

**AMENDMENT #2**  
**CONTRACT #000000000000000000031988**

This is an Amendment to the Contract (the "Contract") entered into by and between the Indiana Department of Administration (the "State") and PITNEY BOWES INC (the "Contractor") approved by the last State signatory on September 13, 2019.

In consideration of the mutual undertakings and covenants hereinafter set forth, the parties agree as follows:

1. The Contract is hereby extended for an additional period of one (1) year. It shall terminate on July 31, 2022.
2. Section 2. – Consideration shall be removed in its entirety and replaced with the following:

Purchases under this Contract will be made at the discretion of the eligible purchasing entities. Contractor will be paid at the rates established in Exhibit A.1: Market Basket Pricing, attached hereto and incorporated herein, for providing Mailing Equipment and Supplies and performing the associated services to eligible purchasing entities, as ordered, under this QPA Contractor understands and agrees that this Contract does not guarantee the Contractor a minimum quantity of orders or remuneration amount Payment shall be made to the Contractor by the Ordering/Using entity in accordance with Section 36. – Payments and all other applicable provisions of this Contract.

This Contract's total remuneration amount is based on the number and quantity of purchases made by eligible purchasing entities. Therefore, this Contract does not identify a total remuneration amount.

**All matters set forth in the original Contract and not affected by this Amendment shall remain in full force and effect.**

**Non-Collusion and Acceptance**

The undersigned attests, subject to the penalties for perjury, that the undersigned is the Contractor, or that the undersigned is the properly authorized representative, agent, member or officer of the Contractor. Further, to the undersigned's knowledge, neither the undersigned nor any other member, employee, representative, agent or officer of the Contractor, directly or indirectly, has entered into or been offered any sum of money or other consideration for the execution of this Contract other than that which appears upon the face hereof. **Furthermore, if the undersigned has knowledge that a state officer, employee, or special state appointee, as those terms are defined in IC § 4-2-6-1, has a financial interest in the Contract, the Contractor attests to compliance with the disclosure requirements in IC § 4-2-6-10.5.**

**Agreement to Use Electronic Signatures**

I agree, and it is my intent, to sign this Contract by accessing State of Indiana Supplier Portal using the secure password assigned to me and by electronically submitting this Contract to the State of Indiana. I understand that my signing and submitting this Contract in this fashion is the legal equivalent of having placed my handwritten signature on the submitted Contract and this affirmation. I understand and agree that by electronically signing and submitting this Contract in this fashion I am affirming to the truth of the information contained therein. I understand that this Contract will not become binding on the State until it has been approved by the Department of Administration, the State Budget Agency, and the Office of the Attorney General, which approvals will be posted on the Active Contracts Database:

[https://fs.gmis.in.gov/psp/guest/SUPPLIER/ERP/c/SOI\\_CUSTOM\\_APPS.SOI\\_PUBLIC\\_CNTRCT S.GBL](https://fs.gmis.in.gov/psp/guest/SUPPLIER/ERP/c/SOI_CUSTOM_APPS.SOI_PUBLIC_CNTRCT S.GBL)

**In Witness Whereof**, the Contractor and the State have, through their duly authorized representatives, entered into this Contract. The parties, having read and understood the foregoing terms of this Contract, do by their respective signatures dated below agree to the terms thereof.

PITNEY BOWES INC

By: *Rebecca Shaw*  
BF2179C54C344F4...

Title: Government Account Manager

Date: 6/15/2021 | 09:29 EDT

Indiana Department of Administration

By: *Jacob Pardue*  
0E62453DFD3E497...

Title: Vendor Manager

Date: 6/15/2021 | 09:57 EDT

Electronically Approved by: Indiana Office of Technology  By: _____ (for) Tracy E. Barnes, Chief Information Officer	Electronically Approved by: Department of Administration  By: _____ (for) Lesley A. Crane, Commissioner
Electronically Approved by: State Budget Agency  By: _____ (for) Zachary Q. Jackson, Director	Electronically Approved as to Form and Legality by: Office of the Attorney General  By: _____ (for) Theodore E. Rokita, Attorney General

**Exhibit A1: Market Basket Pricing**

This document is an exhibit to the Professional Services Contract and is deemed to be attached to and incorporated within the Professional Services Contract by reference. Any inconsistency, conflict, or ambiguity between this exhibit and the Professional Services Contract shall be resolved by giving precedence and effect to the Professional Services Contract.

