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Texas Buyboard Catalog

US Mailing Cataolg
Meters \& Subscriptions
DI2000
DMT
Supplies

No 576-18

| Category | PCN | description | $\begin{aligned} & \text { Commercial } \\ & \text { Price List } \end{aligned}$ | $\begin{gathered} 2018 \\ \begin{array}{c} \text { Buyboard } \\ \text { Price } \end{array} \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \begin{array}{c} 2018 \text { Buard } \\ \text { Monthly SLA } \end{array} \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | $\left\|\begin{array}{c} 2018 \\ \text { Buyboard } \\ \text { Monthly SMA } \end{array}\right\|$ | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADDRESS RIGHT PRINTERS | DA9X | GREEN DA995 HIGH PeRForMance fixe Head Ph | \$15,000.00 | \$13,441.50 | 10\% | 5787.95 | \$73.20 | 50.00 | 50.00 | \$508.50 | \$427.23 | \$377.12 | \$486.99 | \$400.35 | \$348.90 |
| ADDRESS RIGHT PRINTERS | DASC | DASOS ENVELOPE ADDRESS PRINTER B\&W | \$6,690.00 | \$5,650.37 | 16\% | \$1,110.95 | \$103.21 | \$0.00 | 50.00 | \$262.05 | \$233.92 | \$216.48 | \$253.01 | \$222.62 | \$204.61 |
| ADDRESS RIIGHT PRIITERS | DA5X | GREEN DASOS ENVELOPE ADDRESS PRIITTER B\&W | \$6,550.00 | \$5,532.13 | 16\% | \$1,307.30 | \$121.45 | 50.00 | 50.00 | \$270.16 | \$244.33 | \$228.27 | \$261.31 | \$233.26 | ${ }^{\text {S216.65 }}$ |
| ADDRESS RIGHT PRINTERS | DA7C | DATOS HIGH SPEED ENVELOPE ADDRESS PRINTER BRW | \$13,900.00 | \$11,909.52 | 14\% | \$1,474.75 | \$137.01 | 50.00 | 50.00 | \$498.64 | \$432.65 | \$391.86 | \$479.59 | 5408.83 | \$366.85 |
| ADDRESS RIGHT PRINTERS | DA7X | GREEN DATOS HIGH SPEED ENVELOPE ADDRESS PRINTER B\&W | \$12,500.00 | \$10,557.50 | 16\% | \$1,627.75 | \$151.22 | 50.00 | 50.00 | \$461.88 | \$405.86 | 5371.19 | \$444.99 | \$884.74 | \$399.02 |
| Adoress right printers | DA9L | DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT feeder, stacker, dryer and stand | \$26,950.00 | \$24,149.90 | 10\% | \$2,219.35 | \$206.18 | \$0.00 | \$0.00 | \$963.38 | \$823.59 | \$737.30 | \$924.74 | 5775.29 | S686.58 |
| ADDRESS RIGHT PRIITERS | DA8N | DA8OF HIGH SPEED FXED HEAD PRINTER | \$9,100.00 | \$7,685.86 | 16\% | 5965.60 | \$89.70 | 50.00 | 50.00 | \$322.66 | \$280.18 | \$253.92 | 5310.36 | \$264.81 | 5237.78 |
| ADDRESS RIGHT PRINTERS | DA9N | DA995 HIGH PERFORMANCE FXXED HEAD PRINTER | \$17,500.00 | \$15,681.75 | 10\% | S1,765.45 | \$164.01 | 50.00 | 50.00 | \$645.66 | \$557.39 | \$502.87 | \$620.57 | \$526.03 | 5469.93 |
| Adoress right printers localization kits | WF90008-01 | da80F KIt- US | \%00 | \$0.00 | 0\% | 50.00 | 50.0 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | \$0.00 |  |
| Adoress right printers localization kits | WF90009-01 | DA95F KIT- us | \$0.00 | 50.00 | 0\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | \$0.00 |
| Address right printers localzation kits | Ws90005-01 | dasos kit-us | 50.00 | \$0.00 | 0\% | 50.00 | 50.00 | \$0.00 | \$0.00 | 50 | 50.00 | 50.00 | \$0.00 | 50.00 |  |
| ADDRESS RIGHT PRINTERS Localzation kits | ws90007-01 | DA705 Kit- us | \$0.00 | \$0.00 | 0\% | \$0.00 | 00 | 50.00 | 50.00 | 50.00 | 5.00 | 5.00 | 00 | 50.00 | \$0.0 |
| ADDRESS R RIGHT PRINTERS PC OPTIONS | BM46 | MONTOR/PC FLLOR STAND | \$1,182.00 | \$998.32 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 534.14 | \$27.65 | \$23.66 | \$32.55 | \$22.66 | \$21.56 |
| ADDRESS R RIGHT PRIITERS PC OPTIONS | BM4A | FLat Scren monitor mount | \$920.00 | \$777.03 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$26.57 | 521.52 | \$18.42 | \$25.33 | \$19.97 | \$16.78 |
| ADDRESS RIGHT PRINTERS PC OPTIONS | вм4B | FLAT SCREEN MONTOR MOUNT CUSTOM KIT | \$885.00 | 5713.69 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$24.41 | \$19.77 | \$16.91 | \$23.27 | \$18.34 | \$15.42 |
| ADDRESS R RIGHT PRIITERS PC OPTIONS | W409 | $17^{\text {² }}$ LLAT PANEL LISPLAY | \$205.00 | \$183.70 | 10\% | 50.00 | 50.00 | 50.00 | 50.00 | 56.28 | 55.09 | \$4.35 | 55.99 | 54.72 |  |
| ADDRESS RIGHT PRINT TRS PERIPIERALS | W823 | FEED RIGHT REEDER FOR DA9SF | S7,170.00 $\$ 39500$ | S6,423.04 $\$ 8,34039$ | 10\% | S988.05 | S91.05 | 50.00 5000 | 50.00 5000 | ¢280.43 | \$246.26 | ${ }_{5225.11}$ | \$5270.15 | ${ }_{\text {S233.41 }}$ | $\frac{5211.62}{59275}$ |
| ADDRESS RIGHT PRINTRERS PERIPHERALS | DA8A | HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DA8OF | \$3,955.00 | \$3,340.39 | 16\% | \$277.10 | \$25.74 | 50.00 | 50.00 | \$131.40 | \$111.84 | 599.76 | \$122.06 | - \$105.16 $^{\text {1 }}$ |  |
| ADDRESS RIGHT PRIITERS PERIPHERALS | asc | INTEGRATED STACKER WITH STAND AND HIGH OUTPUT DRYER FOR DA9F | \$6,975.00 | \$6,250.30 | 10\% | \$461.55 | \$42. | \$0.00 | \$0.00 | \$242.35 | 5 29 | \$182.43 | \$232.35 | \$192 | \$169.3 |
| ADDRESS RIGHT PRIITERS PERPPHERALS | W624 | Laser tray TAg LabEl And Repori printer | \$715.00 | \$603.89 | 16\% | \$148.75 | \$13.82 | 50.00 | 50.00 | \$29.87 | \$27.09 | \$25.37 | 528.90 | \$25.88 | \$24.10 |
| ADDRESS RIGHT PRINTERS PERPHHERALS | W763 | W760 STACKER For Adoresskight Printers | S2,075.00 $\$ 30050$ | S1,752.55 $\$$ $\$ 257181$ | 16\% | S187.00 $\$ 29155$ | \$17.37 | $\begin{array}{r}50.00 \\ 500 \\ \hline\end{array}$ |  | \$77.52 | $\begin{array}{r}\text { S61.57 } \\ \hline 9155 \\ \hline\end{array}$ | \$55.43 | $\begin{array}{r}\text { S68.71 } \\ \text { S10190 } \\ \hline\end{array}$ | 558.07 5861 | \$51.75 |
| ADDRESS RIGHT PRIITTERS PERIPHEEALS | W764 | W760 STACKER AND DRYER FOR ADDRESSSRIGHT PRIITERS | \$3,045.00 | \$2,51.81 | 16\% | \$291.55 | \$27.09 | 50.00 | 50.00 | \$106.01 | 591.55 | \$82.62 | \$101.90 | \$88.41 | 577.22 |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | ws84 | MAIL DIRECTOR SERVICE-MALL MERGE INTERFACE-REQUIRES WDF1 | \$3,173.00 | \$2,653.90 | 16\% | 50.0 | 50.00 | 50.00 | \$0.00 | 590.76 | \$73.51 | 562.90 | \$86.52 | 568.2 | \$57.3 |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | WSP1 | DATA MAPPING INTEGRATION BUNDLED UP TO 1 DAY | \$1,725.00 | \$1,414.50 | 18\% | \$0.00 | 00 | \$0.00 | 50.00 | 548.38 | 539.18 | \$33.52 | 546.1 | \$36.3 | \$30.5 |
| $\begin{array}{l}\text { ADDRESS RIGHT PRINTERS PROFESSIONAL } \\ \text { SERVICES }\end{array}$ | W581 | ADORESSRIGHT data conversion 4 Hours | \$838.00 | \$687.16 | 18\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$23.50 | \$19.03 | \$16.29 | \$22.40 | \$17.66 | \$14.8 |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | W582 | ADDRESSRIGGT SYSTEM INTEGRATION 4 HOURS | \$838.00 | \$687.16 | 18\% | 50.00 | 50.00 | 50.00 | 50.00 | 523.50 | \$19.03 | \$16.29 | 522.40 | 517.6 |  |
| $\begin{array}{l}\text { ADDRESS RIGHT PRINTERS PROFESSIONAL } \\ \text { SERVICES }\end{array}$ | BAS3 | BUSIINES ANALYSII -WHITE GLOVE FOLIOW UP SERVIICE | \$525.00 | \$441.00 | 16\% | \$0.00 | 00 | \$0.00 | \$0.00 | \$15.08 | 122 | \$10.45 | \$14.38 | \$11.33 | \$9.53 |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | DAST | ADDRESSRIGHT PRINTER INSTALLATION \& TRAINING | \$436.00 | \$366.24 | 16\% | 50.00 | \$0.00 | \$0.00 | 50.00 | \$12.53 | \$10.14 | 58.68 | \$11.94 | \$9.41 |  |
| ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES | WSP0 | DATA MAP INTEGRATE BUNDLED 4 Hour | .o | . 00 | 0\% | \$0.00 | 50.00 | \$0.00 | S0.00 | 529.93 | \$24.24 | \$20.74 | 528.53 | 522.49 |  |
| ANALTTICS | 1290002 | ACCOUNTING USB HUB | S0.00 | S0.00 | \%\% | S0.00 | S0.00 | S0.00 | 50.00 | S0.00 | 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ |  |
| $\frac{\text { ANALYTTICS }}{\text { ARRVAL }}$ ( ATA COLLECTORS | ${ }^{\text {1RSM }}$ | Software fature prn - -ates Manager | S0.00 | S0.00 52.458 .10 | \% $11 \%$ | S0.00 | \$0.00 | \$0.00 | \$0.00 | $\begin{array}{r}50.00 \\ \hline 1095\end{array}$ | S0.00 | S0.00 | 50.00 | 50.00 5909 | 50.00 58380 |
| ARRIVAL DATA COLLECTORS | TSEA | ENHANCED WINMOBIL TRACKING ASSIITANT (T746) | \$2,775.00 | \$2,458.10 | 11\% | \$413.10 | \$38.38 | 50.00 | 50.00 | \$109.65 | ¢99.87 | \$88.96 | \$105.72 | \$91.96 | \$83.8 |
| Arrival data collectors | ${ }^{\text {T54M }}$ | FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746) | \$995.00 | 81.37 | 11\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$30.14 | 2.41 | 89 | 528.73 | 522.65 | \$19.00 |
| ARRIVAL data collectors | ${ }^{\text {T545 }}$ | SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746) | \$475.00 | \$420.76 | ${ }^{11 \%}$ | 50.00 | 50.00 | \$0.00 | 50.00 | \$14.39 | ${ }_{511.65}$ | 59.97 | \$13.72 | \$10.81 |  |
| ARRIVAL EXPRESSS COMPUTERS | ${ }^{\text {T5P4 }}$ | PC W/ / Llat Panel monitor | \$2,795.00 | \$2,475.81 | ${ }^{11 \%}$ | \$391.85 | \$36.40 | \$0.00 | S0.00 | \$108.94 | ${ }_{5}^{595.88}$ | \$87.80 | \$104.98 | ${ }_{590.93}$ | ${ }_{\text {S }}^{582.60}$ |
| ARRVAL EXPR RSS OPTIONS | 1540 | COUNTER SIGNATURE PAD | \$1,995.00 | \$1,767.17 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 560.44 | 548.95 | 541.88 | 557.61 | 545.42 | ${ }_{5} 588.17$ |
| ARRIVAL EPPRESS OPTIONS | ${ }_{\text {T } 339}$ | NoN-CONTACT PROGGAMMABLE WEDGE SCANNER | $\frac{\text { S1,995.00 }}{51,895.00}$ | ¢ <br> $1,767.17$ <br> $\$ 1.678 .59$ | 11\% | \$2756.40 | ${ }_{\text {S25.58 }}^{53411}$ | $\stackrel{50.00}{500}$ | $\stackrel{50.00}{500}$ | \$77.49 | \$68.14 | ${ }_{\text {S } 562.35}^{56707}$ | ${ }_{\text {S }}^{574.67}$ | ¢564.60 | $\begin{array}{r}\text { S58.64 } \\ \hline 635 \\ \hline\end{array}$ |
| ARRIVAL EXPRESSS PRINTERS | ${ }_{\text {T } 534}$ | LasER PRINTER | $\frac{51,895500}{59550}$ | $\frac{\text { S1,678.59 }}{5615.63}$ | 11\% | \$5188.75 | $\begin{array}{r}\text { \$34.11 } \\ \hline 132\end{array}$ | 50.00 <br> 50.00 | S0.00 50.00 | 580.15 50.27 | ${ }_{5}^{527.42}$ | $\underset{\$ 25.65}{ }$ | $\stackrel{\text { ¢729.28 }}{ }$ | - | $\stackrel{563.3}{524.3}$ |
| ARIVAL EXPRESS PRIITERS | T536 | LOW TO MID VoLume in. AdHesive Label plinter | 5995.00 | \$881.37 | 11\% | \$196.35 | \$18.24 | 50.00 | 50.00 | 542.30 | 538.09 | \$35.48 | \$40.89 | \$36.33 | \$33.63 |
| ARRIVAL ExPRESS PROFESSIONAL SERVICES | ${ }^{\text {TGPO }}$ | INSTALLATION PROJECT LEVEL 1 | \$814.00 | \$697.44 | 14\% | 50.00 | 50.00 | \$0.00 | \$0.00 | \$23.85 | \$19.32 | \$16.53 | \$22.74 | \$17.92 |  |


| Categry | PCN | description | $\begin{gathered} \text { Commercial } \\ \text { Price List } \end{gathered}$ | $\begin{gathered} \text { Buyboard } \\ \text { Price } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{gathered}$ | 2018 Buyboard Annual SMA | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | $\begin{gathered} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{gathered}$ | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARRIVAL ExPRRESS Professional services | T514 | ARRIVAL BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | S814.00 | 814.00 | \% | 5.00 | 5.00 | \$0.00 | \$0.00 | \$27.84 | \$22.55 | \$19.29 | \$26.54 | 92 | \$17.58 |
| ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS | T550 | ARRIVAL $24 / 7$ STANDBY SOFTWARE SUPPort | \$56.00 | \$56.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$1.92 | \$1.55 | \$1.33 | . 83 | 51.44 | \$1.21 |
| ARRIVAL ExPRESS SERVICE SUBCCRIPTIONS | vS27 | PBBACKUP" SERVICE SUBCRIPTION - ONE PER WORKSTATION | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | 5.00 |
| ARRIVALICENSES | T5C3 | ARRIVAL CIENT LIC TIER 1 | \$500.00 | \$442.90 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$15.15 | \$12.27 | \$10.50 | \$14.44 | \$11.38 | 59.57 |
| ARRIVAL OPTIONS | 1896002 | BASE MOUNT DISPLAY KIT FOR JR64 \& JR67 SCALES | \$160.00 | \$141.73 | 11\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$4.85 | \$3.93 | 53.36 | \$4.62 | \$3.64 | 53.06 |
| ARRIVAL Options | T596002 | ARRIVAL ETHERNET SWITCH | \$250.00 | \$221.45 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$7.57 | \$6.13 | \$5.25 | \$7.22 | 55.69 |  |
| ARRIVAL OPTIONS | ${ }_{\text {T543 }}$ | ARRIVAL WEB CAM | \$245.00 | \$217.02 | 11\% | 50.00 | S0.00 | 50.00 | \$0.00 | \$7.42 | \$6.01 | \$5.14 | \$7.07 | \$5.58 | \$4.69 |
| ARRIVAL OPTIONS | T539 | CORDLESS SCANNER | \$1,895.00 | \$1,678.59 | 11\% | \$367.20 | \$34.11 | 50.00 | 50.00 | \$80.15 | \$72.08 | 567.07 | \$77.46 | 568.72 | 563.55 |
| ARRIVAL OPTIONS | T542 | 20 IMAGER | \$2,400.00 | \$2,125.92 | 11\% | \$308.55 | 528.66 | 50.00 | \$0.00 | 591.82 | \$80.39 | \$73.32 | 588.41 | 577.13 | S68.85 |
| ARrival options | ${ }^{\text {T535 }}$ | SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$145.00 | 28.44 | 11\% | \$0.0 | 50.0 | \$0.00 | 50.00 | 54.39 | 53.5 | \$3.04 | \$4.19 | 53.30 | \$ $\$ 2.77$ |
| ARRIVAL PRINTRRS | TS14 | CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER | \$260.00 | \$230.31 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 57.88 | 56.38 | \$5.46 | 57.51 | \$5.92 | - ${ }_{54.97}$ |
| Arrival printrrs | TS31 | CONTINUOUS LABELS SUPPLY For Low to mid volume printer | 40.00 | \$124.01 | \% | 50.00 | \$0.00 | \$0.00 | 50.0 | \$4.24 | \$3.44 | \$2.94 | \$4.04 | \$3.19 | \$2.68 |
| ARRIVAL PRINTERS | ${ }^{\text {T531 }}$ | HIGH Volume inv AdHESIVE LABEL PRINTER | \$1,495.00 | \$1,324.27 | 11\% | \$350.20 | 532.53 | 50.00 | 50.00 | \$66.98 | \$61.08 | \$57.41 | 564.86 | \$58.43 | \$54.63 |
| ARRIVAL PRINTERS | T538 | TRACKING ASIIITANT PORTABLE BELT PRINTER | \$1,385.00 | \$1,226.83 | 11\% | \$156.40 | \$14.53 | 50.00 | 50.00 | \$51.64 | \$44.88 | \$40.70 | 549.68 | \$42.43 | 538.12 |
| ARRIVAL PRINTERS | T544 | 2 IN. GRAPPHICS PRINTER | \$395.00 | \$349.89 | 11\% | \$69.70 | \$6.48 | 50.00 | 50.00 | \$16.28 | \$14.55 | \$13.47 | \$15.72 | \$13.85 | \$12.74 |
| ARRIVAL PROFESSSIINAL SERVICES | ${ }^{\text {TSAG }}$ | ARRIVAL TRACKING ASSISTANT CONFIGURATION-2 HRS | \$407.00 | \$407.00 | 0\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$13.92 | \$11.27 | \$9.65 | \$13.27 | \$10.46 | 58.79 |
| ARRIVAL PROFEESSIONAL SERVICES | $\mathrm{T}^{\text {T6P1 }}$ | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,623.00 | \$1,390.59 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | 547.56 | \$38.52 | \$32.96 | \$45.33 | \$35.74 | 530.04 |
| ARRIVAL Professional services | T6P4 | INSTALLATION Project level 2 (1/2 DAY) | \$953.00 | 5816.53 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | S27.93 | 522.62 | \$19.35 | 526.62 | 520.98 | 517.64 |
| ARRIVAL PROFESSSIINAL S SEVVICES | ${ }_{T}^{\text {T6P5 }}$ | INSTALATION PROJECT LVVEL 2 (1 DAY) | \$1,906.00 | \$1,633.06 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$55.85 | \$45.24 | 538.70 | \$53.24 | \$41.97 | ${ }_{5}^{535.27}$ |
| ARRIVAL Professional services | T513 | ARRVVAL L ISTALLATION ON CUSTOMER'S PC | 5407.00 | \$348.72 | 14\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$11.93 | 59.66 | 58.26 | 511.37 | 58.96 | 57.53 |
| ARrival professional services | ${ }^{\text {T515 }}$ | ARRIVAL ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 | . 00 | \$697.44 | 14\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$23.85 | \$19.32 | \$16.53 | 22.74 | 1.92 | \$15.06 |
| ARRIVAL Professional services | T537 | ARRIVAL LIVE APPLICATION SUPPort | 5814.00 | \$697.44 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$23.85 | \$19.32 | \$16.53 | 522.74 | \$17.92 | \$15.06 |
| ARRIVAL PROFESSSIINAL S SRVVICES | TSM1 | PROJECT MANAGEMENT (1/2 DAY) | \$953.00 | \$816.53 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$27.93 | 522.62 | \$19.35 | \$22.62 | 520.98 | ${ }_{5}^{517.64}$ |
| ARRRIVAL PROFESSSIONAL SERVICES | TSM2 | PROJECT MANAGEMENT (1 DAY) | \$1,906.00 | \$1,639.16 | 14\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$56.06 | 545.40 | 538.85 | \$53.44 | \$42.13 | \$35.41 |
| ARRIVAL Professional services | BAS2 | BUSIINESS ANALYSIS - WHITE GLOVE FOLLOW-UP SERVICE | \$525.00 | \$441.00 | 16\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$15.08 | \$12.22 | \$10.45 | \$14.38 | \$11.33 |  |
| ARRIVAL SCALES | T310 | 100 LB. TABLLTOP SCALE | \$995.00 | \$881.37 | 11\% | \$202.30 | \$18.79 | 50.00 | 50.00 | \$42.67 | \$38.51 | \$35.92 | \$41.26 | 536.75 | \$34.07 |
| ARRIVAL SCALES | JR64 | GREEN 150 LB ROLLERTOP SCALL FACTORY CERTIFIED | \$695.00 | \$615.63 | 11\% | \$285.60 | \$26.53 | 50.00 | 50.00 | 538.74 | 536.95 | 535.82 | 537.76 | 535.72 | 534.52 |
| ARRIVAL SOFTWARE OPTIONS | ${ }^{\text {TSPR }}$ | MAIL Center productivity reporting | \$795.00 | 5704.21 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$24.08 | \$19.51 | \$16.69 | \$22.96 | \$18.10 | \$15.21 |
| ARRIVAL SOFTWARE OPTIONS | T5F8 | ODBC Integration | \$2,055.00 | \$1,820.32 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$66.25 | \$55.42 | 543.14 | \$59.34 | 546.78 | 539.32 |
| ARRIVAL LOFTWARE OPTIONS | TsFF | ARRIVAL IMAGING | \$1,250.00 | \$1,107.25 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$37.87 | \$30.67 | \$26.24 | \$36.10 | \$28.46 | 523.92 |
| ARRIVAL SOFTWARE OPTIONS | ${ }^{\text {T5FG }}$ | ROUTE ACTIVITY LOGGING FEATURE | \$1,250.00 | \$1,107.25 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$37.87 | \$30.67 | \$26.24 | \$36.10 | \$28.46 | \$23.92 |
| ARRIVAL SOFTWARE OPTIONS | ${ }_{\text {TSVT }}$ | VISITOR TRACKING FEATURE | \$750.00 | \$664.35 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | 522.72 | \$18.40 | \$15.75 | \$21.66 | \$17.07 | \$14.35 |
| ARRIVAL LOFTWARE OPTIONS | ${ }^{\text {T5F2 }}$ | BACKGROUND IMPORT FEATURE | \$750.00 | \$664.35 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 522.72 | \$18.40 | \$15.75 | \$21.66 | \$17.07 | \$14.35 |
| ARRIVAL SOFTWARE OPTIONS | VSDE | SENOSUUTE DESKTOP SOFFWARE | \$8,295.00 | \$7,347,71 | 11\% | 50.00 | \$0.00 | S0.00 | \$0.00 | \$251.29 | \$203.53 | \$174.14 | \$239.54 | \$188.84 | \$158.71 |
| ARRIVAL SOFTWARE OPTIONS | ${ }_{\text {TSEN }}$ | EMAIL Notification | S0.00 | S0.00 |  | 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | 50.00 | S0.00 | S0.00 | S0.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| ARRIVAL SOFTWARE OPTIONS | T5F3 | FLIE LINK / SCAN LINK / GLobal UPDATE | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| ARRVAL SOFTWARE OPTIONS | ${ }^{\text {T5F1 }}$ | NETQUERY OPTION (MUST ORDER 1 TSNL BEYOND NUMBER OF PROCESSING STATIONS FOR NETQUERY) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$45.44 | \$36.80 | \$31.49 | \$43.32 | \$34.15 | \$28.70 |
| ARRIVAL LOFTWARE OPTIONS | T5NL | MULT-WORKSTATION CLIENT LCENSE | \$500.00 | 5442.90 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$15.15 | \$12.27 | \$10.50 | \$14.44 | \$11.38 | $\stackrel{59.57}{ }$ |
| BUSIIESS MANAGER dM Series interfaces | вмс1 | DM SERIES ITTERFACE TO Business manager (DM300-DM475) | \$1,025.00 | \$907.95 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$31.05 | \$25.15 | \$21.52 | \$29.60 | 523.33 | 519.6 |
| Busines manager funds management | вмем | FUndS MGMt meter activation (DM Series) | \$200.00 | \$177.16 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$6.06 | \$4.91 | \$4.20 | \$5.78 | 54.55 | \$3.83 |
| Business manager funds management | 1FXR | funos mgmt meter feature (Dm series) | \$0.00 | \$0.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Business manager host workstations | вмs1 | BUSINESS MANAGER HOST WORKSTATION SOFTWARE | \$9,265.00 | \$8,206.94 | 11\% | \$107.10 | 59.95 | \$0.00 | 50.00 | \$287.31 | \$234.79 | \$202.46 | \$274.18 | \$218.38 | \$185.23 |
| BUSINESS MANAGER INTRRFACES | вмт1 | DM Infinity INTERFACE-LAN | \$1,025.00 | S907.95 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | 531.05 | \$25.15 | \$22.52 | 529.60 | 523.33 | \$19.61 |
| BUSINESS MANAGER INTRFFACES | вмWA | BUSINESS MANAGER INTRRFACE FOR INVIEW (ONE PER HOST) | \$305.00 | \$270.17 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 59.24 | 57.48 | 56.40 | 58.81 | \$6.94 | 55.84 |
| BUSINESS MANAGER Interaces | вмт2 | dm infinit Interace - data collector serial connection | 50.00 | \$0.00 | \%\% | \$0.00 | 50.0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.0 | \$0.00 | \$0.00 | \$0.00 |
| BUSINESS MANAGER INTERFACES | вмх2 | DM SERIES INTEREACE (DM500-DM1100) | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |  |


| Category | PCN | description | $\underset{\substack{\text { Commercial } \\ \text { Price List }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Price } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | 2018 Buyboard Monthly SLA | $\begin{gathered} 2018 \\ \text { Bubboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthy 5 SMA | $\left.\begin{array}{c}36 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) }\end{array}\right)$ | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BUSINESS MANAGERINTERFACES | BM21 | NDPRO P SERIES SUSINESS MANAGER IN | 50.00 | \$0.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| BUSINESS MANAGER MANAGEMENT WORKSTATIONS | ВМ52 | CLIENT Host workstation w/FLat panel monitor | \$6,070.00 | \$5,376.81 | 11\% | \$504.05 | \$46.83 | 50.00 | 50.00 | \$215.10 | \$184.06 | \$164.89 | \$206.50 | \$173.30 | \$153.60 |
| BUSINESS MANAGER MANAGEMENT WORKSTATIONS | BMS2 | BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY | \$3,30.00 | \$2,967.43 | 1\% | \$107.10 | \$9.95 | 50.00 | 50.00 | \$108.12 | 589.66 | \$78.29 | \$103.37 | \$88.73 | \$72.06 |
| BUSINESS MANAGER MANAGEMENT WORKSTATIONS | BMS3 | Client host software only | \$2,095.00 | \$1,855.75 | \% | \$107.10 | \$9.95 | \$0.00 | \$0.00 | \$70.10 | \$58.87 | \$51.94 | 67.13 | \$55.16 |  |
| BUSINESS MANAGER MANAGEMENT WORKSTATIONS | вм10 | ADMINITRATIVE WORKSTATION W/15 1 ICH Flat Panel monitor | \$3,250.00 | \$2,878.85 | 1\% | \$504.05 | \$46.83 | \$0.00 | \$0.00 | \$129.67 | \$114.86 | \$105.69 | \$125.07 | \$109.11 | \$999.64 |
| BUSIINESS MANAGER OPTIONS | BMA1 | CRYSTAL RePORTING | \$210.00 | \$186.02 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$6.36 | 55.15 | \$4.41 | 56.06 | \$4.78 | \$4.02 |
| BUSIINESS MANAGER OPTİNS | BMUR | BUSIINESS MANAGER UPGEADE FOR WIN2000 | \$835.00 | \$739.64 | 11\% |  | 50.00 | 50.00 | 50.00 | \$25.30 | \$20.49 | ${ }_{517.53}$ | \$24.11 | ${ }_{519.01}^{51}$ | ${ }_{515.98}^{5.58}$ |
| BUSIINESS MANAGER OPTIONS | 2690000 | ETHERNET 4 PORT HUB | \$291.00 | \$257.77 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | 58.82 | \$7.14 | \$6.11 | \$8.40 | \$6.62 | \$5.57 |
| BuSIINESS MANAGER OPTIONS | 2690001 | EtHERNET 16 Port Hub | \$683.00 | \$605.00 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$20.69 | \$16.76 | \$14.34 | \$19.72 | \$15.55 | \$13.07 |
| BUSIIESS MANAGER OPTIONS | 2690003 | Ethernet cable (14 FEET) | \$47.55 | \$42.12 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$1.44 | \$1.17 | \$1.00 | \$1.37 | \$1.08 | \$0.91 |
| BUSINESS MANAGER OPTIONS | 2690004 | ETHERNET CABLE (25 FeET) | \$47.60 | \$42.17 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$1.44 | \$1.17 | \$1.00 | \$1.37 | \$1.08 | 50.91 |
| BUSIINSSS MANAGER OPTIONS | 2690005 | ETHERNET CABLE (100 FET) | \$216.86 | \$192.10 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 56.57 | 55.32 | \$4.55 | \$6.26 | \$4.94 | 54.15 |
| BUSIIESS MANAGER OPTIONS | 2690006 | ETHERNET CABLE (250 fet) | \$328.00 | \$290.54 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 59.94 | \$8.05 | \$6.89 | 59.47 | \$7.47 | \$6.28 |
| BUSINESS MANAGER OPTIONS | 2690034 | SECONDARY NETWORK CARD FOR DATA TRANSFRRS | \$195.00 | \$172.73 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 55.91 | 54.78 | 54.09 | 55.63 | \$4.44 | 53.73 |
| BUSINESS MANAGER OPTIONS | 26FM | FUNDS MANAGEMENT - DM Serle only | \$1,230.00 | \$1,089.53 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 537.26 | 530.18 | \$25.82 | \$33.52 | 528.00 | 523.53 |
| BUSIINESS MANAGER OPTIONS | вмUр | BUSINESS MANAGER 6.O UPGRADE FOR XP | \$820.00 | \$726.36 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$24.84 | \$20.12 | \$17.21 | \$23.68 | \$18.67 |  |
| BUSINESS MANAGER OPTIONS | BMSU | UPGGADE TO SQL EDITION FOR CURRENT CUSTOMERS | \$5,040.00 | \$4,464.43 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$152.68 | \$123.66 | \$105.81 | \$145.54 | S114.74 | 596.43 |
| BUSIINESS MANAGER OPTIONS | 2664 | BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM | \$840.00 | \$744.07 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$25.45 | \$20.61 | \$17.63 | \$24.26 | \$19.12 | \$16.07 |
| BUSIINESS MANAGER OPTIINS | ${ }^{26 C 5}$ | BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION | \$0.00 | \$0.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | 5.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 |
| BUSIINESS MANAGER OPTIONS | 26v5 | UPGRADE SOFTWARE FOR WINXP | 50.00 | 50.00 | \% | \$0.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 |
| Business manager options | вмт ${ }^{\text {¢ }}$ | BUSINESS MANAGER WINXP UPGRADE | \$1,230.00 | \$1,089.53 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$37.26 | \$30.18 | \$25.82 | \$35.52 | \$28.00 | 523.53 |
| Business manager options | 2663 | BUSINESS MANAGER HOST/REMOTE | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| BUSIINESS MANAGER P PRRIPHERALS | ВМ41 | RECEEPT PRINTER | \$1,080.00 | \$956.66 | 11\% | \$196.35 | \$18.24 | 50.00 | 50.00 | 544.88 | \$40.18 | \$37.27 | 544.35 | 538.27 | ${ }_{5}^{535.26}$ |
| BUSINESS MANAGER PERIPHERALS | вм42 | BARCODE SCANNER FOR DATA COLLECTOR | \$1,530.00 | \$1,355.27 | 11\% | \$180.20 | \$16.74 | 50.00 | \$0.00 | \$57.51 | \$50.10 | \$45.51 | \$55.34 | 5477.39 | - $5^{422.67}$ |
| BUSINESS MANAGER PERIPHERALS | вм44 | BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER | \$1,530.00 | \$1,355.27 | 11\% | \$180.20 | \$16.74 | 50.00 | \$0.00 | \$57.51 | \$50.10 | 545.51 | \$55.34 | 547.39 | 542.67 |
| BUSIINESS MANAGER P PRIPHEERALS | вмрС | BUSIINESS MANAGER HOST WORKSTATION PC | \$2,880.00 | \$2,551.10 | 11\% | 5378.25 | \$35.14 | 50.00 | 50.00 | \$110.67 | 597.02 | \$88.57 | \$106.59 | 591.92 | 583.22 |
| BUSIINESS MANAGER PERIPHERALS | SPY8 | LASER PRINTER | \$835.00 | \$698.39 | 16\% | \$148.75 | \$13.82 | 50.00 | 50.00 | 533.10 | \$29.71 | \$27.61 | 531.98 | \$28.31 | 526.14 |
| BUSIIESS MANAGER PRofessional services | BMP1 | BUSIINESS MANAGER PROJECT MANAGEMENT < FUUL DAY | \$2,041.00 | \$1,714.44 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 558.63 | \$47.49 | \$40.63 | \$55.89 | \$44.06 | \$37.03 |
| BUSINESS MANAGER PRofessional services | MFP5 | BUSIINSSS MANAGER PRO SERVICE Project level 2 <fULL day | \$2,041.00 | \$1,714.44 | 16\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$58.63 | \$47.49 | \$40.63 | \$55.89 | \$44.06 | \$37.03 |
| BUSINESS MANAGER Professional services | MFP1 | BUSIINESS MANAGER PRo Service project level 1 <FULL day | \$1,739.00 | \$1,460.76 | 16\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$49.96 | \$40.46 | \$34.62 | 547.62 | 4 |  |
| BUSINESS MANAGER PRofessional services | вмро | BUSINESS MANAGER PRoject management chalf day | \$1,021.00 | \$857.64 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29.33 | \$23.76 | \$20.33 | \$27.96 | \$22.04 |  |
| BUSINESS MANAGER PRofessional services | MFP4 | BUSINESS MANAGER PRO SERVICE Project level 2 <half day | \$1,021.00 | \$857.64 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29.33 | \$23.76 | \$20.33 | \$27.96 | 522.04 | \$18.53 |
| BUSINESS MANAGER PRofessional services | вмн1 | BUSINESS MANaGER OPERATOR TRAINING - UP TO 4 HRS | \$872.00 | \$732.48 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$25.05 | \$20.29 | \$17.36 | \$23.88 | 1.82 |  |
| BUSINESS MANAGER PROFESSIONAL SERVICES | вмнз | business manager data conversion services | \$872.00 | \$847.00 | 3\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$28.97 | \$23.46 | \$20.07 | \$27.61 | \$21.77 |  |
| BUSINESS MANaGER Professional services | вмн4 | business manager v2 or vo to new şstem data migration | \$872.00 | \$732.48 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.05 | \$20.29 | \$17.36 | \$23.88 | \$18.82 | \$15.82 |
| BUSINESS MANAGER Professional services | MFpo | BUSINESS MANAGER PRO SERVICE PRoJect Level 1 <HALF DAY | \$872.00 | \$732.48 | 16\% | 50.00 | \$0.00 | \$0.00 | 50.00 | \$25.05 | \$20.29 | \$17.36 | \$23.88 | \$18.82 | \$15.82 |
| CONNECT+ FEEDER OPTIONS | MSF1 | MAILSTREAM BASIC FEEDER-HT | 50.00 | 50.00 | 0\% | \$316.20 | \$29.38 | 50.00 | 50.00 | \$19.58 | 52.03 | 523.50 | \$19.58 | \$22.03 | \$23.50 |
| CONNECT+ FEEDER OPTIONS | MSF2 | CONNECT+ BASIC WOW FEEDER | 50.00 | 50.00 | 0\% | \$678.30 | S63.01 | 50.00 | 50.00 | \$42.01 | \$47.26 | \$50.41 | \$42.01 | 547.26 | \$50.41 |
| CONNECT+ FEEDER OPTIONS | MSF3 | CONNECT+ ENHANCED WOW FEEDER | 50.00 | 50.00 | 0\% | \$1,914.20 | \$177.83 | 50.00 | S0.00 | \$118.55 | \$133.37 | \$142.26 | ${ }_{\text {S118.55 }}$ | S133.37 | ${ }_{\text {\$142.26 }}^{52.17}$ |
| CONNECTVITY OPTIONS | $943-7$ | 2.0USB CABLE 10'FT | 57.99 | 57.99 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.27 | 50.22 | 50.19 | 50.26 | 50.21 | 50.17 |
| CONNECTRIGHTMAILER | CRM7 | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE software | \$1,855.00 | \$1,643.16 | \% | 50.00 | \$0.00 | \$0.00 | 50.00 | 20 | 54.52 | 538.94 | 553.57 | \$42.23 |  |


| Category | PCN | description | $\begin{gathered} \text { Commercial } \\ \text { Price List } \end{gathered}$ | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual SLA | 2018 Buyboard Monthly SLA | 2018 Buyboard Annual SMA | 2018 Bubbard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (incudes equipment, SLL, SMA) | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONNECTRIGHTMAILER | CRM8 | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED | \$1,855.00 | \$1,643.16 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$56.20 | \$44.52 | \$38.94 | \$53.57 | \$42.23 | \$35.49 |
| CONnECTRIGHTMAILER | CRMB | CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND- ALONE SOFTWARE | \$400.00 | \$354.32 | \% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$12.12 | \$9.81 | 8.40 | \$11.55 | \$9.11 | \$7.65 |
| CONNECTRIGHTMALILR | WPTA | MM TO CRMALLER AUTOMATION SERVICE | \$525.00 | \$525.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$17.96 | \$14.54 | \$12.44 | \$17.12 | \$13.49 | \$11.34 |
| CONNECTRIGHTMAILER OPTIONS | CRM4 | CONNECTRIGHT MALLER BUSINESS SERVICES SUITE (BSS) | S720.00 | \$637.78 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$21.81 | 517.67 | \$15.12 | \$20.79 | 516.39 | 513.78 |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | wsm6 | MAIL COACH TRAIING - UP TO 12 Hours And 6 PEOPLE | \$5,600.00 | \$4,704.00 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$160.88 | \$130.30 | \$111.48 | \$153.35 | \$120.89 | \$101.61 |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | wSm | MAIL COACH TRAINING - UP TO 12 Hours And 4 PEOPLE | \$3,725.00 | 00 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 01 | \$86.67 | \$7.16 | \$102.01 | \$80.42 | \$67.59 |
| CONNECTRIGHTMALLER PROFESSIONAL SERVICES | Wpfo | document processing professional services - Level 1 (1/2 DAY) | \$830.00 | \$711.14 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.32 | \$19.70 | \$16. | \$23.18 | \$18.28 | \$15.36 |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | wPF1 | document processing professional services - Level 1 (1 Day) | \$1,655.00 | \$1,418.00 | 14\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | 50 | \$39.28 | \$3.61 | \$46.23 | 44 | \$30.63 |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | WPF4 | document processing professional services - Level 2 (1/2 DAY) | . 00 | \$856.80 | 14\% | \$0.00 | \$0.00 | \$0.00 | . 00 | \$29.30 | \$23.73 | 520 | 27.93 | \$22.02 | \$18.51 |
| CONNECTRIGHTMALLER PROFESSIONAL SERVICES | WPF5 | document processing professional services - Level 2 (1 DAY) | \$2,000.00 | \$1,713.60 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$58.61 | \$47.47 | \$40.61 | \$55.8 | \$44.04 | \$37.01 |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICT services | WPR1 | DOCUMENT PROCESSIIGG PROJECT MANAGEMENT PROJECT - 1 DAY | \$2,000.00 | \$1,713.60 | 14\% | \$0.00 | 50.0 | \$0.00 | \$0.00 | \$58.61 | 47.47 | \$40.61 | \$55.86 | \$44.04 | \$37.01 |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | NOIT | CLIENT SELF-INSTALL | \$0.00 | \$0.00 | 0\% | \$0.00 | 50.00 | \$0.00 | 5.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 |  |
| CONNECTRIGHTMALLER PROFESSIONAL SERVICES | wsmc | MALL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE | \$1,250.00 | \$1,050.00 | 16\% | \$0.00 | S0.00 | 50.00 | \$0.00 | \$35.91 | \$29.09 | \$24.89 | \$34.23 | \$26.99 |  |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | WSmG | CONNECTRIGHT MALLER - BASIC INSTALLATION, TRAINING AND MAIL RUN ASSISTANCE | \$1,704.00 | \$1,431.36 | 16\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$48.95 | \$39.65 | 533.92 | \$46.66 | \$36.79 | \$30.92 |
| CONNECTRIGHTMAILER PROFESSIONAL SERVICES | WSMF | Connectright maller - basic installation and training | \$575.00 | \$483.00 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$16.52 | \$13.38 | \$11.45 | \$15.75 | \$12.41 | \$10.43 |
| Folders sase system | DF10 | PERFECT LETTER FOLDER | \$195.00 | \$163.80 | 16\% | 568.00 | 56.32 | 50.00 | 50.00 | 59.81 | 59.28 | S8.94 | 59.5 | 58.95 | 58.59 |
| Folotrs bast system | D 880 | OFFICERIGHT FOLDER | \$4,450.00 | \$3,758.47 | 16\% | S442.85 | 541.14 | 50.00 | 50.00 | \$155.97 | \$134.97 | 5121.99 | S149.95 | S127.45 | S114.10 |
| Follers bas system | ${ }^{\text {DFP90 }}$ | OFFICERIGHT FOLDER | \$5,675.00 | \$4,793.11 | 16\% | S663.85 | ${ }_{\text {S }}^{561.67}$ | S0.00 | 50.00 5000 | \$205.04 | S179.02 | S162.93 | \$197.37 | \$169.44 | \$152.87 |
| Follors locallation kits | ${ }_{\text {Preac }}$ | Ofliceright foider Locallation ki-us | $\stackrel{\text { S61.00 }}{ }$ | 50.00 5519.43 | 16\% | 50.00 50.00 | 50.00 5000 | ¢ $\begin{aligned} & \text { 50.00 } \\ & \text { 500 }\end{aligned}$ | 5000 <br> 5000 | \$17.760 | 50.00 514.39 | $\xrightarrow{512.31}$ | \$16.93 | ${ }_{\text {¢ } 513.35}^{5}$ | $\underset{\text { S0122 }}{ }$ |
| Folders options | DFCS | CONVEYOR STACKER | \$820.00 | \$692.57 | 16\% | \$66.30 | \$6.16 | 50.00 | \$0.00 | \$27.79 | 523.80 | \$21.34 | \$26.68 | \$22.42 | \$19.89 |
| Folorrs options | D FHC | HIGH CAPACAITY ExTENSION | S305.00 | \$257.60 | 16\% | S0.00 | S0.00 | S0.00 | S0.00 | $\stackrel{58.81}{561}$ | \$7.14 | \$6.11 | 58.40 | 56.62 |  |
| Folders Professional installation | D22F | Basic Installation and traling for folder if | \$225.00 | \$189.00 | 16\% | \$0.00 | \$0.00 | S0.00 | \$0.00 | \$56.46 | ${ }_{\text {S5.24 }}$ | \$4.488 | \$6.16 | \$4.86 | \$4.08 |
| FURNITURE | M07-3301 |  | \$1,044.00 | \$774.23 | 26\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$26.48 | \$22.45 | \$18.35 | \$25.24 | \$19.90 | \$16.72 |
| FURNITURE | M-9032-30 | DOCUMENT SHELF FOR MACHINE TABLE - FOR A BOIN. MACHINE TABLE | \$195.00 | \$144.61 | 26\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | 54.95 | 54.01 | \$3.43 | 54.71 | \$3.72 | \$3.12 |
| furniture | M-0032-36 | DOCUMENT SHELF FOR MACHINE TABLE - FOR A 36IN. MACHINE table | . 00 | \$144.61 | 26\% | 50.00 | 50.00 | 50.00 | 50.00 | \$4.95 | 54.01 | \$3.43 | 54.71 | \$3.72 |  |
| furniture | M-0032-48 | DOCUMENT SHELF FOR MACHINE TABLE - FOR A 48IN. MACHINE TAble | \$210.00 | 155.74 | 26\% | \$0.00 | 50.00 | 50.00 | 50.00 | 55.33 | 54.31 | \$3.69 | 55.08 | \$4.00 | \$3.3 |
| FURNITURE | M-9098 | STRAIGHT UPRIGHTS FOR MACHINE TABLE - 1-1/2IN. TUBE, 44IN. HIGH (QTY 2) | \$110.00 | \$81.58 | 26\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | 2.79 | \$2.26 | \$1.93 | \$2.66 | 2.10 | \$1.7 |
| furniture | SD-3022 | MACHINE TABLE (STANDARD DESK) - 3in.w $\times$ 22IN.DX 29-361N.H | \$335.00 | \$288.44 | 26\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$8.50 | 56.88 | \$5.8 | 10 | 56.38 | \$5.3 |
| furniture | SD-4222 | MACHINE TABLE (STANDARD DESK) - 42IN.W $\times$ 221N.D $\times 29.361 \mathrm{I} . \mathrm{H}$ | \$395.00 | \$292.93 | 26\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$10.02 | 58.11 | \$6.94 | \$9.55 | \$7.53 | 56.3 |
| furniture | SD-5422 | MACHINE TABLE (STANDARD DESK) - 54in.w $\times$ 221N.D $\times 29.361 \mathrm{~N} . \mathrm{H}$ | \$415.00 | \$307.76 | 26\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$10.53 | 58.53 | 57.29 | \$10.03 | \$7.91 | \$6.6 |
| FURNTURE | SD-6022 |  | \$460.00 | \$341.14 | 26\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$11.67 | \$9.45 | \$8.08 | \$11.12 | 58.77 | \$7.3 |
| furniture | SDSS-3022 | STORAGE SHELF FOR MACHINE TABLE - FOR 3OIN.W X $22 I \mathrm{IN} . \mathrm{D}$ | \$100.00 | \$74.16 | 26\% | 50.00 | 50.00 | 5.00 | 50.00 | 5.54 | 52.05 | 51.76 | \$2.42 | \$1.91 |  |
| Furniture | SDSS-3622 | STORAGE SHELF FOR MACHINE TABLE - FOR 36IN.W X 22 IN.D MACHINE TABLE | \$124.00 | \$91.96 | 26\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$3.14 | \$2.5 | \$2.18 | \$3.00 | \$2.36 |  |


