October 5, 2018

## VIA E-MAIL

Sourcewell
Attn: Heather Pickett, Associate General Counsel
202 12th Street NE
P.O. Box 219

Staples, MN 56479
Email: Heather.Pickett@sourcewell-mn.gov
Re: Establishment of a Duplicate Agreement between Sourcewell and DMT Solutions Global Corporation, d/b/a BlueCrest regarding Agreement No. 043012-PIT, between Pitney Bowes Inc. and Sourcewell (previously, National Joint Powers Alliance), dated June 19, 2012, and Agreement No. 041917-PIT, between Pitney Bowes and Sourcewell, dated May 17, 2017 (the "Existing Agreements")

Dear Ms. Pickett:
As you are aware, pursuant to an Asset Purchase Agreement entered into between Pitney Bowes Inc. ("Pitney Bowes") and DMT Solutions Global Corporation, $\mathrm{d} / \mathrm{b} / \mathrm{a}$ BlueCrest ("BlueCrest"), an affiliate of Platinum Equity, LLC, BlueCrest has recently completed the acquisition of the entire Document Messaging Technologies production mail business and supporting software (the "Business") from Pitney Bowes, with exceptions for certain non-U.S. jurisdictions that each are expected to close sometime in the third or fourth quarters. As previously discussed, BlueCrest would like to enter into an identical but separate contract covering the products related to the Business currently sold pursuant to the Existing Agreements (the "Business Products"). The list of Business Products is attached hereto as Exhibit A. This letter seeks your consent to create a duplicate agreement related to the Business Products so business can continue without interruption. For ease of reference, this letter refers to Sourcewell as "you" or "Sourcewell".

To facilitate the ongoing business relationship after the separation of the Business, by this letter agreement (this "Letter Agreement"), Pitney Bowes and BlueCrest wish to establish the terms and conditions of a separate business relationship between BlueCrest and Sourcewell. The terms of such relationship will be identical to the terms of the business relationship that exists between Pitney Bowes and you, pursuant to the Existing Agreements and with respect to the Business Products.

Therefore, in consideration of the foregoing and the mutual covenants and agreements herein contained, and intending to be legally bound hereby, the parties hereto hereby agree as follows:

1. Separate Agreement Between Sourcewell and BlueCrest. You agree that, effective upon the date hereof, BlueCrest shall be deemed to have entered into a separate agreement with you on the same terms and conditions, mutatis mutandis, as the Existing Agreements (such

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agreement, the "Duplicate Agreement"), which terms and conditions of the Duplicate Agreement shall be applicable to the Business Products, whether purchased pursuant to an existing, but unfulfilled order, or through a new purchase after the date hereof, and fully and legally binding upon both BlueCrest and you. BlueCrest hereby agrees that, pursuant to the terms of the Duplicate Agreement, it shall perform all actions and obligations that Pitney Bowes is obligated to perform under the terms of the Existing Agreements with respect to the Business Products, mutatis mutandis. The Duplicate Agreement shall be deemed to be an agreement wholly separate from the Existing Agreement, and the respective rights and obligations of you and BlueCrest under the Duplicate Agreement shall be separate from the respective rights and obligations of you and Pitney Bowes under the Existing Agreements, which, for the avoidance of doubt, shall be amended to remove the Business Products from its terms. Neither Pitney Bowes nor its affiliates shall be bound by, nor responsible for, any breach by BlueCrest or any of its affiliates of any provision of the Duplicate Agreement and neither BlueCrest nor its affiliates shall be bound by, nor responsible for any breach by Pitney Bowes or any of its affiliates of any provision of the Existing Agreements (other than with respect to Business Products). Notwithstanding the foregoing, nothing contained in this Section 1 shall modify the terms of that certain Asset Purchase Agreement, dated April 27, 2018, between Pitney Bowes and BlueCrest.
2. Notices. All notices and other communications pursuant to the Duplicate Agreement shall be delivered to the addresses set forth below, or pursuant to such other instructions as may be designated in writing by the party to receive such notice:
(a) if to BlueCrest, to:

DMT Solutions Global Corporation, $\mathrm{d} / \mathrm{b} / \mathrm{a}$ BlueCrest
37 Executive Drive
Danbury, CT 06810
Attention: Susan Gabrielsen, Vice President North America Sales
Michael Cummings, General Counsel
E-mail: Susan.Gabrielsen@pb.com
Michael.Cummings@pb.com
With a copy to:
DMT Solutions Global Corporation
c/o Platinum Equity Advisors, LLC
360 North Crescent Drive, South Building
Beverly Hills, CA 90210
Attention: Kris Agarwal, General Counsel and Secretary
Facsimile: (310) 712-1863
E-mail: kagarwal@platinumequity.com

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(b) if to Sourcewell, to:

Sourcewell
202 12th Street NE
P.O. Box 219

Staples, MN 56479
Attention: Heather Pickett, Associate General Counsel
E-mail: Heather.Pickett@sourcewell-mn.gov
3. Governing Law. This Letter Agreement shall be governed by and construed and enforced in accordance with the laws of the State of Minnesota, without regard to its conflict of law principles. The Existing Agreements and Duplicate Agreement will be governed by the law as set forth therein.
4. Meters. Pursuant to the Duplicate Agreement, Users may wish to order solutions that include a postage meter and a User Interface Control (UIC) to be used in connection with BlueCrest mail processing equipment. In accordance with USPS regulations, BlueCrest does not provide the postage meters or UIC, so the meter and UIC, together with any software installed on the meter must be ordered separately from an authorized postage meter vendor. In particular, BlueCrest offers solutions using Infinity Meters. Infinity Meters are comprised of an Infinity Base, provided by BlueCrest, to interface with its mail production systems. However, Infinity Meters also require an Infinity UIC which is only available from Pitney Bowes, and must be obtained under the Existing Agreement.
[Signature Pages Follow]

Please indicate your agreement and acceptance to the foregoing by countersigning and returning a copy of this Letter Agreement. Your prompt attention is appreciated.

Sincerely,

## DMT SOLUTIONS GLOBAL CORPORATION, D/B/A BLUECREST



Name: Grant Miller
Title: President

## PITNEY BOWES INC.

By: AnyRHare
Name:_ Amy R. Hare
Title: Director, Government Contracts

## AGREED AND ACCEPTED, AS OF <br> THE DATE FIRST ABOVE WRITTEN:

## SOURCEWELL



Title: $10 / 20 / 2018$ | 8:12 PM CDT

## EXHIBIT A

Business Products

See attached - Updated BlueCrest Price Book - 9/2018

| Item | Description | $\begin{gathered} \text { CL }= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& 1\% Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 E 31 | LASER REPORT PRINTER | \$385.00 | 30\% | \$268.20 | \$0.00 | \$270.88 | \$0.00 |
| 921H | UPPER FOLD PLATE | \$774.00 | 30\% | \$540.00 | \$0.00 | \$545.40 | \$0.00 |
| 921 | LOWER Fold plate | \$774.00 | 30\% | \$540.00 | \$0.00 | \$545.40 | \$0.00 |
| 921K | Lower deflector | \$774.00 | 30\% | \$540.00 | \$0.00 | \$545.40 | \$0.00 |
| 9214 | UPPER DEFLECTOR | \$774.00 | 30\% | \$540.00 | \$0.00 | \$545.40 | \$0.00 |
| DITP | OPTIFLOW 120V ADJUSTABLE | \$3,485.04 | 30\% | \$2,430.69 | \$0.00 | \$2,454.99 | \$0.00 |
| f7ze | table extension | \$582.02 | 30\% | \$405.94 | \$0.00 | \$410.00 | \$0.00 |
| FF3L | STD INSTALL PLC FM PER WK | \$5,806.00 | 30\% | \$4,050.50 | \$0.00 | \$4,091.00 | \$0.00 |
| FL2C | SUREFEED FEEDERS-SE 900EX | \$4,968.00 | 30\% | \$3,461.39 | \$400.00 | \$3,900.00 | \$420.00 |
| FL2D | SUREFEED feeders-Eco900ex | \$6,323.00 | 30\% | \$4,406.04 | \$490.00 | \$4,945.00 | \$514.50 |
| FL56 | top edge marker | \$5,677.00 | 30\% | \$3,960.00 | \$0.00 | \$3,999.60 | \$0.00 |
| FL58 | BOTTOM EDGE MARKER 10x13 | \$11,381.00 | 30\% | \$8,724.67 | \$0.00 | \$8,811.92 | \$0.00 |
| Fl7e | $9^{\prime}$ flat Collect conveyor | \$6,581.00 | 30\% | \$4,588.58 | \$253.00 | \$4,890.00 | \$265.65 |
| FLCE | RS Flex Chassis, 6 Encl. $10 \times 13$ (Mfg. PCN) | \$109,419.00 | 30\% | \$76,315.64 | \$12,777.00 | \$89,983.56 | \$13,415.85 |
| FLCG | RS Flex Chassis, 9 Encl. $10 \times 13$ (Mfg. PCN) | \$109,419.00 | 30\% | \$76,315.64 | \$13,304.00 | \$90,515.83 | \$13,969.20 |
| FLCK | RS Flex Chassis, 12 Encl. $10 \times 13$ (Mfg. PCN) | \$133,123.00 | 30\% | \$92,848.29 | \$14,529.00 | \$108,451.06 | \$15,255.45 |
| FLFA | REPORT PRINTER | \$942.00 | 30\% | \$628.72 | \$200.00 | \$837.00 | \$210.00 |
| FLFB | $10 \times 13$ SERVO FEEDER | \$10,258.00 | 30\% | \$7,521.05 | \$870.00 | \$8,474.96 | \$913.50 |
| flfc | $6 \mathrm{x9}$ Servo feeder | \$10,258.00 | 30\% | \$7,521.05 | \$870.00 | \$8,474.96 | \$913.50 |
| FLNO | flowmaster blank feeder | \$4,542.00 | 30\% | \$967.47 | \$108.00 | \$1,086.22 | \$113.40 |
| FLUO | FRICTION FEED 6X9 FM RS | \$8,155.00 | 30\% | \$5,462.32 | \$608.00 | \$6,131.02 | \$638.40 |
| flub | 6X9 thin material kit fee | \$9,355.00 | 30\% | \$5,462.40 | \$688.00 | \$6,131.11 | \$638.40 |
| flvo | FRICTION fEED 10X13 FN RS | \$8,155.00 | 30\% | \$5,462.32 | \$608.00 | \$6,131.02 | \$638.40 |
| FLV1 | rotary feeder fm rs | \$20,800.00 | 30\% | \$13,936.23 | \$1,547.00 | \$15,638.06 | \$1,624.35 |
| flvb | $10 \times 13$ THIN MATERIAL KIT F | \$9,355.00 | 30\% | \$5,480.40 | \$590.00 | \$6,131.11 | \$619.50 |
| FYC1 | encoder mount for mis | \$335.00 | 30\% | \$225.74 | \$0.00 | \$228.00 | \$0.00 |
| FYHG | HUNKLER VU6 800 | \$941.00 | 30\% | \$656.10 | \$0.00 | \$662.66 | \$0.00 |
| FYKA | W/ROTARY FDR \& COMPRESSOR | \$3,871.00 | 30\% | \$2,698.02 | \$300.00 | \$3,028.00 | \$315.00 |
| FYKB | flowsort conveyor | \$7,381.00 | 30\% | \$5,148.00 | \$0.00 | \$5,199.48 | \$0.00 |
| FYKF | ASSY 10x13 TURNOVER IF | \$16,039.00 | 30\% | \$9,561.60 | \$1,195.00 | \$10,864.16 | \$1,254.75 |
| 1408 | MSE, PPS 2"+2", EFS 44" | \$97,419.00 | 30\% | \$67,892.48 | \$6,560.00 | \$75,197.01 | \$6,888.00 |
| ${ }_{\text {IAOC }}$ | MSE, PPS 2"+2", VTT 19" | \$90,323.00 | 30\% | \$62,948.52 | \$5,900.00 | \$69,537.01 | \$6,195.00 |
| IAOD | LayoutDesigner Basic Seat | \$3,097.00 | 30\% | \$1,345.63 | \$500.00 | \$1,864.08 | \$525.00 |
| IAOF | PPS Startup Kit, 2 " print | \$645.00 | 30\% | \$450.50 | \$0.00 | \$455.00 | \$0.00 |
| US7 | Rival/MSE,PPS 2" w/ Y315B PACKAGE - SALES PCN | \$83,808.62 | 30\% | \$58,453.36 | \$5,300.00 | \$64,390.89 | \$5,565.00 |
| US8 | Rival/MSE,PPS 4" w/ Y315B PACKAGE - SALES PCN | \$96,696.95 | 30\% | \$67,442.48 | \$6,500.00 | \$74,681.91 | \$6,825.00 |
| PL2S | Pulse 2D Scanner | \$4,985.00 | 30\% | \$3,176.73 | \$300.00 | \$3,511.50 | \$315.00 |
| PLAC | Pulse Accum-Flats,Letters | \$5,311.89 | 30\% | \$3,360.33 | \$345.00 | \$3,742.39 | \$362.25 |
| PLBF | Pulse Booklet Feeder | \$4,952.68 | 30\% | \$3,133.13 | \$322.00 | \$3,489.68 | \$338.10 |
| PLBL | Belt stacker In line Kit | \$320.43 | 30\% | \$205.90 | \$20.00 | \$228.16 | \$21.00 |
| PLBP | MidTierPulseTransport | \$2,946.23 | 30\% | \$2,466.72 | \$191.00 | \$2,684.30 | \$200.55 |
| PLBS | Belt Stacker | \$4,952.68 | 30\% | \$3,149.13 | \$306.00 | \$3,489.68 | \$321.30 |
| PLDC | Pulse DC SW | \$2,125.94 | 30\% | \$1,314.86 | \$168.00 | \$1,497.69 | \$176.40 |
| PLFD | Pulse Tower Feeder | \$22,617.39 | 30\% | \$13,651.54 | \$1,402.00 | \$15,204.08 | \$1,472.10 |
| PLFL | Pulse 3 Plate Folder Module | \$24,013.00 | 30\% | \$15,273.15 | \$1,476.00 | \$16,916.64 | \$1,549.80 |
| PLHC | Pulse High Capacity Fdr | \$1,105.38 | 30\% | \$702.41 | \$68.00 | \$778.11 | \$71.40 |
| PLMD | Pulse Inserter Module | \$39,443.01 | 30\% | \$25,162.85 | \$2,543.00 | \$27,982.91 | \$2,670.15 |
| PLPC | Pulse Input Interface | \$2,126.03 | 30\% | \$1,213.81 | \$138.00 | \$1,365.33 | \$144.90 |
| PLSC | Pulse OMR Scanner | \$7,003.00 | 30\% | \$4,452.34 | \$432.00 | \$4,933.19 | \$453.60 |
| PLSw | DC Interface | \$3,521.63 | 30\% | \$2,238.36 | \$218.00 | \$2,480.92 | \$228.90 |
| PLTA | Pulse Mid Tier 60hz Short | \$34,516.13 | 30\% | \$26,508.95 | \$2,537.00 | \$29,336.41 | \$2,663.85 |
| PLTB | Pulse Mid Tier 50hz Short | \$34,516.13 | 30\% | \$26,508.95 | \$2,537.00 | \$29,336.41 | \$2,663.85 |
| PLTR | Install Training Pulse | \$6,405.00 | 30\% | \$4,467.60 | \$0.00 | \$4,512.28 | \$0.00 |
| R257 | LOW CAP \& SMART DEFLECT | \$8,123.00 | 30\% | \$5,660.72 | \$567.00 | \$6,290.00 | \$595.35 |
| R751 | DM INFINITY DM16K | \$17,420.29 | 30\% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R752 | DM InFINITY DM16K | \$17,420.29 | 30\% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R753 | DM INFINITY DM16KR NON PB | \$17,420.29 | 30\% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R754 | DM INFIIITY DM16KR PB SYS | \$17,420.29 | 30\% | \$12,150.00 | \$0.00 | \$12,271.50 | \$0.00 |
| R756 | DM InFIIITY DM16KR NON PB | \$17,420.29 | 30\% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R763 | DM Infinity 22k SYstem | \$30,324.22 | 30\% | \$21,150.00 | \$0.00 | \$21,361.50 | \$0.00 |
| R764 | DM InFIIITY DM16KR SYSTEM | \$17,420.29 | 30\% | \$12,150.00 | \$0.00 | \$12,271.50 | \$0.00 |
| R766 | DM INFINITY DM16KR NON PB | \$17,420.29 | 30\% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R767 | dm infinity 26kr system | \$34,195.39 | 30\% | \$23,850.00 | \$2,835.00 | \$26,951.85 | \$2,976.75 |
| R76L | DM Infinity LOok-ahead photocell kit | \$968.00 | 30\% | \$675.00 | \$0.00 | \$681.75 | \$0.00 |
| R76X | 3RD PARTY RETROFIT KIT | \$671.00 | 30\% | \$468.32 | \$0.00 | \$473.00 | \$0.00 |
| R770 | dm infinity installation | \$671.00 | 30\% | \$468.32 | \$0.00 | \$473.00 | \$0.00 |
| R771 | DM Infinity Accte kit 1 | \$632.00 | 30\% | \$441.58 | \$0.00 | \$446.00 | \$0.00 |
| R772 | DM INFIIITY ACCTG KIT 2 | \$710.00 | 30\% | \$495.05 | \$0.00 | \$500.00 | \$0.00 |
| R773 | DM INFIIITY ACCTG KIT 3 | \$774.00 | 30\% | \$540.59 | \$0.00 | \$546.00 | \$0.00 |
| R774 | DM INFIIITY ACCTG DM1000 | \$632.00 | 30\% | \$441.58 | \$0.00 | \$446.00 | \$0.00 |
| R77F | dm infinity station 16K | \$35,751.00 | 30\% | \$24,923.70 | \$1,606.00 | \$26,795.00 | \$1,686.30 |
| R77H | meter bypass kit | \$1,548.00 | 30\% | \$1,080.20 | \$0.00 | \$1,091.00 | \$0.00 |
| R77w | 3RD PARTY UPGRADE KIT | \$1,677.00 | 30\% | \$1,170.30 | \$0.00 | \$1,182.00 | \$0.00 |
| R77X | COMPETITIVE INTERFACE KIT | \$406.00 | 30\% | \$284.16 | \$0.00 | \$287.00 | \$0.00 |
| R772 | infinity standalone table | \$671.00 | 30\% | \$468.32 | \$0.00 | \$473.00 | \$0.00 |
| R7Az | WEIGH On fly mtr sel sw | \$23,511.00 | 30\% | \$16,373.93 | \$2,733.00 | \$19,298.00 | \$2,869.65 |
| RDO4 | dC printer integration sw | \$27,355.00 | 30\% | \$19,050.70 | \$3,180.00 | \$22,453.00 | \$3,339.00 |
| RD12 | SmARTSCAN InPUT BARCODE S | \$15,484.00 | 30\% | \$10,784.16 | \$1,800.00 | \$12,710.00 | \$1,890.00 |
| RD17 | DFW DOC LIFECYCLE TRK-bAS | \$28,387.00 | 30\% | \$19,758.42 | \$4,400.00 | \$24,400.00 | \$4,620.00 |
| RD18 | THERMAL TRANSFER LABEL PRINTER KIT | \$1,372.00 | 30\% | \$1,052.83 | \$63.00 | \$1,126.99 | \$66.15 |
| RD23 | COLLATION LOG FIXD FORMAT | \$10,655.42 | 30\% | \$7,431.75 | \$1,240.50 | \$8,758.98 | \$1,302.53 |
| RD2D | VIdek input area scanning | \$15,161.00 | 30\% | \$10,533.25 | \$2,322.00 | \$13,004.00 | \$2,438.10 |
| RD2F | CAMERA SCAN OUTPUTVIDEK | \$16,194.00 | 30\% | \$11,274.04 | \$2,322.00 | \$13,732.00 | \$2,438.10 |
| RD34 | dC COMPUTER (WIN 7) | \$7,742.00 | 30\% | \$5,400.00 | \$0.00 | \$5,454.00 | \$0.00 |
| RD35 | DC-RTP COMPUTER (WIN 7) | \$9,032.00 | 30\% | \$6,300.00 | \$0.00 | \$6,363.00 | \$0.00 |
| RD36 | DC-RTP COMPUTER WITH DIFFBUS (WIN 7) | \$9,677.00 | 30\% | \$6,750.00 | \$0.00 | \$6,817.50 | \$0.00 |
| RD3G | DC MISSION CRITICAL SERVR | \$82,380.68 | 30\% | \$57,457.43 | \$15,000.00 | \$73,182.00 | \$15,750.00 |
| RD3J | DC COMPUTER MSE/FPS W-API | \$9,032.00 | 30\% | \$6,294.75 | \$630.00 | \$6,994.00 | \$661.50 |
| RD3K | DC COMPUTER HPI | \$7,742.00 | 30\% | \$5,394.75 | \$630.00 | \$6,085.00 | \$661.50 |
| RD3M | DC STANDARD SERVER | \$18,168.00 | 30\% | \$12,659.41 | \$1,400.00 | \$14,200.00 | \$1,470.00 |
| RD3N | dC MID-RANGE SERVER | \$33,090.00 | 30\% | \$23,043.57 | \$4,000.00 | \$27,314.00 | \$4,200.00 |
| RD3R | REMOTE OPERATOR CONSOLE | \$2,058.00 | 30\% | \$1,433.91 | \$175.00 | \$1,625.00 | \$183.75 |
| RD3S | DC WKSTAT COMP XP/INSITE | \$3,048.00 | 30\% | \$2,124.05 | \$212.58 | \$2,360.00 | \$223.21 |
| RD3Z | DC COMPUTER API | \$9,032.00 | 30\% | \$6,051.28 | \$873.50 | \$6,994.03 | \$917.18 |
| RD4A | input cognex scan | \$12,903.00 | 30\% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| RD4B | MSE/FPS FDR COGNEX | \$12,903.00 | 30\% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| RD4C | cognex camera output | \$12,903.00 | 30\% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| RD4z | SERVER SW 1-4 INSERTERS | \$12,903.00 | 30\% | \$13,471.83 | \$3,000.00 | \$16,636.55 | \$3,150.00 |