**Digital Meter Groups – Minimum Specifications**

Group A			Group B		
<b>Digital Meter</b>			<b>Digital Meter</b>		
Manufacturer	Pitney Bowes Inc.		Manufacturer	Pitney Bowes Inc.	
Model	C200		Model	C300	
Letters Per Minute (LPM)	40		Letters Per Minute (LPM)	50	
<b>Digital Scale</b>			<b>Digital Scale</b>		
Manufacturer	Pitney Bowes		Manufacturer	Pitney Bowes	
Model	ZHWL		Model	MP82	

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 30 Letters Per Minutes (LPM)	Yes	40 LPM
Must be a new, digital unit	Yes	
Must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via network connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 45 Letters Per Minutes (LPM)	Yes	50 LPM
Must be a new, digital unit	Yes	
Must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via network connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

List all other significant meter specifications:
Interest bearing postage account capability Permit accounts can be tied and paid through customer's postage account, called reserve account Pitney Bowes offers a system called Data Capture which can provide postage spend and trend data Online Demo center for seeing live demos of products from the comfort of your office Informative Client webinars on industry knowledge 100% Satisfaction Guarantee on our equipment and services Total Postage Management (view refill activity and monitor postage online) Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online Master Reserve Accounts allow Individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity A+ Factory Trained Certified Service Techs Pitney Bowes Global Financial Services – Exclusive In-House

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Interest bearing postage account capability Permit accounts can be tied and paid through customer's postage account, called reserve account Pitney Bowes offers a system called Data Capture which can provide postage spend and trend data Online Demo center for seeing live demos of products from the comfort of your office Informative Client webinars on industry knowledge 100% Satisfaction Guarantee on our equipment and services Total Postage Management (view refill activity and monitor postage online) Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online Master Reserve Accounts allow Individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity A+ Factory Trained Certified Service Techs Pitney Bowes Global Financial Services – Exclusive In-House leasing. We as a company hold the financing for all transactions. Flexible

leasing. We as a company hold the financing for all transactions. Flexible terms and Postal Payment solutions and Postage Advances options for emergency situations.

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Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 2-lb scale capable of weighing to a 32 <sup>nd</sup> of an oz. displaying in increments of 0.5 oz.	Yes	5lb scale
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	
Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	

Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 5-lb scale capable of weighing to a 32 <sup>nd</sup> of an oz. displaying in increments of 0.5 oz.	Yes	
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	
Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	

**Group C**

**Group D**

**Digital Meter**

Manufacturer	Pitney Bowes Inc.
Model	C425
Letters Per Minute (LPM)	65

**Digital Meter**

Manufacturer	Pitney Bowes Inc.
Model	C500
Letters Per Minute (LPM)	95

**Digital Scale**

Manufacturer	Pitney Bowes
Model	MP82

**Digital Scale**

Manufacturer	Pitney Bowes
Model	1GW9

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 65 Letters Per Minutes (LPM)	Yes	
Must be a new, digital unit	Yes	
Digital postage meter must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via network connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 95 Letters Per Minutes (LPM)	Yes	
Must be a new, digital unit	Yes	
Digital postage meter must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via network connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

**List all other significant meter specifications:**  
 Interest bearing postage account capability  
 Permit accounts can be tied and paid through customer's postage account, called reserve account  
 Pitney Bowes offers a system called Data Capture which can provide postage spend and trend data  
 Online Demo center for seeing live demos of products from the comfort of your office  
 Informative Client webinars on industry knowledge  
 100% Satisfaction Guarantee on our equipment and services  
 Total Postage Management (view refill activity and monitor postage)