| Categry | PCN | description | $\begin{aligned} & \text { Commercial } \\ & \text { Price List } \end{aligned}$ | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{gathered}$ | 2018 Buyboard Annual SMA | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| furniture | SDSS-4822 | STORAGE SHELF FOR MACHINE TABLE - FOR 48IN.W X 22IN.D MACHINE TABLE | \$147.00 | \$109.02 | 26\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.73 | \$3.02 | \$2.58 | \$3.55 | \$2.80 | \$2.35 |
| FURNITURE | M07-4501 | 45-1/2" STORAGE TABLE-BUNDLE 1 | \$1,245.00 | \$1,015.92 | 18\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$34.74 | \$28.14 | \$24.08 | 533.12 | 526.11 | \$21.94 |
| FURNITURE | MP24 | FURNITURE WELCOME PACK | \$0.00 | \$0.00 | \% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | \$0.00 |
| FURNITURE | MS5-6833 | MODULAR STORAGE SHELF - For 6ill $\times$ X 33 IN . TABLE | \$250.00 | \$204.00 | 18\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$6.98 | \$5.65 | 54.83 | 56.65 | \$5.24 | \$4.41 |
| FURNITURE | MT-6833 |  | \$895.00 | \$730.32 | 18\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$24.98 | \$20.23 | \$17.31 | \$23.81 | \$18.77 | \$15.77 |
| FURNITURE | M07-3302 | 33" STAORGAE TABLE W/RAIL | \$1,154.25 | \$1,154.25 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$39.48 | 531.97 | \$27.36 | \$37.63 | \$29.66 | 524.93 |
| FURNITURE | M07-3304 | 33" MODULAR TABLE | \$1,734.00 | \$1,734.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$59.30 | 548.03 | \$41.10 | \$56.53 | 544.56 | 537.45 |
| FURNITURE | M07-4502 | $45^{\prime \prime}$ STORAGE TABLE W/RALL | \$1,273.63 | \$1,273.63 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$43.56 | 535.28 | \$30.19 | \$41.52 | \$32.73 | \$27.51 |
| EURNITURE | M07-4504 | MODULAR TABLE | \$2,104.50 | \$2,104.50 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | \$71.97 | 558.29 | 549.88 | \$68.61 | \$54.09 | \$45.46 |
| EURNITURE | M07-4505 | MODULAR TABLE | \$2,858.25 | \$2,858.25 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 5997.75 | 579.17 | 567.74 | 593.18 | 573.46 | 561.74 |
| FURNITURE | M07-4506 | 44 " STORAGE TBL W/20 EMS | \$2,143.25 | \$2,143.25 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$73.30 | 559.37 | \$50.80 | 569.87 | 555.08 | 546.29 |
| EURNITURE | M07-4508 | 45 " STORAGE TBLW/ 20 EMS2 | \$2,192.00 | \$2,192.00 | 0\% | 50.00 | S0.00 | \$0.00 | 50.00 | \$74.97 | \$60.72 | \$51.95 | \$71.46 | \$56.33 | \$47.35 |
| FURNITURE | M07-6001 | FREE STANDING 60 P-SORTER | \$2,697.50 | \$2,697.50 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$992.25 | 57.72 | 563.93 | \$87.94 | \$69.33 | \$58.27 |
| FURNITURE | M07-6802 | MODULAR TABLE 68" | \$1,501.63 | \$1,501.63 | \% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$51.36 | \$41.60 | \$33.59 | \$48.95 | \$38.59 | \$32.44 |
| FURNITURE | M07-6804 | FURNITURE | \$2,610.75 | \$2,610.75 | \% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$89.29 | \$72.32 | \$61.87 | \$85.11 | \$67.10 | \$56.39 |
| FURNITURE | M07-6806 | 68" STORAGE TBL W/30 EMS | \$2,660.75 | \$2,660.75 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 591.00 | \$73.70 | 563.06 | \$88.74 | 568.38 |  |
| FURNITURE | M07-9001 | FREE STANDING 90 P-SORTER | \$3,516.25 | \$3,516.25 | \% | \$0.00 | S0.00 | 50.00 | 50.00 | \$120.26 | \$97.40 | \$88,34 | \$114.63 | \$90.37 | \$75.95 |
| furniture | M07-MST-3302 | 33" BasIC DUMP TABLE | \$553.25 | \$553.25 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$18.92 | \$15.33 | \$13.11 | \$18.04 | \$14.22 | \$11.95 |
| furniture | M07-Mst-3303 | CONFIG - -3" BASIC TABLE W/ SLOTS | \$1,495.75 | \$1,495.75 | 0\% | \$0.00 | \$0.00 | 50.0 | \$0.00 | 551.15 | 1.43 | \$35.45 | 548.76 | \$38.44 |  |
| Furniture | M07-MsT-3305 | standard table | \$1,648.00 | \$1,648.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.36 | \$45.65 | \$39.06 | \$53.72 | \$42.35 | \$ $3^{3} .60$ |
| furniture | M07-MsT-3307 | CONFIG -33" BASIC TABLE ELV SLOTS | \$1,678.00 | \$1,678.00 | \% | 50.00 | \$0.00 | 50.00 | 50.00 | \$57.39 | \$46.48 | \$39.77 | \$54.70 | \$43.12 | \$36.24 |
| furniture | M07-MsT-3308 | CONFIG - 33" BASIC TABLE Elv slots | \$1,20.50 | \$1,205.50 | 0\% | \$0.00 | S0.00 | 50.00 | 50.00 | 541.23 | 533.39 | \$28.57 | \$39.30 | \$30.98 |  |
| Furniture | M07-MsT-6804 | furniture | \$1,842.75 | \$1,842.75 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 563.02 | \$51.04 | \$43.67 | \$60.07 | 547.36 | \$39.80 |
| furniture | M07-MsT-6805 | furniture | \$2,839.00 | \$2,839.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$97.09 | \$78.64 | \$67.28 | \$92.55 | \$72.96 | \$61.32 |
| Furniture | mLBOX-1511-6 | 6" HIGH Lock box | \$320.60 | \$320.60 | \% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$10.96 | \$8.88 | 60 | 10.45 | \$8.24 | \$6.92 |
| FURNITURE | MSD-4533 | SLIDING DOORS FOR MALILIG TABLE | \$225.00 | \$225.00 | \% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$7.70 | \$6.23 | 55.33 | \$7.34 | 55.78 | \$4.86 |
| FURNITURE | MSD-6833 | MODULAR SLIIING DOOR - For 688N. TABLE | \$253.00 | \$253.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 58.65 | 57.01 | \$6.00 | 58.25 | \$6.50 | \$5.46 |
| Furniture | MSS-3333 | MODULAR STORAGE SHELF 331N X 331N TABLE | \$180.00 | \$180.00 | \% | 50.00 | 50.00 | \$0.00 | 50.00 | \$6.16 | \$4.99 | \$4.27 | \$5.87 | \$4.63 | \$3.89 |
| FURNITURE | MS5-4533 | MODULAR STORAGE SHELF $45-1 / 2^{\prime N} \times 33^{\prime \prime}$ TABLE | \$190.00 | \$190.00 | 0\% | 50.00 | 50.00 | \$0.00 | \$0.00 | \$6.50 | \$5.26 | \$4.50 | \$6.19 | \$4.88 | \$4.10 |
| EURNITURE | MsT-3333 | STANDARD TABLE $33^{\prime \prime} \mathrm{W} \times 33^{\text {"0 }}$ X29-36"H | \$475.00 | \$475.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | S16.25 | \$13.16 | \$11.26 | \$15.49 | \$12.21 | \$10.26 |
| FURNITURE | MST-4533 | STAND TABLE 45-1/2"W $\times 33^{3} \mathrm{D}$ X29-36"H | \$550.00 | \$550.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$18.81 | S15.24 | \$13.04 | \$17.93 | \$14.14 | 511.8 |
| FURNITURE | MST-6833 | STANDARD TABLE $688^{\prime \prime} \mathrm{W} \times 33^{\prime \prime D} \times 29.36^{\prime \prime H}$ | \$625.00 | \$625.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 521.38 | 517.31 | \$14.81 | \$20.38 | \$16.06 | 513.50 |
| FURNITURE | MT-3333 | MODULAR TABELE $33^{\prime \prime} \mathrm{W} \times 33^{\prime \prime} \mathrm{DX} 29.36^{\prime \prime} \mathrm{H}$ | 5705.00 | 5705.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$24.11 | \$19.53 | \$16.71 | \$22.98 | \$18.12 | \$15.23 |
|  | MT-4533 | MODULAR TABLE 45-1/2" WX33" P X29-3661NH | \$770.00 | \$770.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$26.33 | \$21.33 | \$18.25 | \$25.10 | \$19.79 | \$16.63 |
| ${ }^{\text {furnituge }}$ | S0-3622 | SD-3622-MALL TABLE 33"LONG X 22" DEEP | \$380.00 | \$380.00 | \% | \$0.00 | $\stackrel{50.00}{ }$ | S0.00 | S0.00 | \$13.00 | \$10.53 | \$9.01 | \$12.39 | 59.77 |  |
| FURNNTIURE | ${ }_{\text {S0 }}^{\text {S0-6622 }}$ |  | S389.00 $\$ 444.00$ | S $\$ 484.00$ | 0\% | 50.00 5000 | 50.00 50.00 | 50.00 50.00 | 50.00 50.00 | \$13.30 | - $\begin{aligned} & \text { \$10.78 } \\ & \$ 120\end{aligned}$ | \$10.52 | \$12.47 | $\stackrel{\text { S11.41 }}{ }$ | 58.40 <br> 9.59 |
| FURNITURE | S0-7222 | SD-7222 TABLE 72"X22"OPTIONAL RAMP | \$475.00 | \$475.00 | \% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$16.25 | \$13.16 | \$11.26 | \$15.49 | \$12.21 | \$10.26 |
| FURNITURE OPTIINS | ${ }^{\text {FNP1 }}$ | PROFESSIONAL INSTALL FOR FURNITURE |  | S66.00 | \% | S0.00 | S0.00 | S0.00 | S0.00 | S2.26 | \$1.83 | S1.56 $\$ 2772$ | S2.15 | S1.70 | \$1.43 |
|  | ${ }^{\text {TIAT }}$ | ADDITIONAL SHEET FEEDER | S1,395.00 | S1,171.80 | 16\% | S0.00 S20505 | S0.00 | S0.00 S000 | S0.00 5000 | S40.08 56957 | \$32.46 | ${ }_{\text {S }}^{527.77}$ | 538.20 | \$30.12 | \$25.31 |
| NSERTRERS BASE SYSTEM | ${ }^{1760}$ | RELAY 6000 OUSERTING SYSTEM | \$40,735.00 |  | 18\% | ${ }_{\text {¢ }}$ | \$274.56 | 50.00 | 50.00 | \$1,330.99 | ¢1,135.69 | ${ }_{\text {ST,015.16 }}$ | - ${ }_{\text {¢ }}^{56,277.28}$ | S1.068,56 | ${ }_{\text {S }}^{5124.4,67}$ |
| INSERTERS BASE SYSTEM | T170 | RELAY 7000 I ISSERTING SYSTEM | \$45,995.00 | \$32,214.90 | 30\% | \$3,683.90 | \$342.24 | \$0.00 | 50.00 | \$1,329.91 | \$1,149.03 | \$1,037.28 | \$1,278.36 | \$1,084.60 | \$996.63 |
| INSERTERS BASE SYTEM | T180 | RELAY 8000 INSERTING SYSTEM | S677,465.00 | \$47,252.49 | 30\% | \$4,898.55 | 5455.08 | 50.00 | 50.00 | \$1,919.42 | \$1,550.20 | \$1,483.95 | $51,843.82$ | \$1,555.70 | S1,384.72 |
| INSERTRTRS BASES SYSTEM | T111 | RELAP 10003 STATION INSERTER W /INSTALL AND TRG | \$4,924.00 | \$4,431.60 | 10\% | 5438.60 | 540.75 | 50.00 | 50.00 | \$178.72 | \$153.31 | \$137.63 | 5171.63 | \$144.45 | $5_{1218.32}$ |
| \| 1 ISERTERS SAEE SYSTEM | ${ }_{\text {T110 }}^{\text {T125 }}$ | $\frac{\text { RELAY } 10002 \text { STATION I ISERTER W/ / ISTALL AND TRG }}{\text { ReLA } 2500 \text { W/NSTALL \& TRANING }}$ | \$4,124.00 $58,599.00$ | $\$ 3,711.60$ $\$ 6,919.81$ | 10\% | $\begin{array}{r}\text { S368.05 } \\ \hline 8816.00\end{array}$ | $\stackrel{\$ 34.19}{\$ 75.81}$ | 50.00 50.00 | 50.00 50.00 | \$1498.73 | \$128.46 $\$ 288.53$ | ${ }_{\text {S115.32 }}$ | \$143.79 $\$ 276.12$ | \$121.03 $\$ 234.69$ | $\xrightarrow{\text { \$107.52 }}$ \$210.11 |
| INSERTERS BASE SYSTEM | ${ }_{\text {T135 }}$ | RELAY 3500 W/INSTALL \& TRAINING | \$12,693.00 | \$10,710.00 | 16\% | \$1,122.00 | \$104.23 | 50.00 | 50.00 | \$435.77 | \$374.84 | \$337.21 | 5418.64 | \$353.42 | \$314.72 |
| INSERTRERS BASE SYTEM | T145 | RELAY 4500 //INSTALL \& TRAINING | \$15,193.00 | \$12,852.00 | 15\% | \$1,530.00 | \$142.14 | \$0.00 | 50.00 | \$534.30 | \$462.60 | \$418.30 | \$513.73 | \$436.90 | \$391.31 |


| Category | PCN | DESCRIPTION | 2018 Commercial Price List Price List | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Bubboard } \\ \text { Monthly SLA } \end{gathered}$ | 2018 Buyboard Annual SMA | 2018 Buybard Monthly $5 M A$ | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INSERTERS ExIT SCANNERS | TIOH | EXIT SCANNING TRANSPORT AND CAMERA | \$4,675.00 | \$4,005.54 | 14\% | 5619.65 | \$57.57 | 50.00 | 50.00 | \$175.37 | \$154.13 | 5140.98 | \$168.96 | 5146.12 | 5132.57 |
| INSERTRES FURNTIURE | TIRC | 60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF | \$2,500.00 | \$1,854.00 | 26\% | \$0.00 | 50.00 | 50.00 | 50.00 | 563.41 | \$51.36 | 543.94 | 560.44 | 547.65 | 540.05 |
| INSERTERS FURNITURE | TRD | 90 IN. HEIGHT ADUSTABLE TABLE, NO DOORS, SLIDING SHELF | \$4,585.00 | \$3,400.24 | 26\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$116.29 | \$94.19 | \$80.59 | S110.85 | \$87.39 | \$73.45 |
| Inserters funniture | trg | Helght aduustable table; 72IN. w/ shelf and locking doors | \$1,850.00 | \$1,371.96 | 26\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | 546.92 | 538.00 | \$32.52 | 54.73 | 535.26 | \$29.63 |
| Inserters furniture | TRRH | Helght Adustable table; 60in. w/ shelf and locking doors | \$2,215.00 | \$1,642.64 | 26\% | 50.00 | 50.00 | \$0.00 | \$0.00 | \$56.18 | 545.50 | \$38.93 | \$53.55 | \$42.22 | \$35.48 |
| INSERTERS FURNITURE | TRJ | HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF | \$1,905.00 | \$1,412.75 | $26 \%$ | 50.00 | 50.00 | 50.00 | 50.00 | \$48.32 | 539.13 | 533.48 | 546.06 | 536.31 | ¢30.52 |
| INSERTERS FURNITURE | F790018 | 18 IN. Console Extension | 5370.00 | \$309.47 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$10.58 | \$8.57 | 57.33 | \$10.09 | \$7.95 | 56.68 |
| INSERTERS EURNITURE | F790019 | 30 IN. Console Extension | 5475.00 | \$397.29 | 16\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$13.59 | \$11.00 | 59.42 | \$12.95 | S10.21 |  |
| INSERTERS IPPUT SCANNING | TIHC | HIGH CAPACITT SHEET FEEDER | \$6,895.00 | \$4,900.28 | 29\% | \$797.30 | \$74.07 | \$0.00 | \$0.00 | \$216.97 | \$191.29 | \$175.39 | \$209.13 | \$181.49 |  |
| INSERTERS INPUT SCANNING | TRM | TTRM - Tower Scanning hardware | \$2,575.00 | \$1,830.05 | 29\% | \$343.40 | \$31.90 | 50.00 | 50.00 | 583.86 | \$74.62 | 568.89 | \$80.93 | 570.96 | \$65.05 |
| INSERTERS INPUT SCANNING | FTTB | TOWER OMR BARCODE SCANNING HARDWARE | \$2,57.00 | \$1,830.05 | 29\% | \$343.40 | \$31.90 | 50.00 | 50.00 | \$88.86 | 574.62 | \$68.89 | 580.93 | 570.96 | S65.05 |
| Inserters input scanning | F720 | 2 data matrix scanning for high capacity sheet feeder | \$6,150.00 | \$5,269.32 | 14\% | 96.75 | 583.31 | \$0.00 | \$0.00 | 335.75 | \$208.44 | \$191.53 | \$227.32 | \$197.90 | \$180.46 |
| NSERTERS INPUT SCANNING | ${ }^{\text {F790250 }}$ | SCANNER MOUNTING KIT FOR HIGH CAPACITT SHEET PEEDER | . 00 | \$685.85 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 523.46 | \$19.00 | \$16.25 | 22.36 | ${ }_{517.63}$ | ${ }^{514.81}$ |
| Inserters input scanning | f7FS | FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY sheet feeder | \$2,575.00 | 5,153.73 | 16\% | \$205.70 | \$19.11 | \$0.00 | \$0.00 | \$86.40 | \$73.99 | \$66.33 | \$88.95 | \$69.68 | \$61.81 |
| Inserters input scanning | F7Ms | Moving beam picket darcode for high capacity sheet feeder | \$3,605.00 | \$3,015.22 | 16\% | \$204.85 | \$19.03 | 50.00 | \$0.00 | \$115.81 | \$97.79 | \$86.69 | \$110.98 | \$91.76 | \$80.35 |
| INSERTERS I IPUUT SCANNING | F7SB | BARCODE SCANNING SOFTWARE | \$750.00 | \$642.60 | 14\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$21.98 | \$17.80 | \$15.23 | \$20.95 | \$16.51 | \$13.88 |
| Inserters IPPUT SCANNING | TTRY | 2 D TOWER SCANNING | \$2,880.00 | \$2,419.20 | 16\% | \$1,051.45 | 597.68 | 50.00 | 50.00 | \$147.86 | \$140.27 | \$135.48 | \$143.99 | \$135.43 | \$130.40 |
| INSERTERS INTEGRITY OPTIONS | DPI | PRODUCTION REPORTS SOFTWARE (SW ONLY) | \$3,090.00 | \$2,737.12 | 11\% | \$374.00 | \$34.74 | 50.00 | 50.00 | \$116.77 | \$101.88 | 592.67 | \$112.39 | \$96.40 | \$86.92 |
| INSERTERS INTEGRITY OPTIONS | TTOE | EXIT SCANNING CONTROL PACKAGE | \$2,155.00 | \$1,978.29 | 8\% | \$413.10 | 538.38 | 50.00 | \$0.00 | 593.24 | 583.58 | \$77.59 | 590.08 | 579.62 | 573.43 |
| INSERTERS INTEGRITY OPTIINS | TTOF | STANDARD ExIT SCANNING SOFTWARE | \$2,675.00 | \$2,237.37 | 16\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$76.52 | 561.98 | \$53.03 | \$72.94 | \$57.50 | 548.33 |
| INSERTERS INTEGRITY OPTIONS | TIOG | PROFESSIONAL LXIIT SCANNING SOFTWARE | \$7,985.00 | \$6,678.65 | 16\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$228.41 | \$185.00 | \$158.28 | \$217.72 | \$171.64 |  |
| INSERTERS INTEGRITY OPTIONS | DIPY | PRoduction reports Package, Includes Monitor, PC AND Conn | \$5,150.00 | \$4,307.46 | 16\% | 5479.40 | \$44.54 | 50.00 | 50.00 | \$177.01 | \$152.72 | \$137.72 | \$170.11 | \$144.10 | \$122.67 |
| INSERTERS Locallzation kits | F790042-01 | POWER CORD | 50.00 | 50.00 | \% | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | 50.00 |
| Inserters locallzation kits | D190012 | VERTICAL POWER LOCALIZATION KIT- US | 50.00 | \$0.00 | \% | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 |
| inserters locallzation kits | F391550 | relay localization kit - us | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| INSERTERS LOCALIZATION KITS | F791700-01 | US HICAP SHEET FEEDER LOCALIZATION KIT | 50.00 | 50.00 | \% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 |  |
| INSERTERS LOCALIZATION KITS | ${ }^{\text {F790700-01 }}$ | US ReLAY Localization kit | 50.00 | 50.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | S0.00 | 50.00 | S0.00 | \$0.00 | \$0.00 | \$0.00 |
| INSERTERS MAIL MACHINE INTERFACES | F7MT | MAIL MACHINE INTERFACE FOR CONNECT+1000/2000 | \$3,290.00 | \$2,338.20 | 29\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$79.97 | S64.77 | \$55.42 | \$76.23 | S60.09 | \$50.51 |
| INSERTERS MAIL MACHINE INTERFACES | F7MU | MALL MACHINE INTERFACE FOR CONNECT+ 3000 | \$3,290.00 | \$2,751.76 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$994.11 | 576.22 | \$65.22 | 589.71 | 570.72 |  |
| INSERTRRS OPTIONS | TIET | Exit Transport | \$1,995.00 | \$1,668.62 | 16\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$57.07 | \$46.22 | 539.55 | \$54.40 | \$42.88 | \$36.04 |
| INSERTERS Options | TIFS | FLAT SEALER | \$3,955.00 | \$3,307.96 | 16\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$113.13 | \$91.63 | \$78.40 | \$107.84 | \$85.01 | 571.45 |
| INSERTERS OPTIONS | TINK | OMR SCAN RELAY 2 K W/INSTALL \& TRG | \$1,595.00 | \$1,347.14 | 16\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$46.07 | 537.32 | 531.93 | \$43.92 | \$34.62 | \$29.10 |
| INSERTERS OPTIONS | TI2D | 2 D Tower Scanning | \$3,500.00 | \$2,927.40 | 16\% | \$1,051.45 | 597.68 | 50.00 | 50.00 | \$165.24 | \$154.35 | \$147.52 | \$160.55 | \$148.49 | \$141.38 |
| INSERTERS Options | F701 | BOTTOM ADDRESS INVERTER KIT | \$1,025.00 | \$857.31 | 16\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$29.32 |  | \$20.32 | \$27.95 | \$22.03 |  |
| INSERTERS Options | F790034 | USB HUB | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 |
| INSERTERS OPTIONS | TISP | RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC | \$9,000.00 | \$7,601.40 | 16\% | \$295.80 | \$27.48 | 50.00 | \$0.00 | \$278.29 | \$231.17 | \$202.14 | \$266.13 | \$215.97 | \$186.17 |
| INSERTERS OPTIONS | ${ }_{\text {T16P }}$ | RELAY 5000/600 Flle based processing | \$10,000.00 | \$8,446.00 | 16\% | \$704.65 | \$65.46 | 50.00 | 50.00 | \$332.49 | \$283.05 | \$222.54 | \$318.98 | \$266.16 |  |
| INSERTERS OPTIONS | TI9P | RELAY 7000/8000 FILE EASED PROCESSIING WITHOUTPC | \$14,000.00 | \$11,709.60 | 16\% | \$295.80 | \$27.48 | \$0.00 | $\stackrel{50.00}{ }$ | \$418.79 | \$344.97 | \$299.50 | \$400.05 | \$321.55 | \$274.91 |
| NSERTRERS OPTIONS | F9PG | POWERGUARD | \$295.00 | \$223.70 | 14\% | \$0.00 | 50.00 | 50.00 | 50.00 | 58.68 | 57.03 | 56.01 | 58.27 | 56.52 | 55.48 |
| INSERTERS Options | T123 | 2 T TOP W/INST \& TRG RELAP 2500-4500 | \$2,995.00 | \$2,995.00 | \% | 5397.80 | \$36.96 | 50.00 | 50.00 | \$127.07 | \$110.68 | \$100.55 | \$122.27 | \$104.69 | 594.26 |
| INSERTERS OPTIONS | T124 | $2 \mathrm{BBOTTOM} \mathrm{W/INST} \mathrm{\&} \mathrm{TRG} \mathrm{RELA} 2500-4500$ | \$2,995.00 | \$2,995.00 | 0\% | \$397.80 | \$36.96 | 50.00 | 50.00 | \$127.07 | \$110.68 | \$100.55 | S122.27 | \$104.69 | ${ }^{594.26}$ |
| NSERTRERS OPTIONS | T190 | OMR SCAN W/INSTALL \& TRG RELAY 2500 | \$1,595.00 | \$1,595.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$54.55 | 544.18 | 537.80 | \$52.00 | 540.99 | \$34.4 |
| INSERTERS Options | T191 | OMR SCAN W/INSTALL \& TRG RELA Y 350-4500 | \$1,595.00 | \$1,595.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$54.55 | 544.18 | \$37.80 | \$52.00 | 540.99 | \$34.45 |
| INSERTRRS OPTIONS | ${ }_{\text {T192 }}$ | 2 T TOP W/ RIE/ / NSTALL \& TRG | \$2,495.00 | \$2,495.00 | \% | \$397.80 | \$36.96 | 50.00 | 50.00 | \$109.97 | 599.83 | \$88.70 | S105.97 | 591.84 | \$83,46 |
| NSERTERS OPPTIONS | ${ }^{\text {T193 }}$ | 2 L BOTTOM W/R/E/ / / STTALL \& TRG | \$2,495.00 | \$2,495.00 | \% | \$397.80 | \$36.96 | 50.00 | 50.00 | \$109.97 | 596.83 | \$88.70 | \$105.97 | ${ }_{5}^{591.84}$ | 583.46 |
| INSERTERS OPTIONS | TTRX | 2 D SHEET PDR/INSTRTRG/ITTEGRITY EXPRESS | \$4,335.00 | \$4,335.00 | \% | \$896.75 | \$83.31 | 50.00 | 50.00 | \$203.80 | \$182.56 | \$169.39 | \$199.86 | \$173.89 | \$160.28 |
| INSERTERS PERIPHERALS | TRS | VERTICAL STACKER W/INSTALL \& TRG | \$1,755.00 | \$1,482.27 | 16\% | \$147.90 | \$13.74 | 50.00 | 50.00 | \$59.85 | \$51.36 | \$46.12 | \$57.48 | 548.40 | 543.01 |
| NSEETTERS PERPMHERALS | F37A | OMR SCANNER W/INSTALL \& TRAINING | \$1,595.00 | \$1,347.14 | 16\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$46.07 | \$37.32 | \$31.93 | 543.92 | \$34.62 | \$29.10 |
| INSERTRRS PERIPHERALS | T101 | Tablet option | \$2,50.00 | \$2,111.50 | 16\% | \$183.60 | \$17.06 | 50.00 | 50.00 | \$88.58 | 571.28 | 563.69 | \$80.21 | 567.06 | \$59.25 |
| NSERT TRS PERERPHERALS | ${ }^{\text {T102 }}$ | Fixed beam barcood w/INSTALL \& T | \$1,995.00 | \$ $\begin{array}{r}\text { \$1,684.98 } \\ \$ 2 \\ \hline\end{array}$ | 16\% | ${ }_{5265.20}$ | \$24.64 | S0.00 | $\stackrel{50.00}{ }$ | S74.05 | S65.15 | \$59.64 | \$77.36 | \$61.78 | \$56.11 |
| INSERTERS PERIPHERALS | ${ }_{\text {T103 }}$ | 2 SCANNER W/INSTALL $\&$ TRAINING | \$2,995.00 | \$2,566.12 | $\frac{14 \%}{14 \%}$ | \$397.80 | $\begin{array}{r}\text { S36.96 } \\ \hline 500 \\ \hline 500\end{array}$ | 50.00 50.00 | S0.00 | S112.40 | $\begin{array}{r}598.80 \\ 5322 \\ \hline\end{array}$ | $\frac{590.38}{527}$ | \$108.29 | $\begin{array}{r}593.67 \\ \hline \text { S207 }\end{array}$ | $\frac{584.99}{52517}$ |
|  | TiOL | INSALATION AND OPRRATOR TRAINING FOR INSERTER | $\xrightarrow{51,360.00}$ | $\stackrel{\text { S1,165.25 }}{5481.52}$ | 14\% | 50.00 | 50.00 | ${ }_{5} 50.00$ | $\stackrel{5000}{50.00}$ | ${ }_{5}^{516.47}$ | ${ }_{\text {¢ }}^{513.34}$ | ${ }_{\text {S }}^{511.41}$ | ${ }_{\text {S }}^{515.70}$ | ${ }_{\text {S }}^{512.388}$ | ${ }_{\text {S10.40 }}^{525.1}$ |


| Category | PCN | DESCRIPTION | 2018 Commercial Price List | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Price } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{array}{c\|} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{array}$ | 2018 <br> Buybard <br> Annual SMA | 2018 Buyboard Monthy $\operatorname{sMA}$ | $\begin{gathered} 36 \text { month lease } \\ \begin{array}{c} \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array} \end{gathered}$ | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c} 60 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INSERT TRS PROFESSIONAL SERVICES | ${ }_{\text {F3C2 }}$ | MAIL RUN ASSISTANCE - 2 HOURS | \$335.00 | \$287.03 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | 59.82 | 57.95 | 56.80 | 59.36 | 57.38 | 56.20 |
| INSERTERS PROFESSSIONAL LERVICES | RCSE | PRo SERVICES-RELAY INTEGRITY EXPRESS | \$300.00 | \$257.04 | 14\% | \$0.00 | 50.00 | 50.00 | \$0.00 | 58.7 | 57.12 | \$6.09 | \$8.38 | \$6.61 | 55.55 |
| INSERT TRS PROFESSIONAL SERVICES | DITS | Installation and operator training for scanilng | S602.00 | \$505.68 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$17.29 | \$14.01 | \$11.98 | \$16.49 | \$13.00 | \$10.92 |
| INSERTERS PROFESSIONAL SERVICES | Ditu | INSTALLATION \& OPERATION TRAINING FOR HIGH CAPACITY SHEET FEEDER | \$464.00 | \$389.76 | $16 \%$ | 50.00 | 50.00 | 50.00 | 50.00 | \$13.33 | 10.80 | \$9.24 | \$12.71 | 10.02 | S. 42 |
| INSERTERS PROFESSIONAL SERVICES | DIWF | INSTALATITON AND OPERATOR TRAINING FOR FLAT SEALER | \$365.00 | \$306.60 | 16\% | 50.00 | 50.00 | 50.0 | 50.00 | \$10.49 | 58. | 57.27 | \$10.00 | \$7.8 | \$6.62 |
| INSERTERS PROFESSIONAL SERVICES | divv | INSTALLATION AND OPERATOR TRAINING For Stackers | \$238.00 | \$199.92 | 16\% | \$0.00 | 50.00 | 50.00 | \$0.00 | S6.84 | \$5.54 | \$4.77 | 56.52 | 55.14 | \$4.32 |
| INSERTERS STACKERS | TIVP | VERTICAL POWER STACKER | \$1,755.00 | \$1,482.27 | 16\% | \$147.90 | \$13.74 | 50.00 | 50.00 | \$59.85 | S51.36 | \$46.12 | \$57.48 | 548.40 | S43.01 |
| INSERTERS STACKERS | TIBB | BELT STACKER W/ INSTALLATION TO HEIGHT STAND | \$3,895.00 | \$3,416.69 | 12\% | \$204.85 | \$19.03 | 50.00 | 50.00 | \$129.54 | \$108.92 | 596.20 | \$124.07 | S102.08 | 588.03 |
| INSERTERS STACKERS | TIBD | TANDEM BELT STACKER W/ Installation to height stand, inline | \$5,150.00 | \$4,412.52 | 14\% | S204.85 | 519.03 | 50.00 | 50.00 | \$163.60 | \$136.50 | \$119.80 | \$156.54 | \$127.67 | 10.53 |
| INSERTERS STA | DiBX | SECOND STACKER FOR TANDEM BELT STACKER | \$0.00 | \$0.00 | 0\% | \$204.85 | \$19 | 50.00 | \$0.00 | \$12.69 | \$14.27 | \$15.22 | 512.69 | \$14.27 | 515.22 |
| INSERTERS TRA Y OPTIONS | F790725 | SALES KIT- FEEDER INSERT SUPPORT | \$415.00 | \$347.09 | 16\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$11.87 | 59.61 | 58.23 | \$11.32 | 58.92 | \$7.50 |
| INSERTERS TRA Y OPTIONS | F790726 | SALES KIT- AdJustable shingle tray | \$125.00 | \$104.55 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$3.58 | \$2.90 | \$2.48 | \$3.41 | \$2.69 | \$2.26 |
| INSERTERS TRA Y OPTIINS | F790135 | SALES-KIT-MATTE BOOKLET KIT FOR TOWER | 50.00 | 50.00 | \% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | 50.00 | 50.00 |
| INSERTERS TRAY OPTIONS | F790442 | SALES KT-FLAT ENVELOPE KIT FOR TOWER | \$0.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 |
| INSERTERS TRAY OPTIIONS | F700327 | SPECIAL TOWER FEEDER KIT | \$260.00 | \$217.46 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 57.44 | \$6.02 | \$5.15 | \$7.09 | \$5.59 | \$4.70 |
| INSERTERS TRAY OPTIIONS | F780183 | SHEET/FLAT ENVELOPE TRAY | \$205.00 | \$171.46 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 55.86 | 54.75 | \$4.06 | \$5.59 | \$4.41 | \$3.70 |
| INSERTERS TRAY OPTIONS | F780184 | INSERT TRAY | \$205.00 | \$171.46 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 55.86 | \$4.75 | \$4.06 | \$5.59 | \$4.41 | \$3.70 |
| Intelugent lockers | Locksss1 | INTELIGENT LOCKER SYS1 | \$24,230.73 | \$20,353.81 | 16\% | \$1,677.05 | \$155.80 | 50.00 | \$0.00 | \$799.97 | \$680.65 | \$667.02 | 5767.40 | 5639.94 |  |
| Intelligent lockers | Locksss2 | INTELIGENT LOCKER SYS2 | \$22,350.78 | \$18,774.65 | 16\% | \$1,545.30 | \$143.56 | 50.00 | \$0.00 | \$737.80 | \$627.73 | \$599.81 | 5707.76 | \$590.18 | \$520.38 |
| INTELIGENT LOCKERS | Lockss 3 | INTELIGENT LOCKER SVS3 | \$22,162.78 | \$18,616.74 | 16\% | \$1,531.70 | \$142.30 | 50.00 | \$0.00 | \$731.56 | \$622.41 | \$55.05 | 5701.77 | \$585.17 | \$515.96 |
| INTELIGENT LOCRERS | LocksYs4 | INTELIIGENT LOCKER SYS4 | \$22,788.80 | \$18,300.91 | 16\% | \$1,505.35 | \$139.85 | \$0.00 | \$0.00 | \$719.12 | S611.82 | \$545.61 | \$689.84 | \$575.22 | \$507.18 |
| INTELIGENT LOCKERS | Locksrs | INTELIGENT LOCKER SYS5 | \$20,470.83 | \$17,199.50 | 16\% | \$1,413.55 | \$131.32 | 50.00 | 50.00 | \$675.63 | \$574.81 | \$512.59 | \$648.12 | \$540.41 | \$476.48 |
| INTELIGENT LOCKRRS | LocksYs6 | INTELILGENT LOCKER SYS | \$20,655.83 | \$17,353.42 | 16\% | \$1,426.30 | \$132.50 | 50.00 | 50.00 | 5681.82 | \$580.07 | \$517.28 | \$654.06 | ${ }_{5545.36}$ | 5480.84 |
| INTELIGENT LOCkERS | LOCKERA | Intelligent lockera | \$6,413.05 | \$5,386.96 | 16\% | \$198.05 | \$18.40 | 50.00 | 50.00 | \$196.50 | \$163.02 | \$142.39 | \$187.88 | \$152.24 | \$131.08 |
| INTELIGENT LoCkERS | LoCKERF | INTELIGENT LOCKER F | \$5,661.07 | \$4,755.30 | 16\% | \$145.35 | \$13.50 | 50.00 | S0.00 | \$171.63 | \$141.85 | S123.50 | \$164.02 | \$132.34 | S113.52 |
| INTELIGENT LOCKERS | LOCKERH | INTELIGENT LOCKER H | \$5,473.07 | \$4,597.38 | 16\% | \$131.75 | \$12.24 | 50.00 | 50.00 | \$165.39 | \$136.53 | \$118.75 | \$158.03 |  |  |
| INTELIGENT LOCKERS | LOCKERL | INTELIGENT LOCKERL | \$5,097.09 | \$4,281.55 | 16\% | 5105.40 | 59.79 | 50.00 | 50.00 | \$152.96 | \$125.94 | \$109.31 | \$146.11 | 5117.38 | \$100.31 |
| INTELIGENT LOCKERS | LOCKERM | INTELIGENT LOCKER M | \$5,097.09 | \$4,281.55 | 16\% | \$105.40 | \$9.79 | 50.00 | 50.00 | \$152.96 | \$125.94 | \$109.31 | \$146.11 | \$117.38 | S100.31 |
| INTELIGENT LoCkRrs | LOCKERR | Intelligent locker r | \$4,533.10 | \$3,807.81 | 16\% | \$66.30 | \$6.16 | 50.00 | 50.00 | \$134.33 | \$110.10 | \$99.17 | \$128.24 | \$102.48 | 587.18 |
| INTELIGENT LOCRERS | LOCKERX | INTELIGENT LOCKERX | \$3,593.13 | \$3,018,23 | 16\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$103.22 | \$83.60 | 571.53 | 598.39 | 577.57 | \$65.19. |
| INTELIGENT LOCRERS | LOCKSVCBASE | INTELIGENT LOCKER BASE INSTALL | \$100.00 | \$100.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 53.42 | \$2.77 | \$2.37 | \$3.26 | \$2.57 | \$2.16 |
| INTELIGENT LOCKERS | LOCKERPS | INTELIGENT LOCKER IMPLEMENTATION | \$1,000.00 | \$1,000.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$34.20 | \$27.70 | \$23.70 | \$32.60 | \$25.70 | \$221.60 |
| LETTER OPENERS BASE SYTEM | daz | DL200"' LeTter Opener | \$3,145.00 | \$2,630.48 | 16\% | \$243.10 | \$22.58 | 50.00 | \$0.00 | \$105.02 | \$89.80 | \$88.41 | \$100.81 | \$84.54 | \$74.89 |
| LETTER OPENERS BASE SYSTEM | dLa3 | DL400'" HIGH SPEED LETTER OPENER | \$5,550.00 | \$4,642.02 | 16\% | \$548.25 | \$55.93 | 50.00 | \$0.00 | \$192.71 | \$166.78 | \$150.76 | \$185.28 | \$157.50 | - ${ }^{\text {S } 141.01}$ |
| LETER OPPENERS SASESSYSEM | OM306 | 306 Letter opener | \$15,500.00 | \$12,710.00 | 18\% | \$1,275.00 | S118.45 | S0.00 | S0.00 | \$513.65 | \$440.90 | \$395.99 | \$493.31 | \$415.48 | ${ }_{5369.29}$ |
| LETTER OPENERS BASE SYSTEM | OM3065 | 3065 LETTER OPENER W/SORT | \$18,500.00 | \$15,170.00 | 18\% | \$1,530.00 | \$142.14 | 50.00 | \$0.00 | 5613.57 | \$526.81 | 5473.24 | \$589.30 | \$499.47 | S441.38 |
| LETTER OPENERS BASESSSTEM | ОмВАт | 306 LETER OPENER BATCHER | \$1,400.00 | \$1,148.00 | 18\% | 50.00 | 50.00 | 50.00 | 50.00 | \$39.26 | \$31.80 | \$27.21 | 537.42 | \$29.50 | \$24.80 |
| LETER OPENERS SASE SYTEM | OMBIN | 3065 Sort lemer opener bin | S700.00 | \$574.00 | 18\% | 50.00 | S0.00 | 50.00 | S0.00 | \$19.63 | \$15.90 | \$13.60 | \$18.71 | S14.75 | \$12.40 |
| LETER OPENERS BASE SYSTEM | OMconv | 3065 SORT LEETER OPENER CONVEYOR | \$1,900.00 | \$1,558.00 | 18\% | \$136.00 | ${ }^{512.63}$ | 50.00 | 50.00 | \$61.71 | \$52.63 | 547.03 | \$59.21 | ${ }^{549.52}$ |  |
| LETTER OPENERS BASES SYSTEM | OMPRINT | 306 AND 3065 HIGH SPEED INUETE PRINTER | \$3,000.00 | \$2,460.00 | 18\% | \$191.25 | ${ }_{517.77}$ | 50.00 | 50.00 | 595.98 | \$88147 | 572.52 | 592.04 | 576.55 | 567.35 |
| LETER OPENERS FURNITURE OPTIONS | Pb008 | MAlL TRAY SUPPORT | \$160.00 | \$138.43 | 13\% | 50.00 | 50.00 | 50.00 | 50.00 | 54.73 | \$3.83 | 53.28 | \$4.51 | 53.56 | 52.99 |
| LETTER OPENERS PROFESSIONAL SERVICES | PSSL | Letter opener pro instal-traning | \$325.00 | \$266.50 | 8\% | 50.00 | 50.00 | 50.00 | \$0.00 | 59.11 | 7.38 | 56.32 | 58.69 | \$6.85 | \$5.76 |
| LOW VOLUME MALING | Vs96030 | SOFFWARE METER INTERFACE EXPANSION KIT (20 FT) | \$200.00 | \$177.16 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 56.06 | \$4.91 | 54.20 | 55.78 | 54.55 | 53.83 |
| LOW VOLUME MALING | ${ }_{\text {F9S1 }}$ | SENDPROC C INSTALL TRNG WO SHIPPING | \$215.00 | \$188.60 | 12\% | S0.00 | S0.00 | S0.00 | S0.00 | S6.45 | ${ }_{\text {S5.22 }}$ | \$4.47 | \$6.15 | \$4.85 | \$4.07 |
| LOW VOLUME MALILNG | F952 | SENDPROC C INSTALL TRNG W SHIPPING | \$250.00 | \$219.30 | 12\% | 50.00 | 50.00 | 50.00 | 50.00 | 57.50 | 56.07 | 55.20 | 57.15 | \$5.64 | - 54.74 |
| LOW VOLUME MALLING | MP00098 | MP82 2 CCALE-MOUNTTED DISPLAY KIT | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | - 50.00 |
| Low Volume Maliling | MP00099 | MP82 RemOTE DISPLAY KIT | \$0.00 | $\begin{array}{r}\text { S0.00 } \\ \text { S } \\ \hline\end{array}$ | 0\% | 50.00 | 50.00 5 | S0.00 | $\stackrel{\text { S0.00 }}{ }$ | 50.00 S100 | S0.00 S159 | \$5000 | \$0.00 | \$0.00 | S0.00 |
| LOW VOLUME MALLING ANALYTICS | 1 FBN | DM SERRIES ANALYTTICS (300 AcCounts) | \$627.00 | \$526.68 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$18.01 | \$14.59 | \$12.48 | \$17.17 | \$13.54 | S11.38 |
| LOW VOLUME MALLING ANALYTICS | 1FA1 | BASIC Accounting (25 dept) | \$0.00 | 50.00 | \% | \$0.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOLUME MALLING ANALTTICS | $\frac{17 A 2}{124}$ | Basic Accounting (100 Dept) | \$340.00 | \$270.50 | 20\% | 50.00 5 | S0.00 5 | 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | 59.25 | $\begin{array}{r}\text { S7.49 } \\ \hline\end{array}$ | \$6.41 | $\begin{array}{r}58.82 \\ \hline\end{array}$ | ¢6.95 | $\begin{array}{r}\text { \$5.84 } \\ \hline \\ \hline\end{array}$ |
| LOW VOLUME MALING ANALVTICS | 1 FAC | BASIC ACCOUNTING (10 DEPT) | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| Low volume Malling analitics | $\frac{12 A F}{1 \text { PWV }}$ | NO ACCOUNTING SOFTW ARE | $\stackrel{50.00}{500}$ | $\stackrel{50.00}{500}$ | 0\% | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | $\begin{array}{r}50.00 \\ 500 \\ \hline\end{array}$ | 50.00 So | 50.00 S00 | S0.00 | $\begin{array}{r}\text { S0.00 } \\ \text { Sol } \\ \hline\end{array}$ | $\stackrel{50.00}{ }$ | $\begin{array}{r}50.00 \\ \hline 500 \\ \hline\end{array}$ | 50.00 |  |
| LOW VOLUME EMALLING G ANALITTICS | ${ }_{1}^{1 \text { 12NVKIT }}$ | KIT / / INVIEW ACCOUNTING UPGREADE | ¢000 | ¢0000 | 0\% | S000 | ¢000 | ¢ | ¢0.00 | ¢ | ¢0000 | $\stackrel{50.00}{5000}$ | 50.00 5000 | 50.00 50.00 | - ${ }_{\text {coser }}$ |
| Low volume Malling Analvtics | Nv90kit | INVIEW WELCOMEKIT | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 |