| Item | Description | $\begin{gathered} \mathrm{CL}= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& $1 \%$ Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RD5A | MBS KITSINGLE LINE STD BC | \$6,387.00 | 30\% | \$4,451.68 | \$380.00 | \$4,880.00 | \$399.00 |
| RDSB | mbs kit raster narrow bc | \$6,387.00 | 30\% | \$4,451.68 | \$380.00 | \$4,880.00 | \$399.00 |
| RDSC | MBS H'TOP SCAN SINGLELIN | \$6,387.00 | 30\% | \$4,451.68 | \$380.00 | \$4,880.00 | \$399.00 |
| RD5D | MBS H'TOP RASTER SCANNER | \$6,387.00 | 30\% | \$4,451.68 | \$380.00 | \$4,880.00 | \$399.00 |
| RDSN | mbs ctop scan single line | \$12,763.49 | 30\% | \$8,902.05 | \$890.00 | \$9,889.97 | \$934.50 |
| RDSP | MBS CTOP RASTER SCAN SNGL | \$12,763.49 | 30\% | \$8,902.05 | \$890.00 | \$9,889.97 | \$934.50 |
| RD5R | MBS C'BTM RASTER SCAN SNG | \$12,562.18 | 30\% | \$8,761.65 | \$1,030.42 | \$9,889.99 | \$1,081.94 |
| RD5S | MBS C'BTM SCAN SINGLE 2 B | \$12,763.49 | 30\% | \$8,902.05 | \$890.00 | \$9,889.97 | \$934.50 |
| RDST | MBS SERIES OP SEALER SCAN | \$6,284.00 | 30\% | \$4,378.57 | \$564.00 | \$4,992.00 | \$592.20 |
| RD5U | MBS SERIES OUTPUT SEALER | \$6,284.00 | 30\% | \$4,378.57 | \$564.00 | \$4,992.00 | \$592.20 |
| RD5X | MBS APS OP SEALER SCAN SI | \$6,387.00 | 30\% | \$4,386.33 | \$509.72 | \$4,945.01 | \$535.21 |
| RD5Y | mbs Aps Sealer raster sca | \$6,387.00 | 30\% | \$4,451.04 | \$445.00 | \$4,945.00 | \$467.25 |
| RD5z | SERVER SW 5 Plus inserter | \$32,192.99 | 30\% | \$22,453.40 | \$5,000.00 | \$27,727.93 | \$5,250.00 |
| RD62 | dC WORKSTATION BASE $\mathrm{S} / \mathrm{W}$ | \$6,829.62 | 30\% | \$4,763.40 | \$795.00 | \$5,613.99 | \$834.75 |
| RD66 | FEEDED 2 FEEDER MATCH/MRG | \$11,742.00 | 30\% | \$8,177.58 | \$1,365.00 | \$9,638.00 | \$1,433.25 |
| RD67 | APPLICATION ENGINEERING | \$2,323.00 | 30\% | \$1,620.79 | \$0.00 | \$1,637.00 | \$0.00 |
| RD68 | Prioritized select sw | \$22,194.00 | 30\% | \$15,456.64 | \$2,580.00 | \$18,217.00 | \$2,709.00 |
| RD69 | outsort on acct number | \$11,032.00 | 30\% | \$7,683.84 | \$1,282.50 | \$9,056.00 | \$1,346.63 |
| RD6L | SCANNING VERTICAL STACKER | \$25,800.00 | 30\% | \$17,978.22 | \$2,000.00 | \$20,178.00 | \$2,100.00 |
| RD70 | INSERT VERIFICATION SW | \$7,806.00 | 30\% | \$5,437.06 | \$907.50 | \$6,408.00 | \$952.88 |
| RD71 | WEIGHT VERIFICATION SW | \$21,419.00 | 30\% | \$14,916.93 | \$2,490.00 | \$17,581.00 | \$2,614.50 |
| RD78 | Intelligent inkjet Print | \$28,387.00 | 30\% | \$19,769.31 | \$3,300.00 | \$23,300.00 | \$3,465.00 |
| RD7G | dC Flle server-low end | \$15,484.00 | 30\% | \$10,784.16 | \$1,800.00 | \$12,710.00 | \$1,890.00 |
| RD7H | Pi direct access local reporting | \$8,325.11 | 30\% | \$5,806.45 | \$0.00 | \$5,864.52 | \$0.00 |
| RD7T | PRINT+ WORKSTATION | \$5,161.00 | 30\% | \$3,600.00 | \$0.00 | \$3,636.00 | \$0.00 |
| RD86 | dc value package software | \$15,484.00 | 30\% | \$26,974.62 | \$2,700.00 | \$29,971.37 | \$2,835.00 |
| RD87 | Prime DC | \$28,387.00 | 30\% | \$37,031.13 | \$6,182.00 | \$43,645.26 | \$6,491.10 |
| RD88 | ADVANCED DC | \$52,903.00 | 30\% | \$81,454.48 | \$13,597.50 | \$96,002.50 | \$14,277.38 |
| RD8A | UPGRADE PRIME TO ADV Sw | \$70,968.00 | 30\% | \$49,423.28 | \$8,250.00 | \$58,250.01 | \$8,662.50 |
| RD8N | dC idle timecontrol/inser | \$6,439.17 | 30\% | \$4,491.08 | \$1,000.00 | \$5,545.99 | \$1,050.00 |
| RD8Q | DC Key OpenDC interface | \$11,355.00 | 30\% | \$7,920.00 | \$0.00 | \$7,999.20 | \$0.00 |
| RD90 | Remote Service access | \$1,406.00 | 30\% | \$980.06 | \$163.50 | \$1,155.00 | \$171.68 |
| RD92 | Fllebase enabler | \$18,065.00 | 30\% | \$14,370.12 | \$3,200.00 | \$17,745.82 | \$3,360.00 |
| RD93 | APPLICATION ENGINEERING | \$7,129.00 | 30\% | \$4,973.27 | \$0.00 | \$5,023.00 | \$0.00 |
| RD95 | output scanning-dC Screen | \$10,839.00 | 30\% | \$7,548.91 | \$1,260.00 | \$8,897.00 | \$1,323.00 |
| RDA8 | SCANNING KIT-MOVING BEAM | \$6,387.00 | 30\% | \$4,451.04 | \$445.00 | \$4,945.00 | \$467.25 |
| RDA9 | CAMERA SCAN KIT,NONCOGNEX | \$22,194.00 | 30\% | \$15,471.49 | \$1,080.00 | \$16,717.00 | \$1,134.00 |
| RDB1 | MSM TO InFIIITY MTR-1 MTR | \$968.00 | 30\% | \$675.25 | \$0.00 | \$682.00 | \$0.00 |
| RDB2 | MSM TO INFINITY MTR-2 MTR | \$1,161.00 | 30\% | \$810.89 | \$0.00 | \$819.00 | \$0.00 |
| RDB3 | MSM TO INFINITY MTR-3 MTR | \$1,289.00 | 30\% | \$900.00 | \$0.00 | \$909.00 | \$0.00 |
| RDBv | dF works base server | \$24,129.00 | 30\% | \$16,803.91 | \$2,805.00 | \$19,805.00 | \$2,945.25 |
| RDCO | INTEGRATION CONFIG SERV | \$1,805.00 | 30\% | \$1,259.41 | \$0.00 | \$1,272.00 | \$0.00 |
| RDC1 | PROJECT MGT SERVIICES | \$2,839.00 | 30\% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC2 | installation services | \$2,839.00 | 30\% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC3 | TRAINING SERVICES | \$2,839.00 | 30\% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC4 | engineering support serv | \$2,839.00 | 30\% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC5 | Custom development serv | \$2,839.00 | 30\% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC6 | custom test doc services | \$2,839.00 | 30\% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC7 | misc Professional service | \$1,419.00 | 30\% | \$990.10 | \$0.00 | \$1,000.00 | \$0.00 |
| RDDO | small server rack | \$3,917.00 | 30\% | \$2,730.71 | \$273.25 | \$3,034.00 | \$286.91 |
| RDD1 | MEDIUM SERVER PACK | \$10,950.00 | 30\% | \$7,631.30 | \$763.75 | \$8,479.00 | \$801.94 |
| RDD2 | tall server pack | \$13,742.00 | 30\% | \$9,577.14 | \$958.50 | \$10,641.00 | \$1,006.43 |
| RDD3 | 22 U RACK-MISSION CRITICAL | \$21,290.00 | 30\% | \$14,835.15 | \$1,650.00 | \$16,650.00 | \$1,732.50 |
| RDD4 | 42 U RACK-MISSION CRITICAL | \$21,935.00 | 30\% | \$15,285.15 | \$1,700.00 | \$17,155.00 | \$1,785.00 |
| RDD5 | 22 U RELIAVOTE SERVER PACK | \$5,548.00 | 30\% | \$3,867.46 | \$387.00 | \$4,297.00 | \$406.35 |
| RDD8 | RDD8- DIRECTVIEW INTERFACE SW | \$3,871.00 | 30\% | \$3,209.85 | \$0.00 | \$3,241.95 | \$0.00 |
| RDDA | Rdda - directview dashboard sw | \$15,484.00 | 30\% | \$12,839.40 | \$0.00 | \$12,967.79 | \$0.00 |
| RDEV | DFWorks ent server pkg | \$82,581.00 | 30\% | \$57,519.07 | \$8,775.00 | \$66,957.01 | \$9,213.75 |
| RDFw | dC verify foundation | \$69,629.98 | 30\% | \$48,564.29 | \$4,100.00 | \$53,190.93 | \$4,305.00 |
| RDFX | DC VERIFY FOUNDATION>4 | \$96,608.89 | 30\% | \$67,381.07 | \$12,700.00 | \$80,881.88 | \$13,335.00 |
| RDFY | dC VErify Each prime dc | \$32,217.12 | 30\% | \$22,470.23 | \$3,300.00 | \$26,027.93 | \$3,465.00 |
| RDFz | DC VERIFY EACH ADV DC | \$12,903.88 | 30\% | \$8,999.97 | \$100.00 | \$9,190.97 | \$155.00 |
| RDGO | MID-RANGE DC SERVER | \$26,581.00 | 30\% | \$18,524.22 | \$1,854.00 | \$20,582.00 | \$1,946.70 |
| RDG1 | dFworks base server | \$17,419.00 | 30\% | \$12,131.44 | \$2,025.00 | \$14,298.00 | \$2,126.25 |
| RDG2 | DFWorks standard server | \$28,387.00 | 30\% | \$19,769.31 | \$3,300.00 | \$23,300.00 | \$3,465.00 |
| RDG3 | PI DIRECT ACCESS SERVER | \$16,774.00 | 30\% | \$13,931.46 | \$2,000.00 | \$16,090.77 | \$2,100.00 |
| RDGE | DFWORKS ENTERPRISE SERVER | \$54,194.00 | 30\% | \$37,741.59 | \$6,300.00 | \$44,482.01 | \$6,615.00 |
| RDGs | PI DIRECT ACCESS SERVER, BASE | \$14,194.00 | 30\% | \$11,769.12 | \$0.00 | \$11,886.81 | \$0.00 |
| RDho | MPS/APS ADVANCED DC | \$121,109.48 | 30\% | \$84,469.31 | \$14,100.00 | \$99,555.00 | \$14,805.00 |
| RDH3 | APS Edge 26k DC key | \$22,581.00 | 30\% | -\$99.01 | \$10,000.00 | \$10,000.00 | \$10,500.00 |
| RDM1 | MSM InFINTY MT CONNECT KT | \$9,548.00 | 30\% | \$6,650.40 | \$1,110.00 | \$7,838.00 | \$1,165.50 |
| RDM2 | MSM Infinty mt Connect kt | \$10,194.00 | 30\% | \$7,099.16 | \$1,185.00 | \$8,367.00 | \$1,244.25 |
| RDM6 | MALLSTREAM MONITOR-1METER | \$8,632.35 | 30\% | \$6,020.74 | \$1,005.00 | \$7,096.00 | \$1,055.25 |
| RDMP | UTILTY WORKSTATION W/ MONITOR - SALES PCN | \$3,484.00 | 30\% | \$2,697.99 | \$0.00 | \$2,724.97 | \$0.00 |
| RDMR | dC VErify foundation, 1 INSERTER (SALES PCN) | \$15,392.81 | 30\% | \$10,735.91 | \$1,170.00 | \$12,024.97 | \$1,228.50 |
| RDN1 | Dfworks integrity lev 1a | \$51,484.00 | 30\% | \$35,910.00 | \$0.00 | \$36,269.10 | \$0.00 |
| RDP4 | dFW In PLAN MRUN MGT-BASE | \$21,290.00 | 30\% | \$14,808.24 | \$4,368.00 | \$19,368.00 | \$4,586.40 |
| RDP5 | dFw in plan mrun mgtent | \$49,677.00 | 30\% | \$34,556.17 | \$9,828.00 | \$44,828.01 | \$10,319.40 |
| RDP6 | DFW IN PLAN MRUN MGT-STD | \$35,484.00 | 30\% | \$24,676.80 | \$7,644.00 | \$32,644.01 | \$8,026.20 |
| RDPK | DFW SHOP FLOOR CONTROL | \$14,711.00 | 30\% | \$10,242.27 | \$2,031.00 | \$12,396.00 | \$2,132.55 |
| RDPM | INSITE FILE AUDIT MAX 4SY | \$12,903.00 | 30\% | \$8,981.19 | \$2,000.00 | \$11,091.00 | \$2,100.00 |
| RDPN | INSITE 5+ SYSTEM | \$25,806.00 | 30\% | \$17,962.38 | \$4,000.00 | \$22,182.00 | \$4,200.00 |
| RDPT | INSITE 1 INSERTER ONLY | \$5,151.63 | 30\% | \$3,593.07 | \$800.00 | \$4,437.00 | \$840.00 |
| RDS4 | ADD'L 3000w UPS | \$2,258.00 | 30\% | \$1,574.18 | \$157.50 | \$1,749.00 | \$165.38 |
| RDS6 | DFWORKS NETWORK SWITCH | \$2,439.00 | 30\% | \$684.08 | \$157.50 | \$850.00 | \$165.38 |
| RDSE | SYSTEM ENG SUPPORT LABOR | \$2,387.00 | 30\% | \$2,070.26 | \$0.00 | \$2,090.96 | \$0.00 |
| RDSK | Mission-Critical DFW Server 18ox | \$122,406.97 | 30\% | \$85,374.26 | \$13,600.00 | \$99,964.00 | \$14,280.00 |
| RDSL | Mission-Critical DC Server Low End | \$49,597.00 | 30\% | \$26,039.60 | \$6,400.00 | \$32,764.00 | \$6,720.00 |
| RDSV | DFWORKS STD SERVER PKG | \$56,061.62 | 30\% | \$39,100.87 | \$5,700.00 | \$45,248.88 | \$5,985.00 |
| RDSZ | UTILTY WORKSTATION | \$3,226.00 | 30\% | \$2,248.02 | \$250.00 | \$2,523.00 | \$262.50 |
| RDV4 | DFWORKS OPTIONAL UTILITY | \$7,742.00 | 30\% | \$5,390.74 | \$1,035.00 | \$6,490.00 | \$1,086.75 |
| RDV7 | DFWORKS DOCUMENT LIFECYCL | \$70,968.00 | 30\% | \$49,785.62 | \$9,450.00 | \$59,827.97 | \$9,922.50 |
| RDV8 | DFW DOC LIFECYCLE TRK-StD | \$51,613.00 | 30\% | \$35,928.28 | \$7,644.00 | \$44,008.01 | \$8,026.20 |
| RDV9 | dFw manifesting - ent | \$109,677.00 | 30\% | \$76,361.97 | \$14,742.00 | \$92,015.01 | \$15,479.10 |
| RDVA | DFW MAINFESTING - STD | \$70,968.00 | 30\% | \$49,407.65 | \$9,828.00 | \$59,828.01 | \$10,319.40 |
| RDVB | DFWORKS POSTAGE ACCT BASE | \$28,387.00 | 30\% | \$19,763.06 | \$3,931.00 | \$23,931.00 | \$4,127.55 |
| Rovc | DFWorks postage acct ente | \$70,968.00 | 30\% | \$49,407.65 | \$9,828.00 | \$59,828.01 | \$10,319.40 |
| RDVD | DFWORKS POSTAGE ACCT STD | \$49,677.00 | 30\% | \$34,595.08 | \$5,897.00 | \$40,897.01 | \$6,191.85 |