**List all other significant meter specifications:**  
 Interest bearing postage account capability  
 Permit accounts can be tied and paid through customer's postage account, called reserve account  
 Pitney Bowes offers a system called Data Capture which can provide postage spend and trend data  
 Online Demo center for seeing live demos of products from the comfort of your office  
 Informative Client webinars on industry knowledge  
 100% Satisfaction Guarantee on our equipment and services  
 Total Postage Management (view refill activity and monitor postage)

online) Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online Master Reserve Accounts allow Individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity A+ Factory Trained Certified Service Techs Pitney Bowes Global Financial Services – Exclusive In-House leasing. We as a company hold the financing for all transactions. Flexible terms and Postal Payment solutions and Postage Advances options for emergency situations.		
Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 5-lb scale capable of weighing to a 32nd of an oz. displaying in increments of 0.5 oz.	Yes	
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	
Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	
List all other significant scale specifications:		

online) Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online Master Reserve Accounts allow Individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity A+ Factory Trained Certified Service Techs Pitney Bowes Global Financial Services – Exclusive In-House leasing. We as a company hold the financing for all transactions. Flexible terms and Postal Payment solutions and Postage Advances options for emergency situations.		
Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 10-lb scale capable of weighing to a 32nd of an oz. displaying in increments of 0.5 oz.	Yes	
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	
Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	
List all other significant scale specifications:		

Group Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a mid-volume system with semi-automatic feed	Yes	
Must meter, date, and seal envelopes	Yes	
Must handle standard mail envelopes from 3" x 5" to 9" x 12" and up to 3/8" thick	Yes	
Must have tape system for oversize packages	Yes	
Must include locking key and security feature	Yes	Password protected
Must have replaceable ink cartridge	Yes	
To include water reservoir with water level indicator	Yes	
Must have sealed and non-sealed modes	Yes	
Must be fully operational and include delivery, set-up, removal fees, etc.	Yes	

Group Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a mid-volume system with automatic feed	Yes	
Must meter, date, and seal envelopes	Yes	
Must handle standard mail envelopes from 3" x 5" to 9" x 12" and up to 3/8" thick	Yes	
Must have tape system for oversize packages	Yes	
Must include locking key and security feature	Yes	Password protected
Must have replaceable ink cartridge	Yes	
To include water reservoir with water level indicator	Yes	
Must have sealed and non-sealed modes	Yes	
Must be fully operational and include delivery, set-up, removal fees, etc.	Yes	

Must include instruction manual and on-site training at no additional charge	Yes	
Must be Energy Star compliant	Yes	

Must include instruction manual and on-site training at no additional charge	Yes	
Must be Energy Star compliant	Yes	

**Group E**

Digital Meter

<b>Manufacturer</b>	Pitney Bowes Inc.
<b>Model</b>	SendPro P3000
<b>Letters Per Minute (LPM)</b>	270

Digital Scale

<b>Manufacturer</b>	Pitney Bowes
<b>Model</b>	1FWX

Digital Meter Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Minimum Speed of 250 Letters Per Minutes (LPM)	Yes	270
Must be a new, digital unit	Yes	
Digital postage meter must have display that provides date, piece count, postage used, and postage unused	Yes	
Must be refillable via network connectivity which may be placed on a master account	Yes	
Must imprint postage from \$0.01 to \$99.99	Yes	

List all other significant meter specifications:
Interest bearing postage account capability Permit accounts can be tied and paid through customer's postage account, called reserve account Pitney Bowes offers a system called Data Capture which can provide postage spend and trend data Online Demo center for seeing live demos of products from the comfort of your office Informative Client webinars on industry knowledge 100% Satisfaction Guarantee on our equipment and services Total Postage Management (view refill activity and monitor postage online) Online portal gives Agencies access for view bills, account management of equipment, and the ability to place service calls online Master Reserve Accounts allow individual Agencies to tie all the field locations to a single postage account for ease of payment and refill activity A+ Factory Trained Certified Service Techs Pitney Bowes Global Financial Services – Exclusive In-House leasing. We as a company hold the financing for all transactions. Flexible terms and Postal Payment solutions and Postage Advances options for emergency situations.