| Category | PCN | description | 2018 Commercial Price list Price List | $\underset{\substack{\text { Buyboard } \\ \text { Brice }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual LLA | $\begin{array}{\|c\|} \hline 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{array}$ | $\begin{gathered} 2018 \\ \begin{array}{c} \text { Buyboard } \\ \text { Annual SMA } \end{array} \end{gathered}$ | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Low volume malling analvtics | APKN | ACCOUNT LIST IMPORT/EXPORT | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOLUME MALING ANALITICS | 1FBM | DM SERIES ANALYTTCS (100 ACCOUNTS) | \$375.00 | \$315.00 | 16\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$10.77 | 58.73 | \$7.47 | \$10.27 | 58.10 | 56.80 |
| LOW Volume malling andlvics | 1 1FBL | DM Series Analvtics (50 Accounts) | \$204.00 | \$171.36 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$5.86 | 54.75 | \$4.06 | \$5.59 | \$4.40 | 53.70 |
| LOW VOLUME MALING ANALITICS | APAC | AcCounting Welicht break reporting | 50.00 |  | 0\% | 50.00 | 50.00 |  |  | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW Volume Malling andivtics | APAV | Accounting level av (25) | 50.00 | \$0.00 | \% | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 |
| LOW Volume malling analvics | APB1 | ACCOUNTING DEVICES (2) | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOUUME MALING ANALITICS | APB2 | ACCOUNTING DEVICES (10) | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 |  | \$0.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 |
| LOW Volume Malling analitics | APB3 | ACcounting devices (100) | 50.00 | \$0.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 |
| LOW VOLUME MALING ANALITICS | APB4 | ACCOUNTING devices (500) | 50.00 | 50.00 | \% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOLUME MALING ANALITICS | APBC | COST ACCOUNTING ENABLER C Serles | \$50.00 | \$50.00 | \% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$1.71 | \$1.39 | \$1.19 | \$1.63 | \$1.29 | \$1.08 |
| LOW VOLUME MALING ANALITICS | APDM | COST ACCOUTING DATA MIGRATION | \$295.00 | \$258.77 | 12\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$8.85 | 57.17 | \$6.13 | 58.44 | 56.65 | \$5.59 |
| LOW VOLUME MALING ANALITTCS | APDN | COST ACCOUNTING SETUP (UNCHECK FOR SELF-ISTALL) | 520.00 | \$20.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.68 | 50.55 | \$0.47 | 50.65 | 50.51 | 50.43 |
| LOW Volume Malling analitics | APDP | COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL LITE) | \$200.00 | \$175.44 | 12\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$6.00 | \$4.86 | \$4.16 | 55.72 | \$4.51 | \$3.79 |
| LOW Volume Malling andivtics | NV99kIT | NV99kit | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 |
| LOW VOLUME MALING BASE SYSTEM | MOL2 | MAILSTATION2" W WITH 2LB SCALE \& 10 ACCOUNTS | \$450.00 | 5376.38 | 16\% | \$10.20 | 50.95 | 50.00 | 50.00 | S13.50 | S11.14 | 59.68 | \$12.90 | \$10.38 | 58.89 |
| LOW VOLUME MALLING BASE SYSTEM | M015 | MAILSTATION2" WITH SLB SCALE \& 10 ACCOUNTS | 5490.00 | S409.84 | 16\% | \$10.20 | 50.95 | 50.00 | 50.00 | S14.65 | S12.06 | \$10.47 | \$13.99 | \$11.24 | 59.61 |
| LOW VOLUME MALING BASE SYSTEM | c200 | SENDPROC 200 | \$395.00 | \$346.49 | 12\% | \$0.00 | 50.00 | 50.00 | 50.00 | 511.85 | 59.60 | \$8.21 | \$11.30 | 58.90 | 57.48 |
| LOW VOLUME MALING BASE SYSTEM | C300 | SENDPROC 300 | \$1,195.00 | \$994.50 | 17\% | \$100.30 | 59.32 | 50.00 | 50.00 | \$40.22 | \$34.54 | \$31.02 | 538.63 | \$32.55 | 528.94 |
| LOW VOLUME MALING BASE SYYTEM | C400 | SENDPROC 400 | \$1,995.00 | \$1,50.80 | 21\% | \$183.60 | \$17.06 | 50.00 5 | S0.00 | \$65.09 | \$56.30 | \$50.87 | \$62.58 | \$53.16 | \$477.57 |
| LOW VOLUME MALLING BASE SYSTEM | ZHC2 | SENDPRO C200 BASE | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOLUME MALING BASE SYSTEM | ZHC3 | SENDPRO C300 BASE | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 |
| LOW VOLUME MALILNG BASE SYSTEM | ZHC4 | SENDPRO C400 BASE | 50.00 | 50.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 |
| LOW VOLUME MALLING BASE SYSTEM | 8 HOO | C SRRIES IMI BASE | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOLUME MAILING CONNECTIVITY OPTIONS | WIF2 | WFIF ADAPTER OPTION FOR LAN2 DM125-225 | \$49.00 | 98 | 6\% | \$0.00 | 50.00 | 50.0 | 50.00 | 51.40 | 51.14 | \$0.97 | 5. 34 | \$1.05 | 5.89 |
| LOW VOLUME MAIIING CONNECTIVITY options | PB-4000-US |  | \$0.00 | \$0.00 | 0\% | \$0.00 | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | 50.0 | 30.00 |
| LOW VOLUME MAILING CONNECTIVITY options | DCPS | DIGITAL CONNECTVITY PRO SERVICE OPTION | \$153.00 | \$128.52 | 16\% | 0 | \$0.00 | 50.00 | 50.00 | \$4.40 | \$3.56 | \$3.05 | 54.19 | \$3.30 | \$2.78 |
| LOW Volume malling inview options | NV50 | INVIEW DASHBOARD - SINGLE UNIT ONLI (OM125 / DM225) | \$625.00 | \$510.00 | 18\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$17.44 | \$14.13 | \$12.09 | \$16.63 | \$13.11 | 511.02 |
| LOW Volume malling inview options | NV90 | INVIEW SUBSCRIPTION | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | 50.00 |
| LOW Volume malling inview options | NV99 | INVIEW SOFTWARE | 50.00 | S0.00 | 0\% | S0.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | 50.00 | S0.00 | 50.00 | ¢ | 50.00 | 50.00 | 50.00 | $\begin{array}{r}\text { 50.00 } \\ \hline\end{array}$ |
| LOW VOLUME MALLNG LPM FEATURE | 2H25 | 2 HOO 40 LPM | 50.00 | 50.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOLUME MALING LPM FEATURE | $2 \mathrm{H26}$ | 2 HOO 50 LPM | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOLUME MALING LPM FEATURE | 2H27 | 2 H00 65 LPM | S0.00 | 50.00 | \% | \$0.00 | S0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | S0.00 | \$0.00 | $\stackrel{50.00}{ }$ |
| LOW VOLUME MALLING METER | 2 LHOO | METER FOR SENDPROC SERRIES BASE | 50.00 585500 | 50.00 5749.50 | 0\% | ¢ ${ }_{\text {S170.00 }}$ | S00.00 | S0.00 50.00 | S0.00 50.00 | 500.00 5369 | \$50.00 | S0.00 | \$0.00 |  | S0.00 529.46 |
| LOW VOLUME MALILI P PERIPHERALS | SfGK | PC TRANSERE UTLITY KIT | \$205.00 | \$171.46 | 16\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | ${ }_{55.86}$ | ${ }^{5} 5$ | ${ }^{54.06}$ | ${ }_{5}^{5} 5.59$ | ${ }_{\text {S }}^{51.41}$ | ${ }_{\text {S }}^{50.70}$ |
| LOW VOLUME MALIING PERIPHERALS | H880001 | DROP STACKER | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOLUME MAILING PROFESSIONAL services | F9SL | pC meter connect install | \$102.00 | \$87.39 | 14\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$2.9 | \$2.42 | \$2.07 | \$2.85 | \$2.23 | S1.89 |
| LOW VOLUME MAIIING PROFESSIONAL services | F9SA | Professional installation (LV) | \$206.00 | \$173.04 | 16\% | \$0.00 | 50.00 | 50.00 | 50.00 | 55.2 | 54.79 | \$4.10 | \$5.64 | 54.45 | 3.74 |
| LOW VOLUME MAILING PROFESSIONAL SERVICES | ${ }^{\text {F9SJ }}$ | PROFESSIIONAL INSTALLATION FOR DM100/DM125 | \$191.00 | \$160.44 | ${ }^{16 \%}$ | \$0.00 | 50.00 | 50.00 | 50.00 | 55.49 | 54.4 | \$3.80 | \$5.23 | 54.12 | \$3.47 |
| LOW VOLUME MAILING PROFESSIONAL services | k7SA | Professional installation for mallstation | \$185.00 | \$155.40 | 16\% | \$0.00 | 50.00 | 5000 | 50.00 | 5.31 | \$4.30 | \$3.68 | 55.07 | 53.99 | \$3.36 |
| LOW Volume malling rates | ZHD5 | USPS RATES WITH METERED LETTER | 50.00 | 50.00 | \% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| LOW VOLUME MALING RATES | ZHD6 | USPS RATES WITH STAMPED LETER | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| Low volume maling shipping options | 1835 | SENDPRO C200/c300/4400 LABEL PRINTER | \$540.00 | \$451.66 | 16\% | \$0.00 | 50.00 | \$0.00 | 50.00 | \$15.45 | \$12.51 | \$10.70 | \$14.72 | \$11.61 | 59.76 |
| LOW VOLUME MAILING SPECIAL SERVICES | 2HD7 | ELECCTRONIC TRACKING AND SIGNATURE SERVICES | 50.00 | \$0.00 | \% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| Low volume Malling special services | 2H09 | Retall ground Lor | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 |
| LOW VOLUME MAILING VALUE BASED OPTIONS | f90x | USPS SPECIAL SERVIICES WELCOME KIT | 50.00 | \$0.00 | 0\% | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LOW VOLUME MALIING VALUE BASED OPTIONS | 1554 | USPS SPECIAL SERVICES SOFTWARE | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 |


| Category | PCN | DESCRIPTION | $\begin{aligned} & \text { Commercial } \\ & \text { Price List } \end{aligned}$ | $\begin{gathered} 2018 \\ \begin{array}{c} \text { Buyboard } \\ \text { Price } \end{array} \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LOW VOLUME MAILING VALUE BASED OPTIONS | 2H36 | Auto inscriptions | \$0.00 | \$0.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LOW VOLUME MAILING VALUE BASED OPTIONS | ${ }^{\text {2H37 }}$ | auto ad slogans | \$0.00 | \$0.00 | 0\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 |
| LOW VOLUME MAILING VALUE BASED OPTIONS | ZHD1 | Standard ad slogan | \$0.00 | 50.00 | \% | 50.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 |
| LOW Volume maling value based options | 2HD2 | STANDARD Inscription | 5.00 | 50.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 |
| LOW VOLUME MAILING VALUE BASED OPTIONS | ZHD3 | Custom ad slogan | \$0.00 | \$0.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LOW VOLUME MAILING VALUE BASED options | 2HD4 | CUSTOM INSCRIPTION | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 |
| Low volume maling weighing options | 1FM2 | disable manual weight feature | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LOW volume Malling welghing options | MP1W | 5/10 LB. WEIGHING WITH EXTERNAL DISPLAY | \$0.00 | 50.00 | 0\% | \$79.90 | \$7.42 | \$0.00 | \$0.00 | \$4.95 | \$5.57 | \$5.94 | \$4.95 | \$5.57 | \$5.94 |
| Low volume maling weighing options | MPC4 | Integrated welghing platform (DM125 Platform) | \$0.00 | 50.00 | 0\% | \$23.80 | \$2.21 | \$0.00 | \$0.00 | \$1.47 | \$1.66 | \$1.77 | \$1.47 | \$1.66 | \$1.77 |
| Low volume maling weighing options | MPC1 | integrated weighing platform | \$0.00 | 50.00 | 0\% | \$53.55 | 54.97 | 50.00 | 50.00 | \$3.32 | \$3.73 | \$3.98 | \$3.32 | \$3.73 | \$3.98 |
| Low volume malling weighing options | MP81 | SERIAL INTTRFACE SCALE | \$0.00 | 50.00 | 0\% | \$23.80 | \$2.21 | \$0.00 | \$0.00 | \$1.47 | \$1.66 | \$1.77 | \$1.47 | \$1.66 | \$1.77 |
| Low volume maling weighing options | MP82 | Horizon type Approved scale | \$0.00 | 50.00 | 0\% | \$23.80 | \$2.21 | \$0.00 | \$0.00 | \$1.47 | \$1.66 | \$1.77 | \$1.47 | \$1.66 | \$1.77 |
| Low volume maling weighing options | zH01 | SLB WEIGHING OPTION FOR MP82 SCALE | \$825.00 | \$728.07 | 12\% | 5.00 | 00 | \$0.00 | \$0.00 | 524.90 | 520.17 | \$17.26 | 523.73 | \$18.71 | \$15.73 |
| Low volume maling weighing options | $2 \mathrm{H02}$ | 10LB WEIGHING OPTION FOR MP82 SCALE | \$1,325.00 | \$1,169.32 | 12\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$39.99 | \$32.39 | \$27.71 | \$38.12 | \$30.05 | \$25.26 |
| Low volume maling weighing options | 2H03 | 15LB WEIGHING OPTION FOR MP82 SCALE | \$1,825.00 | \$1,410.53 | 23\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.24 | \$39.07 | \$33.43 | \$45.98 | \$36.25 | \$30.47 |
| Low volume maling weighing options | $2 \mathrm{H07}$ | 15 LB WEIGHING OPTION For mp3w scale | \$1,825.00 | \$1,613.66 | 12\% | \$0.00 | 50.00 | \$0.00 | 50.00 | \$55.19 | \$44.70 | \$38.24 | \$52.61 | \$41.47 | - $\$ 34.86$ |
| Low volume Malling welghing options | ZHA8 | 30 LBS. WEIGHTS AND MEASURES EXTERNAL LCALE | \$2,820.00 | \$1,80.80 | 36\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$61.72 | \$49.99 | \$42.77 | \$58.84 | \$46.38 | \$38.98 |
| LOW Volume Malling welihlig options | ZHA5 | 70 LB WEIGHING OPTION FOR MT7W SCALE | \$3,145.00 | \$2,012.80 | 36\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.84 | \$55.75 | \$47.70 | \$65.62 | \$51.73 | \$43.48 |
| Low volume maling weighing options | 2H13 | 30 L® WEIIGHING Option for mp3o Scale | \$2,820.00 | \$1,668.31 | 41\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$57.06 | \$46.21 | \$39.54 | \$54.39 | \$42.88 | \$ 536.04 |
| Low volume Malling welghing options | ZHA3 | 30 LBS. C Series external scale | \$2,820.00 | \$1,804.80 | 36\% | \$0.00 | 50.00 | \$0.00 | 50.00 | \$61.72 | \$49.99 | \$42.77 | \$58.84 | 546.38 | \$38.98 |
| Low volume Malling weighing options | 2H15 | 70 LB WEIGHING OPTION FOR MP49 SCALE | \$3,145.00 | \$1,860.58 | 41\% | 50.00 | 50.00 | 50.00 | \$0.00 | 563.63 | \$51.54 | \$44.10 | \$60.65 | 547.82 | \$40.19 |
| Low volume maling welighing options | ZHB5 | 70 LB WEIGHING OPTION FOR MT70 SCALE | \$3,145.00 | \$1,855.55 | 41\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$63.46 | \$51.40 | \$43.98 | \$60.49 | \$47.69 | \$40.08 |
| LOW Volume Malling weligling options | ${ }^{\text {2H24 }}$ | MANUAL WEIGHt Entry | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Low volume Malling weighing options | ZHWH | 15LBS./7KG WEIGHING OPTION FOR MP81 SCALE | \$1,795.00 | \$1,281.63 | 29\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 543.83 | \$35.50 | \$30.37 | \$41.78 | \$32.94 | \$27.68 |
| Low volume Malling welghing options | ZHWL | 5 5BS./3kg welghing option for mp81 SCALE | \$795.00 | \$697.37 | 12\% | \$0.00 | 50.00 | 50.00 | \$0.00 | 523.85 | \$19.32 | \$16.53 | 522.73 | \$17.92 | \$15.06 |
| LOw volume Malling welghing options | zHWM | 10LBS./ 5 KG WEIGHING OPTION FOR MP81 1 SCALE | \$1,295.00 | \$1,142.85 | 12\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39.09 | \$31.66 | \$27.09 | \$37.26 | \$29.37 | \$24.69 |
| LOW Volume Maling welghing options | ZHzO | DIFERENTAL WEIGHING | \$0.00 | \$0. | 0\% | \$0.00 | 50.0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LOW VOLUME MALLING WEIGHING OPTIONS | H286002 | SCALE OPENING COVER | \$0.00 | S0.00 | 0\% | S0.00 | S0.00 | S0.00 | 50.00 | 50.00 | 50.00 | 50.00 | S0.00 | 50.00 | 50.00 |
| MID VOLUME MAILING | $\stackrel{\text { Fgod }}{ }$ | USPS SPECIAL SERVVCES WELCOME KIT | S0.00 | \$50.00 | $\frac{0 \%}{16 \%}$ | $\begin{aligned} & \frac{50.00}{5000} \\ & 50.00 \end{aligned}$ | 50.00 5000 | S0.00 S000 | $\stackrel{50.00}{ }$ | S0.00 | S0.00 | S0.00 | 50.00 $\$ 1717$ | S0.00 | ${ }_{\text {S0.00 }}^{51138}$ |
| MID VOLUME MALILNG ANALYTICS MID VOLUME MALLING ANALYTICS | ${ }_{\text {SVIA }}$ | DM SERIE A ANALTTICS (300 ACCOUNTS) | $\frac{5627.00}{50.00}$ | \$526.68 | $\frac{16 \%}{0 \%}$ | 50.00 50.00 | $\stackrel{50.00}{50.00}$ | $\xrightarrow{50.00}$ | $\stackrel{50.00}{50.00}$ | ¢ | \$14.59 <br> 5000 | ¢12.48 | ¢17.17 | ¢ | ¢11.38 |
| MSVOLUME MALING ANALYICS |  | DEEARIMENTACCOUNING ENALLER |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Categry | PCN | DESCRIPTION | $\begin{aligned} & \text { Commercial } \\ & \text { Price List } \end{aligned}$ | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{gathered}$ | 2018 Buyboard Annual SMA | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
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| MID Volume malling analvtics | 1FAE | BASII ACCOUNTING | 50.00 | 50.00 | \% | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 |
| MID Volume malling analvics | 1 FAL | INVIEW 50 Dept Accounting | \$0.00 | \$0.00 | \% | \$0.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 |
| MID Volume maling analvics | 1FAM | INVIEW 100 DEPT ACCOUNTING | 50.00 | 50.00 | \% | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| MID Volume malling analvics | 1FAN | INVIEW 300 Dept Accounting | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| MID VOLUME MALING ANALYTTICS | SV6A | DM SERIES ANALYTTCS (100 ACCOUNTS) | \$375.00 | \$315.00 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$10.77 | 58.73 | \$7.47 | \$10.27 | 58.10 | \$6.80 |
| MID Volume malling analvics | SV5A | DM SERIES ANALYTICS ( 50 ACCOUNTS) | \$204.00 | \$171.36 | 16\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$5.86 | 54.75 | \$4.06 | 55.59 | \$4.40 | \$3.70 |
| MID Volume Malling base srsem | SBTA | DM 400 D DIGITAL METER SVSTEM | \$3,145.00 | \$2,332.33 | 26\% | \$0.00 | 50.00 | 50.00 | \$0.00 | 59.77 | 564.61 | \$55.28 | \$76.03 | \$559.94 | 550.38 |
| MID Volume Malling base srstem | SVBB | GREEN DM400C DIGITAL MALING SSSTEM | \$2,515.00 | \$2,103.55 | 16\% | \$317.90 | 529.53 | 50.00 | \$0.00 | 591.63 | \$80.42 | \$73.48 | \$88.26 | \$76.21 | 569.06 |
| MID Volume maling base system | svxc | GREEN DM475 DIITIAL MALLING SYSTEM | \$6,295.00 | \$5,265.14 | 16\% | \$873.80 | \$81.18 | \$0.00 | \$0.00 | \$234.19 | \$206.73 | \$189.73 | \$225.76 | \$196.20 | \$178.67 |
| MID Volume Malling base srstem | 4CES | DM400C BASE | 50.00 | 50.00 | 0\% | \$270.30 | \$25.11 | 50.00 | 50.00 | \$16.74 | \$18.83 | \$20.09 | \$16.74 | \$18.83 | \$20.09 |
| MID VOLUME MAILING BASE SYSTEM | 3 CES | US LIEE DM300C BASE- ES2 | 50.00 | 50.00 | 0\% | \$87.55 | 58.13 | 50.00 | 50.00 | \$5.42 | 56.10 | \$6.51 | 55.42 | \$6.10 | 56.51 |
| MID Volume Malling base srstem | SVBA | GREEN DM3000 DIIGITAL MAILING SYTTEM | \$1,310.00 | \$1,310.00 | 0\% | \$153.85 | \$14.29 | 50.00 | 50.00 | \$54.33 | 547.01 | \$42.48 | \$52.23 | 544.39 | 539.73 |
| MID Volume Malling base srstem | SVXA | DM475 DIGITAL MAILING SYSTEM | \$7,860.00 | \$7,860.00 | 0\% | \$496.40 | \$46.12 | \$0.00 | \$0.00 | \$299.56 | \$252.31 | \$223.17 | \$286.98 | \$236.59 | \$206.67 |
| MID VOLUME MALLING BASE SYSTEM | svx | DM475 PRO DIGITAL MALING SSYTEM | \$9,960.00 | \$9,960.00 | \% | \$496.40 | \$46.12 | 50.00 | 50.00 | 5371.38 | \$310.48 | \$272.94 | \$355.44 | \$290.56 | \$252.03 |
| MID Volume maling business manager | 1 1FAH | BUSINESS MANAGER SOFTWARE FEATURE CODE | \$0.00 | \$0.00 | \%\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MID VOLUME MAILING CONNECTIVITY OPTIONS | WF4 | WIFI ADAPTER Option | 549.00 | \$40.98 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$1.40 | \$1.14 | 50.9 | \$1.34 | \$1.05 | \$0.89 |
| MID VOLUME MALLING DIFFERENTIAL WEIGHING OPTIONS | 1720 | DIFFERENTAL WEIGHING | \$0.00 | \$0.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 |
| MID Volume malling inview intrractes | 1FXA | Meter inview dashboard interace (one per meter) | 50.00 | 50.0 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 |
| MID Volume Malling options | UXDLAAB | DM Series PC INTERACE FOR THE DM300C | \$835.00 | \$698.39 | 16\% | 50.00 | \$0.00 | 50.00 | 50.00 | 523.88 | \$19.35 | 516.55 | \$22.77 | \$17.95 | \$15.09 |
| MID VOLUME MALLING OPTIONS | Fgis | MALL MACHINE TUNE UP | \$436.00 | \$366.24 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$12.53 | \$10.14 | 58.68 | \$11.94 | 59.41 | \$7.91 |
| MID VOLUME MALLING OPTIONS | DW90660 | MALLSTREAM EDUCATION SERVICES-2HRS | \$495.00 | \$420.75 | 15\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$14.39 | \$11.65 | \$9.97 | \$13.72 | \$10.81 | 59.09 |
| MID VOLUME MALLING OPTIONS | SpY9 | LASER PRINTER 1221 | \$835.00 | \$734.80 | 12\% | \$148.75 | \$13.82 | 50.00 | 50.00 | \$34.34 | \$30.72 | \$28.47 | \$33.17 | \$29.25 | S26.93 |
| MID VOLUME MAILING PROFESSIONAL services | MFD1 | MALL FINSHING PROJECT MANAGEMENT | \$1,739.00 | \$1,739.00 | 0\% | \$0.00 | 50.00 | \$0.00 | 50.00 | \$59.47 | \$48.17 | \$41.21 | 556.6 | \$44.69 | \$37.56 |
| MID VOLUME MAILING PROFESSIONAL services | mFdo | MALL FINISHING PRoJJECT MANAGEMENT | \$872.00 | \$732.48 | 16\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$25.05 | \$20.29 | \$17.36 | \$23.88 | \$18.82 | \$15.82 |
| MID Volume Malling speed options | 1 1FY | 95 LPM FEATURE | \$1,350.00 | 5834.30 | 38\% | 50.00 | 50.00 | 50.00 | 50.00 | 528.53 | 523.11 | 519.77 | \$27.20 | 5221.44 | 518.02 |
| MID VOLUME MALING SPEED OPTIONS | $\frac{1729}{129}$ | 120 LPM FEATURE | \$2,095.00 | \$1,294.71 | 38\% | S0.00 | ¢ | S0.00 | S0.00 | 544.28 | ${ }_{\text {S }}^{535.86}$ | ${ }^{530.68}$ | \$42.21 | ${ }_{5}^{533.27}$ | $\begin{array}{r}\text { S27.97 } \\ \hline 500 \\ \hline\end{array}$ |
| MID VOLUME MALING SPEED OPTIONS | 1 1FY9 | 70 LPM FEATURE | S0.00 | S0.00 | 0\% | 50.00 | 50.00 | S0.00 | \$0.00 | S0.00 | 50.00 500 | S0.00 | 50.00 | S0.00 | $\begin{array}{r}50.00 \\ \hline 0.00 \\ \hline\end{array}$ |
| MID Volume Mallicg sped options | 1 12K | 80 LPM WOW SPEED | 50.00 | 50.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |  |
| MID VoLUME MAILING VALUE BASED services | RCL | E-Rr reference number feature only | S475.00 | \$420.76 | 11\% | \$0.0 | 50.0 | 50.00 | 50.00 | \$14.39 | 11.65 | 59.9 | 13.72 | \$10.81 | \$9.09 |
| MID VOLUME MAILING VALUE BASED SERVICES | 1 1FS2 | USPS SPECIAL LERVICES SOFTWARE | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 |  |
| MID VOLUME MAILING VALUE BASED SERVICES | 1 1FER | ERR Rates | 50.00 | \$0.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.0 |
| MID VOLUME MAILING VALUE BASED SERVICES | F9DA | USPS SPECIAL SERVICES TRAINING | \$78.00 | \$63.3 | 19\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$ ${ }^{52.17}$ | \$1.76 | \$1.51 | \$2.07 | . 63 | \$1.37 |
| MID Volume malling weligling | MP8R | INTEGRATED WEIGHING PLATFORM | 50.00 | 50.00 | 0\% | \$10.20 | 50.95 | 50.00 | 50.00 | 50.63 | 50.7 | 50.76 | 50.63 | 50.71 | - 50.76 |
| MID VoLume Maling welighing options | 16W2 | 2 Lbintegrated weighing | \$760.00 | \$430.54 | 43\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$14.72 | \$11.93 | \$10.20 | . 04 | \$11.06 | \$9.30 |
| MID Voume maling weighing options | 16w5 | 5 Lb integrated welghing | \$1,130.00 | \$640.15 | 43\% | \$0.00 | 50.0 | \$0.00 | \$0.00 | \$21.89 | 57.73 | \$15.17 | \$20.87 | \$16.45 | \$13.83 |
| MID Volume maling welighing options | 16w9 | 10 LB Integrated weighing | \$1,445.00 | \$818.59 | 43\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.00 | \$22.68 | \$19.40 | \$22.69 | \$21.04 | \$17.68 |
| MID VoLume Maling WEIIGHING Options | MP4D | INTEGBated weighing plateorm for dm475 | \$0.00 | \$0.00 | 0\% | \$70.55 | \$6.55 | \$0.00 | \$0.00 | 54.37 | 54.92 | \$5.24 | \$4.37 | \$4.92 | \$5.24 |
| MID Volume maling weighing options | MP96001 | MP96000 - Remote ilspar sales kit | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 |
| MID Volume maling weighing options | MP9G | Integrated weighing platform | 50.00 | 50.00 | 0\% | \$87.55 | 58.13 | 50.00 | 50.00 | \$5.42 | . 10 | 5.51 | 5.42 | \$6.10 | \$6.51 |
| PLANET PRESS OPTIONS | WPP5 | PLANETPRESS IMAGE | \$4,800.00 | \$4,251.84 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$145.41 | \$117.78 | \$100.77 | \$138.61 | \$109.27 | ${ }_{591.84}$ |
| Planet Press rofessional sevvices | WPPPH | PER DIEM FOR ON-STIE VISTT | \$515.00 | \$441.25 | 14\% | S0.00 S00 | \$5000 | S0.00 | S0.00 | S15.09 $\$ 12073$ | ¢ ${ }_{512122}$ | \$10.46 | \$14.38 | \$11.34 | $\underset{59.53}{5}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Category | PCN | DESCRIPTION | $\begin{gathered} 2018 \\ \text { Commercial } \\ \text { Price List } \end{gathered}$ | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | 2018 Buyboard Monthly SLA | 2018 Buyboard Annual SMA | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | $\left.\begin{array}{c}60 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) }\end{array}\right)$ | 36 month lease payment (includes equipment, SLA, SMA) | $\left.\left\lvert\, \begin{array}{c}48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) }\end{array}\right.\right]$ | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PLANET PRESS PROFESSSIONAL SERVICES | WPPB | ONSITE PLANETPRESS CUSTOM TRAINING- OPTIONAL 1 DAY | \$3,090.00 | \$2,647.51 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | 599.54 | \$77.34 | \$62.75 | 586.31 | 568.04 | 557.19 |
| PLANET PRESS PROFESSIONAL SERVICES | WPPC | ON-SITE PLANETPRESS ADVANCED TRAINING-2 DAYS | \$4,120.00 | \$3,530.02 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$120.73 | 597.78 | 583.66 | \$115.08 | \$90.72 | \$76.25 |
| Planet Press Professional services | wPso | DESIIGN SERVICES | \$150.00 | \$122.00 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$4.31 | \$3.49 | \$2.99 | \$4.11 | \$3.24 | \$2.72 |
| PLANET PRESS SOFTWARE | WPP7 | PLANETPRESS PRODUCTION | \$15,100.00 | \$11,377.58 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 5457.44 | 5370.50 | \$317.00 | \$436.04 | \$343.75 | 5288.91 |
| Planet Pres Sofiware | WPRA | PLANETPRESS UPGRADE EROM OfFICE TO PRODUCTION | \$7,900.00 | \$6,997.82 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$239,33 | \$193.84 | \$165.85 | \$228.13 | \$179.84 | \$151.15 |
| PLANET PRESS SOFTWARE | WPP6 | PLANETPRESS OfFICE | 59,100.00 | \$8,060.78 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$275.68 | \$223.28 | \$191.04 | \$262.78 | \$207.16 | \$174.11 |
| PLANETPRESS | W592 | Windows 10 PC | \$2,590.00 | \$2,590.00 | \% | \$105.40 | 59.79 | 50.00 | \$0.00 | \$95.11 | \$79.09 | 569.22 | 590.96 | \$73.91 | 563.78 |
| PLANETPRESS | WPP8 | PLANETPRESS CONNECT | \$11,400.00 | \$11,400.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$389.88 | \$315.78 | \$270.18 | \$371.64 | \$292.98 | \$246.24 |
| PLANETPRESS | WRAA | PP CONNECT BACKUP LICENSE | \$5,700.00 | \$5,700.00 | \% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$194.94 | \$157.89 | \$135.09 | \$185,82 | \$146.49 | \$123.12 |
| PLANETPRESS | WRAC | PP CONNECT DEVELOPMENT \& TEST LLCENSE | \$2,850.00 | \$2,850.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$997.47 | \$78.95 | 567.55 | \$92.91 | \$73.25 | \$61.56 |
| PLANETPRESS | WRAE | PP OPTIMIZED OUTPUT | \$2,100.00 | \$2,100.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$71.82 | \$58.17 | 549.77 | 568.46 | \$53.97 | \$45.36 |
| Planetpress | WRAG | PP OPTIMIIZD OUTPUT BACKUP LICENSE | \$1,050.00 | \$1,050.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$35.91 | \$29.09 | \$24.89 | \$34.23 | 526.99 | \$22.68 |
| PLANETPRESS | WRA | PP OPTIMIIED OUTPUT DEV \& TEST LCEENSE | \$525.00 | \$525.00 | \% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$17.96 | \$14.54 | \$12.44 | \$17.12 | \$13.49 | \$11.34 |
| PLANETPRESS | WRAM | PP PCLI IPUT | \$3,100.00 | \$3,100.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | S106.02 | 585.87 | \$73.47 | \$101.06 | 59.67 | 56.96 |
| PLANETPRESS | WRAP | PP PCLINPUT BACKUP LICENSE | \$1,550.00 | \$1,550.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$53.01 | \$42.94 | 536.74 | \$50.53 | \$39.84 | 533.48 |
| PLANETPRESS | WRAR | PP PCL INPUT DEVELOPMENT \& TEST LCENSE | \$775.00 | \$775.00 | \% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$26.51 | \$21.47 | \$18.37 | \$25.27 | \$19.92 | \$16.74 |
| Planetpress | wRAU | Pp Connect imaging | \$4,600.00 | \$4,600.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$157.32 | \$127.42 | \$109.02 | \$149.96 | S118.22 |  |
| PLANETPRESS | WRAW | PPIMAGIING BACKUP LICENSE | \$2,300.00 | \$2,300.00 | \% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$78.66 | \$63.71 | \$54.51 | \$74.98 | \$59.11 | \$49.68 |
| PLANETPRESS | WRAY | PP IMAGING DEVELOPMENT \& TEST LCEENSE | \$1,150.00 | \$1,150.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$39.33 | \$31.86 | \$27.26 | \$37.49 | \$29.56 | \$24.84 |
| Planetreess | WRBA | CONNECT OVERVVEW TRNG 1 DAY | \$925.00 | \$925.00 | \% | 50.00 | \$0.00 | \$0.00 | S0.00 | ${ }^{\text {\$31.64 }}$ | \$25.62 | 521.92 | ${ }_{\text {S30.16 }}$ | 523.77 | \$19.98 |
| PLANETPRESS | wRBB | CONNECT FOUNDATION TRNG 2 davs | \$1,750.00 | \$1,750.00 | \% | 50.00 | \$0.00 | \$0.00 | 50.00 | \$59.85 | \$48.48 | \$41.48 | \$57.05 | \$44.98 | \$37.80 |
| Planetpress | wRBC | CONNECT ADVANCED TRNG 2 dars | \$1,750.00 | \$1,750.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$59.85 | \$48.48 | \$41.48 | \$57.05 | 544.98 | 537.80 |
| PLANETPRESS | WRBD | CONNECT FOUND. FULL TRNG 3 DAYS | \$2,250.00 | \$2,250.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$76.95 | \$62.33 | \$55.33 | \$73.35 | \$57.83 |  |
| PLANETPRESS | WRBE | CONNECT WORKLLOW AdD-ON TRNG 1 DAY | S925.00 | S925.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$31.64 | \$25.62 | 521.92 | \$30.16 | 523.77 | \$19.98 |
| PLANETPRESS | WRBF | CONNECT ADMIIISTRATOR COURSE 1 DAY | \$925.00 | \$925.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$31.64 | \$25.62 | \$21.92 | \$30.16 | \$23.77 | \$19.98 |
| PLANETPRESS | WRBG | CONNECT OVERVIEW TRNG 1 Day | \$2,000.00 | \$2,000.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$68.40 | \$55.40 | \$47.40 | \$65.20 | \$51.40 | \$43.20 |
| PLANETPRESS | WRBH | CONNECT FOUNDATION TRNG 2 DAVS | \$4,000.00 | \$4,000.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$136.80 | \$110.80 | 594.80 | \$130.40 | \$102.80 | \$86.40 |
| PLANETPRESS | WRBJ | ConNECT ADVANCED TRNG 2 Dars | \$4,000.00 | \$4,000.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | \$136.80 | \$110.80 | 594.80 | \$130.40 | \$102.80 | \$86.40 |
| PLANETPRESS | WRBK | CONNECT FOUNDATION FUL TRNG 3 days | \$6,000.00 | \$6,000.00 | \% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$205.20 | \$166.20 | \$142.20 | \$199.60 | \$154.20 | \$129.60 |
| Planetpress | WRBM | CONNECT WORKELOW ADD-ON TRNG 1 DAY | \$2,000.00 | \$2,000.00 | \% | \$0.00 | S0.00 | \$0.00 | \$0.00 | \$68.40 | \$55.40 | \$47.40 | \$65.20 | \$51.40 | 543.20 |
| PLANETPRESS | WRBN | CONNECT ADMIIISTRATOR COURSE 1 DAY | \$2,000.00 | \$2,000.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$68.40 | \$55.40 | \$47.40 | \$56.20 | \$51.40 |  |
| Planetpress | WRBP | CROSSGRADE PP OFFICE-CONNECT PRINT ONLY | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| Planetreess | WRBQ | CROSSSRADE PP OfFILEE-CONNECT PERPRETUAL | S,840.00 | \$6,840.00 | \% | ${ }_{50} 500$ | \$0.00 | \$0.00 | \$0.00 | \$233.93 | S189.47 | \$162.11 | \$222.98 | \$175.79 | 147.74 |
| PLANETPRESS | WRBR | Crossgrade pp proouction - Connect print | 50.00 | 50.00 | \% | 50.00 | 50.00 | S0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | S0.00 |
| Planetr Ress | WRBS | CROSSGEADE PP IMAGIING FOR CONNECT | 5, 5 ,00.00 | 55,00.00 | 0 | - | - | $\stackrel{5}{5000}$ | 50 | S194.94 | S157.89 | \$135.09 | $\frac{5185.82}{5000}$ | $\frac{5146.49}{}$ | $\frac{5123.12}{5000}$ |
| PLANETPRESS | WRBX | DEVELOPMENT VERSION PLANETPRESS OFFICE | \$2,310.00 | \$2,310.00 | \% | 50.00 | S0.00 | ${ }_{50.00}$ | \$0.00 | \$79.00 | 563.99 | \$54.75 | \$75.31 | \$59.37 | \$49.90 |
| Planetpress | WRBY | DEVELOPMENT VER PLANETPRESS PRODUCTION | \$3,820.00 | \$3,820.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | \$130.64 | \$105.81 | 590.53 | S124.53 | 598.17 | 582.51 |
| Planetpress | WRBZ | DEVELOPMENT LICENSE PLANETPRESS IMAGIIGG | \$1,220.00 | \$1,220.00 | \% | S0.00 | S0.00 | S0.00 | S0.00 | S41.72 | \$33.79 | \$28.91 | S39.77 | S31.35 | \$22.35 |
| Planetress | WRCA WRCD | PLANETPRESS PRER PACK | $\$ 5,700.00$ $\$ 2.850 .00$ | $\begin{array}{r}\$ 5,700.00 \\ \hline 2850.00\end{array}$ | \%\% | 50.00 50.00 | 50.00 50.00 | 50.00 S0.00 | $\begin{array}{r}50.00 \\ 50.00 \\ \hline\end{array}$ | 5194.94 59747 | ¢157.89 | $\begin{array}{r}\text { S135.09 } \\ \hline 56755 \\ \hline\end{array}$ | \$1885.82 | $\begin{array}{r}\text { S146.49 } \\ \hline 5725 \\ \hline\end{array}$ | $\frac{5123.12}{56156}$ |
| PLANETPRESS | WRCF | PLANETPRESS PERE PACK Dev/Test | \$1,425.00 | \$1,425.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.74 | \$39.47 | ${ }_{533.77}$ | 546.46 | \$36.62 | \$30.78 |
| PLANETPRESS | WRCH | PLANETPRESS PRES | \$27,600.00 | \$27,600.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$943.92 | \$764.52 | \$654.12 | 589.76 | \$709.32 | \$596.16 |
| PLANETPRESS | WRCJ | PLANETPRESS PRES BACK-UP | \$13,800.00 | \$13,800.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$471.96 | \$382.26 | \$327.06 | \$499.88 | \$354.66 | \$298.08 |
| Planetreess | WRCL | PLANETPRESSS RRES DEV/TEST | \$6,900.00 | \$6,900.00 | \% | S0.00 | \$0.00 | S0.00 | S0.00 | \$235.98 | \$191.13 | \$163.53 | S224.94 | \$177.33 | \$149.04 |
| PLANETPRESS | WRCN | PLANETPRESS REES PCL IPPUT | \$3,400.00 | \$3,400.00 | 0\% | $\stackrel{50.00}{5}$ | 50.00 | $\stackrel{50.00}{ }$ | S0.00 | \$1116.28 | 594.18. | \$80.58 | $\frac{5110.84}{4551}$ | 587.38 | 573.44 |
| PLANETPRESS | WRCP | PLANETPRESS PRES PCL INPUT BACK-UP | \$1,700.00 | \$1,700.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$55.14 | 547.09 | 540.29 | 55.42 | 543.69 | ${ }_{536.72}$ |
| PLANETPRES | WRCR | ${ }^{\text {PLANETPRESS PRES PCL }}$ P INPUT DEVV/TEST | S850.00 | \$850.00 | \% | ¢ | $\stackrel{50.00}{500}$ | ¢ | S0.00 | ¢ ${ }_{\text {S } 29.07}^{54710}$ | ¢523.55 | S20.15 |  | ¢ |  |
| PLANETPRESS | WRCV | PLANETPRESS PRES PERF P PACK BACK-UP | \$5,900.00 | $\underline{\text { St, }} 5$ | 0\% | S000 | S0.00 | S000 | S0.00 | \$ 2351.98 | S 51921.13 | S163.53 | \% 5224.94 | \$517.33 | \$149.04 |
| PLANETPRESS | WRCX | PLANETPRESS PRES PERF PACK DEVVTTEST | \$3,450.00 | \$3,450.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$117.99 | \$95.57 | 581.77 | \$112.47 | 588.67 | 574.52 |
| PLANETPRESS | WRDA | PLANETPRESS SEND UP TO 100 USERS | \$5,000.00 | \$5,000.00 | \% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$171.00 | \$138.50 | \$118.50 | \$163.00 | \$128.50 | \$108.00 |
| Planetpress | WRDC | PLANETPRESS SEND UP TO 100 USERS BACK-UP | \$2,500.00 | \$2,500.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 588.50 | \$69.25 | \$59.25 | 581.50 | 564.25 | \$54.00 |
| Planetpress | WRDE | PLANETPRESS SEND UP TO 100 USER DEV/TEST | \$1,250.00 | \$1,250.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$42.75 | \$34.63 | \$29.63 | \$40.75 | \$32.13 | \$27.0 |
| Pp CONnECt | ${ }^{\text {AC2100-102-00 }}$ | pp connect care -rentry | \$4,560.00 | \$4,560.00 | 0\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$15 | \$126.31 | \$108.07 | \$148.66 | \$117.19 | \$98.50 |
| kINTER | 1145 | PB NeTWORK LABEL PRINTER (WHITE) | \$1,250.00 | \$1,250.00 | \% |  | 50.00 |  | 50.00 | 542.75 | \$34.63 | 529.6 | 5440.75 | \$32.13 | S22 |
| Printer | 1150 | LASER REPORT PRINTER | \$850.00 | \$850.00 | 0\% | 50.00 | S0.00 | 50.00 | 50.00 | 529.07 | \$23.55 | \$20.15 | ${ }_{527.71}$ | 521.85 | 518.36 |