| Item | Description | $\begin{gathered} \mathrm{CL}= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& $1 \%$ Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RDVE | DFW PRODCT'Y REPORTS BASE | \$28,387.00 | 30\% | \$19,763.06 | \$3,931.00 | \$23,931.00 | \$4,127.55 |
| RDVF | dFworks productivity ent | \$70,968.00 | 30\% | \$49,407.65 | \$9,828.00 | \$59,828.01 | \$10,319.40 |
| RDVG | DFW PRODUCT'Y REPORTS STD | \$42,581.00 | 30\% | \$29,644.59 | \$5,897.00 | \$35,897.01 | \$6,191.85 |
| RDVH | dFworks platform sw base | \$25,805.00 | 30\% | \$17,963.15 | \$3,822.00 | \$22,003.00 | \$4,013.10 |
| RDVJ | dFworks platform sw ent | \$83,871.00 | 30\% | \$58,408.64 | \$9,828.00 | \$68,919.01 | \$10,319.40 |
| RDVk | DFWORKS PLATFORM SW STD | \$58,065.00 | 30\% | \$40,422.79 | \$8,299.00 | \$49,209.01 | \$8,713.95 |
| RDVL | DFW PRODT'N WORKFLOW BASE | \$64,516.00 | 30\% | \$44,918.46 | \$8,736.00 | \$54,191.01 | \$9,172.80 |
| RDVM | DFWORKS WORKFLOW ENT | \$129,032.00 | 30\% | \$89,863.95 | \$14,742.00 | \$105,652.01 | \$15,479.10 |
| RDVN | DFW PRODT'N WORKFLOW STD | \$96,774.00 | 30\% | \$67,849.97 | \$11,550.00 | \$80,193.96 | \$12,127.50 |
| RDW7 | UTILTY WORKSTATION X64-REPL. RD3S | \$4,516.00 | 30\% | \$3,150.00 | \$0.00 | \$3,181.50 | \$0.00 |
| RDYA | handheld scanner | \$826.00 | 30\% | \$575.25 | \$100.00 | \$682.00 | \$105.00 |
| SD2C | POSTAL 1 1-2D ENHCD WABCR | \$1,613.00 | 30\% | \$1,125.74 | \$0.00 | \$1,137.00 | \$0.00 |
| SD3D | 3D MEASUREMENT OPTION | \$11,497.00 | 30\% | \$8,011.86 | \$802.00 | \$8,902.00 | \$842.10 |
| SD60 | custom consulting svcs | \$32,258.00 | 30\% | \$22,502.97 | \$0.00 | \$22,728.00 | \$0.00 |
| SDAO | KIT, TRAY TAG PRINTER, MU | \$2,866.00 | 30\% | \$1,998.09 | \$193.00 | \$2,213.00 | \$202.65 |
| SDCO | AUTOFEEDER SECTION | \$110,244.00 | 30\% | \$76,812.64 | \$9,124.00 | \$86,796.01 | \$9,580.20 |
| SDC2 | manual feeder master | \$54,693.00 | 30\% | \$38,125.36 | \$2,739.00 | \$41,273.00 | \$2,875.95 |
| SDC3 | manual feeder slave | \$19,803.00 | 30\% | \$13,813.86 | \$0.00 | \$13,952.00 | \$0.00 |
| SDDO | SCANNER SECTION | \$172,774.00 | 30\% | \$120,409.44 | \$11,448.00 | \$133,176.01 | \$12,020.40 |
| SDD2 | wof SCALE | \$52,497.00 | 30\% | \$36,577.78 | \$4,345.00 | \$41,332.00 | \$4,562.25 |
| SDD3 | no Scale option | \$3,428.00 | 30\% | \$2,392.08 | \$0.00 | \$2,416.00 | \$0.00 |
| SDD4 | DELAY | \$33,152.00 | 30\% | \$23,105.00 | \$2,195.00 | \$25,553.00 | \$2,304.75 |
| SDD7 | DRS, 8K Incoming | \$12,903.00 | 30\% | \$9,000.99 | \$0.00 | \$9,091.00 | \$0.00 |
| SDDD | SFW-8k PLAT DRS | \$4,122.67 | 30\% | \$2,875.41 | \$4,584.00 | \$7,534.00 | \$4,813.20 |
| SDEO | OUTPUT | \$22,594.00 | 30\% | \$15,761.39 | \$0.00 | \$15,919.00 | \$0.00 |
| SDE2 | labeler | \$60,471.00 | 30\% | \$42,133.62 | \$5,005.00 | \$47,610.00 | \$5,255.25 |
| SDE3 | inkiet Printer | \$60,471.00 | 30\% | \$42,162.34 | \$2,104.00 | \$44,709.00 | \$2,209.20 |
| SDE4 | High Capacity Ink System | \$12,903.00 | 30\% | \$8,992.08 | \$900.00 | \$9,991.00 | \$945.00 |
| SDE7 | VERIFIER | \$20,600.00 | 30\% | \$14,353.42 | \$1,705.00 | \$16,219.00 | \$1,790.25 |
| SDE9 | Std Cabinet blower | \$3,156.00 | 30\% | \$2,200.94 | \$105.00 | \$2,329.00 | \$110.25 |
| SDFO | RAMP SECTION | \$68,088.00 | 30\% | \$47,460.65 | \$3,575.00 | \$51,546.00 | \$3,753.75 |
| SDF2 | lead stacker standard | \$39,206.00 | 30\% | \$27,317.38 | \$3,245.00 | \$30,868.00 | \$3,407.25 |
| SDF4 | TRAIL STACKER STANDARD | \$39,206.00 | 30\% | \$27,317.38 | \$3,245.00 | \$30,868.00 | \$3,407.25 |
| SDGO | CONVEYOR | \$3,987.00 | 30\% | \$2,782.18 | \$0.00 | \$2,810.00 | \$0.00 |
| SDG2 | Left output conveyor | \$11,297.00 | 30\% | \$7,881.19 | \$0.00 | \$7,960.00 | \$0.00 |
| SDG3 | RIGHT POWERED OUTPUT CONV | \$11,297.00 | 30\% | \$7,881.19 | \$0.00 | \$7,960.00 | \$0.00 |
| SDG4 | GRavity output conveyor | \$12,903.00 | 30\% | \$8,992.08 | \$900.00 | \$9,991.00 | \$945.00 |
| SDG5 | aUto tub section | \$10,965.00 | 30\% | \$7,623.77 | \$2,599.00 | \$10,325.00 | \$2,728.95 |
| SDG6 | Tub Label terminal | \$9,659.00 | 30\% | \$6,738.61 | \$0.00 | \$6,806.00 | \$0.00 |
| SDG7 | SACK RACK | \$12,903.00 | 30\% | \$8,992.08 | \$900.00 | \$9,991.00 | \$945.00 |
| SDG8 | distributed label printer | \$3,655.00 | 30\% | \$2,546.68 | \$385.00 | \$2,961.00 | \$404.25 |
| SDH0 | EXTREME ENVIRONMENT OPTIO | \$22,461.00 | 30\% | \$15,668.32 | \$0.00 | \$15,825.00 | \$0.00 |
| SDJA | Private Post Software | \$8,387.00 | 30\% | \$5,851.49 | \$0.00 | \$5,910.00 | \$0.00 |
| SDLB | VariSort Labeler, 60 Hz | \$60,471.00 | 30\% | \$42,133.62 | \$5,005.00 | \$47,610.00 | \$5,255.25 |
| SDLC | VariSort Labeler, 50 Hz International | \$60,471.00 | 30\% | \$42,133.62 | \$5,005.00 | \$47,610.00 | \$5,255.25 |
| SDMM | MACHINE STATUS MONITOR | \$1,361.00 | 30\% | \$950.49 | \$0.00 | \$960.00 | \$0.00 |
| SDSC | PRofessional services | \$12,903.00 | 30\% | \$9,000.99 | \$0.00 | \$9,091.00 | \$0.00 |
| SDSE | Internal RDX Drive to use Acronis Backup Software | \$1,419.00 | 30\% | \$990.10 | \$0.00 | \$1,000.00 | \$0.00 |
| SL11 | OCR, Silver 18 | \$24,720.00 | 30\% | \$22,981.19 | \$0.00 | \$23,211.00 | \$0.00 |
| SLA1 | Lic Fee, WABCR |  | 30\% | -\$29.70 | \$3,000.00 | \$3,000.00 | \$3,150.00 |
| SLR6 | U-Turn Kit, Reliant 60hz | \$11,935.00 | 30\% | \$8,325.00 | \$0.00 | \$8,408.25 | \$0.00 |
| SLR7 | U-Turn Kit, Reliant 50hz | \$15,401.45 | 30\% | \$10,741.94 | \$0.00 | \$10,849.35 | \$0.00 |
| SLR8 | Internal Air Compressor | \$2,645.00 | 30\% | \$1,845.00 | \$0.00 | \$1,863.45 | \$0.00 |
| SLRA | Imaje Position 3, Imb | \$18,710.00 | 30\% | \$13,050.00 | \$0.00 | \$13,180.50 | \$0.00 |
| SLRB | Imaje Position 3b, Umove/Endorsement | \$24,142.82 | 30\% | \$16,838.71 | \$0.00 | \$17,007.10 | \$0.00 |
| SLS3 | Incoming Software | \$968.00 | 30\% | \$675.25 | \$0.00 | \$682.00 | \$0.00 |
| SLS4 | Outgoing Software | \$1,548.00 | 30\% | \$1,080.20 | \$0.00 | \$1,091.00 | \$0.00 |
| sts5 | OCR, Platinum 18 | \$43,837.00 | 30\% | \$38,458.42 | \$0.00 | \$38,843.00 | \$0.00 |
| stS6 | Smartmatch Platinum 18 | \$15,946.07 | 30\% | \$11,121.78 | \$0.00 | \$11,233.00 | \$0.00 |
| SLS7 | Smartmatch Silver 12 | \$12,634.87 | 30\% | \$8,812.35 | \$0.00 | \$8,900.47 | \$0.00 |
| SLS8 | Smartmatch Silver 18 | \$14,546.37 | 30\% | \$10,145.54 | \$0.00 | \$10,247.00 | \$0.00 |
| SLSM | Smartmatch Platinum 12 | \$13,757.75 | 30\% | \$9,595.51 | \$0.00 | \$9,691.47 | \$0.00 |
| SLSY | Stacker, 60 Hz DS Reliant | \$23,871.00 | 30\% | \$16,650.00 | \$0.00 | \$16,816.50 | \$0.00 |
| stsz | Stacker, 50 Hz DS Reliant | \$30,802.91 | 30\% | \$21,483.87 | \$0.00 | \$21,698.71 | \$0.00 |
| slub | 4-POCKET ECTION 50Hz | \$11,935.00 | 30\% | \$9,311.78 | \$0.00 | \$9,404.90 | \$0.00 |
| SLVO | Transport (incl. camera, workstn., monitor) | \$127,742.00 | 30\% | \$89,051.65 | \$5,784.00 | \$95,784.00 | \$6,073.20 |
| slva | hand scanner -1d barcode | \$710.00 | 30\% | \$494.31 | \$75.00 | \$575.00 | \$78.75 |
| slvb | 1' READER, BLK FRONTSIDE | \$12,258.00 | 30\% | \$8,545.42 | \$613.00 | \$9,250.00 | \$643.65 |
| stvc | Separator Card - High Security | \$3,516.00 | 30\% | \$2,451.78 | \$170.00 | \$2,648.00 | \$178.50 |
| SLVD | 1' READER blk backside | \$12,258.00 | 30\% | \$8,545.42 | \$613.00 | \$9,250.00 | \$643.65 |
| slve | 1" READER, FLUOR BACKSIDE | \$12,258.00 | 30\% | \$8,545.42 | \$613.00 | \$9,250.00 | \$643.65 |
| SLVF | 4.8" READER W/CAM, FRONT | \$40,000.00 | 30\% | \$30,172.05 | \$0.00 | \$30,473.77 | \$0.00 |
| stvg | 4.8" READER, FRONT | \$36,129.00 | 30\% | \$27,108.72 | \$0.00 | \$27,379.81 | \$0.00 |
| stvj | Back Printer Assy (Jet Engine, 3-Pen Printer) | \$17,419.00 | 30\% | \$12,143.72 | \$784.00 | \$13,057.00 | \$823.20 |
| stvk | PRINTER, FLUOR BACKIIDE | \$16,129.00 | 30\% | \$11,243.56 | \$801.00 | \$12,165.00 | \$841.05 |
| stvL | Tray Tag Printer (PB Citizen) | \$1,355.00 | 30\% | \$944.92 | \$63.00 | \$1,018.00 | \$66.15 |
| SLVM | Selective Opener | \$26,452.00 | 30\% | \$18,436.09 | \$1,655.00 | \$20,292.00 | \$1,737.75 |
| SLVP | PRINTER, BLACK FRONTSIDE | \$17,419.00 | 30\% | \$12,143.72 | \$784.00 | \$13,057.00 | \$823.20 |
| SLVs | 4-POCKET SECTION-60Hz | \$11,935.00 | 30\% | \$8,316.88 | \$995.00 | \$9,405.00 | \$1,044.75 |
| stvt | THICKNESS MEASUREMENT | \$4,452.00 | 30\% | \$3,103.71 | \$225.00 | \$3,362.00 | \$236.25 |
| stvu | tray tag printer, zebra | \$1,677.00 | 30\% | \$1,168.40 | \$192.00 | \$1,374.00 | \$201.60 |
| SLVw | Blower Assembly, 50hz | \$916.00 | 30\% | \$639.15 | \$46.00 | \$692.00 | \$48.30 |
| stvx | In-line Scale Module | \$76,774.00 | 30\% | \$53,514.28 | \$4,158.00 | \$58,249.00 | \$4,365.90 |
| SLVY | Aliby Scale Kit | \$5,097.00 | 30\% | \$3,552.97 | \$250.00 | \$3,841.00 | \$262.50 |
| SLVz | Extention Module | \$12,903.00 | 30\% | \$8,994.56 | \$650.00 | \$9,741.00 | \$682.50 |
| stz1 | Installation - OCR/BCR | \$6,452.00 | 30\% | \$4,500.99 | \$0.00 | \$4,546.00 | \$0.00 |
| stz2 | Installation - incl RV | \$6,452.00 | 30\% | \$4,500.99 | \$0.00 | \$4,546.00 | \$0.00 |
| SRO4 | 8 STD SORT POCKET CLUSTER | \$21,068.00 | 30\% | \$14,684.72 | \$1,243.00 | \$16,087.00 | \$1,305.15 |
| SR07 | ANN LIC WABCR/PSTNT BRCD | \$21,267.98 | 30\% | \$14,833.62 | \$0.00 | \$14,981.95 | \$0.00 |
| SR08 | SFW WABCR ONLY | \$21,265.00 | 30\% | \$7,416.83 | \$0.00 | \$7,491.00 | \$0.00 |
| SROC | software image archiving | \$7,742.00 | 30\% | \$5,400.99 | \$0.00 | \$5,455.00 | \$0.00 |
| SROY | KIT, TDI CAMERA / OPTICS | \$23,206.83 | 30\% | \$16,185.89 | \$1,620.00 | \$17,983.95 | \$1,701.00 |
| SROZ | KIT, TDI CAMERA / OPTICS, WITH PC | \$25,871.00 | 30\% | \$18,029.66 | \$1,805.00 | \$20,033.00 | \$1,895.25 |
| SR1B | SFW-24K PLAT OCR W/DRS | \$97,277.00 | 30\% | \$67,858.42 | \$0.00 | \$68,537.00 | \$0.00 |
| SR1F | SFW-36K SIL OCR IO NO DRS | \$186,066.00 | 30\% | \$129,794.06 | \$0.00 | \$131,092.00 | \$0.00 |
| SR1J | SFW-24K SIL OCR IO NO DRS | \$139,548.00 | 30\% | \$97,345.54 | \$0.00 | \$98,319.00 | \$0.00 |
| SR1M | oly limaje printer | \$23,790.00 | 30\% | \$16,578.10 | \$1,712.00 | \$18,473.00 | \$1,797.60 |
| SR1S | SW-24K SIL OCR OUT NO DRS | \$102,335.00 | 30\% | \$71,386.14 | \$0.00 | \$72,100.00 | \$0.00 |


