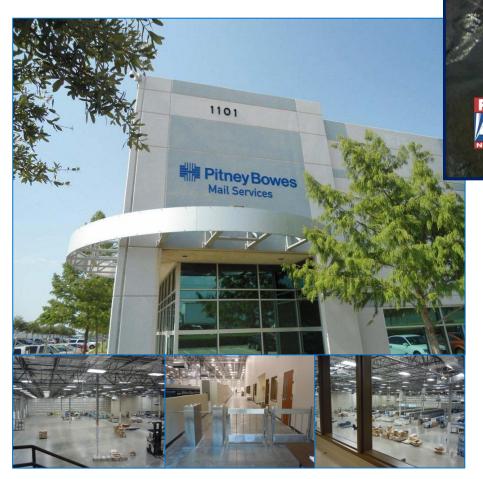
Proactive Approach

To Your Company's Disaster Recovery Plan

Jay Oxton
President, Mail Services

WELCOME!



February 8th, 2011

A New Beginning: June 6th, 2011

THANK YOU!

Customers Employees

Partners

The Proactive Approach

- Disasters are unpredictable and can result in the total loss of a business.
- By preparing for the worst, you can not only help protect operations, but also ensure survival of your business.
- 2000 2008, there were on average 392 "disasters" per year. The average annual economic damage was \$102.6 billion worldwide.
- For example, just imagine what the USPS has been through in the past 12 months. Virtually every natural disaster has had a negative impact.



Planning Ahead is Critical to Success

- In the post-9/11 world, Business Continuity Planning is now baked into corporate security planning.
- In the service sector, BCPlanning must address the protection of customer data, inventory and materials.
- White Paper "Best Practices in Business Continuity"

Planning should start long before disaster strikes

Pre-Planning: Prepare your business for the Unexpected

- Create an experienced and fully-trained management team, accustomed to making effective decisions.
- Establish a network of trusted business partners, companies that you can count on when you need them the most.
- Share your Business Continuity Plan with others ... your team, partners and clients (external and internal).

Following a formal plan can mean the difference between effective response and a complete breakdown in service.

What we did to implement the Plan and to mitigate risk and client losses

 Narrowly defined responsibility and empowered management to take action.

Took advantage of our good fortune.

Asked our partners for their assistance.

 Established a central point of contact and provided frequent updates.



As a result of our actions...Teams earned:







Every connection is a new opportunity[™]