| Categry | PCN | DESCRIPTION | $\begin{aligned} & \text { Commercial } \\ & \text { Price List } \end{aligned}$ | $\begin{gathered} 2018 \\ \begin{array}{c} \text { Buyboard } \\ \text { Price } \end{array} \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual SLA | $\underset{\substack{2018 \\ \text { Buyboard } \\ \text { Monthly SLA }}}{\substack{\text {. } \\ \hline}}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Printer | 6000 | DM475C PRINTER/BASE | 50.00 | 50.00 | \% | 5377.40 | 535.06 | 50.00 | 50.00 | \$23.37 | \$26.30 | \$28.05 | \$23.37 | \$26.30 | S28.05 |
| PRINTER | 6WB-M | BROTHER QL--700 THERMAL PRINTER | \$129.00 | \$129.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$4.41 | 53.57 | \$3.06 | 54.21 | 53.32 | 52.79 |
| RISOCOMCOLOR PROFESSIONAL SERVICES | HGop | comcolor basic installation and training | \$1,061.00 | \$1,061.00 | 0\% | \$0.00 | 50.00 | 50.00 | \$0.00 | 536.29 | 29.3 | 25.15 | 34.59 | 527.27 | \$22.92 |
| RISocomcolor professional services | wPD8 | Installation of addl components | \$353.00 | \$296.52 | 16\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$10.14 | 58.21 | \$7.03 | \$9.67 | 57.62 | \$6.40 |
| RISOCOMCOLOR PROFESSIIONAL L Services | PS-101 | RISO 1 DAY ADD On WORKLLOW SUPPORT | \$1,250.00 | \$1,250.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | 22.75 | 534.63 | \$29.63 | \$40.75 | \$32.13 | \$27.00 |
| RISOCOMCOLOR PROFESSIIONAL LERVIICES | PS-102 | RISO 2 DAY WORKELOW SUPPORT | \$2,799.00 | \$2,799.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 595.73 | 577.53 | 566.34 | \$91.25 | \$71.93 | \$60.46 |
| RISOCOMCOLOR PROFESSIONAL SERVICES | -104 | RISO 4 DAY WORKFLOW SUPPORT | 54,799.00 | 5,799.00 | 0\% | S0.00 | \$0.00 | 50.00 | 50.0 | 4.13 | \$132.93 | 5113.74 | 56.45 | \$123.33 | \$13.66 |
| RISOCOMCOLORGD ADDITIONAL PAPER STACKERS | wpz6 | Adoitional paper stacker cart for wpzu | \$1,995.00 | \$1,695.75 | 15\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$57.99 | 546.97 | \$40.19 | \$55.28 | \$43.58 | \$36.63 |
| RISOCOMCOLORGD BASE UNIT | wPzB | RISO COMCOLOR ${ }^{\circ}$ CD 9630 UP TO 500K/MONTH | \$44,320.00 | \$37,487,45 | 15\% | \$4,656.30 | \$432.57 | \$0.00 | \$0.00 | \$1,50.45 | \$1,362.83 | \$1,234.51 | \$1,510.47 | \$1,287.86 | \$1,155.79 |
| RISOCOMCOLORGD BASE UNIT | WPZA | RISO COMCOLOR' 6 D 7330 UP TO 500K/MONTH | \$37,820.00 | \$32,050.85 | 15\% | \$3,993.30 | \$370.98 | 50.00 | 50.00 | \$1,343.46 | \$1,166.04 | \$1,056.39 | \$1,292.18 | \$1,101.94 |  |
| RISOComColorgd base unit | 488-00050-009 | Power cord | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | 00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| RISOCOMCOLORGD Base unit | 488-0006-007 | Power cord | 50.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | 50.0 |
| RISOCOMCOLORGD BASE UNIT | WPYA | RISO COMCOLOR ${ }^{\circ} \mathrm{FW5230}$ | \$30,820.00 | \$25,888.80 | 16\% | \$3,144.15 | \$292.09 | 50.00 | 50.00 | \$1,080.13 | \$936.19 | 5847.24 | \$1,038.70 | 5884.41 | \$792.87 |
| RISOCOMCOLORGD BASE UNIT | WPYN | RISO COMCOLOR ${ }^{\circ}$ FW5231 | \$27,820.00 | \$23,368.80 | 16\% | \$3,144.15 | \$292.09 | 50.00 | 50.00 | S993.94 | 5866.39 | 5787.52 | \$956.55 | \$819.65 | \$7738.44 |
| RISOCOMCOLORGD BASE UNIT | wpyp | RISO COMCOLOR ${ }^{\circ}$ FW5000 | \$24,320.00 | \$20,428.80 | 16\% | \$2,481.15 | \$230.50 | 50.00 | 50.00 | \$852.33 | \$738.75 | 5668.56 | 5819.65 | \$697.90 | \$625.66 |
| RISOCOMCOLORGD BASE UNIT | 3400002 | LIFT HANDLES | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 |
| RISOCOMCOLORGD HIGH CAPACITY Y INPUT | wPzR | HIGH CAPACITY feeder | \$8,30.00 | \$6,950.48 | 16\% | \$847.45 | \$78.73 | \$0.00 | \$0.00 | \$290.19 | \$251.57 | \$227.71 | \$279.07 | \$237.67 | \$213.11 |
| RISOCOMCOLORGD LEFT SIDE OPTIONS | WPZE | LeFT SIDE FACE DOWN TAAY ( 500 SHEETS ONLY) | \$199.00 | \$166.44 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 55.69 | 54.61 | 53.94 | 55.43 | 54.28 | 53.60 |
| Risocom Colorgd lef side options | WPZF | FACE Down LeFT ExT STAPLER (1000 SHEETS) | \$2,970.00 | \$2,484.11 | 16\% | 50.00 | 50.00 | \$0.00 | \$0.00 | S84.96 | 568.81 | \$55.87 | 580.98 | \$63.84 | \$53.66 |
| RIISCOMCOLORGD OPTIONS | WPZH | COMCOLOR HIGH PERFORMANCE RIP | \$18,225.00 | \$16,744.73 | 8\% | \$212.50 | 519.74 | 50.00 | 50.00 | \$585.83 | 5478.64 | 5412.64 | \$559.04 | 5445.15 | ${ }^{53777.48}$ |
| RIISCOMCOLORGD OPTIONS | wPZ | COMCOLOR SCANNER PACKAGE | \$5,015.00 | \$4,194.55 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$143.45 | \$116.19 | 599.41 | \$136.74 | \$107.80 | 590.60 |
| RISOCOMCOLORGD OPTIONS | WPYC | SCANNER PACKAGE | \$5,015.00 | \$4,212.60 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$144.07 | \$116.69 | 599.84 | \$137.33 | \$108.26 | \$90.99 |
| RISOCOMCOLORGD RIGHT HAND EXIT options | 5-7357 | option PCB | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 5.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | 50.00 |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTIONS | WPZM | MULTIFUNCTION FINSHER | \$11,818.00 | \$9,884.58 | 16\% | \$1,205.30 | \$111.97 | \$0.00 | \$0.00 | \$412.70 | \$357.78 | \$323.84 | \$396.89 | \$338.01 | \$303.09 |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTIONS | wpzn | AUTO Control stacking tray II | \$1,428.00 | \$1,310.90 | 8\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$44.83 | \$36.31 | \$31.07 | \$42.74 | \$33.69 |  |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTIONS | WPZP | WIDE STACKING TRAY | \$1,129.00 | \$1,036.42 | 8\% | \$0.00 | 50.00 | \$0.00 | 50.00 | \$35.45 | 528.71 | 524.56 | 533.79 | \$26.64 | \$22.39 |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTIONS | wPzU | HIGH CAPACAITY ExIT STACKER W/ One PAPER CART | \$17,209.00 | \$14,393.61 | 6\% | \$1,755.25 | \$163.06 | 50.00 | 50.00 | \$600.97 | \$521.00 | \$471.58 | \$577.94 | \$492.21 | \$441.35 |
| RISOCOMCOLORGD RIGHT HAND EXIT <br> OPTIONS | WPYD | MULTIFUNCTION FINISHER FG102 2/3H | 511,818.00 | \$9,927.12 | 16\% | \$1,205.30 | \$111.97 | 50.00 | 50.00 | \$414.16 | \$358.96 | \$324.85 | \$398.27 | \$339.11 | \$304.00 |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTIONS | WPYG | FACE DOWN FIISHER F10 | \$3,269.00 | \$2,745.96 | 16\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$93.91 | 576.06 | 565.08 | \$89.52 | 570.5 | \$59.31 |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTIONS | WPYI | AUTO-CONTROL STACKING TRAY II (1,000-SHEET CAPACITY) | 1,428.00 | 1,213.80 | 15\% | 50.00 | 50.00 | 50.00 | 50.00 | 541.51 | 533.62 | \$28.77 | 539.57 | \$31.19 | \$26.22 |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTIONS | WPYJ | WIDE STACKING TRAY ( 1,000 -Sheet Capacity) | \$1,428.00 | \$1,213.80 | 15\% | \$0.00 | 50.00 | 5.00 | 50.00 | \$41.51 | 533.62 | \$28.77 | \$39.57 | \$31.19 | \$26.22 |
| RISOCOMCOLORGD RIGHT HAND EXIT OPTIONS | 5-7395 | PAPER Election attachment | \$0.00 | 50.0 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| RISOCOMCOLORGD SUPPLIES | WP73 | STANDARD STAPLES FOR GD FINISHER | 595.00 | \$79.46 | 16\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$2.72 | \$2.20 | \$1.88 | \$2.59 | \$2.04 | \$1.72 |
| RISOCOMCOLORGD SUPPLIES | wPzw | CMYKG full ink Package | \$2,625.00 | \$2,195.55 | 16\% | 50.00 | S0.00 | \$0.00 | 50.00 | \$75.09 | 560.82 | \$52.03 | 571.57 | \$56.43 | 547.42 |
| RISOCOMCOLORGD SUPPLLES | wPz\% | BOOKLLT STAPLES FOR GD Finster | \$120.00 | \$100.37 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 53.43 | \$2.78 | \$2.38 | \$3.27 | \$2.58 | \$2.17 |
| RISOCOMCOLORGD SUPPLLES | wpzz | STANDARD STAPLES For gd left side face down left exit stapler | \$95.00 | \$79.46 | 16\% | 50.00 | \$0.00 | 50.00 | 50.00 | 52.72 | 52.20 | 51.88 | 32.59 | \$2.04 |  |
| RISOCOMCOLORGD SUPPLLES | WPYM | FW SERIES 4 COLOR INK PACK | \$2,100.00 | \$1,764.00 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$660.33 | 5488.86 | \$41.81 | \$57.51 | ${ }_{545.33}$ | $\stackrel{538.10}{ }$ |
| RISOCOMCOLORGD SUPPLIES | SL-S-7250UA | COMCOLOR FW INK CARTRIDGE BLACK | \$525.00 | \$441.00 | 16\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$15.08 | \$12.22 | \$10.45 | \$14.38 | \$11.33 |  |


| Categry | PCN | description | $\begin{gathered} 2018 \\ \text { Commercial } \\ \text { Price List } \end{gathered}$ | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual SLA | 2018 Buyboard Monthly SLA | $\begin{gathered} 2018 \\ \text { Bubboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Bubbard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (incudes equipment, SLL, SMA) | 60 month lease payment (includes equipment, SLA, SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RISOCOMCOLORGD SUPPLIES | sL-5-7251UA | COMCOLOR FW INK CARTRIIGEE CYAN | \$525.00 | 5441.00 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$15.08 | \$12.22 | \$10.45 | \$14.38 | \$11.33 | 59.53 |
| RIIOCOMCOLORGD SUPPLIES | SL-5.7225UA | Comcolor fw ink cartride magenta | \$525.00 | \$441.00 | 16\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$15.08 | \$12.22 | \$10.45 | \$14.38 | \$11.33 | 59.53 |
| RISOCOMCOLORGD SUPPLIES | SL-5-7253UA | comcolor fw ink cartrioge yellow | \$525.00 | \$441.00 | 16\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$15.08 | \$12.22 | \$10.45 | \$14.38 | \$11.33 | \$9.53 |
| SENDPRO | PTS1 | SENDPRO SAAS OnBOARDING | \$1,000.00 | \$1,000.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$34.20 | \$27.70 | \$23.70 | \$32.60 | \$25.70 | \$21.60 |
| SENDPRO ENTERPRISE | SLEPSPE | SPE USPS BPDD SPLITER TOOL | \$3,268.00 | \$3,268.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | \$111.77 | 59.52 | \$77.45 | \$106.54 | 583.99 | \$70.59 |
| SENDPRO ENTERPRISE | SMS1SPE | SPE SPS MID ASSIT S SERVICE | \$510.00 | \$510.00 | \% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$17.44 | \$14.13 | \$12.09 | \$16.63 | \$13.11 | \$11.02 |
| SENDPRO ENTEPRRISE | SpEOV | SENDPRO ENTERPRIISE OVERAGE FEE | 50.13 | 50.13 | \% | \$0.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 |  |
| SENDPRO ENTERPRISE | SPM3 | SENDPRO STAMP ROLL PRINTING BUNDLE | \$189.99 | \$189.99 | \% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$6.50 | \$5.26 | \$4.50 | \$6.19 | \$4.88 | \$4.10 |
| SENDPRO ENTERPRISE OPTIONS | 6WB-A | 4IN $\times 100 \mathrm{FT}$ CONTINUOUS SHIPPING LABELS | \$19.49 | \$19.49 | \% | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.67 | 50.54 | 50.46 | 50.64 | \$0.50 | 50.42 |
| SENDPRO ENTERPRISE OPTIONS | 6wB-P | SENDPRO ENTERPRISE LOW-VOLUME PRINTER, STAND ALONE | \$209.00 | \$195.00 | 7\% | 50.00 | 50.00 | 50.00 | 50.00 | \$6.67 | \$5.40 | 54.62 | \$6.36 | \$5.01 | 54.21 |
| SENDPRO ENTEPPRISE OPTIONS | 6WB-F | $4 \times 6$ DIE CUT SHIPPING LABELS | \$29.95 | \$26.53 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.91 | 50.73 | 50.63 | 50.86 | 50.68 | \$0.57 |
| SENDPRO ENTERPRISE PROFESSIONAL SERVICES | SPEPs | Senopro enterprise implimentation | \$1,000.00 | \$840.00 | 6\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$28.73 | \$23.27 | \$19.91 | \$27.38 | 21.59 | \$18.14 |
| SEndPro P SERIES Analıtics interfaces | 1raw | Senopro P Series dfworks interface | \$0.00 | 50.00 | \% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 |
| SENDPRO P SEREES ANALTTICS OPTIONS | APA4 | 500 DEPT ANALTTICS | \$1,350.00 | 5903.83 | 33\% | 50.00 | 50.00 | 50.00 | 50.00 | 530.91 | \$25.04 | S21.42 | \$29.46 | 523.23 | 519.52 |
| SENDPROP PERRES ANALTTICS OPTIINS | APA5 | 1000 DEPP ANALYTCS | \$1,520.00 | \$1,017.64 | 33\% | 50.00 | 50.00 | 50.00 | 50.00 | \$34.80 | \$28.19 | \$24.12 | 533.18 | \$26.15 | \$21.98 |
| SENDPROP PERRES ANALTTICS OPTIINS | APA1 | 50 DEPT ANALYTICS | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| SENDPROP PERRIES ANALTTICS OPTIONS | APA2 | 100 DEPT ANALITICS | \$625.00 | S420.75 | 33\% | 50.00 | 50.00 | 50.00 | 50.00 | \$14.39 | 511.65 | 59.97 | \$13.72 | \$10.81 | \$9.09 |
| SENDPROP PERRES ANALTTICS OPTIONS | APA7 | 2000 DEPT ANALYTICS | \$1,835.00 | \$1,235.32 | 33\% | 50.00 | 50.00 | 50.00 | 50.00 | \$42.25 | \$34.22 | \$29.28 | \$40.27 | \$31.75 | \$26.68 |
| SENDPRO P SERIES ANALITICS OPTIONS | APA9 | 3000 DEPT ANALYTICS | \$2,360.00 | \$1,588.75 | 33\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$54.34 | \$44.01 | \$37.65 | \$51.79 | 540.83 | \$34.32 |
| SENDPROP P SRRIES BASE SYSTEM | AZBD | SENDPRO P3000 SERIES Wow | \$19,310.00 | \$12,530.26 | 35\% | \$1,451.15 | \$134.81 | 50.00 | \$0.00 | \$518.41 | \$448.20 | \$404.82 | \$498.36 | \$423.14 | \$378.50 |
| SENDPROP P SRRIES SASE SYSTEM | AZBA | SENDPRO P1000 SERIES | \$7,310.00 | \$5,421.10 | 26\% | \$215.59 | \$20.03 | 50.00 | \$0.00 | \$198.75 | \$165.19 | \$144.50 | \$190.08 | \$154.34 | \$133.12 |
| SENDPROP P SERES SASE SYSTEM | AZCG | SENDPRO P1500 SERIES PACKAGE (120/60 LPM) | \$9,660.00 | \$8,276.69 | 14\% | \$481.59 | \$44.74 | 50.00 | 50.00 | \$312.89 | \$262.82 | \$231.95 | \$299.65 | \$246.27 | \$214.57 |
| SENDPROP P SRRIES SASE SYSTEM | AZCZ | GREEN CONNECT+ 3000 SERIES Wow | \$13,880.00 | \$11,60923 | 16\% | \$1,451.15 | \$134.81 | 50.00 | \$0.00 | \$486.91 | 5422.69 | \$382.99 | \$468.34 | \$399.47 | \$358.61 |
| SENOPROP P SERIES BASE SYYTEM | AZZBB | SENDPRO P2000 SERIES | \$13,535.00 | \$11,320.67 | 16\% | S520.66 | \$48.37 | 50.00 | \$0.00 | \$419.41 | \$349.86 | \$507.00 | 5401.30 | \$327.22 | 5283.22 |
| SENDPROP P SRRIES SASE SYTTEM | AZBC | SENDPRO P300 SERIES NON-WOW | \$13,260.00 | \$11,090.66 | 16\% | \$1,451.15 | \$134.81 | 50.00 | \$0.00 | \$469.18 | 5408.32 | 5370.70 | \$451.43 | 5386.14 | \$347.41 |
| SENDPROP P SRRIES SASE SYSTEM | AZCY | GREEN CONNECT+ 3000 NON-WOW | \$9,655.00 | \$8,075.44 | 16\% | \$1,451.15 | \$134.81 | 50.00 | 50.00 | 5366.06 | 5324.80 | \$299.24 | \$353.13 | 5308.65 | \$282.28 |
| SENOPROP P SRRIES SASE SYSTEM | AZCX | GREEN CONNECT+2000 | 59,840.00 | \$8,230.18 | 16\% | \$520.66 | S48.37 | 50.00 | S0.00 | S313.72 | \$264.25 | S233.75 | S300.55 | \$247.79 | S216.47 |
| SENDPR P SERES B BASE SYYTEM | AZCW | $\frac{\text { Grien convect } 1000}{\text { GREF CONNECT } 3000 \text { PRO NON-WOW }}$ | \$55,345.00 | S4,197.96 52103000 | 21\% | ¢215.59 | S20.03 | 50.00 50.0 | S0.00 50.00 | ¢156.92 | ¢131.30 | $\frac{5115.51}{567586}$ | - ${ }_{\text {¢ }}^{5150.21}$ |  | ¢106.70 |
| SENDPRO P SERESE BASE SYSTEM | AzCS | GREEN CONNECT+ 3000 PRo Wow | \$25,445.00 | \$25,445.00 | 0\% | \$2,387.65 | \$221.81 | 50.00 | 50.00 | \$1,018.09 | \$871.19 | \$780.50 | \$977.38 | \$820.30 | \$727.06 |
| SENDPRO P SERIES COnNectivit options | Mw90701 | $100{ }^{\prime}$ Lan Cable | \$205.00 | \$171.46 | 16\% | \$0.00 | \$0.00 | 50.00 | 50.00 | 55.86 | \$4.75 | \$4.06 | \$5.59 | \$4.41 | \$3.70 |
| SENDPRO P SERIES COnNectivit options | MW90702 | WIRELESS 4-Port router. | \$300.00 | \$250.92 | 16\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$8.58 | \$6.95 | \$5.95 | \$8.18 | \$6.45 | \$5.42 |
| SENDPRo P SERIES COnNectivit options | MW90705 | COnNect//SENDPRO P SERIES PC SYTtem connect | \$155.00 | \$129.64 | 16\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$4.43 | \$3.59 | \$3.07 | 54.23 | \$3.33 |  |
| SENDPRO P SERIES COnNectivity options | MW97182 | Wireless lan adapter | \$155.00 | \$129.64 | 16\% | \$0.00 | \$0.00 | 50.00 | 50.00 | 54.43 | \$3.59 | \$3.07 | 54.23 | \$3.33 | \$2.80 |
| SENDPRo P SERIES COnNectivit options | MW90067 | Sendoro P Series power distribution kit | \$100.00 | 583.64 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2.86 | \$2.32 | \$1.98 | \$2.73 | \$2.15 | \$1.81 |
| SENDPRo P Serile diferrental welghing | mpox | Differential weighing for 2 LB, 5 LB, or 10 LB SCALE | \$205.00 | \$179.83 | 12\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$6.15 | \$4.98 | \$4.26 | \$5.86 | \$4.62 | \$3.88 |
| SENDPRo P SERIES DIFFERENTIAL WEIGHING | MP3х | Differential welighing for 15 LB or 30 L B SCALE | \$415.00 | \$364.04 | $12 \%$ | \$0.00 | 50.00 | 50.00 | 50.00 | \$12.45 | \$10.08 | \$8.63 | \$11.87 | \$9.36 | \$7.86 |
| Sendoro P Serles diffreential weighing | MP4X | Differential weighing for 70 L B Scale | \$930.00 | \$815.80 | 12\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$27.90 | \$22.60 | \$19.33 | \$26.60 | \$20.97 | \$17.62 |
| SENDPRO P SEREES DIFFERENTAL WEIGHING | MP5x | Differential welighing for 199 Lb SCALE | \$1,255.00 | \$1,100.89 | 12\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$37.65 | \$30.49 | \$26.09 | \$35.89 | \$28.29 | \$23.78 |
| SENDPro P Series differential weighing | 1FW1 | Differential welighing feature coot | \$0.00 | \$0.00 | \% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.0 | 50.0 | 50.00 | \$0.00 | 50.0 | \$0.00 |
| SENDPRO P SERRIES DISPLAY OPTIONS | MSD1 | $1^{10}$ " COLOR TOUCH DISPLAY | 50.00 | 50.00 | \% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 |
| SENDPRO P SERIES IISPLAY OPTIONS | MSD2 | $15^{\prime \prime}$ COLOR TOUCH DISPLAY | \$930.00 | \$777.85 | 16\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$22.60 | \$22.55 | \$18.44 | \$22.36 | \$19.99 | \$16.80 |
| SENDPRo P SERIES FEEDER Speed options | APSB | 160 LPM SPEED | \$785.00 | \$549.81 | 30\% | \$0.00 | 50.00 | 50.00 | 50.00 | 518.80 | \$15.23 | \$13.03 | \$17.92 | 514.13 | \$11.88 |
| SENDPRo P SERIES FEEDER SPEED Options | APSC | 180 Lpm speed | \$2,610.00 | \$1,828.04 | 30\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$62.52 | \$50.64 | \$43.32 | \$59.59 | \$46.98 | \$39.49 |


| Categry | PCN | DESCRIPTION | $\begin{aligned} & \text { Commercial } \\ & \text { Price List } \end{aligned}$ | $\begin{gathered} 2018 \\ \begin{array}{c} \text { Buyboard } \\ \text { Price } \end{array} \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual SLA | $\underset{\substack{2018 \\ \text { Buyboard } \\ \text { Monthly SLA }}}{\substack{\text {. } \\ \hline}}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ | 60 month lease payment (includes equipment, SLA, SMA) | $\left.\begin{array}{c}36 \text { month lease } \\ \text { payment ( includes } \\ \text { equipment, SLA, SMA) }\end{array}\right)$ | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SendPro P SERIES FEEDER SPEED options | APSE | 160/95 LPM SPEED | \$1,835.00 | \$1,285.23 | 30\% | \$0.00 | 50.00 | \$0.00 | 50.00 | 543.96 | 535.60 | \$30.46 | \$41.90 | 533.03 | \$27.76 |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSF | 180/115 LPM SPEED | \$4,195.00 | \$2,938.18 | 30\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.49 | 581.39 | \$69.63 | \$95.78 | \$75.51 | \$63.46 |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSH | 220/135 LPM SPEED | \$1,56.00 | \$1,044.42 | 33\% | 5.00 | \$0.00 | 50.0 | \$0.00 | 35.72 | 28.9 | \$24.7 | \$34.05 | \$26.8 |  |
| SENDPRO P SERRES FEEDER Speed options | APSJ | 270/170 LPM SPEED | \$6,295.00 | \$4,214.50 | 33\% | \$0.00 | 50.00 | \$0.00 | 50.00 | \$144.14 | 5116.74 | 599.88 | \$137.39 | \$108.31 | \$91.03 |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APSA | 130 LPM SPEED | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SENDPRo P SERESES FEDER SPEED OPTIONS | APSD | 130/70 LPM SPEED | 3.00 | 5.00 | 0\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 |
| SENDPRO P SERRES FEEDER Speed options | APsG | 165/105 LPM SPEED | \$0.00 | 50.00 | 0\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 |
| SENDPRO P SERIES FEEDER SPEED OPTIONS | APsk | 310/205 LPM SPEED | \$13,645.00 | \$10,012.68 | 27\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$342.43 | \$277.35 | \$237.30 | \$326.41 | \$257.33 | 5216.27 |
| SENDPRO P SERIES FURNITURE OPTIONS | svwb | BRIDGE FOR SENDPROP P SRRIES CONSOLE | \$475.00 | \$352.26 | 26\% | 50.00 | \$0.00 | 50.00 | 50.00 | 512.05 | 59.76 | 58.35 | \$11.48 | 59.05 | 57.61 |
| SENDPRO P SERIES FURNITURE OPTIONS | svwd | ADITIIONAL LCALE STAND For Senopro P Serie console | \$260.00 | \$192.82 | 26\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$6.59 | \$5.34 | \$4.57 | 56.29 | \$4.96 | \$4.16 |
| SENDPRO P SERIES EURNITURE OPTIONS | sVWE | CONSOLE | \$1,920.00 | \$1,423.87 | 26\% | 50.00 | 50.00 | 50.00 | 50.00 | \$48.70 | \$39.44 | ${ }_{533.75}$ | 546.42 | ${ }_{5}^{536.59}$ |  |
| SENDPROP SERIES FURNITURE OPTIONS | svwx | Console Extension kit | \$510.00 | 5451.76 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$15.45 | \$12.51 | \$10.71 | \$14.73 | \$11.61 | 59.76 |
| SEnopro P SERIES FURNITURE OPTİNS | M07-MST-4501 | BASIC TABLE -45-1/2 IN . | \$514.00 | \$381.18 | 26\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$13.04 | \$10.56 | 59.03 | \$12.43 | 59.80 | \$8.23 |
| SENDPro P SERIES furniture options | M07-MsT-6801 | Basic table-68 in. | \$584.00 | \$433.09 | 26\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | 514.81 | \$12.00 | \$10.26 | \$14.12 | \$11.13 | \$9.35 |
| SENDPROP P SERIES FURNTURE OPTIIONS | SUWA | SENDPROP PERRIES CONSOLE WITH SCALE STAND | \$2,130.00 | \$1,564.27 | 27\% | 50.00 | 50.00 | 50.00 | 50.00 | \$53.50 | 544.33 | \$37.07 | \$51.00 | 5440.20 | 533.79 |
| SENDPRO P SERIES FURNITURE OPTIONS | svwc | double drawer and door kit for send pro P Serils console | \$1,100.00 | \$807.84 | 27\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27.63 | \$22.38 | \$19.15 | \$26.34 | \$20.76 | \$17.45 |
| SENDPRO P SERIES FURNTURE OPTIONS | CP.6228 | MODULAR TABLE-60 N . | \$1,255.00 | \$1,049.68 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 535.90 | 529.08 | \$24.88 | \$34.22 | 526.98 | 522.67 |
| SENDPRO P SERIES EURNITURE OPTIONS | CP-7228 | MODULAR TABLE- 72 IN. | \$1,350.00 | \$1,129.14 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 538.62 | 531.28 | \$22.76 | 536.81 | 529.02 | 524.39 |
| SENDPRO P SERIES EURNITURE OPTIONS | M07-6801 | 68" STORAGE TBL | \$1,352.00 | \$1,352.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | \$46.24 | 537.45 | 532.04 | 544.08 | 534.75 | \$29.20 |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAF | PRofessional services - Level 6 | \$3,856.00 | 239.04 | 16\% | 50.0 | 50.00 | 50.00 | \$0.00 | \$110.78 | 589.72 | \$76.77 | \$10 | 38.24 | \$69.96 |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAE | Professional services - level 5 | \$1,981.00 | \$1,664.04 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$56.91 | 546.09 | \$39.44 | \$54.25 | \$42.77 |  |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAD | Professional services - level 4 | \$1,098.00 | \$922.32 | 16\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$31.54 | S25.5 | \$21.86 | \$30.07 | \$23.70 | \$19.92 |
| SENDPRO P SERRES INVIEW DASHBOARD PROFESSIONAL SERVICES | nvac | PROFESSSIONAL SERVIICS - Level 3 | \$878.00 | \$737.52 | 16\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$25.22 | \$20.43 | \$17.48 | \$24.04 | \$18.95 | \$15.93 |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAA | PROFESSSIONAL SERVIICS - Level 1 | \$201.00 | \$172.22 | 14\% | 50.00 | 50.00 | 50.00 | \$0.00 | . 89 | \$4.77 | . 08 | \$5.61 | \$4.43 |  |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVAB | Professional services - level 2 | \$510.00 | \$436.97 | 14\% | \$0.00 | 50.00 | \$0.00 | 50.00 | \$14.94 | \$12.10 | \$10.36 | \$14.25 | \$11.23 | \$9.44 |
| SENDPRO P SERIES INVIEW DASHBOARD PROEESSIONAL SERVICES | NVEA | DEPLOYMENT SERVICES - Level 1 | \$304.00 | \$260.47 | 4\% | 50.00 | 50.00 | 50.00 | 50.00 | 58.91 | \$7.22 | \$6.17 | 58.49 | 5.69 | \$5.63 |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBB | Deplorment services - Level 2 | \$510.00 | 436.97 | 14\% | 5.00 | 50.00 | 50.00 | 50.00 | 94 | 10 | \$10.36 | \$14.25 | \$11.23 |  |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBC | Deployment services - Level 3 | \$819.00 | \$701.72 | 14\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$24.00 | \$19.44 | \$16.63 | \$22.88 | \$18.03 | \$15.16 |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBD | Deplorment services - Level 4 | \$1,540.00 | \$1,319.47 | 14\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$45.13 | 536.55 | \$31.27 | \$43.01 | \$33.91 | \$28.50 |
| SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES | NVBE | DEPLOYMENT SERVICES - Levels | 885.00 | \$2,643.23 | 14\% | \$0.0. | \$0.00 | 50.00 | \$0.00 | 90.40 | 53.22 | \$62.64 | 586.17 | \$67.93 | \$57.09 |
| SENDPRO P SERIES SVVIEW OPTIONS | Nv10 | INVIEW TMR WEE ACCT BUNDLE-SINGGLE UNIT ONLY | \$1,045.00 | \$925.66 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | 531.66 | \$25.64 | \$21.94 | \$30.18 | \$23.79 | \$19.99 |
| SENDPRO P SERIES SVVIEW OPTIONS | NV21 | INVIEW DASHBOARD TWO OR MORE SITES | \$1,240.00 | \$1,098.39 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 537.57 | \$30.43 | \$26.03 | \$35.81 | \$28.23 | \$23.73 |
| SENDPRO P SERIES INVIEW PROFESSIONAL SERPICES SERVICES | NV2A | INVIEW Custom reports and training | \$525.00 | \$441.00 | 16\% | 50.00 | 50.00 | 30.00 | 50.00 | \$15.08 | 512.22 | \$10.45 | \$14.38 | \$11.33 | \$9.53 |
| SENDPRO P SERIES INVIEW PROFESSIONAL services | NVWE | INVIEW DASHBOARD SEt UP \& TRAINING | \$215.00 | \$180.60 | 6\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$6.18 | \$5.00 | \$4.28 | \$5.89 | \$4.64 |  |


| Category | PCN | DESCRIPTION | $\begin{gathered} 2018 \\ \text { Commercial } \\ \text { Price List } \end{gathered}$ | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Bubboard } \\ \text { Monthly SLA } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | $\left\|\begin{array}{c} 2018 \\ \text { Buyboard } \\ \text { Monthly SMA } \end{array}\right\| \text { \| }$ | $\begin{gathered} 36 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{gathered}$ | $\begin{gathered} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{gathered}$ | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENOPROP P SERILS PERIPHERALS | MW90020 | SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000 | \$510.00 | 5410.96 | 19\% | 50.00 | 50.00 | 50.00 | 50.00 | \$14.05 | 511.38 | 59.74 | ${ }_{513.40}$ | ${ }_{510.56}$ | 58.88 |
| SENDPROP P SRRIES PERIPHERALS | APFM | Laser printer enabled | 50.00 | 50.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| SENDPROP S SRRIES PERIPHERALS | MW90147 | WiRELESS KEYBOARD | S205.00 | \$171.46 | 16\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$5.86 | \$4.75 | \$4.06 | \$5.59 | \$4.41 | 53.70 |
| SENDPROP S SRRIES PERIPHERALS | MW90650 | ROLL TAPE KIT | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | S0.00 | 50.00 | S0.00 |
| SENDPROP S SRRIES PRINT OPTIONS | AzBF | SENDPRO P1000 COLOR PRINT MODULE | \$2,095.00 | \$1,559.94 | 26\% | \$488.75 | \$45.41 | 50.00 | 50.00 | 583.62 | \$77.26 | \$73.29 | \$81.12 | \$74.14 | 570.02 |
| SENDPRO P SERIES PRINT OPTIONS | AZCJ | SENDPRO P1500 COLOR PRINT MODULE | \$2,095.00 | \$1,795.00 | 14\% | \$488.75 | \$45.41 | 50.00 | \$0.00 | 591.66 | 583.78 | \$78.87 | 588.79 | \$80.19 | \$75.10 |
| SENDPRO P SERIES PRINT OPTIONS | AZCE | GREEN CONNECT+ MONO PRRINT MODULE | 50.00 | \$0.00 | \% | \$391.85 | \$36.40 | 50.00 | \$0.00 | \$24.27 | \$27.30 | \$29.12 | \$24.27 | \$27.30 |  |
| SENDPRO P SERIES PRINT OPTIONS | AZCF | GREEN CONNECT 1000 COLOR PRINT MODULE | \$1,465.00 | \$1,195.44 | 18\% | \$488.75 | \$45.41 | 50.00 | \$0.00 | \$71.15 | \$67.17 | \$64.66 | \$69.24 | \$64.78 | \$62.15 |
| SENDPRO P SERIES PRINT OPTIONS | AzCL | GREEN CONNECT+ 2000 COLOR PRINT MODULE | \$0.00 | \$0.00 | \% | \$488.75 | \$45.41 | \$0.00 | \$0.00 | \$30.27 | \$34.05 | \$36.32 | \$30.27 | \$34.05 | \$36.32 |
| SENDPRO P SERIES PRINT OPTIONS | AZCM | GREEN CONNECT+3000 COLOR PRINT MODULE | \$0.00 | \$0.00 | \% | \$488.75 | \$45.41 | \$0.00 | \$0.00 | \$30.27 | \$34.05 | \$36.32 | \$30.27 | \$34.05 | \$36.32 |
| SENDPRO P SERIES PRINT OPTIONS | AzBE | SENDPRO P SERIES MONO PRIIT MODULE | 50.00 | 50.00 | \% | \$391.85 | \$36.40 | 50.00 | 50.00 | \$24.27 | \$27.30 | \$29.12 | \$24.27 | 527.30 | \$29.12 |
| SENDPRO P SERIES PRINT OPTIONS | AzBL | SENDPRO P2000 COLOR PRINT MODULE | \$0.00 | 50.00 | \% | \$488.75 | \$45.41 | 50.00 | \$0.00 | \$30.27 | \$34.05 | 536.32 | \$30.27 | \$34.05 | \$36.32 |
| SENDPRO P SERIES PRINT OPTIONS | AZBM | SENDPRO P3000 COLOR PRINT MODULE | 50.00 | \$0.00 | 0\% | \$488.75 | \$45.41 | 50.00 | \$0.00 | \$30.27 | \$34.05 | \$36.32 | \$30.27 | \$34.05 | \$36.32 |
| SENDPROP P SRRIES RECEVING APP | APKE | SENDPROP PRECEEVING APP FEATURE | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| SENDPROP P SRRES SHIPPING APP | APkF | SENDPRO P SHIPPING APP PEATURE | S0.00 | S0.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | S0.00 | 50.00 | 50.00 | 50.00 | ¢0.00 | 50.00 |
| SENDPROP P SERIES SOFTW ARE OPTIONS | 1 1RR4 | USPS BRM RATES | \$510.00 | \$341.45 | 33\% | 50.00 | 50.00 | 50.00 | \$0.00 | 511.68 | 59.46 | 58.09 | \$11.13 | 58.78 | \$7.38 |
| SENDPROP PERRES SOFTWARE OPTIONS | AzBK | Energ s star enabled | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 |  |
| SENDPRO P SERIES SOFTWARE OPTIONS | APF8 | CONNECT+ /SENDPRO P SERES VERTICAL MARKET Fonts | \$155.00 | \$103.77 | $33 \%$ | \$0.00 | \$0.00 | 50.00 | 50.00 | \$3.55 | \$2.87 | \$2.46 | \$3.38 | \$2.67 | \$2.24 |
| SENDPRO P SERIES SOFTWARE OPTIONS | APF9 | CONNECT+/SENDPRO P CREATVE FONTS | \$155.00 | \$103.77 | 33\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$3.55 | \$2.87 | \$2.46 | \$3.38 | \$2.67 | \$2.24 |
| SENDPRO P SERIES SOFTWARE OPTIONS | APFB | color Graphics printing | \$0.00 | \$0.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | 50.00 |  | 50.00 |  |
| SENDPRO P SERIES SOFTWARE OPTIONS | APFD | Energr star enabled | \$0.00 | \$0.00 | \% | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 |
| SENDPRO P SERIES SOFTW ARE OPTIONS | AZBG | BLACK GRAPPHICS UPGRADE | \$720.00 | 5492.05 | $32 \%$ | \$0.00 | 50.00 | 50.00 | \$0.00 | \$16.83 | \$13.63 | \$11.66 | \$16.04 | \$12.65 | \$10.63 |
| SENDPROP P SERIES SOFTWARE OPTIONS | APG2 | CONNECT+/SENDPRO P SERIES DUAL RATING ACCOUNTING | \$1,045.00 | \$925.66 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$31.66 | \$22.64 | \$21.94 | \$30.18 | \$23.79 |  |
| SENDPROP PERRIES SOFTWARE OPTIONS | 1 1R83 | USPS PRESORTXTRA RATES | 50.00 | 50.00 | \% | \$0.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| Sendpro P Series stacker options | Msps | SENDPRO P SERILE POWER STACKER | \$2,305.00 | \$1,543.20 | 33\% | \$294.95 | \$27.40 | 50.00 | 50.00 | 571.04 | 568.30 | 558.49 | 568.58 | 560.21 | S55.25 |
| SENDPROP P SERIES STACKER OPTIONS | MW90006 | POWER STACKER Portrait flats kit | S510.00 | \$451.76 | 11\% | S0.00 | \$0.00 | S0.00 | S0.00 | S15.45 | S12.51 | \$10.71 | \$14.73 | \$11.61 |  |
| SENDPROP P SERIES STACKER OPTIONS | MSPR | GREEN CONNECT+ POWER STACKER | \$1,255.00 | \$1,049.68 | 16\% | \$294.95 | S27.40 | 50.00 | 50.00 | \$54.17 | 549.63 | 546.80 | \$52.49 | 547.53 | S44.59 |
| SENDPROP P SERIES STACKER OPTIONS | MW90007 | SENDPRO P/CONNETT+ SERIES DROP STACKER | 50.00 | \$0.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | 50.00 |  |  |  |
| SENDPRO P SERIE STACKER OPTIONS | MW90806 | Power stacker Extension | 5720.00 | \$602.21 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$20.60 | \$16.68 | \$14.27 | \$19.63 | \$15.48 | S13.01 |
| SENDPRo P Series value based dervices | 1FS1 | USPS SPECIIAL SERVICES SOFTWARE | \$0.00 | 5.00 | \% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 00 | 50 | 5.00 |  |
| SENDPRO P SERIES VALUE BASED SERVICES options | ERPP | E-CERTIFEE/ERR PRODUCTVVITY PACK | \$1,635.00 | \$1,488.28 | 11\% | 50.0 | \$0.00 | \$0.00 | \$0.00 | 549.53 | \$40.12 | \$34.32 | 47.21 | \$37.22 | \$ $\quad \$ 31.28$ |
| SENDPROP P SRRIES WEIGHING OPTIONS | 1FW5 | 15 LI INTRRFACED WEIIGHING (SCALE LEFT OR RIGHT Of UNIT) | \$2,465.00 | \$1,396.42 | 43\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$47.76 | 538.68 | \$33.10 | 545.52 | \$35.89 | \$30.16 |
| SENDPRO P SERIES WEIIGHING OPTIONS | 1FW6 | 30 LI INTRRFACED WEIIGHING (SCALE LEFT OR RIGHT Of UNIT) | \$2,820.00 | \$1,597.53 | 43\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$54.64 | \$44.25 | \$37.86 | \$52.08 | \$41.06 | \$34.51 |
| SENDPRO P SERIES WEIIGHING OPTIONS | 1FW7 | 70 LI INTERFACED WEIGHING | \$3,145.00 | \$1,781.64 | 43\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$660.93 | \$49.35 | \$42.22 | \$58.08 | \$45.79 |  |
| SENDPROP PERRIES WEIGHING OPTIONS | 1FW8 | 149 LB INTERFACED WEIGHING | \$4,355.00 | \$2,467.11 | $43 \%$ | 50.00 | \$0.00 | 50.00 | 50.00 | \$84.38 | \$68.34 | \$58.47 | \$80.43 | 563.40 | \$53.29 |
| SENDPRO P SERIES WEIIGHING OPTIONS | 1FWV | 5 LB INTERFACED WEIGHING (SCALL/STAND BEHIND UNIT) | \$1,730.00 | 5980.05 | 43\% | 50.00 | 50.00 | 50.00 | 50.00 | 53.52 | \$27.15 | 523.23 | 531.95 | \$25.19 | 521.17 |
| SENDPRO P SERIES WEIGHING OPTIONS | 1FWW | 10 LB INTERFACED WEIGHING (SCAL//STAND BEHIND UNIT) | \$2,150.00 | \$1,217.98 | 43\% | 50.00 | 50.00 | 50.00 | 50.00 | 541.65 | 533.74 | \$28.87 | 539.71 | 531.30 | \$26.31 |
| SENDPROP PERRIES WEIGHHNG OPTIONS | 1FWX | 15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,465.00 | \$1,396.42 | $43 \%$ | 50.00 | 50.00 | 50.00 | 50.00 | 547.76 | 538.68 | 53.10 | 545.52 | \$35.89 | ${ }_{530.16}$ |
| SENDPRO P SERIES WEIIGHING OPTIONS | MP30 | 15/30 LB WEIGHING PLATFORM | 50.00 | 50.00 | 0\% | \$171.70 | \$15.95 | 50.00 | 50.00 | \$10.63 | \$11.96 | \$12.76 | \$10.63 | \$11.96 | \$12.76 |
| SENDPROP P SRRIES WEIGHING OPTIINS | мт30 | PLATFORM SCALE 30LB | \$0.00 | 50.00 | \% | \$171.70 | S15.95 | 50.00 | 50.00 | S10.63 | \$11.96 | ${ }^{512.76}$ | \$10.63 | 511.96 | $\stackrel{512.76}{ }$ |
| SENPROP PERIES WEIGHING OPTIONS | MP3W | 15/30 LB WEIGHTS \& MEASURES APPROVED OPTION | 50.00 50.00 | 50.00 50.00 | \%\% | S171.70 S171.70 | \$15.95 | 50.00 50.00 | S0.00 50.00 | \$10.63 51063 | \$11.96 51196 | 512.76 $\$ 1276$ | $\stackrel{\$ 10.63}{\$ 10.63}$ | \$11.96 | ¢12.76 |
| SENDPRO P SERIES WEIGHING OPTIONS | MP49 | $70 / 149$ LB WEIGHING PLATFORM | 50.00 | 50.00 | \%\% | \$221.85 | \$20.61 | \$0.00 | \$0.00 | \$13.74 | ${ }_{\text {\$15.46 }}$ | \$12.49 | $\underset{\substack{\text { S13.74 }}}{\text { S13, }}$ | ${ }_{\text {S11.46 }}$ | ${ }_{\substack{\text { S12.49 }}}^{\text {S12.49 }}$ |
| SENDPROP SERELES WEIGHING OPTIONS | мт49 | SCALE, GLOBAL - 149 LB | 50.00 | 50.00 | \% | \$221.85 | 520.61 | 50.00 | \$0.00 | \$13.74 | \$15.46 | \$16.49 | \$13.74 | \$15.46 | 516.49 |
| SENDPROP PERRIES WEIGHING OPTIONS | MP4W | 70 LB WEIGHTS \& MEASURES APPROVED OPTION | 50.00 | \$0.00 | \% | \$221.85 | \$20.61 | 50.00 | \$0.00 | \$13.74 | \$15.46 | \$16.49 | \$13.74 | \$15.46 | \$16.49 |
| SENDPROP PERRIES WEIGHING OPTIONS | MT7W | SCALE, W\&M, GLOBAL -70 LB | 50.00 | 50.00 | \% | \$221.85 | \$20.61 | 50.00 | 50.00 | \$13.74 | \$15.46 | \$16.49 | \$13.74 | \$15.46 | \$16.49 |
| SENDPROP PERRIES WEIGHING OPTINS | MW96000 | WEIGHING PLATFORM |  | 50.00 | 0\% | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 |  |
| SENDPROP P SRRIES WEIGHING OPTIINS | ${ }^{\text {N199 }}$ | SCALE STAND (MP30) | \$100.00 | \$83.64 | 16\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$2.86 | \$2.32 | \$1.98 | \$2.73 | \$2.15 | \$1.81 |
| SENDPROCSERIES | APAX | COST ACCTG ACCOUNTS LEVEL (100) | 50.00 | 50.00 | \% | 50.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 |
| SENDPROCSERIES | APAY | COST ACCTG ACCOUNTS LEVEL ( 5000 | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 |  |
| SENDPROCSERIES | APAZ | COST ACCTG ACCOUNTS LEVEL (3000) | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | S0.00 | 50.00 | S0.00 |
| SENDPROPSERIES FEEDER OPTIONS | MSF4 | CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER | 50.00 | 50.00 | 0\% | \$316.20 | \$29.38 | 50.00 | 50.00 | \$19.58 | S22.03 | \$23.50 | \$19.58 | 522.03 | \$23.50 |
| SENDPROPSERERES FEEDER OPTIONS | MSF5 | CONNECT+2000/SENDPROP2000 DLA PRELLADED FEEDER | \$0.00 | \$0.00 | \% | S678.30 | S63.01 | S0.00 | \$0.00 | S42.01 | \$47.26 | \$50.41 | 542.01 | 547.26 | \$50.41 |
| SENDPROPSERILE FEEDER OPTIONS | ${ }_{\text {ASF6 }}^{\text {APK }}$ | CONNECT+300//EENPPROP3000 DLA PRELOADED FEEDER | 50.00 5800.00 | 50.00 5708.64 | -11\% | \$1,914.20 $\$ 70.13$ | $\stackrel{\text { S177.83 }}{56.52}$ | 50.00 50.00 | 50.00 50.00 | $\begin{array}{r}\text { S118.55 } \\ \hline 28.58 \\ \hline\end{array}$ | $\begin{array}{r}\text { S133.37 } \\ \hline 24.52\end{array}$ | $\begin{array}{r}\text { \$142.26 } \\ \hline\end{array}$ | $\begin{array}{r}\text { \$118.55 } \\ \$ 27.45 \\ \hline\end{array}$ | $\underset{\substack{\text { S133.37 } \\ \$ 23.10}}{ }$ | $\stackrel{\text { S142.26 }}{520.52}$ |
| SENDPROWEB PERPHPERALS | 397-B | 10 LB SCALE | \$100.00 | 588.58 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.03 | \$2.45 | \$2.10 | \$2.89 | \$2.28 | \$1.91 |


