

NASPO ValuePoint
**PARTICIPATING ADDENDUM (PA)
AMENDMENT #1**



MAILROOM EQUIPMENT, SUPPLIES AND MAINTENANCE
Led by the State of Arizona

Master Agreement #: ADSPO16-169897

Contractor: **PITNEY BOWES, INC.**


Participating Entity: **STATE OF ALASKA**

Participating Addendum (PA) #: 2018-MAIL-0002

Amendment #1:

This amendment serves to replace Attachments B and C included in the original PA with the Attachments B and C included with this amendment for orders placed pursuant to this new price book. The updated price book is also attached with this amendment.

IN WITNESS WHEREOF, the parties have executed this Amendment #1 as of the date of execution by both parties below. All other PA terms and conditions remain unchanged.

Participating Entity: State of Alaska	Contractor: Pitney Bowes Inc.
Signature: 	Signature:
Name: Jason Grove	Name: Arthur E. Adams Jr.
Title: Contracting Officer	Title: Director, Government Contract Compliance
Date: 12/2/2019	Date: 12/3/2019

OPTION A -- NASPO VALUEPOINT TERM RENTAL (INSTALLMENT PURCHASE) LEASE TERMS AND CONDITIONS:

Attachment B.1

Pitney Bowes Global Financial Services LLC will serve as a sub-contractor under ADSP016-169897 and will be the Lessor under this Term Rental (Installment Purchase) Lease Terms and Condition Agreement. PBGFS does not warrant, service or otherwise support the equipment. Those services are provided by Pitney Bowes Inc. (PBI). Due to federal regulations, only PBI can own a Meter. This Agreement cannot be used for Production Equipment Categories (Production Ink Jet Envelope Addressing System, Production Tabbers, Inserter Production, Production Folder-Inserter, Pre-Sorting Equipment) awarded under ADSP016-00006328- to Pitney Bowes Inc.

Pricing Plan for the NASPO ValuePoint Term Rental (Installment Purchase) Lease Terms and Conditions is as follows:

Monthly Rate Factors:

<u>Term:</u>	<u>Lease Rate:</u>
36	.0326
48	.0257
60	.0216

Total Value of the Order multiplied by the applicable Monthly Rate Factor = (Monthly Equipment Lease Payment, plus applicable monthly Equipment rental, Meter Services, and value based service fees, plus the monthly cost of service maintenance for years 2 thru end of initial term, plus any applicable taxes multiplied by three (3) months = equals the Quarterly payment.

For further clarification a 36 month lease based on a \$10,000 equipment order the Quarterly payment would equal a \$326.00 monthly equipment lease payment multiplied by 3 months equaling a \$978 Quarterly lease payment. Applicable quarterly cost of service maintenance for years 2 thru end of initial term, quarterly Equipment rental, Meter Services, and value based services fees, plus any taxes, if applicable, would be added to the Quarterly payment.

L1. DEFINITIONS

L1.1 The following terms mean:

"Agreement" - the Order, your State's Participating Addendum, the NASPO ValuePoint Master Agreement ADSP016-169897, these terms and conditions, and any attached exhibits.

"Bank" - The Pitney Bowes Bank, Inc.

"Consumable Supplies" - ink, ink rollers, printheads, toner and drum cartridges, ribbons and similar items. Product-specific consumable supplies are identified in the product operator guide.

"Covered Equipment" - the equipment rented or sold to you from PBGFS or PBI that is covered by the SLA as stated on the Order. Covered Equipment does not include any Meter, Usage-based Equipment, or any standalone software, and SendKit equipment.

"Delivery Date" - the date the Equipment or other item is delivered to your location.

"Effective Date" - the date the Order is received by us.

"Equipment" - the equipment listed on the Order, excluding any Meter, and any standalone software and SendKit equipment.

"Initial Term" - the lease period listed on the Order

"Install Date" - the date the Equipment or other item is installed at your location.

"Meter" - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ or SendPro™ P or C series mailing system, the postal security device that accounts for and enables postage to be purchased and printed ("PSD") and (ii) in the case of all other mailing systems, the PSD, the user interface or keyboard and display and the print engine.

"Meter Services" means access to the PSD to download, account for, and enable printing of postage within a PBI Postage Evidencing System as defined in Title 39, Part 501 of the Code of Federal Regulations ("CFR"); USPS mandated processes associated with

the PSD, including registration, usage reporting and withdrawal; repair or replacement of the PSD as described in Section 2.6 of the Equipment Rental and Meter Services Terms and Conditions; and the Softguard Program outlined in Section 2.5 of the Equipment Rental and Meter Services Terms and Conditions

"Lease" - the Order and this NASPO ValuePoint Term Rental (Installment Purchase) Lease Terms and Conditions.

"Maintenance Service" - the maintenance service for the Covered Equipment selected by you on the Order, excluding software maintenance.

"Master Agreement" - NASPO ValuePoint Master Agreement ADSP016-169897 Mail Room Equipment, Services and Maintenance contract administered by the State of Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.

"NASPO ValuePoint" - NASPO ValuePoint Cooperative Purchasing Organization LLC, a wholly owned subsidiary of National Association of State Procurement Officials (NASPO).

"Order" - the executed agreement between the applicable Pitney Bowes company and you for the Equipment.

"PBGFS" - Pitney Bowes Global Financial Services LLC or a wholly owned subsidiary of Pitney Bowes Inc.

"PBI" - Pitney Bowes Inc.

"Pitney Bowes" - PBI, PBGFS and their respective subsidiaries.

"Postage Equipment Rental and Meter Services Agreement" - an agreement governing Equipment Rental and Meter Services you enter into with us.

"SLA" - the Service Level Agreement.

"SLMA" – a Software License and Maintenance Agreement you enter into with us

"SOW" – a Statement of Work you enter into with us.

"State Participating Addendum" the bilateral agreement executed by us and your participating state incorporating the Master Agreement.

"Usage-based Equipment" – equipment for which charges are based on volume of use

"USPS" – the United States Postal Service.

"We," "Our," or "Us" – the Pitney Bowes company with whom you've entered into the Order.

"You," "Your," "Lessee," or "Customer" – the entity identified on the Order.

L2. AGREEMENT

L2.1 You are leasing the Equipment listed on the Order.

L2.2 You may not cancel this Lease for any reason except as expressly set forth in Section L10 below, all payment obligations are unconditional.

L2.3 If you do not pay the fees when due or you do not comply with the Agreement and fail to cure the same within thirty (30) days of receipt of written notice thereof, we may disable the Meter, terminate the Agreement, retake the Equipment and Meter, and collect from you all fees due for the remainder of the Initial Term, or if after the Initial Term, all fees then due, plus interest at the lesser of 18% per year or the maximum allowed by law.

L2.4 You authorize us to file a Uniform Commercial Code financing statement naming you as debtor/lessee with respect to the Equipment.

L3. PAYMENT TERMS

L3.1 We will invoice you in arrears each month for all payments on the Order (each, a "Quarterly Payment"), except as provided in any SOW attached to this Order. You will make each Quarterly Payment by the due date shown on our invoice.

L3.2 Your Quarterly Payment may include an origination fee, amounts carried over from a previous unexpired lease, SLMA fees and other charges.

L3.3 Any Meter Services fees, SLA fees, and subscription fees (collectively "PBI Payments"), will be included with your Quarterly Payment and begin with the start of the Lease Term (as defined below). After the Initial Term, your Quarterly Payment will increase if your PBI Payments increase.

L3.4 Your obligations, including your obligation to pay the Quarterly Payments due in any fiscal year during the term of this Agreement, shall constitute a current expense for such fiscal year and shall not constitute indebtedness within the meaning of the constitution and laws of the state in which you are located. Nothing herein shall constitute a pledge by you of any taxes or other moneys (other than moneys lawfully appropriated from time to time by or for your benefit for this Agreement) to the payment of any Total Payment due under this Agreement.

L4. EQUIPMENT OWNERSHIP

L4.1 PBI owns any Meter. Title to the Equipment shall pass to you upon installation. However, you and we agree that title shall automatically revert to us in the event of default, or termination due to your non-appropriation under Section L10.

L5. TERM

L5.1 This Agreement shall commence on the date of delivery and shall continue until the earlier of (i) termination at our option upon the occurrence of an event of default, or (ii) the occurrence of an event of a non-appropriation under Section L10, or (iii) the expiration of

the Term and your payment of all Quarterly Payments and other sums due and your fulfillment of all other obligations under this Agreement.

L6. SURRENDER OF EQUIPMENT

L6.1 If you default, or terminate this Agreement by non-appropriation under Section L10, you, at your expense, shall return all Equipment by delivering it to us in the same condition as when delivered to you, reasonable wear and tear excepted, to such place or on board such carrier, packed for shipping, as we may specify. Until the Equipment is returned as required above, all terms of this Agreement remain in effect including, without limitation, your obligations to make payments relating to your continued use of the Equipment and to insure the Equipment.

L7. WARRANTY AND LIMITATION OF LIABILITY

L7.1 PBGFS AND THE BANK MAKE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR FREEDOM FROM INTERFERENCE OR INFRINGEMENT.

L7.2 PBGFS AND THE BANK ARE NOT LIABLE FOR ANY LOSS, DAMAGE (INCLUDING INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES), OR EXPENSE CAUSED DIRECTLY OR INDIRECTLY BY THE EQUIPMENT.

L7.3 PBI provides you with the warranty as provided in the Master Agreement and as follows:

(a) PBI warrants that the Equipment will be free from defects in material and workmanship and will perform according to the equipment user guide for a period of one year (360) days from the date of acceptance (the "Warranty Period").

(b) PBI warrants that the Maintenance Service provided will be performed in a professional and workmanlike manner.

(c) Your remedy in the event of any warranty claim is as provided within the Master Agreement.

(d) A "defect" does not include the failure of rates within a rate update to conform to published rates.

(e) There is no warranty for Equipment requiring repair or replacement because of your negligence, usage which exceeds PBI's recommendations, damage in transit, virus contamination or loss of data, misuse, external forces, loss or fluctuation of power, fire, flood, or other natural causes, or service by anyone other than PBI. There is no warranty for Equipment arising from the use of third party supplies (such as ink) that results in: (i) damage to PBI Equipment; (ii) poor indicia, text, or image print quality; (iii) indicia readability failures; or (iv) a failure to print indicia, text, or images.

(f) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with the PBI Equipment may be reclaimed, reconditioned or remanufactured. Any such item is warranted to perform according to the same standards as the equivalent new item.

(g) The warranty does not cover Consumable Supplies.

L8. EQUIPMENT OBLIGATIONS

L8.1 Condition and Repairs. You will keep the Equipment free from liens and in good repair, condition, and working order.

L8.2 Inspection. We may inspect the Equipment and related maintenance records.

L8.3 Location. You may not move the Equipment from the location specified on the Order without our prior written consent which will not be unreasonably withheld.

L9. RISK OF LOSS

L9.1 Risk of Loss.

(a) You bear the entire risk of loss to the Equipment from the date of delivery by PBI until the Equipment is returned to, and received by, us, regardless of cause, ordinary wear and tear excepted ("Loss").

- (b) No Loss will relieve you of any of your obligations under this Lease. You must immediately notify us in writing of any Loss.
- (c) To protect the equipment from loss, you will either (i) keep the Equipment insured against Loss for its full replacement value under a comprehensive policy of insurance or other arrangement with an insurer of your choice, provided that it is reasonably satisfactory to us ("Insurance")
- (d) YOU MUST CALL US AT 1-800-732-7222 AND PROVIDE US WITH EVIDENCE OF INSURANCE.

L10. NON-APPROPRIATION

L10. See Master Agreement - Section 7.2 State of Arizona Uniform Terms and Conditions, Par 4.4. Availability of Funds for the Next State fiscal year and Par 4.5. Availability of Funds for the current State fiscal year.

L11. REPRESENTATIONS

L11.1 You hereby represent and warrant that (a) you are a state or political subdivision thereof within the meaning of Section 103(c) of the Internal Revenue Code of 1986, as amended (the "Code"); and (b) you have the power and authority under applicable law to enter into this Agreement and you have been duly authorized to execute and deliver this Agreement and carry out your obligations hereunder. You acknowledge that a portion of each Quarterly Payment you shall pay includes interest and that this Agreement is entered into based on the assumption that the interest portion of each Quarterly Payment is not includible in gross income of the owner thereof for Federal income tax purposes under Section 103(a) of the Code. You shall, at all times, do and perform all acts and things necessary and within your control in order to assure that such interest component shall be so excluded. If any interest is determined not to be excludible from gross income, your Quarterly Payment shall be adjusted in an amount sufficient to maintain our original after tax yield utilizing our consolidated marginal tax rate, which adjusted Quarterly Payments you agree to pay as provided in this Agreement, subject to Section L10. The rate at which the interest portion of Quarterly Payments is calculated is not intended to exceed the maximum rate or amount of interest permitted by applicable law. If such interest portion exceeds such maximum, then at our option, if permitted by law, the interest portion will be reduced to the legally permitted maximum amount of interest, and any excess will be used to reduce the principal amount of your obligation or be refunded to you. You shall not do (or cause to be done) any act which will cause, or by omission of any act allow, this Agreement to be an "arbitrage bond" within the meaning of Section 148(a) of the Code or a "private activity bond" within the meaning of Section 141(a) of the Code. At the time of your execution of this Agreement, you shall provide us with a properly prepared and executed copy of the appropriate US Treasury Form 8038-G or 8038-GC and you appoint us as your agent for the purpose of maintaining a registration system as required by Section 149(a) of the Code. This Section shall survive the termination of this Agreement.

L12. MISCELLANEOUS

L12.1 If more than one lessee is named in this Lease, liability is joint and several.

L12.2 YOU MAY NOT ASSIGN OR SUBLET THE EQUIPMENT, THE METER OR THIS LEASE WITHOUT OUR PRIOR WRITTEN CONSENT, WHICH WILL NOT BE UNREASONABLY WITHHELD.

L12.3 We may sell, or assign all or any part of this Lease or the Equipment. Any sale or assignment will not affect your rights or obligations under this Agreement.

L12.4 All applicable taxes required to be collected by us will be shown on the invoice.

L12.5 Any Meter used by You under this Agreement is subject to the applicable USPS regulations and meter terms and conditions as may be provided by PBI

L12.6 Our Equipment may contain embedded software. You agree: (i) that PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) that you do not

acquire any right, title or interest in or to the embedded software; (iii) only to use the embedded software with our Equipment in which the embedded software resides; (iv) that you may not copy the embedded software; (v) that you may neither modify nor create derivative works of the embedded software (vi) that you may neither distribute nor disclose the embedded software (or any portion thereof) to any other person; (vii) that you may not translate, de-compile, disassemble, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; and (viii) that you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software. Notwithstanding the above, this section does not modify any terms that may accompany such third party software.

L12.7 If there is a conflict between any of the terms and conditions in this Agreement, your State's Participating Addendum and the Master Agreement ADSPO16-169897, this Agreement shall prevail.

L 12.8 The Connect+ and SendPro P or C Series mailing system may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+ and SendPro P or C Series mailing system and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction

L12.9 We will provide you with a welcome letter by email.

OPTION B -- NASPO VALUEPOINT FMV RENTAL TERMS AND CONDITIONS:

Pitney Bowes Global Financial Services LLC will serve as a sub-contractor under ADSPO16-169897 and will be the Lessor under this Fair Market Value Rental Terms and Condition Agreement. PBGFS does not warrant, service or otherwise support the equipment. Those services are provided by Pitney Bowes Inc. (PBI). Due to federal regulations, only PBI can own a Meter. This Agreement cannot be used for Production Equipment Categories (Production Ink Jet Envelope Addressing System, Production Tabbers, Inserter Production, Production Folder-Inserter, Pre-Sorting Equipment) awarded under ADSPO16-00006328- to Pitney Bowes Inc.

The Pricing Plan for the NASPO ValuePoint Fair Market Value Rental Terms and Conditions is as follows:

Monthly Rate Factors:

<u>Term:</u>	<u>Rate:</u>
36	.0377
48	.0309
60	.0270

Total Value of the Order multiplied by the applicable Monthly Rate Factor = Monthly Equipment Payment, plus applicable monthly Equipment rental, Meter Services, and value based service fees, plus the monthly cost of service maintenance for years 2 thru end of initial term, plus any applicable taxes, multiplied by three (3) months = equals the Quarterly Payment.

For further clarification a 36 month rental based on a \$10,000 equipment order would equal a \$377.00 monthly equipment | payment multiplied by 3 months equaling a \$1,131 quarterly lease payment. Applicable quarterly cost of service maintenance for years 2 thru end of initial term, quarterly Equipment rental Meter Services, and value based services fees, plus any taxes, if applicable, would be added to the Quarterly payment.

L1. DEFINITIONS

L1.1 The following terms mean:

"Agreement" - the Order, your State's Participating Addendum, the NASPO ValuePoint Master Agreement ADSP016-169897, these terms and conditions, and any attached exhibits.

"Bank"- The Pitney Bowes Bank, Inc.

"Consumable Supplies" - ink, ink rollers, printheads, toner and drum cartridges, ribbons and similar items. Product-specific consumable supplies are identified in the product operator guide.

"Covered Equipment" - the equipment rented or sold to you from PBGFS or PBI that is covered by the SLA as stated on the Order. Covered Equipment does not include any Meter, or any standalone software, and SendKit equipment.

"Delivery Date" - the date the Equipment or other item is delivered to your location.

"Effective Date" - the date the Order is received by us.

"Equipment" - the equipment listed on the Order, excluding any Meter, and any standalone software and SendKit equipment.

"Initial Term" - the lease period listed on the Order

"Install Date" - the date the Equipment or other item is installed at your location.

"Meter" - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ or SendPro™ P or C series mailing system, the postal security device that accounts for and enables postage to be purchased and printed ("PSD") and (ii) in the case of all other mailing systems, the PSD, the user interface or keyboard and display and the print engine.

"Meter Services" means access to the PSD to download, account for, and enable printing of postage within a PBI Postage Evidencing System as defined in Title 39, Part 501 of the Code of Federal Regulations ("CFR"); USPS mandated processes associated with the PSD, including registration, usage reporting and withdrawal; repair or replacement of the PSD as described in Section 2.6 of the Equipment Rental and Meter Services Terms and Conditions; and the Softguard Program outlined in Section 2.5 of the Equipment Rental and Meter Services Terms and Conditions

"Lease" - the Order and this NASPO ValuePoint Fair Market Value Rental Terms and Conditions.

"Maintenance Service" - the maintenance service for the Covered Equipment selected by you on the Order, excluding software maintenance.

"Master Agreement" - NASPO ValuePoint Master Agreement ADSP016-169897 Mail Room Equipment, Supplies and Maintenance contract administered by the State of Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.

"NASPO ValuePoint" - NASPO ValuePoint Cooperative Purchasing Organization LLC, a wholly owned subsidiary of National Association of State Procurement Officials (NASPO).

"Order" - the executed agreement between the applicable Pitney Bowes company and you for the Equipment.

"PBGFS" - Pitney Bowes Global Financial Services LLC.

"PBI" - Pitney Bowes Inc.

"Pitney Bowes" - PBGFS and its subsidiaries, and PBI.

"Postage Equipment Rental and Meter Services Agreement" - an agreement governing the Equipment rental and Meter Services you enter into with us.

"SLA" - the Service Level Agreement.

"SLMA" - a Software License and Maintenance Agreement you enter into with us

"SOW" - a Statement of Work you enter into with us.

"State Participating Addendum" the bilateral agreement executed by us and your participating state incorporating the Master Agreement.

"We," "Our," or "Us" - the Pitney Bowes company with whom you've entered into the Order.

"You," "Your," "Lessee", or "Customer" - the entity identified on the Order.

L2. AGREEMENT

L2.1 You are leasing the Equipment listed on the Order.

L2.2 You may not cancel this Lease for any reason except as expressly set forth in Sections L10 and L11 below, all payment obligations are unconditional.

L2.3 If you do not pay the fees when due or you do not comply with the Agreement and fail to cure the same within thirty (30) days of receipt of written notice thereof, we may disable the Meter, terminate the Agreement, retake the Equipment and Meter, and collect from you all fees due for the remainder of the Initial Term, or if after the Initial Term, all fees then due, plus interest at the lesser of 18% per year or the maximum allowed by law.

L2.4 You authorize us to file a Uniform Commercial Code financing statement naming you as debtor/lessee with respect to the Equipment.

L3. PAYMENT TERMS AND OBLIGATIONS

L3.1 We will invoice you in arrears each quarter for all payments on the Order (each, a "Quarterly Payment"), except as provided in any statement of work attached to the Order. You will make each Quarterly Payment by the due date shown on our invoice.

L3.2 Your Quarterly Payment may include an origination fee, amounts carried over from a previous unexpired lease, SLMA fees and other charges.

L3.3 Any Meter Services fees, SLA fees, and subscription fees (collectively "PBI Payments"), will be included with your Quarterly Payment and begin with the start of the Lease Term (as defined below). After the Initial Term, your Quarterly Payment will increase if your PBI Payments increase.

L4. EQUIPMENT OWNERSHIP

We own the Equipment. PBI owns any Meter. Except as stated in Section L6, you will not have the right to become the owner of the Equipment at the end of this Agreement.

L5. LEASE TERM

The Lease term is the number of months stated on the Order ("Lease Term"). The Lease Term will commence on the date the Equipment is delivered, if we do not install the Equipment. If we install the Equipment, the Lease Term will commence on the installation date.

L6. END OF LEASE OPTIONS

L6.1 During the 90 days before your Lease ends, you may, if not in default, select one of the following options:

- (a) enter into a new lease with us;
- (b) purchase the Equipment "as is, where is" for fair market value; or
- (c) return the Equipment and Meter in its original condition, reasonable wear and tear excepted and pay us our then applicable processing fee. If you return the Equipment and Meter, you will, as specified by us, either properly pack and return them to us in the return box and with the shipping label provided by us or furnish them to such service carrier as we specify to pick up and ship them to us.

L6.2 If you do not select one of the options in Section L6.1, you will be deemed to have agreed to enter into month to month extensions of the term of this Agreement. You may choose to cancel the automatic extensions by giving us 120 days prior written notice before the Lease expires (unless the law requires the notice period to be shorter). Upon cancellation, you agree to either return all items pursuant to Section L6.1(c) or purchase the Equipment.

L7. WARRANTY AND LIMITATION OF LIABILITY

L7.1 PBGFS AND THE BANK MAKE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR FREEDOM FROM INTERFERENCE OR INFRINGEMENT.

L7.2 PBI provides you with the warranty as provided in the Master Agreement and as follows:

- (a) PBI warrants that the Equipment will be free from defects in material and workmanship and will perform according to the equipment user guide for a period of one year (360) days from the date of acceptance (the "Warranty Period").
- (b) PBI warrants that the Maintenance Service provided will be performed in a professional and workmanlike manner.
- (c) Your remedy in the event of any warranty claim is as provided within the Master Agreement.
- (d) A "defect" does not include the failure of rates within a rate update to conform to published rates.
- (e) There is no warranty for Equipment requiring repair or replacement because of your negligence, usage which exceeds PBI's recommendations, damage in transit, virus contamination or loss of data, misuse, external forces, loss or fluctuation of power, fire, flood, or other natural causes, or service by anyone other than PBI. There is no warranty for Equipment arising from the use of third party supplies (such as ink) that results in: (i) damage to PBI Equipment; (ii) poor indicia, text, or image print quality; (iii) indicia readability failures; or (iv) a failure to print indicia, text, or images.
- (f) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with the PBI Equipment may be reclaimed, reconditioned or remanufactured. Any such item is warranted to perform according to the same standards as the equivalent new item.
- (g) The warranty does not cover Consumable Supplies.

L7.3 PBGFS AND THE BANK ARE NOT LIABLE FOR ANY LOSS, DAMAGE (INCLUDING INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES), OR EXPENSE CAUSED DIRECTLY OR INDIRECTLY BY THE EQUIPMENT.

L8. EQUIPMENT OBLIGATIONS

L8.1 Condition and Repairs. You will keep the Equipment free from liens and in good repair, condition, and working order.

L8.2 Inspection. We may inspect the Equipment and related maintenance records.

L8.3 Location. You may not move the Equipment from the location specified on the Order without our prior written consent which will not be unreasonably withheld.

L9. RISK OF LOSS AND VALUEMAX® PROGRAM

L9.1 Risk of Loss.

- (a) You bear the entire risk of loss to the Equipment from the date of delivery by PBI until the Equipment is returned to, and received by, us, regardless of cause, ordinary wear and tear excepted ("Loss").
- (b) No Loss will relieve you of any of your obligations under this Lease. You must immediately notify us in writing of any Loss.
- (c) To protect the equipment from loss, you will either (i) keep the Equipment insured against Loss for its full replacement value under a comprehensive policy of insurance or other arrangement with an insurer of your choice, provided that it is reasonably satisfactory to us ("Insurance") or (ii) be enrolled in PBGFS' ValueMAX program described in Section 9.1(d).

- (d) YOU MUST CALL US AT 1-800-732-7222 AND PROVIDE US WITH EVIDENCE OF INSURANCE. If you do not provide evidence of Insurance and have not previously enrolled in our equipment replacement program (ValueMAX), we may include the Equipment in the ValueMAX program and charge you a fee, which we will include as an additional charge on your Invoice.
- (e) We will provide written notice reminding you of your Insurance obligations described above in Section L9.1(c).
- (f) If you do not respond with evidence of insurance within the time frame specified in the notification we may immediately include the Equipment in the ValueMAX program.
- (g) If the Equipment is included in the ValueMAX program and any damage or destruction to the Equipment occurs (other than from your gross negligence or willful misconduct, which is not covered by ValueMAX), we will (unless you are in default) repair or replace the Equipment.
- (h) We are not liable to you if we terminate the ValueMAX program. By providing the ValueMAX program we are not offering or selling you insurance; accordingly, regulatory agencies have not reviewed this Lease, this program or its associated fees, nor are they overseeing our financial condition.

L10. NON-APPROPRIATION

L10.1 See Master Agreement -- Section 7.2 State of Arizona Uniform Terms and Conditions, Par 4.4. Availability of Funds for the Next State fiscal year and Par 4.5. Availability of Funds for the current State fiscal year.

L11. EARLY TERMINATION

L11.1 You further warrant that you intend to enter into this Lease for the entire Stated Term and you acknowledge that we have relied upon such represented intention when determining the applicable pricing plan.

Cancelable Lease – Cancel with three month penalty on rental payment per the Master Agreement.

L12. MISCELLANEOUS

L12.1 If more than one lessee is named in this Lease, liability is joint and several.

L12.2 YOU MAY NOT ASSIGN OR SUBLET THE EQUIPMENT

OR THIS LEASE WITHOUT OUR PRIOR WRITTEN CONSENT, WHICH CONSENT WILL NOT BE UNREASONABLY WITHHELD. ANY ASSIGNMENT WITHOUT OUR CONSENT IS VOID.

L12.3 We may sell, assign, or transfer all or any part of this Lease or the Equipment. Any sale, assignment, or transfer will not affect your rights or obligations under this Agreement.

L12.4 All applicable taxes required to be collected by us will be shown on the invoice.

L12.5 If there is a conflict between any of the terms and conditions in this Agreement, your State's Participating Addendum and the Master Agreement ADSP016-169897, this Agreement shall prevail.

L12.6 Any Meter used by You under this Agreement is subject to the applicable USPS regulations and meter terms and conditions as may be provided by PBI.

L12.7 Our Equipment may contain embedded software. You agree: (i) that PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) that you do not acquire any right, title or interest in or to the embedded software; (iii) only to use the embedded software with our Equipment in which the embedded software resides; (iv) that you may not copy the embedded software; (v) that you may neither modify nor create derivative works of the embedded software (vi) that you may neither distribute nor disclose the embedded software (or any portion thereof) to any other person; (vii) that you may not translate, de-compile, disassemble, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; and (viii) that you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software. Notwithstanding the above, this section does not modify any terms that may accompany such third party software.

L12.8 The Connect+ or SendPro™ P or C series mailing system may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+ or SendPro™ P or C series mailing system and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.

L12.9 We will provide you with a welcome letter by email.

Attachment B.3

OPTION C -- NASPO VALUEPOINT FAIR MARKET VALUE LEASE TERMS AND CONDITIONS:

Pitney Bowes Global Financial Services LLC will serve as a sub-contractor under ADSP016-169897 and will be the Lessor under this Fair Market Value Lease Terms and Condition Agreement. PBGFS does not warrant, service or otherwise support the equipment. Those services are provided by Pitney Bowes Inc. (PBI). Due to federal regulations, only PBI can own a Meter. This Agreement cannot be used for Production Equipment Categories (Production Ink Jet Envelope Addressing System, Production Tabbers, Inserter Production, Production Folder-Inserter, Pre-Sorting Equipment) awarded under ADSP016-00006328- to Pitney Bowes Inc.

The Pricing Plan for the NASPO ValuePoint Fair Market Value Lease Terms and Conditions is as follows:

Monthly Rate Factors:

Term: **Lease Rate:**

36	.0342
48	.0277
60	.0237

Total Value of the Order multiplied by the applicable Monthly Rate Factor = Monthly Equipment Lease Payment, plus applicable monthly Equipment rental, Meter Services, and value based service fees, plus the monthly cost of service maintenance for years 2 thru end of initial term, plus any applicable taxes, multiplied by three (3) months = equals the Quarterly Payment.