| Item | Description | $\begin{gathered} \mathrm{CL}= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& $1 \%$ Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SR1T | SFW-24K SIL OCR IN NO DRS | \$79,743.00 | 30\% | \$55,626.73 | \$0.00 | \$56,183.00 | \$0.00 |
| SR1U | SFW-36K PLAT OCR WDRS | \$121,965.00 | 30\% | \$85,079.21 | \$0.00 | \$85,930.00 | \$0.00 |
| SR2C | Mallcode postnet wabcr | \$10,898.00 | 30\% | \$7,602.97 | \$0.00 | \$7,679.00 | \$0.00 |
| SR2H | TRAY TAG PRINTER FOR MULT | \$2,866.00 | 30\% | \$1,997.01 | \$302.00 | \$2,322.00 | \$317.10 |
| SR2R | SELECTIVE OPener single t | \$31,065.00 | 30\% | \$21,652.78 | \$1,769.00 | \$23,656.00 | \$1,857.45 |
| SR2S | Remote diagnostic server | \$3,806.00 | 30\% | \$2,652.93 | \$254.00 | \$2,936.00 | \$266.70 |
| SR2V | SUPPORT LEVEL 1 HELPDESK | \$12,763.40 | 30\% | \$8,901.99 | \$10,000.00 | \$19,091.01 | \$10,500.00 |
| SR3W | barcode reader nongrading | \$9,702.00 | 30\% | \$6,761.41 | \$698.00 | \$7,534.00 | \$732.90 |
| SR3Z | barcode reader w/grading | \$20,025.00 | 30\% | \$13,953.94 | \$1,552.00 | \$15,661.00 | \$1,629.60 |
| SR4U | LIC 13K SIL OCR OB NO DRS | \$12,324.00 | 30\% | \$8,597.03 | \$0.00 | \$8,683.00 | \$0.00 |
| SR4V | LIC 13K SIL OCRIN NO DRS | \$12,324.00 | 30\% | \$8,597.03 | \$0.00 | \$8,683.00 | \$0.00 |
| SR4W | LIC 13K SIL OCRIO No drs | \$17,110.00 | 30\% | \$11,935.64 | \$0.00 | \$12,055.00 | \$0.00 |
| SR4X | ANN LIC 13K PLAT OCR WDRS | \$17,794.00 | 30\% | \$12,412.87 | \$0.00 | \$12,537.00 | \$0.00 |
| SR5K | one flats station printer | \$2,866.00 | 30\% | \$1,997.96 | \$206.00 | \$2,226.00 | \$216.30 |
| SR5L | ONE SET (2)TRAY TAG PRINT | \$5,492.00 | 30\% | \$3,827.94 | \$378.00 | \$4,248.00 | \$396.90 |
| SR5M | 1 HEWLETT PKRD HI SPD NTW | \$1,806.00 | 30\% | \$1,259.41 | \$100.00 | \$1,373.00 | \$105.00 |
| SR5P | one case std. tray tags | \$335.00 | 30\% | \$234.00 | \$0.00 | \$236.34 | \$0.00 |
| SR5S | MAIL JUSTIFIER STATION | \$1,987.00 | 30\% | \$1,386.14 | \$0.00 | \$1,400.00 | \$0.00 |
| SRST | STD INST-SORTER-IN/COMBO | \$25,806.00 | 30\% | \$18,001.98 | \$0.00 | \$18,182.00 | \$0.00 |
| SR6G | TWO-LINE LCD DISPLAY | \$2,219.00 | 30\% | \$1,548.51 | \$0.00 | \$1,564.00 | \$0.00 |
| SR6J | LOCAL VIDEO ENCODING W/s | \$2,710.00 | 30\% | \$1,902.03 | \$382.13 | \$2,307.00 | \$401.24 |
| SR7S | DOUBLE DOCUMENT DETECTOR | \$15,284.00 | 30\% | \$10,660.99 | \$140.00 | \$10,909.00 | \$147.00 |
| SR7T | STD Inst-SORTER-OUTGOING | \$12,903.00 | 30\% | \$9,000.99 | \$0.00 | \$9,091.00 | \$0.00 |
| SR8G | IMB KIT OLYIIIVT/TCPC IN | \$16,648.70 | 30\% | \$11,611.84 | \$0.00 | \$11,727.96 | \$0.00 |
| SR8H | IMB KIT OLYII IVT INST GE | \$20,519.87 | 30\% | \$14,311.83 | \$0.00 | \$14,454.95 | \$0.00 |
| SR8M | OLY II SINGLE TIER TRANSP | \$202,013.00 | 30\% | \$140,760.73 | \$15,968.00 | \$158,296.01 | \$16,766.40 |
| SR8P | WIRELESS HAND SCANNER | \$6,452.00 | 30\% | \$4,498.02 | \$300.00 | \$4,846.00 | \$315.00 |
| SR8R | Wireless Connectivity Hub | \$581.00 | 30\% | \$404.95 | \$100.00 | \$510.00 | \$105.00 |
| SR8V | IMB FULL SERVICE CSA SOFT | \$10,271.00 | 30\% | \$7,165.35 | \$0.00 | \$7,237.00 | \$0.00 |
| SR8W | training | \$1,290.00 | 30\% | \$900.99 | \$0.00 | \$910.00 | \$0.00 |
| SR8Y | Full Service IMB Server (Palet and Tray Tag PC) | -\$15.61 | 30\% | -\$10.89 | \$1,100.00 | \$1,100.00 | \$1,155.00 |
| SR97 | ANN LIC READ/WRITE 13K | \$9,581.00 | 30\% | \$6,682.50 | \$0.00 | \$6,749.33 | \$0.00 |
| SR98 | SFW READ/WRITE 13K | \$53,161.00 | 30\% | \$37,084.16 | \$0.00 | \$37,455.00 | \$0.00 |
| SR9B | IMB KIT,PTI CARSII STD IM | \$25,501.00 | 30\% | \$17,789.11 | \$0.00 | \$17,967.00 | \$0.00 |
| SR9C | CARS II,IMB OPT STD+NEW I | \$49,746.00 | 30\% | \$34,701.98 | \$0.00 | \$35,049.00 | \$0.00 |
| SR9K | Led marquee | \$8,603.00 | 30\% | \$5,994.31 | \$675.00 | \$6,736.00 | \$708.75 |
| SRA9 | Ext SECTION NO LABEL DOM/ | \$11,297.00 | 30\% | \$7,873.46 | \$781.00 | \$8,741.00 | \$820.05 |
| SRaE | 3D-WEIGHING Detector | \$4,084.00 | 30\% | \$2,846.68 | \$285.00 | \$3,163.00 | \$299.25 |
| SRar | SW-36k SIL OCr OUt No drs | \$124,929.00 | 30\% | \$87,147.52 | \$0.00 | \$88,019.00 | \$0.00 |
| SRAV | IMAGE PROCESSOR KIT | \$9,503.00 | 30\% | \$6,629.70 | \$0.00 | \$6,696.00 | \$0.00 |
| SRaw | SFW-READ/WRITE 24K | \$79,742.00 | 30\% | \$55,625.74 | \$0.00 | \$56,182.00 | \$0.00 |
| SRB4 | SFW-36K SIL OCR IN NO DRS | \$112,968.00 | 30\% | \$78,802.97 | \$0.00 | \$79,591.00 | \$0.00 |
| SRB6 | IMAGE PROCESSOR KIT | \$9,503.00 | 30\% | \$6,629.70 | \$0.00 | \$6,696.00 | \$0.00 |
| SRBE | addscript Click charges 1 | \$23,014.15 | 30\% | \$16,051.50 | \$17,500.00 | \$33,887.02 | \$18,375.00 |
| SRBF | ADDSCRIPT CLICK CHARGES 5 | \$12,822.31 | 30\% | \$8,943.08 | \$9,750.00 | \$18,880.01 | \$10,237.50 |
| SRBG | AdDSCRIPT ClICk Charges 2 | \$6,575.47 | 30\% | \$4,586.14 | \$5,000.00 | \$9,682.00 | \$5,250.00 |
| SRbH | AdDSCRIPT ClICk Charges 5 | \$1,513.98 | 30\% | \$1,055.94 | \$1,150.00 | \$2,228.00 | \$1,207.50 |
| SRBJ | IMAEE POSITIION 1 SINGLE J | \$33,492.00 | 30\% | \$23,346.42 | \$1,712.00 | \$25,309.00 | \$1,797.60 |
| SRBk | OLY II IMAE OPTION KIT | \$4,320.00 | 30\% | \$3,013.86 | \$0.00 | \$3,044.00 | \$0.00 |
| SRDF | image server pc | \$19,935.00 | 30\% | \$13,892.73 | \$1,434.00 | \$15,480.00 | \$1,505.70 |
| SRDK | IMAEE POSITITON3 SINGLE JE | \$23,790.00 | 30\% | \$16,578.10 | \$1,712.00 | \$18,473.00 | \$1,797.60 |
| SRDL | SFW FAST4WARD 100 | \$28,468.00 | 30\% | \$19,859.41 | \$0.00 | \$20,058.00 | \$0.00 |
| SRDS | 16STD MULT-TIER SORT PKT | \$28,387.00 | 30\% | \$19,773.25 | \$3,002.00 | \$23,003.00 | \$3,152.10 |
| SRGH | 8 STD SORTING RACKS | \$2,194.00 | 30\% | \$1,530.69 | \$0.00 | \$1,546.00 | \$0.00 |
| SRGL | 4-TIER TRAY RACK / empty tray | \$10,297.00 | 30\% | \$7,182.00 | \$0.00 | \$7,253.82 | \$0.00 |
| SRGT | SITE SERVER PC,HI CAPACIT | \$27,102.00 | 30\% | \$18,884.32 | \$2,184.00 | \$21,279.00 | \$2,293.20 |
| SRGW | DIAGNOSTIC SERVER PC | \$4,748.00 | 30\% | \$3,312.00 | \$0.00 | \$3,345.12 | \$0.00 |
| SRGX | LCD Monitor | \$1,445.00 | 30\% | \$1,007.92 | \$100.00 | \$1,119.00 | \$105.00 |
| SRH8 | HOST PC OPTION | \$6,645.00 | 30\% | \$4,635.64 | \$0.00 | \$4,682.00 | \$0.00 |
| SRHJ | INTELLISCHEME SW PKG | \$19,935.00 | 30\% | \$13,888.12 | \$1,900.00 | \$15,946.00 | \$1,995.00 |
| SRHR | 4-TIER TRAY RACK CONVEYOR | \$512.00 | 30\% | \$357.30 | \$0.00 | \$360.87 | \$0.00 |
| SRHT | separator cards | \$608.00 | 30\% | \$424.75 | \$0.00 | \$429.00 | \$0.00 |
| SRHU | ASSY HW SEPARATOR CARD UP | \$6,452.00 | 30\% | \$4,500.99 | \$0.00 | \$4,546.00 | \$0.00 |
| SRJO | UPS DOMESTIC IW RACKMT 75 | \$1,524.00 | 30\% | \$1,063.37 | \$0.00 | \$1,074.00 | \$0.00 |
| SR11 | CABInet PC RACk Coolin fa | \$6,245.00 | 30\% | \$4,356.44 | \$0.00 | \$4,400.00 | \$0.00 |
| SRJ6 | rellavote test deck | \$5,529.00 | 30\% | \$3,853.17 | \$430.00 | \$4,326.00 | \$451.50 |
| SRJ7 | PRECINCT SORT SW | \$20,645.00 | 30\% | \$14,401.98 | \$0.00 | \$14,546.00 | \$0.00 |
| SRJ8 | MAILPC SIZE VERIFICATION | \$25,452.00 | 30\% | \$17,734.90 | \$1,975.00 | \$19,907.00 | \$2,073.75 |
| SRJL | RETURN MAIL SORTER SW | \$13,290.00 | 30\% | \$9,271.29 | \$0.00 | \$9,364.00 | \$0.00 |
| SRJM | Standard inbound pass sw | \$19,935.00 | 30\% | \$13,906.93 | \$0.00 | \$14,046.00 | \$0.00 |
| SRJP | SFW-13K PLAT OCR W/DRS | \$73,097.00 | 30\% | \$50,990.10 | \$0.00 | \$51,500.00 | \$0.00 |
| SRJT | OLYII HC COOLING KIT 115V | \$5,052.00 | 30\% | \$3,524.75 | \$0.00 | \$3,560.00 | \$0.00 |
| SRJZ | SW 13k SIL OCR OUT NO DRS | \$19,775.00 | 30\% | \$13,795.05 | \$0.00 | \$13,933.00 | \$0.00 |
| SRK3 | Smartmatch Silver 12 | \$12,635.62 | 30\% | \$8,812.87 | \$0.00 | \$8,901.00 | \$0.00 |
| SRLW | tdi camera for new build | \$23,923.00 | 30\% | \$16,671.60 | \$1,669.00 | \$18,524.00 | \$1,752.45 |
| SRM5 | AIm bcr stamp lead reader | \$21,785.00 | 30\% | \$15,181.51 | \$1,568.00 | \$16,917.00 | \$1,646.40 |
| SRM6 | POSTAL BCR STAMP LEAD REA | \$32,226.00 | 30\% | \$22,457.25 | \$2,318.00 | \$25,023.00 | \$2,433.90 |
| SRMV | MOVE UPDATE OPTION | \$8,710.00 | 30\% | \$6,056.45 | \$1,999.00 | \$8,136.00 | \$2,098.95 |
| SRMX | MOVE UPDATE INSTALL FEE | \$1,935.00 | 30\% | \$1,350.50 | \$0.00 | \$1,364.00 | \$0.00 |
| SRMZ | ann lic full service imb | -\$1,045.96 | 30\% | -\$729.52 | \$3,789.00 | \$3,090.07 | \$3,978.45 |
| SRNP | SFW-8K PLAT OCR OUT INTL | \$66,452.00 | 30\% | \$46,257.55 | \$9,888.00 | \$56,707.01 | \$10,382.40 |
| SRPD | printer pos 4 Imb | \$23,790.00 | 30\% | \$16,595.05 | \$0.00 | \$16,761.00 | \$0.00 |
| SRPG | 2 k Platinum | \$13,841.00 | 30\% | \$9,654.30 | \$0.00 | \$9,750.84 | \$0.00 |
| SRPH | 10k Platinum | \$38,325.00 | 30\% | \$26,731.80 | \$0.00 | \$26,999.12 | \$0.00 |
| SRPJ | 18k Platinum | \$49,924.00 | 30\% | \$34,821.90 | \$0.00 | \$35,170.12 | \$0.00 |
| SRPK | 24k Platinum | \$57,055.00 | 30\% | \$39,796.20 | \$0.00 | \$40,194.16 | \$0.00 |
| SRPL | 45k Platinum | \$72,258.00 | 30\% | \$50,400.00 | \$0.00 | \$50,904.00 | \$0.00 |
| SRRG | 2k SmartMatch Platinum | \$4,510.00 | 30\% | \$3,145.50 | \$0.00 | \$3,176.96 | \$0.00 |
| SRRH | 10k SmartMatch Platinum | \$5,330.00 | 30\% | \$3,717.90 | \$0.00 | \$3,755.08 | \$0.00 |
| SRRJ | 18k SmartMatch Platinum | \$8,915.00 | 30\% | \$6,218.10 | \$0.00 | \$6,280.28 | \$0.00 |
| SRRK | 24k SmartMatch Platinum | \$11,412.00 | 30\% | \$7,959.60 | \$0.00 | \$8,039.20 | \$0.00 |
| SRRL | 45k SmartMatch Platinum | \$13,861.00 | 30\% | \$9,667.80 | \$0.00 | \$9,764.48 | \$0.00 |
| SRRV | Ann Lic 10k SMatch Plat | \$4,109.06 | 30\% | \$2,865.92 | \$0.00 | \$2,894.57 | \$0.00 |
| SRRW | Ann Lic 18k SMatch Plat | \$5,535.78 | 30\% | \$3,861.00 | \$0.00 | \$3,899.61 | \$0.00 |
| SRRX | Ann Lic 24k SMatch Plat | \$6,290.66 | 30\% | \$4,387.50 | \$0.00 | \$4,431.38 | \$0.00 |
| SRRY | Ann Lic 45k SMatch Plat | \$6,479.38 | 30\% | \$4,519.13 | \$0.00 | \$4,564.32 | \$0.00 |
| SRRZ | Ann Lic 2k SMatch Plat | \$2,390.00 | 30\% | \$1,667.25 | \$0.00 | \$1,683.92 | \$0.00 |
| SRS1 | base reliavote sorter sit | \$22,452.00 | 30\% | \$15,648.73 | \$1,378.00 | \$17,197.00 | \$1,446.90 |