| Categry | PCN | DESCRIPTION | $\begin{aligned} & \text { Commercial } \\ & \text { Price List } \end{aligned}$ | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{gathered}$ | 2018 Buyboard Annual SMA | 2018 Buybarard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENOPROWEB PERIPHERALS | 397-D | 70 LB SCALE | \$150.00 | \$132.87 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$4.54 | 53.68 | 53.15 | 54.33 | \$3.41 | 52.87 |
| SENDPROWEB PERIPHERALS | 1228 | DEESKTOP THERMAL ROLL PRINTER | \$540.00 | \$478.33 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | S16.36 | \$13.25 | \$11.34 | \$15.59 | \$12.29 | \$10.33 |
| SENDPROWEB PERPPHERALS | APK2 | SENDPRO P SERIES - QLL1050 PRINTER BUNDLE | 50.00 | 50.00 | \% | \$57.80 | \$5.37 | 50.00 | 50.00 | 53.58 | 54.03 | 54.30 | \$3.58 | 54.03 | 54.30 |
| SENDPROWEE PROFESSIIONAL SERVICES | PTIP | SENDPRO NeTWORK PRINTER INSTALL | \$199.00 | \$199.00 | \% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$6.81 | \$5.51 | \$4.72 | \$6.49 | \$5.11 | 54.30 |
| SENDPROWEB SENDING | SL-SPMWK01 | SENDPRO WELCOMEKIT | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | S0.00 |
| SENDPROWEB SENDKIT BUNDLE OPTIONS | HS9E | SENDPRO DESkTOP SENOKIT | S640.00 | \$566.91 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$19.39 | \$15.70 | \$13.44 | \$18.48 | \$14.57 | \$12.25 |
| SENDPROWEB SENOKIT BUNDLE OPTIONS | HSSF | SENDPRO NETWORKED SENOKIT | \$1,400.00 | \$1,240.12 | 11\% | 50.00 | S0.00 | 50.00 | 50.00 | \$42.41 | \$34.35 | \$29.39 | 540.43 | \$31.87 | \$26.79 |
| SENOSUUTE DESSTOP LICENSES | VSDP | SENOSUTE DESKTOP BASE SYSTEM LICENSE | \$4,995.00 | \$4,424.57 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$151.32 | \$122.56 | \$104.86 | \$144.24 | \$113.71 | \$95.57 |
| SENOSUUTE DESKTOP LICENSES | vSOH | Hosted Senos uit desktop base system lcense | \$4,995.00 | \$4,432.56 | 11\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$151.59 | \$122.78 | \$105.05 | \$144.50 | \$113.92 | \$95.74 |
| SENDSUUTE DESKTOP PROFESSIIONAL SERVIICS | vSD2 | SENOSUUTE DEskTop rollout services 1 SITE | \$3,485.00 | \$2,914.85 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 599.69 | \$80.74 | \$69.08 | \$95.02 | \$74.91 | \$62.96 |
| Senosulte desktop professional services | vSD3 | SENDSUUTE DESkTOP Roulout services 10 SITES | 514,956.00 | 22,509.20 | 16\% | \$0.00 | \$0.00 | \$0.00 | 500 | 5427.81 | \$366.50 | 5296.4 | 407.80 | \$321.49 | \$270.20 |
| Senosulte desktop professional services | vSD4 | Senosulit desktop roulout services 50 Stites | \$24,813.00 | \$20,753.59 | 16\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | 5709.77 | \$574.87 | \$491.86 | \$676.57 | \$533.37 | \$488.28 |
| SENDSUUTE DESKTOP PROFESSIIONAL SERVICES | vsD | SENOSUITE DEESkTOP Rollout Services 100 SITES | \$36,823.00 | \$30,798.76 | 16\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$1,053.32 | \$853.13 | \$729.93 | \$1,04.04 | \$791.53 | \$655.25 |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | v561 | AdD one User to ste license | \$200.0 | 7.16 | 11\% | \$0.00 | \$0.00 | \$0.00 | 30.00 | . 06 | \$4.91 | 54.20 | \$5.78 | \$4.55 | \$3.83 |
| SENDSUITE DESKTOP SITE LICENSES FOR UMITED USERS | VSG2 | 1 STE LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$200.00 | \$177.16 | 11\% | \$0.00 | 50.0 | \$0.00 | 50.00 | \$6.06 | \$4.91 | \$4.20 | \$5.78 | \$4.55 | \$3.83 |
| SENDSUITE DESKTOP SITE LICENSES FOR UMITED USERS | V5G3 | 10 STIES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$1,750.00 | \$1,50.15 | 11\% | 50. | 50.0 | 50.00 | \$0.00 | \$53.02 | \$42.94 | \$36.12 | \$50.53 | \$39.84 | \$ $\quad \$ 3.48$ |
| SENDSUITE DESKTOP SITE LICENSES FOR UMITED USERS | V564 | 50 STTES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | 500.00 | 6,643.50 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | 5227.21 | \$184.02 | \$157.45 | 5216.58 | \$170.74 |  |
| SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS | vs65 | 100 STTES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | 12,500.00 | \$11,072.50 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | 78.68 | 5306.71 | 262. | \$360.96 | \$284.56 | \$239.17 |
| SENDSUITE DESKTOP SITE LICENSES FOR | VSN1 | 1 STE LICENSE FOR UNLIMITED USERS | \$2,500.00 | \$2,214.50 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | 5.74 | 1.34 | 52.48 | \$72.19 | \$56.91 |  |
| SENDSUITE DESKTOP SITE LICENSES FOR | vsnc | 100 STEE LCENSES FOR UNLIMTED USERS | 156,000.00 | \$138,184.80 | 1\% | 00 | \$0.00 | 50.00 | 50.00 | 54,725.92 | \$3,827.72 | \$3,274.98 | \$4,504.82 | \$3,551.35 | \$2,984.79 |
| SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS | vSNL | 50 StTE LCENSES For unlimited users | \$99,000.00 | \$83,265.20 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | 2,847.67 | \$2,306.45 | 5,973.39 | 52,714.45 | 52,139.92 | \$1,798.53 |
| SENDSUITE DESKTOP SITE LICENSES FOR | VSNX | 10 STEE LICENSES FOR UNLIMITED USERS | \$22,000.00 | \$19,487.60 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$666.48 | \$539.81 | \$461.86 | \$635.30 | \$500.83 | \$420.93 |
| SENSSUTE LIVE | SHH1 | THIR PARTY HAZMAT CONNECTOR (1) | \$6,000.00 | \$6,000.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$205.20 | 5166.20 | \$142.20 | \$195.60 | \$154.20 | \$129.60 |
| SENSSUTE LIVE | SHH2 | THIRD PARTY HAZMAT CONNECTOR (2) | \$9,000.00 | \$9,000.00 | \% | 50.00 | S0.00 | \$0.00 | 50.00 | \$307.80 | \$249,30 | \$213.30 | \$293.40 | \$231.30 | \$194.40 |
| SENSSUTE LVE | SHHC | THIRD DARTY HAZMAT CONNECTOR (100) | \$30,000.00 | \$30,000.00 | \% | 50.00 | \$0.00 | $\stackrel{50.00}{ }$ | 50.00 | \$1,026.00 | \$831.00 | \$711.00 | \$978.00 | \$771.00 | \$648.00 |
| SENSUUTE LVE | ${ }_{\text {SHHE }}$ | THIR PARTY HAZMAT CONNECTOR (ENTERPRISE | \$30,000.00 $\$ 300000$ | \$33,000.00 $\$ 300000$ | \%\% | 50.00 5 5 | 50.00 5000 | S0.00 5000 | 50.00 5000 | \$1,026.00 | S8331.00 $\$ 83100$ | \$711.00 | $\begin{array}{r}5978.00 \\ 59780 \\ \hline\end{array}$ | \$771.00 | S648.00 $\$ 68800$ |
| SENDSUITE LVE | SHHT | THIRD PARTY HAZMAT CONNECTOR (25) | \$ 524,000000 | \$ 5424,000000 | \%\% | 50.00 | 50.00 | 50.00 | 50.00 | \$820.80 | \$664.80 | \$568.80 | \$782.40 | ${ }_{5616.80}$ | -5418.40 |
| SENSSUTE LIVE | SHHV | THRD PARTY HAZMAT CONNECTOR (5) | \$12,000.00 | \$12,000.00 | 0\% | 50.00 | 50.00 | \$0.00 | \$0.00 | \$410.40 | \$332.40 | \$284.40 | \$391.20 | \$308.40 | \$259.20 |
| SENSSUTE LIVE | SHHX | THIRD PARTY HAZMAT CONNECTOR (10) | \$18,000.00 | \$18,000.00 | \% | 50.00 | 50.00 | \$0.00 | 50.00 | \$615.60 | 5498.60 | \$426.60 | \$586.80 | \$462.60 | 5388.80 |
| SENSSUTE LIVE ADDITIONAL LARRIERS | SFP1 | FEDEX SMARTPOST (1) | \$600.00 | \$531.48 | 11\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$18.18 | S14.72 | 512.60 | 517.33 | \$13.66 |  |
| SENSSUITE LIVE ADDITIONAL CARRIERS | SFP2 | FEDEX SMARTPOST ( 2 ) | \$1,280.00 | \$1,133.82 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 538.78 | 531.41 | \$22.87 | \$36.96 | \$29.14 | \$24.49 |
| SENSSUTE LVIE ADDITTONAL CARRIERS | SFPL | FEDEX SMARTPOST (50) | \$6,000.00 | \$5,314.80 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$181.77 | \$147.22 | \$125.96 | \$173.26 | \$136.59 | S114.80 |
| SENSSUTTE LIVE ADDITIONAL CARRIERS | SFPT | FEDEX SMARTPOST (25) | \$4,000.00 | \$3,543.20 | 11\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$121.18 | \$98.15 | \$88.97 | \$115.51 | \$91.06 | 576.53 |
| SENSSUTE LIVE ADDITIONAL CARRIERS | ${ }^{\text {SFPV }}$ | FEDEX SMARTPOST (5) | \$1,400.00 | \$1,275.55 | 11\% | \$0.00 | \$0.00 | \$0.00 | $\begin{array}{r}50.00 \\ \hline\end{array}$ | 543.62 <br> 1818 | $\begin{array}{r}\text { \$35.33 } \\ \$ 5172 \\ \hline\end{array}$ | \$530.23 | \$41.58 | $\begin{array}{r}\text { S32.78 } \\ \hline\end{array}$ | \$27.55 |
| SENSUUTE LVE ADDITIONAL CARRIERS | S6C1 | UPS SUREPPST (1) | \$600.00 | \$531.48 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$18.18 | \$14.72 | \$12.60 | \$17.33 | \$13.66 | \$11.48 |
| SENSUITE LVE ADDITIONAL C ARRIERS | ${ }_{\text {SGC2 }}$ | UPS SUREPPSOST (2) | \$1,280.00 | \$1,133.82 | 11\% | 50.00 | S0.00 | S0.00 | 50.00 5 | $\begin{array}{r}538.78 \\ 52425 \\ \hline\end{array}$ | \$31.41 | S26.87 |  |  |  |
| SENDSUITE LVE ADDITITNAL CARRRERS | SGCC | UPS SUREPPST( (100) | S 8,000000 $\$ 20,00000$ | $\begin{array}{r}\text { S7,086.40 } \\ \hline 17,71600\end{array}$ | 11\% | ¢ $\begin{array}{r}50.00 \\ \hline\end{array}$ | 50.00 50.00 | ¢ | ${ }^{5} 50.00$ |  | ¢ ${ }_{\text {S490.73 }}$ | ${ }_{\text {S }}{ }_{\text {S }}$ | ${ }_{\text {S }}^{5577.54}$ | $\underset{\text { S455.30 }}{ }$ |  |
| SENSSUTE LIVE ADDITIONAL LARRIERS | s6cl | UPS SUREPOST ( 50 ) | \$6,000.00 | \$5,314.80 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | 5181.77 | \$147.22 | \$125.96 | \$173.26 | \$136.59 | \$114.80 |
| SENSSUITE LVVE ADDITIONAL CARRIERS | SGCT | UPS SUREPPSST (25) | \$4,000.00 | \$ ${ }^{53,543.20}$ | 11\% | 50.00 | S0.00 | S0.00 | 50.00 | \$121.18 | \$98.15 | 583.97 5 | S115.51 | ${ }_{\text {¢ }}^{591.06}$ | S76.53 |
| SENSUUTE LVE ADDITIONAL CARRRIES | SGCV | UPS SUREPPST( (5) | $\begin{array}{r}\text { \$1,440.00 } \\ \hline 2.000 .00\end{array}$ |  | $\frac{11 \%}{11 \%}$ | S0.00 50.00 | 50.00 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline 50.00\end{array}$ | 50.00 50.00 | $\frac{543.62}{}$ | $\xrightarrow{\$ 35.33}$ | ${ }_{\text {S }}^{530.23}$ | 541.58 <br> 4575 | $\begin{array}{r}\text { S32.78 } \\ \hline 5453 \\ \hline\end{array}$ | $\begin{array}{r}\text { S27.55 } \\ \hline 8827 \\ \hline\end{array}$ |
| SENDSUUTE LIVE ADDITIONAL CARRERES | SGF1 | FEDEX TrANSBORDER (1) | \$9,000.00 | \$7,972.20 | 11\% | $\stackrel{50.00}{5}$ | ¢0.00 | ¢0000 | $\stackrel{5000}{5}$ | \$272.65 | \$220.83 | \$188.94 | \$259.89 | \$204.89 | ¢172.20 |
| SENOSUITE LVE ADDITIONAL CARRIERS | S6F2 | FEDEX TRANSBORDER (2) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |


| Category | PCN | DESCRIPTION | 2018 Commercial Price List Price List | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual SLA | $\begin{gathered} 2018 \\ \text { Bubboard } \\ \text { Monthly SLA } \end{gathered}$ | 2018 Buyboard Annual SMA | 2018 Buyboard Monthy SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENOSUUTE LIV AdITIIONAL CARRIERS | SGFC | fEDEX TRANSBORDER (100) | \$100,000.00 | 588,580.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$3,029.44 | \$2,453.67 | \$2,099.35 | \$2,887.71 | \$2,276.51 | \$1,913,33 |
| SENDSUUTE LIVE ADITITONAL CARRIERS | SGFE | fedex TrAnsborder (ENTERPRISE) | \$100,000.00 | \$88,580.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$3,029.44 | \$2,453.67 | \$2,099,35 | \$2,887,71 | \$2,276.51 | \$1,913,33 |
| SENDSUUTE LIV Adoditional carriers | S6FL | FEDEX TRANSBORDER (50) | 590,000.00 | \$99,722.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$2,726.49 | \$2,208,30 | \$1,889.41 | \$2,598.94 | \$2,048,86 | \$1,722.00 |
| SENOSUUTT LIV Adoditional carriers | SGFT | FEDEX TRANSBORDER (25) | \$75,000.00 | \$66,435.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$2,272.08 | \$1,840.25 | \$1,574.51 | \$2,165.78 | \$1,707.38 | \$1,435.00 |
| SENDSUUTTE LIV AdITITONAL CARRIERS | SGFV | FEDEX TRANSBORDER (5) | \$30,000.00 | \$26,574.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | S908.83 | \$736.10 | \$629.80 | \$866.31 | 5682.95 | \$574.00 |
| SENDSUTTE LVE ADITITONAL CARRIERS | s6fx | FEDEX TRANSBORDEE (10) | \$55,000.00 | \$44,290.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$1,514.72 | \$1,226.83 | \$1,049.67 | \$1,443.85 | \$1,138.25 | \$956.66 |
| SENOSUUTT LIVE AdITITINAL CARRIERS | s6m1 | UPS DOMESTIC MAIL INNOVATIONS (1) | \$600.00 | \$531.48 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$18.18 | \$14.72 | 512.60 | \$17.33 | \$13.66 |  |
| SENOSUUTT LIV AdITITINAL CARRIERS | SGM2 | UPS DOMESTIC MALL INNOVATIONS (2) | \$1,280.00 | \$1,133.82 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$38.78 | \$31.41 | \$26.87 | \$36.96 | \$29.14 | \$24.49 |
| SENOSUUTE LIV Adoditional carriers | sGmC | UPS DOMESTIC MAIL LINNOVATIONS (100) | \$8,000.00 | \$7,086.40 | 11\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$222.35 | \$196.29 | \$167.95 | \$231.02 | \$182.12 | \$153.07 |
| SENOSUUTT LIV Adoditional carriers | SGME | UPS DOMESTIC MALL INNOVATIONS (ENTERPRISE) | \$20,000.00 | \$17,716.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENOSUUTE LIV Adoditional carriers | sGmL | UPS domestic mallinnovations (50) | \$6,000.00 | \$5,314.80 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$181.77 | \$147.22 | \$125.96 | \$173.26 | \$136.59 | S114.80 |
| SENDSUUTE LIV Adoditional carriers | SGMT | UPS DOMESTIC MALL INNOVATIONS (25) | \$4,000.00 | \$3,543.20 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$121.18 | 598.15 | 583.97 | \$115.51 | 591.06 | 577.53 |
| SENOSUUTT LIV Adoditional carriers | SGMV | UPS DOMESTIC MALL INNOVATIONS (5) | \$1,440.00 | \$1,275.55 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$43.62 | \$35.33 | \$30.23 | 541.58 | \$32.78 | \$27.55 |
| SENOSUUTT LIV Adoditional carriers | scmx | UPS DOMESTIC MALL INNOVATIONS (10) | \$2,000.00 | \$1,771.60 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$66.59 | \$49.07 | \$41.99 | 557.75 | \$45.53 | \$38.27 |
| SENOSUUTT LIV Adoditional carriers | SGT1 | UPS AIR FREIGHT (1) | \$900.00 | \$797.22 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENOSUUTT LIVE AdITITONAL CARRIERS | SGT2 | UPS AIR FREIGHT (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$45.44 | 536.80 | 531.49 | \$43,32 | \$34.15 | 528.70 |
| SENOSUUTE LIV Adoditional carriers | SGTC | UPS AIR RREIGHT (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | S605.89 | 5490.73 | 5419.87 | \$577.54 | \$4455.30 |  |
| SENDSUUTE LIV AdITIIONAL CARRIERS | SGTE | UPS AIR RREIGHT (ENTERPRISE) | \$25,000.00 | \$22,145.00 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.33 |
| Senosutit lve aditional carriers | SGTL | UPS AIR FREIGHT (5) | \$15,000.00 | \$13,287.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENDSUUTE LIV Adoditinal Carriers | SGT | UPS AIR FREIGHT (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | \$0.00 | \$0.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | 5288.77 | \$227.65 |  |
| SENOSUUTT LIV Adoditional carriers | SGTV | UPS AR FREIGHT (5) | \$3,000.00 | \$2,657.40 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$90.88 | \$73.61 | 562.98 | 586.33 | \$68.30 | \$57.40 |
| SENOSUUTE LIV Adoditional carriers | SGTX | UPS AIR FREIGHT (10) | \$5,000.00 | \$4,429.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | 595 |
| SENOSUUTE LIV Adoditional carriers | s6w1 | UPS DOMESTIC WORLDEASE (1) | \$600.00 | \$531.48 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$18.18 | \$14.72 | \$12.60 | \$17.33 | \$13.66 |  |
| SENOSUUTE LIV AdITITONAL CARRIERS | SGW2 | UPS DOMESTIC WORLDEASE (2) | \$1,280.00 | \$1,133.82 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | 538.78 | \$31.41 | \$26.87 | 536.96 | \$29.14 | \$24.49 |
| SENDSUUTE LIV Adoditional carniers | sGWC | UPS DOMESTIC W WRRLEASE (100) | 58,000.00 | \$7,086.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$242.35 | \$196.29 | \$167.95 | \$231.02 | \$182.12 | S153 |
| SENOSUUTE LIV Adoditional carriers | sGwe | UPs DOMESTIC WORLDEASE (ENTRPPRISE) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENDSUUTE LIVE ADDITIONAL CARRIERS | SGWL | UPS DOMESTIC WORLDEASE (50) | \$6,000.00 | \$5,314.80 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$181.77 | \$147.22 | \$125.96 | ${ }^{5173.26}$ | \$136.59 | \$114.80 |
| SENDSUUTE LIVE ADDITIONAL CARRIERS | sGWT | UPS DOMESTIC WORLDEASE (25) | \$4,000.00 | \$3,543.20 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$121.18 | \$98.15 | 583.97 | \$115.51 | 591.06 |  |
| SENOSUUTT LIVE AdITITINAL CARRIERS | scwv | UPS DOMESTIC WORLDEASE (5) | \$1,440.00 | \$1,275.55 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | 543.62 | 535.33 | \$30.23 | 541.58 | \$32.78 | 527.55 |
| SENOSUUTE LIV Adoditinal Carriers | scwx | UPS DOMESTIC WORLDEASE (10) | \$2,000.00 | \$1,771.60 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$66.59 | \$49.07 | \$41.99 | \$57.75 | \$45.53 |  |
| SENDSUUTE LIVE ADDITIONAL CARRIERS | SHC1 | LOOMIS EXPRESS (1) | \$600.00 | \$531.48 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$18.18 | \$14.72 | \$12.60 | \$17.33 | \$13.66 | \$11.48 |
| Senosutit lve aditional carriers | SHL1 | DHL (US \& CANADA) (1) | \$600.00 | \$531.48 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$18.18 | \$14.72 | \$12.60 | \$17.33 | \$13.66 | \$11.48 |
| SENDSUUTE LIV Adoditional carkiers | SHL2 | DHL (US \& CANADA) (2) | 5900.00 | \$797.22 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 |  |
| SENOSUUTT LIV Adoditional carriers | SHLC | DHL LUS \& CANADA) ( 1000 | \$10,000.00 | \$8,858.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENOSUUTE LIV Adoditional carkiers | SHLE | DHL (US \& CANAAA) (ENTERPRISE) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | 5419.87 | \$577.54 | \$445.30 | \$382.67 |
| SENDSUTTE LIVE ADDITIONAL CARRIERS | SHLL | DHL (US \& CANADA) (50) | \$6,000.00 | \$5,314.80 | ${ }_{11 \%}$ | $\stackrel{50.00}{ }$ | S0.00 | S0.00 | 50.00 | \$1817.77 | \$147.22 | \$125.96 | \$173.26 | $\stackrel{5136.59}{5910}$ |  |
| SENSSUTE LLVE ADDITIONAL L ARRIERS | SHLT | DHL (US \& CANAAA) (25) | \$4,000.00 | \$3,543.20 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$121.18 | 598.15 | 583.97 | S1115.51 | 591.06 | \$76.53 |
| SENSSUTE LIVE ADDITIONAL L ARRIERS | SHLV | DHL (US \& CANADA) (5) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | 531.49 | \$43.32 | ¢34.15 |  |
| SENSSUTE LIVE ADDITIONAL LARRIERS | SHIX | DHL (US \& CANAAA) (10) | \$2,000.00 | \$1,771.60 | 11\% | 50.00 | S0.00 | S0.00 | 50.00 | \$60.59 | 549.07 | 541.99 |  | ${ }_{\text {S45.53 }}$ | ¢38.27 |
| SENSSUTE LLVE ADDITIONAL L ARRIERS | ${ }_{\text {SHP1 }}$ SL1 | USPS ACTIVATION CA (1) | $\frac{5600.00}{560000}$ | S531.48 5531.48 | $\frac{11 \%}{11 \%}$ |  | $\begin{array}{r}\text { S0.00 } \\ \hline 50.00\end{array}$ |  |  | $\frac{518.18}{518.18}$ | \$14.72 | \$12.60 | $\xrightarrow{517.33} \begin{aligned} & \text { S17.33 }\end{aligned}$ | ${ }_{\text {S13.66 }}^{513.66}$ | $\frac{511.48}{51148}$ |
| SENDSUUTE LIVE ADOITIONAL CARRIERS | SLB2 | 3RD PARTY USPS WEB CONNNECTOR (2) | \$900.00 | \$797.22 | $11 \%$ | 50.00 | \$0.00 | S0.00 | 50.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | ${ }_{\text {¢ }}{ }^{\text {S17.22 }}$ |
| SENDSUUTE LIVE ADDITIONAL C ARRIERS | SLBL | 3RD PARTY USPS WEB CONNNECTOR (50) | \$6,000.00 | \$5,314.80 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$181.77 | \$147.22 | \$125.96 | \$173.26 | \$136.59 | \$114.80 |
| SENDSUUTE LIVE ADDITIONAL CARRIERS | SLBT | 3RD PARTY USPS WEB CONNNECTOR (25) | \$4,000.00 | \$3,543.20 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$121.18 | 598.15 | 583.97 | \$115.51 | \$91.06 | \$76.53 |
| SENDSUUTE LVE ADDITIONAL CARRIERS | slibv | 3RD PARTY USPS WEB CONNNECTOR (5) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$45.44 | 536.80 | 531.49 | \$43.32 | \$34.15 | \$28.70 |
| SENDSUUTE LVE ADDITIONAL CARRIERS | slbx | 3RD PARTY USPS WEB CONNNECTOR (10) | \$2,000.00 | \$1,771.60 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$66.59 | \$49.07 | \$41.99 | \$57.75 | \$45.53 |  |
| SENDSUUTE LVE ADDITIONAL CARRIERS | SLCA | UPS CUSTOM CARRIER RATE | \$2,060.00 | \$1,824.75 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$662.41 | \$55.55 | \$43.25 | \$59.49 | \$46.90 | 539.41 |
| SENOSUUTE LIV AdodTIonal Carriers | SLD1 | UPS TRADE DIRECT AND Cross border consolidation (1) | \$9,000.00 | \$7,972.20 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$272.65 | \$220.83 | 5188.94 | \$259.89 | \$204.89 | \$172.20 |
| SENDSUUTE LVE ADDITIONAL C ARRIERS | SLD2 | UPS TRADE DIRECT AND Cross border consolldation (2) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$454.42 | \$368.05 | 5314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENDSUUTE LVE ADDITIONAL CARRIERS | SLDC | UPS TRADE DIRECT AND CROSS Border consolidation (100) | \$100,000.00 | \$88,580.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$3,029.44 | \$2,453.67 | \$2,099.35 | \$2,887.71 | \$2,276.51 | \$1,913,33 |
| SENOSUUTE LIVE Adoitional Carriers | SLDE | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE) | \$100,000.00 | 588,580.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 53,029.44 | \$2,453.67 | \$2,099.35 | \$2,887.71 | \$2,276.51 | 51,913,3 |
| SENDSUUTE LIV AdDITIONAL CARRIERS | SLDL | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION ( 50 ) | 590,000.00 | \$79,722.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$2,726.49 | \$2,208.30 | \$1,889.41 | \$2,598.94 | \$2,048.86 | \$1,722.00 |
| SENDSUUTE LIV Adoditional carniers | SLDT | UPS TRADE DIRECT AND CROSS Border consolidation (25) | \$75,000.00 | \$66,435.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$2,272.08 | \$1,840.25 | \$1,574.51 | \$2,165.78 | \$1,707.38 | \$1,435.00 |
| SENDSUTTE LVE ADDITIONAL CARRIERS | slov | UPS TRADE DIRECT AND Cross border consolidation (5) | \$30,000.00 | \$26,574.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$908.83 | 5736.10 | 5629.80 | \$866.31 | S682.95 |  |
| SENDSUTE LIVE ADDITIONAL LARRIERS | SLX | UPS TRADE DIRECT AND CROSS B BRDER CONSOLIDATION ( 10 ) | \$50,000.00 | \$44,290.00 | 11\% | 50.00 | S0.00 | S0.00 | 50.00 | \$1,514.72 | \$1,226.83 | \$1,009.67 | \$1,443.85 | \$1,138.25 | ${ }_{\text {S }}^{5956.66}$ |
| SENSSUTE LIVE ADDITIONAL L ARRIERS | SN11 | MISCELLANEOUS DOMESTIC CARRIERS (1) |  | \$797.22 | 11\% |  | 50.00 |  | 50.00 |  |  | \$18.89 | \$25.99 | 520.49 |  |
| SENDSUUTE LVE ADDITIONAL CARRIERS | SN/2 | MIISCLLANEOUS DOMESTIC CARRIERS (2) | \$1,50.00 | \$1,328.70 | 11\% | \$0.00 | S0.00 | 50.00 | 50.00 | S45.44] | \$36.80 | \$31.49 | 543.32 | \$34.15 | \$28.70 |


| Category | PCN | DESCRIPTION | $\begin{aligned} & \text { Commercial } \\ & \text { Price List } \end{aligned}$ | $\begin{gathered} \text { Buyboard } \\ \text { Price } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthly SMA | $\begin{gathered} 36 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{gathered}$ | $\left\|\begin{array}{c\|} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENOSUITE LIVE ADDITIONAL CARRIERS | SNIC | MISCELLANEOUS DOMESTIC CARRIERS (100) | \$20,00.00 | \$17,716.00 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | ${ }_{5382.67}$ |
| SENSSUITE LIVE ADDITIONAL CARRIERS | SNJE | MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRIIE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.33 |
| SENSSUITE LIVE ADDITIONAL CARRIERS | SNJL | MISCELLANEOUS DOMESTIC CARRILRS (50) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$454.42 | \$368.05 | \$314.90 | 5433.16 | ${ }_{5341.48}$ | \$287.00 |
| SENSSUITE LIVE ADDITIONAL CARRIERS | SNJT | MISCELLANEOUS DOMESTIC CARRILRSS (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | S0.00 | 50.00 | S0.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | ${ }_{5227.65}$ | ${ }_{\text {S191. }}$ |
| SENSSUTE LIVE ADDITIONAL L ARRIERS | SNV | MIISCLLANEOUS DOMESTIC C ARRIERS (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$90.88 | \$73.61 | 562.98 | 586.63 | \$68.30 | \$57.40 |
| SENSSUTE LIVE ADDITIONAL L ARRIERS | SNX | MISCELLANEOUS domestic carrier (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | S113.83 | \$95.67 |
| SENSSUTE LIVE ADDITIONAL CARRIERS | SNL1 | PUROLATOR (1) | 5600.00 | 5531.48 | 11\% | 50.00 | 50.00 | 50.00 | S0.00 | \$18.18 | 514.72 | 512.60 | 517.33 | \$13.66 | \$11.48 |
| Senosulte live aditional carriers | SNL2 | PUROLATOR (2) | \$900.00 | \$797.22 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENSSUTTE LIVE ADDITIONAL LARRIERS | SNLC | PUROLATOR (100) | \$10,000.00 | \$8,858.00 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENSSUITE LIVE ADDITIONAL CARRIERS | SNLE | PUROLATOR (ENTERPRISE) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENDSUUTE LVE ADDITIONAL C ARRIERS | SNLL | PUROLATOR (50) | \$6,000.00 | \$5,314.80 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$181.77 | \$147.22 | \$125.96 | \$173.26 | \$136.59 | \$114.80 |
| SENSSUTTE LIVE ADDITIONAL L ARRIERS | SNLT | PUROLATOR (25) | \$4,000.00 | \$3,543.20 | 11\% | \$0.00 | $\stackrel{\text { S0.00 }}{5}$ | 50.00 | $\stackrel{\text { So.00 }}{ }$ | \$121.18, | 598.15 | S83.97 | \$115.51 | ${ }_{\text {S }}^{591.06}$ | $\stackrel{\text { S77.53 }}{528}$ |
| SENSSUTE LIVE ADDITIONAL L ARRIERS | SNLV | PUROLATOR (5) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$45.44 | 536.80 | \$31.49 | 543.32 | \$34.15 | \$28.70 |
| SENSSUITE LIVE ADDITIONAL CARRIERS | SNLX | PUROLATOR (10) | \$2,000.00 | \$1,771.60 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 560.59 | 549.07 | S41.99 | \$557.75 | 545.53 | 538.27 |
| SENSSUTTE LIVE ADDITIONAL CARRIERS | SSCA | ADDITIUNAL CARRIER ACCOUNT ACTIVATION | \$1,000.00 | \$885.80 | ${ }_{11 \%}$ | S0.00 | S0.00 | 50.00 | S0.00 | \$30.29 | \$24.54 | \$20.99 | S28.88 | S22.77 | \$19.13 |
| SENSSUTE LIVE ADDITIONAL L ARRIERS | SFPC | fedex Smartpost (100) | \$8,000.00 | \$7,086.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$242.35 | \$196.29 | \$167.95 | \$231.02 | \$182.12 | \$153.07 |
| SENSSUITE LIVE ADDITIONAL CARRIERS | SPPE | fedex Smartoost (ENTERPRISE) | 520,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 5605.89 | 5490.73 | \$419.87 | \$577.54 | \$445.30 | 5382.67 |
| SENSSUITE LIVE ADDITIONAL C ARRIERS | SLBC | 3RD PARTY USPS WEB CONNNECTOR (100) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENSSUITE LIVE ADDITIONAL L ARRIERS | SLBE | 3RD PARTY USPS WEB CONNNECTOR (ENTERPRISE) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENSSUTE LIVE ADDITIONAL LARRIERS | SFPX | FEDEX SMARTPOST ( 10 ) | \$2,000.00 | \$1,771.60 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$60.59 | 549.07 | \$41.99 | \$57.75 | \$45.53 | \$38.27 |
| SENDSUUTE LIVE ADDITIONAL LOCATIONS | SSH1 | Adoditional Location (1) PRICE Per Location | \$5,000.00 | \$4,429.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| SENDSUITE LIVE ADDITIONAL LOCATIONS | SSH2 | Adoitional locations (2) PRICE Per Location | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENDSUUTE LIVE ADDITIONAL LOCATIONS | SSHC | ADDITIONAL LOCATIONS (100) PRICE PRR LOCATION | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | S0.00 | 50.00 | S0.00 | \$45.44 | 53.80 | \$31.49 | 543.32 | \$34.15 | 528.70 |
| SENDSUUTE LIVE ADDITIONAL LOCATIONS | SSHL | ADDITIONAL LOCATIONS (50) PRICE PRR LOCATION | \$2,000.00 | \$1,771.60 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$60.59 | 549.07 | \$41.99 | \$557.75 | 545.53 | 538.27 |
| SENDSUUTE LIVE ADDITIONAL LOCATIONS | SSHT | ADDITIONAL LOCATIONS (25) PRICE PRR LOCATION | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 59.88 | 57.61 | \$62.98 | 586.63 | 568.30 |  |
| SENDSUUTE LIVE ADDITIONAL LOCATIONS | SSHV | AdDITIONAL LOCATIONS (5) PRICE PER LOCATION | \$7,500.00 | \$6,643.50 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$227.21 | \$184.02 | \$157.45 | \$216.58 | \$170.74 | \$143.50 |
| SENDSUTE LIVE ADDITIONAL LOCATIONS | SSHX | ADDITIONAL LOCATITNS (10) PRICE PER LOCATION | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | 595.67 |
| SENDSUUTE LIVE Adotitonal workstations | SSLZ | Adoitional workstation license | \$4,000.00 | \$3,543.20 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | S121.18 | 598.15 | 583.97 | \$115.51 | 591.06 | \$76.53 |
| SEnosute live application connectors | sırı $^{1}$ | BLack $\operatorname{Box}$ Sok (1) | \$9,000.00 | \$7,972.20 | 11\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$272.65 | \$220.83 | \$188.94 | \$259.89 | \$204.89 | \$172.20 |
| Senosute live application connectors | sty2 | BLack Box sok (2) | \$15,000.00 | \$13,287.00 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | 554.42 | 5368.05 | 14.90 | 433.16 | \$341.48 | \$287.00 |
| Senosute live application connectors | slyc | Black box sok (100) | \$100,000.00 | \$88,580.00 | 1\% | 50.00 | 50.00 | 50.00 | 50.00 | \$3,029.44 | \$2,453.67 | \$2,09.35 | \$2,887.71 | \$2,276.51 | 13.33 |
| Senosute live application connectors | SlyE | BLACK Box sok (ENTERPRISE) | \$100,000.00 | \$88,580.00 | $11 \%$ | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$3,029.44 | \$2,453.67 | \$2,09.35 | \$2,887.71 | \$2,276.51 | \$1,913 |
| Senosute live application connectors | sly | BLACK BOX SOK (50) | \$90,000.00 | \$79,722.00 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$2,726.49 | \$2,208.30 | \$1,889.41 | \$2,598.94 | \$2,048.86 | \$1,722 |
| Senosute live application connectors | Slyt | BLACK Box Sok (25) | \$75,000.00 | \$66,435.00 | 11\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$2,272.08 | \$1,840.25 | \$1,574.51 | \$2,165.78 | \$1,707.38 | \$1,435.00 |
| Senosute live application connectors | slvv | BLACk Box sok (5) | \$30,000.00 | \$26,574.00 | 11\% | 50.00 | 50.00 | \$0.00 | \$0.00 | \$908.83 | \$736.10 | \$629.80 | \$866.31 | \$682.95 | \$574.00 |
| SENDSUITE LIVE APPLICATION Connectors | slyx | BLACK Box Sok (10) | \$50,000.00 | \$44,290.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | 4.72 | \$1,22.83 | \$1,049.67 | \$1,443.85 | \$1,138.25 | \$95.66 |
| SENDSUITE LIVE BARCODE SCANNERS | T332 | 2 DIMENSIONAL LCAANER | \$2,400.00 | \$2,125.92 | 11\% | \$307.70 | 528.59 | 50.00 | \$0.00 | 591.76 | 580.33 | \$73.25 | 58.36 | 57.08 | 568.79 |
| SENSSUITE LIVE BARCODE SCANNERS | SL20 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,767.17 | 11\% | \$275.40 | \$22.58 | 50.00 | 50.00 | \$77.49 | \$68.14 | \$62.35 | 574.67 | S64.60 | \$58.64 |
| SENSSUITE LIVE BARCODE SCANNERS | SL39 | CORDLESS WEDGE SCANNER | \$1,895.00 | \$1,678.59 | 11\% | \$367.20 | \$34.11 | 50.00 | 50.00 | \$88.15 | \$72.08 | \$67.07 | \$77.46 | \$688.72 | \$63.55 |
| SENSSUITE LIVE BARCODE SCANNERS | SOCR | HANDHELD OCR SCANNER | \$2,499.00 | \$2,213.61 | 11\% | \$318.75 | \$29.61 | 50.00 | 50.00 | 595.45 | 58.53 | \$76.15 | \$91.91 | \$79.10 | \$71.50 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHA1 | Aes dikect web ap (1) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHA2 | AES DIRECT WEB API (2) | \$7,500.00 | \$6,643.50 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$227.21 | \$184.02 | \$157.45 | \$216.58 | \$170.74 | \$143.50 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAC | AES DIRECT WEB API (100) | \$25,000.00 | 522,145.00 | 11\% | 50.00 | 50.00 | 50.00 | 30.00 | \$757.36 | 5613.42 | \$524.84 | \$721.93 | \$569.13 |  |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAE | AES DIRECT WEE API (ENTERPRIIE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | \$0.00 | \$0.00 | 50.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.3 |


| Category | PCN | Description | $\underset{\substack{\text { Commercial } \\ \text { Price List }}}{2018}$ | $\begin{gathered} 2018 \\ \begin{array}{c} \text { Buyboard } \\ \text { Price } \end{array} \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual 5 LA | $\underset{\substack{2018 \\ \text { Buyboard } \\ \text { Monthly SLA }}}{\substack{\text {. } \\ \hline}}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAL | AES DIRECT WEE API (50) | \$25,000.00 | \$22,145.00 | 1\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$757.3 | 5613.2 | \$524.8 | 21.93 | \$569.13 | \$478.33 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHat | AES DIRECT WEB API (25) | \$20,000.00 | 17,716.00 | 11\% | 5.00 | \$0.00 | \$0.00 | \$0.00 | \$605.89 | 5490.73 | 419.8 | \$577.54 | \$45.30 | \$382.67 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAV | AES DIRECT WEB API (5) | \$10,000.00 | \$8,858.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | . 00 | 2.94 | 37 | 9.93 | 5888.77 | 227.65 | \$191.33 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SHAX | AES DIRECT WEE API (10) | \$15,000.00 | \$13,287.00 | 11\% | \$0.00 | \$0.00 | 50. | \$0.00 | 554.32 | \$368.05 | \$314.9 | \$433.1 | \$341.48 | \$287.00 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | StH1 | Hazardous materials (1) | \$5,00.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | ${ }^{\text {SLH2 }}$ | HAZARDOUS MATEEIALL (2) | \$7,500.00 | \$6,643.50 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$227.21 | \$184.02 | \$157.45 | 5216.58 | \$170.74 | \$143.50 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SthC | HAZARDOUS MATERALLS (100) | \$25,000.00 | \$22,145.00 | \% | \$0.00 | \$0.00 | \$0.00 | 500 | \$757. | \$613.42 | \$524.8 | \$721.9 | \$569.13 | \$478.33 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SLHE | Hazardous material (enterprise) | \$25,000.00 | \$22,145.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.33 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | ${ }^{\text {SLHL }}$ | HAZARDOUS MAterials (50) | \$25,000.00 | \$22,145.00 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$757.36 | 5613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.33 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | ${ }^{\text {SLHT }}$ | HAZARDOUS MATERIALS (25) | \$20,000.00 | 7,16.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | 500 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENDSUTTE LIVE COMPLANCE SERVICE COMPONENTS | StHV | Hazardous Materilis (5) | \$10,000.00 | \$8,858.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$19 |
| SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS | SthX | hazardous materials (10) | O0 | 287.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | . 48 | \$287.00 |
| SENOSUTE LIVE COMPUTERS | Sl91 | PC W/ FLAT PANEL MONTOR | \$2,795.00 | \$2,475.81 | 11\% | \$391.85 | 536.40 | 50.00 | 50.00 | \$108.94 | 595.88 | 587.80 | \$104.98 | 590.93 | \$82.60 |
| SENOSUITE LVE EREIGHTT CARRIERS | SNB1 | BaX Global (1) | 5900.00 | S797.22 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 527.26 | 522.08 | \$18.89 | \$22.99 | 520.49 | \$17.22 |
| SENSUITE LVE EREIGHTT CARRIERS | SNB2 | BAX GLOBAL (2) | \$12,500.00 |  | 11\% | $\frac{50.00}{5000}$ | $\stackrel{50.00}{500}$ | S0.00 | S0.00 |  | $\begin{array}{r}\text { S36.80 } \\ \hline 4003\end{array}$ | $\begin{array}{r}\text { S31.49 } \\ \hline\end{array}$ |  |  | ¢588.70 |
| SENOSUITE LVE EREIGHT C ARRIERS | $\begin{aligned} & \text { SNBC } \\ & \hline \text { SNBE } \end{aligned}$ | $\frac{\operatorname{BAX~GLOBAL~(100)~}}{\text { BAX GLOBAL ( ENTERPRISE) }}$ | \$20,000.00 $\$ 55,000.00$ | S17,716.00 <br> S22,145.00 | 11\% | $\begin{array}{r}\text { 50.00 } \\ \hline 50.00\end{array}$ | 50.00 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline 50.00\end{array}$ | S0.00 50.00 | ¢560.89 | $\stackrel{5490.73}{5613.42}$ | $\stackrel{\text { S419,87 }}{5524.84}$ | $\begin{array}{r}\text { S577.54 } \\ \hline 5721.93 \\ \hline\end{array}$ | $\xrightarrow{5455.30}$ | $\underset{\text { S482.67 }}{54783}$ |
| SENSSUITE LIVE RREIGHT CARRIERS | SNBL | bax global (5) | \$15,000.00 | \$13,287.00 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$454.42 | ¢368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENOSUUTE LIVE RREIGHT CARRIERS | SNBT | BAX GLOBAL (25) | \$10,000.00 | \$8,858.00 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENOSUTE LIVE EREIGHTT CARRIERS | SNBV | BAX GLOBAL (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 590.88 | \$73.61 | \$62.98 | \$88.63 | \$68.30 | \$57.40 |
| SENOSUITE LIVE EREIGHT C ARRIERS | ${ }_{\text {SNBX }}$ | $\frac{\text { BAX GLOBAL }}{\text { LTO }}$ (10) | $\$ 5,000.00$ 5900 | \$4,429.00 579722 | 11\% | 50.00 5000 | S0.00 S00 | $\begin{array}{r}\text { S0.00 } \\ 50 \\ \hline\end{array}$ | $\begin{array}{r}\text { S0.00 } \\ 5 \\ \hline\end{array}$ | \$151.47 | +122.68 | \$104.97 | \$144.39 | \$113.83 | $\$ 95.67$ <br> $\$ 1722$ |
| SENOSUUTE LVE EREIIGHT CARRIRERS | SNH2 |  | \$1,500.00 | $\stackrel{\text { S1,328.70 }}{ }$ | 11\% | $\stackrel{50}{5000}$ | S0.00 | $\stackrel{50.00}{50.0}$ | $\stackrel{5}{50.00}$ | ${ }_{5}^{545.44}$ | ${ }_{5}^{5326.80}$ | ${ }_{531.49}$ | ${ }_{543.32}$ | ${ }_{5}^{5234.15}$ | ${ }_{\text {S128.70 }}$ |
| SENOSUUTE LIVE RREIGHT CARRIERS | SNHC | LTL CzaRLITE RATING / BoL ( PeER CARRIER) (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | S605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | 5382.67 |
| SENSUUTE LVVE EREIGHT CARRIERS | SNHE | LTI CZARLTT RATING / BOLL (PER CARRIER) (ENTERPRISE) | S25,000.00 | $\frac{522,145.00}{513270}$ | 11\% | 50.00 | S0.00 | 50.00 | S0.00 | \$575.36 | $\frac{5613.42}{53625}$ | S524.84 | S721.93 | \$569.13 | S478.33 |
| SENOSUITE LVE EREEIGHT CARRIERS | SNHL | LTL CZARLTE RATING / BOLL (PER CARRIER) (S0) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$454.42 | S368.05 | \$314.90 | \$433.16 | ${ }^{5341.48}$ | 5287.00 <br> $\$ 19103$ |
| SENOSUITE LVEE EREIGHTT CARRRERS | SNHV | LTL CZARLITE RATING / /BOLLS (PER CARRIER) (5) | S3,000.00 |  | 11\% | ¢ | 50.00 50.00 | 50.00 5000 | 50.00 50.00 | $\begin{array}{r}5302.94 \\ 590.88 \\ \hline\end{array}$ | 5245.37 <br> 73.61 | S209.93 <br> 662.98 | ${ }_{\text {S288.77 }}^{586.63}$ | S227.65 <br> 68.30 | $\underset{\text { \$191.33 }}{5 \text { ¢7.40 }}$ |
| SENOSUUTTE LIVE RREIGHT CARRIERS | SNHX | LTL CZARLITE RATING / Bois (PER CARRIER) (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | ${ }_{\text {S104.97 }}$ | ¢144.39 | \$113.83 | ${ }_{5}^{595.67}$ |
| SENOSUITE LIVELCENSES | ssls | 1 LOCATION SINGLE WORKSTATION SERVER INSTALL | \$8,000.00 | \$7,086.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$242.35 | \$196.29 | \$167.95 | \$231.02 | \$182.12 | \$153.07 |
| SENDSUITE LVE LICENSES | ${ }_{\text {SSL1 }}$ | 1 LOCATION SINGLE WORKSTATION | \$5,000.00 | \$4,429.00 |  | 50.00 | S0.00 |  |  |  |  |  |  |  |  |
| SENSSUTE LIVE LICENSES | SSL2 SsLI | 2 LOCATION | $\$ 20,000.00$ $\$ 1500000$ | S17,716.00 $\$ 132,8700$ | 11\% | S0.00 50.00 | S0.00 50.00 | 50.00 50.00 | S0.00 S0.00 | S605.89, | $\begin{array}{r}\text { S440.73 } \\ \hline 3,680.50\end{array}$ | $\begin{array}{r}\text { S419, } \\ \hline 5.198 .02\end{array}$ |  | $\begin{array}{r}\text { S4455.30 } \\ \hline 3.41476 \\ \hline\end{array}$ | $\begin{array}{r}\text { S382,67 } \\ \hline 588999\end{array}$ |
| SENSSUITE LIVE LICENSES | SSLE | ENTEPPRISE LOCATION | \$250,000.00 | \$221,450.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$7,573.59 | \$6,134.17 | \$5,248.37 | \$7,219.27 | \$5,691.27 | \$4,783.32 |
| SENSSUITE LIVE LICENSES | sslu | 50 location | \$100,000.00 | \$88,580.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$3,029.44 | \$2,453.67 | \$2,099.35 | \$2,887.71 | \$2,276.51 | \$1,991,33 |
| SENDSUITE LVE LICENSES | SSIN | 1 LOCATION MULTIPLE STEE | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$454.42 | S368.05 | 5314.90 | 5433.16 | \$341.48 | 5287.00 |
| SENSUITE LVE LICENSES | ${ }^{\text {SSLT }}$ | 25 Location | $\begin{array}{r}\text { S75,000.00 } \\ \hline 5775000\end{array}$ | $\frac{566,435.00}{53321750}$ | 11\% | $\begin{array}{r}50.00 \\ 500 \\ \hline\end{array}$ | 50.00 5000 | 50.00 S00 | 50.00 5000 | ¢2,272.08 $\$ 113604$ | \$1,840.25 | \$1,574.51 | ¢ ${ }_{\text {S2,165.78 }}^{\$ 10288}$ | $\begin{array}{r}\text { S1,707.38 } \\ \hline 8536 \\ \hline\end{array}$ | $51,435.00$ <br> 7175 |
| SENSUTTE LVE LICENSES | ${ }_{\text {SSLV }}$ SSLX | 5 LOCATION | \$37,500.00 $\$ 50,000.00$ | $\frac{\$ 33,217.50}{\$ 50,00000}$ | 11\% | 50.00 50.00 | 50.00 50.00 | S0.00 50.00 | 50.00 50.00 | \$1,136.04 $\$ 1,710.00$ | \$920.12 | \$787.25 | \$1,082.89 $\$ 1,63000$ | \$883.69 | $\stackrel{\$ 717.50}{\$ 1,080.00}$ |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | ${ }^{\text {sul }}$ | SHIP TO HoLD (1) | \$9,000.00 | \$7,972.20 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$272.65 | 5220.83 | \$188.94 | \$259.89 | \$204.89 | \$172.2 |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | StL2 | SHIP TO HOLD (2) | . 00 | 7.00 | 11\% | \$0.00 | 5. 00 | 50.00 | 50.00 | . 42 | 8.05 | 14.90 | 533.16 | 541.48 | \$287.00 |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | sulc | SHIP TO HOLD (100) | \$100,000.00 | \$88,580.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,029.44 | \$2,453.67 | \$2,099.35 | \$2,887.71 | \$2,276.51 | \$1,913.3 |