Digital Scale Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a minimum 15-lb scale capable of weighing to a 32nd of an oz. displaying in increments of 0.5 oz.	Yes	
Must interface to postal meter	Yes	
Must have a variety of rates including: Standard, First Class, Priority Mail, Certified Mail, Return Receipt Registered, C.O.D., Insured, Registered, etc.	Yes	
Must electronically set postage meter by the touch of a button	Yes	
Must include postage rate changes at no additional charge throughout the lease or maintenance contract	Yes	

Group Minimum Specifications	Model Proposed Meets/Exceeds Requirements (Y/N)	If "No," Please Explain
Must be a high-volume system with automatic feed	Yes	
Must meter, date, and seal envelopes	Yes	
Must handle standard mail envelopes from 3.5" x 5" to 13" x 13" and up to 3/4" thick	Yes	
Must have tape system for oversize packages	Yes	
Must include locking key and security feature	Yes	Password protected
Must have replaceable ink cartridge	Yes	
To include water reservoir with water level indicator	Yes	
Must have sealed and non-sealed modes	Yes	
Must be fully operational and include delivery, set-up, removal fees, etc.	Yes	
Must include instruction manual and on-site training at no additional charge	Yes	
Must be Energy Star compliant	Yes	
Must be capable of mixed weight processing with an internal or external scale that automatically changes meter to appropriate postage amount	Yes	

List all other significant specifications:
WOW capability of the <del>Seed&amp;Sp. P 3000</del> provides <u>2/4 inch</u> throughput

**DIGITAL METER GROUPS – PRICING**

	Postage Meter Groups				
	Group A	Group B	Group C	Group D	Group E
Minimum Letters per Minute (LPM)	Minimum Speed of 30 Letters Per Minutes (LPM)	Minimum Speed of 45 Letters Per Minutes (LPM)	Minimum Speed of 65 Letters Per Minutes (LPM)	Minimum Speed of 95 Letters Per Minutes (LPM)	Minimum Speed of 250 Letters Per Minutes (LPM)
Manufacturer	Pitney Bowes	Pitney Bowes	Pitney Bowes	Pitney Bowes	Pitney Bowes
Model	C200	C300	C425	C500	SpeedPro P3000
Letters Per Minute (LPM)	40	50	65	95	270
	Price	Price	Price	Price	Price
Month to Month (\$/Month)	\$ 34.00	\$ 70.00	\$ 74.00	\$114.26	\$ 718.00
12 Month Term (\$/Month)	\$ 48.68	\$ 103.79	\$ 111.33	\$206.11	\$ 1,370.63
24 Month Term (\$/Month)	\$ 34.40	\$ 76.16	\$ 75.80	\$134.31	\$ 841.13
36 Month Term (\$/Month)	\$ 29.68	\$ 67.05	\$ 64.07	\$110.65	\$ 666.57
48 Month Term (\$/Month)	\$ 26.98	\$ 61.73	\$ 57.36	\$96.77	\$ 564.70
Purchase (total one-time purchase price)	\$ 341.60	\$ 766.08	\$ 850.00	\$ 2,050.19	\$ 14,594.98

**GROUP ACCESSORIES**

Group Accessories	Pricing - Group A						Availability - Group A
	Month to Month (\$/Month)	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	Purchase (total one-time purchase price)	Available to Lease or Purchase in Group A? (Y/N)
5-lb Digital Scale	\$ 18.00	\$ 35.47	\$ 20.00	\$ 14.90	\$ 11.95	\$ 395.00	Yes
10-lb Digital Scale	N/A	N/A	N/A	N/A	N/A	N/A	No
15-lb Digital Scale	N/A	N/A	N/A	N/A	N/A	N/A	No
30-lb Digital Scale	\$ 86.00	\$ 170.62	\$ 98.71	\$ 74.99	\$ 61.23	\$ 1,900	Yes
Subscription to Discounted Shipping Rates Package and Online Portal/Account Access	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Confirmation Services that Verify Date and Time of Arrival	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software that allows End Users to View and Track Postal Expenses	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software/service that gives access to USPS Tracking Data	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Feeder that processes mixed mail and gives postage based on weight and dimension	N/A	N/A	N/A	N/A	N/A	N/A	No
Touch Display Upgrade	N/A	N/A	N/A	N/A	N/A	N/A	No