For further clarification a 36 month lease based on a \$10,000 equipment order would equal a \$342.00 monthly equipment lease payment multiplied by 3 months equaling a \$1,026 quarterly lease payment. Applicable quarterly cost of service maintenance for years 2 thru end of initial term, quarterly Equipment rental, Meter Services, and value based services fees, plus any taxes, if applicable, would be added to the Quarterly payment.

L1. DEFINITIONS

L1. DEFINITIONS

L1.1 The following terms mean:

"Agreement" - the Order, your State's Participating Addendum, the NASPO ValuePoint Master Agreement ADSP016-169897, these terms and conditions, and any attached exhibits.

"Bank"- The Pitney Bowes Bank, Inc.

"Consumable Supplies" - Ink, ink rollers, printheads, toner and drum cartridges, ribbons and similar items. Product-specific consumable supplies are identified in the product operator guide.

"Covered Equipment" - the equipment rented or sold to you from PBGFS or PBI that is covered by the SLA as stated on the Order. Covered Equipment does not include any Meter, or any standalone software, and SendKit equipment.

"Delivery Date" - the date the Equipment or other item is delivered to your location.

"Effective Date" - the date the Order is received by us.

"Equipment" - the equipment listed on the Order, excluding any Meter, and any standalone software and SendKit equipment.

"Initial Term" - the lease period listed on the Order

"Install Date" - the date the Equipment or other item is installed at your location.

"Meter" - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ or SendPro™ P or C series mailing system, the postal security device that accounts for and enables postage to be purchased and printed ("PSD"), and (ii) in the case of all other mailing systems, the PSD, the user interface or keyboard and display and the print engine.

"Meter Services" means access to the PSD to download, account for, and enable printing of postage within a PBI Postage Evidencing System as defined in Title 39, Part 501 of the Code of Federal Regulations ("CFR"); USPS mandated processes associated with the PSD, including registration, usage reporting and withdrawal; repair or replacement of the PSD as described in Section 2.6 of the Equipment Rental and Meter Services Terms and Conditions; and the Softguard Program outlined in Section 2.5 of the Equipment Rental and Meter Services Terms and Conditions.

"Lease" - the Order and this NASPO ValuePoint Fair Market Value Lease Terms and Conditions.

"Maintenance Service" - the maintenance service for the Covered Equipment selected by you on the Order, excluding software maintenance.

"Master Agreement" - NASPO ValuePoint Master Agreement ADSP016-169897, as amended, Mail Room Equipment, Supplies and Maintenance contract administered by the State of

Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.

"NASPO ValuePoint" - NASPO ValuePoint Cooperative Purchasing Organization LLC, a wholly owned subsidiary of National Association of State Procurement Officials (NASPO).

"Order" - the executed agreement between the applicable Pitney Bowes company and you for the Equipment.

"PBGFS" - Pitney Bowes Global Financial Services LLC.

"PBI" - Pitney Bowes Inc.

"Pitney Bowes" - PBGFS and its subsidiaries, and PBI.

"Postage Equipment Rental and Meter Services Agreement" - an agreement governing the Equipment rental and Meter Services you enter into with us.

"SLA" - the Service Level Agreement.

"SLMA" - a Software License and Maintenance Agreement you enter into with us

"SOW" - a Statement of Work you enter into with us.

"State Participating Addendum" the bilateral agreement executed by us and your participating state incorporating the Master Agreement.

"We," "Our," or "Us" - the Pitney Bowes company with whom you've entered into the Order.

"You," "Your," "Lessee," or "Customer" - the entity identified on the Order.

L2. AGREEMENT

L2.1 You are leasing the Equipment listed on the Order.

L2.2 You may not cancel this Lease for any reason except as expressly set forth in Sections L10 and L11 below, all payment obligations are unconditional.

L2.3 If you do not pay the fees when due or you do not comply with the Agreement and fail to cure the same within thirty (30) days of receipt of written notice thereof, we may disable the Meter, terminate the Agreement, retake the Equipment and Meter, and collect from you all fees due for the remainder of the Initial Term, or if after the Initial Term, all fees then due, plus interest at the lesser of 18% per year or the maximum allowed by law.

L2.4 You authorize us to file a Uniform Commercial Code financing statement naming you as debtor/lessee with respect to the Equipment.

L3. PAYMENT TERMS

L3.1 We will invoice you in arrears each quarter for all payments on the Order (each, a "Quarterly Payment"), except as provided in any statement of work attached to the Order. You will make each Quarterly Payment by the due date shown on our invoice.

L3.2 Your Quarterly Payment may include an origination fee, amounts carried over from a previous unexpired lease, SLMA fees and other charges.

L3.3 Any Meter Services fees, SLA fees, and subscription fees (collectively "PBI Payments"), will be included with your Quarterly Payment and begin with the start of the Lease Term (as defined below). After the Initial Term, your Quarterly Payment will increase if your PBI Payments increase.

L4. EQUIPMENT OWNERSHIP

We own the Equipment. PBI owns any Meter. Except as stated in Section L6, you will not have the right to become the owner of the Equipment at the end of this Agreement.

L5. LEASE TERM

The Lease term is the number of months stated on the Order ("Lease Term"). The Lease Term will commence on the date the Equipment is delivered, if we do not install the Equipment. If we install the Equipment, the Lease Term will commence on the installation date.

L6. END OF LEASE OPTIONS

L6.1 During the 90 days before your Lease ends, you may, if not in default, select one of the following options:

- (a) enter into a new lease with us;
- (b) purchase the Equipment "as is, where is" for fair market value; or
- (c) return the Equipment and Meter in its original condition, reasonable wear and tear excepted and pay us our then applicable processing fee. If you return the Equipment and Meter, you will, as specified by us, either properly pack and return them to us in the return box and with the shipping label provided by us or furnish them to such service carrier as we specify to pick up and ship them to us.

L6.2 If you do not select one of the options in Section L6.1, you will be deemed to have agreed to enter into month to month extensions of the term of this Agreement. You may choose to cancel the automatic extensions by giving us 120 days prior written notice before the Lease expires (unless the law requires the notice period to be shorter). Upon cancellation, you agree to either return all items pursuant to Section L6.1(c) or purchase the Equipment.

L7. WARRANTY AND LIMITATION OF LIABILITY

L7.1 PBGFS AND THE BANK MAKE NO WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR FREEDOM FROM INTERFERENCE OR INFRINGEMENT.

L7.2 PBI provides you with the warranty as provided in the Master Agreement and as follows:

- (a) PBI warrants that the Equipment will be free from defects in material and workmanship and will perform according to the equipment user guide for a period of one year (360) days from the date of acceptance (the "Warranty Period").
- (b) PBI warrants that the Maintenance Service provided will be performed in a professional and workmanlike manner.
- (c) Your remedy in the event of any warranty claim is as provided within the Master Agreement.
- (d) A "defect" does not include the failure of rates within a rate update to conform to published rates.

(e) There is no warranty for Equipment requiring repair or replacement because of your negligence, usage which exceeds PBI's recommendations, damage in transit, virus contamination or loss of data, misuse, external forces, loss or fluctuation of power, fire, flood, or other natural causes, or service by anyone other than PBI. There is no warranty for Equipment arising from the use of third party supplies (such as ink) that results in: (i) damage to PBI Equipment; (ii) poor indicia, text, or image print quality; (iii) indicia readability failures; or (iv) a failure to print indicia, text, or images.

(f) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with the PBI Equipment may be reclaimed, reconditioned or remanufactured. Any such item is warranted to perform according to the same standards as the equivalent new item.

(g) The warranty does not cover Consumable Supplies.

L7.3 PBGFS AND THE BANK ARE NOT LIABLE FOR ANY LOSS, DAMAGE (INCLUDING INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES), OR EXPENSE CAUSED DIRECTLY OR INDIRECTLY BY THE EQUIPMENT.

L8. EQUIPMENT OBLIGATIONS

L8.1 Condition and Repairs. You will keep the Equipment free from liens and in good repair, condition, and working order.

L8.2 Inspection. We may inspect the Equipment and related maintenance records.

L8.3 Location. You may not move the Equipment from the location specified on the Order without our prior written consent which will not be unreasonably withheld.

L9. RISK OF LOSS AND VALUEMAX® PROGRAM

L9.1 Risk of Loss.

(a) You bear the entire risk of loss to the Equipment from the date of delivery by PBI until the Equipment is returned to, and received by, us, regardless of cause, ordinary wear and tear excepted ("Loss").

(b) No Loss will relieve you of any of your obligations under this Lease. You must immediately notify us in writing of any Loss.

(c) To protect the equipment from loss, you will either (i) keep the Equipment insured against Loss for its full replacement value under a comprehensive policy of insurance or other arrangement with an insurer of your choice, provided that it is reasonably satisfactory to us ("Insurance") or (ii) be enrolled in PBGFS' ValueMAX program described in Section 9.1(d).

(d) YOU MUST CALL US AT 1-800-732-7222 AND PROVIDE US WITH EVIDENCE OF INSURANCE. If you do not provide evidence of Insurance and have not previously enrolled in our equipment replacement program (ValueMAX), we may include the Equipment in the ValueMAX program and charge you a fee, which we will include as an additional charge on your invoice.

(e) We will provide written notice reminding you of your Insurance obligations described above in Section L9.1(c).

(f) If you do not respond with evidence of insurance within the time frame specified in the notification we may immediately include the Equipment in the ValueMAX program.

(g) If the Equipment is included in the ValueMAX program and any damage or destruction to the Equipment occurs (other than from your gross negligence or willful misconduct, which is not covered by ValueMAX), we will (unless you are in default) repair or replace the Equipment.

(h) We are not liable to you if we terminate the ValueMAX program. By providing the ValueMAX program we are not offering or selling you insurance; accordingly, regulatory agencies have not reviewed this Lease, this program or its associated fees, nor are they overseeing our financial condition.

L10. NON-APPROPRIATION

L10.1 See Master Agreement – Section 7.2 State of Arizona Uniform Terms and Conditions, Par 4.4. Availability of Funds for the Next

L11. EARLY TERMINATION

L11.1 You further warrant that you intend to enter into this Lease for the entire Stated Term and you acknowledge that we have relied upon such represented intention when determining the applicable pricing plan. If you cancel or terminate this Lease prior to expiration of the Stated Term (other than for non-appropriations), you shall pay a termination charge equal to the net present value of the monthly payments remaining through the completion of the term, discounted to present value at a rate of 6% per year.

L12. MISCELLANEOUS

L12.1 If more than one lessee is named in this Lease, liability is joint and several.

L12.2 YOU MAY NOT ASSIGN OR SUBLET THE EQUIPMENT

OR THIS LEASE WITHOUT OUR PRIOR WRITTEN CONSENT, WHICH CONSENT WILL NOT BE UNREASONABLY WITHHELD. ANY ASSIGNMENT WITHOUT OUR CONSENT IS VOID.

L12.3 We may sell, assign, or transfer all or any part of this Lease or the Equipment. Any sale, assignment, or transfer will not affect your rights or obligations under this Agreement.

L12.4 All applicable taxes required to be collected by us will be shown on the invoice.

L12.5 If there is a conflict between any of the terms and conditions in this Agreement, your State's Participating Addendum and the Master Agreement ADSPO16-169897, this Agreement shall prevail.

L12.6 Any Meter used by You under this Agreement is subject to the applicable USPS regulations and meter terms and conditions as may be provided by PBI.

L12.7 Our Equipment may contain embedded software. You agree: (i) that PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) that you do not acquire any right, title or interest in or to the embedded software; (iii) only to use the embedded software with our Equipment in which the embedded software resides; (iv) that you may not copy the embedded software; (v) that you may neither modify nor create derivative works of the embedded software (vi) that you may neither distribute nor disclose the embedded software (or any portion thereof) to any other person; (vii) that you may not translate, de-compile, disassemble, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; and (viii) that you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software. Notwithstanding the above, this section does not modify any terms that may accompany such third party software.

L 12.8 The Connect+ and SendPro P or C Series mailing system may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+ and SendPro P or C Series mailing system and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.

L 12.9 We will provide you with a welcome letter by email.

Equipment Rental and Meter Services Terms and Conditions

Attachment C

1. DEFINITIONS

As used in this Agreement, the following terms mean:

"Agreement" – the Order, your State's Participating Addendum, the NASPO ValuePoint Master Agreement ADSP016-169897, these terms and conditions, and any attached exhibits.

"Bank" - The Pitney Bowes Bank, Inc.

"Equipment" means the equipment listed on the Order, excluding any Meter or standalone software.

"Initial Term" - the rental period listed on the Order.

"Meter" - any postage meter supplied by PBI under the Order, including (i) in the case of a Connect+™ or SendPro™ P or C series mailing system, the postal security device that accounts for and enables postage to be purchased and printed ("PSD") and (ii) in the case of all other mailing systems, the PSD, the user interface or keyboard and display and the print engine.

"Meter Services" means access to the PSD to download, account for, and enable printing of postage within a PBI Postage Evidencing System as defined in Title 39, Part 501 of the Code of Federal Regulations ("CFR"); USPS mandated processes associated with the PSD, including registration, usage reporting and withdrawal; repair or replacement of the PSD as described in Section 2.6; and the Softguard Program outlined in Section 2.5.

"Master Agreement" – NASPO ValuePoint Master Agreement ADSP016-169897 Mail Room Equipment, Services and Maintenance contract administered by the State of Arizona and shall consist of: the solicitation as amended, any requests for clarifications and/or best and final offers, the proposal submitted by us, our responses to any requests for clarifications and/or our best and final offer.

"NASPO ValuePoint" – NASPO ValuePoint Cooperative Purchasing Organization LLC, a wholly owned subsidiary of National Association of State Procurement Officials (NASPO).

"Order" - the executed order between the applicable Pitney Bowes company and you for the products covered by the order.

"PBGFS" - Pitney Bowes Global Financial Services LLC or a wholly-owned subsidiary of Pitney Bowes Inc.

"PBI," "We," "Our," or **"Us"** - Pitney Bowes Inc.

"Reserve Account" – the Postage By Phone® Reserve Account that you maintain at the Bank.

"State Participating Addendum" – the bilateral agreement executed by us and your participating state incorporating the Master Agreement.

"USPS" – the United States Postal Service.

"You," or **"Your"** - the person identified on the Order who is renting Equipment or purchasing Meter Services.

2. METER RENTAL

2.1 Fees

- (a) We will invoice you the Equipment rental ("rental") and Meter Services fees listed on the Order.
- (b) After the Initial Term, we may increase the rental and/or Meter Services fees in accordance with the Master Agreement.
- (d) When you receive notice of an increase, you may terminate your rental or Meter Services only as of the date the increase becomes effective.
- (e) If you do not pay the fees when due or you do not comply with the Agreement, we may disable the Meter, terminate the

Agreement, relake the Meter, and collect from you all fees due through the termination date of the Agreement.

- (f) You are responsible for paying any taxes on the Meter and services, including sales and use tax, unless a valid tax exemption certification acceptable to the applicable taxing authority is provided.

2.2 Postage

- (a) You may transfer funds to the Bank for deposit into your Reserve Account or you may transfer funds to the United States Postal Service ("USPS") through a lockbox bank ("Lockbox Bank"). See section U1 for details.
- (b) If you participate in any optional PBI, PBGFS, or Bank postage advance programs (such as Purchase Power), we will advance payment on your behalf to USPS, subject to repayment by you under the terms of the postage advance program and billed separately from your Meter Services fees.
- (c) If you purchase postage through a Lockbox Bank, the USPS is responsible for refunds of unused postage and those refunds will be made in accordance with then current USPS regulations.

2.3 Terms of Use; Federal Regulations

- (a) You may use the Meter solely for the purpose of processing your mail, provided that you are authorized by the USPS to use the Meter, and that you comply with (i) this Agreement, (ii) any operator guide and (iii) all USPS regulations.
- (b) You agree to use only attachments or printing devices authorized by us.
- (c) You must receive our written consent before moving the Meter to a different location.
- (d) Federal regulations require that we own the Meter.
- (e) Tampering with or misusing the Meter is a violation of federal law.
- (f) Activities of the USPS including the payment of refunds for postage by the USPS to clients will be made in accordance with the current Domestic Mail Manual.
- (g) If the Meter is used in any unlawful scheme, or is not used for any consecutive 12 month period, or if you take the Meter or allow the Meter to be taken outside the United States without proper written permission of USPS Headquarters, or if you otherwise fail to abide by the postal regulations and this Agreement regarding care and use of the Meter, then this Agreement and any related Meter Services agreement may be revoked. You acknowledge that any use of a Meter that fraudulently deprives the USPS of revenue can cause you to be subject to civil and criminal penalties applicable to fraud and/or false claims against the United States. The submission of a false or fraudulent statement can result in imprisonment of up to 5 years and fines of up to \$10,000 (18 U.S.C. 1001) and a civil penalty of up to \$5,000 plus an assessment of twice the amount falsely claimed (3 U.S.C. 3802). The mailing of matter bearing a fraudulent postage meter imprint is an example of a violation of these statutes.
- (h) You are responsible for immediately reporting (within 72 hours or less) the theft or loss of the Meter to us. Failure to comply with this notification provision in a timely manner may result in the denial of refund of any funds remaining on the Meter at the time of loss or theft.
- (i) You understand that the rules and regulations regarding the use of this Meter as documented in the Domestic Mail Manual may be updated from time to time by the USPS and it is your

obligation to comply with any rules and regulations regarding its use.

2.4 Care and Risk of Loss

- (a) You agree to take proper care of the Meter(s).
- (b) You assume all risk of loss or damage to the Meter while you have possession.

2.5 Rate Updates and Soft-Guard® Program

- (a) Your Meter may require periodic rate information updates that you can obtain under our Soft-Guard® program.
- (b) The Soft-Guard® Subscription, we will provide up to 6 rate updates during each 12 month period following the date of installation..
- (c) We will provide rate updates only if required due to a postal or carrier change in rate, service, Zip Code or zone change.
- (d) Your Soft-Guard® Subscription does not cover any change in rates due to custom rate changes, new classes of carrier service, or a change in Zip Code or zone due to equipment relocation.
- (e) We will not be responsible for any losses arising out of or resulting from the failure of rating or software downloads to conform to published rates.

2.6 Repair or Replacement

- (a) If the Meter malfunctions or fails due to reasons other than your negligence or accident, usage which exceeds our recommendations, use of Meter in a manner not authorized by this Agreement or any operator guide, use of equipment in an environment with unsuitable humidity and/or line voltage, damage in transit, virus contamination or loss of data, loss or fluctuation of power, fire, flood or other natural causes, external forces beyond our control, sabotage or service by anyone other than us, failure to use applicable software updates, use of Meter with any system for which we have advised you we will no longer provide support or which we have advised you is no longer compatible, or use of third party supplies (such as ink), hardware or software that results in (i) damage to Meter (including damage to printheads), (ii) poor indicia, text or image print quality, (iii) indicia readability failures or (iv) a failure to print indicia, text or images
- (b) REPAIR OR REPLACEMENT IS YOUR SOLE REMEDY.

2.7 LIMITATION OF LIABILITY

See – Master Agreement

2.8 Collection of Information

- (a) You authorize us to access and download information from your Meter or from your PC Postage account and we may disclose this information to the USPS or other governmental entity.
- (b) We will not share with any third parties (except the USPS or other governmental entity) individually identifiable information that we obtain about you in this manner unless required to by law or court order.
- (c) We may elect to share aggregate data about our customers' postage usage with third parties.

3. VALUE BASED SERVICES

Value Based Services include services such as USPS® e-Return Receipt and USPS® Confirmation Services.

3.1 Fees

- (a) Any fees charged by the USPS for any Value Based Service you purchase is payable by you in the same way that you pay for postage.
- (b) The USPS is solely responsible for its services.

(c) We are not responsible for any malfunctions of any part of the communication link connecting the IntelliLink® Control Center with the USPS data system.

3.2 THE VALUE BASED SERVICES PROVIDED BY THE USPS ARE PROVIDED WITHOUT ANY WARRANTY OF ANY KIND, EITHER EXPRESS OR IMPLIED, INCLUDING THE WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. WE ARE NOT LIABLE FOR ANY DAMAGES YOU MAY INCUR BY REASON OF YOUR USE OF THE VALUE BASED SERVICES PROVIDED BY THE USPS, INCLUDING INCIDENTAL, CONSEQUENTIAL, OR PUNITIVE DAMAGES.

3.3 Ending the Value Based Services. We have the right to terminate the Value Based Services if the USPS discontinues offering the service or you breach your obligations under this Agreement and fail to cure the breach within thirty (30) days after you have been notified of it in writing.

4. EMBEDDED SOFTWARE AND SUBSCRIPTION SERVICES

4.1 Our Equipment may contain embedded software. You agree that: (i) PBI and its licensors own the copyrights and other intellectual property in and to the embedded software; (ii) you are licensed only to use the embedded software with our Equipment in which the embedded software resides; (iii) you will not copy, modify, decompile, or otherwise attempt to unbundle, reverse engineer or create derivative works of the embedded software, except as permitted by applicable law; (iv) you will not distribute or otherwise disclose the embedded software (or any portion thereof) to any other person; and (v) you may not export the embedded software in contravention of applicable export control laws. The embedded software contains third party software, which, notwithstanding the above, is subject to any terms that may accompany such third party software.

4.2 Subscription Services. We may offer certain on-demand services to you on a subscription basis as indicated in the applicable Order. Upon payment of any applicable subscription fees, we grant you a non-exclusive, non-transferable license to access and use the subscription services for the term set forth in the Order for your internal business purposes only. You may not provide access to the subscription services to any third party, or use the subscription services on behalf of any third party absent our written consent. You will comply with all applicable laws, rules and regulations governing your use of the subscription services, including any data protection or privacy laws. You will not use the services to send or store infringing, obscene, threatening or unlawful material or disrupt the use by others of the subscription services, network service or network equipment, and you will not reverse engineer, decompile or disassemble the subscription services. If the subscription services you purchased come with their own terms of use, your use of those subscription services will be governed by those terms. Maintenance and technical support for any on-demand services will be provided in accordance with a separate agreement covering the same.

5. INTERNET ACCESS POINT

5.1 The Connect+™ and SendPro P or C series mailing systems may use an internet access point (e.g., wireless router) provided by us. You may only use this access point for connectivity between the Connect+™ and SendPro P or C series mailing systems and the internet and for no other purpose. You agree to pay all costs associated with use of the access point in violation of this restriction.

6. ENDING THIS AGREEMENT.

- 6.1 Your right to use the Meter, or Value Based Services is limited in duration to the Initial Term and to any subsequent extensions of the Initial Term.
- 6.2 After the Initial Term, you or we may cancel this Agreement, in whole or in part, upon 30 days prior written notice.

6.3 We reserve the right to recover or disable the Meter and terminate this use at any time if in violation of the terms of use under the Federal Regulations.

6.4 After cancellation or termination of this Agreement, you must return the Meter to us in the same condition as you received it, reasonable wear and tear excepted.

UNITED STATES POSTAL SERVICE ACKNOWLEDGMENT OF DEPOSIT

UI.1 In connection with your use of a Postage Evidencing System, you may transfer funds to the USPS through a Lockbox Bank for the purpose of prepayment of postage on Postage Evidencing Systems, generating evidence of postage (a "Deposit"), or you may transfer funds to the Bank for deposit into your Reserve Account.

UI.2 To the extent you deposit funds in advance of the use of any evidence of postage, you may make Deposits in the Lockbox Bank account identified as "United States Postal Service CMRS-PB" or make deposits in your Reserve Account, in either case through electronic means, including Automated Clearinghouse Transfers. The USPS may, at its discretion, designate itself or a successor as recipient of Deposits made by you to the Lockbox Bank account described above.

UI.3 Any deposit made by you in your Reserve Account is subject to the Postage By Phone® Reserve Account – Agreement and Disclosure Statement governing your Reserve Account.

UI.4 Any Deposit made by you in the Lockbox Bank account shall be credited by the USPS only for the payment of evidence of postage. Such Deposits may be commingled with Deposits of other clients. You shall not receive or be entitled to any interest or other income earned on such Deposits.

UI.5 The USPS will provide a refund to you for the remaining account balances of Deposits held by the USPS. These refunds are provided in accordance with the rules and regulations governing deposit of funds for evidence of postage, published in the CFR.

UI.6 The Lockbox Bank, which shall collect funds on behalf of the USPS, shall provide PBI, on each business day, information as to the amount of each Deposit made to the USPS by you, so that PBI can update its records.

UI.7 PBI may deposit funds on your behalf. The USPS will make no advances of funds to you. Any relationship concerning advances of funds is between you and PBI, PBGFS and/or the Bank.

UI.8 You acknowledge that the terms of this Acknowledgement may be changed, modified, or revoked by the USPS, with appropriate notice.

UI.9 Postal Regulations governing the deposit of funds are published in the CFR or its successor. You acknowledge that you shall be subject to all applicable rules, regulations, and orders of the USPS, including future changes to such rules, regulations, and orders, and such additional terms and conditions as may be determined in accordance with applicable law. The USPS rules, regulations, and orders shall prevail in the event of any conflict with any other terms and conditions applicable to any Deposit.

The Pitney Bowes Bank, Inc.

PURCHASE POWER TERMS AND CONDITIONS

The following provisions apply to the optional Purchase Power Program (the "Program"). Additionally, you will receive from us a set of more specific provisions within thirty (30) days of the date of this Agreement.

P1.1 General. (a) In order to participate in the Program, you must provide the information described in Section P1.8. (b) The Purchase Power credit line is a product of the Bank and is not available to individuals for personal, family, or household purposes.

P1.2 Account Charges. (a) Your Purchase Power account (the "Account") will be charged for the amount of postage, products, and services requested and the related fees, if applicable. (b) Unless prohibited by law, you agree to pay the fees and charges of which the Bank has given you notice, including those relating to: (i) transaction fees, if applicable; (ii) if transaction fees are inapplicable, overage fees; (iii) your failure to pay in a timely manner; (iv) your exceeding your credit line; and (v) fees attributable to the return of any checks.

P1.3 Billing, Payments, and Collection. (a) You will receive a billing statement for each billing cycle in which you have activity on the Account. The Bank may deliver any statement electronically to the email address that is then on file for you. (b) Payments are due by the due date shown on your billing statement. (c) You may pay the entire balance due or a portion of the balance, provided that you pay at least the minimum payment shown on the statement. In the event of a partial payment, you will be responsible for the unpaid balance.

P1.4 Deferred Payment Terms. (a) By using the Program, you agree that whenever there is an unpaid balance outstanding on the Account which is not paid in full by the due date shown on your billing statement, the Bank will charge you, and you will pay, interest on the unpaid balance of the Account from time to time, for each day from the date the transaction is posted to the Account until the date the unpaid balance is paid in full, at a variable rate equal to the Annual Percentage Rate applicable to the Account from time to time. (b) (i) The Annual Percentage Rate applicable to the Account will be: the greater of (a) 22% and (b) the sum of the highest "Prime Rate" published in the "Money Rates" section of *The Wall Street Journal* on the last business day of the month and the margin set forth below (the sum of the margin and the Prime Rate is herein called the "Floating Rate"). (ii) The Annual Percentage Rate will be adjusted on a monthly basis based on any fluctuation in the Floating Rate, if applicable. (iii) Any change in the Annual Percentage Rate based on the calculation described in this section will become effective on the first day of your next billing cycle. (iv) The margin which will be added to the Prime Rate to determine the Floating Rate will be 14.75% (using the Prime Rate in effect as of March 31, 2013, the daily periodic rate would be .049315% and the corresponding annual percentage rate would be 18.00%). (v) The Account balance that is subject to a finance charge each day will include (a) outstanding balances, minus any payments and credits received by the Bank on the Account that day, and (b) unpaid interest, fees, and other charges on the Account. (vi) The Bank will charge a minimum finance charge of \$1.00 in any billing cycle if the finance charge as calculated above is less than \$1.00. (vii) Each payment that you make will be applied to reduce the outstanding balance of the Account and replenish your available credit line. (viii) The Bank may refuse to extend further credit if the amount of a requested charge plus your existing balance exceeds your credit limit.

P1.5 Account Cancellation and Suspension. (a) The Bank may at any time close or suspend the Account, and may refuse to allow further charges to the Account. (b) Cancellation or suspension will not affect your obligation to pay any amounts you owe.

P1.6 Amendments; Electronic Delivery; Termination. (a) The Bank can amend any of the provisions and terms related to the Program at any time by written notice to you (including by electronic notice via the email address that is then on file for you). You are consenting to electronic delivery of any amendments to the Program terms. (b) Each time you use the Program, you are signifying your acceptance of the terms then in effect. (c) An amendment becomes effective on the date stated in the notice and will apply to any

outstanding balance on the Account. (d) The Bank may terminate the Program at any time and will notify you in the event of any termination. (e) Any outstanding obligation will survive termination of the Program.

P1.7 Governing Law. The Program and any advances are governed by and construed in accordance with the laws of the State of Utah and applicable federal law.