| Categry | PCN | DESCRIPTION | 2018 Commercial Price List | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{gathered}$ | 2018 Buyboard Annual SMA | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLLE | SHIP TO HOLD (ENTERPRISE) | \$100,000.00 | \$88,580.00 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$3,029.44 | \$2,453.67 | \$2,099.35 | \$2,887.71 | \$2,276.51 | \$1,913.33 |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | sum | SHIP TO HOLD (50) | \$90,000.00 | 2.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$2,726.49 | 3.30 | , 889.41 | \$2,598.94 | \$2,048.86 | \$1,722.00 |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | sLlt | SHIP TO HOLD (25) | 575,00.00 | \$66,435.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | 2,272.08 | \$1,840.23 | 1,574.5 | \$2,165.78 | \$1,707.3 | \$1,435.00 |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | sLlv | SHIP TO HOLD (5) | \$30,000.00 | \$26,574.00 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$908.83 | \$736.10 | \$629.80 | \$866.31 | \$682.95 | \$574.00 |
| SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS | SLLX | SHIP TO HOLD (10) | \$50,000.00 | 4,290.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14.72 | \$1,226.83 | \$1,049.67 | 51,443.85 | \$1,188.25 | 56.6 |
| SENSSUITE LIVE OPTIONS | TS1M | ENVELOPES 10 GUMMED, WHITE | \$150.00 | \$150.00 | \% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$5.13 | 54.16 | \$3.56 | 54.89 | 53.86 |  |
| SENSSUITE LIVE OPTIONS | TS1N | ENVELOPES 6 " X " GUMMED, WHITE | \$175.00 | \$175.00 | \% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$5.99 | 54.85 | \$4.15 | \$5.71 | \$4.50 | 53.78 |
| SENDSUITE LVE OPTIONS | TS10 | ENVELOPES $6^{\prime \prime} 1 \times 91 / 2^{\text {c GUMMED, WHITE }}$ | \$185.00 | \$185.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | \$6.33 | \$5.12 | 54.38 | 56.03 | \$4.75 |  |
| SENDSUITE LVE OPTIONS | ${ }_{\text {TSIP }}$ |  | \$250.00 | \$250.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 58.55 | 56.93 | 55.93 | 58.15 | 56.43 | \$5.40 |
| SEnosulte live planet press interfaces | ssz1 | Senosulte lve planetpress interface (1) | \$5,00.00 | \$4,429.00 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| SENosulte live planet pres interfaces | S532 | Senosult live planetpress interface (2) | \$7,50.00 | \$6,643.50 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$27.21 | \$184.02 | \$157.4 | 516.58 | \$170.74 | \$143.50 |
| SENosulte live planet press interaces | szzc | SEndSUITE LVE PLANETPRESS INTERFACE (100) | \$25,000.00 | \$22,145.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.33 |
| Senosulte live planet press interfaces | SS2E | SENSSUITE LIVE PLANETPRESS INTERRACE (ENTERPRIISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.0 | \$0.00 | \$577.36 | \$613.42 | \$524.84 | \$72.93 | \$569.13 | \$478.33 |
| SENoSUUTE LIVE Planet press interaces | SSZL | SENOSUITE LIVE PLANETPRESS INTERFACE (50) | \$25,000.00 | 2, 45.00 | 1\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$757.36 | \$613.42 | 524.84 | 721.93 | \$569.13 | \$478.33 |
| SENoSUUTE LIVE PLANET PRESS Interfaces | SSZT | SENOSUITE LIVE PLANETPRESS INTERFACE (25) | \$20,000.00 | \$17,716.00 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| Senosult live planet press interfaces | sszv | Sendsulit live planetrees interface (5) | \$10,000.00 | 5,858.00 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | 302.94 | 245.37 | \$209.93 | 588.77 | 227.65 | \$191.33 |
| SENoSulte live planet pres interaces | s52x | SENOSUITE LIVE PLANETPRESS I ITterface ( 10 ) | \$15,000.00 | \$13,287.00 | 11\% | \$0.00 | 50.00 | \$0.00 | 50.00 | 54.42 | \$368.05 | 4.90 | \$433.16 | \$341.48 |  |
| SENDSUUTE LIV P PLANET PRESS LCENSES | SSY2 | SENOSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2) | \$15,000.00 | \$13,287.00 | $11 \%$ | 50.00 | \$0.00 | 50.00 | 50.00 | \$454.42 | 5368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENDSUUTE LIV PLANET PRESS LCENSES | ssyc | SENSSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100) | \$100,000.00 | \$88,580.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$3,029.44 | \$2,453.67 | \$2,099.35 | \$2,887.71 | \$2,276.51 | \$1,991.33 |
| Senosutit live planet press licenses | SSYE | Sendsulte live planetpres/ERr only license (Enterprise) | \$100,000.00 | \$88,580.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,029.44 | \$2,453.67 | \$2,099.35 | \$2,887.71 | \$2,276.51 | \$1,913.33 |
| SENDSUUTE LIVE PLANET PRESS LICENSES | SSYL | SENDSUUTE LIVE PLANETPRESS/ERR ONLY LICENSE (50) | \$90,000.00 | \$79,722.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,726.49 | \$2,208.30 | \$1,889.41 | \$2,598.94 | \$2,048.86 | \$1,722.00 |
| SENDSUUTE LVE PLANET PRESS LICENSES | SSYT | SENDSUUTE LIVE PLANETPRESS/ERR ONIY LICENSE (25) | \$75,000.00 | \$66,435.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$2,272.08 | \$1,840.25 | \$1,574.51 | \$2,165.78 | \$1,707.38 | \$1,435.00 |
| SENDSUUTE LIV PLANET PRESS LICENSES | SsTV | SENOSUUTE LIVE PLANETPRESS/ERR ONIY LICENSE (5) | \$30,000.00 | \$26,574.00 | 11\% | 50.00 | 50.00 | \$0.00 | \$0.00 | 5908.83 | \$736.10 | \$629.80 | \$866.31 | S682.95 | \$574.00 |
| SENDSUTTE LVE PLANET PRESS LICENSES | Ssyx | SENDSUTTE LVE PLANETPRESS/ERR ONIY LICENSE (10) | \$55,000.00 | \$44,290.00 | 11\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$1,514.72 | 51,226.83 | S1,049.67 | S1,443.85 | S1,188.25 | \$956.66 |
| SENDSUTTE LVE PLANET PRESS LICENSES | SsY1 | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1) | \$9,000.00 | \$8,812.80 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 5301.40 | S244.11 | 5208.86 | 5287.30 | 5226.49 | \$190.36 |
| SENOSUUTE LIVE PRINTERS | ${ }^{\text {TS30 }}$ | HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE | \$240.00 | \$212.59 | ${ }^{11 \%}$ | \$0.00 | 50.00 | \$0.00 | \$0.00 | 57.27 | 55.89 | 55.04 | \$6.93 | \$5.46 | \$4.59 |
| SENDSUUTE LIVE PRIITERS | 519 | HIGH VOLUME AIN. ADHESIVE LABEL PRINTER | \$1,495.00 | \$1,324.27 | 11\% | \$350.20 | 532.53 | 50.00 | 50.00 | \$66.98 | 561.08 | \$57.41 | 564.86 | \$58.43 | \$54.63 |
| SENDSUITE LVE PRINTERS | SL21 | LASER PRINTER | \$695.00 | 5615.63 | 11\% | \$148.75 | \$13.82 | 50.00 | 50.00 | 530.27 | 527.42 | \$25.65 | \$29.28 | \$26.19 | \$24.35 |
| SENDSUTTE LVE PRINTERS | ${ }_{\text {Sl22 }}^{\text {SLIEP }}$ | Low To MID Volume in. ADHESIVE LABEL PIINTER | \$995.00 | $\begin{array}{r}5881.37 \\ 58.58 \\ \hline\end{array}$ | 11\% | \$196.35 | $\stackrel{518.24}{ }$ | S0.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | $\begin{array}{r}542.30 \\ \hline\end{array}$ | $\begin{array}{r}\text { S38.09 } \\ \hline 573 \\ \hline\end{array}$ | \$35.48 <br> $\$ 535$ | $\begin{array}{r}540.89 \\ \hline 585 \\ \hline\end{array}$ | S36.33 $\$ 692$ | ¢33.63 |
| $\frac{\text { SeNDSUIT L LVE PROFESSIONAL LERVICES }}{}$ | SLLEP | E-CERTIFIED/ERR PRODUCTVITY PACK | \$3,275.00 |  | 18\% | S0.00 50.00 | S0.00 50.00 | 50.00 50.00 | 50.00 50.00 | ${ }_{\text {¢ }}^{591.84}$ | 574.39 546.91 | ${ }_{\text {S430.65 }}$ | $\begin{array}{r}\text { 587.55 } \\ \hline 555.21\end{array}$ | ${ }_{5493.02}^{562}$ | $\stackrel{\text { S58.01 }}{536.58}$ |
| SENDSUITE LIVE PROFESSIONAL SERVICES | SS4D | SENDSUITE LVE THIRD PARTY DESIGN SERVICES | \$1,963.00 | \$1,648.92 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$56.39 | 545.68 | \$39.08 | \$53.75 | 542.38 | \$35.62 |
| SENDSUITE LIVE PROFESSIONAL LERVICES | Baso | BUSIINESS ANALYISIS SERVICESS4HOURS | \$1,008.00 | \$846.72 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 528.96 | 523.45 | \$20.07 | 527.60 | 521.76 | \$18.29 |
| SENOSUITE LIVE PROFESSIONAL SERVICES | S530 | SENDSUTIE LIVE THIRD PARTY DESIIGN SERVICES | \$982.00 | \$824.88 | 16\% | 50.00 | 50.00 | \$0.00 | \$0.00 | \$28.21 | \$22.85 | \$19.55 | 526.89 | \$212.20 | \$17.82 |
| SENDSUITE LIVE PROFESSIONAL SERVICES | S520 | SENDSUUTE LIVE DESIGN SERVICES<11DAY | \$1,650.00 | \$1,413.72 | 14\% | 50.00 | 50.00 | \$0.00 | \$0.00 | \$48.35 | \$39.16 | \$33.51 | 546.09 | \$36.33 | \$30.54 |
| SENDSUITE LIVE PROFESSIIONAL LERVICES | SSTA | ADMIN TRAAING -UP TO 4HRS | \$1,000.00 | \$856.80 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$29.30 | 523.73 | \$20.31 | \$27.93 | 522.02 | \$18.51 |
| Senosute live Professional services | SSTD | DESKTOP TRAINING - UP TOOHRS (2 OPERATTRS) | \$1,000.00 | \$856.80 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$29.30 | 523.73 | \$20.31 | \$27.93 | \$22.02 | \$18.51 |
|  | ${ }_{\text {SSTE }}$ SSTR | OPERATOR TRAINNG - - UP TO AHRS (2 OPERATORS) | \$1,000.00 | 5856.80 57060 | 14\% | 50.00 5000 | 50.00 5000 | 50.00 5000 | 50.00 5000 | ${ }_{\text {S }}{ }_{\text {S29230 }}$ | \$523.73 | ${ }_{\text {S20.31 }}$ | S27.93 523016 | S22.02 | \$18.51 |
| SENSSUITE LIVE PROEESSSIOALL SERVVICES | ssuo | INSTALALATON PROEECT LVVEL $1(1 / 2$ daY | S8,280.00 | 5 56979.44 | 14\% | $\stackrel{5000}{ }$ | S0.00 | ${ }_{50} 5000$ | ${ }_{50} 50.00$ | ${ }^{52423.85}$ | ${ }_{\text {S }}$ | ${ }_{516.53}$ | ¢ ${ }_{5}^{522.74}$ | - | S15.06 |
| SENSSUITE LIVE PROFESSIONAL SERVICES | ssu1 | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,623.00 | \$1,30.59 | 14\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$47.56 | 538.52 | \$32.96 | \$45.33 | \$35.74 | \$30.04 |
| Senosute lve Professional sevices | SSU4 | Instalation Project level $2(1 / 2$ daY) | $\xrightarrow{\text { \$1,000.00 }}$ \$1,0750 | \$856.80 | 14\% | S0.00 S00 | $\stackrel{50.00}{5}$ | S0.00 | S0.00 | 529.30 $\$ 5787$ | $\stackrel{523.73}{54687}$ | $\stackrel{\$ 20.31}{5401}$ | $\underset{\text { S27.93 }}{\$ 5517}$ | ¢ 522.02 | \$18.51 |
| SENOSUITE LIVE PROFESSIONAL SERVICES | sSUS | INSTALLATION PROJECT LEVEL 2 (1 DAY) |  | \$1,692.18 |  |  |  |  |  |  |  |  |  |  | \$36.55 |


| Category | PCN | DESCRIPTION | $\begin{gathered} 2018 \\ \text { Commercial } \\ \text { Price List } \end{gathered}$ | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual SLA | $\begin{array}{c\|} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{array}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthy $\operatorname{sMA}$ | $\begin{gathered} 36 \text { month lease } \\ \begin{array}{c} \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array} \end{gathered}$ | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c} 60 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENOSUITE LIVE PROFESSIONAL LERVIICES | Ssvo | PROIECT MANAGEMENT ( $1 / 2$ DAY) | \$1,000.00 | 5856.80 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | 529.30 | 523.73 | 520.31 | 527.93 | \$22.02 | 518.51 |
| SENDSUUTE LIVE PROFESSIONAL SERVIICES | Ssv1 | PROJECT MANAGEMENT (1 DAY) | \$1,975.00 | \$1,692.18 | 14\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$57.87 | 54.87 | 540.10 | \$55.17 | \$43.49 | 536.55 |
| SENDSUUTE LVE PROFESSIONAL SERVVICES | SSVA | ADDRESS EZ IMPORT SRRVICE | \$2,060.00 | \$1,765.01 | 14\% | \$0.00 | 50.00 | \$0.00 | 50.00 | 560.36 | 548.89 | S41.83 | \$57.54 | \$45.36 | 538.12 |
| SENDSUUTE LVE PROFESSIONAL LERVVICES | SSVE | ERR COVERSHEET INTERFACE FOR SLLPP | \$5,300.00 | \$4,541.04 | 14\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$155.30 | S125.79 | S107.62 | S148.04 | S116.70 | 598.09 |
| SENDSUUTE LIVE PROFESSIONAL SERVIICES | ssvw | SENOSUITE LVE TRAINING MATERALL DEVELOPMENT | \$1,906.00 | \$1,633.06 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$55.85 | \$45.24 | 538.70 | \$53.24 | \$41.97 | \$35.27 |
| SENDSUUTE LVE PROFESSIIONAL SERVICES | Ssur | SENSSUITE LIVE NON-STANDARD REPPRTt Development | \$3,811.00 | \$3,265.26 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$111.67 | 590.45 | 577.39 | S106.45 | 583.92 | 570.53 |
| SENDSUUTE LVE PROFESSIONAL SERVVICES | SV2 | SENDSUUTE LVE TEMPLATE DEVELOPMENT | \$953.00 | 5816.53 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$27.93 | \$22.62 | \$19.35 | 526.62 | 520.98 | \$17.64 |
| senosuite Live professional services | vpec | ECOMm | \$3,275.00 | \$2,739.20 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 593.68 | \$75.88 | \$66.92 | 589.30 | \$70.40 | 59.17 |
| SEnosulte Live professional services | SS1D | Senosutit lve design services-4hours | 585.0 | \$706.86 | 14\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.17 | \$19. | \$16.75 | \$23.04 | \$18.17 | \$15.27 |
| SENDSUUTE LIVE PROFESSIONAL SERVICES | SmS1 | SPP MID ASSITT SVC | \$510.00 | \$426.57 | 16\% | 50.00 | 50.00 | \$0.00 | \$0.00 | 514.59 | 511.82 | \$10.11 | \$13.91 | \$10.96 | 59.21 |
| SENDSUUTE LIVE PROFESSIIONAL SERVVICES | PSSA | PSSA-PREMIER SUPPORT SUPPLEMENT-LEVEL A | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| SENOSUUTE LIVE PROFESSIIONAL SERVVICES | PSSB | PSSB-PREMIER SUPPORT SUPPLEMENT-LVVEL B | 50.00 | \$0.00 | \% | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 |
| SENDSUUTE LIVE REGIONAL CARRIERS | S6K1 | DYMANEX (1) | \$900.00 | 5797.22 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENDSUTIE LVE REGIONAL CARRIERS | SGK2 | DYMANEX (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$33.80 | \$31.49 | 543.32 | ${ }^{534.15}$ |  |
| SENDSUUTE LVE REGIONAL CARRIERS | SGkc | DYMANEX (100) | \$20,000.00 | \$117,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKE | DYMANEX (ENTERPRISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$577.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.33 |
| SENDSUITE LIVE REGIONAL CARRIERS | SGKL | DYMANEX (50) | \$15,00.00 | \$13,287.00 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 |  |
| SENDSUUTE LIVE REGIONAL CARRIERS | SGkt | DYMANEX (25) | \$10,000.00 | \$8,858.00 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| Senosulte Live regional carrlirs | sGkv | DYMANEX (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 599.88 | \$73.61 | \$62.98 | 586.63 | 568.30 | \$57.40 |
| Senosutit live regional carriers | SGkx | DYMANEX (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| SENOSUTTE LVE REGIONAL CARRIERS | 5611 | SAMEDAY (1) | \$900.00 | 5797.22 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | 520.49 | \$17.22 |
| SENDSUUTE LIVE REGIONAL CARRIERS | 5612 | SAMEDAY (2) | \$1,500.00 | \$1,328.70 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$45.44 | 53.80 | \$31.49 | \$43.32 | \$34.15 |  |
| SENDSUITE LIVE REGIONAL CARRIERS | SGLC | SAMEDAY (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$605.89 | 5490.73 | 5419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENDSUTE LIVE R RGIONAL LARRIERS | SGLE | SAMEDAY (ENTERPRISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.00 | S0.00 | \$757.36 | S613.42 | \$524.84 | \$721.93 | S569.13 | 5478.33 |
| SENDSUITE LIVE REGIONAL CARRIERS | SGLl | SAMEDAY (50) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 |  |
| SENDSUUTE LVVE REGIONAL CARRIERS | SGLT | SAMEDAY (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENDSUTE LIVE R RGIONAL LARRIERS | SGIV | SAMEDAY (5) | \$3,000.00 | \$2,657.40 | 11\% | $\stackrel{50.00}{ }$ | 50.00 | 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | S90.88 | S77.61 | S62.98 | S88.63 | $\begin{array}{r}\text { S68.30 } \\ \hline 1123 \\ \hline\end{array}$ | S57.40 |
| SENDSUTTE LVE REGIONAL CARRIERS | SGIX | $\operatorname{SAMEDAY}(10)$ | \$5,000.00 | \$4,429.00 | $11 \%$ | 50.00 | 50.00 | 50.00 | S0.00 | \$151.47 | S122.68 | \$104.97 | S144.39 | S113.83 | S99.67 |
| SENDSUITE LIVE REGIONAL CARRIERS | SGN1 | TNT (1) | \$900.00 | 5797.22 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 527.26 | 522.08 | 518.89 | \$25.99 | \$20.49 | \$17.22 |
| SENDSUITE LIVE REGIONAL CARRIERS | S6N2 | TNT (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | \$31.49 | 543.32 | \$34.15 |  |
| SENDSUUTE LVE REGIONAL CARRIERS | SGNC | $\operatorname{TNT}^{\text {T }}$ (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| Senosute live regional carrilers | SGNE | TNT (ENTERPRIISE) | \$25,000.00 | \$22,145.00 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | 5478.33 |
| SENDSUUTE LVE REGIONAL CARRIERS | SGNL | TNT (50) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENDSUTE LIVE R RGIONAL LARRIERS | SGNT | ${ }^{\text {TNT ( } 25 \text { ( }}$ | S10,000.00 | \$8,858.00 | 11\% | ${ }_{5}^{50.00}$ | $\begin{array}{r}50.00 \\ \hline\end{array}$ | ${ }_{5}^{50.00}$ | S0.00 | \$302.94 | \$245.37 | \$299.93 | \$288.77 | \$227.65 | \$191.33 |
| SENDSUUTE LIVE REGIONAL CARRIERS | sGNV | TNT (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 590.88 | \$73.61 | \$62.98 | 586.63 | 568.30 | \$57.40 |
| SENDSUUTE LVE REGIONAL CARRIERS | sGnx | TNT (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | 595.67 |
| SENDSUTE LIVE R RGIONAL LARRIERS | 5651 | GOLDEN STATE OVERNIGHT (1) | S900.00 | \$797.22 | 11\% | 50.00 | S0.00 | 50.00 | S0.00 | 527.26 | S22.08 | 518.89 | S25.99 | S20.49 | \$17.22 |
| SENDSUTE LIVE REGIONAL LarRIERS | SGS2 | GOLDEN STATE OVERNIGHT (2) | \$1,500.00 | \$1,328.70 | $11 \%$ | 50.00 | 50.00 | 50.00 | 50.00 | 545.44 | \$36.80 | \$31.49 | 543.32 | \$34.15 | 528.70 |
| SENDSUITE LIVE R RGIONAL L CARRIERS | SGSC | GOLDEN STATE OVEENNGHT (100) | S20,000.00 | S17,716.00 | 11\% | 50.00 | ${ }_{50} 500$ | 50.00 | S0.00 | \$605.89 | S490.73 | S419.87 | \$577.54 | \$455.30 | ${ }_{5382.67}$ |
| SENDSUTE LIVE R RGIONAL LARRIERS | SGSE | GOLDEN STATE OVERNIGHT (ENTERPRISE) | S25,000.00 | S22,145.00 | 11\% | 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | $\frac{5757.36}{5454.72}$ | S513.42 | \$524.84 | \$5721.93 | \$569.13 |  |
| SENDSUTE LLIVE R RGIIONAL LARRIERS SENDSUTE LVE REGIONAL CARRIRS | SGSL | GOLDEN STATE OVERNIGHT ( 50$)$ GODEN STATE OVERNGHT ( 25 ) | S15,000.00 S10,0000 | $\begin{array}{r}\text { \$13,287.00 } \\ \hline 888580 \\ \hline 280\end{array}$ | 11\% | 50.00 50.00 | S0.00 50.00 | so.00 50.00 | S0.00 50.00 | \$454.42 | \$368.05 | S314.90 52093 | \$433.16 | $\begin{array}{r}\text { S342.18 } \\ \$ 2275 \\ \hline\end{array}$ | - ${ }^{5287.00}$ |
| SENDSUUTE LIVE REGIONAL CARRIERS | sGsv | GOLDEN STATE OVERNIGHT ( 5 ) | \$3,000.00 | ${ }_{\text {¢ }} \mathbf{\$ 2 , 6 5 7 . 4 0}$ | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$90.88 | \$73.61 | \$62.98 | \$86.63 | \$68.30 | - ${ }_{5} 5$ |
| SENOSUTTE LVE REGIONAL CARRIERS | S6sx | 60LDEN STATE OVERNIGHT (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| SENOSUTIE LVE REGIONAL CARRIERS | SHN1 | XpO (1) | \$900.00 | \$797.22 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENDSUUTE LVE REGIONAL CARRIERS | SHN2 | XPO (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | 531.49 | 543.32 | \$34.15 | 528.70 |
| SENDSUTE LIVE R RGIONAL LARRIERS | SHNC | xpo (100) | 520,000.00 | \$17,716.00 | 11\% | 50.00 | S0.00 | 50.00 | S0.00 | \$605.89 | S490.73 | \$419.87 | \$577.54 | \$455.30 | \$582.67 |
| SENOSUITE LVE REGIONAL CARRIERS | SHNE | XPO (ENTERPRIISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$757.36 | 5613.42 | \$524.84 | \$721.93 | \$569.13 | 5478.33 |
| SENDSUUTE LVVE REGIONAL CARRIERS | SHNL | XPO( 50 ) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 5454.42 | \$368.05 | 5314.90 | \$433.16 | ${ }_{5341.48}$ | \$287.00 |
| SENDSUTE LIVE REGIONAL CARRIERS | SHNT | $\times \mathrm{xPO}(25)$ | \$10,000.00 | \$8,888.00 | 11\% | $\stackrel{50.00}{ }$ | 50.00 | 50.00 | S0.00 | \%302.94 | \$245.37 | S209.93 | ${ }_{5288.77}^{2863}$ | ${ }_{\text {S227.65 }}^{\text {S6930 }}$ | - ${ }^{\text {S191.33 }}$ |
| SENDSUUTE LIVE REGIONAL CARRIERS SENOSUTE LUE REGIONAL CARRIERS | SHNV | XPO (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | S0.00 5000 | 50.00 | 50.00 | 590.88 | \$73.61 | 562.98 | \$86.63 | \$668.30 |  |
| SENOSUUTE LLV R REGIONAL L ARRIERS | $\frac{\text { SHNX }}{\text { SHR1 }}$ | $\frac{\text { XPO (10) }}{\text { LoNESTAR (1) }}$ | \$5,000.00 590000 | $\begin{array}{r}\text { \$4,429.00 } \\ \hline 779.22\end{array}$ | $\xrightarrow{11 \%}$ | 50.00 50.00 | S0.00 <br> 50.00 | S0.00 50.00 | S0.00 50.00 | \$151.47 | $\begin{array}{r}\text { S122.68 } \\ \hline \text { S22.08 }\end{array}$ | $\begin{array}{r}\text { S104.97 } \\ \hline 18.89\end{array}$ | $\begin{array}{r}\text { S144.39 } \\ \hline 55.99\end{array}$ |  | - ${ }_{\text {S }}^{595}$ |
| SENDSUUTE LVE REGIONAL CARRIERS | SHR2 | LONESTAR (2) | \$1,500.00 | \$1,328.70 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | \$31.49 | \$43.32 | \$34.15 | 528.70 |
| SENSSUTE LIVE REGIONAL CARRIERS | SHRC | LONESTAR (100) | \$20,000.00 | \$17,716.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENDSUTTE LIVE REGIONAL CARRIERS | SHRE | LONESTAR (ENTERPRIIE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.00 | S0.00 | \$575.36 | S613.42 | \$524.84 | 5721.93 | \$569.13 | - 5478.33 |
| SENSUUTE LIVE REGIONAL CARRIERS | SHRL | LONESTAR (50) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |


| Category | PCN | DESCRIPTION | $\begin{gathered} 2018 \\ \text { Commercial } \\ \text { Price List } \end{gathered}$ | $\underset{\substack{\text { Buyboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Bubboard } \\ \text { Monthly SLA } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buybard Monthly $5 M A$ | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENDSUITE LIVE REGIONAL CARRIERS | SHRT | LONESTAR (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 5302.94 | \$245.37 | \$209.93 | \$288.77 | 5227.65 | S191.33 |
| SENDSUUTE LVE REGIONAL CARRILRS | SHRV | LONESTAR (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 590.88 | \$73.61 | 562.98 | 586.33 | 568.30 |  |
| SENoSUITE LVE REGIONAL CARRIERS | SHRX | LONESTAR (10) | \$5,000.00 | \$4,429.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | 595.67 |
| SENSSUITE LIVE REGIONAL CARRIERS | SHT1 | ATS (1) | \$900.00 | \$797.22 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENDSUITE LIVE REGIONAL CARRIERS | SHT2 | ATS (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | \$31.49 | \$43.32 | \$34.15 | \$28.70 |
| SENDSUITE LIVE REGIONAL CARRIERS | SHTC | ATS (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENDSUUTE LIVE REGIONAL CARRIERS | SHTE | ${ }^{\text {ATS (ENTERPRISE) }}$ | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | S0.00 | S0.00 | S0.00 | \$ 5757.36 | S613.42 | ¢524.84 | $\frac{5721.93}{54316}$ | ${ }_{\text {S } 569.13}^{5311 / 3}$ | ¢547.33 |
| SENoSUUTE LIVE REGIONAL CARRIERS | SHTL | ${ }^{\text {ATS ( } 50)}$ | \$15,000.00 | \$13,287.00 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENDSUITE LIVE REGIONAL CARRIERS | SHIT | ${ }^{\text {ATS (25) }}$ | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | \$0.00 | \$0.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENDSUUTE LIVE REGIONAL CARRIERS | SHTV | ${ }^{\text {ATS (5) }}$ | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 590.88 | \$73.61 | \$62.98 | \$86.63 | \$68.30 | \$57.40 |
| SENOSUITE LIVE REGIONAL CARRIERS | SHTX | ATS (10) | \$5,000.00 | \$4,429.00 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| SENSSUITE LIVE REGIONAL CARRIERS | SNE1 | EASTRRN CONNECTION (1) | \$900.00 | 5797.22 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$27.26 | 522.0 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENOSUITE LIVE REGIONAL CARRIERS | SNE2 | EASTERN CONNECTION (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$45.44 | \$36.80 | \$31.49 | \$43.32 | \$34.15 | \$28.70 |
| SENOSUITE LIVE REGIONAL CARRIERS | SNEC | EASTERN CONNECTION (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$605.89 | 5490.73 | 5419.87 | \$577.54 | \$455.30 | S382.67 |
| SENDSUUTE LVE REGIONAL CARRIERS | SNEE | EASTERN CONNECTION (ENTTEPRRISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | 5478.33 |
| SENOSUITE LIVE REGIONAL CARRIERS | SNEL | EASTERN CONNECTION (50) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENSSUITE LUVE REGIONAL CARRIERS | SNET | EASTERN CONNECTION (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNEV | EASTRRN CONNECTION (5) | \$3,000.00 | \$2,657.40 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$90.88 | \$73.61 | \$62.98 | \$86.63 | \$68.30 | \$57.40 |
| Senosutit live regional carriers | SNEX | EASTERN CONNECTION (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| Senosulte lve regional carrirs | SN61 | globaltranz (1) | \$900.00 | \$797.22 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 |  |
| SENoSUUTE LIVE REGIONAL CARRIERS | SNG2 | Globaltranz (2) | \$1,500.00 | \$1,328.70 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | \$31.49 | 543.32 | \$34.15 | 528.70 |
| SENDSUITE LIVE REGIONAL CARRIERS | SNGC | GLOBALTRANZ (100) | \$20,000.00 | \$17,716.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$605.89 | 5490.73 | 5419.87 | \$577.54 | \$445.30 | \$382.67 |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNGE | GLOBALTTRANZ (ENTERPRISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$757.36 | 5613.42 | \$524.84 | \$721.93 | \$569.13 | ${ }_{5478.33}$ |
| SENOSUITE LIVE REGIONAL CARRIERS | SNGL | GLOBALTTRANZ ( 50 ) | \$15,000.00 | \$13,287.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | 534.48 | 5287.00 |
| Senosulte Live regional carrlirs | SNGT | GLOBALTTANZ (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | 5288.77 | \$227.65 | \$191.33 |
| SENDSUITE LUVE REGIONAL CARRIERS | SNGV | GLOBALTRAN2 (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | S0.00 | S0.00 | S0.00 | \$90.88 | \$77.61 | S62.98 | \$86.63 | \$68.30 | \$57.40 |
| SENSSUITE LUVE REGIONAL CARRIERS | SNGX | GIOBALTTANZ (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | S104.97 | \$144.39 | 511383 | 595.67 |
| SENSSUITE LIVE REGIONAL CARRIERS | SNM1 | MIILAND COURIER (1) | S900.00 | \$797.22 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENDSUITE LIVE REGIONAL CARRIERS | SNM2 | MIDLAND COURIER (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | 531.49 | \$43.32 | \$34.15 | \$28.70 |
| SENSSUITE LIVE REGIONAL CARRIERS | sNMC | MIDLAND COURIER (100) | \$20,000.00 | \$17,716.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$445.30 | \$382.67 |
| SENOSUITE LIVE REGIONAL CARRIERS | SNME | MIILAND COURIIR (ENTERPRISE) | \$25,000.00 | \$22,145.00 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | 5478.33 |
| Senosute Live regional carriers | SNML | MIDLAND Courite ( 50 ) | \$15,000.00 | \$13,287.00 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNMT | MIDLAND COURIER (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288,77 | \$227.65 | \$191.33 |
| SENOSUITE LIVE REGIONAL CARRIERS | SNMV | MIDAND COURIER (5) | \$3,000.00 | \$2,657.40 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | 590.88 | \$73.61 | \$62.98 | \$86.63 | \$68.30 | \$57.40 |
| SENDSUITE LIVE REGIONAL CARRIERS | SNMX | MIDLAND COURIER (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| SENSSUITE LIVE REGIONAL CARRIERS | SNR1 | ONTRAC (1) | \$900.00 | \$797.22 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$27.26 | 522.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| Senosult Live recional carilers | SNR2 | ONTRAC (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 50.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | 531.49 | 543.32 | \$34.15 | S28.70 |
| SENDSUTE LIVE REGIINAL LARRIERS | SNRC | ONTRAC (100) | 520,000.00 | S17,716.00 | 11\% | ${ }_{50.00}$ | 50.00 | 50.00 | 50.00 | S605.89 | S490.73 | 5419.87 | \$577.54 | \$455.30 | 5382.67 |
| $\frac{\text { SENOSUTTE LVE REGIONAL CARRIRRS }}{}$ | SNRE | ONTRAC (ENTERPRISE) | S25,000.00 | S22,145.00 | 11\% | 50.00 | S0.00 | S0.00 | S0.00 | \$ 5757.36 | S613.42 | S524.84 |  |  | S478.33 |
| $\frac{\text { SeNDSUTE LVE REGIONAL CARRIERS }}{}$ | SNRL | ${ }^{\text {ONTRAC ( } 50)} \mathrm{O}$ | $\frac{\text { S15,000.00 }}{\text { S10,00.00 }}$ | $\frac{513,287.00}{58,858.00}$ | $\frac{11 \%}{11 \%}$ | 50.00 50.00 | $\frac{50.00}{50.00}$ | 50.00 50.00 |  | S4554.42 | $\frac{5388.05}{5245.37}$ | $\frac{5314.90}{5209.93}$ | $\begin{array}{r}\text { 5433.16 } \\ \hline 288.77 \\ \hline\end{array}$ | $\begin{array}{r}\text { S341.48 } \\ \text { S227. } \\ \hline\end{array}$ | (5287.00 |
| SENOSUITE LIVE REGIONAL CARRIERS | SNRV | ONTRAC (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$90.88 | \$73.61 | \$62.98 | \$86.63 | \$68.30 | \$57.40 |
| SENDSUITE LIVE REGIONAL LARRIERS | SNRX | ONTRAC (10) | \$5,000.00 | \$4,429.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$95.67 |
| SENDSUITE LIVE REGIONAL CARRIERS | sns1 | SPEE-DEEE (1) | \$900.00 | \$797.22 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENSSUTE LIVE REGIONAL CARRIERS | sns2 | SPEE-DEE (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$45.44 | \$36.80 | 531.49 | \$43,32 | \$34.15 | \$28.70 |
| SENSSUITE LIVE REGIONAL CARRIERS | Snsc | SPRE-DEE (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$605.89 | 5490.73 | 5419.87 | \$577.54 | \$445.30 | \$382.67 |
| SENSSUITE LUVE REGIONAL CARRIERS | SNSE | SPEE-DEE (ENTERPRISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.33 |
| SENDSUITE LIVE REGIONAL CARRIERS | SNSL | SPEE-DEE (50) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$454.42 | \$368.05 | \$314.90 | 5433.16 | \$341.48 | \$287.00 |
| SENSSUITE LIVE REGIONAL CARRIERS | SNST | SPEE-DEE (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | 5227.65 | \$191.33 |
| SENOSUTTE LIVE REGIONAL CARRIERS | SNSV | SPEE-DEE (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | \$0.00 | 50.00 | S0.00 | S90.88 | \$77.61 | S62.98 | \$86.63 | \$68.30 | \$57.40 |
| Senosulte Live regional carrlirs | SNSX | SPEE-DEE (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | S113.83 | 595.67 |
| SENSSUITE LIVE REGIONAL CARRIERS | SNU1 | DiCOM (1) | \$900.00 | \$797.22 | 11\% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 |  |
| SENSSUITE LIVE REGIONAL CARRIERS | SNU2 | Dicom (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 545.44 | \$33.80 | \$31.49 | \$43,32 | \$34.15 | 528.70 |
| SENDSUUTE LIVE REGIONAL CARRIERS | snuc | Dicom (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | 5419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENOSUITE LIVE REGIONAL CARRIERS | SNUE | DICOM (ENTERPRISE) | \$25,000.00 | \$22,145.00 | 11\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.33 |
| Senosult Live regional carilers | SNUL | DICOM (50) | \$15,000.00 | \$13,287.00 | $11 \%$ | 50.00 | $\begin{array}{r}\text { S0.00 } \\ \hline\end{array}$ | $\begin{array}{r}50.00 \\ \hline\end{array}$ | S0.00 | \$454.42 | ${ }_{5368.05}$ | \$314.90 | $\begin{array}{r}5433.16 \\ 528.7 \\ \hline\end{array}$ | \$341.48 $\$ 22765$ | ${ }_{5}^{5287.00}$ |
| SENOSUITE LUVE REGIONAL LARRIERS | SNUT | DICOM (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 |  |
| SENOSUITE LIVE REGIONAL CARRIERS | snuv | Dicom (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 590.88 | \$73.61 | \$62.98 | \$86.63 | \$68.30 | \$57.40 |


| Category | PCN | DESCRIPTION | 2018 Commercial Price List | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Price } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | $\underset{\substack{2018 \text { Buyboard } \\ \text { Annual SLA }}}{ }$ | $\begin{array}{c\|} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{array}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthy $\operatorname{sMA}$ | $\left\|\begin{array}{c} 36 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c} 60 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right\|$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENSSUITE LIVE REGIONAL CARRIERS | SNUX | dicom (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | 5113.83 | 595.67 |
| SENDSUITE LIVE REGIONAL CARRIERS | SNV1 | VELOCITY (1) | \$900.00 | \$797.22 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 527.26 | 522.08 | \$18.89 | 525.99 | 520.49 |  |
| SENSSUITE LIVE REGIONAL CARRIERS | sNV2 | velocit ( 2 ) | \$1,500.00 | \$1,38.70 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | \$31.49 | \$43.32 | \$34.15 | 528.70 |
| SENOSUUTE LVV REGIONAL CARRIERS | sNVC | velocity (100) | \$20,000.00 | \$117,716.00 | 11\% | 50.00 | 50.00 | 50.00 | S0.00 | S605.89 | 5490.73 | ${ }_{5419.87}$ | S577.54 | S455.30 | 5382.67 |
| SENOSUUTE LIVE REGIONAL CARRIERS | SNVE | VELOCITY (ENTERPRISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | \$478.33 |
| SENOSUITE LIVE REGIONAL CARRIERS | sNVL | vELOCITY (50) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$454.42 | 5368.05 | 5314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENOSUITE LUVE REGIONAL CARRIERS | SNVT | velocir ( 25 ) | \$10,000.00 | \$8,858.00 | 11\% | S0.00 | \$5000 | $\stackrel{50.00}{ }$ | $\stackrel{50.00}{ }$ | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENOSUUTE LIVE REGIONAL CARRIERS | sNVV | VELOCITY (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 590.88 | \$73.61 | \$62.98 | \$86.63 | \$68.30 |  |
| SENDSUUTE LVE REGIONAL CARRIERS | sNVX | velociri (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | S113.83 | 599.67 |
| SENSSUUTE LIVE REGIONAL CARRIERS | SNY1 | ICS COURIER (1) | \$900.00 | \$797.22 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNY2 | ICS COURIER (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$45.44 | \$36.80 | \$31.49 | 543.32 | \$34.15 | \$28.70 |
| SENDSUUTE LIVE REGIONAL CARRIERS | snve | ICS COURIER (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENOSUUTE LIVE REGIONAL CARRIERS | SNYE | ICS Couriler (ENTERPRISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$757.36 | \$613.42 | \$524.84 | 5721.93 | \$569.13 | \$478.33 |
| SENOSUITE LVV REGIONAL CARRIERS | SNYL | ICs Couriler (5) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 |  | 5454.42 | \$368.05 | \$314.90 | \$433.16 | ${ }^{5341.48}$ |  |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNVT | ICS COURIER (25) | \$10,000.00 | \$8,858.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENOSUUTE LVVE REGIONAL CARRIERS | SNVV | ICS COURIER (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 590.88 | 573.61 | \$62.98 | 586.63 | 568.30 | S57.40 |
| SENDSUUTE LVV REGIONAL CARRIRRS | SNYX | ICs Courile (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$99.67 |
| SENOSUUTE LIVE REGIONAL CARRIERS | SN21 | CARDINAL COURIER (1) | \$900.00 | \$797.22 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$27.26 | \$22.08 | \$18.89 | \$25.99 | \$20.49 | \$17.22 |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNZ2 | CARDINAL COURIER (2) | \$1,500.00 | \$1,328.70 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$45.44 | \$36.80 | \$31.49 | 543.32 | \$34.15 |  |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNZC | CARDINAL COURIER (100) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$455.30 | \$382.67 |
| SENDSUUTE LIVE REGIONAL CARRIERS | SNZE | CARDINAL COURIIR (ENTTRPRRISE) | \$25,000.00 | \$22,145.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$757.36 | \$613.42 | \$524.84 | \$721.93 | \$569.13 | 5478.33 |
| SENSSUITE LIVE REGIONAL CARRIERS | sNzL | CARDINAL Couriler ( 50 ) | \$15,000.00 | \$13,287.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$454.42 | \$368.05 | \$314.90 | \$433.16 | \$341.48 | \$287.00 |
| SENOSUUTE LIVE REGIONAL CARRIERS | SNZT | CARDINAL L Cuviler (25) | \$10,000.00 | \$8,858.00 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$302.94 | \$245.37 | \$209.93 | \$288.77 | \$227.65 | \$191.33 |
| SENDSUUTE LVV REGIONAL CARRIERS | sNzV | CARINAL COURIER (5) | \$3,000.00 | \$2,657.40 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 590.88 | \$73.61 | 562.98 | 588.63 | \$68.30 |  |
| SENDSUUTE LVE REGIONAL CARRIERS | SNZX | CARDINAL COURIIE (10) | \$5,000.00 | \$4,429.00 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$151.47 | \$122.68 | \$104.97 | \$144.39 | \$113.83 | \$995.67 |
| SENDSUUTE LVV REGIONAL CARRIERS | SsFE | REGIONAL CARRIER SET-UP FEE | \$773.00 | \$684.72 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$23.42 | 518.97 | \$16.23 | \$22.32 | \$17.60 | \$14.79. |
| SENDSUTE LIVE SCALES | SL30 | 100 LB. TABLLETOP SCALE | 5995.00 | 5881.37 | 11\% | \$202.30 | \$18.79 | 50.00 | 50.00 | 542.67 | 538.51 | 53.92 | 541.26 | 53.75 |  |
| SENDSUTTE LVE SCALES | ${ }^{5132}$ | 200 LB. ROLLERTOP SCALE | \$1,295.00 | \$1,147.11 | 11\% | \$285.60 | \$26.53 | 50.00 | 50.00 | \$56.92 | \$51.67 | \$48.41 | \$55.08 | \$49.38 | \$46.00 |
| SENDSUTTE LVE SCALES | 1876 | GREEN 0775100 LB TABLETOP SCALE FACTORY CRRTIFIED | 5495.00 | 5438.47 | 11\% | \$202.30 | \$18.79 | 50.00 | 50.00 | S27.52 | 526.24 | \$25.43 | 526.82 | \$25.36 | \$24.51 |
| SENDSUUTE LVE SCALES | sl33 | IB67 149 LB. Rollertop Scale (CALIFORNA ONLY) | \$1,695.00 | \$1,417.70 | 16\% | \$291.55 | \$27.09 | 50.00 | \$0.00 | \$66.54 | \$59.58 | \$55.27 | \$64.27 | \$56.75 | \$52.29 |
| SENDSUTTE LIVE SCALES | N96002 | BASE MOUNT DISPLA Y KT FOR JN75 SCALE | \$160.00 | \$141.73 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 54.85 | 53.93 | \$3.36 | 54.62 | 53.64 | \$3.06 |
| SENDSUTIT LIVE SCALES | SDIM | DIMENSIIONER | 58,900.00 | \$7,883.62 | 11\% | \$1,083.75 | \$100.68 | 50.00 | 50.00 | 5336.74 | \$293.89 | \$267.39 | \$324.13 | \$278.12 | S250.83 |
| SENDSUUTE LIVE SOFFWARE OPTIONS | SLT1 | ERR, CERTIFIED MALL, AND PROOF OF DELUERY (1) | \$600.00 | \$531.48 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$18.18 | \$14.72 | \$12.60 | \$17.33 | \$13.66 | \$11.48 |
| SENDSUUTE LIVE SOFTWARE OPTIONS | SlT2 | ERR, CERTIFIED MALL, AND PROOF OF DELUERY (2) | \$1,280.00 | \$1,13,.82 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$38.78 | 531.41 | \$26.87 | \$36.96 | \$29.14 |  |
| SENDSUUTE LVV SOFTWARE OPTIONS | stic | ERR, CRTIIFED MALL, AND PROOF OF DELVERY (100) | \$8,000.00 | \$7,086.40 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$242.35 | \$196.29 | \$167.95 | \$231.02 | \$182.12 | \$153.07 |
| SENOSUITE LIVE SOFTWARE OPTIONS | SLTE | ERR, CERTIFIED MALL, AND PROOF OF DELIVERY (ENTERPRISE) | \$20,000.00 | \$17,716.00 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$605.89 | \$490.73 | \$419.87 | \$577.54 | \$445.30 | \$382.67 |
| SENDSUUTE LVE SOFTWARE OPTIONS | SITL | ERR, CERTIFIED MAll, AND PROOF Of DELUERY ( 50 ) | \$6,000.00 | \$5,314.80 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$181.77 | \$147.22 | \$125.96 | \$173.26 | S136.59 | \$114.80 |
| SENDSUUTE LVE SOFTWARE OPTIONS | SLT | ERR, CERTIFIED MALL, AND PROOF OF DELIVERY (25) | \$4,000.00 | \$3,543.20 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$121.18 | \$98.15 | 583.97 | \$115.51 | 591.06 | 57.53 |
| SENDSUUTE LIVE SOFTWARE OPTIONS | SITV | ERR, CERTIFIED MALL, AND PROOF OF DELUERY (5) | \$1,440.00 | \$1,275.55 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | 543.62 | 535.33 | \$30.23 | 541.58 | 532.78 | \$27.55 |
| SENDSUUTE LIVE SOFTWARE OPTIONS | SLTX | ERR, CERTIFELD MALL, AND PROOF OF DELUVERY ( 10 ) | \$2,000.00 | \$1,771.60 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$66.59 | 549.07 | \$41.99 | \$55.75 | \$45.53 | 538.27 |
| SENDSUITE TRACKING |  | BATERY FOR T764/5, TGMD/E | \$125.00 | \$125.00 | 0\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | 54.28 | 53.46 | \$2.96 | \$4.08 | \$3.21 | \$2.70 |
| SENDSUITE TRACKING | 1596037 | Five bay CRADLE FOR T764/5, T6MD/E | \$850.00 | \$850.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | \$29.07 | 523.55 | \$20.15 | \$27.71 | \$21.85 | \$18.36 |
| SENDSUITE TRACKING | T790033 | RUGGED BOOT T 764/5, TGMD/E | \$170.20 | \$170.20 | 0\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$5.82 | \$4.71 | \$4.03 | \$5.55 | 54.37 | 53.68 |
| SENSUITE TRACKING | T790034 | SNAP-ON TRIGGER HANDLE T764/5, TGMD/E | \$450.00 | \$450.00 | 0\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$15.39 | \$12.47 | \$10.67 | \$14.67 | \$11.57 | 59.72 |
|  | ${ }^{\text {T790031 }}$ | SINGLE BAY CRADLE FR T T $764 / 7$, TEMD/E | \$750.00 | \$750.00 | 0\% | \$0.00 | \$0.00 |  | \$0.00 | \$25.65 | $\begin{array}{r}520.78 \\ \hline\end{array}$ | \$17.78 | \$24.45 |  |  |
| SHOCR | ${ }^{\text {TSTW }}$ | ETHERNET ADAPTER T $164 / 5$, TGMD/E | S599.00 | $\begin{array}{r}\text { S599.00 } \\ \hline 112359\end{array}$ | 11\% | S0.00 5000 | 50.00 50.0 | 50.00 50.0 | 50.00 50.0 | $\begin{array}{r}\text { S20.49 } \\ \hline 4226\end{array}$ | $\stackrel{\text { S16.59 }}{53423}$ | S14.20 52929 | $\begin{array}{r}\text { S19.53 } \\ \hline 40.28 \\ \hline\end{array}$ | ${ }_{\text {S15.39 }}$ | $\begin{array}{r}\text { S12.94 } \\ \hline 5269 \\ \hline\end{array}$ |
|  | ${ }^{1765}$ | CELUULAR AND VIRELESS MOBILE SCANNER |  | ¢ | 12\% | \$498.10 | $\begin{array}{r}\text { S46.27 } \\ \hline\end{array}$ | 50.00 <br> 5000 | 50.00 50.00 | ${ }_{\text {S102.82 }}$ | \$993.00 | \$86.89 | ${ }_{5}^{599.45}$ | 588.79 | ${ }_{5}^{582.47}$ |
| SM | T764 | ANDROID SMART MOBILE TRACKING ASIITANT | \$1,850.00 | \$1,622.82 | 12\% | \$191.25 | \$17.77 | 50.00 | \$0.00 | 567.35 | \$58.28 | \$52.67 | \$64.75 | \$55.03 | \$49.27 |
| गR | TMNS | CELULLAR SYCCH Data Plan | 50.00 | 50.00 | 0\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 |
|  | т5тв | USB SYYC CABLE | \$200.00 | \$177.16 | 11\% | 50.00 | \$0.00 | \$0.00 | 50.00 | 56.06 | \$4.91 | \$4.20 | \$5.78 | \$4.55 | \$3.83 |
| SENDSUITE TRACKING LICENSES | $\mathrm{T}_{2 \times 3}$ |  | \$4,615.00 | \$4,087.97 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$139.81 | S113.24 | \$96.88 | \$133.27 | \$105.06 | \$88.30 |
| SENSSUITE TRACKING LCENSES | TRUM |  | \$4,000.00 | \$3,543.20 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$121.18 | \$98.15 | \$83.97 | \$115.51 | 591.06 | \$76.53 |
| SENSSUITE TRACKING LICENSES | T2X1 | SINGLE SITE UNLIMITED WORKSTATION | \$8,615.00 | \$7,631.17 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$260.99 | \$211.38 | \$180.86 | \$248.78 | \$196.12 | \$164.83 |
| Senolute tacking liceses | TRMM | MULTIPLE SITE UNLIMITED WORKSTATION | \$17,225.00 | \$15,257.91 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$521.82 | \$422.64 | \$361.61 | \$497.41 | \$392.13 | \$329.57 |
|  | ${ }_{\text {TSMC }}$ | ADD 100 STTES W/ MULTPLE WORKSTATIONS | \$219,000.00 | \$193,990.20 | 11\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$6,634.46 | \$5,373.53 | \$4,597.57 | \$6,324.08 | \$4,985.55 | \$4,190.19 |
|  | TSML | ADD 50 STITS W/ MULTIPLE WORKSTATIONS | \$132,000.00 | \$116,925.60 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,998.86 | \$3,238.84 | \$2,771.14 | \$3,811.77 | \$3,004.99 | \$2,52.59 |