High Speed Mail inserter	N/A	N/A	N/A	N/A	N/A	N/A	No
Mail Feeder	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

Pricing - Group B							Availability - Group B
Group Accessories	Month to Month (\$/Month)	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	Purchase (total one-time purchase price)	Available to Lease or Purchase in Group B? (Y/N)
5-lb Digital Scale	\$ 19.00	\$ 36.82	\$ 20.72	\$ 15.41	\$ 12.34	\$ 410.00	Yes
10-lb Digital Scale	\$ 29.00	\$ 55.92	\$ 30.93	\$ 22.68	\$ 17.94	\$ 622.75	Yes
15-lb Digital Scale	\$ 39.00	\$ 77.03	\$ 42.21	\$ 30.72	\$ 24.12	\$ 857.75	Yes
30-lb Digital Scale	\$ 86.00	\$ 170.62	\$ 92.24	\$ 66.37	\$ 51.53	\$ 1,900.00	Yes
Subscription to Discounted Shipping Rates Package and Online Portal/Account Access	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Confirmation Services that Verify Date and Time of Arrival	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software that allows End Users to View and Track Postal Expenses	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software/service that gives access to USPS Tracking Data	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Feeder that processes mixed mail and gives postage based on weight and dimension	N/A	N/A	N/A	N/A	N/A	N/A	No
Touch Display Upgrade	N/A	N/A	N/A	N/A	N/A	N/A	No
High Speed Mail inserter	N/A	N/A	N/A	N/A	N/A	N/A	No
Mail Feeder	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

Pricing - Group C							Availability - Group C
Group Accessories	Month to Month (\$/Month)	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	Purchase (total one-time purchase price)	Available to Lease or Purchase in Group C? (Y/N)
5-lb Digital Scale	\$ 19.00	\$ 36.41	\$ 20.50	\$ 15.25	\$ 12.22	\$ 405.45	Yes
10-lb Digital Scale	\$ 30.00	\$ 58.15	\$ 32.12	\$ 23.53	\$ 18.59	\$ 647.50	Yes
15-lb Digital Scale	\$ 41.00	\$ 80.60	\$ 44.12	\$ 32.08	\$ 25.16	\$ 897.50	Yes
70-lb Digital Scale	\$ 57.00	\$ 112.25	\$ 69.70	\$ 55.68	\$ 47.43	\$ 1,250.00	Yes
Subscription to Discounted Shipping Rates Package and Online Portal/Account Access	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

Confirmation Services that Verify Date and Time of Arrival	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software that allows End Users to View and Track Postal Expenses	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software/service that gives access to USPS Tracking Data	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Feeder that processes mixed mail and gives postage based on weight and dimension	N/A	N/A	N/A	N/A	N/A	N/A	No
Touch Display Upgrade	N/A	N/A	N/A	N/A	N/A	N/A	No
High Speed Mail Inserter	N/A	N/A	N/A	N/A	N/A	N/A	No
Mail Feeder	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

Group Accessories	Pricing - Group D						Availability - Group D
	Month to Month (\$/Month)	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	Purchase (total one-time purchase price)	Available to Lease or Purchase in Group D? (Y/N)
5-lb Digital Scale	\$22.50	\$44.90	\$25.04	\$18.49	\$14.71	\$500.00	Yes
10-lb Digital Scale	\$22.95	\$45.80	\$27.68	\$21.71	\$18.21	\$510.00	Yes
15-lb Digital Scale	\$44.96	\$89.71	\$51.95	\$39.50	\$32.27	\$999.00	Yes
30-lb Digital Scale	\$54.00	\$107.76	\$65.11	\$51.05	\$42.82	\$1,200.00	Yes
Subscription to Discounted Shipping Rates Package and Online Portal/Account Access	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Confirmation Services that Verify Date and Time of Arrival	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software that allows End Users to View and Track Postal Expenses	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software/service that gives access to USPS Tracking Data	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Feeder that processes mixed mail and gives postage based on weight and dimension	N/A	N/A	N/A	N/A	N/A	N/A	No
Touch Display Upgrade	N/A	N/A	N/A	N/A	N/A	N/A	No
High Speed Mail Inserter	N/A	N/A	N/A	N/A	N/A	N/A	No
Mail Feeder	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