P1.8 USA PATRIOT Act. (a) Federal law requires financial institutions to obtain, verify and record information that identifies each person who opens an account. (b) The Bank asks that you provide identifying information, including your address and taxpayer identification number. (c) The Bank may also ask for additional identifying information, where appropriate, including asking that your representative who is opening the Account provide his/her name, address, date of birth, driver's license and/or other documents and information that will allow the Bank to identify him/her.

PBSMARTPOSTAGE™ TERMS AND CONDITIONS

If you have ordered pbSmartPostage™, your use of that product will be subject to the Terms of Use which are available at <http://www.pitneybowes.com/us/license-terms-of-use/smart-postage-terms-and-conditions.html> and which are incorporated by reference. Your use of pbSmartPostage is entirely governed by the pbSmartPostage Terms of Use and any other provisions of the Pitney Bowes Terms will not apply.

SENDPRO™ TERMS AND CONDITIONS

If you are acquiring a SendPro subscription: (i) without SendKit equipment, your Terms Of Use are available at <http://www.pitneybowes.com/us/license-terms-of-use/sendpro-subscription.html>; and (ii) with SendKit equipment, your Terms Of Use are available at <http://www.pitneybowes.com/us/license-terms-of-use/sendpro-term.html>. Your use of the SendPro application is entirely governed by the SendPro Terms of Use and any other provisions of the Pitney Bowes Terms will not apply.

NO VOLUME OR TERM DISCOUNTS INCLUDED

Postage Meter Rental	Offerors Response
All products or services offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage (%) Discount off MSRP/Catalog	22%
Maintenance	Included in Rental Price

DUE TO 2019 GAAP CHANGES, THE PRICING ON THIS PAGE IS FOR LEGACY POSTAGE METER RENTALS ONLY. FOR NEW ORDERS, REFER TO THE METER SUBSCRIPTION PRICE ON THE SOFTWARE LICENSE AND SUBSCRIPTION TAB OF PRICE BOOK.

Item	Category	Description	Monthly Meter MSRP	Monthly Contract Price	% Off MSRP
K7M0	POSTAGE METER RENTALS	METER FOR MAILSTATION2	\$23.00	\$18.21	22%
1H00-ML	POSTAGE METER RENTALS	METER FOR SENDPRO C200	\$35.00	\$27.71	22%
1H00-MM	POSTAGE METER RENTALS	METER FOR SENDPRO C300/C400	\$50.00	\$39.59	22%
7H00-ML	POSTAGE METER RENTALS	METER FOR IMI SENDPRO C200	\$35.00	\$27.71	22%
7H00-MM	POSTAGE METER RENTALS	METER FOR IMI SENDPRO C300/C400	\$50.00	\$39.59	22%
G900-ML	POSTAGE METER RENTALS	METER FOR DM300 SERIES	\$51.00	\$40.38	22%
G900-MM	POSTAGE METER RENTALS	METER FOR DM400 SERIES	\$66.00	\$52.25	22%
G900-MH	POSTAGE METER RENTALS	METER FOR DM475 SERIES	\$76.00	\$60.17	22%
4W00-ML	POSTAGE METER RENTALS	METER FOR GREEN CONNECT+500 /SENDPRO P SERIES METER15000	\$66.00	\$52.25	22%
4W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000	\$76.00	\$60.17	22%
4W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+3000 & SENDPRO P3000	\$100.00	\$79.17	22%
1R0T	POSTAGE METER RENTALS	1R0T POSTAGE METER	\$137.00	\$108.46	22%
1W00-ML	POSTAGE METER RENTALS	METER FOR CONNECT+500	\$104.00	\$82.22	22%
1W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT+1000/2000	\$104.00	\$82.22	22%
1W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT+3000	\$104.00	\$82.22	22%
1A00/1R00	POSTAGE METER RENTALS	METER FOR DM500-DM1100	\$160.00	\$126.88	22%

NO VOLUME OR TERM DISCOUNTS INCLUDED

Mailing Systems, Ultra Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	42%
Percentage (%) Discount off Accessories	38%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MOL2	ULTRA LOW VOLUME MAILING SYSTEMS	MAILSTATION2™ WITH 2LB SCALE & 10 ACCOUNTS	\$635.00	\$347.33	46%	\$12.00	\$9.60	20%	\$0.89	n/a	n/a	n/a	n/a
MOL5	ULTRA LOW VOLUME MAILING SYSTEMS	MAILSTATION2™ WITH 5LB SCALE & 10 ACCOUNTS	\$675.00	\$370.88	46%	\$12.00	\$9.60	20%	\$0.89	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Mailing Systems, Medium Volume	Offertory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with the Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	28%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
1FER	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ERR RATES	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FZK	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FZK	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	80 LPM WOW SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
3CES	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DM300C BASE	\$0.00	\$0.00	0%	\$176.00	\$140.80	\$0.20	\$13.08	n/a	n/a	n/a	n/a
4ZES	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DM400C BASE	\$0.00	\$0.00	0%	\$363.00	\$290.40	\$0.20	\$26.96	n/a	n/a	n/a	n/a
6C00	MEDIUM VOLUME MAILING SYSTEMS	DM475 BASE	\$0.00	\$0.00	0%	\$275.00	\$220.00	\$0.20	\$20.44	n/a	n/a	n/a	n/a
APAF1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	50 DEPT ANALYTICS	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFM	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSA	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSD	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130/70 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBE	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES MONO PRINT MODULE	\$0.00	\$0.00	0%	\$448.00	\$358.40	\$0.20	\$33.30	n/a	n/a	n/a	n/a
AZBL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P2000 COLOR PRINT MODULE	\$0.00	\$0.00	0%	\$558.00	\$446.40	\$0.20	\$41.47	n/a	n/a	n/a	n/a
AZCL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ 2000 COLOR PRINT MODULE	\$0.00	\$0.00	0%	\$558.00	\$446.40	\$0.20	\$41.47	n/a	n/a	n/a	n/a
HZ80001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP96001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MAILSTREAM BASIC FEEDER-HT	\$0.00	\$0.00	0%	\$361.00	\$288.80	\$0.20	\$26.83	n/a	n/a	n/a	n/a
MSF2	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ BASIC WOW FEEDER	\$0.00	\$0.00	0%	\$775.00	\$620.00	\$0.20	\$57.60	n/a	n/a	n/a	n/a
MSF4	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+1000/SENDPROP1000 DLA PRELOADED FEE	\$0.00	\$0.00	0%	\$361.00	\$288.80	\$0.20	\$26.83	n/a	n/a	n/a	n/a
MSF5	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+2000/SENDPROP2000 DLA PRELOADED FEE	\$0.00	\$0.00	0%	\$775.00	\$620.00	\$0.20	\$57.60	n/a	n/a	n/a	n/a
ZH27	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ZH00 65 LPM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHC4	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C400 BASE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WIF4	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	WIFI ADAPTER OPTION	\$49.00	\$33.82	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP0X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$205.00	\$141.49	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP3X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$415.00	\$286.43	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1B	MEDIUM VOLUME MAILING SYSTEMS	METER HARDWARE - DM400	\$456.00	\$333.24	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSB	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160 LPM SPEED	\$785.00	\$541.81	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
UXDLAAB	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DM SERIES PC INTERFACE FOR THE DM300C	\$835.00	\$576.32	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1C	MEDIUM VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, LV	\$909.00	\$664.30	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP4X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$930.00	\$641.89	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C425	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425	\$1,045.00	\$763.69	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP5X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,255.00	\$886.20	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C2C1	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO BUNDLE	\$1,440.00	\$1,052.35	28%	\$28.00	\$22.40	\$0.20	\$2.08	n/a	n/a	n/a	n/a
APSE	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160/95 LPM SPEED	\$1,835.00	\$1,266.52	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBF	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P1000 COLOR PRINT MODULE	\$2,095.00	\$1,445.97	32%	\$558.00	\$446.40	\$0.20	\$41.47	n/a	n/a	n/a	n/a
AZC1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P1500 COLOR PRINT MODULE	\$2,095.00	\$1,445.97	32%	\$558.00	\$446.40	\$0.20	\$41.47	n/a	n/a	n/a	n/a
SVBB	MEDIUM VOLUME MAILING SYSTEMS	GREEN DM400C DIGITAL MAILING SYSTEM	\$2,515.00	\$1,837.96	28%	\$363.00	\$290.40	\$0.20	\$26.96	n/a	n/a	n/a	n/a
APSC	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180 LPM SPEED	\$2,610.00	\$1,801.42	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C2C2	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO PLUS BUNDLE	\$2,840.00	\$2,075.47	28%	\$28.00	\$22.40	\$0.20	\$2.08	n/a	n/a	n/a	n/a
SBTA	MEDIUM VOLUME MAILING SYSTEMS	DM400C DIGITAL METER SYSTEM	\$3,145.00	\$2,298.37	28%	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a	n/a	n/a
APSF	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180/115 LPM SPEED	\$4,195.00	\$2,895.39	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZCW	MEDIUM VOLUME MAILING SYSTEMS	GREEN CONNECT+ 1000	\$5,345.00	\$3,906.13	28%	\$246.13	\$196.90	\$0.20	\$18.30	n/a	n/a	n/a	n/a
SVXC	MEDIUM VOLUME MAILING SYSTEMS	GREEN DM475 DIGITAL MAILING SYSTEM	\$6,295.00	\$4,600.39	28%	\$685.00	\$540.00	\$0.20	\$50.91	n/a	n/a	n/a	n/a
AZBA	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO P1000 SERIES	\$7,310.00	\$5,342.15	28%	\$246.13	\$196.90	\$0.20	\$18.30	n/a	n/a	n/a	n/a
SVXA	MEDIUM VOLUME MAILING SYSTEMS	DM475 DIGITAL MAILING SYSTEM	\$7,860.00	\$5,744.09	28%	\$410.00	\$328.00	\$0.20	\$30.47	n/a	n/a	n/a	n/a
AZCZ	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO P2000 BASIC MAILING SYSTEM	\$9,650.00	\$7,059.53	28%	\$550.25	\$440.20	\$0.20	\$40.90	n/a	n/a	n/a	n/a
AZCX	MEDIUM VOLUME MAILING SYSTEMS	GREEN CONNECT+ 2000	\$9,840.00	\$7,191.07	28%	\$594.89	\$475.51	\$0.20	\$44.22	n/a	n/a	n/a	n/a
AZBB	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO P2000 SERIES	\$13,535.00	\$9,891.38	28%	\$594.89	\$475.51	\$0.20	\$44.22	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Mailing Systems, High Volume	Officers Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	37%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
1FAB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAF	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	NO ACCOUNTING SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAL	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAN	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAW	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FNV	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
1FS1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FXA	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FXR	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	FUNDS MGMT METER FEATURE (DM SERIES)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKE	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P RECEIVING APP FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKF	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SHIPPING APP FEATURE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	105/105 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P3000 COLOR PRINT MODULE	\$0.00	\$0.00	0%	\$558.00	\$446.40	20%	\$41.47	n/a	n/a	n/a	n/a
AZCE	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ MONO PRINT MODULE	\$0.00	\$0.00	0%	\$448.00	\$358.40	20%	\$33.30	n/a	n/a	n/a	n/a
AZCM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ 3000 COLOR PRINT MODULE	\$0.00	\$0.00	0%	\$558.00	\$446.40	20%	\$41.47	n/a	n/a	n/a	n/a
BNZ1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP3W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15.30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$196.00	\$156.80	20%	\$14.57	n/a	n/a	n/a	n/a
MP4W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$253.00	\$202.40	20%	\$18.80	n/a	n/a	n/a	n/a
MSD1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MSF3	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WOW FEEDER	\$0.00	\$0.00	0%	\$2,186.80	\$1,748.80	20%	\$162.46	n/a	n/a	n/a	n/a
MSF6	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+3000 SENDPRO P3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$2,186.80	\$1,748.80	20%	\$162.46	n/a	n/a	n/a	n/a
MW90007	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90650	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90667	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.98	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MY99	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$100.00	\$65.98	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	\$102.26	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$102.26	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES PC SYSTEM CONNECT	\$155.00	\$102.26	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$155.00	\$102.26	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SV5A	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	\$134.59	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$205.00	\$135.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$205.00	\$135.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SWWD	HIGH VOLUME MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$260.00	\$190.01	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER	\$300.00	\$197.83	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$340.00	\$224.32	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	HIGH VOLUME MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$475.00	\$347.13	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FR4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS BRM RATES	\$510.00	\$336.47	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$336.47	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
M07-MST-4501	HIGH VOLUME MAILING SYSTEMS FURNITURE	BASIC TABLE - 45-172 IN.	\$514.00	\$337.63	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
M07-MST-6801	HIGH VOLUME MAILING SYSTEMS FURNITURE	BASIC TABLE - 68 IN.	\$584.00	\$426.79	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$412.34	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$720.00	\$475.02	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$720.00	\$475.02	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SEB5	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$835.00	\$550.89	35%	\$204.00	\$163.20	20%	\$15.16	n/a	n/a	n/a	n/a
SPY8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$835.00	\$550.89	35%	\$168.00	\$134.40	20%	\$12.49	n/a	n/a	n/a	n/a
ME1D	HIGH VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$909.00	\$581.26	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSD2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$930.00	\$613.57	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SVWC	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOLE	\$1,100.00	\$725.73	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CP-6028	HIGH VOLUME MAILING SYSTEMS FURNITURE	MODULAR TABLE - 60 IN.	\$1,255.00	\$917.15	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPR	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$827.99	35%	\$337.00	\$269.60	20%	\$25.05	n/a	n/a	n/a	n/a
AP4A	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$890.66	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CP-7228	HIGH VOLUME MAILING SYSTEMS FURNITURE	MODULAR TABLE - 72 IN.	\$1,350.00	\$986.58	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
M07-6801	HIGH VOLUME MAILING SYSTEMS FURNITURE	STORAGE TABLE - 68 IN.	\$1,352.00	\$988.04	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZCF	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ 1000 COLOR PRINT MODULE	\$1,465.00	\$966.53	35%	\$558.00	\$446.40	20%	\$41.47	n/a	n/a	n/a	n/a
AP5A	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,520.00	\$1,002.82	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSH	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	220135 LPM SPEED	\$1,560.00	\$1,029.21	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP7A	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$1,635.00	\$1,210.64	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWE	HIGH VOLUME MAILING SYSTEMS FURNITURE	CONSOLE	\$1,920.00	\$1,403.14	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWA	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,130.00	\$1,405.27	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,520.72	35%	\$337.00	\$269.60	20%	\$25.05	n/a	n/a	n/a	n/a
AP9A	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,360.00	\$1,557.01	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5I	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	170/170 LPM SPEED	\$2,360.00	\$1,557.01	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZCY	HIGH VOLUME MAILING SYSTEMS	GREEN CONNECT+ 3000 NON-WOW	\$9,655.00	\$6,173.89	37%	\$1,657.21	\$1,325.77	20%	\$123.17	n/a	n/a	n/a	n/a
AZBC	HIGH VOLUME MAILING SYSTEMS	SENDPRO P3000 SERIES NON-WOW	\$13,260.00	\$8,479.11	37%	\$1,657.21	\$1,325.77	20%	\$123.17	n/a	n/a	n/a	n/a
APSK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	310/205 LPM SPEED	\$13,645.00	\$9,002.29	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZCZ	HIGH VOLUME MAILING SYSTEMS	GREEN CONNECT+ 3000 SERIES WOW	\$13,880.00	\$8,875.57	37%	\$1,657.21	\$1,325.77	20%	\$123.17	n/a	n/a	n/a	n/a

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
AZBD	HIGH VOLUME MAILING SYSTEMS	SENDPRO P3000 SERIES WOW	\$19,310.00	\$12,347.78	37%	\$1,657.21	\$1,325.77	20%	\$123.17	n/a	n/a	n/a	n/a
AZCR	HIGH VOLUME MAILING SYSTEMS	GREEN CONNECT+ 3000 PRO NON-WOW	\$21,030.00	\$13,447.63	37%	\$2,727.00	\$2,181.60	20%	\$202.67	n/a	n/a	n/a	n/a
AZCS	HIGH VOLUME MAILING SYSTEMS	GREEN CONNECT+ 3000 PRO WOW	\$25,445.00	\$16,270.81	37%	\$2,727.00	\$2,181.60	20%	\$202.67	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Mailing Systems, Production	Offeror's Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount of MSRP/Catalog	37%
Percentage (%) Discount of Accessories	35%
Percentage (%) Discount of Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount of Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discount of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
IFAW	PRODUCTION MAILING SYSTEMS ACCESSORII	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFB	PRODUCTION MAILING SYSTEMS ACCESSORII	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	PRODUCTION MAILING SYSTEMS ACCESSORII	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSD1	PRODUCTION MAILING SYSTEMS ACCESSORII	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW9050	PRODUCTION MAILING SYSTEMS ACCESSORII	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF8	PRODUCTION MAILING SYSTEMS ACCESSORII	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FOR	\$155.00	\$102.26	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	PRODUCTION MAILING SYSTEMS ACCESSORII	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	\$102.26	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW9182	PRODUCTION MAILING SYSTEMS ACCESSORII	WIRELESS LAN ADAPTER	\$155.00	\$102.26	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	PRODUCTION MAILING SYSTEMS ACCESSORII	WIRELESS KEYBOARD	\$205.00	\$135.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	PRODUCTION MAILING SYSTEMS ACCESSORII	100' LAN CABLE	\$205.00	\$135.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	PRODUCTION MAILING SYSTEMS ACCESSORII	WIRELESS 4-PORT ROUTER	\$300.00	\$197.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	PRODUCTION MAILING SYSTEMS ACCESSORII	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	\$336.47	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA2	PRODUCTION MAILING SYSTEMS ACCESSORII	100 DEPT ANALYTICS	\$625.00	\$412.34	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZ60	PRODUCTION MAILING SYSTEMS ACCESSORII	BLACK GRAPHICS UPGRADE	\$720.00	\$475.02	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SBDS	PRODUCTION MAILING SYSTEMS ACCESSORII	BARCODE SCANNER	\$835.00	\$550.89	35%	\$204.00	\$163.20	20%	\$15.16	n/a	n/a	n/a	n/a
SPY8	PRODUCTION MAILING SYSTEMS ACCESSORII	LASER PRINTER	\$835.00	\$550.89	35%	\$168.00	\$134.40	20%	\$12.49	n/a	n/a	n/a	n/a
MSD2	PRODUCTION MAILING SYSTEMS ACCESSORII	15" COLOR TOUCH DISPLAY	\$930.00	\$613.57	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
APA4	PRODUCTION MAILING SYSTEMS ACCESSORII	500 DEPT ANALYTICS	\$1,350.00	\$890.66	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA5	PRODUCTION MAILING SYSTEMS ACCESSORII	1000 DEPT ANALYTICS	\$1,520.00	\$1,002.82	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA7	PRODUCTION MAILING SYSTEMS ACCESSORII	2000 DEPT ANALYTICS	\$1,835.00	\$1,210.64	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPS	PRODUCTION MAILING SYSTEMS ACCESSORII	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,520.72	35%	\$337.00	\$269.60	20%	\$25.05	n/a	n/a	n/a	n/a
APA9	PRODUCTION MAILING SYSTEMS ACCESSORII	3000 DEPT ANALYTICS	\$2,360.00	\$1,557.01	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZ6C	PRODUCTION MAILING SYSTEMS	SENDPRO P3000 SERIES NON-WOW	\$13,280.00	\$8,679.11	37%	\$1,657.21	\$1,325.77	20%	\$123.17	n/a	n/a	n/a	n/a
APSK	PRODUCTION MAILING SYSTEMS ACCESSORII	110205 LPM SPEED	\$13,645.00	\$8,902.29	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBD	PRODUCTION MAILING SYSTEMS	SENDPRO P3000 SERIES WOW	\$19,310.00	\$12,347.78	37%	\$1,657.21	\$1,325.77	20%	\$123.17	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Letter Openers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with the Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	16%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
PB008	LETTER OPENERS ACCESSORIES, LOW VOLUME	MAIL TRAY SUPPORT	\$226.00	\$192.69	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DLA2	LETTER OPENERS, LOW VOLUME	DL200™ LETTER OPENER W/INSTALLATION & TRAINING	\$3,145.00	\$2,074.91	35%	\$276.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Letter Openers - High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with the Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	25%
Percentage (%) Discount off Accessories	16%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
OMBIN	LETTER OPENERS, ACCESSORIES, HIGH VOLU	306S SORT LETTER OPENER BIN	\$700.00	\$596.82	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMBAT	LETTER OPENERS, ACCESSORIES, HIGH VOLU	306 LETTER OPENER BATCHER	\$1,400.00	\$1,193.64	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMCONV	LETTER OPENERS, ACCESSORIES, HIGH VOLU	306S SORT LETTER OPENER CONVEYOR	\$1,900.00	\$1,619.94	16%	\$160.00	\$128.00	20%	n/a	n/a	n/a	n/a	n/a
OMPRINT	LETTER OPENERS, ACCESSORIES, HIGH VOLU	306 AND 306S HIGH SPEED INKJET PRINTER	\$3,000.00	\$2,557.80	16%	\$225.00	\$180.00	20%	n/a	n/a	n/a	n/a	n/a
DLA3	LETTER OPENERS, HIGH VOLUME	DL400™ HIGH SPEED LETTER OPENER W/INSTALLATION & TRAININ	\$5,550.00	\$4,224.94	25%	\$620.00	\$496.00	20%	\$46.08	n/a	n/a	n/a	n/a
OM306	LETTER OPENERS, HIGH VOLUME	306 LETTER OPENER	\$15,825.00	\$11,799.38	27%	\$1,500.00	\$1,200.00	20%	n/a	n/a	n/a	n/a	n/a
OM306S	LETTER OPENERS, HIGH VOLUME	306S LETTER OPENER W/SORT	\$18,825.00	\$14,083.13	26%	\$1,800.00	\$1,440.00	20%	n/a	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Letter Folders - Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TB70001	LOW VOLUME LETTER FOLDERS	OFFICERIGHT FOLDER LOCALIZATION KIT- US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DFHC	LOW VOLUME LETTER FOLDERS ACCESSORIES	HIGH CAPACITY EXTENSION	\$305.00	\$253.85	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DF9C	LOW VOLUME LETTER FOLDERS	CROSS FOLD KIT	\$615.00	\$511.86	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DFCS	LOW VOLUME LETTER FOLDERS ACCESSORIES	CONVEYOR STACKER	\$920.00	\$682.40	18%	\$75.00	\$60.00	20%	\$5.58	n/a	n/a	n/a	n/a
DF80	LOW VOLUME LETTER FOLDERS	OFFICERIGHT FOLDER	\$4,675.00	\$3,849.30	19%	\$501.00	\$400.80	20%	\$37.23	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Letter Folders, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	16%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DF90	HIGH VOLUME LETTER FOLDER	OFFICERIGHT FOLDER	\$5,900.00	\$4,868.96	19%	\$751.00	\$600.80	20%	\$55.82	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Folder/Inserters, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TIAT	LOW VOLUME FOLDER-INSERTER ACCESSORI	ADDITIONAL SHEET FEEDER	\$1,395.00	\$1,161.06	18%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
TI90	LOW VOLUME FOLDER-INSERTER ACCESSORI	OMR SCANNER WITH INSTALL & TRG	\$1,595.00	\$1,327.52	18%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
TI91	LOW VOLUME FOLDER-INSERTER ACCESSORI	OMR SCANNER W/INSTALL & TRG	\$1,595.00	\$1,327.52	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TINK	LOW VOLUME FOLDER-INSERTER ACCESSORI	OMR SCAN RELAY 2K W/INSTALL & TRG	\$1,595.00	\$1,327.52	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIRS	LOW VOLUME FOLDER-INSERTER ACCESSORI	VERTICAL STACKER W/INSTALL & TRG	\$1,755.00	\$1,460.69	18%	\$167.00	\$133.60	20%	\$12.41	n/a	n/a	n/a	n/a
TI92	LOW VOLUME FOLDER-INSERTER ACCESSORI	2D TOP W/ RIE/ INSTALL & TRG	\$2,495.00	\$2,076.59	18%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
TI93	LOW VOLUME FOLDER-INSERTER ACCESSORI	2D BOTTOM W/RIE/ INSTALL & TRG	\$2,495.00	\$2,076.59	18%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
TI23	LOW VOLUME FOLDER-INSERTER ACCESSORI	2D BOTTOM SCANNER W/INSTALL & TRG	\$2,995.00	\$2,492.74	18%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
TI24	LOW VOLUME FOLDER-INSERTER ACCESSORI	2D TOP SCANNER W/INSTALL & TRAININ	\$2,995.00	\$2,492.74	18%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
TI25	LOW VOLUME FOLDER-INSERTER	RELAY 2500 W/INSTALL & TRAINING	\$8,599.00	\$6,658.40	24%	\$1,158.00	\$926.40	20%	\$86.06	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
F9PG2	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD SERVICE PACKAGE 2	\$99.00	\$82.40	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F90020	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD2	\$99.00	\$82.40	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F9PG	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD	\$295.00	\$245.53	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F37A	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	OMR SCANNER W/INSTALL & TRAINING	\$1,595.00	\$1,327.52	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1VP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER STACKER	\$1,993.00	\$1,652.95	18%	\$167.00	\$133.60	20%	\$12.41	n/a	n/a	n/a	n/a
T102	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	FIXED BEAM BARCODE W/INSTALL & TRG	\$1,995.00	\$1,660.44	18%	\$300.00	\$240.00	20%	\$22.30	n/a	n/a	n/a	n/a
T101	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	FEDEX ONLINE	\$2,500.00	\$2,080.75	18%	\$208.00	\$168.40	20%	\$15.46	n/a	n/a	n/a	n/a
T1RY	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$2,880.00	\$2,151.50	26%	\$1,189.00	\$951.20	20%	\$88.37	n/a	n/a	n/a	n/a
T103	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D SCANNER W/INSTALL & TRAINING	\$2,995.00	\$2,492.74	18%	\$450.00	\$360.00	20%	\$33.45	n/a	n/a	n/a	n/a
T1RX	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,335.00	\$3,608.02	18%	\$1,189.00	\$951.20	20%	\$88.37	n/a	n/a	n/a	n/a
T1FP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$9,000.00	\$7,490.70	18%	\$348.00	\$278.40	20%	\$25.86	\$360.00	\$288.00	20%	\$26.75
T1FP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING	\$10,000.00	\$8,323.00	18%	\$829.00	\$663.20	20%	\$61.61	\$360.00	\$288.00	20%	\$26.75
T135	MEDIUM VOLUME FOLDER-INSERTER	RELAY 3500 W/INSTALL & TRAINING	\$12,693.00	\$10,150.00	21%	\$1,617.00	\$1,293.60	20%	\$120.18	n/a	n/a	n/a	n/a
T145	MEDIUM VOLUME FOLDER-INSERTER	RELAY 4500 W/INSTALL & TRAINING	\$15,193.00	\$12,180.00	21%	\$2,321.00	\$1,856.80	20%	\$172.50	n/a	n/a	n/a	n/a
T150	MEDIUM VOLUME FOLDER-INSERTER	RELAY 5000 W/4 FEEDER TOWER	\$21,460.00	\$17,425.52	20%	\$2,453.00	\$1,962.40	20%	\$182.31	n/a	n/a	n/a	n/a
T160	MEDIUM VOLUME FOLDER-INSERTER	RELAY 6000 INSERTING SYSTEM	\$42,095.00	\$34,181.14	20%	\$3,477.00	\$2,781.60	20%	\$258.42	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Folder/Inserters, High Volume	Offices Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	22%
Percentage (%) Discount off Accessories	31%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D90012	HIGH VOLUME FOLDER-INSERTER ACCESSORS	VERTICAL POWER LOCALIZATION KIT- US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DIBX	HIGH VOLUME FOLDER-INSERTER ACCESSORS	SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	\$0.00	0%	\$232.00	\$185.60	20%	\$17.24	n/a	n/a	n/a	n/a
F301550	HIGH VOLUME FOLDER-INSERTER ACCESSORS	RELAY LOCALIZATION KIT - US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790034	HIGH VOLUME FOLDER-INSERTER ACCESSORS	USB HUB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790042-01	HIGH VOLUME FOLDER-INSERTER ACCESSORS	POWER CORD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790135	HIGH VOLUME FOLDER-INSERTER ACCESSORS	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790442	HIGH VOLUME FOLDER-INSERTER ACCESSORS	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790700-01	HIGH VOLUME FOLDER-INSERTER ACCESSORS	US RELAY LOCALIZATION KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F791700-01	HIGH VOLUME FOLDER-INSERTER ACCESSORS	US HICAP SHEET FEEDER LOCALIZATION KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790726	HIGH VOLUME FOLDER-INSERTER ACCESSORS	SALES KIT - ADJUSTABLE SHINGLE TRAY	\$125.00	\$87.54	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780183	HIGH VOLUME FOLDER-INSERTER ACCESSORS	SHEET/FLAT ENVELOPE TRAY	\$205.00	\$143.57	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780184	HIGH VOLUME FOLDER-INSERTER ACCESSORS	INSERT TRAY	\$205.00	\$143.57	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F700327	HIGH VOLUME FOLDER-INSERTER ACCESSORS	SPECIAL TOWER FEEDER KIT	\$260.00	\$182.00	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790018	HIGH VOLUME FOLDER-INSERTER FURNITURE	18 IN. CONSOLE EXTENSION	\$370.00	\$270.40	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790019	HIGH VOLUME FOLDER-INSERTER FURNITURE	30 IN. CONSOLE EXTENSION	\$475.00	\$347.13	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F79019	HIGH VOLUME FOLDER-INSERTER ACCESSORS	BARCODE SCANNING SOFTWARE	\$750.00	\$525.26	31%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F790250	HIGH VOLUME FOLDER-INSERTER ACCESSORS	SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER	\$820.00	\$574.29	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7DI	HIGH VOLUME FOLDER-INSERTER ACCESSORS	BOTTOM ADDRESS INVERTER KIT	\$1,025.00	\$717.86	31%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
TIRG	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 72IN. W/ SHELF AND LOCKING DOORS	\$1,850.00	\$1,351.98	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIRJ	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF	\$1,905.00	\$1,382.17	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TICT	HIGH VOLUME FOLDER-INSERTER ACCESSORS	EXIT TRANSPORT	\$1,995.00	\$1,397.20	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIQE	HIGH VOLUME FOLDER-INSERTER ACCESSORS	EXIT SCANNING CONTROL PACKAGE	\$2,155.00	\$1,509.25	31%	\$467.00	\$373.60	20%	\$34.70	n/a	n/a	n/a	n/a
TIRH	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF AND LOCKING DOORS	\$2,215.00	\$1,618.72	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIRC	HIGH VOLUME FOLDER-INSERTER FURNITURE	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$2,590.00	\$1,827.00	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIDF	HIGH VOLUME FOLDER-INSERTER ACCESSORS	STANDARD EXIT SCANNING SOFTWARE	\$2,675.00	\$1,873.44	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7FS	HIGH VOLUME FOLDER-INSERTER ACCESSORS	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEEDER	\$3,177.00	\$2,212.41	31%	\$233.00	\$186.40	20%	\$17.32	n/a	n/a	n/a	n/a
F7TB	HIGH VOLUME FOLDER-INSERTER ACCESSORS	TOWER OMR BARCODE SCANNING HARDWARE	\$3,177.00	\$2,212.41	31%	\$388.00	\$310.40	20%	\$28.84	n/a	n/a	n/a	n/a
TRM	HIGH VOLUME FOLDER-INSERTER ACCESSORS	TRIM - TOWER SCANNING HARDWARE	\$3,177.00	\$2,212.41	31%	\$388.00	\$310.40	20%	\$28.84	n/a	n/a	n/a	n/a
F7MT	HIGH VOLUME FOLDER-INSERTER ACCESSORS	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$3,290.00	\$2,304.15	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7MU	HIGH VOLUME FOLDER-INSERTER ACCESSORS	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$3,290.00	\$2,304.15	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIGD	HIGH VOLUME FOLDER-INSERTER ACCESSORS	2D TOWER SCANNING	\$3,500.00	\$2,451.23	31%	\$1,189.00	\$951.20	20%	\$88.37	n/a	n/a	n/a	n/a
TIBB	HIGH VOLUME FOLDER-INSERTER ACCESSORS	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	\$4,133.00	\$2,889.84	31%	\$232.00	\$185.60	20%	\$17.24	n/a	n/a	n/a	n/a
F7MS	HIGH VOLUME FOLDER-INSERTER ACCESSORS	MOVING BEAM PICKET BARCODE FOR HIGH CAPACITY SHEET FEEDER	\$4,207.00	\$2,933.77	31%	\$232.00	\$185.60	20%	\$17.24	n/a	n/a	n/a	n/a
TIPS	HIGH VOLUME FOLDER-INSERTER ACCESSORS	FLAT SEALER	\$4,320.00	\$3,017.81	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIRD	HIGH VOLUME FOLDER-INSERTER FURNITURE	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$4,585.00	\$3,350.72	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIQH	HIGH VOLUME FOLDER-INSERTER ACCESSORS	EXIT SCANNING TRANSPORT AND CAMERA	\$4,575.00	\$3,274.14	31%	\$701.00	\$560.80	20%	\$52.10	\$482.00	\$385.60	20%	\$35.82
DIPY	HIGH VOLUME FOLDER-INSERTER ACCESSORS	PRODUCTION REPORTS PACKAGE, INCLUDES MONITOR, PC AND CONNECTION KIT	\$5,150.00	\$3,606.80	31%	\$542.00	\$433.60	20%	\$40.28	n/a	n/a	n/a	n/a
TIBD	HIGH VOLUME FOLDER-INSERTER ACCESSORS	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, IN-LINE	\$5,388.00	\$3,768.58	31%	\$232.00	\$185.60	20%	\$17.24	n/a	n/a	n/a	n/a
F7ZD	HIGH VOLUME FOLDER-INSERTER ACCESSORS	2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	\$6,752.00	\$4,716.16	31%	\$1,189.00	\$951.20	20%	\$88.37	n/a	n/a	n/a	n/a
TICG	HIGH VOLUME FOLDER-INSERTER ACCESSORS	HIGH CAPACITY SHEET FEEDER	\$7,399.00	\$5,144.07	31%	\$902.00	\$721.60	20%	\$67.04	n/a	n/a	n/a	n/a
TIDG	HIGH VOLUME FOLDER-INSERTER ACCESSORS	PROFESSIONAL EXIT SCANNING SOFTWARE	\$7,985.00	\$5,592.29	31%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TIBP	HIGH VOLUME FOLDER-INSERTER ACCESSORS	RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC	\$14,000.00	\$9,804.90	31%	\$348.00	\$278.40	20%	\$25.86	\$360.00	\$288.00	20%	\$26.75
TIT0	HIGH VOLUME FOLDER-INSERTER	RELAY 7000 INSERTING SYSTEM	\$17,355.00	\$12,684.42	32%	\$4,334.00	\$3,467.20	20%	\$322.10	n/a	n/a	n/a	n/a
TIB0	HIGH VOLUME FOLDER-INSERTER	RELAY 8000 INSERTING SYSTEM	\$98,825.00	\$67,593.02	32%	\$5,763.00	\$4,610.40	20%	\$428.31	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
WS90005-01	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORI	DA50S KIT-US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D45X	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	GREEN DA50S ENVELOPE ADDRESS PRINTER B&W	\$6,986.00	\$5,803.63	18%	\$1,479.00	\$1,183.20	20%	\$109.92	n/a	n/a	n/a	n/a
D45C	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	DA50S ENVELOPE ADDRESS PRINTER B&W	\$7,126.00	\$5,920.15	18%	\$1,479.00	\$1,183.20	20%	\$109.92	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Envelope Addressing System, Ink Jet, Medium Volume	Offeror's Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 3-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
WF90008-01	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	DA80F KIT- US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WS90007-01	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	DA70S KIT- US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W624	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	LASER TRAY TAG LABEL AND REPORT PRINTER	\$715.00	\$595.00	16%	\$168.00	\$134.40	20%	\$12.00	n/a	n/a	n/a	n/a
BMA4	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	FLAT SCREEN MONITOR MOUNT CUSTOM KIT	\$845.00	\$703.20	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMAA	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	FLAT SCREEN MONITOR MOUNT	\$920.00	\$765.72	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMA6	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	MONITOR/PC FLOOR STAND	\$1,162.00	\$983.78	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W763	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER FOR ADDRESSRIGHT PRINTERS	\$2,511.00	\$2,079.00	18%	\$212.00	\$169.60	20%	\$15.75	n/a	n/a	n/a	n/a
W764	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	\$3,045.00	\$2,534.35	18%	\$330.00	\$264.00	20%	\$24.53	n/a	n/a	n/a	n/a
DA8A	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DA80F	\$3,955.00	\$3,291.75	18%	\$313.00	\$250.40	20%	\$23.26	n/a	n/a	n/a	n/a
DA8N	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	DA80F HIGH SPEED FIXED HEAD PRINTER	\$9,536.00	\$7,926.88	18%	\$1,284.00	\$1,027.20	20%	\$85.42	n/a	n/a	n/a	n/a
DA7X	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	GREEN DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W	\$12,936.00	\$10,755.81	18%	\$1,841.00	\$1,472.80	20%	\$136.82	n/a	n/a	n/a	n/a
DA7C	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W	\$14,336.00	\$11,821.03	18%	\$1,841.00	\$1,472.80	20%	\$136.82	n/a	n/a	n/a	n/a