| Category | PCN | Description | $\begin{gathered} 2018 \\ \text { Commercial } \\ \text { Price List } \end{gathered}$ | $\begin{gathered} 2018 \\ \begin{array}{c} \text { Buyboard } \\ \text { Price } \end{array} \end{gathered}$ | $\underset{\text { Discount }}{2018}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthy SLA } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) $\|$ | 60 month lease payment (includes equipment, SLA, SMA) | $\left\|\begin{array}{c}36 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) }\end{array}\right\|$ | 48 month lease payment (includes equipment, SLA, SMA) | $\left.\begin{array}{c}60 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) }\end{array}\right]$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -rivevile | TSMX | ADD 10 STTES W/ MULTIPLE WORKSTATIONS | \$30,750.00 | \$27,238,35 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$931.55 | \$574.50 | \$645.55 | \$887.97 | S700.03 | \$588.35 |
|  | TSUC | ADD 1 STIE W/ MULTIPLE WORKSTATIONS | \$3,495.00 | \$3,095.87 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$105.88 | \$85.76 | \$77.37 | \$100.93 | \$79.56 | S66.87 |
| SENDSUUTE TRACKING ONLINE HARDWARE | T6WE | TETHERED WEDGE SCANNER FOR SSTO | \$499.00 | 5442.01 | 11\% | \$13.60 | \$1.26 | \$0.00 | 50.00 | \$15.96 | \$13.19 | \$11.49 | \$15.25 | \$12.31 | \$10.56 |
| SENDSUUTE TRACKING ONLINE HARDWARE | T6MD | WRELESS MOBLLE SCANNER FOR SSTO | \$1,299.00 | \$1,150.65 | 11\% | \$191.25 | \$17.77 | 50.00 | 50.00 | \$51.20 | 545.20 | \$41.48 | \$49.36 | \$42.90 | 539.07 |
| SENDSUUTE TRACKING ONLINE HARDWARE | 1220 | Label printer | \$995.00 | \$881.37 | 11\% | \$191.25 | \$17.77 | 50.00 | 50.00 | \$41.99 | 537.74 | \$35.10 | \$40.58 | \$35.98 | \$33.25 |
| SENDSUUTE TRACKING ONLINE HARDWARE |  | MOBILL SCANNER SINGLE BAY CRADLE | \$199.00 | \$176.27 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 56.03 | 54.88 | 54.18 | - 55.75 | 54.53 | 53.81 |
| SENDSUUTE TRACKING ONLINE HARDWARE | T65C | MOBILE SCANNER 5 bay CRadle | \$599.00 | \$530.59 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$18.15 | \$14.70 | \$12.58 | - $\$^{17.30}$ | \$13.64 | \$11.46 |
| SENSSUUTE TRACKING O NLINE HARDWARE | T6ME | CELLULAR \& WIRELESS MOBLLE SCANNER (TC55) | \$1,850.00 | \$1,62.82 | 12\% | 5498.10 | \$46.27 | 50.00 | 50.00 | \$88.35 | \$79.66 | \$75.48 | - 583.75 | \$76.41 | \$72.07 |
| conesc | T6RE | SSTO REMOTE TRAINING<HALF DAY, 4 PEOPLE | \$850.00 | \$728.28 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$24.91 | \$20.17 | \$17.26 | \$23.74 | \$18.72 | \$15.73. |
|  | ${ }_{\text {TGERF }}$ | SSTO REMOTE TRAINING \& FUL L DAY, 4 PEOPLL | \$1,400.00 | \$1,199.52 | 14\% | 50.00 | \$0.00 | 50.00 | \$0.00 | 541.02 | 533.23 | \$28.43 | - 539.10 | \$30.83 | \$25.91 |
|  | ${ }_{\text {TGRG }}$ | SSTO ONSITE HW INST, TRNG<FULL DAY, 4PPL | \$2,675.00 | \$2,291.94 | 14\% | 50.00 | 50.00 | \$0.00 | 50.00 | \$78.38 | \$63.49 | \$54.32 | 574.72 | \$58.90 | \$49.51 |
| SENOSUUTE TRACKING OPTIONS | ${ }^{1546}$ | COUNTER SIGNATURE PAD PLUS | \$1,995.00 | \$1,767.17 | 11\% | \$267.75 | \$24.87 | 50.00 | \$0.00 | 577.02 | 567.61 | \$61.78 | 574.19 | \$64.07 | \$55.07 |
| SENSSUITE TRACKING OPTIONS | TsT0 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,767.17 | 11\% | \$275.40 | \$22.58 | 50.00 | 50.00 | 577.49 | 568.14 | \$62.35 | 574.67 | \$64.60 | \$55.64 |
| SENDSUITE TRACKING OPTIONS | T5T3 | ARRIVAL WEB CAM | \$245.00 | \$217.02 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 57.42 | 56.01 | 55.14 | \$7.07 | \$5.58 | 54.69 |
| SENSSUITE TRACKING OPTIONS | T5T9 | CORLLSSS SCANNER | \$1,895.00 | \$1,678.59 | 11\% | \$367.20 | \$34.11 | 50.00 | 50.00 | 580.15 | 572.08 | \$67.07 | 577.46 | 568.72 | 563.55 |
| SENDSUITE TRACKING OPTIONS | TTTS |  | \$145.00 | \$128.44 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 54.39 | \$3.56 | \$3.04 | \$4.19 | \$3.30 | \$2.77 |
| SEnNSUITE TRACKING PRINTERS | TS33 |  | \$73.00 | \$64.66 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$2.21 | \$1.79 | \$1.53 | \$2.11 | \$1.66 | \$1.40 |
| SENDSUITE TRACKING PRINTERS | TSHP | HiGhvolume ilv. ADHESIVELABEL PRINTER | \$1,495.00 | ${ }_{\text {\$1,324.27 }}$ | 11\% | \$350.20 | ${ }_{532.53}$ | 50.00 | 50.00 | 566.98 | 561.08 | \$57.41 | 564.86 | \$58.43 | \$54.63 |
| SENOSUITE TRACKING PRINTERS | TSMP | LOW To MID Volume 4 IN. LABEL PRINTER | \$995.00 | \$881.37 | 11\% | \$196.35 | \$18.24 | 50.00 | 50.00 | \$42.30 | \$38.09 | \$35.48 | 540.89 | \$36.33 | 53.63 |
| SENSSUITE TRACKING PRINTERS | TSPP | LASER PRINTER | \$695.00 | \$615.63 | 11\% | \$148.75 | \$13.82 | 50.00 | \$0.00 | \$30.27 | \$27.42 | \$25.65 | \$29.28 | \$26.19 | \$24.35 |
| SENDSUUTE TRACKING PRINTERS | T5T8 | TRACKING ASIITTANT Portable bel printer | \$1,385.00 | \$1,22.83 | 11\% | \$156.40 | \$14.53 | 50.00 | 50.00 | \$51.64 | \$44.88 | \$40.70 | \$49.68 | \$42.43 | \$38.12 |
|  | VPPH |  | \$1,000.00 | \$840.00 | 16\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$28.73 | \$23.27 | \$19.91 | \$27.38 | \$21.59 | \$18.14 |
|  | VPPJ |  | \$1,000.00 | \$840.00 | 16\% | \$0.00 | 50.00 | 50.00 | 50.00 | 528.73 | \$23.27 | \$19.91 | 527.38 | \$21.59 | \$18.14 |
|  | ${ }^{\text {JPPG }}$ | SENDSUUTE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC | S490.00 | \$411.60 | 16\% | $\begin{array}{r}50.00 \\ \hline\end{array}$ | 50.00 500 | 50.00 | 50.00 500 | $\begin{array}{r}\text { \$14.08 } \\ \hline 5238 \\ \hline\end{array}$ | \$11.40 | \$9.75 | - ${ }_{\text {S13.42 }}$ | \$10.58 | - ${ }^{58.89}$ |
|  |  | 1 INSTALATON PROIJCCT Level $1(1 / 2$ dar | \$814.00 $\$ 1,62300$ | S697.44 S1,390.59 | 14\% | $\begin{array}{r}\text { S0.00 } \\ \hline 50.00\end{array}$ | $\begin{array}{r}\text { S0.00 } \\ \hline 50.00\end{array}$ | 50.00 50.00 | 50.00 50.00 | S23.85 547.56 | $\begin{array}{r}\text { S19.32 } \\ \hline 38.52\end{array}$ | S16.53 $\$ 32.96$ |  | $\begin{array}{r}\text { S17.92 } \\ \hline 5354 \\ \hline\end{array}$ | $\begin{array}{r}\text { S51.06 } \\ \hline 30.04\end{array}$ |
|  | T5Y5 | INSTALATION PROEECT LEVEL 2 (1/2 DAY) | \$1,000.00 | \$856.80 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$29.30 | ${ }_{523.73}$ | \$20.31 | \$27.93 | \$22.02 | \$18.51 |
|  | T5Y6 | INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$1,975.00 | \$1,992.18 | 14\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$57.87 | 546.87 | \$40.10 | \$55.17 | \$43.49 | \$36.55 |
|  | T5YB | PROJECT MANAGEMENT (1/2 DAY) | \$1,000.00 | \$856.80 | 14\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$29.30 | \$23.73 | \$20.31 | \$27.93 | \$22.02 | \$18.51 |
|  | TSYC | PROJECT MANAGEMENT (1 DAY) | \$1,975.00 | \$1,992.18 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$57.87 | 546.87 | \$40.10 | \$55.17 | 543.49 | \$36.55 |
| SENDSUUTE TRACKING SINGLE SITE OPTIONS | T545 | ADD 1 STIE W/ SINGLE WORKSTATION | \$795.00 | \$704.21 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$24.08 | \$19.51 | \$11.69 | \$22.96 | \$18.10 | \$15.21 |
| SENDSUUTE TRACKING SINGLE SITE OPTIONS | TSSC | ADD 100 SITES W/ SINGLE WORKSTATION | \$49,500.00 | \$43,847.10 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$1,499.57 | \$1,214.56 | \$1,039.18 | \$1,429.42 | \$1,126.87 | \$947.10 |
| SENDSUUTE TRACKING SINGLE STEE OPTIONS | TSSL | ADD 50 SITES W/SIISLE WORKSTATION | \$29,750.00 | \$26,352.55 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$901.26 | \$729.97 | \$624.56 | \$859.09 | 5677.26 | \$569.22 |
| SENDSUUTE TRACKING SINGLE SITE OPTIONS | TSSU | ADD 1 SIIGLE USER | \$795.00 | \$704.21 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$24.08 | \$19.51 | \$16.69 | \$22.96 | \$18.10 | \$15.21 |
| SENDSUITE TRACKING SIIGLE SITE OPTIONS | T5SX | ADD 10 SITES W/SIIGLE WORKSTATION | \$6,950.00 | \$6,156.31 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$210.55 | \$170.53 | \$145.90 | \$220.70 | \$158.22 | \$132.98 |
| SENSSUITE TRACKING SOFTWARE OPTIONS | SoTk | SOFTWARE DEVELOPER TOOL KIT | \$9,995.00 | 58,853.57 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$302.79 | \$245.24 | \$209.83 | \$288.63 | \$227.54 | \$191.24 |
| SENDSUTE TRACKING Software options | STET | SENoSUUTE TRACKING ENTERPRISE Tool kit | \$4,995.00 | \$4,424.57 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$151.32 | \$122.56 | \$104.86 | \$144.24 | \$113.71 | S95.57 |
| SENSSUITE TRACKING Software options | TswC | WIRELESS CONNECTIVITY MODULE | \$300.00 | \$265.74 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 59.09 | 57.36 | \$6.30 | 58.66 | 56.83 | \$5.74 |
| SENSSUITE TRACKING SOFTWARE OPTIONS | Psst | POST SALE SOFTWARE TOOL KIT | \$0.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 |
| SENSSUITE XPRESS CARRILRS | T213 | UPS DROP SHIPMENT POINTS | \$250.00 | \$221.45 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | 57.57 | \$6.13 | \$5.25 | \$7.22 | \$5.69 | 54.78 |
| SENSSUITE XPRESS CARRIERS | T214 | UPS CONTRACT RATES | \$1,000.00 | \$885.80 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$30.29 | \$24.54 | \$20.99 | \$28.88 | \$22.77 | \$19.13 |
| SENSSUITE XPRESS CARRILRS | T219 | USPS DROP SHIPMENT POINTS | \$250.00 | \$221.45 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 57.57 | \$6.13 | \$5.25 | 57.22 | 55.69 | 54.78 |
| SENSSUITE XPRESS CARRIERS | T286 | SPEEDEE DELUVERY SERVICE | \$750.00 | \$664.35 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$22.72 | \$18.40 | \$15.75 | \$21.66 | \$17.07 | \$14.35 |
| SENSSUITE XPRESS CARRIERS | T289 | FEDEX GROUND DROP SHIP | \$250.00 | \$221.45 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$7.57 | 56.13 | \$5.25 | 57.22 | \$5.69 | \$4.78 |
| SENSSUITE XPRESS CARRIERS | T290 | USPS MANIFESTING DROP SHIPMENT POINTS | \$250.00 | \$221.45 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$7.57 | \$6.13 | \$5.25 | 57.22 | \$5.69 | \$4.78 |
| SENDSUITE XPRESS CARRIERS | T291 | DHL PLUS DROP SHIPMENT POINTS | \$250.00 | \$222.45 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | 57.57 | \$6.13 | \$5.25 | \$7.22 | \$5.69 | 54.78 |
| SENoSUITE XPRESS CARRIERS | T20H | DHL | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 |
| SENDSUTE XPRESS CARRIERS | T209 | USPS STD. A AULK MANIFESTING | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 |
| SENSSUITE XPRESS CARRIERS | T210 | UPS STANDARD MANIFEST RATE BUNDLE | 50.00 | \$0.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 |
| SENDSUITE XPRESS CARRIERS | T211 | UPS HUNDREDWEIGHTT RATE EUNDLE | 50.00 | 50.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | ${ }_{5}^{50.00}$ | 50.00 | $\stackrel{50.00}{ }$ |
| SENDSUITE XPRESS CARRILRS | T215 | USPS DOMESTIC RATE BUNDLE | 50.00 | \$0.00 | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | 50.00 |
| SENSUUTE XPRESS CARRIRS | ${ }_{\text {T212 }}$ | USPS INTERNATIONAL RATE BUNDLE | S0.00 | $\begin{array}{r}50.00 \\ \hline\end{array}$ | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | 50.00 |
| SENSSUIT X XPRESS CARRIRRS | ${ }^{\text {T217 }}$ | USPS BULL RATE BUNDLE | 50.00 | ${ }_{50.00}$ | \% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| SENSSUITE XPRESS CARRIERS | ${ }^{\text {T218 }}$ | USPS MIXED MAIL MANIFESTING | \$0.00 | 50.00 | 0\% | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 |

April 2019 Update

| Category | PCN | description | 2018 Commercial Price List | $\underset{\substack{\text { Bubboard } \\ \text { Price }}}{2018}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{gathered}$ | 2018 Buyboard Annual SMA | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | $\left.\begin{array}{c} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right)$ | 60 month lease payment (includes equipment, SLA, SMA | 36 month lease payment (includes equipment, SLA, SMA) | $\left.\begin{array}{c}48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) }\end{array}\right)$ | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENOSUIT XPRESS CARRIERS | T230 | fedex | \$0.00 | \$0.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 |
| SENoSUUTE XPRESS CARRIERS | ${ }^{\text {T241 }}$ | UPS ZIP TO ZONE | \$0.00 | \$0.00 | \% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.0 |
| SENoSUUTE XPRESS CARRIERS | T242 | USPS ZIP TO ZONE | \$0.00 | \$0.00 | \% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.0 |
| Senosult XPress carriers | T245 | USPS 4TH CLASS DBMC MANIFEST | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SENoSUUTE XPRESS CARRIERS | ${ }^{\text {T246 }}$ | ONLINE PLUS For UPS PLD | \$0.00 | \$0.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.0 |
| SENDSUUTE XPRESS CARRIERS | $\mathrm{T}^{2} 265$ | USPS STD. A Non-Profit Services | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SENoSUUTE XPRESS CARRIERS | ${ }^{\text {T271 }}$ | USPS International manifesting | \$0.00 | \$0.00 | 0\% | \$0.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | \$0.00 |
| SENDSUUTE XPRESS CARRIERS | T2MM | USPS EXPRESS MAIL MANIFESTING | 50.00 | 50.00 | \% | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 |
| SENDSUUTE XPRESS CARRIERS | T2UM | USPS MANIFEST | \$0.00 | \$0.00 | \% | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 |
| SENDSUUTE XPRESS CARRIERS | T2UP | UPs | \$0.00 | 50.00 | \% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 |
| SENDSUUTE XPRESS CARRIERS | T2US | USPS | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 | \$0.00 |
| SENDSUUTE XPRESS CARRIERS | TfxX | FEDEX ONLINE DROPSHIP | 50.00 | 50.00 | \% | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 50.00 |
| SENDSUUTE XPRESS CARRIERS | Texo | FEDEX ONLINE | \$0.00 | 50.00 | 0\% | 50.00 | \$0.00 | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | 50.00 | 50.00 | \$0.00 |


| Category | PCN | Description | $\underset{\substack{\text { Commercial } \\ \text { Price List }}}{2018}$ | $\begin{gathered} 2018 \\ \begin{array}{c} \text { Bubbard } \\ \text { Price } \end{array} \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Monthly SLA } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENSSUITE XPRESS COMPUTRERS | T124 | PC W/ FLAT PANEL MONITOR | \$2,795.00 | \$2,475.81 | 11\% | \$391.85 | 536.40 | \$0.00 | 50.00 | \$108.94 | \$95.88 | \$87.80 | \$104.98 | 590.93 | 582.60 |
| SENDSUTE XPRESS LICENSES | T25B | Tincoult | \$4,580.00 | \$4,056.96 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$138.75 | \$112.38 | \$96.15 | \$132.26 | \$104.26 | 587.63 |
| SENDSUITE XPRESS LICENSES | T25C | SENDSUUTT X XRESS 3000 CAN ADD ANY THREE CARRIERS | \$5,380.00 | \$4,765.60 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$162.98 | \$132.01 | \$112.94 | \$155.36 | \$122.48 | \$102.94 |
| SENDSUUTE XPRESS LICENSES | ${ }^{\text {T25D }}$ | Senosutt XPRESS 400 CAN AdD AnY Four Carriers | \$6,580.00 | \$5,828.56 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 199.34 | \$161.45 | \$138.14 | \$190.01 | \$149.79 | \$125.90 |
| SENDSUITE XPRESS LCENSES | ${ }^{\text {T25E }}$ | SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIMPLE | \$7,780.00 | \$6,891.52 | 11\% | 50.00 | \$0.00 | 50.00 | \$0.00 | \$235.69 | \$190.90 | \$163,33 | \$224.66 | \$177.11 | \$148.86 |
| SENDSUUTE XPRESS LICENSES | $\mathrm{T}^{\text {T2RH }}$ | ASCENT/SSX TO SENDSUITE XPRESS 300-3 CARRIER LOYALTY | \$5,380.00 | \$4,765.60 | 11\% | \$391.85 | \$36.40 | \$0.00 | \$0.00 | \$187.25 | \$159.31 | \$142.07 | \$179.63 | \$149.78 | 32.06 |
| SENDSUUTE XPRESS LCENSES | ${ }^{\text {T2R }}$ | ASCENT/SSX TO SENDSUITE XPRESS 400-4 CARRIER LOYALTY | \$6,58.00 | \$5,82.56 | 1\% | \$391.85 | \$36.40 | 50.00 | 50.00 | \$223.61 | \$188.75 | \$167.26 | \$214.28 | \$177.10 | 52.02 |
| SENDSUTE XPRESS LICENSES | т2RK | ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIIER LOYALTY PACKAGE | \$9,880.00 | \$8,751.70 | 11\% | \$391.85 | \$36.40 | 50.00 | \$0.00 | \$323.58 | \$269.72 | \$236.54 | \$309.57 | \$252.22 | \$218.16 |
| SENDSUUTE XPRESS LICENSES | ${ }^{\text {T2RL }}$ | ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWORKING AND INTEGRATION LOYALTY PACKAGE | \$12,880.00 | \$11,409.10 | 11\% | \$391.85 | \$36.40 | 50.00 | \$0.00 | \$414.46 | \$343.33 | \$299.52 | \$396.21 | \$320.52 | \$275.56 |
| SENDSUUTE XPRESS LICENSES | vs42 | SENDSUUTE XPRESS USPS Only offering | \$3,10.00 | \$2,745.98 | 1\% | \$196.35 | \$18.24 | 50.00 | 50.00 | \$106.07 | \$89.74 | \$79.67 | \$101.68 | 584.25 | 3.91 |
| SENDSUUTE XPRESS LCEESSES | v543 | SENDSUUTE XPRESS MUUTI-CARRIER PACKAGE | \$5,000.00 | \$4,429.00 | 11\% | \$196.35 | \$18.24 | \$0.00 | \$0.00 | \$163.63 | \$136.36 | \$119.56 | \$156.55 | \$127.51 | \$110.26 |
| SENoSUTE XPRESS PRINTERS | T548 | CERTFIED LABELS for Low to mid volume label printer | \$115.00 | \$101.87 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | 48 | \$2.82 | \$2.41 | . 32 | 52.62 | \$2.20 |
| SENoSUTE XPRESS PRINTERS | ${ }^{\text {T319 }}$ | HIGH Volume ain. adhesive label printer | \$1,459.00 | \$1,324.27 | 11\% | \$350.20 | 22.53 | 50.00 | \$0.00 | \$66.98 | \$61.08 | \$57.41 | \$64.86 | \$58.43 | 554.63 |
| SENoSUITE XPRESS PRINTERS | ${ }^{\text {T321 }}$ | Laser printer | \$695.00 | \$615.63 | 11\% | 8.75 | 3.82 | 50.00 | \$0.00 | 30.27 | \$27.42 | \$25.65 | 29.28 | 526.19 | 524.35 |
| SENoSUITE XPRESS PRINTERS | ${ }^{\text {T322 }}$ | Low to mid volume tiv. adiesive label printer | \$995.00 | \$881.37 | 11\% | 196.35 | 8.24 | 50.00 | 50.00 | S2.30 | 588.09 | \$35.48 | . 89 |  | 533.63 |
| SENoSUITE XPRESS PRINTERS | T196003 | SHIPREQUEST MUUTT PACK ( 5 CDS) | \$125.00 | \$110.73 | 11\% | \$0.00 | 50.00 | 50.00 | \$0.00 | 3.79 | \$3.07 | \$2.62 | \$3.61 | \$2.85 | \$2.39 |
| SENOSUITE XPRESS PRINTERS | T320 | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,668.62 | 16\% | \$275.40 | \$25.58 | 50.00 | 50.00 | \$74.12 | \$65.41 | \$60.01 | 571.45 | 562.07 | \$56.51 |
| SENSSUITE XPRESS PRINTERS | T313 | 199 L. R RoLlertop Scale (CaL ONLY) | \$1,695.00 | \$1,695.00 | 0\% | \$291.55 | \$27.09 | 50.00 | 50.00 | 578.03 | 567.27 | 561.84 | \$73.31 | \$63.88 | \$58.28 |
| SENDSUUTE XPRESS PROFESSIONAL SERVICES | T114 | BASIC OPEEATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,000.00 | \$840.00 | 16\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.73 | \$23.27 | \$19.91 | \$27.38 | \$21.59 | \$18.14 |
| SENDSUUTE XPRESS PROFESSSIONAL SERVIICES | T437 | LIVE APPLCATION SUPPORT | \$953.00 | \$800.52 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$27.38 | \$22.17 | \$18.97 | 526.10 | \$20.57 | \$17.29 |
| SENDSUUTE XPRESS PROFESSIONAL SERVIICES | TAA3 | REPORTS CUSTOMIZATION - 2 HRS | \$953.00 | \$800.52 | 16\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$27.38 | \$22.17 | \$18.97 | \$26.10 | \$20.57 | \$17.29 |
| SENDSUITE XPRESS PROFESSSIONAL SERVIICES | T415 | ADVANCED OPREATOR TRAINING - UP TO 4 HRS (2 OPERATORS) | \$1,000.00 | \$840.00 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | \$28.73 | \$23.27 | \$19.91 | \$27.38 | \$21.59 | \$18.14. |
| SENDSUUTE XPRESS PROFESSIONAL SERVICES | T413 | INSTALL SOFFWARE ON CUSTOMER'S PC | \$490.00 | \$411.60 | 16\% | 50.00 | \$0.00 | 50.00 | 50.00 | \$14.08 | \$11.40 | 59.75 | \$13.42 | \$10.58 | 58.89 |
| SENDSUUTE XPRESS PROFESSSIONAL SERVIICES | TAA2 | SCREEN Customization - 2 HRS | \$477.00 | \$400.68 | 16\% | 50.00 | 50.00 | 50.00 | 50.00 | 513.70 | \$11.10 | 59.50 | \$13.06 | \$10.30 | 58.65 |
| SENDSUUTE XPRESS PROFESSIONAL SERVICES | T4M1 | PROJECT MANAGEMENT (1/2 DAY) | \$1,050.00 | \$899.64 | 14\% | \$0.00 | \$0.00 | 50.00 | 50.00 | \$30.77 | \$24.92 | \$21.32 | \$29.33 | \$23.12 | \$19.43. |
| SENDSUITE XPRESS PROFESSSIONAL SERVIICES | T4M2 | PROJECT MANAGEMENT (1 DAY) | \$2,050.00 | \$1,756.44 | 14\% | 50.00 | \$0.00 | \$0.00 | 50.00 | 560.07 | 548.65 | 541.63 | \$57.26 | \$45.14 | \$37.94 |
| SENDSUUTE XPRESS PROFESSIINAL LERVIICES | T4PO | Installation Project level 1 (1/2 Dar) | \$875.00 | 5749.70 | 14\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$22.64 | \$20.77 | \$17.77 | \$24.44 | \$19.27 | \$16.19. |
| SENSSUUTE XPRESS PROFEESSIONAL SERVIICES | TAP1 | INSTALAATION PROJECT LEVEL 1 (1 DAY) | \$1,750.00 | \$1,499.40 | 14\% | S0.00 | S0.00 | 50.00 | 50.00 | \$51.28 | \$41.53 | \$35.54 | 548.88 | 538.53 | \$32.39 |
| SENDSUUTE XPRESS PROFESSIONAL LERVIICES | TTP4 | INSTALLATION Project level 2 (1/2 DAY) | \$1,050.00 | \$899.64 | 14\% | 50.00 | 50.00 | 50.00 | 50.00 | \$30.77 | \$24.92 | \$21.32 | \$29.33 | \$23.12 | \$19.43. |
| SENDSUUTE XPRESSS PROFESSSIONAL SERVIICES | TAPS | INSTALATION PROJECT L LVEL L 2 (1 DAY) | \$2,050.00 | \$1,756.44 | 14\% | S0.00 | S0.00 | 50.00 | 50.00 | 560.07 | 548.65 | \$41.63 | \$557.26 | 545.14 | \$37.94 |
| SENDSUUTE XPRESS PROFESSIONAL LERVIICES | SM52 | SENDSUUTE XPRESS MALLER ID ASSIITANCE SERVICE | \$510.00 | \$436.97 | 14\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$14.94 | \$12.10 | \$10.36 | \$14.25 | \$11.23 | 59.44 |
| SENDSUUTE XPRESSS SOFTWARE OPTIONS | VSEP | E-CERTIFIED/ERR PRODUCTVVITY PACK | \$3,275.00 | \$2,901.00 | 11\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$99.21 | \$80.36 | \$68.75 | 594.57 | \$74.56 | ${ }_{562.66}$ |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T2SU | SECURE ARCHIVE FEATURE | 5495.00 | \$438.47 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$15.00 | \$12.15 | \$10.39 | \$14.29 | \$11.27 | 59.47 |
| SENDSUUTE XPRESS SOFFWARE OPTIONS | T330 | SHIPREQUEST, 2D SCANNER AND SCANLINK | \$1,750.00 | \$1,550.15 | 11\% | \$307.70 | \$28.59 | ${ }_{5}^{50.00}$ | 50.00 | \$72.07 | ${ }^{564.38}$ | \$59.61 | \$69.59 | ${ }_{561.28}^{5672}$ | ${ }_{5}^{556.35}$ |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T196027 | SOFTWARE METER INTERFACE- PER METER (DM SERIES ONLY) | \$295.00 | \$261.31 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$8.94 | \$7.24 | \$6.19 | 58.52 | \$6.72 | 55.64 |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T2SL | SITE LICENSE FOR DESKTOP EXPRESS PLUS | \$1,550.00 | \$1,461.57 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$49.99 | 540.49 | \$34.64 | 547.65 | \$37.56 | ${ }_{531.57}$ |
| SENDSUITE XPRESS SOFTWARE OPTIINS | T110 | MULT-WORKSTATION CLIENT LICENSE | \$500.00 | \$442.90 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$15.15 | \$12.27 | \$10.50 | \$14.44 | \$11.38 | 59.57 |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T101 | CARRIER LOG 1 | \$250.00 | \$221.45 | 11\% | \$0.00 | 50.00 | \$0.00 | 50.00 | \$7.57 | 56.13 | \$5.25 | 57.22 | \$5.69 |  |
| SENDSUITE XPRESSSOFTWARE OPTIONS | T102 | CUSTOM PROGRAMMABLL CARRIER - 1 | \$258.00 | \$228.54 | 11\% | 50.00 | \$0.00 | 50.00 | 50.00 | 57.82 | 56.33 | \$5.42 | 57.45 | \$5.87 | \$4.94 |
| SENDSUITE XPRESS SOFFWARE OPTIONS | T103 | LTL CUSTOMER PROGRAMMABLL CARRIER | \$361.00 | \$319.77 | 11\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$10.94 | 58.86 | \$7.58 | \$10.42 | 58.22 |  |
| SENDSUITE XPRESSSOFTWARE OPTIONS | T104 | HAZMAT | S950.00 | \$841.51 | 11\% | S0.00 | \$0.00 | 50.00 | 50.00 | 528.78 | ${ }^{523.31}$ | \$19.94 | \$27.43 | 521.63 | ${ }_{518.18}$ |
| SENDSUTE XPRESSSSOFTWARE OPTIONS | ${ }_{T} 1105$ | Differentilu welighing (OFFWEIGHT) | \$500.00 | \$442.90 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | \$15.15 | \$12.27 | \$10.50 | S14.44 | \$11.38 | 59.57 |
| SENDSUITE XPRESS SOFTWARE OPTIONS | T113 | Netouery | \$2,000.00 | \$1,771.60 | 11\% | 50.00 | 50.00 | 50.00 | 50.00 | 560.59 | \$49.07 | 541.99 | \$557.75 | 545.53 | ${ }_{588.27}$ |
| SENOSUTE XPRESS SOFTWARE OPTIONS <br> SENSSUITE XPRESS SOFTWAR OPTIONS | ${ }_{\text {T116 }}^{\text {T118 }}$ | ${ }^{\text {ODX LINK }}$ | \$1,995.00 $\$ 1,29500$ | ¢ $\$ 1,767.17$ $\$ 1,147.11$ | 11\% | 50.00 50.00 | 50.00 50.00 | S0.00 50.00 | S0.00 S0.00 | \$60.44 $\$ 39.23$ | $\begin{array}{r}\text { \$48.95 } \\ \hline 531.77\end{array}$ | \$41.88 $\$ 27.19$ | ${ }_{\text {¢57.61 }}$ | \$45.42 $\$ 29.48$ | $\underset{\text { \$38.17 }}{524.78}$ |
| SENDSUUTE XPRESS SOFTWARE OPTIONS |  | OठBCLINK | \$1,295.00 |  |  |  |  |  |  |  |  |  |  |  | 524.78 |


| Category | PCN | description | $\begin{gathered} 2018 \\ \text { Commercial } \\ \text { Price List } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Price } \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | $\underset{\text { Annual SLA }}{2018 \text { Byboard }}$ | 2018 Buyboard Monthly SLA | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | $\left\|\begin{array}{c} 2018 \\ \text { Buyboard } \\ \text { Monthly SMA } \end{array}\right\|$ | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | $\left.\begin{array}{c} 48 \text { month lease } \\ \text { payment (includes } \\ \text { equipment, SLA, SMA) } \end{array}\right)$ | 60 month lease payment (includes equipment, SLA, SMA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENOSUITE XPRESS SOFTWARE OPTIONS | T2AF | RDI feature | \$795.00 | \$704.21 | 11\% | \$0.00 | 50.00 | \$0.00 | 50.00 | \$24.08 | \$19.51 | \$16.69 | \$22.96 | \$18.10 | \$15.2 |


| Category | PCN | DESCRIPTION | $\underset{\substack{\text { Commercial } \\ \text { Price List }}}{\substack{\text { 2UDO }}}$ | $\begin{gathered} 2018 \\ \begin{array}{c} \text { Buyboard } \\ \text { Price } \end{array} \end{gathered}$ | $\begin{gathered} 2018 \\ \text { Discount } \end{gathered}$ | 2018 Buyboard <br> Annual SLA | $\underset{\substack{2018 \\ \text { Buyboard } \\ \text { Monthly SLA }}}{\substack{\text {. } \\ \hline}}$ | $\begin{gathered} 2018 \\ \text { Buyboard } \\ \text { Annual SMA } \end{gathered}$ | 2018 Buyboard Monthly SMA | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) | 36 month lease payment (includes equipment, SLA, SMA) | 48 month lease payment (includes equipment, SLA, SMA) | 60 month lease payment (includes equipment, SLA, SMA) |
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| SENoSUIT XPRESS Software options | T2CM | Certified mall feature | \$895.00 | \$792.79 | 11\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | .11 | \$21.96 | \$18.79 | \$25.84 | \$20.37 | \$17.12 |
| SENDSUUTE XPRESS SOFTWARE OPTIONS | T331 | SHIPREQUEST SOFTWARE AND 2 D SCANNER | \$1,750.00 | \$1,550.15 | 11\% | \$307.70 | \$28.59 | 50.00 | 50.00 | \$72.07 | \$66.38 | \$59.61 | \$69.59 | 561.28 | \$56.35 |
| SENOSUUTE XPRESS SOFTWARE OPTIONS | MSPQ | CONNECT+ SENOSUUTE INTERFACE | \$300.00 | \$265.74 | 11\% | 50.00 | 50.00 | 50.00 | \$0.00 | 59.09 | \$7.36 | \$6.30 | 58.66 | 56.83 | 55.74 |
| SENDSUUTE XPRESS SOFTWARE OPTIONS | T2AC | STREETSMART AdDRESS ClEANSING | 50.00 | 50.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 |
| SENSSUITE XPRESS SOFTWARE OPTIINS | T2EU | E-Return receipt feature | \$1,895.00 | \$1,681.62 | 11\% | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$57.51 | 46.58 | \$39.85 | \$54.82 | \$43.22 | \$36.32 |
| SENDSUUTT XPRESS SOFTWARE OPTIONS | T20s | SHIPPING API DROP SHIP | 50.00 | 50.00 | 0\% | \$0.00 | \$0.00 | 50.00 | 50.00 | 50.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | 50.0 |
| SENDSUUTE XPRESS SUBSCRIPTIONS | vP50 | SENDSUITE XPRESS 24/7 STANDBY SOFTWARE SUPPORT | \$56.00 | \$47.98 | 14\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$1.64 | \$1.33 | \$1.14 | \$1.56 | \$1.23 | \$1.04 |
| SHREDDERS BASE SYSTEM | SH10A | SHOB LIGHT DUTV SHREDDER, SECURIT LeVEL 4 | \$410.00 | \$342.92 | 16\% | \$31.45 | \$2.92 | 50.00 | \$0.00 | \$13.68 | \$11.69 | \$10.46 | \$13.13 | \$11.00 | 59.74 |
| SHREDDERS BASE SYTEM | SH11A | SH1B OfFICE SHREDDER, SECURITY LEVEL 4 | \$1,170.00 | \$978.59 | 16\% | \$89.25 | 58.29 | 50.00 | \$0.00 | \$39.00 | 533.33 | \$29.83 | \$37.43 | \$31.37 | \$27.77 |
| SHREDDERS BASE SYSTEM | SH12A | SH2B HIGH VOLUME SHREDDER, SECURIT L LevEL 5 | \$2,950.00 | \$2,467.38 | 16\% | \$226.10 | \$21.00 | 50.00 | 50.00 | 598.39 | \$84.10 | \$75.28 | \$994.44 | 59.17 | 570.10 |
| SHREDDERS BASE SYSTEM | SH13A | SH3B OFFICE SHREDDER, SECURITY LEVEL 5 | \$4,100.00 | \$3,429.24 | 16\% | \$313.65 | \$29.14 | 50.00 | \$0.00 | \$136.71 | \$116.84 | \$104.58 | \$131.22 | \$109.99 | 597.38 |
| SHREDDERS BASE SYSTEM | SH14A | SH4B HIGH SECURITY SHREDDER, SECURITY Level 7 | \$6,480.00 | \$5,419.87 | 16\% | \$495.55 | \$46.04 | 50.00 | \$0.00 | \$216.05 | \$184.66 | \$165.28 | \$207.38 | \$173.82 | \$153.90 |
| SHREDDERS PROFESSSIONAL SERVICES | SH01 | Shredder installation and training | \$210.00 | \$176.40 | 16\% | 50.00 | 50.00 | 50.00 | \$0.00 | \$6.03 | \$4.89 | \$4.18 | \$5.75 | \$4.53 | \$3.81 |
| TABERRS BASE SYSTEM | DT3A | W360 MULTIFUNCTION TABBER SYSTEM | \$20,595.00 | \$17,225.66 | 16\% | \$2,013.65 | \$187.07 | 50.00 | \$0.00 | 5713.83 | \$617.45 | \$557.90 | \$686.27 | \$583.00 | S521.73 |
| TABEERS OPTIONS | W760 | STACKER FOR W360 TABBER | \$1,830.00 | \$1,530.61 | 16\% | \$187.00 | \$17.37 | 50.00 | \$0.00 | 563.93 | \$55.43 | \$50.17 | 561.48 | \$52.37 | \$46.96 |
| TABEERS OPTIONS | dT35 |  | \$3,530.00 | \$2,952.49 | 16\% | \$277.10 | \$25.74 | 50.00 | 50.00 | \$118.14 | \$101.09 | 590.57 | \$113.41 | 595.19 | \$84.37 |
| TABERES OPTIONS | ${ }^{\text {d} 3 \text { T }}$ | STAND For w985 Convevor Stacker | \$880.00 | \$702.58 | 16\% | \$0.00 | \$0.00 | 50.00 | \$0.00 | \$24.03 | \$19.46 | \$16.65 | \$22.90 | \$18.06 | \$15.18 |
| TABBERS PROFESSIONAL SERVICES | DT3D | BASIC INSTALLATION AND TRAINING FOR W360 TABBER | \$546.00 | \$458.64 | 16\% | \$0.00 | 50.00 | 50.00 | \$0.00 | \$15.69 | \$12.70 | \$10.87 | \$14.95 | \$11.79 | 59.91 |
| WEIGHING OPTIONS | мT4W | SCALE, W\&M, GLOBAL - 149 LB/ 60 KG | 50.00 | 50.00 | 0\% | \$221.85 | \$20.61 | 50.00 | 50.00 | \$13.74 | \$15.46 | \$16.49 | \$13.74 | \$15.46 | \$16.49 |
| WEIGHING OPTIONS | мт70 | PLATFORM SCALE 70 LB/ 35 KG | 50.00 | 50.00 | 0\% | \$221.85 | \$20.61 | 50.00 | 50.00 | \$13.74 | \$15.46 | \$16.49 | \$13.74 | \$15.46 | \$16.49 |
| WEIGHING OPTIONS | мт73 | SCALE, W\&M, POSTAL- 35 KG | 50.00 | 50.00 | \% | \$221.85 | \$20.61 | 50.00 | 50.00 | \$13.74 | \$15.46 | \$16.49 | \$13.74 | \$15.46 | \$16.49 |
| WEIGHING OPTIONS | ZHA2 | 15 LB WEIGHING OPTION FOR MT3O SCALE | \$1,825.00 | \$1,825.00 | 0\% | 50.00 | 50.00 | 50.00 | 50.00 | \$662.42 | \$50.55 | 543.25 | \$59.50 | \$46.90 | \$39.42 |
| WEIGHING OPTIONS | ZHA9 | 149 L W WEIGHING OPTION FOR MTAW SCALE | \$4,335.00 | \$4,335.00 | 0\% | \$0.00 | 50.00 | 50.00 | 50.00 | \$148.26 | \$120.08 | \$102.74 | \$141.32 | \$111.41 | \$93.64 |
| WEIGHING OPTIONS | 2HB3 | 149 LB WEIGHING OPTION FOR MT49 SCALE | \$4,335.00 | \$4,335.00 | \%\% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$148.26 | \$120.08 | \$102.74 | \$141.32 | \$111.41 | \$93.64 |
| WEIGHING OPTIONS | ZHLS | Lobb SCALE CAPABILITY | \$0.00 | 50.00 | 0\% | 50.00 | \$0.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | 50.00 | \$0.00 | 50.00 |

