LIC- UP TO 20	T5N3	\$0	\$ 3,000	19%	\$ 2,444.00	\$ 83.10	\$ 67.21	\$ 57.43	\$ 109.98	
NET SYNC LIC- UP TO 50	T5N4	\$0	\$ 6,000	19%	\$ 4,888.00	\$ 166.19	\$ 134.42	\$ 114.87	\$ 219.96	
CLIENT LICENSE	T5NL	\$0	\$ 500	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
NET QUERY	T5F1	\$0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
FACTORY INSTALLED PCI LAN	J796029	\$0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
SALES KIT-PCI LAN CARD	J796027	\$0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
MS SQL SERVER RUNTIME LCS	T557	\$0	\$ 3,495	19%	\$ 2,847.00	\$ 96.80	\$ 78.29	\$ 66.90	\$ 128.12	
J692 4"ADHESV LABL PRINTR	J531	\$273	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
J624 LASER PRINTER	T534	\$116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
LABEL PRINTER J644	T536	\$154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J620 2" GRAPHICS PRINTER	T544	\$54	\$ 395	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	
7 POR USB HUB SALES KIT	T896001	\$0	\$ 275	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08	
LobbyTrac Color Badge Printer	TS47	\$ -	\$ 159	19%	\$ 129.00	\$ 4.39	\$ 3.55	\$ 3.03	\$ 5.81	
JB75 100LB TABLETOP SCALE	T310	\$162	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 200LB ROLLERTOP SCAL	T312	\$226	\$ 1,695	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149LB ROLLERTOP SCAL	T313	\$230	\$ 1,695	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
ARRIVAL BELT PRINTER	T538	\$115	\$ 1,385	24%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$ -	\$ 475	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
WIRELESS CONNECT FOR T741	T5WC	\$0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
MAIL_CTR COMM MODULE T741	T5VC	\$0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
COUNTER SIGNATURE PAD	J540	\$0	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
COUNTER SIGNATURE PAD+	J542	\$0	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
ARRIVAL TA PLUS WIRELESS	J596025	\$0	\$ 1,395	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12	
4 Bay Ethernet Docking Crdle (for use with multiple)	J590009	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Bay USB/Serial Cradle for J594 Tracking Assistant	J596021	\$ -	\$ 475	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
FOUR BAY ETHERNET CRADLE	J596035	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
ARRIVAL TA PLUS - 4 BAY B	J596023	\$0	\$ 1,425	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25	
BATRY ADAPTR KIT2 J594/J5	J596024	\$ -	\$ 350	35%	\$ 226.00	\$ 7.68	\$ 6.22	\$ 5.31	\$ 10.17	
TA+ WINCE5.0 DEVICE	J594	\$ 333	\$ 2,495	34%	\$ 1,644.00	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
TA+ WINDMOBILE 5.0	T741	\$333	\$ 3,495	29%	\$ 2,468.00	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
MC7090 BATTERY ADAPTOR	T790003	\$0	\$ 350	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
TRACK ASSIST + W/CRAD	J593	\$333	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
J570 UPGRADE PROGRAM	J58U	\$339	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
SINGLE BAY CRADLE FOR J58	J596019	\$0	\$ 425	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
4-SLOT CRADLE TRACK ASST.	J596015	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
SINGLE SLOT CRADLE-TRACK	J596014	\$0	\$ 425	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
KIT / ETHERNET CRADLE - 4	T590009	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
BATTERY CHARGER 1700 SALE	J596017	\$0	\$ 1,395	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12	
J580 FOUR-BAY DOCKING CRA	J596018	\$0	\$ 75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
J690 FIRMWARE UPGR. SALES	J696021	\$0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
NON CONTACT KYBD SCANNER	T530	\$214	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
ARRIVAL CORDLESS SCANNER	T539	\$285	\$ 2,295	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
2D IMAGER	T542	\$240	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
WEB CAMERA	T543	\$0	\$ 245	19%	\$ 199.00	\$ 6.77	\$ 5.47	\$ 4.68	\$ 8.96	
J776 SCANNER STAND KIT	J796025	\$0	\$ 144	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
POWER GUMMED TAP DISP	TS10	\$0	\$ 895	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
MANUAL GUMMED TAPE DIS	TS11	\$0	\$ 350	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
J693 4'CONT THER TRANSF L	TS14	\$0	\$ 260	19%	\$ 211.00	\$ 7.17	\$ 5.80	\$ 4.96	\$ 9.50	
J693 4'CONT THERM LABELS	TS30	\$0	\$ 240	19%	\$ 195.00	\$ 6.63	\$ 5.36	\$ 4.58	\$ 8.78	
J645 CONT THERM DIR LABEL	TS31	\$0	\$ 140	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
J692 CONTINUOUS THERMAL	TS32	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
J530 CONTINUOUS THERMAL	TS33	\$0	\$ 73	19%	\$ 59.00	\$ 2.01	\$ 1.62	\$ 1.39	\$ 2.66	
J530 SPARE BATTERY	TS35	\$ -	\$ 88	20%	\$ 70.00	\$ 2.38	\$ 1.93	\$ 1.65	\$ 3.15	
J530 SOFT CARRY CASE	TS36	\$ -	\$ 77	19%	\$ 62.00	\$ 2.11	\$ 1.71	\$ 1.46	\$ 2.79	
J530 BELT SOFT CARRY CASE	TS37	\$ -	\$ 9	33%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	
J530 PROTECTIVE BOOT	TS38	\$ -	\$ 95	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
928-7 MULTI FUNC BADGES	TS40	\$ -	\$ 70	20%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
928-8 J620 ADH BADGES	TS41	\$ -	\$ 70	20%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
928-9 J620 NON-ADH BADGES	TS42	\$ -	\$ 69	20%	\$ 55.00	\$ 1.87	\$ 1.51	\$ 1.29	\$ 2.48	
718-8 BADGE CLIPS	TS43	\$ -	\$ 39	21%	\$ 31.00	\$ 1.05	\$ 0.85	\$ 0.73	\$ 1.40	
718-9 SELF EXP SEC STICKR	TS44	\$ -	\$ 109	19%	\$ 88.00	\$ 2.99	\$ 2.42	\$ 2.07	\$ 3.96	
MONITOR ARM	TS06	\$ -	\$ 90	19%	\$ 73.00	\$ 2.48	\$ 2.01	\$ 1.72	\$ 3.29	
STD SYS MAINTENANCE KIT	TS20	\$ -	\$ 26	19%	\$ 21.00	\$ 0.71	\$ 0.58	\$ 0.49	\$ 0.95	
PREMIUM SYS MAINT KIT	TS21	\$ -	\$ 93	19%	\$ 75.00	\$ 2.55	\$ 2.06	\$ 1.76	\$ 3.38	
ANTI FATIGUE/STATIC MAT	TS22	\$ -	\$ 140	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
DATA VAC	TS23	\$ -	\$ 83	20%	\$ 66.00	\$ 2.24	\$ 1.82	\$ 1.55	\$ 2.97	
J779 SPARE BATTERY	TS34	\$ -	\$ 113	19%	\$ 92.00	\$ 3.13	\$ 2.53	\$ 2.16	\$ 4.14	
J779 HOLSTER	TS39	\$ -	\$ 90	20%	\$ 72.00	\$ 2.45	\$ 1.98	\$ 1.69	\$ 3.24	
INSTALLATION PROJECT	T6P1	\$0	\$ 1,400	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
INSTALLATION PROJECT	T6P2	\$0	\$ 2,800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
INSTALLATION PROJECT	T6P3	\$0	\$ 5,600	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
INSTALLATION PROJECT	T6P4	\$0	\$ 8,400	19%	\$ 6,844.00	\$ 232.70	\$ 188.21	\$ 160.83	\$ 307.98	
INSTALLATION PROJECT	T6P5	\$0	\$ 11,200	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
INSTALLATION PROJECT	T6P6	\$0	\$ 16,800	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
INSTALLATION PROJECT	T6P7	\$0	\$ 22,400	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
INSTALLATION PROJECT	T6P8	\$0	\$ 39,200	19%	\$ 31,940.00	\$ 1,085.96	\$ 878.35	\$ 750.59	\$ 1,437.30	
INSTALLATION PROJECT	T6P9	\$0	\$ 56,000	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
INST SW CHARGE ON CUST PC	T513	\$0	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ARRIVAL BASIC APPL TRAIN	T514	\$0	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
PROFESSIONAL SERVICES	T516	\$0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
PROFESSIONAL SERVICES	T517	\$0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
ARRIVAL LIVE APPLICATION	T537	\$0	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
ONGOING TRAIN- ARRIVAL	T5TH	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL PROJECT MANAGEMNT	T5M1	\$0	\$ 1,400	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
ARRIVAL PROJECT MANAGEMNT	T5M2	\$0	\$ 2,800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
ARRIVAL PROJECT MANAGEMNT	T5M3	\$0	\$ 5,600	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
ARRIVAL PROJECT MANAGEMNT	T5M5	\$0	\$ 11,200	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
ARRIVAL PROJECT MANAGEMNT	T5M6	\$0	\$ 16,800	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
ARRIVAL PROJECT MANAGEMNT	T5M7	\$0	\$ 22,400	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
ARRIVAL EXPRESS PLUS	T54A	\$ -	\$ 2,295	21%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
ARRIVAL EXPRESS+ TA/CR	T54B	\$339	\$ 4,995	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
ARRIVAL EXPRESS+ TURNKEY	T54C	\$ 895	\$ 8,495	19%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
Arrival Express Plus Basics w/J583 Tracking Assistant and J782	T54D	\$ 553	\$ 6,295	71%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
ARRIVAL EXPRESS SOFTWARE	T541	\$0	\$ 1,795	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79	
ARRIVAL EXPRESS SOFTWARE	T540	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
STD ARRIVAL	TNPB	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
J624 LASER PRINTER	T534	\$116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
LABEL PRINTER J644	T536	\$154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
COUNTER SIGNATURE PAD	J540	\$0	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
EMAIL NOTIFICATION	T5EN	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
UNLIMITED TRANSACTIONS	T5FA	\$0	\$ 1,200	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
ARRIVAL BASIC APPL TRAIN	T514	\$0	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
INST SW CHARGE ON CUST PC	T513	\$0	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ARRIVAL STD SYSTEM UPGRD	T526	\$0	\$ 3,100	19%	\$ 2,525.00	\$ 85.85	\$ 69.44	\$ 59.34	\$ 113.63	
ARRIVAL C/S LIC TIER 1	T5C3	\$ -	\$ 500	51%	\$ 247.00	\$ 8.40	\$ 6.79	\$ 5.80	\$ 11.12	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
ARRIVAL C/S LIC TIER 2	T5C4	\$0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
SMA FOR T5XC (ARRIVAL CLIENT/SERVER)	T5RM/T5R1	\$ 1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA for T540 (ARRIVAL EXPRESS SOFTWARE)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL LE CLIENT SVR-5	T52C	\$0	11000	19%	\$ 8,962.00	\$ 304.71	\$ 246.46	\$ 210.61	\$ 403.29	
ARRIVAL LE CLIENT SVR-10+	T52D	\$0	17000	19%	\$ 13,851.00	\$ 470.93	\$ 380.90	\$ 325.50	\$ 623.30	
SMA FOR T52C (ARRIVAL LE CLIENT SVR-5)	T5RM/T5R1	\$1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T52D (ARRIVAL LE CLIENT SVR-10+)	T5TM/T5S1	\$1,648	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2DE (DESKTOP EXPRESS PLUS SW)	T2D2/T2D1	\$ 599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T52P (SPECIAL: ARRIVAL SOFTWARE)	T5RM/T5R1	\$ 1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54A (ARRIVAL EXPRESS PLUS)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54B (ARRIVAL EXPRESS+ TA/CR)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54C (ARRIVAL EXPRESS+ TURNKEY)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54D (Arrival Express Plus Basics w/J583 Tracking Assistant and J782)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5L1 (LOBBYTRAC TURNKEY PKG)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5L3 (LOBBYTRAC SOFTWR ONLY PKG)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5R0 (ARRIVAL CUSTOMER LOYALTY)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5XE (ARRIVAL EXTENDED EDITION)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PM100 POST MGR W/PC/PRTR	T2PT	\$ 458	\$ 8,250	19%	\$ 6,722.00	\$ 228.55	\$ 184.86	\$ 157.97	\$ 302.49	
SMA for T2PT (PM100 POST MGR W/PC/PRTR)	T347/T2A7	\$ 275	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ASCENT TURNKEY FOR DM WGH	SPMS	\$ 504	\$ 7,950	19%	\$ 6,477.00	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	
ASCENT TURNKEY FOR DM SOL	SPMJ	\$ 774	\$ 9,250	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SMA for SPMJ/SPMS (ASCENT TURNKEY FOR DM SOL/WGH)	T345/T2B1	\$ 580	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ASCENT SOFTWARE METER INT	T196027	\$ -	\$ 295	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
ShipRequest, 2D Scanner and ScanLink	T330	\$ 239.00	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Site License for Desktop Express PLUS	T2SL	\$ -	\$ 1,650.00	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Ascent PMPLUS - All Carrier Solution and Simple Integration	T2PP	\$ -	\$ 5,895.00	19%	\$ 4,803.00	\$ 163.30	\$ 132.08	\$ 112.87	\$ 216.14	
Ascent PM300 - Customer Loyalty License (incl PC and monitor)					\$ 3,293.00	\$ 111.96	\$ 90.56	\$ 77.39	\$ 148.19	
Req - T4P0 (T540 is required and has SMA)	T2R0	\$ 342.00	\$ 5,995.00	45%						
Ascent PM400 - Customer Loyalty License (incl PC and monitor)					\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
Req - T4P1 (T540 is required and has SMA)	T2R1	\$ 342.00	\$ 4,995.00	19%						
Ascent PM500 - Customer Loyalty License (incl PC and monitor)					\$ 5,699.00	\$ 193.77	\$ 156.72	\$ 133.93	\$ 256.46	
Req - T4P2 (T540 is required and has SMA)	T2R2	\$ 342.00	\$ 6,995.00	19%						
Ascent PM1000 - Customer Loyalty License (incl PC and monitor)					\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44	
Req - T4P3 (T540 is required and has SMA)	T2R3	\$ 342.00	\$ 9,995.00	19%						
Arrival Express Software	T540	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PM300 Ascent™ software w/UPS, USPS and FedEx rates, 1E03 printer, 100 lb. scale, e-mail notification, StreetSmart address cleansing, installation on customer's PC, initial training	T2B3	\$ 316.00	\$ 4,795.00	19%	\$ 3,906.00	\$ 132.80	\$ 107.42	\$ 91.79	\$ 175.77	
SMA FOR T2PP (Ascent PMPLUS - All Carrier Solution and Simple Integration)	T137/T3A1	\$ 1,397.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R0 (Ascent PM300 - Customer Loyalty License (incl PC and monitor)					\$ -	\$ -	\$ -	\$ -	\$ -	
Req - T4P0 (T540 is required and has SMA)	T344/T2A1	\$ 1,076.00	\$ -	0%						
SMA FOR T2R1 (Ascent PM400 - Customer Loyalty License (incl PC and monitor)					\$ -	\$ -	\$ -	\$ -	\$ -	
Req - T4P1 (T540 is required and has SMA)	T344/T2A1	\$ 1,076.00	\$ -	0%						
SMA FOR T2R2 (Ascent PM500 - Customer Loyalty License (incl PC and monitor)					\$ -	\$ -	\$ -	\$ -	\$ -	
Req - T4P2 (T540 is required and has SMA)	T137/T3A1	\$ 1,397.00	\$ -	0%						
SMA FOR T2R3 (Ascent PM1000 - Customer Loyalty License (incl PC and monitor)					\$ -	\$ -	\$ -	\$ -	\$ -	
Req - T4P3 (T540 is required and has SMA)	T122/T1A1	\$ 1,660.00	\$ -	0%						
SMA FOR T540 (Arrival Express Software)	T5EM/T5A2	\$ 206.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR T2B3 (PM300 Ascent™ software w/UPS, USPS and FedEx rates, 1E03 printer, 100 lb. scale, e-mail notification, StreetSmart address cleansing, installation on customer's PC, initial training)	T344/T2A1	\$ 316.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Multi-Workstation Network License - For customer-provided network environments. Order one license per Ascent workstation connected to a customer's network. Not needed for a single Ascent workstation connected to a network. An additional license is needed for NetQuery.	T110	\$ -	\$ 750.00	45%	\$ 412.00	\$ 14.01	\$ 11.33	\$ 9.68	\$ 18.54	
Plus Carrier Enabler - Upgrade to Ascent MC	T1PC	\$ -	\$ 4,600.00	19%	\$ 3,748.00	\$ 127.43	\$ 103.07	\$ 88.08	\$ 168.66	
Integration Enabler - Upgrade to Ascent IS	T1NT	\$ -	\$ 3,000.00	19%	\$ 2,444.00	\$ 83.10	\$ 67.21	\$ 57.43	\$ 109.98	
DDX Link (Display Data Exchange)	T116	\$ -	\$ 1,995.00	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
ODBC Link (Open Database Connection)	T118	\$ -	\$ 1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48	
RUMBA Communications Software for AS400	T120	\$ -	\$ 295.00	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
RUMBA Communications Software for IBM	T129	\$ -	\$ 675.00	19%	\$ 549.00	\$ 18.67	\$ 15.10	\$ 12.90	\$ 24.71	
RUMBA Communications Software for UNIX	T130	\$ -	\$ 445.00	19%	\$ 362.00	\$ 12.31	\$ 9.96	\$ 8.51	\$ 16.29	
Ascent Interface	J796038	\$ -	\$ 695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
Additional Carrier Log-1 (3 included) - Maximum of 20	T101	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
Additional Custom Programmable Carrier-1 (3 included) - Maximum of 20	T102	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
StreetSmart Address Cleansing	T2AC	\$ -	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS RDI - Residential Delivery Indicators (Additional license required)	T2AF	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Differential Weighing (offweight) - Can be used for all carriers; Not available with T312 - 200 lb. scale	T105	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
HazMat	T104	\$ -	\$ 950.00	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
NetQuery	T113	\$ -	\$ -	#DIV/0!	\$ -	\$ -	\$ -	\$ -	\$ -	
E-Mail Notification	T2EM	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
LTL Customer Programmable Carrier	T103	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Certified Mail Label Feature					\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
Sale Only- Requires dedicated 1E03 or J645	T2CM	\$ -	\$ 895.00	55%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return receipt feature	T2EU	\$ -	\$ 1,895.00	19%	\$ 1,544.00	\$ 52.50	\$ 42.46	\$ 36.28	\$ 69.48	
Secure archive feature	T2SU	\$ -	\$ 495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
FedEx Ground	T221	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Ground Zip to Zone	T243	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Ship manager	T230	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS HundredWeight	T211	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS 4th Class DBMC	T245	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Automation	T217	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Domestic Rates	T215	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Express Mail	T2MM	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS International	T271	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS International	T216	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Mixed Mail	T218	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Std A bulk	T209	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Std A Non-Profit	T265	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Zip to Zone	T242	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL Rates	T293	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL/Airborne Legacy	T2DH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Airborne Reseller Rates	T21A	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Contract Rates	T214	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
FedEx Onsite server	T289	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
UPS Drop Shipment	T213	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USPS Drop Shipment	T219	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USPS Manifesting Drop	T290	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DHL Plus drop Shipment	T291	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
Airborne Plus Drop Ship	T208	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
2.8Ghz Pentium 4 PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CDRW-DVD drive, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse	T124	\$ 342.00	\$ 2,795.00	19%	\$ 2,277.00	\$ 77.42	\$ 62.62	\$ 53.51	\$ 102.47	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
2.3Ghz Celeron PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CD-ROM, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse	T125	\$ 342.00	\$ 2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142.00	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
Ascent Basic Application Training - 4 hours on-site	T414	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Advanced Operator Training - 4 hours on-site	T415	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Ascent Live Application Support	T437	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Ongoing Training Support for Ascent (Monthly Subscription - TRAIN2)	T2TH	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Install software on customer's PC; Required if installing Ascent on a customer-provided PC. Include one charge per PC.	T413	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Consulting Services - per day charge	T427	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Special Services	T430	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Ascent client billing system integration for Legal industry	T434	\$ -	\$ 2,600.00	19%	\$ 2,118.00	\$ 72.01	\$ 58.25	\$ 49.77	\$ 95.31	
Installation Project	T4P0	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Installation Project - Up to 1 day	T4P1	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Installation Project - Up to 2 days	T4P2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Installation Project - Up to 4 days	T4P3	\$ -	\$ 5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
Installation Project - Up to 6 days	T4P4	\$ -	\$ 8,400.00	19%	\$ 6,844.00	\$ 232.70	\$ 188.21	\$ 160.83	\$ 307.98	
Installation Project - Up to 8 days	T4P5	\$ -	\$ 11,200.00	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
Installation Project - Up to 12 days	T4P6	\$ -	\$ 16,800.00	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
Installation Project - Up to 16 days	T4P7	\$ -	\$ 22,400.00	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
Installation Project - Up to 28 days	T4P8	\$ -	\$ 39,200.00	19%	\$ 31,940.00	\$ 1,085.96	\$ 878.35	\$ 750.59	\$ 1,437.30	
Installation Project - Up to 40 days	T4P9	\$ -	\$ 56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
Project Management	T4M1	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Project Management	T4M2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Project Management	T4M3	\$ -	\$ 5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
Project Management	T4M5	\$ -	\$ 11,200.00	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
Project Management	T4M6	\$ -	\$ 16,800.00	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
Project Management	T4M7	\$ -	\$ 22,400.00	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
J676 Forms Printer (Airbill, COD, HazMat)	T316	\$ 161.00	\$ 1,195.00	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
J693 4" Adhesive Label Printer	T319	\$ 273.00	\$ 2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E05 Laser Printer	T321	\$ 116.00	\$ 695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
1E03 4" Label Printer	T322	\$ 154.00	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
ShipRequest Software, 2 Dimensional Scanner	T331	\$ 239.00	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
J775 - 2 Dimensional Scanner	T332	\$ 239.00	\$ 2,400.00	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
J779 - Cordless Scanner	T339	\$ 285.00	\$ 2,295.00	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
ShipRequest Multi-Pack (5 CDs)	T196003	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Certified labels for 1E03 label printer	TS48	\$ -	\$ 115.00	19%	\$ 93.00	\$ 3.16	\$ 2.56	\$ 2.19	\$ 4.19	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J	TS58	\$ -	\$ 72.00	19%	\$ 58.00	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					0.00	\$ -				

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Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014					
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013					
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013					
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013					
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.	
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -					
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -					
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -					
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -					
Additional Service Costs (Excluding those Listed above)											
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.	
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-					
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-					
YEARLY, MAINTENANCE COST			\$ -	0%	\$ -	\$ -					
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -					
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-					
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-					
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013					
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -					
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.	
			-	0%	-	\$ -	0%	\$ -			
			-	0%	-	\$ -	0%	\$ -			
			-	0%	-	\$ -	0%	\$ -			
			-	0%	-	\$ -	0%	\$ -			
			-	0%	-	\$ -	0%	\$ -			
			-	0%	-	\$ -	0%	\$ -			
			-	0%	-	\$ -	0%	\$ -			
OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet CATEGORY 1 ATTACHMENT 1											
 											
COST ANALYSIS						PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST						0.04481	0.00152	0.00123	0.00105	0.00202	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.04481	\$ 0.00152	\$ 0.00123	\$ 0.00105	\$ 0.00202	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.04481	\$ 0.00152	\$ 0.00123	\$ 0.00105	\$ 0.00202	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.04481	\$ 0.00152	\$ 0.00123	\$ 0.00105	\$ 0.00202	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.04481	\$ 0.00152	\$ 0.00123	\$ 0.00105	\$ 0.00202	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.04495	\$ 0.00166	\$ 0.00137	\$ 0.00119	\$ 0.00215	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.04494	\$ 0.00165	\$ 0.00136	\$ 0.00118	\$ 0.00214	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.04494	\$ 0.00165	\$ 0.00136	\$ 0.00118	\$ 0.00214	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.04494	\$ 0.00165	\$ 0.00136	\$ 0.00118	\$ 0.00214	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 403,308.00	\$ 13,712.47	\$ 14,787.96	\$ 15,796.23	\$ 3,024.81	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 403,308.00	\$ 13,712.47	\$ 14,787.96	\$ 15,796.23	\$ 3,024.81	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 403,308.00	\$ 13,712.47	\$ 14,787.96	\$ 15,796.23	\$ 3,024.81	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 403,308.00	\$ 13,712.47	\$ 14,787.96	\$ 15,796.23	\$ 3,024.81	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 404,523.00	\$ 14,927.47	\$ 16,407.96	\$ 17,821.23	\$ 3,227.31	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 404,433.00	\$ 14,837.47	\$ 16,287.96	\$ 17,671.23	\$ 3,212.31	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 404,433.00	\$ 14,837.47	\$ 16,287.96	\$ 17,671.23	\$ 3,212.31	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 404,433.00	\$ 14,837.47	\$ 16,287.96	\$ 17,671.23	\$ 3,212.31	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 403,308.00	\$ 13,712.47	\$ 14,787.96	\$ 15,796.23	\$ 3,024.81	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 403,308.00	\$ 13,712.47	\$ 14,787.96	\$ 15,796.23	\$ 3,024.81	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 403,308.00	\$ 13,712.47	\$ 14,787.96	\$ 15,796.23	\$ 3,024.81	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 403,308.00	\$ 13,712.47	\$ 14,787.96	\$ 15,796.23	\$ 3,024.81	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 404,523.00	\$ 14,927.47	\$ 16,407.96	\$ 17,821.23	\$ 3,227.31	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 404,433.00	\$ 14,837.47	\$ 16,287.96	\$ 17,671.23	\$ 3,212.31	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 404,433.00	\$ 14,837.47	\$ 16,287.96	\$ 17,671.23	\$ 3,212.31	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 404,433.00	\$ 14,837.47	\$ 16,287.96	\$ 17,671.23	\$ 3,212.31	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.04481	\$ 0.00152	\$ 0.00123	\$ 0.00105	\$ 0.00202	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.04481	\$ 0.00152	\$ 0.00123	\$ 0.00105	\$ 0.00202	\$ -
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.04481	\$ 0.00152	\$ 0.00123	\$ 0.00105	\$ 0.00202	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.04481	\$ 0.00152	\$ 0.00123	\$ 0.00105	\$ 0.00202	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.04495	\$ 0.00166	\$ 0.00137	\$ 0.00119	\$ 0.00215	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.04494	\$ 0.00165	\$ 0.00136	\$ 0.00118	\$ 0.00214	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.04494	\$ 0.00165	\$ 0.00136	\$ 0.00118	\$ 0.00214	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.04494	\$ 0.00165	\$ 0.00136	\$ 0.00118	\$ 0.00214	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <input checked="" type="checkbox"/>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #			TSR0 - 'ARRIVAL CUSTOMER LOYA							
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
			LEASE RATE FACTOR			0.0340	0.0275	0.0235	0.0450	
			METER HEAD LEASE RATE FACTOR			1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 5,395.00	20%	\$ 4,397	\$ 149.50	\$ 120.92	\$ 103.33	\$ 197.87	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 4,533	\$ 149.50	\$ 120.92	\$ 103.33	\$ 197.87	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0181	\$ 0.0006	\$ 0.0005	\$ 0.0004	\$ 0.0008	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
SendSuite XPRESS 300 +3 CARRIERS	T25C	\$ 1,076.00	\$ 5,380	19%	\$ 4,383.00	\$ 149.02	\$ 120.53	\$ 103.00	\$ 197.24	
SendSuite XPRESS 400 +4 CARRIERS	T25D	\$ 1,076.00	\$ 6,580	19%	\$ 5,361.00	\$ 182.27	\$ 147.43	\$ 125.98	\$ 241.25	
SendSuite XPRESS 500 ALL CARRIERS	T25E	\$ 1,397.00	\$ 7,780	19%	\$ 6,339.00	\$ 215.53	\$ 174.32	\$ 148.97	\$ 285.26	
SendSuite Xpress 1000 -ALL CARRIERS	T25G	\$ 1,660.00	\$ 12,880	19%	\$ 10,494.00	\$ 356.80	\$ 288.59	\$ 246.61	\$ 472.23	
SendSuite Xpress Postal Manager LT USPS	TSA2	\$ 275	\$ 2,495	19%	\$ 2,032.00	\$ 69.09	\$ 55.88	\$ 47.75	\$ 91.44	
SendSuite Xpress Postal Manager LT +1 Carrier	TSA3	\$ 275	\$ 3,495	19%	\$ 2,847.00	\$ 96.80	\$ 78.29	\$ 66.90	\$ 128.12	
SendSuite Xpress Postal Manager LT +1 Carrier	TSA4	\$ 275	\$ 4,095	19%	\$ 3,336.00	\$ 113.42	\$ 91.74	\$ 78.40	\$ 150.12	
SendSuite Xpress Postal Manager- Software only	T25B	\$ 275	\$ 4,580	19%	\$ 3,731.00	\$ 126.85	\$ 102.60	\$ 87.68	\$ 167.90	
SendSuite Xpress Postal Manager Turnkey	T25F	\$ 275	\$ 10,680	19%	\$ 8,702.00	\$ 295.87	\$ 239.31	\$ 204.50	\$ 391.59	
SPEEDEE DELIVERY SERVICE	T286	\$ -	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
CRYSTAL RPT RUN TIME LIC	TS1A	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
E-RR SUBSCRIPTION	T2ER	\$ 91	\$ 18%	\$ 75.00	\$ 2.55	\$ 2.06	\$ 1.76	\$ 3.38		
SECURE ARCHIVE SUBSCRIPTN	T2SA	\$ 27	\$ 22%	\$ 21.00	\$ 0.71	\$ 0.58	\$ 0.49	\$ 0.95		
SMA FOR T2ER AND T2SA (E-RR SUBSCRIPTIO	T2C0	\$ 204	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
LOBBYTRAC WORKSTATION PKG	T5P7	\$610	\$ 4,595	19%	\$ 3,744.00	\$ 127.30	\$ 102.96	\$ 87.98	\$ 168.48	
ARRIVAL EXPRESS PLUS	T54X	\$0	\$ 2,000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	
UPGRADE TO ARRIVAL XE	T5U4	\$0	\$ 2,800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
ARRIVAL PC	T5P3	\$342	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
ARRIVAL PC	T5P4	\$342	\$ 2,795	19%	\$ 2,277.00	\$ 77.42	\$ 62.62	\$ 53.51	\$ 102.47	
COMPAQ 17 INCH MONIOTR (M	T885021	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Compaq 15" Flat Pnl Monit	T885022	\$0	\$ 199	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
COMPAQ 17 INCH FLAT PANEL	T885035	\$0	\$ 699	19%	\$ 569.00	\$ 19.35	\$ 15.65	\$ 13.37	\$ 25.61	
LOBBYTRAC TURNKEY PKG	T5L1	\$610	\$ 7,395	19%	\$ 6,025.00	\$ 204.85	\$ 165.69	\$ 141.59	\$ 271.13	
LOBBYTRAC SOFTWR ONLY PKG	T5L3	\$ -	\$ 2,825	19%	\$ 2,301.00	\$ 78.23	\$ 63.28	\$ 54.07	\$ 103.55	
ARRIVAL SW ONLY WIN 95	T520	\$0	\$ 4,895	19%	\$ 3,988.00	\$ 135.59	\$ 109.67	\$ 93.72	\$ 179.46	
ARRIVAL STD SYSTEM UPGRD	T526	\$0	\$ 3,100	19%	\$ 2,525.00	\$ 85.85	\$ 69.44	\$ 59.34	\$ 113.63	
SPECIAL: ARIVAL SOFTWARE	T52P	\$ -	\$ 10,400	19%	\$ 8,473.00	\$ 288.08	\$ 233.01	\$ 199.12	\$ 381.29	
ARRIVAL CLIENT SERVER	T52A	\$0	\$ 12,500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	
ARRIVAL CLIENT SERVER	T52B	\$0	\$ 18,500	19%	\$ 15,073.00	\$ 512.48	\$ 414.51	\$ 354.22	\$ 678.29	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
MULTI-SITE ID PACK	T591	\$0	\$ 75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
CLIENT/SRVR INSTALL & TRG	T518	\$	\$ 1,200	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
MULTI-SITE IDENTIFIER	T5MS	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPGRADE TO CLIENT/SERVER	T5U1	\$0	\$ 8,500	19%	\$ 6,925.00	\$ 235.45	\$ 190.44	\$ 162.74	\$ 311.63	
UPG FROM 5 TO 10 CLIENTS	T5U2	\$0	\$ 6,000	19%	\$ 4,888.00	\$ 166.19	\$ 134.42	\$ 114.87	\$ 219.96	
ADDL CLIENT/SRVR LICENSES	T5CC	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
BACKGROUND IMPORT	T5F2	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
FILE LINK/SCAN LINK	T5F3	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
HOTEL APPLICATION PKG	T5F6	\$0	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
ODBC INTEGRATION	T5F8	\$0	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
SCALE SUPPORT	T5FB	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
TRACKING ASST ACTIVATION	T5FC	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PRINTER INTERFACE	T5FE	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL IMAGING FEATURE	T5FF	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
MANIFEST MODULE	T5FM	\$0	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
VISITOR TRACKING FEATURE	T5VT	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
DESKTOP EXPRESS PLUS SW	T2DE	\$	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	
ARRIVAL WEB MODULE	T5FW	\$0	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
ROUTE ACTIVITY LOGGING	T5FG	\$0	\$ 1,250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
NETWORK SYNC FEATURE	T5NS	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
NET SYNC LIC- UP TO 4	T5N1	\$0	\$ 950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
NET SYNC LIC- UP TO 10	T5N2	\$0	\$ 2,000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	
NET SYNC LIC- UP TO 20	T5N3	\$0	\$ 3,000	19%	\$ 2,444.00	\$ 83.10	\$ 67.21	\$ 57.43	\$ 109.98	
NET SYNC LIC- UP TO 50	T5N4	\$0	\$ 6,000	19%	\$ 4,888.00	\$ 166.19	\$ 134.42	\$ 114.87	\$ 219.96	
CLIENT LICENSE	T5NL	\$0	\$ 500	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
NET QUERY	T5F1	\$0	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
FACTORY INSTALLED PCI LAN	J796029	\$0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
SALES KIT-PCI LAN CARD	J796027	\$0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
MS SQL SERVER RUNTIME LCS	T557	\$0	\$ 3,495	19%	\$ 2,847.00	\$ 96.80	\$ 78.29	\$ 66.90	\$ 128.12	
J692 4'ADHESV LABL PRINTR	T531	\$273	\$ 2,195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
J624 LASER PRINTER	T534	\$116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
LABEL PRINTER J644	T536	\$154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J620 2" GRAPHICS PRINTER	T544	\$54	\$ 395	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	
7 POR USB HUB SALES KIT	T896001	\$0	\$ 275	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08	
LobbyTrac Color Badge Printer	TS47	\$	\$ 159	19%	\$ 129.00	\$ 4.39	\$ 3.55	\$ 3.03	\$ 5.81	
JB75 100LB TABLETOP SCALE	T310	\$162	\$ 1,195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 200LB ROLLERTOP SCAL	T312	\$226	\$ 1,695	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149LB ROLLERTOP SCAL	T313	\$230	\$ 1,695	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
ARRIVAL BELT PRINTER	T538	\$115	\$ 1,385	24%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$	\$ 475	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
WIRELESS CONNECT FOR T741	T5WC	\$0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
MAIL CTR COMM MODULE T741	T5VC	\$0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
COUNTER SIGNATURE PAD	J540	\$0	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
COUNTER SIGNATURE PAD+	J542	\$0	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
ARRIVAL TA PLUS WIRELESS	J596025	\$0	\$ 1,395	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12	
4 Bay Ethernet Docking Crdle (for use with multiple	J590009	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Bay USB/Serial Cradle for J594 Tracking Assistant	J596021	\$	\$ 475	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
FOUR BAY ETHERNET CRADLE	J596035	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
ARRIVAL TA PLUS - 4 BAY B	J596023	\$0	\$ 1,425	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25	
BATRY ADAPTR KIT2 J594/J5	J596024	\$	\$ 350	35%	\$ 226.00	\$ 7.68	\$ 6.22	\$ 5.31	\$ 10.17	
TA+ WINCES.0 DEVICE	J594	\$ 333	\$ 2,495	34%	\$ 1,644.00	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
TA+ WINDMOBILE 5.0	T741	\$333	\$ 3,495	29%	\$ 2,468.00	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
MC7090 BATTERY ADAPTOR	T790003	\$0	\$ 350	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
TRACK ASSIST + W/CRAD	J593	\$333	\$ 2,995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
J570 UPGRADE PROGRAM	J58U	\$339	\$ 1,500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
SINGLE BAY CRADLE FOR J58	J596019	\$0	\$ 425	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
4-SLOT CRADLE TRACK ASST.	J596015	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
SINGLE SLOT CRADLE-TRACK	J596014	\$0	\$ 425	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
KIT / ETHERNET CRADLE - 4	T590009	\$0	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
BATTERY CHARGER 1700 SALE	J596017	\$0	\$ 1,395	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
J580 FOUR-BAY DOCKING CRA	J596018	\$0	\$ 75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
J690 FIRMWARE UPGR. SALES	J696021	\$0	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
NON CONTACT KYBD SCANNER	T530	\$214	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
ARRIVAL CORDLESS SCANNER	T539	\$285	\$ 2,295	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
2D IMAGER	T542	\$240	\$ 2,400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
WEB CAMERA	T543	\$0	\$ 245	19%	\$ 199.00	\$ 6.77	\$ 5.47	\$ 4.68	\$ 8.96	
J776 SCANNER STAND KIT	J796025	\$0	\$ 144	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
POWER GUMMED TAP DISP	TS10	\$0	\$ 895	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
MANUAL GUMMED TAPE DIS	TS11	\$0	\$ 350	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
J693 4*CONT THER TRANSF L	TS14	\$0	\$ 260	19%	\$ 211.00	\$ 7.17	\$ 5.80	\$ 4.96	\$ 9.50	
J693 4*CONT THERM LABELS	TS30	\$0	\$ 240	19%	\$ 195.00	\$ 6.63	\$ 5.36	\$ 4.58	\$ 8.78	
J645 CONT THERM DIR LABEL	TS31	\$0	\$ 140	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
J692 CONTINUOUS THERMAL	TS32	\$0	\$ 250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
J530 CONTINUOUS THERMAL	TS33	\$0	\$ 73	19%	\$ 59.00	\$ 2.01	\$ 1.62	\$ 1.39	\$ 2.66	
J530 SPARE BATTERY	TS35	\$ -	\$ 88	20%	\$ 70.00	\$ 2.38	\$ 1.93	\$ 1.65	\$ 3.15	
J530 SOFT CARRY CASE	TS36	\$ -	\$ 77	19%	\$ 62.00	\$ 2.11	\$ 1.71	\$ 1.46	\$ 2.79	
J530 BELT SOFT CARRY CASE	TS37	\$ -	\$ 9	33%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	
J530 PROTECTIVE BOOT	TS38	\$ -	\$ 95	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
928-7 MULTI FUNC BADGES	TS40	\$ -	\$ 70	20%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
928-8 J620 ADH BADGES	TS41	\$ -	\$ 70	20%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
928-9 J620 NON-ADH BADGES	TS42	\$ -	\$ 69	20%	\$ 55.00	\$ 1.87	\$ 1.51	\$ 1.29	\$ 2.48	
718-8 BADGE CLIPS	TS43	\$ -	\$ 39	21%	\$ 31.00	\$ 1.05	\$ 0.85	\$ 0.73	\$ 1.40	
718-9 SELF EXP SEC STICKR	TS44	\$ -	\$ 109	19%	\$ 88.00	\$ 2.99	\$ 2.42	\$ 2.07	\$ 3.96	
MONITOR ARM	TS06	\$ -	\$ 90	19%	\$ 73.00	\$ 2.48	\$ 2.01	\$ 1.72	\$ 3.29	
STD SYS MAINTENANCE KIT	TS20	\$ -	\$ 26	19%	\$ 21.00	\$ 0.71	\$ 0.58	\$ 0.49	\$ 0.95	
PREMIUM SYS MAINT KIT	TS21	\$ -	\$ 93	19%	\$ 75.00	\$ 2.55	\$ 2.06	\$ 1.76	\$ 3.38	
ANTI FATIGUE/STATIC MAT	TS22	\$ -	\$ 140	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
DATA VAC	TS23	\$ -	\$ 83	20%	\$ 66.00	\$ 2.24	\$ 1.82	\$ 1.55	\$ 2.97	
J779 SPARE BATTERY	TS34	\$ -	\$ 113	19%	\$ 92.00	\$ 3.13	\$ 2.53	\$ 2.16	\$ 4.14	
J779 HOLSTER	TS39	\$ -	\$ 90	20%	\$ 72.00	\$ 2.45	\$ 1.98	\$ 1.69	\$ 3.24	
INSTALLATION PROJECT	T6P1	\$0	\$ 1,400	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
INSTALLATION PROJECT	T6P2	\$0	\$ 2,800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
INSTALLATION PROJECT	T6P3	\$0	\$ 5,600	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
INSTALLATION PROJECT	T6P4	\$0	\$ 8,400	19%	\$ 6,844.00	\$ 232.70	\$ 188.21	\$ 160.83	\$ 307.98	
INSTALLATION PROJECT	T6P5	\$0	\$ 11,200	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
INSTALLATION PROJECT	T6P6	\$0	\$ 16,800	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
INSTALLATION PROJECT	T6P7	\$0	\$ 22,400	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
INSTALLATION PROJECT	T6P8	\$0	\$ 39,200	19%	\$ 31,940.00	\$ 1,085.96	\$ 878.35	\$ 750.59	\$ 1,437.30	
INSTALLATION PROJECT	T6P9	\$0	\$ 56,000	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
INST SW CHARGE ON CUST PC	T513	\$0	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ARRIVAL BASIC APPL TRAIN	T514	\$0	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
PROFESSIONAL SERVICES	T516	\$0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
PROFESSIONAL SERVICES	T517	\$0	\$ 1,000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
ARRIVAL LIVE APPLICATION	T537	\$0	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
ONGOING TRAIN- ARRIVAL	T5TH	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL PROJECT MANAGEMNT	T5M1	\$0	\$ 1,400	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
ARRIVAL PROJECT MANAGEMNT	T5M2	\$0	\$ 2,800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
ARRIVAL PROJECT MANAGEMNT	T5M3	\$0	\$ 5,600	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
ARRIVAL PROJECT MANAGEMNT	T5M5	\$0	\$ 11,200	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
ARRIVAL PROJECT MANAGEMNT	T5M6	\$0	\$ 16,800	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
ARRIVAL PROJECT MANAGEMNT	T5M7	\$0	\$ 22,400	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
ARRIVAL EXPRESS PLUS	T54A	\$ -	\$ 2,295	21%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
ARRIVAL EXPRESS+ TA/CR	T54B	\$339	\$ 4,995	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
ARRIVAL EXPRESS+ TURNKEY	T54C	\$ 895	\$ 8,495	79%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
Arrival Express Plus Basics w/J583 Tracking Assistant and J782	T54D	\$ 553	\$ 6,295	71%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
ARRIVAL EXPRESS SOFTWARE	T541	\$0	\$ 1,795	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79	
ARRIVAL EXPRESS SOFTWARE	T540	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
STD ARRIVAL	TNPB	\$0	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
J624 LASER PRINTER	T534	\$116	\$ 695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
LABEL PRINTER J644	T536	\$154	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
COUNTER SIGNATURE PAD	J540	\$0	\$ 1,995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
EMAIL NOTIFICATION	T5EN	\$0	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
UNLIMITED TRANSACTIONS	T5FA	\$0	\$ 1,200	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	


OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
ARRIVAL BASIC APPL TRAIN	T514	\$0	\$ 525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
INST SW CHARGE ON CUST PC	T513	\$0	\$ 145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ARRIVAL STD SYSTEM UPGRD	T526	\$0	\$ 3,100	19%	\$ 2,525.00	\$ 85.85	\$ 69.44	\$ 59.34	\$ 113.63	
ARRIVAL C/S LIC TIER 1	T5C3	\$ -	\$ 500	51%	\$ 247.00	\$ 8.40	\$ 6.79	\$ 5.80	\$ 11.12	
ARRIVAL C/S LIC TIER 2	T5C4	\$0	\$ 300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
SMA FOR T5XC (ARRIVAL CLIENT/SERVER)	T5RM/T5R1	\$ 1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA for T540 (ARRIVAL EXPRESS SOFTWARE)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL LE CLIENT SVR-5	T52C	\$0	11000	19%	\$ 8,962.00	\$ 304.71	\$ 246.46	\$ 210.61	\$ 403.29	
ARRIVAL LE CLIENT SVR-10+	T52D	\$0	17000	19%	\$ 13,851.00	\$ 470.93	\$ 380.90	\$ 325.50	\$ 623.30	
SMA FOR T52C (ARRIVAL LE CLIENT SVR-5)	T5RM/T5R1	\$1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T52D (ARRIVAL LE CLIENT SVR-10+)	T5TM/T5S1	\$1,648	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2DE (DESKTOP EXPRESS PLUS SW)	T2D2/T2D1	\$ 599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T52P (SPECIAL: ARRIVAL SOFTWARE)	T5RM/T5R1	\$ 1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54A (ARRIVAL EXPRESS PLUS)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54B (ARRIVAL EXPRESS+ TA/CR)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54C (ARRIVAL EXPRESS+ TURNKEY)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54D (Arrival Express Plus Basics w/J583 Tracking Assistant and J782)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5L1 (LOBBYTRAC TURNKEY PKG)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5L3 (LOBBYTRAC SOFTWR ONLY PKG)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5R0 (ARRIVAL CUSTOMER LOYALTY)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5XE (ARRIVAL EXTENDED EDITION)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PM100 POST MGR W/PC/PRTR	T2PT	\$ 458	\$ 8,250	19%	\$ 6,722.00	\$ 228.55	\$ 184.86	\$ 157.97	\$ 302.49	
SMA for T2PT (PM100 POST MGR W/PC/PRTR)	T347/T2A7	\$ 275	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ASCENT TURNKEY FOR DM WGH	SPMS	\$ 504	\$ 7,950	19%	\$ 6,477.00	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	
ASCENT TURNKEY FOR DM SOL	SPMJ	\$ 774	\$ 9,250	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SMA for SPMJ/SPMS (ASCENT TURNKEY FOR DM SOL/WGH)	T345/T2B1	\$ 580	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ASCENT SOFTWARE METER INT	T196027	\$ -	\$ 295	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
ShipRequest, 2D Scanner and ScanLink	T330	\$ 239.00	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Site License for Desktop Express PLUS	T2SL	\$ -	\$ 1,650.00	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Ascent PMPLUS - All Carrier Solution and Simple Integration	T2PP	\$ -	\$ 5,895.00	19%	\$ 4,803.00	\$ 163.30	\$ 132.08	\$ 112.87	\$ 216.14	
Ascent PM300 - Customer Loyalty License (incl PC and monitor) Req - T4P0 (T540 is required and has SMA)	T2R0	\$ 342.00	\$ 5,995.00	45%	\$ 3,293.00	\$ 111.96	\$ 90.56	\$ 77.39	\$ 148.19	
Ascent PM400 - Customer Loyalty License (incl PC and monitor) Req - T4P1 (T540 is required and has SMA)	T2R1	\$ 342.00	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
Ascent PM500 - Customer Loyalty License (incl PC and monitor) Req - T4P2 (T540 is required and has SMA)	T2R2	\$ 342.00	\$ 6,995.00	19%	\$ 5,699.00	\$ 193.77	\$ 156.72	\$ 133.93	\$ 256.46	
Ascent PM1000 - Customer Loyalty License (incl PC and monitor) Req - T4P3 (T540 is required and has SMA)	T2R3	\$ 342.00	\$ 9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44	
Arrival Express Software	T540	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PM300 Ascent™ software w/UPS, USPS and FedEx rates, 1E03 printer, 100 lb. scale, e-mail notification, StreetSmart address cleansing, installation on customer's PC, initial training	T2B3	\$ 316.00	\$ 4,795.00	19%	\$ 3,906.00	\$ 132.80	\$ 107.42	\$ 91.79	\$ 175.77	
SMA FOR T2PP (Ascent PMPLUS - All Carrier Solution and Simple Integration)	T137/T3A1	\$ 1,397.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R0 (Ascent PM300 - Customer Loyalty License (incl PC and monitor) Req - T4P0 (T540 is required and has SMA)	T344/T2A1	\$ 1,076.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R1 (Ascent PM400 - Customer Loyalty License (incl PC and monitor) Req - T4P1 (T540 is required and has SMA)	T344/T2A1	\$ 1,076.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R2 (Ascent PM500 - Customer Loyalty License (incl PC and monitor) Req - T4P2 (T540 is required and has SMA)	T137/T3A1	\$ 1,397.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR T2R3 (Ascent PM1000 - Customer Loyalty License (incl PC and monitor) Req - T4P3 (T540 is required and has SMA)	T122/T1A1	\$ 1,660.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T540 (Arrival Express Software)	T5EM/T5A2	\$ 206.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2B3 (PM3000 Ascent™ software w/UPS, USPS and FedEx rates, 1E03 printer, 100 lb. scale, e-mail notification, StreetSmart address cleansing, installation on customer's PC, initial training)	T344/T2A1	\$ 316.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Multi-Workstation Network License - For customer-provided network environments. Order one license per Ascent workstation connected to a customer's network. Not needed for a single Ascent workstation connected to a network. An additional license is needed for NetQuery.	T110	\$ -	\$ 750.00	45%	\$ 412.00	\$ 14.01	\$ 11.33	\$ 9.68	\$ 18.54	
Plus Carrier Enabler - Upgrade to Ascent MC	T1PC	\$ -	\$ 4,600.00	19%	\$ 3,748.00	\$ 127.43	\$ 103.07	\$ 88.08	\$ 168.66	
Integration Enabler - Upgrade to Ascent IS	T1NT	\$ -	\$ 3,000.00	19%	\$ 2,444.00	\$ 83.10	\$ 67.21	\$ 57.43	\$ 109.98	
DDX Link (Display Data Exchange)	T116	\$ -	\$ 1,995.00	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
ODBC Link (Open Database Connection)	T118	\$ -	\$ 1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48	
RUMBA Communications Software for AS400	T120	\$ -	\$ 295.00	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
RUMBA Communications Software for IBM	T129	\$ -	\$ 675.00	19%	\$ 549.00	\$ 18.67	\$ 15.10	\$ 12.90	\$ 24.71	
RUMBA Communications Software for UNIX	T130	\$ -	\$ 445.00	19%	\$ 362.00	\$ 12.31	\$ 9.96	\$ 8.51	\$ 16.29	
Ascent Interface	J796038	\$ -	\$ 695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
Additional Carrier Log-1 (3 included) - Maximum of 20	T101	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
Additional Custom Programmable Carrier-1 (3 included) - Maximum of 20	T102	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
StreetSmart Address Cleansing	T2AC	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS RDI - Residential Delivery Indicator (Additional license required)	T2AF	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Differential Weighing (offweight) - Can be used for all carriers; Not available with T312 - 200 lb. scale	T105	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
HazMat	T104	\$ -	\$ 950.00	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
NetQuery	T113	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
E-Mail Notification	T2EM	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
LTL Customer Programmable Carrier	T103	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Certified Mail Label Feature Sale Only- Requires dedicated 1E03 or J645	T2CM	\$ -	\$ 895.00	55%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
e-Return receipt feature	T2EU	\$ -	\$ 1,895.00	19%	\$ 1,544.00	\$ 52.50	\$ 42.46	\$ 36.28	\$ 69.48	
Secure archive feature	T2SU	\$ -	\$ 495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
FedEx Ground	T221	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Ground Zip to Zone	T243	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Ship manager	T230	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS HundredWeight	T211	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS 4th Class DBMC	T245	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Automation	T217	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Domestic Rates	T215	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Express Mail	T2MM	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS International	T271	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS International	T216	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Mixed Mail	T218	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Std A bulk	T209	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Std A Non-Profit	T265	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Zip to Zone	T242	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL Rates	T293	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL/Airborne Legacy	T2DH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Airborne Reseller Rates	T21A	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Contract Rates	T214	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
FedEx Onsite server	T289	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
UPS Drop Shipment	T213	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USPS Drop Shipment	T219	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USPS Manifesting Drop	T290	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DHL Plus drop Shipment	T291	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Airborne Plus Drop Ship	T208	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
2.8Ghz Pentium 4 PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CD-RW-DVD drive, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse	T124	\$ 342.00	\$ 2,795.00	19%	\$ 2,277.00	\$ 77.42	\$ 62.62	\$ 53.51	\$ 102.47	
2.3Ghz Celeron PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CD-ROM, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse	T125	\$ 342.00	\$ 2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142.00	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
Ascent Basic Application Training - 4 hours on-site	T414	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Advanced Operator Training - 4 hours on-site	T415	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Ascent Live Application Support	T437	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Ongoing Training Support for Ascent (Monthly Subscription - TRAIN2)	T2TH	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Install software on customer's PC; Required if installing Ascent on a customer-provided PC. Include one charge per PC.	T413	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Consulting Services - per day charge	T427	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Special Services	T430	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Ascent client billing system integration for Legal industry	T434	\$ -	\$ 2,600.00	19%	\$ 2,118.00	\$ 72.01	\$ 58.25	\$ 49.77	\$ 95.31	
Installation Project	T4P0	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Installation Project - Up to 1 day	T4P1	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Installation Project - Up to 2 days	T4P2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Installation Project - Up to 4 days	T4P3	\$ -	\$ 5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
Installation Project - Up to 6 days	T4P4	\$ -	\$ 8,400.00	19%	\$ 6,844.00	\$ 232.70	\$ 188.21	\$ 160.83	\$ 307.98	
Installation Project - Up to 8 days	T4P5	\$ -	\$ 11,200.00	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
Installation Project - Up to 12 days	T4P6	\$ -	\$ 16,800.00	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
Installation Project - Up to 16 days	T4P7	\$ -	\$ 22,400.00	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
Installation Project - Up to 28 days	T4P8	\$ -	\$ 39,200.00	19%	\$ 31,940.00	\$ 1,085.96	\$ 878.35	\$ 750.59	\$ 1,437.30	
Installation Project - Up to 40 days	T4P9	\$ -	\$ 56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
Project Management	T4M1	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Project Management	T4M2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Project Management	T4M3	\$ -	\$ 5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
Project Management	T4M5	\$ -	\$ 11,200.00	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
Project Management	T4M6	\$ -	\$ 16,800.00	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
Project Management	T4M7	\$ -	\$ 22,400.00	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
J676 Forms Printer (Airbill, COD, HazMat)	T316	\$ 161.00	\$ 1,195.00	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
J693 4" Adhesive Label Printer	T319	\$ 273.00	\$ 2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E05 Laser Printer	T321	\$ 116.00	\$ 695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
1E03 4" Label Printer	T322	\$ 154.00	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
ShipRequest Software, 2 Dimensional Scanner	T331	\$ 239.00	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
J775 - 2 Dimensional Scanner	T332	\$ 239.00	\$ 2,400.00	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
J779 - Cordless Scanner	T339	\$ 285.00	\$ 2,295.00	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
ShipRequest Multi-Pack (5 CDs)	T196003	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Certified labels for 1E03 label printer	TS48	\$ -	\$ 115.00	19%	\$ 93.00	\$ 3.16	\$ 2.56	\$ 2.19	\$ 4.19	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J	TS58	\$ -	\$ 72.00	19%	\$ 58.00	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	\$ 30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					331.00	\$ 0.00011				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					331.00	\$ 0.00011				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					331.00	\$ 0.00011				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					331.00	\$ 0.00011				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00011	0%	\$ 0.00011	\$ 0.00011				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
			-	0%	-	\$ -	0%	\$ -		
OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet CATEGORY 1 ATTACHMENT 1										



OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
 STANDARD CONFIGURED EQUIPMENT COST					0.01813	0.00060	0.00048	0.00041	0.00079	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011	\$ 0.00011
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01825	\$ 0.00071	\$ 0.00060	\$ 0.00053	\$ 0.00091	\$ 0.00011
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01825	\$ 0.00071	\$ 0.00060	\$ 0.00053	\$ 0.00091	\$ 0.00011
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01825	\$ 0.00071	\$ 0.00060	\$ 0.00053	\$ 0.00091	\$ 0.00011
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01825	\$ 0.00071	\$ 0.00060	\$ 0.00053	\$ 0.00091	\$ 0.00011
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.01827	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00093	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.01826	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.01826	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.01826	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 164,214.00	\$ 6,407.94	\$ 7,172.05	\$ 7,909.78	\$ 1,358.19	\$ 165.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 164,214.00	\$ 6,407.94	\$ 7,172.05	\$ 7,909.78	\$ 1,358.19	\$ 165.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 164,214.00	\$ 6,407.94	\$ 7,172.05	\$ 7,909.78	\$ 1,358.19	\$ 165.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 164,214.00	\$ 6,407.94	\$ 7,172.05	\$ 7,909.78	\$ 1,358.19	\$ 165.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 164,403.00	\$ 6,596.94	\$ 7,424.05	\$ 8,224.78	\$ 1,389.69	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 164,313.00	\$ 6,506.94	\$ 7,304.05	\$ 8,074.78	\$ 1,374.69	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 164,313.00	\$ 6,506.94	\$ 7,304.05	\$ 8,074.78	\$ 1,374.69	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 164,313.00	\$ 6,506.94	\$ 7,304.05	\$ 8,074.78	\$ 1,374.69	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 164,214.00	\$ 6,407.94	\$ 7,172.05	\$ 7,909.78	\$ 1,358.19	\$ 165.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 164,214.00	\$ 6,407.94	\$ 7,172.05	\$ 7,909.78	\$ 1,358.19	\$ 165.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 164,214.00	\$ 6,407.94	\$ 7,172.05	\$ 7,909.78	\$ 1,358.19	\$ 165.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 164,214.00	\$ 6,407.94	\$ 7,172.05	\$ 7,909.78	\$ 1,358.19	\$ 165.50
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 164,403.00	\$ 6,596.94	\$ 7,424.05	\$ 8,224.78	\$ 1,389.69	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 164,313.00	\$ 6,506.94	\$ 7,304.05	\$ 8,074.78	\$ 1,374.69	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 164,313.00	\$ 6,506.94	\$ 7,304.05	\$ 8,074.78	\$ 1,374.69	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 164,313.00	\$ 6,506.94	\$ 7,304.05	\$ 8,074.78	\$ 1,374.69	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01825	\$ 0.00071	\$ 0.00060	\$ 0.00053	\$ 0.00091	\$ 0.00006
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01825	\$ 0.00071	\$ 0.00060	\$ 0.00053	\$ 0.00091	\$ 0.00006
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01825	\$ 0.00071	\$ 0.00060	\$ 0.00053	\$ 0.00091	\$ 0.00006
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01825	\$ 0.00071	\$ 0.00060	\$ 0.00053	\$ 0.00091	\$ 0.00006
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.01827	\$ 0.00073	\$ 0.00062	\$ 0.00055	\$ 0.00093	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.01826	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.01826	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.01826	\$ 0.00072	\$ 0.00061	\$ 0.00054	\$ 0.00092	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL #			TSLE - ARRIVL LAW ENFORCE SW							
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000		1.0000
Base Equipment Costs			\$ 3,450.00	18%	\$ 2,812	\$ 95.61	\$ 77.33	\$ 66.08	\$ 126.54	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 2,812	\$ 95.61	\$ 77.33	\$ 66.08	\$ 126.54	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0112	\$ 0.0004	\$ 0.0003	\$ 0.0003	\$ 0.0005	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
SendSuite XPRESS 300 +3 CARRIERS	T25C	\$ 1,076.00	\$ 5,380	19%	\$ 4,383.00	\$ 149.02	\$ 120.53	\$ 103.00	\$ 197.24	
SendSuite XPRESS 400 +4 CARRIERS	T25D	\$ 1,076.00	\$ 6,580	19%	\$ 5,361.00	\$ 182.27	\$ 147.43	\$ 125.98	\$ 241.25	
SendSuite XPRESS 500 ALL CARRIERS	T25E	\$ 1,397.00	\$ 7,780	19%	\$ 6,339.00	\$ 215.53	\$ 174.32	\$ 148.97	\$ 285.26	
SendSuite Xpress 1000 -ALL CARRIERS	T25G	\$ 1,660.00	\$ 12,880	19%	\$ 10,494.00	\$ 356.80	\$ 288.59	\$ 246.61	\$ 472.23	
SendSuite Xpress Postal Manager LT USPS	TSA2	\$ 275	\$ 2,495	19%	\$ 2,032.00	\$ 69.09	\$ 55.88	\$ 47.75	\$ 91.44	
SendSuite Xpress Postal Manager LT +1 Carrier	TSA3	\$ 275	\$ 3,495	19%	\$ 2,847.00	\$ 96.80	\$ 78.29	\$ 66.90	\$ 128.12	
SendSuite Xpress Postal Manager LT +1 Carrier	TSA4	\$ 275	\$ 4,095	19%	\$ 3,336.00	\$ 113.42	\$ 91.74	\$ 78.40	\$ 150.12	
SendSuite Xpress Postal Manager- Software only	T25B	\$ 275	\$ 4,580	19%	\$ 3,731.00	\$ 126.85	\$ 102.60	\$ 87.68	\$ 167.90	
SendSuite Xpress Postal Manager Turnkey	T25F	\$ 275	\$ 10,680	19%	\$ 8,702.00	\$ 295.87	\$ 239.31	\$ 204.50	\$ 391.59	
SPEEDEE DELIVERY SERVICE	T286	\$ -	\$ 750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
CRYSTAL RPT RUN TIME LIC	TS1A	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
E-RR SUBSCRIPTION	T2ER	\$ 91	\$ 18%	\$ 75.00	\$ 2.55	\$ 2.06	\$ 1.76	\$ 3.38		
SECURE ARCHIVE SUBSCRIPTN	T2SA	\$ 27	\$ 22%	\$ 21.00	\$ 0.71	\$ 0.58	\$ 0.49	\$ 0.95		
SMA FOR T2ER AND T2SA (E-RR SUBSCRIPTIO	T2C0	\$ 204	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVL LAW ENF PERIPH PKG	T5LP	\$295	6495	19%	\$ 5,292.00	\$ 179.93	\$ 145.53	\$ 124.36	\$ 238.14	
ARRIVL LAW ENF TRNKY PKG	T5LX	\$637	8495	19%	\$ 6,921.00	\$ 235.31	\$ 190.33	\$ 162.64	\$ 311.45	
ARRIVAL LE CLIENT SVR-5	T52C	\$0	11000	19%	\$ 8,962.00	\$ 304.71	\$ 246.46	\$ 210.61	\$ 403.29	
ARRIVAL LE CLIENT SVR-10+	T52D	\$0	17000	19%	\$ 13,851.00	\$ 470.93	\$ 380.90	\$ 325.50	\$ 623.30	
LOBBYTRAC WORKSTATION PKG	T5P7	\$610	4595	19%	\$ 3,744.00	\$ 127.30	\$ 102.96	\$ 87.98	\$ 168.48	
ARRIVAL EXPRESS PLUS	T54X	\$0	2000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	
UPGRADE TO ARRIVAL XE	T5U4	\$0	2800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
ARRIVAL PC	T5P3	\$342	2195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
ARRIVAL PC	T5P4	\$342	2795	19%	\$ 2,277.00	\$ 77.42	\$ 62.62	\$ 53.51	\$ 102.47	
COMPAQ 17 INCH MONIOTR (M	T885021	\$0	0	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Compaq 15" Flat Pnl Monit	T885022	\$0	199	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
COMPAQ 17 INCH FLAT PANEL	T885035	\$0	699	19%	\$ 569.00	\$ 19.35	\$ 15.65	\$ 13.37	\$ 25.61	
LOBBYTRAC TURNKEY PKG	T5L1	\$610	7395	19%	\$ 6,025.00	\$ 204.85	\$ 165.69	\$ 141.59	\$ 271.13	
LOBBYTRAC SOFTWR ONLY PKG	T5L3	\$0	\$ 2,825	19%	\$ 2,301.00	\$ 78.23	\$ 63.28	\$ 54.07	\$ 103.55	
ARRIVAL SW ONLY WIN 95	T520	\$0	4895	19%	\$ 3,988.00	\$ 135.59	\$ 109.67	\$ 93.72	\$ 179.46	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
ARRIVAL STD SYSTEM UPGRD	T526	\$0	3100	19%	\$ 2,525.00	\$ 85.85	\$ 69.44	\$ 59.34	\$ 113.63	
SPECIAL: ARIVAL SOFTWARE	T52P	\$0	\$ 10,400	19%	\$ 8,473.00	\$ 288.08	\$ 233.01	\$ 199.12	\$ 381.29	
ARRIVAL CLIENT SERVER	T52A	\$0	12500	19%	\$ 10,185.00	\$ 346.29	\$ 280.09	\$ 239.35	\$ 458.33	
ARRIVAL CLIENT SERVER	T52B	\$0	18500	19%	\$ 15,073.00	\$ 512.48	\$ 414.51	\$ 354.22	\$ 678.29	
ARRIVAL CUSTOMER LOYALTY	T5R0	\$342	5395	19%	\$ 4,395.00	\$ 149.43	\$ 120.86	\$ 103.28	\$ 197.78	
MULTI-SITE ID PACK	T591	\$0	75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
CLIENT/SRVR INSTALL & TRG	T518	\$0	1200	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
MULTI-SITE IDENTIFIER	T5MS	\$0	0	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPGRADE TO CLIENT/SERVER	T5U1	\$0	8500	19%	\$ 6,925.00	\$ 235.45	\$ 190.44	\$ 162.74	\$ 311.63	
UPG FROM 5 TO 10 CLIENTS	T5U2	\$0	6000	19%	\$ 4,888.00	\$ 166.19	\$ 134.42	\$ 114.87	\$ 219.96	
ADDL CLIENT/SRVR LICENSES	T5CC	\$0	250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
BACKGROUND IMPORT	T5F2	\$0	750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
FILE LINK/SCAN LINK	T5F3	\$0	750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
HOTEL APPLICATION PKG	T5F6	\$0	950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
ODBC INTEGRATION	T5F8	\$0	1995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
SCALE SUPPORT	T5FB	\$0	750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
TRACKING ASST ACTIVATION	T5FC	\$0	0	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PRINTER INTERFACE	T5FE	\$0	0	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL IMAGING FEATURE	T5FF	\$0	1250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
MANIFEST MODULE	T5FM	\$0	1195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
VISITOR TRACKING FEATURE	T5VT	\$0	750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
DESKTOP EXPRESS PLUS SW	T2DE	\$0	\$ 8,295	19%	\$ 6,758.00	\$ 229.77	\$ 185.85	\$ 158.81	\$ 304.11	
ARRIVAL WEB MODULE	T5FW	\$0	2995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
ROUTE ACTIVITY LOGGING	T5FG	\$0	1250	19%	\$ 1,018.00	\$ 34.61	\$ 28.00	\$ 23.92	\$ 45.81	
NETWORK SYNC FEATURE	T5NS	\$0	0	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
NET SYNC LIC- UP TO 4	T5N1	\$0	950	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
NET SYNC LIC- UP TO 10	T5N2	\$0	2000	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	
NET SYNC LIC- UP TO 20	T5N3	\$0	3000	19%	\$ 2,444.00	\$ 83.10	\$ 67.21	\$ 57.43	\$ 109.98	
NET SYNC LIC- UP TO 50	T5N4	\$0	6000	19%	\$ 4,888.00	\$ 166.19	\$ 134.42	\$ 114.87	\$ 219.96	
CLIENT LICENSE	T5NL	\$0	500	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
NET QUERY	T5F1	\$0	1500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	
FACTORY INSTALLED PCI LAN	J796029	\$0	300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
SALES KIT-PCI LAN CARD	J796027	\$0	300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
MS SQL SERVER RUNTIME LCS	T557	\$0	3495	19%	\$ 2,847.00	\$ 96.80	\$ 78.29	\$ 66.90	\$ 128.12	
J692 4"ADHESV LABL PRINTR	T531	\$273	2195	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
J624 LASER PRINTER	T534	\$116	695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
LABEL PRINTER J644	T536	\$154	995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
J620 2" GRAPHICS PRINTER	T544	\$54	395	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	
7 POR USB HUB SALES KIT	T896001	\$0	275	19%	\$ 224.00	\$ 7.62	\$ 6.16	\$ 5.26	\$ 10.08	
LobbyTrac Color Badge Printer	T547	\$0	\$ 159	19%	\$ 129.00	\$ 4.39	\$ 3.55	\$ 3.03	\$ 5.81	
JB75 100LB TABLETOP SCALE	T310	\$162	1195	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
JB64 200LB ROLLERTOP SCAL	T312	\$226	1695	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
JB67 149LB ROLLERTOP SCAL	T313	\$230	1695	19%	\$ 1,381.00	\$ 46.95	\$ 37.98	\$ 32.45	\$ 62.15	
ARRIVAL BELT PRINTER	T538	\$115	1385	24%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48	
Four Bay Cradle Kit for T741 Tracking Assistant	T790002	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Bay Cradle Kit for T741 Tracking Assistant	T790004	\$ -	\$ 475	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
WIRELESS CONNECT FOR T741	T5WC	\$0	300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
MAIL CTR COMM MODULE T741	T5VC	\$0	200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
COUNTER SIGNATURE PAD	J540	\$0	1995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
COUNTER SIGNATURE PAD+	J542	\$0	1995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
ARRIVAL TA PLUS WIRELESS	J596025	\$0	1395	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12	
4 Bay Ethernet Docking Crdle (for use with multiple	J590009	\$0	995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Single Bay USB/Serial Cradle for J594 Tracking Assistant	J596021	\$ -	\$ 475	19%	\$ 387.00	\$ 13.16	\$ 10.64	\$ 9.09	\$ 17.42	
FOUR BAY ETHERNET CRADLE	J596035	\$0	995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
ARRIVAL TA PLUS - 4 BAY B	J596023	\$0	1425	19%	\$ 1,161.00	\$ 39.47	\$ 31.93	\$ 27.28	\$ 52.25	
BATRY ADAPTR KIT2 J594/J5	J596024	\$ -	\$ 350	35%	\$ 226.00	\$ 7.68	\$ 6.22	\$ 5.31	\$ 10.17	
TA+ WINCE5.0 DEVICE	J594	\$ 333	\$ 2,495	34%	\$ 1,644.00	\$ 55.90	\$ 45.21	\$ 38.63	\$ 73.98	
TA+ WINDMOBILE 5.0	T741	\$333	\$ 3,495	29%	\$ 2,468.00	\$ 83.91	\$ 67.87	\$ 58.00	\$ 111.06	
MC7090 BATTERY ADAPTOR	T790003	\$0	350	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
TRACK ASSIST + W/CRAD	J593	\$333	2995	19%	\$ 2,440.00	\$ 82.96	\$ 67.10	\$ 57.34	\$ 109.80	
J570 UPGRADE PROGRAM	J58U	\$339	1500	19%	\$ 1,222.00	\$ 41.55	\$ 33.61	\$ 28.72	\$ 54.99	


OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SINGLE BAY CRADLE FOR J58	J596019	\$0	425	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
4-SLOT CRADLE TRACK ASST.	J596015	\$0	995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
SINGLE SLOT CRADLE-TRACK	J596014	\$0	425	19%	\$ 346.00	\$ 11.76	\$ 9.52	\$ 8.13	\$ 15.57	
KIT / ETHERNET CRADLE - 4	T590009	\$0	995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
BATTERY CHARGER 1700 SALE	J596017	\$0	1395	19%	\$ 1,136.00	\$ 38.62	\$ 31.24	\$ 26.70	\$ 51.12	
J580 FOUR-BAY DOCKING CRA	J596018	\$0	75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
J690 FIRMWARE UPGR. SALES	J696021	\$0	200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
NON CONTACT KYBD SCANNER	T530	\$214	1495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81	
ARRIVAL CORDLESS SCANNER	T539	\$285	2295	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
2D IMAGER	T542	\$240	2400	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
WEB CAMERA	T543	\$0	245	19%	\$ 199.00	\$ 6.77	\$ 5.47	\$ 4.68	\$ 8.96	
J776 SCANNER STAND KIT	J796025	\$0	144	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
POWER GUMMED TAP DISP	TS10	\$0	895	19%	\$ 729.00	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81	
MANUAL GUMMED TAPE DIS	TS11	\$0	350	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
J693 4'CONT THER TRANSF L	TS14	\$0	260	19%	\$ 211.00	\$ 7.17	\$ 5.80	\$ 4.96	\$ 9.50	
J693 4'CONT THERM LABELS	TS30	\$0	240	19%	\$ 195.00	\$ 6.63	\$ 5.36	\$ 4.58	\$ 8.78	
J645 CONT THERM DIR LABEL	TS31	\$0	140	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
J692 CONTINUOUS THERMAL	TS32	\$0	250	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
J530 CONTINUOUS THERMAL	TS33	\$0	73	19%	\$ 59.00	\$ 2.01	\$ 1.62	\$ 1.39	\$ 2.66	
J530 SPARE BATTERY	TS35	\$ -	88	20%	\$ 70.00	\$ 2.38	\$ 1.93	\$ 1.65	\$ 3.15	
J530 SOFT CARRY CASE	TS36	\$ -	77	19%	\$ 62.00	\$ 2.11	\$ 1.71	\$ 1.46	\$ 2.79	
J530 BELT SOFT CARRY CASE	TS37	\$ -	9	33%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	
J530 PROTECTIVE BOOT	TS38	\$ -	95	19%	\$ 77.00	\$ 2.62	\$ 2.12	\$ 1.81	\$ 3.47	
928-7 MULTI FUNC BADGES	TS40	\$ -	70	20%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
928-8 J620 ADH BADGES	TS41	\$ -	70	20%	\$ 56.00	\$ 1.90	\$ 1.54	\$ 1.32	\$ 2.52	
928-9 J620 NON-ADH BADGES	TS42	\$ -	69	20%	\$ 55.00	\$ 1.87	\$ 1.51	\$ 1.29	\$ 2.48	
718-8 BADGE CLIPS	TS43	\$ -	39	21%	\$ 31.00	\$ 1.05	\$ 0.85	\$ 0.73	\$ 1.40	
718-9 SELF EXP SEC STICKR	TS44	\$ -	109	19%	\$ 88.00	\$ 2.99	\$ 2.42	\$ 2.07	\$ 3.96	
MONITOR ARM	TS06	\$ -	90	19%	\$ 73.00	\$ 2.48	\$ 2.01	\$ 1.72	\$ 3.29	
STD SYS MAINTENANCE KIT	TS20	\$ -	26	19%	\$ 21.00	\$ 0.71	\$ 0.58	\$ 0.49	\$ 0.95	
PREMIUM SYS MAINT KIT	TS21	\$ -	93	19%	\$ 75.00	\$ 2.55	\$ 2.06	\$ 1.76	\$ 3.38	
ANTI FATIGUE/STATIC MAT	TS22	\$ -	140	19%	\$ 114.00	\$ 3.88	\$ 3.14	\$ 2.68	\$ 5.13	
DATA VAC	TS23	\$ -	83	20%	\$ 66.00	\$ 2.24	\$ 1.82	\$ 1.55	\$ 2.97	
J779 SPARE BATTERY	TS34	\$ -	113	19%	\$ 92.00	\$ 3.13	\$ 2.53	\$ 2.16	\$ 4.14	
J779 HOLSTER	TS39	\$ -	90	20%	\$ 72.00	\$ 2.45	\$ 1.98	\$ 1.69	\$ 3.24	
INSTALLATION PROJECT	T6P1	\$0	1400	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
INSTALLATION PROJECT	T6P2	\$0	2800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
INSTALLATION PROJECT	T6P3	\$0	5600	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
INSTALLATION PROJECT	T6P4	\$0	8400	19%	\$ 6,844.00	\$ 232.70	\$ 188.21	\$ 160.83	\$ 307.98	
INSTALLATION PROJECT	T6P5	\$0	11200	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
INSTALLATION PROJECT	T6P6	\$0	16800	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
INSTALLATION PROJECT	T6P7	\$0	22400	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
INSTALLATION PROJECT	T6P8	\$0	39200	19%	\$ 31,940.00	\$ 1,085.96	\$ 878.35	\$ 750.59	\$ 1,437.30	
INSTALLATION PROJECT	T6P9	\$0	56000	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
INST SW CHARGE ON CUST PC	T513	\$0	145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ARRIVAL BASIC APPL TRAIN	T514	\$0	525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
PROFESSIONAL SERVICES	T516	\$0	1000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
PROFESSIONAL SERVICES	T517	\$0	1000	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
ARRIVAL LIVE APPLICATION	T537	\$0	525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
ONGOING TRAIN- ARRIVAL	T5TH	\$0	0	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL PROJECT MANAGEMNT	T5M1	\$0	1400	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
ARRIVAL PROJECT MANAGEMNT	T5M2	\$0	2800	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
ARRIVAL PROJECT MANAGEMNT	T5M3	\$0	5600	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
ARRIVAL PROJECT MANAGEMNT	T5M5	\$0	11200	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
ARRIVAL PROJECT MANAGEMNT	T5M6	\$0	16800	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
ARRIVAL PROJECT MANAGEMNT	T5M7	\$0	22400	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
ARRIVAL EXPRESS PLUS	T54A	\$ -	2,295	21%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
ARRIVAL EXPRESS+ TA/CR	T54B	\$339	4995	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
ARRIVAL EXPRESS+ TURNKEY	T54C	\$ 895	8,495	19%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
Arrival Express Plus Basics w/J583 Tracking Assistant and J782	T54D	\$ 553	6,295	71%	\$ 1,809.00	\$ 61.51	\$ 49.75	\$ 42.51	\$ 81.41	
ARRIVAL EXPRESS SOFTWARE	T541	\$0	1795	19%	\$ 1,462.00	\$ 49.71	\$ 40.21	\$ 34.36	\$ 65.79	
ARRIVAL EXPRESS SOFTWARE	T540	\$0	-	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
STD ARRIVAL	TNPB	\$0	-	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
J624 LASER PRINTER	T534	\$116	695	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
LABEL PRINTER J644	T536	\$154	995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
COUNTER SIGNATURE PAD	J540	\$0	1995	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
EMAIL NOTIFICATION	T5EN	\$0	750	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
UNLIMITED TRANSACTIONS	T5FA	\$0	1200	19%	\$ 977.00	\$ 33.22	\$ 26.87	\$ 22.96	\$ 43.97	
ARRIVAL BASIC APPL TRAIN	T514	\$0	525	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
INST SW CHARGE ON CUST PC	T513	\$0	145	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
ARRIVAL STD SYSTEM UPGRD	T526	\$0	3100	19%	\$ 2,525.00	\$ 85.85	\$ 69.44	\$ 59.34	\$ 113.63	
ARRIVAL C/S LIC TIER 1	T5C3	\$ -	500	51%	\$ 247.00	\$ 8.40	\$ 6.79	\$ 5.80	\$ 11.12	
ARRIVAL C/S LIC TIER 2	T5C4	\$0	300	19%	\$ 244.00	\$ 8.30	\$ 6.71	\$ 5.73	\$ 10.98	
SMA FOR T5LE (ARRIVL LAW ENFORCE SW)	T5S4/T5A4	\$ 305	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5LP (ARRIVL LAW ENF PERIPH PKG)	T5S4/T5A4	\$ 305	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5LX (ARRIVL LAW ENF TRNKY PKG)	T5S4/T5A4	\$ 305	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5XC (ARRIVAL CLIENT/SERVER)	T5RM/T5R1	\$ 1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA for T540 (ARRIVAL EXPRESS SOFTWARE)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ARRIVAL LE CLIENT SVR-5	T52C	\$0	11000	19%	\$ 8,962.00	\$ 304.71	\$ 246.46	\$ 210.61	\$ 403.29	
ARRIVAL LE CLIENT SVR-10+	T52D	\$0	17000	19%	\$ 13,851.00	\$ 470.93	\$ 380.90	\$ 325.50	\$ 623.30	
SMA FOR T52C (ARRIVAL LE CLIENT SVR-5)	T5RM/T5R1	\$1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T52D (ARRIVAL LE CLIENT SVR-10+)	T5TM/T5S1	\$1,648	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2DE (DESKTOP EXPRESS PLUS SW)	T2D2/T2D1	\$ 599	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T52P (SPECIAL: ARRIVAL SOFTWARE)	T5RM/T5R1	\$ 1,133	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54A (ARRIVAL EXPRESS PLUS)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54B (ARRIVAL EXPRESS+ TA/CR)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54C (ARRIVAL EXPRESS+ TURNKEY)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T54D (Arrival Express Plus Basics w/J583 Tracking Assistant and J782)	T5EM/T5A2	\$ 206	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5L1 (LOBBYTRAC TURNKEY PKG)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5L3 (LOBBYTRAC SOFTWR ONLY PKG)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5R0 (ARRIVAL CUSTOMER LOYALTY)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T5XE (ARRIVAL EXTENDED EDITION)	T5SM/T5A1	\$ 412	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PM100 POST MGR W/PC/PRTR	T2PT	\$ 458	\$ 8,250	19%	\$ 6,722.00	\$ 228.55	\$ 184.86	\$ 157.97	\$ 302.49	
SMA for T2PT (PM100 POST MGR W/PC/PRTR)	T347/T2A7	\$ 275	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ASCENT TURNKEY FOR DM WGH	SPMS	\$ 504	\$ 7,950	19%	\$ 6,477.00	\$ 220.22	\$ 178.12	\$ 152.21	\$ 291.47	
ASCENT TURNKEY FOR DM SOL	SPMJ	\$ 774	\$ 9,250	19%	\$ 7,536.00	\$ 256.22	\$ 207.24	\$ 177.10	\$ 339.12	
SMA for SPMJ/SPMS (ASCENT TURNKEY FOR DM SOL/WGH)	T345/T2B1	\$ 580	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
ASCENT SOFTWARE METER INT	T196027	\$ -	295	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
ShipRequest, 2D Scanner and ScanLink	T330	\$ 239.00	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
Site License for Desktop Express PLUS	T2SL	\$ -	\$ 1,650.00	19%	\$ 1,344.00	\$ 45.70	\$ 36.96	\$ 31.58	\$ 60.48	
Ascent PMPLUS - All Carrier Solution and Simple Integration	T2PP	\$ -	\$ 5,895.00	19%	\$ 4,803.00	\$ 163.30	\$ 132.08	\$ 112.87	\$ 216.14	
Ascent PM300 - Customer Loyalty License (incl PC and monitor) Req - T4P0 (T540 is required and has SMA)	T2R0	\$ 342.00	\$ 5,995.00	45%	\$ 3,293.00	\$ 111.96	\$ 90.56	\$ 77.39	\$ 148.19	
Ascent PM400 - Customer Loyalty License (incl PC and monitor) Req - T4P1 (T540 is required and has SMA)	T2R1	\$ 342.00	\$ 4,995.00	19%	\$ 4,069.00	\$ 138.35	\$ 111.90	\$ 95.62	\$ 183.11	
Ascent PM500 - Customer Loyalty License (incl PC and monitor) Req - T4P2 (T540 is required and has SMA)	T2R2	\$ 342.00	\$ 6,995.00	19%	\$ 5,699.00	\$ 193.77	\$ 156.72	\$ 133.93	\$ 256.46	
Ascent PM1000 - Customer Loyalty License (incl PC and monitor) Req - T4P3 (T540 is required and has SMA)	T2R3	\$ 342.00	\$ 9,995.00	19%	\$ 8,143.00	\$ 276.86	\$ 223.93	\$ 191.36	\$ 366.44	
Arrival Express Software	T540	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
PM300 Ascent™ software w/UPS, USPS and FedEx rates, 1E03 printer, 100 lb. scale, e-mail notification, StreetSmart address cleansing, installation on customer's PC, initial training	T2B3	\$ 316.00	\$ 4,795.00	19%	\$ 3,906.00	\$ 132.80	\$ 107.42	\$ 91.79	\$ 175.77	
SMA FOR T2PP (Ascent PMPLUS - All Carrier Solution and Simple Integration)	T137/T3A1	\$ 1,397.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SMA FOR T2R0 (Ascent PM300 - Customer Loyalty License (incl PC and monitor) Req - T4P0 (T540 is required and has SMA)	T344/T2A1	\$ 1,076.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R1 (Ascent PM400 - Customer Loyalty License (incl PC and monitor) Req - T4P1 (T540 is required and has SMA)	T344/T2A1	\$ 1,076.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R2 (Ascent PM500 - Customer Loyalty License (incl PC and monitor) Req - T4P2 (T540 is required and has SMA)	T137/T3A1	\$ 1,397.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2R3 (Ascent PM1000 - Customer Loyalty License (incl PC and monitor) Req - T4P3 (T540 is required and has SMA)	T122/T1A1	\$ 1,660.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T540 (Arrival Express Software)	T5EM/T5A2	\$ 206.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SMA FOR T2B3 (PM300 Ascent™ software w/UPS, USPS and FedEx rates, 1E03 printer, 100 lb. scale, e-mail notification, StreetSmart address cleansing, installation on customer's PC, initial training)	T344/T2A1	\$ 316.00	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Multi-Workstation Network License - For customer-provided network environments. Order one license per Ascent workstation connected to a customer's network. Not needed for a single Ascent workstation connected to a network. An additional license is needed for NetQuery.	T110	\$ -	\$ 750.00	45%	\$ 412.00	\$ 14.01	\$ 11.33	\$ 9.68	\$ 18.54	
Plus Carrier Enabler - Upgrade to Ascent MC	T1PC	\$ -	\$ 4,600.00	19%	\$ 3,748.00	\$ 127.43	\$ 103.07	\$ 88.08	\$ 168.66	
Integration Enabler - Upgrade to Ascent IS	T1NT	\$ -	\$ 3,000.00	19%	\$ 2,444.00	\$ 83.10	\$ 67.21	\$ 57.43	\$ 109.98	
DDX Link (Display Data Exchange)	T116	\$ -	\$ 1,995.00	19%	\$ 1,625.00	\$ 55.25	\$ 44.69	\$ 38.19	\$ 73.13	
ODBC Link (Open Database Connection)	T118	\$ -	\$ 1,295.00	19%	\$ 1,055.00	\$ 35.87	\$ 29.01	\$ 24.79	\$ 47.48	
RUMBA Communications Software for AS400	T120	\$ -	\$ 295.00	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	
RUMBA Communications Software for IBM	T129	\$ -	\$ 675.00	19%	\$ 549.00	\$ 18.67	\$ 15.10	\$ 12.90	\$ 24.71	
RUMBA Communications Software for UNIX	T130	\$ -	\$ 445.00	19%	\$ 362.00	\$ 12.31	\$ 9.96	\$ 8.51	\$ 16.29	
Ascent Interface	J796038	\$ -	\$ 695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
Additional Carrier Log-1 (3 included) - Maximum of 20	T101	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
Additional Custom Programmable Carrier-1 (3 included) - Maximum of 20	T102	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
StreetSmart Address Cleansing	T2AC	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS RDI - Residential Delivery Indicator (Additional license required)	T2AF	\$ -	\$ 795.00	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Differential Weighing (offweight) - Can be used for all carriers; Not available with T312 - 200 lb. scale	T105	\$ -	\$ 500.00	19%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
HazMat	T104	\$ -	\$ 950.00	19%	\$ 774.00	\$ 26.32	\$ 21.29	\$ 18.19	\$ 34.83	
NetQuery	T113	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
E-Mail Notification	T2EM	\$ -	\$ 750.00	19%	\$ 611.00	\$ 20.77	\$ 16.80	\$ 14.36	\$ 27.50	
LTL Customer Programmable Carrier	T103	\$ -	\$ 350.00	19%	\$ 285.00	\$ 9.69	\$ 7.84	\$ 6.70	\$ 12.83	
Certified Mail Label Feature Sale Only- Requires dedicated 1E03 or J645	T2CM	\$ -	\$ 895.00	55%	\$ 407.00	\$ 13.84	\$ 11.19	\$ 9.56	\$ 18.32	
e-Return receipt feature	T2EU	\$ -	\$ 1,895.00	19%	\$ 1,544.00	\$ 52.50	\$ 42.46	\$ 36.28	\$ 69.48	
Secure archive feature	T2SU	\$ -	\$ 495.00	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14	
FedEx Ground	T221	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Ground Zip to Zone	T243	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
FedEx Ship manager	T230	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS HundredWeight	T211	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS 4th Class DBMC	T245	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Automation	T217	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Domestic Rates	T215	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Express Mail	T2MM	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS International	T271	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS International	T216	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Mixed Mail	T218	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Std A bulk	T209	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Std A Non-Profit	T265	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Zip to Zone	T242	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
DHL Rates	T293	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

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DHL/Airborne Legacy	T2DH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Airborne Reseller Rates	T21A	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
UPS Contract Rates	T214	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
FedEx Onsite server	T289	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
UPS Drop Shipment	T213	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USPS Drop Shipment	T219	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
USPS Manifesting Drop	T290	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
DHL Plus drop Shipment	T291	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
Airborne Plus Drop Ship	T208	\$ -	\$ 250.00	19%	\$ 203.00	\$ 6.90	\$ 5.58	\$ 4.77	\$ 9.14	
2.8Ghz Pentium 4 PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CDRW-DVD drive, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse	T124	\$ 342.00	\$ 2,795.00	19%	\$ 2,277.00	\$ 77.42	\$ 62.62	\$ 53.51	\$ 102.47	
2.3Ghz Celeron PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CD-ROM, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse	T125	\$ 342.00	\$ 2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
Programmable Keyboard	G396053	\$ -	\$ 160	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
128 DIMM Memory Upgrade	T896006	\$ -	\$ 175	19%	\$ 142.00	\$ 4.83	\$ 3.91	\$ 3.34	\$ 6.39	
Ascent Basic Application Training - 4 hours on-site	T414	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Advanced Operator Training - 4 hours on-site	T415	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Ascent Live Application Support	T437	\$ -	\$ 525.00	19%	\$ 427.00	\$ 14.52	\$ 11.74	\$ 10.03	\$ 19.22	
Ongoing Training Support for Ascent (Monthly Subscription - TRAIN2)	T2TH	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Install software on customer's PC; Required if installing Ascent on a customer-provided PC. Include one charge per PC.	T413	\$ -	\$ 145.00	19%	\$ 118.00	\$ 4.01	\$ 3.25	\$ 2.77	\$ 5.31	
Consulting Services - per day charge	T427	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Special Services	T430	\$ -	\$ 1,000.00	19%	\$ 814.00	\$ 27.68	\$ 22.39	\$ 19.13	\$ 36.63	
Ascent client billing system integration for Legal industry	T434	\$ -	\$ 2,600.00	19%	\$ 2,118.00	\$ 72.01	\$ 58.25	\$ 49.77	\$ 95.31	
Installation Project	T4P0	\$ -	\$ 700.00	19%	\$ 570.00	\$ 19.38	\$ 15.68	\$ 13.40	\$ 25.65	
Installation Project - Up to 1 day	T4P1	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Installation Project - Up to 2 days	T4P2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Installation Project - Up to 4 days	T4P3	\$ -	\$ 5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
Installation Project - Up to 6 days	T4P4	\$ -	\$ 8,400.00	19%	\$ 6,844.00	\$ 232.70	\$ 188.21	\$ 160.83	\$ 307.98	
Installation Project - Up to 8 days	T4P5	\$ -	\$ 11,200.00	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
Installation Project - Up to 12 days	T4P6	\$ -	\$ 16,800.00	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
Installation Project - Up to 16 days	T4P7	\$ -	\$ 22,400.00	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
Installation Project - Up to 28 days	T4P8	\$ -	\$ 39,200.00	19%	\$ 31,940.00	\$ 1,085.96	\$ 878.35	\$ 750.59	\$ 1,437.30	
Installation Project - Up to 40 days	T4P9	\$ -	\$ 56,000.00	19%	\$ 45,628.00	\$ 1,551.35	\$ 1,254.77	\$ 1,072.26	\$ 2,053.26	
Project Management	T4M1	\$ -	\$ 1,400.00	19%	\$ 1,140.00	\$ 38.76	\$ 31.35	\$ 26.79	\$ 51.30	
Project Management	T4M2	\$ -	\$ 2,800.00	19%	\$ 2,281.00	\$ 77.55	\$ 62.73	\$ 53.60	\$ 102.65	
Project Management	T4M3	\$ -	\$ 5,600.00	19%	\$ 4,562.00	\$ 155.11	\$ 125.46	\$ 107.21	\$ 205.29	
Project Management	T4M5	\$ -	\$ 11,200.00	19%	\$ 9,125.00	\$ 310.25	\$ 250.94	\$ 214.44	\$ 410.63	
Project Management	T4M6	\$ -	\$ 16,800.00	19%	\$ 13,688.00	\$ 465.39	\$ 376.42	\$ 321.67	\$ 615.96	
Project Management	T4M7	\$ -	\$ 22,400.00	19%	\$ 18,251.00	\$ 620.53	\$ 501.90	\$ 428.90	\$ 821.30	
J676 Forms Printer (Airbill, COD, HazMat)	T316	\$ 161.00	\$ 1,195.00	19%	\$ 973.00	\$ 33.08	\$ 26.76	\$ 22.87	\$ 43.79	
J693 4" Adhesive Label Printer	T319	\$ 273.00	\$ 2,195.00	19%	\$ 1,788.00	\$ 60.79	\$ 49.17	\$ 42.02	\$ 80.46	
1E05 Laser Printer	T321	\$ 116.00	\$ 695.00	19%	\$ 566.00	\$ 19.24	\$ 15.57	\$ 13.30	\$ 25.47	
1E03 4" Label Printer	T322	\$ 154.00	\$ 995.00	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
ShipRequest Software, 2 Dimensional Scanner	T331	\$ 239.00	\$ 1,750.00	19%	\$ 1,425.00	\$ 48.45	\$ 39.19	\$ 33.49	\$ 64.13	
J775 - 2 Dimensional Scanner	T332	\$ 239.00	\$ 2,400.00	19%	\$ 1,955.00	\$ 66.47	\$ 53.76	\$ 45.94	\$ 87.98	
J779 - Cordless Scanner	T339	\$ 285.00	\$ 2,295.00	19%	\$ 1,869.00	\$ 63.55	\$ 51.40	\$ 43.92	\$ 84.11	
ShipRequest Multi-Pack (5 CDs)	T196003	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Certified labels for 1E03 label printer	TS48	\$ -	\$ 115.00	19%	\$ 93.00	\$ 3.16	\$ 2.56	\$ 2.19	\$ 4.19	
Replacement Belt Clip - for J592/J595	TS55	\$ -	\$ 20.00	20%	\$ 16.00	\$ 0.54	\$ 0.44	\$ 0.38	\$ 0.72	
Replacement Battery - for J592/J595	TS56	\$ -	\$ 125.00	19%	\$ 101.00	\$ 3.43	\$ 2.78	\$ 2.37	\$ 4.55	
Replacement Screen protectors - for J592/J595	TS57	\$ -	\$ 35.00	20%	\$ 28.00	\$ 0.95	\$ 0.77	\$ 0.66	\$ 1.26	
Tracking Assistant Plus Fabric Holster/Strap - for J	TS58	\$ -	\$ 72.00	19%	\$ 58.00	\$ 1.97	\$ 1.60	\$ 1.36	\$ 2.61	
Base Mount Display Kit for JB75 Scale	JN96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	

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Base Mount Display kit for Jn64 & JN67 Scales	JB96002	\$ -	\$ 160.00	19%	\$ 130.00	\$ 4.42	\$ 3.58	\$ 3.06	\$ 5.85	
Software Meter Interface Expansion Kit (20' Cable Kit)	VS96030	\$ -	\$ 200	19%	\$ 162.00	\$ 5.51	\$ 4.46	\$ 3.81	\$ 7.29	
SMA FOR VS96030 (Software Meter Interface Expansion Kit - 20' Cable Kit)	Part # provided upon Qu	\$ 30	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ -	0%	\$ -	\$ -				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
0			-	0%	-	\$ -	0%	\$ -		
0			-	0%	-	\$ -	0%	\$ -		
0			-	0%	-	\$ -	0%	\$ -		
0			-	0%	-	\$ -	0%	\$ -		
0			-	0%	-	\$ -	0%	\$ -		

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
 STANDARD CONFIGURED EQUIPMENT COST					0.01125	0.00038	0.00031	0.00026	0.00051	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01125	\$ 0.00038	\$ 0.00031	\$ 0.00026	\$ 0.00051	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01125	\$ 0.00038	\$ 0.00031	\$ 0.00026	\$ 0.00051	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01125	\$ 0.00038	\$ 0.00031	\$ 0.00026	\$ 0.00051	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01125	\$ 0.00038	\$ 0.00031	\$ 0.00026	\$ 0.00051	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.01138	\$ 0.00052	\$ 0.00044	\$ 0.00040	\$ 0.00064	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.01137	\$ 0.00051	\$ 0.00043	\$ 0.00039	\$ 0.00063	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.01137	\$ 0.00051	\$ 0.00043	\$ 0.00039	\$ 0.00063	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.01137	\$ 0.00051	\$ 0.00043	\$ 0.00039	\$ 0.00063	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 101,232.00	\$ 3,441.89	\$ 3,711.84	\$ 3,964.92	\$ 759.24	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 101,232.00	\$ 3,441.89	\$ 3,711.84	\$ 3,964.92	\$ 759.24	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 101,232.00	\$ 3,441.89	\$ 3,711.84	\$ 3,964.92	\$ 759.24	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 101,232.00	\$ 3,441.89	\$ 3,711.84	\$ 3,964.92	\$ 759.24	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 102,447.00	\$ 4,656.89	\$ 5,331.84	\$ 5,989.92	\$ 961.74	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 102,357.00	\$ 4,566.89	\$ 5,211.84	\$ 5,839.92	\$ 946.74	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 102,357.00	\$ 4,566.89	\$ 5,211.84	\$ 5,839.92	\$ 946.74	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 102,357.00	\$ 4,566.89	\$ 5,211.84	\$ 5,839.92	\$ 946.74	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 101,232.00	\$ 3,441.89	\$ 3,711.84	\$ 3,964.92	\$ 759.24	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 101,232.00	\$ 3,441.89	\$ 3,711.84	\$ 3,964.92	\$ 759.24	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 101,232.00	\$ 3,441.89	\$ 3,711.84	\$ 3,964.92	\$ 759.24	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 101,232.00	\$ 3,441.89	\$ 3,711.84	\$ 3,964.92	\$ 759.24	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 102,447.00	\$ 4,656.89	\$ 5,331.84	\$ 5,989.92	\$ 961.74	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 102,357.00	\$ 4,566.89	\$ 5,211.84	\$ 5,839.92	\$ 946.74	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 102,357.00	\$ 4,566.89	\$ 5,211.84	\$ 5,839.92	\$ 946.74	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 102,357.00	\$ 4,566.89	\$ 5,211.84	\$ 5,839.92	\$ 946.74	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.01125	\$ 0.00038	\$ 0.00031	\$ 0.00026	\$ 0.00051	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.01125	\$ 0.00038	\$ 0.00031	\$ 0.00026	\$ 0.00051	\$ -
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.01125	\$ 0.00038	\$ 0.00031	\$ 0.00026	\$ 0.00051	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.01125	\$ 0.00038	\$ 0.00031	\$ 0.00026	\$ 0.00051	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.01138	\$ 0.00052	\$ 0.00044	\$ 0.00040	\$ 0.00064	\$ 0.00007
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.01137	\$ 0.00051	\$ 0.00043	\$ 0.00039	\$ 0.00063	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.01137	\$ 0.00051	\$ 0.00043	\$ 0.00039	\$ 0.00063	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.01137	\$ 0.00051	\$ 0.00043	\$ 0.00039	\$ 0.00063	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)															
CONTRACTOR NAME Pitney Bowes															
MANUFACTURER BRAND NAME Pitney Bowes Inc															
508 ADA COMPLIANT: YES _____ NO <u>X</u> _____			16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)										
ENERGY STAR COMPLIANT: YES <u>X</u> _____ NO _____			15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)										
EQUIPMENT MODEL # AZBA - Connect+ 1000 Series					METER HEAD MODEL #			1W00							
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					100,000										
MINIMUM WARRANTY PERIOD (MONTHS)					12										
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-										
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.				
				LEASE RATE FACTOR							0.0340	0.0275	0.0235	0.0450	
				METER HEAD LEASE RATE FACTOR							1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs				\$ 6,245.00	43%	\$ 3,584.00	\$ 121.86	\$ 98.56	\$ 84.22	\$ 161.28					
Meter Head Lease				\$ 75.00	29%	\$ 53	\$ 53.00	\$ 53.00	\$ 53.00	\$ 53.00	\$ 53.00				
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE						\$ 3,637	\$ 174.86	\$ 151.56	\$ 137.22	\$ 214.28	\$ 53.00				
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME						\$ 0.0364	\$ 0.0017	\$ 0.0015	\$ 0.0014	\$ 0.0021	\$ 0.0005				
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.					
List all Optional Features/Accessories excluding all items included in the base equipment costs.															
Key	* = Monthly Subscription no discounting														
Connect+ Mono Printer	AZBE	\$ 389	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
Connect+ 1000 Series Color Printer - Point of Sale -Temporary Promotion	AZBF	\$ 447	\$ 2,495	19%	\$ 2,032.00	\$ 69.09	\$ 55.88	\$ 47.75	\$ 91.44						
Connect+ 1000 Series Color Printer Upgrade	AZBN	\$ 447	\$ 3,695	19%	\$ 3,007.00	\$ 102.24	\$ 82.69	\$ 70.66	\$ 135.32						
Postage by Phone + Option - Monthly, Intellink Subscription	1W00*	\$ -	\$ 15	0%	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00					
Confirmation Services - Monthly Intellink Subscription	MSSS*	\$ -	\$ 17	0%	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00					
Sprint 3G Subscription	MSGS*	\$ -	\$ 45	0%	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00					
Standard Apps Center	MSD1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
High Res Apps Center	MSD2	\$ -	\$ 895	19%	\$ 728.00	\$ 24.75	\$ 20.02	\$ 17.11	\$ 32.76						
130 LPM Feature	APSA	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
160 LPM Feature	APSB	\$ -	\$ 745	29%	\$ 528.00	\$ 17.95	\$ 14.52	\$ 12.41	\$ 23.76						
180 LPM Feature	APSC	\$ -	\$ 2,495	57%	\$ 1,067.00	\$ 36.28	\$ 29.34	\$ 25.07	\$ 48.02						
Connect+ Drop Stacker	MW90007	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
Connect+ Power Stacker	MSPS	\$ 293	\$ 1,695	19%	\$ 1,380.00	\$ 46.92	\$ 37.95	\$ 32.43	\$ 62.10						
Power Stacker Extension	MW90806	\$ -	\$ 395	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45						
Black Graphics Printing	APFA	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
Color Graphics Printing Feature	APFB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
100 Dept Accounting	APA2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
300 Dept Accounting	APA3	\$ -	\$ 595	19%	\$ 484.00	\$ 16.46	\$ 13.31	\$ 11.37	\$ 21.78						
500 Dept Accounting	APA4	\$ -	\$ 995	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41						
1000 Dept Accounting	APA5	\$ -	\$ 1,245	19%	\$ 1,013.00	\$ 34.44	\$ 27.86	\$ 23.81	\$ 45.59						
2000 Dept Accounting	APA7	\$ -	\$ 1,745	19%	\$ 1,421.00	\$ 48.31	\$ 39.08	\$ 33.39	\$ 63.95						
3000 Dept Accounting	APA9	\$ -	\$ 2,245	19%	\$ 1,828.00	\$ 62.15	\$ 50.27	\$ 42.96	\$ 82.26						
Connect+ BM Interface - Requires 1FAH	BMZ1	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45						
Intellink Software Feature Code	1FAH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
5 lb Interfaced Weighing - Requires MW96000	1FWV	\$ -	\$ 1,645	19%	\$ 1,339.00	\$ 45.53	\$ 36.82	\$ 31.47	\$ 60.26						
10 lb Interfaced Weighing - Requires MW96000	1FWW	\$ -	\$ 2,045	19%	\$ 1,665.00	\$ 56.61	\$ 45.79	\$ 39.13	\$ 74.93						
15 lb Interfaced Weighing - Requires MW96000	1FWX	\$ -	\$ 2,345	19%	\$ 1,909.00	\$ 64.91	\$ 52.50	\$ 44.86	\$ 85.91						
15 lb Interfaced Weighing - Requires MP30	1FW5	\$ -	\$ 2,345	19%	\$ 1,909.00	\$ 64.91	\$ 52.50	\$ 44.86	\$ 85.91						
30 lb Interfaced Weighing - Requires MP30	1FW6	\$ -	\$ 2,695	19%	\$ 2,195.00	\$ 74.63	\$ 60.36	\$ 51.58	\$ 98.78						
70 lb Interfaced Weighing - Requires MP49	1FW7	\$ -	\$ 2,995	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76						
149 lb Interfaced Weighing - Requires MP49	1FW8	\$ -	\$ 4,145	24%	\$ 3,148.00	\$ 107.03	\$ 86.57	\$ 73.98	\$ 141.66						
15 lb. Scale Platform/Stand	MW96000	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
Power Stacker Portrait Flats Kit	MW90006	\$ -	\$ 495	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09						
15 / 30 lb Scale Platform	MP30	\$ 157	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
70 / 150 lb Scale Platform	MP49	\$ 203	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Differential Weighing for 2 lb, 5 lb, or 10 lb Scales - Requires 1FW1	MP0X	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Differential Weighing for 15 lb or 30 lb Scales - Requires 1FW1	MP3X	\$ -	\$ 395	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	
Differential Weighing for 70 lb Scales - Requires 1FW1	MP4X	\$ -	\$ 895	37%	\$ 563.00	\$ 19.14	\$ 15.48	\$ 13.23	\$ 25.34	
Differential Weighing for 149 lb Scales - Requires 1FW1	MP5X	\$ -	\$ 1,195	37%	\$ 752.00	\$ 25.57	\$ 20.68	\$ 17.67	\$ 33.84	
Differential Weighing Feature	1FW1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Wireless LAN Adaptor	MW97182	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
Connect+ PC Meter Connect	MW90705	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
100' LAN Cable	MW90701	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Connect+ Power Distribution Kit	MW90090	\$ -	\$ 95	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
Roll Tape Kit	MW90650	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Roll Tape Kit	MW90651	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
25ft LAN Cable	MW90700	\$ -	\$ 75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
Wireless LAN Bridge Kit	MW90702	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Sprint 3G Cellular Kit	MW90704	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
15lb Scale Platform/Stand	MW96000	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Confirmation Services Software	1FS1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return Receipt Reference Number Feature only	ERCL	\$ -	\$ 450	19%	\$ 366.00	\$ 12.44	\$ 10.07	\$ 8.60	\$ 16.47	
e-Return Receipt Reference Number Package	ERCN	\$ -	\$ 195	40%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
e-Return Receipt Feature only	ERR1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return Receipt Reference Number Feature	ERR2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Confirmation Services Training	F8DA	\$ -	\$ 70	26%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
Confirmation Services Welcome Kit	F9DD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ VAS Training	MSDA	\$ -	\$ 95	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
Connect+ VBS Welcome Kit	MW90008	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Barcode Scanner for Confirmation Services	SBDS	\$ 148	\$ 795	19%	\$ 646.00	\$ 21.96	\$ 17.77	\$ 15.18	\$ 29.07	
Label Printer	F9ZZ	\$ -	\$ 199	19%	\$ 161.00	\$ 5.47	\$ 4.43	\$ 3.78	\$ 7.25	
Laser Report Printer - Requires APFM	SPY8	\$ 135	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Work Table, 48"	FTW48	\$ -	\$ 680	19%	\$ 553.00	\$ 18.80	\$ 15.21	\$ 13.00	\$ 24.89	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,230	19%	\$ 1,002.00	\$ 34.07	\$ 27.56	\$ 23.55	\$ 45.09	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,365	19%	\$ 1,111.00	\$ 37.77	\$ 30.55	\$ 26.11	\$ 50.00	
Work Table, 60"	FTW60	\$ -	\$ 790	19%	\$ 643.00	\$ 21.86	\$ 17.68	\$ 15.11	\$ 28.94	
Console with Scale Stand	SVWA	\$ -	\$ 1,395	19%	\$ 1,135.00	\$ 38.59	\$ 31.21	\$ 26.67	\$ 51.08	
Bridge for Console	SVWB	\$ -	\$ 345	19%	\$ 280.00	\$ 9.52	\$ 7.70	\$ 6.58	\$ 12.60	
Double Drawer and Door Kit	SVWC	\$ -	\$ 695	19%	\$ 565.00	\$ 19.21	\$ 15.54	\$ 13.28	\$ 25.43	
Scale Stand for Console	SVWD	\$ -	\$ 245	19%	\$ 198.00	\$ 6.73	\$ 5.45	\$ 4.65	\$ 8.91	
Work Table, 72"	FTW72	\$ -	\$ 900	19%	\$ 733.00	\$ 24.92	\$ 20.16	\$ 17.23	\$ 32.99	
No Charge Black Graphics Upgrade - Requires APFA (Limited Time Offer)	AZBH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ Laser Printer Enabled	APFM	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Black Graphics Upgrade - Requires APFA	AZBG	\$ -	\$ 295	19%	\$ 239.00	\$ 8.13	\$ 6.57	\$ 5.62	\$ 10.76	
Wireless Keyboard	MW90147	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Scale Stand	N199	\$ -	\$ 95	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
USPS BRM Rates	1FR4	\$ -	\$ 495	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
Connect+ Energy Star Kit - Requires APFD	AZBK	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Energy Star Enabled	APFD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Presort Xtra Feature	PS0F	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Presort Xtra Rates	1FR3	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Presort Xtra Rates	1FR3	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
160 LPM Feature Upgrade	AZDA	\$ -	\$ 995.00	19%	\$ 806	\$ 27.40	\$ 22.17	\$ 18.94	\$ 36.27	
180 LPM Feature Upgrade	AZDB	\$ -	\$ 2,745.00	19%	\$ 2,223	\$ 75.60	\$ 61.14	\$ 52.25	\$ 100.06	
160/90 LPM Feature Upgrade	AZDC	\$ -	\$ 1,995.00	19%	\$ 1,616	\$ 54.94	\$ 44.44	\$ 37.97	\$ 72.72	
180/110 LPM Feature Upgrade	AZDD	\$ -	\$ 4,245.00	19%	\$ 3,438	\$ 116.91	\$ 94.56	\$ 80.80	\$ 154.73	
220/135 LPM Feature Upgrade	AZDE	\$ -	\$ 1,745.00	19%	\$ 1,413	\$ 48.06	\$ 38.87	\$ 33.22	\$ 63.61	
270/170 LPM Feature Upgrade	AZDF	\$ -	\$ 6,245.00	19%	\$ 5,058	\$ 171.99	\$ 139.11	\$ 118.87	\$ 227.63	
310/205 LPM Feature Upgrade	AZDG	\$ -	\$ 13,245.00	19%	\$ 10,728	\$ 364.77	\$ 295.03	\$ 252.12	\$ 482.78	
Upgrade to 300 Department Accounting	AZDH	\$ -	\$ 595.00	19%	\$ 482	\$ 16.39	\$ 13.25	\$ 11.33	\$ 21.69	
Upgrade to 500 Department Accounting	AZDJ	\$ -	\$ 995.00	19%	\$ 806	\$ 27.40	\$ 22.16	\$ 18.94	\$ 36.27	
Upgrade to 1,000 Department Accounting	AZDK	\$ -	\$ 1,245.00	19%	\$ 1,008	\$ 34.29	\$ 27.73	\$ 23.70	\$ 45.38	
Upgrade to 2,000 Department Accounting	AZDL	\$ -	\$ 1,745.00	19%	\$ 1,413	\$ 48.06	\$ 38.87	\$ 33.22	\$ 63.61	
Upgrade to 3,000 Department Accounting	AZDM	\$ -	\$ 2,245.00	19%	\$ 1,818	\$ 61.83	\$ 50.01	\$ 42.73	\$ 81.83	
Upgrade 5lb to 10lb Weighing	AZDP	\$ -	\$ 595.00	19%	\$ 482	\$ 16.39	\$ 13.25	\$ 11.33	\$ 21.69	
Upgrade 5lb to 15lb Weighing	AZDR	\$ -	\$ 895.00	19%	\$ 725	\$ 24.65	\$ 19.94	\$ 17.04	\$ 32.62	
Upgrade to 149lb Weighing	AZDS	\$ -	\$ 2,795.00	19%	\$ 2,264	\$ 76.97	\$ 62.26	\$ 53.20	\$ 101.88	
Upgrade to 70lb Weighing	AZDT	\$ -	\$ 1,995.00	19%	\$ 1,616	\$ 54.94	\$ 44.44	\$ 37.97	\$ 72.72	
Upgrade to 30lb Weighing	AZDU	\$ -	\$ 1,495.00	19%	\$ 1,211	\$ 41.17	\$ 33.30	\$ 28.46	\$ 54.49	
Connect+ Professional Services	MSSA	\$ -	\$ 395.00	19%	\$ 320	\$ 10.88	\$ 8.80	\$ 7.52	\$ 14.40	
Connect+ 3000 WOW Upgrade	AZDN	\$ -	\$ 6,495.00	19%	\$ 5,261	\$ 178.87	\$ 144.68	\$ 123.63	\$ 236.74	
Software Meter Interface - per meter (Connect+ only)	MSPQ	\$ -	\$ 295.00	19%	\$ 239	\$ 8.12	\$ 6.57	\$ 5.62	\$ 10.75	
Wireless 4-Port Router	MW90702	\$ -	\$ 295.00	19%	\$ 238	\$ 8.09	\$ 6.55	\$ 5.59	\$ 10.71	
INVIEW MMS NO WEB ACCT	NV20	\$ -	\$ 195.00	19%	\$ 158	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
INVIEW MMS WEB ACCT	NV21		\$ 1,190.00	19%	\$ 967	\$ 32.88	\$ 26.59	\$ 22.72	\$ 43.52	
INVIEW MMS WEB CUSTOM RPT	NV22		\$ 1,690.00	19%	\$ 1,374	\$ 46.72	\$ 37.79	\$ 32.29	\$ 61.83	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					526.00	\$ 0.00044				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					310.00	\$ 0.00026				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					310.00	\$ 0.00026				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					310.00	\$ 0.00026				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00034				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				METER HEAD 12-MONTH LEASE ONLY.
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY MAINTENANCE COST			\$ 0.00044	0%	\$ 0.00026	\$ 0.00026				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL MAINTENANCE COST			\$ 0.00034	0%	\$ 0.00031	\$ 0.00031				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
SELF-ADHESIVE TAPE ROLLS-3 PER BOX-722 TAPES PER ROLL WITHOUT AN ENVELOPE AD- 437 TAPES PER ROLL WITH AND ENVELOPE AD			-	613-H	-	\$ 94.99	18%	\$ 78.32		
Small Business Cleaning Kit (Without Canned Air)				CK0-1		\$ 21.99	15%	\$ 18.69		
Small Business Cleaning Kit with Duster (Canned Air)				CK0-2		\$ 30.99	15%	\$ 26.34		
Deluxe Cleaning Kit with Duster (Canned Air)				CK0-3		\$ 38.99	15%	\$ 33.14		
Contains: Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves				79P-W		\$ 9.99	15%	\$ 8.49		
Connect+ Cyan Ink Cartridge (Standard)				787-D		\$ 53.99	15%	\$ 40.49		
Connect+ Series Magenta Ink Cartridge (Standard)				787-E		\$ 53.99	15%	\$ 40.49		
Connect+ Series Yellow Ink Cartridge (Standard)				787-F		\$ 53.99	15%	\$ 40.49		
Connect+ Series Cyan Ink Cartridge (Printhead)				787-G		\$ 89.99	15%	\$ 67.49		
Connect+ Series Yellow Ink Cartridge (Printhead)				787-H		\$ 89.99	15%	\$ 67.49		