| Item | Description | $\begin{gathered} \mathrm{CL}= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& $1 \%$ Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SRS2 | IMB KIT OLYIIIVT INST | \$10,195.34 | 30\% | \$7,110.87 | \$0.00 | \$7,181.98 | \$0.00 |
| SRS5 | IMB UPG Installation | \$1,290.00 | 30\% | \$900.99 | \$0.00 | \$910.00 | \$0.00 |
| SRS6 | IMB KIT OLYIIIVT/TCPC IN | \$6,324.18 | 30\% | \$4,410.88 | \$0.00 | \$4,454.99 | \$0.00 |
| SRSC | separator card option | \$12,302.00 | 30\% | \$8,582.18 | \$0.00 | \$8,668.00 | \$0.00 |
| SRSS | SITE SERVER WITH SQL SERVER, DOMESTIC | \$20,903.00 | 30\% | \$14,560.56 | \$2,184.00 | \$16,912.00 | \$2,293.20 |
| SRT3 | TRANSPORT MULTITIER 3.0 | \$252,383.00 | 30\% | \$175,862.80 | \$19,459.00 | \$197,275.02 | \$20,431.95 |
| SRT4 | ELEVATOR MULT-TIER 3.0 | \$2,204.52 | 30\% | \$1,537.57 | \$3,490.00 | \$5,077.84 | \$3,664.50 |
| SRT5 | 24 POCKET SECTION,MULTIT | \$43,858.00 | 30\% | \$30,562.81 | \$3,156.00 | \$34,056.00 | \$3,313.80 |
| SRT6 | SELECTV OPENER MULTI TIER | \$46,387.00 | 30\% | \$32,332.08 | \$2,660.00 | \$35,342.00 | \$2,793.00 |
| SRTD | MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET | \$1,245.00 | 30\% | \$868.50 | \$0.00 | \$877.19 | \$0.00 |
| sruc | pC UMOVE Govt | \$7,818.00 | 30\% | \$5,445.55 | \$900.00 | \$6,409.00 | \$945.00 |
| Srue | SPARE PC W/Sw UMOVE GOVT | \$25,888.00 | 30\% | \$18,050.50 | \$900.00 | \$19,140.00 | \$945.00 |
| SRV6 | PRINTER, VIDEOJET, BARCODE, OLYMPUS | \$34,355.00 | 30\% | \$23,941.63 | \$2,396.00 | \$26,601.00 | \$2,515.80 |
| SRV7 | PRINTER, VIDEOJet, id tag, olympus | \$12,448.00 | 30\% | \$8,674.58 | \$868.00 | \$9,638.00 | \$911.40 |
| SRVA | Sortengine | \$1,606.96 | 30\% | \$1,120.79 | \$500.00 | \$1,637.00 | \$525.00 |
| SRVH | Auto Signature Verification - 10-25K | \$3,669.96 | 30\% | \$2,559.66 | \$2,875.00 | \$5,489.00 | \$3,018.75 |
| SRWH | 10k Silver | \$18,768.00 | 30\% | \$13,090.50 | \$0.00 | \$13,221.41 | \$0.00 |
| SRWJ | 18k Silver | \$28,152.00 | 30\% | \$19,636.20 | \$0.00 | \$19,832.56 | \$0.00 |
| SRWK | 24 kSilver | \$33,783.00 | 30\% | \$23,563.80 | \$0.00 | \$23,799.44 | \$0.00 |
| SRWL | 45k Silver | \$45,044.00 | 30\% | \$31,418.10 | \$0.00 | \$31,732.28 | \$0.00 |
| sRWw | Annual Lic 18k Silver | \$5,661.60 | 30\% | \$3,948.75 | \$0.00 | \$3,988.24 | \$0.00 |
| SRWX | Annual Lic 24k Silver | \$6,793.91 | 30\% | \$4,738.50 | \$0.00 | \$4,785.89 | \$0.00 |
| SRWY | Annual Lic 45k Silver | \$9,058.55 | 30\% | \$6,318.00 | \$0.00 | \$6,381.18 | \$0.00 |
| SRXL | Separator Cards, Flats (100pc) | \$600.48 | 30\% | \$418.81 | \$0.00 | \$423.00 | \$0.00 |
| SRXS | Separator Cards, Letters (100pc) | \$600.48 | 30\% | \$418.81 | \$0.00 | \$423.00 | \$0.00 |
| sRYC | EZFLATS 1ST CL PARCELS SW | \$8,887.00 | 30\% | \$5,851.49 | \$0.00 | \$5,910.00 | \$0.00 |
| SRYH | 10k SmartMatch Silver | \$4,196.00 | 30\% | \$2,926.80 | \$0.00 | \$2,956.07 | \$0.00 |
| SRYJ | 18 k SmartMatch S Siver | \$7,320.00 | 30\% | \$5,105.70 | \$0.00 | \$5,156.76 | \$0.00 |
| SRYK | 24 k SmartMatch Silver | \$8,938.00 | 30\% | \$6,234.30 | \$0.00 | \$6,296.64 | \$0.00 |
| SRYL | 45k SmartMatch Silver | \$10,764.00 | 30\% | \$7,507.80 | \$0.00 | \$7,582.88 | \$0.00 |
| SRYV | Ann Lic 10k SMatch Silver | \$4,743.16 | 30\% | \$3,308.18 | \$0.00 | \$3,341.26 | \$0.00 |
| sRYw | Ann Lic 18k SMatch Silver | \$5,535.78 | 30\% | \$3,861.00 | \$0.00 | \$3,899.61 | \$0.00 |
| SRYX | Ann Lic 24 k SMatch Silver | \$6,290.66 | 30\% | \$4,387.50 | \$0.00 | \$4,431.38 | \$0.00 |
| SRYY | Ann Lic 45k SMatch Silver | \$6,479.38 | 30\% | \$4,519.13 | \$0.00 | \$4,564.32 | \$0.00 |
| sRzo | ez flats base system | \$60,332.00 | 30\% | \$28,586.14 | \$13,500.00 | \$42,507.00 | \$14,175.00 |
| SRZ1 | 4 - SORT BINS | \$18,084.00 | 30\% | \$11,864.93 | \$750.00 | \$12,741.08 | \$787.50 |
| SRZ2 | SITE SERVER KIT | \$10,850.00 | 30\% | \$7,569.31 | \$0.00 | \$7,645.00 | \$0.00 |
| SRz3 | ez flats manual sort Case | \$603.00 | 30\% | \$420.79 | \$0.00 | \$425.00 | \$0.00 |
| SRZ4 | EZ FLATS HI DENSITY INSER | \$603.00 | 30\% | \$420.79 | \$0.00 | \$425.00 | \$0.00 |
| SR25 | Sw Ezflat raftparascript | \$11,290.00 | 30\% | \$7,876.24 | \$0.00 | \$7,955.00 | \$0.00 |
| SRz6 | Ez FLATS FULL SVC PLn OPT | \$9,573.61 | 30\% | \$6,677.24 | \$7,500.00 | \$14,319.01 | \$7,875.00 |
| SRZ7 | EZ FLATS SELF SVC HLP DSK | \$323.00 | 30\% | \$225.74 | \$0.00 | \$228.00 | \$0.00 |
| SRZ8 | EZ FLATS SPARE PARTS KIT | \$7,742.00 | 30\% | \$5,400.99 | \$0.00 | \$5,455.00 | \$0.00 |
| SRzB | SFW PARASCRIPT BUNDLE 20K | \$7,339.91 | 30\% | \$5,119.31 | \$5,750.00 | \$10,978.01 | \$6,037.50 |
| SRZC | Ez FLATS Installation svc | \$9,677.00 | 30\% | \$2,700.99 | \$0.00 | \$2,728.00 | \$0.00 |
| SRzE | EZ FLATS 1ST CLASS FLATS | \$435.17 | 30\% | \$303.52 | \$2,060.00 | \$2,387.15 | \$2,163.00 |
| SRZ | EZFLATS SPARE KIT/STKR SE | \$968.00 | 30\% | \$675.25 | \$0.00 | \$682.00 | \$0.00 |
| SRZK | EZ FLATS AIR COMPRESSOR | \$7,088.00 | 30\% | \$4,339.61 | \$605.00 | \$4,994.06 | \$635.25 |
| SRZN | EZ FLATS IB APPLICATION | \$6,452.00 | 30\% | \$4,500.99 | \$0.00 | \$4,546.00 | \$0.00 |
| SRZT | ez flat combo application | \$14,839.00 | 30\% | \$10,351.49 | \$0.00 | \$10,455.00 | \$0.00 |
| SRZW | EZ, 1ST CLASS FLATS SW | \$8,387.00 | 30\% | \$5,839.11 | \$1,250.00 | \$7,160.00 | \$1,312.50 |
| sRzx | EZ STD CIflats sw | \$8,887.00 | 30\% | \$5,851.49 | \$0.00 | \$5,910.00 | \$0.00 |
| SRZY | EZFLATS BND PRNTD MTR SW | \$8,887.00 | 30\% | \$5,851.49 | \$0.00 | \$5,910.00 | \$0.00 |
| STPS | CIJ PRINTER SUPPORT KIT | \$4,319.00 | 30\% | \$3,012.87 | \$0.00 | \$3,043.00 | \$0.00 |
| sts4 | Stacker 60 Hz | \$36,129.00 | 30\% | \$21,722.97 | \$3,480.00 | \$25,455.00 | \$3,654.00 |
| STSA | LDU 60Hz | \$90,323.00 | 30\% | \$54,306.93 | \$8,700.00 | \$63,637.00 | \$9,135.00 |
| STSN | LED Monitors | \$3,032.00 | 30\% | \$1,823.87 | \$292.00 | \$2,137.03 | \$306.60 |
| STSP | Label Printer, MT 5.0 | \$3,188.00 | 30\% | \$2,223.90 | \$0.00 | \$2,246.14 | \$0.00 |
| STV1 | FEEDER, HI SPEED LETTER | \$162,428.00 | 30\% | \$113,151.01 | \$15,649.00 | \$130,088.01 | \$16,431.45 |
| STV2 | FEEDER, MIXED MAIL | \$167,200.00 | 30\% | \$116,474.41 | \$16,106.79 | \$133,907.01 | \$16,912.13 |
| STV4 | 3D MEASUREMENT | \$5,761.00 | 30\% | \$4,015.82 | \$402.00 | \$4,462.00 | \$422.10 |
| STV5 | 4.8" VERIFIER W/CAM, BACK | \$26,881.00 | 30\% | \$18,729.12 | \$2,291.67 | \$21,231.00 | \$2,406.25 |
| STV6 | SEPARATOR CARD OPTION | \$1,028.00 | 30\% | \$717.82 | \$0.00 | \$725.00 | \$0.00 |
| STV7 | double feed detection | \$23,920.00 | 30\% | \$16,664.01 | \$2,304.31 | \$19,158.00 | \$2,419.53 |
| STVA | BASE TRANSPORT, SHORT | \$37,151.00 | 30\% | \$25,880.56 | \$3,578.85 | \$29,754.00 | \$3,757.79 |
| STVB | BASE TRANSPORT, MED | \$62,957.00 | 30\% | \$43,857.93 | \$6,064.85 | \$50,422.01 | \$6,368.09 |
| stvc | base transport, LONG | \$101,667.00 | 30\% | \$70,822.99 | \$9,793.85 | \$81,423.01 | \$10,283.54 |
| STVD | ALIBI STORAGE OPTION | \$6,564.00 | 30\% | \$4,579.21 | \$0.00 | \$4,625.00 | \$0.00 |
| STVE | base trans, med- postjet | \$67,484.00 | 30\% | \$46,931.03 | \$14,567.00 | \$62,113.01 | \$15,295.35 |
| STVF | IN-LINE WOF SCALE | \$175,357.00 | 30\% | \$122,217.12 | \$10,872.00 | \$134,420.01 | \$11,415.60 |
| STVG | SING-TIER INTERFACE 60Hz | \$49,434.00 | 30\% | \$34,437.01 | \$4,762.00 | \$39,591.00 | \$5,000.10 |
| STVL | Separator Cards, Letters (100pc) | \$600.00 | 30\% | \$418.81 | \$0.00 | \$423.00 | \$0.00 |
| STVM | Separator Cards, Flats (100pc) | \$600.00 | 30\% | \$418.81 | \$0.00 | \$423.00 | \$0.00 |
| STVR | 4.8" VERIFIER, BACK | \$22,581.00 | 30\% | \$15,733.42 | \$1,925.00 | \$17,835.00 | \$2,021.25 |
| STVS | 1" VERIFIER, BLACK BACK | \$6,409.00 | 30\% | \$4,464.64 | \$671.00 | \$5,187.00 | \$704.55 |
| STVT | 1" VERIFIER, FLUOR, BACK | \$13,119.00 | 30\% | \$9,144.84 | \$671.00 | \$9,914.00 | \$704.55 |
| STVU | PRINTER, HI DEF DOMINO | \$156,168.00 | 30\% | \$108,736.36 | \$20,430.00 | \$130,458.02 | \$21,451.50 |
| STVV | 4.8" VERIFIER W/CAM FRONT | \$26,881.00 | 30\% | \$18,729.12 | \$2,291.67 | \$21,231.00 | \$2,406.25 |
| STVW | 4.8" VERIFIER, FRONT | \$22,581.00 | 30\% | \$15,733.42 | \$1,925.00 | \$17,835.00 | \$2,021.25 |
| STVX | 1" VERIFIER BLACK, FRONT | \$9,702.00 | 30\% | \$6,761.67 | \$671.00 | \$7,507.00 | \$704.55 |
| STVY | 1 1" VERIFIER FLUOR, front | \$13,119.00 | 30\% | \$9,144.84 | \$671.00 | \$9,914.00 | \$704.55 |
| stw1 | PRINTER, HI def domino | \$23,790.00 | 30\% | \$16,578.10 | \$1,712.00 | \$18,473.00 | \$1,797.60 |
| STW2 | PRINTER, FLUOR CIJ, BACK | \$33,492.00 | 30\% | \$23,346.42 | \$1,712.00 | \$25,309.00 | \$1,797.60 |
| STW3 | PRINTER, 24K HP IJ, BACK | \$16,348.00 | 30\% | \$11,391.27 | \$1,393.88 | \$12,913.00 | \$1,463.57 |
| STW6 | PRINTER, BLACK CIJ, FRONT | \$19,258.00 | 30\% | \$13,417.70 | \$1,712.00 | \$15,281.00 | \$1,797.60 |
| STW7 | PRINTER, FLUO CUJ, FRONT | \$23,790.00 | 30\% | \$16,578.10 | \$1,712.00 | \$18,473.00 | \$1,797.60 |
| STW8 | PRINTER, 24K HP IJ, FRONT | \$16,348.00 | 30\% | \$11,391.27 | \$1,393.88 | \$12,913.00 | \$1,463.57 |
| stwf | select opener universal | \$90,404.00 | 30\% | \$58,540.53 | \$6,306.00 | \$65,495.00 | \$6,621.30 |
| STWG | KIT, HI RAILS, LONG XPORT | \$3,226.00 | 30\% | \$2,250.50 | \$0.00 | \$2,273.00 | \$0.00 |
| STWH | KIT, Hi RAILS SHORT XPORT | \$2,151.00 | 30\% | \$1,500.99 | \$0.00 | \$1,516.00 | \$0.00 |
| STWJ | KIT, HI RAILS, MED XPORT | \$2,581.00 | 30\% | \$1,800.99 | \$0.00 | \$1,819.00 | \$0.00 |
| stwk | Kit, Hir ralls sel open | \$2,151.00 | 30\% | \$1,500.99 | \$0.00 | \$1,516.00 | \$0.00 |
| STWL | KIT, HI RAILS SCALE ONLY | \$1,613.00 | 30\% | \$1,125.74 | \$0.00 | \$1,137.00 | \$0.00 |
| stwn | KIT, HI RAILS domino | \$1,613.00 | 30\% | \$1,125.74 | \$0.00 | \$1,137.00 | \$0.00 |
| STWW | MONITOR, ADDL WKSTN VANTG | \$813.00 | 30\% | \$567.33 | \$0.00 | \$573.00 | \$0.00 |
| STX4 | RELIA VOTE 24K BASE SORT | \$37,742.00 | 30\% | \$26,327.72 | \$0.00 | \$26,591.00 | \$0.00 |
| STXA | LDU 50Hz | \$92,903.00 | 30\% | \$64,806.93 | \$0.00 | \$65,455.00 | \$0.00 |
| Y103 | Forms Conveyor, In-Line | \$17,534.17 | 30\% | \$12,229.43 | \$1,224.00 | \$13,587.96 | \$1,285.20 |


| Item | Description | $\begin{gathered} \mathrm{CL}= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& $1 \%$ Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y12A | 1/8" L>R Blade Block Assy | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y12F | 1/8" R>L Blade Block Assy | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y12G | 1/6" BLADE | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y13A | TRIM RIGHT W/ bucket | \$3,032.00 | 30\% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13B | Trim Kit Left W/ Bucket | \$3,032.00 | 30\% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13C | Trim Kit Center | \$3,032.00 | 30\% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13D | Trim Kit Right W/ Funnel | \$3,032.00 | 30\% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13E | Trim Kit Left W/ Funnel | \$3,032.00 | 30\% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13F | DUAL SLIT ASSEMBLY W/BRAC | \$4,265.00 | 30\% | \$2,971.86 | \$297.45 | \$3,302.00 | \$312.32 |
| Y13G | dUAL SLIT ASSEMBLY W/FUNN | \$4,065.00 | 30\% | \$2,833.33 | \$283.50 | \$3,148.00 | \$297.68 |
| Y15F | BOUNCIN BUCKLE CHUTE<5 RQ | \$3,871.00 | 30\% | \$2,698.32 | \$270.00 | \$2,998.00 | \$283.50 |
| Y15G | BOUNCIN BUCKLE CHUTE>5 RQ | \$3,871.00 | 30\% | \$2,698.32 | \$270.00 | \$2,998.00 | \$283.50 |
| Y15J | Bouncing chutecoil Spring | \$3,871.00 | 30\% | \$2,698.32 | \$270.00 | \$2,998.00 | \$283.50 |
| Y15k | MINI BUCKLE CHUTE | \$1,290.00 | 30\% | \$900.10 | \$90.00 | \$1,000.00 | \$94.50 |
| Y15L | 14" BUCKLE CHUTE (LOWER) | \$1,935.00 | 30\% | \$1,349.16 | \$135.00 | \$1,499.00 | \$141.75 |
| Y15U | 14" BUCKLE CHUTE (UPPER) | \$1,935.00 | 30\% | \$1,349.16 | \$135.00 | \$1,499.00 | \$141.75 |
| Y180 | Elevator Module | \$12,828.00 | 30\% | \$8,947.05 | \$895.50 | \$9,940.97 | \$940.28 |
| Y194 | Funnel Assembly | \$1,142.12 | 30\% | \$796.59 | \$79.65 | \$885.00 | \$83.63 |
| Y19B | BIN TRIM \& VAC PLUS Y19C | \$645.00 | 30\% | \$450.50 | \$0.00 | \$455.00 | \$0.00 |
| Y19C | trim and vac plus | \$98,065.00 | 30\% | \$68,400.00 | \$0.00 | \$69,084.00 | \$0.00 |
| Y19E | dual hose kit | \$1,290.00 | 30\% | \$900.99 | \$0.00 | \$910.00 | \$0.00 |
| Y19F | Trim Collector | \$26,316.00 | 30\% | \$18,339.25 | \$1,836.00 | \$20,377.00 | \$1,927.80 |
| Y1A0 | bulk feeder 6 ' | \$7,181.00 | 30\% | \$4,496.09 | \$500.00 | \$5,046.05 | \$525.00 |
| Y1A1 | BULK FEEDER 9 ' | \$7,226.00 | 30\% | \$4,810.57 | \$535.00 | \$5,399.02 | \$561.75 |
| Y1C2 | SUREFEED 9' feedmax | \$14,097.00 | 30\% | \$9,823.84 | \$1,092.00 | \$11,025.00 | \$1,146.60 |
| Y15R | Clarity ${ }^{\text {™ }}$ Integrated Router | \$6,000.00 | 50\% | \$3,000.00 | \$0.00 | \$3,030.00 | \$0.00 |
| Y15s | Clarity ${ }^{\text {ma }}$ Integrated Service PC | \$6,000.00 | 50\% | \$3,000.00 | \$0.00 | \$3,030.00 | \$0.00 |
| Y201 | SINGLE INPUT TM-WESTPORT | \$46,645.00 | 30\% | \$32,502.83 | \$3,615.00 | \$36,479.00 | \$3,795.75 |
| Y202 | dUAL INPUT TM-WESTPORT | \$51,832.00 | 30\% | \$36,117.66 | \$4,017.00 | \$40,536.00 | \$4,217.85 |
| Y203A | API Standard Fim | \$12,194.00 | 30\% | \$8,497.52 | \$851.00 | \$9,442.00 | \$893.55 |
| Y204 | Wide Body FIM | \$15,342.00 | 30\% | \$10,692.28 | \$1,070.10 | \$11,880.00 | \$1,123.61 |
| Y206 | ENH ALPHA EAST PORT TRASF | \$46,645.00 | 30\% | \$30,800.15 | \$5,317.67 | \$36,479.00 | \$5,583.55 |
| Y207 | ENH ALPHA EAST PORT DUAL | \$51,832.00 | 30\% | \$36,117.66 | \$4,017.00 | \$40,536.00 | \$4,217.85 |
| $\gamma 208$ | ACCUMULATOR/FOLDER MODULE | \$73,802.61 | 30\% | \$51,474.54 | \$4,871.00 | \$56,909.00 | \$5,114.55 |
| Y209 | FLEXIBLE DUAL ACCUMULATOR | \$80,645.00 | 30\% | \$56,250.00 | \$0.00 | \$56,812.50 | \$0.00 |
| Y20A | reverse accumulate | \$3,110.00 | 30\% | \$2,167.26 | \$216.90 | \$2,408.00 | \$227.75 |
| Y20B | ALPHA III REVERSE ACCUMUL | \$3,110.00 | 30\% | \$2,167.16 | \$217.00 | \$2,408.00 | \$227.85 |
| Y20C | addl mntr ap dual accum/ | \$5,806.00 | 30\% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y20D | AdDL MNTR API SHT FLDR/ST | \$5,806.00 | 30\% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y20k | 4 to 14 inch A/F Single Deck Accumulator | \$80,645.00 | 30\% | \$56,200.75 | \$5,625.00 | \$62,444.00 | \$5,906.25 |
| Y20M | Monitor kit for Y20k | \$5,806.00 | 30\% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y20P | Auto Foldplate 1234 Y 208 | \$19,355.00 | 30\% | \$13,494.41 | \$765.00 | \$14,402.00 | \$803.25 |
| Y20R | AUTOCHUTES - replaces Y20JA | \$19,355.00 | 30\% | \$13,500.00 | \$0.00 | \$13,635.00 | \$0.00 |
| y20s | Auto Foldplates 1234 Y 20 K | \$19,355.00 | 30\% | \$13,494.41 | \$765.00 | \$14,402.00 | 803.25 |
| Y21C | Stand-alone Air Kit for Cutter | \$2,710.00 | 30\% | \$1,890.00 | \$0.00 | \$1,908.90 | \$0.00 |
| Y21E | OVER UNDER CUTTER | \$73,742.00 | 30\% | \$51,372.43 | \$6,885.00 | \$58,840.01 | \$7,229.25 |
| Y21M | 2 C Camera Y 21 E | \$28,387.00 | 30\% | \$19,778.47 | \$2,375.00 | \$22,375.00 | \$2,493.75 |
| Y21P | Pinless Over Under Cutter | \$84,617.00 | 30\% | \$59,020.20 | \$0.00 | \$59,610.40 | \$0.00 |
| Y21R | Pinless Slit/Merge | \$34,409.00 | 30\% | \$24,000.30 | \$0.00 | \$24,240.30 | \$0.00 |
| Y234A | Rival INPUT, 60 Hz | \$68,975.44 | 30\% | \$48,107.77 | \$4,815.00 | \$53,452.00 | \$5,055.75 |
| Y234C | Rival InPUT, 60Hz, Extended hopper | \$77,999.24 | 30\% | \$54,401.53 | \$5,445.00 | \$60,445.00 | \$5,717.25 |
| Y235 | FIXED BEAM OMR/BCR COMBO | \$5,032.00 | 30\% | \$3,507.42 | \$351.00 | \$3,897.00 | \$368.55 |
| Y236 | moving beam scanner | \$5,419.00 | 30\% | \$3,777.43 | \$380.00 | \$4,199.00 | \$399.00 |
| Y236A | Moving beam scanner Y234 | \$5,419.00 | 30\% | \$3,777.43 | \$380.00 | \$4,199.00 | \$399.00 |
| ${ }^{2} 2368$ | ASSY, MOVING BEAM SCANNING, RASTER | \$5,419.00 | 30\% | \$3,777.43 | \$380.00 | \$4,199.00 | \$399.00 |
| Y237 | camera scanner | \$12,903.00 | 30\% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| Y239 | ADD MONITOR Y234 MOUNT | \$5,806.00 | 30\% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y23A | LOWCAPDIVERT W/CHUTESY234 | \$8,123.00 | 30\% | \$5,660.72 | \$567.00 | \$6,290.00 | \$595.35 |
| ү238 | REVERSE ACC OPTION Y234 | \$3,871.00 | 30\% | \$2,698.47 | \$255.00 | \$2,983.00 | \$267.75 |
| Y23C | SET OF STD CHUTES Y234 | \$3,871.00 | 30\% | \$2,698.47 | \$255.00 | \$2,983.00 | \$267.75 |
| Y23D | KIT, OMR FIXED BEAM SCANNING | \$2,903.00 | 30\% | \$2,023.76 | \$200.00 | \$2,246.00 | \$210.00 |
| Y23E | Camera scanner (Y23EB) - COGNEX AREA SCAN - BOTTOM | \$12,903.00 | 30\% | \$8,990.30 | \$1,080.00 | \$10,171.00 | \$1,134.00 |
| Y23F | MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P | \$2,419.00 | 30\% | \$1,688.12 | \$0.00 | \$1,705.00 | \$0.00 |
| Y23\% | ADD'L F40 CH FOR Y23D | \$1,477.00 | 30\% | \$1,029.70 | \$100.00 | \$1,141.00 | \$105.00 |
| ${ }^{233}$ | Top Line Scan Y234 | \$37,419.00 | 30\% | \$28,864.81 | \$2,926.00 | \$32,108.72 | \$3,072.30 |
| Y23K | Extra Folder Motor Y234- option on Rival/MSE/MPS Select | \$6,452.00 | 30\% | \$4,494.80 | \$625.00 | \$5,171.00 | \$656.25 |
| Y25A | TOP BARCODE SCANNIN API36 | \$3,639.00 | 30\% | \$2,536.09 | \$255.00 | \$2,819.00 | \$267.75 |
| Y25B | bTM Barcode scanning api3 | \$3,639.00 | 30\% | \$2,536.09 | \$255.00 | \$2,819.00 | \$267.75 |
| Y25D | TRAPPING HI CAP KIT | \$7,226.00 | 30\% | \$5,035.60 | \$504.00 | \$5,595.00 | \$529.20 |
| Y26A | OMR 1ST CHANNEL TOP/1ST 3 | \$2,903.00 | 30\% | \$2,023.76 | \$200.00 | \$2,246.00 | \$210.00 |
| Y268 | OMR 1ST CHANNEL LAST $2 / 3$ | \$2,903.00 | 30\% | \$2,023.76 | \$200.00 | \$2,246.00 | \$210.00 |
| Y26C | OMR 2ND Channeltop/botto | \$1,477.00 | 30\% | \$1,029.70 | \$100.00 | \$1,141.00 | \$105.00 |
| Y26D | OMR 3RD CHANNEL TOP - 2250 | \$1,477.00 | 30\% | \$1,029.70 | \$100.00 | \$1,141.00 | \$105.00 |
| Y26E | OMR 4 TH CHANNEL TOP - 2250 | \$1,477.00 | 30\% | \$1,029.70 | \$100.00 | \$1,141.00 | \$105.00 |
| Y26F | 2 D Camera Y250 Top | \$12,903.00 | 30\% | \$8,990.30 | \$1,080.00 | \$10,171.00 | \$1,134.00 |
| Y26G | 2 D Camera Y 250 Bottom | \$12,903.00 | 30\% | \$8,990.30 | \$1,080.00 | \$10,171.00 | \$1,134.00 |
| Y270A | Barcode(2) -Dual Web, Top Mnt | \$7,277.00 | 30\% | \$5,072.18 | \$510.00 | \$5,638.00 | \$535.50 |
| Y270в | Barcode(2) -Dual Web Btm Mnt | \$7,277.00 | 30\% | \$5,072.18 | \$510.00 | \$5,638.00 | \$535.50 |
| Y271A | OMR Scan(2) -Dual Web Top Mnt | \$5,806.00 | 30\% | \$4,046.54 | \$400.00 | \$4,491.00 | \$420.00 |
| Y2718 | OMR Scan(2)- Dual Web Btm Mnt | \$5,806.00 | 30\% | \$4,046.54 | \$400.00 | \$4,491.00 | \$420.00 |
| Y272A | Barcode Scan-Sgl Web C', Top | \$5,314.81 | 30\% | \$3,706.88 | \$1,073.31 | \$4,827.99 | \$1,126.98 |
| Y272B | Barcode Scan- Sgl Web C', Btm | \$5,314.81 | 30\% | \$3,706.88 | \$1,073.31 | \$4,827.99 | \$1,126.98 |
| Y273A | FMI Scan-Sgl Web 1st Pos. Top | \$3,710.60 | 30\% | \$2,588.00 | \$511.00 | \$3,129.99 | \$536.55 |
| Y273B | FMI Scan-Sgl Web 1st Pos Btm | \$3,710.60 | 30\% | \$2,588.00 | \$511.00 | \$3,129.99 | \$536.55 |
| Y274 | OMR Scan- Sgl Web Cut. Addl Ch | \$2,969.69 | 30\% | \$2,071.25 | \$536.66 | \$2,633.99 | \$563.49 |
| Y275 | omr scanner dual web ctir | \$2,955.00 | 30\% | \$2,059.41 | \$200.00 | \$2,282.00 | \$210.00 |
| Y276A | Barcode Scan(2)-Sgl Web Top | \$9,187.14 | 30\% | \$6,407.68 | \$1,022.00 | \$7,503.98 | \$1,073.10 |
| Y276B | Barcode Scan(2)- Sgl Web Btm | \$9,187.14 | 30\% | \$6,407.68 | \$1,022.00 | \$7,503.98 | \$1,073.10 |
| Y277A | FMI Scan- Sgl Web 2nd Pos Top | \$4,438.68 | 30\% | \$3,095.81 | \$1,022.00 | \$4,158.99 | \$1,073.10 |
| Y2778 | fMI Scan- SgI Web 2nd Pos Btm | \$4,438.68 | 30\% | \$3,095.81 | \$1,022.00 | \$4,158.99 | \$1,073.10 |
| Y302 | PATtern reader | \$6,581.00 | 30\% | \$4,586.04 | \$510.00 | \$5,147.00 | \$535.50 |
| Y315 | SIDELESS VERTICAL STKR FL | \$11,742.00 | 30\% | \$8,190.00 | \$0.00 | \$8,271.90 | \$0.00 |
| Y315B | FINAL ASSY TIMING BELT driven vds | \$11,742.00 | 30\% | \$8,182.98 | \$819.00 | \$9,092.00 | \$859.95 |
| Y316 | heavies divert bin \& Stac | \$19,484.00 | 30\% | \$13,578.62 | \$1,359.00 | \$15,087.00 | \$1,426.95 |
| Y318 | OUTPUT ROTATE MODULE | \$54,839.00 | 30\% | \$38,210.70 | \$4,420.00 | \$43,057.00 | \$4,641.00 |
| Y319 | FACE DOWN EXIT DIVERT | \$11,742.00 | 30\% | \$8,182.98 | \$819.00 | \$9,092.00 | \$859.95 |
| Y319A | Y319A | \$12,452.00 | 30\% | \$8,678.03 | \$819.00 | \$9,592.00 | \$859.95 |
| Ү3198 | Ү3198 | \$12,452.00 | 30\% | \$8,678.03 | \$819.00 | \$9,592.00 | \$859.95 |