NO VOLUME OR TERM DISCOUNTS INCLUDED

Tabbers, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	28%
Percentage (%) Discount off Accessories	28%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	28%
Maintenance	
Maintenance - Fixed for years 2-5	MSRP less 20%
If end user is utilizing Time and Materials maintenance	
Time and Materials - regular business hours	\$190 per hr.
Time and Materials - outside business hours, weekends, and holidays	\$380 per hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DT3T	HIGH VOLUME TABBERS ACCESSORIES	STAND FOR W985 CONVEYOR STACKER	\$840.00	\$613.87	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W760	HIGH VOLUME TABBERS ACCESSORIES	STACKER FOR W360 TABBER	\$1,830.00	\$1,337.36	28%	\$212.00	\$169.60	20%	\$15.75	n/a	n/a	n/a	n/a
DT3S	HIGH VOLUME TABBERS ACCESSORIES	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM	\$3,530.00	\$2,579.72	28%	\$313.00	\$250.40	20%	\$23.26	n/a	n/a	n/a	n/a
DT3A	HIGH VOLUME TABBERS	W360 MULTIFUNCTION TABBER SYSTEM	\$21,141.00	\$15,438.15	28%	\$2,278.00	\$1,822.40	20%	\$169.30	n/a	n/a	n/a	n/a

Item	Category	Description	MSRP	Contract Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
SGFL	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDEX TRANSBORDER (50)	\$90,000.00	\$78,561.00	14%	n/a	n/a	n/a	n/a	\$16,200.00	\$12,960.00	20%	\$1,203.99
SLDL	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50)	\$90,000.00	\$78,561.00	14%	n/a	n/a	n/a	n/a	\$16,200.00	\$12,960.00	20%	\$1,203.99
SLLL	SOFTWARE, LICENSE AND SUBSCRIPTION	SHIP TO HOLD (50)	\$90,000.00	\$78,561.00	14%	n/a	n/a	n/a	n/a	\$16,200.00	\$12,960.00	20%	\$1,203.99
SLYL	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK (50)	\$90,000.00	\$78,561.00	14%	n/a	n/a	n/a	n/a	\$16,200.00	\$12,960.00	20%	\$1,203.99
SPE-BBSDK-50	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK (50)	\$90,000.00	\$78,561.00	14%	n/a	n/a	n/a	n/a	\$16,200.00	\$12,960.00	20%	\$1,203.99
SPE-FT-50	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDEX TRANSBORDER (50)	\$90,000.00	\$78,561.00	14%	n/a	n/a	n/a	n/a	\$16,200.00	\$12,960.00	20%	\$1,203.99
SPE-UPS-TDCBC-50	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$90,000.00	\$78,561.00	14%	n/a	n/a	n/a	n/a	\$16,200.00	\$12,960.00	20%	\$1,203.99
SSYL	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDSUITE LIVE PLANE/TPRESS/ERR ONLY LICENSE (50)	\$91,000.00	\$79,392.87	14%	n/a	n/a	n/a	n/a	\$16,200.00	\$12,960.00	20%	\$1,203.99
VSNL	SOFTWARE, LICENSE AND SUBSCRIPTION	50 SITE LICENSES FOR UNLIMITED USERS	\$94,000.00	\$82,052.60	14%	n/a	n/a	n/a	n/a	\$14,100.00	\$11,280.00	20%	\$1,047.82
SGFC	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDEX TRANSBORDER (100)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SGFE	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SLDC	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SLDE	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SLLC	SOFTWARE, LICENSE AND SUBSCRIPTION	SHIP TO HOLD (100)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SLLS	SOFTWARE, LICENSE AND SUBSCRIPTION	SHIP TO HOLD (ENTERPRISE)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SLLC	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK (100)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SLLS	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK (ENTERPRISE)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SPE-SOL-UNLTD	SOFTWARE, LICENSE AND SUBSCRIPTION	SPE 50 LOCATION - UNLIMITED WORKSTATIONS	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SPE-BBSDK-100	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK (100)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SPE-BBSDK-ENT	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK (ENTERPRISE)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SPE-FT-100	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDEX TRANSBORDER (100)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SPE-FT-ENT	SOFTWARE, LICENSE AND SUBSCRIPTION	FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SPE-UPS-TDCBC-100	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRADE DIRECT/CROSS BORDER CONS.(100)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SPE-UPS-TDCBC-ENT	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRADE DIRECT/CROSS BORDER CONS(ENTER)	\$100,000.00	\$87,290.00	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SSL	SOFTWARE, LICENSE AND SUBSCRIPTION	50 LOCATION	\$101,000.00	\$88,121.87	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SSYC	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDSUITE LIVE PLANE/TPRESS/ERR ONLY LICENSE (100)	\$101,000.00	\$88,121.87	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
SSYE	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDSUITE LIVE PLANE/TPRESS/ERR ONLY LICENSE (ENTERPRISE)	\$101,000.00	\$88,121.87	14%	n/a	n/a	n/a	n/a	\$18,000.00	\$14,400.00	20%	\$1,337.77
TMAL	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$132,000.00	\$115,222.80	14%	n/a	n/a	n/a	n/a	\$19,800.00	\$15,840.00	20%	\$1,471.94
SPE-100L-UNLTD	SOFTWARE, LICENSE AND SUBSCRIPTION	SPE 100 LOCATION- UNLIMITED WORKSTATIONS	\$150,000.00	\$130,938.00	14%	n/a	n/a	n/a	n/a	\$27,000.00	\$21,600.00	20%	\$2,006.65
SSLC	SOFTWARE, LICENSE AND SUBSCRIPTION	100 LOCATION	\$151,000.00	\$131,766.87	14%	n/a	n/a	n/a	n/a	\$27,000.00	\$21,600.00	20%	\$2,006.65
VSNL	SOFTWARE, LICENSE AND SUBSCRIPTION	100 SITE LICENSES FOR UNLIMITED USERS	\$156,000.00	\$136,172.40	14%	n/a	n/a	n/a	n/a	\$32,400.00	\$18,720.00	20%	\$1,598.10
TSMC	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$219,000.00	\$191,166.10	14%	n/a	n/a	n/a	n/a	\$32,850.00	\$26,280.00	20%	\$2,441.42
SPE-UNLTD	SOFTWARE, LICENSE AND SUBSCRIPTION	SPE ENTERPRISE - UNLIMITED WORKSTATIONS	\$250,000.00	\$218,225.00	14%	n/a	n/a	n/a	n/a	\$45,000.00	\$36,000.00	20%	\$3,344.42
SSLE	SOFTWARE, LICENSE AND SUBSCRIPTION	ENTERPRISE LOCATION	\$251,000.00	\$219,056.87	14%	n/a	n/a	n/a	n/a	\$45,000.00	\$36,000.00	20%	\$3,344.42

PRICING BELOW REFLECTS 20% OFF MAINTENANCE RENEWAL COMMERCIAL MSRP PRICING-PITNEY BOWES PRICE LIST XJ

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
6190	\$0.00	\$0.00	\$0.00	\$0.00
1E00	\$0.00	\$0.00	\$0.00	\$0.00
1E07	\$0.00	\$0.00	\$0.00	\$0.00
1E0L	\$0.00	\$0.00	\$0.00	\$0.00
1FNV	\$0.00	\$0.00	\$0.00	\$0.00
2P0A	\$0.00	\$0.00	\$0.00	\$0.00
2P11	\$0.00	\$0.00	\$0.00	\$0.00
A800	\$0.00	\$0.00	\$0.00	\$0.00
C196	\$0.00	\$0.00	\$0.00	\$0.00
DLU1	\$0.00	\$0.00	\$0.00	\$0.00
DLU2	\$0.00	\$0.00	\$0.00	\$0.00
DLU3	\$0.00	\$0.00	\$0.00	\$0.00
DMC5	\$0.00	\$0.00	\$0.00	\$0.00
DMD8	\$0.00	\$0.00	\$0.00	\$0.00
DP19	\$0.00	\$0.00	\$0.00	\$0.00
F70T	\$0.00	\$0.00	\$0.00	\$0.00
F741	\$0.00	\$0.00	\$0.00	\$0.00
F74S	\$0.00	\$0.00	\$0.00	\$0.00
F751	\$0.00	\$0.00	\$0.00	\$0.00
F752	\$0.00	\$0.00	\$0.00	\$0.00
F753	\$0.00	\$0.00	\$0.00	\$0.00
F758	\$0.00	\$0.00	\$0.00	\$0.00
F7DI	\$0.00	\$0.00	\$0.00	\$0.00
F7EF	\$0.00	\$0.00	\$0.00	\$0.00
F7ER	\$0.00	\$0.00	\$0.00	\$0.00
F7ET	\$0.00	\$0.00	\$0.00	\$0.00
F7M1	\$0.00	\$0.00	\$0.00	\$0.00
F7S1	\$0.00	\$0.00	\$0.00	\$0.00
F7S2	\$0.00	\$0.00	\$0.00	\$0.00
F7SB	\$0.00	\$0.00	\$0.00	\$0.00
F7T2	\$0.00	\$0.00	\$0.00	\$0.00
F7T4	\$0.00	\$0.00	\$0.00	\$0.00
G899	\$0.00	\$0.00	\$0.00	\$0.00
G999	\$0.00	\$0.00	\$0.00	\$0.00
H20A	\$0.00	\$0.00	\$0.00	\$0.00
H2AR	\$0.00	\$0.00	\$0.00	\$0.00
J793	\$0.00	\$0.00	\$0.00	\$0.00
K789	\$0.00	\$0.00	\$0.00	\$0.00
K798	\$0.00	\$0.00	\$0.00	\$0.00

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LSK2	\$0.00	\$0.00	\$0.00	\$0.00
M996	\$0.00	\$0.00	\$0.00	\$0.00
M997	\$0.00	\$0.00	\$0.00	\$0.00
M998	\$0.00	\$0.00	\$0.00	\$0.00
MSD1	\$0.00	\$0.00	\$0.00	\$0.00
MSD2	\$0.00	\$0.00	\$0.00	\$0.00
MSDR	\$0.00	\$0.00	\$0.00	\$0.00
MSDS	\$0.00	\$0.00	\$0.00	\$0.00
MT02	\$0.00	\$0.00	\$0.00	\$0.00
N925	\$0.00	\$0.00	\$0.00	\$0.00
N92R	\$0.00	\$0.00	\$0.00	\$0.00
NX02	\$0.00	\$0.00	\$0.00	\$0.00
NX1B	\$0.00	\$0.00	\$0.00	\$0.00
P796	\$0.00	\$0.00	\$0.00	\$0.00
P799	\$0.00	\$0.00	\$0.00	\$0.00
PR96	\$0.00	\$0.00	\$0.00	\$0.00
PR97	\$0.00	\$0.00	\$0.00	\$0.00
PTK4	\$0.00	\$0.00	\$0.00	\$0.00
PTK6	\$0.00	\$0.00	\$0.00	\$0.00
SBBG	\$0.00	\$0.00	\$0.00	\$0.00
SBBH	\$0.00	\$0.00	\$0.00	\$0.00
SBBW	\$0.00	\$0.00	\$0.00	\$0.00
SBBX	\$0.00	\$0.00	\$0.00	\$0.00
SBTA	\$0.00	\$0.00	\$0.00	\$0.00
SBXB	\$0.00	\$0.00	\$0.00	\$0.00
SBXC	\$0.00	\$0.00	\$0.00	\$0.00
SBYP	\$0.00	\$0.00	\$0.00	\$0.00
SBYW	\$0.00	\$0.00	\$0.00	\$0.00
SBYY	\$0.00	\$0.00	\$0.00	\$0.00
T199	\$0.00	\$0.00	\$0.00	\$0.00
T59L	\$0.00	\$0.00	\$0.00	\$0.00
TIAT	\$0.00	\$0.00	\$0.00	\$0.00
UC3R	\$0.00	\$0.00	\$0.00	\$0.00
W705	\$0.00	\$0.00	\$0.00	\$0.00
WF9S	\$0.00	\$0.00	\$0.00	\$0.00
WP69	\$0.00	\$0.00	\$0.00	\$0.00
WP77	\$0.00	\$0.00	\$0.00	\$0.00
WP78	\$0.00	\$0.00	\$0.00	\$0.00
WP79	\$0.00	\$0.00	\$0.00	\$0.00
WP7A	\$0.00	\$0.00	\$0.00	\$0.00

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
WP7X	\$0.00	\$0.00	\$0.00	\$0.00
WP7Z	\$0.00	\$0.00	\$0.00	\$0.00
WP95	\$0.00	\$0.00	\$0.00	\$0.00
WP9W	\$0.00	\$0.00	\$0.00	\$0.00
WSPB	\$0.00	\$0.00	\$0.00	\$0.00
Z6DP	\$0.00	\$0.00	\$0.00	\$0.00
M0L2	\$9.60	\$10.94	\$13.15	\$16.42
M0L5	\$9.60	\$10.94	\$13.15	\$16.42
MP08	\$9.60	\$10.94	\$13.15	\$16.42
MP8R	\$9.60	\$10.94	\$13.15	\$16.42
T6WE	\$12.00	\$13.68	\$16.44	\$20.52
CBP2	\$20.80	\$23.71	\$28.50	\$35.57
CG12	\$21.60	\$24.62	\$29.59	\$36.94
CG15	\$21.60	\$24.62	\$29.59	\$36.94
F9P6	\$21.60	\$24.62	\$29.59	\$36.94
F9RB	\$21.60	\$24.62	\$29.59	\$36.94
MP04	\$21.60	\$24.62	\$29.59	\$36.94
MP0R	\$21.60	\$24.62	\$29.59	\$36.94
MPC4	\$21.60	\$24.62	\$29.59	\$36.94
DL01	\$25.60	\$29.18	\$35.07	\$43.78
SH0B	\$29.60	\$33.74	\$40.55	\$50.62
SH10A	\$29.60	\$33.74	\$40.55	\$50.62
B7M0	\$32.00	\$36.48	\$43.84	\$54.72
SH26	\$39.20	\$44.69	\$53.70	\$67.03
T6MS	\$42.40	\$48.34	\$58.09	\$72.50
MPCJ	\$48.00	\$54.72	\$65.76	\$82.08
F9L6	\$48.80	\$55.63	\$66.86	\$83.45
MP1A	\$48.80	\$55.63	\$66.86	\$83.45
MPC1	\$48.80	\$55.63	\$66.86	\$83.45
P9L6	\$48.80	\$55.63	\$66.86	\$83.45
1E27	\$52.80	\$60.19	\$72.34	\$90.29
1E28	\$52.80	\$60.19	\$72.34	\$90.29
APK1	\$52.80	\$60.19	\$72.34	\$90.29
APK2	\$52.80	\$60.19	\$72.34	\$90.29
APK3	\$52.80	\$60.19	\$72.34	\$90.29
HS9D	\$52.80	\$60.19	\$72.34	\$90.29
1220	\$55.20	\$62.93	\$75.62	\$94.39
122P	\$55.20	\$62.93	\$75.62	\$94.39
122U	\$55.20	\$62.93	\$75.62	\$94.39
SH39	\$56.00	\$63.84	\$76.72	\$95.76

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SH5A	\$56.00	\$63.84	\$76.72	\$95.76
CS88	\$60.00	\$68.40	\$82.20	\$102.60
CS8A	\$60.00	\$68.40	\$82.20	\$102.60
DFCS	\$60.00	\$68.40	\$82.20	\$102.60
BD55	\$60.80	\$69.31	\$83.30	\$103.97
WP9C	\$60.80	\$69.31	\$83.30	\$103.97
DF10	\$61.60	\$70.22	\$84.39	\$105.34
FD10	\$61.60	\$70.22	\$84.39	\$105.34
FD1R	\$61.60	\$70.22	\$84.39	\$105.34
J621	\$62.40	\$71.14	\$85.49	\$106.70
6090	\$63.20	\$72.05	\$86.58	\$108.07
609S	\$63.20	\$72.05	\$86.58	\$108.07
J620	\$63.20	\$72.05	\$86.58	\$108.07
T544	\$63.20	\$72.05	\$86.58	\$108.07
CML2	\$64.00	\$72.96	\$87.68	\$109.44
CML5	\$64.00	\$72.96	\$87.68	\$109.44
DDG1	\$64.80	\$73.87	\$88.78	\$110.81
M020	\$64.80	\$73.87	\$88.78	\$110.81
MP1C	\$64.80	\$73.87	\$88.78	\$110.81
MP4D	\$64.80	\$73.87	\$88.78	\$110.81
PPTA	\$64.80	\$73.87	\$88.78	\$110.81
PRG1	\$64.80	\$73.87	\$88.78	\$110.81
SBLJ	\$64.80	\$73.87	\$88.78	\$110.81
SBPJ	\$64.80	\$73.87	\$88.78	\$110.81
SVDF	\$64.80	\$73.87	\$88.78	\$110.81
F9G6	\$66.40	\$75.70	\$90.97	\$113.54
F9W2	\$66.40	\$75.70	\$90.97	\$113.54
F9W5	\$66.40	\$75.70	\$90.97	\$113.54
MP06	\$66.40	\$75.70	\$90.97	\$113.54
MP1R	\$66.40	\$75.70	\$90.97	\$113.54
MP9G	\$66.40	\$75.70	\$90.97	\$113.54
MP9R	\$66.40	\$75.70	\$90.97	\$113.54
A55R	\$69.60	\$79.34	\$95.35	\$119.02
A550	\$72.80	\$82.99	\$99.74	\$124.49
MP1W	\$72.80	\$82.99	\$99.74	\$124.49
G790	\$77.60	\$88.46	\$106.31	\$132.70
G795	\$77.60	\$88.46	\$106.31	\$132.70
G799	\$77.60	\$88.46	\$106.31	\$132.70
G79D	\$77.60	\$88.46	\$106.31	\$132.70
G79R	\$77.60	\$88.46	\$106.31	\$132.70

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
3K00	\$79.20	\$90.29	\$108.50	\$135.43
3K0R	\$79.20	\$90.29	\$108.50	\$135.43
N300	\$79.20	\$90.29	\$108.50	\$135.43
N30R	\$79.20	\$90.29	\$108.50	\$135.43
DDM1	\$80.80	\$92.11	\$110.70	\$138.17
DDMR	\$80.80	\$92.11	\$110.70	\$138.17
F8M0	\$80.80	\$92.11	\$110.70	\$138.17
F8MR	\$80.80	\$92.11	\$110.70	\$138.17
SH11A	\$84.00	\$95.76	\$115.08	\$143.64
SH1B	\$84.00	\$95.76	\$115.08	\$143.64
4K00	\$87.20	\$99.41	\$119.46	\$149.11
4K0R	\$87.20	\$99.41	\$119.46	\$149.11
N400	\$87.20	\$99.41	\$119.46	\$149.11
N40R	\$87.20	\$99.41	\$119.46	\$149.11
B250	\$88.00	\$100.32	\$120.56	\$150.48
B25R	\$88.00	\$100.32	\$120.56	\$150.48
JX1R	\$94.40	\$107.62	\$129.33	\$161.42
W853	\$94.40	\$107.62	\$129.33	\$161.42
W85R	\$94.40	\$107.62	\$129.33	\$161.42
FD9R	\$95.20	\$108.53	\$130.42	\$162.79
W592	\$95.20	\$108.53	\$130.42	\$162.79
FD48	\$100.00	\$114.00	\$137.00	\$171.00
FD78	\$100.00	\$114.00	\$137.00	\$171.00
SP6Z	\$100.00	\$114.00	\$137.00	\$171.00
B400	\$100.80	\$114.91	\$138.10	\$172.37
K400	\$100.80	\$114.91	\$138.10	\$172.37
Z400	\$100.80	\$114.91	\$138.10	\$172.37
Z800	\$100.80	\$114.91	\$138.10	\$172.37
W010	\$101.60	\$115.82	\$139.19	\$173.74
W01R	\$101.60	\$115.82	\$139.19	\$173.74
B560	\$106.40	\$121.30	\$145.77	\$181.94
B56R	\$106.40	\$121.30	\$145.77	\$181.94
DDL4	\$108.80	\$124.03	\$149.06	\$186.05
DDM4	\$108.80	\$124.03	\$149.06	\$186.05
B530	\$111.20	\$126.77	\$152.34	\$190.15
B53R	\$111.20	\$126.77	\$152.34	\$190.15
5K00	\$112.00	\$127.68	\$153.44	\$191.52
5K0R	\$112.00	\$127.68	\$153.44	\$191.52
N500	\$112.00	\$127.68	\$153.44	\$191.52
N50R	\$112.00	\$127.68	\$153.44	\$191.52