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Color graphics ink bundle				78P-Z		\$ 218.66	15%	\$ 164.00		
Stamp Label printer				59B-H		\$ 100.00	15%	\$ 84.99		
Shipping Label Thermal printer				59B-J		\$ 209.00	15%	\$ 177.65		
Data Max- PB SmartPostage 4" Continuous Shipping Labels				6WB-A		\$ 19.00	15%	\$ 16.57		
PB SmartPostage Printable postage sheets 125 count				6WB-E		\$ 7.00	15%	\$ 6.37		
5LB Integrated USB Scale				397-A		\$ 50.00	15%	\$ 42.49		
70lb Integrated USB Scale				397-D		\$ 105.99	15%	\$ 90.09		
30lb Integrated USB Scale				397-C		\$ 89.99	15%	\$ 76.49		
10lb Integrated USB Scale				397-B		\$ 74.99	15%	\$ 63.74		
1E20 TONER				52F-2		\$ 74.99	15%	\$ 63.74		
1E20 DRUM				52F-3		\$ 149.99	15%	\$ 127.49		
GUMMED POSTAGE TAPE ROLLS-6 PER BOX-1,170 TAPES PER ROLL WITHOUT AN ENVELOPE AD-707 TAPES PER ROLL WITH AND ENVELOPE AD			-	610-R	-	\$ 69.99	18%	\$ 57.71		
CONNECT+ RED FLOURECENT INK CARTRIDGE (STANDARD)			-	787-0	8,000	\$ 99.99	18%	\$ 82.44		
CONNECT+ RED FLOURESCENT INK CARTRIDGE (LARGE)			-	787-8	18,000	\$ 119.99	18%	\$ 98.93		
CONNECT+ RED FLUORESCENT INK CARTRIDGE (PRODUCTION)			-	787-1	45,000	\$ 199.99	18%	\$ 164.89		
CONNECT+ RED FLUORESCENT PRINT HEAD			-	78P-R	-	\$ 89.99	18%	\$ 74.20		
CONNECT+ BLACK INK CARTRIDGE (STANDARD)			-	787-3	-	\$ 59.99	18%	\$ 49.46		
CONNECT+ BLACK INK CARTRIDGE (PRODUCTION)			-	78P-K	-	\$ 119.99	18%	\$ 98.93		
CONNECT+ BLACK PRINT HEAD			-	78P-B	-	\$ 89.99	18%	\$ 74.20		
INK WASTE KIT-INK PAD, PLASTIC TRAY, INSTALL INSTRUCTIONS, POLYETHYLENE BAG & LATEX DISPOSABLE GLOVES			-	78P-W	-	\$ 9.99	18%	\$ 8.24		
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS			-	601-0	-	\$ 46.99	18%	\$ 38.74		
EZ SEAL SEALING SOLUTION/5 GAL. BTL/1 PER CTN- FOR ALL SYSTEMS			-	605-0	-	\$ 83.99	18%	\$ 69.25		
EZ SEAL SEALING SOLUTION/4 1/2 GAL. BTLs/ FOR ALL SYSTEMS			-	608-0	-	\$ 56.99	18%	\$ 46.99		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.03637	0.00175	0.00152	0.00137	0.00214	0.00053
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00044	\$ 0.00044	\$ 0.00044	\$ 0.00044	\$ 0.00044	\$ 0.00044
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00026	\$ 0.00026	\$ 0.00026	\$ 0.00026	\$ 0.00026	\$ 0.00026
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00026	\$ 0.00026	\$ 0.00026	\$ 0.00026	\$ 0.00026	\$ 0.00026
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00026	\$ 0.00026	\$ 0.00026	\$ 0.00026	\$ 0.00026	\$ 0.00026
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.03681	\$ 0.00219	\$ 0.00195	\$ 0.00181	\$ 0.00258	\$ 0.00097
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.03663	\$ 0.00201	\$ 0.00177	\$ 0.00163	\$ 0.00240	\$ 0.00079
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.03663	\$ 0.00201	\$ 0.00177	\$ 0.00163	\$ 0.00240	\$ 0.00079
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.03663	\$ 0.00201	\$ 0.00177	\$ 0.00163	\$ 0.00240	\$ 0.00079
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.03671	\$ 0.00209	\$ 0.00185	\$ 0.00171	\$ 0.00248	\$ 0.00087
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.03668	\$ 0.00206	\$ 0.00183	\$ 0.00168	\$ 0.00246	\$ 0.00084
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.03668	\$ 0.00206	\$ 0.00183	\$ 0.00168	\$ 0.00246	\$ 0.00084
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.03668	\$ 0.00206	\$ 0.00183	\$ 0.00168	\$ 0.00246	\$ 0.00084

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 132,510.00	\$ 7,872.82	\$ 9,378.88	\$ 10,863.44	\$ 1,548.68	\$ 581.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 131,862.00	\$ 7,224.82	\$ 8,514.88	\$ 9,783.44	\$ 1,440.68	\$ 473.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 131,862.00	\$ 7,224.82	\$ 8,514.88	\$ 9,783.44	\$ 1,440.68	\$ 473.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 131,862.00	\$ 7,224.82	\$ 8,514.88	\$ 9,783.44	\$ 1,440.68	\$ 473.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 132,147.00	\$ 7,509.82	\$ 8,894.88	\$ 10,258.44	\$ 1,488.18	\$ 520.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 132,057.00	\$ 7,419.82	\$ 8,774.88	\$ 10,108.44	\$ 1,473.18	\$ 505.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 132,057.00	\$ 7,419.82	\$ 8,774.88	\$ 10,108.44	\$ 1,473.18	\$ 505.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 132,057.00	\$ 7,419.82	\$ 8,774.88	\$ 10,108.44	\$ 1,473.18	\$ 505.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 132,510.00	\$ 7,872.82	\$ 9,378.88	\$ 10,863.44	\$ 1,548.68	\$ 581.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 131,862.00	\$ 7,224.82	\$ 8,514.88	\$ 9,783.44	\$ 1,440.68	\$ 473.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 131,862.00	\$ 7,224.82	\$ 8,514.88	\$ 9,783.44	\$ 1,440.68	\$ 473.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 131,862.00	\$ 7,224.82	\$ 8,514.88	\$ 9,783.44	\$ 1,440.68	\$ 473.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 132,147.00	\$ 7,509.82	\$ 8,894.88	\$ 10,258.44	\$ 1,488.18	\$ 520.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 132,057.00	\$ 7,419.82	\$ 8,774.88	\$ 10,108.44	\$ 1,473.18	\$ 505.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 132,057.00	\$ 7,419.82	\$ 8,774.88	\$ 10,108.44	\$ 1,473.18	\$ 505.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 132,057.00	\$ 7,419.82	\$ 8,774.88	\$ 10,108.44	\$ 1,473.18	\$ 505.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.03681	\$ 0.00219	\$ 0.00195	\$ 0.00181	\$ 0.00258	\$ 0.00048
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.03663	\$ 0.00201	\$ 0.00177	\$ 0.00163	\$ 0.00240	\$ 0.00039
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.03663	\$ 0.00201	\$ 0.00177	\$ 0.00163	\$ 0.00240	\$ 0.00039
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.03663	\$ 0.00201	\$ 0.00177	\$ 0.00163	\$ 0.00240	\$ 0.00039
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.03671	\$ 0.00209	\$ 0.00185	\$ 0.00171	\$ 0.00248	\$ 0.00043
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.03668	\$ 0.00206	\$ 0.00183	\$ 0.00168	\$ 0.00246	\$ 0.00042

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.03668	\$ 0.00206	\$ 0.00183	\$ 0.00168	\$ 0.00246	\$ 0.00042
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.03668	\$ 0.00206	\$ 0.00183	\$ 0.00168	\$ 0.00246	\$ 0.00042



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)											
CONTRACTOR NAME Pitney Bowes											
MANUFACTURER BRAND NAME Pitney Bowes Inc											
508 ADA COMPLIANT: YES _____ NO <u>X</u> _____			16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)						
ENERGY STAR COMPLIANT: YES <u>X</u> _____ NO _____			15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)						
EQUIPMENT MODEL # AZBB - Connect+ 2000 Series					METER HEAD MODEL #			1W00			
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					100,000						
MINIMUM WARRANTY PERIOD (MONTHS)					12						
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-						
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
				LEASE RATE FACTOR							
				0.0340 0.0275 0.0235 0.0450							
				METER HEAD LEASE RATE FACTOR							
				1.0000 1.0000 1.0000 1.0000 1.0000							
Base Equipment Costs				\$ 11,245.00	36%	\$ 7,173.00	\$ 243.88	\$ 197.26	\$ 168.57	\$ 322.79	
Meter Head Lease				\$ 75.00	29%	\$ 53	\$ 53.00	\$ 53.00	\$ 53.00	\$ 53.00	\$ 53.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE						\$ 7,226	\$ 296.88	\$ 250.26	\$ 221.57	\$ 375.79	\$ 53.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME						\$ 0.0723	\$ 0.0030	\$ 0.0025	\$ 0.0022	\$ 0.0038	\$ 0.0005
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION		ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.											
Key		* = Monthly Subscription no discounting									
Connect+ Mono Printer	AZBE	\$	389	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Connect+ 2000 Series Color Printer - Point of Sale - Temporary Promotion	AZBL	\$	447	\$ 3,245	19%	\$ 2,643.00	\$ 89.86	\$ 72.68	\$ 62.11	\$ 118.94	
Connect+ 2000 Series Color Printer Upgrade	AZBJ	\$	447	\$ 3,995	19%	\$ 3,254.00	\$ 110.64	\$ 89.49	\$ 76.47	\$ 146.43	
Postage by Phone + Option - Monthly, Intellink Subscription	1W00*	\$	-	\$ 15	0%	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	
Confirmation Services - Monthly Intellink Subscription	MSSS*	\$	-	\$ 17	0%	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00	
Sprint 3G Subscription	MSGS*	\$	-	\$ 45	0%	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00	
Standard Apps Center	MSD1	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
High Res Apps Center	MSD2	\$	-	\$ 895	19%	\$ 728.00	\$ 24.75	\$ 20.02	\$ 17.11	\$ 32.76	
130/70 LPM Feature	APSD	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
160/190 LPM Feature	APSE	\$	-	\$ 1,245	19%	\$ 1,013.00	\$ 34.44	\$ 27.86	\$ 23.81	\$ 45.59	
180/110 LPM Feature	APSF	\$	-	\$ 3,495	69%	\$ 1,067.00	\$ 36.28	\$ 29.34	\$ 25.07	\$ 48.02	
Connect+ Drop Stacker	MW90007	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ Power Stacker	MSPS	\$	293	\$ 1,695	19%	\$ 1,380.00	\$ 46.92	\$ 37.95	\$ 32.43	\$ 62.10	
Power Stacker Extension	MW90806	\$	-	\$ 395	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	
Black Graphics Printing	APFA	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Color Graphics Printing Feature	APFB	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
100 Dept Accounting	APA2	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
300 Dept Accounting	APA3	\$	-	\$ 595	19%	\$ 484.00	\$ 16.46	\$ 13.31	\$ 11.37	\$ 21.78	
500 Dept Accounting	APA4	\$	-	\$ 995	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41	
1000 Dept Accounting	APA5	\$	-	\$ 1,245	19%	\$ 1,013.00	\$ 34.44	\$ 27.86	\$ 23.81	\$ 45.59	
2000 Dept Accounting	APA7	\$	-	\$ 1,745	19%	\$ 1,421.00	\$ 48.31	\$ 39.08	\$ 33.39	\$ 63.95	
3000 Dept Accounting	APA9	\$	-	\$ 2,245	19%	\$ 1,828.00	\$ 62.15	\$ 50.27	\$ 42.96	\$ 82.26	
Connect+ BM Interface - Requires 1FAH	BMZ1	\$	-	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Intellink Software Feature Code	1FAH	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
5 lb Interfaced Weighing - Requires MW96000	1FWV	\$	-	\$ 1,645	19%	\$ 1,339.00	\$ 45.53	\$ 36.82	\$ 31.47	\$ 60.26	
10 lb Interfaced Weighing - Requires MW96000	1FWW	\$	-	\$ 2,045	19%	\$ 1,665.00	\$ 56.61	\$ 45.79	\$ 39.13	\$ 74.93	
15 lb Interfaced Weighing - Requires MW96000	1FWX	\$	-	\$ 2,345	19%	\$ 1,909.00	\$ 64.91	\$ 52.50	\$ 44.86	\$ 85.91	
15 lb Interfaced Weighing - Requires MP30	1FW5	\$	-	\$ 2,345	19%	\$ 1,909.00	\$ 64.91	\$ 52.50	\$ 44.86	\$ 85.91	
30 lb Interfaced Weighing - Requires MP30	1FW6	\$	-	\$ 2,695	19%	\$ 2,195.00	\$ 74.63	\$ 60.36	\$ 51.58	\$ 98.78	
70 lb Interfaced Weighing - Requires MP49	1FW7	\$	-	\$ 2,995	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
149 lb Interfaced Weighing - Requires MP49	1FW8	\$	-	\$ 4,145	24%	\$ 3,148.00	\$ 107.03	\$ 86.57	\$ 73.98	\$ 141.66	
15 lb. Scale Platform/Stand	MW96000	\$	-	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Power Stacker Portrait Flats Kit	MW90006	\$	-	\$ 495	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
15 / 30 lb Scale Platform	MP30	\$	157	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
70 / 150 lb Scale Platform	MP49	\$ 203	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Differential Weighing for 2 lb, 5 lb, or 10 lb Scales - Requires 1FW1	MP0X	\$ -	\$ 195	37%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Differential Weighing for 15 lb or 30 lb Scales - Requires 1FW1	MP3X	\$ -	\$ 395	37%	\$ 248.00	\$ 8.43	\$ 6.82	\$ 5.83	\$ 11.16	
Differential Weighing for 70 lb Scales - Requires 1FW1	MP4X	\$ -	\$ 895	37%	\$ 563.00	\$ 19.14	\$ 15.48	\$ 13.23	\$ 25.34	
Differential Weighing for 149 lb Scales - Requires 1FW1	MP5X	\$ -	\$ 1,195	37%	\$ 752.00	\$ 25.57	\$ 20.68	\$ 17.67	\$ 33.84	
Differential Weighing Feature	1FW1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Wireless LAN Adaptor	MW97182	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
Connect+ PC Meter Connect	MW90705	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
100' LAN Cable	MW90701	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Connect+ Power Distribution Kit	MW90090	\$ -	\$ 95	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
Roll Tape Kit	MW90650	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Roll Tape Kit	MW90651	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
25ft LAN Cable	MW90700	\$ -	\$ 75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
Wireless LAN Bridge Kit	MW90702	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
15lb Scale Platform/Stand	MW96000	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Sprint 3G Cellular Kit	MW90704	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Confirmation Services Software	1FS1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return Receipt Reference Number Feature only	ERCL	\$ -	\$ 450	19%	\$ 366.00	\$ 12.44	\$ 10.07	\$ 8.60	\$ 16.47	
e-Return Receipt Reference Number Package	ERCN	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
e-Return Receipt Feature only	ERR1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return Receipt Reference Number Feature	ERR2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Confirmation Services Training	F8DA	\$ -	\$ 70	26%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
Confirmation Services Welcome Kit	F9DD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ VAS Training	MSDA	\$ -	\$ 95	0%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
Connect+ VBS Welcome Kit	MW90008	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Barcode Scanner for Confirmation Services	SBDS	\$ 148	\$ 795	19%	\$ 646.00	\$ 21.96	\$ 17.77	\$ 15.18	\$ 29.07	
Label Printer	F9ZZ	\$ -	\$ 199	19%	\$ 161.00	\$ 5.47	\$ 4.43	\$ 3.78	\$ 7.25	
Laser Report Printer - Requires APFM	SPY8	\$ 135	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Work Table, 48"	FTW48	\$ -	\$ 680	19%	\$ 553.00	\$ 18.80	\$ 15.21	\$ 13.00	\$ 24.89	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,230	19%	\$ 1,002.00	\$ 34.07	\$ 27.56	\$ 23.55	\$ 45.09	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,365.00	19%	\$ 1,111.00	\$ 37.77	\$ 30.55	\$ 26.11	\$ 50.00	
Work Table, 60"	FTW60	\$ -	\$ 790.00	19%	\$ 643.00	\$ 21.86	\$ 17.68	\$ 15.11	\$ 28.94	
Console with Scale Stand	SVWA	\$ -	\$ 1,395.00	19%	\$ 1,135.00	\$ 38.59	\$ 31.21	\$ 26.67	\$ 51.08	
Bridge for Console	SVWB	\$ -	\$ 345.00	19%	\$ 280.00	\$ 9.52	\$ 7.70	\$ 6.58	\$ 12.60	
Double Drawer and Door Kit	SVWC	\$ -	\$ 695.00	19%	\$ 565.00	\$ 19.21	\$ 15.54	\$ 13.28	\$ 25.43	
Scale Stand for Console	SVWD	\$ -	\$ 245.00	19%	\$ 198.00	\$ 6.73	\$ 5.45	\$ 4.65	\$ 8.91	
Work Table, 72"	FTW72	\$ -	\$ 900.00	19%	\$ 733.00	\$ 24.92	\$ 20.16	\$ 17.23	\$ 32.99	
No Charge Black Graphics Upgrade - Requires APFA (Limited Time Offer)	AZBH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ Laser Printer Enabled	APFM	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Black Graphics Upgrade - Requires APFA	AZBG	\$ -	\$ 295.00	19%	\$ 239.00	\$ 8.13	\$ 6.57	\$ 5.62	\$ 10.76	
Wireless Keyboard	MW90147	\$ -	\$ 195.00	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Scale Stand	N199	\$ -	\$ 95.00	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
USPS BRM Rates	1FR4	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
Connect+ Energy Star Kit - Requires APFD	AZBK	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Energy Star Enabled	APFD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Presort Xtra Feature	PS0F	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Presort Xtra Rates	1FR3	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Presort Xtra Rates	1FR3	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
160 LPM Feature Upgrade	AZDA	\$ -	\$ 995.00	19%	\$ 806	\$ 27.40	\$ 22.16	\$ 18.94	\$ 36.27	
180 LPM Feature Upgrade	AZDB	\$ -	\$ 2,745.00	19%	\$ 2,223	\$ 75.60	\$ 61.14	\$ 52.25	\$ 100.06	
160/90 LPM Feature Upgrade	AZDC	\$ -	\$ 1,995.00	19%	\$ 1,616	\$ 54.94	\$ 44.44	\$ 37.97	\$ 72.72	
180/110 LPM Feature Upgrade	AZDD	\$ -	\$ 4,245.00	19%	\$ 3,438	\$ 116.91	\$ 94.56	\$ 80.80	\$ 154.73	
220/135 LPM Feature Upgrade	AZDE	\$ -	\$ 1,745.00	19%	\$ 1,413	\$ 48.06	\$ 38.87	\$ 33.22	\$ 63.61	
Upgrade to 300 Department Accounting	AZDH	\$ -	\$ 595.00	19%	\$ 482	\$ 16.39	\$ 13.25	\$ 11.33	\$ 21.69	
Upgrade to 500 Department Accounting	AZDJ	\$ -	\$ 995.00	19%	\$ 806	\$ 27.40	\$ 22.16	\$ 18.94	\$ 36.27	
Upgrade to 1,000 Department Accounting	AZDK	\$ -	\$ 1,245.00	19%	\$ 1,008	\$ 34.29	\$ 27.73	\$ 23.70	\$ 45.38	
Upgrade to 2,000 Department Accounting	AZDL	\$ -	\$ 1,745.00	19%	\$ 1,413	\$ 48.06	\$ 38.87	\$ 33.22	\$ 63.61	
Upgrade to 3,000 Department Accounting	AZDM	\$ -	\$ 2,245.00	19%	\$ 1,818	\$ 61.83	\$ 50.01	\$ 42.73	\$ 81.83	
Upgrade 5lb to 10lb Weighing	AZDP	\$ -	\$ 595.00	19%	\$ 482	\$ 16.39	\$ 13.25	\$ 11.33	\$ 21.69	
Upgrade 5lb to 15lb Weighing	AZDR	\$ -	\$ 895.00	19%	\$ 725	\$ 24.65	\$ 19.94	\$ 17.04	\$ 32.62	
Upgrade to 149lb Weighing	AZDS	\$ -	\$ 2,795.00	19%	\$ 2,264	\$ 76.97	\$ 62.26	\$ 53.20	\$ 101.88	
Upgrade to 70lb Weighing	AZDT	\$ -	\$ 1,995.00	19%	\$ 1,616	\$ 54.94	\$ 44.44	\$ 37.97	\$ 72.72	
Upgrade to 30lb Weighing	AZDU	\$ -	\$ 1,495.00	19%	\$ 1,211	\$ 41.17	\$ 33.30	\$ 28.46	\$ 54.49	
Connect+ Professional Services	MSSA	\$ -	\$ 395.00	19%	\$ 320	\$ 10.88	\$ 8.80	\$ 7.52	\$ 14.40	
Connect+ 2000 Color Printer Upgrade	AZBJ	\$ 364	\$ 3,995.00	19%	\$ 3,236	\$ 110.02	\$ 88.99	\$ 76.04	\$ 145.62	
Software Meter Interface - per meter (Connect+ only)	MSPQ	\$ -	\$ 295.00	19%	\$ 239	\$ 8.12	\$ 6.57	\$ 5.62	\$ 10.75	
Wireless 4-Port Router	MW90702	\$ -	\$ 295.00	19%	\$ 238	\$ 8.09	\$ 6.55	\$ 5.59	\$ 10.71	
INVIEW MMS NO WEB ACCT	NV20	\$ -	\$ 195.00	19%	\$ 158	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
INVIEW MMS WEB ACCT	NV21	\$ -	\$ 1,190.00	19%	\$ 967	\$ 32.88	\$ 26.59	\$ 22.72	\$ 43.52	
INVIEW MMS WEB CUSTOM RPT	NV22	\$ -	\$ 1,690.00	19%	\$ 1,374	\$ 46.72	\$ 37.79	\$ 32.29	\$ 61.83	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					1,137.00	\$ 0.00095				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					649.00	\$ 0.00054				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					649.00	\$ 0.00054				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					649.00	\$ 0.00054				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00034				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00095	0%	\$ 0.00054	\$ 0.00054				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00034	0%	\$ 0.00031	\$ 0.00031				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
SELF-ADHESIVE TAPE ROLLS-3 PER BOX-722 TAPES PER ROLL WITHOUT AN ENVELOPE AD- 437 TAPES PER ROLL WITH AND ENVELOPE AD			-	613-H	-	\$ 94.99	18%	\$ 78.32		
Small Business Cleaning Kit (Without Canned Air)				CK0-1		\$ 21.99	15%	\$ 18.69		
Small Business Cleaning Kit with Duster (Canned Air)				CK0-2		\$ 30.99	15%	\$ 26.34		
Deluxe Cleaning Kit with Duster (Canned Air)				CK0-3		\$ 38.99	15%	\$ 33.14		
Contains: Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves				79P-W		\$ 9.99	15%	\$ 8.49		
Connect+ Cyan Ink Cartridge (Standard)				787-D		\$ 53.99	15%	\$ 40.49		
Connect+ Series Magenta Ink Cartridge (Standard)				787-E		\$ 53.99	15%	\$ 40.49		
Connect+ Series Yellow Ink Cartridge (Standard)				787-F		\$ 53.99	15%	\$ 40.49		
Connect+ Series Cyan Ink Cartridge (Printhead)				787-G		\$ 89.99	15%	\$ 67.49		
Connect+ Series Yellow Ink Cartridge (Printhead)				787-H		\$ 89.99	15%	\$ 67.49		
Color graphics ink bundle				78P-Z		\$ 218.66	15%	\$ 164.00		

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Stamp Label printer				59B-H		\$ 99.99	15%	\$ 84.99		
Shipping Label Thermal printer				59B-J		\$ 209.00	15%	\$ 177.65		
Data Max- PB SmartPostage 4" Continuous Shipping Labels				6WB-A		\$ 19.49	15%	\$ 16.57		
PB SmartPostage Printable postage sheets 125 count				6WB-E		\$ 7.49	15%	\$ 6.37		
5LB Integrated USB Scale				397-A		\$ 49.99	15%	\$ 42.49		
70lb Inegrated USB Scale				397-D		\$ 105.99	15%	\$ 90.09		
30lb Integrated USB Scale				397-C		\$ 89.99	15%	\$ 76.49		
10lb Integrated USB Scale				397-B		\$ 74.99	15%	\$ 63.74		
1E20 TONER				52F-2		\$ 74.99	15%	\$ 63.74		
1E20 DRUM				52F-3		\$ 149.99	15%	\$ 127.49		
GUMMED POSTAGE TAPE ROLLS-6 PER BOX-1,170 TAPES PER ROLL WITHOUT AN ENVELOPE AD-707 TAPES PER ROLL WITH AND ENVELOPE AD			-	610-R	-	\$ 69.99	18%	\$ 57.71		
CONNECT+ RED FLOURECENT INK CARTRIDGE (STANDARD)			-	787-0	8,000	\$ 99.99	18%	\$ 82.44		
CONNECT+ RED FLOUORESCENT INK CARTRIDGE (LARGE)			-	787-8	18,000	\$ 119.99	18%	\$ 98.93		
CONNECT+ RED FLUORESCENT INK CARTRIDGE (PRODUCTION)			-	787-1	45,000	\$ 199.99	18%	\$ 164.89		
CONNECT+ RED FLUORESCENT PRINT HEAD			-	78P-R	-	\$ 89.99	18%	\$ 74.20		
CONNECT+ BLACK INK CARTRIDGE (STANDARD)			-	787-3	-	\$ 59.99	18%	\$ 49.46		
CONNECT+ BLACK INK CARTRIDGE (PRODUCTION)			-	78P-K	-	\$ 119.99	18%	\$ 98.93		
CONNECT+ BLACK PRINT HEAD			-	78P-B	-	\$ 89.99	18%	\$ 74.20		
INK WASTE KIT-INK PAD, PLASTIC TRAY, INSTALL INSTRUCTIONS, POLYETHYLENE BAG & LATEX DISPOSABLE GLOVES			-	78P-W	-	\$ 9.99	18%	\$ 8.24		
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS			-	601-0	-	\$ 46.99	18%	\$ 38.74		
EZ SEAL SEALING SOLUTION/5 GAL. BTL/1 PER CTN- FOR ALL SYSTEMS			-	605-0	-	\$ 83.99	18%	\$ 69.25		
EZ SEAL SEALING SOLUTION/4 1/2 GAL. BTL/ FOR ALL SYSTEMS			-	608-0	-	\$ 56.99	18%	\$ 46.99		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet

CATEGORY 1
ATTACHMENT 1



COST ANALYSIS

	PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST	0.07226	0.00297	0.00250	0.00222	0.00376	0.00053
MAINTENANCE COST (Yearly 4-Hour Response)	\$ 0.00095	\$ 0.00095	\$ 0.00095	\$ 0.00095	\$ 0.00095	\$ 0.00095
MAINTENANCE COST (Yearly 8-Hour Response)	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054
MAINTENANCE COST (Yearly 12-Hour Response)	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054
MAINTENANCE COST (Yearly 24-Hour Response)	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054	\$ 0.00054
MAINTENANCE COST (Time & Material 4-Hour Response)	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Time & Material 8-Hour Response)	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 12-Hour Response)	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 24-Hour Response)	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies	\$ 0.07321	\$ 0.00392	\$ 0.00345	\$ 0.00316	\$ 0.00471	\$ 0.00148
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies	\$ 0.07280	\$ 0.00351	\$ 0.00304	\$ 0.00276	\$ 0.00430	\$ 0.00107
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies	\$ 0.07280	\$ 0.00351	\$ 0.00304	\$ 0.00276	\$ 0.00430	\$ 0.00107
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies	\$ 0.07280	\$ 0.00351	\$ 0.00304	\$ 0.00276	\$ 0.00430	\$ 0.00107
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies	\$ 0.07260	\$ 0.00331	\$ 0.00284	\$ 0.00255	\$ 0.00410	\$ 0.00087
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies	\$ 0.07257	\$ 0.00328	\$ 0.00282	\$ 0.00253	\$ 0.00407	\$ 0.00084
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies	\$ 0.07257	\$ 0.00328	\$ 0.00282	\$ 0.00253	\$ 0.00407	\$ 0.00084
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies	\$ 0.07257	\$ 0.00328	\$ 0.00282	\$ 0.00253	\$ 0.00407	\$ 0.00084
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies	\$ 263,547.00	\$ 14,098.75	\$ 16,560.36	\$ 18,978.93	\$ 2,823.21	\$ 886.50

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 262,083.00	\$ 12,634.75	\$ 14,608.36	\$ 16,538.93	\$ 2,579.21	\$ 642.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 262,083.00	\$ 12,634.75	\$ 14,608.36	\$ 16,538.93	\$ 2,579.21	\$ 642.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 262,083.00	\$ 12,634.75	\$ 14,608.36	\$ 16,538.93	\$ 2,579.21	\$ 642.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 261,351.00	\$ 11,902.75	\$ 13,632.36	\$ 15,318.93	\$ 2,457.21	\$ 520.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 261,261.00	\$ 11,812.75	\$ 13,512.36	\$ 15,168.93	\$ 2,442.21	\$ 505.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 261,261.00	\$ 11,812.75	\$ 13,512.36	\$ 15,168.93	\$ 2,442.21	\$ 505.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 261,261.00	\$ 11,812.75	\$ 13,512.36	\$ 15,168.93	\$ 2,442.21	\$ 505.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 263,547.00	\$ 14,098.75	\$ 16,560.36	\$ 18,978.93	\$ 2,823.21	\$ 886.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 262,083.00	\$ 12,634.75	\$ 14,608.36	\$ 16,538.93	\$ 2,579.21	\$ 642.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 262,083.00	\$ 12,634.75	\$ 14,608.36	\$ 16,538.93	\$ 2,579.21	\$ 642.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 262,083.00	\$ 12,634.75	\$ 14,608.36	\$ 16,538.93	\$ 2,579.21	\$ 642.50
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 261,351.00	\$ 11,902.75	\$ 13,632.36	\$ 15,318.93	\$ 2,457.21	\$ 520.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 261,261.00	\$ 11,812.75	\$ 13,512.36	\$ 15,168.93	\$ 2,442.21	\$ 505.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 261,261.00	\$ 11,812.75	\$ 13,512.36	\$ 15,168.93	\$ 2,442.21	\$ 505.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 261,261.00	\$ 11,812.75	\$ 13,512.36	\$ 15,168.93	\$ 2,442.21	\$ 505.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.07321	\$ 0.00392	\$ 0.00345	\$ 0.00316	\$ 0.00471	\$ 0.00074
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.07280	\$ 0.00351	\$ 0.00304	\$ 0.00276	\$ 0.00430	\$ 0.00054
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.07280	\$ 0.00351	\$ 0.00304	\$ 0.00276	\$ 0.00430	\$ 0.00054
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.07280	\$ 0.00351	\$ 0.00304	\$ 0.00276	\$ 0.00430	\$ 0.00054
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.07260	\$ 0.00331	\$ 0.00284	\$ 0.00255	\$ 0.00410	\$ 0.00043
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.07257	\$ 0.00328	\$ 0.00282	\$ 0.00253	\$ 0.00407	\$ 0.00042
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.07257	\$ 0.00328	\$ 0.00282	\$ 0.00253	\$ 0.00407	\$ 0.00042

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.07257	\$ 0.00328	\$ 0.00282	\$ 0.00253	\$ 0.00407	\$ 0.00042