| Item | Description | $\begin{gathered} \mathrm{CL}= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& $1 \%$ Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y31E | SINGLE 17 V -BIN, FRONT | \$6,543.00 | 30\% | \$0.46 | \$0.00 | \$0.46 | \$0.00 |
| Y320 | UNIVERSAL Vacuum base | \$21,355.00 | 30\% | \$14,187.83 | \$2,183.53 | \$16,535.07 | \$2,292.71 |
| Y328 | UNIVERSAL VACUUM BASE APS | \$21,355.00 | 30\% | \$14,881.79 | \$1,489.50 | \$16,535.00 | \$1,563.98 |
| Y32E | OUTPUT LINESCAN MPS | \$52,258.00 | 30\% | \$36,391.91 | \$6,318.00 | \$43,137.01 | \$6,633.90 |
| Y32F | OUTPUT LINESCAN MSE/FPS | \$52,258.00 | 30\% | \$36,391.91 | \$6,318.00 | \$43,137.01 | \$6,633.90 |
| Y350 | MSE PRINT+ MESSENGER | \$219,742.00 | 30\% | \$153,270.00 | \$0.00 | \$154,802.70 | \$0.00 |
| Y351 | MPS PRINT+ PACKAGE - MFG. PCN | \$232,645.00 | 30\% | \$162,270.00 | \$0.00 | \$163,892.70 | \$0.00 |
| Y352 | COLOR PPM STARTUP KIT | \$6,065.00 | 30\% | \$4,230.69 | \$0.00 | \$4,273.00 | \$0.00 |
| Y356 | MSE K PRINT+ MESSENGER | \$171,290.00 | 30\% | \$119,475.00 | \$0.00 | \$120,669.75 | \$0.00 |
| Y357 | MPS K-PRINT+ MESSENGER | \$177,742.00 | 30\% | \$123,975.00 | \$0.00 | \$125,214.75 | \$0.00 |
| Y358 | Black Startup Kit | \$2,903.00 | 30\% | \$2,025.74 | \$0.00 | \$2,046.00 | \$0.00 |
| Y35A | MPS PRINT+ PACKAGE | \$238,547.94 | 30\% | \$166,378.22 | \$14,000.00 | \$182,182.00 | \$14,700.00 |
| Y35B | EVOLUTION PRINT+ PACKAGE | \$225,670.99 | 30\% | \$157,397.03 | \$12,000.00 | \$171,091.00 | \$12,600.00 |
| Y35F | MSE K PRINT+PACKAGE | \$174,051.05 | 30\% | \$121,394.06 | \$12,000.00 | \$134,728.00 | \$12,600.00 |
| Y35G | MPS K PRINT+PACKAGE | \$180,474.62 | 30\% | \$125,874.26 | \$14,000.00 | \$141,273.00 | \$14,700.00 |
| Y380 | Power Stacker | \$12,154.00 | 30\% | \$8,421.08 | \$896.75 | \$9,411.01 | \$941.59 |
| Y388 | WEIGH-ON-THE-FLY (WOF) SC | \$36,297.00 | 30\% | \$25,295.06 | \$2,531.67 | \$28,105.00 | \$2,658.25 |
| Yзсо | mCS WINDOWS PC SCRN/KYbD | \$2,004.00 | 30\% | \$1,349.01 | \$150.00 | \$1,514.00 | \$157.50 |
| Y3C1 | MC ADDL MCS BW MICROVISIO | \$6,677.00 | 30\% | \$4,528.05 | \$468.00 | \$5,046.01 | \$491.40 |
| YзC2 | mCS readup config perfect | \$3,226.00 | 30\% | \$2,264.02 | \$234.00 | \$2,523.00 | \$245.70 |
| YзС3 | MCS 2600 ARray 2 "SYSTEM/S | \$21,270.18 | 30\% | \$14,835.15 | \$1,650.00 | \$16,650.00 | \$1,732.50 |
| Y3C5 | MCS S-800 INFRARED DRYER | \$10,968.00 | 30\% | \$7,643.07 | \$850.00 | \$8,578.00 | \$892.50 |
| Yзс6 | MCS 4600 ARRAY 4"SYSTEM | \$26,703.00 | 30\% | \$23,826.24 | \$2,650.00 | \$26,741.00 | \$2,782.50 |
| Үзс7 | MCS 4600 ARRAY 4"SYS 2"+2 | \$26,703.00 | 30\% | \$23,826.24 | \$2,650.00 | \$26,741.00 | \$2,782.50 |
| Y3CB | MCS 8600 ARRAY 8 " | \$53,548.00 | 30\% | \$37,313.37 | \$4,150.00 | \$41,878.00 | \$4,357.50 |
| YзсС | MCS inst/Train injuet | \$3,339.00 | 30\% | \$2,498.00 | \$0.00 | \$2,522.98 | \$0.00 |
| Y3CE | mCS Perfect match pb flow | \$40,065.00 | 30\% | \$29,221.16 | \$3,250.00 | \$32,795.87 | \$3,412.50 |
| Y3CF | MCS PERFECTMATCH PB FL R | \$43,404.00 | 30\% | \$31,693.17 | \$3,276.00 | \$35,318.86 | \$3,439.80 |
| Y3CH | mCS Inst/TRAIN PERF MATCH | \$6,677.00 | 30\% | \$4,996.01 | \$0.00 | \$5,045.97 | \$0.00 |
| Үзск | mCS Bulk ink sup del sys | \$3,613.00 | 30\% | \$2,518.02 | \$280.00 | \$2,826.00 | \$294.00 |
| Y3CL | mCS Bulk ink Sup del sys | \$4,774.00 | 30\% | \$3,327.03 | \$370.00 | \$3,734.00 | \$388.50 |
| YзCZ | feedmax W/6' N -FEED | \$11,516.00 | 30\% | \$8,053.82 | \$864.00 | \$9,007.00 | \$907.20 |
| Y3DA | feedmax w/register belt | \$15,484.00 | 30\% | \$10,846.09 | \$1,144.00 | \$12,110.00 | \$1,201.20 |
| Y3DB | TABBER WITH 4" KIT | \$32,877.00 | 30\% | \$22,113.92 | \$702.00 | \$23,044.08 | \$737.10 |
| YзDC | tabber with 2 " KIT | \$29,032.00 | 30\% | \$20,230.20 | \$2,250.00 | \$22,705.00 | \$2,362.50 |
| Y3F2 | injet feeder | \$5,415.13 | 30\% | \$3,776.85 | \$437.00 | \$4,255.99 | \$458.85 |
| Y3F3 | 9' Conveyor | \$5,157.07 | 30\% | \$3,596.86 | \$416.00 | \$4,052.99 | \$436.80 |
| Y3F4 | 6' Conveyor | \$4,531.97 | 30\% | \$3,160.88 | \$350.00 | \$3,545.99 | \$367.50 |
| Y3F5 | 4000W DRYER | \$5,161.00 | 30\% | \$3,597.03 | \$400.00 | \$4,037.00 | \$420.00 |
| Y3F6 | Fit dirt stand alone 110V | \$6,981.00 | 30\% | \$5,524.49 | \$520.00 | \$6,104.93 | \$546.00 |
| YзFB | SELECTS SW\&HW-CURRENT USE | \$19,336.52 | 30\% | \$13,486.49 | \$1,560.00 | \$15,196.96 | \$1,638.00 |
| Y3FC | SELECTS SW\&HW-NEW USER | \$27,715.15 | 30\% | \$19,330.28 | \$2,236.00 | \$21,781.94 | \$2,347.80 |
| Y3FD | SELECTS SW\&HW-DB CONTROL | \$27,715.15 | 30\% | \$19,330.28 | \$2,236.00 | \$21,781.94 | \$2,347.80 |
| Y3FE | SELECTVITY INSTALL \& TRA | \$3,868.15 | 30\% | \$2,697.89 | \$312.00 | \$3,039.99 | \$327.60 |
| Y3FF | OUTPUT SCAN SW \& HW | \$31,722.38 | 30\% | \$22,125.17 | \$2,450.00 | \$24,820.92 | \$2,572.50 |
| Y3FG | GIS 4250 Std AlONE INKJET | \$83,787.78 | 30\% | \$58,438.83 | \$6,760.00 | \$65,850.82 | \$7,098.00 |
| YzFM | 36" FLEX InKJET TRANSPORT | \$12,247.37 | 30\% | \$8,542.08 | \$950.00 | \$9,587.00 | \$997.50 |
| Y3FN | 56"Flexible inkjet transp | \$18,252.00 | 30\% | \$9,665.59 | \$1,075.00 | \$10,848.00 | \$1,128.75 |
| Y3FR | 72"Flexible inkJet transp | \$18,710.00 | 30\% | \$11,239.11 | \$1,250.00 | \$12,614.00 | \$1,312.50 |
| Y35F | image archive | \$2,373.00 | 30\% | \$1,655.45 |  | \$1,672.00 | \$0.00 |
| Y3SL | 22" TOUCH SCREEN MONITOR | \$623.00 | 30\% | \$435.64 |  | \$440.00 | \$0.00 |
| Y35M | hand Scanner | \$1,077.00 | 30\% | \$849.50 |  | \$857.99 | \$0.00 |
| Y35N | tracking module | \$9,794.00 | 30\% | \$7,623.68 |  | \$7,699.92 | \$0.00 |
| Y43L | CUTSHT INPUT LINESCAN TOP | \$60,968.00 | 30\% | \$43,183.04 | \$5,906.00 | \$49,579.93 | \$6,201.30 |
| Ү43м | CUTSHT InPUT LINESCAN BTM | \$66,187.24 | 30\% | \$46,163.11 | \$2,926.00 | \$49,580.00 | \$3,072.30 |
| Y470 | HPI ACCUMULATOR MODULE | \$82,581.00 | 30\% | \$57,548.92 | \$5,760.00 | \$63,942.01 | \$6,048.00 |
| Y471 | HPI Folder | \$13,290.00 | 30\% | \$12,214.14 | \$942.00 | \$13,287.70 | \$989.10 |
| Y472 | hPI REVERSE ACCUM MODULE | \$82,581.00 | 30\% | \$57,548.92 | \$5,760.00 | \$63,942.01 | \$6,048.00 |
| Y47A | 1/8" Eastport Blade Block | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y47B | 1/6" Eastport Blade Block | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y47C | 7.8Mm Eastport Blade Block | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y47D | CHAMFRAIN BLADE BLOCK | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y47E | hPi EASTPORT TRANS MODULE | \$104,516.00 | 30\% | \$72,835.75 | \$7,290.00 | \$80,927.01 | \$7,654.50 |
| Y47F | 7" Tubes - HPI Eastport TM | \$3,419.00 | 30\% | \$2,386.14 | \$0.00 | \$2,410.00 | \$0.00 |
| Y47G | 8.5" Tubes - HPI Eastport TM | \$3,419.00 | 30\% | \$2,386.14 | \$0.00 | \$2,410.00 | \$0.00 |
| Y47H | OMR SCANNING 2-UP FORM | \$5,806.00 | 30\% | \$4,046.54 | \$400.00 | \$4,491.00 | \$420.00 |
| Y47J | 2 ADDL AD Channel omr sc | \$2,955.00 | 30\% | \$2,059.41 | \$200.00 | \$2,282.00 | \$210.00 |
| Y47k | 2 AdDL SEP CHANNEL OMR SC | \$2,955.00 | 30\% | \$2,059.41 | \$200.00 | \$2,282.00 | \$210.00 |
| Y47L | bCr fixed beam scanning | \$7,277.00 | 30\% | \$5,036.18 | \$546.00 | \$5,638.00 | \$573.30 |
| Y47M | BCR MOVING BEAM SCANNING | \$12,774.00 | 30\% | \$8,902.08 | \$890.00 | \$9,890.00 | \$934.50 |
| Y47N | HPI NO NORTH PORT KIT-TM | \$2,839.00 | 30\% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| Y47P | HPI FIM FOR Y25S NORTHPOR | \$12,316.00 | 30\% | \$8,583.56 | \$859.01 | \$9,537.00 | \$901.96 |
| Y47R | Quad Cart Adaptor. | \$4,103.00 | 30\% | \$2,891.38 | \$255.15 | \$3,178.00 | \$267.91 |
| Y47U | ByPass Folder Kit | \$23,427.00 | 30\% | \$6,748.37 | \$1,815.00 | \$8,649.00 | \$1,905.75 |
| Y47w | hPI WESTPORT TRANS MOdULE | \$104,516.00 | 30\% | \$72,835.75 | \$7,290.00 | \$80,927.01 | \$7,654.50 |
| Y47X | 7in Tubes - HPI Westport TM | \$3,419.00 | 30\% | \$2,386.14 | \$0.00 | \$2,410.00 | \$0.00 |
| Y47Y | 8.5" Tubes - HPI Westport TM | \$3,419.00 | 30\% | \$2,386.14 | \$0.00 | \$2,410.00 | \$0.00 |
| Y472 | CUtter gutter cut knives | \$12,903.00 | 30\% | \$8,992.08 | \$900.00 | \$9,991.00 | \$945.00 |
| Y484 | HPI 36K PINLESS CUTTER | \$148,263.79 | 30\% | \$103,408.42 | \$10,350.00 | \$114,896.00 | \$10,867.50 |
| Y485 | HPI 25 K PINLESS CUtTER | \$106,362.60 | 30\% | \$74,183.91 | \$7,425.00 | \$82,425.00 | \$7,796.25 |
| Y486 | 2 C Camera PBCutter 2 UP | \$28,387.00 | 30\% | \$19,778.47 | \$2,375.00 | \$22,375.00 | \$2,493.75 |
| Y488 | Auto Foldplate 1234 Y471 | \$19,355.00 | 30\% | \$13,494.41 | \$765.00 | \$14,402.00 | \$803.25 |
| Y48A | 1/8" Westport Blade Block | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y48B | 1/6" Westport Blade Block | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y48C | 7.8mm Westport Blade Block | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y48D | Chamfer Westport Blade Block | \$16,129.00 | 30\% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y48E | hPI EASTPORT Broker fold | \$61,516.00 | 30\% | \$42,869.65 | \$4,290.75 | \$47,632.00 | \$4,505.29 |
| Y48F | ADDL MONITOR-HPI | \$5,806.00 | 30\% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y48G | ADD'L MONITOR-HPI | \$5,806.00 | 30\% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y48K | Bottom Line Scan, PB Cutter | \$51,484.00 | 30\% | \$35,910.00 | \$0.00 | \$36,269.10 | \$0.00 |
| Y48M | LINESCAN, 2UP FORMS Y484/5 | \$79,949.08 | 30\% | \$55,761.48 | \$3,591.00 | \$59,946.00 | \$3,770.55 |
| Y48N | Nibble Cut | \$9,032.00 | 30\% | \$6,300.00 | \$0.00 | \$6,363.00 | \$0.00 |
| Y48W | HPI WESTPORT BROKER FOLD | \$61,516.00 | 30\% | \$42,869.65 | \$4,290.75 | \$47,632.00 | \$4,505.29 |
| Y490 | ON-EdGE STACKER MPS HIGH | \$25,742.00 | 30\% | \$17,939.66 | \$1,795.00 | \$19,932.00 | \$1,884.75 |
| Y491 | ON-EDGE Stacker | \$25,742.00 | 30\% | \$17,939.66 | \$1,795.00 | \$19,932.00 | \$1,884.75 |
| Y492 | ASSY - Oes rh Low | \$25,742.00 | 30\% | \$17,939.66 | \$1,795.00 | \$19,932.00 | \$1,884.75 |
| Y49B | On-EDGE STACKER OfFSET KI | \$11,381.00 | 30\% | \$7,930.75 | \$794.00 | \$8,812.00 | \$833.70 |
| Y49D | IN-LINE OES | \$36,516.00 | 30\% | \$25,445.55 | \$2,800.00 | \$28,528.00 | \$2,940.00 |