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
BMS1	\$113.60	\$129.50	\$155.63	\$194.26
BMS2	\$113.60	\$129.50	\$155.63	\$194.26
BMS3	\$113.60	\$129.50	\$155.63	\$194.26
M022	\$113.60	\$129.50	\$155.63	\$194.26
M025	\$113.60	\$129.50	\$155.63	\$194.26
M02X	\$113.60	\$129.50	\$155.63	\$194.26
MPC5	\$113.60	\$129.50	\$155.63	\$194.26
SBLK	\$113.60	\$129.50	\$155.63	\$194.26
SBLL	\$113.60	\$129.50	\$155.63	\$194.26
SBLM	\$113.60	\$129.50	\$155.63	\$194.26
SBLN	\$113.60	\$129.50	\$155.63	\$194.26
SBVK	\$113.60	\$129.50	\$155.63	\$194.26
SBVL	\$113.60	\$129.50	\$155.63	\$194.26
SBXE	\$113.60	\$129.50	\$155.63	\$194.26
SBXF	\$113.60	\$129.50	\$155.63	\$194.26
SBXG	\$113.60	\$129.50	\$155.63	\$194.26
Z6SX	\$113.60	\$129.50	\$155.63	\$194.26
I230	\$117.60	\$134.06	\$161.11	\$201.10
WPJJ	\$118.40	\$134.98	\$162.21	\$202.46
Z300	\$129.60	\$147.74	\$177.55	\$221.62
DRVS	\$132.00	\$150.48	\$180.84	\$225.72
F70V	\$133.60	\$152.30	\$183.03	\$228.46
J532	\$133.60	\$152.30	\$183.03	\$228.46
TIRS	\$133.60	\$152.30	\$183.03	\$228.46
TIVP	\$133.60	\$152.30	\$183.03	\$228.46
1E05	\$134.40	\$153.22	\$184.13	\$229.82
1E08	\$134.40	\$153.22	\$184.13	\$229.82
1E20	\$134.40	\$153.22	\$184.13	\$229.82
1E21	\$134.40	\$153.22	\$184.13	\$229.82
1E30	\$134.40	\$153.22	\$184.13	\$229.82
1E31	\$134.40	\$153.22	\$184.13	\$229.82
1E8R	\$134.40	\$153.22	\$184.13	\$229.82
J624	\$134.40	\$153.22	\$184.13	\$229.82
J62R	\$134.40	\$153.22	\$184.13	\$229.82
SH21	\$134.40	\$153.22	\$184.13	\$229.82
SL21	\$134.40	\$153.22	\$184.13	\$229.82
SPY8	\$134.40	\$153.22	\$184.13	\$229.82
SPY9	\$134.40	\$153.22	\$184.13	\$229.82
T321	\$134.40	\$153.22	\$184.13	\$229.82
T534	\$134.40	\$153.22	\$184.13	\$229.82

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T5PP	\$134.40	\$153.22	\$184.13	\$229.82
V321	\$134.40	\$153.22	\$184.13	\$229.82
W624	\$134.40	\$153.22	\$184.13	\$229.82
J530	\$136.80	\$155.95	\$187.42	\$233.93
DIPS	\$137.60	\$156.86	\$188.51	\$235.30
DIPX	\$137.60	\$156.86	\$188.51	\$235.30
DIRS	\$137.60	\$156.86	\$188.51	\$235.30
DIVP	\$137.60	\$156.86	\$188.51	\$235.30
DIVS	\$137.60	\$156.86	\$188.51	\$235.30
J683	\$140.00	\$159.60	\$191.80	\$239.40
J68U	\$140.00	\$159.60	\$191.80	\$239.40
3C00	\$140.80	\$160.51	\$192.90	\$240.77
3C01	\$140.80	\$160.51	\$192.90	\$240.77
3C0R	\$140.80	\$160.51	\$192.90	\$240.77
3C0X	\$140.80	\$160.51	\$192.90	\$240.77
3CE5	\$140.80	\$160.51	\$192.90	\$240.77
3CES	\$140.80	\$160.51	\$192.90	\$240.77
M03A	\$140.80	\$160.51	\$192.90	\$240.77
PPTB	\$140.80	\$160.51	\$192.90	\$240.77
SBYV	\$140.80	\$160.51	\$192.90	\$240.77
SVBA	\$140.80	\$160.51	\$192.90	\$240.77
J533	\$141.60	\$161.42	\$193.99	\$242.14
J534	\$141.60	\$161.42	\$193.99	\$242.14
J536	\$141.60	\$161.42	\$193.99	\$242.14
J537	\$141.60	\$161.42	\$193.99	\$242.14
T538	\$141.60	\$161.42	\$193.99	\$242.14
T5T8	\$141.60	\$161.42	\$193.99	\$242.14
SH59	\$142.40	\$162.34	\$195.09	\$243.50
SH6A	\$142.40	\$162.34	\$195.09	\$243.50
WPTL	\$143.20	\$163.25	\$196.18	\$244.87
WPTS	\$143.20	\$163.25	\$196.18	\$244.87
3CER	\$144.80	\$165.07	\$198.38	\$247.61
DL02	\$148.00	\$168.72	\$202.76	\$253.08
J632	\$148.00	\$168.72	\$202.76	\$253.08
F90A	\$148.80	\$169.63	\$203.86	\$254.45
J61P	\$148.80	\$169.63	\$203.86	\$254.45
J08R	\$152.80	\$174.19	\$209.34	\$261.29
6K00	\$153.60	\$175.10	\$210.43	\$262.66
6K01	\$153.60	\$175.10	\$210.43	\$262.66
6K0R	\$153.60	\$175.10	\$210.43	\$262.66

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
6K10	\$153.60	\$175.10	\$210.43	\$262.66
6K1R	\$153.60	\$175.10	\$210.43	\$262.66
6K1S	\$153.60	\$175.10	\$210.43	\$262.66
N600	\$153.60	\$175.10	\$210.43	\$262.66
N601	\$153.60	\$175.10	\$210.43	\$262.66
N60R	\$153.60	\$175.10	\$210.43	\$262.66
N610	\$153.60	\$175.10	\$210.43	\$262.66
N61R	\$153.60	\$175.10	\$210.43	\$262.66
DDL8	\$155.20	\$176.93	\$212.62	\$265.39
DDM5	\$155.20	\$176.93	\$212.62	\$265.39
F8M2	\$155.20	\$176.93	\$212.62	\$265.39
AZDU	\$156.80	\$178.75	\$214.82	\$268.13
DDM3	\$156.80	\$178.75	\$214.82	\$268.13
DDMS	\$156.80	\$178.75	\$214.82	\$268.13
F9B1	\$156.80	\$178.75	\$214.82	\$268.13
F9B2	\$156.80	\$178.75	\$214.82	\$268.13
F9M0	\$156.80	\$178.75	\$214.82	\$268.13
F9MR	\$156.80	\$178.75	\$214.82	\$268.13
MP30	\$156.80	\$178.75	\$214.82	\$268.13
MP3R	\$156.80	\$178.75	\$214.82	\$268.13
MP3W	\$156.80	\$178.75	\$214.82	\$268.13
MS30	\$156.80	\$178.75	\$214.82	\$268.13
7K00	\$157.60	\$179.66	\$215.91	\$269.50
7K01	\$157.60	\$179.66	\$215.91	\$269.50
7K0R	\$157.60	\$179.66	\$215.91	\$269.50
7K10	\$157.60	\$179.66	\$215.91	\$269.50
7K1R	\$157.60	\$179.66	\$215.91	\$269.50
7K1S	\$157.60	\$179.66	\$215.91	\$269.50
J086	\$157.60	\$179.66	\$215.91	\$269.50
J610	\$157.60	\$179.66	\$215.91	\$269.50
J611	\$157.60	\$179.66	\$215.91	\$269.50
LSK3	\$157.60	\$179.66	\$215.91	\$269.50
N700	\$157.60	\$179.66	\$215.91	\$269.50
N701	\$157.60	\$179.66	\$215.91	\$269.50
N70R	\$157.60	\$179.66	\$215.91	\$269.50
N710	\$157.60	\$179.66	\$215.91	\$269.50
N71R	\$157.60	\$179.66	\$215.91	\$269.50
DA86	\$158.40	\$180.58	\$217.01	\$270.86
W863	\$158.40	\$180.58	\$217.01	\$270.86
F437	\$161.60	\$184.22	\$221.39	\$276.34

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F438	\$161.60	\$184.22	\$221.39	\$276.34
1E02	\$163.20	\$186.05	\$223.58	\$279.07
1E2R	\$163.20	\$186.05	\$223.58	\$279.07
BM42	\$163.20	\$186.05	\$223.58	\$279.07
BM44	\$163.20	\$186.05	\$223.58	\$279.07
ERCM	\$163.20	\$186.05	\$223.58	\$279.07
ERCP	\$163.20	\$186.05	\$223.58	\$279.07
F585	\$163.20	\$186.05	\$223.58	\$279.07
J7W9	\$163.20	\$186.05	\$223.58	\$279.07
SBDS	\$163.20	\$186.05	\$223.58	\$279.07
F7TT	\$166.40	\$189.70	\$227.97	\$284.54
TI01	\$166.40	\$189.70	\$227.97	\$284.54
1E3R	\$168.80	\$192.43	\$231.26	\$288.65
J644	\$169.60	\$193.34	\$232.35	\$290.02
J645	\$169.60	\$193.34	\$232.35	\$290.02
J64S	\$169.60	\$193.34	\$232.35	\$290.02
J64Z	\$169.60	\$193.34	\$232.35	\$290.02
J685	\$169.60	\$193.34	\$232.35	\$290.02
T327	\$169.60	\$193.34	\$232.35	\$290.02
W755	\$169.60	\$193.34	\$232.35	\$290.02
W760	\$169.60	\$193.34	\$232.35	\$290.02
W763	\$169.60	\$193.34	\$232.35	\$290.02
W76C	\$169.60	\$193.34	\$232.35	\$290.02
W76R	\$169.60	\$193.34	\$232.35	\$290.02
181R	\$172.00	\$196.08	\$235.64	\$294.12
1E03	\$172.80	\$196.99	\$236.74	\$295.49
JZ20	\$172.80	\$196.99	\$236.74	\$295.49
DDL3	\$173.60	\$197.90	\$237.83	\$296.86
1810	\$176.00	\$200.64	\$241.12	\$300.96
1E23	\$177.60	\$202.46	\$243.31	\$303.70
1E26	\$177.60	\$202.46	\$243.31	\$303.70
BM41	\$177.60	\$202.46	\$243.31	\$303.70
JB7Z	\$177.60	\$202.46	\$243.31	\$303.70
SH22	\$177.60	\$202.46	\$243.31	\$303.70
SL22	\$177.60	\$202.46	\$243.31	\$303.70
T322	\$177.60	\$202.46	\$243.31	\$303.70
T324	\$177.60	\$202.46	\$243.31	\$303.70
T536	\$177.60	\$202.46	\$243.31	\$303.70
T5MP	\$177.60	\$202.46	\$243.31	\$303.70
V322	\$177.60	\$202.46	\$243.31	\$303.70

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
VS42	\$177.60	\$202.46	\$243.31	\$303.70
VS43	\$177.60	\$202.46	\$243.31	\$303.70
VSX2	\$177.60	\$202.46	\$243.31	\$303.70
VSX3	\$177.60	\$202.46	\$243.31	\$303.70
J678	\$180.00	\$205.20	\$246.60	\$307.80
SH56	\$180.80	\$206.11	\$247.70	\$309.17
JB75	\$183.20	\$208.85	\$250.98	\$313.27
JB77	\$183.20	\$208.85	\$250.98	\$313.27
JB7R	\$183.20	\$208.85	\$250.98	\$313.27
JB7W	\$183.20	\$208.85	\$250.98	\$313.27
JB7X	\$183.20	\$208.85	\$250.98	\$313.27
JN7R	\$183.20	\$208.85	\$250.98	\$313.27
JP75	\$183.20	\$208.85	\$250.98	\$313.27
JP7R	\$183.20	\$208.85	\$250.98	\$313.27
JP85	\$183.20	\$208.85	\$250.98	\$313.27
JR76	\$183.20	\$208.85	\$250.98	\$313.27
SC85	\$183.20	\$208.85	\$250.98	\$313.27
SH31	\$183.20	\$208.85	\$250.98	\$313.27
SL30	\$183.20	\$208.85	\$250.98	\$313.27
T2P8	\$183.20	\$208.85	\$250.98	\$313.27
T310	\$183.20	\$208.85	\$250.98	\$313.27
V310	\$183.20	\$208.85	\$250.98	\$313.27
J075	\$184.80	\$210.67	\$253.18	\$316.01
J07T	\$184.80	\$210.67	\$253.18	\$316.01
J69S	\$184.80	\$210.67	\$253.18	\$316.01
JN75	\$184.80	\$210.67	\$253.18	\$316.01
I22S	\$185.60	\$211.58	\$254.27	\$317.38
DIBB	\$185.60	\$211.58	\$254.27	\$317.38
DIBD	\$185.60	\$211.58	\$254.27	\$317.38
DIBF	\$185.60	\$211.58	\$254.27	\$317.38
DIBX	\$185.60	\$211.58	\$254.27	\$317.38
F680	\$185.60	\$211.58	\$254.27	\$317.38
F7MB	\$185.60	\$211.58	\$254.27	\$317.38
F7MS	\$185.60	\$211.58	\$254.27	\$317.38
TIBB	\$185.60	\$211.58	\$254.27	\$317.38
TIBD	\$185.60	\$211.58	\$254.27	\$317.38
F7FB	\$186.40	\$212.50	\$255.37	\$318.74
F7FS	\$186.40	\$212.50	\$255.37	\$318.74
F7HD	\$186.40	\$212.50	\$255.37	\$318.74
J676	\$186.40	\$212.50	\$255.37	\$318.74

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
J67K	\$186.40	\$212.50	\$255.37	\$318.74
JB55	\$186.40	\$212.50	\$255.37	\$318.74
1190	\$187.20	\$213.41	\$256.46	\$320.11
1225	\$187.20	\$213.41	\$256.46	\$320.11
JB76	\$188.80	\$215.23	\$258.66	\$322.85
J677	\$190.40	\$217.06	\$260.85	\$325.58
W411	\$192.00	\$218.88	\$263.04	\$328.32
W412	\$192.00	\$218.88	\$263.04	\$328.32
W421	\$192.00	\$218.88	\$263.04	\$328.32
ZPTL	\$192.00	\$218.88	\$263.04	\$328.32
5390	\$192.80	\$219.79	\$264.14	\$329.69
5392	\$192.80	\$219.79	\$264.14	\$329.69
1E5R	\$192.80	\$219.79	\$264.14	\$329.69
539C	\$192.80	\$219.79	\$264.14	\$329.69
E210	\$193.60	\$220.70	\$265.23	\$331.06
E21R	\$193.60	\$220.70	\$265.23	\$331.06
J050	\$193.60	\$220.70	\$265.23	\$331.06
G230	\$194.40	\$221.62	\$266.33	\$332.42
E20R	\$194.40	\$221.62	\$266.33	\$332.42
E685	\$194.40	\$221.62	\$266.33	\$332.42
F422	\$194.40	\$221.62	\$266.33	\$332.42
J63F	\$196.00	\$223.44	\$268.52	\$335.16
MS49	\$196.80	\$224.35	\$269.62	\$336.53
AZBA	\$196.90	\$224.47	\$269.76	\$336.71
AZCW	\$196.90	\$224.47	\$269.76	\$336.71
AZDS	\$202.40	\$230.74	\$277.29	\$346.10
AZDT	\$202.40	\$230.74	\$277.29	\$346.10
F9B4	\$202.40	\$230.74	\$277.29	\$346.10
F9B5	\$202.40	\$230.74	\$277.29	\$346.10
MP49	\$202.40	\$230.74	\$277.29	\$346.10
MP4R	\$202.40	\$230.74	\$277.29	\$346.10
MP4W	\$202.40	\$230.74	\$277.29	\$346.10
J670	\$206.40	\$235.30	\$282.77	\$352.94
J05R	\$207.20	\$236.21	\$283.86	\$354.31
M03B	\$207.20	\$236.21	\$283.86	\$354.31
M03C	\$207.20	\$236.21	\$283.86	\$354.31
M03D	\$207.20	\$236.21	\$283.86	\$354.31
SBYM	\$207.20	\$236.21	\$283.86	\$354.31
SBYN	\$207.20	\$236.21	\$283.86	\$354.31
SBYR	\$207.20	\$236.21	\$283.86	\$354.31

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBYS	\$207.20	\$236.21	\$283.86	\$354.31
SBYT	\$207.20	\$236.21	\$283.86	\$354.31
J055	\$211.20	\$240.77	\$289.34	\$361.15
JN55	\$211.20	\$240.77	\$289.34	\$361.15
SH12A	\$212.80	\$242.59	\$291.54	\$363.89
SH2B	\$212.80	\$242.59	\$291.54	\$363.89
J630	\$214.40	\$244.42	\$293.73	\$366.62
J63S	\$214.40	\$244.42	\$293.73	\$366.62
WP74	\$217.60	\$248.06	\$298.11	\$372.10
BM43	\$219.20	\$249.89	\$300.30	\$374.83
Z543	\$219.20	\$249.89	\$300.30	\$374.83
Z586	\$219.20	\$249.89	\$300.30	\$374.83
6C00	\$220.00	\$250.80	\$301.40	\$376.20
6C0R	\$220.00	\$250.80	\$301.40	\$376.20
DL03	\$220.00	\$250.80	\$301.40	\$376.20
DLA2	\$220.00	\$250.80	\$301.40	\$376.20
W850	\$222.40	\$253.54	\$304.69	\$380.30
I801	\$223.20	\$254.45	\$305.78	\$381.67
DEP8	\$223.20	\$254.45	\$305.78	\$381.67
Z585	\$227.20	\$259.01	\$311.26	\$388.51
I200	\$229.60	\$261.74	\$314.55	\$392.62
F312	\$229.60	\$261.74	\$314.55	\$392.62
N9RA	\$229.60	\$261.74	\$314.55	\$392.62
Z545	\$229.60	\$261.74	\$314.55	\$392.62
J67S	\$236.00	\$269.04	\$323.32	\$403.56
9K00	\$237.60	\$270.86	\$325.51	\$406.30
9K01	\$237.60	\$270.86	\$325.51	\$406.30
9K0R	\$237.60	\$270.86	\$325.51	\$406.30
9K0U	\$237.60	\$270.86	\$325.51	\$406.30
9K10	\$237.60	\$270.86	\$325.51	\$406.30
9K1R	\$237.60	\$270.86	\$325.51	\$406.30
9K1S	\$237.60	\$270.86	\$325.51	\$406.30
9KUR	\$237.60	\$270.86	\$325.51	\$406.30
N900	\$237.60	\$270.86	\$325.51	\$406.30
N901	\$237.60	\$270.86	\$325.51	\$406.30
N90R	\$237.60	\$270.86	\$325.51	\$406.30
N910	\$237.60	\$270.86	\$325.51	\$406.30
N91R	\$237.60	\$270.86	\$325.51	\$406.30
N91S	\$237.60	\$270.86	\$325.51	\$406.30
J05S	\$239.20	\$272.69	\$327.70	\$409.03

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
UXW2	\$239.20	\$272.69	\$327.70	\$409.03
DTS6	\$240.00	\$273.60	\$328.80	\$410.40
F70R	\$240.00	\$273.60	\$328.80	\$410.40
J7D0	\$240.00	\$273.60	\$328.80	\$410.40
JB50	\$240.00	\$273.60	\$328.80	\$410.40
TI02	\$240.00	\$273.60	\$328.80	\$410.40
J546	\$242.40	\$276.34	\$332.09	\$414.50
DEB0	\$244.00	\$278.16	\$334.28	\$417.24
DEBR	\$244.00	\$278.16	\$334.28	\$417.24
DEP0	\$244.00	\$278.16	\$334.28	\$417.24
DEPR	\$244.00	\$278.16	\$334.28	\$417.24
WP71	\$245.60	\$279.98	\$336.47	\$419.98
WP75	\$245.60	\$279.98	\$336.47	\$419.98
WP7C	\$245.60	\$279.98	\$336.47	\$419.98
J782	\$249.60	\$284.54	\$341.95	\$426.82
J7W8	\$249.60	\$284.54	\$341.95	\$426.82
JB6R	\$249.60	\$284.54	\$341.95	\$426.82
SH14	\$249.60	\$284.54	\$341.95	\$426.82
SL20	\$249.60	\$284.54	\$341.95	\$426.82
T320	\$249.60	\$284.54	\$341.95	\$426.82
T530	\$249.60	\$284.54	\$341.95	\$426.82
T56A	\$249.60	\$284.54	\$341.95	\$426.82
T56B	\$249.60	\$284.54	\$341.95	\$426.82
T5T0	\$249.60	\$284.54	\$341.95	\$426.82
V320	\$249.60	\$284.54	\$341.95	\$426.82
DA79	\$250.40	\$285.46	\$343.05	\$428.18
DA8A	\$250.40	\$285.46	\$343.05	\$428.18
DT3S	\$250.40	\$285.46	\$343.05	\$428.18
W985	\$250.40	\$285.46	\$343.05	\$428.18
5820	\$251.20	\$286.37	\$344.14	\$429.55
582H	\$251.20	\$286.37	\$344.14	\$429.55
A52R	\$251.20	\$286.37	\$344.14	\$429.55
A61R	\$251.20	\$286.37	\$344.14	\$429.55
B550	\$251.20	\$286.37	\$344.14	\$429.55
B55S	\$251.20	\$286.37	\$344.14	\$429.55
JP6R	\$251.20	\$286.37	\$344.14	\$429.55
W36F	\$251.20	\$286.37	\$344.14	\$429.55
BD15	\$253.60	\$289.10	\$347.43	\$433.66
WP9B	\$253.60	\$289.10	\$347.43	\$433.66
J776	\$254.40	\$290.02	\$348.53	\$435.02

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
J7RS	\$254.40	\$290.02	\$348.53	\$435.02
W855	\$254.40	\$290.02	\$348.53	\$435.02
W85S	\$254.40	\$290.02	\$348.53	\$435.02
J067	\$258.40	\$294.58	\$354.01	\$441.86
JB64	\$258.40	\$294.58	\$354.01	\$441.86
JN64	\$258.40	\$294.58	\$354.01	\$441.86
JN6R	\$258.40	\$294.58	\$354.01	\$441.86
JP64	\$258.40	\$294.58	\$354.01	\$441.86
JR64	\$258.40	\$294.58	\$354.01	\$441.86
SH32	\$258.40	\$294.58	\$354.01	\$441.86
SL32	\$258.40	\$294.58	\$354.01	\$441.86
T312	\$258.40	\$294.58	\$354.01	\$441.86
V312	\$258.40	\$294.58	\$354.01	\$441.86
J765	\$259.20	\$295.49	\$355.10	\$443.23
W983	\$259.20	\$295.49	\$355.10	\$443.23
J06S	\$260.00	\$296.40	\$356.20	\$444.60
DIHS	\$262.40	\$299.14	\$359.49	\$448.70
W595	\$262.40	\$299.14	\$359.49	\$448.70
JB67	\$264.00	\$300.96	\$361.68	\$451.44
JN67	\$264.00	\$300.96	\$361.68	\$451.44
JP67	\$264.00	\$300.96	\$361.68	\$451.44
SH33	\$264.00	\$300.96	\$361.68	\$451.44
SL33	\$264.00	\$300.96	\$361.68	\$451.44
T313	\$264.00	\$300.96	\$361.68	\$451.44
V313	\$264.00	\$300.96	\$361.68	\$451.44
W764	\$264.00	\$300.96	\$361.68	\$451.44
J7RX	\$268.00	\$305.52	\$367.16	\$458.28
MSPR	\$269.60	\$307.34	\$369.35	\$461.02
MSPS	\$269.60	\$307.34	\$369.35	\$461.02
J7V0	\$272.80	\$310.99	\$373.74	\$466.49
WP76	\$273.60	\$311.90	\$374.83	\$467.86
A21X	\$274.40	\$312.82	\$375.93	\$469.22
J775	\$278.40	\$317.38	\$381.41	\$476.06
J780	\$278.40	\$317.38	\$381.41	\$476.06
SH16	\$278.40	\$317.38	\$381.41	\$476.06
T330	\$278.40	\$317.38	\$381.41	\$476.06
T331	\$278.40	\$317.38	\$381.41	\$476.06
T332	\$278.40	\$317.38	\$381.41	\$476.06
TI5P	\$278.40	\$317.38	\$381.41	\$476.06
TI9P	\$278.40	\$317.38	\$381.41	\$476.06

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
VS46	\$278.40	\$317.38	\$381.41	\$476.06
J781	\$279.20	\$318.29	\$382.50	\$477.43
J784	\$279.20	\$318.29	\$382.50	\$477.43
T542	\$279.20	\$318.29	\$382.50	\$477.43
SH66	\$280.00	\$319.20	\$383.60	\$478.80
WP72	\$282.40	\$321.94	\$386.89	\$482.90
WP7D	\$282.40	\$321.94	\$386.89	\$482.90
DEF1	\$285.60	\$325.58	\$391.27	\$488.38
AZBT	\$288.80	\$329.23	\$395.66	\$493.85
MS1R	\$288.80	\$329.23	\$395.66	\$493.85
MSF1	\$288.80	\$329.23	\$395.66	\$493.85
MSF4	\$288.80	\$329.23	\$395.66	\$493.85
4C00	\$290.40	\$331.06	\$397.85	\$496.58
4C0R	\$290.40	\$331.06	\$397.85	\$496.58
4C0X	\$290.40	\$331.06	\$397.85	\$496.58
4CE5	\$290.40	\$331.06	\$397.85	\$496.58
4CES	\$290.40	\$331.06	\$397.85	\$496.58
J64R	\$290.40	\$331.06	\$397.85	\$496.58
M04A	\$290.40	\$331.06	\$397.85	\$496.58
PPTC	\$290.40	\$331.06	\$397.85	\$496.58
SBTF	\$290.40	\$331.06	\$397.85	\$496.58
SVBB	\$290.40	\$331.06	\$397.85	\$496.58
5830	\$291.20	\$331.97	\$398.94	\$497.95
DJW4	\$292.80	\$333.79	\$401.14	\$500.69
DJWS	\$292.80	\$333.79	\$401.14	\$500.69
SBSP	\$292.80	\$333.79	\$401.14	\$500.69
SBYE	\$292.80	\$333.79	\$401.14	\$500.69
DJW1	\$295.20	\$336.53	\$404.42	\$504.79
DJW2	\$295.20	\$336.53	\$404.42	\$504.79
DJW3	\$295.20	\$336.53	\$404.42	\$504.79
DJWR	\$295.20	\$336.53	\$404.42	\$504.79
SBSN	\$295.20	\$336.53	\$404.42	\$504.79
SBSX	\$295.20	\$336.53	\$404.42	\$504.79
SBSY	\$295.20	\$336.53	\$404.42	\$504.79
SBYD	\$295.20	\$336.53	\$404.42	\$504.79
SBZA	\$295.20	\$336.53	\$404.42	\$504.79
SBZB	\$295.20	\$336.53	\$404.42	\$504.79
SBZX	\$295.20	\$336.53	\$404.42	\$504.79
SH13A	\$295.20	\$336.53	\$404.42	\$504.79
SH3B	\$295.20	\$336.53	\$404.42	\$504.79

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBYU	\$297.60	\$339.26	\$407.71	\$508.90
4CER	\$299.20	\$341.09	\$409.90	\$511.63
A510	\$300.00	\$342.00	\$411.00	\$513.00
A51R	\$300.00	\$342.00	\$411.00	\$513.00
B510	\$308.00	\$351.12	\$421.96	\$526.68
B51R	\$308.00	\$351.12	\$421.96	\$526.68
E51R	\$308.00	\$351.12	\$421.96	\$526.68
F7TB	\$310.40	\$353.86	\$425.25	\$530.78
TIRM	\$310.40	\$353.86	\$425.25	\$530.78
I831	\$315.20	\$359.33	\$431.82	\$538.99
I83S	\$315.20	\$359.33	\$431.82	\$538.99
J693	\$316.80	\$361.15	\$434.02	\$541.73
J696	\$316.80	\$361.15	\$434.02	\$541.73
J69Z	\$316.80	\$361.15	\$434.02	\$541.73
JZ30	\$316.80	\$361.15	\$434.02	\$541.73
SH19	\$316.80	\$361.15	\$434.02	\$541.73
SL19	\$316.80	\$361.15	\$434.02	\$541.73
T319	\$316.80	\$361.15	\$434.02	\$541.73
T531	\$316.80	\$361.15	\$434.02	\$541.73
T5HP	\$316.80	\$361.15	\$434.02	\$541.73
V319	\$316.80	\$361.15	\$434.02	\$541.73
JZ30	\$316.80	\$361.15	\$434.02	\$541.73
JZW8	\$316.80	\$361.15	\$434.02	\$541.73
J7CG	\$320.00	\$364.80	\$438.40	\$547.20
J7RW	\$320.00	\$364.80	\$438.40	\$547.20
J85R	\$322.40	\$367.54	\$441.69	\$551.30
J06R	\$323.20	\$368.45	\$442.78	\$552.67
E500	\$324.80	\$370.27	\$444.98	\$555.41
E50R	\$324.80	\$370.27	\$444.98	\$555.41
WP73	\$324.80	\$370.27	\$444.98	\$555.41
WP7E	\$324.80	\$370.27	\$444.98	\$555.41
6CF1	\$328.00	\$373.92	\$449.36	\$560.88
6CFR	\$328.00	\$373.92	\$449.36	\$560.88
SBUD	\$328.00	\$373.92	\$449.36	\$560.88
DTS7	\$330.40	\$376.66	\$452.65	\$564.98
J783	\$332.00	\$378.48	\$454.84	\$567.72
J785	\$332.00	\$378.48	\$454.84	\$567.72
J8RR	\$332.00	\$378.48	\$454.84	\$567.72
SH13	\$332.00	\$378.48	\$454.84	\$567.72
SL39	\$332.00	\$378.48	\$454.84	\$567.72