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)											
CONTRACTOR NAME Pitney Bowes											
MANUFACTURER BRAND NAME Pitney Bowes Inc											
508 ADA COMPLIANT: YES _____ NO <u>X</u> _____			16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)						
ENERGY STAR COMPLIANT: YES <u>X</u> _____ NO _____			15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)						
EQUIPMENT MODEL # AZBC - Connect+ 3000 Series					METER HEAD MODEL #		1W00				
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)					100,000						
MINIMUM WARRANTY PERIOD (MONTHS)					12						
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)					-						
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR						0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR						1.0000	1.0000	1.0000	1.0000	1.0000	
Base Equipment Costs				\$ 10,995.00	30%	\$ 7,658	\$ 260.38	\$ 210.60	\$ 179.97	\$ 344.62	
Meter Head Lease				\$ 99.00	36%	\$ 63	\$ 63.00	\$ 63.00	\$ 63.00	\$ 63.00	\$ 63.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE						\$ 7,721	\$ 323.38	\$ 273.60	\$ 242.97	\$ 407.62	\$ 63.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME						\$ 0.0772	\$ 0.0032	\$ 0.0027	\$ 0.0024	\$ 0.0041	\$ 0.0006
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION		ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.											
Key		* = Monthly Subscription									
Connect+ Mono Printer		AZBE	\$ 389	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Connect+ 3000 Series Color Printer - Point of Sale - Temporary Promotion		AZBM	\$ 447	\$ 3,245	19%	\$ 2,643.0	\$ 89.86	\$ 72.68	\$ 62.11	\$ 118.94	
Connect+ 3000 Series Color Printer Upgrade		AZBP	\$ 447	\$ 4,495	19%	\$ 3,661.00	\$ 124.47	\$ 100.68	\$ 86.03	\$ 164.75	
Postage by Phone + Option - Monthly, Intellink Subscription		1W00*	\$ -	\$ 15	0%	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00
Confirmation Services - Monthly Intellink Subscription		MSSS*	\$ -	\$ 17	0%	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00
Sprint 3G Subscription		MSGG*	\$ -	\$ 45	0%	\$ 45.00	\$ 45.00	\$ 45.00	\$ 4.00	\$ 45.00	
Standard Apps Center		MSD1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
High Res Apps Center		MSD2	\$ -	\$ 895	19%	\$ 728.00	\$ 24.75	\$ 20.02	\$ 17.11	\$ 32.76	
160/100 LPM Feature		APSG	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
210/130 LPM Feature		APSH	\$ -	\$ 1,495	27%	\$ 1,087.00	\$ 36.96	\$ 29.89	\$ 25.54	\$ 48.92	
260/160 LPM Feature		APSJ	\$ -	\$ 5,995	51%	\$ 2,910.00	\$ 98.94	\$ 80.03	\$ 68.39	\$ 130.95	
300/200 LPM Feature		APSK	\$ -	\$ 12,995	19%	\$ 10,587.00	\$ 359.96	\$ 291.14	\$ 248.79	\$ 476.42	
Connect+ Drop Stacker		MW90007	\$ 293	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ Power Stacker		MSPS	\$ -	\$ 1,695	19%	\$ 1,380.00	\$ 46.92	\$ 37.95	\$ 32.43	\$ 62.10	
Power Stacker Extension		MW90806	\$ -	\$ 395	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	
Power Stacker Portrait Flats Kit		MW90006	\$ -	\$ 495	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
Black Graphics Printing		APFA	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Color Graphics Printing Feature		APFB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
100 Dept Accounting		APA2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
300 Dept Accounting		APA3	\$ -	\$ 595	19%	\$ 484.00	\$ 16.46	\$ 13.31	\$ 11.37	\$ 21.78	
500 Dept Accounting		APA4	\$ -	\$ 995	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41	
1000 Dept Accounting		APA5	\$ -	\$ 1,245	19%	\$ 1,013.00	\$ 34.44	\$ 27.86	\$ 23.81	\$ 45.59	
2000 Dept Accounting		APA7	\$ -	\$ 1,745	19%	\$ 1,421.00	\$ 48.31	\$ 39.08	\$ 33.39	\$ 63.95	
3000 Dept Accounting		APA9	\$ -	\$ 2,245	19%	\$ 1,828.00	\$ 62.15	\$ 50.27	\$ 42.96	\$ 82.26	
Connect+ BM Interface - Requires 1FAH		BMZ1	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45	
Intellink Software Feature Code		1FAH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
5 lb Interfaced Weighing - Requires MW96000		1FWV	\$ -	\$ 1,645	19%	\$ 1,339.00	\$ 45.53	\$ 36.82	\$ 31.47	\$ 60.26	
10 lb Interfaced Weighing - Requires MW96000		1FWW	\$ -	\$ 2,045	19%	\$ 1,665.00	\$ 56.61	\$ 45.79	\$ 39.13	\$ 74.93	
15 lb Interfaced Weighing - Requires MW96000		1FWX	\$ -	\$ 2,345	19%	\$ 1,909.00	\$ 64.91	\$ 52.50	\$ 44.86	\$ 85.91	
15 lb Interfaced Weighing - Requires MP30		1FW5	\$ -	\$ 2,345	19%	\$ 1,909.00	\$ 64.91	\$ 52.50	\$ 44.86	\$ 85.91	
30 lb Interfaced Weighing - Requires MP30		1FW6	\$ -	\$ 2,695	19%	\$ 2,195.00	\$ 74.63	\$ 60.36	\$ 51.58	\$ 98.78	
70 lb Interfaced Weighing - Requires MP49		1FW7	\$ -	\$ 2,995	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76	
149 lb Interfaced Weighing - Requires MP49		1FW8	\$ -	\$ 4,145	24%	\$ 3,148.00	\$ 107.03	\$ 86.57	\$ 73.98	\$ 141.66	
15 lb. Scale Platform/Stand		MW96000	\$ 157	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
15 / 30 lb Scale Platform		MP30	\$ 203	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
70 / 150 lb Scale Platform	MP49	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Differential Weighing for 2 lb, 5 lb, or 10 lb Scales - Requires 1FW1	MP0X	\$ -	\$ 195	37%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Differential Weighing for 15 lb or 30 lb Scales - Requires 1FW1	MP3X	\$ -	\$ 395	37%	\$ 248.00	\$ 8.43	\$ 6.82	\$ 5.83	\$ 11.16	
Differential Weighing for 70 lb Scales - Requires 1FW1	MP4X	\$ -	\$ 895	37%	\$ 563.00	\$ 19.14	\$ 15.48	\$ 13.23	\$ 25.34	
Differential Weighing for 149 lb Scales - Requires 1FW1	MP5X	\$ -	\$ 1,195	37%	\$ 752.00	\$ 25.57	\$ 20.68	\$ 17.67	\$ 33.84	
Differential Weighing Feature	1FW1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Wireless LAN Adaptor	MW97182	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
Connect+ PC Meter Connect	MW90705	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
100' LAN Cable	MW90701	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Wireless LAN Bridge Kit	MW90702	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Connect+ Power Distribution Kit	MW90090	\$ -	\$ 95	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
Roll Tape Kit	MW90650	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Roll Tape Kit	MW90651	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
25ft LAN Cable	MW90700	\$ -	\$ 75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
15lb Scale Platform/Stand	MW96000	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Sprint 3G Cellular Kit	MW90704	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Confirmation Services Software	1FS1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return Receipt Reference Number Feature only	ERCL	\$ -	\$ 450	19%	\$ 366.00	\$ 12.44	\$ 10.07	\$ 8.60	\$ 16.47	
e-Return Receipt Reference Number Package	ERCN	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
e-Return Receipt Feature only	ERR1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return Receipt Reference Number Feature	ERR2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Confirmation Services Training	F8DA	\$ -	\$ 70	26%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
Confirmation Services Welcome Kit	F9DD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ VAS Training	MSDA	\$ -	\$ 95	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
Connect+ VBS Welcome Kit	MW90008	\$ 148	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Barcode Scanner for Confirmation Services	SBDS	\$ -	\$ 795	19%	\$ 646.00	\$ 21.96	\$ 17.77	\$ 15.18	\$ 29.07	
Label Printer	F9ZZ	\$ 135	\$ 199	19%	\$ 161.00	\$ 5.47	\$ 4.43	\$ 3.78	\$ 7.25	
Laser Report Printer - Requires APFM	SPY8	\$ -	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Work Table, 48"	FTW48	\$ -	\$ 680	19%	\$ 553.00	\$ 18.80	\$ 15.21	\$ 13.00	\$ 24.89	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,230	19%	\$ 1,002.00	\$ 34.07	\$ 27.56	\$ 23.55	\$ 45.09	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,365.00	19%	\$ 1,111.00	\$ 37.77	\$ 30.55	\$ 26.11	\$ 50.00	
Work Table, 60"	FTW60	\$ -	\$ 790.00	19%	\$ 643.00	\$ 21.86	\$ 17.68	\$ 15.11	\$ 28.94	
Console with Scale Stand	SVWA	\$ -	\$ 1,395.00	19%	\$ 1,135.00	\$ 38.59	\$ 31.21	\$ 26.67	\$ 51.08	
Bridge for Console	SVWB	\$ -	\$ 345.00	19%	\$ 280.00	\$ 9.52	\$ 7.70	\$ 6.58	\$ 12.60	
Double Drawer and Door Kit	SVWC	\$ -	\$ 695.00	19%	\$ 565.00	\$ 19.21	\$ 15.54	\$ 13.28	\$ 25.43	
Scale Stand for Console	SVWD	\$ -	\$ 245.00	19%	\$ 198.00	\$ 6.73	\$ 5.45	\$ 4.65	\$ 8.91	
Work Table, 72"	FTW72	\$ -	\$ 900.00	19%	\$ 733.00	\$ 24.92	\$ 20.16	\$ 17.23	\$ 32.99	
No Charge Black Graphics Upgrade - Requires APFA (Limited Time Offer)	AZBH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ Laser Printer Enabled	APFM	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Black Graphics Upgrade - Requires APFA	AZBG	\$ -	\$ 295.00	19%	\$ 239.00	\$ 8.13	\$ 6.57	\$ 5.62	\$ 10.76	
Wireless Keyboard	MW90147	\$ -	\$ 195.00	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Scale Stand	N199	\$ -	\$ 95.00	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
USPS BRM Rates	1FR4	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
Connect+ Energy Star Kit - Requires APFD	AZBK	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Energy Star Enabled	APFD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Presort Xtra Feature	PS0F	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Presort Xtra Rates	1FR3	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Presort Xtra Rates	1FR3	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
180 LPM Feature Upgrade	AZDB	\$ -	\$ 2,745.00	19%	\$ 2,223	\$ 75.60	\$ 61.14	\$ 52.25	\$ 100.06	
160/90 LPM Feature Upgrade	AZDC	\$ -	\$ 1,995.00	19%	\$ 1,616	\$ 54.94	\$ 44.44	\$ 37.97	\$ 72.72	
180/110 LPM Feature Upgrade	AZDD	\$ -	\$ 4,245.00	19%	\$ 3,438	\$ 116.91	\$ 94.56	\$ 80.80	\$ 154.73	
220/135 LPM Feature Upgrade	AZDE	\$ -	\$ 1,745.00	19%	\$ 1,413	\$ 48.06	\$ 38.87	\$ 33.22	\$ 63.61	
270/170 LPM Feature Upgrade	AZDF	\$ -	\$ 6,245.00	19%	\$ 5,058	\$ 171.99	\$ 139.11	\$ 118.87	\$ 227.63	
310/205 LPM Feature Upgrade	AZDG	\$ -	\$ 13,245.00	19%	\$ 10,728	\$ 364.77	\$ 295.03	\$ 252.12	\$ 482.78	
Upgrade to 300 Department Accounting	AZDH	\$ -	\$ 595.00	19%	\$ 482	\$ 16.39	\$ 13.25	\$ 11.33	\$ 21.69	
Upgrade to 500 Department Accounting	AZDJ	\$ -	\$ 995.00	19%	\$ 806	\$ 27.40	\$ 22.16	\$ 18.94	\$ 36.27	
Upgrade to 1,000 Department Accounting	AZDK	\$ -	\$ 1,245.00	19%	\$ 1,008	\$ 34.29	\$ 27.73	\$ 23.70	\$ 45.38	
Upgrade to 2,000 Department Accounting	AZDL	\$ -	\$ 1,745.00	19%	\$ 1,413	\$ 48.06	\$ 38.87	\$ 33.22	\$ 63.61	
Upgrade to 3,000 Department Accounting	AZDM	\$ -	\$ 2,245.00	19%	\$ 1,818	\$ 61.83	\$ 50.01	\$ 42.73	\$ 81.83	
Upgrade 5lb to 10lb Weighing	AZDP	\$ -	\$ 595.00	19%	\$ 482	\$ 16.39	\$ 13.25	\$ 11.33	\$ 21.69	
Upgrade 5lb to 15lb Weighing	AZDR	\$ -	\$ 895.00	19%	\$ 725	\$ 24.65	\$ 19.94	\$ 17.04	\$ 32.62	
Upgrade to 149lb Weighing	AZDS	\$ -	\$ 2,795.00	19%	\$ 2,264	\$ 76.97	\$ 62.26	\$ 53.20	\$ 101.88	
Upgrade to 70lb Weighing	AZDT	\$ -	\$ 1,995.00	19%	\$ 1,616	\$ 54.94	\$ 44.44	\$ 37.97	\$ 72.72	
Upgrade to 30lb Weighing	AZDU	\$ -	\$ 1,495.00	19%	\$ 1,211	\$ 41.17	\$ 33.30	\$ 28.46	\$ 54.49	
Connect+ Professional Services	MSSA	\$ -	\$ 395.00	19%	\$ 320	\$ 10.88	\$ 8.80	\$ 7.52	\$ 14.40	
Connect+ 3000 WOW Upgrade	AZDN	\$ -	\$ 6,495.00	19%	\$ 5,261	\$ 178.87	\$ 144.68	\$ 123.63	\$ 236.74	
Software Meter Interface - per meter (Connect+ only)	MSPQ	\$ -	\$ 295.00	19%	\$ 239	\$ 8.12	\$ 6.57	\$ 5.62	\$ 10.75	
Wireless 4-Port Router	MW90702	\$ -	\$ 295.00	19%	\$ 238	\$ 8.09	\$ 6.55	\$ 5.59	\$ 10.71	
INVIEW MMS NO WEB ACCT	NV20	\$ -	\$ 195.00	19%	\$ 158	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
INVIEW MMS WEB ACCT	NV21	\$ -	\$ 1,190.00	19%	\$ 967	\$ 32.88	\$ 26.59	\$ 22.72	\$ 43.52	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
INVIEW MMS WEB CUSTOM RPT	NV22		\$ 1,690.00	19%	\$ 1,374	\$ 46.72	\$ 37.79	\$ 32.29	\$ 61.83	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					3,225.00	\$ 0.00269				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					1,843.00	\$ 0.00154				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					1,843.00	\$ 0.00154				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					1,843.00	\$ 0.00154				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00034				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD YEARLY, MAINTENANCE COST			\$ 0.00269	0%	\$ 0.00154	\$ 0.00154				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD TIME & MATERIAL, MAINTENANCE COST			\$ 0.00034	0%	\$ 0.00031	\$ 0.00031				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
SELF-ADHESIVE TAPE ROLLS-3 PER BOX-722 TAPES PER ROLL WITHOUT AN ENVELOPE AD- 437 TAPES PER ROLL WITH AND ENVELOPE AD			-	613-H	-	\$ 94.99	18%	\$ 78.32		
Small Business Cleaning Kit (Without Canned Air)				CK0-1		\$ 21.99	15%	\$ 18.69		
Small Business Cleaning Kit with Duster (Canned Air)				CK0-2		\$ 30.99	15%	\$ 26.34		
Deluxe Cleaning Kit with Duster (Canned Air)				CK0-3		\$ 38.99	15%	\$ 33.14		
Contains: Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves				79P-W		\$ 9.99	15%	\$ 8.49		
Connect+ Cyan Ink Cartridge (Standard)				787-D		\$ 53.99	15%	\$ 40.49		
Connect+ Series Magenta Ink Cartridge (Standard)				787-E		\$ 53.99	15%	\$ 40.49		
Connect+ Series Yellow Ink Cartridge (Standard)				787-F		\$ 53.99	15%	\$ 40.49		
Connect+ Series Cyan Ink Cartridge (Printhead)				787-G		\$ 89.99	15%	\$ 67.49		
Connect+ Series Yellow Ink Cartridge (Printhead)				787-H		\$ 89.99	15%	\$ 67.49		
Color graphics ink bundle				78P-Z		\$ 218.66	15%	\$ 164.00		

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Stamp Label printer				59B-H		\$ 99.99	15%	\$ 84.99		
Shipping Label Thermal printer				59B-J		\$ 209.00	15%	\$ 177.65		
Data Max- PB SmartPostage 4" Continuous Shipping Labels				6WB-A		\$ 19.49	15%	\$ 16.57		
PB SmartPostage Printable postage sheets 125 count				6WB-E		\$ 7.49	15%	\$ 6.37		
5LB Integrated USB Scale				397-A		\$ 49.99	15%	\$ 42.49		
70lb Integrated USB Scale				397-D		\$ 105.99	15%	\$ 90.09		
30lb Integrated USB Scale				397-C		\$ 89.99	15%	\$ 76.49		
10lb Integrated USB Scale				397-B		\$ 74.99	15%	\$ 63.74		
1E20 TONER				52F-2		\$ 74.99	15%	\$ 63.74		
1E20 DRUM				52F-3		\$ 149.99	15%	\$ 127.49		
CONNECT+ RED FLOURECENT INK CARTRIDGE (STANDARD)		-	787-0		8,000	\$ 99.99	18%	\$ 82.44		
CONNECT+ RED FLOURESCENT INK CARTRIDGE (LARGE)		-	787-8		18,000	\$ 119.99	18%	\$ 98.93		
CONNECT+ RED FLUORESCENT INK CARTRIDGE (PRODUCTION)		-	787-1		45,000	\$ 199.99	18%	\$ 164.89		
CONNECT+ RED FLUORESCENT PRINT HEAD		-	78P-R		-	\$ 89.99	18%	\$ 74.20		
CONNECT+ BLACK INK CARTRIDGE (STANDARD)		-	787-3		-	\$ 59.99	18%	\$ 49.46		
CONNECT+ BLACK INK CARTRIDGE (PRODUCTION)		-	78P-K		-	\$ 119.99	18%	\$ 98.93		
CONNECT+ BLACK PRINT HEAD		-	78P-B		-	\$ 89.99	18%	\$ 74.20		
INK WASTE KIT-INK PAD, PLASTIC TRAY, INSTALL INSTRUCTIONS, POLYETHYLENE BAG & LATEX DISPOSABLE GLOVES		-	78P-W		-	\$ 9.99	18%	\$ 8.24		
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS		-	601-0		-	\$ 46.99	18%	\$ 38.74		
EZ SEAL SEALING SOLUTION/5 GAL. BTL/1 PER CTN- FOR ALL SYSTEMS		-	605-0		-	\$ 83.99	18%	\$ 69.25		
EZ SEAL SEALING SOLUTION/4 1/2 GAL. BTL/ FOR ALL SYSTEMS		-	608-0		-	\$ 56.99	18%	\$ 46.99		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1



COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.07721	0.00323	0.00274	0.00243	0.00408	0.00063
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00269	\$ 0.00269	\$ 0.00269	\$ 0.00269	\$ 0.00269	\$ 0.00269
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.07990	\$ 0.00592	\$ 0.00542	\$ 0.00512	\$ 0.00676	\$ 0.00332
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.07875	\$ 0.00477	\$ 0.00427	\$ 0.00397	\$ 0.00561	\$ 0.00217
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.07875	\$ 0.00477	\$ 0.00427	\$ 0.00397	\$ 0.00561	\$ 0.00217
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.07875	\$ 0.00477	\$ 0.00427	\$ 0.00397	\$ 0.00561	\$ 0.00217
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.07755	\$ 0.00357	\$ 0.00307	\$ 0.00277	\$ 0.00441	\$ 0.00097
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.07752	\$ 0.00355	\$ 0.00305	\$ 0.00274	\$ 0.00439	\$ 0.00094
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.07752	\$ 0.00355	\$ 0.00305	\$ 0.00274	\$ 0.00439	\$ 0.00094
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.07752	\$ 0.00355	\$ 0.00305	\$ 0.00274	\$ 0.00439	\$ 0.00094
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 287,636.40	\$ 21,316.58	\$ 26,032.76	\$ 30,702.99	\$ 4,058.20	\$ 1,990.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 283,490.40	\$ 17,170.58	\$ 20,504.76	\$ 23,792.99	\$ 3,367.20	\$ 1,299.50

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 283,490.40	\$ 17,170.58	\$ 20,504.76	\$ 23,792.99	\$ 3,367.20	\$ 1,299.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 283,490.40	\$ 17,170.58	\$ 20,504.76	\$ 23,792.99	\$ 3,367.20	\$ 1,299.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 279,176.40	\$ 12,856.58	\$ 14,752.76	\$ 16,602.99	\$ 2,648.20	\$ 580.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 279,086.40	\$ 12,766.58	\$ 14,632.76	\$ 16,452.99	\$ 2,633.20	\$ 565.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 279,086.40	\$ 12,766.58	\$ 14,632.76	\$ 16,452.99	\$ 2,633.20	\$ 565.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 279,086.40	\$ 12,766.58	\$ 14,632.76	\$ 16,452.99	\$ 2,633.20	\$ 565.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 287,636.40	\$ 21,316.58	\$ 26,032.76	\$ 30,702.99	\$ 4,058.20	\$ 1,990.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 283,490.40	\$ 17,170.58	\$ 20,504.76	\$ 23,792.99	\$ 3,367.20	\$ 1,299.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 283,490.40	\$ 17,170.58	\$ 20,504.76	\$ 23,792.99	\$ 3,367.20	\$ 1,299.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 283,490.40	\$ 17,170.58	\$ 20,504.76	\$ 23,792.99	\$ 3,367.20	\$ 1,299.50
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 279,176.40	\$ 12,856.58	\$ 14,752.76	\$ 16,602.99	\$ 2,648.20	\$ 580.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 279,086.40	\$ 12,766.58	\$ 14,632.76	\$ 16,452.99	\$ 2,633.20	\$ 565.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 279,086.40	\$ 12,766.58	\$ 14,632.76	\$ 16,452.99	\$ 2,633.20	\$ 565.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 279,086.40	\$ 12,766.58	\$ 14,632.76	\$ 16,452.99	\$ 2,633.20	\$ 565.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.07990	\$ 0.00592	\$ 0.00542	\$ 0.00512	\$ 0.00676	\$ 0.00166
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.07875	\$ 0.00477	\$ 0.00427	\$ 0.00397	\$ 0.00561	\$ 0.00108
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.07875	\$ 0.00477	\$ 0.00427	\$ 0.00397	\$ 0.00561	\$ 0.00108
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.07875	\$ 0.00477	\$ 0.00427	\$ 0.00397	\$ 0.00561	\$ 0.00108
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.07755	\$ 0.00357	\$ 0.00307	\$ 0.00277	\$ 0.00441	\$ 0.00048
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.07752	\$ 0.00355	\$ 0.00305	\$ 0.00274	\$ 0.00439	\$ 0.00047
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.07752	\$ 0.00355	\$ 0.00305	\$ 0.00274	\$ 0.00439	\$ 0.00047
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.07752	\$ 0.00355	\$ 0.00305	\$ 0.00274	\$ 0.00439	\$ 0.00047



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)											
CONTRACTOR NAME Pitney Bowes											
MANUFACTURER BRAND NAME Pitney Bowes Inc											
508 ADA COMPLIANT: YES _____ NO <u>X</u> _____			16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)						
ENERGY STAR COMPLIANT: YES <u>X</u> _____ NO _____			15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)						
EQUIPMENT MODEL #				AZBD - Connect+ 3000 Series WOV			METER HEAD MODEL #		1W00		
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				100,000							
MINIMUM WARRANTY PERIOD (MONTHS)				12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
				LEASE RATE FACTOR		0.0340	0.0275	0.0235	0.0450		
				METER HEAD LEASE RATE FACTOR		1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs				\$ 16,995.00	27%	\$ 12,364	\$ 420.36	\$ 340.00	\$ 290.55	\$ 556.36	
Meter Head Lease				\$ 99.00	36%	\$ 63	\$ 63.00	\$ 63.00	\$ 63.00	\$ 63.00	\$ 63.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE						\$ 12,427	\$ 483.36	\$ 403.00	\$ 353.55	\$ 619.36	\$ 63.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME						\$ 0.1243	\$ 0.0048	\$ 0.0040	\$ 0.0035	\$ 0.0062	\$ 0.0006
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.	
List all Optional Features/Accessories excluding all items included in the base equipment costs.											
Key	* = Monthly Subscription										
Connect+ Mono Printer	AZBE	\$ 389	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ 3000 SeriesColor Printer - Point of Sale - Temporary Promotion	AZBM	\$ 447	\$ 3,245	19%	\$ 2,643.00	\$ 89.86	\$ 72.68	\$ 62.11	\$ 118.94		
Connect+ 3000 Series Color Printer Upgrade	AZBP	\$ 447	\$ 4,495	19%	\$ 3,661.00	\$ 124.47	\$ 100.68	\$ 86.03	\$ 164.75		
Postage by Phone + Option - Monthly, Intellilink Subscription	1W00*	\$ -	\$ 15	0%	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	
Confirmation Services - Monthly Intellilink Subscription	M9SS*	\$ -	\$ 17	0%	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00	\$ 17.00	
Sprint 3G Subscription	MSG5*	\$ -	\$ 45	0%	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00	
Standard Apps Center	MSD1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
High Res Apps Center	MSD2	\$ -	\$ 895	19%	\$ 728.00	\$ 24.75	\$ 20.02	\$ 17.11	\$ 32.76		
160/100 LPM Feature	APSG	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
210/130 LPM Feature	APSH	\$ -	\$ 1,495	27%	\$ 1,087.00	\$ 36.96	\$ 29.89	\$ 25.54	\$ 48.92		
260/160 LPM Feature	APSJ	\$ -	\$ 5,995	51%	\$ 2,910.00	\$ 98.94	\$ 80.03	\$ 68.39	\$ 130.95		
300/200 LPM Feature	APSK	\$ -	\$ 12,995	19%	\$ 10,587.00	\$ 359.96	\$ 291.14	\$ 248.79	\$ 476.42		
Connect+ Drop Stacker	MW90007	\$ 293	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ Power Stacker	MSPS	\$ -	\$ 1,695	19%	\$ 1,380.00	\$ 46.92	\$ 37.95	\$ 32.43	\$ 62.10		
Power Stacker Extension	MW90806	\$ -	\$ 395	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45		
Power Stacker Portrait Flats Kit	MW90006	\$ -	\$ 495	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09		
Black Graphics Printing	APFA	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Color Graphics Printing Feature	APFB	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
100 Dept Accounting	APA2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
300 Dept Accounting	APA3	\$ -	\$ 595	19%	\$ 484.00	\$ 16.46	\$ 13.31	\$ 11.37	\$ 21.78		
500 Dept Accounting	APA4	\$ -	\$ 995	19%	\$ 809.00	\$ 27.51	\$ 22.25	\$ 19.01	\$ 36.41		
1000 Dept Accounting	APA5	\$ -	\$ 1,245	19%	\$ 1,013.00	\$ 34.44	\$ 27.86	\$ 23.81	\$ 45.59		
2000 Dept Accounting	APA7	\$ -	\$ 1,745	19%	\$ 1,421.00	\$ 48.31	\$ 39.08	\$ 33.39	\$ 63.95		
3000 Dept Accounting	APA9	\$ -	\$ 2,245	19%	\$ 1,828.00	\$ 62.15	\$ 50.27	\$ 42.96	\$ 82.26		
Connect+ BM Interface - Requires 1FAH	BM21	\$ -	\$ 995	19%	\$ 810.00	\$ 27.54	\$ 22.28	\$ 19.04	\$ 36.45		
Intellilink Software Feature Code	1FAH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
5 lb Interfaced Weighing - Requires MW96000	1FWV	\$ -	\$ 1,645	19%	\$ 1,339.00	\$ 45.53	\$ 36.82	\$ 31.47	\$ 60.26		
10 lb Interfaced Weighing - Requires MW96000	1FWVW	\$ -	\$ 2,045	19%	\$ 1,665.00	\$ 56.61	\$ 45.79	\$ 39.13	\$ 74.93		
15 lb Interfaced Weighing - Requires MW96000	1FWX	\$ -	\$ 2,345	19%	\$ 1,909.00	\$ 64.91	\$ 52.50	\$ 44.86	\$ 85.91		
15 lb Interfaced Weighing - Requires MP30	1FW5	\$ -	\$ 2,345	19%	\$ 1,909.00	\$ 64.91	\$ 52.50	\$ 44.86	\$ 85.91		
30 lb Interfaced Weighing - Requires MP30	1FW6	\$ -	\$ 2,695	19%	\$ 2,195.00	\$ 74.63	\$ 60.36	\$ 51.58	\$ 98.78		
70 lb Interfaced Weighing - Requires MP49	1FW7	\$ -	\$ 2,995	19%	\$ 2,439.00	\$ 82.93	\$ 67.07	\$ 57.32	\$ 109.76		
149 lb Interfaced Weighing - Requires MP49	1FW8	\$ -	\$ 4,145	24%	\$ 3,148.00	\$ 107.03	\$ 86.57	\$ 73.98	\$ 141.66		
15 lb. Scale Platform/Stand	MW96000	\$ 157	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
15 /30 lb Scale Platform	MP30	\$ 203	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
70 / 150 lb Scale Platform	MP49	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Differential Weighing for 2 lb, 5 lb, or 10 lb Scales - Requires 1FW1	MP0X	\$ -	\$ 195	37%	\$ 122.00	\$ 4.15	\$ 3.36	\$ 2.87	\$ 5.49	
Differential Weighing for 15 lb or 30 lb Scales - Requires 1FW1	MP3X	\$ -	\$ 395	37%	\$ 248.00	\$ 8.43	\$ 6.82	\$ 5.83	\$ 11.16	
Differential Weighing for 70 lb Scales - Requires 1FW1	MP4X	\$ -	\$ 895	37%	\$ 563.00	\$ 19.14	\$ 15.48	\$ 13.23	\$ 25.34	
Differential Weighing for 149 lb Scales - Requires 1FW1	MP5X	\$ -	\$ 1,195	37%	\$ 752.00	\$ 25.57	\$ 20.68	\$ 17.67	\$ 33.84	
Differential Weighing Feature	1FW1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Wireless LAN Adaptor	MW97182	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
Connect+ PC Meter Connect	MW90705	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
100' LAN Cable	MW90701	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Wireless LAN Bridge Kit	MW90702	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
15lb Scale Platform/Stand	MW96000	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Sprint 3G Cellular Kit	MW90704	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ Power Distribution Kit	MW90090	\$ -	\$ 95	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
Roll Tape Kit	MW90650	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Roll Tape Kit	MW90651	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
25ft LAN Cable	MW90700	\$ -	\$ 75	19%	\$ 61.00	\$ 2.07	\$ 1.68	\$ 1.43	\$ 2.75	
USPS Confirmation Services Software	1FS1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return Receipt Reference Number Feature only	ERCL	\$ -	\$ 450	19%	\$ 366.00	\$ 12.44	\$ 10.07	\$ 8.60	\$ 16.47	
e-Return Receipt Reference Number Package	ERCN	\$ -	\$ 145	19%	\$ 117.00	\$ 3.98	\$ 3.22	\$ 2.75	\$ 5.27	
e-Return Receipt Feature only	ERR1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
e-Return Receipt Reference Number Feature	ERR2	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Confirmation Services Training	F8DA	\$ -	\$ 70	26%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34	
Confirmation Services Welcome Kit	F9DD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ VAS Training	MSDA	\$ -	\$ 95	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
Connect+ VBS Welcome Kit	MW90008	\$ 148	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Barcode Scanner for Confirmation Services	SBDS	\$ -	\$ 795	19%	\$ 646.00	\$ 21.96	\$ 17.77	\$ 15.18	\$ 29.07	
Label Printer	F9ZZ	\$ 135	\$ 199	19%	\$ 161.00	\$ 5.47	\$ 4.43	\$ 3.78	\$ 7.25	
Laser Report Printer - Requires APFM	SPY8	\$ -	\$ 795	19%	\$ 647.00	\$ 22.00	\$ 17.79	\$ 15.20	\$ 29.12	
Work Table, 48"	FTW48	\$ -	\$ 680	19%	\$ 553.00	\$ 18.80	\$ 15.21	\$ 13.00	\$ 24.89	
Closed Storage Table, 60"	FTS60D	\$ -	\$ 1,230	19%	\$ 1,002.00	\$ 34.07	\$ 27.56	\$ 23.55	\$ 45.09	
Closed Storage Table, 72"	FTS72D	\$ -	\$ 1,365.00	19%	\$ 1,111.00	\$ 37.77	\$ 30.55	\$ 26.11	\$ 50.00	
Work Table, 60"	FTW60	\$ -	\$ 790.00	19%	\$ 643.00	\$ 21.86	\$ 17.68	\$ 15.11	\$ 28.94	
Console with Scale Stand	SVWA	\$ -	\$ 1,395.00	19%	\$ 1,135.00	\$ 38.59	\$ 31.21	\$ 26.67	\$ 51.08	
Bridge for Console	SVWB	\$ -	\$ 345.00	19%	\$ 280.00	\$ 9.52	\$ 7.70	\$ 6.58	\$ 12.60	
Double Drawer and Door Kit	SVWC	\$ -	\$ 695.00	19%	\$ 565.00	\$ 19.21	\$ 15.54	\$ 13.28	\$ 25.43	
Scale Stand for Console	SVWD	\$ -	\$ 245.00	19%	\$ 198.00	\$ 6.73	\$ 5.45	\$ 4.65	\$ 8.91	
Work Table, 72"	FTW72	\$ -	\$ 900.00	19%	\$ 733.00	\$ 24.92	\$ 20.16	\$ 17.23	\$ 32.99	
No Charge Black Graphics Upgrade - Requires APFA (Limited Time Offer)	AZBH	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Connect+ Laser Printer Enabled	APFM	\$ -	\$ 195.00	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Black Graphics Upgrade - Requires APFA	AZBG	\$ -	\$ 295.00	19%	\$ 239.00	\$ 8.13	\$ 6.57	\$ 5.62	\$ 10.76	
Wireless Keyboard	MW90147	\$ -	\$ 195.00	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
Scale Stand	N199	\$ -	\$ 95.00	20%	\$ 76.00	\$ 2.58	\$ 2.09	\$ 1.79	\$ 3.42	
USPS BRM Rates	1FR4	\$ -	\$ 495.00	19%	\$ 402.00	\$ 13.67	\$ 11.06	\$ 9.45	\$ 18.09	
Connect+ Energy Star Kit - Requires APFD	AZBK	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Presort Xtra Rates	1FR3	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Energy Star Enabled	APFD	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
Presort Xtra Feature	PSOF	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
USPS Presort Xtra Rates	1FR3	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	
160 LPM Feature Upgrade	AZDA	\$ 995.00	\$ 995.00	19%	\$ 806	\$ 27.40	\$ 22.17	\$ 18.94	\$ 36.27	
180 LPM Feature Upgrade	AZDB	\$ 2,745.00	\$ 2,745.00	19%	\$ 2,223	\$ 75.60	\$ 61.14	\$ 52.25	\$ 100.06	
160/90 LPM Feature Upgrade	AZDC	\$ 1,995.00	\$ 1,995.00	19%	\$ 1,616	\$ 54.94	\$ 44.44	\$ 37.97	\$ 72.72	
180/110 LPM Feature Upgrade	AZDD	\$ 4,245.00	\$ 4,245.00	19%	\$ 3,438	\$ 116.91	\$ 94.56	\$ 80.80	\$ 154.73	
220/135 LPM Feature Upgrade	AZDE	\$ 1,745.00	\$ 1,745.00	19%	\$ 1,413	\$ 48.06	\$ 38.87	\$ 33.22	\$ 63.61	
270/170 LPM Feature Upgrade	AZDF	\$ 6,245.00	\$ 6,245.00	19%	\$ 5,058	\$ 171.99	\$ 139.11	\$ 118.87	\$ 227.63	
310/205 LPM Feature Upgrade	AZDG	\$ 13,245.00	\$ 13,245.00	19%	\$ 10,728	\$ 364.77	\$ 295.03	\$ 252.12	\$ 482.78	
Upgrade to 300 Department Accounting	AZDH	\$ 595.00	\$ 595.00	19%	\$ 482	\$ 16.39	\$ 13.25	\$ 11.33	\$ 21.69	
Upgrade to 500 Department Accounting	AZDJ	\$ 995.00	\$ 995.00	19%	\$ 806	\$ 27.40	\$ 22.16	\$ 18.94	\$ 36.27	
Upgrade to 1,000 Department Accounting	AZDK	\$ 1,245.00	\$ 1,245.00	19%	\$ 1,008	\$ 34.29	\$ 27.73	\$ 23.70	\$ 45.38	
Upgrade to 2,000 Department Accounting	AZDL	\$ 1,745.00	\$ 1,745.00	19%	\$ 1,413	\$ 48.06	\$ 38.87	\$ 33.22	\$ 63.61	
Upgrade to 3,000 Department Accounting	AZDM	\$ 2,245.00	\$ 2,245.00	19%	\$ 1,818	\$ 61.83	\$ 50.01	\$ 42.73	\$ 81.83	
Upgrade 5lb to 10lb Weighing	AZDP	\$ 595.00	\$ 595.00	19%	\$ 482	\$ 16.39	\$ 13.25	\$ 11.33	\$ 21.69	
Upgrade 5lb to 15lb Weighing	AZDR	\$ 895.00	\$ 895.00	19%	\$ 725	\$ 24.65	\$ 19.94	\$ 17.04	\$ 32.62	
Upgrade to 149lb Weighing	AZDS	\$ 2,795.00	\$ 2,795.00	19%	\$ 2,264	\$ 76.97	\$ 62.26	\$ 53.20	\$ 101.88	
Upgrade to 70lb Weighing	AZDT	\$ 1,995.00	\$ 1,995.00	19%	\$ 1,616	\$ 54.94	\$ 44.44	\$ 37.97	\$ 72.72	
Upgrade to 30lb Weighing	AZDU	\$ 1,495.00	\$ 1,495.00	19%	\$ 1,211	\$ 41.17	\$ 33.30	\$ 28.46	\$ 54.49	
Connect+ Professional Services	MSSA	\$ 395.00	\$ 395.00	19%	\$ 320	\$ 10.88	\$ 8.80	\$ 7.52	\$ 14.40	
Connect+ 2000 Color Printer Upgrade	AZBJ	\$ 3,995.00	\$ 3,995.00	19%	\$ 3,236	\$ 110.02	\$ 88.99	\$ 76.04	\$ 145.62	
Connect+ 3000 WOW Upgrade	AZDN	\$ 6,495.00	\$ 6,495.00	19%	\$ 5,261	\$ 178.87	\$ 144.68	\$ 123.63	\$ 236.74	
Software Meter Interface - per meter (Connect+ only)	MSPQ	\$ 295.00	\$ 295.00	19%	\$ 239	\$ 8.12	\$ 6.57	\$ 5.62	\$ 10.75	
PRECISIONTRK ASM TIER1	MTS1	\$ 595.00	\$ 595.00	19%	\$ 482	\$ 16.39	\$ 13.26	\$ 11.33	\$ 21.69	
Wireless 4-Port Router	MW90702	\$ -	\$ 295.00	19%	\$ 238	\$ 8.09	\$ 6.55	\$ 5.59	\$ 10.71	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
INVIEW MMS NO WEB ACCT	NV20		\$ 195.00	19%	\$ 158	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11	
INVIEW MMS WEB ACCT	NV21		\$ 1,190.00	19%	\$ 967	\$ 32.88	\$ 26.59	\$ 22.72	\$ 43.52	
INVIEW MMS WEB CUSTOM RPT	NV22		\$ 1,690.00	19%	\$ 1,374	\$ 46.72	\$ 37.79	\$ 32.29	\$ 61.83	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 3,225	\$ 0.00269				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 1,843	\$ 0.00154				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 1,843	\$ 0.00154				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 1,843	\$ 0.00154				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00034				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00031				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours					\$ -					
Time and Material Discount and Hourly Rate, Holiday Business Hours					\$ -					
Time and Material Discount and Hourly Rate, 24x7 Business Hours					\$ -					
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours					\$ -					
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ 0.00269	0%	\$ 0.00154	\$ 0.00154				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00034	0%	\$ 0.00031	\$ 0.00031				
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
SUPPLY DESCRIPTION			MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
SELF-ADHESIVE TAPE ROLLS-3 PER BOX-722 TAPES PER ROLL WITHOUT AN ENVELOPE AD- 437 TAPES PER ROLL WITH AND ENVELOPE AD			-	613-H	-	\$ 94.99	18%	\$ 78.32		
Small Business Cleaning Kit (Without Canned Air)				CK0-1		\$ 21.99	15%	\$ 18.69		
Small Business Cleaning Kit with Duster (Canned Air)				CK0-2		\$ 30.99	15%	\$ 26.34		
Deluxe Cleaning Kit with Duster (Canned Air)				CK0-3		\$ 38.99	15%	\$ 33.14		
Contains: Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves				79P-W		\$ 9.99	15%	\$ 8.49		
Connect+ Cyan Ink Cartridge (Standard)				787-D		\$ 53.99	15%	\$ 40.49		
Connect+ Series Magenta Ink Cartridge (Standard)				787-E		\$ 53.99	15%	\$ 40.49		
Connect+ Series Yellow Ink Cartridge (Standard)				787-F		\$ 53.99	15%	\$ 40.49		
Connect+ Series Cyan Ink Cartridge (Printhead)				787-G		\$ 89.99	15%	\$ 67.49		
Connect+ Series Yellow Ink Cartridge (Printhead)				787-H		\$ 89.99	15%	\$ 67.49		
Color graphics ink bundle				78P-Z		\$ 218.66	15%	\$ 164.00		
Stamp Label printer				59B-H		\$ 99.99	15%	\$ 84.99		