| Item | Description | $\begin{gathered} \mathrm{CL}= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& $1 \%$ Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y49E | PRIVACYGUARD MODULE MPS | \$35,655.00 | 30\% | \$24,847.66 | \$2,487.00 | \$27,608.00 | \$2,611.35 |
| у49н | light table-us | \$323.00 | 30\% | \$225.50 | \$25.00 | \$253.00 | \$26.25 |
| Y49K | traytag printer oes mount | \$6,452.00 | 30\% | \$4,496.04 | \$500.00 | \$5,046.00 | \$525.00 |
| Y49L | traytag printer vbinmount | \$6,452.00 | 30\% | \$4,496.04 | \$500.00 | \$5,046.00 | \$525.00 |
| у49M | autotrayer | \$122,581.00 | 30\% | \$85,419.81 | \$9,000.00 | \$95,364.01 | \$9,450.00 |
| Y49N | Intelligent trayer kit | \$19,355.00 | 30\% | \$13,497.03 | \$500.00 | \$14,137.00 | \$525.00 |
| Y4H1 | CORE "3IN" - hunkeler unw | \$3,613.00 | 30\% | \$2,480.40 | \$280.00 | \$2,788.00 | \$294.00 |
| Y4H2 | hunkler unwndr Core ( ${ }^{\text {") }}$ ) | \$6,064.26 | 30\% | \$4,229.59 | \$311.00 | \$4,586.00 | \$326.55 |
| учнз | hunkeler unwinder core | \$7,132.00 | 30\% | \$3,987.69 | \$553.00 | \$4,586.10 | \$580.65 |
| Y4H4 | 70MM CORE OPTION | \$5,812.00 | 30\% | \$4,053.60 | \$0.00 | \$4,094.14 | \$0.00 |
| Y4H5 | 200mm Core option | \$7,901.00 | 30\% | \$5,510.70 | \$0.00 | \$5,565.81 | \$0.00 |
| Y4HG | Roll dolly 20.5" | \$5,009.00 | 30\% | \$3,493.80 | \$0.00 | \$3,528.74 | \$0.00 |
| Y4TC | Stand Alone Trim Chopper | \$18,452.00 | 30\% | \$12,853.59 | \$1,788.00 | \$14,788.00 | \$1,877.40 |
| Y503 | MPS/APS 3 STA CHASSIS | \$106,223.27 | 30\% | \$74,086.73 | \$8,240.00 | \$83,150.00 | \$8,652.00 |
| Y504 | MPS/APS 4 STA CHASSIS | \$112,797.17 | 30\% | \$78,671.78 | \$8,750.00 | \$88,296.00 | \$9,187.50 |
| Y506 | MPS/APS 6 STA CHASSIS | \$136,129.13 | 30\% | \$94,944.95 | \$10,560.00 | \$106,560.00 | \$11,088.00 |
| Y507 | MPS/APS 7 STA CHASSIS | \$141,544.52 | 30\% | \$98,721.98 | \$10,980.00 | \$110,799.00 | \$11,529.00 |
| Y508 | MPS/APS 8 STA CHASSIS | \$145,282.40 | 30\% | \$101,329.01 | \$11,270.00 | \$113,725.00 | \$11,833.50 |
| Y509 | MPS/APS 9 STA CHASSIS | \$165,134.56 | 30\% | \$115,175.15 | \$12,810.00 | \$129,265.00 | \$13,450.50 |
| Y510 | MPS/APS 10 STA CHASSIS | \$171,230.58 | 30\% | \$119,426.89 | \$11,256.28 | \$131,990.00 | \$11,819.09 |
| Y512 | MPS/APS 12 STA CHASSIS | \$186,662.82 | 30\% | \$130,190.30 | \$14,480.00 | \$146,117.00 | \$15,204.00 |
| Y514 | MPS/APS 14 STA CHASSIS | \$207,747.90 | 30\% | \$144,896.35 | \$13,661.08 | \$160,143.00 | \$14,344.13 |
| Y516 | MPS/APS 16 STA CHASSIS | \$212,000.00 | 30\% | \$147,722.49 | \$16,430.00 | \$165,794.01 | \$17,251.50 |
| Y518 | MPS/APS 18 STA CHASSIS | \$236,258.00 | 30\% | \$164,625.66 | \$18,310.00 | \$184,765.02 | \$19,225.50 |
| Y530 | MPS Chassis Subset | \$1,935.00 | 30\% | \$1,350.50 | \$0.00 | \$1,364.00 | \$0.00 |
| Y540 | mall stream merge module | \$196,774.00 | 30\% | \$137,113.38 | \$15,250.00 | \$153,887.01 | \$16,012.50 |
| Y551 | aps scanner enclosure fdr | \$5,032.00 | 30\% | \$3,510.00 | \$0.00 | \$3,545.10 | \$0.00 |
| Y554 | MPS FRICTION FEEDER | \$14,839.00 | 30\% | \$10,340.10 | \$1,150.00 | \$11,605.00 | \$1,207.50 |
| Y555G | Rotary Feeder-Retrofit, Grey | \$23,226.00 | 30\% | \$16,198.02 | \$400.00 | \$16,764.00 | \$420.00 |
| Y555w | Rotary Feeder-Retrofit, White | \$23,226.00 | 30\% | \$16,198.02 | \$400.00 | \$16,764.00 | \$420.00 |
| Y556 | MOVING BEAM SCAN-MPS RFDR | \$9,194.00 | 30\% | \$6,407.52 | \$641.00 | \$7,119.00 | \$673.05 |
| Y557 | mps rotary feeder | \$20,000.00 | 30\% | \$13,936.14 | \$1,550.00 | \$15,641.00 | \$1,627.50 |
| Y561 | MPS ENG/SEALER/TAKEAWAY M | \$188,000.00 | 30\% | \$131,130.00 | \$0.00 | \$132,441.30 | \$0.00 |
| Y572 | Stage Buffer | \$57,935.00 | 30\% | \$40,374.85 | \$4,041.00 | \$44,860.00 | \$4,243.05 |
| Y574 | 26k tnt MPs | \$85,032.00 | 30\% | \$73,284.80 | \$7,335.00 | \$81,426.00 | \$7,701.75 |
| Y580 | APS/FPS FLATPANEL TS MTR | \$3,561.00 | 30\% | \$2,482.29 | \$248.40 | \$2,758.00 | \$260.82 |
| Y581 | ADDL APS MONITOR WESTPORT | \$5,806.00 | 30\% | \$3,851.51 | \$600.00 | \$4,496.02 | \$630.00 |
| Y582 | ADDL APS MONITOR EASTPORT | \$5,806.00 | 30\% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y583 | ADDL APS MONITOR NON TM1 | \$5,806.00 | 30\% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y584 | flatpanel touchscreen fie | \$3,871.00 | 30\% | \$2,698.32 | \$270.00 | \$2,998.00 | \$283.50 |
| Y701 | dual vertical stkr module | \$28,387.00 | 30\% | \$19,819.96 | \$1,942.41 | \$21,980.00 | \$2,039.53 |
| Y703 | MAILING MACHINE/VS MODULE | \$17,419.00 | 30\% | \$12,139.46 | \$1,215.00 | \$13,488.00 | \$1,275.75 |
| Y734 | top edge marker 1st color | \$11,381.00 | 30\% | \$7,930.95 | \$793.80 | \$8,812.00 | \$833.49 |
| Y735 | TOP EdGE MARKER 2ND COLOR | \$11,381.00 | 30\% | \$7,930.95 | \$793.80 | \$8,812.00 | \$833.49 |
| Y941 | flats sealer/Stacker | \$4,839.00 | 30\% | \$3,372.28 | \$400.00 | \$3,810.00 | \$420.00 |
| Y980 | Horizontal belt stacker | \$4,252.00 | 30\% | \$2,964.20 | \$216.00 | \$3,212.00 | \$226.80 |
| уямв | raster movin beam scanner | \$7,054.00 | 30\% | \$4,915.69 | \$515.00 | \$5,485.00 | \$540.75 |
| y9vs | vertical power stacker | \$1,929.00 | 30\% | \$1,344.99 | \$156.00 | \$1,516.00 | \$163.80 |
| 299k | installation and training | \$5,806.00 | 30\% | \$4,050.50 | \$0.00 | \$4,091.00 | \$0.00 |
| z9Cs | mps SElect cs Parts cab | \$16,862.00 | 30\% | \$11,762.38 | \$0.00 | \$11,880.00 | \$0.00 |
| 29F1 | field service labor charg | \$542.00 | 30\% | \$342.58 | \$0.00 | \$346.00 | \$0.00 |
| 2972 | TSS LAbor charge | \$2,968.00 | 30\% | \$1,801.02 | \$0.00 | \$1,819.03 | \$0.00 |
| Z9FP | STD Installatn MSE 12/14 | \$9,677.00 | 30\% | \$6,751.49 | \$0.00 | \$6,819.00 | \$0.00 |
| z9MP | Std installation mps | \$12,903.00 | 30\% | \$9,000.99 | \$0.00 | \$9,091.00 | \$0.00 |
| z9T0 | Prod Mail Mgmt Training Seat | \$4,516.00 | 30\% | \$2,520.86 | \$0.00 | \$2,546.06 | \$0.00 |
| 2976 | dM infinity new operator | \$645.00 | 30\% | \$450.50 | \$0.00 | \$455.00 | \$0.00 |
| 2901 | Install fbi 1St Unit | \$1,935.00 | 30\% | \$1,350.50 | \$0.00 | \$1,364.00 | \$0.00 |
| z9U2 | INSTALL FBI ADLD UNITS | \$1,290.00 | 30\% | \$900.99 | \$0.00 | \$910.00 | \$0.00 |
| z9U3 | Prod attacher inst 1st un | \$3,226.00 | 30\% | \$2,250.50 | \$0.00 | \$2,273.00 | \$0.00 |
| z9U4 | PROD ATACHER INST ADDL U | \$1,935.00 | 30\% | \$1,350.50 | \$0.00 | \$1,364.00 | \$0.00 |
| z9U8 | STD INTEG HI CAP PLC | \$9,677.00 | 30\% | \$6,751.49 | \$0.00 | \$6,819.00 | \$0.00 |
| z9u9 | STD Integ Hi Cap on-site | \$19,355.00 | 30\% | \$13,501.98 | \$0.00 | \$13,637.00 | \$0.00 |
| z9ua | CUST TECH TRAIINING PLC | \$3,226.00 | 30\% | \$2,250.50 | \$0.00 | \$2,273.00 | \$0.00 |
| z9UB | addl tech svcs per day | \$1,419.00 | 30\% | \$990.10 | \$0.00 | \$1,000.00 | \$0.00 |
| zvo3 | EPIC 3 STA CHASSIS | \$73,290.00 | 30\% | \$42,880.82 | \$8,240.00 | \$51,632.03 | \$8,652.00 |
| zvo4 | EPIC 4 STA CHASSIS | \$77,419.00 | 30\% | \$45,250.88 | \$8,750.00 | \$54,540.88 | \$9,187.50 |
| zvo6 | EPIC 6 STA CHASSIS | \$96,129.00 | 30\% | \$56,491.06 | \$10,560.00 | \$67,721.57 | \$11,088.00 |
| zvo7 | EPIC 7 STA CHASSIS | \$99,871.00 | 30\% | \$58,681.10 | \$10,980.00 | \$70,357.71 | \$11,529.00 |
| zv08 | EPIC 8 STA CHASSIS | \$111,355.00 | 30\% | \$66,401.13 | \$11,270.00 | \$78,447.84 | \$11,833.50 |
| zvog | EPIC 9 STA CHASSIS | \$126,194.00 | 30\% | \$75,211.28 | \$12,810.00 | \$88,901.49 | \$13,450.50 |
| 2V10 | EPIC 10 STA CHASSIS | \$130,323.00 | 30\% | \$79,645.13 | \$11,256.00 | \$91,810.14 | \$11,818.80 |
| 2V12 | EPIC 12 STA CHASSIS | \$138,968.00 | 30\% | \$82,451.45 | \$14,480.00 | \$97,900.76 | \$15,204.00 |
| 2V14 | EPIC 14 STA CHASSIS | \$157,290.00 | 30\% | \$96,350.34 | \$13,361.00 | \$110,808.45 | \$14,029.05 |
| zV16 | EPIC 16 STA CHASSIS | \$231,355.00 | 30\% | \$144,941.64 | \$16,430.00 | \$162,985.36 | \$17,251.50 |
| 2V18 | EPIC 18 STA CHASSIS | \$25,613.00 | 30\% | \$159,981.83 | \$18,310.00 | \$180,074.75 | \$19,225.50 |
| zV20 | EPIC 20 STA CHASSIS | \$282,452.00 | 30\% | \$176,802.02 | \$20,210.00 | \$198,982,14 | \$21,220.50 |
| zV21 | EPIC 21 STA CHASSIS | \$297,290.00 | 30\% | \$185,252.21 | \$22,110.00 | \$209,435.83 | \$23,215.50 |
| zvB2 | 8 Stage with TNT | \$133,628.95 | 30\% | \$93,201.17 | \$11,650.00 | \$105,899.68 | \$12,232.50 |
| zveo | EPIC EnGIne Extended | \$290,323.00 | 30\% | \$163,645.89 | \$38,858.00 | \$204,528.92 | \$40,800.90 |
| zx01 | SHORT FOOTPRINT TURN OVER | \$14,839.00 | 30\% | \$10,340.84 | \$1,075.00 | \$11,530.00 | \$1,128.75 |
| $2 \mathrm{x02}$ | PRIVACYGUARD MODULE MSE | \$35,655.00 | 30\% | \$24,847.66 | \$2,487.00 | \$27,608.00 | \$2,611.35 |
| zx05 | servo front table | \$0.00 | 30\% | \$0.00 | \$3,600.00 | \$3,636.00 | \$3,780.00 |
| 2x07 | BELT TO MSE | \$22,581.00 | 30\% | \$15,738.86 | \$1,375.00 | \$17,285.00 | \$1,443.75 |
| zXOE | NON-INPUT KIT 3 /6 | \$6,129.00 | 30\% | \$4,271.51 | \$427.50 | \$4,746.00 | \$448.88 |
| zxoF | NON-INPUT KIT 9/12 | \$6,129.00 | 30\% | \$4,271.51 | \$427.50 | \$4,746.00 | \$448.88 |
| zxot | 4 Station rival chassis | \$59,355.00 | 30\% | -\$110.88 | \$11,200.00 | \$11,200.01 | \$11,760.00 |
| zxou | 3 Station rival chassis | \$56,774.00 | 30\% | -\$97.51 | \$9,850.00 | \$9,850.01 | \$10,342.50 |
| zxov | 6 STATION RIVAL CHASSIS | \$66,452.00 | 30\% | -\$110.88 | \$11,200.00 | \$11,200.01 | \$11,760.00 |
| 2x1c | AIR COMPRESSOR | \$3,626.00 | 30\% | \$2,527.20 | \$253.00 | \$2,808.00 | \$265.65 |
| 2x1D | COMPRESSOR, DI2000 / RIVAL | \$8,065.00 | 30\% | \$5,619.56 | \$625.00 | \$6,307.00 | \$656.25 |
| 2x20 | 14K SPEED UPGRADE | \$51,613.00 | 30\% | \$17,982.18 | \$2,000.00 | \$20,182.00 | \$2,100.00 |
| 2x22 | 14" MODE SOFTWARE KEY | \$29,677.00 | 30\% | -\$22.77 | \$2,300.00 | \$2,300.00 | \$2,415.00 |
| 2x23 | no Chg-over module sw key | \$15,484.00 | 30\% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| 2x25 | 12 K SPEED UPGRADE | \$12,903.00 | 30\% | \$8,991.09 | \$1,000.00 | \$10,091.00 | \$1,050.00 |
| zx2A | MSE12-10 Fdr 10x13 Chassis | \$244,301.00 | 30\% | \$170,301.00 | \$11,700.00 | \$183,821.01 | \$12,285.00 |
| 2x2B | MSE14-10 Fdr 10x13 Chassis | \$270,107.00 | 30\% | \$188,302.98 | \$11,700.00 | \$202,003.01 | \$12,285.00 |
| zx2C | MSE12-10 Fdr 6x9 Chassis | \$214,623.00 | 30\% | \$149,599.02 | \$11,700.00 | \$162,912.01 | \$12,285.00 |
| 2x2D | MSE14-10 Fdr 6x9 Chassis | \$240,430.00 | 30\% | \$167,601.00 | \$11,700.00 | \$181,094.01 | \$12,285.00 |