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T339	\$332.00	\$378.48	\$454.84	\$567.72
T539	\$332.00	\$378.48	\$454.84	\$567.72
T5T9	\$332.00	\$378.48	\$454.84	\$567.72
V339	\$332.00	\$378.48	\$454.84	\$567.72
JZ94	\$332.00	\$378.48	\$454.84	\$567.72
DJPS	\$332.80	\$379.39	\$455.94	\$569.09
DMPS	\$332.80	\$379.39	\$455.94	\$569.09
DJW8	\$333.60	\$380.30	\$457.03	\$570.46
SH7A	\$333.60	\$380.30	\$457.03	\$570.46
SHG6	\$333.60	\$380.30	\$457.03	\$570.46
E510	\$334.40	\$381.22	\$458.13	\$571.82
E565	\$334.40	\$381.22	\$458.13	\$571.82
E569	\$334.40	\$381.22	\$458.13	\$571.82
E56R	\$334.40	\$381.22	\$458.13	\$571.82
5500	\$336.80	\$383.95	\$461.42	\$575.93
E65R	\$336.80	\$383.95	\$461.42	\$575.93
J779	\$337.60	\$384.86	\$462.51	\$577.30
DG1R	\$338.40	\$385.78	\$463.61	\$578.66
DGF1	\$338.40	\$385.78	\$463.61	\$578.66
DGF8	\$338.40	\$385.78	\$463.61	\$578.66
DGFR	\$338.40	\$385.78	\$463.61	\$578.66
DGU0	\$338.40	\$385.78	\$463.61	\$578.66
DIPZ	\$338.40	\$385.78	\$463.61	\$578.66
F70I	\$338.40	\$385.78	\$463.61	\$578.66
IFDT	\$340.00	\$387.60	\$465.80	\$581.40
J762	\$340.80	\$388.51	\$466.90	\$582.77
BMPC	\$342.40	\$390.34	\$469.09	\$585.50
T5LP	\$342.40	\$390.34	\$469.09	\$585.50
Z605	\$342.40	\$390.34	\$469.09	\$585.50
TI10	\$346.40	\$394.90	\$474.57	\$592.34
E66R	\$348.00	\$396.72	\$476.76	\$595.08
A217	\$349.60	\$398.54	\$478.95	\$597.82
F123	\$349.60	\$398.54	\$478.95	\$597.82
FD6R	\$352.80	\$402.19	\$483.34	\$603.29
J69D	\$352.80	\$402.19	\$483.34	\$603.29
SHC0	\$354.40	\$404.02	\$485.53	\$606.02
SL91	\$354.40	\$404.02	\$485.53	\$606.02
SL9M	\$354.40	\$404.02	\$485.53	\$606.02
SLWW	\$354.40	\$404.02	\$485.53	\$606.02
T124	\$354.40	\$404.02	\$485.53	\$606.02

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T12A	\$354.40	\$404.02	\$485.53	\$606.02
T12B	\$354.40	\$404.02	\$485.53	\$606.02
T158	\$354.40	\$404.02	\$485.53	\$606.02
T159	\$354.40	\$404.02	\$485.53	\$606.02
T2FC	\$354.40	\$404.02	\$485.53	\$606.02
T2FD	\$354.40	\$404.02	\$485.53	\$606.02
T2FE	\$354.40	\$404.02	\$485.53	\$606.02
T2FF	\$354.40	\$404.02	\$485.53	\$606.02
T2R0	\$354.40	\$404.02	\$485.53	\$606.02
T2R1	\$354.40	\$404.02	\$485.53	\$606.02
T2R2	\$354.40	\$404.02	\$485.53	\$606.02
T2R3	\$354.40	\$404.02	\$485.53	\$606.02
T2RH	\$354.40	\$404.02	\$485.53	\$606.02
T2RJ	\$354.40	\$404.02	\$485.53	\$606.02
T2RK	\$354.40	\$404.02	\$485.53	\$606.02
T2RL	\$354.40	\$404.02	\$485.53	\$606.02
T2U2	\$354.40	\$404.02	\$485.53	\$606.02
T2U4	\$354.40	\$404.02	\$485.53	\$606.02
T5P4	\$354.40	\$404.02	\$485.53	\$606.02
T5P5	\$354.40	\$404.02	\$485.53	\$606.02
T5P6	\$354.40	\$404.02	\$485.53	\$606.02
T5R0	\$354.40	\$404.02	\$485.53	\$606.02
T821	\$354.40	\$404.02	\$485.53	\$606.02
T822	\$354.40	\$404.02	\$485.53	\$606.02
T823	\$354.40	\$404.02	\$485.53	\$606.02
T826	\$354.40	\$404.02	\$485.53	\$606.02
T828	\$354.40	\$404.02	\$485.53	\$606.02
T829	\$354.40	\$404.02	\$485.53	\$606.02
T830	\$354.40	\$404.02	\$485.53	\$606.02
T831	\$354.40	\$404.02	\$485.53	\$606.02
T832	\$354.40	\$404.02	\$485.53	\$606.02
T833	\$354.40	\$404.02	\$485.53	\$606.02
T840	\$354.40	\$404.02	\$485.53	\$606.02
T841	\$354.40	\$404.02	\$485.53	\$606.02
T843	\$354.40	\$404.02	\$485.53	\$606.02
T844	\$354.40	\$404.02	\$485.53	\$606.02
T848	\$354.40	\$404.02	\$485.53	\$606.02
T849	\$354.40	\$404.02	\$485.53	\$606.02
T850	\$354.40	\$404.02	\$485.53	\$606.02
T851	\$354.40	\$404.02	\$485.53	\$606.02

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T852	\$354.40	\$404.02	\$485.53	\$606.02
T853	\$354.40	\$404.02	\$485.53	\$606.02
T854	\$354.40	\$404.02	\$485.53	\$606.02
V301	\$354.40	\$404.02	\$485.53	\$606.02
V305	\$354.40	\$404.02	\$485.53	\$606.02
V308	\$354.40	\$404.02	\$485.53	\$606.02
V309	\$354.40	\$404.02	\$485.53	\$606.02
V3PD	\$354.40	\$404.02	\$485.53	\$606.02
V3PE	\$354.40	\$404.02	\$485.53	\$606.02
VC16	\$354.40	\$404.02	\$485.53	\$606.02
WNPC	\$354.40	\$404.02	\$485.53	\$606.02
Z204	\$354.40	\$404.02	\$485.53	\$606.02
M04B	\$356.80	\$406.75	\$488.82	\$610.13
M04C	\$356.80	\$406.75	\$488.82	\$610.13
M04D	\$356.80	\$406.75	\$488.82	\$610.13
SBTB	\$356.80	\$406.75	\$488.82	\$610.13
SBTC	\$356.80	\$406.75	\$488.82	\$610.13
SBTD	\$356.80	\$406.75	\$488.82	\$610.13
SBTG	\$356.80	\$406.75	\$488.82	\$610.13
SBTH	\$356.80	\$406.75	\$488.82	\$610.13
J692	\$357.60	\$407.66	\$489.91	\$611.50
AZBE	\$358.40	\$408.58	\$491.01	\$612.86
AZCE	\$358.40	\$408.58	\$491.01	\$612.86
MPR1	\$358.40	\$408.58	\$491.01	\$612.86
MPRR	\$358.40	\$408.58	\$491.01	\$612.86
J710	\$359.20	\$409.49	\$492.10	\$614.23
F70S	\$360.00	\$410.40	\$493.20	\$615.60
TI03	\$360.00	\$410.40	\$493.20	\$615.60
T2B3	\$360.80	\$411.31	\$494.30	\$616.97
VS45	\$360.80	\$411.31	\$494.30	\$616.97
F12S	\$361.60	\$412.22	\$495.39	\$618.34
T744	\$362.40	\$413.14	\$496.49	\$619.70
U7PS	\$362.40	\$413.14	\$496.49	\$619.70
FD60	\$367.20	\$418.61	\$503.06	\$627.91
J68Z	\$368.00	\$419.52	\$504.16	\$629.28
SFAL	\$370.40	\$422.26	\$507.45	\$633.38
J594	\$373.60	\$425.90	\$511.83	\$638.86
T5EA	\$373.60	\$425.90	\$511.83	\$638.86
T5ET	\$373.60	\$425.90	\$511.83	\$638.86
T5UE	\$373.60	\$425.90	\$511.83	\$638.86

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T5UM	\$373.60	\$425.90	\$511.83	\$638.86
T5WM	\$373.60	\$425.90	\$511.83	\$638.86
T6MC	\$373.60	\$425.90	\$511.83	\$638.86
T741	\$373.60	\$425.90	\$511.83	\$638.86
T742	\$373.60	\$425.90	\$511.83	\$638.86
T743	\$373.60	\$425.90	\$511.83	\$638.86
T745	\$373.60	\$425.90	\$511.83	\$638.86
T746	\$373.60	\$425.90	\$511.83	\$638.86
T747	\$373.60	\$425.90	\$511.83	\$638.86
T762	\$373.60	\$425.90	\$511.83	\$638.86
T763	\$373.60	\$425.90	\$511.83	\$638.86
T10E	\$373.60	\$425.90	\$511.83	\$638.86
TWSC	\$373.60	\$425.90	\$511.83	\$638.86
3323	\$374.40	\$426.82	\$512.93	\$640.22
FD30	\$376.00	\$428.64	\$515.12	\$642.96
FD3D	\$376.00	\$428.64	\$515.12	\$642.96
F9LL	\$383.20	\$436.85	\$524.98	\$655.27
E551	\$384.80	\$438.67	\$527.18	\$658.01
E575	\$384.80	\$438.67	\$527.18	\$658.01
E57S	\$384.80	\$438.67	\$527.18	\$658.01
W593	\$384.80	\$438.67	\$527.18	\$658.01
J592	\$387.20	\$441.41	\$530.46	\$662.11
J595	\$387.20	\$441.41	\$530.46	\$662.11
J597	\$387.20	\$441.41	\$530.46	\$662.11
T770	\$387.20	\$441.41	\$530.46	\$662.11
E6AR	\$392.00	\$446.88	\$537.04	\$670.32
J580	\$393.60	\$448.70	\$539.23	\$673.06
J582	\$393.60	\$448.70	\$539.23	\$673.06
F4US	\$396.80	\$452.35	\$543.62	\$678.53
T824	\$396.80	\$452.35	\$543.62	\$678.53
T842	\$396.80	\$452.35	\$543.62	\$678.53
T845	\$396.80	\$452.35	\$543.62	\$678.53
T846	\$396.80	\$452.35	\$543.62	\$678.53
T865	\$396.80	\$452.35	\$543.62	\$678.53
T875	\$396.80	\$452.35	\$543.62	\$678.53
T890	\$396.80	\$452.35	\$543.62	\$678.53
V302	\$396.80	\$452.35	\$543.62	\$678.53
VC30	\$396.80	\$452.35	\$543.62	\$678.53
VC33	\$396.80	\$452.35	\$543.62	\$678.53
5COR	\$400.00	\$456.00	\$548.00	\$684.00

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DF80	\$400.80	\$456.91	\$549.10	\$685.37
DF8R	\$400.80	\$456.91	\$549.10	\$685.37
FD80	\$400.80	\$456.91	\$549.10	\$685.37
FDA0	\$400.80	\$456.91	\$549.10	\$685.37
6235	\$401.60	\$457.82	\$550.19	\$686.74
E683	\$401.60	\$457.82	\$550.19	\$686.74
DI22	\$406.40	\$463.30	\$556.77	\$694.94
DI23	\$406.40	\$463.30	\$556.77	\$694.94
DI2R	\$406.40	\$463.30	\$556.77	\$694.94
DI2S	\$406.40	\$463.30	\$556.77	\$694.94
DP25	\$406.40	\$463.30	\$556.77	\$694.94
DP26	\$406.40	\$463.30	\$556.77	\$694.94
DP27	\$406.40	\$463.30	\$556.77	\$694.94
DP28	\$406.40	\$463.30	\$556.77	\$694.94
H201	\$406.40	\$463.30	\$556.77	\$694.94
H21R	\$406.40	\$463.30	\$556.77	\$694.94
H221	\$406.40	\$463.30	\$556.77	\$694.94
VPDA	\$406.40	\$463.30	\$556.77	\$694.94
VPDB	\$406.40	\$463.30	\$556.77	\$694.94
Z610	\$409.60	\$466.94	\$561.15	\$700.42
5C00	\$410.40	\$467.86	\$562.25	\$701.78
TI11	\$412.80	\$470.59	\$565.54	\$705.89
WP70	\$412.80	\$470.59	\$565.54	\$705.89
U7PR	\$415.20	\$473.33	\$568.82	\$709.99
USP0	\$415.20	\$473.33	\$568.82	\$709.99
USPR	\$415.20	\$473.33	\$568.82	\$709.99
1863	\$417.60	\$476.06	\$572.11	\$714.10
186S	\$417.60	\$476.06	\$572.11	\$714.10
DASC	\$417.60	\$476.06	\$572.11	\$714.10
WR65	\$417.60	\$476.06	\$572.11	\$714.10
1861	\$421.60	\$480.62	\$577.59	\$720.94
5460	\$426.40	\$486.10	\$584.17	\$729.14
VPAA	\$426.40	\$486.10	\$584.17	\$729.14
W655	\$426.40	\$486.10	\$584.17	\$729.14
W65R	\$426.40	\$486.10	\$584.17	\$729.14
J690	\$428.00	\$487.92	\$586.36	\$731.88
E52R	\$429.60	\$489.74	\$588.55	\$734.62
DHF8	\$430.40	\$490.66	\$589.65	\$735.98
W544	\$430.40	\$490.66	\$589.65	\$735.98
W535	\$432.80	\$493.39	\$592.94	\$740.09

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
W545	\$432.80	\$493.39	\$592.94	\$740.09
DIPY	\$433.60	\$494.30	\$594.03	\$741.46
5650	\$437.60	\$498.86	\$599.51	\$748.30
AZCG	\$440.20	\$501.83	\$603.07	\$752.74
W546	\$440.80	\$502.51	\$603.90	\$753.77
W56D	\$440.80	\$502.51	\$603.90	\$753.77
DJB0	\$441.60	\$503.42	\$604.99	\$755.14
DJB8	\$441.60	\$503.42	\$604.99	\$755.14
DJBR	\$441.60	\$503.42	\$604.99	\$755.14
W650	\$441.60	\$503.42	\$604.99	\$755.14
W65D	\$441.60	\$503.42	\$604.99	\$755.14
DIPV	\$443.20	\$505.25	\$607.18	\$757.87
W590	\$443.20	\$505.25	\$607.18	\$757.87
AZBF	\$446.40	\$508.90	\$611.57	\$763.34
AZBJ	\$446.40	\$508.90	\$611.57	\$763.34
AZBL	\$446.40	\$508.90	\$611.57	\$763.34
AZBM	\$446.40	\$508.90	\$611.57	\$763.34
AZBN	\$446.40	\$508.90	\$611.57	\$763.34
AZBP	\$446.40	\$508.90	\$611.57	\$763.34
AZCF	\$446.40	\$508.90	\$611.57	\$763.34
AZCJ	\$446.40	\$508.90	\$611.57	\$763.34
AZCL	\$446.40	\$508.90	\$611.57	\$763.34
AZCM	\$446.40	\$508.90	\$611.57	\$763.34
MPR2	\$446.40	\$508.90	\$611.57	\$763.34
MPR4	\$446.40	\$508.90	\$611.57	\$763.34
MPRS	\$446.40	\$508.90	\$611.57	\$763.34
MPRT	\$446.40	\$508.90	\$611.57	\$763.34
W523	\$446.40	\$508.90	\$611.57	\$763.34
W530	\$446.40	\$508.90	\$611.57	\$763.34
BM10	\$456.00	\$519.84	\$624.72	\$779.76
BM11	\$456.00	\$519.84	\$624.72	\$779.76
BM40	\$456.00	\$519.84	\$624.72	\$779.76
BM48	\$456.00	\$519.84	\$624.72	\$779.76
BM52	\$456.00	\$519.84	\$624.72	\$779.76
SH75	\$463.20	\$528.05	\$634.58	\$792.07
SH8A	\$463.20	\$528.05	\$634.58	\$792.07
DH1R	\$464.80	\$529.87	\$636.78	\$794.81
DHU0	\$464.80	\$529.87	\$636.78	\$794.81
SH14A	\$466.40	\$531.70	\$638.97	\$797.54
SH4B	\$466.40	\$531.70	\$638.97	\$797.54

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DHF1	\$468.80	\$534.43	\$642.26	\$801.65
DHFR	\$468.80	\$534.43	\$642.26	\$801.65
AZBB	\$475.91	\$542.54	\$652.00	\$813.81
AZCX	\$475.91	\$542.54	\$652.00	\$813.81
A215	\$482.40	\$549.94	\$660.89	\$824.90
E570	\$486.40	\$554.50	\$666.37	\$831.74
E57R	\$486.40	\$554.50	\$666.37	\$831.74
F581	\$488.00	\$556.32	\$668.56	\$834.48
3250	\$488.80	\$557.23	\$669.66	\$835.85
325R	\$488.80	\$557.23	\$669.66	\$835.85
T2PT	\$488.80	\$557.23	\$669.66	\$835.85
VSA5	\$488.80	\$557.23	\$669.66	\$835.85
SBTE	\$492.80	\$561.79	\$675.14	\$842.69
DL08	\$496.00	\$565.44	\$679.52	\$848.16
DLA3	\$496.00	\$565.44	\$679.52	\$848.16
W350	\$501.60	\$571.82	\$687.19	\$857.74
W35R	\$501.60	\$571.82	\$687.19	\$857.74
I250	\$503.20	\$573.65	\$689.38	\$860.47
I25S	\$503.20	\$573.65	\$689.38	\$860.47
F582	\$505.60	\$576.38	\$692.67	\$864.58
J570	\$505.60	\$576.38	\$692.67	\$864.58
J57R	\$505.60	\$576.38	\$692.67	\$864.58
E520	\$512.00	\$583.68	\$701.44	\$875.52
Z602	\$514.40	\$586.42	\$704.73	\$879.62
Z604	\$514.40	\$586.42	\$704.73	\$879.62
F46E	\$516.00	\$588.24	\$706.92	\$882.36
F44C	\$516.80	\$589.15	\$708.02	\$883.73
34CR	\$518.40	\$590.98	\$710.21	\$886.46
34CS	\$518.40	\$590.98	\$710.21	\$886.46
F58B	\$518.40	\$590.98	\$710.21	\$886.46
SFAM	\$520.00	\$592.80	\$712.40	\$889.20
J65R	\$528.00	\$601.92	\$723.36	\$902.88
VS44	\$532.00	\$606.48	\$728.84	\$909.72
F58C	\$537.60	\$612.86	\$736.51	\$919.30
33CS	\$540.00	\$615.60	\$739.80	\$923.40
33RR	\$540.00	\$615.60	\$739.80	\$923.40
F401	\$540.00	\$615.60	\$739.80	\$923.40
F44B	\$540.00	\$615.60	\$739.80	\$923.40
F501	\$540.00	\$615.60	\$739.80	\$923.40
F51R	\$540.00	\$615.60	\$739.80	\$923.40

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F551	\$540.00	\$615.60	\$739.80	\$923.40
F5D1	\$540.00	\$615.60	\$739.80	\$923.40
FD90	\$540.80	\$616.51	\$740.90	\$924.77
FD9A	\$540.80	\$616.51	\$740.90	\$924.77
H5NP	\$540.80	\$616.51	\$740.90	\$924.77
F583	\$542.40	\$618.34	\$743.09	\$927.50
TB30	\$547.20	\$623.81	\$749.66	\$935.71
TB3R	\$547.20	\$623.81	\$749.66	\$935.71
A530	\$548.00	\$624.72	\$750.76	\$937.08
A53S	\$548.00	\$624.72	\$750.76	\$937.08
SVXA	\$548.00	\$624.72	\$750.76	\$937.08
SVXB	\$548.00	\$624.72	\$750.76	\$937.08
SVXC	\$548.00	\$624.72	\$750.76	\$937.08
J060	\$549.60	\$626.54	\$752.95	\$939.82
LSK1	\$552.80	\$630.19	\$757.34	\$945.29
LSKA	\$552.80	\$630.19	\$757.34	\$945.29
SPW9	\$557.60	\$635.66	\$763.91	\$953.50
Z501	\$557.60	\$635.66	\$763.91	\$953.50
Z503	\$557.60	\$635.66	\$763.91	\$953.50
4100	\$560.80	\$639.31	\$768.30	\$958.97
F402	\$560.80	\$639.31	\$768.30	\$958.97
F502	\$560.80	\$639.31	\$768.30	\$958.97
F52R	\$560.80	\$639.31	\$768.30	\$958.97
F552	\$560.80	\$639.31	\$768.30	\$958.97
F592	\$560.80	\$639.31	\$768.30	\$958.97
F5D2	\$560.80	\$639.31	\$768.30	\$958.97
F70Q	\$560.80	\$639.31	\$768.30	\$958.97
TI0H	\$560.80	\$639.31	\$768.30	\$958.97
3389	\$569.60	\$649.34	\$780.35	\$974.02
338R	\$569.60	\$649.34	\$780.35	\$974.02
A30X	\$569.60	\$649.34	\$780.35	\$974.02
F58H	\$569.60	\$649.34	\$780.35	\$974.02
F58D	\$575.20	\$655.73	\$788.02	\$983.59
A300	\$579.20	\$660.29	\$793.50	\$990.43
A305	\$579.20	\$660.29	\$793.50	\$990.43
Z520	\$579.20	\$660.29	\$793.50	\$990.43
Z52R	\$579.20	\$660.29	\$793.50	\$990.43
Z530	\$579.20	\$660.29	\$793.50	\$990.43
Z53R	\$579.20	\$660.29	\$793.50	\$990.43
Z5AL	\$579.20	\$660.29	\$793.50	\$990.43

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
Z5AR	\$579.20	\$660.29	\$793.50	\$990.43
5463	\$582.40	\$663.94	\$797.89	\$995.90
M050	\$582.40	\$663.94	\$797.89	\$995.90
M05X	\$582.40	\$663.94	\$797.89	\$995.90
SBWN	\$582.40	\$663.94	\$797.89	\$995.90
SBWP	\$582.40	\$663.94	\$797.89	\$995.90
SBWR	\$582.40	\$663.94	\$797.89	\$995.90
SFCG	\$582.40	\$663.94	\$797.89	\$995.90
SFDA	\$582.40	\$663.94	\$797.89	\$995.90
SFDD	\$582.40	\$663.94	\$797.89	\$995.90
SFDE	\$582.40	\$663.94	\$797.89	\$995.90
SVAG	\$582.40	\$663.94	\$797.89	\$995.90
E67R	\$588.00	\$670.32	\$805.56	\$1,005.48
WPJH	\$588.00	\$670.32	\$805.56	\$1,005.48
A30Z	\$592.00	\$674.88	\$811.04	\$1,012.32
F587	\$592.80	\$675.79	\$812.14	\$1,013.69
F588	\$592.80	\$675.79	\$812.14	\$1,013.69
F413	\$598.40	\$682.18	\$819.81	\$1,023.26
F44E	\$598.40	\$682.18	\$819.81	\$1,023.26
F513	\$598.40	\$682.18	\$819.81	\$1,023.26
F53R	\$598.40	\$682.18	\$819.81	\$1,023.26
F553	\$598.40	\$682.18	\$819.81	\$1,023.26
F5D3	\$598.40	\$682.18	\$819.81	\$1,023.26
DF90	\$600.80	\$684.91	\$823.10	\$1,027.37
DF9R	\$600.80	\$684.91	\$823.10	\$1,027.37
SH9A	\$603.20	\$687.65	\$826.38	\$1,031.47
SHG7	\$603.20	\$687.65	\$826.38	\$1,031.47
A309	\$604.80	\$689.47	\$828.58	\$1,034.21
Z601	\$606.40	\$691.30	\$830.77	\$1,036.94
Z603	\$606.40	\$691.30	\$830.77	\$1,036.94
A570	\$611.20	\$696.77	\$837.34	\$1,045.15
A57T	\$611.20	\$696.77	\$837.34	\$1,045.15
AZBU	\$620.00	\$706.80	\$849.40	\$1,060.20
MS2R	\$620.00	\$706.80	\$849.40	\$1,060.20
MSF2	\$620.00	\$706.80	\$849.40	\$1,060.20
MSF5	\$620.00	\$706.80	\$849.40	\$1,060.20
FD40	\$620.80	\$707.71	\$850.50	\$1,061.57
FD4D	\$620.80	\$707.71	\$850.50	\$1,061.57
FD4R	\$620.80	\$707.71	\$850.50	\$1,061.57
FD70	\$620.80	\$707.71	\$850.50	\$1,061.57

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
FD7R	\$620.80	\$707.71	\$850.50	\$1,061.57
T56C	\$623.20	\$710.45	\$853.78	\$1,065.67
F58G	\$629.60	\$717.74	\$862.55	\$1,076.62
F514	\$641.60	\$731.42	\$878.99	\$1,097.14
W100	\$641.60	\$731.42	\$878.99	\$1,097.14
F597	\$654.40	\$746.02	\$896.53	\$1,119.02
DI9P	\$663.20	\$756.05	\$908.58	\$1,134.07
TI6P	\$663.20	\$756.05	\$908.58	\$1,134.07
T5L1	\$666.40	\$759.70	\$912.97	\$1,139.54
T5P7	\$667.20	\$760.61	\$914.06	\$1,140.91
F404	\$668.80	\$762.43	\$916.26	\$1,143.65
F416	\$668.80	\$762.43	\$916.26	\$1,143.65
F504	\$668.80	\$762.43	\$916.26	\$1,143.65
F516	\$668.80	\$762.43	\$916.26	\$1,143.65
3642	\$671.20	\$765.17	\$919.54	\$1,147.75
1SDL	\$680.00	\$775.20	\$931.60	\$1,162.80
SDIM	\$680.00	\$775.20	\$931.60	\$1,162.80
1820	\$682.40	\$777.94	\$934.89	\$1,166.90
T5LX	\$696.80	\$794.35	\$954.62	\$1,191.53
A21S	\$699.20	\$797.09	\$957.90	\$1,195.63
F733	\$699.20	\$797.09	\$957.90	\$1,195.63
DT50	\$700.80	\$798.91	\$960.10	\$1,198.37
3307	\$706.40	\$805.30	\$967.77	\$1,207.94
SPPW	\$707.20	\$806.21	\$968.86	\$1,209.31
T25S	\$707.20	\$806.21	\$968.86	\$1,209.31
M065	\$708.80	\$808.03	\$971.06	\$1,212.05
M06X	\$708.80	\$808.03	\$971.06	\$1,212.05
SBJA	\$708.80	\$808.03	\$971.06	\$1,212.05
SBJB	\$708.80	\$808.03	\$971.06	\$1,212.05
SBJC	\$708.80	\$808.03	\$971.06	\$1,212.05
SBJE	\$708.80	\$808.03	\$971.06	\$1,212.05
SBJF	\$708.80	\$808.03	\$971.06	\$1,212.05
SBJG	\$708.80	\$808.03	\$971.06	\$1,212.05
SBWT	\$708.80	\$808.03	\$971.06	\$1,212.05
SBWU	\$708.80	\$808.03	\$971.06	\$1,212.05
SBWV	\$708.80	\$808.03	\$971.06	\$1,212.05
SFFB	\$708.80	\$808.03	\$971.06	\$1,212.05
SVAJ	\$708.80	\$808.03	\$971.06	\$1,212.05
DA9N	\$712.80	\$812.59	\$976.54	\$1,218.89
DA9X	\$712.80	\$812.59	\$976.54	\$1,218.89