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Shipping Label Thermal printer					59B-J	\$ 209.00	15%	\$ 177.65		
Data Max- PB SmartPostage 4" Continuous Shipping Labels					6WB-A	\$ 19.49	15%	\$ 16.57		
PB SmartPostage Printable postage sheets 125 count					6WB-E	\$ 7.49	15%	\$ 6.37		
5LB Integrated USB Scale					397-A	\$ 49.99	15%	\$ 42.49		
70lb Integrated USB Scale					397-D	\$ 105.99	15%	\$ 90.09		
30lb Integrated USB Scale					397-C	\$ 89.99	15%	\$ 76.49		
10lb Integrated USB Scale					397-B	\$ 74.99	15%	\$ 63.74		
1E20 TONER					52F-2	\$ 74.99	15%	\$ 63.74		
1E20 DRUM					52F-3	\$ 149.99	15%	\$ 127.49		
CONNECT+ RED FLOURECENT INK CARTRIDGE (STANDARD)			-		787-0	8,000 \$ 99.99	18%	\$ 82.44		
CONNECT+ RED FLOURESCENT INK CARTRIDGE (LARGE)			-		787-8	18,000 \$ 119.99	18%	\$ 98.93		
CONNECT+ RED FLUORESCENT INK CARTRIDGE (PRODUCTION)			-		787-1	45,000 \$ 199.99	18%	\$ 164.89		
CONNECT+ RED FLUORESCENT PRINT HEAD			-		78P-R	- \$ 89.99	18%	\$ 74.20		
CONNECT+ BLACK INK CARTRIDGE (STANDARD)			-		787-3	- \$ 59.99	18%	\$ 49.46		
CONNECT+ BLACK INK CARTRIDGE (PRODUCTION)			-		78P-K	- \$ 119.99	18%	\$ 98.93		
CONNECT+ BLACK PRINT HEAD			-		78P-B	- \$ 89.99	18%	\$ 74.20		
INK WASTE KIT-INK PAD, PLASTIC TRAY, INSTALL INSTRUCTIONS, POLYETHYLENE BAG & LATEX DISPOSABLE GLOVES			-		78P-W	- \$ 9.99	18%	\$ 8.24		
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS			-		601-0	- \$ 46.99	18%	\$ 38.74		
EZ SEAL SEALING SOLUTION/5 GAL. BTL/1 PER CTN- FOR ALL SYSTEMS			-		605-0	- \$ 83.99	18%	\$ 69.25		
EZ SEAL SEALING SOLUTION/4 1/2 GAL. BTLs/ FOR ALL SYSTEMS			-		608-0	\$ 56.99	18%	\$ 46.99		

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1



COMMONWEALTH OF MASSACHUSETTS

	PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST	0.12427	0.00483	0.00403	0.00354	0.00619	0.00063
MAINTENANCE COST (Yearly 4-Hour Response)	\$ 0.00269	\$ 0.00269	\$ 0.00269	\$ 0.00269	\$ 0.00269	\$ 0.00269
MAINTENANCE COST (Yearly 8-Hour Response)	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154
MAINTENANCE COST (Yearly 12-Hour Response)	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154
MAINTENANCE COST (Yearly 24-Hour Response)	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154	\$ 0.00154
MAINTENANCE COST (Time & Material 4-Hour Response)	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034	\$ 0.00034
MAINTENANCE COST (Time & Material 8-Hour Response)	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 12-Hour Response)	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
MAINTENANCE COST (Time & Material 24-Hour Response)	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031	\$ 0.00031
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies	\$ 0.12695	\$ 0.00752	\$ 0.00672	\$ 0.00622	\$ 0.00888	\$ 0.00332
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies	\$ 0.12580	\$ 0.00637	\$ 0.00557	\$ 0.00507	\$ 0.00773	\$ 0.00217
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies	\$ 0.12580	\$ 0.00637	\$ 0.00557	\$ 0.00507	\$ 0.00773	\$ 0.00217
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies	\$ 0.12580	\$ 0.00637	\$ 0.00557	\$ 0.00507	\$ 0.00773	\$ 0.00217
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies	\$ 0.12460	\$ 0.00517	\$ 0.00437	\$ 0.00387	\$ 0.00653	\$ 0.00097
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies	\$ 0.12458	\$ 0.00515	\$ 0.00434	\$ 0.00385	\$ 0.00651	\$ 0.00094
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies	\$ 0.12458	\$ 0.00515	\$ 0.00434	\$ 0.00385	\$ 0.00651	\$ 0.00094
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies	\$ 0.12458	\$ 0.00515	\$ 0.00434	\$ 0.00385	\$ 0.00651	\$ 0.00094
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies	\$ 457,033.32	\$ 27,076.07	\$ 32,243.98	\$ 37,337.70	\$ 5,328.68	\$ 1,990.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies	\$ 452,887.32	\$ 22,930.07	\$ 26,715.98	\$ 30,427.70	\$ 4,637.68	\$ 1,299.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies	\$ 452,887.32	\$ 22,930.07	\$ 26,715.98	\$ 30,427.70	\$ 4,637.68	\$ 1,299.50

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 452,887.32	\$ 22,930.07	\$ 26,715.98	\$ 30,427.70	\$ 4,637.68	\$ 1,299.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 448,573.32	\$ 18,616.07	\$ 20,963.98	\$ 23,237.70	\$ 3,918.68	\$ 580.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 448,483.32	\$ 18,526.07	\$ 20,843.98	\$ 23,087.70	\$ 3,903.68	\$ 565.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 448,483.32	\$ 18,526.07	\$ 20,843.98	\$ 23,087.70	\$ 3,903.68	\$ 565.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 448,483.32	\$ 18,526.07	\$ 20,843.98	\$ 23,087.70	\$ 3,903.68	\$ 565.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 457,033.32	\$ 27,076.07	\$ 32,243.98	\$ 37,337.70	\$ 5,328.68	\$ 1,990.50
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 452,887.32	\$ 22,930.07	\$ 26,715.98	\$ 30,427.70	\$ 4,637.68	\$ 1,299.50
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 452,887.32	\$ 22,930.07	\$ 26,715.98	\$ 30,427.70	\$ 4,637.68	\$ 1,299.50
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 452,887.32	\$ 22,930.07	\$ 26,715.98	\$ 30,427.70	\$ 4,637.68	\$ 1,299.50
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 448,573.32	\$ 18,616.07	\$ 20,963.98	\$ 23,237.70	\$ 3,918.68	\$ 580.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 448,483.32	\$ 18,526.07	\$ 20,843.98	\$ 23,087.70	\$ 3,903.68	\$ 565.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 448,483.32	\$ 18,526.07	\$ 20,843.98	\$ 23,087.70	\$ 3,903.68	\$ 565.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 448,483.32	\$ 18,526.07	\$ 20,843.98	\$ 23,087.70	\$ 3,903.68	\$ 565.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.12695	\$ 0.00752	\$ 0.00672	\$ 0.00622	\$ 0.00888	\$ 0.00166
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.12580	\$ 0.00637	\$ 0.00557	\$ 0.00507	\$ 0.00773	\$ 0.00108
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.12580	\$ 0.00637	\$ 0.00557	\$ 0.00507	\$ 0.00773	\$ 0.00108
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.12580	\$ 0.00637	\$ 0.00557	\$ 0.00507	\$ 0.00773	\$ 0.00108
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.12460	\$ 0.00517	\$ 0.00437	\$ 0.00387	\$ 0.00653	\$ 0.00048
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.12458	\$ 0.00515	\$ 0.00434	\$ 0.00385	\$ 0.00651	\$ 0.00047
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.12458	\$ 0.00515	\$ 0.00434	\$ 0.00385	\$ 0.00651	\$ 0.00047
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.12458	\$ 0.00515	\$ 0.00434	\$ 0.00385	\$ 0.00651	\$ 0.00047



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # T2X1 - SENDSUITE TRACKING SING										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				250,000						
MINIMUM WARRANTY PERIOD (MONTHS)				12						
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-						
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000		1.0000
Base Equipment Costs			\$ 8,615.00	19%	\$ 7,018.00	\$ 238.61	\$ 193.00	\$ 164.92	\$ 315.81	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 7,018	\$ 238.61	\$ 193.00	\$ 164.92	\$ 315.81	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0281	\$ 0.0010	\$ 0.0008	\$ 0.0007	\$ 0.0013	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
Upgrade SS Arrival Software Only To SS Track	T2X3		\$4,615.00	19%	\$ 3,759	\$ 127.81	\$ 103.37	\$ 88.34	\$ 169.16	
Add 1 site w/ single Workstation	T545		\$795.00	19%	\$ 646	\$ 21.96	\$ 17.77	\$ 15.18	\$ 29.07	
Add 100 sites w/ Multiple Workstations	T5MC		\$219,000.00	19%	\$ 178,441	\$ 6,066.99	\$ 4,907.13	\$ 4,193.36	\$ 8,029.85	
Add 50 Sites w/Multiple Workstations	T5ML		\$132,000.00	19%	\$ 107,553	\$ 3,656.80	\$ 2,957.71	\$ 2,527.50	\$ 4,839.89	
Add 10 Sites w/ Multiple Workstations	T5MX		\$30,750.00	19%	\$ 25,055	\$ 851.87	\$ 689.01	\$ 588.79	\$ 1,127.48	
Add 100 sites w/ single Workstation	T5SC		\$49,500.00	19%	\$ 40,332	\$ 1,371.29	\$ 1,109.13	\$ 947.80	\$ 1,814.94	
Add 50 Sites w/ single Workstation	T5SL		\$29,750.00	19%	\$ 24,240	\$ 824.16	\$ 666.60	\$ 569.64	\$ 1,090.80	
Add 1 single user	T5SU		\$795.00	19%	\$ 646	\$ 21.96	\$ 17.77	\$ 15.18	\$ 29.07	
Add 10 sites w/ single Workstation	T5SX		\$6,950.00	19%	\$ 5,662	\$ 192.51	\$ 155.71	\$ 133.06	\$ 254.79	
Add 1 site w/ Multiple Workstations	T5UC		\$3,495.00	19%	\$ 2,846	\$ 96.76	\$ 78.27	\$ 66.88	\$ 128.07	
SendSuite Tracking Installation Project	T5Y1		\$770.00	19%	\$ 626	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Installation Project	T5Y2		\$1,540.00	19%	\$ 1,254	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Installation Project	T5Y3		\$3,080.00	19%	\$ 2,509	\$ 85.31	\$ 69.00	\$ 58.96	\$ 112.91	
SendSuite Tracking Installation Project	T5Y4		\$6,160.00	19%	\$ 5,018	\$ 170.61	\$ 138.00	\$ 117.92	\$ 225.81	
SendSuite Tracking Installation Project	T5Y5		\$9,240.00	19%	\$ 7,528	\$ 255.95	\$ 207.02	\$ 176.91	\$ 338.76	
SendSuite Tracking Installation Project	T5Y6		\$12,320.00	19%	\$ 10,037	\$ 341.26	\$ 276.02	\$ 235.87	\$ 451.67	
SendSuite Tracking Installation Project	T5Y7		\$18,480.00	19%	\$ 15,057	\$ 511.94	\$ 414.07	\$ 353.84	\$ 677.57	
SendSuite Tracking Installation Project	T5Y8		\$24,640.00	19%	\$ 20,076	\$ 682.58	\$ 552.09	\$ 471.79	\$ 903.42	
SendSuite Tracking Installation Project	T5Y9		\$43,120.00	19%	\$ 35,133	\$ 1,194.52	\$ 966.16	\$ 825.63	\$ 1,580.99	
SendSuite Tracking Project Management	T5YB		\$770.00	19%	\$ 626	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Project Management	T5YC		\$1,540.00	19%	\$ 1,254	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Project Management	T5YD		\$3,080.00	19%	\$ 2,509	\$ 85.31	\$ 69.00	\$ 58.96	\$ 112.91	
SendSuite Tracking Project Management	T5YE		\$6,160.00	19%	\$ 5,018	\$ 170.61	\$ 138.00	\$ 117.92	\$ 225.81	
SendSuite Tracking Project Management	T5YF		\$12,320.00	19%	\$ 10,037	\$ 341.26	\$ 276.02	\$ 235.87	\$ 451.67	
SendSuite Tracking Project Management	T5YG		\$18,480.00	19%	\$ 15,057	\$ 511.94	\$ 414.07	\$ 353.84	\$ 677.57	
SendSuite Tracking Project Management	T5YH		\$24,640.00	19%	\$ 20,076	\$ 682.58	\$ 552.09	\$ 471.79	\$ 903.42	
Hosted SS Tracking Multiple Sites Unlimited W	TRMH		\$17,225.00	19%	\$ 14,034	\$ 477.16	\$ 385.94	\$ 329.80	\$ 631.53	
SS Tracking Multiple Sites Unlimited Workstati	TRMM		\$17,225.00	19%	\$ 14,034	\$ 477.16	\$ 385.94	\$ 329.80	\$ 631.53	
Upgrade SS Arrival Client Server To Hosted S	TRUH		\$4,000.00	19%	\$ 3,259	\$ 110.81	\$ 89.62	\$ 76.59	\$ 146.66	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Upgrade SS Arrival Client Server To SS Tracking	TRUM		\$4,000.00	19%	\$ 3,259	\$ 110.81	\$ 89.62	\$ 76.59	\$ 146.66	
SendSuite Hosting Services - One Year Contract	VPH1		\$30,000.00	19%	\$ 24,444	\$ 831.10	\$ 672.21	\$ 574.43	\$ 1,099.98	
SendSuite Tracking Install Smart Client On Customer	VPPG		\$385.00	19%	\$ 313	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Basic operator Training Upgrade	VPPH		\$770.00	19%	\$ 626	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Advanced Operator Training Upgrade	VPPJ		\$770.00	19%	\$ 626	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Special Services	VPPK		\$1,540.00	19%	\$ 1,254	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Consulting	VPPN		\$1,540.00	19%	\$ 1,254	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Smart Client Install & Training	VPPR		\$1,540.00	19%	\$ 1,254	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracing Live Application Support	VPPT		\$770.00	19%	\$ 626	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Post Sales Peripheral Additions	VPPU		\$385.00	19%	\$ 313	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Post Sales Peripheral Additions	VPPV		\$770.00	19%	\$ 626	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Post Sales Peripheral Additions	VPPW		\$1,540.00	19%	\$ 1,254	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Post Sales Custom Label Creation	VPPZ		\$385.00	19%	\$ 313	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Post Sales Custom Screening	VPR1		\$385.00	19%	\$ 313	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Post Sales Custom Screening	VPR2		\$770.00	19%	\$ 626	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking 24/7 Stand By Support	VPR3		\$770.00	19%	\$ 626	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Post Sales Custom report	VPR4		\$385.00	19%	\$ 313	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Post Sales Custom Report	VPR5		\$1,540.00	19%	\$ 1,254	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS			4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response				METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ -	0%	\$ -	\$ -				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
		0	-	0%	-	\$ -	0%	\$ -		
		0	-	0%	-	\$ -	0%	\$ -		
		0	-	0%	-	\$ -	0%	\$ -		
		0	-	0%	-	\$ -	0%	\$ -		
		0	-	0%	-	\$ -	0%	\$ -		



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

COMPARISON					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.02807	0.00095	0.00077	0.00066	0.00126	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.02821	\$ 0.00109	\$ 0.00091	\$ 0.00079	\$ 0.00140	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 253,863.00	\$ 9,805.03	\$ 10,883.76	\$ 11,920.38	\$ 2,097.36	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 253,863.00	\$ 9,805.03	\$ 10,883.76	\$ 11,920.38	\$ 2,097.36	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.02821	\$ 0.00109	\$ 0.00091	\$ 0.00079	\$ 0.00140	\$ 0.00007

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00006



**OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT**

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)										
CONTRACTOR NAME Pitney Bowes										
MANUFACTURER BRAND NAME Pitney Bowes Inc										
508 ADA COMPLIANT: YES _____ NO <u>X</u>			16.00%	OFF	July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)					
ENERGY STAR COMPLIANT: YES _____ NO <u>X</u>			15.00%	OFF	July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)					
EQUIPMENT MODEL # T2X2- HOSTED SENDSUITE TRACK										
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)			250,000							
MINIMUM WARRANTY PERIOD (MONTHS)			12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)			-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS			SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
LEASE RATE FACTOR					0.0340	0.0275	0.0235	0.0450		
METER HEAD LEASE RATE FACTOR					1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs			\$ 8,615.00	19%	\$ 7,018.00	\$ 238.61	\$ 193.00	\$ 164.92	\$ 315.81	
Meter Head Lease			\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE					\$ 7,018	\$ 238.61	\$ 193.00	\$ 164.92	\$ 315.81	\$ -
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME					\$ 0.0281	\$ 0.0010	\$ 0.0008	\$ 0.0007	\$ 0.0013	\$ -
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
List all Optional Features/Accessories excluding all items included in the base equipment costs.										
Upgrade SS Arrival Software Only To Hosted S	T2X4		\$2,000.00	19%	\$ 1,629.00	\$ 55.39	\$ 44.80	\$ 38.28	\$ 73.31	
Add 1 site w/ single Workstation	T545		\$795.00	19%	\$ 646.00	\$ 21.96	\$ 17.77	\$ 15.18	\$ 29.07	
Add 100 sites w/ Multiple Workstations	T5MC		\$219,000.00	19%	\$ 178,441.00	\$ 6,066.99	\$ 4,907.13	\$ 4,193.36	\$ 8,029.85	
Add 50 Sites w/Multiple Workstations	T5ML		\$132,000.00	19%	\$ 107,553.00	\$ 3,656.80	\$ 2,957.71	\$ 2,527.50	\$ 4,839.89	
Add 10 Sites w/ Multiple Workstations	T5MX		\$30,750.00	19%	\$ 25,055.00	\$ 851.87	\$ 689.01	\$ 588.79	\$ 1,127.48	
Add 100 sites w/ single Workstation	T5SC		\$49,500.00	19%	\$ 40,332.00	\$ 1,371.29	\$ 1,109.13	\$ 947.80	\$ 1,814.94	
Add 50 Sites w/ single Workstation	T5SL		\$29,750.00	19%	\$ 24,240.00	\$ 824.16	\$ 666.60	\$ 569.64	\$ 1,090.80	
Add 1 single user	T5SU		\$795.00	19%	\$ 646.00	\$ 21.96	\$ 17.77	\$ 15.18	\$ 29.07	
Add 10 sites w/ single Workstation	T5SX		\$6,950.00	19%	\$ 5,662.00	\$ 192.51	\$ 155.71	\$ 133.06	\$ 254.79	
Add 1 site w/ Multiple Workstations	T5UC		\$3,495.00	19%	\$ 2,846.00	\$ 96.76	\$ 78.27	\$ 66.88	\$ 128.07	
SendSuite Tracking Installation Project	T5Y1		\$770.00	19%	\$ 626.00	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Installation Project	T5Y2		\$1,540.00	19%	\$ 1,254.00	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Installation Project	T5Y3		\$3,080.00	19%	\$ 2,509.00	\$ 85.31	\$ 69.00	\$ 58.96	\$ 112.91	
SendSuite Tracking Installation Project	T5Y4		\$6,160.00	19%	\$ 5,018.00	\$ 170.61	\$ 138.00	\$ 117.92	\$ 225.81	
SendSuite Tracking Installation Project	T5Y5		\$9,240.00	19%	\$ 7,528.00	\$ 255.95	\$ 207.02	\$ 176.91	\$ 338.76	
SendSuite Tracking Installation Project	T5Y6		\$12,320.00	19%	\$ 10,037.00	\$ 341.26	\$ 276.02	\$ 235.87	\$ 451.67	
SendSuite Tracking Installation Project	T5Y7		\$18,480.00	19%	\$ 15,057.00	\$ 511.94	\$ 414.07	\$ 353.84	\$ 677.57	
SendSuite Tracking Installation Project	T5Y8		\$24,640.00	19%	\$ 20,076.00	\$ 682.58	\$ 552.09	\$ 471.79	\$ 903.42	
SendSuite Tracking Installation Project	T5Y9		\$43,120.00	19%	\$ 35,133.00	\$ 1,194.52	\$ 966.16	\$ 825.63	\$ 1,580.99	
SendSuite Tracking Project Management	T5YB		\$770.00	19%	\$ 626.00	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Project Management	T5YC		\$1,540.00	19%	\$ 1,254.00	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Project Management	T5YD		\$3,080.00	19%	\$ 2,509.00	\$ 85.31	\$ 69.00	\$ 58.96	\$ 112.91	
SendSuite Tracking Project Management	T5YE		\$6,160.00	19%	\$ 5,018.00	\$ 170.61	\$ 138.00	\$ 117.92	\$ 225.81	
SendSuite Tracking Project Management	T5YF		\$12,320.00	19%	\$ 10,037.00	\$ 341.26	\$ 276.02	\$ 235.87	\$ 451.67	
SendSuite Tracking Project Management	T5YG		\$18,480.00	19%	\$ 15,057.00	\$ 511.94	\$ 414.07	\$ 353.84	\$ 677.57	
SendSuite Tracking Project Management	T5YH		\$24,640.00	19%	\$ 20,076.00	\$ 682.58	\$ 552.09	\$ 471.79	\$ 903.42	
Hosted SS Tracking Multiple Sites Unlimited W	TRMH		\$17,225.00	19%	\$ 14,034.00	\$ 477.16	\$ 385.94	\$ 329.80	\$ 631.53	
SS Tracking Multiple Sites Unlimited Workstati	TRMM		\$17,225.00	19%	\$ 14,034.00	\$ 477.16	\$ 385.94	\$ 329.80	\$ 631.53	
Upgrade SS Arrival Client Server To Hosted S	TRUH		\$4,000.00	19%	\$ 3,259.00	\$ 110.81	\$ 89.62	\$ 76.59	\$ 146.66	

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
Upgrade SS Arrival Client Server To SS Tracking	TRUM		\$4,000.00	19%	\$ 3,259.00	\$ 110.81	\$ 89.62	\$ 76.59	\$ 146.66	
SendSuite Hosting Services - One Year Contract	VPH1		\$30,000.00	19%	\$ 24,444.00	\$ 831.10	\$ 672.21	\$ 574.43	\$ 1,099.98	
SendSuite Tracking Install Smart Client On Customer	VPPG		\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Basic operator Training Upgrade	VPPH		\$770.00	19%	\$ 626.00	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Advanced Operator Training Upgrade	VPPJ		\$770.00	19%	\$ 626.00	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Special Services	VPPK		\$1,540.00	19%	\$ 1,254.00	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Consulting	VPPN		\$1,540.00	19%	\$ 1,254.00	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Smart Client Install & Training	VPPR		\$1,540.00	19%	\$ 1,254.00	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracing Live Application Support	VPPT		\$770.00	19%	\$ 626.00	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Post Sales Peripheral Additions	VPPU		\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Post Sales Peripheral Additions	VPPV		\$770.00	19%	\$ 626.00	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Post Sales Peripheral Additions	VPPW		\$1,540.00	19%	\$ 1,254.00	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SendSuite Tracking Post Sales Custom Label Creation	VPPZ		\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Post Sales Custom Screening	VPR1		\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Post Sales Custom Screening	VPR2		\$770.00	19%	\$ 626.00	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking 24/7 Stand By Support	VPR3		\$770.00	19%	\$ 626.00	\$ 21.28	\$ 17.22	\$ 14.71	\$ 28.17	
SendSuite Tracking Post Sales Custom report	VPR4		\$385.00	19%	\$ 313.00	\$ 10.64	\$ 8.61	\$ 7.36	\$ 14.09	
SendSuite Tracking Post Sales Custom Report	VPR5		\$1,540.00	19%	\$ 1,254.00	\$ 42.64	\$ 34.49	\$ 29.47	\$ 56.43	
SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					0.00	\$ -				
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	405.00	\$ 0.00014				
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours			7/1/07	7%	375.00	\$ 0.00013				
Optional Additional Service Costs (Excluding those Listed above)			Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time Yearly Costs					METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -				
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -				
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -				
Additional Service Costs (Excluding those Listed above)										
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS										METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
YEARLY, MAINTENANCE COST			\$ -	0%	\$ -	\$ -				
FREE YEARLY MAINTENANCE TOTAL VALUE			\$ -	0%	\$ -	\$ -				
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE			-	0%	-	-				
RATED VOLUME IN FREE MAINT PERIOD			-	0%	-	-				
TIME & MATERIAL, MAINTENANCE COST			\$ 0.00014	0%	\$ 0.00013	\$ 0.00013				

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
		0	-	0%	-	\$ -	0%	\$ -		
		0	-	0%	-	\$ -	0%	\$ -		
		0	-	0%	-	\$ -	0%	\$ -		
		0	-	0%	-	\$ -	0%	\$ -		
		0	-	0%	-	\$ -	0%	\$ -		



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
CATEGORY 1
ATTACHMENT 1

COMPARISON					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.02807	0.00095	0.00077	0.00066	0.00126	0.00000
MAINTENANCE COST (Yearly 4-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 8-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 12-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Yearly 24-Hour Response)					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014	\$ 0.00014
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013	\$ 0.00013
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.02821	\$ 0.00109	\$ 0.00091	\$ 0.00079	\$ 0.00140	\$ 0.00014
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00013
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00013
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00013
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -

OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 253,863.00	\$ 9,805.03	\$ 10,883.76	\$ 11,920.38	\$ 2,097.36	\$ 202.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 4-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies					\$ 252,648.00	\$ 8,590.03	\$ 9,263.76	\$ 9,895.38	\$ 1,894.86	\$ -
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies					\$ 253,863.00	\$ 9,805.03	\$ 10,883.76	\$ 11,920.38	\$ 2,097.36	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies					\$ 253,773.00	\$ 9,715.03	\$ 10,763.76	\$ 11,770.38	\$ 2,082.36	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.02807	\$ 0.00095	\$ 0.00077	\$ 0.00066	\$ 0.00126	\$ -
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies					\$ 0.02821	\$ 0.00109	\$ 0.00091	\$ 0.00079	\$ 0.00140	\$ 0.00007


OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00006
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00006
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies					\$ 0.02820	\$ 0.00108	\$ 0.00090	\$ 0.00078	\$ 0.00139	\$ 0.00006



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1 POSTAGE AND MAILING SYSTEMS EQUIPMENT

TOTAL COST OF OWNERSHIP EXCLUDING SUPPLIES (TCO)											
CONTRACTOR NAME Pitney Bowes											
MANUFACTURER BRAND NAME Pitney Bowes Inc											
508 ADA COMPLIANT: YES _____ NO <u>X</u> _____			16.00% OFF		July 2007 Dated Catalog Mailroom Furniture (Upload with Bid Submission)						
ENERGY STAR COMPLIANT: YES <u>X</u> _____ NO _____			15.00% OFF		July 2007 Dated Catalog Equipment Supplies (Upload with Bid Submission)						
EQUIPMENT MODEL #				SVDF - DM225™ Mailing Machine		METER HEAD MODEL #			P7L1		
MONTHLY RATED VOLUME (Insert proper monthly volume based upon drop down options)				25,000							
MINIMUM WARRANTY PERIOD (MONTHS)				12							
ADDITIONAL EXTENDED WARRANTY PERIOD (MONTHS)				-							
STANDARD CONFIGURATION INCLUDED IN BASE COSTS				SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.
						LEASE RATE FACTOR	0.0340	0.0275	0.0235	0.0450	
						METER HEAD LEASE RATE FACTOR	1.0000	1.0000	1.0000	1.0000	1.0000
Base Equipment Costs				\$ 1,680.00	25%	\$ 1,260.00	\$ 42.84	\$ 34.65	\$ 29.61	\$ 56.70	
Meter Head Lease				\$ 45.00	27%	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASE AND MONTHLY LEASE						\$ 1,293	\$ 75.84	\$ 67.65	\$ 62.61	\$ 89.70	\$ 33.00
STANDARD CONFIGURED EQUIPMENT COST PURCHASED OR LEASED PER MONTHLY VOLUME						\$ 0.0517	\$ 0.0030	\$ 0.0027	\$ 0.0025	\$ 0.0036	\$ 0.0013
OPTIONAL FEATURES/ACCESSORIES DESCRIPTION	ACCESSORY PART NUMBER #	ACCESSORY YEARLY SERVICE COSTS	SUGGESTED RETAIL PRICE (SRP)	DISCOUNT %	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)	6 MONTH NON-RENEWABLE RENTAL PAYMENT	METER HEAD 12-MONTH LEASE ONLY.	
List all Optional Features/Accessories excluding all items included in the base equipment costs.											
Key											
	* = Monthly Subscription										
INVIEW Single Meter	NVMA*	\$ -	\$ 4	0%	\$ 4	\$ 4.00	\$ 4.00	\$ 4.00	\$ 4.00		
INVIEW up to 2 meters	NVMB*	\$ -	\$ 7	0%	\$ 7	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00		
INVIEW up to 5 meters	NVMC*	\$ -	\$ 15	0%	\$ 15	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00		
INVIEW up to 20 meters	NVMD*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00		
INVIEW up to 50 meters	NVME*	\$ -	\$ 100	0%	\$ 100	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00		
INVIEW up to 100 meters	NVMF*	\$ -	\$ 150	0%	\$ 150	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00		
INVIEW Unlimited meters	NVMG*	\$ -	\$ 250	0%	\$ 250	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00		
TPM - up to 5 non PB Meters	TPM1*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
TPM - up to 20 non PB Meters	TPM2*	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
TPM - up to 50 non PB Meters	TPM3*	\$ -	\$ 33	0%	\$ 33	\$ 33.00	\$ 33.00	\$ 33.00	\$ 33.00		
TPM - up to 100 non PB Meters	TPM4*	\$ -	\$ 42	0%	\$ 42	\$ 42.00	\$ 42.00	\$ 42.00	\$ 42.00		
TPM - unlimited non PB Meters	TPM5*	\$ -	\$ 50	0%	\$ 50	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00		
INVIEW MMS Set up Fee	NV00	\$ -	\$ 195	19%	\$ 158.00	\$ 5.37	\$ 4.35	\$ 3.71	\$ 7.11		
INVIEW Reporting	NVRT	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
INVIEW Meter Consolidation	NVCR	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
INVIEW Training	NVWE	\$ -	\$ 195	22%	\$ 153.00	\$ 5.20	\$ 4.21	\$ 3.60	\$ 6.89		
PDP ON CALL SERVICE	PSNC	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
30 lb Weighing Option	PRW3/JB77	\$ 175	\$ 2,695	19%	\$ 2,182.00	\$ 74.19	\$ 60.01	\$ 51.28	\$ 98.19		
70 lb Weighing Option	PRW7/JB77	\$ 175	\$ 2,995	19%	\$ 2,425.00	\$ 82.45	\$ 66.69	\$ 56.99	\$ 109.13		
Basic Accounting (25 Dept) Software	1FA1	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
Enhanced Accounting (50 Dept) Software	1FAD	\$ -	\$ 325	19%	\$ 264.00	\$ 8.98	\$ 7.26	\$ 6.20	\$ 11.88		
DM SERIES PROF INST (LV)	F9SA	\$ -	\$ 195	44%	\$ 110.00	\$ 3.74	\$ 3.03	\$ 2.59	\$ 4.95		
SELF INSTALLATION KIT	F9SN	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
DM SERIES CONF SVC TRG/LV	F9DA	\$ -	\$ 65	20%	\$ 52.00	\$ 1.77	\$ 1.43	\$ 1.22	\$ 2.34		
USPS SPECIAL SVCS	1FS4	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -		
INST&CONF SV TRAIN DM100	F9SH	\$ -	\$ 99	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60		
J776 NON CONTACT WEG SCAN	T320	\$ 214	\$ 1,495	19%	\$ 1,218.00	\$ 41.41	\$ 33.50	\$ 28.62	\$ 54.81		
DM100/DM200L SUPPLY PAK	516-1	\$ -	\$ 115	3%	\$ 111.00	\$ 3.77	\$ 3.05	\$ 2.61	\$ 5.00		
ADD'L DM SERIES TRAINING	F8DB	\$ -	\$ 495	19%	\$ 403.00	\$ 13.70	\$ 11.08	\$ 9.47	\$ 18.14		
2 lb. Integrated Platform for DM200L	1GP2/MP1A	\$ 70	\$ 765.00	37%	\$ 482.00	\$ 16.39	\$ 13.26	\$ 11.33	\$ 21.69		
5 lb. Integrated Platform for DM200L	1GP5/MP1A	\$ 70	\$ 1,055.00	37%	\$ 664.00	\$ 22.58	\$ 18.26	\$ 15.60	\$ 29.88		
10 lb. Integrated Platform for DM200L	1GP9/MP1A	\$ 70	\$ 1,350.00	37%	\$ 850.00	\$ 28.90	\$ 23.38	\$ 19.98	\$ 38.25		
Work Table, 30"	FTW30	\$ -	\$ 490.00	19%	\$ 399.00	\$ 13.57	\$ 10.97	\$ 9.38	\$ 17.96		
Closed Storage Table, 48"	FTS48D	\$ -	\$ 1,005.00	19%	\$ 818.00	\$ 27.81	\$ 22.50	\$ 19.22	\$ 36.81		

Postage by Phone + Option - Monthly, Intellink Subscription	P7L1	\$ -	\$ 7.00	14%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	\$ 0.01
Confirmation Services - Monthly and Intellink Subscription	7PL1	\$ -	\$ 7.00	14%	\$ 6.00	\$ 0.20	\$ 0.17	\$ 0.14	\$ 0.27	\$ 0.01
Upgrading from 2 lb. to 5 lb. Weighing Feature on DM200L (P7L1)	F9L5	\$ -	\$ 295.00	19%	\$ 240.00	\$ 8.16	\$ 6.60	\$ 5.64	\$ 10.80	\$ 0.30
Upgrading from 5 lb. to 10 lb. Weighing Feature on DM200L (P7L1)	F9L9	\$ -	\$ 395.00	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	\$ 0.40
Confirmation services Activation Kit (DM100-DM450) - required when Add-on Subscription (Confirmation Services) is selected	CSAN		\$ 99.00	19%	\$ 80.00	\$ 2.72	\$ 2.20	\$ 1.88	\$ 3.60	\$ 0.10
Upgrading to 50 Dept. Accts. on P700/P7L1	F9A1		\$ 395.00	19%	\$ 321.00	\$ 10.91	\$ 8.83	\$ 7.54	\$ 14.45	\$ 0.40
STANDARD POSTAGE DISC	PS00	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PDP-MONTHLY<5000 LTRS	PS01	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PDP DAILY PICKUP	PS02	\$ -	\$ -	0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PSI TRAINING KIT	PSTU	\$ 100.00	\$ 100.00	19%	\$ 81.00	\$ 2.75	\$ 2.23	\$ 1.90	\$ 3.65	\$ 0.10

SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety		Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 268.00	\$ 0.00089			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 108.00	\$ 0.00036			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 108.00	\$ 0.00036			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 108.00	\$ 0.00036			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		405.00	\$ 0.00135			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		375.00	\$ 0.00125			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		375.00	\$ 0.00125			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		375.00	\$ 0.00125			
Optional Additional Service Costs (Excluding those Listed above)									METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -			
Additional Service Costs (Excluding those Listed above)									
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response		METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-		
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-		
YEARLY, MAINTENANCE COST				\$ 0.00089	0%	\$ 0.00036	\$ 0.00036		
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -		
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-		
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-		
TIME & MATERIAL, MAINTENANCE COST				\$ 0.00135	0%	\$ 0.00125	\$ 0.00125		
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -		
SUPPLY DESCRIPTION		MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
POSTAGE METER TAPE-DBL TAPE SHEETS 300 -MODELS 5674,6200,6900,DM200,E600		-	612-7	-	\$ 35.99	18%	\$ 29.67		
RED INK CRT-1 PER CTN- MODEL DM200, DM300		-	765-0		\$ 89.99	15%	\$ 74.20		
RED INK CRT-1 PER CTN-DM200I, DM300I, DM400I, 1P00		-	765-3	3800	\$ 89.99	15%	\$ 74.20		
RED INK CRT-1 PER CTN- MODEL DM100I, P700, DM200L		-	793-5	8000	\$ 64.99	15%	\$ 53.58		
DELUXE CLEANING KIT W/DUSTER - (2) 6OZ OFFICE EQUIP CLEANER, (2) 10 OZ DUSTERS, (6) SWABS, (1) ANGLED SWAB		-	CKO-3	3000	\$ 38.99	15%	\$ 32.15		
DM SERIES PRINthead/1 PER CTN		-	771-1	-	\$ 295.99	15%	\$ 244.04		
DM SERIES PRINthead W/WIPER BLADE/1EA PERT CTN		-	771-2	-	\$ 37.99	15%	\$ 31.32		
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS		-	601-0	-	\$ 46.99	15%	\$ 38.74		
EZ SEAL SEALING SOLUTION/4OZ. BTLs/1 PER CTN - DABBER BOTTLE		-	601-7	-	\$ 5.99	15%	\$ 4.94		
EZ SEAL SEALING SOLUTION/ 4OZ. FLIP TOP BTL - DM100, DM200, DM300, DM400		-	601-9	-	\$ 16.99	15%	\$ 14.01		
EZ SEAL SEALING SOLUTION/5 GAL. CUBE - REFILL FOR ALL SYSTEMS		-	605-0	-	\$ 83.99	15%	\$ 69.25		
EZ SEAL SEALING SOLUTION/50 GAL. DRUM - REFILL FOR ALL SYSTEMS		-	607-0	-	\$ 524.99	15%	\$ 432.85		
EZ SEAL SEALING SOLUTION/1/2 GAL. BTL/4 PER CTN - REFILL FOR ALL SYSTEMS		-	608-0	-	\$ 56.99	15%	\$ 46.99		
		-	-	-	-	-	-		



OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

COST ANALYSIS					PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
STANDARD CONFIGURED EQUIPMENT COST					0.05172	0.00303	0.00271	0.00250	0.00359	0.00132
MAINTENANCE COST (Yearly 4-Hour Response)					\$ 0.00089	\$ 0.00089	\$ 0.00089	\$ 0.00089	\$ 0.00089	\$ 0.00089
MAINTENANCE COST (Yearly 8-Hour Response)					\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036
MAINTENANCE COST (Yearly 12-Hour Response)					\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036
MAINTENANCE COST (Yearly 24-Hour Response)					\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036
MAINTENANCE COST (Time & Material 4-Hour Response)					\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135
MAINTENANCE COST (Time & Material 8-Hour Response)					\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 12-Hour Response)					\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
MAINTENANCE COST (Time & Material 24-Hour Response)					\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
TOTAL COST (Yearly 4-Hour Response) Excluding Supplies					\$ 0.05261	\$ 0.00393	\$ 0.00360	\$ 0.00340	\$ 0.00448	\$ 0.00221
TOTAL COST (Yearly 8-Hour Response) Excluding Supplies					\$ 0.05208	\$ 0.00339	\$ 0.00307	\$ 0.00286	\$ 0.00395	\$ 0.00168
TOTAL COST (Yearly 12-Hour Response) Excluding Supplies					\$ 0.05208	\$ 0.00339	\$ 0.00307	\$ 0.00286	\$ 0.00395	\$ 0.00168
TOTAL COST (Yearly 24-Hour Response) Excluding Supplies					\$ 0.05208	\$ 0.00339	\$ 0.00307	\$ 0.00286	\$ 0.00395	\$ 0.00168
TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies					\$ 0.05307	\$ 0.00438	\$ 0.00406	\$ 0.00385	\$ 0.00494	\$ 0.00267
TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies					\$ 0.05297	\$ 0.00428	\$ 0.00396	\$ 0.00375	\$ 0.00484	\$ 0.00257
TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies					\$ 0.05297	\$ 0.00428	\$ 0.00396	\$ 0.00375	\$ 0.00484	\$ 0.00257
TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies					\$ 0.05297	\$ 0.00428	\$ 0.00396	\$ 0.00375	\$ 0.00484	\$ 0.00257
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies					\$ 47,352.00	\$ 3,534.24	\$ 4,319.20	\$ 5,096.60	\$ 672.20	\$ 332.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies					\$ 46,872.00	\$ 3,054.24	\$ 3,679.20	\$ 4,296.60	\$ 592.20	\$ 252.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies					\$ 46,872.00	\$ 3,054.24	\$ 3,679.20	\$ 4,296.60	\$ 592.20	\$ 252.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies					\$ 46,872.00	\$ 3,054.24	\$ 3,679.20	\$ 4,296.60	\$ 592.20	\$ 252.00
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies					\$ 47,763.00	\$ 3,945.24	\$ 4,867.20	\$ 5,781.60	\$ 740.70	\$ 400.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies					\$ 47,673.00	\$ 3,855.24	\$ 4,747.20	\$ 5,631.60	\$ 725.70	\$ 385.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies					\$ 47,673.00	\$ 3,855.24	\$ 4,747.20	\$ 5,631.60	\$ 725.70	\$ 385.50
TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies					\$ 47,673.00	\$ 3,855.24	\$ 4,747.20	\$ 5,631.60	\$ 725.70	\$ 385.50
FREE MAINTENANCE VALUE- 4 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 8 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 12 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE- 24 Hour Response Yearly					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 47,352.00	\$ 3,534.24	\$ 4,319.20	\$ 5,096.60	\$ 672.20	\$ 332.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 46,872.00	\$ 3,054.24	\$ 3,679.20	\$ 4,296.60	\$ 592.20	\$ 252.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 46,872.00	\$ 3,054.24	\$ 3,679.20	\$ 4,296.60	\$ 592.20	\$ 252.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 46,872.00	\$ 3,054.24	\$ 3,679.20	\$ 4,296.60	\$ 592.20	\$ 252.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 47,763.00	\$ 3,945.24	\$ 4,867.20	\$ 5,781.60	\$ 740.70	\$ 400.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 47,673.00	\$ 3,855.24	\$ 4,747.20	\$ 5,631.60	\$ 725.70	\$ 385.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 47,673.00	\$ 3,855.24	\$ 4,747.20	\$ 5,631.60	\$ 725.70	\$ 385.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 47,673.00	\$ 3,855.24	\$ 4,747.20	\$ 5,631.60	\$ 725.70	\$ 385.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.05261	\$ 0.00393	\$ 0.00360	\$ 0.00340	\$ 0.00448	\$ 0.00111
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.05208	\$ 0.00339	\$ 0.00307	\$ 0.00286	\$ 0.00395	\$ 0.00084
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.05208	\$ 0.00339	\$ 0.00307	\$ 0.00286	\$ 0.00395	\$ 0.00084
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.05208	\$ 0.00339	\$ 0.00307	\$ 0.00286	\$ 0.00395	\$ 0.00084
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.05307	\$ 0.00438	\$ 0.00406	\$ 0.00385	\$ 0.00494	\$ 0.00134
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.05297	\$ 0.00428	\$ 0.00396	\$ 0.00375	\$ 0.00484	\$ 0.00129
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.05297	\$ 0.00428	\$ 0.00396	\$ 0.00375	\$ 0.00484	\$ 0.00129
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.05297	\$ 0.00428	\$ 0.00396	\$ 0.00375	\$ 0.00484	\$ 0.00129

AES Direct Web API (Enterprise)	SHAE	\$ 50,000.00	19%	\$ 40,500	\$ 1,377.00	\$ 1,113.75	\$ 951.75	\$ 1,822.50
BAX Global (1)	SNB1	\$ 600.00	19%	\$ 486	\$ 16.52	\$ 13.37	\$ 11.42	\$ 21.87
BAX Global (10)	SNBX	\$ 2,000.00	19%	\$ 1,620	\$ 55.08	\$ 44.55	\$ 38.07	\$ 72.90
BAX Global (100)	SNBC	\$ 8,000.00	19%	\$ 6,480	\$ 220.32	\$ 178.20	\$ 152.28	\$ 291.60
BAX Global (2)	SNB2	\$ 1,200.00	19%	\$ 972	\$ 33.05	\$ 26.73	\$ 22.84	\$ 43.74
BAX Global (25)	SNBT	\$ 4,000.00	19%	\$ 3,240	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80
BAX Global (5)	SNBV	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
BAX Global (50)	SNBL	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
BAX Global (Enterprise)	SNBE	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00
Black Box SDK (1)	SLY1	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05
Black Box SDK (10)	SLYX	\$ 30,000.00	19%	\$ 24,300	\$ 826.20	\$ 668.25	\$ 571.05	\$ 1,093.50
Black Box SDK (100)	SLYC	\$ 100,000.00	19%	\$ 81,000	\$ 2,754.00	\$ 2,227.50	\$ 1,903.50	\$ 3,645.00
Black Box SDK (2)	SLY2	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10
Black Box SDK (25)	SLYT	\$ 60,000.00	19%	\$ 48,600	\$ 1,652.40	\$ 1,336.50	\$ 1,142.10	\$ 2,187.00
Black Box SDK (5)	SLYV	\$ 21,600.00	19%	\$ 17,496	\$ 594.86	\$ 481.14	\$ 411.16	\$ 787.32
Black Box SDK (50)	SLYL	\$ 90,000.00	19%	\$ 72,900	\$ 2,478.60	\$ 2,004.75	\$ 1,713.15	\$ 3,280.50
Black Box SDK (Enterprise)	SLYE	\$ 100,000.00	19%	\$ 81,000	\$ 2,754.00	\$ 2,227.50	\$ 1,903.50	\$ 3,645.00
Cordless Wedge Scanner	SL39	\$ 2,295.00	19%	\$ 1,858	\$ 63.17	\$ 51.10	\$ 43.66	\$ 83.61
Cross Border Consolidation (1)	SLD1	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05
Cross Border Consolidation (10)	SLDX	\$ 30,000.00	19%	\$ 24,300	\$ 826.20	\$ 668.25	\$ 571.05	\$ 1,093.50
Cross Border Consolidation (100)	SLDC	\$ 100,000.00	19%	\$ 81,000	\$ 2,754.00	\$ 2,227.50	\$ 1,903.50	\$ 3,645.00
Cross Border Consolidation (2)	SLD2	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10
Cross Border Consolidation (25)	SLDT	\$ 60,000.00	19%	\$ 48,600	\$ 1,652.40	\$ 1,336.50	\$ 1,142.10	\$ 2,187.00
Cross Border Consolidation (5)	SLDV	\$ 21,600.00	19%	\$ 17,496	\$ 594.86	\$ 481.14	\$ 411.16	\$ 787.32
Cross Border Consolidation (50)	SLDL	\$ 90,000.00	19%	\$ 72,900	\$ 2,478.60	\$ 2,004.75	\$ 1,713.15	\$ 3,280.50
Cross Border Consolidation (Enterprise)	SLDE	\$ 100,000.00	19%	\$ 81,000	\$ 2,754.00	\$ 2,227.50	\$ 1,903.50	\$ 3,645.00
CTS: Freight Tender (1)	SMJ1	\$ 900.00	19%	\$ 729	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81
CTS: Freight Tender (10)	SMJX	\$ 3,000.00	19%	\$ 2,430	\$ 82.62	\$ 66.83	\$ 57.11	\$ 109.35
CTS: Freight Tender (100)	SMJC	\$ 12,000.00	19%	\$ 9,720	\$ 330.48	\$ 267.30	\$ 228.42	\$ 437.40
CTS: Freight Tender (2)	SMJ2	\$ 1,800.00	19%	\$ 1,458	\$ 49.57	\$ 40.10	\$ 34.26	\$ 65.61
CTS: Freight Tender (25)	SMJT	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
CTS: Freight Tender (5)	SMJV	\$ 2,160.00	19%	\$ 1,749	\$ 59.47	\$ 48.10	\$ 41.10	\$ 78.71
CTS: Freight Tender (50)	SMJL	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05
CTS: Freight Tender (Enterprise)	SMJE	\$ 15,000.00	19%	\$ 12,150	\$ 413.10	\$ 334.13	\$ 285.53	\$ 546.75
CTS: Shipment Tracking/Event Management (1)	SMN1	\$ 900.00	19%	\$ 729	\$ 24.79	\$ 20.05	\$ 17.13	\$ 32.81
CTS: Shipment Tracking/Event Management (10)	SMNX	\$ 3,000.00	19%	\$ 2,430	\$ 82.62	\$ 66.83	\$ 57.11	\$ 109.35
CTS: Shipment Tracking/Event Management (100)	SMNC	\$ 12,000.00	19%	\$ 9,720	\$ 330.48	\$ 267.30	\$ 228.42	\$ 437.40
CTS: Shipment Tracking/Event Management (2)	SMN2	\$ 1,800.00	19%	\$ 1,458	\$ 49.57	\$ 40.10	\$ 34.26	\$ 65.61
CTS: Shipment Tracking/Event Management (25)	SMNT	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
CTS: Shipment Tracking/Event Management (5)	SMNV	\$ 2,160.00	19%	\$ 1,749	\$ 59.47	\$ 48.10	\$ 41.10	\$ 78.71
CTS: Shipment Tracking/Event Management (50)	SMNL	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05
CTS: Shipment Tracking/Event Management (Enterprise)	SMNE	\$ 15,000.00	19%	\$ 12,150	\$ 413.10	\$ 334.13	\$ 285.53	\$ 546.75
Customer Provided PC	xPC	\$ -	19%	\$ -	\$ -	\$ -	\$ -	\$ -
DHL (1)	SHL1	\$ 600.00	19%	\$ 486	\$ 16.52	\$ 13.37	\$ 11.42	\$ 21.87
DHL (10)	SHLX	\$ 2,000.00	19%	\$ 1,620	\$ 55.08	\$ 44.55	\$ 38.07	\$ 72.90
DHL (100)	SHLC	\$ 8,000.00	19%	\$ 6,480	\$ 220.32	\$ 178.20	\$ 152.28	\$ 291.60
DHL (2)	SHL2	\$ 1,200.00	19%	\$ 972	\$ 33.05	\$ 26.73	\$ 22.84	\$ 43.74
DHL (25)	SHLT	\$ 4,000.00	19%	\$ 3,240	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80
DHL (5)	SHLV	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
DHL (50)	SHLL	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
DHL (Enterprise)	SHLE	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00
Forms Printer (Airbill, COD, HazMat)	SL26	\$ 1,195.00	19%	\$ 967	\$ 32.88	\$ 26.59	\$ 22.72	\$ 43.52
Hazardous Materials (1)	SLH1	\$ 3,000.00	19%	\$ 2,430	\$ 82.62	\$ 66.83	\$ 57.11	\$ 109.35
Hazardous Materials (10)	SLHX	\$ 10,000.00	19%	\$ 8,100	\$ 275.40	\$ 222.75	\$ 190.35	\$ 364.50
Hazardous Materials (100)	SLHC	\$ 40,000.00	19%	\$ 32,400	\$ 1,101.60	\$ 891.00	\$ 761.40	\$ 1,458.00
Hazardous Materials (2)	SLH2	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
Hazardous Materials (25)	SLHT	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00
Hazardous Materials (5)	SLHV	\$ 7,200.00	19%	\$ 5,832	\$ 198.29	\$ 160.38	\$ 137.05	\$ 262.44
Hazardous Materials (50)	SLHL	\$ 30,000.00	19%	\$ 24,300	\$ 826.20	\$ 668.25	\$ 571.05	\$ 1,093.50
Hazardous Materials (Enterprise)	SLHE	\$ 50,000.00	19%	\$ 40,500	\$ 1,377.00	\$ 1,113.75	\$ 951.75	\$ 1,822.50
High Volume 4in. Adhesive Label Printer	SL19	\$ 2,195.00	19%	\$ 1,777	\$ 60.42	\$ 48.87	\$ 41.76	\$ 79.97
Import (1)	SLC1	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05
Import (10)	SLCX	\$ 30,000.00	19%	\$ 24,300	\$ 826.20	\$ 668.25	\$ 571.05	\$ 1,093.50
Import (100)	SLCC	\$ 100,000.00	19%	\$ 81,000	\$ 2,754.00	\$ 2,227.50	\$ 1,903.50	\$ 3,645.00
Import (2)	SLC2	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10
Import (25)	SLCT	\$ 60,000.00	19%	\$ 48,600	\$ 1,652.40	\$ 1,336.50	\$ 1,142.10	\$ 2,187.00
Import (5)	SLCV	\$ 21,600.00	19%	\$ 17,496	\$ 594.86	\$ 481.14	\$ 411.16	\$ 787.32
Import (50)	SLCL	\$ 90,000.00	19%	\$ 72,900	\$ 2,478.60	\$ 2,004.75	\$ 1,713.15	\$ 3,280.50
Import (Enterprise)	SLCE	\$ 100,000.00	19%	\$ 81,000	\$ 2,754.00	\$ 2,227.50	\$ 1,903.50	\$ 3,645.00
Laser Printer	SL21	\$ 695.00	19%	\$ 562	\$ 19.11	\$ 15.46	\$ 13.21	\$ 25.29
Low to Mid Volume 4in. Adhesive Label Printer	SL22	\$ 995.00	19%	\$ 805	\$ 27.37	\$ 22.14	\$ 18.92	\$ 36.23
LTL CzarLite Rating / BOLs (per carrier) (1)	SNH1	\$ 600.00	19%	\$ 486	\$ 16.52	\$ 13.37	\$ 11.42	\$ 21.87
LTL CzarLite Rating / BOLs (per carrier) (10)	SNHX	\$ 2,000.00	19%	\$ 1,620	\$ 55.08	\$ 44.55	\$ 38.07	\$ 72.90
LTL CzarLite Rating / BOLs (per carrier) (100)	SNHC	\$ 8,000.00	19%	\$ 6,480	\$ 220.32	\$ 178.20	\$ 152.28	\$ 291.60
LTL CzarLite Rating / BOLs (per carrier) (2)	SNH2	\$ 1,200.00	19%	\$ 972	\$ 33.05	\$ 26.73	\$ 22.84	\$ 43.74

LTL Czarlike Rating / BOLs (per carrier) (25)	SNHT	\$ 4,000.00	19%	\$ 3,240	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80
LTL Czarlike Rating / BOLs (per carrier) (5)	SNHV	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
LTL Czarlike Rating / BOLs (per carrier) (50)	SNHL	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
LTL Czarlike Rating / BOLs (per carrier) (Enterprise)	SNHE	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00
Miscellaneous Domestic carriers (1)	SNJ1	\$ 600.00	19%	\$ 486	\$ 16.52	\$ 13.37	\$ 11.42	\$ 21.87
Miscellaneous Domestic carriers (10)	SNJX	\$ 2,000.00	19%	\$ 1,620	\$ 55.08	\$ 44.55	\$ 38.07	\$ 72.90
Miscellaneous Domestic carriers (100)	SNJC	\$ 8,000.00	19%	\$ 6,480	\$ 220.32	\$ 178.20	\$ 152.28	\$ 291.60
Miscellaneous Domestic carriers (2)	SNJ2	\$ 1,200.00	19%	\$ 972	\$ 33.05	\$ 26.73	\$ 22.84	\$ 43.74
Miscellaneous Domestic carriers (25)	SNJT	\$ 4,000.00	19%	\$ 3,240	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80
Miscellaneous Domestic carriers (5)	SNJV	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
Miscellaneous Domestic carriers (50)	SNJL	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
Miscellaneous Domestic carriers (Enterprise)	SNJE	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00
Non-Contact Programmable Wedge Scanner	SL20	\$ 1,495.00	19%	\$ 1,210	\$ 41.14	\$ 33.28	\$ 28.44	\$ 54.45
On-Site Requirements Workshop	SSTR	\$ 7,500.00	19%	\$ 6,075	\$ 206.55	\$ 167.06	\$ 142.76	\$ 273.38
Purolator (1)	SNL1	\$ 600.00	19%	\$ 486	\$ 16.52	\$ 13.37	\$ 11.42	\$ 21.87
Purolator (10)	SNLX	\$ 2,000.00	19%	\$ 1,620	\$ 55.08	\$ 44.55	\$ 38.07	\$ 72.90
Purolator (100)	SNLC	\$ 8,000.00	19%	\$ 6,480	\$ 220.32	\$ 178.20	\$ 152.28	\$ 291.60
Purolator (2)	SNL2	\$ 1,200.00	19%	\$ 972	\$ 33.05	\$ 26.73	\$ 22.84	\$ 43.74
Purolator (25)	SNLT	\$ 4,000.00	19%	\$ 3,240	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80
Purolator (5)	SNLV	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
Purolator (50)	SNLL	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
Purolator (Enterprise)	SNLE	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00
SendSuite Live Custom Quick Cards - 1 day per Manual	SSVW	\$ 1,400.00	19%	\$ 1,134	\$ 38.56	\$ 31.19	\$ 26.65	\$ 51.03
SendSuite Live Custom Report - 2 Days of Service Time per Report	SSVY	\$ 2,800.00	19%	\$ 2,268	\$ 77.11	\$ 62.37	\$ 53.30	\$ 102.06
SendSuite Live Custom Screens - 2 Hours of Service Time per Screen	SSVZ	\$ 350.00	19%	\$ 283	\$ 9.62	\$ 7.78	\$ 6.65	\$ 12.74
SendSuite Live Extended License - 10 Location/Unlimited Workstations	SSNX	\$ 75,000.00	19%	\$ 60,750	\$ 2,065.50	\$ 1,670.63	\$ 1,427.63	\$ 2,733.75
SendSuite Live Extended License - 100 Location/Unlimited Workstations	SSNC	\$ 350,000.00	19%	\$ 283,500	\$ 9,639.00	\$ 7,796.25	\$ 6,662.25	\$ 12,757.50
SendSuite Live Extended License - 2 Locations/Unlimited Workstations	SSN2	\$ 40,000.00	19%	\$ 32,400	\$ 1,101.60	\$ 891.00	\$ 761.40	\$ 1,458.00
SendSuite Live Extended License - 25 Location/Unlimited Workstations	SSNT	\$ 150,000.00	19%	\$ 121,500	\$ 4,131.00	\$ 3,341.25	\$ 2,855.25	\$ 5,467.50
SendSuite Live Extended License - 5 Location/Unlimited Workstations	SSNV	\$ 50,000.00	19%	\$ 40,500	\$ 1,377.00	\$ 1,113.75	\$ 951.75	\$ 1,822.50
SendSuite Live Extended License - 50 Location/Unlimited Workstations	SSNL	\$ 250,000.00	19%	\$ 202,500	\$ 6,885.00	\$ 5,568.75	\$ 4,758.75	\$ 9,112.50
SendSuite Live Extended License - Enterprise/Unlimited Workstations	SSNE	\$ 500,000.00	19%	\$ 405,000	\$ 13,770.00	\$ 11,137.50	\$ 9,517.50	\$ 18,225.00
SendSuite Live Extended License - Single Location (1 Workstation)	SSN1	\$ 25,000.00	19%	\$ 20,250	\$ 688.50	\$ 556.88	\$ 475.88	\$ 911.25
SendSuite Live Installation Project	SSU0	\$ 770.00	19%	\$ 623	\$ 21.18	\$ 17.13	\$ 14.64	\$ 28.04
SendSuite Live Installation Project	SSU1	\$ 1,540.00	19%	\$ 1,247	\$ 42.40	\$ 34.29	\$ 29.30	\$ 56.12
SendSuite Live Installation Project	SSU2	\$ 3,080.00	19%	\$ 2,494	\$ 84.80	\$ 68.59	\$ 58.61	\$ 112.23
SendSuite Live Installation Project	SSU3	\$ 6,160.00	19%	\$ 4,989	\$ 169.63	\$ 137.20	\$ 117.24	\$ 224.51
SendSuite Live Installation Project	SSU4	\$ 9,240.00	19%	\$ 7,484	\$ 254.46	\$ 205.81	\$ 175.87	\$ 336.78
SendSuite Live Installation Project	SSU5	\$ 12,320.00	19%	\$ 9,979	\$ 339.29	\$ 274.42	\$ 234.51	\$ 449.06
SendSuite Live Installation Project	SSU6	\$ 18,480.00	19%	\$ 14,968	\$ 508.91	\$ 411.62	\$ 351.75	\$ 673.56
SendSuite Live Installation Project	SSU7	\$ 24,640.00	19%	\$ 19,958	\$ 678.57	\$ 548.85	\$ 469.01	\$ 898.11
SendSuite Live Installation Project	SSU8	\$ 43,120.00	19%	\$ 34,927	\$ 1,187.52	\$ 960.49	\$ 820.78	\$ 1,571.72
SendSuite Live Installation Project	SSU9	\$ 61,600.00	19%	\$ 49,896	\$ 1,696.46	\$ 1,372.14	\$ 1,172.56	\$ 2,245.32
SendSuite Live On-Site Training - Full Day	SSTA	\$ 1,100.00	19%	\$ 891	\$ 30.29	\$ 24.50	\$ 20.94	\$ 40.10
SendSuite Live On-Site Training - Half Day	SSTD	\$ 770.00	19%	\$ 623	\$ 21.18	\$ 17.13	\$ 14.64	\$ 28.04
SendSuite Live Operator On-Site Training	SSTE	\$ 1,100.00	19%	\$ 891	\$ 30.29	\$ 24.50	\$ 20.94	\$ 40.10
SendSuite Live Project Management	SSV0	\$ 770.00	19%	\$ 623	\$ 21.18	\$ 17.13	\$ 14.64	\$ 28.04
SendSuite Live Project Management	SSV1	\$ 1,540.00	19%	\$ 1,247	\$ 42.40	\$ 34.29	\$ 29.30	\$ 56.12
SendSuite Live Project Management	SSV2	\$ 3,080.00	19%	\$ 2,494	\$ 84.80	\$ 68.59	\$ 58.61	\$ 112.23
SendSuite Live Project Management	SSV3	\$ 6,160.00	19%	\$ 4,989	\$ 169.63	\$ 137.20	\$ 117.24	\$ 224.51
SendSuite Live Project Management	SSV4	\$ 12,320.00	19%	\$ 9,979	\$ 339.29	\$ 274.42	\$ 234.51	\$ 449.06
SendSuite Live Project Management	SSV5	\$ 18,480.00	19%	\$ 14,968	\$ 508.91	\$ 411.62	\$ 351.75	\$ 673.56
SendSuite Live Project Management	SSV6	\$ 24,640.00	19%	\$ 19,958	\$ 678.57	\$ 548.85	\$ 469.01	\$ 898.11
SendSuite Live Standard License - 10 Location/Unlimited Workstations	SSLX	\$ 25,000.00	19%	\$ 20,250	\$ 688.50	\$ 556.88	\$ 475.88	\$ 911.25
SendSuite Live Standard License - 100 Location/Unlimited Workstations	SSLC	\$ 100,000.00	19%	\$ 81,000	\$ 2,754.00	\$ 2,227.50	\$ 1,903.50	\$ 3,645.00
SendSuite Live Standard License - 2 Locations/Unlimited Workstations	SSL2	\$ 15,000.00	19%	\$ 12,150	\$ 413.10	\$ 334.13	\$ 285.53	\$ 546.75
SendSuite Live Standard License - 25 Location/Unlimited Workstations	SSLT	\$ 50,000.00	19%	\$ 40,500	\$ 1,377.00	\$ 1,113.75	\$ 951.75	\$ 1,822.50
SendSuite Live Standard License - 5 Location/Unlimited Workstations	SSLV	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10
SendSuite Live Standard License - 50 Location/Unlimited Workstations	SSLL	\$ 75,000.00	19%	\$ 60,750	\$ 2,065.50	\$ 1,670.63	\$ 1,427.63	\$ 2,733.75

SendSuite Live Standard License - Enterprise/Unlimited Workstations	SSLE	\$ 250,000.00	19%	\$ 202,500	\$ 6,885.00	\$ 5,568.75	\$ 4,758.75	\$ 9,112.50	
SendSuite Live Standard License - Single Location/Single Workstation	SSL1	\$ 7,500.00	19%	\$ 6,075	\$ 206.55	\$ 167.06	\$ 142.76	\$ 273.38	
SMA for Additional SendSuite Live Extended Single User Locations (1)	SSJ3	\$ 2,250.00	19%	\$ 1,822	\$ 61.95	\$ 50.11	\$ 42.82	\$ 81.99	
SMA for Additional SendSuite Live Extended Single User Locations (10)	SSJY	\$ 6,750.00	19%	\$ 5,467	\$ 185.88	\$ 150.34	\$ 128.47	\$ 246.02	
SMA for Additional SendSuite Live Extended Single User Locations (100)	SSJD	\$ 31,500.00	19%	\$ 25,515	\$ 867.51	\$ 701.66	\$ 599.60	\$ 1,148.18	
SMA for Additional SendSuite Live Extended Single User Locations (2)	SSJ4	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22	
SMA for Additional SendSuite Live Extended Single User Locations (25)	SSJU	\$ 13,500.00	19%	\$ 10,935	\$ 371.79	\$ 300.71	\$ 256.97	\$ 492.08	
SMA for Additional SendSuite Live Extended Single User Locations (5)	SSJW	\$ 4,500.00	19%	\$ 3,645	\$ 123.93	\$ 100.24	\$ 85.66	\$ 164.03	
SMA for Additional SendSuite Live Extended Single User Locations (50)	SSJM	\$ 22,500.00	19%	\$ 18,225	\$ 619.65	\$ 501.19	\$ 428.29	\$ 820.13	
SMA for Additional SendSuite Live Extended Single User Locations (Enterprise)	SSJF	\$ 90,000.00	19%	\$ 72,900	\$ 2,478.60	\$ 2,004.75	\$ 1,713.15	\$ 3,280.50	
SMA for Additional SendSuite Live Standard Single User Locations (1)	SSH3	\$ 675.00	19%	\$ 546	\$ 18.56	\$ 15.02	\$ 12.83	\$ 24.57	
SMA for Additional SendSuite Live Standard Single User Locations (10)	SSHY	\$ 2,250.00	19%	\$ 1,822	\$ 61.95	\$ 50.11	\$ 42.82	\$ 81.99	
SMA for Additional SendSuite Live Standard Single User Locations (100)	SSHD	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05	
SMA for Additional SendSuite Live Standard Single User Locations (2)	SSH4	\$ 1,350.00	19%	\$ 1,093	\$ 37.16	\$ 30.06	\$ 25.69	\$ 49.19	
SMA for Additional SendSuite Live Standard Single User Locations (25)	SSHU	\$ 4,500.00	19%	\$ 3,645	\$ 123.93	\$ 100.24	\$ 85.66	\$ 164.03	
SMA for Additional SendSuite Live Standard Single User Locations (5)	SSHW	\$ 1,620.00	19%	\$ 1,312	\$ 44.61	\$ 36.08	\$ 30.83	\$ 59.04	
SMA for Additional SendSuite Live Standard Single User Locations (50)	SSHM	\$ 6,750.00	19%	\$ 5,467	\$ 185.88	\$ 150.34	\$ 128.47	\$ 246.02	
SMA for Additional SendSuite Live Standard Single User Locations (Enterprise)	SSHF	\$ 45,000.00	19%	\$ 36,450	\$ 1,239.30	\$ 1,002.38	\$ 856.58	\$ 1,640.25	
SMA for SendSuite Live Extended License - 10 Location/Unlimited Workstations	SSNY	\$ 13,500.00	19%	\$ 10,935	\$ 371.79	\$ 300.71	\$ 256.97	\$ 492.08	
SMA for SendSuite Live Extended License - 100 Location/Unlimited Workstations	SSND	\$ 63,000.00	19%	\$ 51,030	\$ 1,735.02	\$ 1,403.33	\$ 1,199.21	\$ 2,296.35	
SMA for SendSuite Live Extended License - 2 Locations/Unlimited Workstations	SSN4	\$ 7,200.00	19%	\$ 5,832	\$ 198.29	\$ 160.38	\$ 137.05	\$ 262.44	
SMA for SendSuite Live Extended License - 25 Location/Unlimited Workstations	SSNU	\$ 27,000.00	19%	\$ 21,870	\$ 743.58	\$ 601.43	\$ 513.95	\$ 984.15	
SMA for SendSuite Live Extended License - 5 Location/Unlimited Workstations	SSNW	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05	
SMA for SendSuite Live Extended License - 50 Location/Unlimited Workstations	SSNM	\$ 45,000.00	19%	\$ 36,450	\$ 1,239.30	\$ 1,002.38	\$ 856.58	\$ 1,640.25	
SMA for SendSuite Live Extended License - Enterprise/Unlimited Workstations	SSNF	\$ 90,000.00	19%	\$ 72,900	\$ 2,478.60	\$ 2,004.75	\$ 1,713.15	\$ 3,280.50	
SMA for SendSuite Live Extended License - Single Location (1 Workstation)	SSN3	\$ 4,500.00	19%	\$ 3,645	\$ 123.93	\$ 100.24	\$ 85.66	\$ 164.03	
SMA for SendSuite Live Standard License - 10 Location/Unlimited Workstations	SSLY	\$ 4,500.00	19%	\$ 3,645	\$ 123.93	\$ 100.24	\$ 85.66	\$ 164.03	
SMA for SendSuite Live Standard License - 100 Location/Unlimited Workstations	SSLD	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10	
SMA for SendSuite Live Standard License - 2 Locations/Unlimited Workstations	SSL4	\$ 2,700.00	19%	\$ 2,187	\$ 74.36	\$ 60.14	\$ 51.39	\$ 98.42	
SMA for SendSuite Live Standard License - 25 Location/Unlimited Workstations	SSLU	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05	
SMA for SendSuite Live Standard License - 5 Location/Unlimited Workstations	SSLW	\$ 3,240.00	19%	\$ 2,624	\$ 89.22	\$ 72.16	\$ 61.66	\$ 118.08	
SMA for SendSuite Live Standard License - 50 Location/Unlimited Workstations	SSLM	\$ 13,500.00	19%	\$ 10,935	\$ 371.79	\$ 300.71	\$ 256.97	\$ 492.08	
SMA for SendSuite Live Standard License - Enterprise/Unlimited Workstations	SSLF	\$ 45,000.00	19%	\$ 36,450	\$ 1,239.30	\$ 1,002.38	\$ 856.58	\$ 1,640.25	
SMA for SendSuite Live Standard License - Single Location/Single Workstation	SSL3	\$ 1,350.00	19%	\$ 1,093	\$ 37.16	\$ 30.06	\$ 25.69	\$ 49.19	
System Administrator Classroom Training	SSTG	\$ 1,980.00	19%	\$ 1,603	\$ 54.50	\$ 44.08	\$ 37.67	\$ 72.14	
UPS Domestic API (1)	SGB1	\$ 600.00	19%	\$ 486	\$ 16.52	\$ 13.37	\$ 11.42	\$ 21.87	
UPS Domestic API (10)	SGBX	\$ 2,000.00	19%	\$ 1,620	\$ 55.08	\$ 44.55	\$ 38.07	\$ 72.90	
UPS Domestic API (100)	SGBC	\$ 8,000.00	19%	\$ 6,480	\$ 220.32	\$ 178.20	\$ 152.28	\$ 291.60	
UPS Domestic API (2)	SGB2	\$ 1,200.00	19%	\$ 972	\$ 33.05	\$ 26.73	\$ 22.84	\$ 43.74	
UPS Domestic API (25)	SGBT	\$ 4,000.00	19%	\$ 3,240	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80	
UPS Domestic API (5)	SGBV	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47	
UPS Domestic API (50)	SGBL	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70	
UPS Domestic API (Enterprise)	SGBE	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00	
UPS Domestic Basic (1)	SGC1	\$ 600.00	19%	\$ 486	\$ 16.52	\$ 13.37	\$ 11.42	\$ 21.87	
UPS Domestic Basic (10)	SGCX	\$ 2,000.00	19%	\$ 1,620	\$ 55.08	\$ 44.55	\$ 38.07	\$ 72.90	