Group Accessories	Pricing - Group E						Availability - Group E
	Month to Month (\$/Month)	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	Purchase (total one-time purchase price)	Available to Lease or Purchase in Group E? (Y/N)
5-lb Digital Scale	\$ 40.00	\$ 79.23	\$ 42.35	\$ 30.17	\$ 23.20	\$ 882.30	Yes
10-lb Digital Scale	\$ 50.00	\$ 98.47	\$ 52.63	\$ 37.50	\$ 28.24	\$ 1,096.50	Yes
15-lb Digital Scale	\$ 57.00	\$ 112.89	\$ 60.34	\$ 42.99	\$ 33.06	\$ 1,257.15	Yes
30-lb Digital Scale	\$ 54.00	\$ 107.76	\$ 65.11	\$ 51.05	\$ 42.82	\$ 1,200.00	Yes
Subscription to Discounted Shipping Rates Package and Online Portal/Account Access	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Confirmation Services that Verify Date and Time of Arrival	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software that allows End Users to View and Track Postal Expenses	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Software/service that gives access to USPS Tracking Data	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Feeder that processes mixed mail and gives postage based on weight and dimension	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes
Touch Display Upgrade	\$ 25.00	\$ 48.44	\$ 25.89	\$ 18.45	\$ 14.19	\$ 539.40	Yes
High Speed Mail inserter	\$ 760.00	\$ 1,512.39	\$ 908.48	\$ 709.42	\$ 593.05	\$ 16,841.80	Yes
Mail Feeder	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	Yes

### SUPPLIES PRICING

	Group A	Group B	Group C	Group D	Group E
<b>Make</b>	Pitney Bowes	Pitney Bowes	Pitney Bowes	Pitney Bowes	Pitney Bowes
<b>Model #</b>	C200	C300	C425	C500	<del>SendPro P3000</del>
<b>Letters Per Minute (LPM)</b>	40	50	65	95	270
<b>Cartridge Model #</b>	SL-798-0	SL-798-0	SL-798-0	765-9	787-0
<b>Impressions Per Cartridge</b>	Up to 1,500	Up to 1,500	Up to 1,500	Up to 8,800	Up to 8,000
<b>Replacement Toner Cartridge (\$/Toner)</b>	\$ 50.99	\$ 50.99	\$ 50.99	\$ 118.99	\$ 110.49

**SENDPRO WEB PACKAGE PRICING**

Product	Model	Mo to Mo	12 Month Term (\$/Month)	24 Month Term (\$/Month)	36 Month Term (\$/Month)	48 Month Term (\$/Month)	60 Month Term (\$/Month)	Purchase (total one time purchase)
DESKTOP THERMAL ROLL PRINTER	SE44	\$ 21.00	\$ 40.25	\$ 24.08	\$ 18.75	\$ 15.64	\$ 14.73	\$ 448.20
10LB / 5KG USB SCALE	397 B	\$ 4.00	\$ 7.54	\$ 4.03	\$ 2.87	\$ 2.21	\$ 1.99	\$ 84.00
QJL 1100 LABEL PRINTER	H59E	\$ 24.00	\$ 47.70	\$ 25.90	\$ 18.17	\$ 13.97	\$ 12.99	\$ 531.20
STAMP PRINT ONLY ONE USER (Monthly fee)	PTJ6	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99
STAMP PRINT AND MULTI CARRIER ONE USER ( Monthly fee )	PTJ3	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00	\$ 15.00