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SFDB	\$712.80	\$812.59	\$976.54	\$1,218.89
SFDG	\$712.80	\$812.59	\$976.54	\$1,218.89
SFDH	\$712.80	\$812.59	\$976.54	\$1,218.89
WF96	\$712.80	\$812.59	\$976.54	\$1,218.89
WF9A	\$712.80	\$812.59	\$976.54	\$1,218.89
A292	\$714.40	\$814.42	\$978.73	\$1,221.62
T2C3	\$715.20	\$815.33	\$979.82	\$1,222.99
3385	\$720.00	\$820.80	\$986.40	\$1,231.20
3388	\$720.00	\$820.80	\$986.40	\$1,231.20
F70Y	\$721.60	\$822.62	\$988.59	\$1,233.94
G141	\$721.60	\$822.62	\$988.59	\$1,233.94
TIHC	\$721.60	\$822.62	\$988.59	\$1,233.94
SBWS	\$739.20	\$842.69	\$1,012.70	\$1,264.03
SFDF	\$739.20	\$842.69	\$1,012.70	\$1,264.03
W804	\$741.60	\$845.42	\$1,015.99	\$1,268.14
F721	\$743.20	\$847.25	\$1,018.18	\$1,270.87
F72R	\$743.20	\$847.25	\$1,018.18	\$1,270.87
F7HC	\$743.20	\$847.25	\$1,018.18	\$1,270.87
WP96	\$758.40	\$864.58	\$1,039.01	\$1,296.86
SH76	\$763.20	\$870.05	\$1,045.58	\$1,305.07
WPVY	\$773.60	\$881.90	\$1,059.83	\$1,322.86
WPWJ	\$773.60	\$881.90	\$1,059.83	\$1,322.86
B610	\$784.00	\$893.76	\$1,074.08	\$1,340.64
B61S	\$784.00	\$893.76	\$1,074.08	\$1,340.64
W833	\$797.60	\$909.26	\$1,092.71	\$1,363.90
WPZQ	\$797.60	\$909.26	\$1,092.71	\$1,363.90
WPZR	\$797.60	\$909.26	\$1,092.71	\$1,363.90
WS31	\$800.00	\$912.00	\$1,096.00	\$1,368.00
2H00	\$800.00	\$912.00	\$1,096.00	\$1,368.00
MP81	\$800.00	\$912.00	\$1,096.00	\$1,368.00
MP82	\$800.00	\$912.00	\$1,096.00	\$1,368.00
C200	\$800.00	\$912.00	\$1,096.00	\$1,368.00
C300	\$800.00	\$912.00	\$1,096.00	\$1,368.00
ZHC2	\$800.00	\$912.00	\$1,096.00	\$1,368.00
ZHC3	\$800.00	\$912.00	\$1,096.00	\$1,368.00
1E35	\$800.00	\$912.00	\$1,096.00	\$1,368.00
C400	\$800.00	\$912.00	\$1,096.00	\$1,368.00
ZHC4	\$800.00	\$912.00	\$1,096.00	\$1,368.00
1E40	\$800.00	\$912.00	\$1,096.00	\$1,368.00
DJF0	\$816.00	\$930.24	\$1,117.92	\$1,395.36

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DJF8	\$816.00	\$930.24	\$1,117.92	\$1,395.36
DJFS	\$816.00	\$930.24	\$1,117.92	\$1,395.36
F6US	\$819.20	\$933.89	\$1,122.30	\$1,400.83
5976	\$833.60	\$950.30	\$1,142.03	\$1,425.46
F9LP	\$836.80	\$953.95	\$1,146.42	\$1,430.93
F9NK	\$836.80	\$953.95	\$1,146.42	\$1,430.93
MP60	\$848.80	\$967.63	\$1,162.86	\$1,451.45
F737	\$860.00	\$980.40	\$1,178.20	\$1,470.60
SBJD	\$865.60	\$986.78	\$1,185.87	\$1,480.18
SBJH	\$865.60	\$986.78	\$1,185.87	\$1,480.18
SBWW	\$865.60	\$986.78	\$1,185.87	\$1,480.18
WP97	\$867.20	\$988.61	\$1,188.06	\$1,482.91
SFDJ	\$869.60	\$991.34	\$1,191.35	\$1,487.02
5600	\$872.80	\$994.99	\$1,195.74	\$1,492.49
5621	\$872.80	\$994.99	\$1,195.74	\$1,492.49
W514	\$873.60	\$995.90	\$1,196.83	\$1,493.86
W516	\$873.60	\$995.90	\$1,196.83	\$1,493.86
W518	\$873.60	\$995.90	\$1,196.83	\$1,493.86
W520	\$873.60	\$995.90	\$1,196.83	\$1,493.86
3280	\$875.20	\$997.73	\$1,199.02	\$1,496.59
328R	\$875.20	\$997.73	\$1,199.02	\$1,496.59
F407	\$876.80	\$999.55	\$1,201.22	\$1,499.33
W823	\$887.20	\$1,011.41	\$1,215.46	\$1,517.11
W600	\$900.80	\$1,026.91	\$1,234.10	\$1,540.37
DA8X	\$903.20	\$1,029.65	\$1,237.38	\$1,544.47
WF8A	\$903.20	\$1,029.65	\$1,237.38	\$1,544.47
W670	\$908.80	\$1,036.03	\$1,245.06	\$1,554.05
F3N0	\$926.40	\$1,056.10	\$1,269.17	\$1,584.14
TI20	\$926.40	\$1,056.10	\$1,269.17	\$1,584.14
F72D	\$951.20	\$1,084.37	\$1,303.14	\$1,626.55
TI2D	\$951.20	\$1,084.37	\$1,303.14	\$1,626.55
DJF1	\$957.60	\$1,091.66	\$1,311.91	\$1,637.50
DJFR	\$957.60	\$1,091.66	\$1,311.91	\$1,637.50
SPLW	\$986.40	\$1,124.50	\$1,351.37	\$1,686.74
U560	\$986.40	\$1,124.50	\$1,351.37	\$1,686.74
U56R	\$986.40	\$1,124.50	\$1,351.37	\$1,686.74
U570	\$986.40	\$1,124.50	\$1,351.37	\$1,686.74
U57R	\$986.40	\$1,124.50	\$1,351.37	\$1,686.74
U580	\$986.40	\$1,124.50	\$1,351.37	\$1,686.74
M06A	\$1,004.00	\$1,144.56	\$1,375.48	\$1,716.84

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
M06B	\$1,004.00	\$1,144.56	\$1,375.48	\$1,716.84
M06C	\$1,004.00	\$1,144.56	\$1,375.48	\$1,716.84
SBTR	\$1,004.00	\$1,144.56	\$1,375.48	\$1,716.84
SBTS	\$1,004.00	\$1,144.56	\$1,375.48	\$1,716.84
SBTT	\$1,004.00	\$1,144.56	\$1,375.48	\$1,716.84
F351	\$1,015.20	\$1,157.33	\$1,390.82	\$1,735.99
F3R1	\$1,015.20	\$1,157.33	\$1,390.82	\$1,735.99
A218	\$1,018.40	\$1,160.98	\$1,395.21	\$1,741.46
5630	\$1,024.00	\$1,167.36	\$1,402.88	\$1,751.04
563S	\$1,024.00	\$1,167.36	\$1,402.88	\$1,751.04
DA8N	\$1,027.20	\$1,171.01	\$1,407.26	\$1,756.51
WF81	\$1,027.20	\$1,171.01	\$1,407.26	\$1,756.51
1703	\$1,030.40	\$1,174.66	\$1,411.65	\$1,761.98
WPJE	\$1,059.20	\$1,207.49	\$1,451.10	\$1,811.23
W400	\$1,070.40	\$1,220.26	\$1,466.45	\$1,830.38
W700	\$1,072.00	\$1,222.08	\$1,468.64	\$1,833.12
W71R	\$1,072.00	\$1,222.08	\$1,468.64	\$1,833.12
WPVT	\$1,101.60	\$1,255.82	\$1,509.19	\$1,883.74
WPVU	\$1,101.60	\$1,255.82	\$1,509.19	\$1,883.74
4P0B	\$1,104.00	\$1,258.56	\$1,512.48	\$1,887.84
H5B0	\$1,104.00	\$1,258.56	\$1,512.48	\$1,887.84
KGMM	\$1,104.00	\$1,258.56	\$1,512.48	\$1,887.84
F46L	\$1,104.80	\$1,259.47	\$1,513.58	\$1,889.21
DA9M	\$1,121.60	\$1,278.62	\$1,536.59	\$1,917.94
WPZK	\$1,134.40	\$1,293.22	\$1,554.13	\$1,939.82
WPZM	\$1,134.40	\$1,293.22	\$1,554.13	\$1,939.82
SBTU	\$1,160.80	\$1,323.31	\$1,590.30	\$1,984.97
DA5Y	\$1,164.00	\$1,326.96	\$1,594.68	\$1,990.44
WS5B	\$1,164.00	\$1,326.96	\$1,594.68	\$1,990.44
DA5C	\$1,183.20	\$1,348.85	\$1,620.98	\$2,023.27
DA5X	\$1,183.20	\$1,348.85	\$1,620.98	\$2,023.27
WS51	\$1,183.20	\$1,348.85	\$1,620.98	\$2,023.27
WS5A	\$1,183.20	\$1,348.85	\$1,620.98	\$2,023.27
WP9L	\$1,184.80	\$1,350.67	\$1,623.18	\$2,026.01
W66R	\$1,200.80	\$1,368.91	\$1,645.10	\$2,053.37
F46P	\$1,205.60	\$1,374.38	\$1,651.67	\$2,061.58
DA50	\$1,225.60	\$1,397.18	\$1,679.07	\$2,095.78
W660	\$1,225.60	\$1,397.18	\$1,679.07	\$2,095.78
FS26	\$1,232.00	\$1,404.48	\$1,687.84	\$2,106.72
D13C	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DI3F	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
DI3G	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
DI3H	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
DI3P	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
DI3S	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
DI3T	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
DI3W	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3N1	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3N2	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3N3	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3N4	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3N5	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3N6	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3NA	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3NB	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3NC	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F3ND	\$1,240.00	\$1,413.60	\$1,698.80	\$2,120.40
F46A	\$1,254.40	\$1,430.02	\$1,718.53	\$2,145.02
F352	\$1,257.60	\$1,433.66	\$1,722.91	\$2,150.50
F3R2	\$1,257.60	\$1,433.66	\$1,722.91	\$2,150.50
SBSV	\$1,257.60	\$1,433.66	\$1,722.91	\$2,150.50
SBZC	\$1,257.60	\$1,433.66	\$1,722.91	\$2,150.50
SBZD	\$1,257.60	\$1,433.66	\$1,722.91	\$2,150.50
SBZE	\$1,257.60	\$1,433.66	\$1,722.91	\$2,150.50
SBZF	\$1,257.60	\$1,433.66	\$1,722.91	\$2,150.50
SVAK	\$1,257.60	\$1,433.66	\$1,722.91	\$2,150.50
DA5S	\$1,280.00	\$1,459.20	\$1,753.60	\$2,188.80
WS56	\$1,280.00	\$1,459.20	\$1,753.60	\$2,188.80
F3P7	\$1,293.60	\$1,474.70	\$1,772.23	\$2,212.06
TI30	\$1,293.60	\$1,474.70	\$1,772.23	\$2,212.06
DA55	\$1,324.00	\$1,509.36	\$1,813.88	\$2,264.04
W680	\$1,324.00	\$1,509.36	\$1,813.88	\$2,264.04
W68R	\$1,324.00	\$1,509.36	\$1,813.88	\$2,264.04
W770	\$1,324.00	\$1,509.36	\$1,813.88	\$2,264.04
W77R	\$1,324.00	\$1,509.36	\$1,813.88	\$2,264.04
AZBC	\$1,325.77	\$1,511.38	\$1,816.30	\$2,267.06
AZBD	\$1,325.77	\$1,511.38	\$1,816.30	\$2,267.06
AZCY	\$1,325.77	\$1,511.38	\$1,816.30	\$2,267.06
AZCZ	\$1,325.77	\$1,511.38	\$1,816.30	\$2,267.06
DI4F	\$1,332.80	\$1,519.39	\$1,825.94	\$2,279.09

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DI4G	\$1,332.80	\$1,519.39	\$1,825.94	\$2,279.09
DI4R	\$1,332.80	\$1,519.39	\$1,825.94	\$2,279.09
DI4X	\$1,332.80	\$1,519.39	\$1,825.94	\$2,279.09
F3P3	\$1,332.80	\$1,519.39	\$1,825.94	\$2,279.09
F3P6	\$1,332.80	\$1,519.39	\$1,825.94	\$2,279.09
F3PB	\$1,332.80	\$1,519.39	\$1,825.94	\$2,279.09
F3PC	\$1,332.80	\$1,519.39	\$1,825.94	\$2,279.09
F359	\$1,338.40	\$1,525.78	\$1,833.61	\$2,288.66
F762	\$1,340.00	\$1,527.60	\$1,835.80	\$2,291.40
3324	\$1,342.40	\$1,530.34	\$1,839.09	\$2,295.50
332S	\$1,342.40	\$1,530.34	\$1,839.09	\$2,295.50
U734	\$1,348.00	\$1,536.72	\$1,846.76	\$2,305.08
F383	\$1,360.00	\$1,550.40	\$1,863.20	\$2,325.60
F386	\$1,360.00	\$1,550.40	\$1,863.20	\$2,325.60
FR86	\$1,360.00	\$1,550.40	\$1,863.20	\$2,325.60
F605	\$1,366.40	\$1,557.70	\$1,871.97	\$2,336.54
3606	\$1,368.00	\$1,559.52	\$1,874.16	\$2,339.28
F353	\$1,391.20	\$1,585.97	\$1,905.94	\$2,378.95
F35L	\$1,391.20	\$1,585.97	\$1,905.94	\$2,378.95
F35R	\$1,391.20	\$1,585.97	\$1,905.94	\$2,378.95
F3D3	\$1,391.20	\$1,585.97	\$1,905.94	\$2,378.95
F3R3	\$1,391.20	\$1,585.97	\$1,905.94	\$2,378.95
FR5L	\$1,391.20	\$1,585.97	\$1,905.94	\$2,378.95
H5B3	\$1,396.00	\$1,591.44	\$1,912.52	\$2,387.16
H5BR	\$1,396.00	\$1,591.44	\$1,912.52	\$2,387.16
M0C0	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
SBDJ	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
SBZG	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
SBZH	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
SBZJ	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
SBZK	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
SFRA	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
SFXA	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
SVAL	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
SVBG	\$1,399.20	\$1,595.09	\$1,916.90	\$2,392.63
FR83	\$1,413.60	\$1,611.50	\$1,936.63	\$2,417.26
UF10	\$1,416.80	\$1,615.15	\$1,941.02	\$2,422.73
F60B	\$1,420.00	\$1,618.80	\$1,945.40	\$2,428.20
H5B2	\$1,423.20	\$1,622.45	\$1,949.78	\$2,433.67
F600	\$1,429.60	\$1,629.74	\$1,958.55	\$2,444.62

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F60A	\$1,429.60	\$1,629.74	\$1,958.55	\$2,444.62
DR00	\$1,433.60	\$1,634.30	\$1,964.03	\$2,451.46
3636	\$1,452.80	\$1,656.19	\$1,990.34	\$2,484.29
F736	\$1,459.20	\$1,663.49	\$1,999.10	\$2,495.23
DA70	\$1,472.80	\$1,678.99	\$2,017.74	\$2,518.49
DA7C	\$1,472.80	\$1,678.99	\$2,017.74	\$2,518.49
DA7X	\$1,472.80	\$1,678.99	\$2,017.74	\$2,518.49
W707	\$1,472.80	\$1,678.99	\$2,017.74	\$2,518.49
WS71	\$1,472.80	\$1,678.99	\$2,017.74	\$2,518.49
WS7A	\$1,472.80	\$1,678.99	\$2,017.74	\$2,518.49
F310	\$1,490.40	\$1,699.06	\$2,041.85	\$2,548.58
M0B0	\$1,552.80	\$1,770.19	\$2,127.34	\$2,655.29
SFAA	\$1,552.80	\$1,770.19	\$2,127.34	\$2,655.29
SFAB	\$1,552.80	\$1,770.19	\$2,127.34	\$2,655.29
I890	\$1,555.20	\$1,772.93	\$2,130.62	\$2,659.39
I89S	\$1,555.20	\$1,772.93	\$2,130.62	\$2,659.39
SBJZ	\$1,556.00	\$1,773.84	\$2,131.72	\$2,660.76
WPVZ	\$1,558.40	\$1,776.58	\$2,135.01	\$2,664.86
WPWK	\$1,558.40	\$1,776.58	\$2,135.01	\$2,664.86
F601	\$1,570.40	\$1,790.26	\$2,151.45	\$2,685.38
F602	\$1,570.40	\$1,790.26	\$2,151.45	\$2,685.38
W360	\$1,571.20	\$1,791.17	\$2,152.54	\$2,686.75
W803	\$1,571.20	\$1,791.17	\$2,152.54	\$2,686.75
DT00	\$1,577.60	\$1,798.46	\$2,161.31	\$2,697.70
DT08	\$1,577.60	\$1,798.46	\$2,161.31	\$2,697.70
DT0R	\$1,577.60	\$1,798.46	\$2,161.31	\$2,697.70
DA75	\$1,597.60	\$1,821.26	\$2,188.71	\$2,731.90
DA7S	\$1,597.60	\$1,821.26	\$2,188.71	\$2,731.90
DA7Y	\$1,597.60	\$1,821.26	\$2,188.71	\$2,731.90
W790	\$1,597.60	\$1,821.26	\$2,188.71	\$2,731.90
W79R	\$1,597.60	\$1,821.26	\$2,188.71	\$2,731.90
WS76	\$1,597.60	\$1,821.26	\$2,188.71	\$2,731.90
WS7B	\$1,597.60	\$1,821.26	\$2,188.71	\$2,731.90
DA9K	\$1,600.00	\$1,824.00	\$2,192.00	\$2,736.00
WP9M	\$1,600.80	\$1,824.91	\$2,193.10	\$2,737.37
5035	\$1,612.80	\$1,838.59	\$2,209.54	\$2,757.89
WPZT	\$1,652.00	\$1,883.28	\$2,263.24	\$2,824.92
WPZU	\$1,652.00	\$1,883.28	\$2,263.24	\$2,824.92
F580	\$1,664.80	\$1,897.87	\$2,280.78	\$2,846.81
U702	\$1,664.80	\$1,897.87	\$2,280.78	\$2,846.81

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
U704	\$1,664.80	\$1,897.87	\$2,280.78	\$2,846.81
U732	\$1,664.80	\$1,897.87	\$2,280.78	\$2,846.81
U7M2	\$1,664.80	\$1,897.87	\$2,280.78	\$2,846.81
SFAC	\$1,687.20	\$1,923.41	\$2,311.46	\$2,885.11
F44A	\$1,694.40	\$1,931.62	\$2,321.33	\$2,897.42
SFAD	\$1,694.40	\$1,931.62	\$2,321.33	\$2,897.42
A37Z	\$1,705.60	\$1,944.38	\$2,336.67	\$2,916.58
M0B3	\$1,709.60	\$1,948.94	\$2,342.15	\$2,923.42
DV01	\$1,710.40	\$1,949.86	\$2,343.25	\$2,924.78
DV1R	\$1,710.40	\$1,949.86	\$2,343.25	\$2,924.78
M0E0	\$1,710.40	\$1,949.86	\$2,343.25	\$2,924.78
SBNG	\$1,710.40	\$1,949.86	\$2,343.25	\$2,924.78
SBNH	\$1,710.40	\$1,949.86	\$2,343.25	\$2,924.78
SVAP	\$1,710.40	\$1,949.86	\$2,343.25	\$2,924.78
WP50	\$1,713.60	\$1,953.50	\$2,347.63	\$2,930.26
8100	\$1,740.00	\$1,983.60	\$2,383.80	\$2,975.40
AZBV	\$1,748.80	\$1,993.63	\$2,395.86	\$2,990.45
AZBX	\$1,748.80	\$1,993.63	\$2,395.86	\$2,990.45
MS3R	\$1,748.80	\$1,993.63	\$2,395.86	\$2,990.45
MSF3	\$1,748.80	\$1,993.63	\$2,395.86	\$2,990.45
MSF6	\$1,748.80	\$1,993.63	\$2,395.86	\$2,990.45
DR01	\$1,752.80	\$1,998.19	\$2,401.34	\$2,997.29
DR1R	\$1,752.80	\$1,998.19	\$2,401.34	\$2,997.29
UFR1	\$1,764.80	\$2,011.87	\$2,417.78	\$3,017.81
F58A	\$1,770.40	\$2,018.26	\$2,425.45	\$3,027.38
U7M3	\$1,797.60	\$2,049.26	\$2,462.71	\$3,073.90
DT01	\$1,819.20	\$2,073.89	\$2,492.30	\$3,110.83
DT3A	\$1,822.40	\$2,077.54	\$2,496.69	\$3,116.30
F400	\$1,838.40	\$2,095.78	\$2,518.61	\$3,143.66
F500	\$1,838.40	\$2,095.78	\$2,518.61	\$3,143.66
F50R	\$1,838.40	\$2,095.78	\$2,518.61	\$3,143.66
F550	\$1,838.40	\$2,095.78	\$2,518.61	\$3,143.66
F590	\$1,838.40	\$2,095.78	\$2,518.61	\$3,143.66
F5D0	\$1,838.40	\$2,095.78	\$2,518.61	\$3,143.66
U703	\$1,856.00	\$2,115.84	\$2,542.72	\$3,173.76
U733	\$1,856.00	\$2,115.84	\$2,542.72	\$3,173.76
TI40	\$1,856.80	\$2,116.75	\$2,543.82	\$3,175.13
3370	\$1,862.40	\$2,123.14	\$2,551.49	\$3,184.70
M0E3	\$1,867.20	\$2,128.61	\$2,558.06	\$3,192.91
WP68	\$1,872.80	\$2,134.99	\$2,565.74	\$3,202.49

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DT1R	\$1,911.20	\$2,178.77	\$2,618.34	\$3,268.15
DV00	\$1,918.40	\$2,186.98	\$2,628.21	\$3,280.46
DV0R	\$1,918.40	\$2,186.98	\$2,628.21	\$3,280.46
M090	\$1,918.40	\$2,186.98	\$2,628.21	\$3,280.46
SBNK	\$1,918.40	\$2,186.98	\$2,628.21	\$3,280.46
SBRL	\$1,918.40	\$2,186.98	\$2,628.21	\$3,280.46
SVAU	\$1,918.40	\$2,186.98	\$2,628.21	\$3,280.46
WP9V	\$1,920.80	\$2,189.71	\$2,631.50	\$3,284.57
S-7358	\$1,921.60	\$2,190.62	\$2,632.59	\$3,285.94
WPZH	\$1,921.60	\$2,190.62	\$2,632.59	\$3,285.94
F70D	\$1,962.40	\$2,237.14	\$2,688.49	\$3,355.70
TI50	\$1,962.40	\$2,237.14	\$2,688.49	\$3,355.70
SFCC	\$1,973.60	\$2,249.90	\$2,703.83	\$3,374.86
DA9L	\$2,008.80	\$2,290.03	\$2,752.06	\$3,435.05
U701	\$2,017.60	\$2,300.06	\$2,764.11	\$3,450.10
U731	\$2,017.60	\$2,300.06	\$2,764.11	\$3,450.10
U7M1	\$2,017.60	\$2,300.06	\$2,764.11	\$3,450.10
DI53	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI5A	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI5C	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI5D	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI5E	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI5W	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI5X	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI5Z	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI64	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI65	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI66	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI6A	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI6B	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI6C	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI6G	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI6X	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI6Y	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
DI6Z	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
NX01	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
NX1A	\$2,021.60	\$2,304.62	\$2,769.59	\$3,456.94
UB10	\$2,064.80	\$2,353.87	\$2,828.78	\$3,530.81
M093	\$2,075.20	\$2,365.73	\$2,843.02	\$3,548.59
F763	\$2,092.00	\$2,384.88	\$2,866.04	\$3,577.32

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
6100	\$2,144.80	\$2,445.07	\$2,938.38	\$3,667.61
610S	\$2,144.80	\$2,445.07	\$2,938.38	\$3,667.61
F738	\$2,145.60	\$2,445.98	\$2,939.47	\$3,668.98
DW01	\$2,151.20	\$2,452.37	\$2,947.14	\$3,678.55
DW1R	\$2,151.20	\$2,452.37	\$2,947.14	\$3,678.55
DW21	\$2,151.20	\$2,452.37	\$2,947.14	\$3,678.55
SBGS	\$2,151.20	\$2,452.37	\$2,947.14	\$3,678.55
SBNP	\$2,151.20	\$2,452.37	\$2,947.14	\$3,678.55
SBNT	\$2,151.20	\$2,452.37	\$2,947.14	\$3,678.55
SBRN	\$2,151.20	\$2,452.37	\$2,947.14	\$3,678.55
F734	\$2,172.00	\$2,476.08	\$2,975.64	\$3,714.12
WPVE	\$2,177.60	\$2,482.46	\$2,983.31	\$3,723.70
WPVM	\$2,177.60	\$2,482.46	\$2,983.31	\$3,723.70
AZBR	\$2,181.60	\$2,487.02	\$2,988.79	\$3,730.54
AZBS	\$2,181.60	\$2,487.02	\$2,988.79	\$3,730.54
AZCR	\$2,181.60	\$2,487.02	\$2,988.79	\$3,730.54
AZCS	\$2,181.60	\$2,487.02	\$2,988.79	\$3,730.54
3340	\$2,182.40	\$2,487.94	\$2,989.89	\$3,731.90
SBNJ	\$2,207.20	\$2,516.21	\$3,023.86	\$3,774.31
3634	\$2,218.40	\$2,528.98	\$3,039.21	\$3,793.46
3629	\$2,259.20	\$2,575.49	\$3,095.10	\$3,863.23
W890	\$2,304.00	\$2,626.56	\$3,156.48	\$3,939.84
W89R	\$2,304.00	\$2,626.56	\$3,156.48	\$3,939.84
F766	\$2,337.60	\$2,664.86	\$3,202.51	\$3,997.30
F732	\$2,350.40	\$2,679.46	\$3,220.05	\$4,019.18
F764	\$2,387.20	\$2,721.41	\$3,270.46	\$4,082.11
SBRM	\$2,415.20	\$2,753.33	\$3,308.82	\$4,129.99
DW00	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
DW0R	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
DW20	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
DW2R	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
M0X0	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
SBGP	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
SBNV	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
SBNW	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
SBNZ	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
SFRF	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
SFRN	\$2,440.00	\$2,781.60	\$3,342.80	\$4,172.40
WPVD	\$2,457.60	\$2,801.66	\$3,366.91	\$4,202.50
WPVK	\$2,457.60	\$2,801.66	\$3,366.91	\$4,202.50

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F769	\$2,471.20	\$2,817.17	\$3,385.54	\$4,225.75
F754	\$2,571.20	\$2,931.17	\$3,522.54	\$4,396.75
F761	\$2,571.20	\$2,931.17	\$3,522.54	\$4,396.75
SBNX	\$2,574.40	\$2,934.82	\$3,526.93	\$4,402.22
M0X3	\$2,596.80	\$2,960.35	\$3,557.62	\$4,440.53
F739	\$2,610.40	\$2,975.86	\$3,576.25	\$4,463.78
SBNR	\$2,648.00	\$3,018.72	\$3,627.76	\$4,528.08
SBNS	\$2,648.00	\$3,018.72	\$3,627.76	\$4,528.08
SBNU	\$2,648.00	\$3,018.72	\$3,627.76	\$4,528.08
WP9F	\$2,763.20	\$3,150.05	\$3,785.58	\$4,725.07
TI60	\$2,781.60	\$3,171.02	\$3,810.79	\$4,756.54
DI90	\$2,864.80	\$3,265.87	\$3,924.78	\$4,898.81
DI9A	\$2,864.80	\$3,265.87	\$3,924.78	\$4,898.81
DI9D	\$2,864.80	\$3,265.87	\$3,924.78	\$4,898.81
DI9G	\$2,864.80	\$3,265.87	\$3,924.78	\$4,898.81
F7A0	\$2,864.80	\$3,265.87	\$3,924.78	\$4,898.81
F7AR	\$2,864.80	\$3,265.87	\$3,924.78	\$4,898.81
SBNY	\$2,936.80	\$3,347.95	\$4,023.42	\$5,021.93
SBPG	\$2,936.80	\$3,347.95	\$4,023.42	\$5,021.93
F755	\$2,968.80	\$3,384.43	\$4,067.26	\$5,076.65
DI9K	\$3,002.40	\$3,422.74	\$4,113.29	\$5,134.10
W99P	\$3,083.20	\$3,514.85	\$4,223.98	\$5,272.27
W99R	\$3,083.20	\$3,514.85	\$4,223.98	\$5,272.27
WP9K	\$3,093.60	\$3,526.70	\$4,238.23	\$5,290.06
WPVC	\$3,204.80	\$3,653.47	\$4,390.58	\$5,480.21
WPVJ	\$3,204.80	\$3,653.47	\$4,390.58	\$5,480.21
4P0A	\$3,222.40	\$3,673.54	\$4,414.69	\$5,510.30
W990	\$3,235.20	\$3,688.13	\$4,432.22	\$5,532.19
UF61	\$3,452.00	\$3,935.28	\$4,729.24	\$5,902.92
F70G	\$3,467.20	\$3,952.61	\$4,750.06	\$5,928.91
TI70	\$3,467.20	\$3,952.61	\$4,750.06	\$5,928.91
WPVB	\$3,484.80	\$3,972.67	\$4,774.18	\$5,959.01
WPVH	\$3,484.80	\$3,972.67	\$4,774.18	\$5,959.01
DI95	\$3,571.20	\$4,071.17	\$4,892.54	\$6,106.75
DI9B	\$3,571.20	\$4,071.17	\$4,892.54	\$6,106.75
DI9R	\$3,571.20	\$4,071.17	\$4,892.54	\$6,106.75
F7B0	\$3,571.20	\$4,071.17	\$4,892.54	\$6,106.75
F7BR	\$3,571.20	\$4,071.17	\$4,892.54	\$6,106.75
DI9H	\$3,608.00	\$4,113.12	\$4,942.96	\$6,169.68
WPZA	\$3,758.40	\$4,284.58	\$5,149.01	\$6,426.86