UPS Domestic Basic (100)	SGCC	\$ 8,000.00	19%	\$ 6,480	\$ 220.32	\$ 178.20	\$ 152.28	\$ 291.60
UPS Domestic Basic (2)	SGC2	\$ 1,200.00	19%	\$ 972	\$ 33.05	\$ 26.73	\$ 22.84	\$ 43.74
UPS Domestic Basic (25)	SGCT	\$ 4,000.00	19%	\$ 3,240	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80
UPS Domestic Basic (5)	SGCV	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
UPS Domestic Basic (50)	SGCL	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
UPS Domestic Basic (Enterprise)	SGCE	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00
UPS Domestic Mail Innovations (1)	SGM1	\$ 600.00	19%	\$ 486	\$ 16.52	\$ 13.37	\$ 11.42	\$ 21.87
UPS Domestic Mail Innovations (10)	SGMX	\$ 2,000.00	19%	\$ 1,620	\$ 55.08	\$ 44.55	\$ 38.07	\$ 72.90
UPS Domestic Mail Innovations (100)	SGMC	\$ 8,000.00	19%	\$ 6,480	\$ 220.32	\$ 178.20	\$ 152.28	\$ 291.60
UPS Domestic Mail Innovations (2)	SGM2	\$ 1,200.00	19%	\$ 972	\$ 33.05	\$ 26.73	\$ 22.84	\$ 43.74
UPS Domestic Mail Innovations (25)	SGMT	\$ 4,000.00	19%	\$ 3,240	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80
UPS Domestic Mail Innovations (5)	SGMV	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
UPS Domestic Mail Innovations (50)	SGML	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
UPS Domestic Mail Innovations (Enterprise)	SGME	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00
UPS Domestic Worlddease (1)	SGW1	\$ 600.00	19%	\$ 486	\$ 16.52	\$ 13.37	\$ 11.42	\$ 21.87
UPS Domestic Worlddease (10)	SGWX	\$ 2,000.00	19%	\$ 1,620	\$ 55.08	\$ 44.55	\$ 38.07	\$ 72.90
UPS Domestic Worlddease (100)	SGWC	\$ 8,000.00	19%	\$ 6,480	\$ 220.32	\$ 178.20	\$ 152.28	\$ 291.60
UPS Domestic Worlddease (2)	SGW2	\$ 1,200.00	19%	\$ 972	\$ 33.05	\$ 26.73	\$ 22.84	\$ 43.74
UPS Domestic Worlddease (25)	SGWT	\$ 4,000.00	19%	\$ 3,240	\$ 110.16	\$ 89.10	\$ 76.14	\$ 145.80
UPS Domestic Worlddease (5)	SGWV	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
UPS Domestic Worlddease (50)	SGWL	\$ 6,000.00	19%	\$ 4,860	\$ 165.24	\$ 133.65	\$ 114.21	\$ 218.70
UPS Domestic Worlddease (Enterprise)	SGWE	\$ 20,000.00	19%	\$ 16,200	\$ 550.80	\$ 445.50	\$ 380.70	\$ 729.00
UPS TradeDirect (1)	SGT1	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05
UPS TradeDirect (10)	SGTX	\$ 30,000.00	19%	\$ 24,300	\$ 826.20	\$ 668.25	\$ 571.05	\$ 1,093.50
UPS TradeDirect (100)	SGTC	\$ 100,000.00	19%	\$ 81,000	\$ 2,754.00	\$ 2,227.50	\$ 1,903.50	\$ 3,645.00
UPS TradeDirect (2)	SGT2	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10
UPS TradeDirect (25)	SGTT	\$ 60,000.00	19%	\$ 48,600	\$ 1,652.40	\$ 1,336.50	\$ 1,142.10	\$ 2,187.00
UPS TradeDirect (5)	SGTV	\$ 21,600.00	19%	\$ 17,496	\$ 594.86	\$ 481.14	\$ 411.16	\$ 787.32
UPS TradeDirect (50)	SGTL	\$ 90,000.00	19%	\$ 72,900	\$ 2,478.60	\$ 2,004.75	\$ 1,713.15	\$ 3,280.50
UPS TradeDirect (Enterprise)	SGTE	\$ 100,000.00	19%	\$ 81,000	\$ 2,754.00	\$ 2,227.50	\$ 1,903.50	\$ 3,645.00
USPS On-Line Postage Activation (IOP)	SSCW	\$ -	19%	\$ -	\$ -	\$ -	\$ -	\$ -
SMA for UPS Domestic API (1)	SGB3	\$ 108.00	19%	\$ 87	\$ 2.96	\$ 2.39	\$ 2.04	\$ 3.92
SMA for UPS Domestic API (2)	SGB4	\$ 216.00	19%	\$ 174	\$ 5.92	\$ 4.79	\$ 4.09	\$ 7.83
SMA for UPS Domestic API (100)	SGBD	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
SMA for UPS Domestic API (Enterprise)	SGBF	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22
SMA for UPS Domestic API (50)	SGBM	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33
SMA for UPS Domestic API (25)	SGBU	\$ 720.00	19%	\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24
SMA for UPS Domestic API (5)	SGBV	\$ 259.20	19%	\$ 209	\$ 7.11	\$ 5.75	\$ 4.91	\$ 9.41
SMA for UPS Domestic API (10)	SGBY	\$ 360.00	19%	\$ 291	\$ 9.89	\$ 8.00	\$ 6.84	\$ 13.10
SMA for UPS Domestic Basic (1)	SGC3	\$ 108.00	19%	\$ 87	\$ 2.96	\$ 2.39	\$ 2.04	\$ 3.92
SMA for UPS Domestic Basic (2)	SGC4	\$ 216.00	19%	\$ 174	\$ 5.92	\$ 4.79	\$ 4.09	\$ 7.83
SMA for UPS Domestic Basic (100)	SGCD	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
SMA for UPS Domestic Basic (Enterprise)	SGCF	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22
SMA for UPS Domestic Basic (50)	SGCM	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33
SMA for UPS Domestic Basic (25)	SGCU	\$ 720.00	19%	\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24
SMA for UPS Domestic Basic (5)	SGCW	\$ 259.20	19%	\$ 209	\$ 7.11	\$ 5.75	\$ 4.91	\$ 9.41
SMA for UPS Domestic Basic (10)	SGCY	\$ 360.00	19%	\$ 291	\$ 9.89	\$ 8.00	\$ 6.84	\$ 13.10
SMA for UPS Domestic Mail Innovations (1)	SGM3	\$ 108.00	19%	\$ 87	\$ 2.96	\$ 2.39	\$ 2.04	\$ 3.92
SMA for UPS Domestic Mail Innovations (2)	SGM4	\$ 216.00	19%	\$ 174	\$ 5.92	\$ 4.79	\$ 4.09	\$ 7.83
SMA for UPS Domestic Mail Innovations (100)	SGMD	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
SMA for UPS Domestic Mail Innovations (Enterprise)	SGMF	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22
SMA for UPS Domestic Mail Innovations (50)	SGMM	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33
SMA for UPS Domestic Mail Innovations (25)	SGMU	\$ 720.00	19%	\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24
SMA for UPS Domestic Mail Innovations (5)	SGMW	\$ 259.20	19%	\$ 209	\$ 7.11	\$ 5.75	\$ 4.91	\$ 9.41
SMA for UPS Domestic Mail Innovations (10)	SGMY	\$ 360.00	19%	\$ 291	\$ 9.89	\$ 8.00	\$ 6.84	\$ 13.10
SMA for UPS TradeDirect (1)	SGT3	\$ 1,620.00	19%	\$ 1,312	\$ 44.61	\$ 36.08	\$ 30.83	\$ 59.04
SMA for UPS TradeDirect (2)	SGT4	\$ 3,240.00	19%	\$ 2,624	\$ 89.22	\$ 72.16	\$ 61.66	\$ 118.08
SMA for UPS TradeDirect (100)	SGTD	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10
SMA for UPS TradeDirect (Enterprise)	SGTF	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10
SMA for UPS TradeDirect (50)	SGTM	\$ 16,200.00	19%	\$ 13,122	\$ 446.15	\$ 360.86	\$ 308.37	\$ 590.49
SMA for UPS TradeDirect (25)	SGTU	\$ 10,800.00	19%	\$ 8,748	\$ 297.43	\$ 240.57	\$ 205.58	\$ 393.66
SMA for UPS TradeDirect (5)	SGTW	\$ 3,888.00	19%	\$ 3,149	\$ 107.07	\$ 86.60	\$ 74.00	\$ 141.71
SMA for UPS TradeDirect (10)	SGTY	\$ 5,400.00	19%	\$ 4,374	\$ 148.72	\$ 120.29	\$ 102.79	\$ 196.83
SMA for UPS Domestic Worlddease (1)	SGW3	\$ 108.00	19%	\$ 87	\$ 2.96	\$ 2.39	\$ 2.04	\$ 3.92
SMA for UPS Domestic Worlddease (2)	SGW4	\$ 216.00	19%	\$ 174	\$ 5.92	\$ 4.79	\$ 4.09	\$ 7.83
SMA for UPS Domestic Worlddease (100)	SGWD	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
SMA for UPS Domestic Worlddease (Enterprise)	SGWF	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22
SMA for UPS Domestic Worlddease (50)	SGWM	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33
SMA for UPS Domestic Worlddease (25)	SGWU	\$ 720.00	19%	\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24
SMA for UPS Domestic Worlddease (5)	SGWV	\$ 259.20	19%	\$ 209	\$ 7.11	\$ 5.75	\$ 4.91	\$ 9.41
SMA for UPS Domestic Worlddease (10)	SGWY	\$ 360.00	19%	\$ 291	\$ 9.89	\$ 8.00	\$ 6.84	\$ 13.10
SMA for AES Direct Web API (1)	SHA3	\$ 540.00	19%	\$ 437	\$ 14.86	\$ 12.02	\$ 10.27	\$ 19.67
SMA for AES Direct Web API (2)	SHA4	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33

SMA for AES Direct Web API (100)	SHAD	\$ 7,200.00	19%	\$ 5,832	\$ 198.29	\$ 160.38	\$ 137.05	\$ 262.44	
SMA for AES Direct Web API (Enterprise)	SHAF	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05	
SMA for AES Direct Web API (50)	SHAM	\$ 5,400.00	19%	\$ 4,374	\$ 148.72	\$ 120.29	\$ 102.79	\$ 196.83	
SMA for AES Direct Web API (25)	SHAU	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22	
SMA for AES Direct Web API (5)	SHAW	\$ 1,296.00	19%	\$ 1,049	\$ 35.67	\$ 28.85	\$ 24.65	\$ 47.21	
SMA for AES Direct Web API (10)	SHAY	\$ 1,800.00	19%	\$ 1,458	\$ 49.57	\$ 40.10	\$ 34.26	\$ 65.61	
SMA for DHL (1)	SHL3	\$ 108.00	19%	\$ 87	\$ 2.96	\$ 2.39	\$ 2.04	\$ 3.92	
SMA for DHL (2)	SHL4	\$ 216.00	19%	\$ 174	\$ 5.92	\$ 4.79	\$ 4.09	\$ 7.83	
SMA for DHL (100)	SHLD	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47	
SMA for DHL (Enterprise)	SHLF	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22	
SMA for DHL (50)	SHLM	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33	
SMA for DHL (25)	SHLU	\$ 720.00	19%	\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24	
SMA for DHL (5)	SHLW	\$ 259.20	19%	\$ 209	\$ 7.11	\$ 5.75	\$ 4.91	\$ 9.41	
SMA for DHL (10)	SHLY	\$ 360.00	19%	\$ 291	\$ 9.89	\$ 8.00	\$ 6.84	\$ 13.10	
SMA for Import (1)	SLC3	\$ 1,620.00	19%	\$ 1,312	\$ 44.61	\$ 36.08	\$ 30.83	\$ 59.04	
SMA for Import (2)	SLC4	\$ 3,240.00	19%	\$ 2,624	\$ 89.22	\$ 72.16	\$ 61.66	\$ 118.08	
SMA for Import (100)	SLCD	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10	
SMA for Import (Enterprise)	SLCF	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10	
SMA for Import (50)	SLCM	\$ 16,200.00	19%	\$ 13,122	\$ 446.15	\$ 360.86	\$ 308.37	\$ 590.49	
SMA for Import (25)	SLCU	\$ 10,800.00	19%	\$ 8,748	\$ 297.43	\$ 240.57	\$ 205.58	\$ 393.66	
SMA for Import (5)	SLCW	\$ 3,888.00	19%	\$ 3,149	\$ 107.07	\$ 86.60	\$ 74.00	\$ 141.71	
SMA for Import (10)	SLCY	\$ 5,400.00	19%	\$ 4,374	\$ 148.72	\$ 120.29	\$ 102.79	\$ 196.83	
SMA for Cross Border Consolidation (1)	SLD3	\$ 1,620.00	19%	\$ 1,312	\$ 44.61	\$ 36.08	\$ 30.83	\$ 59.04	
SMA for Cross Border Consolidation (2)	SLD4	\$ 3,240.00	19%	\$ 2,624	\$ 89.22	\$ 72.16	\$ 61.66	\$ 118.08	
SMA for Cross Border Consolidation (100)	SLDD	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10	
SMA for Cross Border Consolidation (Enterprise)	SLDF	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10	
SMA for Cross Border Consolidation (50)	SLDM	\$ 16,200.00	19%	\$ 13,122	\$ 446.15	\$ 360.86	\$ 308.37	\$ 590.49	
SMA for Cross Border Consolidation (25)	SLDU	\$ 10,800.00	19%	\$ 8,748	\$ 297.43	\$ 240.57	\$ 205.58	\$ 393.66	
SMA for Cross Border Consolidation (5)	SLDW	\$ 3,888.00	19%	\$ 3,149	\$ 107.07	\$ 86.60	\$ 74.00	\$ 141.71	
SMA for Cross Border Consolidation (10)	SLDY	\$ 5,400.00	19%	\$ 4,374	\$ 148.72	\$ 120.29	\$ 102.79	\$ 196.83	
SMA for Hazardous Materials (1)	SLH3	\$ 540.00	19%	\$ 437	\$ 14.86	\$ 12.02	\$ 10.27	\$ 19.67	
SMA for Hazardous Materials (2)	SLH4	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33	
SMA for Hazardous Materials (100)	SLHD	\$ 7,200.00	19%	\$ 5,832	\$ 198.29	\$ 160.38	\$ 137.05	\$ 262.44	
SMA for Hazardous Materials (Enterprise)	SLHF	\$ 9,000.00	19%	\$ 7,290	\$ 247.86	\$ 200.48	\$ 171.32	\$ 328.05	
SMA for Hazardous Materials (50)	SLHM	\$ 5,400.00	19%	\$ 4,374	\$ 148.72	\$ 120.29	\$ 102.79	\$ 196.83	
SMA for Hazardous Materials (25)	SLHU	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22	
SMA for Hazardous Materials (5)	SLHW	\$ 1,296.00	19%	\$ 1,049	\$ 35.67	\$ 28.85	\$ 24.65	\$ 47.21	
SMA for Hazardous Materials (10)	SHLY	\$ 1,800.00	19%	\$ 1,458	\$ 49.57	\$ 40.10	\$ 34.26	\$ 65.61	
SMA for Black Box SDK (1)	SLY3	\$ 1,620.00	19%	\$ 1,312	\$ 44.61	\$ 36.08	\$ 30.83	\$ 59.04	
SMA for Black Box SDK (2)	SLY4	\$ 3,240.00	19%	\$ 2,624	\$ 89.22	\$ 72.16	\$ 61.66	\$ 118.08	
SMA for Black Box SDK (100)	SLYD	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10	
SMA for Black Box SDK (Enterprise)	SLYF	\$ 18,000.00	19%	\$ 14,580	\$ 495.72	\$ 400.95	\$ 342.63	\$ 656.10	
SMA for Black Box SDK (50)	SLYM	\$ 16,200.00	19%	\$ 13,122	\$ 446.15	\$ 360.86	\$ 308.37	\$ 590.49	
SMA for Black Box SDK (25)	SLYU	\$ 10,800.00	19%	\$ 8,748	\$ 297.43	\$ 240.57	\$ 205.58	\$ 393.66	
SMA for Black Box SDK (5)	SLYW	\$ 3,888.00	19%	\$ 3,149	\$ 107.07	\$ 86.60	\$ 74.00	\$ 141.71	
SMA for Black Box SDK (10)	SLYY	\$ 5,400.00	19%	\$ 4,374	\$ 148.72	\$ 120.29	\$ 102.79	\$ 196.83	
SMA for CTSI: Freight Tender (1)	SMJ3	\$ 162.00	19%	\$ 131	\$ 4.45	\$ 3.60	\$ 3.08	\$ 5.90	
SMA for CTSI: Freight Tender (2)	SMJ4	\$ 324.00	19%	\$ 262	\$ 8.91	\$ 7.21	\$ 6.16	\$ 11.79	
SMA for CTSI: Freight Tender (100)	SMJD	\$ 2,160.00	19%	\$ 1,749	\$ 59.47	\$ 48.10	\$ 41.10	\$ 78.71	
SMA for CTSI: Freight Tender (Enterprise)	SMJF	\$ 2,700.00	19%	\$ 2,187	\$ 74.36	\$ 60.14	\$ 51.39	\$ 98.42	
SMA for CTSI: Freight Tender (50)	SMJM	\$ 1,620.00	19%	\$ 1,312	\$ 44.61	\$ 36.08	\$ 30.83	\$ 59.04	
SMA for CTSI: Freight Tender (25)	SMJU	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33	
SMA for CTSI: Freight Tender (5)	SMJW	\$ 388.80	19%	\$ 314	\$ 10.68	\$ 8.64	\$ 7.38	\$ 14.13	
SMA for CTSI: Freight Tender (10)	SMJY	\$ 540.00	19%	\$ 437	\$ 14.86	\$ 12.02	\$ 10.27	\$ 19.67	
SMA for CTSI: Shipment Tracking/Event Management (1)	SMN3	\$ 162.00	19%	\$ 131	\$ 4.45	\$ 3.60	\$ 3.08	\$ 5.90	
SMA for CTSI: Shipment Tracking/Event Management (2)	SMN4	\$ 324.00	19%	\$ 262	\$ 8.91	\$ 7.21	\$ 6.16	\$ 11.79	
SMA for CTSI: Shipment Tracking/Event Management (100)	SMND	\$ 2,160.00	19%	\$ 1,749	\$ 59.47	\$ 48.10	\$ 41.10	\$ 78.71	
SMA for CTSI: Shipment Tracking/Event Management (Enterprise)	SMNF	\$ 2,700.00	19%	\$ 2,187	\$ 74.36	\$ 60.14	\$ 51.39	\$ 98.42	
SMA for CTSI: Shipment Tracking/Event Management (50)	SMNM	\$ 1,620.00	19%	\$ 1,312	\$ 44.61	\$ 36.08	\$ 30.83	\$ 59.04	
SMA for CTSI: Shipment Tracking/Event Management (25)	SMNU	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33	
SMA for CTSI: Shipment Tracking/Event Management (5)	SMNW	\$ 388.80	19%	\$ 314	\$ 10.68	\$ 8.64	\$ 7.38	\$ 14.13	
SMA for CTSI: Shipment Tracking/Event Management (10)	SMNY	\$ 540.00	19%	\$ 437	\$ 14.86	\$ 12.02	\$ 10.27	\$ 19.67	
SMA for BAX Global (1)	SNB3	\$ 108.00	19%	\$ 87	\$ 2.96	\$ 2.39	\$ 2.04	\$ 3.92	
SMA for BAX Global (2)	SNB4	\$ 216.00	19%	\$ 174	\$ 5.92	\$ 4.79	\$ 4.09	\$ 7.83	
SMA for BAX Global (100)	SNBD	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47	
SMA for BAX Global (Enterprise)	SNBF	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22	
SMA for BAX Global (50)	SNBM	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33	

SMA for BAX Global (25)	SNBU	\$ 720.00	19%	\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24
SMA for BAX Global (5)	SNBW	\$ 259.20	19%	\$ 209	\$ 7.11	\$ 5.75	\$ 4.91	\$ 9.41
SMA for BAX Global (10)	SNBY	\$ 360.00	19%	\$ 291	\$ 9.89	\$ 8.00	\$ 6.84	\$ 13.10
SMA for LTL Czarlite Rating / BOLs (per carrier) (1)	SNH3	\$ 108.00	19%	\$ 87	\$ 2.96	\$ 2.39	\$ 2.04	\$ 3.92
SMA for LTL Czarlite Rating / BOLs (per carrier) (2)	SNH4	\$ 216.00	19%	\$ 174	\$ 5.92	\$ 4.79	\$ 4.09	\$ 7.83
SMA for LTL Czarlite Rating / BOLs (per carrier) (100)	SNHD	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
SMA for LTL Czarlite Rating / BOLs (per carrier) (Enterprise)	SNHF	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22
SMA for LTL Czarlite Rating / BOLs (per carrier) (50)	SNHM	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33
SMA for LTL Czarlite Rating / BOLs (per carrier) (25)	SNHU	\$ 720.00	19%	\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24
SMA for LTL Czarlite Rating / BOLs (per carrier) (5)	SNHW	\$ 259.20	19%	\$ 209	\$ 7.11	\$ 5.75	\$ 4.91	\$ 9.41
SMA for LTL Czarlite Rating / BOLs (per carrier) (10)	SNHY	\$ 360.00	19%	\$ 291	\$ 9.89	\$ 8.00	\$ 6.84	\$ 13.10
SMA for Miscellaneous Domestic carriers (1)	SNJ3	\$ 108.00	19%	\$ 87	\$ 2.96	\$ 2.39	\$ 2.04	\$ 3.92
SMA for Miscellaneous Domestic carriers (2)	SNJ4	\$ 216.00	19%	\$ 174	\$ 5.92	\$ 4.79	\$ 4.09	\$ 7.83
SMA for Miscellaneous Domestic carriers (100)	SNJD	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
SMA for Miscellaneous Domestic carriers (Enterprise)	SNJF	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22
SMA for Miscellaneous Domestic carriers (50)	SNJM	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33
SMA for Miscellaneous Domestic carriers (25)	SNJU	\$ 720.00	19%	\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24
SMA for Miscellaneous Domestic carriers (5)	SNJW	\$ 259.20	19%	\$ 209	\$ 7.11	\$ 5.75	\$ 4.91	\$ 9.41
SMA for Miscellaneous Domestic carriers (10)	SNJY	\$ 360.00	19%	\$ 291	\$ 9.89	\$ 8.00	\$ 6.84	\$ 13.10
SMA for Purolator (1)	SNL3	\$ 108.00	19%	\$ 87	\$ 2.96	\$ 2.39	\$ 2.04	\$ 3.92
SMA for Purolator (2)	SNL4	\$ 216.00	19%	\$ 174	\$ 5.92	\$ 4.79	\$ 4.09	\$ 7.83
SMA for Purolator (100)	SNLD	\$ 1,440.00	19%	\$ 1,166	\$ 39.64	\$ 32.07	\$ 27.40	\$ 52.47
SMA for Purolator (Enterprise)	SNLF	\$ 3,600.00	19%	\$ 2,916	\$ 99.14	\$ 80.19	\$ 68.53	\$ 131.22
SMA for Purolator (50)	SNLM	\$ 1,080.00	19%	\$ 874	\$ 29.72	\$ 24.04	\$ 20.54	\$ 39.33
SMA for Purolator (25)	SNLU	\$ 720.00	19%	\$ 583	\$ 19.82	\$ 16.03	\$ 13.70	\$ 26.24
SMA for Purolator (5)	SNLW	\$ 259.20	19%	\$ 209	\$ 7.11	\$ 5.75	\$ 4.91	\$ 9.41
SMA for Purolator (10)	SNLY	\$ 360.00	19%	\$ 291	\$ 9.89	\$ 8.00	\$ 6.84	\$ 13.10
SMA for Additional Carrier Account Activation	SSCB	\$ 180.00	19%	\$ 145	\$ 4.93	\$ 3.99	\$ 3.41	\$ 6.53

SERVICE PLANS: Plan A and Plan B Base Equipment Service Plans must be completed in their entirety		Material Parts Dated Catalog	Material Parts % Off Dated Catalog	Response Time	Yearly Costs				METER HEAD 12-MONTH LEASE ONLY.
Plan A: Yearly "4 Hour Response" Plan Normal Business Hours					\$ 268.00	\$ 0.00089			
Plan A: Yearly "8 Hour Response" Plan Normal Business Hours					\$ 108.00	\$ 0.00036			
Plan A: Yearly "12 Hour Response" Plan Normal Business Hours					\$ 108.00	\$ 0.00036			
Plan A: Yearly "24 Hour Response" Plan Normal Business Hours					\$ 108.00	\$ 0.00036			
Plan B: "4 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		405.00	\$ 0.00135			
Plan B: "8 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		375.00	\$ 0.00125			
Plan B: "12 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		375.00	\$ 0.00125			
Plan B: "24 Hour" Time and Material Discount and Hourly Rate, Normal Business Hours		7/1/07	7%		375.00	\$ 0.00125			
Optional Additional Service Costs (Excluding those Listed above)									METER HEAD 12-MONTH LEASE ONLY.
Time and Material Discount and Hourly Rate, Weekend Business Hours						\$ -			
Time and Material Discount and Hourly Rate, Holiday Business Hours						\$ -			
Time and Material Discount and Hourly Rate, 24x7 Business Hours						\$ -			
Time and Material Discount and Hourly Rate, 2 Hour Emergency Response Normal Business Hours						\$ -			
Additional Service Costs (Excluding those Listed above)									
FREE YEARLY AND TIME AND MATERIAL MAINTENANCE VALUE ANALYSIS				4-Hour Response	8-Hour Response	12-Hour Response	24-Hour Response		METER HEAD 12-MONTH LEASE ONLY.
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-		
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-		
YEARLY, MAINTENANCE COST				\$ 0.00089	0%	\$ 0.00036	\$ 0.00036		
FREE YEARLY MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -		
# OF ADDITIONAL MONTHS OF FREE MAINTENANCE				-	0%	-	-		
RATED VOLUME IN FREE MAINT PERIOD				-	0%	-	-		
TIME & MATERIAL, MAINTENANCE COST				\$ 0.00135	0%	\$ 0.00125	\$ 0.00125		
FREE TIME & MATERIAL MAINTENANCE TOTAL VALUE				\$ -	0%	\$ -	\$ -		
SUPPLY DESCRIPTION		MFG. BRAND	PART NUMBER	YIELD PER INK CARTRIDGE	MSRP	% PERCENTAGE DISCOUNT	NET COST/EACH		METER HEAD 12-MONTH LEASE ONLY.
POSTAGE METER TAPE-DBL TAPE SHEETS 300 -MODELS 5674,6200,6900,DM200,E600		-	612-7	-	\$ 35.99	18%	\$ 29.67		
RED INK CRT-1 PER CTN- MODEL DM200, DM300		-	765-0		\$ 89.99	15%	\$ 74.20		
RED INK CRT-1 PER CTN-DM200I, DM300I, DM400I, 1P00		-	765-3	3800	\$ 89.99	15%	\$ 74.20		
RED INK CRT-1 PER CTN- MODEL DM100I, P700, DM200L		-	793-5	8000	\$ 64.99	15%	\$ 53.58		
DELUXE CLEANING KIT W/DUSTER - (2) 6OZ OFFICE EQUIP CLEANER, (2) 10 OZ DUSTERS, (6) SWABS, (1) ANGLED SWAB		-	CKO-3	3000	\$ 38.99	15%	\$ 32.15		
DM SERIES PRINthead/1 PER CTN		-	771-1	-	\$ 295.99	15%	\$ 244.04		
DM SERIES PRINthead W/WIPER BLADE/EA PERT CTN		-	771-2	-	\$ 37.99	15%	\$ 31.32		
EZ SEAL SEALING SOLUTION/4 PT BOTTLES - REFILLS FOR ALL SYSTEMS		-	601-0	-	\$ 46.99	15%	\$ 38.74		
EZ SEAL SEALING SOLUTION/4OZ. BTLs/1 PER CTN - DABBER BOTTLE		-	601-7	-	\$ 5.99	15%	\$ 4.94		
EZ SEAL SEALING SOLUTION/ 4OZ. FLIP TOP BTL - DM100, DM200, DM300, DM400		-	601-9	-	\$ 16.99	15%	\$ 14.01		
EZ SEAL SEALING SOLUTION/5 GAL. CUBE - REFILL FOR ALL SYSTEMS		-	605-0	-	\$ 83.99	15%	\$ 69.25		
EZ SEAL SEALING SOLUTION/50 GAL. DRUM - REFILL FOR ALL SYSTEMS		-	607-0	-	\$ 524.99	15%	\$ 432.85		
EZ SEAL SEALING SOLUTION/1/2 GAL. BTL/4 PER CTN - REFILL FOR ALL SYSTEMS		-	608-0	-	\$ 56.99	15%	\$ 46.99		
		-		-					

OFF22 Postage and Mail Handling Equipment, Supplies and Services Cost Sheet
 CATEGORY 1
 ATTACHMENT 1

CC	AGENCY	DESCRIPTION	PURCHASE	36 MO FMV	48MO FMV	60MO FMV	6MO RENTAL	METER HEAD 12-MONTH LEASE ONLY.
		STANDARD CONFIGURED EQUIPMENT COST	0.10352	0.00352	0.00285	0.00243	0.00466	0.00000
		MAINTENANCE COST (Yearly 4-Hour Response)	\$ 0.00089	\$ 0.00089	\$ 0.00089	\$ 0.00089	\$ 0.00089	\$ 0.00089
		MAINTENANCE COST (Yearly 8-Hour Response)	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036
		MAINTENANCE COST (Yearly 12-Hour Response)	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036
		MAINTENANCE COST (Yearly 24-Hour Response)	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036	\$ 0.00036
		MAINTENANCE COST (Time & Material 4-Hour Response)	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135	\$ 0.00135
		MAINTENANCE COST (Time & Material 8-Hour Response)	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
		MAINTENANCE COST (Time & Material 12-Hour Response)	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
		MAINTENANCE COST (Time & Material 24-Hour Response)	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125	\$ 0.00125
		TOTAL COST (Yearly 4-Hour Response) Excluding Supplies	\$ 0.10441	\$ 0.00441	\$ 0.00374	\$ 0.00333	\$ 0.00555	\$ 0.00089
		TOTAL COST (Yearly 8-Hour Response) Excluding Supplies	\$ 0.10388	\$ 0.00388	\$ 0.00321	\$ 0.00279	\$ 0.00502	\$ 0.00036
		TOTAL COST (Yearly 12-Hour Response) Excluding Supplies	\$ 0.10388	\$ 0.00388	\$ 0.00321	\$ 0.00279	\$ 0.00502	\$ 0.00036
		TOTAL COST (Yearly 24-Hour Response) Excluding Supplies	\$ 0.10388	\$ 0.00388	\$ 0.00321	\$ 0.00279	\$ 0.00502	\$ 0.00036
		TOTAL COST (TIME & MATERIAL 4-Hour Response) Excluding Supplies	\$ 0.10487	\$ 0.00487	\$ 0.00420	\$ 0.00378	\$ 0.00601	\$ 0.00135
		TOTAL COST (TIME & MATERIAL 8-Hour Response) Excluding Supplies	\$ 0.10477	\$ 0.00477	\$ 0.00410	\$ 0.00368	\$ 0.00591	\$ 0.00125
		TOTAL COST (TIME & MATERIAL 12-Hour Response) Excluding Supplies	\$ 0.10477	\$ 0.00477	\$ 0.00410	\$ 0.00368	\$ 0.00591	\$ 0.00125
		TOTAL COST (TIME & MATERIAL 24-Hour Response) Excluding Supplies	\$ 0.10477	\$ 0.00477	\$ 0.00410	\$ 0.00368	\$ 0.00591	\$ 0.00125
		TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 4-Hour Response) Excluding Supplies	\$ 93,970.20	\$ 3,970.49	\$ 4,486.84	\$ 4,987.67	\$ 832.49	\$ 134.00
		TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 8-Hour Response) Excluding Supplies	\$ 93,490.20	\$ 3,490.49	\$ 3,846.84	\$ 4,187.67	\$ 752.49	\$ 54.00
		TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 12-Hour Response) Excluding Supplies	\$ 93,490.20	\$ 3,490.49	\$ 3,846.84	\$ 4,187.67	\$ 752.49	\$ 54.00
		TOTAL COST AT END OF LEASE OR RENTAL TERM (Yearly 24-Hour Response) Excluding Supplies	\$ 93,490.20	\$ 3,490.49	\$ 3,846.84	\$ 4,187.67	\$ 752.49	\$ 54.00
		TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 4-Hour Response) Excluding Supplies	\$ 94,381.20	\$ 4,381.49	\$ 5,034.84	\$ 5,672.67	\$ 900.99	\$ 202.50
		TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 8-Hour Response) Excluding Supplies	\$ 94,291.20	\$ 4,291.49	\$ 4,914.84	\$ 5,522.67	\$ 885.99	\$ 187.50
		TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 12-Hour Response) Excluding Supplies	\$ 94,291.20	\$ 4,291.49	\$ 4,914.84	\$ 5,522.67	\$ 885.99	\$ 187.50
		TOTAL COST AT END OF LEASE OR RENTAL TERM (Time & Material 24-Hour Response) Excluding Supplies	\$ 94,291.20	\$ 4,291.49	\$ 4,914.84	\$ 5,522.67	\$ 885.99	\$ 187.50
		FREE MAINTENANCE VALUE- 4 Hour Response Yearly	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		FREE MAINTENANCE VALUE- 8 Hour Response Yearly	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		FREE MAINTENANCE VALUE- 12 Hour Response Yearly	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		FREE MAINTENANCE VALUE- 24 Hour Response Yearly	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

FREE MAINTENANCE VALUE-Time & Material 4-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 8-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 12-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FREE MAINTENANCE VALUE-Time & Material 24-Hour response				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NET TOTAL COST OF OWNERSHIP (Yearly 4-Hour Response) Excluding Supplies				\$ 93,970.20	\$ 3,970.49	\$ 4,486.84	\$ 4,987.67	\$ 832.49	\$ 134.00
NET TOTAL COST OF OWNERSHIP (Yearly 8-Hour Response) Excluding Supplies				\$ 93,490.20	\$ 3,490.49	\$ 3,846.84	\$ 4,187.67	\$ 752.49	\$ 54.00
NET TOTAL COST OF OWNERSHIP (Yearly 12-Hour Response) Excluding Supplies				\$ 93,490.20	\$ 3,490.49	\$ 3,846.84	\$ 4,187.67	\$ 752.49	\$ 54.00
NET TOTAL COST OF OWNERSHIP (Yearly 24-Hour Response) Excluding Supplies				\$ 93,490.20	\$ 3,490.49	\$ 3,846.84	\$ 4,187.67	\$ 752.49	\$ 54.00
NET TOTAL COST OF OWNERSHIP (Time & Material 4-Hour Response) Excluding Supplies				\$ 94,381.20	\$ 4,381.49	\$ 5,034.84	\$ 5,672.67	\$ 900.99	\$ 202.50
NET TOTAL COST OF OWNERSHIP (Time & Material 8-Hour Response) Excluding Supplies				\$ 94,291.20	\$ 4,291.49	\$ 4,914.84	\$ 5,522.67	\$ 885.99	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 12-Hour Response) Excluding Supplies				\$ 94,291.20	\$ 4,291.49	\$ 4,914.84	\$ 5,522.67	\$ 885.99	\$ 187.50
NET TOTAL COST OF OWNERSHIP (Time & Material 24-Hour Response) Excluding Supplies				\$ 94,291.20	\$ 4,291.49	\$ 4,914.84	\$ 5,522.67	\$ 885.99	\$ 187.50
NET TOTAL COST (Yearly 4-Hour Response) Excluding Supplies				\$ 0.10441	\$ 0.00441	\$ 0.00374	\$ 0.00333	\$ 0.00555	\$ 0.00045
NET TOTAL COST (Yearly 8-Hour Response) Excluding Supplies				\$ 0.10388	\$ 0.00388	\$ 0.00321	\$ 0.00279	\$ 0.00502	\$ 0.00018
NET TOTAL COST (Yearly 12-Hour Response) Excluding Supplies				\$ 0.10388	\$ 0.00388	\$ 0.00321	\$ 0.00279	\$ 0.00502	\$ 0.00018
NET TOTAL COST (Yearly 24-Hour Response) Excluding Supplies				\$ 0.10388	\$ 0.00388	\$ 0.00321	\$ 0.00279	\$ 0.00502	\$ 0.00018
NET TOTAL COST (Time & Material 4-Hour Response) Excluding Supplies				\$ 0.10487	\$ 0.00487	\$ 0.00420	\$ 0.00378	\$ 0.00601	\$ 0.00068
NET TOTAL COST (Time & Material 8-Hour Response) Excluding Supplies				\$ 0.10477	\$ 0.00477	\$ 0.00410	\$ 0.00368	\$ 0.00591	\$ 0.00063
NET TOTAL COST (Time & Material 12-Hour Response) Excluding Supplies				\$ 0.10477	\$ 0.00477	\$ 0.00410	\$ 0.00368	\$ 0.00591	\$ 0.00063
NET TOTAL COST (Time & Material 24-Hour Response) Excluding Supplies				\$ 0.10477	\$ 0.00477	\$ 0.00410	\$ 0.00368	\$ 0.00591	\$ 0.00063