Meters and Subscriptions

| Postage Me <br> Meter | Rentals | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\begin{gathered} \hline \text { DISCOUNT } \\ \text { OFF } \\ \text { COMML } \\ \text { PRICE } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| K7M0 | MAIL STATION | \$26 | \$20 | 23\% |
| G900-MM | DM400 METER | \$66 | \$55 | 17\% |
| G900-MH | DM475 METER | \$76 | \$65 | 14\% |
| 1H00-ML | C200 METER | \$35 | \$33 | 6\% |
| 1H00-MM | C300/C400 METER | \$50 | \$45 | 10\% |
| $1 \mathrm{HOO}-\mathrm{MH}$ | C200/300/400/500 METER | \$65 | \$56 | 14\% |
| 7H00-ML | C200 IMI METER | \$35 | \$33 | 6\% |
| 7HOO-MM | C300/C400 IMI METER | \$50 | \$45 | 10\% |
| 7H00-MH | C200/300/400/500 IMI METER | \$65 | \$56 | 14\% |
| 4W00-LOW | METER FOR CONNECT+500 /SENDPRO P SERIES METER15000 | \$66 | \$60 | 20\% |
| 4W00-HIGH | METER FOR CONNECT+1000/2000 \& SENDPRO P1000/2000 | \$76 | \$65 | 25\% |
| 4W00-ML | METER FOR CONNECT+3000 \& SENDPRO P3000 | \$100 | \$80 | 25\% |
| 4W00-MM | MAIL \& GO 3G CONNECTIVITY | \$45 | \$45 | 0\% |
| 4W00-MH | INTELLLILINK INTERFACE/PSD FOR DM INFINITY SERIES | \$84 | \$84 | 0\% |
| Purchase Po *prices are in | addition to meter rental price | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\begin{gathered} \text { DISCOUNT- } \\ \text { OFF } \\ \text { COMML } \\ \text { PRICE } \\ \hline \end{gathered}$ |
| K7M0 | MAIL STATION | \$7 | \$7 | 0\% |
| G900-MM | DM400 METER | \$7 | \$7 | 0\% |
| G900-MH | DM475 METER | \$7 | \$7 | 0\% |
| 1H00-ML | C200 METER | \$7 | \$7 | 0\% |
| 1H00-MM | C300/C400 METER | \$7 | \$7 | 0\% |
| $1 \mathrm{HOO}-\mathrm{MH}$ | C200/300/400/500 METER | \$7 | \$7 | 0\% |
| 4W00-ML | METER FOR CONNECT+500 /SENDPRO P SERIES METER15000 | \$15 | \$15 | 0\% |
| 4W00-MM | METER FOR CONNECT+1000/2000 \& SENDPRO P1000/2000 | \$15 | \$15 | 0\% |
| $4 \mathrm{WOO}-\mathrm{MH}$ | METER FOR CONNECT+3000 \& SENDPRO P3000 | \$15 | \$15 | 0\% |
| Connect+ Sub | criptions | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\qquad$ |
| MSGS | SPRINT 3G SUBSCRIPTION | \$45 | \$45 | 0\% |
| DSGS | SPRINT 4G ROUTER SUBSCRIPTION | \$70 | \$70 | 0\% |
| Confirmatio <br> *prices are in | Services Subscription addition to meter rental price | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\begin{aligned} & \hline \text { DISCOUNT } \\ & \text { OFF } \\ & \text { COMML } \\ & \text { PRICE } \\ & \hline \end{aligned}$ |
| G9SS-MM | CONFIRMATION SERVICES FOR DM400 METER | \$7 | \$7 | 0\% |
| G9SS-MH | CONFIRMATION SERVICES FOR DM475 METER | \$7 | \$7 | 0\% |
| 1H00-ML | CONFIRMATION SERVICES FOR C200 METER | \$7 | \$7 | 0\% |
| 1H00-MM | CONFIRMATION SERVICES FOR C300 METER | \$7 | \$7 | 0\% |
| $1 \mathrm{HOO}-\mathrm{MH}$ | C200/300/400/500 METER | \$7 | \$7 | 0\% |
| M9SS-ML | CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER | \$17 | \$17 | 0\% |
| M9SS-MH | CONFIRMATION SERVICES FOR CONNECT+ 3000 METER | \$17 | \$17 | 0\% |
| Electronic <br> *prices are in | urn Receipt Subscription | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\begin{gathered} \hline \text { DISCOUNT } \\ \text { OFF } \\ \text { COMML } \\ \text { PRICE } \\ \hline \end{gathered}$ |
| G9SS-MM | ELECTRONIC RETURN RECEIPT FOR DM400 METER | \$21 | \$21 | 0\% |
| G9SS-MH | ELECTRONIC RETURN RECEIPT FOR DM475 METER | \$21 | \$21 | 0\% |
| 1H00-ML | ELECTRONIC RETURN RECEIPT FOR C200 METER | \$28 | \$28 | 0\% |
| 1H00-MM | ELECTRONIC RETURN RECEIPT FOR C300/ C400 METER | \$28 | \$28 | 0\% |
| 1H00-MH | C200/300/400/500 METER | \$21 | \$21 | 0\% |
| M9SS-ML | ELECTRONIC RETURN RECEIPT FOR CONNECT+ 1000/2000 METER | \$25 | \$25 | 0\% |
| M9SS-MH | ELECTRONIC RETURN RECEIPT FOR CONNECT+ 3000 METER | \$25 | \$25 | 0\% |

Meters and Subscriptions

| Inview Accounting Subscription *prices are in addition to meter rental price |  | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\begin{gathered} \text { DISCOUNT } \\ \text { OFF } \\ \text { COMML } \\ \text { PRICE } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| NVMA | INVIEW TMR - SINGLE METER | \$4 | \$4 | 0\% |
| NVMB | INVIEW TMR - UP TO 2 METERS | \$7 | \$7 | 0\% |
| NVMC | INVIEW TMR - UP TO 5 METERS | \$15 | \$15 | 0\% |
| NVMD | INVIEW TMR - UP TO 20 METERS | \$50 | \$50 | 0\% |
| NVME | INVIEW TMR - UP TO 50 METERS | \$100 | \$100 | 0\% |
| NVMF | INVIEW TMR - UP TO 100 METERS | \$150 | \$150 | 0\% |
| NVMG | INVIEW TMR - UNLIMITED METERS | \$250 | \$250 | 0\% |
| Sendsuite Tracking Online \& Live |  | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\begin{aligned} & \hline \text { DISCOUNT } \\ & \text { OFF } \\ & \text { COMML } \\ & \text { PRICE } \end{aligned}$ |
| T7GP | INSTANT LOCATE | \$9 | \$9 | 0\% |
| T7PT | INSTANT TALK | \$17 | \$17 | 0\% |
| SSLSHAPI | SSL SHIPPING API | \$0 | \$0 | 0\% |
| SSLDISAPI | SSL SHIPPING API DISCT PROGRAM | \$30 | \$30 | 0\% |
| DSH1 | HOSTING LEVEL 1 | \$1,000 | \$1,000 | 0\% |
| DSH2 | HOSTING LEVEL 2 | \$1,667 | \$1,667 | 0\% |
| DSH3 | HOSTING LEVEL 3 | \$2,500 | \$2,500 | 0\% |
| T89D | RECEIVE AND DELIVER | \$199 | \$199 | 0\% |
| T89N | RECEIVE | \$99 | \$99 | 0\% |
| SSXDISAPI | SSX SHIPPING API DISCT PROGRAM | \$30 | \$30 | 0\% |
| SSXSHAPI | SSX SHIPPING API | \$0 | \$0 | 0\% |
| BYOAD | BRING YOUR OWN APPROVED DEVICE | \$20 | \$20 | 0\% |
| T8DD | ENHANCED RECEIVE AND DELIVER | \$249 | \$249 | 0\% |
| T6CE | RECEIVING - ENHANCED | \$49 | \$49 | 0\% |
| T6CN | RECEIVING - WITH NOTIFICATION | \$149 | \$149 | 0\% |
| T6CS | RECEIVING - STANDARD | \$0 | \$0 | 0\% |
| T89D | RECEIVE AND DELIVER | \$199 | \$199 | 0\% |
| T89N | RECEIVE | \$99 | \$99 | 0\% |
| T8DD | ENHANCED RECEIVE AND DELIVER | \$249 | \$249 | 0\% |
| WRBV | CAPTURE ON THE GO - PER USER (UP TO 49) | \$25 | \$25 | 0\% |
| WRBW | CAPTURE ON THE GO - PER USER (50 TO 99) | \$23 | \$23 | 0\% |
| ZHD8 | ELECTRONIC RETURN RECEIPT | \$0 | \$0 | 0\% |
| SendPro Enterprise |  | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\begin{gathered} \hline \text { DISCOUNT } \\ \text { OFF } \\ \text { COMML } \\ \text { PRICE } \\ \hline \end{gathered}$ |
| SPE01-C | SENDPRO ENTERPRISE - SHIPPING \& MAILING, 1000 TRANSACTIONS PER | \$470 | \$270 | 43\% |
| SPE02-C | SENDPRO ENTERPRISE - SHIPPING \& MAILING, 2,500 TRANSACTIONS PEI | \$800 | \$500 | 38\% |
| SPE03-C | SENDPRO ENTERPRISE - SHIPPING \& MAILING, 5,000 TRANSACTIONS PEI | \$1,300 | \$900 | 31\% |
| SPE04-C | SENDPRO ENTERPRISE - SHIPPING \& MAILING, 10,000 TRANSACTIONS PI | \$2,550 | \$1,650 | 35\% |
| SPE05-C | SENDPRO ENTERPRISE - SHIPPING \& MAILING, 25,000 TRANSACTIONS PI | \$4,000 | \$3,000 | 25\% |
| SPE06-C | SENDPRO ENTERPRISE - SHIPPING \& MAILING, 50,000 TRANSACTIONS PI | \$6,000 | \$5,000 | 17\% |
| SPE07-C | SENDPRO ENTERPRISE - SHIPPING \& MAILING, 100,000 TRANSACTIONS I | \$10,000 | \$9,000 | 10\% |
| SPE08-C | SENDPRO ENTERPRISE - SHIPPING \& MAILING, 150,000 TRANSACTIONS I | \$13,500 | \$12,500 | 7\% |
| SPEMC-C | SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING AND MAILING, UNLIN | \$65 | \$45 | 31\% |
| SPEST-C | SENDPRO ENTERPRISE - USPS STAMP PRINTING AND SHIPPING UNLIMIT | \$24 | \$18 | 25\% |
| SPEISS-C | SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING AND MAILING, 1 LOC | 150 | \$110 | 27\% |
| Relay Integrity Express |  | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\begin{gathered} \hline \text { DISCOUNT } \\ \text { OFF } \\ \text { COMML } \\ \text { PRICE } \\ \hline \end{gathered}$ |
| RC9E | Relay Integrity Express | \$100 | \$100 | 0\% |
| RC9F | RCH - INTEGRITY EXPRESS 2500-4500 | 50 | 50 | 0\% |
| RC9G | RCH - INTEGRITY EXP SALES PAK 2500-3500 | 25 | 25 | 0\% |
| RC9H | RCH - INTEGRITY EXP SALES PAK 4500 | 35 | 35 | 0\% |

Meters and Subscriptions

| Sendpro | dpro Web | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | $\begin{aligned} & \text { DISCOUNT } \\ & \text { OFF } \\ & \text { COMML } \\ & \text { PRICE } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| PTJN | SINGLE USER | \$0 | \$0 | 0\% |
| PTJP | UP TO 50 USERS WITHOUT HARDWARE OR METER | \$10 | \$10 | 0\% |
| PTJQ | UNLIMITED USERS WITHOUT HARDWARE OR METER | \$155 | \$155 | 0\% |
| PTJR | UP TO 50 USERS WITH HARDWARE OR METER | \$10 | \$10 | 0\% |
| PTJS | UNLIMITED USERS WITH HARDWARE OR METER | \$155 | \$155 | 0\% |
| PTK1 | WEB BROWSER INTEGRATION | \$0 | \$0 | 0\% |
| PTK3 | CONNECT+ METER INTEGRATION | \$0 | \$0 | 0\% |
| 1FR3 | USPS PRESORTXTRA RATES | \$0 | \$0 | 0\% |
| PTJ1 | SENDPRO POSTAL ACCESS | \$0 | \$0 | 0\% |
| PTJ3 | SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER | \$15 | \$15 | 0\% |
| PTJ4 | SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER | \$15 | \$15 | 0\% |
| T6CE | RECEIVING - ENHANCED (50 RECIPIENTS) | \$49 | \$49 | 0\% |
| T6CN | RECEIVING - WITH NOTIFY (150 RECIPIENTS) | \$149 | \$149 | 0\% |
| T6CS | RECEIVING - STANDARD (5 RECIPIENTS) | \$0 | \$0 | 0\% |
| PTJA | SENDPRO POSTAL SHIPPING ONLY, 1 USER | \$0 | \$0 | 0\% |
| PTJB | SENDPRO POSTAL SHIPPING ONLY, 50 USERS | \$10 | \$10 | 0\% |
| PTJC | SENDPRO MULTICARRIER SHIPPING, 1 USER | \$15 | \$15 | 0\% |
| PTJD | SENDPRO MULTICARRIER SHIPPING, 50 USERS | \$25 | \$25 | 0\% |
| PTJE | SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS | \$180 | \$180 | 0\% |
| PTJF | SENDPRO POSTAL SHIPPING ONLY, 50 USERS WITH HARDWARE | \$10 | \$10 | 0\% |
| PTJG | SENDPRO MULTICARRIER SHIPPING, 1 USER WITH HARDWARE | \$15 | \$15 | 0\% |
| PTJH | SENDPRO MULTICARRIER SHIPPING, 50 USERS WITH HARDWARE | \$25 | \$25 | 0\% |
| PTJI | SENDPRO MULTICARRIER SHIPPING, UNLIMITED USERS WITH |  |  | 0\% |
|  | HARDWARE | \$180 | \$180 |  |
| PTKA | US MARKET | \$0 | \$0 | 0\% |
| PTJ7 | SENDPRO MAILING | \$0 | \$0 | 0\% |
| PTJ8 | SENDPRO MAILING | \$0 | \$0 | 0\% |
| SPML | SENDPRO MULTI LOCATION | \$0 | \$0 | 0\% |
| SPML15 | SENDPRO ML UP TO 10 LOCATIONS W/O HW | \$95 | \$95 | 0\% |
| SPML16 | SENDPRO ML UP TO 10 LOCATIONS W/ HW | \$95 | \$95 | 0\% |
| SPML17 | SENDPRO ML UP TO 25 LOCATIONS W/O HW | \$180 | \$180 | 0\% |
| SPML18 | SENDPRO ML UP TO 25 LOCATIONS W/ HW | \$180 | \$180 | 0\% |
| SPML21 | SENDPRO ML UP TO 50 LOCATIONS W/O HW | \$125 | \$125 | 0\% |
| SPML22 | SENDPRO ML UP TO 50 LOCATIONS W/ HW | \$125 | \$125 | 0\% |
| SPML23 | SENDPRO ML UP TO 100 LOCATIONS W/O HW | \$400 | \$400 | 0\% |
| SPML24 | SENDPRO ML UP TO 100 LOCATIONS W/ HW | \$400 | \$400 | 0\% |
| SPML25 | SENDPRO ML UP TO 300 LOCATIONS W/O HW | \$1,000 | \$1,000 | 0\% |
| SPML26 | SENDPRO ML UP TO 300 LOCATIONS W/ HW | \$1,000 | \$1,000 | 0\% |
| SYAB1 | SP INSIGHTS PREMIUM 1-2 PRODUCTS | \$15 | \$15 | 0\% |
| SYAB3 | SP INSIGHTS PREMIUM 3-10 PRODUCTS | \$125 | \$125 | 0\% |
| SYAB5 | SP INSIGHTS PREMIUM 11-25 PRODUCTS | \$185 | \$185 | 0\% |
| SYAB7 | SP INSIGHTS PREMIUM 26-50 PRODUCTS | \$275 | \$275 | 0\% |
| SYAB13 | SP INSIGHTS PREMIUM 300+ PRODUCTS | \$500 | \$500 | 0\% |
| SYAB9 | SP INSIGHTS PREMIUM 51-100 PRODUCTS | \$500 | \$500 | 0\% |
| SYAB11 | SP INSIGHTS PREMIUM 101-300 PRODUCTS | \$1,900 | \$1,900 | 0\% |
| Low Vol | Mailing Subscriptions | COMML MONTHLY RATE | BUYBOARD MONTHLY RATE | DISCOUNT OFF COMML PRICE |
| CAAA | BRONZE ALM SUBSCRIPTION | \$0 | \$0 | 0\% |
| CAAB | SILVER ALM SUBSCRIPTION | \$10 | \$10 | 0\% |
| CAAC | GOLD ALM SUBSCRIPTION | \$50 | \$50 | 0\% |
| CAAD | PLATINUM ALM SUBSCRIPTION | \$250 | \$250 | 0\% |
| PTK2 | CSD2 Integration | \$0 | \$0 | 0\% |
| PTK5 | SENDPRO C SERIES INTEGRATION | \$0 | \$0 | 0\% |


| Category | PCN | DESCRIPTION | Commercial Price List | 2017 Buyboard Price | $\begin{aligned} & 2017 \text { Discount } \\ & \% \end{aligned}$ | Buyboard Annual SLA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| D12000- D12000 Base Chassis Purchase Only | DICO | DI2000 Two Enclosure Feeder System | \$136,575.00 | \$110,052.14 | 1\% |  |
| D12000- D12000 Base Chassis Purchase Only | DIC1 | D12000 Three Enclosure Feeder System | \$139,665.00 | \$112,542.06 | 21\% |  |
| D12000- DI2000 Base Chassis Purchase Only | DIC2 | D12000 Four Enclosure Feeder System | \$157,155.00 | \$126,635.50 | 21\% |  |
| D12000 - Application Setup Purchase Only | F89T | F89T-Application Setup per unique Job, 1st setup is free | \$2,190.00 | \$1,764.70 | 21\% |  |
| DI2000-Input Options Purchase Only | F8AB | F8AB - HCSF w/ Standard Hopper | \$36,100.00 | \$29,089.38 | 21\% |  |
| D12000-Input Options Purchase Only | F89A | F89A - HCSF w/ Extended Hopper | \$38,625.00 | \$31,124.03 | 21\% |  |
| D12000- Input Options Purchase Only | F8AA | F8AA - Standard Fold Plates | \$3,290.00 | \$2,651.08 | 21\% |  |
| D12000- Input Options Purchase Only | F89B | F89B-Automatic Fold Capability | \$13,095.00 | \$10,551.95 | 21\% |  |
| D12000- Input Options Purchase Only | DIST | DIST - File Based Processing | \$21,625.00 | \$17,425.43 | 21\% |  |
| DI2000-Input Options Purchase Only | F89C | F89C - Low Cap Divert w/ Smart Deflect | \$4,735.00 | \$3,815.46 | 21\% | \$ 481.95 |
| DI2000-Scanning Options Purchase Only | F89D | F89D - Fixed Beam OMR and Barcode Scanner Bottom Scan | \$3,290.00 | \$2,651.08 | 21\% |  |
| D12000-Scanning Options Purchase Only | F89E | F89E - Moving Beam Barcode Scanner Bottom Scan | \$3,085.00 | \$2,485.89 | 21\% | No 576-18 |
| DI2000-Scanning Options Purchase Only | F89F | F89F-2D Camera Scanner | \$12,975.00 | \$10,455.26 | 21\% | 918.00 |
| D12000-Scanning Options Purchase Only | F89P | F89P - Moving Beam Barcode Scanner Top Scan | \$3,085.00 | \$2,485.89 | 21\% |  |
| D12000-Scanning Options Purchase Only | F892 | F892- Fixed Beam OMR and Barcode Scanner Top Scan | \$3,290.00 | \$2,651.08 | 21\% |  |
| D12000-Enclosure Scanning Options Purchase Only | F89L | F89L-2D Top Scanning for Enclosure Feeder | \$16,995.00 | \$13,694.57 | 21\% | 918.00 |
| D12000-Enclosure Scanning Options Purchase Only | F89K | F89k - Bottom Scanning for Enclosure Feeder/Moving Beam | \$3,190.00 | \$2,570.50 | 21\% | 298.35 |
| D12000-Enclosure Scanning Options Purchase Only | F89] | F89] - Top Scanning for Enclosure Feeder/Moving Beam | \$3,290.00 | \$2,651.08 | 21\% | 298.35 |
| D12000-OutPut Options Purchase Only | DIC3 | DIC3 - Face Up Meter - up to 20 sheets | \$27,190.00 | \$21,909.70 | 21\% | \$ $2,278.85$ |
| D12000-OutPut Options Purchase Only | DIC5 | DIC5 - Face Up Meter-up to 50 sheets | \$28,835.00 | \$23,235.24 | 21\% | \$ 3,006.45 |
| D12000- OutPut Options Purchase Only | DIC6 | DIC6 - Face Up Exit Scan w/out meter- up to 20 sheets | \$15,860.00 | \$12,779.99 | 21\% | 998.75 |
| D12000- OutPut Options Purchase Only | DIC7 | DIC7 - Face Up Exit Scan w/meter- up to 20 sheets | \$29,040.00 | \$23,400.43 | 21\% | 2,363.85 |
| D12000- OutPut Options Purchase Only | DIC8 | DIC8 - Face Up Exit Scan w/out meter- up to 50 sheets | \$17,815.00 | \$14,355.33 | 21\% | \$ $1,253.75$ |
| D12000-OutPut Options Purchase Only | DIC9 | DIC9 - Face Up Exit Scan w/meter- up to 50 sheets | \$30,790.00 | \$24,810.58 | 21\% | \$ 2,618.85 |
| D12000-OutPut Options Purchase Only | ICA | DICA - Face Down Exit 1 Divert | \$11,740.00 | \$9,460.09 | $21 \%$ | 696.15 |
| D12000 - Additional Output options Purchase Only | DIC4 | DIC4-Additional Divert Bin | \$4,120.00 | \$3,319.90 | 21\% | 696.15 |
| D12000-Additional Output options Purchase Only | F890 | F89Q- Bottom Edge Envelope Marker | \$1,025.00 | \$825.95 | 21\% | 680.00 |
| D12000 - Additional Output options Purchase Only | F89G | F89G - Top Edge Envelope Marker | \$920.00 | \$741.34 | 21\% | 680.00 |
| D12000 - Additional Output options Purchase Only | DICJ | DICJ - Barcode Scanning - Exit Scanning | \$9,370.00 | \$7,550.35 | 21\% |  |
| D12000 - Additional Output options Purchase Only | DICL | DICL-2D Scanning - Exit Scanning | \$23,275.00 | \$18,755.00 | 21\% | \$ 1,700.00 |
| D12000 - Additional Output options Purchase Only | DICB | DICB - Additional Divert Bin for Face Down Processing | \$5,970.00 | \$4,810.63 | 21\% |  |
| D12000- D12000 Meters USA Purchase Only | 1RPT | 1 1RPT - PSD, US DM Infinity Permit Meter | \$137.00 | \$110.39 | 21\% |  |
| D12000- D12000 Meters USA Purchase Only | 1 104 | 1 104- UIC, US DM Infinity Permit Meter |  |  | 21\% |  |
| D12000-Installation \& Training Purchase Only | 299 K | Z99K - Installation \& Training for D12000 | \$4,635.00 | \$3,734.88 | 21\% |  |
| D12000 - Professional Services Purchase Only | WPFO | WPFo- Document Processing Professional Services-Level 1 | \$814.00 | \$655.92 | 21\% |  |
| D12000 - Professional Services Purchase Only | WPF1 | WPF1 - Document Processing Installation Project Professional Services Level 1 | \$1,623.00 | \$1,307.81 | 21\% |  |
| D12000 - Professional Services Purchase Only | WPF4 | WPF4 - Document Processing Installation Project Professional Services-Level 2 | \$953.00 | \$767.93 | 21\% |  |
| D12000 - Professional Services Purchase Only | WPF5 | WPF5 - Document Processing Installation Project Professional Services- Level 2 | \$1,906.00 | \$1,535.85 | 21\% |  |
| D12000 - Professional Services Purchase Only | WPR1 | WPR1 - Document Processing Project Management | \$1,906.00 | \$1,535.85 | 21\% |  |
| D12000 - Professional Services Purchase Only | WPR2 | WPR2 - Document Processing Project Management | \$19,055.00 | \$15,354.52 | 21\% |  |
| D12000 - Professional Services Purchase Only | WPR3 | WPR3- Document Processing Project Management | \$38,110.00 | \$30,709.04 | 21\% |  |
| D12000-Configuration Management Purchase Only | 299A | Z99A - D12000 Configuration Service | \$100.00 | \$80.58 | 21\% |  |
| D12000-Configuration Management Purchase Only | Z99B | Z998- D12000 Configuration Service | \$1,000.00 | \$805.80 | 21\% |  |



## pitney bowes

Account Name:
Account Numbers:
Quote Date:
Effective Date:
Price Group
Discount:

Texas Buy Board
Multiple
4/6/2018
12/01/2018 End Date: 11/30/2019 Per Terms of New Master Agreement
TC00032818/RY
Discount percentages as listed below
*Receive an additional 5\% discount when you order online @ www.pb.com

| ITEM | DESCRIPTION | $\begin{gathered} \text { LIST PRICE } \\ \text { As of } \\ 11 / 06 / 2018^{\star} \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { DISCOUNT } \\ \% \\ \hline \end{gathered}$ | Discount Price Eff 12/01/2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Postage Meter Ink \& Accessories |  |  |  |  |  |  |
| Ink Cartridges |  |  |  |  |  |  |
| 621-1 | Red Postal Ink Cartridge - 1/box - Up to 15,000 impressions (no envelope ad) - For DM500, DM525, DM550, DM575 | \$ | 213.99 | 30\% | \$ | 149.79 |
| 765-3 | Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L | \$ | 174.99 | 30\% | \$ | 122.49 |
| 765-9 | Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c | \$ | 152.99 | 30\% | \$ | 107.09 |
| 766-8 | Red Post Ink Cartridge - 1/box - Up to 52,500 impressions (no envelope ad) - For DM800, DM900, DM1000, DM1100 | \$ | 336.99 | 30\% | \$ | 235.89 |
| 767-S | Red Postal Ribbon Cassette - 1/box - Up to 2,200 impressions (no envelope ad), Up to 1,800 impressions (with envelope ad) - For PostPerfect | \$ | 120.99 | 30\% | \$ | 84.69 |
| 772-1 | DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity | \$ | 213.99 | 30\% | \$ | 149.79 |
| 772-2 | DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity | \$ | 405.99 | 30\% | \$ | 284.19 |
| 787-0 | Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For SendPro P \& Connect+ Series | \$ | 140.99 | 30\% | \$ | 98.69 |
| 787-1 | Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For SendPro P \& Connect+ Series | \$ | 311.99 | 30\% | \$ | 218.39 |
| 787-3 | Black Ink Cartridge (Standard) - 1/box - For SendPro P \& Connect+ Series | \$ | 107.99 | 30\% | \$ | 75.59 |
| 787-8 | Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For SendPro P \& Connect+ Series | \$ | 205.99 | 30\% | \$ | 144.19 |
| 787-D | Cyan Ink Cartridge (Standard) - 1/box- For SendPro P \& Connect+ Series | \$ | 75.99 | 30\% | \$ | 53.19 |
| 787-E | Magenta Ink Cartridge (Standard) - 1/box- For SendPro P \& Connect+ Series | \$ | 75.99 | 30\% | \$ | 53.19 |
| 787-F | Yellow Ink Cartridge (Standard) - 1/box- For SendPro P \& Connect+ Series | \$ | 75.99 | 30\% | \$ | 53.19 |
| 78P-K | Black Ink Cartridge (Production) - 1/box - For SendPro P \& Connect+ Series | \$ | 203.99 | 30\% | \$ | 142.79 |
| 793-5 | Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225 | \$ | 107.99 | 30\% | \$ | 75.59 |
| 797-0 | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation | \$ | 76.99 | 30\% | \$ | 53.89 |
| 797-M | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2 | \$ | 76.99 | 30\% | \$ | 53.89 |
| 78P-Z | Color Graphics Ink Bundle - 1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges - For SendPro ${ }^{\text {TM }}$ P \& Connect+® Series | \$ | 334.99 | 30\% | \$ | 234.49 |
| SL-798-0 | Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C Series |  |  |  |  |  |
|  |  | \$ | 61.99 | 30\% | \$ | 43.39 |
| Print Heads \& Accessories |  |  |  |  |  |  |
| 51A-P | Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c | \$ | 22.99 | 30\% | \$ | 16.09 |
| 787-G | Cyan/Magenta Print Head - 1/box - For SendPro P \& Connect+ Series | \$ | 128.99 | 30\% | \$ | 90.29 |
| 787-H | Yellow/Black Print Head - 1/box - For SendPro P \& Connect+ Series | \$ | 128.99 | 30\% | \$ | 90.29 |
| 78P-B | Black Print Head - 1/box - For SendPro P \& Connect+ Series | \$ | 128.99 | 30\% | \$ | 90.29 |
| 78P-R | Red Print Head - 1/box - For SendPro P \& Connect+ Series | \$ | 128.99 | 30\% | \$ | 90.29 |
| Postage Tape |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Plain |  |  |  |  |  |  |
| 610-7 | Self-adhesive Postage Tape Rolls - 3 rolls/box; 105'/roll, 387 tapes/roll (no envelope ad); 312 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575 | \$ | 135.99 | 30\% | \$ | 95.19 |
| 610-R | Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For SendPro P \& Connect+ Series | \$ | 120.99 | 30\% | \$ | 84.69 |
| 612-9 | Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post | \$ | 43.99 | 30\% | \$ | 30.79 |
| 613-H | Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For SendPro P \& Connect+ Series | \$ | 152.99 | 30\% | \$ | 107.09 |
| 620-9 | Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200L, DM225 mailstation series, Personal Post | \$ | 76.99 | 30\% | \$ | 53.89 |
| 625-0 | Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475 | \$ | 76.99 | 30\% | \$ | 53.89 |
| 627-2 | Gummed Postage Tape Rolls - 6 rolls/box; 275'/roll, 1,320 tapes/roll (no envelope ad); 600 tapes/roll (with envelope ad) - For DM800, DM900, DM1000, DM1100 | \$ | 135.99 | 30\% | \$ | 95.19 |
| 627-8 | Self-adhesive Postage Tape Rolls - 3 rolls/box; 165'/roll, 650 tapes/roll (no envelope ad), 350 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900, DM925, DM1000, DM1100 | \$ | 157.99 | 30\% | \$ | 110.59 |
| United We Stand |  |  |  |  |  |  |
| 613-3 | United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475 | \$ | 87.99 | 30\% | \$ | 61.59 |
| 613-8 | United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post | \$ | 83.99 | 30\% | \$ | 58.79 |
| 613-9 | United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post | \$ | 49.99 | 30\% | \$ | 34.99 |

E-Z Seal ${ }^{8}$ Sealing Solution \& Accessories

| 601-0 | E-Z Seal Sealing Solution: 4-16 oz. bottles/box - For all machine series | \$ | 87.99 | 30\% | \$ | 61.59 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 601-7 | E-Z Seal Sealing Solution: 1-4 oz. Dabber bottle - For all machine series | \$ | 21.99 | 30\% | \$ | 15.39 |
| 601-9 | E-Z Seal Sealing Solution: 1-4 OZ. Flip Top bottle - For all machine series | \$ | 33.99 | 30\% | \$ | 23.79 |
| 603-1 | E-Z Seal Sealing Solution: 4-28 oz. DM1100 Envelope Moistening bottles/box - For DM1100 | \$ | 90.99 | 30\% | \$ | 63.69 |
| 603-2 | E-Z Seal Sealing Solution: 4-10 oz. DM1100 Tape Moistening bottles/box - For DM1100 | \$ | 67.99 | 30\% | \$ | 47.59 |
| 604-1 | E-Z Seal Sealing Solution: 4-32 oz. Envelope Moistening bottles/box - For DM800, DM8001, DM900, DM1000, Galaxy | \$ | 90.99 | 30\% | \$ | 63.69 |
| 604-2 | E-Z Seal Sealing Solution: 4-12 oz. Tape Moistening bottles/box - For DM800, DM800i, DM900, DM1000, Galaxy | \$ | 79.99 | 30\% | \$ | 55.99 |
| 605-0 | E-Z Seal Sealing Solution: 1-5 Gallon Cubetainer - For all machine series | \$ | 131.99 | 30\% | \$ | 92.39 |
| E-Z Seal® Sealing Solution \& Accessories - Cont'd |  |  |  |  |  |  |
| Sealing Solution |  |  |  |  |  |  |
| 607-0 | E-Z Seal Sealing Solution: 1-50 Gallon Drum (no pump) - For all machine series | \$ | 749.99 | 30\% | \$ | 524.99 |
| 608-0 | E-Z Seal Sealing Solution: 4-64 oz. bottles/box - For all machine series | \$ | 98.99 | 30\% | \$ | 69.29 |
|  |  |  |  |  |  |  |
| Sealing Accessories |  |  |  |  |  |  |
| 2F3-E | Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 500W, Connect+ 1000, Connect+ 2000, SendPro TM P1000, SendPro TM P1500, SendPro ${ }^{\text {TM }}$ P2000 | \$ | 19.99 | 30\% | \$ | 13.99 |
| 2F3-F | Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 3000, SendPro ${ }^{\text {TM }}$ P3000 | \$ | 29.99 | 30\% | \$ | 20.99 |
| 621-8 | Moistener Brush \& Wick Assembly - Includes wick, shield and brush assembly - For DM200, DM300, DM300i, DM300L | \$ | 26.99 | 30\% | \$ | 18.89 |
| 770-T | Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM400c | \$ | 14.99 | 30\% | \$ | 10.49 |
| 771-0 | Wick \& Grate Assembly - Includes wick, stripper blade and instructions - For DM500, DM525, DM550, DM575 | \$ | 29.99 | 30\% | \$ | 20.99 |
| 79P-W | Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag \& Latex Disposable Gloves - For SendPro P \& Connect+ Series | \$ | 31.99 | 30\% | \$ | 22.39 |
| 946-1 | Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM100i, DM125, DM300c | \$ | 19.99 | 30\% | \$ | 13.99 |
| 946-2 | Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM800, DM800i, DM825, DM875 | \$ | 24.99 | 30\% | \$ | 17.49 |
|  |  |  |  |  | \$ | - |
| Cleaning Kits |  |  |  |  | \$ | - |
| 902-K | Surface \& Screen Cleaner Wipes - 30/box - SendPro P \& Connect+ Series | \$ | 7.99 | 30\% | \$ | 5.59 |
| 902-L | Touchscreen Equipment Maintenance Kit - SendPro P \& Connect+ Series | \$ | 22.99 | 30\% | \$ | 16.09 |
| SL-CKB01 | Basic Cleaning Kit - (1) 80 z pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes | \$ | 29.99 | 30\% | \$ | 20.99 |
| SL-CKE01 | Everyday Cleaning Kit - (1) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, (6) | \$ | 36.99 | 30\% | \$ | 25.89 |
| SL-CKE02 | Everyday Cleaning Pack - (2) 8 oz pressurized Air Duster, (1) 6 oz Anti-Static Office Equipment Cleaner, ( | \$ | 49.99 | 30\% | \$ | 34.99 |
| SL-CKE03 | Everyday Cleaning Kit (No Duster) - (1) 6 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tab | \$ | 26.99 | 30\% | \$ | 18.89 |
|  |  |  |  |  |  |  |
| Document Printer Supplies |  |  |  |  |  |  |
| DP40 Supplies |  |  |  |  |  |  |
| 43D-0 | Fuser Unit - 1/box - Up to 100,000-For DP40S | \$ | 306.99 | 15\% | \$ | 260.94 |
| 43D-1 | Black Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP40S | \$ | 110.99 | 15\% | \$ | 94.34 |
| 43D-2 | Cyan Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP40S | \$ | 301.99 | 15\% | \$ | 256.69 |
| 43D-3 | Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP40S | \$ | 301.99 | 15\% | \$ | 256.69 |
| 43D-4 | Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP40S | \$ | 301.99 | 15\% | \$ | 256.69 |
| 43D-5 | Black Drum Unit - 1/box - Up to 42,000 pages @ 5\% coverage - For DP40S | \$ | 166.99 | 15\% | \$ | 141.94 |
| 43D-6 | Cyan Drum Unit - 1/box - Up to 42,000 pages @ 5\% coverage - For DP40S | \$ | 201.99 | 15\% | \$ | 171.69 |
| 43D-7 | Magenta Drum Unit - 1/box - Up to 42,000 pages @ 5\% coverage - For DP40S | \$ | 201.99 | 15\% | \$ | 171.69 |
| 43D-8 | Yellow Drum Unit - 1/box - Up to 42,000 pages @ 5\% coverage - For DP40S | \$ | 201.99 | 15\% | \$ | 171.69 |
| 43D-9 | Transfer Belt - 1/box - Up to 100,000-For DP40S | \$ | 260.99 | 15\% | \$ | 221.84 |
| 43D-A | Waste Toner Box - 1/box - Up to 30,000 pages @ 5\% coverage - For DP40S | \$ | 25.99 | 15\% | \$ | 22.09 |
| 43D-E | 110V Heavy Duty Envelope Fuser Unit - 1/box - For DP40S | \$ | 406.99 | 15\% | \$ | 345.94 |
| 43D-F | 110V Special Envelope Fuser Unit - 1/box - For DP40S |  | 360.99 | 15\% | \$ | 306.84 |
|  |  |  |  |  |  |  |
| DP50 Supplies |  |  |  |  |  |  |
| $43 \mathrm{E}-1$ | Black Toner Cartridge - 1/box - Up to 20,000 pages @ 5\% coverage - For DP50 | \$ | 70.99 | 15\% | \$ | 60.34 |
| $43 \mathrm{E}-2$ | Black Toner Cartridge - 1/box - Up to 20,000 pages @ 5\% coverage - For DP50 | \$ | 140.99 | 15\% | \$ | 119.84 |
| 43E-3 | Magenta Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP50 | \$ | 140.99 | 15\% | \$ | 119.84 |
| 43E-4 | Yellow Toner Cartridge - 1/box - Up to 15,000 pages @ 5\% coverage - For DP50 | \$ | 140.99 | 15\% | \$ | 119.84 |
| 43E-5 | Black Drum Unit - 1/box - Up to 100,000 pages @ 5\% coverage - For DP50 | \$ | 210.99 | 15\% | \$ | 179.34 |
| 43E-6 | Cyan Drum Unit - 1/box - Up to 100,000 pages @ 5\% coverage - For DP50 | \$ | 210.99 | 15\% | \$ | 179.34 |
| 43E-7 | Magenta Drum Unit - 1/box - Up to 100,000 pages @ 5\% coverage - For DP50 | \$ | 210.99 | 15\% | \$ | 179.34 |
| $43 \mathrm{E}-8$ | Yellow Drum Unit - 1/box - Up to 100,000 pages @ 5\% coverage - For DP50 | \$ | 210.99 | 15\% | \$ | 179.34 |
| 43E-9 | Transfer Belt - 1/box - Up to 160,000 - For DP50 | \$ | 310.99 | 15\% | \$ | 264.34 |
| 43E-A | Waste Toner Bottle - 1/box - Up to 40,000 pages @ 5\% coverage - For DP50 | \$ | 44.99 | 15\% | \$ | 38.24 |
| 43E-F | 110V Fuser Unit - 1/box - Up to 140,000 - For DP50 | \$ | 410.99 | 15\% | \$ | 349.34 |
|  |  |  |  |  |  |  |
| Riso Supplies |  |  |  |  |  |  |
| 41R-0 | Riso S-4670 Black Ink Cartridge - 1/box - Up to 71,429 pages - For HC5500 (WP9E) | \$ | 410.99 | 15\% | \$ | 349.34 |
| 41R-1 | Riso S-4671 Cyan Black Ink Cartridge - 1/box - Up to 71,429 pages - For HC5500 (WP9E) | \$ | 496.99 | 15\% | \$ | 422.44 |
| 41R-2 | Riso S-4672 Magenta Ink Cartridge - 1/box - Up to 71,429 pages - For HC5500 (WP9E) | \$ | 496.99 | 15\% | \$ | 422.44 |
| 41R-3 | Riso S-4673 Yellow Ink Cartridge - 1/box - Up to 71,429 pages - For HC5500 (WP9E) | \$ | 496.99 | 15\% | \$ | 422.44 |
| 41R-7 | Riso S-4129G Staples - 3 Cartridges/box - 5,000 staples per cartridge - For HC5500, ComColor 3010, ComColorR 7010, ComColor 9050 | \$ | 95.00 | 15\% | \$ | 80.75 |
| 41R-8 | Riso S-4130G Staples - 4 Cartridges/box - 5,000 staples per cartridge - For HC5500, ComColor 3010, ComColorR 7010, ComColor 9051 | \$ | 120.00 | 15\% | \$ | 102.00 |
| 41R-F | Riso S6303G Yellow Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style | \$ | 586.99 | 15\% | \$ | 498.94 |
| 41R-G | Riso S6302G Magenta Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style | \$ | 586.99 | 15\% | \$ | 498.94 |
| 41R-H | Riso S6301G Cyan Ink Cartridge - 1/box - Up to 130,000 pages letter style; Up to 123,000 pages ledger style | \$ | 586.99 | 15\% | \$ | 498.94 |
| 41R-J | Riso S6300G Black Ink Cartridge - 1/box - Up to 120,000 pages letter style; Up to 100,000 pages ledger style | \$ | 536.99 | 15\% | \$ | 456.44 |

Document Printer Supplies - Cont'd

| Riso Supplies |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 41R-R | Riso S6701G Black Ink Cartridge - 1/box - Up to 78,000 pages based on monochrome printing; Up to 94,250 pages based on all 4 inks when printing in color. For ComColor $3110,3150,7110,7150,9150$ | \$ | 536.99 | 15\% | \$ | 456.44 |
| 41R-S | Riso S6702G Cyan Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150 | \$ | 536.99 | 15\% | \$ | 456.44 |
| 41R-T | Riso S6703G Magenta Ink Cartridge - 1/box -Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150 | \$ | 536.99 | 15\% | \$ | 456.44 |
| 41R-U | Riso S6704G Yellow Ink Cartridge - 1/box - Up to 94,250 pages based on all 4 inks when printing in color. For ComColor 3110, 3150, 7110, 7150, 9150 | \$ | 536.99 | 15\% | \$ | 456.44 |
| 41R-6 | Riso S-6685 Face Down Offset Staples - 5,000 staples/cartridge - For ComColor 3110, 3150, 7110, 7150,9150 | \$ | 95.00 | 15\% | \$ | 80.75 |
| SL-S-7250UA | Riso S-7250UA Black Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK | \$ | 525.00 | 15\% | \$ | 446.25 |
| SL-S-7251UA | Riso S-7251UA Cyan Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK | \$ | 525.00 | 15\% | \$ | 446.25 |
| SL-S-7252UA | Riso S-7252UA Magenta Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK | \$ | 525.00 | 15\% | \$ | 446.25 |
| SL-S-7253UA | Riso S-7253UA Yellow Ink Cartridge - 1/box - For ComColor FW 5000, FW 5230, FW 5231; Pitney Bowes WPYT, WPYQ, WPYK | \$ | 525.00 | 15\% | \$ | 446.25 |
| Document Printer Supplies - Cont'dRiso Supplies |  |  |  |  |  |  |
| SL-S-7280UA | Riso S-7280UA Black Ink Cartridge - 1/box - Up to 91,200 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ | 525.00 | 15\% | \$ | 446.25 |
| SL-S-7281UA | Riso S-7281UA Cyan Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ | 525.00 | 15\% | \$ | 446.25 |
| SL-S-7282UA | Riso S-7282UA Magenta Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ | 525.00 | 15\% | \$ | 446.25 |
| SL-S-7283UA | Riso S-7283UA Yellow Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ | 525.00 | 15\% | \$ | 446.25 |
| SL-S-7284UA | Riso S-7284UA Gray Ink Cartridge - 1/box - Up to 143,858 pages - For ComColor GD7330, GD9630; Pitney Bowes WPCZ, WPZB | \$ | 525.00 | 15\% | \$ | 446.25 |
|  |  |  |  |  |  |  |

SendPro ${ }^{\text {TM }}$ pbSmartPostage Supplies

| 6W2-3 | White Internet Shipping Labels with TrueBlock ${ }^{m}$ Technology $-5.5^{\prime \prime} \times 8.5^{\prime \prime}-25$ sheets of 2 labels each -50 labels - For inkjet printers | \$ | 12.99 | 30\% | \$ | 9.09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6W2-4 | White Internet Shipping Labels with TrueBlock'm Technology -5.5" $\times 8.5^{\prime \prime}-100$ sheets of 2 labels each 200 labels - For laser printers | \$ | 39.99 | 30\% | \$ | 27.99 |
| 6WB-A | Data Max-pbSmartPostage 4" Continuous Shipping Labels - 1 roll of 260 self stick adhesive labels - For pbSmartPostage | \$ | 19.49 | 30\% | \$ | 13.64 |
| 6WB-E | Printable Postage Sheets -5-8.5 $\times 11$ sheets of 25 labels each - For pbSmartPostage | \$ | 7.49 | 30\% | \$ | 5.24 |
| 6WB-F | Die Cut Shipping Labels - 4 in. $\times 6$ in. 11 roll/box, 300 labels/roll For pbSmartPostage | \$ | 29.95 | 30\% | \$ | 20.97 |
| 6WB-K | White Adhesive Labels $-5.5^{\prime \prime} \times 8.5$ " -25 sheets of 2 labels each -50 labels- For inkjet printers | \$ | 9.99 | 30\% | \$ | 6.99 |
| 2F3-P | DK1241 4" $\times 6$ " Shipping Labels - 1 roll/box - 200 labels per roll | \$ | 29.95 | 30\% | \$ | 20.97 |
|  |  |  |  |  |  |  |

Sorter Supplies

|  | Imaje (upgraded) S7 Supra Water Based Black Ink: 4-0.8 liter bottles - For Olumpus1 \& 2 Imaje 9030 <br> printer | $\$$ | 339.99 | $30 \%$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\mathbf{4 1 A - S}$ | Imaje (upgraded) S7 Supra Water Based Black Ink Additive: 4-0.8 liter bottles - For Olumpus1 \& 2 | $\mathbf{2 3 7 . 9 9}$ |  |  |  |
|  | Imaje 9030 systems upgraded by Imaje for printing IMB (SR8M; SR8N) |  |  |  |  |

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