ITEM	Age 1 (up to 48 mo)	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
WPZC	\$3,758.40	\$4,284.58	\$5,149.01	\$6,426.86
WP9D	\$3,992.00	\$4,550.88	\$5,469.04	\$6,826.32
WPVA	\$4,044.80	\$4,611.07	\$5,541.38	\$6,916.61
WPVG	\$4,044.80	\$4,611.07	\$5,541.38	\$6,916.61
UF60	\$4,076.00	\$4,646.64	\$5,584.12	\$6,969.96
UFR3	\$4,076.00	\$4,646.64	\$5,584.12	\$6,969.96
WP9N	\$4,088.80	\$4,661.23	\$5,601.66	\$6,991.85
F745	\$4,137.60	\$4,716.86	\$5,668.51	\$7,075.30
DI9J	\$4,314.40	\$4,918.42	\$5,910.73	\$7,377.62
WPZB	\$4,382.40	\$4,995.94	\$6,003.89	\$7,493.90
WPZD	\$4,382.40	\$4,995.94	\$6,003.89	\$7,493.90
WP9E	\$4,403.20	\$5,019.65	\$6,032.38	\$7,529.47
WP9P	\$4,419.20	\$5,037.89	\$6,054.30	\$7,556.83
F70K	\$4,610.40	\$5,255.86	\$6,316.25	\$7,883.78
TI80	\$4,610.40	\$5,255.86	\$6,316.25	\$7,883.78
DI9C	\$4,748.80	\$5,413.63	\$6,505.86	\$8,120.45
F7C0	\$4,748.80	\$5,413.63	\$6,505.86	\$8,120.45
DI9L	\$4,996.80	\$5,696.35	\$6,845.62	\$8,544.53
F90G	\$5,003.20	\$5,703.65	\$6,854.38	\$8,555.47
WP9Q	\$5,083.20	\$5,794.85	\$6,963.98	\$8,692.27
3621	\$9,705.60	\$11,064.38	\$13,296.67	\$16,596.58
H5A0	\$9,924.80	\$11,314.27	\$13,596.98	\$16,971.41
H5A3	\$12,554.40	\$14,312.02	\$17,199.53	\$21,468.02
H5AR	\$12,554.40	\$14,312.02	\$17,199.53	\$21,468.02
H5A2	\$12,805.60	\$14,598.38	\$17,543.67	\$21,897.58

PRICING BELOW REFLECTS 20% OFF MAINTENANCE RENEWAL COMMERCIAL MSRP PRICING-PITNEY BOWES PRICE LIST XJ

ITEM	CONTRACT PRICE
PSSB	\$4,320.00
PSSA	\$2,160.00
SSH1	\$720.00
ESAR	\$192.00
ESPP	\$192.00
ESBM	\$192.00
ESFT	\$192.00
SGMX	\$288.00
SHL1	\$86.40
SHL2	\$129.60
SHLE	\$2,880.00
SGN2	\$216.00
SGNC	\$2,880.00
SHLC	\$1,440.00
SGN1	\$129.60
SHLL	\$864.00
SGNE	\$3,600.00
SGNL	\$2,160.00
SGNT	\$1,440.00
SGNX	\$720.00
SHLT	\$576.00
SHLV	\$216.00
SHLX	\$288.00
SGNV	\$432.00
SHN1	\$129.60
SHN2	\$216.00
SHNE	\$3,600.00
SGS1	\$129.60
SGS2	\$216.00
SGSC	\$2,880.00
SGSE	\$3,600.00
SHNC	\$2,880.00
SHNL	\$2,160.00
SHNT	\$1,440.00
SHNV	\$432.00
SNRX	\$720.00
SNS1	\$129.60

ITEM	CONTRACT PRICE
SNSC	\$2,880.00
SNSE	\$3,600.00
SNSL	\$2,160.00
SNST	\$1,440.00
SNSV	\$432.00
SNT1	\$129.60
SNTC	\$2,880.00
SNS2	\$216.00
SNSX	\$720.00
SNT2	\$216.00
SNTE	\$3,600.00
SNTL	\$2,160.00
SNTT	\$1,440.00
SNTV	\$432.00
SNU2	\$216.00
SNUC	\$2,880.00
SNUX	\$720.00
SNTX	\$720.00
SNU1	\$129.60
SNUE	\$3,600.00
SNUL	\$2,160.00
SNUT	\$1,440.00
SNUV	\$432.00
SNV1	\$129.60
SNV2	\$216.00
SNVC	\$2,880.00
SNW1	\$7,200.00
SHNX	\$720.00
SHP1	\$86.40
SGSL	\$2,160.00
SHP2	\$172.80
SHPC	\$1,152.00
SGST	\$1,440.00
SGSX	\$720.00
SGSV	\$432.00
SHPL	\$864.00
SHPT	\$576.00
SHPX	\$288.00

ITEM	CONTRACT PRICE
SHPE	\$2,880.00
SHPV	\$207.36
SHR1	\$129.60
SGT1	\$129.60
SGT2	\$216.00
SGTE	\$3,600.00
SGTC	\$2,880.00
SHR2	\$216.00
SHRC	\$2,880.00
SHRE	\$3,600.00
SGTL	\$2,160.00
SGTT	\$1,440.00
SGTV	\$432.00
SGTX	\$720.00
SHRL	\$2,160.00
SHRT	\$1,440.00
SHRV	\$432.00
SNW2	\$7,200.00
SNWC	\$23,760.00
SNWE	\$25,200.00
SNWL	\$21,600.00
SNWT	\$18,000.00
SNWV	\$7,200.00
SNWX	\$10,800.00
SNVE	\$3,600.00
SNVL	\$2,160.00
SNVT	\$1,440.00
SNVV	\$432.00
SNVX	\$720.00
SNX1	\$86.40
SNXV	\$207.36
SNXX	\$288.00
SNY1	\$129.60
SNY2	\$216.00
SNYL	\$2,160.00
SNX2	\$184.32
SNXC	\$1,152.00
SNXE	\$2,880.00

ITEM	CONTRACT PRICE
SNXL	\$864.00
SNXT	\$576.00
SNYC	\$2,880.00
SNYE	\$3,600.00
SNYT	\$1,440.00
SNYV	\$432.00
SNYX	\$720.00
SHRX	\$720.00
SHT1	\$129.60
SGWC	\$1,152.00
SGW1	\$86.40
SGW2	\$184.00
SHT2	\$216.00
SHTE	\$3,600.00
SGWL	\$864.00
SHTC	\$2,880.00
SGWE	\$2,880.00
SGWT	\$576.00
SHTL	\$2,160.00
SHTT	\$1,440.00
SHV1	\$129.60
SHTV	\$432.00
SHTX	\$720.00
SHV2	\$216.00
SMCL	\$360.00
SMDE	\$3,600.00
SMDL	\$3,600.00
SMDS	\$3,600.00
SMF1	\$1,296.00
SMF2	\$2,592.00
SMFC	\$14,400.00
SMFE	\$14,400.00
SLHC	\$3,600.00
SLHE	\$3,600.00
SLHL	\$3,600.00
SNZ1	\$129.60
SNZE	\$3,600.00
SNZL	\$2,160.00

ITEM	CONTRACT PRICE
SNZT	\$1,440.00
SNZV	\$432.00
SNZ2	\$216.00
SNZC	\$2,880.00
SNZX	\$720.00
SS1M	\$702.00
SS2M	\$1,512.00
SSD1	\$216.00
SSHL	\$288.00
SSCA	\$144.00
SSFC	\$216.00
SSH2	\$1,440.00
SSHC	\$216.00
SSHE	\$37,296.00
SSHT	\$432.00
SUGL	\$2,880.00
SUGV	\$1,080.00
SURL	\$2,880.00
SSLZ	\$576.00
SSNE	\$72,000.00
SUGE	\$7,200.00
SUGT	\$2,160.00
SUGX	\$1,440.00
SUR1	\$432.00
SMFL	\$12,960.00
SMFT	\$8,640.00
SMFV	\$3,110.40
SMFX	\$4,320.00
SLH1	\$720.00
SLH2	\$1,080.00
SLHT	\$2,880.00
SLHX	\$2,160.00
SHX1	\$1,296.00
SLHV	\$1,440.00
SLJ1	\$1,296.00
SLJ2	\$2,160.00
SHW2	\$216.00
SHWL	\$2,160.00

ITEM	CONTRACT PRICE
SHWT	\$1,440.00
SHWV	\$432.00
SHWX	\$720.00
SLJC	\$14,400.00
SLJE	\$14,400.00
SLJL	\$12,960.00
SLJT	\$10,800.00
SLJV	\$4,320.00
SLJX	\$7,200.00
SLK1	\$1,296.00
SLK2	\$2,592.00
SLKC	\$14,400.00
SLKE	\$14,400.00
SLKL	\$12,960.00
SUR2	\$720.00
SURC	\$7,200.00
SURE	\$3,600.00
SSNC	\$50,400.00
SUU1	\$216.00
SSHV	\$1,080.00
SSHX	\$720.00
SSJ1	\$1,800.00
SSJ2	\$2,880.00
SSJC	\$25,200.00
SSJE	\$72,000.00
SURT	\$2,160.00
SURV	\$1,080.00
SURX	\$1,440.00
SSNL	\$36,000.00
SSNT	\$21,600.00
SSLX	\$7,200.00
SSN1	\$3,600.00
SSNV	\$7,200.00
SSNX	\$10,800.00
SSJL	\$18,000.00
SSJT	\$10,800.00
SSJV	\$3,600.00
SSJX	\$5,400.00

ITEM	CONTRACT PRICE
SSKL	\$3,600.00
SSKV	\$1,080.00
SSN2	\$5,760.00
SSPC	\$216.00
SLKT	\$8,640.00
SLKV	\$3,110.40
SHX2	\$1,728.00
SHXL	\$10,800.00
SHXT	\$8,100.00
SHXV	\$3,240.00
SHXX	\$4,320.00
SHY1	\$720.00
SHY2	\$864.00
SHYL	\$2,160.00
SHYT	\$1,800.00
SHYV	\$1,080.00
SHYX	\$1,440.00
SHZ1	\$720.00
SHZ2	\$864.00
SLKX	\$4,320.00
SLL1	\$1,296.00
SLLC	\$14,400.00
SHZT	\$1,800.00
SHZX	\$1,440.00
SLL2	\$2,592.00
SLLC	\$14,400.00
SHZL	\$2,160.00
SHZV	\$1,080.00
SLLL	\$12,960.00
SLLT	\$8,640.00
SLLV	\$3,110.40
SLLX	\$4,320.00
SSYE	\$14,400.00
SSYL	\$12,960.00
SSYT	\$10,800.00
SWS1	\$648.00
SSYC	\$14,400.00
SSYV	\$4,320.00

ITEM	CONTRACT PRICE
SSYX	\$7,200.00
SSZ2	\$1,080.00
SSK1	\$360.00
SSK2	\$576.00
SSKC	\$4,320.00
SSKT	\$2,160.00
SSPT	\$240.00
SSL1	\$720.00
SSR0	\$32.00
SSKX	\$1,800.00
SSL2	\$2,880.00
SSLE	\$36,000.00
SSLT	\$10,800.00
SSY1	\$1,296.00
SSLC	\$21,600.00
SSL	\$14,400.00
SSLN	\$2,160.00
SSLS	\$1,152.00
SW10	\$504.00
SW20	\$720.00
SSLV	\$5,400.00
SSY2	\$2,160.00
SLM1	\$1,296.00
SLM2	\$2,160.00
SLME	\$14,400.00
SLML	\$12,960.00
SLMC	\$14,400.00
SLMT	\$10,800.00
SLMZ	\$144.00
SLN1	\$1,296.00
SLN2	\$2,160.00
SLMV	\$4,320.00
SLMX	\$7,200.00
SLNC	\$14,400.00
SLNE	\$14,400.00
SLNT	\$10,800.00
SLNX	\$7,200.00
SLP1	\$1,296.00

ITEM	CONTRACT PRICE
SLP2	\$2,160.00
SLNL	\$12,960.00
SLNV	\$4,320.00
SLPC	\$14,400.00
SLPE	\$14,400.00
SLPL	\$12,960.00
SLPT	\$10,800.00
SLPV	\$4,320.00
SLPX	\$7,200.00
SLR1	\$1,296.00
SLR2	\$2,160.00
SLRE	\$14,400.00
SSZC	\$3,600.00
SSZ1	\$720.00
SWS2	\$936.00
SSZE	\$3,600.00
SSZL	\$3,600.00
SSZT	\$2,880.00
SSZV	\$1,440.00
SSZX	\$2,160.00
SUD1	\$216.00
SUF1	\$432.00
SUFC	\$3,600.00
SUF2	\$720.00
SUFE	\$7,200.00
SUFL	\$2,880.00
SUFT	\$2,160.00
SUFV	\$1,080.00
SUFX	\$1,440.00
SUG2	\$720.00
SUG1	\$432.00
SUGC	\$3,600.00
T56A	\$164.80
T56B	\$164.80
T5FF	\$150.40
T5FG	\$150.40
T5FM	\$143.20
T56C	\$164.80

ITEM	CONTRACT PRICE
T5L1	\$329.60
SLRX	\$7,200.00
SLB1	\$129.60
SLRC	\$14,400.00
SLRL	\$12,960.00
SLRV	\$4,320.00
SLB2	\$259.20
SLBA	\$129.60
SLBE	\$2,160.00
SLBC	\$1,728.00
SLBL	\$1,296.00
SLT1	\$86.40
SLT2	\$172.80
SLTC	\$1,152.00
SLTE	\$2,880.00
SLBT	\$864.00
SLBV	\$311.04
SLBX	\$432.00
SLC1	\$432.00
SLC2	\$720.00
SLCA	\$288.00
SLTL	\$864.00
SLTT	\$576.00
SLTV	\$207.36
SLTX	\$288.00
SLCC	\$288.00
SLCE	\$7,200.00
SLCL	\$2,880.00
SLRT	\$10,800.00
T5LE	\$244.00
T2K1	\$220.00
T2P1	\$220.00
T2PX	\$220.00
T5L3	\$329.60
T5LP	\$244.00
T25B	\$220.00
T2RH	\$379.20
T25C	\$379.20

ITEM	CONTRACT PRICE
T2RJ	\$379.20
T5MC	\$26,280.00
T2RK	\$638.40
T5LX	\$244.00
T5ML	\$15,840.00
T25D	\$379.20
T2X1	\$1,030.40
T2X2	\$1,030.40
T5MX	\$3,690.00
T2X3	\$579.20
T25E	\$638.40
T25S	\$379.20
T2RL	\$851.20
T5NL	\$60.00
T2X4	\$579.20
T5PR	\$95.20
T5R0	\$244.00
T5SC	\$5,940.00
T5SU	\$95.40
SLCT	\$2,160.00
SLCV	\$1,080.00
SLCX	\$1,440.00
SLW1	\$129.60
SLW2	\$216.00
SLWC	\$2,880.00
SLWE	\$3,600.00
SLWL	\$2,160.00
SLWT	\$1,440.00
SLWX	\$720.00
SLX1	\$129.60
SLD1	\$1,296.00
SLDC	\$14,400.00
SLDE	\$14,400.00
SLD2	\$2,160.00
SLX2	\$216.00
SLXC	\$2,880.00
SLXE	\$3,600.00
SLXL	\$2,160.00

ITEM	CONTRACT PRICE
SLXT	\$1,440.00
SLXV	\$432.00
SLXX	\$720.00
SLY1	\$1,296.00
SLDL	\$12,960.00
SLDT	\$10,800.00
SLDX	\$7,200.00
SLYC	\$14,400.00
SLDV	\$4,320.00
T5SX	\$834.00
T5SL	\$3,570.00
T5UC	\$419.40
T5V2	\$329.60
T5VT	\$90.40
T5WC	\$36.00
T5V1	\$329.60
T5XC	\$906.40
T528	\$164.80
T52D	\$1,318.40
T5XE	\$329.60
T52C	\$906.40
T545	\$95.40
T5F1	\$180.00
T5F2	\$90.40
T5F8	\$239.20
TI0H	\$385.60
TRUH	\$1,324.80
TRUM	\$1,324.80
TRMH	\$2,064.00
TRMM	\$2,064.00
TSMB	\$163.20
TSMC	\$163.20
WPMD	\$84.00
SLF1	\$129.60
SLY2	\$2,160.00
SLYE	\$14,400.00
SLYL	\$12,960.00
SLF2	\$216.00

ITEM	CONTRACT PRICE
SLFC	\$2,880.00
SLFE	\$3,600.00
SLFL	\$2,160.00
SLFT	\$1,440.00
SLFV	\$432.00
SLFX	\$720.00
SLG1	\$129.60
SLG2	\$216.00
SLGC	\$2,880.00
SLGE	\$3,600.00
SLGL	\$2,160.00
SLGT	\$1,440.00
SLYT	\$10,800.00
SLYV	\$4,320.00
SLYX	\$7,200.00
SMAE	\$1,080.00
SMBS	\$3,600.00
SNFT	\$576.00
SLGV	\$432.00
SLGX	\$720.00
SNFV	\$216.00
SNF2	\$129.60
SNFC	\$1,440.00
VS28	\$148.80
VS43	\$220.00
VSDE	\$479.20
VSDP	\$596.00
VS42	\$220.00
VSA1	\$624.00
VSA2	\$744.00
VSA3	\$852.00
VSA4	\$528.00
VSDH	\$596.00
VSN1	\$300.00
VSNL	\$11,280.00
VSG1	\$24.00
VSG2	\$24.00
VSG3	\$210.00

ITEM	CONTRACT PRICE
VSG4	\$900.00
VSG5	\$1,500.00
VSNC	\$18,720.00
VSNX	\$2,640.00
VSX1	\$208.00
WPB5	\$52.00
WPCP	\$140.00
WPFA	\$44.00
WDF1	\$208.00
WPD1	\$208.00
SNFE	\$2,880.00
SNRC	\$2,880.00
SNFX	\$288.00
SNFL	\$864.00
SMG1	\$1,296.00
SMG2	\$2,592.00
SMGC	\$14,400.00
SMGE	\$14,400.00
SMGL	\$12,960.00
SMGT	\$8,640.00
SMGV	\$3,110.40
SNG1	\$129.60
SNG2	\$216.00
SMGX	\$4,320.00
SMHM	\$3,600.00
SMJ1	\$129.60
SMJ2	\$259.20
SMJC	\$1,728.00
SMJE	\$2,160.00
SMJL	\$1,296.00
SMJT	\$864.00
SMM2	\$576.00
SNGV	\$432.00
SMJV	\$311.04
SMJX	\$432.00
SMM1	\$864.00
SMMC	\$108.00
SNGC	\$2,880.00

ITEM	CONTRACT PRICE
WSSB	\$136.00
WPSB	\$680.00
WPSC	\$1,088.00
WPSP	\$216.00
WPSA	\$136.00
WPSM	\$180.00
SNGE	\$3,600.00
SNGL	\$2,160.00
SNGT	\$1,440.00
SMML	\$144.00
SMMV	\$432.00
SMN1	\$129.60
SMME	\$93.60
SMMT	\$216.00
SMMX	\$288.00
SMNL	\$1,296.00
SMN2	\$259.20
SMNC	\$1,728.00
SMNE	\$2,160.00
SMNT	\$864.00
SNH1	\$129.60
SMNV	\$311.04
SNGX	\$720.00
SNH2	\$216.00
SNHC	\$2,880.00
SMP1	\$864.00
SMP2	\$1,152.00
SMPL	\$7,200.00
SMPT	\$5,400.00
SMPV	\$2,160.00
SMPX	\$2,880.00
SMT1	\$129.60
SMT2	\$216.00
SNHE	\$3,600.00
SMST	\$3,600.00
SNHL	\$2,160.00
SNHT	\$1,440.00
SNHX	\$720.00

ITEM	CONTRACT PRICE
SMTE	\$3,600.00
SNHV	\$432.00
SMTC	\$2,880.00
SMTL	\$2,160.00
SMTT	\$1,440.00
SMTV	\$432.00
SMTX	\$720.00
SMUC	\$3,600.00
SMUE	\$3,600.00
SMV1	\$129.60
SMV2	\$216.00
SNJE	\$3,600.00
SMVC	\$2,800.00
SNJ1	\$129.60
SNJ2	\$216.00
SNJC	\$2,880.00
SMVL	\$2,160.00
SMVE	\$3,600.00
SMVT	\$1,440.00
SMVV	\$432.00
SMVX	\$720.00
SMW2	\$216.00
SMWE	\$3,600.00
SMW1	\$129.60
SMWC	\$2,880.00
SNJL	\$2,160.00
SNJT	\$1,440.00
SNJV	\$432.00
SNJX	\$720.00
SMWL	\$2,160.00
SMWT	\$1,440.00
SMWX	\$720.00
SMWV	\$432.00
SMX1	\$129.60
SMX2	\$259.20
SMXE	\$2,160.00
SMXL	\$1,296.00
SNKC	\$2,880.00

ITEM	CONTRACT PRICE
SNKE	\$3,600.00
SMXC	\$1,728.00
SNK1	\$129.60
SNK2	\$216.00
SMXV	\$311.04
SMXT	\$864.00
SMXX	\$432.00
SMY1	\$129.60
SMY2	\$259.20
SMYC	\$1,728.00
SNKL	\$2,160.00
SNKT	\$1,440.00
SNKV	\$432.00
SMYE	\$2,160.00
SGB1	\$86.40
SGBE	\$2,880.00
SGBT	\$576.00
SGBX	\$288.00
SGC2	\$184.00
SGCC	\$1,152.00
SGCE	\$2,880.00
SGCT	\$576.00
SGCV	\$207.36
SGDV	\$1,080.00
SGF1	\$1,296.00
SHVL	\$2,160.00
SHVT	\$1,440.00
SMYL	\$1,296.00
SMYT	\$864.00
SMYV	\$311.04
SMYX	\$432.00
SNKX	\$720.00
SMZ2	\$216.00
SMZE	\$3,600.00
SMZL	\$2,160.00
SMZ1	\$129.60
SMZC	\$2,880.00
SMZV	\$432.00

ITEM	CONTRACT PRICE
SNL1	\$86.40
SNL2	\$129.60
SMZT	\$1,440.00
SMZX	\$720.00
SNLC	\$1,440.00
SNLL	\$864.00
SNLE	\$2,880.00
SNB1	\$129.60
SNBC	\$2,880.00
SNB2	\$216.00
SNBE	\$3,600.00
SNLT	\$576.00
SNLV	\$216.00
SNLX	\$288.00
SNM1	\$129.60
SNBL	\$2,160.00
SNBT	\$1,440.00
SGCL	\$864.00
SGCX	\$288.00
SGF2	\$2,160.00
SHVV	\$432.00
SHVX	\$720.00
SGWV	\$207.36
SGWX	\$288.00
SGFX	\$7,200.00
SHW1	\$129.60
SHA1	\$720.00
SGK1	\$129.60
SGK2	\$216.00
SHAC	\$3,600.00
SHAE	\$3,600.00
SGKC	\$2,880.00
SGKE	\$3,600.00
SGKL	\$2,160.00
SHA2	\$1,080.00
SHAL	\$3,600.00
SGKV	\$432.00
SGKT	\$1,440.00

ITEM	CONTRACT PRICE
SHC1	\$86.40
SHC2	\$172.80
SHCC	\$1,152.00
SHAT	\$2,880.00
SHAV	\$1,440.00
SHAX	\$2,160.00
SGKX	\$720.00
SNBX	\$720.00
SNC1	\$129.60
SNBV	\$432.00
SNMC	\$2,880.00
SNME	\$3,600.00
SNM2	\$216.00
SNML	\$2,160.00
SNC2	\$216.00
SNCC	\$2,880.00
SNCE	\$3,600.00
SNCL	\$2,160.00
SNCT	\$1,440.00
SND1	\$86.40
SNCV	\$432.00
SNCX	\$720.00
SND2	\$129.60
SNMT	\$1,440.00
SNMV	\$432.00
SNMX	\$720.00
SNN1	\$129.60
SNDC	\$1,440.00
SNDE	\$2,880.00
SNDL	\$864.00
SNDT	\$576.00
SNDV	\$216.00
SNDX	\$288.00
SNNC	\$2,880.00
SNNV	\$432.00
SGL1	\$129.60
SGL2	\$222.40
SGLC	\$2,880.00

ITEM	CONTRACT PRICE
SHCT	\$576.00
SHCV	\$207.36
SHCE	\$2,880.00
SHCL	\$864.00
SHCX	\$288.00
SGLV	\$432.00
SGLX	\$720.00
SHD2	\$172.80
SHD1	\$86.40
SGLE	\$3,600.00
SGLL	\$2,160.00
SGLT	\$1,440.00
SHDE	\$2,880.00
SHDC	\$1,152.00
SHDL	\$864.00
SHDT	\$576.00
SHDX	\$288.00
SGMC	\$1,152.00
SGME	\$2,880.00
SHDV	\$207.36
SGM1	\$129.60
SGM2	\$216.00
SGMT	\$576.00
SGMV	\$207.36
SGML	\$864.00
SNN2	\$216.00
SNNE	\$3,600.00
SNNL	\$2,160.00
SNNT	\$1,440.00
SNE1	\$129.60
SNE2	\$216.00
SNEC	\$2,880.00
SNP1	\$129.60
SNP2	\$216.00
SNPC	\$2,880.00
SNPE	\$3,600.00
SNEE	\$3,600.00
SNNX	\$720.00

ITEM	CONTRACT PRICE
SNPL	\$2,160.00
SNEL	\$2,160.00
SNET	\$1,440.00
SNEX	\$720.00
SNEV	\$432.00
SNPV	\$432.00
SNPT	\$1,440.00
SNPX	\$720.00
SNR1	\$129.60
SNR2	\$216.00
SNF1	\$86.40
SNRE	\$3,600.00
SNRL	\$2,160.00
SNRT	\$1,440.00
SNRV	\$432.00
BMS1	\$948.80
BMS2	\$544.00
BM52	\$499.20
BMS3	\$499.20
CRM1	\$960.00
CRM2	\$960.00
BM10	\$147.20
CRM4	\$320.00
CRM7	\$960.00
CRMB	\$520.00
DI9P	\$288.00
CRM8	\$960.00
ESPS	\$120.00
F9YG	\$672.00
LSKA	\$400.00
MCKA	\$108.00
MCKD	\$60.48
MCKM	\$108.00
MCKU	\$60.48
MCKZ	\$842.40
MCK1	\$842.40
MP60	\$2,400.00
SGFE	\$14,400.00

ITEM	CONTRACT PRICE
SGFT	\$10,800.00
SFP1	\$86.40
SGFC	\$14,400.00
SGFL	\$12,960.00
SGFV	\$4,320.00
SFP2	\$184.32
SFPC	\$1,152.00
SFPE	\$2,880.00
SFPT	\$576.00
SFPV	\$207.36
SFPX	\$288.00
SGB2	\$172.80
SGBC	\$1,152.00
SGBL	\$864.00
SGBV	\$207.36
SGC1	\$86.40
SFPL	\$864.00
WP81	\$200.00
WP82	\$360.00
WP83	\$560.00
WPP5	\$768.00
SLER	\$27.65
WPRA	\$1,264.00
SCR1	\$960.00
TI5P	\$288.00
TI6P	\$288.00
TI9P	\$288.00
SSSP	\$368.64
APK1	\$0.00
APK2	\$0.00
APK3	\$0.00
SSVS	\$476.00
SSTSIMPLES	\$1,030.40
DSAF	\$1,152.00
SLAV	\$80.00
SHH2	\$1,296.00
SHH1	\$864.00
ESSM	\$192.00

ITEM	CONTRACT PRICE
ESSS	\$192.00
ESSX	\$192.00
T550	\$476.00
VP50	\$476.00
VP51	\$476.00
VS27	\$316.00
SHHX	\$2,592.00
SHHC	\$4,320.00
SHHE	\$4,320.00
SHHL	\$4,320.00
SHHT	\$3,456.00
SHHV	\$1,728.00
WPP6	\$1,456.00
WPP7	\$2,416.00
WMAP	\$1,352.00
W9SM	\$41.60
WMAV	\$1,864.00
WMAX	\$2,544.00
WMDE	\$331.20
WMDP	\$332.00
WMEL	\$332.00
WMEM	\$840.00
WMFB	\$332.00
WMLC	\$244.00
WMGC	\$756.00
WMMW	\$840.00
WMM7	\$840.00
WMPR	\$1,268.00
WMPS	\$840.00
WSMS	\$796.00
WMSM	\$180.00
WSMT	\$1,192.00
WMU2	\$424.00

NO VOLUME OR TERM DISCOUNTS INCLUDED

Equipment Lease	Offerors Response
All services offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	9.45-45%*
<p style="text-align: center;">*see product category tabs for details of the discounting related to the products being offered for financing.</p>	