| Item | Description | $\begin{gathered} \mathrm{CL}= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& $1 \%$ Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2x30 | 9K-12K UPGRADE 6X9 | \$125,006.61 | 30\% | \$87,187.41 | \$12,272.00 | \$100,454.00 | \$12,885.60 |
| 2x31 | $9 \mathrm{~K}-12 \mathrm{~K}$ UPGRADE $10 \times 13$ | \$125,006.61 | 30\% | \$87,187.41 | \$12,272.00 | \$100,454.00 | \$12,885.60 |
| 2x4A | MSE12-4 Fdr 10x13 Chassis | \$220,102.01 | 30\% | \$153,512.87 | \$10,400.00 | \$165,552.00 | \$10,920.00 |
| 2x50 | MODULAR FRICTION FEEDER | \$9,032.00 | 30\% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| 2x50A | Servo Frictn Fdr/Last D/S | \$9,032.00 | 30\% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| 2X50B | Servo Frictn Fdr/ Int Pos | \$9,032.00 | 30\% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| 2X50C | ServoFrictn Fdr/First $\mathrm{U} / \mathrm{S}$ | \$9,032.00 | 30\% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| 2X50D | Servo Friction Fdr U/S RF | \$9,032.00 | 30\% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| 2X50E | SERVO Friction fdr 1st UP | \$9,032.00 | 30\% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| 2X53 | GREENHOUSE/BLANK FEEDER | \$4,516.00 | 30\% | \$3,147.03 | \$350.00 | \$3,532.00 | \$367.50 |
| 2x53A | greenhouse last ds pos | \$4,516.00 | 30\% | \$3,148.00 | \$252.00 | \$3,434.00 | \$264.60 |
| 2X53B | greenhouse intl positions | \$4,516.00 | 30\% | \$3,148.00 | \$252.00 | \$3,434.00 | \$264.60 |
| 2X53C | GREENHOUSE BUFFER ROTARY | \$4,516.00 | 30\% | \$3,148.00 | \$252.00 | \$3,434.00 | \$264.60 |
| 2x53D | Greenhouse/blank feeder | \$4,516.00 | 30\% | \$3,148.00 | \$252.00 | \$3,434.00 | \$264.60 |
| 2x53E | Greenhouse buffer frictn | \$4,516.00 | 30\% | \$3,147.03 | \$350.00 | \$3,532.00 | \$367.50 |
| zX55 | modular rotary feeder | \$15,470.51 | 30\% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| 2x55A | Rotary Fdr Last D/S Pos | \$15,484.00 | 30\% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| 2x55B | Rotary Fdr Intermed Pos | \$15,484.00 | 30\% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| 2X55C | Rotary Fdr First U/S Pos | \$15,484.00 | 30\% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| 2X55D | Rotary Fdr U/S Friction | \$15,484.00 | 30\% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| 2x55E | Rotary Fdr First U/S Pos | \$15,484.00 | 30\% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| 2X5A | TOP MOVEBEAM FRICTION FDR | \$5,032.00 | 30\% | \$3,507.42 | \$351.00 | \$3,897.00 | \$368.55 |
| 2X5B | bTM MOVEbEAM FRICTIon fDr | \$5,032.00 | 30\% | \$3,507.42 | \$351.00 | \$3,897.00 | \$368.55 |
| 2x5C | TOP MOVEbEAM Rotary for | \$5,032.00 | 30\% | \$3,507.42 | \$351.00 | \$3,897.00 | \$368.55 |
| 2X8A | MSE12-8 Fdr $10 \times 13$ Chassis | \$226,236.00 | 30\% | \$157,708.42 | \$10,850.00 | \$170,244.01 | \$11,392.50 |
| 2X8B | MSE14-8 Fdr 10x13 Chassis | \$252,043.00 | 30\% | \$175,710.40 | \$10,850.00 | \$188,426.01 | \$11,392.50 |
| 2X8C | MSE12-8 Fdr 6x9 Chassis | \$196,559.00 | 30\% | \$137,006.44 | \$10,850.00 | \$149,335.01 | \$11,392.50 |
| 2X8D | MSE14-8 Fdr 6x9 Chassis | \$222,365.00 | 30\% | \$155,008.42 | \$10,850.00 | \$167,517.01 | \$11,392.50 |
| 2XA1 | 30к Mid-tier Input for Flowmaster | \$99,908.08 | 30\% | \$69,682.13 | \$7,605.00 | \$78,060.00 | \$7,985.25 |
| 2XB1 | SERVo buFfer | \$36,310.00 | 30\% | \$25,303.64 | \$2,533.00 | \$28,115.00 | \$2,659.65 |
| 2XB2 | buFfer W/TNT | \$85,806.00 | 30\% | \$60,455.53 | \$5,985.00 | \$67,104.94 | \$6,284.25 |
| 2X87 | 2 Stage buffer mse | \$10,323.00 | 30\% | \$7,193.86 | \$720.00 | \$7,993.00 | \$756.00 |
| ZXCF | mpS select cr parts cab | \$18,679.00 | 30\% | \$13,029.70 | \$0.00 | \$13,160.00 | \$0.00 |
| 2XDO | POWER ENTRY 240V, 1 PHASE,60HZ, DOMESTIC | \$5,484.00 | 30\% | \$3,825.74 | \$0.00 | \$3,864.00 | \$0.00 |
| zXem | edge marker | \$11,372.20 | 30\% | \$7,931.68 | \$800.00 | \$8,819.00 | \$840.00 |
| ZXEX | 2ND EDGE MARKER | \$11,372.20 | 30\% | \$7,931.68 | \$800.00 | \$8,819.00 | \$840.00 |
| 2XG2 | MSE12 6FDR $10 \times 13$ CHASSIS | \$216,774.00 | 30\% | \$151,104.96 | \$11,200.00 | \$163,928.01 | \$11,760.00 |
| 2XG3 | MSE12 9FDR 10x13 CHASSIS | \$230,968.00 | 30\% | \$161,011.40 | \$10,650.00 | \$173,378.01 | \$11,182.50 |
| ZXM1 | MSE 12 3FDR $6 \times 9$ CHASSIS | \$192,147.06 | 30\% | \$134,015.35 | \$9,950.00 | \$145,405.00 | \$10,447.50 |
| ZXM2 | MSE 12 6FDR 6x9 CHASSIS | \$186,967.74 | 30\% | \$130,402.97 | \$11,200.00 | \$143,019.00 | \$11,760.00 |
| zxм3 | MSE 12 9FDR 6X9 CHASSIS | \$201,171.29 | 30\% | \$140,309.41 | \$10,650.00 | \$152,469.00 | \$11,182.50 |
| ZXM4 | MSE 12 12FDR 6X9 CHASSIS | \$241,132.27 | 30\% | \$168,180.69 | \$13,750.00 | \$183,750.00 | \$14,437.50 |
| ZXMA | RIVAL mSE 2 encl | \$176,537.43 | 30\% | \$123,128.22 | \$9,550.00 | \$134,005.00 | \$10,027.50 |
| zхмв | RIVAL MSE 3 Encl | \$184,276.94 | 30\% | \$128,526.24 | \$9,850.00 | \$139,760.00 | \$10,342.50 |
| ZXMC | RIVAL MSE 4 ENCL | \$192,009.36 | 30\% | \$133,919.31 | \$10,550.00 | \$145,914.00 | \$11,077.50 |
| ZXMD | RIVAL MSE 5 encl | \$203,620.05 | 30\% | \$142,017.33 | \$10,850.00 | \$154,396.00 | \$11,392.50 |
| zxme | RIVAL MSE 6 ENCL | \$211,357.43 | 30\% | \$147,413.86 | \$11,200.00 | \$160,200.00 | \$11,760.00 |
| 1SWS | ONESORT WORKSTATION | \$59,355.00 | 30\% | \$41,400.00 | \$5,795.00 | \$47,666.95 | \$6,100.00 |
| Y360 | PRINT MESSENGER | \$232,645.00 | 30\% | \$162,270.00 | \$13,300.00 | \$177,325.70 | \$14,000.00 |
| Y361 | PRINT MESSENGER | \$177,742.00 | 30\% | \$123,975.00 | \$13,300.00 | \$138,647.75 | \$14,000.00 |
| FYCJ | RESEARCH 9K DRYER | \$5,677.00 | 30\% | \$3,960.00 | \$539.60 | \$4,544.60 | \$568.00 |
| FYDO | Vacuum base min options | \$1,290.00 | 30\% | \$900.00 | \$123.50 | \$1,033.74 | \$130.00 |
| fyCw | 4000W DRYER MOUNT | \$1,000.00 | 30\% | \$697.50 | \$95.00 | \$800.43 | \$100.00 |
| FYD1 | VACUUM BASE 72IN options | \$1,290.00 | 30\% | \$900.00 | \$123.50 | \$1,033.74 | \$130.00 |
| 1A09 | MSE, PPS 4"+4", EFS 44" | \$110,968.00 | 30\% | \$77,787.96 | \$7,362.50 | \$86,001.96 | \$7,750.00 |
| 1 A07 | MSE, PPS 4", EFS 44" | \$97,419.00 | 30\% | \$68,220.45 | \$6,232.00 | \$75,196.97 | \$6,560.00 |
| Y23L | Bottom Line Scan Sheet Feeder | \$37,419.00 | 30\% | \$26,100.00 | \$2,755.00 | \$29,143.55 | \$2,900.00 |
| RDH4 | SELECT DC | \$25,806.00 | 30\% | \$18,000.00 | \$3,800.00 | \$22,018.00 | \$4,000.00 |
| SRPZ | Annual License 2k Platinum | \$3,422.00 | 30\% | \$2,386.80 | \$0.00 | \$2,410.67 | \$0.00 |
| RD3P | dC COMPUTER ASSEMBLY WITH DSR DIFF BUS | \$9,032.00 | 30\% | \$6,300.00 | \$863.55 | \$7,235.19 | \$909.00 |
| slua | relant transport | \$127,742.00 | 30\% | \$89,100.00 | \$5,494.80 | \$95,540.75 | \$5,784.00 |
| SR6B | postal documentation | \$32,226.00 | 30\% | \$22,477.50 | \$4,592.30 | \$27,340.50 | \$4,834.00 |
| Y3FU | 36"DRYER bases | \$4,516.00 | 30\% | \$3,150.00 | \$345.80 | \$3,530.76 | \$364.00 |
| 2X45 | HS SPEED KEY | \$49,032.00 | 30\% | \$34,200.00 | \$665.00 | \$35,213.65 | \$700.00 |
| RDE1 | SINGLE PC KIT | \$9,355.00 | 30\% | \$6,525.00 | \$688.75 | \$7,285.89 | \$725.00 |
| 2XB8 | 2 Stage buffer flrs | \$10,735.00 | 30\% | \$7,488.00 | \$684.00 | \$8,253.72 | \$720.00 |
| Y371 | Short footprint turnover | \$13,290.00 | 30\% | \$9,270.00 | \$1,764.15 | \$11,144.49 | \$1,857.00 |
| RD5K | MBS HAF Top Scan Raster | \$6,409.00 | 30\% | \$4,470.30 | \$508.25 | \$5,028.34 | \$535.00 |
| RD6A | camera scan kit | \$12,903.00 | 30\% | \$9,000.00 | \$1,026.00 | \$10,126.26 | \$1,080.00 |
| RD6B | cognex 6mm lens camera output | \$12,903.00 | 30\% | \$9,000.00 | \$1,026.00 | \$10,126.26 | \$1,080.00 |
| IAOB | MSE, PPS 4", VTT 19" | \$85,032.00 | 26\% | \$63,243.12 | \$5,605.00 | \$69,536.60 | \$5,900.00 |
| 1 AOA | MSE, PPS 2", VTT 19" | \$72,129.00 | 25\% | \$54,194.02 | \$4,465.00 | \$59,245.61 | \$4,700.00 |
| RD8E | basic dcinternational | \$6,451.96 | 30\% | \$4,500.00 | \$2,565.00 | \$7,135.65 | \$2,700.00 |
| R760 | DM Infinity | \$17,419.00 | 30\% | \$12,150.00 | \$1,525.70 | \$13,812.46 | \$1,606.00 |
| R76B | dm infinity software 22 K | \$11,613.00 | 30\% | \$8,100.00 | \$1,167.55 | \$9,360.23 | \$1,229.00 |
| R76C | DMINFINITYSOFTWARE22KR | \$11,613.00 | 30\% | \$8,100.00 | \$1,167.55 | \$9,360.23 | \$1,229.00 |
| R76M | dm infinity | \$16,774.00 | 30\% | \$11,700.00 | \$1,167.55 | \$12,996.23 | \$1,229.00 |
| RD2A | videk camera input | \$18,839.00 | 30\% | \$13,231.08 | \$2,120.40 | \$15,504.99 | \$2,232.00 |
| RD2C | VIDEK CAMERA OUTPUT | \$19,355.00 | 30\% | \$13,591.47 | \$2,120.40 | \$15,868.99 | \$2,232.00 |
| RD5J | MBS HAFTop ScanSingle Line | \$6,409.00 | 30\% | \$4,470.30 | \$508.25 | \$5,028.34 | \$535.00 |
| Y3Fw | 36"DRyEr bases std alone | \$13,219.00 | 30\% | \$9,220.50 | \$1,011.75 | \$10,334.57 | \$1,065.00 |
| Y3FY | divert att'd(AFTER inkjet | \$6,436.89 | 30\% | \$4,489.85 | \$506.35 | \$5,046.17 | \$533.00 |
| Y20E | ASSY FIM FDA | \$12,194.00 | 30\% | \$8,505.00 | \$807.98 | \$9,406.10 | \$850.50 |
| ${ }^{2} 20 \mathrm{G}$ | ASSY STANDARD ACCUMULATE CARRIAGE | \$3,871.00 | 30\% | \$2,700.00 | \$256.50 | \$2,986.07 | \$270.00 |
| Y20F | ASSY TRANSPORT FDA | \$15,342.00 | 30\% | \$10,701.00 | \$1,016.60 | \$11,834.77 | \$1,070.10 |
| Y20H | ASSY Reverse accumulate carriage | \$3,871.00 | 30\% | \$2,700.00 | \$285.00 | \$3,014.85 | \$300.00 |
| Y4HJ | unWInder base | \$52,258.00 | 30\% | \$36,450.00 | \$3,462.75 | \$40,311.88 | \$3,645.00 |
| Y558 | FLATS/Folded rotary for | \$15,484.00 | 30\% | \$10,800.00 | \$1,472.50 | \$12,395.23 | \$1,550.00 |
| Y55A | 2 DCAMERA RF EPIC | \$9,032.00 | 30\% | \$6,300.00 | \$617.50 | \$6,986.68 | \$650.00 |
| Y55B | 2 C CAMERA FF EPIC | \$9,032.00 | 30\% | \$6,300.00 | \$617.50 | \$6,986.68 | \$650.00 |
| Y55D | AREA SCAN KIT MPS CHASSIS SCAN | \$9,032.00 | 30\% | \$6,300.00 | \$617.50 | \$6,986.68 | \$650.00 |
| Y55E | area scan kit | \$12,903.00 | 30\% | \$9,000.00 | \$1,026.00 | \$10,126.26 | \$1,080.00 |
| Y560 | ASSEmbly monster module | \$334,194.00 | 30\% | \$23,100.00 | \$25,253.85 | \$260,937.39 | \$26,583.00 |
| Y311 | assy-mos table | \$2,219.47 | 30\% | \$1,548.00 | \$1,634.00 | \$3,213.82 | \$1,720.00 |
| Y31F | dual 17 V | \$11,596.00 | 30\% | \$8,088.30 | \$1,408.85 | \$9,592.12 | \$1,483.00 |
| ${ }^{\text {Y31G }}$ | SINGLE 17 V | \$6,543.00 | 30\% | \$4,563.90 | \$795.15 | \$5,412.64 | \$837.00 |
| Y550 | aps enclosure feeder | \$18,723.00 | 30\% | \$13,059.00 | \$1,358.50 | \$14,561.68 | \$1,430.00 |
| 2xA0 | FMI CUT SHEET INPUT | \$109,032.00 | 30\% | \$75,818.09 | \$7,770.05 | \$84,424.02 | \$8,179.00 |


| Item | Description | $\begin{gathered} \mathrm{CL}= \\ \text { Commercial List Price } \end{gathered}$ | \% Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA \& 1\% Fee | NJPA EMA Yrs. 2-5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y216 | ADDL OMR | \$2,955.00 | 30\% | \$2,061.00 | \$190.00 | \$2,273.51 | \$200.00 |
| Y217 | FIXED BEAM BARCODE ENABLE | \$2,955.00 | 30\% | \$2,061.00 | \$190.00 | \$2,273.51 | \$200.00 |
| Y31H | dual 17 V | \$11,596.00 | 30\% | \$8,088.30 | \$1,408.85 | \$9,592.12 | \$1,483.00 |
| Y31J | 17 V | \$6,839.00 | 30\% | \$4,770.00 | \$831.25 | \$5,657.26 | \$875.00 |
| Y563 | EPIC ENGINE | \$277,419.00 | 30\% | \$193,500.00 | \$36,915.10 | \$232,719.25 | \$38,858.00 |
| 2XD1 | CHASSIS 240V50HZ SINGPH | \$5,484.00 | 30\% | \$3,825.00 | \$0.00 | \$3,863.25 | \$0.00 |
| ZX29 | EPIC FLATS | \$32,258.00 | 30\% | \$22,500.00 | \$950.00 | \$23,684.50 | \$1,000.00 |
| Y32S | SHINGLING CONVEYOR | \$9,075.00 | 30\% | \$6,329.70 | \$1,302.45 | \$7,708.47 | \$1,371.00 |
| 29S1 | SERVICEWORKS INSTALL | \$5,806.00 | 30\% | \$4,050.00 | \$0.00 | \$4,090.50 | \$0.00 |
| FLSS | ASSY OUTFEED CONVEYOR 9 SERIES SYSTE | \$6,335.00 | 30\% | \$4,419.00 | \$230.85 | \$4,696.35 | \$243.00 |
| fluc | 6X9 SERVO THIN KIT FEEDER (RS) | \$11,568.00 | 30\% | \$8,068.50 | \$560.50 | \$8,715.29 | \$590.00 |
| RD44 | FILE BASED CONTROL | \$56,206.00 | 30\% | \$39,204.00 | \$4,081.42 | \$43,718.27 | \$4,296.23 |
| fLVC | $10 \times 13$ THIN MATERIAL KIT FDR | \$11,568.00 | 30\% | \$8,068.50 | \$826.50 | \$8,983.95 | \$870.00 |
| FL3G | RS CHASSIS 9ST 10x13 PKG | \$165,065.00 | 30\% | \$115,132.50 | \$12,638.80 | \$129,049.01 | \$13,304.00 |
| FL3E | RS CHASSIS 6ST 10x13 PKG | \$149,871.00 | 30\% | \$104,535.00 | \$11,476.00 | \$117,171.11 | \$12,080.00 |
| FL3K | RS CHASSIS 12ST 10x13 PKG | \$180,258.00 | 30\% | \$125,730.00 | \$13,802.55 | \$140,927.88 | \$14,529.00 |
| FYCR | 145 WIDE BELT | \$2,059.00 | 30\% | \$1,436.40 | \$0.00 | \$1,450.76 | \$0.00 |
| FYDD | PRINT SYSTEM (SECAP) | \$1,212.00 | 30\% | \$845.10 | \$0.00 | \$853.55 | \$0.00 |
| RDBA | COMPUTER ASSY XP MAILSTREAM MONITOR | \$7,671.00 | 30\% | \$5,350.50 | \$1,140.00 | \$6,555.41 | \$1,200.00 |
| FYKE | PLC FLOWMASTER 3 STN XL | \$98,065.00 | 30\% | \$68,400.05 | \$11,651.75 | \$80,852.32 | \$12,265.00 |
| MD14 | SHORT SHINGLE CONVEYOR | \$5,163.00 | 30\% | \$3,600.90 | \$711.66 | \$4,355.69 | \$749.12 |
| MD7C | SHINGLING CONVEYOR | \$8,774.00 | 30\% | \$6,120.00 | \$516.80 | \$6,703.17 | \$544.00 |
| RDCA | MAILSTREAM MONITOR AXIOMTEK P1158 822 P | \$7,671.00 | 30\% | \$5,350.50 | \$1,140.00 | \$6,555.41 | \$1,200.00 |
| DFSE | DFW InStallation time | \$2,387.00 | 30\% | \$1,665.00 | \$0.00 | \$1,681.65 | \$0.00 |
| SRB5 | OUTGOING IP SYS PKG | \$12,903.92 | 30\% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| SRB7 | INITIAL ADDRESSSCRIPT 10K | \$98.00 | 30\% | \$68.40 | \$0.00 | \$69.08 | \$0.00 |
| Y254A | MODULAR SHEET FEEDER - 60 Hz | \$62,194.00 | 30\% | \$43,380.00 | \$7,770.05 | \$51,661.55 | \$8,179.00 |
| AJOO | Accelejet Printing and Finishing System ( Click Fee at Additional \$0.00425 per duplex foot ) | \$963,929.00 | 10\% | \$867,536.10 | \$70,500.00 | \$947,416.46 | \$70,500.00 |

